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## SURVEY OF CURRENT BUSINESS



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# *the* BUSINESS SITUATION

THE new year started with a sharp pickup in consumer spending, which had shown only a modest improvement from the third to the fourth quarter despite

a large advance in disposable income. Seasonally adjusted retail sales in January are estimated to have increased significantly above the December rate, according to preliminary reports. Not only were automobile sales stronger but sales in nondurable goods stores were also considerably higher.

Personal income advanced in January but much less than it had in the last 2 months of 1967, and nonfarm establishment employment showed little change from December, primarily because bad weather held down construction activity. Industrial output fell back a little after very sharp gains in November and December, when the auto industry was recovering from the strike.

The reduction in auto output in January, which was due mainly to sporadic walkouts, and recently announced cutbacks in first quarter production schedules suggest that the recovery in autos will not add as much to the rise in GNP in the first quarter as had been thought. However, when allowance is made for the special factors affecting January developments, it would appear that a sizable increase in aggregate economic activity is in progress even though its dimension cannot be quantified.

## *Spurt in durable goods orders*

Doubts about the strength of demand in manufacturing should be lessened by recent changes in new orders. Orders showed a very sharp rise in December in both durable and nondurable goods industries; in durables, every major industry reported a substantial gain,

which brought the total for the quarter to a new peak, slightly above the previous high reached in the third quarter of 1966 (chart 1). Unfilled orders for durables at the end of December were \$2 1/4 billion above their level at the end of September (seasonally adjusted) and more than \$3 billion above their level at the end of 1966.

The improvement in new orders from the third to the fourth quarter was pronounced in the case of durable goods materials. The rise in primary metals reflected mainly the pickup in steel demand (discussed below). Orders for construction materials showed their first quarterly increase in over a year as construction activity continued to advance.

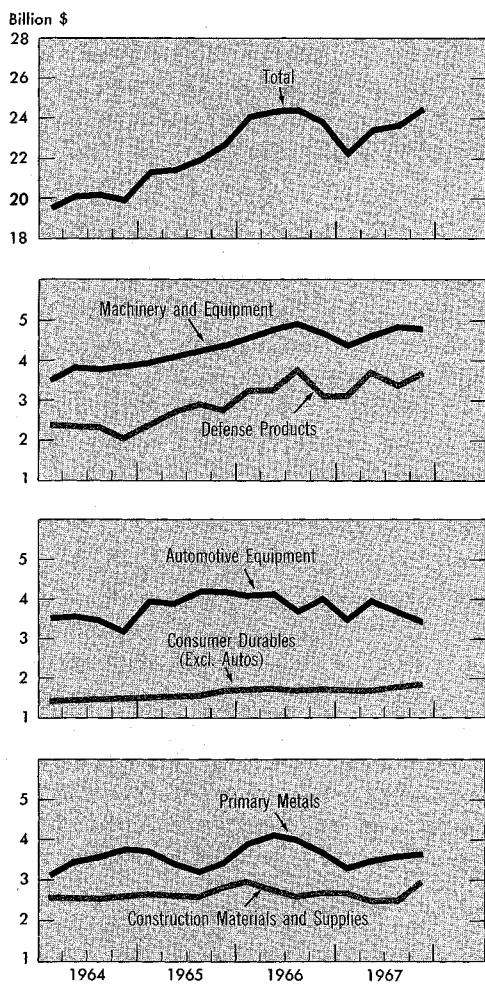
New orders for defense products, which had declined in the third quarter, moved up in the fourth almost back to the second quarter peak. Aircraft orders, a large and volatile component of this series, were especially heavy in December as they had been in June and again in October.

Demand for producers' durable equipment is rising but still lacks vigor. Orders for machinery and equipment improved in both November and December, but the total for the quarter was below the third quarter total and the very high rates of mid-1966.

Orders for consumer durables rose to a record rate in December. Orders for these goods were sluggish in the first half of 1967 because stocks held by distributors and dealers were heavy; with inventory positions improved by midyear and consumer demand advancing slowly but steadily, new business

CHART 1

### New Orders for Durable Goods



received by manufacturers has gained considerably in the past two quarters.

#### **Personal income up**

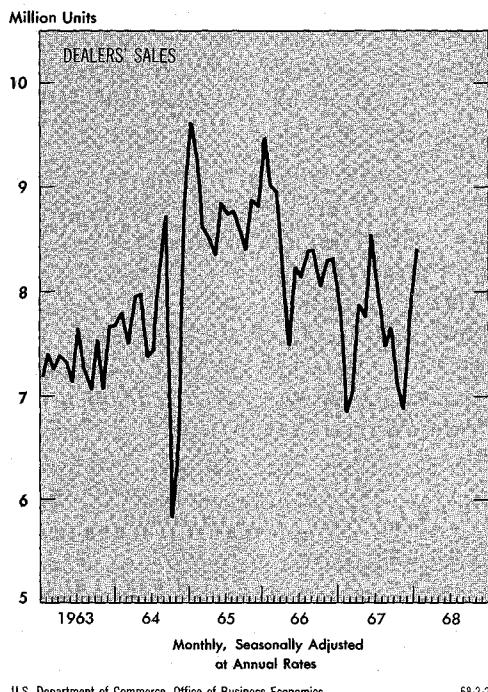
After unusually large advances of \$6½ billion in November and \$7 billion in December, personal income rose only \$2 billion in January to a seasonally adjusted annual rate of \$651½ billion. Special, nonrecurring factors were partly responsible for the wide variation in the size of the monthly increases. The recovery from the strike bolstered private payrolls in November, and in December, Government payrolls were

nearly \$2 billion last month, after a \$3 billion increase in December; the advance slowed because of a reduction in construction payrolls and a slower rate of gain in manufacturing. Payroll incomes in the distributive and service industries continued their steady advance.

Nonpayroll incomes generally showed small gains, although dividend payments rebounded considerably from December, when they were depressed because of a reduction in yearend extras. Personal contributions for social insurance, which are deducted to arrive at personal income, increased \$1½ billion in January because the taxable wage base for workers covered by Social Security was raised from \$6,600 per year to \$7,800.

CHART 2

#### **New Domestically Produced Cars**



U.S. Department of Commerce, Office of Business Economics

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temporarily swollen by the lump-sum payment of the retroactive portion of the pay raises for military personnel and Federal civil service employees.

Total wage and salary disbursements declined about \$½ billion from December to January mainly because Government payrolls returned to a more normal level. Private payrolls were up

#### **Employment little changed**

Most of last month's advance in private payrolls was attributable to higher average hourly earnings since hours of work declined and employment changed little from December, after seasonal adjustment. Employment was depressed by a very large cutback in the contract construction industry. Unusually cold weather during the first 3 weeks of January slowed building projects; as a result, the number of employees on construction payrolls, which normally declines by about 200,000 persons from December to January, fell by 325,000 this year.

An advance of nearly 45,000 persons in January brought seasonally adjusted employment in manufacturing close to the peak reached a year earlier. Much of the latest monthly rise was concentrated in the machinery and equipment industries; a 25,000 increase at non-electrical machinery plants reflected mainly the settlement in early January of a 39-day strike against a major producer of agricultural implements.

Industries other than construction and manufacturing generally reported higher levels of employment in January than in December. The largest increases were in State and local govern-

ment, the service industries, and retail trade.

The Nation's unemployment rate fell to a 14-year low of 3½ percent of the civilian labor force in January, after seasonal adjustment. Although the reduction from December may have been influenced by random developments, there can be little doubt that there has been a very distinct improvement in the unemployment situation since early last fall, when the overall rate was above 4 percent. Decreases in rates have occurred for virtually all occupational and industrial categories.

#### **Auto sales improve**

After a somewhat disappointing December, dealers' sales of new domestically produced automobiles rose to a seasonally adjusted annual rate of more than 8 million units in January (chart 2). Sales were at a 7.8 million rate in December and had fallen below 7 million in November. Sales in January may have received a fillip from special promotions. Dealers started off the new year with larger and more balanced stocks than in many months. Inventories at the beginning of 1968, at 1½ million units (seasonally adjusted), were higher than at any other time since the end of June 1967. Stocks rose above the 1.3 million mark by the end of January and represented 1.9 months of sales at the January sales rate. This was somewhat below the ratio that prevailed in 1966 and well below the ratios of early 1967, when sales were depressed.

#### **Rise in payments deficit**

The U.S. balance of payments position deteriorated sharply from the third to the fourth quarter of 1967. Measured on the liquidity basis, the fourth quarter balance was adverse by \$1.8 billion, seasonally adjusted, as compared with a third quarter deficit of \$650 million. Measured on the official reserve transactions basis, the fourth quarter balance was adverse by \$1.2 billion, as com-

(Continued on p. 10)

## NATIONAL INCOME AND PRODUCT TABLES

	1966	1967	1966		1967				1966	1967	1966		1967						
			III	IV	I	II	III	IV			III	IV	I	II	III	IV			
			Seasonally adjusted at annual rates								Seasonally adjusted at annual rates								
	Billions of current dollars												Billions of 1958 dollars						

Table 1.—Gross National Product in Current and Constant Dollars (1.1, 1.2)

Gross national product.....	743.3	785.0	748.8	762.1	766.3	775.1	791.2	807.3	652.6	669.3	654.8	661.1	660.7	664.7	672.0	679.6
Personal consumption expenditures.....	465.9	491.7	470.1	473.8	480.2	489.7	495.3	501.8	418.0	430.1	420.4	420.4	424.2	430.6	431.5	434.0
Durable goods.....	70.3	72.1	70.9	70.6	69.4	72.5	72.7	73.8	71.3	72.1	71.9	71.1	69.7	72.9	72.7	73.0
Nondurable goods.....	207.5	217.5	209.5	210.3	214.2	217.2	218.5	220.3	187.7	193.0	188.8	188.4	191.8	193.6	192.8	193.6
Services.....	188.1	202.1	189.8	192.9	196.6	200.0	204.1	207.7	159.1	165.0	159.8	160.9	162.6	164.1	166.0	167.4
Gross private domestic investment.....	118.0	112.1	116.4	122.2	110.4	105.1	112.2	120.8	105.6	96.9	103.6	108.4	96.9	91.3	96.4	103.0
Fixed investment.....	104.6	107.0	104.9	103.7	103.3	104.6	108.4	111.6	93.0	92.1	93.0	91.2	90.2	90.9	92.9	94.4
Nonresidential.....	80.2	82.6	81.2	82.8	81.9	81.5	82.8	84.0	72.8	73.0	73.6	74.2	73.0	72.6	73.2	73.3
Structures.....	27.9	26.8	28.2	27.7	27.7	26.3	26.6	26.7	23.6	21.8	23.7	23.0	22.9	21.7	21.5	21.4
Producers' durable equipment.....	52.3	55.7	53.1	55.1	54.2	55.2	56.2	57.3	49.2	51.2	49.9	51.2	50.1	51.0	51.7	52.0
Residential structures.....	24.4	24.4	23.7	20.9	21.4	23.1	25.6	27.6	20.2	19.1	19.4	17.0	17.3	18.3	19.7	21.0
Nonfarm.....	23.8	23.9	23.2	20.4	20.9	22.5	25.0	27.0	19.7	18.6	19.0	16.5	16.8	17.8	19.2	20.6
Farm.....	.5	.6	.5	.5	.6	.6	.6	.6	.5	.5	.5	.5	.5	.5	.4	.4
Change in business inventories.....	13.4	5.2	11.4	18.5	7.1	.5	3.8	9.2	12.6	4.8	10.6	17.2	6.7	.4	3.5	8.7
Nonfarm.....	13.7	4.8	12.0	19.0	7.3	.6	3.4	7.7	12.9	4.4	11.1	17.7	6.8	.5	3.2	7.2
Farm.....	-.3	.4	-.5	-.5	-.2	-.1	.4	1.5	-.3	.4	-.5	-.5	-.2	-.1	.4	1.5
Net exports of goods and services.....	5.1	4.8	4.6	4.3	5.3	5.3	5.4	3.0	4.4	3.6	4.1	3.2	4.1	4.1	4.2	1.9
Exports.....	43.0	45.3	43.7	44.0	45.3	45.1	45.6	45.4	40.8	42.5	41.4	41.2	42.4	42.3	42.8	42.5
Imports.....	37.9	40.6	39.0	39.7	39.9	39.8	40.2	42.4	36.4	38.9	37.3	38.0	38.3	38.2	38.6	40.7
Government purchases of goods and services.....	154.3	176.3	157.7	161.7	170.4	175.0	178.2	181.7	124.5	138.7	126.6	129.1	135.5	138.7	139.9	140.7
Federal.....	77.0	89.9	79.5	81.5	87.1	89.5	90.9	92.2	64.7	74.1	66.4	67.8	72.3	74.4	75.1	74.7
National defense.....	60.5	72.5	63.0	65.6	70.2	72.5	73.3	74.2	-----	-----	-----	-----	-----	-----	-----	-----
Other.....	16.5	17.4	16.6	15.9	16.8	17.0	17.6	18.0	-----	-----	-----	-----	-----	-----	-----	-----
State and local.....	77.2	86.4	78.1	80.2	83.3	85.4	87.4	89.5	59.9	64.6	60.1	61.3	63.2	64.3	64.9	66.0

Table 2.—Gross National Product by Major Type of Product in Current and Constant Dollars (1.3, 1.5)

Gross national product.....	743.3	785.0	748.8	762.1	766.3	775.1	791.2	807.3	652.6	669.3	654.8	661.1	660.7	664.7	672.0	679.6
Final sales.....	729.9	779.8	737.4	743.6	759.2	774.6	787.4	798.1	639.9	664.5	644.2	643.9	654.0	664.3	668.5	671.0
Change in business inventories.....	13.4	5.2	11.4	18.5	7.1	.5	3.8	9.2	12.6	4.8	10.6	17.2	6.7	.4	3.5	8.7
Goods output.....	379.6	396.0	381.8	391.7	388.1	392.1	398.7	405.2	353.7	361.4	354.7	361.1	356.6	359.5	362.9	366.5
Final sales.....	366.2	390.8	370.3	373.2	380.9	391.6	394.9	396.0	341.0	356.6	344.1	343.9	349.9	359.1	359.4	357.8
Change in business inventories.....	13.4	5.2	11.4	18.5	7.1	.5	3.8	9.2	12.6	4.8	10.6	17.2	6.7	.4	3.5	8.7
Durable goods.....	154.6	158.5	155.7	161.1	153.9	155.5	161.4	163.1	150.0	150.2	150.8	154.2	146.6	148.3	153.0	152.9
Final sales.....	144.7	155.7	145.8	148.3	150.5	156.0	157.9	158.6	140.6	147.8	141.6	142.3	143.6	148.9	149.8	148.8
Change in business inventories.....	9.9	2.7	9.9	12.8	3.4	-.6	3.5	4.5	9.3	2.4	9.2	11.9	3.0	-.6	3.2	4.1
Nondurable goods.....	225.0	237.5	226.1	230.6	234.2	236.6	237.3	242.1	203.7	211.2	203.9	206.9	210.0	211.2	209.8	213.6
Final sales.....	221.5	235.1	224.5	224.9	230.5	235.5	237.0	237.4	200.4	208.8	202.5	201.6	206.3	210.2	209.5	209.0
Change in business inventories.....	3.5	2.5	1.5	5.7	3.7	1.1	.3	4.7	3.3	2.4	1.4	5.3	3.6	1.0	.3	4.6
Services.....	287.2	311.2	291.6	296.9	303.1	307.8	313.5	320.3	235.2	245.8	237.9	239.8	242.7	244.4	246.9	249.2
Structures.....	76.5	77.8	75.5	73.5	75.2	75.2	79.0	81.8	63.7	62.1	62.2	60.2	61.3	60.8	62.3	64.0

Table 3.—Gross National Product by Sector in Current and Constant Dollars (1.7, 1.8)

Gross national product.....	743.3	785.0	748.8	762.1	766.3	775.1	791.2	807.3	652.6	669.3	654.8	661.1	660.7	664.7	672.0	679.6
Private.....	666.7	699.6	670.6	681.9	683.9	690.9	705.2	718.7	597.5	610.2	599.0	604.2	602.7	606.0	612.5	619.6
Business.....	642.4	673.7	646.2	656.9	658.7	665.3	679.0	691.9	578.9	590.6	580.2	585.1	583.6	586.6	592.7	599.6
Nonfarm.....	617.6	649.7	621.6	633.0	635.1	641.9	654.6	667.1	556.4	566.6	558.0	562.7	559.9	563.0	568.1	574.9
Farm.....	24.8	24.0	24.6	23.9	23.6	23.3	24.4	24.8	22.4	24.1	22.2	22.4	23.7	23.6	24.2	24.7
Households and institutions.....	20.1	21.5	20.3	20.6	21.1	21.4	21.2	22.1	14.7	15.3	14.8	14.9	15.1	15.3	15.0	15.6
Rest of the world.....	4.2	4.5	4.1	4.4	4.1	4.2	4.9	4.6	4.0	4.3	4.0	4.3	4.0	4.0	4.8	4.4
General government.....	76.6	85.3	78.2	80.2	82.5	84.2	86.0	88.6	55.0	59.1	55.8	56.9	57.9	58.7	59.6	60.0

	1966	1967 <sup>p</sup>	1966		1967			
			III	IV	I	II	III	IV <sup>p</sup>
			Seasonally adjusted at annual rates					
			Billions of dollars					

Table 4.—Relation of Gross National Product, National Income, and Personal Income (1.9)

Gross national product.....	743.3	785.0	748.8	762.1	766.3	775.1	791.2	807.3
Less: Capital consumption allowances	63.5	67.0	63.9	64.7	65.5	66.4	67.6	68.6
<b>Equals: Net national product.....</b>	<b>679.8</b>	<b>717.9</b>	<b>684.9</b>	<b>697.4</b>	<b>700.8</b>	<b>708.7</b>	<b>723.6</b>	<b>738.7</b>
Less: Indirect business tax and nontax liability.....	65.1	69.7	65.9	67.0	67.9	69.1	70.2	71.4
Business transfer payments.....	2.7	2.8	2.7	2.8	2.8	2.8	2.8	2.8
Statistical discrepancy.....	-2.6	-2.4	-3.2	-3.8	-4.0	-2.8	-1.2	-
Plus: Subsidies less current surplus of government enterprises.....	2.2	1.7	2.7	2.6	2.3	2.0	1.6	1.2
<b>Equals: National income.....</b>	<b>616.7</b>	<b>649.6</b>	<b>622.1</b>	<b>634.1</b>	<b>636.4</b>	<b>641.6</b>	<b>653.4</b>	<b>-</b>
Less: Corporate profits and inventory valuation adjustment.....	82.2	79.0	81.9	84.6	78.1	78.3	79.2	-
Contributions for social insurance.....	38.2	43.0	38.9	39.8	42.2	42.5	43.3	44.1
Wage accruals less disbursements.....	.0	.0	.0	.0	.0	.0	.0	.0
Plus: Government transfer payments to persons.....	41.2	49.1	41.3	44.7	48.1	48.6	49.6	50.1
Interest paid by government (net) and by consumers.....	22.3	24.1	22.4	23.2	23.7	23.9	24.2	24.7
Dividends.....	21.5	22.8	21.6	21.2	22.2	23.1	23.4	22.4
Business transfer payments.....	2.7	2.8	2.7	2.8	2.8	2.8	2.8	2.8
<b>Equals: Personal income.....</b>	<b>584.0</b>	<b>626.4</b>	<b>589.3</b>	<b>601.6</b>	<b>612.9</b>	<b>619.1</b>	<b>631.0</b>	<b>642.5</b>

Table 5.—Gross Auto Product in Current and Constant Dollars (1.15, 1.16)

	Billions of current dollars							
	29.8	27.7	28.2	29.6	25.0	27.8	27.9	29.9
Gross auto product <sup>1</sup> .....	24.9	23.9	24.7	24.5	22.2	24.6	24.5	24.3
Personal consumption expenditures.....	4.4	4.2	4.4	4.3	3.9	4.3	4.3	4.3
Producers' durable equipment.....	.4	-.5	-1.3	.6	-1.1	-1.2	-1.2	1.3
Change in dealers' auto inventories.....	0	-1	.3	0	-3	-1	1	-2
Net exports.....	1.3	1.6	1.5	1.5	1.3	1.6	1.9	1.8
Exports.....	1.2	1.7	1.3	1.5	1.6	1.7	1.7	2.0
Imports.....								
Addenda:								
New cars, domestic <sup>2</sup> .....	27.6	25.3	26.1	27.4	22.8	25.3	25.4	27.6
New cars, foreign.....	1.8	2.6	1.9	2.1	2.2	2.7	2.6	2.7
Billions of 1958 dollars								
Gross auto product <sup>1</sup> .....	30.3	27.7	28.8	29.9	25.3	28.2	27.9	29.4
Personal consumption expenditures.....	25.4	24.0	25.3	24.7	22.6	25.0	24.6	23.9
Producers' durable equipment.....	4.4	4.1	4.4	4.3	3.9	4.3	4.3	4.1
Change in dealers' auto inventories.....	.4	-.6	-1.4	.7	-1.1	-1.3	-1.3	1.3
Net exports.....	.1	-.1	.3	.1	-.2	.0	.2	-.2
Exports.....	1.3	1.7	1.6	1.5	1.3	1.6	1.9	1.8
Imports.....	1.2	1.7	1.3	1.5	1.6	1.7	1.7	2.0
Addenda:								
New cars, domestic <sup>2</sup> .....	28.2	25.5	26.6	27.8	23.3	25.8	25.6	27.3
New cars, foreign.....	1.8	2.5	1.8	2.1	2.2	2.7	2.6	2.7

<sup>1</sup> The gross auto product total includes Government purchases, which amount to \$0.2 billion annually for the periods shown.

<sup>2</sup> Differs from the gross auto product total by the markup on both used cars and foreign cars.

\* Preliminary.

	1966	1967 <sup>p</sup>	1966		1967			
			III	IV	I	II	III	IV <sup>p</sup>
			Seasonally adjusted at annual rates					
			Billions of dollars					

Table 6.—National Income by Type of Income (1.10)

National income.....	516.7	649.6	622.1	634.1	636.4	641.6	653.4	-
Compensation of employees.....	135.7	469.7	441.2	450.2	459.1	463.4	472.6	483.6
Wages and salaries.....	394.6	423.8	399.6	407.4	414.7	418.3	426.2	435.9
Private.....	316.7	337.5	320.1	326.1	331.4	333.2	339.4	346.2
Military.....	14.7	16.4	15.1	15.8	16.1	16.2	16.3	17.3
Government civilian.....	63.2	60.8	64.3	65.6	67.3	68.9	70.6	72.5
Supplements to wages and salaries.....	41.1	45.9	41.6	42.7	44.4	45.2	46.4	47.6
Employer contributions for social insurance.....	20.3	22.6	20.6	21.1	22.2	22.3	22.8	23.3
Other labor income.....	20.8	23.2	21.1	21.7	22.2	22.9	23.6	24.3
Employer contributions to private pension and welfare funds.....	17.3	-	-	-	-	-	-	-
Other.....	3.5	-	-	-	-	-	-	-
Proprietors' income.....	59.3	58.4	59.2	58.6	57.8	57.8	58.8	59.3
Business and professional.....	43.2	43.6	43.3	43.4	43.2	43.4	43.8	44.1
Income of unincorporated enterprises.....	43.6	44.0	-	-	-	-	-	-
Inventory valuation adjustment.....	-.4	-.4	-	-	-	-	-	-
Farm.....	16.1	14.8	15.9	15.1	14.6	14.3	15.0	15.2
Rental income of persons.....	19.4	20.1	19.4	19.6	19.8	20.0	20.2	20.4
Corporate profits and inventory valuation adjustment.....	82.2	79.0	81.9	84.6	78.1	78.3	79.2	-
Profits before tax.....	83.8	80.2	84.0	83.9	79.0	78.9	80.0	-
Profits tax liability.....	34.5	33.0	34.6	34.6	32.5	32.5	32.9	-
Profits after tax.....	49.3	47.2	49.4	49.3	46.5	46.5	47.1	-
Dividends.....	21.5	22.8	21.6	21.2	22.2	23.1	23.4	22.4
Undistributed profits.....	27.8	24.4	27.8	28.2	24.2	23.4	23.6	-
Inventory valuation adjustment.....	-1.6	-1.2	-2.2	.7	-.8	-.7	-.8	-2.3
Net interest.....	20.2	22.4	20.4	21.1	21.6	22.1	22.7	23.3

Table 7.—National Income by Industry Division (1.11)

All industries, total.....	616.7	649.6	622.1	634.1	636.4	641.6	653.4	-
Agriculture, forestry, and fisheries.....	22.7	21.8	22.6	22.0	21.6	21.3	22.0	-
Mining and construction.....	38.2	40.3	38.4	38.7	39.8	39.7	40.3	-
Manufacturing.....	192.1	196.3	193.6	198.8	195.0	194.0	196.0	-
Nondurable goods.....	73.2	76.2	73.8	75.3	75.9	75.1	75.9	-
Durable goods.....	118.9	120.1	119.8	123.5	119.2	118.9	120.0	-
Transportation.....	24.8	26.1	24.7	25.4	25.5	25.7	26.5	-
Communication.....	12.4	13.0	12.7	12.7	12.8	13.0	13.2	-
Electric, gas, and sanitary services.....	12.1	12.8	12.4	12.3	12.4	12.6	12.9	-
Wholesale and retail trade.....	90.8	95.9	91.1	92.6	93.5	94.9	96.9	-
Finance, insurance, and real estate.....	65.6	70.4	66.2	67.5	68.4	69.6	70.9	-
Services.....	69.3	74.7	70.2	71.3	72.6	74.1	75.3	-
Government and government enterprises.....	84.6	93.9	86.3	88.4	90.8	92.5	94.5	-
Rest of the world.....	4.2	4.5	4.1	4.4	4.1	4.2	4.0	-

Table 8.—Corporate Profits (Before Tax) and Inventory Valuation Adjustment by Broad Industry Groups (6.12)	82.2	79.0	81.9	84.6	78.1	78.3	79.2	-
All industries, total.....	9.3	9.7	9.5	9.6	9.6	9.5	9.6	-
Financial institutions.....	1.9	-	-	-	-	-	-	-
Mutual.....	1.9	-	-	-	-	-	-	-
Stock.....	7.4	-	-	-	-	-	-	-
Nonfinancial corporations.....	72.9	69.4	72.4	75.0	68.5	68.8	69.6	-
Manufacturing.....	43.1	39.0	42.7	44.4	39.6	38.9	38.2	-
Nondurable goods.....	18.7	18.0	18.8	19.2	18.4	17.8	17.7	-
Durable goods.....	24.4	21.0	23.9	25.3	21.1	21.1	20.5	-
Transportation, communication, and public utilities.....	11.9	12.0	11.8	12.0	11.7	11.9	12.1	-
All other industries.....	18.0	18.4	17.9	18.6	17.3	18.0	19.3	-

<sup>1</sup> The gross auto product total includes Government purchases, which amount to \$0.2 billion annually for the periods shown.

<sup>2</sup> Differs from the gross auto product total by the markup on both used cars and foreign cars.

\* Preliminary.

	1966	1966		1967			
		III	IV	I	II	III	IV <sup>p</sup>
		Seasonally adjusted at annual rates					
Billions of dollars							

Table 9.—Gross Corporate Product<sup>1</sup> (1.14)

Gross corporate product	429.6	449.7	433.0	442.2	441.5	444.5	451.9	.....
Capital consumption allowances	39.0	41.4	39.2	39.8	40.3	40.9	41.8	42.5
Indirect business taxes plus transfer payments less subsidies	38.2	40.7	38.6	39.2	39.7	40.4	41.1	41.8
Income originating in corporate business	352.4	367.6	355.2	363.2	361.5	363.1	369.0	.....
Compensation of employees	275.9	294.5	279.0	284.5	289.1	290.5	296.2	302.2
Wages and salaries	246.1	261.4	248.8	253.5	257.1	258.0	262.8	267.8
Supplements	29.8	33.1	30.2	30.9	32.0	32.5	33.4	34.3
Net interest	-2.4	-2.5	-2.4	-2.4	-2.5	-2.5	-2.5	-2.5
Corporate profits and inventory valuation adjustment	78.9	75.6	78.7	81.2	74.9	75.1	75.3	.....
Profits before tax	80.6	76.7	80.8	80.5	75.7	75.8	76.1	.....
Profits tax liability	34.5	33.0	34.6	34.6	32.5	32.5	32.9	.....
Profits after tax	46.0	43.7	46.2	45.9	43.2	43.3	43.2	.....
Dividends	19.9	21.2	20.1	19.6	20.7	21.6	21.6	.....
Undistributed profits	26.1	22.5	26.1	26.3	22.5	21.7	21.6	.....
Inventory valuation adjustment	-1.6	-1.2	-2.2	.7	-.8	-.8	-.8	-2.3
Cash flow, gross of dividends	85.0	85.1	85.4	85.6	83.5	84.2	85.0	.....
Cash flow, net of dividends	65.1	63.9	65.3	66.1	62.8	62.6	63.3	.....
Gross product originating in financial institutions	17.5	19.0	17.7	18.0	18.4	18.6	19.1	.....
Gross product originating in nonfinancial corporations	412.1	430.7	415.3	424.2	423.1	425.9	432.8	.....
Capital consumption allowances	37.9	40.2	38.1	38.6	39.1	39.8	40.6	41.4
Indirect business taxes plus transfer payments less subsidies	36.5	38.9	36.9	37.5	37.9	38.6	39.3	39.9
Income originating in nonfinancial corporations	337.7	351.5	340.3	348.0	346.1	347.5	352.9	.....
Compensation of employees	261.3	278.3	264.3	269.5	273.7	274.6	279.8	285.3
Wages and salaries	233.4	247.4	236.0	240.5	243.7	244.1	248.5	253.2
Supplements	27.9	31.0	28.3	29.1	30.0	30.5	31.3	32.1
Net interest	6.7	7.3	6.8	7.0	7.1	7.3	7.4	7.5
Corporate profits and inventory valuation adjustment	69.7	65.9	69.2	71.5	65.3	65.6	65.7	.....
Profits before tax	71.3	67.0	71.3	70.8	66.1	66.3	66.5	.....
Profits tax liability	30.3	28.6	30.3	30.2	28.1	28.2	28.5	.....
Profits after tax	41.0	38.5	41.0	40.6	38.0	38.1	38.0	.....
Dividends	18.5	19.6	18.6	18.2	19.2	20.0	20.1	.....
Undistributed profits	22.5	18.8	22.4	22.5	18.8	18.1	17.9	.....
Inventory valuation adjustment	-1.6	-1.2	-2.2	.7	-.8	-.7	-.8	-2.3
Cash flow, gross of dividends	78.9	78.7	79.1	79.3	77.2	77.9	78.6	.....
Cash flow, net of dividends	60.4	59.1	60.5	61.1	57.9	57.9	58.5	.....
Gross product originating in nonfinancial corporations	383.0	387.5	384.6	389.0	384.7	385.3	387.7	.....
Current dollar cost per unit of 1958 dollar gross product originating in nonfinancial corporations <sup>2</sup>	1.076	1.112	1.080	1.091	1.100	1.105	1.116	.....
Capital consumption allowances	.099	.104	.099	.099	.102	.103	.105	.....
Indirect business taxes plus transfer payments less subsidies	.095	.100	.096	.096	.098	.100	.101	.....
Compensation of employees	.682	.718	.687	.693	.711	.713	.722	.....
Net interest	.018	.019	.018	.018	.019	.019	.019	.....
Corporate profits and inventory valuation adjustment	.182	.170	.180	.184	.170	.170	.169	.....
Profits tax liability	.079	.074	.079	.078	.073	.073	.073	.....
Profits after tax plus inventory valuation adjustment	.103	.096	.101	.106	.097	.097	.096	.....

Billions of 1958 dollars

Dollars

<sup>1</sup> Excludes gross product originating in the rest of the world.<sup>2</sup> This is equal to the deflator for gross product of nonfinancial corporations, with the decimal point shifted two places to the left.<sup>p</sup> Preliminary.

	1966	1966		1967			
		III	IV	I	II	III	IV <sup>p</sup>
		Seasonally adjusted at annual rates					
Billions of dollars							

Table 10.—Personal Income and Its Disposition (2.1)

Personal income	584.0	626.4	589.3	601.6	612.9	619.1	631.0	642.5
Wage and salary disbursements	394.6	423.8	399.6	407.4	414.7	418.3	426.2	435.9
Commodity-producing industries	159.3	167.2	161.0	164.1	165.7	164.8	167.4	170.8
Manufacturing	128.1	134.4	129.7	132.6	133.1	132.6	134.6	137.2
Distributive industries	93.9	100.9	94.9	96.5	98.7	99.6	101.7	103.4
Service industries	63.5	69.5	64.3	65.5	67.0	68.8	70.2	71.9
Government	77.9	86.3	79.4	81.4	83.4	85.0	86.9	89.8
Other labor income	20.8	23.2	21.1	21.7	22.2	22.9	23.6	24.3
Proprietors' income	59.3	58.4	59.2	58.6	57.8	57.8	58.8	59.3
Business and professional	43.2	43.6	43.3	43.4	43.2	43.4	43.8	44.1
Farm	16.1	14.8	15.9	15.1	14.6	14.3	15.0	15.2
Rental income of persons	19.4	20.1	19.4	19.6	19.8	20.0	20.2	20.4
Dividends	21.5	22.8	21.2	22.2	23.1	23.4	22.4	22.4
Personal interest income	42.4	46.5	42.8	44.3	45.2	46.0	46.9	48.0
Transfer payments	43.9	51.9	44.0	47.5	50.8	51.4	52.4	52.9
Old-age, survivors, disability, and health insurance benefits	20.8	25.7	21.0	23.2	24.7	25.6	26.2	26.4
State unemployment insurance benefits	1.8	2.1	1.8	1.8	2.1	2.1	2.2	1.9
Veterans benefits	5.7	6.6	5.4	6.3	6.5	6.5	6.6	6.7
Other	15.6	17.5	15.8	16.2	17.6	17.0	17.4	17.9
Less: Personal contributions for social insurance	17.9	20.4	18.4	18.7	20.0	20.2	20.5	20.8
Less: Personal tax and nontax payments	75.2	81.7	76.9	79.6	80.2	79.1	82.8	84.7
Equals: Disposable personal income	508.8	544.7	512.4	522.0	532.7	540.0	548.2	557.9
Less: Personal outlays	479.0	505.9	483.2	487.4	493.9	504.0	509.6	516.2
Personal consumption expenditures	465.9	491.7	470.1	473.8	480.2	489.7	495.3	501.8
Interest paid by consumers	12.4	13.4	12.5	12.9	13.1	13.3	13.5	13.8
Personal transfer payments to foreigners	.6	.8	.6	.6	.7	1.0	.8	.7
Equals: Personal saving	29.8	38.7	29.2	34.6	38.8	36.0	38.5	41.6

Addenda:

Disposable personal income: Total, billions of 1958 dollars	456.3	476.5	458.4	463.2	470.6	474.9	477.5	482.6
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Per capita, current dollars	2,584	2,736	2,598	2,639	2,686	2,716	2,749	2,789
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Per capita, 1958 dollars	2,317	2,393	2,324	2,341	2,373	2,388	2,394	2,413
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Personal consumption expenditures	465.9	491.7	470.1	473.8	480.2	489.7	495.3	501.8
Durable goods	70.3	72.1	70.9	70.6	69.4	72.5	72.7	73.8
Automobiles and parts	29.8	29.3	29.8	29.6	27.3	29.7	29.9	30.1
Furniture and household equipment	29.9	32.0	30.6	30.6	31.4	31.9	32.1	32.6
Other	10.6	10.9	10.5	10.4	10.7	10.9	10.8	11.1
Nondurable goods	207.5	217.5	209.5	210.3	214.2	217.2	218.5	220.3
Food and beverages	106.7	110.6	107.3	107.2	109.3	110.1	110.9	112.2
Clothing and shoes	40.3	42.8	41.0	40.8	41.5	43.2	43.7	43.1
Gasoline and oil	16.2	17.5	16.3	16.6	17.1	17.5	17.8	17.8
Other	44.3	46.6	44.8	45.7	46.3	46.4	46.4	47.2
Services	188.1	202.1	189.8	192.9	196.6	200.0	204.1	207.7
Housing	67.1	71.3	67.4	68.5	69.6	70.6	71.9	73.3
Household operation	27.0	28.2	27.4	27.7	27.8	28.1	28.1	28.8
Transportation	13.6	14.7	13.7	14.0	14.4	14.6	14.8	15.1
Other	80.4	87.8	81.3	82.7	84.8	86.6	89.2	90.6

Receipts from foreigners	43.0	45.3	43.7	44.0	45.3	45.1	45.6	45.4
Exports of goods and services	43.0	45.3	43.7	44.0	45.3	45.1	45.6	45.4
Payments to foreigners	43.0	45.3	43.7	44.0	45.3	45.1	45.6	45.4
Imports of goods and services	37.9	40.6	39.0	39.7	39.9	39.8	40.2</td	

	1966	1967 <sup>a</sup>	1966		1967				
			III	IV	I	II	III	IV <sup>b</sup>	
			Seasonally adjusted at annual rates						
Billions of dollars									

Table 13.—Federal Government Receipts and Expenditures (3.1, 3.2)

Federal Government receipts	143.2	151.6	145.6	148.6	149.1	148.1	152.7	.....
Personal tax and nontax receipts	61.7	66.5	63.1	65.2	65.5	64.0	67.5	69.1
Corporate profits tax accruals	32.3	30.7	32.4	32.3	30.3	30.3	30.6	.....
Indirect business tax and nontax accruals	15.9	16.6	16.2	16.3	16.2	16.5	16.7	17.0
Contributions for social insurance	33.3	37.7	34.0	34.7	37.0	37.2	38.0	38.7
Federal Government expenditures	142.9	164.3	146.3	151.9	160.9	162.8	165.9	167.9
Purchases of goods and services	77.0	89.9	79.5	81.5	87.1	89.5	90.9	92.2
National defense	60.5	72.5	63.0	65.6	70.2	72.5	73.3	74.2
Other	16.5	17.4	16.6	15.9	16.8	17.0	17.6	18.0
Transfer payments	36.0	42.9	35.9	38.8	42.2	42.4	43.5	43.3
To persons	33.7	40.7	33.7	36.9	40.0	40.3	41.2	41.3
To foreigners (net)	2.3	2.1	2.2	1.9	2.2	2.0	2.3	2.0
Grants-in-aid to State and local governments	14.8	16.0	15.3	15.6	15.6	15.3	16.0	17.1
Net interest paid	9.5	10.5	9.6	10.0	10.4	10.4	10.5	10.7
Subsidies less current surplus of government enterprises	5.4	5.1	6.0	5.9	5.6	5.3	5.0	4.6
Surplus or deficit (—), national income and product accounts	.3	-12.7	-.7	-3.3	-11.9	-14.7	-13.2	.....

Table 14.—State and Local Government Receipts and Expenditures (3.3, 3.4)

State and local government receipts	84.7	91.8	86.0	87.9	89.3	90.4	92.6	.....
Personal tax and nontax receipts	13.5	15.2	13.7	14.3	14.7	15.1	15.4	15.6
Corporate profits tax accruals	2.3	2.2	2.3	2.3	2.1	2.1	2.3	.....
Indirect business tax and nontax accruals	49.2	53.1	49.8	50.6	51.7	52.6	53.5	54.4
Contributions for social insurance	4.9	5.3	4.9	5.0	5.2	5.3	5.4	5.4
Federal grants-in-aid	14.8	16.0	15.3	15.6	15.6	15.3	16.0	17.1
State and local government expenditures	81.8	91.7	82.7	84.9	88.3	90.6	92.7	95.1
Purchases of goods and services	77.2	86.4	78.1	80.2	83.3	85.4	87.4	89.5
Transfer payments to persons	7.5	8.4	7.6	7.8	8.1	8.3	8.5	8.8
Net interest paid	.3	.2	.3	.3	.2	.2	.2	.2
Less: Current surplus of government enterprises	3.3	3.4	3.3	3.4	3.4	3.3	3.4	3.4
Surplus or deficit (—), national income and product accounts	2.9	.1	3.3	3.0	1.0	-.2	-1.1	.....

Table 15.—Sources and Uses of Gross Saving (5.1)

Gross private saving	119.5	129.0	118.7	128.2	127.7	125.1	129.0	.....
Personal saving	29.8	38.7	29.2	34.6	38.8	36.0	38.5	41.6
Undistributed corporate profits	27.8	24.4	27.8	28.2	24.2	23.4	23.6	.....
Corporate inventory valuation adjustment	-1.6	-1.2	-2.2	.7	-.8	-.7	-.8	-2.3
Corporate capital consumption allowances	39.0	41.4	39.2	39.8	40.3	40.9	41.8	42.5
Noncorporate capital consumption allowances	24.5	25.7	24.7	24.9	25.2	25.5	25.8	26.1
Wage accruals less disbursements	.0	.0	.0	.0	.0	.0	.0	.0
Government surplus or deficit (—), national income and product accounts	3.2	-12.6	2.6	-.3	-10.8	-15.0	-13.3	.....
Federal	.3	-12.7	-.7	-3.3	-11.9	-14.7	-13.2	.....
State and local	2.9	.1	3.3	3.0	1.0	-.2	-.1	.....
Gross investment	120.2	114.0	118.1	124.0	112.9	107.3	114.5	121.1
Gross private domestic investment	118.0	112.1	116.4	122.2	110.4	105.1	112.2	120.8
Net foreign investment	2.2	1.8	1.8	1.8	2.5	2.3	2.3	.3
Statistical discrepancy	-2.6	-2.4	-3.2	-3.8	-4.0	-2.8	-1.2	.....

<sup>a</sup> Preliminary.

	1966	1967	1966		1967					
			III	IV	I	II	III	IV		
			Seasonally adjusted at annual rates							
Index numbers, 1958=100										
.....										

Table 16.—Implicit Price Deflators for Gross National Product (8.1)

Gross national product	113.9	117.3	114.4	115.3	116.0	116.6	117.7	118.8
Personal consumption expenditures	111.5	114.3	111.8	112.7	113.2	113.7	114.8	115.6
Durable goods	98.6	100.0	98.7	99.4	99.5	99.5	100.1	101.1
Nondurable goods	110.6	112.7	111.0	111.6	111.7	112.2	113.3	113.8
Services	118.3	122.5	118.7	119.9	120.9	121.9	123.0	124.1
Gross private domestic investment	.....	.....	.....	.....	.....	.....	.....	.....
Fixed investment	112.5	116.1	112.8	113.7	114.4	115.0	116.8	118.2
Nonresidential	110.2	113.1	110.4	111.6	112.2	112.2	113.2	114.6
Structures	118.4	122.8	118.9	120.1	121.0	121.5	123.8	125.0
Producers' durable equipment	106.2	108.9	106.3	107.7	108.2	108.3	108.8	110.3
Residential structures	120.9	128.0	122.0	122.3	123.8	126.2	129.9	131.0
Nonfarm	121.1	128.1	122.2	123.4	124.0	126.4	130.1	131.2
Farm	114.1	120.4	114.6	115.9	117.3	118.8	122.4	123.2
Change in business inventories	.....	.....	.....	.....	.....	.....	.....	.....
Net exports of goods and services	.....	.....	.....	.....	.....	.....	.....	.....
Exports	105.4	106.7	105.4	106.7	106.7	106.7	106.7	106.7
Imports	104.1	104.3	104.3	104.3	104.3	104.3	104.3	104.3
Government purchases of goods and services	123.9	127.1	124.6	125.2	125.8	126.1	127.4	129.1
Federal	119.1	121.3	119.7	120.2	120.5	120.3	121.0	123.4
State and local	129.0	133.8	129.9	130.8	131.9	132.9	134.7	135.6

Table 17.—Implicit Price Deflators for Gross National Product by Major Type of Product (8.2)

Gross national product	113.9	117.3	114.4	115.3	116.0	116.6	117.7	118.8
Goods output	107.3	109.6	107.6	108.5	108.8	109.0	109.9	110.6
Durable goods	103.1	105.5	103.2	104.5	104.9	104.8	105.5	106.7
Nondurable goods	110.4	112.5	110.9	111.5	111.5	112.0	113.1	113.4
Services	122.1	126.6	122.6	123.8	124.9	125.9	127.0	128.6
Structures	120.1	125.3	121.2	122.0	122.6	123.8	126.9	127.8
Addendum:	.....	.....	.....	.....	.....	.....	.....	.....
Gross auto product	98.2	99.8	98.0	99.0	98.8	98.8	99.8	101.5

Table 18.—Implicit Price Deflators for Gross National Product by Sector (8.4)

Gross national product	113.9	117.3	114.4	115.3	116.0	116.6	117.7	118.8
Private	111.6	114.7	112.0	112.9	113.5	114.0	115.1	116.0
Business	111.0	114.1	111.4	112.3	112.9	113.4	114.6	115.4
Nonfarm	111.0	114.7	111.4	112.5	113.4	114.0	115.2	116.0
Farm	110.7	99.7	110.8	106.7	99.3	98.8	100.6	100.3
Households and institutions	137.0	140.6	.....	.....	.....	.....	.....	.....
General government	139.2	144.5	140.0	141.0	142.3	143.4	144.5	147.7

## HISTORICAL DATA

Historical national income and product data are available from the following sources:

1929-63: *The National Income and Product Accounts of the United States, 1929-65, Statistical Tables* (available from any U.S. Department of Commerce Field Office or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, price \$1.00 per copy).

1964-66: July 1967 SURVEY OF CURRENT BUSINESS.

## Fourth Quarter Inventory Developments—Investment Rises Substantially

THE pace of inventory investment quickened during the second half of 1967, reversing the experience of the first half. Inventory accumulation, which plummeted to a seasonally adjusted annual rate of only \$½ billion in the second quarter, rose to \$3.8 billion in the third and \$9.2 billion in the fourth (chart 3).

Prices of goods in inventory increased rapidly throughout 1967, and the increase accelerated in the final quarter of the year. As a result, inventories increased more in book value than on a GNP basis, and the spread widened in the fourth quarter.

Production for inventory accounted for fully one-third of the total GNP rise of \$16 billion in the fourth quarter of 1967 as compared with one-fifth of an equal GNP rise in the third. In the first half, the sizable reduction in inventory investment severely retarded the rise in overall output.

Every major nonfarm industry group reduced its inventory investment in the first half of 1967 from the unusually high rate of accumulation in the final quarter of 1966, while the liquidation of farm inventories slowed. In the third quarter, investment rates increased for farms and for all nonfarm industry groups except nondurable goods manufacturers. As chart 3 shows, manufacturers' inventory additions declined slightly from the third to the fourth quarter, so that farms and trade firms accounted for all of the \$5.4 billion fourth quarter rise in inventory investment.

### Factors in fourth quarter rise

Several special factors contributed to the expansion in the rate of inventory investment from the third to the fourth

quarter. First, a record crop output last fall resulted in larger accumulations of stocks on farms and at wholesalers of farm products; these accumulations contributed about \$1½ billion (at seasonally adjusted annual rates) to the fourth quarter rise. Secondly, there was a shift from liquidation to accumulation of automotive dealers' stocks, reflecting the effects of both the Ford strike and

an earlier-than-usual model change-over. Finally, there was a sizable step-up in the rate of accumulation of steel. (More information on recent changes in steel inventories appears on p. 8.) Autos and steel each contributed almost \$1 billion to the fourth quarter rise in inventory investment.

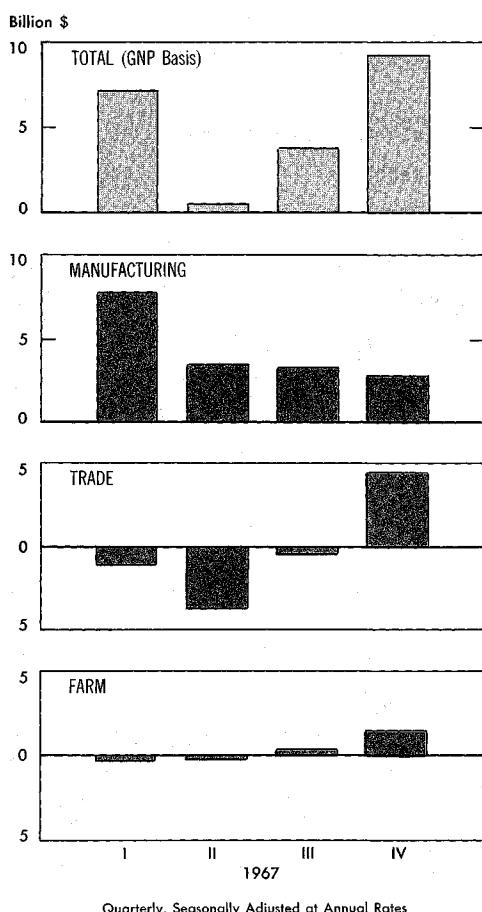
Besides these developments, investment rose almost \$2 billion from the third to the fourth quarter in wholesale lines other than farm products, and another \$2 billion at retail nondurable goods stores. The latter reflected a shift from liquidation in the third quarter to accumulation in the fourth.

In contrast, additions to nonsteel stocks of durable goods manufacturers fell about \$1 billion, and additions to stocks of durable goods retailers other than automotive dealers declined about \$½ billion. The reduced rate of accumulation in the former group was most noticeable among machinery producers, and in the latter, among dealers in lumber, building, hardware, and miscellaneous durables.

CHART 3

### Inventory Investment

Rose in second half of 1967 as accumulation of trade and farm stocks resumed



### Yearend position

At yearend, stocks as a percentage of sales (or of GNP) were little different from a year earlier, although high compared with the 1963-65 period. The apparent excess was largely in durable goods manufacturing and to a small extent in wholesale trade. Inventories held by retailers of both durable and nondurable goods seemed low when judged by the stock-sales ratios prevailing earlier in the current cyclical advance.

Stock-sales ratios may not be a reliable guide to near-term inventory movements. For example, the current higher-than-normal ratios for suppliers of defense goods and of machinery and equipment may be justified by the record backlog of unfilled orders held by these suppliers. Also, business expectations of improved sales and/or rising prices may result in a willingness to carry higher inventory. In addition, two special factors, the rebuilding of auto stocks and anticipatory stockpiling of steel, are likely to keep inventory investment high in the first half of this year.

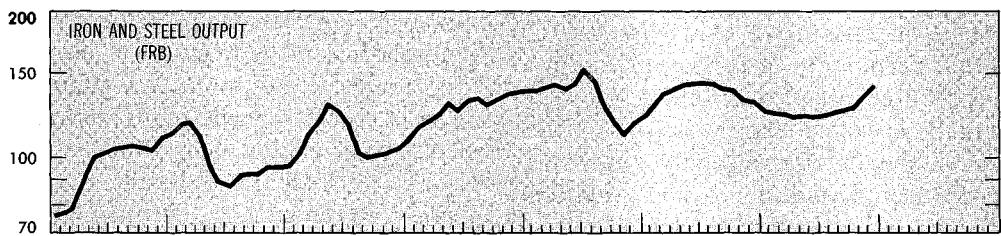
# Steel Production, Consumption, and Inventories

CHART 4

## Steel Production, Consumption, and Stocks

STEEL OUTPUT up sharply in recent months

1957-59 = 100 (Ratio scale)



CONSUMPTION rises and

Million Tons (Ratio scale)



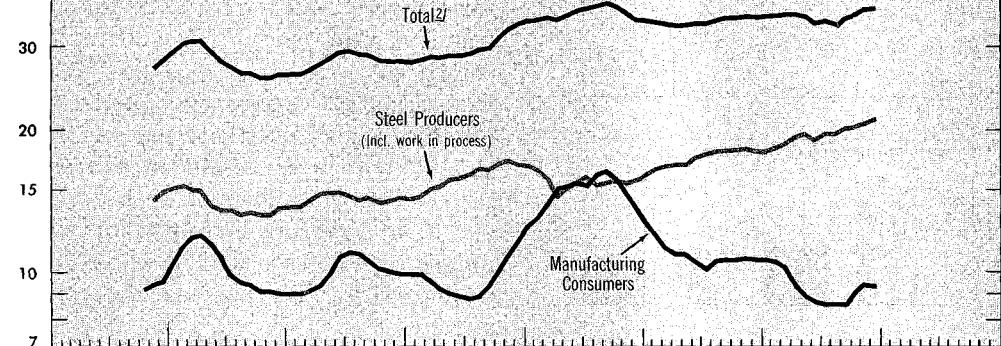
STOCKS are built up

50

STOCKS

(End of month, steel mill shapes)

Total<sup>2/</sup>



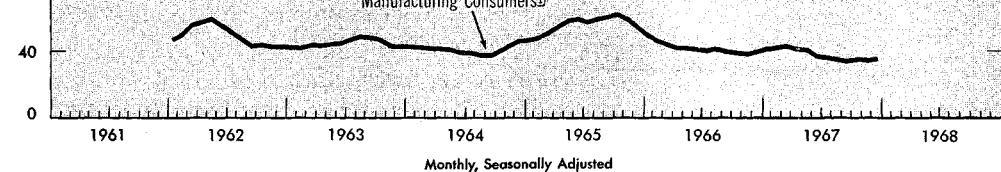
Relative to consumption, manufacturers' stocks are low

Number of Days Supply<sup>3/</sup>

120

STOCKS/AVERAGE DAILY CONSUMPTION

Manufacturing Consumers<sup>1/</sup>



1. Three-month moving average centered on last month.

2. Includes wholesalers, excludes nonmanufacturing consumers.

3. Based on number of working days.

AFTER a year of fairly steady decline, iron and steel production rose in July 1967, and advanced through December. Although output fell in January, reports for early February indicate a rise in mill activity to a new peak. The seasonally adjusted rate of operations in January was 13 percent above the June 1967 trough but was still below the peak reached in the early summer of 1965, when the industry was pushing output to fill orders for strike-hedge buying as well as for a high rate of consumption.

New orders placed with steel mills began to increase in the second quarter of 1967, before the decline in output ended, and continued upward through the year. In December, orders booked by steel mills were the largest in nearly 4 years. The flow of new business since last spring has exceeded shipments by a wide margin, so that backlogs rose considerably and at the end of December were the highest in 13 months.

The turnaround in steel production last summer reflected a rise in consumption requirements and an increase in stocks at the mill level in anticipation of a rebuilding by steel consumers of depleted stocks. Consumers ended their liquidation of steel stocks at the end of the summer and shifted to accumulation in the fourth quarter. How much of this addition represented hedge buying is not known, but the heavy placement of new orders late in 1967 suggests the start of a new buildup of steel inventories by consumers as a hedge against the possibility of a steel strike after July 31, when the present labor contract expires. The latest round of buying for strike-hedge purposes is the fourth in 6 years and, if past experience is any guide, promises to dominate the course of steel production and to influence the behavior of business inventories significantly in 1968.

### Steel consumption

Steel consumption in 1967 showed its first annual reduction since 1961. According to Census data, steel used by manufacturing consumers, who account for roughly 70 to 75 percent of aggregate consumption, totaled 63.6 million tons in 1967, 6 percent less than the record volume of 1966.<sup>1</sup> Most of the 1967 decline was concentrated in the automotive, household appliances, and railroad equipment industries; in these groups, production decreases from 1966 to 1967 averaged close to 10 percent as a group. Two important exceptions to the general trend in manufacturing were the container industry, where consumption, which is dominated by the food and beverage industries, rose slightly, and ordnance, where consumption rose substantially as a result of expanding defense needs. Among the important nonmanufacturing industries, steel usage last year appears to have declined moderately in construction, as a result of a 2½ percent decline in real construction outlays, and sharply in the railroad industry.

After a sharp decline from the second half of 1966 to the first half of 1967, steel consumption by manufacturers rose steadily (seaonally adjusted) in the second half of 1967, reflecting the improvement in durable goods production. By December, the use of steel by manufacturing consumers was 15 percent above the midyear low point, after seasonal adjustment. The December rate of manufacturers' consumption exceeded the monthly average for all of 1966, and was equal to the rate in the first quarter, the high quarter of that year. Firm data are lacking, but it is likely that consumption in nonmanufacturing industries also improved in the second half of last year since real construction outlays rose sharply during this period.

