# Comments on BLS-Census Micro-Productivity Project 

Mark J. Roberts<br>Pennsylvania State University and NBER

December 12, 2014

## Calculating Multi-Factor Productivity Using Micro Data

- One of the most important variables to help understand firm and industry performance
- Does micro data give a similar picture of industry/aggregate productivity movements
- A robust, consistently-defined measure available to RDC users would be widely used
- Stepping stone to moving beyond manufacturing to large sectors of the economy
- Excellent project that uses the expertise of BLS and Census


## Growth Accounting and Index Numbers

- Developed for aggregate time-series comparisons and Tornqvist index is the basis for BLS program

$$
\Delta M F P_{t}=\left(\ln Q_{t}-\ln Q_{t-1}\right)-\sum_{i} \frac{1}{2}\left(S_{i t}+S_{i t-1}\right)\left(\ln X_{i t}-\ln X_{i t-1}\right)
$$

In practice it captures numerous factors: shifts in production function, movements across short-run equilibria, returns to scale. Allows flexible technology and does not impose Hick's neutral technical change

- Issues when moving to micro data:

$$
M F P_{f t}=\ln Q_{f t}-\sum_{i} S_{i f t} \ln X_{i f t}
$$

- What is the reference point? Without reference point it depends on units of measure
- How are factor shares treated? If constant for all firms it imposes Cobb-Douglas form, Hicks neutral technology differences
- How to deal with entry and exit?


## Production Function Estimation (Olley-Pakes)

Production Function:

$$
\ln Q_{f t}=\beta_{0}+\sum_{i} \beta_{i} \ln X_{i f t}+\omega_{f t}+\varepsilon_{f t}
$$

Two sources of noise: productivity $\omega_{f t}$ is observed by the firm prior to variable input choice, random shocks to $\varepsilon_{f t}$ is not. Variable input levels are endogenous and OLS estimates of $\beta_{i}$ are biased upward Productivity Evolution:

$$
\omega_{f t}=g\left(\omega_{f t-1}\right)+v_{f t}
$$

Estimation relies on the presence of an additional variable that is correlated with $\omega$ that can be used to control for $\omega$ in production function (investment, materials, labor)
Productivity is (generally) constructed as:

$$
\hat{w}_{f t}=\ln Q_{f t}-\hat{\beta}_{0}-\sum_{i} \hat{\beta}_{i} \ln X_{i f t}+
$$

## Critique of Production Estimation

- Strengths
- Sensible model of firm choice, observe a serially correlated $\omega$
- Gives estimates of productivity for each observation - firm/time
- Can separate productivity from returns to scale
- Weaknesses
- Large degree of arbitrariness about control variable.
- Decision depends on (unverifiable) assumptions about timing of variable input choice
- Productivity estimates depend on this assumption
- Cobb-Douglas function implies constant output elasticities/factor shares across observations
- New year of data - reestimate the production function?
- Assumes Hick's neutral technology differences across observations


## Hick's Neutral Technology Assumption

Problematic assumption in cross-section firm data.
How to explain the large variation in $K / L$ and $M / L$ ratios for firms of different sizes?
Factor price differences are too small - need enormous elasticities of substitution
Labor saving technology bias is a possible explanation.
Production Models with Biased Technology Differences - utilize information on the variation in input cost shares to estimate non-neutral or factor-augmenting technologies.
Gandhi, Navarro, and Rivers (2009), Doreszelski and Jaumandreu (2014), Zhang (2014).

This further complicates production function estimation.

## Cross-Sectional Variation: Input Levels vs Shares

Across firm variation in input shares is substantial in micro data

|  | P 10 | P 50 | P90 | $(\mathrm{P} 90-\mathrm{P} 10) / \mathrm{P} 50$ |
| :--- | :---: | :---: | :---: | :---: |
| $\log \mathrm{~L}$ | 1.10 | 2.49 | 4.25 | 1.27 |
| SI | .089 | .198 | .374 | 1.44 |
| $\log \mathrm{M}$ | 7.04 | 8.84 | 11.23 | 0.47 |
| Sm | .367 | .564 | .751 | 0.68 |
| $\log \mathrm{~K}$ | 8.03 | 9.26 | 11.42 | 0.36 |
| Sk | .080 | .192 | .344 | 1.37 |
| $\log \mathrm{Q}$ | 7.90 | 9.57 | 11.85 | 0.41 |

