

Frequently Asked Questions (FAQ's) for the BE-22, Annual Survey of Selected Services Transactions Between U.S. and Unaffiliated Foreign Persons - 2005

1) What is the threshold for having to file?

Completion of a BE-22 survey is required of any U.S. person/company that had transactions (sales and/or purchases) in excess of \$1,000,000 with unaffiliated foreign persons in any one of the services listed on the survey in 2005.

2) When is the survey due?

March 31, 2006

3) How do I obtain another copy of the survey or additional overflow sheets?

- a. Call (202) 606-5588 to request the survey.*
- b. Go to www.bea.gov/beat/surveys/be2205.pdf to download a copy of the survey.*
- c. Send an email to be-22@bea.gov for an .xls version of the BE-22.*

4) How do I request a filing extension?

A written request for an extension will be considered if it is received at least 15 days before the due date. BEA will provide a written response to such a request. Requests for extensions may also be sent via e-mail to BE-22extension@bea.gov.

5) Why did I receive this survey?

Either you have filed it in the past, or we believe that you may have had transactions covered by this survey.

6) Why do I need to complete the BE-22?

This survey is authorized by the International Investment and Trade in Services Survey Act. U.S. entities who receive this survey, or who have transactions covered by the survey with unaffiliated foreign persons are required to complete and return the survey to the Bureau of Economic Analysis.

Data reported on this survey is confidential and may be used only for analytical or statistical purposes. Without your prior written permission, the information filed on the survey cannot be presented in a manner that allows it to be individually identified. Your survey cannot be used for purposes of taxation, investigation, or regulation. Copies retained in your files are immune from legal process.

7) How should I account for mergers and acquisitions?

- a. If your company was acquired by another U.S. company, please complete the survey up to and including question number 8, part II, and include the name and address of the company that purchased your company.*
- b. If your company was purchased by a foreign company, complete the survey as it pertains to you and go to www.bea.gov/bea/surveys/fdiusurv.htm for information on Foreign Direct Investment survey requirements.*
- c. If your company purchased another U.S. company, your BE-22 survey should consolidate their selected services transactions for the entire reporting period.*

8) The address and the contact person listed are no longer current. How do I update this information?

- a. Cross out the incorrect information at the top of the front page of the survey and write in the new address and contact name, or*
- b. You may call (202) 606-5588 and we will update this information for you.*

9) I believe I am exempt from filing data on schedule A and/or B on this survey. What do I do?

Complete pages 1-4 of the survey. If you do not check a box “yes” in Step 1 and you do not wish to report on a voluntary basis on Schedule A or B, then mail the form to the address on the first page.

10) Can I fax the completed survey?

Yes, the fax number is (202) 606-5318. It is not necessary to address it to anyone’s attention.

11) Can I e-mail my completed survey?

We discourage reporters from sending their completed surveys via e-mail because of concerns about confidentiality. Your e-mail is not necessarily secure against interception by a third party.

12) How can I obtain a MS Excel (.xls format) version of this form?

You can obtain a MS Excel version of the BE-22 by sending an email to be-22@bea.gov. This is an automated system, and it will automatically send you an .xls version.

13) Can I complete the form online?

Yes, you may file electronically at www.bea.gov/astar.

14) Our fiscal year ends March 31, 2006, but the form has preprinted the year 2005 in question 4, "What period does this annual report cover?" What should I do?

You should report for the period April 1, 2004 until March 31, 2005. The report is to be completed for your fiscal year that ends in the calendar year 2005.

15) Do I need to submit a hard copy of the BE-22 form if I am submitting the form by fax or ASTAR?

No. A single submission, whether by mail, fax, or ASTAR, is sufficient.

16) We purchased services from a German company, but we sent the payments to a Swiss bank. How should we report this transaction?

Since your transaction was with a German entity, you should report this as a transaction with Germany. Where the money actually goes is irrelevant, even if you were to send your payments to a bank in the U.S. as a matter of convenience.

17) We provide services to a U.S. affiliate of a German company. Is this transaction applicable to the BE-22?

No. Your transaction is with a U.S. affiliate of that German company. This would be considered a domestic transaction and therefore not applicable to the BE-22.

18) Does licensing the rights to intellectual property go on the BE-22?

No. Royalties and license fees should be reported on form BE-25, Quarterly Survey of Transactions Between U.S. and Unaffiliated Foreign Persons in Selected Services and in Intangible Assets. Go to www.bea.gov/bea/surveys/be25.pdf to view the BE-25 and its reporting requirements.