### Inventory buildup underway

Although steel consumption has improved noticeably from last spring to this winter, changes in steel inventories

appear to have accounted for the greater part of the rise (seasonally adjusted) in steel production. Steel inventories held by producing mills, manufacturing consumers, and wholesalers as a group declined in the second quarter of 1967 but increased slightly in the third quarter and considerably in the fourth (chart 4). The fourth quarter spurt in total steel inventories reflected a shift from liquidation to accumulation by manufacturing consumers while producing mills continued to add to their stocks at the third quarter rate.

Steel inventories of manufacturers had declined steeply over a period of almost 2 years after a very large buildup that culminated in the summer of 1965, when the current labor contract was signed. Most of the correction of that buildup was completed by mid-1966, but after a brief interruption, liquidation was resumed because of a weakening in steel consumption in late 1966. Liquidation was pronounced in the spring of 1967, but it moderated considerably in the summer.

Although manufacturing consumers increased their holdings of steel in the fourth quarter, their stocks still appear

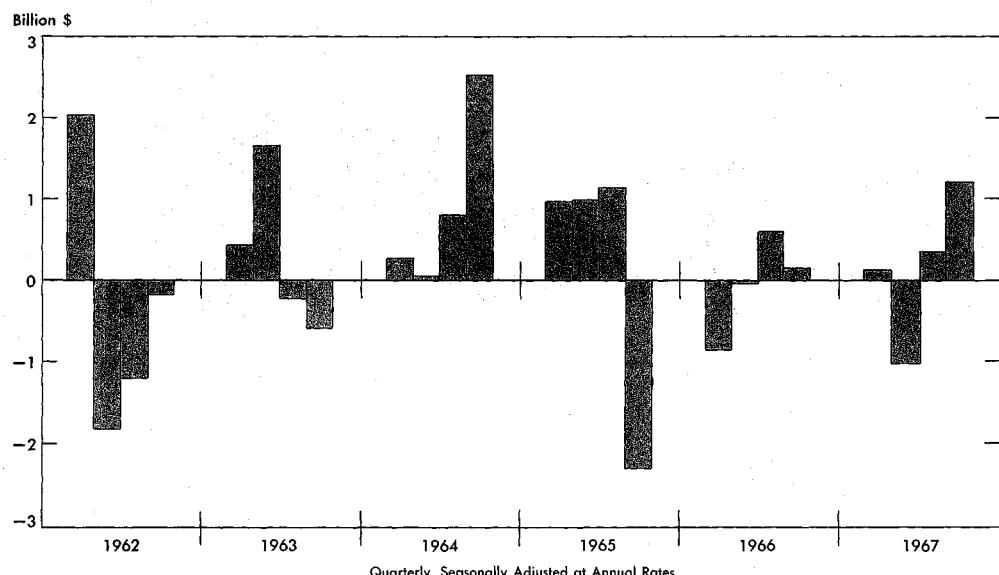
to be quite low, especially in relation to steel consumption. Since August, they have been the equivalent of a 35-day supply in terms of the daily rate of consumption. This is the lowest ratio since the introduction of these statistics in late 1961.

The behavior of mill inventories has been in striking contrast to the behavior of stocks held by manufacturing consumers. Since the end of 1965, mills have increased their stocks fairly steadily, offsetting the decline at the consumer level. Last year, mills increased their inventories in every quarter on a seasonally adjusted basis; additions were moderate in the first two quarters but became pronounced in both the third and the fourth. This step-up, like some earlier ones, was in anticipation of increased buying by steel consumers; in 1962, 1963, and 1964–65, when hedge buying was prominent, stock buildups at mills also preceded accumulation by consumers (chart 4).

The physical volume of steel inventories that are presented in the third panel of chart 4 are shown in terms of quarterly changes, expressed on a current dollar (GNP) basis, in chart 5.

CHART 5

### Change in Value of Inventories of Steel Mill Shapes



Note: Values are computed on a current dollar (GNP) basis. Data include holdings of steel mills including work in process, manufacturing consumers, and wholesalers.

Basic data: Census

1. These data and data pertaining to inventories refer to steel mill shapes, which account for the bulk of total output of the steel industry.

### Imports at a new high

Although production and shipments of steel declined in 1967, imports of foreign steel were at a record rate. Last year, domestic firms imported almost 11½ million tons, 6½ percent above 1966 and more than double the 1962–64 average. At the same time, exports of steel to foreign countries were about the same as in 1966, bringing to a halt 2 straight years of reduction.

The steel import balance—imports minus exports—amounted to 9.8 million tons in 1967, the largest on record and the ninth consecutive year of an unfavorable trade balance in this metal (chart 6). In dollar terms, the import balance amounted to almost \$900 million in 1967. Prior to 1959, the United States had been a consistent net exporter of steel by a sizable margin. Gross imports in 1967 equaled 12 percent of the total supply of steel available to the domestic market. In 1966, the proportion was 11 percent,

and during the fifties, it was a very low 2 percent (table 1).

Imports of foreign steel have shown a strong upward trend over the past decade, partly as a result of the growth in steel-making capacity abroad and the ability of foreign firms to compete in U.S. markets on favorable terms. This trend has been accentuated by the periodic waves of inventory building that have preceded and accompanied labor negotiations. The policy of supplementing domestic requirements of steel by large-scale purchases from foreign producers dates back to 1959. Principally as a result of the 4-month strike in that year, imported steel reached 4.4 million tons, more than three times the average volume of the preceding 10 years. This pattern of stepped-up imports was repeated in 1962, 1963, and 1964–65, when new contracts were signed without a strike. From the third to the fourth quarter of 1967, steel imports showed a sharp rise,

reaching an annual rate of more than 13 million tons.

**Table 1.—Total Shipments, Exports, and Imports of Steel**

[Millions of tons]

	1965	1966	1967
<b>Finished steel supplies:</b>			
Total shipments from domestic production	92.7	90.0	83.9
Imports	10.4	10.8	11.5
Exports	2.5	1.7	1.7
Net imports	7.9	9.1	9.8
Total supply available for domestic market	100.6	99.1	93.7
Gross imports as a percent of supply available for domestic market	10.3	10.9	12.3

Source: U.S. Department of Commerce, Bureau of the Census, and American Iron and Steel Institute.

(Continued from p. 2)

pared with a surplus of nearly \$0.5 billion in the third quarter.

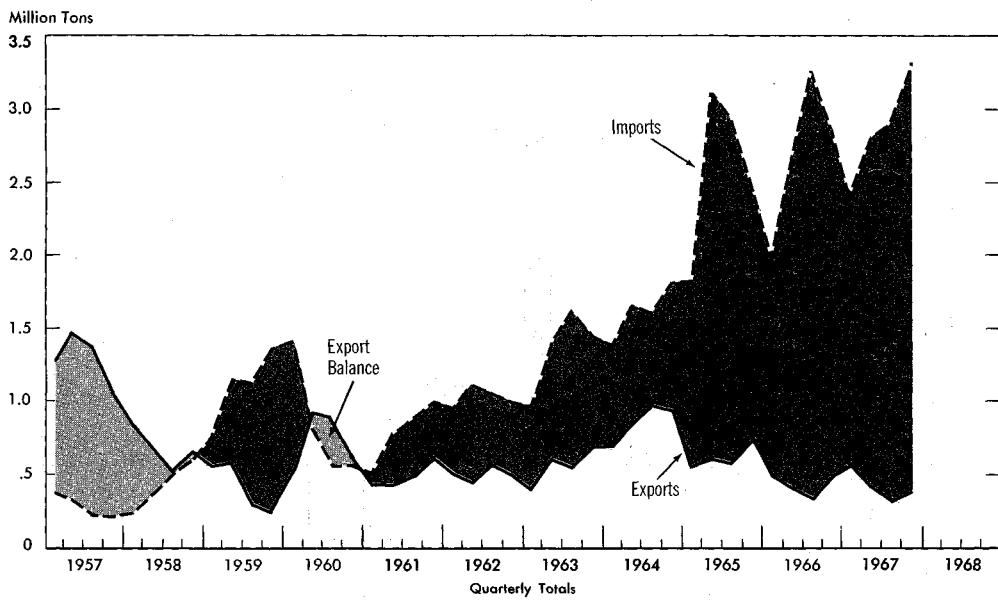
Several factors accounted for the change in the balance measured on either basis. Among the more important was the substantial narrowing in the merchandise trade surplus as imports increased more than \$0.5 billion while exports declined. Net foreign purchases of U.S. securities other than Treasury issues were also reduced, mainly because of portfolio liquidations by the British Government in order to defend the exchange value of the pound.

Although the balance of payments was adverse by an exceptionally large amount in the fourth quarter, U.S. official reserve assets increased for the third quarter in a row; however, their composition changed markedly. Gold holdings declined \$1 billion while holdings of convertible currencies increased nearly \$1.2 billion.

More detailed information for the fourth quarter and full year is available in a press release, and estimates based on more complete information will appear in the March SURVEY.

### Foreign Trade in Steel Mill Products

Steel imports at record rate in 1967 and import balance at new high



# Federal Programs for Fiscal 1969

A renewed call for a 10 percent surtax, stringency in a number of domestic programs, and the expectation of a relatively moderate increase in Vietnam expenditures were the principal features of the fiscal 1969 budget submitted to Congress in January.

These projected budgetary developments are expected to give rise to a more restrictive fiscal policy in calendar 1968 than last year. As spelled out in the *Annual Report of the Council of Economic Advisers*, a Federal deficit of \$5 billion in calendar 1968 is expected on a national income accounts (NIA) basis, considerably smaller than the \$12½ billion deficit in 1967. The new budget embodies the President's tax proposals, which are estimated to add \$8 billion to NIA receipts in 1968. If the proposals are not passed, last year's large deficit will continue.

## Economic assumptions

The budget estimates assume that GNP in calendar 1968 will total \$846 billion, an increase of 7½ percent over 1967, as compared with last year's 5½ percent advance. Personal income is estimated at \$675 billion, \$49 billion more than in 1967. Corporate profits before taxes are projected to rise about \$7 billion, from \$80 billion to \$87 billion. These projections, as well as the budget estimates discussed below, assume passage of the proposed surtax.

The following review outlines projected budget patterns; explains the new budget concept and compares it with that used in the national income accounts; and analyzes the changes in receipts and expenditures in fiscal 1968-69 as measured in the national income and product accounts.

## Shift in budget pattern

The movement toward a smaller deficit is evident in the new unified budget as well as on the NIA basis. Under the new budget concept, the deficit shifts from \$19½ billion in fiscal 1968 to \$8 billion in fiscal 1969 (table 1). When net lending is excluded from budget outlays, the resulting "expenditure account deficit" shifts from \$14 billion to \$4½ billion. On an NIA basis, the deficit declines from \$10 billion in 1968 to \$2½ billion in 1969. Table 1 also shows the former administrative and cash budgets for purposes of comparison.

In the first half of this calendar year, the budget (NIA basis) is expected to shift toward restraint as Federal receipts are projected to rise more than expenditures. Such a shift would reduce the NIA deficit to about \$5 billion (annual rate)—considerably below the \$12½ billion registered in the second half of 1967.

National defense purchases of goods and services are expected to increase only moderately in the first half. Subsidies (less the current surplus of government enterprises) are projected to fall substantially as a consequence of the January postal rate increase. Of the other categories of expenditures, only transfer payments are likely to rise much more rapidly than in the recent past because of the \$3½ billion increase in Social Security benefits payable in March.

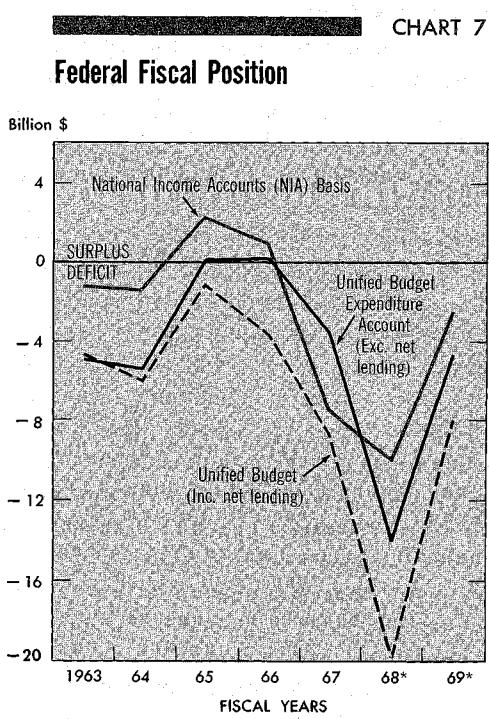
Prompt enactment of the personal and corporate surcharge plus higher social insurance contributions will bolster receipts which are also expected to reflect strong economic growth during the first half of this year. The budget anticipates that the surcharge will add about \$3½ billion (annual rate) to corporate tax accruals beginning in the first quarter, and about \$6 billion to personal tax payments beginning April 1.

**Table 1.—Federal Government Receipts and Expenditures, Fiscal Years 1967-69**

[Billions of dollars]

	1967 Actual	1968 Esti- mate	1969 Esti- mate
<b>New unified budget:</b>			
Receipts.....	149.6	155.8	178.1
Expenditures.....	153.2	169.9	182.8
Deficit (-) on expenditure account.....	-3.6	-14.0	-4.7
Plus: Net lending (-).....	-5.2	-5.8	-3.3
Equals: Deficit (-).....	-8.8	-19.8	-8.0
<b>National income account:</b>			
Receipts.....	147.6	161.1	182.5
Expenditures.....	155.1	171.1	185.0
Deficit (-).....	-7.5	-10.0	-2.5
<b>Administrative budget:</b>			
Receipts.....	115.8	118.6	135.6
Expenditures.....	125.7	137.2	147.4
Deficit (-).....	-9.9	-18.6	-11.8
<b>Cash budget:</b>			
Receipts.....	153.6	158.8	181.1
Expenditures.....	155.1	176.0	188.7
Deficit (-).....	-1.5	-17.2	-7.6

Sources: U.S. Bureau of the Budget and U.S. Department of Commerce, Office of Business Economics.



\*Estimates from "The Budget of the United States for the Fiscal Year Ending June 30, 1969."

U.S. Department of Commerce, Office of Business Economics

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The deficit in the second half of 1968 will be close to that of the first half, although the Federal civilian and military pay raise—\$1½ billion at annual rates—may provide a temporary bulge in the third quarter. Defense outlays will also pick up somewhat, but increases in nondefense spending are projected to slow down because of the economies in the fiscal 1969 budget.

The deficit is expected to disappear in the first half of 1969. Receipts will move ahead rapidly because of higher Social Security rates and heavy final settlements of personal income taxes. (The increase in tax liabilities stemming from the surcharge will exceed withholdings in calendar 1968, requiring higher settlements early in 1969.) Expenditures will also advance, but at a less rapid pace.

Federal receipts and expenditures as measured in the national income and product accounts for the fiscal years 1967–69 are shown in table 2.

### New Budget Concepts

The fiscal 1969 budget was presented to Congress in a new and more comprehensive format along lines recommended by the President's Commission on Budget Concepts. The new format is designed to present the Government's receipts and expenditures more mean-

ingfully and comprehensively and to overcome the confusion of previous years when three budgets—administrative, cash, and NIA—were utilized. Table 3 summarizes the major differences in budget concepts.

The new unified budget essentially follows the recommendations that the President's Commission on Budget Concepts presented in its report last October. The major recommendations were:

- (1) A single budget to replace the three concepts as the principal financial plan of the Government,
- (2) Broad coverage to include all Federal programs, including trust funds,
- (3) Division of total Government outlays into an expenditure account and a loan account,
- (4) Netting receipts that are "market oriented" against related expenditures,
- (5) Recording receipts and expenditures on an accrual basis.

All of the above recommendations except the last were implemented in the 1969 budget. The shift to accrual accounting is now under study and will be adopted within the next several years when the required changes in financial and accounting records and procedures have been made.

A number of other changes recom-

mended by the Commission were also made in the new budget. Sales of participation certificates, which had been netted against expenditures in the former administrative and cash budgets, no longer affect the size of the budget deficit but, like the sale of Government bonds, are treated as a means of financing the deficit. In addition, Government debt has been redefined to include securities issued by Federal agencies as well as debt issued by the Treasury and to exclude debt held by trust funds and by Federal agencies. A significant recommendation that could not be implemented this year was that the implicit subsidy in the form of interest rates below market rates on Government loans be specifically disclosed in the expenditure account at the time the loans are made.

As table 3 indicates, the new budget concept, particularly the "expenditure account," is much closer in coverage and in the treatment of financial transactions to the present treatment of Federal expenditures in the national income accounts than were the former administrative and cash budgets. Furthermore, after the shift to accruals is completed, receipts in the new budget should be close to those based on present NIA concepts.

### Reconciliation of deficits

Table 4 shows a summary reconciliation of the new unified budget deficit, the expenditure account deficit, and the deficit as recorded on the NIA basis. By focusing on the deficit, it is possible to disregard differences in the treatment of netting; these differences affect the level of expenditures and receipts but do not alter the surplus or deficit. (Some examples of differences in netting are the treatment of Government contributions to employee retirement funds, contributions to National Service Life Insurance and U.S. Government Life Insurance, and the sales of Commodity Credit Corporation (CCC) wheat certificates. These are netted against expenditures in the new budget but are shown on a gross basis in the national income accounts.)

Since all net lending as defined by the Budget Bureau in the new unified budget is excluded from both the expenditure account deficit and the NIA

**Table 2.—Federal Receipts and Expenditures in the National Income and Product Accounts, 1967-69**

(Billions of dollars)

	Fiscal years			Quarterly, seasonally adjusted at annual rates			
	1967 Actual	1968 Estimate	1969 Estimate	1967			
				I	II	III	IV
<b>Federal Government receipts</b>	147.6	161.1	182.5	149.1	148.1	152.7	n.a.
Personal tax and nontax receipts	64.6	71.0	83.8	65.5	64.0	67.5	69.1
Corporate profits tax accruals	31.4	34.3	37.2	30.3	30.3	30.6	n.a.
Indirect business tax and nontax accruals	15.9	17.1	18.1	16.2	16.5	16.7	17.0
Contributions for social insurance	35.7	38.7	43.4	37.0	37.2	38.0	38.7
<b>Federal Government expenditures</b>	155.1	171.1	185.0	160.9	162.8	165.9	167.9
Purchases of goods and services	84.5	92.8	99.4	87.1	89.5	90.9	92.2
National defense	67.6	74.4	78.8	70.2	72.5	73.3	74.2
Other	16.9	18.4	20.6	16.8	17.0	17.6	18.0
Transfer payments	39.8	44.9	49.9	42.2	42.4	43.5	43.3
To persons	37.7	43.0	47.9	40.0	40.3	41.2	41.3
To foreigners (net)	2.1	1.9	2.0	2.2	2.0	2.3	2.0
Grants-in-aid to State and local governments	15.4	18.0	20.0	15.6	15.3	16.0	17.1
Net interest paid	10.1	10.7	11.2	10.4	10.4	10.5	10.7
Subsidies less current surplus of government enterprises	5.3	4.6	4.5	5.6	5.3	5.0	4.6
<b>Surplus (+) or deficit (-)</b>	-7.5	-10.0	-2.5	-11.9	-14.7	-13.2	n.a.

Sources: "The Budget of the United States for the Fiscal Year Ending June 30, 1969," and U.S. Department of Commerce, Office of Business Economics.

deficit, the following comments will focus on the relationship between the last two measures.

First, the two differ in the timing of receipts. In the national income accounts, most types of receipts, such as corporate income and excise taxes, are recorded on an accrual basis; personal income taxes are recorded on a payments basis. In contrast, the new budget currently records all receipts on a cash collection basis. (As was noted above, a shift to an accrual basis is planned in the future, but it is being deferred until expenditures can be recorded in the same way.)

Second, the two concepts differ in the timing of purchases of goods and services. The NIA records purchases on a delivery basis, generally consistent with the timing in the rest of the national accounts; the new budget currently records them on a checks issued basis.

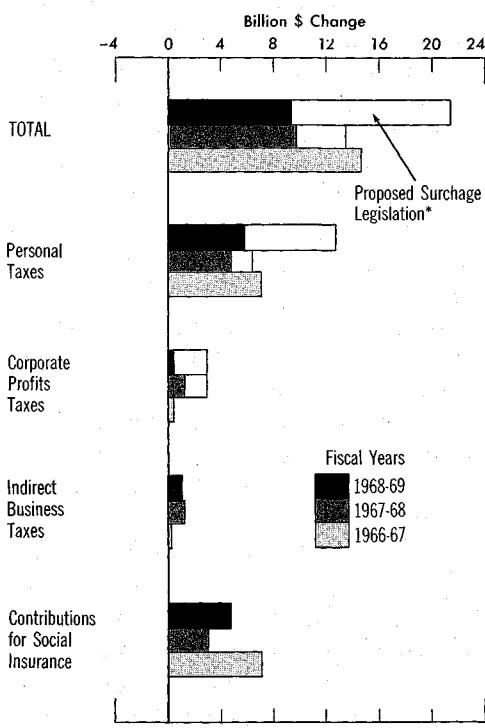
When the new budget shifts to an accrual basis, expenditures will be recorded at the time production occurs, regardless of when delivery or payment is made. The Commission feels that it

would be "highly desirable and advantageous" for Federal expenditures in the national income accounts to follow suit. For this to happen, more information than is now available will be needed to synchronize Government purchases with changes in (private) business inventories. At the present time, work-in-process on Government orders is included mainly in the change-in-business-inventories component of the GNP.

Third, there is a difference due to the scope of loans included in expenditures. Federal expenditures in the national income accounts exclude all lending transactions except CCC "nonrecourse" commodity loans, which are treated as purchases rather than loans. Most lending is also excluded from the "expenditure account" in the new budget, the principal exceptions being the above-mentioned CCC loans, foreign loans made on noncommercial terms, and certain domestic loans where repayment may be waived under specified conditions, for example, loans for supersonic transport development, mineral exploration, and student assistance.

Fourth, there are a number of other adjustments, which have been combined in table 4; they include differences in the treatment of foreign currency transactions (the NIA records foreign currency when spent, the new budget when it is acquired in exchange for dollars), the purchase of land, geographical exclusions, and several other items.

**CHART 8**  
**Changes in Federal Government Receipts  
(NIA Basis)**



\*Change in tax receipts from proposed surcharge legislation.

U.S. Department of Commerce, Office of Business Economics

68-2-8

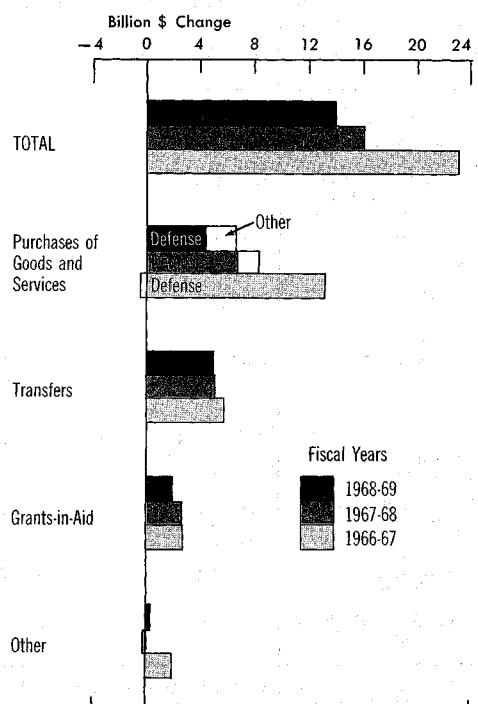
ways, airways, and waterways. The remaining \$3½ billion represents the rise in Social Security taxes resulting from both the higher ceiling on wages subject to tax and higher tax rates under present law. Although not included in the budget estimates, an additional \$200 million (annual rate) would be added to receipts by enactment of the recently proposed travel taxes, according to Treasury estimates.

Personal tax and nontax payments account for \$12½ billion of the total advance. About \$7½ billion of the increase is attributed to an expected rise in personal income and capital gains. Another \$5½ billion results from the proposed 10 percent surcharge on individual taxes scheduled to be effective from April 1, 1968, to June 30, 1969. The surcharge would add about \$1½ billion to payments in fiscal 1968 and \$7 billion in fiscal 1969.

The tax proposal exempts single persons who earn up to \$1,900 and married couples (with two children) who earn \$5,000 or less. It would increase total individual income tax li-

**CHART 9**

**Changes in Federal Government Expenditures (NIA Basis)**



U.S. Department of Commerce, Office of Business Economics

68-2-9

### Fiscal 1969 Receipts

Federal receipts on an NIA basis in fiscal 1969 are estimated to reach \$182½ billion, an increase of nearly \$21½ billion over projected fiscal 1968 revenues. If realized, this would be the largest increase in receipts since the Korean war.

Over \$11½ billion of this advance can be attributed to the expected growth of income, output, and profits during the year. Another \$6½ billion is the result of proposals to raise personal income tax payments and corporate profits tax liabilities and—to a much smaller extent—to initiate or raise charges for users of the Nation's high-

abilities 7.5 percent in calendar 1968 and 5 percent in 1969. Withholding rates would be raised 10 percent on April 1, 1968, and would remain at that level until the law automatically expires on June 30, 1969.

Estate and gift taxes, which have not contributed much to the increase in personal tax payments in recent years, are projected to rise over \$ $\frac{1}{4}$  billion in fiscal 1969 to reach nearly \$ $\frac{3}{4}$  billion.

#### **Higher corporate taxes**

The surcharge will also have a substantial impact on corporate profits tax accruals. If the administration's tax proposals win congressional approval, corporate taxes as recorded in the national income accounts will rise 10 percent in the first quarter of calendar 1968 and drop in the first quarter of 1969. The projected drop from 1968 reflects the 5 percent increase in liabilities effective in 1969; like the individual surcharge, the corporate increase will be effective for only half of calendar 1969. The surcharge would add about \$ $\frac{1}{4}$  billion to fiscal 1968 liabilities and over \$ $\frac{2}{3}$  billion in fiscal 1969; the difference accounts for nearly

one-third of the projected \$3 billion rise in these taxes. Higher profits account for the rest of the advance. Calendar 1968 profits—particularly in the first half—are expected to rise strongly, reversing the substantial drop of the previous year.

Two additional corporate income tax proposals do not affect corporate tax accruals in the national income accounts. One would raise a corporation's estimated tax for any calendar year from 70 to 80 percent of its final liability; the other would eliminate over a 5-year period the present exemption of the first \$100,000 of liability from estimated quarterly corporate tax payments.

#### **Deferral of excise cuts**

Indirect business tax and nontax accruals are expected to rise \$1 billion, to about \$18 billion. The increase reflects about \$ $\frac{1}{4}$  billion of normal growth in alcohol, tobacco, and manufacturers' excise taxes as well as customs duties and nontaxes, and over \$ $\frac{1}{4}$  billion of proposals for new or higher user charges, principally higher levies on diesel fuel, heavy trucks, and aviation services.

The projected increase in indirect business taxes is dependent on favorable congressional action to continue the excise taxes on automobiles and telephone service at current rates. Under present law, the automobile excise tax will decline from 7 percent to 2 percent on April 1, 1968, and to 1 percent on January 1, 1969. The telephone tax is scheduled to fall from 10 percent to 1 percent on April 1, 1968, and to be eliminated entirely on January 1, 1969. The current proposals would continue both levies at their present rates until July 1, 1969. Without congressional action, the level of indirect business taxes would fall about \$ $\frac{1}{2}$  billion in fiscal 1968 and \$ $\frac{1}{2}$  billion in fiscal 1969.

#### **Spurt in contributions**

Social insurance contributions, the fastest rising category of NIA receipts in recent years, are projected at \$43 $\frac{1}{2}$  billion, in fiscal 1969, an increase of \$4 $\frac{1}{2}$  billion over fiscal 1968 and almost double the \$22 billion figure recorded in fiscal 1963. Nearly \$3 $\frac{1}{2}$  billion of the 1969 advance is due to recent changes in Social Security financing. After recent congressional action, the maximum earnings subject to tax rose from \$6,600 to \$7,800 as of January 1, 1968, and the combined employee-employer payroll tax will increase from 8.8 percent to 9.6 percent on January 1, 1969. (One-fourth of the rate increase is for the hospital insurance program.)

The major effect of the increase in earnings subject to tax will occur in fiscal 1969 because all of that year will be affected by the base change whereas only a part of fiscal 1968 will be so affected. In addition, the voluntary monthly contributions made by enrollees in the supplementary medical insurance program will increase from \$3 to \$4 on April 1, 1968.

The remaining increases in Social Security contributions result mainly from continued growth in the number of persons and the volume of payrolls covered by the Social Security system. Contributions for other programs—unemployment insurance, railroad and Federal civilian retirement, and Government life insurance—show little advance on balance.

**Table 3.—Summary of Major Differences in Budget Concepts**

	New unified budget	National income accounts	Cash budget	Administrative budget
<b>Coverage:</b>				
Trust funds.....	Included.....	Included.....	Included.....	Excluded.....
District of Columbia.....	Excluded.....	Excluded.....	Excluded.....	Excluded.....
Federal land banks, Federal home loan banks.....	Excluded.....	Excluded.....	Excluded.....	Excluded.....
<b>Timing:</b>				
Receipts.....	Accrual <sup>1</sup> .....	Personal taxes (payment), All other (chiefly accrual).	Cash collections.....	Cash collections.....
Expenditures.....	Accrual <sup>2</sup> .....	Purchases (delivery), interest (accrual), all other (chiefly checks issued).	Checks paid.....	Interest (accrual), all other (checks issued).
<b>Treatment of financial transactions:</b>				
Net lending activities.....	Included (but shown in separate loan account) <sup>3</sup> .....	Excluded.....	Included.....	Included.....
Participation certificates.....	Excluded.....	Excluded.....	Included as negative expenditures.	Included as negative expenditures.
Purchases of foreign currency.....	Included.....	Excluded.....	Included.....	Included.....

<sup>1</sup> Recorded on a cash collections basis in fiscal 1969 budget.

<sup>2</sup> Interest recorded on accrual basis in fiscal 1969 budget; all other expenditures recorded on checks issued basis.

<sup>3</sup> The "expenditure account" of the new unified budget excludes net lending as defined by the Budget Bureau, but includes several types of loans excluded in the national income accounts.

## Fiscal 1969 Expenditures

Federal expenditures as measured in the national income accounts are projected to rise about \$14 billion in fiscal 1969, somewhat less than the \$16 billion advance forecast for the current fiscal year. Purchases of goods and services—defense and nondefense—together with transfer payments account for more than three-fourths of the rise.

National defense purchases—the largest single category of NIA expenditures—are expected to increase by \$4½ billion, the smallest increase since before the Vietnam conflict. The relatively moderate advance is based on a leveling off of the U.S. commitment in Vietnam. The budget estimates that Vietnam spending in fiscal 1969 will be \$25½ billion, an increase of only \$1¼ billion from the \$24½ billion level predicted for this fiscal year. The number of military personnel in Vietnam is projected to stabilize at 525,000, only slightly above our present forces there. (The budget does not include the costs resulting from the recent callup of nearly 15,000 reservists.)

### Pay raises scheduled

Rising defense costs, aside from Vietnam, account for the remaining \$3 billion increase, most of which is in the Department of Defense (DOD). Higher military and civilian pay scales, scheduled to be effective July 1, 1968,

under existing law, will add about \$1 billion, and the first full-year effect of the December 1967 pay raise will add another \$¾ billion. The remainder of the net increase in DOD outlays is attributable mainly to higher prices of goods.

New orders for strategic forces will rise substantially in fiscal 1969, although their major impact on expenditures will be felt in subsequent years. New orders for production and deployment of antiballistic missiles (Sentinel) and large procurements of improved land- (Minuteman III) and sea-based (Poseidon) ICBM's are scheduled. Both Minuteman III and Poseidon are designed to carry multiple warheads and other devices aimed at increasing their capability to penetrate enemy defenses. In addition, the DOD will initiate a program of further hardening Minuteman III silos to make them even less vulnerable to enemy attack and will begin converting the nuclear missile-carrying submarines to handle the more powerful Poseidon. (Table 5 provides a detailed breakdown of DOD military expenditures in the new unified budget; these outlays differ somewhat in scope and timing from national defense purchases in the national income accounts.)

For the first time in several years, Atomic Energy Commission outlays will accelerate. The increase of over \$200 million is due largely to expenditures on nuclear weaponry and production facilities required for the Sentinel antiballistic missile system.

Nondefense purchases are slated to rise \$2 billion from fiscal 1968 to fiscal 1969. Higher agricultural purchases account for much of the rise; the decline that began in CCC inventories in fiscal 1963 is expected to halt in fiscal 1969. A pay raise for Federal workers and other increased outlays resulting from higher workloads, particularly in the Social Security Administration and the Internal Revenue Service, account for the rest of the advance.

Space outlays will continue to ebb, declining to about \$4½ billion, well below the nearly \$6 billion level of fiscal 1966, and about \$½ billion under fiscal 1968. Expenditures for the Apollo

lunar landing program will be reduced nearly \$½ billion. Planned increases in programs of unmanned planetary probes will partially offset this reduction.

### Transfers continue sharp rise

Government expenditures, in addition to influencing GNP directly through purchases of goods and services, contribute to aggregate demand indirectly through various other types of outlays such as grants-in-aid, transfers, interest payments, and subsidies. Grants-in-aid help finance State and local programs, such as highway and hospital construction; the other types of outlays increase private incomes and expenditures.

Outlays other than for purchases of goods and services are projected to rise about \$7½ billion, somewhat less than the \$7¾ billion estimated for fiscal 1968. Paced by higher Social Security benefits, transfer payments to persons account for nearly \$5 billion of this rise. Grants-in-aid to State and local governments are expected to advance \$2 billion; net interest paid is estimated to rise \$½ billion. The other NIA categories—subsidies (less the current surplus of Government enterprises) and foreign transfers—show little change.

**Table 4.—Reconciliation of New Unified Budget Deficit With Federal Deficit, National Income Accounts (NIA) Basis, Fiscal Years, 1967-69**

	[Billions of dollars]		
	1967	1968	1969
New unified budget deficit (-)	-8.8	-19.8	-8.0
Plus: Net lending	5.2	5.8	3.3
Equals: Expenditure deficit (-)	-3.6	-14.0	-4.7
Plus: Excess of tax accruals over collections	-4.8	2.2	1.1
Excess of payments over deliveries	.4	.2	-.9
Loan transactions excluded from NIA, but included in expenditure account	1.4	1.7	2.1
All other	-.9	-.1	-.1
Equals Federal deficit, NIA basis (-)	-7.5	-10.0	-2.5

Source: U.S. Dept. of Commerce, Office of Business Economics.

**Table 5.—Defense Department Budgetary Expenditures, Military Functions, and Military Assistance, Fiscal Years, 1967-69**

	[Billions of dollars]		
	1967 Actual	1968 Estimate	1969* Estimate
Total	68.3	74.2	77.2
Military personnel	19.8	21.8	22.8
Operation and maintenance	19.0	19.8	22.3
Procurement	19.0	21.5	23.4
Aircraft	8.4	9.4	8.9
Missiles	1.9	2.1	2.7
Ships	1.4	1.2	1.7
Vehicles and ordnance	4.3	5.5	6.8
Electronics and communications	1.3	1.4	1.4
Other	1.7	1.9	2.0
Research, development, test, and evaluation	7.2	7.2	7.8
Construction, military	1.5	1.6	1.4
Family housing	.5	.5	.6
Civil defense	.1	.1	.1
Military assistance	.9	.6	.5
Revolving and management funds	.5	1.4	-1.6

\*Total does not include amount attributable to the scheduled military and civilian pay increase.

Sources: "The Budget of the United States for Fiscal Year Ending June 30, 1969," and U.S. Department of Defense.

The exceptional gain in personal transfers marks the third straight year that increases in this category have amounted to about \$5 billion or better. The estimated rise from fiscal 1966 to fiscal 1969 is over \$16 billion, an amount close to the entire increase in transfers in the previous 10 years. The introduction of Medicare, higher average benefits in many programs, and a growing number of beneficiaries have been major elements in this advance.

#### **Higher Social Security benefits**

Social Security benefits (including Medicare) account for about \$4 billion of the 1968-69 advance, with roughly half of that attributable to the recently passed Social Security Amendments. This legislation—effective in March—provides for a 13 percent across-the-board increase in benefits affecting 24 million persons, a rise in the minimum monthly benefits from \$44 to \$55, increased benefits for 690,000 noninsured persons 72 and over, liberalization of the earnings test, and other program changes that will augment personal transfers. The remaining half of the Social Security advance is due to addi-

tional OASDI beneficiaries, higher hospital and medical costs, and increased utilization of Medicare services.

Larger benefits for veterans are also expected to boost transfer payments. Over 800,000 servicemen are currently being discharged from the Armed Forces each year as compared with 500,000 prior to the Vietnam war. Education, training, and other readjustment benefits for these men as well as increased expenditures for non-service-connected pensioners (who were recently given cost-of-living increases averaging 5.4 percent) are reflected in the fiscal 1969 increase in personal transfer payments.

Other programs affecting transfers, including manpower services, Federal civilian pensions, military pensions, railroad retirement, and unemployment insurance, are also expected to register increases.

#### **Slower growth in grants**

Continued growth in grants-in-aid is called for in the fiscal 1969 budget although the increase is below the previous year because of budgetary restrictions. Urban assistance and medical

programs have been stressed in the new budget.

A substantial advance in urban aid—well over \$½ billion—is centered around the Model Cities program, urban renewal, public housing, water and sewer facilities, and urban transportation. Medical and health care grants—including programs for health manpower, research, and regional medical programs as well as Medicaid—show similar increases. The rapid expansion of Medicaid reflects rising medical prices and the expansion of the program from 43 to 48 States. An estimated 8½ million persons will receive assistance totaling over \$2 billion in fiscal 1969.

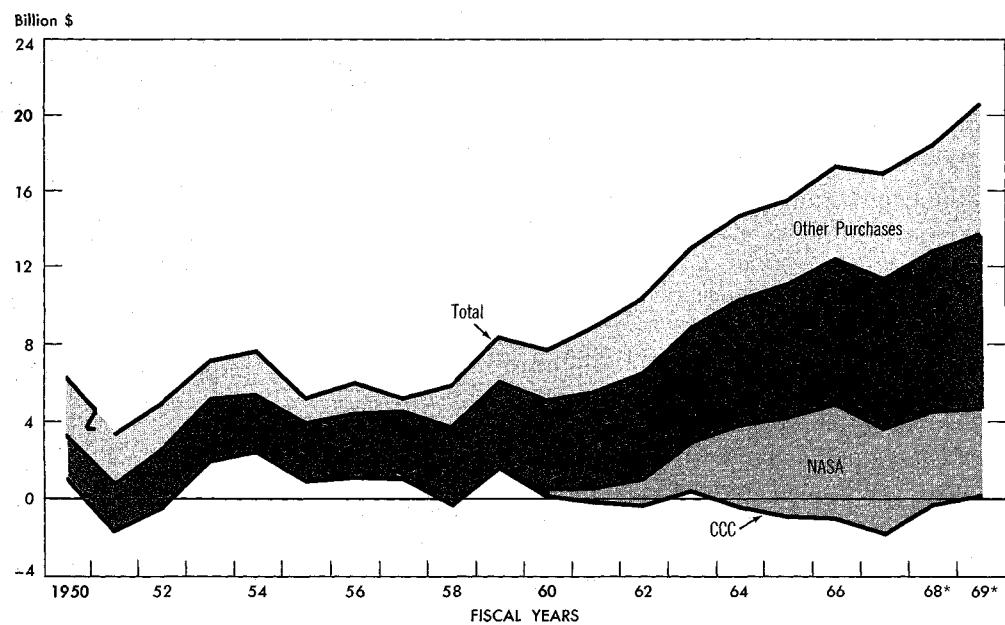
The largest grant programs—public assistance (excluding Medicaid) and highways—account for only a modest fraction of the fiscal 1969 advance. Education grants are expected to decline, reflecting decreases in grants for higher education construction and for purchases of equipment, books, and counseling services at the elementary and secondary level. Among the wide range of other grant programs, vocational rehabilitation, maternal and child welfare, employment security, water pollution, and Appalachian development show marked increases.

Net interest paid will advance only slightly less than in fiscal 1968. The projected rise in both years results from higher Federal debt and rising interest rates. The budget estimates assume no further increases in interest rates, but since rates have risen sharply in recent months, refinancing of maturing obligations at the prevailing higher levels will increase interest payments.

Subsidies (less the current surplus of Government enterprises) are projected to level off in fiscal 1969 following an expected \$¾ billion drop during the current fiscal year. Higher agricultural subsidies (mainly for feed grains) will be offset by a declining postal deficit if the budget estimates materialize. The lower postal deficit reflects largely the first full year of the recently enacted rise in postal rates (partially offset by additional costs of pay increases for postal workers). The operating deficit of the CCC is also expected to decline.

CHART 10

#### **Nondefense Purchases**



\*Estimates from "The Budget of the United States for the Fiscal Year Ending June 30, 1969."

U.S. Department of Commerce, Office of Business Economics

68-2-10

# CURRENT BUSINESS STATISTICS

THE STATISTICS here update series published in the 1967 edition of BUSINESS STATISTICS, biennial statistical supplement to the SURVEY OF CURRENT BUSINESS. That volume (price \$2.50) provides a description of each series, references to sources of earlier figures, and historical data as follows: For all series, monthly or quarterly, 1963 through 1966 (1956-66 for major quarterly series), annually, 1939-66; for selected series, monthly or quarterly, 1947-66 (where available). Series added or significantly revised after the 1967 BUSINESS STATISTICS went to press are indicated by an asterisk (\*) and a dagger (†), respectively; certain revisions for 1966 issued too late for inclusion in the 1967 volume appear in the monthly SURVEY beginning with the September 1967 issue. Also, unless otherwise noted, revised monthly data for periods not shown herein corresponding to revised annual data are available upon request.

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Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1964	1965	1966	1964	1965				1966				1967 <sup>1</sup>			
	Annual total	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II
	Seasonally adjusted quarterly totals at annual rates															

## GENERAL BUSINESS INDICATORS—Quarterly Series

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Gross national product, total.....	bil. \$	632.4	683.9	743.3	645.1	662.7	675.4	690.0	708.4	725.9	736.7	748.8	762.1	766.3	775.1	791.2
Personal consumption expenditures, total.....	do	401.2	433.1	465.9	408.9	420.2	428.1	436.4	447.8	458.2	461.6	470.1	473.8	480.2	489.7	495.3
Durable goods, total.....	do	50.2	66.0	70.3	58.7	65.2	64.2	66.1	68.6	71.6	68.2	70.9	70.6	69.4	72.5	72.7
Automobiles and parts.....	do	25.8	29.9	29.8	24.6	30.4	29.2	29.8	30.3	31.4	28.5	29.8	29.6	27.3	29.7	29.9
Furniture and household equipment.....	do	25.0	27.0	29.9	25.6	25.8	26.1	27.3	28.9	29.4	29.1	30.6	30.6	31.4	31.9	32.1
Nondurable goods, total.....	do	178.7	191.2	207.5	182.9	184.6	189.8	192.4	198.0	203.2	207.1	209.5	210.3	214.2	217.2	218.5
Clothing and shoes.....	do	33.5	36.1	40.3	34.5	34.6	35.6	36.2	37.8	39.5	39.8	41.0	40.8	41.5	43.2	43.7
Food and beverages.....	do	92.9	99.0	106.7	95.1	95.6	98.3	99.4	102.5	105.2	107.0	107.3	107.2	109.3	110.1	110.9
Gasoline and oil.....	do	14.0	15.1	16.2	14.3	14.3	15.1	15.3	15.7	15.8	16.2	16.3	16.6	17.1	17.5	17.8
Services, total.....	do	163.3	175.9	188.1	167.3	170.4	174.2	177.8	181.2	183.5	186.3	189.8	192.9	196.6	200.0	204.1
Household operation.....	do	24.3	25.7	27.0	24.5	24.7	25.5	26.1	26.5	26.1	27.4	27.7	27.8	28.1	28.1	28.8
Housing.....	do	59.3	63.6	67.1	60.8	61.9	63.2	64.2	65.3	66.2	66.5	67.4	68.5	69.6	70.6	71.9
Transportation.....	do	11.6	12.6	13.6	11.8	12.0	12.5	12.8	13.1	13.2	13.5	13.7	14.0	14.4	14.6	14.8
Gross private domestic investment, total.....	do	94.0	107.4	118.0	97.9	105.1	108.2	112.3	115.2	118.5	116.4	122.2	110.4	105.1	112.2	120.8
Fixed investment.....	do	88.2	98.0	104.6	90.2	94.4	96.3	98.8	102.4	105.3	104.5	104.9	103.7	103.3	104.6	108.4
Nonresidential.....	do	61.1	71.1	80.2	63.4	67.3	69.3	71.9	75.7	78.3	78.7	81.2	82.8	81.9	81.5	82.8
Structures.....	do	21.2	25.1	27.9	21.8	23.1	24.7	25.1	27.3	28.3	27.5	28.2	27.7	27.7	26.3	26.6
Producers' durable equipment.....	do	39.9	46.0	52.3	41.6	44.1	44.6	46.8	48.3	50.0	51.2	53.1	55.1	54.2	55.2	57.3
Residential structures.....	do	27.1	27.0	24.4	26.8	27.2	27.0	26.9	26.8	27.0	25.8	23.7	20.9	21.4	23.1	25.6
Nonfarm.....	do	26.6	26.4	23.8	26.3	26.6	26.5	26.4	26.2	26.5	25.3	23.2	20.4	20.9	22.5	25.0
Change in business inventories.....	do	5.8	9.4	13.4	7.7	10.6	8.8	9.4	9.9	9.9	14.0	11.4	18.5	7.1	.5	3.8
Nonfarm.....	do	6.4	8.4	13.7	8.1	10.1	7.9	7.9	8.7	9.6	14.4	12.0	19.0	7.3	.6	3.4
Net exports of goods and services.....	do	8.5	6.9	5.1	8.5	6.1	8.2	7.4	6.1	6.1	5.4	4.6	4.3	5.3	5.3	5.4
Exports.....	do	37.1	39.1	43.0	38.3	35.1	40.7	40.3	40.5	42.0	42.5	43.7	44.0	45.3	45.1	45.6
Imports.....	do	28.6	32.2	37.9	29.8	28.9	32.6	32.9	34.4	36.0	37.1	39.0	39.7	39.9	39.8	40.2
Govt. purchases of goods and services, total.....	do	128.7	136.4	154.3	129.8	131.3	133.9	138.1	142.3	146.5	151.2	157.7	161.7	170.4	175.0	178.2
Federal.....	do	65.2	66.8	77.0	64.5	64.3	65.4	67.6	69.8	72.1	74.9	75.9	81.5	87.1	90.5	90.9
National defense.....	do	50.0	50.1	60.5	48.9	48.4	49.2	50.3	52.4	55.1	58.4	63.0	65.6	70.2	72.5	73.3
State and local.....	do	63.5	69.6	77.2	65.3	66.9	68.6	70.4	72.5	74.3	76.2	78.1	80.2	83.3	85.4	87.4
By major type of product:																
Total sales, total.....	do	626.6	674.5	729.9	637.4	652.0	666.5	680.6	698.5	716.0	722.6	737.4	743.6	759.2	774.6	787.4
Goods, total.....	do	313.6	337.2	366.2	317.9	325.9	332.8	340.2	349.9	359.6	361.7	370.3	373.2	380.9	391.6	394.0
Durable goods.....	do	122.8	132.8	144.7	123.3	129.6	130.0	133.9	137.9	142.3	141.6	145.8	148.3	150.5	156.0	157.9
Nondurable goods.....	do	190.7	204.4	221.5	194.7	196.3	202.9	206.3	212.0	216.4	220.1	224.5	224.9	230.5	237.0	237.4
Services.....	do	244.2	262.9	287.2	250.1	254.6	260.1	266.0	271.0	276.6	283.5	291.6	296.9	303.1	307.8	313.5
Structures.....	do	68.8	74.4	76.5	69.3	71.6	73.6	74.4	77.6	79.9	77.4	75.5	75.2	75.9	79.0	81.8
Change in business inventories.....	do	5.8	9.4	13.4	7.7	10.6	8.8	9.4	9.9	14.0	11.4	18.5	7.1	.5	3.8	9.2
Durable goods.....	do	4.2	6.7	9.9	4.5	8.7	7.0	7.1	5.0	7.4	9.7	12.8	3.4	-.6	3.5	4.5
Nondurable goods.....	do	1.6	2.7	3.5	3.2	2.0	1.8	2.3	4.9	2.5	4.3	5.7	3.7	1.1	.3	4.7
GNP in constant (1958) dollars																
Gross national product, total.....	bil. \$	581.1	616.7	652.6	588.5	601.5	609.7	620.7	634.4	645.4	649.3	654.8	661.1	660.7	664.7	672.0
Personal consumption expenditures, total.....	do	373.7	398.4	418.0	379.3	389.1	394.1	400.7	409.9	416.2	415.2	420.4	420.4	424.2	430.6	431.5
Durable goods.....	do	50.0	66.4	71.3	58.7	65.0	64.1	66.8	69.5	73.0	69.3	71.9	71.1	69.7	72.9	73.0
Nondurable goods.....	do	170.3	178.9	187.7	173.5	174.7	178.0	179.3	183.6	185.8	187.7	188.8	188.4	191.8	192.8	193.6
Services.....	do	144.4	153.2	159.1	147.1	149.4	152.0	154.6	156.8	157.3	159.8	160.9	162.6	164.1	166.0	167.4
Gross private domestic investment, total.....	do	87.8	98.0	105.6	90.8	95.9	95.9	98.3	101.6	104.0	106.5	108.4	96.9	91.3	96.4	103.0
Fixed investment.....	do	81.9	89.1	93.0	83.2	86.6	87.9	89.6	92.4	94.5	93.1	93.0	91.2	90.2	90.9	92.9
Nonresidential.....	do	57.8	66.0	72.8	59.7	62.9	64.5	66.7	69.7	71.8	73.6	74.2	73.0	72.6	73.2	73.3
Residential structures.....	do	24.2	23.2	20.2	23.5	23.7	23.4	23.0	22.6	21.4	19.4	17.0	17.3	18.3	19.7	21.0
Change in business inventories.....	do	5.8	8.8	12.6	7.6	9.3	8.0	8.7	9.2	9.5	13.4	10.6	17.2	6.7	.4	3.5
Net exports of goods and services.....	do	8.8	6.0	4.4	7.9	5.2	6.8	6.4	5.6	5.4	4.8	4.1	3.2	4.1	4.2	1.9
Govt. purchases of goods and services, total.....	do	111.2	114.3	124.5	110.5	111.3	112.9	115.3	117.4	119.9	122.7	126.6	129.1	135.5	138.7	139.9
Federal.....	do	58.1	57.8	64.7	56.7	56.3	57.1	58.5	59.3	61.2	63.4	66.4	67.8	72.3	74.4	75.1
State and local.....	do	53.2	56.4	59.9	53.8	55.0	55.8	56.7	58.0	58.7	59.4	60.1	61.3	63.2	64.3	66.0

<sup>a</sup> Revised. <sup>b</sup> Preliminary. <sup>c</sup> Annual totals for 1967 for national income and product and disposition of personal income appear on p. 3 ff. of this issue of the SURVEY.

<sup>d</sup> Includes data not shown separately.

