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# SURVEY OF CURRENT BUSINESS 



## SURVEY OF CURRENT BUSINESS

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# CURRENT BUSINESS STATISTICS 

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#### Abstract

The third quarter current dollar rise in GNP amounted to $\$ 17 \frac{1}{2}$ billion. This exceeded the $\$ 16$ billion gains of the earlier quarters of the year mainly because it included the Government pay raise of over $\$ 3$ billion. Overall prices continued to rise sharply. Measured in constant dollars, real output rose 2 percentat an annual rate, the same as in the second quarter. Some monthly measures were indicating a tapering in the rate of expansion of economic activity as the quarter unfolded.


DURING the summer quarter the Nation's output of goods and services increased $\$ 17 \frac{1}{2}$ billion to a seasonally adjusted annual rate of over $\$ 9421 / 4$ billion. The third quarter advance in GNP exceeded the $\$ 16$ billion advances of the two preceding quarters mainly because of the Federal Government pay raise of approximately $\$ 3$ billion. The summer rise in GNP consisted of a somewhat slower expansion in final sales and, on the basis of preliminary data, an increase in inventory investment. It contained price and physical volume increases that were similar to those in the preceding quarter.

The composition of the third quarter output gain differed from those of the earlier quarters of this year. The expansion in final sales amounted to $\$ 15$ billion, but this may be reduced to about $\$ 12$ billion if the direct one-time effect of the Government pay raise is eliminated. So measured, the summer rise in final sales lagged considerably behind the gains of $\$ 153 / 4$ billion in the second quarter and $\$ 20$ billion in the first quarter. The rate of inventory accumulation (estimated on the basis
of 2 months of source data) accelerated by $\$ 2 \frac{1}{2}$ billion after virtually no change in the spring and a decline of nearly $\$ 4$ billion in the opening quarter of this year. Since all of the increase in inventory accumulation was in durable goods (particularly at retail stores), the summer rise appears to be related to a leveling off in consumer durable goods spending-one of the major reasons for the slowdown in final sales. However, because consumer spending has behaved erratically over the past year, the economic significance of this slowdown should be assessed cautiously.

As in the preceding quarters of 1969, both physical volume and prices increased. Of the $71 / 2$-percent annual rate of increase in current dollar GNP, about $5 \frac{1 / 2}{2}$ percent reflected higher prices and 2 percent an increase in physical output. These were roughly the same changes as in the second quarter. The third quarter increase in prices was exaggerated by the Government pay raise; apart from this influence overall prices increased a little less than in the second quarter. Somewhat slower rates of increase in food, clothing, and service prices contributed to the improved price performance.

## Employment and personal income up

The summer advance in production was accompanied by some easing in the labor market. Reflecting a sharp increase in September, third quarter unemployment was 3.7 percent of the civilian labor force, up from 3.5 percent in the second, and 3.3 percent in the first quarter. Employment in nonfarm establishments recorded an average gain of 320,000 , seasonally adjusted, from the second to third quarter. This was the smallest advance since the

third quarter of 1967 and was considerably below the 570,000 increase in the second and the very large 810,000 addition in the first quarter of the year. Average weekly hours of work showed no change from the spring quarter but average hourly earnings posted another large increase.

CHART 2

## Changes in Components of Final Sales

- Slower growth in consumption and State and local government expenditures
- Sharper decline in residential investment
- Payroll increase boosts Federal purchases


30 -
PERSONAL CONSUMPTION EXPENDITURES


BUSINESS FIXED INVESTMENT

-5 -
10 -
RESIDENTIAL STRUCTURES
5 -

-5 -
5 -
NET EXPORTS

-5 -
10 -
FEDERAL GOVERNMENT PURCHASES

-5 -
$10-$
STATE AND LOCAL GOVERNMENT PURCHASES

U.S. Department of Conmerce, Otfice of Business Economics

Private wages and salaries scored a good-sized gain but, mainly because of the slower growth in employment, the advance was a little less than in the second quarter. Reflecting the Federal pay raise, Government wages and salaries rose sharply, and the increase here more than offset the slower growth in the private sector. Total payrolls increased $\$ 12 \frac{1}{4}$ billion in the third quarter, about $\$ 1 \frac{1}{4}$ billion more than in the spring quarter. However, most other sources of income, notably proprietors' income, added less to thirdquarter than to second-quarter income. On balance, the summer rise in personal income amounted to $\$ 153 / 4$ billion, about the same as in the April-June period.