19) Are the purchases or sales of tangible goods reported on the BE-22?

Goods should not be reported on the BE-22. The BE-22 covers services only.

20) Should I report on an accrual basis or cash basis?

All transactions should be reported on an accrual basis.

21) Should I net payments against receipts?

No. Please report on a gross value basis. Receipts are reported on Schedule A and payments are reported on Schedule B of the BE-22 form.

22) When reporting data by country, can regions be used instead?

No. We collect data by country, not by region.

23) How should transactions with international organizations be reported?

International organizations (such as the United Nations, the World Bank, and the International Monetary Fund) are, according to balance of payments conventions, considered foreign entities, even if they are headquartered in the United States. Transactions with these organizations should be reported on the BE-22.

24) How should I report receipts/payments data on the BE-22?

Report data in U.S. dollars rounded to thousands (omitting 000). For example \$1,455,328 should be reported as 1,455 and \$2,328,596 should be reported as 2,329. Amounts less than \$500 round to 0 and should, therefore, be omitted.

25) How do I indicate on the BE-22 what type of services I am selling/purchasing?

On page three of the survey, each type of service covered by the survey has a number corresponding to it (for example, advertising services are reported under service code 1). If you sold advertising services, in the space provided below "Service Code" in column three of Schedule A you would enter the service code 1 for advertising services. If you check the "yes" box in Step 1, then enter the service code associated with that service on Schedule A (U.S. Reporter's Sales of Selected Services to Unaffiliated Foreign Persons). If you check the "yes" box in Step 2, then enter the service code associated with that service on Schedule B (U.S. Reporter's Purchases of Selected Services from Unaffiliated Foreign Persons). If you have more types of services than columns provided, simply report them on the overflow sheets provided.

26) I have transactions with countries that are not listed on the BE-22. Should I include those on the survey?

Yes, include services transactions that you have with all countries (even those that are not listed on the form). Write in the names of the countries on the lines below where it says "Other-Specify." If you run out of space, use the overflow sheets provided or write the data on a separate sheet of paper, making sure that you list the proper service type with the proper country.

27) My company purchased mining services from three countries: \$200 thousand from Norway, \$500 thousand from the United Kingdom, and \$100 thousand from Venezuela (totaling \$800 thousand). How should I report the data?

You have a few options. You could report this data on Schedule B under service code 15, mining services, and list the country detail. Because the total purchases of this particular type of service totaled less than \$1 million, you have a second option of reporting this data on Schedule B under service code 15, mining services, without the

country detail and reporting the total purchases of mining services on line 32. Finally, you have the option of not reporting these transactions.

Note - if total sales or purchases of a covered service with unaffiliated foreign persons are greater than \$1 million, then you must provide the country detail (even if all the countries were less than \$1 million individually).

28) Should I report all services not otherwise listed on the BE-22 under service code 16, other private services?

No. The BE-22 collects data only on selected services. Service code 16, other private services, collects data only on the following services: language translation services, salvage services, security services, collection services, satellite photography and remote sensing/satellite imagery services, space transport, and transcription services. Services that are not listed on the BE-22 should not be reported on the BE-22.

29) My company has been hired by the U.S. Government to provide education and training to organizations located in India. Are such transactions reported on the BE-22?

These services must be reported if they are provided abroad for U.S. Government nonmilitary agencies, such as the Agency for International Development, or that are part of an aid or technical cooperation program of the Government with foreign persons (for the transaction mentioned above, report it as a sale to India). However, do not report services provided to the U.S. Department of Defense or any of its agencies, such as the Army Corp of Engineers.

30) My company is a brokerage house and we paid fees on a securities transaction to an unaffiliated brokerage house in Switzerland. Are such fees reportable on the BE-22 Schedule B under service code 11?

No. Service code 11 on the BE-22 only covers direct purchases from unaffiliated foreign persons of financial services by U.S. firms that are not financial services intermediaries or providers. For example, financial services purchased directly from unaffiliated foreign persons by a U.S. manufacturing firm are covered on Schedule B, service code 11 of the BE-22, but financial services purchased by a U.S. bank or brokerage house are covered on quarterly form BE-85. See www.bea.gov/beat/surveys/be85.pdf to view a copy of the BE-85.

31) Can we use estimates?

Estimates are allowed to be used if actual data are not available and estimates are labeled as such.