Taiwan electronics industry, 8003 firms in 1991
Cross sectional dispersion in each input's revenue share $>$ dispersion in log input level

## Multilateral Index Numbers

$$
M F P_{f t}=\left(\ln Q_{f t}-\ln Q_{t}^{R}\right)-\sum_{i} \frac{1}{2}\left(S_{i f t}+S_{i t}^{R}\right)\left(\ln X_{i f t}-\ln X_{i t}^{R}\right)
$$

$\ln Q_{t}^{R}, \ln X_{i t}^{R}, S_{i t}^{R}$ correspond to a reference point (hypothetical firm) with mean log input/output and mean factor shares.

- Recognizes firm variation in output, inputs, and revenue shares
- Does not assume Hick's neutral differences across firms
- Every firm is compared to reference point, transitive comparisons among firms, unit free
- The firm shares are smoothed by averaging with $S_{i t}^{R}$
- Reference points can be chain-linked over time, allows time-series comparisons of reference firm
- Additional years do not disturb the historical series
- Can use firm's with one year of data
- Problem with unreasonable shares - trimming necessary


## Other Issues: Imputation and Reporting

- Constructing the reference point in each year
- Use firms without imputed data, together with sampling weights to construct input, output, share means
- Compare changes over time with aggregate BLS stats
- Data avalible in RDCs
- Can construct MFP $_{f t}$ for each observation - flags indicating what data is imputed
- Reporting for public use
- Picture of the Cross-section Distribution of $M F P_{f t}$ - Percentiles, Robust Measures of Dispersion
- For industries -revenue share-weighted sum: $W M F P_{t}=\sum_{f} w r_{f t} M F P_{f t}$, contribution of separate inputs to output


## Conclusions and Recommendations

not the opinion of the Census Bureau, BLS or.......
Very valuable project with many potential uses.
Avoid production function estimation - not appropriate for robust statistical products
Pursue multilateral index numbers - matches well with BLS program
Focus on reconciling reference point in micro data with industry aggregates.
Interpretation of $M F P_{f t}$ as a measure of resource allocation, not shift in production function, is fine

## References

## - Theory of Multilateral Index Numbers

- Caves, Douglas W., Laurits Christensen, and Erwin Diewert (1982), "Output, Input and Productivity Using Superlative Index Numbers." Economic Journal, Vol. 92(1), pp. 73-96
- Good, David H., M. Ishaq Nadiri, and Robin Sickles (1997), "Index Number and Factor Demand Approaches to the Estimation of Productivity," in H. Pesaran and P. Schmidt (eds.), Handbook of Applied Econometrics, Vol 2: Microeconometrics. London: Basil Blackwell
- Applications to Firm Panel Data
- Caves, Douglas W., Laurits R. Christensen, and Michael W. Tretheway (1981), "U.S. Trunk Air Carriers, 1972-1977: A Multilateral Comparison of Total Factor Productivity," in T. Cowing and R. Stevenson (eds.), Productivity Measurement in Regulated Industries. New York: Academic Press.
- Aw, Bee Yan, Sukkyun Chung, and Mark J. Roberts (2000), "Productivity and Turnover in the Export Market: Micro-Level Evidence from the Republic of Korea and Taiwan," The World Bank Economic Review, Vol. 14(1), pp. 65-90.
- Aw, Bee Yan, Xiaomin Chen, and Mark J. Roberts (2001), "Firm-Level Evidence on Productivity Differentials and Turnover in Taiwanese Manufacturing," Journal of Development Economics, Vol. 66, pp. 51-86.


## References

- Biased Technology with Micro Data
- Gandhi, A., S. Navarro, and D. Rivers (2009), Identifying Production Functions Using Restrictions from Economic Theory," University of Wisconsin-Madison, working paper
- Doraszelski, U. and J. Jaumandreu (2014), "Measuring the Bias of Technological Change," University of Pennsylvania, working paper.
- Zhang, Hongsong (2014), "Non-Neutral Technology, Firm Heterogeneity, and Labor Demand," The University of Hong Kong, working paper