Unless otherwise stated, statistics through 1966  
and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1964	1965	1966	1965				1966				1967				1968
	Annual total		I	II	III	IV	I	II	III	IV	I	II	III	IV	I	

### GENERAL BUSINESS INDICATORS—Quarterly Series—Continued

#### NATIONAL INCOME AND PRODUCT—Con.

Quarterly Data Seasonally Adjusted at Annual Rates

National income, total	bil. \$	518.1	562.4	616.7	544.9	555.3	566.5	582.8	600.3	610.4	622.1	634.1	636.4	641.6	653.4
Compensation of employees, total	do	365.7	393.9	435.7	381.5	388.6	397.2	408.4	420.8	430.7	441.2	450.2	459.1	463.4	472.6
Wages and salaries, total	do	333.7	359.1	394.6	347.7	354.2	362.0	372.4	381.3	390.2	399.6	407.4	414.7	418.3	426.2
Private	do	269.4	289.8	316.7	280.8	286.2	292.1	300.0	306.9	313.8	320.1	326.1	331.4	333.2	339.4
Military	do	11.7	12.1	14.7	11.8	11.7	12.1	13.1	13.6	14.2	15.1	15.8	16.1	16.2	16.3
Government civilian	do	52.6	57.1	63.2	55.1	56.3	57.8	59.4	60.7	62.2	64.3	65.6	67.3	68.9	70.6
Supplements to wages and salaries	do	32.0	34.9	41.1	33.8	34.5	35.2	36.0	39.5	40.5	41.6	42.7	44.4	45.2	46.4
Proprietors' income, total	do	52.3	56.7	59.3	55.0	56.7	57.2	57.8	60.0	59.3	59.2	58.6	57.8	57.8	58.8
Business and professional	do	40.2	41.9	43.2	41.4	41.7	42.0	42.5	42.8	43.3	43.3	43.4	43.2	43.4	44.1
Farm	do	12.1	14.8	16.1	13.6	15.0	15.2	15.3	17.1	16.0	15.9	15.1	14.6	14.3	15.0
Rental income of persons	do	18.0	19.0	19.4	18.6	18.9	19.1	19.2	19.2	19.3	19.4	19.6	19.8	20.0	20.4
Corporate profits and inventory valuation adjustment, total	bil. \$	66.3	74.9	82.2	72.6	73.4	74.9	78.7	81.1	81.3	81.9	84.6	78.1	78.3	79.2
By broad industry groups:															
Financial institutions	do	7.9	8.4	9.3	8.2	8.4	8.4	8.6	8.9	9.0	9.5	9.6	9.6	9.5	9.6
Nonfinancial corporations, total	do	58.4	66.5	72.9	64.4	65.0	66.5	70.0	72.2	72.2	75.0	68.5	68.8	69.6	69.6
Manufacturing, total	do	32.7	38.7	43.1	37.5	37.7	38.6	41.0	42.7	42.5	44.4	39.6	38.9	38.2	38.2
Nondurable goods industries	do	14.9	16.5	18.7	15.9	16.0	16.5	17.4	18.3	18.5	18.8	19.2	18.4	17.8	17.7
Durable goods industries	do	17.8	22.2	24.4	21.6	21.6	22.1	23.7	24.3	24.0	23.9	25.3	21.1	21.1	20.5
Transportation, communication, and public utilities	bil. \$	10.1	11.2	11.9	10.6	10.9	11.2	12.0	11.7	12.0	11.8	12.0	11.7	11.9	12.1
All other industries	do	15.5	16.6	18.0	16.3	16.5	16.7	17.0	17.8	17.8	17.9	18.6	17.3	18.0	19.3
Corporate profits before tax, total	do	66.8	76.6	83.8	74.0	75.6	75.8	80.8	83.7	83.6	84.0	83.9	79.0	78.9	80.0
Corporate profits tax liability	do	28.3	31.4	34.5	30.3	30.9	31.1	33.1	34.5	34.6	34.6	32.5	32.5	32.9	32.9
Corporate profits after tax	do	38.4	45.2	49.3	43.7	44.6	44.8	47.7	49.2	49.2	49.4	49.3	46.5	46.5	47.1
Dividends	do	17.8	19.8	21.5	18.7	19.4	20.2	20.9	21.4	21.6	21.2	22.2	23.1	23.4	22.4
Undistributed profits	do	20.6	25.4	27.8	25.0	25.2	24.6	26.8	27.8	27.6	28.2	24.2	23.4	23.6	23.6
Inventory valuation adjustment	do	-5	-1.7	-1.6	-1.4	-2.1	-9	-2.2	-2.6	-2.3	-2.2	.7	-8	-7	-8
Net interest	do	15.8	17.9	20.2	17.1	17.6	18.2	18.8	19.3	19.8	20.4	21.1	21.6	22.1	23.3

#### DISPOSITION OF PERSONAL INCOME

Quarterly Data Seasonally Adjusted at Annual Rates

Personal income, total	bil. \$	497.5	537.8	584.0	520.3	530.1	544.6	556.1	567.8	577.3	589.3	601.6	612.9	619.1	631.0
Less: Personal tax and nontax payments	do	59.4	65.6	75.2	64.3	66.1	65.2	66.7	70.4	74.1	76.9	79.6	80.2	79.1	82.8
Equals: Disposable personal income	do	438.1	472.2	508.8	456.0	464.0	479.4	489.4	497.5	503.3	512.4	522.0	532.7	540.0	548.2
Less: Personal outlays <sup>a</sup>	do	411.9	445.0	479.0	431.6	439.9	448.5	460.1	470.9	474.6	483.2	487.4	493.9	504.0	509.6
Equals: Personal saving <sup>b</sup>	do	26.2	27.2	29.8	24.5	24.0	30.9	29.3	26.6	28.7	29.2	34.6	38.8	36.0	38.5

#### NEW PLANT AND EQUIPMENT EXPENDITURES

Unadjusted quarterly or annual totals:

All industries	bil. \$	44.90	51.96	60.63	10.79	12.81	13.41	14.95	12.77	15.29	15.57	17.00	13.59	15.61	15.40
Manufacturing	do	18.58	22.45	26.99	4.54	5.47	5.73	6.72	5.61	6.78	6.84	7.75	6.10	6.81	7.46
Durable goods industries <sup>c</sup>	do	9.43	11.40	13.99	2.25	2.76	2.91	3.48	2.87	3.51	3.54	4.07	3.08	3.46	3.33
Nondurable goods industries <sup>c</sup>	do	9.16	11.05	13.00	2.28	2.70	2.82	3.24	2.74	3.27	3.30	3.68	3.02	3.34	3.55
Mining	do	1.19	1.30	1.47	.29	.33	.32	.35	.33	.40	.37	.38	.32	.34	.37
Railroad	do	1.41	1.73	1.99	.39	.44	.44	.46	.40	.55	.48	.55	.41	.41	.37
Transportation, other than rail	do	2.38	2.81	3.44	.58	.77	.72	.73	.75	1.00	.82	.86	.70	1.12	.98
Public utilities	do	6.22	6.94	8.41	1.32	1.71	1.88	2.04	1.60	2.09	2.36	2.36	1.84	2.46	2.66
Communication	do	4.30	4.94	5.62	1.08	1.24	1.22	1.41	1.26	1.42	1.36	1.58	1.35	1.49	1.46
Commercial and other	do	10.83	11.79	12.74	2.59	2.85	3.10	3.25	2.83	3.06	3.33	3.52	2.87	2.99	3.09
Seas. adj. qtrly. totals at annual rates:															
All industries	do				49.00	50.35	52.75	55.35	58.00	60.10	61.25	62.80	61.65	61.50	60.90
Manufacturing	do				20.75	21.55	23.00	24.15	25.60	26.80	27.55	27.75	27.85	27.00	26.55
Durable goods industries <sup>c</sup>	do				10.40	10.80	11.75	12.45	13.15	13.85	14.35	14.50	14.20	13.75	14.60
Nondurable goods industries <sup>c</sup>	do				10.40	10.70	11.25	11.70	12.45	12.95	13.20	13.70	13.25	12.65	12.80
Mining	do					1.25	1.30	1.35	1.40	1.55	1.45	1.45	1.40	1.30	1.60
Railroad	do					1.75	1.55	1.70	1.95	2.00	1.85	2.35	1.80	1.55	1.45
Transportation, other than rail	do					2.55	2.70	3.00	3.30	3.50	3.40	3.50	3.05	3.90	4.75
Public utilities	do					6.80	6.85	6.75	7.30	8.25	8.30	8.55	8.50	9.20	9.80
Communication	do					4.55	4.80	5.05	5.30	5.50	5.60	5.95	5.75	5.80	6.05
Commercial and other	do					11.30	11.60	11.95	12.25	12.35	12.45	12.85	13.30	12.55	11.95

#### U.S. BALANCE OF INTERNATIONAL PAYMENTS<sup>c</sup>

Quarterly Data Are Seasonally Adjusted  
(Credits +; debits -)

Exports of goods and services (excl. transfers under military grants)	mil. \$	37,099	39,147	43,039	8,768	10,180	10,080	10,119	10,511	10,618	10,913	10,997	11,361	11,362	11,479
Merchandise, adjusted, excl. military	do	25,297	26,244	29,168	5,628	6,880	6,811	6,925	7,203	7,181	7,382	7,402	7,676	7,717	7,644
Military sales	do	747	844	847	210	192	230	212	209	222	206	210	339	336	205
Income on U.S. investments abroad	do	5,389	5,888	6,245	1,499	1,562	1,474	1,353	1,469	1,535	1,587	1,654	1,578	1,547	1,834
Other services	do	5,666	6,171	6,779	1,431	1,546	1,565	1,629	1,630	1,680	1,738	1,731	1,768	1,762	1,796
Imports of goods and services	do	-28,6													

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1964	1965	1966	1965				1966				1967				1968
	Annual total			I	II	III	IV	I	II	III	IV	I	II	III	IV	I

## GENERAL BUSINESS INDICATORS—Quarterly Series—Continued

U.S. BALANCE OF INTERNATIONAL PAYMENTS \$—Con.																
<i>Quarterly Data Are Seasonally Adjusted</i>																
Transactions in U.S. private assets, net; increase (-) . . . . .	—6,542	—3,743	—4,213	—1,657	—389	—885	—812	—981	—1,135	—932	—1,165	—957	—1,137	—1,635	—	—
Transactions in U.S. Govt. assets, excl. official reserve assets; increase (-) . . . . .	—1,674	—1,575	—1,531	—396	—490	—244	—445	—365	—500	—328	—338	—737	—556	—473	—	—
Transactions in U.S. official reserve assets, net; increase (-) . . . . .	171	1,222	568	842	68	41	271	424	68	82	—6	1,027	—419	—375	—	—
Transactions in foreign assets in the U.S., net (U.S. liabilities); increase (+) . . . . .	3,314	391	3,301	286	—342	211	236	492	1,145	459	1,205	325	2,193	—1,884	—	—
Liquid assets . . . . .	2,629	113	789	—24	—267	416	—12	227	54	83	425	—498	966	—1,011	—	—
Other assets . . . . .	685	278	2,512	310	—75	—205	248	265	1,091	376	780	823	1,227	—873	—	—
Unrecorded transactions . . . . .	—949	—415	—302	53	—113	—245	—110	—233	—198	277	—148	—287	—553	—154	—	—
Balance on liquidity basis—increase in U.S. official reserve assets and decrease in liquid liabilities to all foreigners; decrease (-) . . . . .	—2,800	—1,335	—1,357	—818	199	—457	—259	—651	—122	—165	—419	—529	—547	—636	—1,832	—
Balance on official reserve transactions basis—increase in U.S. official reserve assets and decrease in liquid and certain nonliquid liabilities to foreign official agencies; decrease (-) . . . . .	—1,548	—1,304	225	—834	239	207	—916	—443	—175	861	—18	—1,815	—828	—470	—1,204	—

	1965	1966	1966	1967											1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>

## GENERAL BUSINESS INDICATORS—Monthly Series

PERSONAL INCOME, BY SOURCE																
<i>Seasonally adjusted, at annual rates:</i>																
Total personal income . . . . .	537.8	584.0	605.0	610.4	612.6	615.6	616.5	618.2	622.6	627.0	631.6	634.4	635.9	642.4	649.3	651.2
Wage and salary disbursements, total . . . . .	359.1	394.6	410.0	413.8	414.2	416.2	416.7	417.2	420.9	423.4	426.7	428.5	429.4	435.3	443.1	442.7
Commodity-producing industries, total . . . . .	144.5	159.3	164.9	166.2	165.6	165.0	164.3	165.2	166.1	168.0	168.2	167.9	171.2	173.3	173.8	173.8
Manufacturing . . . . .	115.6	128.1	132.8	133.7	132.7	132.9	132.5	132.2	133.0	133.2	135.3	135.4	134.9	137.5	139.2	140.1
Distributive industries . . . . .	86.9	93.9	97.2	98.4	99.1	99.1	99.3	100.4	101.3	101.8	102.1	102.6	103.7	103.9	104.9	104.9
Service industries . . . . .	58.3	63.5	65.9	66.4	66.9	67.6	68.2	68.6	69.5	69.6	70.1	70.8	71.1	71.9	72.8	73.2
Government . . . . .	69.3	77.9	82.0	82.7	83.4	84.0	84.5	85.0	85.7	86.4	86.9	87.4	87.8	88.4	93.1	90.8
Other labor income . . . . .	18.6	20.8	21.9	22.1	22.2	22.4	22.6	22.8	23.1	23.3	23.6	23.8	24.0	24.3	24.6	24.9
Proprietors' income:																
Business and professional . . . . .	41.9	43.2	43.5	43.3	43.2	43.1	43.3	43.4	43.6	43.7	43.8	43.9	44.0	44.1	44.2	44.3
Farm . . . . .	14.8	16.1	15.3	15.0	14.6	14.3	14.4	14.4	14.3	14.7	15.0	15.3	15.1	15.2	15.3	15.4
Rental income of persons . . . . .	19.0	19.4	19.7	19.7	19.8	19.9	20.0	20.0	20.1	20.2	20.2	20.3	20.3	20.4	20.4	20.5
Dividends . . . . .	19.8	21.5	20.2	21.8	22.3	22.6	22.8	23.1	23.3	23.5	23.4	23.2	23.1	21.0	22.9	22.9
Personal interest income . . . . .	38.4	42.4	44.8	45.0	45.2	45.5	45.8	46.0	46.1	46.4	46.9	47.3	47.6	48.0	48.5	48.9
Transfer payments . . . . .	39.7	43.9	48.5	49.7	51.1	51.7	51.0	51.5	51.6	52.2	52.4	52.5	52.8	53.1	53.8	53.8
Less personal contributions for social insurance . . . . .	13.4	17.9	18.8	20.0	20.0	20.1	20.1	20.1	20.3	20.4	20.6	20.6	20.6	20.8	21.1	22.3
Total nonagricultural income . . . . .	518.4	563.1	584.8	590.2	593.0	596.2	596.9	598.8	603.2	607.2	611.4	614.0	615.7	622.0	628.8	630.5

FARM INCOME AND MARKETINGS																
<i>Cash receipts from farming, including Government payments (48 States), total . . . . .</i>																
Farm marketings and CCC loans, total . . . . .	41,547	46,485	3,940	3,865	2,969	3,086	2,776	2,858	3,259	3,441	4,477	4,842	5,388	4,688	3,811	—
Crops . . . . .	39,095	43,219	3,889	3,802	2,757	2,848	2,682	2,825	3,236	3,335	3,654	3,953	4,915	4,626	3,767	—
Livestock and products, total . . . . .	21,845	24,835	2,024	2,074	1,841	2,006	1,854	2,082	1,991	1,930	2,139	2,175	2,333	2,034	1,904	—
Dairy products . . . . .	5,022	5,502	480	480	452	502	493	529	497	474	466	459	470	454	478	—
Meat animals . . . . .	12,951	14,890	1,157	1,227	1,088	1,166	1,052	1,226	1,178	1,127	1,323	1,358	1,523	1,271	1,104	—
Poultry and eggs . . . . .	3,571	4,134	361	321	263	306	270	291	295	316	338	346	330	299	297	—

Indexes of cash receipts from marketings and CCC loans, unadjusted:																
All commodities . . . . .	1957-59=100	121	134	145	141	103	106	100	105	120	124	136	147	183	172	140
Crops . . . . .	do	125	134	163	151	80	73	72	65	109	122	132	155	225	163	—
Livestock and products . . . . .	do	118	134	131	132	120	130	120	135	129	125	139	141	152	132	124

Indexes of volume of farm marketings, unadjusted:																
All commodities . . . . .	1957-59=100	118	121	138	135	94	97	91	95	113	118	129	139	176	168	135
Crops . . . . .	do	119	121	160	153	73	62	55	52	100	121	129	148	218	219	158
Livestock and products . . . . .	do	118	120	122	122	110	123	117	127	122	116	129	131	144	129	119

INDUSTRIAL PRODUCTION <sup>o</sup>																
<i>Federal Reserve Index of Quantity Output</i>																
Unadj. total index (incl. utilities) <sup>o</sup> —1957-59=100 . . . . .	143.4	156.3	156.9	156.4	156.6	157.0	157.9	156.0	159.0	150.5	157.9	161.1	161.5	161.2	160.4	159.4
By industry groupings:																
Manufacturing, total . . . . .	145.0	158.6	158.8	157.8	158.4	158.9	160.3	158.1	161.0	150.5	158.3	162.6	163.7	163.5	162.3	160.5
Durable manufactures . . . . .	148.4	164.8	167.4	164.5	163.4	164.4	164.9	164.3	165.6	154.7	158.9	163.8	164.4	167.1	1	

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS

	1965	1966	1966	1967										1968		
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	
<b>GENERAL BUSINESS INDICATORS—Continued</b>																
<b>INDUSTRIAL PRODUCTION<sup>c</sup>—Continued</b>																
<i>Federal Reserve Index of Quantity Output—Con.</i>																
Seas. adj., total index (incl. utilities) <sup>c</sup> 1957-59=100	143.4	156.3	159.5	158.2	156.6	156.4	156.5	155.6	155.6	156.6	158.1	156.8	156.9	159.5	161.8	161.2
By industry groupings:																
Manufacturing, total	145.0	158.6	161.7	160.1	158.5	158.2	158.2	157.2	157.0	157.6	159.4	158.1	158.3	160.9	163.7	163.0
Durable manufactures <sup>g</sup>	148.4	164.8	167.7	165.5	162.9	162.6	162.5	162.2	161.5	162.5	163.6	161.1	160.7	164.2	168.0	167.6
Primary metals	137.6	142.7	137.6	132.6	131.9	129.2	129.1	128.9	129.0	129.6	129.3	129.2	131.7	134.9	140.4	136
Iron and steel	133.6	136.2	130.1	124.9	124.8	123.7	122.7	122.9	121.2	122.3	124.3	125.6	127.7	133.3	140.6	137
Nonferrous metals and products	152.2	166.2	163.5	163.5	167.2	162.1	161.4	154.4	156.4	155.3	144.2	141.1	142.8	141.9	143.9	
Fabricated metal products	147.8	163.0	168.7	166.7	165.0	162.9	161.0	160.8	160.8	159.8	159.1	158.1	158.2	159.7	163.0	165
Structural metal parts	145.4	158.8	161.4	160.7	160.9	160.1	158.1	156.4	156.9	156.1	156.8	156.0	156.4	158.8	160.2	159
Machinery	160.5	183.8	190.3	186.3	184.5	182.1	180.5	177.5	180.0	182.8	182.2	179.6	183.5	182.1	183	
Nonelectrical machinery	160.4	181.9	190.4	190.7	187.3	185.2	183.5	181.7	181.3	182.2	182.6	182.1	177.2	181.3	179.5	182
Electrical machinery	160.6	186.4	190.2	189.7	186.2	183.6	180.3	178.9	172.4	177.1	183.2	182.4	182.8	186.3	185.7	185
Transportation equipment <sup>g</sup>	149.2	166.9	169.1	162.6	157.5	162.6	165.7	167.5	169.3	170.8	171.9	159.2	159.2	165.6	177.4	176
Motor vehicles and parts	175.2	168.7	163.7	147.2	136.5	143.8	148.5	152.0	154.5	156.7	158.0	129.4	128.6	141.4	166.4	163
Aircraft and other equipment	125.3	165.0	173.7	176.0	175.6	178.8	179.8	181.4	181.8	182.6	183.6	184.3	185.2	186.0	186.8	187
Instruments and related products	151.4	176.5	184.6	186.2	183.4	185.8	185.2	185.3	184.1	182.9	183.2	183.1	183.2	185.4	186.5	188
Clay, glass, and stone products	133.5	140.7	138.1	137.2	136.9	134.9	136.0	134.8	133.5	134.1	136.9	134.8	139.7	139.2	143.5	140
Lumber and products	117.4	119.4	112.8	113.7	115.2	117.3	119.1	115.6	114.9	115.5	109.2	114.3	117.0	120.6	121.8	
Furniture and fixtures	157.4	171.9	175.2	172.1	170.6	166.5	166.5	166.5	166.3	162.7	164.8	166.3	167.8	171.3	173	
Miscellaneous manufacturers	146.0	157.9	160.9	160.3	157.1	158.2	159.2	158.1	156.7	155.4	154.9	156.4	155.1	156.8	159	
Nondurable manufactures	140.8	150.8	154.1	153.4	152.9	152.6	152.8	151.1	151.4	151.5	154.0	154.2	155.2	156.8	158.3	157.2
Textile mill products	134.9	142.5	141.7	140.7	138.9	138.8	137.8	137.8	136.6	136.8	138.7	141.3	144.9	147.4	152.8	
Apparel products	145.1	150.1	152.2	150.2	147.1	143.6	142.5	142.6	142.4	144.2	146.4	146.8	146.2	149.0		
Leather and products	108.2	111.7	111.1	107.7	103.7	101.0	107.1	105.0	105.4	103.0	106.5	108.4	109.7	113.4		
Paper and products	142.3	152.1	152.6	152.5	152.4	152.4	151.1	151.6	149.0	152.8	154.5	154.5	156.1	157.9		
Printing and publishing	130.3	142.1	143.7	145.5	146.1	147.4	148.3	147.4	147.8	148.3	148.6	145.4	144.3	145.5	144.3	144
Newspapers	124.2	134.2	132.2	133.7	134.8	133.8	133.1	132.1	132.6	132.8	132.7	132.0	132.2	132.8	132.2	
Chemicals and products	173.4	193.2	201.0	200.3	206.1	201.1	199.6	199.9	201.0	200.7	202.3	205.5	206.7	209.8		
Industrial chemicals	196.3	221.0	231.7	231.6	230.9	231.3	228.3	228.8	227.5	226.6	231.4	234.2	238.8	242.3		
Petroleum products	123.5	128.3	129.0	128.7	130.1	133.1	132.1	132.8	134.4	132.8	133.2	137.0	137.6	138.8	139.8	
Rubber and plastics products	171.8	191.9	200.7	195.1	191.6	188.4	186.9	165.7	166.9	170.1	203.1	202.4	199.1	205.5		
Foods and beverages	123.7	128.7	132.1	132.0	132.4	132.3	131.1	132.0	131.9	131.5	131.7	132.1	132.2	132.8	133.2	
Food manufacturers	122.3	126.6	130.2	130.4	129.7	130.6	130.3	129.9	129.4	129.0	129.9	129.3	130.1	130.5		
Beverages	130.6	139.9	142.4	140.8	143.9	146.1	146.3	141.2	142.9	142.8	146.3	147.5	147.1			
Tobacco products	120.3	120.0	119.3	118.5	120.2	116.2	116.0	117.4	123.9	123.6	121.4	120.2	118.0	115.5		
<b>Mining</b>																
Coal	114.8	120.5	123.8	123.2	122.4	121.5	122.0	120.2	123.8	128.0	127.8	124.3	122.4	123.6	123.1	122.4
Crude oil and natural gas	113.3	117.0	127.6	120.7	115.7	115.1	125	120.1	122.5	117.2	115.5	112.3	115.3	116.1	111	
Crude oil	112.3	118.0	119.4	119.7	119.6	118.1	117.1	117.5	121.6	129.1	131.2	127.5	126.1	126.4	124.6	128
Metal mining	111.9	119.3	120.8	121.0	120.0	120.1	119.6	119.6	123.6	133.9	138.0	133.1	130.3	128.8	128.0	130
Stone and earth minerals	124.2	133.4	136.1	140.3	142.1	143.7	149.5	132.9	133.9	119.7	105.7	95.6	93.8	93.2	94.9	
<b>Utilities</b>																
Electric	160.9	173.9	179.4	180.6	180.5	181.9	182.7	182.7	183.2	184.1	184.8	184.8	187.6	190.3	191.5	191.5
Gas	165.6	179.6	185.6	187.2	186.9	188.8	189.9	189.7	190.3	191.4	192.1	195.8	199.1			
<b>By market groupings:</b>																
Final products, total <sup>j</sup>	142.5	155.5	159.6	158.1	157.0	157.1	157.3	156.3	156.8	157.1	158.2	157.0	156.9	160.0	161.7	161.1
Consumer goods	140.3	147.5	149.8	148.0	146.1	146.6	147.1	146.0	146.9	147.1	148.6	147.0	147.9	150.0	152.4	151.4
Automotive and home goods	159.9	166.5	165.8	159.3	152.4	155.2	155.8	153.3	154.3	156.4	162.5	155.0	157.7	163.2	169.0	167
Automotive products	167.2	163.0	162.6	147.0	135.7	144.6	141.3	145.8	152.1	155.2	161.1	142.1	145.2	152.4	169.8	164
Auto parts and allied products	182.6	160.5	167.3	141.3	120.5	136.5	149.6	149.6	156	160.7	133.4	133.4	144.5	145.7	175.1	163
Home goods <sup>g</sup>	146.8	154.4	156.4	154.4	155.7	155.3	153.6	140.5	144.8	148.0	157.8	153.6	158.2	162.9	162.8	
Appliances, TV, and radios	154.8	168.9	168.1	168.0	164.1	162.7	158.9	158.5	156.6	157.3	164.1	164.4	170.7	168.5		
Furniture and rugs	152.3	162.3	160.6	160.5	156.9	152.9	144.2	143.8	142.6	143.3	150.5	152.9	168.4	158.4		
Apparel and staples	134.1	141.4	144.7	144.4	144.1	144.9	144.4	143.7	144.6	144.1	144.2	144.4	144.8	145.8		
Apparel, incl. knit goods and shoes	134.5	139.5	139.7	139.9	137.1	135.5	135.0	131.9	132.2	132.8	134.8	135.7	136.0	137.7		
Consumer staples	134.0	142.0	145.8	145.7	146.1	146.3	147.1	147.0	147.8	147.3	146.9	146.9	147.3	148.1	149.3	149
Processed foods	122.2	126.4	130.0	130.4	130.2	129.6	130.3	130.2	129.8	129.7	129.5	129.5	129.5	130.2		
Beverages and tobacco	127.2	133.2	134.6	133.3	135.9	136.0	136.1	132.2	136.5	136.3	137.9	135.8	137.6	136.5		
Drugs, soap, and toiletries	157.0	173.5	180.1	179.2	180.5	182.4	182.3	180.4	178.0	179.8	181.6	181.6	183.0	184.5		
Newspapers, magazines, books	127.0	136.5	139.1	141.5	142.3	142.3	143.6	142.5	141.4	142.1	141.9	136.2	134.8	135.7	138.9	
Consumer fuel and lighting	149.4	159.9	164.5	162.9	162.7	164.2	166.6	166.9	169.3	168.8	168.8	170.5	171.2	174.5		

## SURVEY OF CURRENT BUSINESS

Unless otherwise stated, statistics through 1966  
and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1965	1966	1966	1967										1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
<b>GENERAL BUSINESS INDICATORS—Continued</b>														
<b>BUSINESS SALES AND INVENTORIES \$</b>														
Mfg. and trade sales (seas. adj.), total <sup>1</sup> ... mil. \$	11,035,052	87,690	87,182	86,138	87,255	86,656	87,358	88,368	88,759	89,067	88,633	87,807	90,235	92,772
Manufacturing, total <sup>1</sup> ... do	1527,629	45,326	44,256	43,771	44,663	43,766	44,692	44,707	45,170	45,447	44,571	44,523	46,405	48,651
Durable goods industries... do	252,242	276,069	23,715	23,060	22,622	23,137	22,269	22,900	23,052	23,192	23,633	22,949	22,311	23,487
Nondurable goods industries <sup>1</sup> ... do	251,560	21,611	21,196	21,149	21,526	21,792	21,655	21,978	21,814	21,622	22,212	22,918	23,413	
Retail trade, total... do	1283,852	1303,672	25,368	25,687	25,470	25,739	25,918	25,897	26,544	26,444	26,422	26,732	26,089	26,411
Durable goods stores... do	93,718	97,812	8,156	8,200	7,955	8,150	8,104	8,187	8,546	8,592	8,508	8,743	8,285	8,329
Nondurable goods stores... do	190,134	205,860	17,212	17,487	17,515	17,589	17,814	17,710	17,998	17,862	17,914	17,989	17,854	18,190
Merchant wholesalers, total... do	187,141	203,751	16,996	17,239	16,897	16,853	16,972	16,769	17,117	17,145	17,198	17,330	17,195	17,719
Durable goods establishments... do	82,691	91,026	7,539	7,501	7,488	7,350	7,292	7,426	7,495	7,503	7,562	7,684	7,718	8,022
Nondurable goods establishments... do	104,450	112,724	9,457	9,738	9,409	9,503	9,680	9,523	9,622	9,642	9,636	9,646	9,477	9,697
Mfg. and trade inventories, book value, end of year or month (seas. adj.), total <sup>1</sup> ... mil. \$	135,233	135,233	136,304	136,491	136,815	137,080	137,191	136,805	137,111	137,850	137,794	138,268	139,381	140,588
Manufacturing, total <sup>1</sup> ... do	77,551	77,551	78,600	79,105	79,430	80,059	80,341	80,119	80,603	81,033	80,841	81,106	81,796	82,255
Durable goods industries... do	42,324	50,037	50,620	51,079	51,216	51,593	51,754	51,809	52,346	52,572	52,918	53,506	53,742	
Nondurable goods industries <sup>1</sup> ... do	27,544	27,544	27,980	28,026	28,214	28,466	28,557	28,310	28,257	28,249	28,269	28,188	28,290	28,513
Retail trade, total... do	34,607	36,961	36,961	36,924	36,644	36,526	36,236	36,263	36,087	35,997	36,028	36,143	36,217	36,474
Durable goods stores... do	15,194	16,536	16,536	16,491	16,315	16,142	16,033	15,904	15,661	15,549	15,503	15,711	15,681	15,977
Nondurable goods stores... do	19,413	20,425	20,425	20,433	20,329	20,384	20,203	20,359	20,426	20,448	20,525	20,432	20,536	20,705
Merchant wholesalers, total... do	18,274	20,691	20,691	20,780	20,742	20,859	20,785	20,587	20,599	20,511	20,789	20,810	20,945	21,061
Durable goods establishments... do	10,575	12,112	12,112	12,140	12,006	12,105	12,162	11,989	11,981	12,038	12,099	12,202	12,258	12,485
Nondurable goods establishments... do	7,699	8,579	8,579	8,640	8,754	8,623	8,598	8,618	8,473	8,690	8,741	8,743	8,803	9,166
Inventory-sales ratios:														
Manufacturing and trade, total <sup>1</sup> ... ratio		1.48	1.54	1.56	1.58	1.57	1.58	1.57	1.55	1.54	1.55	1.55	1.57	1.52
Manufacturing, total <sup>1</sup> ... do		1.64	1.71	1.78	1.81	1.78	1.83	1.80	1.79	1.78	1.78	1.81	1.82	1.76
Durable goods industries... do		1.91	1.98	2.11	2.20	2.26	2.21	2.32	2.26	2.26	2.26	2.29	2.37	2.28
Materials and supplies... do		.59	.59	.62	.65	.66	.64	.66	.63	.62	.64	.66	.63	.59
Work in process... do		.80	.87	.94	.98	1.02	1.00	1.05	1.03	1.04	1.02	1.05	1.09	1.05
Finished goods... do		.52	.52	.55	.57	.59	.58	.60	.59	.59	.60	.62	.60	.56
Nondurable goods industries <sup>1</sup> ... do		1.27	1.27	1.32	1.33	1.31	1.32	1.31	1.31	1.29	1.31	1.27	1.23	1.22
Materials and supplies... do												.48	.46	
Work in process... do												.20	.20	
Finished goods... do												.59	.57	
Retail trade, total... do		1.40	1.42	1.46	1.44	1.44	1.42	1.40	1.36	1.36	1.36	1.35	1.39	1.38
Durable goods stores... do		1.86	1.97	2.03	2.01	2.05	1.98	1.94	1.83	1.81	1.82	1.80	1.90	1.92
Nondurable goods stores... do		1.17	1.16	1.19	1.17	1.16	1.16	1.13	1.15	1.15	1.15	1.14	1.14	1.15
Merchant wholesalers, total... do		1.14	1.14	1.22	1.21	1.23	1.24	1.22	1.23	1.20	1.20	1.21	1.22	1.22
Durable goods establishments... do		1.49	1.49	1.61	1.62	1.62	1.65	1.67	1.65	1.60	1.60	1.57	1.58	1.56
Nondurable goods establishments... do		.87	.85	.91	.89	.92	.92	.89	.90	.88	.90	.91	.92	.95
<b>MANUFACTURERS' SALES, INVENTORIES, AND ORDERS</b>														
Manufacturers' export sales:														
Durable goods industries (unadj.), total... mil. \$	9,941	11,437	1,114	963	1,016	1,201	1,053	1,123	1,098	935	982	1,035	998	1,109
Shipments (not seas. adj.), total <sup>1</sup> ... do	527,629	43,355	41,455	44,598	45,854	45,063	44,918	46,786	40,985	44,174	46,456	46,371	46,597	46,601
Durable goods industries, total <sup>1</sup> ... do	252,242	276,069	22,982	21,395	23,062	23,946	23,342	23,528	24,778	20,580	22,089	23,565	23,019	23,575
Stone, clay, and glass products... do	11,753	11,929	877	835	864	928	969	998	1,051	943	1,083	1,106	1,067	973
Primary metals... do	41,910	45,651	3,575	3,632	3,748	3,782	3,681	3,613	3,717	3,105	3,401	3,449	3,485	3,499
Blast furnaces, steel mills... do	22,916	23,707	1,772	1,889	1,876	1,923	1,892	1,877	1,885	1,621	1,814	1,805	1,870	1,911
Fabricated metal products... do	24,292	26,024	2,094	1,918	2,121	2,187	2,116	2,168	1,939	2,222	2,230	2,227	2,142	2,153
Machinery, except electrical... do	36,490	40,204	3,449	3,189	3,626	3,752	3,733	3,647	3,869	3,272	3,436	3,671	3,537	3,532
Electrical machinery... do	33,593	39,852	3,449	3,149	3,419	3,500	3,177	3,196	3,531	3,028	3,357	3,668	3,590	3,641
Transportation equipment... do	68,039	73,460	6,477	5,822	6,086	6,505	6,401	6,609	6,891	5,168	5,023	5,746	5,509	6,204
Motor vehicles and parts... do	45,412	46,470	4,017	3,713	3,653	3,915	4,085	4,178	2,782	2,463	3,080	2,966	3,488	4,005
Instruments and related products... do	8,347	9,806	917	740	806	851	829	826	926	998	967	955	961	
Nondurable goods industries, total <sup>1</sup> ... do	251,560	20,373	20,060	21,536	21,908	21,721	21,390	22,008	20,405	22,085	22,891	23,352	23,022	22,056
Food and kindred products... do	80,678	87,761	7,348	7,085	7,490	7,571	7,466	7,629	7,811	7,352	7,634	8,144	8,465	8,406
Tobacco products... do	4,864	5,104	417	384	398	408	425	411	471	447	454	431	415	430
Textile mill products <sup>1</sup> ... do	19,588	1,482	1,416	1,515	1,573	1,550	1,548	1,647	1,344	1,647	1,752	1,824	1,755	1,682
Paper and allied products... do	19,385	21,770	1,782	1,787	1,891	1,928	1,839	1,846	1,891	1,703	1,918	1,922	1,945	1,875
Chemicals and allied products... do	36,030	38,676	2,933	3,148	3,342	3,457	3,648	3,503	3,564	3,283	3,581	3,795	3,762	3,339
Petroleum and coal products... do	19,178	20,517	1,753	1,704	1,745	1,739	1,759	1,746	1,822	1,811	1,789	1,791	1,829	1,801
Rubber and plastics products... do	11,653	12,752	1,039	1,099	1,086	1,138	1,133	1,136	1,164	1,010	1,112	1,126	1,195	1,120
Shipments (seas. adj.), total <sup>1</sup> ... do	45,326	44,256	43,771	44,663	43,766	44,692	44,707	45,170	45,447	44,571	44,523	46,405	48,651	
By industry group:														
Durable goods industries, total <sup>1</sup> ... do		23,715	23,060	22,622	23,137	22,269	22,900	23,052	23,192	23,633	22,949	22,311	23,487	25,238
Stone, clay, and glass products... do		1,068	1,061	1,013	1,020	927	914	923	897	959	1,010	966	1,028	1,183
Primary metals... do		3,893	3,758	3,618	3,517	3,439	3,434	3,462	3,581	3,519	3,419	3,475	3,620	3,819
Blast furnaces, steel mills... do		1,982	1,920	1,802	1,787	1,742	1,791	1,755	1,905	1,839	1,780	1,885	1,902	2,103
Fabricated metal products... do		2,267	2,135	2,214	2,272	2,080	2,092	2,093	2,068	2,092	2,094	2,094	2,180	2,326
Machinery, except electrical... do		3,583	3,492	3,485	3,489	3,453	3,455	3,517	3,587	3,672	3,690	3,631	3,737	3,970
Electrical machinery... do		3,389	3,463	3,396	3,435	3,222	3,323	3,358	3,468	3,423	3,412	3,394	3,491	

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	1965	1966	1966	1967										1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

### GENERAL BUSINESS INDICATORS—Continued

#### MANUFACTURERS' SALES, INVENTORIES, AND ORDERS—Continued

Shipments (seas. adj.)—Continued

By market category:

Home goods and apparel <sup>c</sup>	do	101,305	110,451	9,597	9,344	9,346	9,532	9,555	9,684	9,608	9,659	9,708	9,630	10,065	10,440	10,779
Consumer staples	do	160,300	167,889	5,946	5,718	5,708	6,000	5,818	5,925	6,026	6,163	6,223	6,258	6,175	6,396	6,799
Equipment and defense prod., excl. auto <sup>a</sup>	do	150,403	152,045	4,399	4,052	3,844	4,004	4,005	4,324	4,360	3,999	4,381	3,709	3,209	3,670	4,358
Automotive equipment	do	137,543	138,977	3,211	3,264	3,253	3,297	3,039	3,023	3,006	2,979	3,150	3,187	3,122	3,275	3,463
Construction materials and supplies	do													17,956	18,489	18,896
Other materials and supplies <sup>c</sup>	do															

Supplementary market categories:

Consumer durables	do	19,283	21,212	1,822	1,810	1,777	1,863	1,719	1,763	1,706	1,855	1,826	1,833	1,855	1,893	2,035
Defense products	do	27,965	33,240	2,909	2,876	2,897	3,135	2,988	3,162	3,145	3,218	3,284	3,312	3,278	3,450	3,652
Machinery and equipment	do	47,115	53,220	4,589	4,615	4,562	4,630	4,524	4,538	4,644	4,776	4,775	4,768	4,643	4,762	4,987

Inventories, end of year or month:

Book value (unadjusted), total <sup>c</sup>	do	77,108	77,108	78,591	79,523	79,866	80,518	80,965	80,608	80,328	80,713	80,363	80,662	81,232	81,725	
Durable goods industries, total	do	41,831	49,432	49,432	50,433	51,274	51,580	52,107	52,553	52,346	52,194	52,631	52,287	52,541	52,925	53,079
Nondurable goods industries, total <sup>c</sup>	do	27,076	27,676	28,158	28,249	28,286	28,411	28,407	28,262	28,134	28,082	28,076	28,121	28,307	28,646	

Book value (seasonally adjusted), total<sup>c</sup>

By industry group:																
Durable goods industries, total <sup>c</sup>	do	42,324	50,037	50,037	50,620	51,079	51,216	51,593	51,842	51,842	51,809	52,346	52,784	52,572	52,918	53,742
Stone, clay, and glass products	do	1,626	1,746	1,746	1,772	1,787	1,794	1,819	1,847	1,847	1,835	1,842	1,795	1,792	1,785	1,777
Primary metals	do	6,349	7,109	7,109	7,140	7,174	7,213	7,338	7,451	7,451	7,478	7,495	7,482	7,440	7,476	7,531
Blast furnaces, steel mills	do	3,678	4,043	4,043	4,088	4,137	4,128	4,204	4,243	4,243	4,257	4,265	4,248	4,273	4,282	4,327
Fabricated metal products	do	4,856	5,314	5,314	5,272	5,295	5,295	5,229	5,162	5,162	5,179	5,230	5,268	5,326	5,349	5,349

Machinery, except electrical	do	8,508	9,942	9,942	10,029	10,117	10,152	10,173	10,234	10,234	10,313	10,362	10,451	10,425	10,540	10,537
Electrical machinery	do	6,093	7,653	7,653	7,799	7,857	7,825	7,783	7,755	7,755	7,682	7,730	7,765	7,749	7,830	7,857
Transportation equipment	do	8,930	11,369	11,369	11,717	11,921	12,004	12,164	12,184	12,236	12,706	13,082	12,824	12,941	13,232	13,350
Motor vehicles and parts	do	3,318	3,538	3,538	3,608	3,640	3,533	3,454	3,398	3,302	3,568	3,781	3,528	3,675	3,615	3,615
Instruments and related products	do	1,788	2,214	2,214	2,211	2,222	2,251	2,290	2,303	2,301	2,313	2,328	2,357	2,359	2,403	2,403

By stage of fabrication:																
Materials and supplies <sup>c</sup>	do	12,943	14,802	14,802	14,880	14,856	14,748	14,721	14,576	14,485	14,536	14,668	14,597	14,718	14,806	14,805
Primary metals	do	2,388	2,603	2,603	2,640	2,638	2,642	2,705	2,706	2,693	2,668	2,626	2,579	2,737	2,609	2,609
Machinery (elec. and nonelec.)	do	3,816	4,877	4,877	4,937	4,910	4,859	4,781	4,719	4,664	4,728	4,725	4,708	4,748	4,780	4,701
Transportation equipment	do	2,278	2,477	2,477	2,499	2,519	2,425	2,363	2,343	2,331	2,382	2,591	2,512	2,552	2,578	2,571
Work in process <sup>c</sup>	do	18,109	22,263	22,263	22,643	22,967	23,140	23,423	23,592	23,704	24,139	24,143	24,370	24,721	24,925	24,925
Primary metals	do	2,130	2,477	2,477	2,455	2,489	2,470	2,510	2,607	2,646	2,704	2,713	2,690	2,723	2,715	2,718
Machinery (elec. and nonelec.)	do	6,699	7,853	7,853	7,911	7,949	7,981	7,987	8,014	8,065	8,056	8,083	8,117	8,162	8,184	8,216
Transportation equipment	do	5,465	7,512	7,512	7,852	8,028	8,220	8,439	8,442	8,488	8,922	8,997	8,894	8,957	9,223	9,304
Finished goods <sup>c</sup>	do	11,272	12,972	12,972	13,097	13,256	13,328	13,449	13,616	13,620	13,671	13,901	13,832	13,830	13,979	14,012
Primary metals	do	1,831	2,029	2,029	2,045	2,047	2,101	2,123	2,138	2,139	2,123	2,145	2,181	2,202	2,201	2,204
Machinery (elec. and nonelec.)	do	4,086	4,865	4,865	4,980	5,115	5,137	5,188	5,226	5,228	5,259	5,319	5,375	5,345	5,456	5,477
Transportation equipment	do	1,187	1,380	1,380	1,366	1,374	1,359	1,362	1,399	1,417	1,402	1,494	1,418	1,432	1,431	1,475

Nondurable goods industries, total <sup>c</sup>	do	27,544	27,544	27,980	28,026	28,214	28,466	28,557	28,310	28,257	28,249	28,269	28,188	28,290	28,513	
Food and kindred products	do	6,034	6,394	6,394	6,593	6,594	6,669	6,756	6,737	6,634	6,662	6,512	6,391	6,425	6,489	6,512
Tobacco products	do	2,371	2,343	2,343	2,336	2,376	2,389	2,383	2,377	2,380	2,373	2,366	2,348	2,338	2,326	2,394
Textile mill products <sup>c</sup>	do	3,017	3,017	3,039	3,060	3,078	3,101	3,101	3,108	3,096	3,133	3,160	3,128	3,123	3,163	3,163
Paper and allied products	do	1,965	2,271	2,271	2,265	2,272	2,286	2,300	2,310	2,310	2,310	2,307	2,300	2,279	2,285	2,295
Chemicals and allied products	do	4,335	5,039	5,039	5,145	5,175	5,203	5,290	5,412	5,381	5,383	5,400	5,433	5,407	5,454	5,439
Petroleum and coal products	do	1,756	1,869	1,869	1,930	1,925	1,915	1,950	1,960	1,918	1,935	1,923	1,920	1,925	1,930	1,978
Rubber and plastics products	do	1,279	1,402	1,402	1,444	1,427	1,446	1,453	1,428	1,415	1,402	1,398	1,398	1,419	1,412	1,412

By stage of fabrication:					
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Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967										1968	
	Annual		Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.

## **GENERAL BUSINESS INDICATORS—Continued**

MANUFACTURERS' SALES, INVENTORIES, AND ORDERS—Continued																
Unfilled orders, end of year or month (unadjusted), total <sup>1</sup> .....		mil. \$														
Durable goods industries, total.....	61,543	78,449	78,449	78,607	78,600	77,791	77,633	77,701	78,703	79,927	80,231	80,580	81,217	80,795	81,592	
Nondur. goods ind. with unfilled orders <sup>1</sup> .....		75,315	75,315	75,485	75,536	74,795	74,609	74,679	75,732	76,908	77,187	77,510	78,150	77,676	78,433	
Unfilled orders, end of year or month (seasonally adjusted), total <sup>1</sup> .....		79,675	79,675	78,623	78,239	77,093	77,014	77,869	79,044	79,622	79,832	80,390	81,455	81,555	82,834	
By industry group:																
Durable goods industries, total <sup>2</sup> .....	62,534	76,415	76,415	75,427	75,131	74,060	74,016	74,973	76,185	76,710	76,801	77,268	78,340	78,396	79,529	
Primary metals.....	5,646	6,909	6,909	6,466	6,274	5,771	5,589	5,741	5,870	5,935	5,886	6,078	6,070	6,233	6,522	
Blast furnaces, steel mills.....		2,730	3,305	3,305	2,880	2,882	2,529	2,487	2,716	2,847	2,936	2,890	3,082	3,102	3,201	3,481
Fabricated metal products.....	5,467	6,221	6,221	6,135	6,144	6,119	6,176	6,189	6,205	6,116	6,277	6,193	6,345	6,499	6,947	
Machinery, except electrical.....	10,304	12,816	12,816	12,716	12,497	12,359	12,335	12,376	12,449	12,426	12,699	12,688	12,645	12,747	12,662	
Electrical machinery.....	9,830	12,279	12,279	12,368	12,394	12,232	12,206	12,133	12,230	12,341	12,558	12,700	12,779	12,604	12,634	
Transportation equipment.....	25,993	32,350	32,350	32,046	32,158	32,009	32,237	33,066	33,929	34,453	33,826	33,935	34,811	34,555	34,875	
Aircraft, missiles, and parts.....	19,781	26,056	26,056	26,061	26,505	26,649	26,971	27,667	28,646	29,024	28,520	28,661	29,509	29,314	29,733	
Nondur. goods ind. with unfilled orders <sup>1</sup> .....		8,260	8,260	8,196	8,108	8,033	8,098	8,286	8,285	8,292	8,311	8,312	8,315	8,315	8,305	
By market category:																
Home goods, apparel, consumer staples <sup>1</sup> .....														2,038	1,973	1,959
Equip. and defense prod., incl. auto.....	34,732	42,205	42,205	41,479	41,297	40,886	40,709	41,522	42,517	42,662	42,574	42,692	43,786	43,346	44,112	
Construction materials and supplies.....	6,041	6,493	6,493	6,405	6,457	6,454	6,513	6,482	6,450	6,424	6,579	6,501	6,630	6,768	7,251	
Other materials and supplies <sup>1</sup> .....														29,001	29,468	29,512
Supplementary market categories:																
Consumer durables.....	1,601	1,704	1,704	1,720	1,644	1,526	1,520	1,485	1,519	1,479	1,511	1,488	1,540	1,505	1,493	
Defense products.....	24,587	31,765	31,765	31,735	32,167	32,268	32,552	33,253	34,309	34,732	34,288	34,687	35,503	35,116	35,443	
Machinery and equipment.....	16,000	19,614	19,614	19,545	19,224	18,909	18,830	18,898	19,047	19,124	19,407	19,307	19,278	19,306	19,236	
<b>BUSINESS INCORPORATIONS<sup>3</sup></b>																
New incorporations (50 States and Dist. Col.):																
Unadjusted.....	203,897	200,010	16,467	18,714	15,225	19,036	16,511	18,700	18,591	15,415	17,332	16,222	17,233	16,065	17,525	
Seasonally adjusted.....			16,583	16,703	15,987	16,244	16,760	17,627	17,799	16,072	17,388	18,409	17,908	18,621	17,648	
<b>INDUSTRIAL AND COMMERCIAL FAILURES<sup>3</sup></b>																
Failures, total.....	13,514	13,061	1,055	1,191	1,216	1,216	1,160	1,100	1,047	843	1,017	913	949	881	881	
Commercial service.....	1,299	1,368	111	113	152	128	125	119	105	82	98	93	108	102	104	
Construction.....	2,513	2,510	219	223	236	227	238	193	180	132	159	152	197	166	158	
Manufacturing and mining.....	2,097	1,852	157	171	160	190	149	157	163	129	172	145	130	133	133	
Retail trade.....	6,250	6,076	454	558	555	557	519	515	500	405	490	431	426	393	347	
Wholesale trade.....	1,355	1,255	114	126	113	114	129	116	99	95	98	92	88	87	89	
Liabilities (current), total.....	1,321,666	1,385,659	161,481	108,172	113,450	119,322	103,817	93,370	104,643	72,551	108,901	93,943	81,633	69,977	195,448	
Commercial service.....	248,523	185,202	11,654	8,044	12,746	10,086	9,767	10,280	6,896	4,690	12,310	6,344	11,052	7,025	45,725	
Construction.....	290,980	326,376	67,110	19,361	25,050	38,928	29,058	16,046	26,912	16,191	12,758	11,536	14,192	15,780	97,888	
Manufacturing and mining.....	350,324	352,861	29,338	32,818	32,325	29,321	27,489	26,912	26,062	27,100	33,294	29,177	14,705	20,678	25,988	
Retail trade.....	287,478	344,346	38,631	27,301	32,887	32,652	25,367	26,307	27,931	17,062	37,861	37,769	33,652	19,110	16,390	
Wholesale trade.....	144,361	176,874	14,748	20,648	10,442	8,335	12,136	13,825	16,842	7,508	12,678	9,117	8,032	7,384	9,487	
Failure annual rate (seasonally adjusted)		No. per 10,000 concerns	2 53.3	2 51.6	52.4	54.9	57.1	49.7	52.1	48.6	48.6	43.2	49.3	49.1	47.4	
			2 53.3	2 51.6	52.4	54.9	57.1	49.7	52.1	48.6	48.6	43.2	49.3	49.1	47.4	
			2 53.3	2 51.6	52.4	54.9	57.1	49.7	52.1	48.6	48.6	43.2	49.3	49.1	47.4	

## **COMMODITY PRICES**

PRICES RECEIVED AND PAID BY FARMERS														
Prices received, all farm products		1910-14=100												
Crops	do	248	266	257	255	252	250	245	252	255	257	256	252	251
Commercial vegetables	do	234	235	229	225	223	224	223	221	227	225	224	217	224
Cotton	do	262	288	291	288	280	276	305	276	322	326	277	242	252
Feed grains and hay	do	245	215	186	168	175	173	173	167	169	178	186	180	230
Food grains	do	174	181	187	186	184	186	183	183	184	178	166	167	160
Fruit	do	164	185	191	187	179	189	185	188	179	167	169	167	173
Tobacco	do	247	243	205	206	199	199	193	197	217	203	256	266	263
Livestock and products	do	513	553	562	556	561	561	558	558	558	558	560	537	537
Dairy products	do	261	292	281	281	276	272	264	279	279	285	283	283	275
Meat animals	do	261	293	320	311	306	300	291	288	288	292	302	312	320
Poultry and eggs	do	319	356	323	330	328	323	319	351	353	358	352	344	330
Prices paid:														
All commodities and services	do	288	297	300	300	301	301	301	302	303	304	303	304	303
Family living items	do	306	315	318	319	318	318	318	320	321	323	323	324	325
Production items	do	276	285	287	287	288	288	288	289	290	291	289	289	287
All commodities and services, interest, taxes, and wage rates (parity index)	1910-14=100	321	334	337	339	338	338	340	341	342	344	342	343	344
Parity ratio \$	do	77	80	76	75	75	74	72	74	75	75	75	73	74
CONSUMER PRICES														
(U.S. Department of Labor Indexes)														
Unadjusted indexes:														
All items	1957-59=100	109.9	113.1	114.7	114.7	114.8	115.0	115.3	115.6	116.0	116.5	116.9	117.1	117.5
Special group indexes:														
All items less shelter	do	109.6	112.9	114.3	114.2	114.3	114.6	114.8	115.1	115.6	116.1	116.5	116.7	117.1
All items less food	do	110.4	113.0	114.9	114.8	115.2	115.4	115.9	116.3	116.5	116.8	117.1	117.7	118.2
All items less medical care	do	109.1	112.3	113.7	113.6	113.7	113.8	114.1	114.4	114.8	115.2	115.6	115.8	116.2
Commodities	do	106.4	109.2	110.1	109.9	109.9	110.0	110.2	110.5	111.0	111.5	111.9	112.0	112.4
Nondurables	do	107.9	111.8	113.0	112.7	112.7	112.9	113.0	113.2	113.8	114.3	114.9	115.1	115.3
Nondurables less food	do	107.2	109.7	111.4	111.0	111.5	111.8	112.4	112.7	112.7	112.8	113.2	114.1	114.5
Durables	do	102.6	102.7	103.1	102.7	102.8	102.9	103.4	103.9	104.1	104.4	104.7	104.8	105.7
New cars	do	99.0	97.2	98.6	97.6	97.3	97.2	97.0	96.9	96.8	97.0	96.9	96.1	101.1
Used cars	do	120.8	117.8	114.2	113.0	114.0	115.9	118.8	121.4	122.4	124.8	125.2	126.2	126.0

<sup>r</sup> Revised. <sup>1</sup> Advance estimate. <sup>2</sup> Based on unadjusted data.

① See note marked "♂" on p. S-5. ② Based on unadjusted data.  
③ Includes data for items not shown. ④ See corresponding note on p. S-6.

♀ Includes data for items not shown separately.

<sup>9</sup> Compiled by Dun & Bradstreet, Inc. (failures data are for 48 States and Dist. Col.).

§ Ratio of prices received to prices paid (parity index).