Because individuals were no longer making the heavy net payments in settlement of their 1968 tax liabilities, personal taxes declined in the summer. With the income gain matching that of the previous quarter, disposable personal income advanced at a record rate of $\$ 16^{3 / 4}$ billion. In spite of the strong rise in income, individuals did not increase their spending as much as in the April-June period, and personal saving moved up sharply. Saving amounted to 6.4 percent of disposable personal income, up from a low 5.3 percent in each of the first two quarters of this year.

## Major components of final sales

The slower expansion in final sales from the second to the third quater is attributable to personal consumption expenditures for durable goods, residential investment, and State and local government purchases. Federal Government purchases rose considerably more in the summer than in the spring quarter and there was a fractional improvement in net exports.

Personal consumption expenditures increased $\$ 8_{3}^{3 / 4}$ billion as compared with $\$ 113 / 4$ billion and $\$ 10^{3 / 4}$ billion in the winter and spring. The slowdown from the second quarter occurred in household durable goods; expenditures for autos and for nondurable goods rose somewhat more in the third quarter than in the second while the pace of the advance in service outlays was maintained.

The expansion in total fixed investment, the mainspring in the recent economic expansion, weakened in the second quarter and somewhat more during the July-September pericd. Business outlays for plant and equipment continued to advance in the summer at about the same pace as in the spring quarter. The recent OBE-SEC survey of projected new plant and equipment expenditures conducted this summer indicates that business expects no further rise in investment in the fourth quarter of this year. Reflecting the continuing cutback in housing starts, residential investment declined $\$ 1 \frac{1}{2}$ billion in the summer. With stringent money and credit conditions continuing to depress housing starts and permits, further reductions in residential investment are in prospect. (See the article "Homebuilding Activity in 1969" in this issue of the Survey.)

Federal Government purchases, reflecting the impact of the pay raise, rose $\$ 23 / 4$ billion. If the payroll increase were not included in Federal purchases, nondefense outlays would have been virtually unchanged and defense outlays would have shown a small decline of about $\$ 1 / 2$ billion, continuing the trend evident since the beginning of this year. State and local purchases rose $\$ 21 / 4$ billion, about $\$ 11 / 2$ billion less than the increases in the preceding quarters of 1969. The somewhat slower expansion this summer largly reflects a leveling in employment and construction outlays.

## Developments During the Quarter

Some important broad monthly measures of activity-nonfarm employment, unemployment, personal income, and industrial production-indicated some abatement in the rate of expansion during the quarter (table 1).

## Labor markets ease slightly

The labor market produced some evidence of an easing of demand pressures as the unemployment rate rose from about 3.6 percent in July and August to 4 percent in September. The September rate, which was the highest for any
month since October 1967 may be overstated somewhat because of possible inadequacies in the seasonal adjustment factors. A letup in labor market pressures also was evident in the summer tapering of employment gains. After posting large monthly increases averaging 240,000 (seasonally adjusted) in the first half of the year, nonfarm employment apparently rose at an average monthly rate of less than 35,000 during the third quarter; the seasonally adjusted month-to-month movements in the July-September period were distorted by the unusually early factory changeover for new model autos.

## Rise in personal income slows

Personal income rose only $\$ 21 / 4$ billion in September to a seasonally adjusted annual rate of nearly $\$ 760$ billion. This rate compared with increases of $\$ 51 / 4$ billion in July, $\$ 6$ billion in August, and a $\$ 5$ billion average monthly gain in the first half of this year. Wages and salaries accounted for $\$ 11_{4}$ billion of the September rise in total personal income. Government payrolls, which made unusually large contributions to wage and salary gains in July and August because of the pay raise for civilian and military personnel, added less than $\$ 1 / 2$ billion to the wage and salary advance in September. This was about in line with the monthly additions in the first half of this year. Private payrolls rose only about $\$^{33}$ billion in September, posting their smallest monthly gain since April 1968, and rising far less than the average $\$ 3$ billion increases during the first 8 months of this year. The September rise in private wages and salaries was due to higher rates of pay as employment and weekly hours of work were unchanged from August.

## Industrial output dips

The Federal Reserve Index of industrial production declined for the second straight month and in September was 0.5 percent below the July peak of 174.6 $(1957-59=100)$. Small declines from August to September occurred in durables, nondurables, mining, and utilities. Steel production which had been in a strong uptrend for about a year, declined in August and showed little change in September. Automobile production fell in September from the high July-August rates. Output of business and defense equipment eased slightly from the peak July-August rate.