Unless otherwise stated, statistics through 1966  
and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1965	1966	1966	1967										1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. *
<b>COMMODITY PRICES—Continued</b>															
<b>CONSUMER PRICES—Continued</b> <i>(U.S. Department of Labor Indexes—Continued)</i>															
Unadjusted indexes—Continued															
Special group indexes—Continued															
Commodities less food.....1957-59=100	105.1	106.5	107.7	107.3	107.6	107.8	108.4	108.7	108.9	109.1	109.4	110.0	110.6	111.1	111.1
Services.....do.....	117.8	122.3	125.2	125.5	125.9	126.3	126.6	127.0	127.4	127.7	128.2	128.7	129.1	129.6	130.1
Services less rent.....do.....	120.0	125.0	128.3	128.8	129.2	129.5	130.0	130.4	130.8	131.2	131.7	132.3	132.7	133.2	133.8
Food ♀.....do.....	108.8	114.2	114.8	114.7	114.2	114.2	113.7	113.9	115.1	116.0	116.6	115.9	115.7	115.6	116.2
Meats, poultry, and fish.....do.....	105.1	114.1	110.9	110.3	110.7	110.0	109.0	108.5	111.6	112.3	113.1	113.4	112.8	111.4	111.2
Dairy products.....do.....	105.0	111.8	116.5	116.4	116.1	115.7	115.7	115.9	116.3	116.4	116.6	117.3	117.9	117.8	118.1
Fruits and vegetables.....do.....	115.2	117.6	114.3	115.3	114.2	115.2	114.2	116.4	119.9	124.4	122.7	115.6	115.3	116.7	119.6
Housing.....do.....	108.5	111.1	113.0	113.1	113.3	113.3	113.6	113.9	114.1	114.3	114.7	115.0	115.3	115.5	116.0
Shelter ♀.....do.....	110.6	114.1	116.4	116.5	116.8	116.6	116.9	117.5	117.7	117.9	118.4	118.7	119.0	119.4	119.9
Rent.....do.....	108.9	110.4	111.3	111.4	111.7	111.8	111.9	112.1	112.2	112.4	112.6	112.8	113.0	113.2	113.5
Homeownership.....do.....	111.4	115.7	118.6	118.7	118.9	118.6	119.0	119.7	119.9	120.2	120.8	121.1	121.5	121.9	122.6
Fuel and utilities ♀.....do.....	107.2	107.7	108.4	108.6	108.7	108.7	108.8	108.7	108.6	108.9	109.1	109.4	109.4	109.3	109.3
Fuel oil and coal.....do.....	105.6	108.3	110.2	110.5	111.1	111.1	111.0	110.8	110.5	111.4	111.7	112.3	112.5	112.7	113.1
Gas and electricity.....do.....	107.8	108.1	107.9	108.3	108.3	108.4	108.3	108.2	108.3	108.5	108.9	108.9	109.0	108.7	108.7
Household furnishings and operation.....do.....	103.1	105.0	106.7	106.7	107.3	107.7	107.9	108.1	108.2	108.3	108.8	109.1	109.3	109.7	109.7
Apparel and upkeep.....do.....	106.8	112.3	111.3	111.9	112.6	113.0	113.8	113.9	113.9	113.7	113.8	115.1	116.0	116.8	116.8
Transportation.....do.....	111.1	112.7	113.8	113.4	114.2	115.1	115.5	115.7	116.2	116.4	116.8	117.7	118.3	117.9	117.9
Private.....do.....	109.7	111.0	111.7	111.4	111.8	112.2	113.2	113.6	113.7	114.1	114.4	114.8	115.7	116.2	115.8
Public.....do.....	121.4	125.8	129.8	129.8	130.0	130.5	130.6	130.9	132.2	132.7	132.8	133.0	133.0	134.6	134.9
Health and recreation ♀.....do.....	115.6	119.0	121.0	121.4	121.8	122.2	122.6	122.8	123.2	123.6	124.2	124.9	125.5	126.2	126.6
Medical care.....do.....	122.3	127.7	131.9	132.9	133.6	134.6	135.1	135.7	136.3	136.9	137.5	138.5	139.0	139.7	140.4
Personal care.....do.....	109.9	112.2	113.7	113.8	114.1	114.4	114.9	115.0	115.3	116.1	116.4	116.5	116.9	117.2	117.2
Reading and recreation.....do.....	115.2	117.1	118.4	118.5	118.6	118.9	119.4	119.6	119.7	119.8	120.0	120.5	121.4	122.0	122.2
Seasonally adjusted indexes:															
Food.....do.....		115.3	114.9	114.0	114.3	113.9	114.5	115.3	115.0	115.8	115.6	115.8	116.1	116.5	
Apparel and upkeep.....do.....		111.7	111.9	112.3	112.9	113.1	113.7	113.9	114.2	114.3	114.9	115.4	115.9	116.2	
Transportation.....do.....		113.3	113.2	114.3	114.5	115.3	115.6	115.9	116.0	116.3	117.0	117.3	117.8	117.7	
<b>WHOLESALE PRICES*</b>															
<i>(U.S. Department of Labor Indexes)</i>															
Spot market prices, basic commodities:															
22 Commodities.....1957-59=100	104.7	109.5	102.8	102.9	102.0	100.0	98.1	99.0	98.8	97.1	96.7	95.9	95.0	95.1	96.2
9 Foodstuffs.....do.....	191.9	101.9	98.6	97.5	95.5	96.3	95.3	98.1	97.3	95.4	94.6	93.4	91.2	89.5	90.7
13 Raw Industrials.....do.....	114.6	115.2	105.8	106.8	105.2	102.5	100.1	99.6	99.8	98.3	98.1	97.8	97.7	99.1	100.1
All commodities.....do.....	102.5	105.9	105.9	106.2	106.0	105.7	105.3	105.8	106.3	106.5	106.1	106.2	106.1	106.2	107.1
By stage of processing:															
Crude materials for further processing.....do.....	98.9	105.3	100.8	101.9	100.8	99.7	98.0	100.6	101.4	101.7	99.5	98.5	97.9	96.5	98.6
Intermediate materials, supplies, etc.....do.....	102.2	104.8	105.4	105.6	105.5	105.5	105.5	105.3	105.4	105.4	105.7	105.9	106.3		
Finished goods○.....do.....	103.6	106.9	107.6	107.7	107.6	107.2	107.0	107.6	108.4	108.7	108.3	108.7	108.6	108.9	109.3
By durability of product:															
Durable goods.....do.....	103.7	106.0	107.1	107.4	107.6	107.6	107.6	107.5	107.5	107.6	107.9	108.2	108.7	109.1	109.5
Nondurable goods.....do.....	101.5	105.6	104.9	105.2	104.7	104.2	103.7	104.6	105.4	105.6	104.8	104.2	104.0	104.8	
Total manufactures.....do.....	102.8	106.7	106.2	106.4	106.4	106.3	106.2	106.3	106.8	106.8	107.1	107.1	107.2	107.6	
Durable manufactures.....do.....	108.7	106.0	107.2	107.5	107.7	107.7	107.8	107.7	107.7	107.9	108.1	108.4	109.0	109.3	
Nondurable manufactures.....do.....	101.9	105.3	105.2	105.1	104.8	104.8	104.6	104.6	105.6	105.6	105.8	105.3	105.2	105.6	
Farm prod., processed foods and feeds.....do.....	102.1	108.9	106.7	107.0	105.7	104.6	103.4	105.0	106.8	107.3	105.2	105.3	104.1	103.4	104.8
Farm products ♀.....do.....	98.4	105.6	101.8	102.6	101.0	99.6	97.6	100.7	102.4	102.8	99.2	98.4	97.1	96.4	98.9
Fruits and vegetables, fresh and dried.....do.....	101.8	102.5	101.3	101.8	104.5	98.4	99.6	104.4	114.3	107.9	96.6	92.2	91.6	102.9	105.0
Grains.....do.....	89.6	97.3	101.5	100.7	95.8	99.9	98.3	98.0	96.1	92.6	86.1	85.6	86.6	81.3	85.4
Live poultry.....do.....	87.2	91.4	77.2	88.1	97.1	90.8	89.0	85.6	85.7	91.9	77.3	72.9	73.8	65.6	68.2
Livestock.....do.....	100.5	110.0	97.9	101.4	99.5	97.4	94.0	102.6	104.9	107.4	106.3	103.5	101.8	96.2	97.6
Foods and feeds, processed ♀.....do.....	106.7	113.0	112.8	111.7	110.6	110.0	110.7	112.6	113.1	112.1	112.7	111.7	110.9	111.5	112.1
Beverages and beverage materials.....do.....	105.7	105.8	105.8	105.8	105.6	105.9	105.6	106.0	106.3	106.4	106.7	107.3	107.4		
Cereal and bakery products.....do.....	109.0	115.4	118.0	117.6	117.3	117.5	117.2	117.4	117.2	116.9	116.8	116.8	117.0	116.9	
Dairy products.....do.....	108.5	118.5	122.3	121.8	121.2	120.7	120.1	120.8	122.2	122.0	122.1	122.8	123.0	123.0	
Fruits and vegetables, processed.....do.....	102.1	104.8	105.8	105.9	104.3	104.2	104.3	105.1	106.5	107.0	107.1	107.9	109.3	112.0	113.1
Meats, poultry, and fish.....do.....	101.0	110.2	104.4	105.4	104.7	101.7	100.6	103.8	108.3	109.9	107.4	108.6	104.7	102.2	
Industrial commodities.....do.....	102.5	104.7	105.5	105.8	106.0	106.0	106.0	106.0	106.0	106.3	106.5	106.8	107.1	107.4	107.7
Chemicals and allied products ♀.....do.....	97.4	97.8	98.2	98.4	98.5	98.5	98.8	98.8	98.5	98.3	98.0	97.9	98.2	98.2	98.4
Agric. chemicals and chem. prod.....do.....	101.8	102.8	103.1	104.2	105.4	105.9	105.2	105.5	105.1	103.5	101.8	102.1	101.6	101.7	102.2
Chemicals, industrial.....do.....	95.0	95.7	96.4	96.6	96.9	97.0	97.6	97.5	97.2	97.2	97.1	98.3	98.3	98.3	
Drugs and pharmaceuticals.....do.....	94.4	94.5	94.7	94.7	94.2	94.4	94.0	94.1	94.1	94.1	93.6	93.5	93.6	93.7	93.8
Fats and oils, edible.....do.....	112.7	102.8	95.1	92.3	89.1	81.5	85.3	82.9	79.5	77.1	77.2	78.5	77.9	77.2	
Prepared paint.....do.....	105.4	106.8	108.5	108.7	108.8	108.8	108.8	108.8	108.8	108.8	109.9</td				

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	1965	1966	1966	1967											1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

## COMMODITY PRICES—Continued

<b>WHOLESALE PRICES<sup>1</sup>—Continued</b> <i>(U.S. Department of Labor Indexes—Continued)</i>																
All commodities—Continued																
Industrial commodities—Continued																
Metals and metal products <sup>2</sup> 1957-59=100	105.7	108.3	109.0	109.4	109.6	109.4	109.1	108.9	108.9	109.0	109.2	109.6	109.8	110.5	111.0	
Heating equipment	do	91.7	92.5	93.4	92.6	92.3	92.2	92.0	92.0	92.5	92.6	92.5	92.7	92.9	93.3	
Iron and steel	101.4	102.3	102.9	103.0	103.2	103.3	103.2	103.2	103.3	103.4	103.5	104.0	103.9	104.3	104.7	
Nonferrous metals	do	115.2	120.9	120.5	121.8	122.3	121.1	120.0	118.9	118.7	118.6	118.9	119.4	120.7	122.7	123.7
Nonmetallic mineral products <sup>2</sup> do	101.7	102.6	103.3	103.6	103.7	103.8	103.9	103.8	103.9	104.2	104.5	104.7	104.9	105.1	105.3	
Clay prod., structural, excl. refractories	do	106.6	108.4	109.1	109.3	109.3	109.4	109.7	109.7	109.9	110.4	110.7	110.7	111.1	111.6	
Concrete products	do	101.5	103.0	103.9	103.9	104.4	104.5	104.6	105.2	105.7	105.8	105.8	105.9	105.9	105.8	
Gypsum products	do	104.0	102.4	103.5	103.5	102.3	102.3	102.3	100.9	100.7	100.7	100.7	103.9	103.9	103.9	
Pulp, paper, and allied products <sup>2</sup> do	99.9	102.6	103.0	103.1	103.3	103.6	103.9	103.9	103.9	104.1	104.0	104.1	104.3	104.6	104.8	
Paper	do	104.1	107.3	108.5	108.5	108.5	109.3	109.5	109.6	110.9	110.9	110.9	111.2	111.2	111.2	
Rubber and products <sup>2</sup> do	92.9	94.8	95.0	95.6	95.8	95.9	95.8	95.8	95.8	97.8	98.2	98.8	99.1	99.2	99.2	
Tires and tubes	do	90.0	93.3	93.9	94.9	94.9	94.0	94.0	94.0	94.0	94.0	94.0	98.7	98.7	98.7	
Textile products and apparel <sup>2</sup> do	101.8	102.1	101.8	102.0	102.0	101.8	101.8	101.6	101.6	101.5	101.7	102.0	102.2	103.0	103.8	
Apparel	do	103.7	105.0	105.4	105.7	105.9	106.0	106.2	106.3	106.7	107.1	107.3	107.4	107.5	108.1	
Cotton products	do	100.2	102.5	102.7	102.5	101.8	101.3	100.8	100.3	99.7	98.9	98.8	99.2	99.1	101.2	
Manmade fiber textile products	do	95.0	89.5	86.9	87.1	87.1	86.9	86.8	86.3	85.8	85.5	85.9	86.3	86.9	88.6	
Silk yarns	do	134.3	153.6	163.2	166.1	164.1	164.1	164.5	167.0	167.0	168.4	172.6	175.7	179.5	183.9	
Wool products	do	104.3	106.0	104.8	104.7	104.7	104.0	102.9	103.1	103.2	102.9	102.7	102.8	102.2	102.2	
Transportation equipment <sup>2</sup> do																
Motor vehicles and equipment	do	100.7	100.8	101.7	101.6	101.6	101.6	101.6	101.4	101.3	101.3	101.5	103.7	104.0	104.0	
Miscellaneous products <sup>2</sup> do	104.8	106.8	107.5	107.9	108.0	107.7	108.0	108.0	109.7	110.0	110.2	110.5	110.6	110.7	110.7	
Toys, sporting goods, etc.	do	102.7	104.1	104.8	105.2	105.3	104.0	105.2	105.3	105.3	105.6	105.8	106.1	106.3	106.4	
Tobacco products	do	106.2	109.6	110.3	110.3	110.3	110.3	110.3	114.8	114.8	114.8	114.8	114.8	114.8	114.8	
<b>PURCHASING POWER OF THE DOLLAR</b>																
As measured by—																
Wholesale prices 1957-59=\$1.00	\$0.976	\$0.945	\$0.944	\$0.942	\$0.943	\$0.946	\$0.950	\$0.945	\$0.941	\$0.939	\$0.943	\$0.942	\$0.943	\$0.942	\$0.936	
Consumer prices	do	.910	.884	.872	.871	.870	.867	.865	.862	.858	.855	.854	.851	.849	.846	

## CONSTRUCTION AND REAL ESTATE

<b>CONSTRUCTION PUT IN PLACE</b>															
New construction (unadjusted), total mil. \$	71,912	74,371	5,685	4,991	4,591	5,175	5,740	6,306	6,674	6,982	7,119	7,135	7,065	6,796	6,160
Private, total <sup>2</sup> do	49,840	50,446	3,871	3,329	3,108	3,356	3,673	4,023	4,316	4,532	4,696	4,778	4,757	4,662	4,348
Residential (nonfarm) do	26,266	23,815	1,605	1,381	1,263	1,422	1,642	1,868	2,110	2,280	2,384	2,377	2,345	2,325	2,186
New housing units do	20,351	17,964	1,164	980	891	1,022	1,188	1,380	1,732	1,810	1,835	1,848	1,857	1,746	
Nonresidential buildings, except farm and public utilities, total <sup>2</sup> mil. \$	16,584	18,607	1,579	1,404	1,327	1,357	1,419	1,501	1,509	1,554	1,589	1,678	1,665	1,616	1,480
Industrial	5,128	6,703	575	492	482	473	464	499	515	541	530	592	547	494	510
Commercial	6,745	6,890	600	529	490	512	557	597	577	593	597	626	663	677	565
Farm construction do	1,189	1,225													
Public utilities <sup>2</sup> do	5,385														
Telephone and telegraph	1,461	1,600	151	102	115	139	127	138	151	134	142	140	147		
Public, total <sup>2</sup> do	22,072	23,925	1,814	1,662	1,483	1,819	2,067	2,283	2,358	2,450	2,423	2,357	2,308	2,134	1,812
Buildings (excluding military) <sup>2</sup> do	7,881	8,921	727	694	646	738	818	890	917	925	911				
Residential	602	653	59	55	53	58	68	73	58	56	57				
Industrial	365	369	28	31	25	28	27	42	45	34	30	37	37	35	
Military facilities	852	713	57	49	45	45	44	46	57	64	70	71	71	73	
Highways and streets <sup>2</sup> do	7,554	8,359	543	460	376	546	668	784	858	939	910				
New construction (seasonally adjusted at annual rates), total bil. \$			72.2	74.8	75.0	73.1	72.0	73.0	72.4	73.4	74.4	76.3	76.9	77.8	77.8
Private, total <sup>2</sup> do			46.4	48.3	48.0	46.9	46.0	47.8	48.1	49.2	50.2	51.7	52.2	52.6	52.3
Residential (nonfarm) do			19.8	19.9	20.3	20.8	21.1	22.1	22.9	23.7	24.6	25.3	26.0	26.6	26.9
Nonresidential buildings, except farm and public utilities, total <sup>2</sup> bil. \$			18.5	20.5	19.8	18.2	17.3	17.8	17.3	17.6	17.6	18.4	18.3	18.0	17.4
Industrial			6.5	7.1	7.1	6.1	5.6	6.0	5.9	6.2	6.0	6.6	6.2	5.6	5.7
Commercial			7.0	7.9	7.7	7.2	6.9	7.1	6.7	6.4	6.7	7.0	7.0	7.2	6.6
Public utilities:															
Telephone and telegraph	do		1.7	1.6	1.6	1.7	1.5	1.7	1.7	1.6	1.6	1.7	1.7		
Public, total <sup>2</sup> do			25.8	26.5	27.0	26.2	25.9	26.1	24.3	24.2	24.2	24.6	24.7	25.2	25.5
Buildings (excluding military) <sup>2</sup> do			9.4	9.7	9.5	9.8	9.9	10.1	9.8	9.9	9.9				
Residential	do		.7	.7	.8	.8	.9	.9	.7	.6	.6				
Industrial	do		.4	.4	.3	.3	.3	.4	.5	.4	.5				
Military facilities	do		.8	.7	.8	.6	.6	.5	.6	.8	.7	.7	.8	.8	
Highways and streets <sup>2</sup> do			9.1	9.5	10.2	9.1	9.0	8.9	8.2	8.0	8.0				
<b>CONSTRUCTION CONTRACTS</b>															
Construction contracts in 48 States (F. W. Dodge Co.):															
Valuation, total mil. \$	149,272	150,150	3,189	2,838	3,300	4,424	4,389	5,095	5,414	4,879	5,104	4,695	5,053	4,258	3,996
Index (mo. data seas. adj.) 1957-59=100	2 143	2 145	133	126	143	149	138	154	164	149	165	168	171	168	166
Public ownership	16,209	18,152	1,287	1,113	1,188	1,509	1,498	3,275	2,169	1,989	1,824	1,677	1,527	1,435	1,507
Private ownership	33,064	31,998	1,903	1,725	2,112	2,916	2,891	1,820	3,245	2,890	3,280	3,018	3,527	2,823	2,490
By type of building:															
Nonresidential	117,219	119,393	1,358	1,175	1,430	1,714	1,830	1,808	2,070	1,749	1,847	1,786	1,874	1,586	1,550
Residential	121,248	117,827	903	937	1,056	1,584	1,627	2,002	2,000	1,829	1,912	1,741	1,887	1,717	1,404
Non-building construction	110,805	112,930	928	726	814	1,127	931	1,285	1,344	1,302	1,345	1,169	1,292	956	

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## CONSTRUCTION AND REAL ESTATE—Continued

HOUSING STARTS AND PERMITS		CONSTRUCTION AND REAL ESTATE—Continued																
<b>New housing units started:</b>																		
Unadjusted:																		
Total, incl. farm (private and public) . . . . .	thous.	1,509.6	1,196.2	62.3	61.7	63.2	92.9	115.9	134.2	131.6	126.1	130.2	125.8	137.0	r 120.2	r 82.6	82.3	
One-family structures . . . . .	do	965.0	779.5	38.0	40.6	40.4	66.6	79.9	87.4	87.7	82.4	83.8	78.2	r 81.8	r 69.1	46.2		
Privately owned . . . . .	do	1,472.9	1,165.0	60.2	59.1	61.4	91.5	113.7	132.0	125.4	125.3	127.4	121.9	135.4	r 118.4	r 79.6	80.2	
Total nonfarm (private and public) . . . . .	do	1,487.5	1,172.8	61.1	60.4	62.0	90.7	114.2	131.9	129.6	124.9	126.5	123.4	134.6	r 118.6	r 81.6		
In metropolitan areas . . . . .	do	1,034.5	807.3	43.6	43.0	43.9	62.6	77.4	91.7	87.9	87.7	89.8	88.3	r 99.0	r 84.7	63.7		
Privately owned . . . . .	do	1,450.6	1,141.5	58.9	57.7	60.2	89.2	112.0	129.7	123.4	124.0	123.6	119.5	133.1	r 116.8	r 78.6	79.5	
Seasonally adjusted at annual rates:																		
Total, including farm (private only) . . . . .	do	931	1,111	1,149	1,094	1,116	1,274	1,238	1,369	1,407	1,445	1,496	1,590	r 1,243	1,445			
Total nonfarm (private only) . . . . .	do	910	1,079	1,132	1,067	1,099	1,254	1,214	1,356	1,381	1,415	1,478	r 1,567	r 1,228	1,419			
New private housing units authorized by building permits (12,000 permit-issuing places):																		
Seasonally adjusted at annual rates:																		
Total . . . . .	thous.	1,240	972	761	942	894	928	1,028	1,033	1,109	1,093	1,127	1,159	1,212	1,158	r 1,323	1,111	
One-family structures . . . . .	do	710	563	476	549	551	558	578	601	630	626	639	638	673	625	702	635	
CONSTRUCTION COST INDEXES		CONSTRUCTION AND REAL ESTATE—Continued																
Dept. of Commerce composite . . . . .	1957-59=100	116	121	122	123	123	123	124	126	128	129	129	130	r 129	129			
American Appraisal Co., The:																		
Average, 30 cities . . . . .	1913=100	824	867	887	889	891	891	891	899	909	915	917	919	922	930	932		
Atlanta . . . . .	do	904	941	970	970	970	970	972	982	982	995	998	1,001	1,019	1,024	1,025		
New York . . . . .	do	925	963	979	992	997	997	997	997	997	1,013	1,015	1,016	1,019	1,025	1,026		
San Francisco . . . . .	do	814	867	884	890	890	890	890	891	923	924	928	933	937				
St. Louis . . . . .	do	808	852	879	883	883	883	882	912	912	912	912	912	916	919			
Associated General Contractors of America, Inc., The (building only) . . . . .	1957-59=100	123	127	129	129	129	129	130	131	133	133	133	134	134	134	134		
E. H. Boeckh and Associates, Inc.: 1																		
Average, 20 cities:																		
All types combined . . . . .	1957-59=100	117.2	122.1	125.1	125.3	125.4	125.5	125.8	127.0	130.1	131.9	132.3	133.3	133.6	133.8			
Apartments, hotels, office buildings . . . . .	do	118.5	123.2	125.9	126.2	126.3	126.3	126.6	127.9	131.2	133.0	133.4	134.1	134.5	134.7			
Commercial and factory buildings . . . . .	do	117.2	122.2	125.5	125.7	125.8	125.8	126.1	127.3	130.2	132.2	132.6	133.8	134.2	134.3			
Residences . . . . .	do	115.2	120.1	122.6	122.9	123.0	123.1	124.8	127.9	130.4	130.6	130.9	131.2					
Engineering News-Record:																		
Building . . . . .	do	118.9	123.8	124.9	r 124.2	r 124.5	r 124.8	r 125.0	r 126.3	r 127.3	r 127.6	r 128.4	r 129.1	r 129.6	r 129.9	r 130.0	r 131.4	
Construction . . . . .	do	127.8	134.3	136.5	r 136.6	r 136.8	r 137.1	r 137.2	r 139.2	r 140.5	r 141.8	r 143.1	r 143.6	r 144.1	r 144.2	r 144.4	r 145.7	
Bu. of Public Roads—Highway construction:																		
Composite (avg. for year or qtr.) . . . . .	1957-59=100	105.7	113.0	112.8			113.2			112.3			123.0				119.2	
CONSTRUCTION MATERIALS		CONSTRUCTION AND REAL ESTATE—Continued																
Output index:																		
Composite, unadjusted . . . . .	1947-49=100	156.3	157.6	124.5	129.0	126.5	158.0	148.9	164.5	166.7	150.5	180.7	r 162.4	r 167.2	150.4			
Seasonally adjusted . . . . .	do		144.9	137.5	143.1	163.5	r 146.3	r 153.3	r 155.7	r 156.2	r 164.4	r 155.9	r 148.2	157.9				
Iron and steel products, unadjusted . . . . .	do	161.1	169.0	188.0	143.3	132.4	171.3	164.2	182.4	177.0	156.4	187.6	160.2	172.1	161.4			
Lumber and wood products, unadj. . . . .	do	155.3	155.0	129.1	132.7	137.1	164.8	145.3	156.3	152.6	131.7	165.7	155.5	163.9	151.9			
Portland cement, unadjusted . . . . .	do	186.2	189.8	125.9	110.4	102.5	148.5	167.1	208.0	226.9	225.4	266.6	234.2	239.3	183.1			
REAL ESTATE		CONSTRUCTION AND REAL ESTATE—Continued																
Mortgage applications for new home construction:																		
Applications for FHA commitments . . . . .	thous. units	188.9	153.0	12.5	10.1	10.7	16.6	14.8	16.0	16.3	12.7	17.1	14.6	15.3	12.9	10.2	11.2	
Seasonally adjusted annual rates . . . . .	do		187	153	137	151	159	162	169	155	180	176	185	189	182	163		
Requests for VA appraisals . . . . .	do	102.1	99.2	6.6	7.1	7.7	10.3	11.0	10.9	12.8	12.2	11.6	10.8	12.5	9.5	7.9	8.4	
Seasonally adjusted annual rates . . . . .	do		100	109	107	103	r 122	r 109	135	r 146	r 122	r 131	r 151	136	125	122		
Home mortgages insured or guaranteed by—																		
Fed. Hous. Adm.: Face amount . . . . . mil. \$		7,464.59	6,095.32	327.27	379.30	301.12	388.16	358.98	406.92	508.04	501.11	653.83	643.11	665.33	620.86	457.89	577.59	
Vet. Adm.: Face amount \$ . . . . .	do	2,652.23	2,600.53	225.63	213.88	168.52	195.36	184.12	231.28	265.88	295.92	340.29	352.10	434.29	382.91	340.32	348.77	
Federal Home Loan Banks, outstanding advances to member institutions, end of period . . . . . mil. \$		5,997	6,935	6,935	6,340	5,800	5,175	4,782	4,421	4,302	4,221	4,153	4,122	4,114	4,188	4,386	4,442	
New mortgage loans of all savings and loan associations, estimated total† . . . . . mil. \$		23,847	16,720	935	788	950	1,347	1,339	1,738	2,162	1,860	2,228	1,971	1,950	1,801	1,759	1,403	
By purpose of loan‡:																		
Home construction . . . . .	do	5,922	3,606	189	165	205	306	312	400	435	382	424	381	413	388	380	297	
Home purchase . . . . .	do	10,697	7,746	422	365	420	571	586	779	1,046	951	1,136	1,017	949	856	780	669	
All other purposes . . . . .	do	7,228	5,368	324	258	325	470	441	559	681	527	618	573	588	557	599	437	
Nonfarm foreclosures . . . . . number		116,664	117,473	9,208	10,211	8,701	10,584	9,774	9,914	10,035	9,484	10,274	9,407					
Fire losses (on bldgs., contents, etc.) . . . . . mil. \$		1,455.63	1,496.76	142.21	159.74	155.08	149.66	142.86	143.15	164.04	144.17	173.25	116.95	114.79	115.21	127.82		

## DOMESTIC TRADE

ADVERTISING																	
Marketing/Communications advertising index, seasonally adjusted: †																	
Combined index . . . . .	1957-59=100	136	148	150	156	152	148	150	145	144	143	145	144	152	148		
Business papers . . . . .	do	121	128	128	133	127	125	130	126	126	1						

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and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1965	1966	1966	1967											1968
	Annual	Dec.		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.

## DOMESTIC TRADE—Continued

## ADVERTISING—Continued

Television advertising:

Network (major national networks):

Net time costs, total	mil. \$	1,260.3	1,411.3	446.5		403.0			317.8		307.4					471.7
Automotive, incl. accessories	do	99.1	106.7	39.9		29.5			21.0		22.7					42.6
Drugs and toiletries	do	409.2	429.8	128.0		122.8			85.4		93.3					127.5
Foods, soft drinks, confectionery	do	234.8	274.0	80.0		86.9			66.0		64.6					89.1
Soaps, cleansers, etc.	do	112.0	131.5	35.3		37.5			30.8		31.8					34.1
Smoking materials	do	145.4	161.4	52.5		48.3			37.6		36.7					60.4
All other	do	259.8	308.0	110.8		77.8			76.9		58.2					117.9

Spot (natl. and regional, cooperating stations):

Gross time costs, total	mil. \$	1,075.5	1,189.3	314.8		274.3										
Automotive, incl. accessories	do	38.9	54.1	13.7		15.8										
Drugs and toiletries	do	207.4	219.4	58.1		55.5										
Foods, soft drinks, confectionery	do	377.7	414.2	108.4		109.9										
Soaps, cleansers, etc.	do	100.4	103.3	23.2		22.6										
Smoking materials	do	48.7	51.0	13.5		13.0										
All other	do	302.4	347.3	97.8		57.3										

Magazine advertising (general and natl. farm magazines):

Cost, total	mil. \$	1,083.3	1,166.7	101.5	68.4	89.9	106.4	110.9	112.1	97.8	69.3	64.4	108.0	118.4	115.6	99.9
Apparel and accessories	do	64.8	68.1	4.0	1.7	4.1	6.8	8.3	5.7	2.4	.9	5.3	9.8	7.0	5.4	3.3
Automotive, incl. accessories	do	112.2	123.5	7.8	7.0	10.1	10.9	10.2	10.6	8.4	4.0	3.1	8.2	13.3	9.8	8.1
Building materials	do	32.2	34.5	1.4	1.4	2.0	3.8	4.2	3.9	3.1	1.7	1.5	3.1	2.7	2.2	1.4
Drugs and toiletries	do	117.9	134.4	13.8	8.0	11.6	11.5	13.0	13.4	14.9	10.8	10.2	13.3	14.8	14.6	12.3
Foods, soft drinks, confectionery	do	134.0	125.4	10.3	7.1	10.4	11.0	8.6	9.6	10.4	9.4	6.9	9.8	10.8	11.9	10.1
Beer, wine, liquors	do	69.5	70.2	14.1	3.0	5.1	6.8	6.6	8.1	8.1	5.6	3.4	6.5	9.5	11.5	15.0
Household equip., supplies, furnishings	do	74.8	80.1	5.0	2.8	3.5	6.5	8.6	9.3	5.6	3.7	2.9	6.2	9.0	7.5	5.1
Industrial materials	do	46.5	53.3	4.5	4.0	4.1	5.5	5.9	6.3	6.4	4.4	3.6	7.1	5.6	4.4	4.4
Soaps, cleansers, etc.	do	21.7	17.6	1.4	1.1	1.7	2.3	2.5	2.5	2.4	1.6	1.4	2.0	2.2	1.1	
Smoking materials	do	41.9	39.6	4.5	2.5	3.4	3.1	3.5	3.5	2.9	2.5	3.2	3.8	3.7	4.7	
All other	do	368.0	411.0	34.7	29.7	33.9	38.2	39.1	32.6	24.4	23.6	38.8	39.8	41.3	34.4	

Newspaper advertising lineage (52 cities):

Total	mil. lines	3,164.6	3,354.3	280.7	241.1	233.6	278.3	294.3	300.1	279.1	246.4	269.8	269.8	296.2	305.8	283.2
Classified	do	865.6	924.3	61.1	71.1	66.4	74.1	80.2	80.6	76.4	74.9	76.3	73.1	76.9	68.4	59.8
Display, total	do	2,298.9	2,430.0	228.6	170.0	167.2	204.3	214.1	219.2	202.7	171.5	193.6	196.7	219.3	237.4	223.4
Automotive	do	170.4	182.9	9.2	11.6	12.3	14.3	15.6	16.5	15.7	11.9	11.2	13.7	12.7	13.9	9.2
Financial	do	63.4	73.2	5.7	7.9	4.7	5.6	5.8	5.6	5.4	5.8	4.2	4.8	6.2	5.3	5.6
General	do	288.5	310.3	23.1	20.5	22.7	25.5	28.9	29.3	26.3	17.8	19.0	26.2	29.9	28.7	22.2
Retail	do	1,776.7	1,863.6	190.6	129.9	127.5	158.9	163.8	168.1	155.3	136.0	159.2	152.0	170.5	189.5	186.4

## RETAIL TRADE

All retail stores:

Estimated sales (unadj.), total	mil. \$	283,852	303,672	31,804	22,567	21,648	25,679	25,081	26,557	27,616	26,005	26,239	26,162	27,159	32,507	124,391
Durable goods stores	do	93,718	97,812	8,916	7,018	6,801	8,234	8,205	8,928	9,398	8,547	8,298	8,200	8,574	8,482	8,969
Automotive group	do	56,266	57,414	4,638	4,197	4,010	4,989	4,955	5,413	5,644	5,014	4,669	4,515	4,870	4,777	4,531
Passenger car, other auto. dealers	do	53,217	53,875	4,236	3,963	3,787	4,711	4,644	5,084	5,273	4,670	4,338	4,192	4,521	4,413	4,111
Tire, battery, accessory dealers	do	3,049	3,539	402	234	223	278	311	329	371	344	331	323	339	364	420

Furniture and appliance group

Furniture and appliance group	do	13,737	14,978	1,712	1,136	1,101	1,192	1,160	1,245	1,313	1,239	1,325	1,367	1,365	1,472	1,786
Furniture, homefurnishings stores	do	8,538	9,493	676	654	715	725	781	804	770	818	805	859	868	859	968
Household appliance, TV, radio	do	4,223	4,905	622	380	375	401	370	391	439	424	464	440	497	468	
Lumber, building, hardware group	do	12,115	12,307	1,014	777	741	905	999	1,115	1,167	1,143	1,167	1,121	1,145	1,057	1,076
Lumber, bldg. materials dealers	do	9,302	9,340	645	574	557	684	738	844	884	881	911	867	892	802	724
Hardware stores	do	2,813	2,967	369	203	184	221	271	283	262	256	254	253	255	252	352

Nondurable goods stores

Nondurable goods stores	do	190,134	205,860	22,888	15,549	14,847	17,445	16,876	17,629	18,218	17,458	17,908	18,039	17,588	18,677	23,538
Apparel group	do	15,752	17,276	2,540	1,224	1,042	1,512	1,375	1,439	1,473	1,301	1,451	1,574	1,472	1,628	2,615
Men's and boys' wear stores	do	3,258	3,537	586	272	213	277	282	297	337	286	323	304	300	357	614
Women's apparel, accessory stores	do	6,243	6,913	480	422	590	550	575	552	492	546	595	577	520	598	
Family and other apparel stores	do	3,680	4,015	638	273	354	307	319	337	314	372	394	361	404	673	
Shoe stores	do	2,571	2,811	337	199	168	201	236	248	247	209	240	281	234	247	340

Drug and proprietary stores

Drug and proprietary stores	do	9,335	10,148	1,195	837	818	893	851

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	1965	1966	1966	1967										1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

## DOMESTIC TRADE—Continued

RETAIL TRADE—Continued															
All retail stores—Continued															
Estimated sales (seas. adj.)—Continued															
Nondurable goods stores—Continued															
Drug and proprietary stores—do—mil. \$	892	877	883	889	906	903	923	903	913	901	912	928	944		
Eating and drinking places—do—	2,019	2,036	2,026	2,046	2,034	2,038	2,059	2,071	2,094	2,110	2,104	2,133	2,108		
Food group—do—	5,861	5,911	5,942	6,041	5,985	5,996	6,050	6,002	6,019	6,042	6,054	6,095	6,146		
Grocery stores—do—	5,376	5,417	5,452	5,535	5,513	5,507	5,548	5,500	5,516	5,535	5,543	5,584	5,633		
Gasoline service stations—do—	1,915	1,931	1,968	1,964	1,992	1,996	2,040	2,020	2,003	2,028	2,015	2,064	2,019		
General merchandise group ♀—do—	3,311	3,419	3,361	3,327	3,479	3,468	3,604	3,529	3,565	3,587	3,543	3,613	3,582		
Department stores—do—	2,162	2,244	2,191	2,200	2,278	2,283	2,377	2,305	2,341	2,354	2,321	2,371	2,368		
Mail order houses (dept. store mdse.)—do—	216	220	230	223	230	215	228	236	222	239	250	239	231		
Variety stores—do—	475	486	472	448	520	504	516	506	516	508	533	531			
Liquor stores—do—	564	591	595	584	609	598	599	580	597	599	600	601	589		
Estimated inventories, end of year or month:															
Book value (unadjusted), total—mil. \$	33,435	35,846	35,846	35,856	36,349	37,108	37,199	36,935	36,337	35,894	35,106	35,705	36,768	37,890	35,459
Durable goods stores ♀—do—	14,737	16,144	16,144	16,574	16,681	16,855	16,826	16,695	16,295	15,972	14,691	14,786	14,968	15,363	15,468
Automotive group—do—	7,070	7,938	8,160	8,255	8,221	8,105	7,966	7,683	7,363	5,972	6,066	6,172	6,451	6,990	
Furniture and appliance group—do—	2,390	2,512	2,512	2,518	2,548	2,599	2,606	2,594	2,556	2,564	2,603	2,636	2,722	2,530	
Lumber, building, hardware group—do—	2,386	2,401	2,444	2,410	2,471	2,514	2,527	2,432	2,419	2,440	2,443	2,455	2,361		
Nondurable goods stores ♀—do—	18,698	19,702	19,282	19,668	20,253	20,373	20,240	20,042	19,922	20,415	20,919	21,800	22,527	19,991	
Apparel group—do—	3,811	4,102	3,977	4,222	4,308	4,314	4,270	4,131	4,125	4,407	4,545	4,617	4,747	4,127	
Food group—do—	4,066	4,201	4,201	4,164	4,129	4,189	4,167	4,149	4,176	4,122	4,108	4,156	4,320	4,463	4,265
General merchandise group—do—	5,882	6,425	6,425	6,309	6,460	6,767	6,833	6,816	6,693	6,760	6,970	7,320	7,851	8,142	6,714
Department stores—do—	3,519	3,919	3,793	3,891	4,108	4,123	4,120	4,076	4,212	4,449	4,845	5,055	4,102		
Book value (seas. adj.), total—do—	34,607	36,961	36,961	36,924	36,644	36,526	36,226	36,263	36,087	35,997	36,028	36,143	36,217	36,474	36,682
Durable goods stores ♀—do—	15,194	16,536	16,536	16,491	16,315	16,142	16,033	15,904	15,661	15,549	15,503	15,711	15,681	15,728	15,977
Automotive group—do—	7,244	8,108	8,108	7,867	7,672	7,545	7,409	7,315	7,154	6,966	6,867	7,041	7,006	7,048	7,140
Furniture and appliance group—do—	2,449	2,574	2,574	2,598	2,612	2,561	2,568	2,586	2,571	2,569	2,567	2,549	2,610	2,611	
Lumber, building, hardware group—do—	2,467	2,483	2,483	2,530	2,447	2,418	2,448	2,451	2,419	2,427	2,429	2,452	2,468	2,475	2,442
Nondurable goods stores ♀—do—	19,413	20,425	20,425	20,433	20,329	20,384	20,203	20,359	20,426	20,448	20,525	20,432	20,536	20,746	20,705
Apparel group—do—	4,033	4,318	4,318	4,343	4,389	4,369	4,288	4,335	4,321	4,328	4,333	4,264	4,236	4,294	4,363
Food group—do—	4,086	4,209	4,209	4,248	4,162	4,186	4,114	4,149	4,184	4,189	4,205	4,181	4,231	4,321	4,248
General merchandise group—do—	6,340	6,909	6,909	6,951	6,895	6,895	6,817	6,904	6,961	6,997	7,019	7,067	7,141	7,189	
Department stores—do—	3,772	4,200	4,200	4,240	4,179	4,115	4,174	4,201	4,233	4,250	4,261	4,299	4,345	4,359	
Firms with 11 or more stores:															
Estimated sales (unadj.), total ♀—do—	73,356	80,323	9,940	5,695	5,550	6,855	6,500	6,839	7,252	6,683	7,063	7,292	7,050	7,820	10,604
Apparel group ♀—do—	4,445	4,770	722	306	271	430	371	404	415	339	411	444	426	476	776
Men's and boys' wear stores—do—	557	573	99	43	31	45	43	47	53	39	43	47	52	63	106
Women's apparel, accessory stores—do—	1,656	1,779	266	106	102	152	140	152	151	126	148	160	157	173	288
Shoe stores—do—	1,168	1,269	169	85	76	133	101	111	114	92	112	135	111	118	179
Drug and proprietary stores—do—	2,300	2,663	380	217	221	250	229	243	256	247	251	253	267	267	432
Eating and drinking places—do—	1,891	2,222	203	193	185	206	202	214	223	226	222	223	216	221	
Furniture and appliance group—do—	1,193	1,276	136	90	89	103	104	115	116	113	118	119	124	126	145
General merchandise group ♀—do—	26,112	28,988	4,440	1,822	1,720	2,324	2,237	2,432	2,559	2,276	2,590	2,575	2,586	3,128	4,704
Dept. stores, excl. mail order sales—do—	17,593	19,653	2,987	1,256	1,146	1,561	1,533	1,667	1,767	1,547	1,750	1,757	1,753	2,101	3,146
Variety stores—do—	4,096	4,593	809	266	278	383	341	388	407	371	414	412	395	481	893
Grocery stores—do—	27,627	29,906	2,949	2,330	2,334	2,686	2,516	2,498	2,692	2,582	2,549	2,753	2,489	2,605	3,116
Tire, battery, accessory dealers—do—	1,312	1,472	175	97	93	116	127	133	150	129	126	122	127	137	172
Estimated sales (seas. adj.), total ♀—do—			6,700	6,885	6,907	6,852	6,993	6,948	7,171	7,162	7,013	7,215	7,205	7,368	7,282
Apparel group ♀—do—			397	421	418	372	438	407	424	415	436	436	434	429	435
Men's and boys' wear stores—do—			48	52	46	47	50	47	52	49	54	52	50	54	
Women's apparel, accessory stores—do—			141	164	160	138	165	151	155	150	156	157	160	155	159
Shoe stores—do—			109	112	109	98	121	109	112	111	119	122	121	118	119
Drug and proprietary stores—do—			242	240	254	253	245	252	261	256	265	261	267	277	276
Eating and drinking places—do—			206	213	214	209	205	209	208	209	208	216	221	225	223
General merchandise group ♀—do—			2,403	2,513	2,471	2,449	2,528	2,482	2,627	2,643	2,486	2,646	2,607	2,667	2,566
Dept. stores, excl. mail order sales—do—			1,688	1,730	1,685	1,671	1,683	1,710	1,774	1,738	1,780	1,759	1,783	1,830	1,767
Variety stores—do—			388	402	387	369	420	417	422	416	427	428	418	443	
Grocery stores—do—			2,489	2,492	2,548	2,556	2,583	2,575	2,591	2,613	2,628	2,640	2,620	2,655	2,712
Tire, battery, accessory dealers—do—			124	127	131	135	127	123	130	118	125	127	130	136	125
All retail stores, accounts receivable, end of yr. or mo.:															
Total (unadjusted)—mil. \$	18,193	18,986	18,986	18,167	17,538	17,656	17,814	18,005	18,359	18,034	18,082	18,205	18,168	18,696	19,749
Durable goods stores—do—	7,120	7,212	7,212	6,954	6,751	6,766	6,875	6,943	7,225	7,128	7,146	7,194	7,094	7,109	7,283
Nondurable goods stores—do—	11,073	11,774	11,774	11,213	10,787	10,890	10,939	11,062	11,134	10,906	10,936	11,011	11,074	11,587	12,466
Charge accounts—do—	8,205	8,164	8,164	7,630	7,338	7,518	7,789	8,013	8,194	8,010	7,950	7,941	7,974	8,199	8,317
Installment accounts—do—	9,988	10,822	10,822	10,537	10,200	10,138	10,025	9,992	10,165	10,024	10,132	10,284	10,194	10,497	11,432
Total (seasonally adjusted)—do—	17,034	17,767	17,767	17,849	18,007	18,159	18,211	17,926	18,225	18,169	18,251	18,399	18,251	18,664	18,534
Durable goods stores—do—	6,916	6,987	6,987	7,144	7,144	7,129	7,181	6,973	7,049	6,985	6,974	7,064	6,918		

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and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1965	1966	1966	1967										1968			
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>		
<b>LABOR FORCE, EMPLOYMENT, AND EARNINGS—Continued</b>																	
<b>LABOR FORCE—Continued</b>																	
Seasonally Adjusted																	
Civilian labor force <sup>t</sup> —thous.			76,764	77,087	77,025	76,523	76,740	76,189	77,237	77,505	77,701	77,803	77,987	78,106	78,582	77,923	
Employed, total—do.			73,893	74,255	74,137	73,747	73,910	73,289	74,147	74,489	74,718	74,625	74,630	75,083	75,681	75,167	
Nonagricultural employment—do.			69,882	70,240	70,247	69,892	70,020	69,637	70,420	70,633	70,726	70,949	70,923	71,254	71,417	71,164	
Agricultural employment—do.			4,011	4,015	3,890	3,855	3,890	3,652	3,727	3,856	3,992	3,676	3,707	3,829	4,264	4,003	
Unemployed (all civilian workers)—do.			2,871	2,882	2,888	2,776	2,830	2,900	3,090	3,016	2,983	3,178	3,387	3,023	2,901	2,756	
Long-term, 15 weeks and over—do.	755	536	496	485	439	436	436	414	444	435	441	437	489	487	453	488	
Rate (unemployed in each group as percent of total in that group): <sup>t</sup>																	
All civilian workers—			4.5	3.8	3.7	3.7	3.6	3.7	3.8	4.0	3.9	3.8	4.1	4.3	3.9	3.7	3.5
Men, 20 years and over—			3.2	2.5	2.4	2.2	2.3	2.3	2.4	2.6	2.4	2.4	2.3	2.5	2.4	2.2	2.3
Women, 20 years and over—			4.5	3.8	3.9	4.3	4.0	4.1	3.9	4.3	4.3	3.9	4.9	4.8	4.0	4.1	3.9
Both sexes, 16-19 years—			14.8	12.7	12.2	11.0	13.2	10.7	11.6	13.1	12.6	12.6	13.7	13.8	15.1	14.0	12.8
Married men*			2.4	1.9	1.7	1.7	1.6	1.7	1.9	1.9	2.0	1.8	2.0	1.8	1.9	1.7	1.6
Nonwhite workers*			8.1	7.3	7.6	6.6	7.1	7.4	7.3	7.8	7.8	7.2	6.9	7.9	8.8	7.3	6.4
White workers*			4.1	3.3	3.3	3.3	3.3	3.1	3.3	3.3	3.5	3.5	3.5	3.6	3.8	3.4	3.2
Occupation: White-collar workers*			2.3	2.0	1.9	2.1	2.0	2.1	1.7	1.9	2.2	2.2	2.2	2.5	2.5	2.2	2.0
Blue-collar workers*			5.3	4.2	4.2	4.2	4.1	4.2	4.6	4.7	4.7	4.4	4.6	4.9	4.4	4.3	4.3
Industry:																	
Private wage and salary workers*			4.6	3.8	3.7	3.8	3.7	3.7	3.7	3.9	4.0	4.1	3.9	4.2	4.4	3.9	3.6
Construction*			10.1	8.1	8.9	7.5	7.3	7.1	8.1	7.8	8.6	7.6	7.1	5.4	7.2	7.6	6.2
Manufacturing*			4.0	3.2	3.0	3.3	3.3	3.6	3.7	3.9	3.9	4.0	3.8	4.1	3.5	3.5	3.3
Durable goods*			3.5	2.8	2.7	3.0	2.8	3.0	3.4	3.8	3.6	4.1	3.4	3.7	3.6	3.4	2.8
<b>EMPLOYMENT</b>																	
Employees on payrolls of nonagricultural estab. <sup>t</sup>																	
Total, not adjusted for seasonal variation—thous.	60,832	63,982	66,087	64,531	64,491	64,843	65,215	65,594	66,514	66,129	66,408	66,672	66,914	67,470	67,962	66,111	
Seasonally Adjusted																	
Total—thous.	60,832	63,982	65,251	65,564	65,692	65,749	65,653	65,639	65,903	65,939	66,190	66,055	66,243	66,918	67,110	67,146	
Mining—do.	632	625	623	625	624	624	620	617	619	623	606	601	597	597	599	596	
Contract construction—do.	3,186	3,292	3,291	3,311	3,352	3,313	3,276	3,192	3,187	3,231	3,223	3,238	3,289	3,346	3,226		
Manufacturing—do.	18,062	19,186	19,526	19,558	19,507	19,445	19,331	19,238	19,285	19,169	19,318	19,142	19,169	19,422	19,490	19,533	
Durable goods—do.	10,406	11,256	11,496	11,507	11,482	11,434	11,322	11,283	11,285	11,218	11,351	11,149	11,143	11,364	11,400	11,458	
Ordnance and accessories—do.	226	256	272	277	283	286	288	286	290	292	297	299	300	303	307		
Lumber and wood products—do.	607	613	596	607	603	602	592	584	590	585	585	585	592	593	598		
Furniture and fixtures—do.	431	462	469	466	459	455	455	453	452	447	451	451	455	458	466		
Stone, clay, and glass products—do.	628	645	640	642	640	638	628	624	626	622	628	634	642	645			
Primary metal industries—do.	1,301	1,345	1,364	1,362	1,348	1,332	1,305	1,299	1,295	1,280	1,281	1,262	1,267	1,289	1,290	1,288	
Fabricated metal products—do.	1,289	1,349	1,374	1,374	1,372	1,364	1,354	1,348	1,357	1,350	1,356	1,331	1,332	1,354	1,370	1,374	
Machinery, except electrical—do.	1,735	1,911	1,978	1,988	1,984	1,984	1,979	1,972	1,972	1,969	1,976	1,966	1,932	1,980	1,939	1,965	
Electrical equip. and supplies—do.	1,659	1,896	1,955	1,958	1,959	1,947	1,916	1,904	1,872	1,889	1,916	1,882	1,919	1,924	1,932		
Transportation equipment—do.	1,741	1,912	1,959	1,938	1,938	1,922	1,916	1,927	1,947	1,906	1,896	1,873	1,882	1,951	1,976	1,984	
Instruments and related products—do.	389	433	451	453	454	456	456	454	454	455	456	454	454	457	457	459	
Miscellaneous manufacturing ind.—do.	420	434	442	442	436	434	433	432	430	427	426	425	426	433	440		
Nondurable goods—do.	7,656	7,930	8,030	8,051	8,025	8,011	8,009	7,955	8,000	7,951	7,967	7,993	8,026	8,058	8,075		
Food and kindred products—do.	1,757	1,779	1,795	1,795	1,798	1,803	1,800	1,797	1,806	1,790	1,791	1,777	1,783	1,785	1,786	1,791	
Tobacco manufactures—do.	87	84	86	88	85	84	86	86	87	89	85	81	82	89	87	84	
Textile mill products—do.	926	962	963	954	952	945	941	948	940	946	950	954	957	964	963		
Apparel and other textile products—do.	1,354	1,399	1,411	1,414	1,401	1,384	1,390	1,395	1,396	1,376	1,381	1,377	1,384	1,389	1,400	1,386	
Paper and allied products—do.	639	668	679	680	681	684	680	679	688	687	682	685	687	691	691		
Printing and publishing—do.	979	1,022	1,044	1,053	1,056	1,065	1,063	1,064	1,066	1,067	1,064	1,065	1,069	1,071	1,071		
Chemicals and allied products—do.	908	958	978	983	984	981	984	982	990	989	992	993	1,001	1,002	1,008	1,009	
Petroleum and coal products—do.	183	186	187	187	187	186	187	187	188	187	189	191	191	192	193	192	
Rubber and plastics products, nec—do.	471	510	527	527	523	521	520	472	479	479	521	529	529	533	535	535	
Leather and leather products—do.	353	364	361	360	356	351	354	352	347	344	342	347	349	351	354	355	
Transportation, communication, electric, gas, and sanitary services—thous.	4,036	4,151	4,218	4,242	4,247	4,246	4,212	4,267	4,266	4,292	4,283	4,282	4,251	4,287	4,290	4,288	
Wholesale and retail trade—do.	12,716	13,211	13,416	13,515	13,541	13,557	13,572	13,609	13,648	13,647	13,664	13,719	13,776	13,900	13,864	13,896	
Wholesale trade—do.	3,312	3,438	3,496	3,512	3,521	3,535	3,545	3,549	3,555	3,555	3,569	3,565	3,567	3,602	3,592	3,592	
Retail trade—do.	9,404	9,773	9,920	10,003	10,020	10,022	10,027	10,060	10,093	10,092	10,095	10,154	10,209	10,298	10,272	10,304	
Finance, insurance, and real estate—do.	3,023	3,102	3,144	3,152	3,165	3,179	3,194	3,205	3,227	3,224	3,253	3,264	3,270	3,290	3,303	3,311	
Services—do.	9,087	9,545	9,781	9,840	9,883	9,946	9,973	10,987	10,035	10,074	10,130	10,161	10,199	10,297	10,333	10,367	
Government—do.	10,091	10,871	11,252	11,321	11,373	11,439	11,475	11,524	11,636	11,669	11,713	11,668	11,745	11,836	11,885	11,929	
Federal—do.	2,378	2,564	2,653	2,667	2,673	2,685	2,688	2,698	2,747	2,759	2,746	2,715	2,712	2,698	2,708	2,703	
State and local—do.	7,714	8,307	8,599	8,654	8,700	8,754	8,787	8,826	8,889	8,967	8,953	9,033	9,138	9,177	9,226		
Production workers on manufacturing payrolls:																	
Total, not seasonally adjusted <sup>t</sup> —thous.	13,434	14,273	14,513	14,304	14,252	14,200	14,104	14,059	14,249	13,996	14,261	14,290	14,249	14,406	14,351	14,163	
Seasonally Adjusted																	
Total—thous.	13,434	14,273	14,495	14,506	14,436	14,358	14,233	14,147	14,170	14,056	14,191	14,003	14,034	14,278	14,331	14,363	
Durable goods—do.	7,715	8,349	8,501	8,													

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	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>

## LABOR FORCE, EMPLOYMENT, AND EARNINGS—Continued

### EMPLOYMENT—Continued

Production workers on manufacturing payrolls—  
seasonally adjusted—Continued

Nondurable goods industries—Continued

Paper and allied products	498	519	527	527	529	531	526	525	535	536	534	527	531	533	536	535
Printing and publishing	621	650	663	668	670	674	673	672	673	674	669	669	673	672	672	674
Chemicals and allied products	546	572	584	585	585	580	583	580	583	585	585	585	594	595	598	598
Petroleum and coal products	113	116	118	117	117	116	118	117	119	119	118	120	121	121	120	121
Rubber and plastics products, nec.	366	397	411	411	406	403	402	394	362	362	401	407	408	412	414	413
Leather and leather products	310	318	314	313	309	304	307	305	302	295	299	300	303	306	307	306

### HOURS AND MAN-HOURS

#### Seasonally Adjusted

Average weekly gross hours per production worker  
on payrolls of nonagricultural estab.<sup>t</sup>

Mining	42.3	42.7	42.5	42.6	42.2	42.4	42.7	42.0	42.2	43.2	42.8	42.8	42.3	43.5	42.4	42.3
Contract construction	37.4	37.6	38.1	38.2	37.6	37.4	37.4	36.4	37.4	37.5	37.5	38.3	37.1	39.4	37.3	35.7
Manufacturing: Not seasonally adjusted	41.2	41.3	41.3	40.8	40.1	40.3	40.4	40.6	40.3	40.7	40.9	40.8	40.8	41.1	40.3	40.5
Seasonally adjusted	do	41.0	41.0	40.3	40.4	40.5	40.3	40.3	40.4	40.7	40.8	40.7	40.7	40.8	40.8	40.5
Overtime hours	3.6	3.9	3.5	3.6	3.4	3.3	3.2	3.2	3.2	3.3	3.4	3.4	3.3	3.5	3.4	3.4
Durable goods	42.0	42.1	41.7	41.7	41.0	41.1	41.0	41.0	41.0	41.0	41.0	41.3	41.6	41.3	41.5	41.5
Overtime hours	3.9	4.3	3.9	3.9	3.7	3.5	3.3	3.3	3.3	3.5	3.5	3.7	3.5	3.7	3.7	3.7
Ordnance and accessories	41.9	42.3	42.0	42.0	41.7	41.9	41.6	42.0	41.8	41.8	41.9	42.4	41.7	41.9	41.7	41.5
Lumber and wood products	40.9	40.8	40.3	40.4	40.3	40.7	40.6	40.1	40.1	39.9	39.7	40.5	40.5	41.2	39.7	40.5
Furniture and fixtures	41.6	41.5	40.6	40.7	40.2	40.3	40.1	40.3	40.2	40.7	40.4	40.5	40.4	40.7	40.5	40.5
Stone, clay, and glass products	42.0	42.0	41.7	41.9	41.5	41.3	41.1	41.3	41.3	41.6	42.0	41.8	42.1	41.6	40.9	40.9
Primary metal industries	42.1	42.1	41.7	41.8	40.9	40.8	40.2	40.6	40.6	40.9	41.0	41.0	41.3	41.6	41.6	41.4
Fabricated metal products	42.1	42.4	42.1	42.2	41.4	41.5	41.3	41.2	41.3	41.5	41.8	41.4	41.4	41.6	41.9	41.9
Machinery, except electrical	43.1	43.8	43.6	43.5	43.0	42.9	42.8	42.3	42.0	42.1	42.2	42.3	42.4	42.4	42.1	42.1
Electrical equipment and supplies	41.0	41.2	40.6	40.7	39.7	40.0	39.6	39.9	40.0	40.3	40.4	40.2	40.5	40.6	40.4	40.5
Transportation equipment	42.9	42.6	41.6	41.6	40.7	40.7	40.9	41.7	41.2	41.4	42.5	42.7	41.5	39.8	42.6	43.1
Instruments and related products	41.4	42.1	41.9	41.8	40.9	41.5	41.5	41.1	41.0	41.2	41.2	41.1	41.1	41.2	41.0	41.0
Miscellaneous manufacturing ind.	39.9	40.0	39.7	40.0	38.7	39.2	39.7	39.5	39.4	39.2	39.4	39.5	39.4	39.6	39.4	39.3
Nondurable goods	do	40.1	40.2	39.9	40.0	39.5	39.8	39.5	39.5	39.6	39.7	39.9	39.7	40.1	39.8	39.3
Overtime hours	3.2	3.4	3.3	3.3	3.1	3.2	3.0	3.0	3.0	3.1	3.3	3.2	3.2	3.3	3.2	3.2
Food and kindred products	41.1	41.2	41.0	41.1	41.0	41.1	41.1	40.8	41.0	40.6	40.8	41.0	40.7	40.8	40.7	40.5
Tobacco manufactures	37.9	38.8	39.0	38.7	38.2	38.2	39.4	38.3	39.0	38.4	38.9	38.0	39.0	38.8	36.8	38.1
Textile mill products	41.8	41.9	40.9	40.9	40.2	40.4	40.8	40.5	40.4	40.6	41.0	41.4	41.3	41.5	41.7	41.1
Apparel and other textile products	36.4	36.4	36.6	35.6	35.5	36.2	35.9	35.7	35.7	35.9	35.8	36.3	35.8	36.3	36.2	34.9
Paper and allied products	43.1	43.4	43.1	43.2	42.8	42.8	42.5	42.5	42.6	42.7	42.6	42.8	42.8	43.0	42.6	42.6
Printing and publishing	38.6	38.8	38.6	38.8	38.6	38.5	38.6	38.3	38.3	38.3	38.3	38.3	38.0	38.2	38.0	37.7
Chemicals and allied products	41.9	42.0	41.9	41.8	41.4	41.6	41.5	41.2	41.3	41.5	41.5	41.5	41.5	41.7	41.4	41.4
Petroleum and coal products	42.2	42.4	42.4	42.0	42.6	43.0	42.6	42.6	42.6	42.8	43.1	42.4	43.0	43.1	42.0	43.0
Rubber and plastics products, nec.	42.0	42.0	41.4	41.5	40.9	41.0	41.1	40.9	41.2	40.6	42.0	41.9	41.9	41.8	41.3	41.2
Leather and leather products	38.2	38.6	38.0	38.3	37.1	37.0	37.7	37.7	37.9	38.4	38.3	38.9	38.7	39.5	38.4	37.6
Wholesale and retail trade	37.7	37.1	36.7	36.8	36.6	36.6	36.4	36.3	36.7	36.7	36.7	36.7	36.3	36.5	36.3	36.2
Wholesale trade	40.8	40.8	40.6	40.7	40.5	40.5	40.4	40.3	40.5	40.5	40.5	40.3	40.3	40.2	40.2	40.2
Retail trade	36.6	35.9	35.6	35.5	35.3	35.1	35.2	35.4	35.2	35.4	35.4	35.5	35.1	35.2	34.9	34.9
Finance, insurance, and real estate	37.2	37.3	37.2	37.1	37.0	37.0	37.1	37.1	37.1	37.0	37.1	37.1	37.1	37.1	36.9	37.0

#### Seasonally Adjusted

Man-hours in nonfarm estab., all employees,  
seasonally adjusted, annual rate<sup>t</sup>

bil. man-hours	131.13	132.15	131.57	131.67	131.08	130.89	131.80	131.62	132.74	132.56	132.35	134.33	134.06			
Man-hour indexes (aggregate weekly), industrial and construction industries, total <sup>t</sup>																
1957-59=100	109.3	115.9	116.5	116.9	114.9	114.3	113.2	111.5	111.9	111.8	113.0	112.7	111.8	114.9	114.8	113.0
Mining	83.0	82.2	81.3	81.7	80.6	80.8	79.4	79.7	82.2	78.5	77.7	76.4	78.2	76.6	75.4	
Contract construction	110.5	114.7	115.7	116.6	116.7	114.6	112.6	106.7	109.1	111.2	110.1	113.9	110.6	119.5	115.7	104.9
Manufacturing	110.4	117.8	118.5	118.8	116.3	115.9	114.9	114.0	114.1	113.4	115.2	114.2	113.8	115.9	116.7	116.3
Durable goods	114.3	124.2	125.0	125.2	122.3	122.3	121.9	119.8	119.5	118.9	121.0	118.6	117.7	120.4	122.0	122.5
Ordnance and accessories	113.3	144.9	160.7	165.4	167.8	172.1	172.1	173.7	172.7	177.6	182.8	183.7	184.2	185.1	186.6	189.2
Lumber and wood products	97.0	97.4	93.3	95.5	94.2	95.3	93.1	90.7	91.6	90.4	90.1	91.8	92.7	94.7	93.5	92.1
Furniture and fixtures	119.5	127.7	127.0	126.1	124.2	122.6	121.2	121.0	120.3	118.4	119.3	121.1	121.6	122.8	125.7	126.1
Stone, clay, and glass products	108.3	111.2	109.4	109.7	108.0	105.4	104.1	105.2	106.1	106.9	107.1	108.7	108.9	109.4	106.9	106.9
Primary metal industries	113.3	116.9	117.2	117.1	113.1	110.9	106.8	107.2	106.7	106.0	106.4	104.2	105.6	108.7	108.8	107.3
Fabricated metal products	117.2	126.1	127.5	127.7	124.9	124.5	123.0	121.8	122.3	121.8	122.3	121.1	120.1	122.5	124.9	125.7
Machinery, except electrical	123.6	139.0	143.0	143.5	141.2	140.5	139.3	137.0	136.0	135.9	136.9	137.5	132.6	137.2	133.3	135.2
Electrical equipment and supplies	125.7	145.8	147.1	147.6	143.6	143.3	138.2	137.8	134.6	137.1	140.2	136.2	138.3	140.8	147.1	141.8
Transportation equipment	107.1	116.7	117.6	114.9	112.3	111.6	110.9	114.2	114.2	110.5	120.6	111.4	107.6	110.3	120.4	122.3
Instruments and related products	112.7	127.7	131.3	132.4	12											

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967										1968	
	Annual	Dec.		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.