## Retail sales rise

Retail sales, which fell from June to July, rose about 1 percent in August and, according to advance reports, by the same amount last month. The new high reached in September is mainly due to the sharp increase in automobile sales. With unusually strong sales of the new 1970 model cars, and a rapid
cleanup of the 1969 models, dealers' sales of new domestic-type autos rose sharply from a seasonally adjusted annual rate of 8.3 million units in August to over 9 million last month. Retail sales, excluding automobiles, were unchanged from August.

## Wholesale prices higher

Although there were important but scattered indications that the tempo of the economic advance may have slackened a little in the latter part of the third quarter, inflationary pressures continued strong. In September, industrial price increases were widespread with the industrial index rising faster than in either July or August. However, rising prices for industrial commodities were partly offset by falling prices for farm and food products; the overall Wholesale Price Index, on a seasonally adjusted basis, increased a little less from August to September than from July to August.

Table 1.-Selected Measures of Economic Activity: Change Over Previous Month (Seasonally Adjusted)

|  | Unit | 1969 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | July | Aug. | Sept. ${ }^{\text {p }}$ |
| Retail sales. | Percent. | -1.0 | 1.1 | 1.0 |
| Employment ${ }^{\text {- }}$ | Thous. of persons. | -53 | 158 | -7 |
| Unemployment rates. | Percent. | 3.6 | 3.5 | 4.0 |
| Personal income. | \$Bil., annual rate. | 5.3 | 6.1 | 2.3 |
| Wages and salaries... | \$Bil., annual rate. | 4.3 | 5.1 | 1.2 |
| Private payrolls | \$Bil., annual rate. | 1.3 | 4.2 | . 8 |
| Industrial production. | Percent. | . 5 | -. 2 | -. 3 |
| Durables.. | Percent. | . 3 | . 3 | . 4 |
| Nondurables. | Percent. | . 8 | -. 5 | -. 2 |

${ }^{*}$ Data refer to actual rate, not change.

1. Nonfarm establishments.


- GNP rose $\$ 17 \frac{1}{2}$ billion in third quarter-somewhat above second quarter gain
- September nonfarm payroll employment little changed from August
- GNP deflator rose $51 / 2$ percent (annual rate) in third quarter

TOTAL PRODUCTION





* Seasonally Adjusted * ** Seasonally Adjusted at Annual Rates U.S. Department of Commerce, Office of Business Economics

THE LABOR MARKET





PRICES



- September rise of $\$ 2.3$ billion in personal income was substantially below large July-August gains
- Retail store sales reached new peak in September-unit sales of new cars up sharply
- Business fixed investment up further in third quarter

INCOME OF PERSONS





* Seasonally Adjusted ** Seasonally Adjusted at Annual Rates
U.S. Department of Commerce, Office of Business Economics

CONSUMPTION AND SAVING



Million Units



FIXED INVESTMENT


Billion \$




- In third quarter-Inventory investment increased
- -Net exports showed further small improvement
-     - Rise in Federal purchases of goods and services reflected recent pay raise

INVENTORIES



Billion \$



* Seasonally Adjusted ** Seasonolly Adiusted at Annual Rates
U.S. Department of Commerce, Office of Business Economics

FOREIGN TRANSACTIONS





GOVERNMENT



- In September-Industrial production little changed
- -Bank credit and money supply unchanged
- -Interest rates reached new high

INDUSTRIAL PRODUCTION





* Seasonally Adiustad ** Seasonally Adiusted at Annual Rates U.S. Department of Commerce, Office of Business Economics

MONEY, CREDIT, AND SECURITIES MARKETS


Billion \$




PROFITS AND COSTS


Billion \$



NATIONAL INCOME AND PRODUCT TABLES


Table 1.-Gross National Product in Current and Constant Dollars (1.1, 1.2)