## LABOR FORCE, EMPLOYMENT, AND EARNINGS—Continued

## WEEKLY AND HOURLY EARNINGS—Con.

## Not Seasonally Adjusted

Avg. weekly gross earnings per prod. worker on manufacturing payrolls—Continued†																
Durable goods—dollars	117.18	122.09	124.62	122.84	120.77	121.36	121.18	122.89	123.19	122.40	123.30	126.05	125.44	126.07	129.89	128.86
Ordnance and accessories—do	131.15	134.94	138.02	136.63	133.22	133.54	132.48	134.08	132.25	134.05	135.11	138.65	137.43	139.35	140.01	138.36
Lumber and wood products—do	88.75	91.80	90.80	91.08	93.09	94.77	95.18	97.27	96.64	96.88	99.72	99.55	97.44	99.96	97.44	95.50
Furniture and fixtures—do	88.19	91.72	93.79	90.63	90.12	90.74	90.46	91.25	93.09	92.40	95.06	97.41	97.82	97.34	99.84	94.96
Stone, clay, and glass products—do	110.04	114.24	115.23	113.71	112.19	113.70	115.23	116.62	117.46	118.01	119.99	121.11	121.25	122.38	119.94	116.58
Primary metal industries—do	133.88	138.09	137.61	138.69	134.97	135.38	133.57	134.64	136.12	136.27	137.50	138.58	137.90	141.25	142.69	142.76
Fabricated metal products—do	116.20	121.69	124.53	122.89	120.83	120.72	121.54	123.26	122.84	121.66	123.55	126.00	124.38	124.92	128.52	127.82
Machinery, except electrical—do	127.58	134.90	138.60	137.03	135.88	136.20	134.82	134.30	134.09	133.24	132.82	136.10	135.46	137.05	139.53	137.67
Electrical equip. and supplies—do	105.78	109.18	111.24	109.35	107.98	108.93	108.35	110.12	111.88	111.32	111.76	112.31	114.09	115.87	117.67	116.06
Transportation equipment—do	137.71	141.86	144.93	141.02	136.21	136.49	137.30	141.78	141.17	140.29	143.52	147.48	146.86	141.35	156.17	156.02
Instruments and related products—do	108.47	114.93	116.89	115.65	114.11	115.51	115.77	115.90	117.01	116.28	117.14	118.53	119.36	120.77	118.73	116.58
Miscellaneous manufacturing ind.—do	85.39	88.80	91.20	91.87	90.17	92.20	91.57	92.20	90.79	92.04	92.66	93.53	94.56	96.47	94.92	
Nondurable goods—do	94.64	98.49	100.25	99.65	99.18	100.08	100.22	100.73	101.63	102.03	102.80	104.66	104.14	105.06	105.60	103.74
Food and kindred products—do	99.87	103.82	106.14	106.08	105.18	106.52	105.86	107.18	108.50	108.62	107.94	109.67	107.98	109.47	110.70	109.34
Tobacco manufactures—do	79.21	84.97	88.10	83.16	82.08	87.52	91.33	90.30	94.41	91.44	87.75	86.33	86.05	83.42	85.41	86.54
Textile mill products—do	78.17	82.12	82.40	81.61	80.60	81.20	82.22	82.82	82.82	81.41	83.84	86.73	88.19	89.03	89.88	87.31
Apparel and other textile products—do	66.61	68.80	69.87	70.40	71.04	71.80	72.16	71.80	72.52	72.16	74.05	74.73	73.75	74.93	74.88	72.24
Paper and allied products—do	114.22	119.35	120.81	119.84	119.14	119.71	119.00	120.28	122.41	123.69	124.41	125.85	125.85	125.99	127.44	124.91
Printing and publishing—do	118.12	122.61	125.90	123.97	123.33	125.06	124.03	124.86	124.86	124.91	126.28	128.21	127.25	127.64	129.75	125.29
Chemicals and allied products—do	121.09	125.16	127.68	126.16	125.25	126.88	127.49	127.10	128.65	129.48	129.17	130.31	130.73	132.40	132.51	130.70
Petroleum and coal products—do	138.42	144.58	145.67	144.90	147.97	150.94	153.15	153.58	152.72	156.67	153.79	155.52	155.23	156.52	150.12	153.91
Rubber and plastics products, nec—do	109.62	112.14	113.13	112.19	109.35	110.16	107.57	109.03	105.73	116.89	119.71	119.99	120.12	119.55	117.14	
Leather and leather products—do	71.82	74.88	76.63	77.20	76.13	75.65	75.19	77.04	79.28	79.75	80.11	80.26	80.43	82.92	83.28	81.49
Wholesale and retail trade—do	76.53	79.02	79.92	80.30	80.22	80.59	80.73	81.09	82.80	84.15	84.15	83.45	82.90	82.67	83.08	83.65
Wholesale trade—do	106.49	111.38	114.52	114.09	114.05	114.74	115.26	115.66	116.64	116.64	117.62	118.08	118.08	118.48	119.88	119.10
Retail trade—do	66.61	68.57	69.05	69.15	69.10	69.30	69.80	71.56	72.96	72.96	71.66	71.55	71.34	72.22	72.22	72.11
Finance, insurance, and real estate—do	88.91	92.50	93.62	94.61	94.98	95.35	95.83	96.20	96.20	97.20	96.83	97.31	98.69	98.42	99.16	100.27
Average hourly gross earnings per production worker on payrolls of nonagricultural estab.†																
Mining—dollars	2.92	3.06	3.14	3.17	3.16	3.16	3.18	3.17	3.19	3.22	3.20	3.24	3.24	3.25	3.25	3.29
Contract construction—do	3.70	3.88	3.99	4.02	4.00	3.99	3.99	4.02	4.02	4.08	4.10	4.18	4.21	4.23	4.23	4.29
Manufacturing—do	2.61	2.72	2.77	2.78	2.79	2.79	2.80	2.81	2.82	2.82	2.82	2.85	2.85	2.88	2.91	2.93
Excluding overtime—do	2.51	2.59	2.65	2.67	2.68	2.69	2.70	2.70	2.71	2.71	2.71	2.73	2.74	2.76	2.79	2.82
Durable goods—do	2.79	2.90	2.96	2.96	2.96	2.96	2.97	2.99	2.99	3.00	3.00	3.03	3.03	3.06	3.10	3.12
Excluding overtime—do	2.67	2.76	2.82	2.84	2.84	2.85	2.86	2.87	2.88	2.88	2.88	2.89	2.90	2.93	2.96	2.99
Ordnance and accessories—do	3.13	3.19	3.24	3.23	3.21	3.21	3.20	3.20	3.21	3.21	3.21	3.24	3.27	3.28	3.31	3.31
Lumber and wood products—do	2.17	2.25	2.27	2.27	2.30	2.31	2.34	2.35	2.39	2.41	2.41	2.45	2.45	2.45	2.43	2.43
Furniture and fixtures—do	2.12	2.21	2.26	2.26	2.27	2.28	2.29	2.31	2.31	2.31	2.33	2.37	2.38	2.38	2.40	2.38
Stone, clay, and glass products—do	2.62	2.72	2.77	2.76	2.77	2.78	2.79	2.81	2.81	2.85	2.85	2.87	2.87	2.88	2.89	2.90
Primary metal industries—do	3.18	3.28	3.30	3.31	3.30	3.31	3.29	3.30	3.32	3.34	3.37	3.38	3.38	3.42	3.43	3.44
Fabricated metal products—do	2.76	2.87	2.93	2.94	2.94	2.93	2.95	2.97	2.96	2.97	3.00	2.99	3.01	3.06	3.08	
Machinery, except electrical—do	2.96	3.08	3.15	3.15	3.16	3.16	3.15	3.16	3.17	3.18	3.21	3.21	3.24	3.26	3.27	
Electrical equip. and supplies—do	2.58	2.65	2.70	2.70	2.72	2.73	2.75	2.76	2.76	2.78	2.78	2.78	2.81	2.84	2.87	2.88
Transportation equipment—do	3.21	3.33	3.41	3.39	3.38	3.37	3.39	3.40	3.41	3.43	3.45	3.47	3.49	3.59	3.62	
Instruments and related products—do	2.62	2.73	2.77	2.78	2.79	2.79	2.81	2.82	2.84	2.85	2.85	2.87	2.87	2.89	2.91	2.91
Miscellaneous manufacturing ind.—do	2.14	2.22	2.28	2.32	2.33	2.34	2.33	2.34	2.34	2.34	2.34	2.34	2.35	2.37	2.43	2.44
Nondurable goods—do	2.36	2.45	2.50	2.51	2.53	2.54	2.55	2.55	2.56	2.57	2.57	2.61	2.61	2.62	2.64	2.66
Excluding overtime—do	2.27	2.35	2.40	2.42	2.44	2.45	2.46	2.46	2.46	2.47	2.47	2.50	2.50	2.52	2.54	2.56
Food and kindred products—do	2.43	2.52	2.57	2.60	2.61	2.63	2.64	2.64	2.64	2.66	2.66	2.68	2.68	2.70	2.72	
Tobacco manufactures—do	2.09	2.19	2.17	2.20	2.28	2.34	2.36	2.37	2.39	2.40	2.40	2.25	2.18	2.13	2.23	2.32
Textile mill products—do	1.87	1.96	2.00	2.01	2.01	2.02	2.02	2.03	2.03	2.04	2.04	2.10	2.10	2.12	2.14	2.14
Apparel and other textile products—do	1.83	1.89	1.93	1.95	1.99	2.00	2.01	2.01	2.02	2.01	2.04	2.07	2.06	2.07	2.08	2.10
Paper and allied products—do	2.65	2.75	2.79	2.80	2.81	2.81	2.82	2.83	2.86	2.89	2.90	2.92	2.92	2.93	2.95	2.96
Printing and publishing—do	3.06	3.16	3.22	3.22	3.22	3.24	3.23	3.26	3.26	3.27	3.28	3.33	3.34	3.35	3.37	3.35
Chemicals and allied products—do	2.89	2.98	3.04	3.04	3.04	3.05	3.05	3.07	3.10	3.12	3.12	3.14	3.15	3.16	3.17	3.18
Petroleum and coal products—do	3.28	3.41	3.46	3.50	3.54	3.56	3.57	3.58	3.56	3.61	3.61	3.60	3.60	3.64	3.60	3.63
Rubber and plastics products, nec—do	2.61	2.67	2.70	2.71	2.70	2.71	2.71	2.71	2.63	2.64	2.64	2.77	2.83	2.85	2.86	2.85
Leather and leather products—do	1.88	1.94	1.98	2.00	2.03	2.05	2.06	2.06	2.07	2.05	2.07	2.09	2.11	2.11	2.15	
Wholesale and retail trade—do	2.03	2.13	2.16	2.20	2.21	2.22	2.23	2.24	2.24	2.25	2.25	2.28	2.29	2.29	2.27	2.33
Wholesale trade—do	2.61	2.73	2.80	2.81	2.83	2.84	2.86	2.87	2.88	2.89	2.89	2.93</td				

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS

	1965	1966	1966	1967											1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

### LABOR FORCE, EMPLOYMENT, AND EARNINGS—Continued

HELP-WANTED ADVERTISING																	
Seasonally adjusted index.....	1957-59=100..	155	190	193	189	190	184	181	174	171	169	180	185	186	187	190	
																184	
LABOR TURNOVER																	
Manufacturing establishments: <sup>†</sup>																	
Unadjusted for seasonal variation:																	
Accession rate, total	mo. rate per 100 employees	4.3	5.0	2.9	4.3	3.6	3.9	3.9	4.6	5.9	4.6	5.4	5.3	4.7	3.7	2.8	
New hires	do	3.1	3.8	2.1	3.0	2.7	2.8	2.8	3.3	4.5	3.3	4.0	4.1	3.7	2.7	1.9	
Separation rate, total	do	4.1	4.6	4.2	4.5	4.0	4.6	4.3	4.2	4.3	4.8	5.3	6.2	4.7	4.0	3.8	
Quit	do	1.9	2.6	1.7	2.1	1.9	2.1	2.2	2.2	2.3	2.1	3.2	4.0	2.4	1.9	1.5	
Layoff	do	1.4	1.2	1.8	1.5	1.8	1.5	1.3	1.1	1.1	1.9	1.1	1.2	1.3	1.3	1.6	
Seasonally adjusted:																	
Accession rate, total	do					4.6	4.6	4.3	4.1	4.2	4.6	4.6	4.2	4.3	4.3	4.7	4.4
New hires	do					3.6	3.6	3.4	3.2	3.1	3.2	3.2	3.0	3.1	3.2	3.5	3.3
Separation rate, total	do					4.4	4.6	4.9	5.2	4.7	4.6	4.8	4.4	4.3	4.7	4.5	4.0
Quit	do					2.7	2.5	2.5	2.4	2.3	2.2	2.4	2.1	2.3	2.3	2.4	2.4
Layoff	do					1.3	1.4	1.5	1.7	1.4	1.4	1.6	1.1	1.3	1.3	1.2	1.1
INDUSTRIAL DISPUTES																	
Strikes and lockouts:																	
Beginning in period:																	
Work stoppages.....number	3,963	4,405	173	275	325	430	440	535	430	375	385	405	405	300	190		
Workers involved.....thous.	1,550	1,960	49	98	106	141	409	255	177	804	86	375	158	197	65		
In effect during month:																	
Work stoppages.....number		389	440	465	575	600	695	670	680	655	670	645	530	400			
Workers involved.....thous.		158	190	151	202	443	402	350	1,010	231	484	440	388	194			
Man-days idle during period.....do	23,300	25,400	1,670	1,270	1,280	1,490	2,170	3,900	4,360	4,710	2,840	6,320	6,510	3,060	2,610		
EMPLOYMENT SERVICE AND UNEMPLOYMENT INSURANCE																	
Nonfarm placements.....thous.	6,473	6,493	421	440	407	460	476	507	537	487	552	558	540	460	380		
Unemployment insurance programs:																	
Insured unemployment, all programs <sup>⊕</sup> .....do	1,419	1,123	1,313	1,631	1,654	1,603	1,423	1,197	1,070	1,246	1,122	955	953	1,068	1,338		
State programs:																	
Initial claims.....do	12,047	10,575	1,280	1,346	1,087	1,061	1,005	848	803	1,218	872	663	798	910	1,149		
Insured unemployment, weekly avg.....do	1,328	1,061	1,254	1,558	1,582	1,532	1,360	1,142	1,019	1,184	1,059	894	889	997	1,259		
Percent of covered employment: <sup>♂</sup>																	
Unadjusted.....	3.0	2.3	2.7	3.3	3.4	3.3	2.9	2.4	2.1	2.4	2.2	1.8	1.8	2.0	2.6		
Seasonally adjusted.....																	
Beneficiaries, weekly average.....thous.	1,131	895	902	1,276	1,349	1,374	1,244	1,014	925	907	946	759	713	776	942		
Benefits paid.....mil. \$	2,166	1,771	157.6	224.8	219.5	257.5	200.6	183.6	156.1	147.3	172.8	122.6	122.1	134.9	159.2		
Federal employees insured unemployment, weekly average.....thous.	25	21	20	23	24	22	19	18	18	20	19	18	20	21	23		
Veterans' program (UCX):																	
Initial claims.....do	266	182	17	19	15	16	14	14	17	22	21	18	20	22	25		
Insured unemployment, weekly avg.....do	36	21	21	25	25	24	21	19	19	24	25	22	22	26	33		
Beneficiaries, weekly average.....do	34	19	16	22	23	22	21	18	19	18	23	21	19	21	26		
Benefits paid.....mil. \$	67.5	39.5	3.0	4.0	3.9	4.2	3.6	3.4	3.5	3.1	4.4	3.7	3.5	4.0	4.6		
Railroad program:																	
Applications.....thous.	138	145	7	11	6	5	4	3	15	21	12	15	56	54	39		
Insured unemployment, weekly avg.....do	30	20	19	25	24	23	20	17	14	17	14	21	21	23	23		
Benefits paid.....mil. \$	60.3	39.3	2.9	3.5	3.8	4.2	3.0	2.8	2.5	2.5	2.1	3.2	2.9	4.2	4.4		

### FINANCE

BANKING																
Open market paper outstanding, end of period:																
Bankers' acceptances.....mil. \$	3,392	3,603	3,603	3,601	3,575	3,704	3,830	3,964	4,131	4,116	4,108	4,146	4,136	4,218	4,317	
Commercial and finance co. paper, total.....do	9,058	13,279	13,279	14,718	15,199	16,034	16,249	17,067	16,150	17,044	16,816	16,220	16,777	17,147	17,084	
Placed through dealers.....do	1,903	3,089	3,089	3,449	3,781	4,360	4,356	4,713	4,934	4,976	4,979	5,124	5,186	5,136	4,901	
Placed directly (finance paper).....do	7,155	10,190	10,190	11,269	11,418	11,674	11,893	12,354	11,216	12,068	11,837	11,096	11,591	12,011	12,183	
Agricultural loans and discounts outstanding of agencies supervised by the Farm Credit Adm.:																
Total, end of period.....mil. \$	8,080	9,452	9,452	9,560	9,721	9,937	10,103	10,280	10,435	10,605	10,661	10,624	10,661	10,675	10,848	
Farm mortgage loans:																
Federal land banks.....do	4,281	4,958	4,958	4,986	5,036	5,111	5,175	5,248	5,303	5,358	5,404	5,449	5,502	5,546	5,600	
Loans to cooperatives.....do	1,055	1,290	1,290	1,323	1,342	1,363	1,337	1,316	1,296	1,335	1,368	1,384	1,438	1,475	1,506	
Other loans and discounts.....do	2,745	3,205	3,205	3,251	3,343	3,463	3,590	3,716	3,836	3,911	3,889	3,790	3,721	3,654	3,733	
Bank debits to demand deposit accounts, except interbank and U.S. Government accounts, annual rates, seasonally adjusted:																
Total (233 SMSA's) <sup>○</sup> .....bil. \$	5,151.8	5,923.1	6,406.5	6,409.1	6,294.9	6,315.9	6,553.5	6,348.2	6,637.2	6,688.7	7,067.8	6,799.4	6,993.0	6,997.7	7,047.0	
New York SMSA.....do	2,138.5	2,502.2	2,844.6	2,847.3	2,724.7	2,756.6	2,864.0	2,734.5	2,904.1	2,857.1	3,185.7	2,952.4	3,102.4	3,149.7		
Total 232 SMSA's (except N.Y.).....do	3,013.3	3,420.9	3,561.9	3,561.8	3,570.2	3,559.3	3,689.5	3,613.7	3,783.1	3,831.6	3,882.1	3,847.0	3,890.6	3,896.9	3,897.3	
6 other leading SMSA's <sup>†</sup> .....do	1,140.9	1,328.1	1,405.1	1,382.2	1,389.5	1,386.8	1,451.4	1,409.2	1,476.4	1,500.5	1,575.0	1,513.6	1,537.7	1,557.8	1,515.4	
226 other SMSA's.....do	1,872.4	2,092.7	2,156.8	2,199.6	2,180.7	2,172.5	2,238.1	2,204.5	2,256.7	2,271.1	2,307.1	2,333.4	2,352.9	2,339.1	2,381.9	
Federal Reserve banks, condition, end of period:																
Assets, total <sup>‡</sup> .....mil. \$	65,371	70,332	70,332	67,493	67,490	67,385	69,015	68,862	70,135	70,516	70,126	71,193	71,383	73,418	75,330	74,319
Reserve bank credit outstanding, total <sup>‡</sup> .....do	43,340	47,192	47,192	45,602	45,799	46,507	47,267	47,799	48,268	47,603	48,363	48,860	48,873	50,860	51,948	51,434
Discounts and advances.....do	137	173	173	155	42	54	415	68	41	36	74	120	76	141	843	
U.S. Government securities.....do	40,768	44,282	44,282	43,464	43,471	44,908	45,460	46,066	46,718	46,804	46,555	46,916	47,390	48,931	49,112	48,092
Gold certificate reserves.....do	13,436	12,674	12,674	12,678	12,626	12,611	12,604	12,608	12,610	12,604	12,499	12,510	12,410	12,392	11,481	11,484
Liabilities, total <sup>‡</sup> .....do	65,371	70,332	70,332	67,493	67,490	67,385	69,015	68,862	70,135	70,516	70,126	71,193	71,383	73,418	75,330	74,319
Deposits, total.....do	19,620	20,972	20,972	20,171	19,879	20,561	21,353	20,844	21,474	20,813	21,433	22,072	21,8			

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967										1968	
	End of year	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.
<b>FINANCE—Continued</b>															
<b>BANKING—Continued</b>															
All member banks of Federal Reserve System, averages of daily figures:															
Reserves held, total	mil. \$	1 22,719	1 23,830	23,830	24,075	23,709	23,405	23,362	23,284	23,518	23,907	23,791	24,200	24,608	24,740
Required	do	1 22,267	1 23,438	23,438	23,702	23,351	22,970	23,053	22,914	23,098	23,548	23,404	23,842	24,322	24,337
Excess	do	1 452	1 392	392	373	358	435	309	370	420	359	387	358	286	403
Borrowings from Federal Reserve banks	do	1 454	1 557	557	389	362	199	134	101	123	87	89	90	126	133
Free reserves	do	1 -2	1 -165	-165	-16	-4	236	175	269	297	272	298	268	160	270
Large commercial banks reporting to Federal Re- serve System, Wed. nearest end of yr. or mo.: Deposits:															
Demand, adjusted <sup>1</sup>	mil. \$	75,901	75,120	75,120	73,703	72,600	72,841	71,484	72,891	73,173	74,348	73,321	74,395	77,183	76,649
Demand, total <sup>2</sup>	do	110,201	114,765	114,765	111,768	109,635	106,592	110,455	111,495	109,403	112,459	107,686	113,043	118,625	113,421
Individuals, partnerships, and corp.	do	81,070	83,108	83,108	79,215	79,254	77,469	77,831	79,782	79,244	81,030	79,157	81,444	84,808	83,521
State and local Governments	do	5,854	6,137	6,137	6,771	6,310	5,937	6,229	6,249	5,920	6,089	5,503	5,665	6,683	5,607
U.S. Government	do	4,050	3,882	3,882	3,355	2,944	3,752	6,150	2,705	3,103	3,458	2,222	5,353	4,031	3,368
Domestic commercial banks	do	12,399	13,838	13,838	13,481	13,236	12,462	12,927	13,490	12,701	13,445	12,846	13,960	12,774	15,752
Time, total <sup>3</sup>	do	85,298	89,639	89,639	92,985	94,240	96,133	96,569	97,829	98,848	100,731	101,827	101,659	102,189	102,969
Individuals, partnerships, and corp.:															
Savings	do	50,694	47,213	47,213	46,459	46,609	47,098	46,970	47,285	47,739	47,836	47,957	48,349	48,438	48,533
Other time	do	22,111	29,002	32,425	33,024	34,039	33,769	34,707	35,117	36,604	37,449	37,174	37,949	38,788	38,273
Loans (adjusted), total <sup>3</sup>	do	125,788	134,761	134,761	133,288	132,359	133,027	134,237	133,108	136,043	137,270	135,488	138,009	139,220	138,204
Commercial and Industrial	do	53,113	60,779	60,779	60,385	60,730	61,962	62,648	61,836	63,784	63,445	62,189	63,372	63,401	63,733
For purchasing or carrying securities	do	6,633	6,691	6,691	7,419	6,799	6,642	6,901	6,302	6,050	7,455	7,024	7,247	7,791	6,817
To nonbank financial institutions	do	11,187	11,228	11,228	10,280	9,942	9,612	9,723	9,634	10,270	9,907	9,495	10,185	10,428	9,773
Real estate loans	do	25,577	27,492	27,492	27,290	27,168	27,131	27,087	27,296	27,547	27,797	28,094	28,337	28,531	28,754
Other loans	do	34,917	34,729	34,729	34,235	33,808	33,852	34,510	35,231	34,992	35,273	35,466	35,730	35,597	37,700
Investments, total	do	52,811	51,502	51,502	53,163	54,147	56,038	56,033	56,269	55,783	58,268	59,321	59,717	61,677	61,485
U.S. Government securities, total	do	26,638	24,803	24,803	25,758	25,629	25,326	24,126	26,004	26,903	27,043	28,915	28,400	28,371	28,080
Notes and bonds	do	21,591	19,816	19,816	20,246	21,058	21,248	21,446	21,355	21,041	22,274	21,978	21,842	22,436	22,322
Other securities	do	26,173	26,699	26,699	27,405	28,518	29,268	30,707	31,657	32,264	32,418	32,674	32,762	33,085	33,433
Commercial bank credit (last Wed. of mo., except for June 30 and Dec. 31 call dates), seas. adj. <sup>4</sup>															
Total loans and investments <sup>5</sup>	bil. \$	294.4	310.2	310.2	314.4	318.0	321.4	323.2	324.6	325.6	332.4	337.3	339.5	342.6	344.3
Loans <sup>6</sup>	do	192.4	207.8	207.8	210.4	211.0	211.3	213.5	213.5	213.9	217.1	218.2	220.2	221.8	222.3
U.S. Government securities	do	57.3	53.7	53.7	54.2	55.9	57.8	56.1	55.4	58.8	61.8	61.6	62.3	61.8	60.0
Other securities	do	44.8	48.7	48.7	49.9	51.1	52.3	53.6	55.0	56.5	57.3	58.6	60.2	60.4	62.1
Money and interest rates: §															
Bank rates on short-term business loans: †															
In 35 centers	percent per annum														
New York City	do														
6.13															
7 other northeast centers	do														
5.86															
8 north central centers	do														
6.45															
7 southwest centers	do														
6.12															
4 west coast centers	do														
6.07															
Discount rate (N.Y.F.R. Bank), end of year or month	percent	4.50	4.50	4.50	4.50	4.50	4.50	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.50
Federal intermediate credit bank loans	do	3 4.94	3 5.82	6.38	6.38	6.38	6.17	6.03	5.78	5.72	5.63	5.62	5.64	5.66	5.78
Federal land bank loans	do	3 5.43	3 5.74	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.24
Home mortgage rates (conventional 1st mort- gages):															
New home purchase (U.S. avg.)	percent	3 5.76	3 6.11	6.44	4 6.47	6.44	6.41	6.37	6.28	6.29	6.34	6.34	6.37	6.37	6.45
Existing home purchase (U.S. avg.)	do	3 5.89	3 6.24	6.52	4 6.54	6.50	6.44	6.36	6.31	6.30	6.33	6.38	6.37	6.42	6.51
Open market rates, New York City:															
Bankers' acceptances (prime, 90 days)	do	5 4.22	5 5.36	5.60	5.23	4.88	4.68	4.29	4.27	4.40	4.58	4.77	4.76	4.88	5.43
Commercial paper (prime, 4-6 months)	do	5 4.38	5 5.55	6.00	5.73	5.38	5.24	4.83	4.67	4.65	4.92	5.00	5.00	5.07	5.56
Finance Co. paper placed directly, 3-6 mo.	do	5 4.27	5 5.42	5.88	5.50	5.19	5.01	4.57	4.41	4.40	4.70	4.75	4.77	4.96	5.43
Stock Exchange call loans, going rate	do	5 4.60	5 5.78	6.25	6.20	5.75	5.75	5.50	5.50	5.50	5.50	5.50	5.50	5.63	6.00
Yield on U.S. Government securities (taxable):															
3-month bills (rate on new issue)	percent	5 3.954	5 4.881	5.007	4.759	4.554	4.288	3.852	3.640	3.480	4.308	4.275	4.451	4.588	4.762
3-5 year issues	do	5 4.22	5 5.16	5.07	4.71	4.73	4.52	4.46	4.48	4.96	5.17	5.28	5.40	5.52	5.53
<b>CONSUMER CREDIT (Short- and Intermediate-term)</b>															
Total outstanding, end of year or month	mil. \$	87,884	94,786	94,786	93,479	92,517	92,519	93,089	93,917	94,813	95,115	95,684	95,886	96,094	96,802
Installment credit, total	do	68,565	74,656	74,656	74,015	73,598	73,591	73,840	74,290	75,051	75,348	75,889	76,039	76,223	76,680
Automobile paper	do	28,843	30,961	30,961	30,689	30,530	30,527	30,635	30,852	31,208	31,364	31,455	31,296	31,237	31,217
Other consumer goods paper	do	17,693	19,834	19,834	19,649	19,426	19,369	19,376	19,442	19,580	19,607	19,755	19,914	20,042	20,340
Repair and modernization loans	do	3,675	3,751	3,751	3,703	3,666	3,648	3,629	3,636	3,670	3,696	3,711	3,743	3,742	3,748
Personal loans	do	18,354	20,110	20,110	19,974	19,976	20,047	20,193	20,326	20,567	20,666	20,936	21,087	21,198	21,375
By type of holder:															
Financial institutions, total	do	60,273	65,565	65,565	65,162	64,966	65,006	65,298	65,733	66,452	66,781	67,273	67,376	67,513	67,763
Commercial banks	do	29,173	32,155	32,155	32,033	31,967	32,068	32,299	32,560	32,966	33,235	33,536	33,637	33,723	33,819
Sales finance companies	do	16,138	16,936	16,936	16,814	16,696	16,593	16,590	16,615	16,721	16,747	16,755	16,761	16,722	16,851
Credit unions	do	7,512	8,549	8,549	8,443	8,429	8,485	8,561	8,665	8,826	8,864	8,991	9,026	9,054	9,113
Consumer finance companies	do	5,606	6,014	6,014	5,969	5,965	5,951	5,951							

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## FINANCE—Continued

## CONSUMER CREDIT—Continued

Installment credit extended and repaid:

Unadjusted:

Extended, total	mil. \$	75,508	78,896	7,442	5,674	5,488	6,641	6,495	7,062	7,458	6,859	7,223	6,590	6,912	7,082	7,829
Automobile paper	do	27,914	28,491	2,178	1,923	1,916	2,350	2,294	2,559	2,678	2,396	2,392	2,042	2,355	2,222	2,094
Other consumer goods paper	do	21,454	23,502	2,720	1,808	1,655	1,985	1,927	2,074	2,155	2,071	2,229	2,205	2,215	2,375	3,088
All other	do	26,140	26,903	2,544	1,943	1,917	2,306	2,274	2,429	2,625	2,392	2,602	2,343	2,342	2,435	2,647
Repaid, total	do	67,495	72,805	6,277	6,315	5,905	6,648	6,246	6,612	6,697	6,562	6,682	6,440	6,728	6,575	6,563
Automobile paper	do	24,267	26,373	2,154	2,195	2,075	2,353	2,186	2,342	2,322	2,240	2,301	2,201	2,414	2,242	2,114
Other consumer goods paper	do	19,355	21,361	1,831	1,993	1,878	2,042	1,920	2,008	2,017	2,044	2,081	2,046	2,087	2,077	2,100
All other	do	23,873	25,071	2,292	2,127	1,952	2,253	2,140	2,262	2,358	2,278	2,303	2,193	2,227	2,256	2,349

Seasonally adjusted:

Extended, total	do	6,433	6,501	6,497	6,510	6,606	6,554	6,823	6,776	6,929	6,973	6,942	7,032	7,035	
Automobile paper	do	2,297	2,240	2,177	2,199	2,217	2,238	2,338	2,266	2,285	2,322	2,321	2,305	2,306	
Other consumer goods paper	do	1,928	2,031	2,099	2,049	2,095	2,032	2,081	2,147	2,212	2,234	2,165	2,242	2,321	
All other	do	2,208	2,230	2,221	2,262	2,294	2,284	2,404	2,363	2,432	2,417	2,456	2,485	2,408	
Repaid, total	do	6,112	6,221	6,281	6,246	6,393	6,361	6,531	6,551	6,585	6,689	6,631	6,614	6,652	
Automobile paper	do	2,225	2,202	2,217	2,193	2,235	2,219	2,281	2,228	2,240	2,280	2,301	2,240	2,250	
Other consumer goods paper	do	1,796	1,882	1,915	1,899	1,968	1,948	1,995	2,074	2,079	2,106	2,093	2,105	2,187	
All other	do	2,091	2,137	2,149	2,154	2,190	2,194	2,255	2,249	2,266	2,303	2,237	2,269	2,285	

## FEDERAL GOVERNMENT FINANCE

Net cash transactions with the public:<sup>a</sup>

Receipts from	mil. \$	123,376	145,136	12,845	11,251	12,308	14,490	17,070	11,295	21,501	8,938	11,766	15,176	8,739	11,032	12,734
Payments to	do	127,920	150,868	12,545	11,641	11,852	13,167	11,189	14,445	12,762	14,538	16,325	14,201	14,815	15,202	13,434
Excess of receipts, or payments (-)	do	-4,544	-5,731	299	-390	456	1,323	5,881	-3,150	8,739	-5,600	-4,559	975	-6,076	-4,170	-699

Seasonally adjusted, quarterly totals:<sup>b</sup>

Receipts from	bil. \$	38.4	39.2	38.5	38.5	38.8	38.1	38.4	38.5	38.5	38.8
Payments to	do	38.6	38.8	38.8	38.1	38.4	38.1	38.4	38.5	38.5	38.8
Excess of receipts, or payments (-)	do	-2	4	4	4	4	4	4	4	4	4

Receipts and expenditures (national income and product accounts basis), qtrly. totals, seas. adj. at annual rates:

Receipts	bil. \$	124.8	143.2	148.6	149.1	148.1	152.7	167.9
Expenditures	do	123.4	142.9	151.9	160.9	162.8	165.9	167.9
Surplus, or deficit (-)	do	1.4	.3	-3.3	-11.9	-14.7	-13.2	

Budget receipts and expenditures:

Receipts, total	mil. \$	124,354	146,863	12,815	11,324	12,046	16,527	19,225	12,072	22,072	9,018	10,768	15,090	8,979	10,225	12,711
Receipts, net <sup>c</sup>	do	96,679	110,802	10,606	9,386	7,757	11,395	13,534	6,289	18,304	6,371	7,301	12,404	6,823	7,529	10,616
Customs	do	1,646	1,930	161	160	134	170	150	166	170	160	178	163	179	193	160

Individual income taxes	do	56,102	66,151	4,217	6,749	6,212	5,016	9,807	5,687	7,275	4,107	5,375	7,100	4,468	5,463	4,828
Corporation income taxes	do	27,035	31,986	4,636	823	635	6,728	4,295	1,065	9,328	946	642	4,032	913	588	4,224
Employment taxes	do	17,268	24,059	1,655	1,673	3,352	2,353	3,157	3,033	2,566	1,970	2,646	2,106	1,390	2,107	1,565
Other internal revenue and receipts	do	22,303	22,736	2,146	1,918	1,713	2,611	1,817	2,120	2,728	1,835	1,927	2,029	1,872	1,935	

Expenditures, total	do	101,378	118,078	9,512	9,987	9,459	11,699	9,464	10,915	10,181	11,502	12,730	12,468	11,530	11,730	10,084
Interest on public debt	do	11,615	12,752	1,160	1,173	1,108	1,154	1,127	1,103	1,127	1,142	1,128	1,145	1,154	1,174	1,234
Veterans' benefits and services	do	5,151	5,838	4,636	610	467	562	548	480	565	548	543	550	543	586	417
National defense	do	52,773	64,271	5,911	6,201	5,758	6,893	6,303	6,125	6,113	6,425	6,792	6,586	6,628	6,411	6,017
All other expenditures	do	32,582	35,872	1,861	2,238	2,048	3,112	1,567	3,130	2,505	3,440	4,364	4,257	3,391	3,570	2,436

Public debt and guaranteed obligations:

Gross debt (direct), end of yr. or mo.	do	1,320.90	1,329.32	329.32	328.87	329.62	330.95	327.80	330.89	326.22	330.64	335.85	335.90	340.50	345.09	344.66	346.26
Interest bearing, total	do	1,316.52	1,325.02	325.02	324.94	325.69	327.01	323.88	326.99	322.29	327.13	332.41	332.45	337.04	341.57	341.19	342.81
Public issues	do	1,270.26	1,273.03	273.03	273.69	274.20	274.95	272.28	271.82	266.13	270.92	274.10	274.71	279.87	284.20	283.98	286.88
Held by U.S. Govt. investment acts	do	1,15.51	1,16.69	16.69	16.90	18.04	18.51	18.65	19.33	19.55	19.16	18.83	18.61	18.68	18.80	18.70	
Special issues	do	1,46.26	1,51.99	51.99	51.25	51.49	52.06	51.65	55.17	56.16	56.21	58.31	57.74	57.17	57.37	57.23	55.93

Noninterest bearing and matured	do	1,439	1,430	4,88	4,88



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## FINANCE—Continued

SECURITIES ISSUED—Continued																
Securities and Exchange Commission—Continued																
Estimated gross proceeds—Continued																
By type of issuer—Continued																
Noncorporate, total <sup>g</sup> .....	24,116	26,941	1,616	3,407	6,105	2,891	2,213	2,483	2,700	1,786	8,145	2,455	2,200	7,232	2,099	.....
U.S. Government.....	9,348	8,231	373	494	4,154	459	393	438	410	415	6,458	362	422	5,054	371	.....
State and municipal.....	11,148	11,089	923	1,450	1,159	1,437	1,129	1,209	1,461	925	840	1,273	991	1,320	1,093	.....
New corporate security issues:																
Estimated net proceeds, total.....	15,801	17,841	1,643	1,669	1,400	2,334	1,985	1,493	2,631	2,546	2,440	1,733	2,367	1,470	2,344	.....
Proposed uses of proceeds:																
New money, total.....	13,063	15,806	1,363	1,522	1,375	2,178	1,891	1,418	2,363	2,181	2,184	1,581	2,120	1,305	2,113	.....
Plant and equipment.....	7,712	12,420	1,128	1,135	918	1,755	1,352	1,082	1,832	1,539	1,717	1,080	1,459	914	1,379	.....
Working capital.....	5,352	3,376	235	388	457	423	539	336	531	642	467	501	662	391	734	.....
Retirement of securities.....	996	241	8	21	1	17	12	19	20	89	34	10	79	3	8	.....
Other purposes.....	1,741	1,795	273	125	24	139	82	56	248	275	222	142	168	163	223	.....
State and municipal issues (Bond Buyer):																
Long-term.....	11,084	11,089	923	1,450	1,159	1,437	1,129	1,209	1,461	925	840	1,273	991	1,320	1,093	1,118
Short-term.....	6,537	6,524	458	454	756	634	1,197	951	531	286	752	603	764	767	507	.....
SECURITY MARKETS																
Brokers' Balances (N.Y.S.E. Members Carrying Margin Accounts)																
Cash on hand and in banks.....	mil. \$	1,534	1,609	609	673	685	713	701	673	686	698	732	720	776	791	791
Customers' debit balances (net).....	do	1,5,543	1,5,387	5,387	5,375	5,445	5,803	5,896	5,966	6,195	6,636	6,677	6,943	7,212	7,349	7,948
Customers' free credit balances (net).....	do	1,1,666	1,1,637	1,637	1,914	1,936	2,135	2,078	2,220	2,231	2,341	2,281	2,401	2,513	2,500	2,763
Bonds																
Prices:																
Standard & Poor's Corporation:																
Industrial, utility, and railroad (AAA issues):																
Composite <sup>j</sup> .....	dol. per \$100 bond	93.9	86.1	83.0	85.9	86.4	85.6	85.4	83.4	81.7	81.1	80.3	80.0	78.5	76.8	75.9
Domestic municipal (15 bonds).....	do	110.6	102.6	102.4	106.0	106.4	105.8	104.9	101.1	100.2	99.3	99.6	98.0	95.8	95.2	93.6
U.S. Treasury bonds, taxable <sup>l</sup> .....	do	83.76	78.63	78.73	81.54	80.73	80.96	80.24	77.48	76.37	76.39	75.38	75.04	73.01	70.53	71.22
Sales:																
Total, excl. U.S. Government bonds (SEC):																
All registered exchanges:																
Market value.....	mil. \$	3,794.22	4,261.12	366.38	446.77	409.22	478.39	381.00	534.32	539.46	541.91	529.22	494.25	634.15	567.12	531.62
Face value.....	do	3,288.68	3,740.48	356.22	417.53	350.65	394.94	333.15	451.62	464.38	455.80	471.09	439.68	559.18	536.43	519.14
New York Stock Exchange:																
Market value.....	do	3,643.11	4,100.86	348.01	428.29	385.34	451.87	349.76	484.92	463.58	468.83	466.98	438.28	553.63	496.10	440.43
Face value.....	do	3,150.16	3,589.62	335.45	400.29	330.33	374.71	309.72	413.73	406.43	402.31	422.84	385.75	494.43	475.48	446.45
New York Stock Exchange, exclusive of some stopped sales, face value, total.....	mil. \$	2,975.21	3,092.79	285.40	328.21	258.78	281.42	279.94	329.41	326.62	358.94	326.09	319.92	403.06	382.38	360.73
Yields:																
Domestic corporate (Moody's).....	percent	4.64	5.34	5.69	5.50	5.35	5.43	5.42	5.56	5.75	5.86	5.91	6.00	6.14	6.36	2.6.51
By rating:																6.45
Aaa.....	do	4.49	5.13	5.39	5.20	5.03	5.13	5.11	5.24	5.44	5.58	5.62	5.65	5.82	6.07	2.6.19
Aa.....	do	4.57	5.23	5.48	5.30	5.18	5.23	5.26	5.42	5.63	5.72	5.76	5.87	6.01	6.23	6.35
A.....	do	4.63	5.35	5.69	5.53	5.38	5.49	5.46	5.60	5.77	5.88	5.94	6.06	6.19	6.43	6.58
Baa.....	do	4.87	5.67	6.18	5.97	5.82	5.85	5.83	5.96	6.15	6.26	6.33	6.40	6.52	6.72	6.98
By group:																
Industrials.....	do	4.61	5.30	5.63	5.45	5.33	5.39	5.37	5.46	5.64	5.79	5.84	5.93	6.05	6.28	6.34
Public utilities.....	do	4.60	5.36	5.65	5.42	5.25	5.37	5.37	5.59	5.80	5.91	5.96	6.02	6.12	6.39	6.47
Railroads.....	do	4.72	5.37	5.78	5.63	5.48	5.51	5.51	5.62	5.80	5.88	5.94	6.03	6.24	6.42	6.63
Domestic municipal:																
Bond Buyer (20 bonds).....	do	3.28	3.83	3.77	3.40	3.60	3.54	3.69	3.96	4.06	3.91	4.06	4.19	4.27	4.42	4.44
Standard & Poor's Corp. (15 bonds).....	do	3.27	3.82	3.83	3.58	3.56	3.60	3.66	3.92	3.99	4.05	4.03	4.15	4.31	4.36	4.49
U.S. Treasury bonds, taxable <sup>o</sup> .....	do	4.21	4.66	4.65	4.40	4.47	4.45	4.51	4.76	4.86	4.86	4.95	4.99	5.18	5.44	5.36
Stocks																
Dividend rates, prices, yields, and earnings, common stocks (Moody's):																
Dividends per share, annual rate, composite																
dollars.....		7.65	8.25	8.23	8.29	8.30	8.32	8.33	8.19	8.20	8.21	8.21	8.22	8.23	8.28	8.30
Industrials.....	do	8.48	9.17	9.08	9.15	9.16	9.17	9.18	8.95	8.95	8.96	8.96	9.00	8.92	8.98	9.12
Public utilities.....	do	3.86	4.11	4.18	4.18	4.20	4.27	4.32	4.38	4.39	4.39	4.39	4.40	4.41	4.44	4.44
Railroads.....	do	4.09	4.45	4.61	4.63	4.63	4.63	4.63	4.63	4.63	4.65	4.65	4.58	4.55	4.55	4.55
N.Y. banks.....	do	4.90	5.06	5.14	5.22	5.28	5.28	5.28	5.28	5.28	5.29	5.30	5.48	5.48	5.57	5.57
Fire insurance companies.....	do	6.33	6.85	7.53	7.53	7.81	7.81	7.81	7.81	7.81	7.81	7.81	7.81	8.09	7.95	7.95
Price per share, end of mo., composite.....	do	250.31	230.88	217.56	233.54	233.23	242.02	251.52	238.37	242.22	252.69	249.02	257.40	251.90	250.32	256.30
Industrials.....	do	284.32	266.77	246.38	266.77	267.35	278.90	293.28	282.15	298.94	295.09	307.35	302.88	300.84	294.18	294.18
Public utilities.....	do	117.08	102.90	105.99	108.12	105.18	106.81	108.90	102.58	100.73	103.04	99.63	99.76	93.63	95.92	98.19
Railroads.....	do	95.06	92.65	92.91	93.13	92.56	93.52	93.60	94.89	97.92	105.56	104.99	101.22	91.88	90.80	88.59
Yields, composite.....	percent	3.06	3.57	3.78	3.55	3.56	3.44	3.31	3.44	3.39	3.25	3.30	3.19	3.27	3.31	3.24
Industrials.....	do	2.98	3.44	3.69	3.43	3.43	3.29	3.13	3.22	3.17	3.00	3.04	2.92	2.97	2.89	3.10
Public utilities.....	do	3.30	3.99	3.94	3.87	3.99	4.00	3.92	4.21	4.35	4.26	4.41	4.40	4.70	4.60	4.52
Railroads.....	do	4.30	4.80	5.56	4.97	5.00	4.95	4.95	4.88	4.73						

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967											1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	
<b>FINANCE—Continued</b>																
<b>SECURITY MARKETS—Continued</b>																
Stocks—Continued																
Dividend yields, preferred stocks, 10 high-grade (Standard & Poor's Corp.)—percent	4.33	4.97	5.24	5.07	4.98	5.04	5.03	5.17	5.30	5.34	5.35	5.41	5.59	5.79	5.95	5.70
Prices:																
Dow-Jones averages (65 stocks)	318.50	308.70	285.52	298.28	305.65	307.70	309.45	315.57	318.12	327.23	329.62	330.87	321.30	303.88	309.78	312.05
Industrial (30 stocks)	910.88	873.60	800.86	830.56	851.12	858.11	868.66	883.74	872.66	888.51	912.46	923.45	907.54	865.43	887.20	884.77
Public utility (15 stocks)	157.88	136.56	135.68	138.64	138.03	135.96	139.29	137.15	131.92	132.72	132.43	131.33	126.08	123.05	125.19	132.48
Railroad (20 stocks)	216.41	227.35	205.78	220.11	228.69	231.98	228.77	238.27	253.90	267.65	262.85	261.79	250.55	230.74	233.20	233.76
Standard & Poor's Corporation: <sup>a</sup>																
Industrial, public utility, and railroad:																
Combined index (500 stocks) 1941-43=10	88.17	85.26	81.33	84.45	87.36	89.42	90.96	92.59	91.43	93.01	94.49	95.81	95.66	92.66	95.30	95.04
Industrial, total (425 stocks) do	93.48	91.08	86.50	89.88	93.35	95.86	97.54	99.59	98.61	100.38	102.11	103.84	104.16	100.90	103.01	103.11
Capital goods (122 stocks) do	85.26	84.86	79.83	82.70	86.72	90.08	92.37	95.10	96.34	98.35	101.01	104.17	106.64	103.58	106.41	102.87
Consumers' goods (181 stocks) do	81.94	74.10	67.76	69.97	73.78	75.10	77.53	79.13	78.94	81.27	83.88	84.62	83.60	80.47	81.92	81.06
Public utility (55 stocks) do	76.08	68.21	68.86	70.63	70.45	70.03	71.70	70.70	67.39	67.77	68.03	67.45	64.93	63.48	64.61	68.02
Railroad (20 stocks) do	46.78	46.84	41.44	44.48	46.13	46.78	45.80	47.00	48.19	49.91	50.43	49.27	46.28	42.95	43.46	43.38
Banks:																
New York City (10 stocks) do	38.92	33.32	35.93	37.08	35.62	35.32	36.01	35.43	35.35	36.76	37.89	38.39	37.83	35.65	35.52	37.18
Outside New York City (10 stocks) do	71.35	63.80	67.03	69.90	67.09	66.00	66.56	65.81	63.97	65.95	67.34	67.99	67.43	64.60	64.83	67.04
Fire and casualty insurance (20 stocks) do	64.17	64.55	70.50	70.03	68.99	65.86	64.86	62.60	61.34	62.56	58.95	60.84	58.66	55.84	56.99	59.42
New York Stock Exchange common stock indexes:																
Composite 12/31/65=50	47.39	46.15	44.16	46.02	47.80	49.02	49.92	51.00	50.54	51.67	52.46	53.23	53.13	51.40	53.06	53.24
Industrial do	46.18	43.79	45.61	47.72	49.02	50.19	51.78	51.55	53.13	54.20	55.28	55.62	53.79	55.80	55.45	
Transportation do	50.26	48.23	51.38	52.56	55.19	54.60	55.76	54.97	57.30	56.80	54.89	51.56	48.43	48.73	47.90	
Utility do	45.41	44.77	46.43	47.03	47.88	48.07	47.20	45.95	44.87	44.69	44.57	43.33	42.39	42.75	44.87	
Finance do	44.45	44.43	47.53	48.71	48.17	48.37	48.17	47.51	49.85	51.24	52.98	52.69	50.19	52.37	55.89	
Sales:																
Total on all registered exchanges (SEC):																
Market value mil. \$	89,225	123,034	9,538	11,653	11,181	14,515	11,777	14,411	13,891	13,319	14,023	13,092	14,499	14,478	14,919	
Shares sold millions	2,587	3,188	266	320	316	418	323	397	374	393	392	369	409	381	412	
On New York Stock Exchange:																
Market value mil. \$	73,200	98,565	7,662	9,320	8,792	11,465	9,232	11,335	10,801	10,114	10,920	9,964	11,006	11,193	11,186	
Shares sold (cleared or settled) millions	1,809	2,205	189	224	216	268	206	257	243	241	251	228	249	242	262	
New York Stock Exchange:																
Exclusive of odd-lot and stopped stock sales (sales effected) millions	1,556	1,899	166	208	183	225	188	219	213	217	208	205	225	212	230	263
Shares listed, N.Y. Stock Exchange, end of period:																
Market value, all listed shares bil. \$	537.48	482.54	482.54	522.75	527.04	549.49	572.64	546.65	559.50	586.41	581.99	600.94	583.13	586.17	605.82	582.94
Number of shares listed millions	10,058	10,939	10,939	10,989	11,046	11,073	11,114	11,199	11,277	11,326	11,374	11,433	11,484	11,568	11,622	11,696

**FOREIGN TRADE OF THE UNITED STATES**

<b>FOREIGN TRADE</b>																
Value																
Exports (mdse.), incl. reexports, total mil. \$	27,478.2	30,319.6	2,716.5	2,525.3	2,469.3	2,831.9	2,705.4	2,725.5	2,667.2	2,418.8	2,486.4	2,549.7	2,485.2	2,797.0	2,872.0	
Excl. Dept. of Defense shipments do	26,699.5	29,379.2	2,645.6	2,469.9	2,417.9	2,796.8	2,666.1	2,683.2	2,617.9	2,376.4	2,395.4	2,504.6	2,440.0	2,760.8	2,812.9	
Seasonally adjusted do			2,408.9	2,615.9	2,607.3	2,551.4	2,653.8	2,546.9	2,576.5	2,584.1	2,547.9	2,642.7	2,392.3	2,692.2	2,603.9	
By geographic regions:																
Africa do	1,228.9	1,348.5	122.1	119.3	87.5	113.9	115.3	118.9	114.0	86.0	89.8	90.3	70.3	88.6	88.4	
Asia do	6,012.1	6,733.3	639.4	611.5	601.6	652.7	608.6	582.2	602.9	561.7	584.1	594.1	570.4	617.4	642.6	
Australia and Oceania do	956.2	805.3	75.8	75.4	78.4	82.8	76.8	78.4	72.5	77.9	73.3	74.5	82.9	79.5	164.1	
Europe do	9,363.9	10,003.1	842.2	812.6	820.0	936.5	892.8	877.8	854.4	792.0	811.5	811.6	789.8	961.3	943.1	
Northern North America do	5,643.3	6,661.2	583.7	539.1	537.7	638.6	625.9	684.6	641.5	531.2	533.0	590.9	600.3	634.3	618.1	
Southern North America do	2,099.0	2,268.3	205.6	191.9	177.6	205.1	193.8	200.8	203.5	190.1	191.7	198.3	201.9	208.5	197.7	
South America do	2,174.9	2,499.9	247.5	199.8	186.9	207.9	188.2	191.8	192.1	204.3	190.0	169.6	207.4	218.1		
By leading countries:																
Africa:																
United Arab Republic (Egypt) do	157.7	189.1	12.3	7.2	7.8	7.5	11.3	10.8	4.9	1.8	3.4	5.9	1.5	1.1	2.1	
Republic of South Africa do	438.1	401.0	34.9	50.5	34.4	43.2	40.7	32.0	36.0	35.4	38.2	29.2	25.7	32.1	29.0	
Asia, Australia and Oceania:																
Australia, including New Guinea do	799.3	654.2	50.3	66.2	70.1	68.0	68.2	65.5	64.1	66.5	63.6	66.9	73.9	63.4	157.9	
India do	928.0	929.3	78.3	100.4	84.4	82.8	80.7	84.5	83.7	69.4	94.5	65.7	74.7	75.9	58.5	
Pakistan do	335.9	288.7	27.1	32.8	30.7	44.7	25.2	14.3	25.0	23.3	14.4	47.6	29.7	24.6	34.6	
Malaysia do	91.1	45.6	3.9	3.5	5.0	4.2	3.5	3.1	3.2	4.0	3.2	3.3	4.4	5.2	6.7	
Indonesia do	41.6	67.6	10.8	6.7	4.4	10.3	5.3	4.6	2.3	3.7	3.2	3.4	5.8	11.1	7.4	
Philippines do	348.5	347.8	38.6	33.8	31.0	35.9	36.8	35.7	40.3	41.9	32.6	34.1	37.6	34.7	33.8	
Japan do	2,080.2	2,363.6	234.0	207.1	218.2	228.1	225.9	221.5	210.6	220.1	217.2	229.5	216.7	258.5	244.1	
Europe:																
France do	970.7	1,007.0	87.2	86.4	87.6	108.6	92.5	95.5	101.2	73.5	67.9	71.6	78.3	78.6	86.0	
East Germany do	12.4	25.2	1.6	2.0	1.6	4.7	5.9	3.5	2.1	1.5	.6	.6	.3	2.5	1.1	
West Germany do	1,649.6	1,673.6	124.1	130.6	128.5	179.0	163.1	151.3	121.1	130.1	152.2	121.4	129.4	161.8	136.3	
Italy do																

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	1965	1966	1966	1967											1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

### FOREIGN TRADE OF THE UNITED STATES—Continued

FOREIGN TRADE—Continued																												
Value—Continued																												
<b>Exports (mdse.), incl. reexports—Continued</b>																												
By leading countries—Continued																												
North and South America—Continued																												
Latin American Republics, total ♀ mil. \$	3,787.7	4,230.9	399.8	347.6	319.4	360.7	351.3	336.5	346.4	339.2	348.2	335.6	320.4	358.6	362.9													
Argentina	267.5	244.1	37.5	19.0	25.9	19.8	17.3	18.3	22.6	16.1	20.9	15.7	16.1	20.2	18.5													
Brazil	347.9	575.0	63.6	42.8	39.5	53.5	40.9	38.3	35.4	50.6	54.3	44.0	33.5	56.5	58.6													
Chile	237.4	256.0	24.8	21.7	16.0	23.6	21.2	20.9	19.0	19.9	20.6	18.8	19.6	22.8	24.0													
Colombia	198.5	287.1	23.4	19.2	23.1	16.8	13.4	16.7	22.3	15.2	14.6	17.1	19.2	15.3	25.2													
Mexico	1,105.9	1,180.0	103.4	102.8	90.8	105.4	101.2	103.6	105.5	99.2	99.1	101.2	106.3	109.0	99.8													
Venezuela	625.6	598.0	49.9	49.0	43.0	44.4	55.6	48.6	45.7	51.0	49.1	52.5	47.7	50.5	50.3													
Exports of U.S. merchandise, total	27,135.3	29,883.9	2,690.2	2,492.4	2,440.8	2,797.1	2,669.8	2,692.5	2,635.4	2,389.7	2,448.4	2,518.2	2,456.0	2,765.8	2,841.0													
Excluding military grant-aid	26,356.5	28,943.5	2,619.3	2,437.0	2,389.4	2,762.0	2,630.5	2,650.2	2,586.1	2,347.3	2,357.5	2,473.1	2,410.8	2,729.6	2,781.9													
Agricultural products, total	6,228.6	6,884.5	632.0	531.6	552.2	524.2	543.9	519.6	472.3	469.6	490.9	531.7	667.7	563.6														
Nonagricultural products, total	20,906.7	23,014.6	2,057.1	1,985.1	1,946.1	2,248.9	2,156.7	2,154.0	2,129.2	1,929.6	1,980.3	2,027.3	1,924.2	2,098.0	2,277.4													
By commodity groups and principal commodities:																												
Food and live animals ♀	4,003.1	4,562.4	352.1	334.4	308.2	358.3	327.8	333.3	335.9	322.4	316.2	334.9	332.9	410.1	351.1													
Meats and preparations (incl. poultry)	161.8	158.9	11.6	11.0	12.8	12.9	11.6	13.3	12.4	10.8	12.6	12.4	14.9	14.8	11.8													
Grains and cereal preparations	2,636.6	3,189.3	241.2	228.0	196.9	242.5	212.1	208.9	214.0	214.8	210.8	222.4	209.7	288.3	237.0													
Beverages and tobacco	517.0	623.7	78.5	39.6	41.3	47.6	59.2	54.2	46.4	40.4	50.2	69.5	56.8	70.5	73.7													
Crude materials, inedible, exc. fuels ♀	2,855.5	3,070.4	312.2	276.7	280.7	288.2	263.0	291.7	275.3	236.1	240.6	228.4	290.2	328.3	276.8													
Cotton, raw, excl. linters and waste	486.2	432.2	72.4	56.6	53.8	47.9	34.2	48.7	35.7	27.2	27.3	30.6	30.9	32.7	33.3													
Soybeans, exc. canned or prepared	650.1	759.9	85.5	67.2	62.9	54.2	65.3	61.1	58.1	49.6	47.4	29.3	83.4	112.8	74.3													
Metal ores, concentrates, and scrap	434.2	421.8	31.2	29.8	34.7	47.3	41.7	47.3	44.6	46.2	41.4	50.8	52.6	46.6	36.6													
Mineral fuels, lubricants, etc. ♀	946.5	975.8	74.6	68.9	81.4	76.4	84.4	93.3	94.5	113.7	120.7	109.1	92.8	96.1	76.0													
Coal and related products	494.3	493.3	34.2	29.3	39.1	33.3	42.0	48.3	48.6	38.5	40.1	40.0	46.8	50.1	39.1													
Petroleum and products	417.6	435.6	38.5	31.2	36.9	38.0	38.6	40.1	40.4	70.9	69.6	61.9	41.7	41.2	31.3													
Animal and vegetable oils, fats, waxes	471.6	356.8	32.6	21.4	32.2	33.4	29.2	32.1	38.9	29.9	22.7	26.2	24.7	27.9	19.8													
Chemicals	2,401.7	2,674.5	235.8	227.1	215.2	242.5	234.2	249.0	240.2	220.7	232.7	235.3	218.6	244.9	242.6													
Manufactured goods ♀	3,256.9	3,433.5	294.5	289.9	285.6	325.5	309.3	298.7	298.6	256.8	285.5	267.7	256.4	270.7	277.6													
Textiles	527.8	554.2	50.6	48.0	42.1	47.4	44.9	45.6	42.0	37.2	41.1	43.8	44.8	45.3	48.9													
Iron and steel	629.0	557.5	54.8	57.1	52.8	54.5	50.2	48.1	45.6	42.1	40.6	41.3	42.6	46.0														
Nonferrous base metals	539.3	582.4	40.0	47.1	49.5	61.5	55.9	45.7	61.0	164.8	161.0	168.1	169.9	176.5	188.1													
Machinery and transport equipment, total	10,147.1	11,155.5	1,053.0	1,005.9	959.6	1,157.2	1,116.9	1,115.5	1,088.1	954.6	908.8	1,017.7	959.9	1,080.8	1,242.6													
Machinery, total ♀	6,702.1	7,445.9	669.0	653.7	643.0	741.9	726.3	740.0	682.7	637.0	597.8	630.9	618.4	664.2	717.7													
Agricultural	634.1	628.5	46.2	53.9	57.7	69.6	64.1	71.9	54.0	50.3	44.6	37.4	35.8	35.4	40.3													
Metalworking	331.7	337.9	34.3	28.2	25.9	30.0	32.9	28.9	31.5	31.3	19.6	22.8	29.6	26.2	31.7													
Construction, excav. and mining	932.9	970.6	82.1	82.4	86.5	96.4	97.3	82.9	84.7	80.3	85.4	78.0	77.6	91.5														
Electrical	1,659.7	1,898.8	169.9	165.6	166.0	188.6	185.6	182.1	183.9	164.8	161.0	168.1	169.9	176.5	188.1													
Transport equipment, total	3,445.0	3,714.6	381.0	352.2	316.6	415.3	390.6	375.4	405.5	317.5	311.0	386.8	341.6	416.6	524.9													
Motor vehicles and parts	1,975.5	2,386.5	247.5	226.2	201.3	254.1	241.0	243.5	235.2	179.1	186.2	222.3	221.3	252.0	281.1													
General imports, total	21,365.6	25,542.2	2,240.1	2,261.8	2,003.7	2,354.8	2,090.9	2,222.0	2,269.8	2,126.9	2,165.5	2,111.8	2,342.2	2,435.4	2,431.1													
Seasonally adjusted			2,224.6	2,255.5	2,229.2	2,209.2	2,226.0	2,189.9	2,227.3	2,208.0	2,125.1	2,208.5	2,201.5	2,375.7	2,524.8													
By geographic regions:																												
Africa	877.6	978.8	79.8	84.6	94.7	95.6	78.4	76.9	68.5	57.4	54.5	78.3	74.1	62.1	80.5													
Asia	4,528.1	5,276.3	405.2	460.2	359.9	463.5	421.4	441.5	439.8	436.9	488.9	438.7	472.9	491.8	438.0													
Australia and Oceania	453.1	593.6	42.1	47.4	41.2	44.9	46.7	33.4	57.6	51.9	56.5	45.3	46.6	57.5	59.8													
Europe	6,292.2	7,857.1	702.1	702.7	628.0	729.8	608.5	661.5	692.1	661.7	630.9	617.6	723.4	797.4	779.3													
Northern North America	4,837.1	6,131.4	627.6	526.8	497.7	597.8	544.4	629.0	643.8	563.5	578.9	573.3	637.2	644.0	668.3													
Southern North America	1,741.7	1,912.2	168.2	181.0	163.5	200.9	176.4	169.7	176.3	136.1	146.8	134.1	150.1	161.3	176.0													
South America	2,623.8	2,785.2	214.3	257.7	217.9	222.8	214.9	209.8	201.5	218.9	207.8	223.5	237.0	220.8	228.7													
By leading countries:																												
Africa:																												
United Arab Republic (Egypt)	16.1	17.6	.9	.7	.6	.9	.2	.4	.9	.2	.6	.1	.7	1.2														
Republic of South Africa	225.9	249.0	22.9	15.0	27.7	21.9	19.2	20.2	15.9	11.5	14.4	23.9	21.2	13.2	23.1													
Asia; Australia and Oceania:																												
Australia, including New Guinea	313.7	398.8	29.9	36.6	30.2	27.2	35.1	20.3	43.6	32.8	34.8	31.0	32.4	48.3	46.5													
India	348.1	327.0	27.4	28.5	21.1	29.4	23.4	23.9	22.4	21.0	29.0	20.5	26.1	27.2	25.0													
Pakistan	44.8	67.8	4.7	7.6	4.8	6.4	4.1	3.6	3.4	2.8	4.2	4.5	2.9	3.9	6.7													
Malaysia	211.8	176.7	13.8	17.7	10.8	18.8	16.1	17.0	12.0	10.0	16.4	18.8	17.5	21.8	18.7													
Indonesia	165.2	179.0	14.9	12.2	15.3	17.5	13.7	14.3	12.7	16.0	18.4	15.5	14.5	15.2	17.1													
Philippines	369.1	397.6	23.3	29.0	22.9	36.3	34.3	20.7	36.1	36.0	41.2	29.3	28.6	23.6	42.7													
Japan	2,413.9	2,962.6	227.6	257.4	193.2	251.5	228.7	248.7	251.6	251.2	269.8	251.6	280.2	294.6	221.3													
Europe:																												
France	615.3	697.9	56.5	58.3	49.5	57.9	52.8	54.5	60.2	60.7	62.5	46.1	58.2	67.5	61.7													
East Germany	6.5	8.2	.4	2.1	.4	.3	.2	.3	.3	.4	.3	.5	.3	.3	.3													
West Germany																												

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967												1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.		
<b>FOREIGN TRADE OF THE UNITED STATES—Continued</b>																	
<b>FOREIGN TRADE—Continued</b>																	
Value—Continued																	
General imports—Continued																	
By commodity groups and principal commodities:																	
Agricultural products, total..... mil. \$	4,083.6	4,530.5	362.0	415.3	364.6	431.5	375.7	336.1	358.4	344.5	357.8	329.9	360.1	378.5	410.8		
Nonagricultural products, total..... do	17,282.0	21,011.7	1,878.1	1,846.5	1,638.8	1,924.4	1,715.4	1,886.3	1,919.0	1,782.8	1,807.7	1,781.6	1,973.1	2,057.0	2,020.2		
Food and live animals ♀..... do	3,459.6	3,947.5	330.8	355.4	314.1	369.0	322.6	296.2	337.2	327.6	331.7	310.3	347.0	335.0	357.0		
Cocoa or cacao beans..... do	120.5	122.2	12.8	24.5	25.9	20.8	11.7	5.5	9.9	8.8	4.8	4.7	6.7	9.5	14.4		
Coffee..... do	1,058.5	1,067.3	75.8	92.6	74.5	93.8	76.9	77.4	75.4	80.5	83.0	71.8	90.6	82.2	63.9		
Meats and preparations..... do	426.5	599.5	50.1	54.3	47.5	51.4	44.3	43.1	51.5	59.6	61.1	57.7	61.4	54.9	58.2		
Sugar..... do	442.5	501.2	35.4	33.6	37.0	46.2	54.4	37.4	59.7	63.8	56.3	56.0	42.3	37.3	64.3		
Beverages and tobacco..... do	553.2	641.7	53.6	60.0	49.9	63.6	62.4	55.5	51.4	38.3	39.9	51.8	69.8	73.8	81.7		
Crude materials, inedible, exc. fuels ♀..... do	3,046.6	3,265.5	250.8	254.0	210.8	254.5	226.3	250.7	282.2	224.0	276.5	234.3	248.9	256.4	254.4		
Metal ores..... do	915.4	1,019.8	79.4	75.3	61.2	62.8	62.7	92.6	117.0	79.7	98.1	71.2	88.8	86.1	86.0		
Paper base stocks..... do	421.9	449.3	38.9	37.6	33.3	39.8	32.4	35.0	35.8	30.7	35.5	32.5	34.8	38.3	33.7		
Textile fibers..... do	435.4	436.3	26.9	29.6	24.9	32.0	25.2	23.5	24.9	23.0	23.6	23.7	20.8	26.2	28.5		
Rubber..... do	188.1	180.9	12.9	17.3	14.1	21.2	13.6	14.3	9.6	9.0	15.8	12.7	13.2	17.1	16.6		
Mineral fuels, lubricants, etc..... do	2,221.5	2,262.0	182.5	226.7	211.8	193.8	194.7	176.9	165.3	158.3	169.9	185.4	167.8	212.5			
Petroleum and products..... do	2,092.5	2,127.1	173.0	212.7	197.2	179.1	181.1	163.7	153.5	147.4	154.3	174.4	152.6	199.8			
Animal and vegetable oils and fats..... do	116.5	146.2	13.1	14.2	14.8	11.3	8.0	8.2	6.2	7.2	9.1	8.9	10.2	12.8	11.4		
Chemicals..... do	768.3	955.3	74.8	82.4	80.0	90.2	83.7	85.1	76.1	70.7	82.9	69.6	73.1	87.8	82.0		
Manufactured goods ♀..... do	5,555.4	6,352.6	513.5	522.1	471.7	531.9	490.8	551.7	527.5	493.2	513.2	536.1	549.8	628.0	570.0		
Iron and steel..... do	1,234.7	1,305.0	99.2	101.6	98.2	114.4	105.6	122.4	114.2	110.8	116.9	106.7	115.4	145.6	121.0		
Newsprint..... do	789.6	889.5	75.4	72.8	64.6	71.4	68.9	79.3	77.8	69.9	70.8	68.5	76.7	71.6	71.3		
Nonferrous metals..... do	1,266.8	1,551.7	133.5	128.9	122.6	129.7	122.3	127.1	124.8	105.0	100.9	139.8	137.1	167.6	155.6		
Textiles..... do	800.4	908.5	69.3	80.9	60.4	76.7	69.8	69.8	61.3	60.4	69.3	60.5	65.7	70.8	66.6		
Machinery and transport equipment..... do	2,947.8	4,822.8	547.8	484.4	434.7	537.2	430.4	497.1	515.8	473.6	418.5	413.1	505.3	518.6	562.6		
Machinery, total ♀..... do	1,746.2	2,618.4	261.9	242.0	232.5	286.1	234.1	254.4	249.8	251.6	258.9	224.0	253.8	275.6	266.0		
Metalworking..... do	63.5	135.3	16.8	16.3	14.3	19.8	17.5	16.2	17.7	15.9	18.0	16.0	17.1	17.6	17.0		
Electrical..... do	639.6	1,015.9	107.3	85.9	87.5	103.7	80.7	86.0	87.5	89.1	104.2	94.1	107.3	118.8	95.1		
Transport equipment..... do	1,201.5	2,209.3	285.8	242.4	202.1	251.1	196.2	242.8	266.1	222.0	159.6	189.1	251.5	242.9	296.6		
Automobiles and parts..... do	810.1	1,617.7	239.3	195.9	164.1	196.4	151.1	192.8	218.2	179.6	115.2	157.7	219.8	211.7	257.0		
Indexes §																	
Exports (U.S. mdse., excl. military grant-aid):																	
Quantity..... 1957-59=100	144	158	167					179									
Value..... do	152	168	180					192									
Unit value..... do	106	106	107					108									
General imports:																	
Quantity..... do	153	180	191					188									
Value..... do	152	182	193					188									
Unit value..... do	99	101	101					100									
<b>TRANSPORTATION AND COMMUNICATION</b>																	
<b>TRANSPORTATION</b>																	
<b>Air Carriers</b>																	
Scheduled domestic trunk carriers:																	
Financial operations (qtrly. total):																	
Operating revenues, total ♀..... mil. \$	3,306	3,707	1,002					1,030									
Transport, total ♀..... do	3,278	3,672	992					1,020									
Passenger..... do	2,933	3,261	870					904									
Property..... do	218	242	69					62									
U.S. mail (excl. subsidy)..... do	74	91	28					24									
Operating expenses (incl. depreciation)..... do	2,886	3,250	890					951									
Net income (after taxes)..... do	223	240	60					77									
Operating results:																	
Miles flown (revenue)..... mil.	941.0	1,010.9	97.3	96.6	88.9	102.6	100.1	105.2	105.4	110.5	113.1	109.4	114.1	109.9			
Express and freight ton-miles flown..... do	921.6	1,081.7	104.4	87.1	85.5	105.8	108.8	114.4	117.4	100.3	113.8	113.4	114.9	110.2			
Mail ton-miles flown..... do	219.6	282.4	36.5	24.9	24.5	29.9	28.2	29.4	28.9	27.8	31.8	33.5	38.8	40.3			
Passengers originated (revenue)..... do	71.4	81.1	7.5	7.4	6.7	8.4	8.0	7.9	9.2	8.8	9.7	8.3	8.3	8.0			
Passenger-miles flown (revenue)..... bil.	49.2	57.1	5.5	5.3	4.6	5.9	5.5	5.4	6.7	6.8	7.4	6.0	5.8	5.5			
Express Operations (qtrly.)																	
Transportation revenues..... mil. \$	431.4	430.8	115.2					101.2									
Express privilege payments..... do	119.3	111.7	29.2					24.0									
Local Transit Lines																	
Fares, average cash rate..... cents	21.6	21.9	22.0	22.1	22.2	22.2	22.2	22.3	22.4	22.8	23.0	23.1	23.1	23.2			
Passengers carried (revenue)..... mil.	6,796	6,671	582	553	520	595	561	593	553	494	525	546	580	560	551		
<b>Motor Carriers (Intercity)</b>																	
Carriers of property, class I (qtrly. total):																	
Number of reporting carriers.....	4,148	4,148	1,148					1,233									
Operating revenues, total..... mil. \$	7,120	7,849	2,054					1,899									
Expenses, total..... do	6,741	7,457	1,984					1,851									
Freight carried (revenue)..... mil. tons	433	462	119					116									

\*Revised.    <sup>1</sup>Preliminary.    <sup>2</sup>As compiled by Air Transport Assn. of America.    <sup>3</sup>Excludes excess baggage revenues.    <sup>4</sup>For the 1st quarter 1967, payments of \$2.6 mil. were deferred until 2d quarter 1967; for the 3d quarter 1967, payments of \$1.4 mil. have been de-

fered until the 4th quarter 1967.    <sup>4</sup>Number of carriers filing complete reports for the year.    <sup>5</sup>Includes data not shown separately.

<sup>6</sup>Publication of data beyond 2d quarter 1967 withheld pending revision of comparable back data.

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	1965	1966	1966	1967												1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	

## TRANSPORTATION AND COMMUNICATION—Continued

<b>TRANSPORTATION—Continued</b>																
<b>Motor Carriers (Intercity)—Continued</b>																
Freight carried, volume indexes, class I and II (ATA):																
Common and contract carriers of property (qtrly.)	150.9	161.2	154.9			155.8			154.0			156.8				
average same period, 1957-59=100																
Common carriers of general freight, seas. adj. 1957-59=100	144.3	156.0	155.5	153.6	155.7	150.2	134.3	141.6	147.3	143.7	148.6	145.5	146.4	150.7	154.3	
Carriers of passengers, class I (qtrly.):																
Number of reporting carriers	1,156	1,156	156			162			162							
Operating revenues, total	610.3	641.0	155.0			137.8			162.8							
Expenses, total	516.7	545.8	136.5			133.3			145.3							
Passengers carried (revenue)	218.3	223.2	56.1			52.5			55.8							
<b>Class I Railroads</b>																
Financial operations (qtrly.):																
Operating revenues, total	10,208	10,655	2,718			2,536			2,628			2,529				
Freight	8,836	9,281	2,368			2,226			2,312			2,217				
Passenger	553	544	125			117			121			131				
Operating expenses	7,850	8,117	2,098			2,027			2,069			2,038				
Tax accruals and rents	1,396	1,492	356			364			380			363				
Net railway operating income	962	1,046	263			145			179			128				
Net income (after taxes)	815	902	244			121			143			78				
Operating results:																
Ton-miles of freight (net), revenue and nonrevenue (qtrly.)	709.3	750.5	189.7			180.0			186.8			179.1				
Revenue ton-miles	697.7	738.3	186.1			177.2			184.0			174.9	2 60.8	2 57.2	2 66.2	2 51.4
Revenue per ton-mile (qtrly., avg.)	1,266	1,257	1,272			1,256			1,257			1,268				
Passengers (revenue) carried 1 mile (qtrly.)	17,389	17,095	3,880			3,567			3,793			4,274				
<b>Travel</b>																
Hotels:																
Average sale per occupied room	9.71	10.03	9.35	10.03	10.22	9.79	10.98	10.41	11.06	9.93	11.12	10.97	11.40	11.24	9.91	
Rooms occupied	62	62	49	59	62	64	67	64	63	55	63	64	68	59	48	
Restaurant sales index same mo. 1951=100	112	115	118	106	114	122	123	128	123	109	112	120	112	110	119	
Foreign travel:																
U.S. citizens: Arrivals	3,351	3,881	236	273	254	322	308	352	402	455	656	434				
Departures	3,341	3,759	248	258	275	325	328	365	357	565	475	365				
Aliens: Arrivals	2,093	2,413	177	185	149	191	206	223	236	319	316	306				
Departures	1,819	2,040	183	133	123	154	157	190	217	247	291	243				
Passports issued and renewed	1,330	1,548	67	100	111	188	197	224	219	165	144	100	83	79	75	
National parks, visits	36,509	38,490	851	932	941	1,380	1,711	2,417	5,674	8,814	8,595	3,892	2,725	1,534	922	
Pullman Co. (qtrly.):																
Passenger-miles (revenue)	2,014	1,969	397			403			358			385				
Passenger revenues	34.55	33.80	6.91			6.97			6.11			6.47				
<b>COMMUNICATION (QTRLY.)</b>																
Telephone carriers:																
Operating revenues	11,750	12,904	3,330			3,356			3,445			3,477				
Station revenues	6,272	6,699	1,717			1,732			1,764			1,773				
Tolls, message	4,188	4,761	1,237			1,245			1,291			1,303				
Operating expense (excluding taxes)	7,076	7,713	2,038			2,040			2,067			2,059				
Net operating income (after taxes)	2,091	2,317	580			584			618			643				
Phones in service, end of period	81.5	86.0	86.0			87.0			87.8			89.0				
Telegraph carriers:																
Domestic:																
Operating revenues	305.6	319.3	81.7			81.5			85.3			83.5				
Operating expenses	267.4	275.5	69.7			71.8			73.4			74.0				
Net operating revenues (before income taxes)	23.8	24.9	7.5			4.3			7.0			4.6				
International:																
Operating revenues	112.2	121.4	31.4			31.2			33.1			33.3				
Operating expenses	87.0	90.4	23.8			23.9			24.8			25.4				
Net operating revenues (before income taxes)	21.0	27.1	6.6			6.3			7.1			6.8				

## CHEMICALS AND ALLIED PRODUCTS

<b>CHEMICALS</b>																
Inorganic chemicals, production:																
Acetylene	16,659	16,598	1,389	1,467	1,234	1,225	1,230	1,220	1,069	1,029	1,162	1,146	1,234	1,224		
Ammonia, synthetic anhydrous	8,710.9	10,661.1	1,049.6	994.9	928.7	1,032.2	991.4	1,072.8	1,002.0	967.6	950.7	925.9	1,022.9	1,026.2		
Carbon dioxide, liquid, gas, and solid	1,089.4	1,089.0	75.3	91.6	84.7	93.9	92.9	103.6	112.9	109.8	115.3	104.5	98.2	83.7		
Chlorine, gas (100% Cl <sub>2</sub> )	6,478.7	6,946.0	615.2	633.1	589.0	648.1	613.0	646.7	624.1	647.2	619.3	621.8	653.7	669.5		
Hydrochloric acid (100% HCl)	1,368.1	1,504.8	135.4	133.6	126.7	138.8	133.2	134.2	125.9	120.8	127.6	133.5	138.2	138.7		
Nitric acid (100% HNO <sub>3</sub> )	4,389.7	5,333.0	512.5	531.8	521.3	544.3	531.9	515.4	446.3	457.5	493.4	504.8	532.0	521.6		
Oxygen (high purity)	181,944	212,751	18,166	18,333	17,072	18,899	17,617	18,557	17,397	17,656	18,932	18,660	19,258	20,354		
Phosphoric acid (100% P <sub>2</sub> O <sub>5</sub> )	3,904.6	4,531.2	391.6	406.7	404.9	424.8	410.6	408.4	353.6	345.0	357.9	367.6	415.3	412.4		
Sodium carbonate (soda ash), synthetic (50% Na <sub>2</sub> O)	4,928.0	5,073.2	424.4	391.2	359.6	429.4	408.7	404.0	421.7	398.1	402.4	378.0	407.4	393.9		
Sodium bichromate and chromate	141.0	138.9	9.1	11.5	11.8	11.6	11.2	10.1	10.7	9.7	11.1	10.3	11.2	10.8		
Sodium hydroxide (100% NaOH)	6,796.4	7,342.0	657.2	656.9	596.0	660.0	642.9	673.0	643.5	662.3	643.1	644.0	679.2	678.0		
Sodium silicate, anhydrous	587.8	609.1	51.1	47.9	48.3	53.6	45.1	43.6	55.3	50.7	50.6	52.5	53.3	55.4		
Sodium sulfate, anhydrous	1,407.9	1,427.4	114.0	117.0	106.1	121.7	115.2	122.4	109.6	102.2	113.7	121.1	120.6	119.2		
Sulfuric acid (100% H <sub>2</sub> SO <sub>4</sub> )	24,850.7	28,477.3	2,568.4	2,356.1	2,330.3	2,480.8	2,460.1	2,426.0	2,196.2	2,115.3	2,259.6	2,172.1	2,381.5	2,407.1		

<sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Number of carriers filing complete reports for the year.  
<sup>4</sup> Preliminary estimate by Association of American Railroads. <sup>5</sup> Data cover 5 weeks; other

periods, 4 weeks. <sup>6</sup> Revised annual total; revisions are not distributed to the monthly data.  
<sup>7</sup> Includes data not shown separately.

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967											1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	
<b>CHEMICALS AND ALLIED PRODUCTS—Continued</b>																
<b>CHEMICALS—Continued</b>																
Organic chemicals, production: <sup>a</sup>																
Acetic anhydride..... mil. lb.	1,531.7	1,600.9	137.8	129.8	114.7	108.4	129.7	135.0	135.8	140.1	131.8	127.0	131.5	123.4	144.0	
Acetylsalicylic acid (aspirin)..... do.....	29.0	34.1	3.4	2.9	2.2	2.9	2.9	2.5	1.7	2.2	2.2	2.8	3.3	2.8	2.1	
Creosote oil..... mil. gal.	1,123.6	1,112.7	10.0	9.9	7.2	10.6	11.4	9.1	9.5	9.2	9.9	9.9	9.0	9.9		
DDT..... mil. lb.	1,140.8	141.5	10.9	9.9	10.1	9.7	9.4	9.7	7.0	9.6	10.5	5.7	4.4	6.6	10.1	
Ethyl acetate (85%)..... do.....	114.0	121.0	12.1	10.9	8.3	10.7	12.4	12.8	14.2	10.1	11.2	9.4	14.9	12.7		
Formaldehyde (37% HCHO)..... do.....	13,106.6	13,627.1	308.3	300.9	289.8	321.8	308.9	319.5	295.4	281.2	299.0	289.8	324.4	320.6	335.1	
Glycerine, refined, all grades:																
Production..... do.....	353.2	365.6	30.8	30.9	26.5	30.9	31.0	33.3	28.1	26.8	24.8	25.7	32.4	32.6	30.5	
Stocks, end of period..... do.....	24.7	26.0	26.0	27.5	27.3	27.0	27.2	27.7	29.4	27.9	22.3	21.4	25.0	30.4	32.3	
Methanol, synthetic and natural..... mil. gal.	1,433.3	1,485.6	48.1	42.2	41.0	44.5	39.6	45.9	45.7	41.9	44.9	39.5	41.9	44.6	48.3	
Phthalic anhydride..... mil. lb.	1,608.3	1,674.8	68.7	58.8	53.6	57.6	59.8	60.4	55.0	52.8	61.0	65.1	63.0	62.7	66.2	
<b>ALCOHOL</b>																
Ethyl alcohol and spirits:																
Production..... mil. tax gal.	710.1	659.6	59.4	57.0	49.1	56.3	52.6	63.4	57.2	54.1	55.2	57.4	66.3	59.5		
Stocks, end of period..... do.....	200.5	204.0	204.0	203.1	205.1	204.1	209.5	214.4	216.0	221.9	221.8	218.6	219.5	208.7		
Used for denaturation..... do.....	589.5	570.0	48.0	56.6	41.9	51.6	39.8	49.2	45.6	48.5	49.7	43.3	44.1	44.2		
Taxable withdrawals..... do.....	70.0	74.7	5.2	5.1	5.0	6.7	6.5	7.0	6.8	5.3	6.5	7.1	8.4	8.4		
Denatured alcohol:																
Production..... mil. wine gal.	315.9	307.3	25.9	30.4	22.6	27.9	21.5	26.5	24.5	26.1	26.8	23.3	23.7	23.8		
Consumption (withdrawals)..... do.....	315.2	310.0	26.2	30.7	22.8	26.8	21.8	26.1	25.0	25.7	26.8	23.1	24.0	23.6		
Stocks, end of period..... do.....	5.4	3.5	3.5	3.2	2.8	3.8	3.6	4.0	3.6	4.0	4.1	4.4	4.1	4.4		
<b>FERTILIZERS</b>																
Exports, total <sup>a</sup> ..... thous. sh. tons.	10,810	14,219	1,432	1,273	1,128	1,166	1,171	1,311	1,360	1,111	1,354	1,104	1,501	1,343	1,428	
Nitrogenous materials..... do.....	1,196	2,303	216	118	118	137	40	153	95	68	111	218	334	128	159	
Phosphate materials..... do.....	8,104	10,018	1,019	979	854	922	943	947	959	855	940	773	963	943	947	
Potash materials..... do.....	1,053	1,000	94	136	108	83	77	87	76	53	98	109	115	71	106	
Imports:																
Ammonium nitrate..... do.....	177	154	12	11	9	19	28	21	12	10	10	12	16	17	11	
Ammonium sulfate..... do.....	181	160	12	20	29	32	19	5	3	2	15	8	13	9		
Potassium chloride..... do.....	1,780	2,382	175	221	213	244	308	207	154	121	264	283	170	328	188	
Sodium nitrate..... do.....	398	321	35	9	30	22	22	21	39	24	16	5	2	18	11	
Potash deliveries (K <sub>2</sub> O)..... do.....	3,342	3,901	286	351	296	504	611	319	217	145	298	380	385	267		
Superphosphate and other phosphatic fertilizers (100% P <sub>2</sub> O <sub>5</sub> ):																
Production..... thous. sh. tons.	3,834	4,431	395	403	406	439	415	385	346	287	325	359	401	400	390	
Stocks, end of period..... do.....	469	624	624	602	637	623	529	567	627	700	713	684	597	653	720	
<b>MISCELLANEOUS PRODUCTS</b>																
Explosives (industrial), shipments, quarterly:																
Black blasting powder..... mil. lb.	.8	.5	-1.0				.1								.1	
High explosives..... do.....	1,459.4	1,755.1	427.8				406.4								403.9	
Paints, varnish, and lacquer, factory shipments:																
Total shipments..... mil. \$.	2,169.3	2,364.4	149.9	162.0	167.3	208.3	208.6	231.7	250.4	214.8	248.2	210.4	204.8	188.0	155.8	
Trade products..... do.....	1,246.7	1,312.4	73.0	81.3	88.9	114.8	121.1	134.4	146.7	134.2	146.8	120.1	109.3	96.9	78.6	
Industrial finishes..... do.....	922.6	1,052.0	76.9	80.7	78.4	93.5	87.5	97.3	103.7	80.7	101.5	90.3	95.4	91.0	77.2	
Sulfur, native (Frasch) and recovered:																
Production..... thous. lg. tons.	17,336	18,242	722	694	611	708	696	719	668	716	695	673	699	678		
Stocks (producers'), end of period..... do.....	3,425	2,704	2,704	2,722	2,618	2,492	2,405	2,349	2,215	2,278	2,244	2,263	2,131	2,123		
<b>PLASTICS AND RESIN MATERIALS</b>																
Production:																
Cellulose plastic materials..... mil. lb.	1,169.5	1,190.6	18.1	14.1	14.5	15.7	13.8	15.1	14.2	11.6	12.5	12.7	12.8	13.9		
Thermosetting resins:																
Alkyd resins..... do.....	1,639.6	1,614.0	45.0	46.7	43.3	51.1	47.6	52.3	52.8	46.1	53.1	50.1	50.8	47.8		
Cumarone-indene and petroleum polymer resins..... mil. lb.	1,324.3	1,333.5	22.0	23.4	25.5	28.1	24.9	19.0	25.4	20.5	20.8	29.0	22.9	24.0		
Polyester resins..... do.....	1,398.9	1,453.3	37.1	35.9	35.4	41.6	40.1	46.4	41.8	35.7	44.0	39.4	42.1	42.4		
Phenolic and other tar acid resins..... do.....	1,921.8	1,982.6	73.9	77.7	73.2	88.2	80.8	80.0	67.3	80.7	79.3	87.2	84.2			
Urea and melamine resins..... do.....	1,621.2	1,632.8	47.1	50.8	46.8	57.4	51.2	51.3	56.6	42.8	57.9	60.2	60.6	57.4		
Thermoplastic resins:																
Styrene-type materials (polystyrene) mil. lb.	12,033.1	12,397.2	192.7	190.8	188.6	201.2	207.9	208.5	192.3	169.8	190.2	189.8	203.6	213.9		
Vinyl resins (resin content basis)..... do.....	12,312.3	12,670.2	227.0	223.4	204.4	225.5	215.9	211.8	212.2	167.7	203.1	221.5	228.5	235.4		
Polyethylene..... do.....	3,047.4	3,558.7	326.3	306.8	296.9	330.5	320.5	316.1	309.8	299.7	291.8	296.6	321.3	311.4		

**ELECTRIC POWER AND GAS**

<b>ELECTRIC POWER</b>																
Production (utility and industrial), total..... mil. kw.-hr.	1,157,533	1,248,232	109,717	109,951	101,061	107,699	102,172	106,582	111,704	114,428	118,321	107,159	109,498	109,818		
Electric utilities, total..... do.....	1,055,252	1,143,737	100,860	101,256	92,960	98,942	93,654	97,727	103,007	106,019	109,735	98,939	100,864	101,288		
By fuels..... do.....	861,401	949,264	83,053	83,566	76,369	80,419	76,199	78,524	84,505	87,106	91,088	81,658	82,989	82,781		
By waterpower..... do.....	193,851	194,482	17,807	17,690	16,591	18,523	17,455	19,203	18,502	18,914	18,666	17,281	17,874	18,508		
Privately and municipally owned utility..... do.....	859,414	933,407	82,365	82,618	75,468	80,627	76,546	78,747	83,772	85,836	89,231	80,731	82,784	82,860	87,361	
Other producers (publicly owned)..... do.....	195,838	210,329	18,495	18,638	17,492	18,315	18,108	18,390	19,235	20,184	20,522	18,208	18,079	18,429		
Industrial establishments, total..... do.....	102,381	104,496	8,857	8,695	8,101	8,757	8,518	8,854	8,697	8,409	8,568	8,220	8,635	8,529		
By fuels..... do.....	99,198	101,346	8,575	8,393	8,454	8,220	8,524	8,408	8,183	8,320	8,001	8,269	8,259			
By waterpower..... do.....	3,134	3,149	282													

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967											1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	
<b>ELECTRIC POWER AND GAS—Continued</b>																
<b>ELECTRIC POWER—Continued</b>																
Sales to ultimate customers, total (EEI) mil. kw.-hr.	953,414	1,038,982	89,262	93,362	89,654	90,421	88,105	87,585	90,587	94,197	97,963	95,646	92,564	91,635		
Commercial and industrial:																
Small light and power <sup>§</sup> .....do.....	202,112	225,878	18,840	19,253	18,613	18,859	18,705	18,679	20,343	22,196	23,056	22,310	20,868	19,708		
Large light and power <sup>§</sup> .....do.....	433,365	465,077	39,560	39,652	38,367	39,559	39,530	40,304	40,991	40,130	41,913	41,507	41,724	41,308		
Railways and railroads.....do.....	4,652	4,514	421	438	423	426	376	370	337	336	351	338	355	389		
Residential or domestic.....do.....	280,970	306,572	27,087	30,594	28,895	28,174	26,142	24,885	25,510	28,166	29,130	27,948	25,939	26,513		
Street and highway lighting.....do.....	8,782	9,240	914	925	834	817	772	726	702	713	754	794	876	915		
Other public authorities.....do.....	21,675	25,922	2,306	2,351	2,370	2,407	2,376	2,316	2,405	2,341	2,437	2,436	2,494	2,525		
Interdepartmental.....do.....	1,858	1,779	134	149	152	179	204	306	301	315	321	314	307	278		
Revenue from sales to ultimate customers (Edison Electric Institute).....mil. \$..	15,158.4	16,196.1	1,375.0	1,431.2	1,398.1	1,393.8	1,370.4	1,362.4	1,416.3	1,481.4	1,523.6	1,496.5	1,444.5	1,423.4		
<b>GAS</b>																
Manufactured and mixed gas:																
Customers, end of period, total <sup>§</sup> .....thous.....	702	670	670				677			672			666			
Residential.....do.....	659	628	628				634			629			624			
Industrial and commercial.....do.....	42	41	41				43			42			42			
Sales to consumers, total <sup>§</sup> .....mil. therms..	1,357	1,386	383				561			311			175			
Residential.....do.....	809	807	218				363			176			68			
Industrial and commercial.....do.....	534	562	160				198			131			106			
Revenue from sales to consumers, total <sup>§</sup> .....mil. \$..	130.4	127.9	34.7				49.0			29.0			16.8			
Residential.....do.....	87.2	83.5	22.3				33.6			18.5			8.9			
Industrial and commercial.....do.....	42.1	43.1	12.0				15.3			10.2			7.8			
Natural gas:																
Customers, end of period, total <sup>§</sup> .....thous.....	37,265	37,183	37,183				38,201			38,073			38,011			
Residential.....do.....	34,227	34,057	34,057				35,062			34,991			34,977			
Industrial and commercial.....do.....	2,997	3,082	3,082				3,139			3,037			2,990			
Sales to consumers, total <sup>§</sup> .....mil. therms..	118,748	127,524	32,060				42,927			31,225			24,595			
Residential.....do.....	39,190	40,959	10,169				18,843			9,194			3,684			
Industrial and commercial.....do.....	74,657	80,890	20,521				24,084			20,931			19,578			
Revenue from sales to consumers, total <sup>§</sup> .....mil. \$..	7,278.5	7,745.2	1,957.3				2,882.5			1,868.3			1,245.1			
Residential.....do.....	3,937.8	4,108.2	1,028.8				1,731.9			962.6			484.2			
Industrial and commercial.....do.....	3,166.0	3,433.8	877.5				1,150.5			865.8			719.6			

**FOOD AND KINDRED PRODUCTS; TOBACCO**

<b>ALCOHOLIC BEVERAGES</b>																
Beer:																
Production.....mil. bbl..	108.22	113.04	8.33	8.38	8.15	10.68	10.77	11.26	11.21	10.64	10.74	8.89	9.00	8.37	8.47	
Taxable withdrawals.....do.....	100.42	104.26	8.14	7.00	7.07	9.50	9.18	10.20	10.51	9.63	10.48	8.67	8.28	8.12	8.33	
Stocks, end of period.....do.....	10.34	10.57	11.31	11.77	12.14	12.88	13.04	12.83	13.03	12.48	11.94	11.83	11.30	10.77		
Distilled spirits (total):																
Production.....mil. tax gal..	185.06	191.14	15.20	17.20	17.20	19.36	18.17	20.27	16.46	11.14	13.83	16.80	20.58	20.73		
Consumption, apparent, for beverage purposes mil. wine gal..	294.24	308.92	37.56	21.18	21.54	27.24	23.66	27.99	27.52	22.55	26.46	25.80	28.94	33.94	33.40	
Taxable withdrawals.....mil. tax gal..	137.52	144.73	10.05	9.91	9.76	12.64	11.70	13.46	12.95	9.40	13.27	12.77	16.07	15.20		
Stocks, end of period.....do.....	872.90	880.42	880.42	885.49	888.40	892.90	895.69	899.46	900.42	900.14	897.62	898.08	897.34	899.16		
Imports.....mil. proof gal..	58.04	60.30	5.46	4.90	3.94	5.21	4.90	5.19	5.56	4.04	4.89	5.76	7.80	8.54	7.42	
Whisky:																
Production.....mil. tax gal..	126.88	128.51	9.85	12.73	13.81	14.82	14.08	15.47	10.98	7.68	9.91	12.10	14.58	14.83		
Taxable withdrawals.....do.....	90.05	94.57	6.55	6.49	6.81	8.25	7.54	8.21	7.60	5.44	8.29	8.73	11.69	10.74		
Stocks, end of period.....do.....	835.85	835.46	835.46	839.32	843.33	846.85	850.06	854.57	855.37	855.62	854.32	854.33	853.34	853.74		
Imports.....mil. proof gal..	51.10	52.20	4.88	4.10	3.42	4.49	4.32	4.88	3.50	4.27	5.04	6.94	7.67	6.58		
Rectified spirits and wines, production, total mil. proof gal..	94.11	101.06	6.92	6.49	6.87	8.94	8.69	9.67	9.37	6.47	9.13	9.84	11.82	12.17		
Wines and distilled materials:																
Effervescent wines:																
Production.....mil. wine gal..	7.29	8.75	.96	.86	.86	.83	.71	.74	.94	.49	1.01	.80	.85	1.00		
Taxable withdrawals.....do.....	6.25	7.40	1.00	.51	.43	.65	.52	.62	.68	.48	.63	.76	1.11	1.20		
Stocks, end of period.....do.....	3.10	3.75	3.75	4.01	4.38	4.50	4.64	4.66	4.87	4.86	5.14	5.09	4.75	4.46		
Imports.....do.....	1.45	1.64	.18	.14	.13	.17	.15	.14	.10	.10	.10	.24	.28	.23		
Still wines:																
Production.....do.....	233.41	218.28	8.28	3.49	3.14	3.22	2.88	2.63	3.11	1.84	3.59	31.43	106.20	47.77		
Taxable withdrawals.....do.....	167.14	165.80	14.47	13.43	13.14	17.87	13.59	13.59	14.94	10.12	15.44	14.69	16.69	16.71		
Stocks, end of period.....do.....	262.30	265.10	253.50	239.90	225.49	212.49	201.88	187.26	177.28	165.28	177.92	263.56	285.85			
Imports.....do.....	14.91	16.34	1.43	1.22	1.08	1.47	1.35	1.51	1.41	1.17	1.27	1.51	1.69	2.24	1.88	
Distilling materials produced at wineries.....do.....	470.56	391.12	18.65	8.68	7.44	10.56	3.28	10.74	6.59	2.29	8.90	62.10	161.94	58.10		
<b>DAIRY PRODUCTS</b>																
Butter, creamery:																
Production (factory).....mil. lb..	1,324.6	1,112.0	97.2	112.3	105.0	111.8	120.0	129.1	129.5	104.9	86.2	75.3	84.6	82.2	92.4	
Stocks, cold storage, end of period.....do.....	52.1	32.3	32.3	35.1	54.7	76.2	102.9	151.2	191.6	228.5	233.2	212.4	200.5	186.2	161.0	
Price, wholesale, 92-score (N.Y.).....\$ per lb..	.610	.672	.674	.669	.672	.672	.673	.672	.672	.672	.681	.677	.676	.686	.673	
Cheese:																
Production (factory), total.....mil. lb..	1,755.5	1,855.5	153.5	152.3	143.7	160.7	170.5	187.3	192.0	172.4	159.4	140.8	138.1	132.0	148.0	
American, whole milk.....do.....	1,158.3	1,220.6	98.4	101.1	95.4	106.7	119.1	131.1	137.4	120.6	108.6	90.8	87.2	81.0	92.5	
Stocks, cold storage, end of period.....do.....	308.6	372.7	372.7	367.8	361.2	367.4	387.4	408.0	442.7	457.1	450.8	439.5	419.7	401.8	.390.3	366.4
American, whole milk.....do.....	271.0	322.2	322.2	317.4	308.6	317.9	335.1	355.4	388.9	403.6	397.1	386.1	370.0	354.3	.344.0	323.6
Imports.....do.....	79.3	135.5	17.8	14.7	18.2	18.8	15.7	11.7	18.4	12.0	7.2	7.6	8.5	.9.3	13.9	

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	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	

## FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

DAIRY PRODUCTS—Continued																
Condensed and evaporated milk:																
Production, case goods:																
Condensed (sweetened) mil. lb.	95.9	128.6	9.5	4.6	2.9	4.0	6.6	6.9	6.2	7.9	3.4	3.2	4.3	5.9	7.8	
Evaporated (unsweetened) do	1,603.0	1,696.1	108.2	105.2	102.6	119.8	146.5	167.2	173.3	152.0	141.9	115.5	97.0	85.0	92.9	
Stocks, manufacturers', case goods, end of period:																
Condensed (sweetened) mil. lb.	5.9	11.6	11.6	14.3	15.5	13.8	9.8	10.9	12.1	14.6	13.6	10.4	8.7	8.9	5.8	
Evaporated (unsweetened) do	134.8	192.9	192.9	150.0	119.6	81.9	124.0	174.2	228.6	266.8	281.8	292.2	265.3	219.2	190.2	
Exports:																
Condensed (sweetened) do	65.3	92.9	5.6	(1)	(1)	1.8	7.3	7.0	5.2	.1	(1)	(1)	1.0	6.0		
Evaporated (unsweetened) do	24.7	38.4	3.0	1.5	5.9	3.7	2.2	2.3	3.6	3.2	1.4	2.3	2.5	2.5	2.6	
Price, manufacturers' average selling:																
Evaporated (unsweetened) \$ per case	6.09	6.73	7.06	7.05	7.05	7.05	7.05	7.05	7.05	7.05	7.05	7.06	7.06	7.06	7.06	
Fluid milk:																
Production on farms mil. lb.	124,173	120,230	9,511	9,855	9,217	10,510	10,732	11,508	11,146	10,311	9,757	9,173	9,209	8,861	9,299	9,608
Utilization in mfd. dairy products do	60,202	56,398	4,286	4,760	4,596	5,185	5,558	6,134	6,379	5,599	4,984	4,173	4,137	3,875	4,198	
Price, wholesale, U.S. average \$ per 100 lb.	4.23	4.81	5.28	5.15	5.06	4.95	4.77	4.74	4.68	4.80	4.98	5.20	5.32	5.36	5.29	5.24
Dry milk:																
Production:																
Dry whole milk mil. lb.	88.6	94.4	5.6	6.7	6.7	8.9	8.8	10.2	7.2	8.2	5.1	4.7	5.4	5.7	6.1	
Nonfat dry milk (human food) do	1,988.5	1,595.1	125.1	135.2	129.6	145.7	173.0	195.1	202.4	157.5	130.1	100.3	100.8	100.6	123.9	
Stocks, manufacturers', end of period:																
Dry whole milk do	5.0	6.9	6.9	6.8	7.0	7.2	8.8	10.9	9.4	10.2	8.6	7.4	7.2	6.5	6.1	
Nonfat dry milk (human food) do	58.2	118.2	118.2	118.7	111.7	99.6	113.7	137.9	157.6	162.3	152.6	136.0	116.1	99.7	101.1	
Exports:																
Dry whole milk do	20.0	16.4	.8	1.2	1.6	1.6	.8	1.2	.9	.7	.8	.7	1.2	1.1	1.1	
Nonfat dry milk (human food) do	438.8	170.3	4.1	9.4	14.4	10.7	7.2	16.2	32.1	13.4	7.4	19.3	4.7	3.5	2.5	
Price, manufacturers' average selling, nonfat dry milk (human food) \$ per lb.	.147	.182	.201	.200	.199	.201	.199	.199	.199	.199	.198	.199	.200	.199	.198	
GRAIN AND GRAIN PRODUCTS																
Exports (barley, corn, oats rye, wheat) mil. bu.	1,385.6	1,590.3	101.3	90.5	82.7	100.9	87.6	86.5	91.7	98.7	106.1	121.8	105.5	152.5	121.2	
Barley:																
Production (crop estimate) do	2,392.3	2,393.2														
Stocks (domestic), end of period do	300.8	294.4	294.4													
On farms do	184.5	179.1	179.1													
Off farms do	116.3	115.2	115.2													
Exports, including malt\$ do	65.9	63.6	1.4	2.7	3.1	.8	3.0	4.9	5.2	7.9	2.3	3.1	2.9	4.0	.3	
Prices, wholesale (Minneapolis):																
No. 2, malting \$ per bu.	1.33	1.35	1.36	1.35	1.32	1.33	1.32	1.35	1.33	1.32	1.31	1.26	1.26	1.25	1.20	1.23
No. 3, straight do	1.27	1.33	1.34	1.34	1.31	1.32	1.31	1.33	1.31	1.29	1.30	1.26	1.26	1.24	1.20	1.24
Corn:																
Production (crop estimate) mil. bu.	2,4,084	2,4,117														
Grindings, wet process do	204.9	203.6	15.1	16.2	15.1	17.6	16.7	18.1	18.2	16.1	18.6	18.4	19.2	17.1	15.9	18.2
Stocks (domestic), end of period, total mil. bu.	4,041	3,677	3,677													
On farms do	3,085	2,899	2,899													
Off farms do	956	779	779													
Exports, including meal and flour do	598.9	616.6	44.6	35.4	38.1	49.0	35.4	31.7	34.0	28.0	36.8	46.4	42.5	76.3	61.7	
Prices, wholesale:																
No. 3, yellow (Chicago) \$ per bu.	1.28	1.34	1.42	1.40	1.38	1.38	1.36	1.37	1.35	1.28	1.22	1.19	1.15	1.06	1.11	1.10
Weighted avg., 5 markets, all grades do	1.25	1.31	1.37	1.36	1.33	1.34	1.32	1.33	1.33	1.28	1.19	1.14	1.07	1.09	1.09	
Oats:																
Production (crop estimate) mil. bu.	2,927	2,801														
Stocks (domestic), end of period, total do	762	662	662													
On farms do	660	557	557													
Off farms do	103	105	105													
Exports, including oatmeal do	24.3	30.2	.2	.5	(6)	(6)	.2	.8	1.7	2.8	1.4	.9	.4	.6	.1	
Price, wholesale, No. 2, white (Chicago) \$ per bu.	.74	.77		.79	.77	.77	.75	.74	.78	.74	.73	.74	.74	.74	.80	
Rice:																
Production (crop estimate) mil. bags?	2,76.3	2,85.0														
California mills:																
Receipts, domestic, rough mil. lb.	1,612	1,536	154	179	147	163	138	180	104	144	202	165	352	81	59	
Shipments from mills, milled rice do	1,055	920	58	197	119	122	134	206	58	122	153	145	41	43	62	
Stocks, rough and cleaned (cleaned basis), end of period mil. lb.	207	317	317	260	248	239	202	120	135	113	118	70	269	277	254	
Southern States mills (Ark., La., Tenn., Tex.):																
Receipts, rough, from producers mil. lb.	5,711	5,880	405	341	294	232	150	104	26	405	1,133	1,527	1,487	592	384	
Shipments from mills, milled rice do	4,020	3,962	399	403	414	441	385	385	276	206	239	358	504	492	408	
Stocks, domestic, rough and cleaned (cleaned basis), end of period mil. lb.	1,641	1,758	1,758	1,611	2,766	1,163	900	616	379	450	912	1,571	2,064	2,003	1,875	
Exports do	3,411	2,978	322	472	390	461	319	324	510	223	194	227	228	337	343	
Price, wholesale, Nato, No. 2 (N.O.) \$ per lb.	.083	.083	.085	.085	.085	.085	.085	.085	.085	.085	.085	.085	.085	.085	.085	
Rye:																
Production (crop estimate) mil. bu.	2,33.2	2,27.8														
Stocks (domestic), end of period do	28.8	28.4	28.4													
Price, wholesale, No. 2 (Minneapolis) \$ per bu.	1.15	1.20	1.25	1.20	1.19	1.23	1.21	1.22	1.17	1.23	1.17	1.18	1.16	1.14	1.13	1.17
Wheat:																
Production (crop estimate), total mil. bu.	2,1,316	2,1,312														
Spring wheat do	2,299	2,249														
Winter wheat do	2,1,017	2,1,062														
Distribution do	1,430	1,559	392													
Stocks (domestic), end of period, total do	1,336	1,049	1,049													
On farms do	405	409	409													
Off farms do	931	640	640													

<sup>1</sup> Revised. <sup>2</sup> Less than 50,000 lbs. <sup>3</sup> Crop estimate for the year. <sup>4</sup> December 1 estimate of 1967 crop.

<sup>5</sup> Year (July for barley, oats, rye, and wheat; Oct. for corn). <sup>6</sup> Less than 50,000 bushels. <sup>7</sup> Excludes pearl barley. <sup>8</sup> Bags of 100 lb.

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	Annual		Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

## FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

GRAIN AND GRAIN PRODUCTS—Con.																
Wheat—Continued																
Exports total, including flour	mil. bu.	604.2	875.7	55.1	51.8	40.7	50.8	48.3	48.0	50.5	59.6	65.4	71.0	59.0	71.5	59.1
Wheat only	do	646.5	820.8	50.5	48.1	38.0	46.5	44.6	44.2	45.9	57.4	63.1	68.4	56.8	68.9	55.2
Prices, wholesale:																
No. 1, dark northern spring (Minneapolis)	\$ per bu.	1.83	1.97	1.97	1.92	1.91	1.97	1.96	1.99	1.94	1.93	1.86	1.90	1.93	1.91	1.85
No. 2, hd. and dk. hd. winter (Kans. City)	do	1.58	1.81	1.86	1.79	1.73	1.84	1.78	1.77	1.66	1.61	1.58	1.57	1.63	1.59	1.62
Weighted avg., 6 markets, all grades	do	1.70	1.88	1.95	1.91	1.87	1.93	1.91	1.94	1.86	1.75	1.81	1.90	1.93	1.86	1.87
Wheat flour:																
Production:																
Flour	thous. sacks (100 lb.)	250,384	253,000	20,463	20,332	19,074	21,340	19,443	19,951	20,062	18,945	21,994	20,729	21,925	20,453	20,338
Offal	thous. sh. tons	4,645	4,571	373	372	346	372	345	365	365	335	398	382	394	378	376
Grindings of wheat	thous. bu.	564,724	567,936	45,716	45,525	42,662	47,842	43,632	44,463	44,724	41,851	48,842	47,094	49,645	46,957	46,507
Stocks held by mills, end of period	thous. sacks (100 lb.)	4,314	4,180	4,180	4,180	4,184	4,226	4,180	4,226	4,303	4,689	4,689	4,689	4,689	4,689	4,689
Exports	do	20,464	23,540	1,956	1,564	1,172	1,844	1,560	1,642	1,976	911	1,001	1,118	921	1,115	1,712
Prices, wholesale:																
Spring, standard patent (Minneapolis)	\$ per 100 lb.	5,784	6,365	6,325	6,250	6,175	6,263	6,263	6,275	6,213	6,275	6,013	5,975	5,975	5,925	5,925
Winter, hard, 95% patent (Kans. City)	do	5,464	5,994	5,883	5,700	5,633	5,850	5,790	5,767	5,700	5,800	5,583	5,450	5,483	5,433	5,433
LIVESTOCK																
Cattle and calves:																
Slaughter (federally inspected):																
Calves	thous. animals	5,076	4,432	366	372	313	400	316	300	285	271	332	348	383	387	323
Cattle	do	26,614	27,319	2,257	2,365	2,105	2,338	2,185	2,425	2,423	2,288	2,461	2,330	2,433	2,254	2,214
Receipts at 26 public markets	do	14,257	13,133	1,042	1,142	840	943	891	1,013	958	955	1,108	1,078	1,303	1,196	966
Shipments, feeder, to 8 corn-belt States	do	7,230	8,066	705	514	355	459	388	406	326	387	612	972	1,408	1,287	688
Prices, wholesale:																
Beef steers (Chicago)	\$ per 100 lb.	25.81	26.17	24.49	25.21	24.92	24.65	24.59	25.37	25.83	26.37	27.18	27.59	26.95	26.46	26.38
Steers, stocker and feeder (Kansas City)	do	22.50	25.42	24.28	24.32	24.04	24.58	24.81	25.14	25.49	25.61	25.53	24.79	24.91	23.90	23.88
Calves, vealers (Natl. Stockyards, Ill.)	do	27.17	32.38	32.50	33.00	35.00	31.00	34.50	32.00	30.00	31.00	31.00	31.00	32.00	32.00	32.00
Hogs:																
Slaughter (federally inspected) . . . . .	thous. animals	63,708	63,729	6,215	6,280	5,652	6,725	5,870	5,306	5,178	4,743	5,808	6,114	6,684	6,431	6,100
Receipts at 26 public markets	do	15,586	15,175	1,460	1,497	1,233	1,442	1,372	1,328	1,249	1,118	1,257	1,286	1,545	1,531	1,398
Prices:																
Wholesale, average, all grades (Chicago)	\$ per 100 lb.	20.78	22.61	19.10	18.77	18.81	18.05	17.23	21.31	21.05	21.12	19.94	19.09	18.06	17.22	16.79
Hog-corn price ratio (bu. of corn equal in value to 100 lb. live hog)		18.2	18.5	14.7	14.8	14.9	14.0	13.5	17.4	16.7	17.7	18.4	17.1	17.2	17.5	16.9
Sheep and lambs:																
Slaughter (federally inspected) . . . . .	thous. animals	11,710	11,553	905	1,053	989	1,072	872	890	904	902	1,001	1,037	1,007	899	889
Receipts at 26 public markets	do	3,450	3,901	269	298	221	250	215	300	272	277	359	405	451	323	248
Shipments, feeder, to 8 corn-belt States	do	2,157	1,988	111	88	67	71	61	95	76	113	113	300	160	92	92
Price, wholesale, lambs, average (Chicago)	\$ per 100 lb.	24.29	25.00	22.00	22.50	21.25	21.25	22.75	20.25	26.75	24.75	24.00	22.50	22.25	22.50	22.00
MEATS AND LARD																
Total meats:																
Production (carcass weight, leaflard in), inspected slaughter	mil. lb.	28,336	29,290	2,647	2,732	2,419	2,748	2,513	2,569	2,552	2,327	2,624	2,599	2,787	2,646	2,582
Stocks (excluding lard), cold storage, end of period	mil. lb.	484	621	621	668	697	727	783	725	664	601	528	530	584	637	644
Exports (meat and meat preparations)	do	525	480	36	36	42	41	43	39	34	40	47	47	46	36	36
Imports (meat and meat preparations)	do	1,012	1,318	106	115	99	110	96	91	112	130	131	134	138	123	120
Beef and veal:																
Production, inspected slaughter	do	15,995	16,700	1,418	1,488	1,324	1,466	1,378	1,524	1,514	1,381	1,495	1,422	1,490	1,384	1,381
Stocks, cold storage, end of period	do	269	317	317	334	325	313	303	300	288	276	255	252	258	278	281
Exports	do	46	32	3	3	3	3	3	3	3	3	3	2	3	3	3
Imports	do	718	895	73	82	63	67	61	56	77	97	99	101	101	88	76
Price, wholesale, beef, fresh, steer carcasses, choice (600-700 lbs.) (New York)	\$ per lb.	.433	.442	.431	.437	.434	.419	.427	.442	.454	.460	.469	.486	.466	.460	.464
Lamb and mutton:																
Production, inspected slaughter	mil. lb.	576	581	46	55	52	56	44	43	43	43	48	50	49	45	45
Stocks, cold storage, end of period	do	12	17	17	15	15	15	16	17	15	13	11	13	15	15	15
Pork (including lard), production, inspected slaughter	mil. lb.	11,766	12,000	1,183	1,189	1,042	1,226	1,090	1,002	995	902	1,082	1,128	1,248	1,217	1,156
Pork (excluding lard):																
Production, inspected slaughter	do	9,330	9,662	955	959	845	996	880	798	799	724	878	918	1,009	987	944
Stocks, cold storage, end of period	do	152	234	234	256	290	331	386	336	293	239	199	203	250	279	286
Exports	do	53	55	6	5	7	6	5	4	3	2	3	4	7	5	5
Imports	do	262	298	25	23	27	32	24	25	32	26	24	21	23	23	32
Prices, wholesale:																
Hams, smoked, composite	\$ per lb.	.542	.587	.625	.578	.540	.549	.483	.523	.557	.523	.563	.545	.547	.546	.515
Fresh loins, 8-12 lb. average (New York)	do	.532	.569	.497	.512	.506	.487	.458	.556	.554	.594	.553	.545	.502	.465	.472
Lard:																
Production, inspected slaughter	mil. lb.	1,772	1,695	165	167	143	166	145	148	141	129	149	152	172	168	154
Stocks, dry and cold storage, end of period	do	62	100	100	116	125	132	142	128	128	118	106	107	105	120	150
Exports	do	251	158	14	18	14	9	19	13	14	20	16	13	18	27	8
Price, wholesale, refined (Chicago)	\$ per lb.	.153	.152	.133	.138	.136	.133	.135	.129	.124	.119	.125	.124	.120	.113	.113
POULTRY AND EGGS																
Poultry:																
Slaughter (commercial production)	mil. lb.	7,998	8,786	790	682	551	624	622	733	791	771	992	942	1,007	897	730
Stocks, cold storage (frozen), end of period, total	mil. lb.	315	436	436	437	409	351	321	296	308	368	486	603	725	608	524
Turkeys	do	200	267	267	275	254	207	176	149	160	22					

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	1965	1966	1966	1967											1968	
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<b>FOOD AND KINDRED PRODUCTS; TOBACCO—Continued</b>																
<b>POULTRY AND EGGS—Continued</b>																
Eggs:																
Production on farms..... mil. cases○	182.5	184.6	16.2	16.4	15.0	17.0	16.7	17.0	16.2	16.4	16.1	15.6	16.2	15.8	16.5	16.6
Stocks, cold storage, end of period:																
Shell..... thous. cases○	85	27	27	64	55	41	120	265	427	391	315	283	239	150	86	75
Frozen..... mil. lb.	51	36	36	37	41	44	55	71	85	93	99	100	98	96	89	85
Price, wholesale, extras, large (delivered; Chicago) \$ per doz.	.328	.401	.399	.343	.311	.322	.265	.258	.251	.324	.288	.320	.283	.298	.315	.310
<b>MISCELLANEOUS FOOD PRODUCTS</b>																
Cocoa (cacao) beans:																
Imports (incl. shells)..... thous. lg. tons.	354.4	319.3	26.8	49.8	50.9	39.8	21.6	10.8	18.9	16.5	9.2	8.9	12.4	17.8	26.1	320
Price, wholesale, Accra (New York)..... \$ per lb.	.172	.246	.249	.266	.305	.290	.274	.276	.278	.289	.279	.303	.291	.316	.310	
Coffee (green):																
Inventories ('roasters', importers', dealers'), end of period..... thous. bags○	3,143	3,141	3,141			2,874			2,457			2,702			2,414	
Roastings (green weight)..... do	21,680	21,300	5,425			5,657			5,226			4,816			5,592	
Imports, total..... do	21,290	22,056	1,664	1,979	1,618	2,092	1,717	1,722	1,647	2,126	1,818	1,599	2,103	1,845	1,424	
From Brazil..... do	5,742	6,726	471	560	359	412	362	183	488	627	620	476	778	637	316	
Price, wholesale, Santos, No. 4 (N.Y.) \$ per lb.	.451	.414	.398	.395	.388	.388	.385	.388	.395	.388	.380	.380	.375	.375	.373	.378
Confectionery, manufacturers' sales..... mil. \$	1,428	1,534	138	146	143	136	106	115	111	122	191	167	166	184		
Fish:																
Stocks, cold storage, end of period..... mil. lb.	230	271	271	253	224	204	190	183	184	226	240	247	238	248	253	228
Sugar:																
Cuban stocks, raw, end of period..... thous. Spanish tons.	472	* 389	* 389	685	1,640	2,890	3,390	3,190	2,730	2,369	2,151	1,666	1,191	641	366	350
United States:																
Deliveries and supply (raw basis):\$																
Production and receipts:																
Production..... thous. sh. tons.	4,152	4,045	899	561	216	110	10	144	123	48	60	92	670	1,090		
Entries from off-shore, total ♀..... do	5,796	6,250	2,074	246	233	158	214	481	479	760	588	542	327	339		
Hawaii and Puerto Rico..... do	1,966	1,911	7	170	143	184	156	198	146	102	286	205	152	117	99	
Deliveries, total ♀..... do	10,151	10,444	889	674	683	873	824	880	1,053	891	1,048	1,052	862	829		
For domestic consumption..... do	10,020	10,299	878	658	673	859	788	842	1,022	875	1,017	1,027	840	818		
Stocks, raw and ref., end of period..... do	2,648	2,598	2,832	2,734	2,614	2,501	2,379	2,130	1,869	1,428	1,149	1,418	* 2,217	* 2,861		
Exports, raw and refined..... sh. tons.	2,359	3,006	88	40	89	91	57	68	197	58	117	587	32	106	27	
Imports:																
Raw sugar, total ♀..... thous. sh. tons.	3,783	4,198	289	225	295	406	421	281	466	500	449	444	324	282	434	
From the Philippines..... do	1,055	1,039	16	64	45	100	154	54	182	143	70	103	49	29	188	
Refined sugar, total..... do	82	38	5	5	10	4	3	4	5	3	1	3	7	1	51	
Prices (New York):																
Raw, wholesale..... \$ per lb.	.068	.070	.071	.071	.072	.072	.072	.073	.074	.073	.073	.073	.074	.074	.073	.074
Refined:																
Retail (incl. N.E. New Jersey)..... \$ per 5 lb.	.595	.620	.636	.633	.630	.629	.629	.627	.631	.623	.620	.620	.615	.617		
Wholesale (excl. excise tax)..... \$ per lb.	.095	.096	.099	.099	.099	.099	.099	.099	.099	.099	.099	.099	.100	.100		
Tea, imports..... thous. lb.	130,358	132,996	10,545	12,461	11,633	14,419	14,518	12,663	12,378	10,476	11,907	9,931	8,196	10,144	13,857	
Baking or frying fats (incl. shortening):																
Production..... mil. lb.	2,792.5	3,189.5	264.3	259.8	260.1	270.5	249.9	283.6	275.9	221.5	281.3	276.0	284.7	* 294.2	267.6	
Stocks, end of period○	116.6	118.6	118.6	119.3	118.8	119.2	125.9	125.6	149.0	135.8	123.8	127.6	126.0	* 123.4	139.2	
Salad or cooking oils:																
Production..... do	2,773.1	2,946.8	259.8	238.0	240.8	254.1	244.5	251.0	255.6	230.3	255.8	251.8	238.2	* 229.5	231.6	
Stocks, end of period○	85.9	83.4	83.4	76.0	89.4	81.9	97.9	87.8	84.7	84.5	93.0	81.3	70.0	* 80.9	92.9	
Margarine:																
Production..... do	1,904.4	2,109.7	192.9	202.3	174.7	194.9	160.5	171.0	173.6	139.4	176.8	168.2	186.6	* 176.8	189.3	
Stocks, end of period○	41.6	53.2	53.2	49.5	55.3	65.3	57.9	57.9	50.7	61.9	61.4	57.9	61.3	* 53.3	59.9	
Price, wholesale (colored; mfr. to wholesaler or large retailer; delivered)..... \$ per lb.	.261	.266	.273	.273	.256	.256	.256	.256	.256	.256	.256	.256	.256	.256	.256	
<b>FATS, OILS, AND RELATED PRODUCTS</b>																
Animal and fish fats:Δ																
Tallow, edible:																
Production (quantities rendered)..... mil. lb.	580.1	566.7	51.0	51.0	53.4	51.3	50.3	57.2	49.8	41.5	44.9	43.8	42.9	* 45.7	44.9	
Consumption in end products..... do	416.8	516.1	40.6	35.3	44.4	43.9	44.9	46.3	45.0	40.4	55.4	45.1	40.3	* 44.4	39.4	
Stocks, end of period○	31.1	50.9	50.9	75.1	78.4	83.6	80.8	83.5	80.5	72.8	70.2	72.8	* 69.7	73.8		
Tallow and grease (except wool), inedible:																
Production (quantities rendered)..... do	4,302.5	4,466.9	410.7	408.5	387.9	419.8	393.7	403.8	419.1	364.1	405.8	373.5	387.1	* 395.7	386.2	
Consumption in end products..... do	2,210.5	2,439.6	207.9	210.5	191.3	205.6	202.1	211.1	220.4	173.6	210.8	200.7	194.4	* 192.2	185.4	
Stocks, end of period○	413.8	733.4	447.4	507.7	501.2	497.2	481.8	432.4	397.4	394.2	408.8	434.6	441.9	425.5		
Fish and marine mammal oils:																
Production..... do	190.2	164.1	7.1	1.9	.5	8	3.2	9.1	20.1	21.4	21.9	13.0	9.0	11.6	11.6	
Consumption in end products..... do	79.3	72.1	5.8	6.1	5.6	5.7	6.9	6.2	6.6	6.6	5.7	5.7	5.7	5.7	5.8	
Stocks, end of period○	185.3	158.5	168.5	153.0	154.4	135.5	145.5	165.9	165.6	167.7	165.0	160.4	165.1	* 168.1	174.1	
Vegetable oils and related products:																
Coconut oil:																
Production: Crude..... mil. lb.	365.4	358.5	(d)	(d)	(d)	37.3	* 35.5	34.6								
Refined..... do	488.1	569.6	41.9	52.4	44.9	62.7	45.0	52.4	49.0	53.4	49.6	44.5	54.4	42.7	35.5	
Consumption in end products..... do	723.5	733.4	60.0	65.9	56.4	65.0	68.3	52.0	63.5	69.5	62.9	68.4	61.4	52.4		
Stocks, crude and ref., end of period○	154.4	147.4	447.4	474.7	471.9	501.2	497.2	481.8	432.4	397.4	408.8	434.6	441.9	425.5		
Imports..... do	383.6	498.2	9.3	196.8	79.6	18.4	20.2	24.3	25.8	24.1	18.5	34.2	31.4	35.2	16.2	
Corn oil:																
Production: Crude..... do	445.9	446.6	34.1	34.3	33.7	40.4	37.7	38.5	40.2	33.9	38.2	30.1	38.9	* 35.5	* 33.5	
Refined..... do	412.8	397.6	33.6	34.0	30.3	38.8	33.7	34.8	36.8	33.2	35.6	39.7	* 32.7	* 35.1		
Consumption in end products..... do	422.9	388.0	34.0	34.2	32.5	38.2	31.0	35.1	40.0	35.7	34.9	40.1	* 34.2	* 35.5		
Stocks, crude and ref., end of period○	26.1	53.5	47.0	45.8	44.9	49.5	50.0	49.2	48.7	45.6	46.8	43.0	* 41.3	* 38.9</		

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and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1965	1966	1966	1967												1968
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	

### FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

FATS, OILS, AND RELATED PRODUCTS—Continued																
<b>Vegetable oils and related products—Continued</b>																
Cottonseed cake and meal:																
Production	thous. sh. tons	2,756.3	2,881.4	249.2	237.6	179.1	184.0	106.8	63.3	67.5	44.2	65.9	49.1	143.5	229.0	200.6
Stocks (at oil mills), end of period	do	80.9	94.2	94.2	111.6	126.1	148.1	166.9	160.9	157.8	148.4	133.2	104.9	121.6	137.1	147.4
Cottonseed oil:																
Production: Crude	mil. lb.	1,974.2	1,674.6	175.1	168.0	126.6	128.7	73.9	43.5	49.6	30.2	45.4	33.5	100.2	167.1	141.2
Refined	do	1,668.8	1,506.4	162.4	128.7	117.1	122.8	108.5	87.5	72.6	42.6	47.7	32.9	55.1	111.6	122.6
Consumption in end products	do	1,471.7	1,258.1	95.1	82.5	86.3	86.9	90.5	91.9	78.3	73.4	80.6	74.7	79.4	87.4	88.1
Stocks, crude and refined (factory and warehouse), end of period	mil. lb.	300.1	381.8	381.8	434.9	476.9	514.0	476.9	364.7	298.3	246.0	207.0	198.7	228.6	250.5	
Exports (crude and refined)	do	501.3	184.0	5.2	3.7	4.6	8.7	25.4	11.6	2.0	2.6	3.0	5.6	4.7	3.4	
Price, wholesale (drums; N.Y.)	\$ per lb.	.149	.178	.165	.151	.158	.158	.158	.158	.160	.150	.152	.154	.150		
Linseed oil:																
Production, crude (raw)	mil. lb.	410.1	454.2	30.1	33.3	29.7	31.3	30.2	32.5	35.4	7.2	32.9	37.8	35.3	35.9	23.0
Consumption in end products	do	227.2	234.7	15.8	19.1	19.3	19.1	20.2	22.5	19.6	16.9	18.1	16.9	15.6	13.9	12.4
Stocks, crude and refined (factory and warehouse), end of period	mil. lb.	213.5	208.4	208.4	205.9	204.9	206.5	204.7	211.8	199.2	184.1	185.4	187.4	196.6	222.6	225.6
Price, wholesale (Minneapolis)	\$ per lb.	.134	.128	.128	.128	.128	.128	.128	.128	.128	.128	.128	.127	.132	.132	
Soybean cake and meal:																
Production	thous. sh. tons	11,179.1	12,614.4	1,133.1	1,157.6	1,022.3	1,083.7	1,080.9	1,107.6	1,103.6	1,061.7	1,029.5	972.9	1,136.9	1,180.1	1,131.1
Stocks (at oil mills), end of period	do	75.4	120.0	120.0	134.1	111.0	86.3	146.1	111.7	122.1	141.3	102.3	109.6	151.6	165.5	177.9
Soybean oil:																
Production: Crude	mil. lb.	5,235.5	5,811.2	512.3	529.0	468.8	496.8	502.8	514.7	513.5	494.1	480.1	459.5	515.1	515.7	502.6
Refined	do	4,547.3	5,152.0	465.3	460.4	410.4	446.0	387.4	424.8	450.3	377.0	432.7	398.2	428.2	414.8	438.4
Consumption in end products	do	4,437.6	5,210.2	465.7	452.2	418.7	455.6	404.4	436.8	450.6	373.2	443.7	450.1	448.5	436.2	430.2
Stocks, crude and refined (factory and warehouse), end of period	mil. lb.	374.8	510.9	510.9	566.1	581.6	535.8	600.4	633.7	591.0	632.2	687.5	595.0	571.3	570.1	653.7
Exports (crude and refined)	do	1,026.7	684.8	97.8	24.3	45.7	41.0	66.5	131.0	86.2	43.1	118.0	79.1	114.3	40.1	
Price, wholesale (refined; N.Y.)	\$ per lb.	.134	.140	.131	.127	.127	.128	.127	.127	.122	.114	.122	.115	.111	.109	
<b>TOBACCO</b>																
Leaf:																
Production (crop estimate)	mil. lb.	1,855	1,888													2,007
Stocks, dealers' and manufacturers' end of period	mil. lb.	5,582	5,353	5,353												
Exports, incl. scrap and stems	thous. lb.	468,075	551,162	72,308	36,930	34,791	39,111	53,273	48,091	39,444	31,425	43,458	59,439	50,656	66,834	68,822
Imports, incl. scrap and stems	do	182,558	179,336	13,129	14,907	16,680	13,488	15,305	14,828	19,089	14,899	19,985	16,876	20,487	17,520	13,892
<b>Manufactured:</b>																
Consumption (withdrawals):																
Cigarettes (small):																
Tax-exempt	millions	44,236	46,112	3,549	3,406	3,967	4,593	3,972	4,321	5,262	4,141	3,495	3,894	3,870	4,148	3,902
Taxable	do	511,463	522,532	38,079	41,319	39,936	43,591	44,084	48,101	48,123	41,376	51,658	48,835	46,653	42,529	36,593
Cigars (large), taxable	millions	7,578	7,076	424	537	477	592	572	639	529	485	648	605	709	609	441
Exports, cigarettes	do	23,052	23,453	1,573	1,769	1,731	2,202	2,059	1,943	2,396	2,270	1,917	1,811	1,680	1,824	2,049

### LEATHER AND PRODUCTS

HIDES AND SKINS																
<b>Exports:</b>																
Value, total ♀	thous. \$	106,253	155,623	10,787	12,608	15,404	13,169	11,300	12,546	8,801	8,593	8,640	8,700	8,873	10,783	8,476
Calf and kid skins	thous. skins	2,458	2,582	180	175	230	265	198	264	351	174	138	160	221	233	217
Cattle hides	thous. hides	13,311	14,307	1,210	1,171	1,324	1,103	1,154	1,090	757	735	842	912	931	1,131	837
<b>Imports:</b>																
Value, total ♀	thous. \$	80,263	88,995	4,647	5,500	5,600	6,200	6,300	5,200	5,400	5,300	4,100	4,500	4,200	4,400	4,500
Sheep and lamb skins	thous. pieces	31,850	36,998	1,656	1,859	2,510	3,857	4,079	3,846	3,194	2,925	2,503	2,833	3,460	1,804	3,174
Goat and kid skins	do	14,411	10,331	364	865	793	576	457	721	531	740	558	510	479	488	391
<b>Prices, wholesale, f.o.b. shipping point:</b>																
Calfskins, packer, heavy, 9 1/4 lb.	\$ per lb.	.541	.601	.550	.500	.575	.500	.450	.450	.450	.400	.400	.410	.430	.460	
Hides, steer, heavy, native, over 53 lb.	do	.143	.177	.129	.134	.129	.128	.125	.119	.130	.125	.110	.125	.105	.108	
<b>LEATHER</b>																
Production:																
Calf and whole kip	thous. skins	6,263	4,720	341	299	332	349	320	379	340	226	370	294	374	378	
Cattle hide and side kip	thous. hides and kips	23,436	23,830	1,921	1,912	1,924	2,085	1,895	2,050	1,933	1,461	2,059	1,892	2,102	2,070	
Goat and kid	thous. skins	14,557	13,372	909	907	742	841	752	777	769	485	624	663	757	781	
Sheep and lamb	do	30,316	29,302	1,960	2,012	2,153	2,251	2,459	2,402	1,808	2,778	2,557	2,607	2,748		
Exports:																
Upper and lining leather	thous. sq. ft.	69,953	65,704	4,796	5,511	4,869	6,192	3,691	5,565	8,933	4,415	5,631	7,260	6,301	6,883	6,520
Prices, wholesale, f.o.b. tannery:																
Sole, bends, light	index, 1957-59=100	101.9	114.5	103.2	103.2	107.4	106.0	104.6	101.1	98.2	95.4	95.4	91.2	90.5	90.5	
Upper, chrome calf, B and C grades	index, 1957-59=100	99.5	105.5	103.2	103.2	101.6	99.2	98.3	98.3	95.3	88.1	88.1	83.5	84.2	85.8	
<b>LEATHER MANUFACTURES</b>																
Shoes and slippers:																
Production, total	thous. pairs	629,095	646,897	49,034	52,534	49,890	63,812	46,302	48,744	49,024	40,932	58,249	50,545	53,888	51,641	
Shoes, sandals, and play shoes, except athletic	thous. pairs															
Slippers	do	531,914	536,583	41,930	45,571	42,463	44,66									

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967											1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	
<b>LUMBER AND PRODUCTS</b>																
<b>LUMBER—ALL TYPES</b>																
National Forest Products Association:																
Production, total..... mil. bd. ft.	36,626	36,433	2,526	2,356	2,671	3,161	2,900	3,039	2,976	2,654	3,124	2,970	3,066	2,864	2,549	
Hardwoods..... do.	7,467	7,563	529	554	560	610	648	628	621	578	594	605	613	564	513	
Softwoods..... do.	29,159	28,870	1,998	1,982	2,111	2,551	2,252	2,411	2,355	2,076	2,530	2,365	2,453	2,300	2,036	
Shipments, total..... do.	37,663	36,662	2,591	2,577	2,736	3,112	2,954	2,987	2,961	2,773	3,137	3,043	3,025	2,853	2,700	
Hardwoods..... do.	8,232	8,075	598	650	615	678	623	571	563	529	581	613	605	611	603	
Softwoods..... do.	29,431	28,587	1,993	1,927	2,121	2,434	2,331	2,416	2,398	2,244	2,556	2,430	2,425	2,242	2,097	
Stocks (gross), mill, end of period, total..... do.	5,704	5,775	5,775	5,810	5,880	5,931	5,935	5,968	6,013	5,909	5,902	5,857	5,872	5,907	5,810	
Hardwoods..... do.	1,156	1,127	1,127	1,106	1,125	1,127	1,186	1,215	1,300	1,374	1,399	1,414	1,426	1,391	1,391	
Softwoods..... do.	4,548	4,648	4,704	4,755	4,804	4,749	4,753	4,713	4,535	4,503	4,443	4,431	4,481	4,419	4,419	
Exports, total sawmill products..... do.	962	1,009	70	76	67	87	95	98	131	89	100	90	103	82	95	
Imports, total sawmill products..... do.	5,163	5,120	307	300	339	502	419	432	496	418	598	431	415	380	256	
<b>SOFTWOODS</b>																
Douglas fir:																
Orders, new..... mil. bd. ft.	8,950	8,480	700	678	603	668	657	677	704	644	708	595	624	660	693	
Orders, unfilled, end of period..... do.	621	486	486	568	602	600	589	562	567	606	597	528	502	505	580	
Production..... do.	8,913	8,601	551	613	612	739	670	729	656	539	716	634	683	662	574	
Shipments..... do.	8,936	8,615	617	596	568	670	668	704	699	605	716	665	649	658	618	
Stocks (gross), mill, end of period..... do.	1,054	1,026	1,057	1,101	1,170	1,185	1,210	1,167	1,084	1,084	1,053	1,045	1,049	1,006	-----	
Exports, total sawmill products..... do.	445	401	22	34	27	31	35	37	48	27	30	32	32	24	32	
Sawed timber..... do.	111	110	4	10	8	9	10	9	18	7	4	11	9	9	10	
Boards, planks, scantlings, etc..... do.	334	290	17	24	19	22	25	28	30	21	26	21	23	15	22	
Prices, wholesale:																
Dimension, construction, dried, 2" x 4", R. L. \$ per M bd. ft.	82.16	85.62	79.96	83.94	80.91	84.06	82.96	82.40	83.24	82.82	86.09	90.71	89.63	89.20	-----	
Flooring, C and better, F. G., 1" x 4", R. L. \$ per M bd. ft.	156.85	165.87	169.69	169.11	170.31	171.47	171.47	172.63	172.05	170.86	170.86	169.30	168.63	167.96	-----	
Southern pine:																
Orders, new..... mil. bd. ft.	6,988	6,419	433	487	524	582	540	566	575	519	637	589	599	572	527	
Orders, unfilled, end of period..... do.	366	274	274	288	310	294	291	292	294	283	316	315	294	277	307	
Production..... do.	6,628	6,654	507	514	510	605	526	588	583	517	586	584	592	610	536	
Shipments..... do.	6,903	6,511	436	473	502	598	543	565	573	530	604	590	620	589	497	
Stocks (gross), mill and concentration yards, end of period..... mil. bd. ft.	1,087	1,230	1,230	1,271	1,279	1,286	1,269	1,292	1,302	1,289	1,271	1,265	1,237	1,258	1,297	
Exports, total sawmill products..... M bd. ft.	100,581	99,202	7,855	6,566	7,042	8,329	6,425	8,502	7,026	5,989	6,496	6,220	8,795	8,817	7,229	
Prices, wholesale, (indexes):																
Boards, No. 2 and better, 1" x 6", R. L. 1957-59=100	94.3	105.1	102.4	101.0	101.0	101.6	101.4	102.2	103.1	103.6	103.7	105.0	105.2	106.5	-----	
Flooring, B and better, F. G., 1" x 4", S. L. 1957-59=100	97.1	106.2	107.2	106.2	105.8	105.8	105.8	105.1	105.1	105.2	105.6	106.4	106.7	107.2	-----	
Western pine:																
Orders, new..... mil. bd. ft.	10,445	10,295	773	732	865	904	871	884	845	920	955	898	904	793	835	
Orders, unfilled, end of period..... do.	535	427	427	476	501	503	511	507	495	525	510	479	484	504	557	
Production..... do.	10,296	10,337	746	652	770	947	820	847	862	824	973	911	923	795	731	
Shipments..... do.	10,373	10,403	747	683	841	902	863	888	857	890	970	929	899	773	782	
Stocks (gross), mill, end of period..... do.	1,732	1,666	1,666	1,635	1,564	1,609	1,566	1,526	1,531	1,465	1,468	1,450	1,474	1,496	1,445	
Price, wholesale, Ponderosa, boards, No. 3, 1" x 12", R. L. (6' and over)..... \$ per M bd. ft.	67.42	69.39	64.01	65.88	66.40	69.55	73.32	74.16	73.87	73.88	73.12	73.18	74.39	73.73	-----	
<b>HARDWOOD FLOORING</b>																
Maple, beech, and birch:																
Orders, new..... mil. bd. ft.	31.2	31.2	1.8	1.7	2.2	3.0	3.1	2.3	2.6	2.2	2.2	1.2	2.1	1.8	1.7	
Orders, unfilled, end of period..... do.	11.1	16.3	16.3	16.2	16.7	17.5	18.0	17.2	17.4	17.4	17.0	16.4	16.6	15.8	15.4	
Production..... do.	29.0	25.1	2.1	1.9	1.8	2.2	2.1	2.5	2.4	2.4	2.9	2.5	2.4	2.7	2.5	
Shipments..... do.	30.2	26.7	2.0	1.9	1.8	2.1	2.2	2.4	2.4	2.4	2.0	2.9	2.1	2.5	1.8	
Stocks (gross), mill, end of period..... do.	3.1	1.8	1.8	1.9	2.0	2.2	2.2	2.3	2.3	2.5	2.9	3.3	3.0	3.5	4.4	
Oak:																
Orders, new..... do.	818.4	618.1	40.2	45.9	48.3	61.1	39.4	43.1	45.3	42.2	61.1	43.2	41.1	40.0	36.1	
Orders, unfilled, end of period..... do.	64.3	26.0	26.7	31.7	39.4	34.8	31.8	28.4	38.2	28.7	33.8	28.0	23.9	21.9	20.1	
Production..... do.	778.7	685.6	41.6	44.0	42.4	51.6	46.4	49.9	47.2	38.6	52.0	47.4	49.3	45.4	37.1	
Shipments..... do.	783.3	654.4	38.4	45.2	43.0	53.4	44.0	46.5	47.9	41.9	56.1	49.0	45.8	42.1	37.3	
Stocks (gross), mill, end of period..... do.	35.4	58.3	58.3	57.1	56.4	53.9	55.9	60.3	61.4	58.0	54.0	52.3	54.7	58.1	57.9	

**METALS AND MANUFACTURES**

<b>IRON AND STEEL</b>																
Exports:																
Steel mill products..... thous. sh. tons.	2,496	1,724	184	205	190	162	160	137	122	103	118	106	129	128	127	-----
Scrap..... do.	6,170	5,857	472	491	544	776	641	805	811	716	657	779	610	451	353	-----
Pig iron..... do.	28	12	3	(1)	(1)	(1)	1	1	(1)	5	(1)	(1)	(1)	(1)	(1)	-----
Imports:																
Steel mill products..... do.	10,383	10,753	770	782	744	882	828	1,030	963	965	985	956	999	1,308	1,013	-----
Scrap..... do.	235	464	21	31	12	24	16	26	27	22	29	21	28	21	28	-----
Pig iron..... do.	916	1,252	43	44	46	37	41	63	41	49	62	22	57	71	78	-----
<b>Iron and Steel Scrap</b>																
Production..... thous. sh. tons.	55,213	55,463	4,480	4,466	4,142	4,610	4,323	4,451	4,198	3,803	4,351	4,293	-----	-----	-----	-----
Receipts..... do.	35,320	36,606	2,792	2,702	2,462	2,909	3,150	3,259	3,119	2,674	3,058	3,070	-----	-----	-----	

Unless otherwise stated, statistics through 1966  
and descriptive notes are shown in the 1967  
edition of BUSINESS STATISTICS

	1965	1966	1966	1967											1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	

## METALS AND MANUFACTURES—Continued

IRON AND STEEL—Continued		METALS AND MANUFACTURES—Continued														
<b>Ore</b>																
Iron ore (operations in all U.S. districts):																
Mine production.....	thous. lg. tons.	87,420	90,704	5,085	4,773	4,576	5,049	6,277	9,039	9,419	9,526	9,697	8,875	7,367	4,766	-----
Shipments from mines.....	do	<sup>1</sup> 85,331	90,583	2,845	1,869	1,772	1,778	5,494	11,119	10,998	11,373	10,631	9,816	8,714	6,502	-----
Imports.....	do	45,105	46,259	2,811	2,864	2,049	1,712	2,629	4,582	5,273	4,204	5,377	3,500	4,948	4,377	3,328
U.S. and foreign ores and ore agglomerates:																
Receipts at iron and steel plants.....	do	121,964	128,225	6,691	3,400	3,391	3,753	6,988	14,349	15,240	15,037	14,373	12,627	12,631	10,651	6,995
Consumption at iron and steel plants.....	do	125,143	127,694	10,275	10,203	9,370	10,479	9,816	10,015	8,853	9,222	9,456	10,307	10,479	11,220	342
Exports.....	do	7,085	7,779	367	352	366	736	626	555	739	337	524	674	417		
Stocks, total, end of period.....	do	69,158	70,088	70,088	66,280	63,055	59,349	57,141	59,242	64,069	68,203	72,375	74,727	75,908	73,804	-----
At mines.....	do	12,667	12,673	12,673	15,793	18,637	21,908	22,515	20,435	18,856	17,042	16,103	15,162	13,815	11,470	
At furnace yards.....	do	53,997	54,658	47,843	41,864	35,138	32,311	36,645	43,032	48,847	53,764	56,829	59,153	59,325	55,121	
At U.S. docks.....	do	2,494	2,707	2,644	2,554	2,303	2,315	2,162	2,181	2,314	2,508	2,736	2,935	3,009	2,987	
Manganese (mn. content), general imports.....	do	1,272	1,293	97	124	134	112	60	61	85	60	69	121	66	96	97
<b>Pig Iron and Iron Products</b>																
Pig iron:																
Production (excluding production of ferroalloys).....	thous. sh. tons.	<sup>3</sup> 88,185	<sup>3</sup> 91,500	7,350	7,374	6,804	7,587	7,215	7,321	6,689	6,696	6,951	7,055	7,530	7,626	8,182
Consumption.....	do	88,945	91,770	7,293	7,355	6,853	7,555	7,117	7,288	6,605	6,678	7,102	7,198			
Stocks (consumers' and suppliers'), end of period.....	thous. sh. tons.	2,329	2,962	2,962	3,036	2,995	3,066	3,161	3,224	3,299	3,354	3,204	3,068			
Prices:																
Composite.....	\$ per lg. ton.	62.75	62.74	62.70	62.70	62.70	62.70	62.70	62.70	62.70	62.70	62.70	62.70	62.70	62.70	62.70
Basic (furnace).....	do	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00	63.00
Foundry, No. 2, Northern.....	do	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	63.50	
Castings, gray iron:																
Orders, unfilled, for sale, end of period.....	thous. sh. tons.	882	962	962	940	945	927	896	919	896	882	896	897	909	851	
Shipments, total.....	do	15,713	15,716	1,214	1,220	1,113	1,246	1,180	1,262	1,256	934	1,240	1,169	1,235	1,281	
For sale.....	do	9,171	8,927	669	636	606	675	653	698	709	581	747	703	742	715	
Castings, malleable iron:																
Orders, unfilled, for sale, end of period.....	thous. sh. tons.	174	182	182	161	147	140	134	133	131	132	137	132	122	121	
Shipments, total.....	do	1,186	1,133	89	90	85	95	81	93	88	64	85	89	95	89	
For sale.....	do	648	688	56	54	54	60	48	55	53	41	51	51	49	51	
<b>Steel, Raw and Semifinished</b>																
Steel (raw):																
Production.....	thous. sh. tons.	<sup>1</sup> 131,462	<sup>1</sup> 134,101	10,435	10,632	10,041	10,963	10,349	10,577	9,576	9,620	10,300	10,438	11,171	11,299	11,953
Index.....	daily average 1967-59=100	135.3	138.1	126.5	128.9	134.8	132.9	129.6	128.2	119.9	116.6	124.8	130.7	135.4	141.5	144.9
Steel castings:																
Orders, unfilled, for sale, end of period.....	thous. sh. tons.	436	590	590	557	510	454	404	373	342	328	317	319	303	299	
Shipments, total.....	do	1,961	2,155	179	171	165	180	162	165	142	124	138	143	146	146	
For sale, total.....	do	1,570	1,792	148	145	139	159	136	139	105	113	116	118	118	120	
<b>Steel Mill Products</b>																
Steel products, net shipments:																
Total (all grades).....	do	<sup>1</sup> 92,666	<sup>1</sup> 89,995	6,846	7,292	6,531	7,562	6,763	7,247	7,029	6,221	7,169	6,700	7,181	7,310	7,008
By product:																
Semifinished products.....	do	4,528	3,806	364	348	360	403	326	316	291	264	327	329	363	371	376
Structural shapes (heavy), steel piling.....	do	6,798	6,764	543	534	508	591	536	538	481	448	492	494	511	518	493
Plates.....	do	9,764	9,103	667	701	668	784	665	667	660	574	645	597	640	691	680
Rails and accessories.....	do	1,523	1,776	144	137	144	169	154	147	125	95	98	78	94	88	109
Bars and tool steel, total.....	do	14,488	14,523	1,148	1,142	1,059	1,212	1,069	1,098	958	1,124	1,024	1,108	1,136	1,044	
Bars: Hot rolled (incl. light shapes).....	do	9,344	9,126	746	741	673	755	650	662	637	617	560	617	702	672	
Reinforcing.....	do	3,150	3,276	235	219	216	268	267	279	297	278	312	288	311	281	236
Cold finished.....	do	1,877	1,999	157	170	160	177	143	156	149	113	142	112	137	144	128
Pipe and tubing.....	do	8,689	9,233	587	801	557	705	722	897	908	736	820	718	710	725	
Wire and wire products.....	do	3,484	3,495	241	247	249	288	270	275	280	229	276	267	270	253	225
Tin mill products.....	do	6,659	5,828	427	555	510	688	589	564	601	541	596	685	560	338	427
Sheets and strip (incl. electrical), total.....	do	36,733	35,468	2,724	2,827	2,476	2,772	2,432	2,737	2,590	2,377	2,790	2,508	2,924	3,196	2,986
Sheets: Hot rolled.....	do	10,630	10,137	781	799	710	794	686	706	773	695	793	726	841	885	823
Cold rolled.....	do	16,571	15,972	1,240	1,299	1,089	1,208	1,085	1,238	1,111	1,067	1,267	1,121	1,301	1,508	1,435
By market:																
Service centers and distributors.....	do	<sup>1</sup> 16,369	<sup>1</sup> 16,400	3,881	-----	-----	3,842	-----	-----	8,706	-----	-----	3,475	<sup>2</sup> 1,285	<sup>2</sup> 1,342	<sup>2</sup> 1,229
Construction, incl. maintenance.....	do	<sup>1</sup> 11,836	<sup>1</sup> 11,862	2,505	-----	-----	2,650	-----	-----	3,161	-----	-----	2,876	<sup>2</sup> 981	<sup>2</sup> 918	<sup>2</sup> 874
Contractors' products.....	do	<sup>1</sup> 5,018	<sup>1</sup> 4,969	1,113	-----	-----	1,089	-----	-----	1,197	-----	-----	1,133	<sup>2</sup> 419	<sup>2</sup> 391	<sup>2</sup> 356
Automotive.....	do	1,20,123	17,984	4,642	-----	-----	3,928	-----	-----	3,793	-----	-----	4,020	<sup>2</sup> 1,499	<sup>2</sup> 1,679	<sup>2</sup> 1,599
Rail transportation.....	do	1,8,805	1,4,332	1,016	-----	995	-----	-----	-----	899	-----	-----	634	<sup>2</sup> 226	<sup>2</sup> 233	<sup>2</sup> 246
Machinery, industrial equip., tools.....	do	1,5,873	1,5,747	1,383	-----	1,357	-----	-----	1,221	-----	-----	1,103	<sup>2</sup> 400	<sup>2</sup> 454	<sup>2</sup> 421	
Containers, packaging, ship. materials.....	do	<sup>1</sup> 7,331	<sup>1</sup> 6,597	1,426	-----	1,829	-----	-----	1,952	-----	-----	1,956	<sup>2</sup> 619	<sup>2</sup> 400	<sup>2</sup> 498	
Other.....	do	1,22,311	1,22,104	5,612	-----	5,677	-----	-----	5,109	-----	-----	4,885	<sup>2</sup> 1,803	<sup>2</sup> 1,893	<sup>2</sup> 1,779	
Steel mill products, inventories, end of period:																
Consumers' (manufacturers only) mil. sh. tons.	do	12.9	10.1	10.1	10.1</td											

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	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	

## METALS AND MANUFACTURES—Continued

NONFERROUS METALS AND PRODUCTS																
<b>Aluminum:</b>																
Production, primary (dom. and foreign ores) . . . . .	2,754.5	2,968.4	262.1	265.2	243.6	274.4	268.4	278.9	270.1	277.0	277.6	270.4	283.8	—	—	—
Recovery from scrap (aluminum content) . . . . .	1,769.0	808.0	65.0	67.0	62.0	72.0	67.0	65.0	63.0	58.0	64.0	65.0	—	—	—	—
Imports (general):																
Metal and alloys, crude . . . . .	527.3	521.8	40.7	36.6	32.7	41.1	44.5	39.0	37.9	26.4	30.7	43.0	35.3	37.7	45.7	—
Plates, sheets, etc. . . . .	65.4	119.1	6.8	7.7	6.5	6.8	5.3	4.5	4.7	3.6	3.4	3.1	4.2	3.4	—	—
Exports, metal and alloys, crude . . . . .	203.6	188.2	21.8	20.5	24.9	24.0	21.9	19.6	18.3	20.3	12.3	12.8	11.0	12.4	11.1	—
Stocks, primary (at reduction plants), end of period . . . . .	64.8	74.8	74.8	76.6	69.1	69.8	83.1	93.3	109.8	142.0	170.6	187.6	204.9	—	—	—
Price, primary ingot, 99.5% minimum . . . . \$ per lb.	.2451	.2450	.2450	.2474	.2500	.2500	.2500	.2500	.2500	.2500	.2500	.2500	.2500	.2500	.2500	.2500
<b>Aluminum shipments:</b>																
Ingot and mill products (net) . . . . .	8,016.7	8,709.2	713.5	727.6	739.8	767.7	730.4	752.1	751.0	658.3	743.3	745.8	760.8	736.6	750.2	—
Mill products, total . . . . .	5,679.4	6,459.1	482.8	495.4	519.1	559.8	524.2	565.7	549.2	486.9	527.4	534.3	560.6	539.2	509.8	—
Plate and sheet (excluding foil) . . . . .	2,609.8	2,942.3	218.1	224.9	239.2	241.8	243.3	242.5	254.2	216.9	227.5	243.1	255.5	245.0	237.9	—
Castings <sup>1</sup> . . . . .	1,409.0	1,633.7	134.4	145.4	128.4	136.4	128.4	135.8	133.3	98.6	133.6	115.2	121.6	130.1	—	—
<b>Copper:</b>																
Production:																
Mine, recoverable copper . . . . . thous. sh. tons.	1,351.7	1,429.2	125.4	122.4	117.8	132.9	131.8	130.4	127.0	66.4	29.7	22.4	23.5	21.8	21.5	—
Refinery, primary . . . . .	1,711.8	1,711.0	161.1	148.9	138.6	151.8	138.3	160.0	161.9	88.8	42.9	30.0	37.8	16.0	18.1	—
From domestic ores . . . . .	1,355.7	1,353.1	129.0	122.3	111.5	124.9	114.9	129.8	130.0	70.3	27.3	8.3	4.5	—	—	—
From foreign ores . . . . .	376.1	357.9	32.1	26.6	27.1	26.9	23.4	30.2	31.9	18.6	15.6	21.7	33.2	—	—	—
Secondary, recovered as refined . . . . .	429.4	472.0	35.7	40.9	33.1	41.0	42.3	42.7	43.2	27.9	20.5	22.8	29.6	27.4	23.3	—
Imports (general):																
Refined, unrefined, scrap (copper cont.) . . . . .	523.8	596.7	57.5	43.1	58.4	42.6	45.4	55.2	59.3	39.9	36.6	57.8	61.4	79.9	64.4	—
Refined . . . . .	137.4	162.7	23.6	20.3	19.8	13.3	21.3	18.2	22.5	18.2	17.9	26.9	45.0	58.1	47.5	—
Exports:																
Refined and scrap . . . . .	422.1	334.7	14.9	21.7	22.4	32.7	27.7	20.6	32.9	24.2	11.3	12.5	12.1	13.3	10.4	—
Refined . . . . .	325.0	273.1	10.3	15.7	16.0	24.9	21.5	16.0	28.7	18.3	4.3	4.9	4.2	2.9	2.0	—
Consumption, refined (by mills, etc.) . . . . .	12,035.0	2,382.0	194.1	204.5	197.8	217.9	187.0	191.7	192.2	102.2	142.5	133.5	p 134.9	p 122.6	p 121.4	—
Stocks, refined, end of period . . . . .	174.0	240.0	204.0	233.9	227.1	242.3	240.8	270.7	289.6	318.4	270.2	288.1	p 204.4	p 185.1	p 172.7	—
Fabricators' . . . . .	113.0	174.0	174.0	168.4	160.6	177.5	193.6	205.6	223.6	247.8	210.3	172.5	p 139.5	p 124.1	p 117.3	—
Price, bars, electrolytic (N.Y.) . . . . \$ per lb.	.3502	.3617	.3624	.3787	.3810	.3808	.3817	.3812	.3808	.3830	.3909	—	—	—	—	—
<b>Copper-base mill and foundry products, shipments (quarterly total):</b>																
Copper mill (brass mill) products . . . . . mil. lb.	2,977	3,326	809	—	—	745	—	—	649	—	—	605	—	—	—	—
Copper wire mill products (copper cont.) . . . . .	2,177	2,494	646	—	—	644	—	—	608	—	—	529	—	—	—	—
Brass and bronze foundry products . . . . .	1,889	1,007	248	—	—	241	—	—	249	—	—	232	—	—	—	—
<b>Lead: △</b>																
Production:																
Mine, recoverable lead . . . . . thous. sh. tons.	301.1	327.4	27.5	25.3	25.3	29.4	29.0	31.5	27.4	24.2	24.5	23.3	24.3	21.9	—	—
Recovered from scrap (lead cont.) . . . . .	575.8	572.8	44.2	45.4	42.2	48.0	43.3	45.5	40.9	39.2	48.7	46.9	48.6	50.1	—	—
Imports (general), ore (lead cont.), metal . . . . .	344.4	431.3	47.0	45.3	42.2	46.6	36.2	34.6	54.0	38.2	43.6	30.3	41.2	42.5	33.6	—
Consumption, total . . . . .	1,241.5	1,323.9	114.7	106.6	97.3	110.9	104.9	108.8	103.8	85.4	102.6	100.9	109.8	104.5	—	—
Stocks, end of period:																
Producers', ore, base bullion, and in process (lead content), ABMS . . . . . thous. sh. tons.	106.8	142.2	142.2	157.9	154.8	154.8	154.7	159.1	158.8	165.0	171.2	169.8	173.4	168.8	160.2	—
Refiners' (primary), refined and antimonial (lead content) . . . . . thous. sh. tons.	25.2	23.4	23.4	24.9	29.7	29.5	32.2	33.7	31.6	31.5	28.2	22.7	19.5	19.1	—	—
Consumers' (lead content) . . . . .	109.2	85.4	85.4	92.6	90.2	98.6	97.3	93.5	105.3	114.2	112.8	108.5	106.0	102.0	—	—
Scrap (lead-base, purchased), all smelters (gross weight) . . . . . thous. sh. tons.	54.8	48.3	48.3	45.9	46.8	46.3	49.3	50.4	50.8	51.3	49.9	46.8	47.9	48.2	—	—
Price, common grade (N.Y.) . . . . \$ per lb.	.1600	.1512	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400	.1400
<b>Tin: △</b>																
Imports (for consumption):																
Ore (tin content) . . . . . lg. tons.	4,326	2,4372	208	17	393	122	32	179	0	0	0	964	1,013	68	467	—
Bars, pigs, etc. . . . .	40,814	41,624	3,418	3,662	2,883	4,268	5,350	3,933	3,328	4,359	3,302	4,305	4,416	5,343	4,775	—
Recovery from scrap, total (tin cont.) . . . . .	125,076	25,318	1,910	1,910	1,945	1,940	1,885	1,955	2,010	1,620	1,775	1,530	1,615	—	—	—
As metal . . . . .	1,3,401	3,315	275	265	265	260	270	270	280	320	275	305	295	—	—	—
Consumption, pig, total . . . . .	84,011	85,486	6,595	7,000	6,720	7,260	6,685	7,570	7,065	5,995	6,220	6,025	6,150	6,165	—	—
Primary . . . . .	58,550	60,209	4,585	5,040	4,875	5,275	4,740	5,350	5,125	4,370	4,690	4,580	4,545	4,485	—	—
Exports, incl. reexports (metal) . . . . .	3,064	3,060	249	737	422	235	209	267	165	65	240	39	30	75	36	—
Stocks, pig (industrial), end of period . . . . .	27,661	22,687	22,400	20,665	20,500	20,825	20,265	20,975	19,855	18,607	19,250	17,500	1,5199	1,5501	1,5259	1,4788
Price, pig, Straits (N.Y.), prompt . . . . \$ per lb.	1,7817	1,6402	1,5399	1,5388	1,5438	1,5371	1,5333	1,5311	1,5494	1,5439	1,5250	1,5101	1,5199	1,5501	1,5259	1,4788
<b>Zinc: △</b>																
Mine production, recoverable zinc . . . . . thous. sh. tons.	611.2	572.6	42.5	43.6	43.7	50.1	48.7	49.9	47.6	44.3	48.7	43.2	42.1	41.3	—	—
Imports (general):																
Ores (zinc content) . . . . .	429.4	521.3	56.0	47.9	51.2	48.6	46.8	56.9	64.0	45.2	37.6	28.3	29.8	44.8	32.8	—
Metal (slab, blocks) . . . . .	153.0	277.4	21.3	27.2	11.1	26.9	14.9	15.4	17.0	18.3	20.6	16.1	11.9	23.0	19.0	—
Consumption (recoverable zinc content):																
Ores . . . . .	1,122.9	1,128.7	9.4	9.1	8.7	10.2	9.3	8.8	8.0	7.6	8.6	8.3	8.6	10.0	—	—
Scrap, all types . . . . .	1,265.1	1,269.6	19.6	19.1												

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## METALS AND MANUFACTURES—Continued

## HEATING EQUIPMENT, EXC. ELECTRIC

Radiators and convectors, shipments:																
Cast-iron..... mil. sq. ft. radiation	111.6	7.5	.4	.5	.6	5.9	5.8	5.7	.7	.4	.5	.8	.7	.6		
Nonferrous..... do	115.3	290.4		6.5	5.5					5.6	8.8	9.6	9.8	8.0		
Oil burners:																
Shipments..... thous.	1,564.4	615.6	46.9	46.8	40.5	46.6	30.3	46.2	55.6	35.7	69.2	71.5	74.9	61.9		
Stocks, end of period..... do	342.0	40.4	40.4	43.4	40.4	39.1	43.3	40.4	42.4	42.6	44.0	36.8	29.7	28.9		
Ranges, gas, domestic cooking (incl. free-standing, set-in, high-oven ranges, and built-in oven broilers), shipments..... thous.	1,211.9	2,153.7	164.3	138.7	163.2	206.9	161.3	182.4	194.5	133.5	185.4	197.6	195.5			
Top burner sections (4-burner equiv.), ship..... do	304.8	234.1	15.6	12.3	13.5	16.1	13.6	15.9	18.6	13.8	18.4	21.2	18.9			
Stoves, domestic heating, shipments, total..... do	1,415.2	1,422.3	75.1	56.1	74.1	74.3	69.6	98.5	101.2	115.7	157.1	190.7	188.0	118.8		
Gas..... do	994.0	997.7	51.6	33.2	44.6	49.4	44.7	68.2	81.8	85.2	113.4	134.7	136.4	91.4		
Warm-air furnaces (forced-air and gravity air-flow), shipments, total..... thous.	1,566.6	1,334.3	86.4	88.1	86.8	94.0	90.1	98.7	107.0	113.1	144.7	172.5	168.9	127.2		
Gas..... do	1,228.7	1,027.4	64.5	68.3	66.6	73.6	72.8	78.7	81.3	89.2	108.5	126.6	126.7	97.3		
Water heaters, gas, shipments..... do	2,616.4	2,488.9	176.4	206.4	203.7	229.0	224.6	199.2	203.3	176.1	225.5	214.7	233.3	197.1		

## MACHINERY AND EQUIPMENT

Foundry equipment (new), new orders, net mo. avg. shipments 1957-59=100.....	322.5	279.9	317.1	216.6	195.8	320.6	523.5	255.0	323.9	213.1	207.0	319.8	536.0	210.2	284.9
Furnaces (industrial) and ovens, etc., new orders (domestic), net..... mil. \$	152.8	179.3	10.7	8.9	18.2	13.4	10.6	9.7	14.1	10.9	14.3	10.7	5.5	10.3	11.0
Electric processing..... do	21.6	23.9	1.3	.8	1.2	1.4	1.0	1.8	1.2	1.0	.5	.5	1.1	1.3	.5
Fuel-fired (exc. for hot rolling steel)..... do	75.2	95.9	2.9	4.1	5.0	8.3	5.8	4.0	8.4	7.1	9.8	3.6	1.8	6.3	7.1

## Material handling equipment (industrial):

Orders (new), index, seas. adj. 1957-59=100.....	186.3	207.2	212.8	212.4	177.2	176.6	231.6	165.3	205.8	173.4	219.3	201.0	190.8			
Industrial trucks (electric), shipments:																
Hand (motorized)..... number	8,202	10,390	1,029	826	903	1,024	997	1,079	1,136	844	789	875	845	903	912	
Rider-type..... do	9,994	12,404	1,402	886	976	1,374	1,032	1,014	995	885	780	1,021	1,067	1,058	1,086	

## Industrial trucks and tractors (internal combustion engines), shipments.....

number.....	41,746	47,043	4,202	3,465	3,417	3,985	3,552	3,748	3,938	3,283	3,284	3,665	3,292	2,961	3,406
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## Machine tools:

Metal cutting type tools: <sup>†</sup>																
Orders, new (net), total..... mil. \$	1,251.70	1,629.90	120.35	94.15	101.45	105.35	90.85	101.00	110.80	93.90	115.60	78.80	77.25	77.45	88.10	
Domestic..... do	1,122.65	1,483.10	107.35	86.30	89.00	93.30	82.65	90.85	100.05	82.95	105.60	74.40	71.75	67.65	79.70	
Shipments, total..... do	1,022.55	1,221.75	135.50	92.30	100.55	132.80	103.60	118.30	129.80	102.55	93.05	122.40	106.20	114.25	139.25	
Domestic..... do	885.85	1,097.50	120.95	83.05	90.45	116.25	92.60	107.35	115.50	94.70	83.65	108.85	95.80	101.45	122.75	
Order backlog, end of period..... do	898.6	1,306.7	1,306.7	1,308.6	1,309.5	1,282.0	1,269.3	1,252.0	1,233.0	1,224.3	1,246.9	1,203.3	1,174.3	1,137.5	1,086.4	

Metal forming type tools:<sup>†</sup>

Orders, new (net), total..... do	441.70	445.72	22.75	19.40	24.40	20.20	25.25	21.70	28.50	25.35	19.30	21.60	24.10	23.60	33.85
Domestic..... do	410.30	401.35	19.05	38.85	21.55	18.80	20.20	18.23	23.65	18.75	18.30	19.20	21.75	21.70	27.55
Shipments, total..... do	403.05	463.45	40.20	36.05	40.85	42.85	40.35	40.40	46.70	29.70	28.80	31.90	41.15	34.55	38.65
Domestic..... do	362.95	436.85	38.70	33.70	36.35	39.70	37.00	37.00	37.70	26.10	24.65	29.40	37.30	31.15	34.20
Order backlog, end of period..... do	412.1	394.4	394.4	377.7	361.3	338.6	323.5	304.8	286.6	282.3	272.8	262.5	245.4	234.5	229.7

## Other machinery and equip., qtrly. shipments:

Construction machinery (selected types), total <sup>‡</sup> ..... mil. \$	11,727.1	11,922.4	417.1				7,435.0							423.9		
Tractors, tracklaying, total..... do	428.3	476.0	114.5				95.4							92.6	417.6	428.8
Tractors, wheel (con. off-highway)..... do	149.4	162.3	30.5				20.7							7,17.2		
Tractor shovel loaders (integral units only), wheel and tracklaying types..... mil. \$	1,399.1	1,412.9	789.3				7,102.0							91.2		
Tractors, wheel (excl. garden and contractors' off-highway types)..... mil. \$	1,830.0	1,005.9	253.5				273.9							294.0		

## Farm machines and equipment (selected types), excl. tractors..... mil. \$

1,053.6	1,219.6	268.8					375.8							348.7		
1,053.6	1,219.6	268.8					375.8							268.3		
1,053.6	1,219.6	268.8					375.8							268.3		
1,053.6	1,219.6	268.8					375.8							268.3		
1,053.6	1,219.6	268.8					375.8							268.3		

## ELECTRICAL EQUIPMENT

Batteries (auto. replacement), shipments..... thous.	30,528	32,124	3,312	2,747	2,179	2,302	1,872	1,897	2,070	2,396	3,133	3,246	3,600	3,431	3,180	
Household electrical appliances:																
Ranges, incl. built-ins, shipments (manufacturers') domestic and export..... thous.	2,065.0	2,028.0	134.0	151.0	138.0	154.0	164.9	158.9	163.7	131.7	165.1	153.0	162.8	176.7	173.4	
Refrigerators and home freezers, output <sup>§</sup> .....	1957-59=100															
Vacuum cleaners, sales billed..... thous.	147.8	163.0	119.0	145.1	143.3	140.1	155.6	139.0	156.1	140.8	10					

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## PETROLEUM, COAL, AND PRODUCTS—Continued

COAL—Continued																
Bituminous—Continued																
Industrial consumption and retail deliveries, total?	459,164	486,266	45,376	45,023	41,517	41,711	37,370	38,150	37,590	36,724	38,820	37,130	40,115	42,066	44,043	
thous. sh. tons																
Electric power utilities	242,729	264,202	24,602	24,723	22,758	22,910	20,955	21,543	22,318	21,999	22,922	21,133	22,528	23,364	24,631	
Mfg. and mining industries, total	196,732	201,490	18,126	17,689	16,209	17,117	15,639	15,845	14,770	14,199	14,942	14,630	15,949	16,674	17,247	
Coke plants (oven and beehive)	94,779	95,892	7,991	7,946	7,258	7,979	7,611	7,836	7,327	7,367	7,513	7,435	7,829	7,840	8,165	
Retail deliveries to other consumers	19,048	19,965	2,628	2,610	2,550	1,680	729	693	433	473	895	1,311	1,592	1,985	2,148	
Stocks, industrial and retail dealers', end of period, total	77,393	74,466	74,466	72,951	70,196	71,231	74,696	80,209	85,234	80,621	86,726	90,707	94,467	95,001	93,128	
thous. sh. tons																
Electric power utilities	53,437	52,895	52,895	51,307	49,583	50,702	58,702	61,831	60,150	65,089	68,653	70,935	71,357	69,737		
Mfg. and mining industries, total	23,603	21,332	21,332	21,425	20,439	20,380	20,846	21,855	23,175	20,240	21,392	21,825	23,305	23,345	23,212	
Oven-coke plants	10,506	9,206	9,206	9,244	9,364	9,491	9,829	10,596	11,019	8,774	9,465	9,726	10,611	10,914	10,940	
Retail dealers	353	239	239	219	174	149	148	198	228	231	245	229	227	199	179	
Exports	50,181	49,302	3,175	2,622	3,610	3,102	4,193	4,912	4,987	4,032	4,641	3,966	4,722	4,948	3,775	
Prices, wholesale:																
Screenings, indust. use, f.o.b. mine	4,794	4,952	5,129	5,122	5,122	5,116	5,238	5,231	5,224	5,237	5,233	5,272	5,242	5,287		
\$ per sh. ton	6,926	6,971	7,143	7,162	7,162	7,197	6,463	6,426	6,417	6,561	6,596	6,681	6,856	6,998		
COKE																
Production:																
Beehive	1,657	1,442	126	119	93	62	62	59	55	47	50	54	74	74	75	
Oven (byproduct)	65,198	65,959	5,504	5,453	4,996	5,552	5,312	5,394	5,098	5,105	5,208	5,174	5,412	5,410	5,643	
Petroleum coke	17,208	17,611	1,573	1,537	1,341	1,523	1,420	1,545	1,535	1,605	1,540	1,529				
Stocks, end of period:																
Oven-coke plants, total	2,701	3,030	3,030	3,249	3,388	3,527	3,732	3,963	4,350	4,766	5,016	5,277	5,439	5,499	5,467	
At furnace plants	2,445	2,822	2,822	3,018	3,156	3,273	3,465	3,687	4,051	4,371	4,595	4,824	4,972	5,022	4,961	
At merchant plants	256	208	208	231	232	254	267	277	299	396	421	453	467	477	506	
Petroleum coke	1,478	1,459	1,459	1,489	1,474	1,453	1,420	1,372	1,387	1,451	1,408	1,413	1,402			
Exports	834	1,102	95	76	68	67	58	50	48	36	84	61	51	64	46	
PETROLEUM AND PRODUCTS																
Crude petroleum:																
Oil wells completed	18,761	16,780	1,780	950	1,303	1,168	1,054	1,243	1,234	1,466	1,056	1,133	1,774			
\$ per bbl	2.92	2.93	2.98	2.98	3.00	3.00	3.00	3.00	3.00	3.00	3.05	3.05	3.05	3.05	3.05	
Price at wells (Okla., Kansas)	3,300.8	3,447.2	298.3	293.8	268.4	296.1	282.9	297.1	294.6	310.0	309.7	302.0	310.9			
Runs to stills	87	91	93	91	92	92	91	90	92	94	94	94	94	94		
Refinery operating ratio	% of capacity															
All oils, supply, demand, and stocks:																
New supply, total	mil. bbl.	4,190.9	4,435.6	383.3	405.4	356.5	397.5	381.2	383.4	368.2	388.4	402.4	378.5	402.0		
Production:																
Crude petroleum	2,848.5	3,027.8	263.8	265.6	241.5	264.9	254.3	260.0	256.3	283.9	292.5	272.9	279.1			
Natural-gas liquids, benzol, etc.	441.6	468.7	41.6	43.5	39.3	43.2	42.6	43.3	41.5	42.7	43.3	41.6	44.7			
Imports:																
Crude petroleum	452.0	447.1	32.0	41.1	29.2	37.6	38.2	39.9	33.6	30.1	31.5	31.5	31.9			
Refined products	448.7	492.0	45.9	55.2	46.4	51.9	46.2	40.2	36.9	31.8	35.2	32.6	46.4			
Change in stocks, all oils (decrease, —)	do	-2.9	38.1	-31.3	1.4	-18.4	-12.8	33.4	12.5	5.0	21.0	18.7	23.4	11.6		
Demand, total	do	4,193.7	4,397.5	414.5	403.9	374.9	410.4	347.8	370.9	363.2	367.4	383.7	355.2	390.4		
Exports:																
Crude petroleum	do	1.1	1.5	.1	(1)	0	.1	.3	0	1.8	8.5	8.2	6.0	1.4		
Refined products	do	67.2	70.9	6.0	5.7	6.6	6.3	6.8	6.9	7.0	7.7	8.1	8.4	7.6		
Domestic demand, total?	do	4,125.5	4,325.1	408.4	398.2	368.3	403.9	340.7	363.9	354.3	351.2	367.4	340.8	381.4		
Gasoline	do	1,720.2	1,793.4	150.3	137.3	128.9	152.2	145.7	161.1	165.5	162.7	171.0	152.6	160.6		
Kerosene	do	97.6	101.1	13.0	13.6	12.4	9.6	5.7	6.2	4.3	5.5	6.1	7.1	7.7		
Distillate fuel oil	do	775.8	797.4	92.9	92.5	89.1	90.2	58.3	60.4	49.2	48.6	47.3	47.7	60.3		
Residual fuel oil	do	587.0	626.4	62.9	70.5	62.8	67.7	52.7	49.8	45.5	41.5	44.4	40.8	56.2		
Jet fuel	do	219.6	244.4	23.0	21.2	20.1	23.7	24.1	24.4	25.4	27.0	26.1	25.8	28.2		
Lubricants	do	47.1	48.9	3.5	3.8	3.0	3.9	3.6	3.8	4.1	3.4	4.0	3.9	3.5		
Asphalt	do	127.6	134.1	4.8	4.7	3.1	5.9	7.8	11.9	15.5	16.3	20.3	16.7	15.0		
Liquefied gases	do	307.1	323.9	35.3	35.5	30.9	30.0	24.1	24.3	23.6	24.2	25.0	25.8	29.1		
Stocks, end of period, total	do	836.3	874.5	874.5	875.9	857.5	844.6	878.1	890.5	895.6	916.5	935.3	958.6	970.2		
Crude petroleum	do	220.3	238.4	238.4	250.6	252.4	258.1	266.8	268.8	261.6	256.2	261.6	257.3	255.1		
Natural-gas liquids	do	35.9	40.4	40.4	35.6	33.3	35.8	44.3	52.7	59.3	66.0	71.7	75.0	76.3		
Refined products	do	580.2	595.7	595.7	599.6	571.8	550.8	567.0	569.0	574.6	594.3	602.0	625.5	638.8		
Refined petroleum products:																
Gasoline (incl. aviation):																
Production	do	1,704.4	1,792.6	156.1	154.3	136.4	146.2	142.7	151.8	155.5	150.2	160.3	158.8	159.4		
Exports	do	4.8	3.8	.3	.3	.4	.3	.3	.2	.7	.6	.7	.3	.3		
Stocks, end of period	do	183.1	194.2	194.2	212.4	221.2	216.2	214.7	206.9	197.8	194.3	183.7	190.5	190.2		
Prices (excl. aviation):																
Wholesale, ref. (Okla., group 3) \$ per gal		.113	.114	.113	.113	.115	.120	.120	.120	.120	.120	.120	.110	.115		
Retail (regular grade, excl. taxes), 55 cities																
(Ist of following mo.) \$ per gal		.208	.216	.221	.220	.227	.227	.225	.224	.228	.226	.230	.226	.226	.226	
Aviation gasoline:																
Production	do	48.6	41.2	3.7	3.3	3.1	2.9	3.0	3.5	2.8	3.1	3.3	3.3	3.1		

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967											1968	
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	

## PETROLEUM, COAL, AND PRODUCTS—Continued

## PETROLEUM AND PRODUCTS—Continued

## Refined petroleum products—Continued

## Distillate fuel oil:

Production	. . . . mil. bbl.	765.4	785.8	69.9	68.6	61.9	70.1	63.0	62.7	64.9	67.6	68.3	69.1	69.2	—
Imports	do	13.0	13.8	1.6	1.1	.9	2.7	1.4	1.3	1.3	.9	1.1	1.2	1.7	—
Exports	do	3.8	4.4	.4	.1	.3	.3	.4	.1	.3	.4	.2	.4	.6	—
Stocks, end of period	do	155.4	154.1	154.1	181.3	104.7	87.0	92.8	96.4	113.0	132.6	154.5	176.6	186.7	—
Price, wholesale (N.Y. Harbor, No. 2 fuel)	\$ per gal.	.090	.094	.097	.097	.099	.099	.099	.099	.099	.102	.102	.102	.102	.102

## Residual fuel oil:

Production	. . . . mil. bbl.	268.6	264.0	25.3	25.4	23.2	24.2	22.8	21.6	21.6	21.5	21.1	20.9	21.7	—
Imports	do	345.2	376.8	36.1	44.3	38.3	41.1	36.5	30.8	26.6	23.1	26.5	24.2	35.4	—
Exports	do	14.9	12.9	1.1	1.6	1.4	1.6	1.3	1.7	1.6	2.0	2.6	2.8	1.9	—
Stocks, end of period	do	56.2	61.2	59.1	56.6	52.9	58.6	59.8	61.2	62.7	63.7	65.5	65.0	—	—
Price, wholesale (Okla., No. 6)	\$ per bbl.	1.83	1.62	1.65	1.65	1.50	1.45	1.45	1.45	1.45	1.45	1.45	1.45	1.45	—

## Jet fuel (military grade only):

Production	. . . . mil. bbl.	191.2	215.5	19.6	19.4	20.0	21.5	21.9	22.7	23.4	23.7	23.8	23.5	25.1	—
Stocks, end of period	do	18.7	19.4	19.4	19.4	20.7	20.4	20.2	20.4	21.3	21.0	21.6	21.1	21.8	—

## Lubricants:

Production	do	62.9	65.4	5.2	5.5	5.0	5.5	5.4	5.7	5.4	5.4	5.5	5.2	5.5	—
Exports	do	16.6	17.1	1.5	1.2	1.4	1.9	1.7	1.8	1.4	1.6	1.5	1.4	1.6	—
Stocks, end of period	do	13.3	12.7	12.7	13.1	13.7	13.4	13.5	13.6	13.4	13.9	13.8	13.6	14.0	—
Price, wholesale, bright stock (midcontinent, f.o.b., Tulsa)	\$ per gal.	.270	.270	.270	.270	.270	.270	.270	.270	.270	.270	.270	.270	.270	—

## Asphalt:

Production	. . . . mil. bbl.	123.6	129.6	7.5	6.9	5.7	8.1	9.0	11.9	12.8	14.3	14.9	13.7	13.4	—
Stocks, end of period	do	16.2	17.3	17.3	20.4	23.0	25.4	26.8	27.1	25.0	23.7	19.0	16.8	15.6	—

## Liquefied petroleum gases:

Production	do	56.1	60.1	5.1	5.5	5.1	5.8	5.5	6.2	5.7	5.6	5.6	5.8	5.5	—
Transfer from gasoline plants	do	200.2	215.1	25.8	25.4	22.0	20.1	14.9	15.2	14.5	15.2	16.6	16.8	20.9	—
Stocks (at plants, terminals, underground, and at refineries), end of period	. . . . mil. bbl.	32.0	37.7	37.7	32.5	29.9	32.6	40.7	49.6	56.6	63.1	69.0	73.2	74.4	—

## Asphalt and tar products, shipments:

Asphalt roofing, total	. . . . thous. squares	72,338	69,363	3,555	3,422	3,680	5,337	6,089	6,430	8,032	7,960	9,257	8,174	8,027	6,336	4,205
Roll roofing and cap sheet	do	28,293	28,917	1,773	1,652	1,506	2,232	2,349	2,416	3,001	2,965	3,621	3,309	3,423	2,753	1,952
Shingles, all types	do	44,044	40,446	1,782	1,770	2,174	3,106	3,740	4,014	5,031	4,996	5,636	4,864	4,604	3,583	2,253

## Asphalt siding:

do	628	554	37	31	31	41	34	33	39	30	48	44	55	57	31
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## Insulated siding:

do	590	504	22	16	20	25	34	40	56	46	57	50	51	58	17
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## Saturated felts:

do	980	880	53	49	52	73	70	66	82	81	93	82	84	77	57
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## PULP, PAPER, AND PAPER PRODUCTS

## PULPWOOD AND WASTE PAPER

Pulpwood:																
Receipts	. . . . thous. cords (128 cu. ft.)	1,53,208	1,56,797	4,716	4,759	4,526	5,105	4,361	4,507	4,686	4,326	4,775	4,548	4,827	4,377	p 4,123
Consumption	do	1,51,970	1,56,259	4,366	4,844	4,454	4,801	4,759	4,797	4,550	4,279	4,626	4,299	4,900	4,615	p 4,333
Stocks, end of period	do	1,5,923	1,6,529	6,059	5,835	6,020	6,286	5,994	5,708	4,857	5,939	5,966	6,194	6,233	6,024	p 5,859

## Waste paper:

Waste paper:																
Consumption	. . . . thous. sh. tons	1,10,231	1,10,541	752	808	770	829	788	815	811	695	899	839	892	p 833	p 769
Stocks, end of period	do	1,1622	1,738	738	650	616	640	630	642	720	629	614	601	581	p 594	617

## WOODPULP

Production:																
Total, all grades	. . . . thous. sh. tons	1,33,993	1,36,640	2,801	3,076	2,897	3,129	3,065	3,133	2,966	2,726	3,004	2,834	3,098	2,997	2,533
Dissolving and special alpha	do	1,1,482	1,1,527	116	134	110	139	106	128	102	104	122	112	142	128	119
Sulfate	do	1,21,509	1,23,562	1,753	1,944	1,849	1,981	1,967	1,969	1,858	1,729	1,927	1,773	1,954	1,890	1,781
Sulfite	do	1,2,684	1,2,748	209	230	221	238	233	239	228	221	221	211	226	227	206

## Groundwood:

do	1,3,593	1,3,794	322	348	322	345	337	350	343	310	335	328	345	334	256
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## Defibrated or exploded:

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Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS	1965	1966	1966	1967											1968		
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.		
<b>PULP, PAPER, AND PAPER PRODUCTS—Continued</b>																	
<b>PAPER AND PAPER PRODUCTS—Con.</b>																	
Selected types of paper (API):																	
Fine paper:																	
Orders, new.....	2,429	2,637	202	230	215	238	237	231	222	201	232	197	r 226	p 217			
thous. sh. tons..	150	159	159	164	158	157	174	174	177	178	168	147	r 154	p 147			
Orders, unfilled, end of period.....	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	
Production.....	2,410	2,641	214	237	222	237	230	229	216	194	236	212	r 231	p 221			
Shipments.....	2,413	2,623	205	231	223	236	230	231	211	196	243	212	r 229	p 220			
Printing paper:																	
Orders, new.....	6,198	6,711	556	581	494	561	554	532	569	500	514	515	r 532	p 488			
do.....	510	553	553	572	496	496	513	467	526	509	462	468	r 478	p 480			
Orders, unfilled, end of period.....	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	
Production.....	5,993	6,511	539	558	518	565	536	546	544	488	526	512	r 526	p 519			
Shipments.....	5,993	6,514	542	558	518	565	536	546	544	488	526	512	r 526	p 519			
Coarse paper:																	
Orders, new.....	4,590	4,723	382	392	393	422	392	367	387	330	418	388	r 390	p 408			
do.....	210	200	200	212	225	223	213	190	199	195	218	238	r 220	p 226			
Orders, unfilled, end of period.....	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	
Production.....	4,591	4,696	372	400	392	429	400	398	383	315	412	392	r 411	p 410			
Shipments.....	4,564	4,704	381	397	376	436	389	385	387	316	408	405	r 398	p 405			
Newsprint:																	
Canada:																	
Production.....	7,720	8,419	667	698	659	695	670	704	652	668	705	641	681	675	602		
Shipments from mills.....	7,747	8,385	740	612	602	653	692	741	713	592	665	660	704	687	646		
Stocks at mills, end of period.....	150	184	184	270	327	369	348	311	250	326	365	346	323	311	268		
United States:																	
Production.....	2,180	2,408	198	227	212	225	223	227	222	197	225	209	228	222	204		
Shipments from mills.....	2,183	2,405	205	209	199	225	221	249	228	191	212	211	226	228	206		
Stocks at mills, end of period.....	19	21	21	39	51	51	54	32	27	33	46	44	47	41	39		
Consumption by publishers <sup>a</sup> .....	6,387	6,898	593	542	511	585	609	616	568	522	544	568	634	622	587		
Stocks at and in transit to publishers, end of period.....	573	681	681	682	672	676	654	676	711	727	726	707	698	673	630		
Imports.....	6,323	6,991	577	568	500	549	528	614	601	527	542	528	575	541	531		
Price, rolls, contract, f.o.b. mill, freight allowed or delivered.....	132.40	136.23	138.40	138.40	138.40	138.40	138.40	139.00	141.40	141.40	141.40	141.40	141.40	141.40	141.40		
Paperboard (American Paper Institute):																	
Orders, new (weekly avg.).....	thous. sh. tons..	417	449	412	456	451	450	459	448	446	393	454	448	476	466	405	446
Orders, unfilled, end of period.....	do	796	724	731	748	720	705	695	690	614	654	645	702	759	767	643	686
Production, total (weekly avg.).....	do	410	445	423	404	455	453	452	452	460	377	454	419	c 468	470	438	410
Percent of activity (based on 6.5-day week).....	do	90	92	84	91	92	90	88	89	73	90	84	91	90	81	88	
Paper products:																	
Shipping containers, corrugated and solid fiber, shipments.....	mil. sq. ft. surf. area	148,471	160,152	12,982	12,298	12,098	14,056	12,747	13,999	13,923	11,630	14,336	14,227	15,045	13,940	12,971	
Folding paper boxes, shipments, index of physical volume.....	1947-49=100	128.2	134.1	140.1	124.6	122.4	141.7	128.6	136.5	141.6	118.5	142.0	137.4	143.8	r 139.7	p 132.5	

**RUBBER AND RUBBER PRODUCTS**

<b>RUBBER</b>																	
Natural rubber:																	
Consumption.....	thous. lg. tons..	514.71	554.13	42.43	45.25	42.68	48.11	38.56	30.12	29.43	24.08	50.02	47.47	51.74	r 46.87	43.80	
Stocks, end of period.....	do	100.01	82.87	82.87	95.03	98.07	104.98	107.68	116.76	116.84	126.95	125.83	118.43	110.25	r 109.43	112.99	
Imports, incl. latex and guayule.....	do	445.32	431.66	29.54	39.37	33.06	51.75	33.58	36.61	24.13	23.27	43.57	33.55	35.46	50.23	48.22	
Price, wholesale, smoked sheets (N.Y.).....\$ per lb..		.257	.236	.220	.219	.208	.206	.208	.220	.206	.193	.179	.188	.179	.175	.173	
Synthetic rubber:																	
Production.....	thous. lg. tons..	1,813.23	1,969.97	166.83	164.54	150.12	164.60	154.98	138.41	132.09	137.92	155.68	167.69	178.74	r 182.00	185.12	
Consumption.....	do	1,540.11	1,666.06	140.16	146.33	133.78	146.32	127.30	108.25	105.15	85.58	155.96	152.92	169.76	r 154.75	143.49	
Stocks, end of period.....	do	311.95	348.69	348.69	352.28	347.55	345.57	353.99	355.02	355.75	333.04	355.30	349.60	335.43	r 347.00	369.65	
Exports (Bu. of Census).....	do	281.78	308.44	23.37	26.26	25.24	25.07	22.81	27.40	26.56	23.73	24.57	26.11	24.08	24.94	23.02	
Reclaimed rubber:																	
Production.....	do	280.29	277.36	22.72	22.21	20.73	23.32	17.98	14.06	14.45	11.92	23.51	22.48	25.40	23.13	23.85	
Consumption.....	do	269.54	264.51	20.71	21.66	20.33	21.58	19.55	15.57	15.13	11.77	23.97	21.22	25.45	r 21.38	22.96	
Stocks, end of period.....	do	30.16	32.29	32.29	31.00	30.82	32.38	30.12	28.07	26.39	25.21	24.88	25.20	24.90	r 27.21	28.48	
TIRES AND TUBES																	
Pneumatic casings, automotive:																	
Production.....	thous..	167,854	177,169	14,483	15,058	14,147	15,070	12,424	8,734	8,748	6,919	15,744	16,162	18,278	16,244	15,664	
Shipments, total.....	do	169,060	173,464	12,388	13,166	11,353	14,434	16,299	16,265	16,201	12,469	13,818	15,670	16,695	13,611	12,972	
Original equipment.....	do	58,280	54,680	4,629	4,143	3,234	4,455	4,330	4,835	4,695	2,125	2,673	3,693	r 4,098	4,308	5,008	
Replacement equipment.....	do	107,905	116,348	7,564	8,845	7,898	9,782	11,788	11,293	11,401	10,239	10,971	11,757	12,368	9,132	7,760	
Export.....	do	2,875	2,436	196	178	222	198	181	137	105	174	219	230	171	204		
Stocks, end of period.....	do	37,016	42,569	42,569	44,678	47,594	48,273	44,410	37,088	29,883	24,381	26,466	27,114	28,920	31,674	34,782	
Exports (Bu. of Census).....	do	2,381	2,051	165	123	115	156	147	107	101	80	106	122	106	166	121	
Inner tubes, automotive:																	
Production.....	do	41,342	42,765	3,434	3,496	3,385	3,809	3,103	2,696	2,871	2,145	3,516	3,634	4,067	3,816	3,314	
Shipments.....	do	41,936	44,222	3,219	4,630	3,312	3,762	3,531	3,546	3,412	3,053	3,361	3,202	3,741	3,191	3,026	
Stocks, end of period.....	do	11,839	11,996	11,996	10,846	10,947	10,922	10,631	9,888	9,337	8,599	8,937	9,574	10,033	10,508	11,005	
Exports (Bu. of Census).....	do	1,189	1,100	85	68	55	101	108	65	71	56	45	76	72	63	69	

<sup>a</sup>As reported by publishers accounting for about 75 percent of total newsprint consumption

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<b>STONE, CLAY, AND GLASS PRODUCTS</b>																
<b>PORLAND CEMENT</b>																
Shipments, finished cement.....thous. bbl.	374,086	380,694	21,044	18,457	17,066	24,758	27,940	34,765	37,909	37,527	44,632	39,148	40,000	30,604	-----	-----
<b>CLAY CONSTRUCTION PRODUCTS</b>																
Shipments:																
Brick, unglazed (common and face) mil. standard brick.....thous. sh. tons.	8,089.1	7,606.2	408.8	410.6	369.8	555.5	605.9	651.9	689.0	641.9	720.8	665.8	700.8	610.9	-----	-----
Structural tile, except facing.....thous. sh. tons.	313.3	267.4	20.4	18.1	21.0	24.4	21.8	19.7	21.1	19.5	21.0	17.6	19.0	17.3	-----	-----
Sewer pipe and fittings, vitrified.....do.	1,732.2	1,610.3	90.7	82.9	72.1	124.0	119.3	140.2	156.0	156.1	177.3	161.9	163.4	126.7	-----	-----
Facing tile (hollow), glazed and unglazed mil. brick equivalent.....	326.9	308.1	22.2	22.0	15.3	19.2	19.9	22.4	21.8	19.5	20.7	18.3	21.8	20.7	-----	-----
Floor and wall tile and accessories, glazed and unglazed.....mil. sq. ft.	283.4	272.7	18.9	18.9	19.1	22.9	20.8	22.9	24.7	20.1	24.2	22.6	21.6	21.3	-----	-----
Price index, brick (common), f.o.b. plant or N.Y. dock.....1957-59=100	108.4	111.5	112.2	112.4	112.9	112.9	113.1	113.1	113.5	113.5	113.7	113.7	113.7	113.7	-----	-----
<b>GLASS AND GLASS PRODUCTS</b>																
Flat glass, mfrs.' shipments.....thous. \$	354,308	343,138	87,930	-----	-----	76,791	-----	-----	76,644	-----	-----	85,026	-----	-----	-----	-----
Sheet (window) glass, shipments.....do.	140,559	136,785	34,755	-----	-----	28,388	-----	-----	29,862	-----	-----	35,622	-----	-----	-----	-----
Plate and other flat glass, shipments.....do.	213,749	206,353	53,175	-----	-----	48,403	-----	-----	46,782	-----	-----	49,404	-----	-----	-----	-----
Glass containers:																
Production.....thous. gross.	202,050	211,764	15,609	17,119	16,852	18,040	19,185	19,170	19,254	19,147	20,089	17,938	20,213	19,499	-----	-----
Shipments, domestic, total.....do.	195,924	204,093	16,197	15,271	15,010	18,485	17,458	18,873	20,129	17,540	20,410	19,074	19,746	21,122	-----	-----
General-use food:																
Narrow-neck food.....do.	21,548	21,605	1,403	1,448	1,651	2,056	1,804	1,818	1,909	1,609	2,275	2,906	2,251	1,700	-----	-----
Wide-mouth food (incl. packers' tumblers, jelly glasses, and fruit jars).....thous. gross.	53,742	52,168	4,040	4,329	4,079	4,432	4,023	4,222	4,400	4,072	5,361	4,893	5,521	5,633	-----	-----
Beverage.....do.	20,283	27,098	2,677	1,852	1,918	2,763	2,796	3,304	4,301	3,384	3,440	2,628	2,963	3,728	-----	-----
Beer bottles.....do.	36,134	38,895	3,234	2,692	3,885	3,890	4,329	4,526	4,068	4,048	3,511	3,209	3,559	-----	-----	-----
Liquor and wine.....do.	17,273	17,608	1,368	1,338	1,291	1,682	1,495	1,602	1,588	1,136	1,479	1,598	1,915	2,137	-----	-----
Medicinal and toilet.....do.	38,797	39,766	2,943	3,093	2,865	3,069	2,959	3,074	2,883	2,809	3,255	2,993	3,362	3,767	-----	-----
Chemical, household and industrial.....do.	6,882	5,812	424	442	497	505	425	453	448	399	481	459	445	510	-----	-----
Dairy products.....do.	1,265	1,141	108	77	93	66	71	74	63	71	86	80	88	-----	-----	-----
Stocks, end of period.....do.	26,945	30,084	30,084	31,500	32,964	31,943	33,580	33,223	31,679	33,675	32,736	31,201	31,515	29,428	-----	-----
<b>GYPSUM AND PRODUCTS (QTRLY)</b>																
Crude gypsum, total:																
Imports.....thous. sh. tons.	5,911	5,479	1,253	-----	-----	737	-----	-----	1,171	-----	-----	1,442	-----	-----	-----	-----
Production.....do.	10,035	9,647	2,180	-----	-----	2,033	-----	-----	2,236	-----	-----	2,742	-----	-----	-----	-----
Calcinated, production, total.....do.	9,320	8,434	1,806	-----	-----	1,793	-----	-----	1,824	-----	-----	2,320	-----	-----	-----	-----
Gypsum products sold or used, total:																
Uncalculated uses.....do.	4,580	4,693	1,087	-----	-----	757	-----	-----	1,277	-----	-----	1,331	-----	-----	-----	-----
Industrial uses.....do.	319	322	80	-----	-----	78	-----	-----	74	-----	-----	72	-----	-----	-----	-----
Building uses:																
Plasters:																
Base-coat.....do.	828	680	136	-----	-----	135	-----	-----	148	-----	-----	161	-----	-----	-----	-----
All other (incl. Keene's cement).....do.	976	899	205	-----	-----	183	-----	-----	202	-----	-----	240	-----	-----	-----	-----
Lath.....mil. sq. ft.	1,368	1,079	213	-----	-----	219	-----	-----	220	-----	-----	315	-----	-----	-----	-----
Wallboard.....do.	8,083	7,084	1,516	-----	-----	1,596	-----	-----	1,576	-----	-----	2,284	-----	-----	-----	-----
All other.....do.	271	228	43	-----	-----	49	-----	-----	64	-----	-----	74	-----	-----	-----	-----

**TEXTILE PRODUCTS**

<b>WOVEN FABRICS</b>																	
Woven fabrics (gray goods), weaving mills:																	
Production, total <sup>9</sup> .....mil. linear yd.	13,037	12,689	1,081	940	953	1,158	956	959	1,167	715	918	1,151	971	969	-----	-----	
Cotton.....do.	9,262	8,866	1,778	667	673	1,823	674	670	1,809	477	631	1,781	656	649	-----	-----	
Manmade fiber.....do.	3,517	3,571	1,280	254	262	1,312	262	269	1,334	222	270	1,350	299	304	-----	-----	
Stocks, total, end of period <sup>9</sup> <sup>10</sup> .....do.	1,139	1,306	1,306	1,333	1,311	1,307	1,323	1,364	1,396	1,404	1,390	1,357	1,338	1,330	-----	-----	
Cotton.....do.	676	766	766	785	786	785	806	835	852	860	865	845	849	850	-----	-----	
Manmade fiber.....do.	442	521	521	528	505	504	497	512	527	528	511	498	475	466	-----	-----	
Orders, unfilled, total, end of period <sup>9</sup> <sup>11</sup> .....do.	4,140	3,222	3,222	3,209	3,059	3,046	2,801	2,603	2,562	2,622	2,864	2,835	2,957	3,202	-----	-----	
Cotton.....do.	3,023	2,408	2,408	2,423	2,251	2,250	2,020	1,866	1,753	1,748	1,928	1,882	1,941	2,099	-----	-----	
Manmade fiber.....do.	999	746	746	718	737	686	708	749	735	709	865	881	944	1,022	-----	-----	
<b>COTTON</b>																	
Cotton (exclusive of linters):																	
Production:																	
Ginnings <sup>12</sup> .....thous. running bales.	14,933	9,562	2,9,211	<sup>3</sup> 9,533	-----	4,9,562	-----	-----	257	632	1,013	3,289	6,327	<sup>2</sup> 6,931	<sup>3</sup> 7,265	-----	-----
Crop estimate, equivalent 500-lb. bales thous. bales.	14,973	9,575	9,647	1,852	770	749	1,906	748	733	1,889	562	721	1,850	744	720	<sup>5</sup> 7,618	<sup>12</sup> 827
Consumption.....do.	9,296	9,647	1,852	770	749	1,906	748	733	1,889	562	721	1,850	744	720	-----	-----	-----
Stocks in the United States, total, end of period thous. bales.	23,787	20,265	20,265	19,047	17,848	16,548	15,516	14,378	13,196	12,433	19,400	18,235	17,088	15,715	14,603	-----	-----
Domestic cotton, total.....do.	23,682	20,186	20,186	18,968	17,770	16,479	15,455	14,326	13,140	12,375	19,342	18,171	17,004	15,624	14,513	-----	-----
On farms and in transit.....do.	2,535	1,121	1,121	1,076	954	713	801	671	472	300	7,026	7,459	5,808	2,564	1,526	-----	-----
Public storage and compresses.....do.	19,619	17,639	17,639	16,262	14,942	13,779	12,664	11,690	10,818	10,318	9,802	9,157	9,790	11,613	11,401	-----	-----
Consuming establishments.....do.	1,528	1,426	1,426	1,630	1,874	1,987	1,990	1,965	1,850	1,757	1,614	1,555	1,406	1,447	1,586	-----	-----
Foreign cotton, total.....do.	105	79	79	79	78	69	61	52	56	58	58	64	84	91	90	-----	-----

<sup>1</sup>Revised. <sup>2</sup>Data cover 5 weeks; other months, 4 weeks. <sup>3</sup>Ginnings to Dec. 13.<sup>4</sup>Ginnings to Jan. 16. <sup>5</sup>Crop for the year 1966.<sup>6</sup>Includes data not shown separately.<sup>7</sup>Stocks (owned by weaving mills and billed and held for others) exclude bedsheets, toweling, and blanketing.<sup>8</sup>Unfilled orders cover wool apparel (including polyester-wool) finished fabrics; production and stocks exclude figures for such finished fabrics. Orders also exclude bedsheets, toweling, and blanketing.<sup>9</sup>Total ginnings to end of month indicated, except as noted.

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS

	1965	1966	1966		1967											1968
	Annual	Dec.		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.

## TEXTILE PRODUCTS—Continued

COTTON—Continued		COTTON														
Cotton (exclusive of linters)—Continued																
Exports—thous. bales																
Imports—do																
Price (farm), American upland—cents per lb.																
Price, middling 1", avg. 14 markets <sup>1</sup> —do																
Cotton linters:																
Consumption—thous. bales																
Production—do																
Stocks, end of period—do																
COTTON MANUFACTURES																
Spindle activity (cotton system spindles):																
Active spindles, last working day, total—mil.																
Consuming 100 percent cotton—do																
Spindle hours operated, all fibers, total—bill.																
Average per working day—do																
Consuming 100 percent cotton—do																
Cotton yarn, price, 36/2, combed, knitting, natural stock—\$ per lb.																
Cotton cloth:																
Cotton broadwoven goods over 12" in width:																
Production (qtrly.)—mil. lin. yd.																
Orders, unfilled, end of period, as compared with avg. weekly production—No. weeks' prod.																
Inventories, end of period, as compared with avg. weekly production—No. weeks' prod.																
Ratio of stocks to unfilled orders (at cotton mills) end of period, seasonally adjusted—																
Mill margins: <sup>2</sup>																
Carded yarn cloth average—cents per lb.																
Combed yarn cloth average—do																
Blends (65% polyester-35% cotton)—do																
Prices, wholesale:																
Print cloth, 39 inch, 68 x 72—cents per yard																
Sheeting, class B, 40-inch, 48 x 44-48—do																
MANMADE FIBERS AND MANUFACTURES																
Fiber production, qtrly. total—mil. lb.																
Filament yarn (rayon and acetate)—do																
Staple, incl. tow (rayon)—do																
Noncellulosic, except textile glass:																
Yarn and monofilaments—do																
Staple, incl. tow—do																
Textile glass fiber—do																
Exports: Yarns and monofilaments—thous. lb.																
Staple, tow, and tops—do																
Imports: Yarns and monofilaments—do																
Staple, tow, and tops—do																
Stocks, producers', end of period:																
Filament yarn (rayon and acetate)—mil. lb.																
Staple, incl. tow (rayon)—do																
Noncellulosic fiber, except textile glass:																
Yarn and monofilaments—do																
Staple, incl. tow—do																
Textile glass fiber—do																
Prices, manmade fibers, f.o.b. producing plant:																
Staple: Polyester, 1.5 denier—\$ per lb.																
Yarn: Rayon (viscose), 150 denier—do																
Acrylic (spun), knitting 2/20, 3-6 D*—do																
Manmade fiber and silk broadwoven fabrics:																
Production (qtrly.), total <sup>2</sup> —mil. lin. yd.																
Filament yarn (100%) fabrics <sup>2</sup> —do																
Chiefly rayon and/or acetate fabrics—do																
Chiefly nylon fabrics—do																
Spun yarn (100%) fabrics (except blankets) <sup>2</sup> —mil. lin. yd.																
Rayon and/or acetate fabrics and blends—do																
Polyester blends with cotton—do																
Filament and spun																

Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS

	1965	1966	1966	1967										1968		
	Annual	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	
<b>TEXTILE PRODUCTS—Continued</b>																
<b>APPAREL</b>																
Hosiery, shipments	thous. doz. pairs	194,753	210,425	15,873	18,323	19,296	19,234	17,856	18,990	19,879	16,020	19,959	18,924	20,199	19,870	15,368
Men's apparel, cuttings:																
Tailored garments:																
Suits	thous. units	21,855	20,715	1,436	1,462	1,537	1,724	1,532	1,538	1,726	880	1,639	1,649	1,774	1,840	1,597
Overcoats and topcoats	do	3,980	3,799	238	226	227	331	365	390	395	278	361	290	345	335	269
Coats (separate), dress and sport	do	12,291	13,148	1,080	1,103	1,055	1,176	1,090	1,115	1,084	823	1,039	1,104	1,116	1,159	996
Trousers (separate), dress and sport	do	142,348	145,673	10,491	11,038	10,994	12,322	10,571	11,202	12,019	8,923	12,219	11,337	11,624	11,594	9,911
Shirts (woven fabrics), dress and sport	thous. doz.	28,211	27,827	2,207	2,382	2,477	2,469	2,129	2,070	2,061	1,504	2,255	2,087	2,417	2,288	1,866
Work clothing:																
Dungarees and waistband overalls	do	4,862	5,909	591	531	552	648	596	636	669	441	606	709	642	490	553
Shirts	do	3,906	4,096	288	325	348	372	314	341	331	232	324	303	308	307	271
Women's, misses', juniors' outerwear, cuttings:																
Coats	thous. units	25,274	24,595	1,680	2,075	1,918	1,259	923	1,419	1,776	1,759	2,215	2,090	2,177	2,159	
Dresses	do	282,071	271,107	18,311	22,292	24,592	30,453	27,523	25,389	23,693	19,256	25,311	20,986	22,882	22,426	
Suits	do	11,859	10,375	762	984	872	823	554	543	702	592	547	698	744		
Blouses, waists, and shirts	thous. doz.	18,072	17,053	777	1,160	1,205	1,350	1,271	1,209	1,179	961	1,218	1,145	1,356	1,141	
Skirts	do	8,876	10,225	523	756	710	792	790	724	808	801	784	687	754	582	
<b>TRANSPORTATION EQUIPMENT</b>																
<b>AEROSPACE VEHICLES</b>																
Orders, new (net), qtrly. total	mil. \$	22,181	27,223	5,908				5,193				7,438			6,821	
U.S. Government	do	14,571	16,351	3,819				3,613				4,727			4,686	
Prime contract	do	20,099	24,219	5,449				4,586				6,864			6,166	
Sales (net), receipts, or billings, qtrly. total	do	17,016	20,227	5,455				5,171				5,925			5,730	
U.S. Government	do	12,535	14,530	3,921				3,717				4,076			4,004	
Backlog of orders, end of period ♀	do	20,383	27,547	27,547				30,754				28,964			30,062	
U.S. Government	do	13,695	15,711	15,711				15,975				16,142			16,834	
Aircraft (complete) and parts	do	8,885	14,655	14,655				17,446				15,508			15,748	
Engines (aircraft) and parts	do	2,502	3,824	3,824				3,861				3,957			4,487	
Missiles, space vehicle systems, engines, propulsion units, and parts	mil. \$	5,481	4,510	4,510				4,740				4,833			5,142	
Other related operations (conversions, modifications), products, services	mil. \$	1,855	2,492	2,492				2,668				2,578			2,618	
Aircraft (complete):																
Shipments ♀	do	1,592.0	2,087.0	198.2	135.0	141.2	261.8	224.9	262.0	259.8	220.9	281.5	243.2	273.2	296.6	378.6
Airframe weight ♀	thous. lb.	32,200	43,983	4,019	3,593	3,016	5,184	4,329	4,984	4,803	4,133	4,920	4,531	5,239	5,367	6,996
Exports	mil. \$	473.0	553.7	53.7	42.9	53.3	78.7	62.3	55.2	71.9	52.4	46.3	85.6	48.7	95.2	95.3
<b>MOTOR VEHICLES</b>																
Factory sales, total	thous.	11,057.4	10,329.5	923.6	797.3	660.2	833.4	792.2	898.3	911.7	530.8	324.2	710.5	751.9	807.7	957.4
Domestic	do	10,716.6	9,943.5	878.1	758.1	628.1	755.1	749.4	848.7	865.2	506.3	300.8	670.3	706.9	761.8	903.9
Passenger cars, total	do	9,305.6	8,598.3	775.1	651.2	525.6	684.1	659.8	750.3	765.3	425.5	231.6	601.0	645.4	683.0	813.9
Domestic	do	9,100.7	8,336.9	740.5	625.0	501.9	647.4	628.3	713.4	732.3	410.6	218.3	570.6	608.8	645.2	765.8
Trucks and buses, total	do	1,751.8	1,731.1	148.5	148.1	134.6	149.3	132.4	148.0	146.4	105.3	92.6	109.5	106.5	124.7	144.0
Domestic	do	1,615.9	1,608.6	137.6	133.1	126.2	137.7	121.1	135.3	133.0	95.6	82.5	99.7	98.1	116.5	135.4
Exports:																
Passenger cars (new), assembled	do	105.03	177.58	30.31	21.96	14.19	31.41	26.69	25.85	15.81	13.32	10.69	21.56	25.76	26.74	37.13
Passenger cars (used)	do	10.42	12.72	.91	.89	.84	.96	.81	.133	.13	.92	.93	.74	1.02	.69	.80
Trucks and buses (new), assembled	do	59.67	78.64	7.23	7.08	6.57	7.54	7.75	9.09	8.24	8.87	.50	5.27	5.09	5.16	6.15
Trucks and buses (used)	do	5.77	6.79	.42	.46	.51	.58	.57	.57	.58	.37	.56	.62	.47	.42	.34
Truck and bus bodies for assembly	do	7.29	10.70	.70	.88	1.09	1.14	1.19	1.18	.76	.88	.96	.45	.76	.52	
Imports:																
Passenger cars (new), complete units	do	559.43	913.21	108.55	102.30	79.52	88.46	66.97	80.66	94.46	85.06	44.98	68.97	98.07	100.48	110.67
Passenger cars (used)	do	8.00	5.75	.22	.21	.33	.31	.21	.45	.25	.32	.28	.48	.91	.82	
Trucks and buses, complete units	do	7.60	42.96	10.43	6.70	5.49	7.28	6.06	7.42	9.43	7.44	2.59	5.58	5.07	3.13	8.88
Shipments, truck trailers:																
Complete trailers and chassis	number	103,756	113,493	8,376	8,084	8,322	10,111	7,990	8,820	7,483	6,492	7,485	7,871	8,787	7,884	7,201
Vans	do	65,909	75,527	5,602	5,274	5,253	6,309	4,829	5,376	3,999	3,684	4,336	4,619	5,549	5,161	4,752
Trailer bodies and chassis (detachable), sold separately	number	14,653	18,402	1,222	1,827	1,658	2,377	3,431	2,898	2,227	2,866	2,784	1,860	1,787	2,326	1,436
Registrations (new vehicles): ○																
Passenger cars	thous.	9,313.9	9,008.5	808.2	616.1	538.9	670.8	786.1	807.4	793.5	742.8	716.2	543.5	696.4	632.5	724.7
Foreign cars	do	569.4	2,658.1	56.3	46.4	45.2	57.5	63.3	70.0	66.7	65.4	83.9	67.6	63.1	65.8	
Trucks (commercial cars)	do	1,528.9	2,1610.4	136.8	113.2	108.9	132.2	144.6	139.0	139.5	130.7	141.1	119.2	115.7	106.2	120.4
<b>RAILROAD EQUIPMENT</b>																
Freight cars (ARCI):																
Shipments	number	77,896	90,349	8,244	7,217	8,101	9,156	8,311	6,344	8,458	5,686	6,916	6,262	6,039	5,122	5,487
Equipment manufacturers, total	do	53,392	67,944	6,287	5,929	6,048	7,054	6,466	5,094	7,049	4,776	5,770	4,344	4,291	3,958	3,991
Railroad shops, domestic	do	24,504	22,405	1,957	1,288	2,053	2,102	1,845	1,250	1,409	910	1,137	1,918	1,748	1,164	1,496
New orders	do	88,288	99,873	8,401	2,055	3,358	5,028	1,728	4,160	7,294	2,365	6,347	4,609	2,398	6,221	5,596
Equipment manufacturers, total	do	65,617	73,190	8,289	1,743	3,824	4,144	3,244	2,757	2,140	2,388	3,949	2,352	3,377	4,557	
Railroad shops, domestic	do	22,671	26,683	5,512	312	450	1,204	284	925	537	225	4,009	660	2,844	4,039	
Unfilled orders, end of period	do	45,266	56,618	56,618	51,450	46,197	42,055	34,960	32,493	30,730	27,063	26,483	24,819	21,082	21,828	24,917
Equipment manufacturers, total	do	32,873	40,426	38,943	35,293	32,049	26,515	24,373	23,007	20,361	16,712	16,306	14,311	13,730	14,276	
Railroad shops, domestic																

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POSTAGE AND FEES PAID  
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First-Class Mail

## MAJOR BUSINESS INDICATORS: ANNUAL SUMMARY, 1963-67

Item	1963	1964	1965	1966	1967 <sup>1</sup>	Item	1963	1964	1965	1966	1967 <sup>1</sup>
<b>National Income and Product</b>											
Gross national product, total (bil. \$)	590.5	632.4	683.9	743.3	785.0	Manufacturing and Trade Sales, Inventories, and Orders—Continued					
Personal consumption expenditures	375.0	401.2	433.1	465.9	491.7	Manufacturers' orders (bil. \$):					
Gross private domestic investment	87.1	94.0	107.4	118.0	112.1	New (net), total Ⓛ	219.6	237.6	260.7	289.8	280.4
Net exports of goods and services	5.9	8.5	6.9	5.1	4.8	Durable goods industries Ⓛ				251.4	262.5
Govt. purchases of goods and services	122.5	128.7	136.4	154.3	176.3	Nondurable goods industries Ⓛ					
Gross natl. prod., total (bil. 1958 dol.)	551.0	581.1	616.7	652.6	669.3	Unfilled, end of year, unadjusted Ⓛ	46.2	53.0	61.5	78.4	81.6
National income (bil. \$)	481.9	518.1	562.4	616.7	649.6	Durable goods industries Ⓛ				75.3	78.4
<b>Personal Income</b>											
Total (bil. \$)	465.5	497.5	537.8	584.0	626.4	Nondurable goods industries Ⓛ				3.1	3.2
Wage and salary disbursements, total	311.1	333.7	359.1	394.6	423.8	Prices					
Other labor income	14.9	16.6	18.6	20.8	22.2	Consumer prices, all items (1957-59=100)	106.7	108.1	109.9	113.1	116.3
Proprietors' income	51.0	52.3	56.7	59.3	58.4	Wholesale prices (1957-59=100): All commodities, combined index	100.3	100.5	102.5	105.9	106.1
Rental income of persons	17.1	18.0	19.0	19.4	20.1	Production					
Dividends	16.5	17.8	19.8	21.5	22.8	Industrial prod., total (1957-59=100)	124.3	132.3	143.4	156.3	158
Personal interest income	31.4	34.9	38.4	42.4	46.5	Manufacturing	124.9	133.1	145.0	158.6	160
Transfer payments	35.3	36.7	39.7	43.9	51.9	Durable manufactures	124.5	133.5	148.4	164.8	164
Less personal contributions social insur.	11.8	12.5	13.4	17.9	20.4	Nondurable manufactures	125.3	132.6	140.8	150.8	154
Total nonagricultural income (bil. \$)	448.1	480.9	518.4	563.1	606.5	Mining	107.9	111.5	114.8	120.5	123
<b>New Plant and Equipment Expenditures</b>						Utilities	140.0	151.3	160.9	173.9	184
All industries, total (bil. \$)	39.22	44.90	51.96	60.63	61.48	Construction					
Manufacturing	15.89	18.58	22.45	26.99	26.84	New construction, total (bil. \$)	63.4	66.2	71.9	74.4	74.7
Durable goods industries	7.85	9.43	11.40	13.99	13.78	Private, total	44.1	45.8	49.8	50.4	49.6
Nondurable goods industries	7.84	9.16	11.05	13.00	13.07	Residential (nonfarm)	26.2	26.3	26.3	23.8	23.6
Mining	1.04	1.19	1.30	1.47	1.43	Public, total	19.4	20.4	22.1	23.9	25.2
Railroad	1.10	1.41	1.73	1.98	1.55	Civilian Labor Force					
Transportation, other than rail	1.92	2.38	2.81	3.44	3.88	Total, persons 16 years of age and over, monthly average (mil.)	71.8	73.1	74.5	75.8	77.3
Public utilities	5.65	6.22	6.94	8.41	9.59	Employed	67.8	69.3	71.1	72.9	74.4
Communication	3.79	4.30	4.94	5.62	5.62	Unemployed	4.1	3.8	3.4	2.9	3.0
Commercial and other	10.03	10.83	11.79	12.74	18.20	Percent of civilian labor force	5.7	5.2	4.5	3.8	3.8
<b>Manufacturing and Trade Sales, Inventories, and Orders</b>						<b>Employment, Hours, Earnings</b>					
Sales, total (bil. \$) Ⓛ				1,035.1	1,058.5	Employees on payrolls (nonagricultural estab.), total, mo. avg. (mil.)	56.7	58.3	60.8	64.0	66.1
Manufacturing, total Ⓛ				527.6	539.9	Production workers on manufacturing payrolls, mo. avg. (mil.)	12.6	12.8	13.4	14.3	14.2
Durable goods industries	216.8	230.8	252.2	276.1	277.4	Hours, gross, avg. weekly per worker	40.5	40.7	41.2	41.3	40.6
Nondurable goods industries Ⓛ				251.6	262.4	Earnings, gross (dol. per hour per worker)	2.46	2.53	2.61	2.72	2.83
Retail trade, total	246.4	261.6	283.9	303.7	313.4	Finance					
Durable goods stores	79.5	84.2	93.7	97.8	99.7	Consumer credit (short- and intermediate-term), outstanding, end of year:					
Nondurable goods stores	166.9	177.5	190.1	205.9	213.8	Total (bil. \$)	70.5	78.4	87.9	94.8	99.2
Merchant wholesalers, total	160.6	174.3	187.1	203.8	205.2	Installment	54.2	60.5	68.6	74.7	77.9
Durable goods establishments	68.7	75.7	82.7	91.0	90.5	Federal finance (bil. \$):					
Nondurable goods establishments	91.9	98.6	104.4	112.7	114.7	Budget receipts and expenditures:					
Inventories, book value, end of year, unadjusted, total (bil. \$) Ⓛ				133.5	138.7	Receipts, net	87.5	88.7	96.7	110.8	117.7
Manufacturing, total Ⓛ				77.1	81.7	Expenditures, total	94.2	96.9	101.4	118.1	131.7
Durable goods industries	35.6	38.0	41.8	49.4	53.1	Money supply, etc. (av. of daily fig.) (bil. \$):					
Nondurable goods industries Ⓛ				27.7	28.6	Money supply, total	150.6	156.4	162.6	169.8	176.4
Retail trade, total	28.5	30.2	33.4	35.8	35.5	Currency outside banks	31.5	33.5	35.3	37.5	39.4
Durable goods stores	12.1	12.9	14.7	16.1	15.5	Demand deposits	119.0	122.8	127.3	132.3	137.0
Nondurable goods stores	16.4	17.3	18.7	19.7	20.0	Time deposits adjusted (bil. \$)	105.5	119.4	137.6	154.0	173.2
Merchant wholesalers, total	16.0	16.9	18.1	20.5	21.5	Foreign Trade					
Durable goods establishments	8.9	9.6	10.3	11.8	12.2	Exports, incl. reexports (bil. \$)	23.3	26.5	27.5	30.3	31.5
Nondurable goods establishments	7.1	7.3	7.8	8.7	9.3	General imports (bil. \$)	17.1	18.7	21.4	25.5	26.8

<sup>1</sup> Preliminary. <sup>2</sup> Includes communication.

ⓘ See corresponding note on p. S-5.