| Gross national product. | 793.5 | 865.7 | 858.7 | 876.4 | 892.5 | 908.7 | 924.8 | 942.3 | 674.6 | 707.6 | 705.8 | 712.8 | 718.5 | 723.1 | 726.7 | 730.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal consumption expenditures. | 492.3 | 536.6 | 530.3 | 544.9 | 550.7 | 562.0 | 572.8 | 581.6 | 430.3 | 452.6 | 449.0 | 458.2 | 457.6 | 462.9 | 466.2 |  |
| Durable goods. | 73.0 | 83.3 | 81.8 | 85.8 | 86.3 | 88.4 | 90.6 | 90.3 | 72.8 | 80.7 | 79.5 | 83.0 | 82.7 | 84.3 | 85.9 |  |
| Nondurable good | 215.1 | 230.6 | 228.5 | 233.3 | 234.3 | 238.6 | 242.1 | 246.4 | 190.3 | 196.9 | 195.8 | 198.7 | 197.2 | 199.3 | 199.3 |  |
| Services.- | 204.2 | 222.8 | 220.0 | 225.8 | 230.1 | 235.0 | 240.1 | 244.9 | 167.2 | 175.0 | 173.7 | 176.5 | 177.7 | 179.3 | 181.0 |  |
| Gross private domestic investment. | 116.0 | 126.3 | 126.6 | 125.2 | 133.9 | 135.2 | 137.4 | 140.9 | 100.8 | 105.7 | 106.6 | 104.1 | 110.9 | 109.9 | 110.8 |  |
| Fired investment | 108.6 | 119.0 | 116. 7 | 118.0 | 123.4 | 128.6 | 130.5 | 131.6 | 93.9 | 99.1 | 97.6 | 97.7 | 101.4 | 104.0 | 104.8 |  |
| Nonresidential. | 83.7 | 88.8 | 86. 4 | 88.1 | 91.5 | 95.3 | 97.8 | 100.5 | 73.6 | 75.8 | 74.0 | 75.0 | 77.3 | 79.4 | 81.0 |  |
| Structures.- | 27.9 | 29.3 | 28.3 | 29.0 | 30.1 | 32.3 | 32.1 | 34.0 | 22.6 | 22.7 | 22.0 | 22.2 | 22.9 54 | 23.9 | 23.3 57 |  |
| Producers' durable equipmen | 55.7 | 59.5 | 58.1 | 59.1 | 61.4 | 63.0 | 65.7 | 66.5 | 51.0 | 53.2 | 52.0 | 52.7 | 54.4 | 55.5 | 57.7 |  |
| Residential structures. | 25.0 | 30.2 | 30.3 | 29.9 | 31.9 | 33.3 | 32.7 | 31.1 | 20.3 | 23.3 | 23.5 | 22.7 | 24.1 | 24.6 | 23.8 |  |
| Nonfarm. | 24.4 | 29.6 | 29.7 | 29.4 | 31.4 | 32.8 | 32.2 | 30.6 | 19.8 | 22.8 | 23.1 | 22.3 | 23.7 | 24.2 | 23.4 |  |
| Farm. | . 6 | . 5 | . 6 | . 5 | . 5 | . 5 | . 5 | . 5 | . 5 | . 4 | . 4 | . 4 | . 4 | . 4 | . 4 |  |
| Change in business inventories | 7.4 | 7.3 | 9.9 | 7.2 | 10.5 | 6.6 | 6.9 | 9.4 | 6.9 | 6.6 | 9.0 | 6.4 | 9.6 | 5.9 | 6.0 |  |
| Nonfarm. | 6.8 | 7.4 | 10.3 | 7.5 | 10.7 | 6. 6 | 6.7 | 8.9 | 6.3 | 6.7 | 9.4 | 6. 7 | 9.8 | 5. 9 | 5.8 |  |
| Farm. | . 6 | -. 1 | $-.4$ | -. 3 | -. 2 | . 0 | . 2 | . 5 | . 6 | $-1$ | $-.3$ | $-.3$ | -. 2 | . 0 | . 2 |  |
| Net exports of goods and services | 5.2 | 2.5 | 3.4 | 3.6 | 1.2 | 1.5 | 1.6 | 2.0 | 3.6 | . 9 | 1.3 | 1.7 | -. 2 | $-.3$ | -. 5 |  |
| Exports | 46.2 | 50.6 | 50.7 | 53.4 | 50.6 | 47.6 | 57.1 | 57.5 | 42.1 | 45. 6 | 45.2 | 48.0 | 45.5 | 41.9 | 50.4 |  |
| Imports. | 41.0 | 48.1 | 47.3 | 49.7 | 49.4 | 46.1 | 55.5 | 55.5 | 38.5 | 44.7 | 43.9 | 46.3 | 45.7 | 42. 2 | 50.8 |  |
| Government purchases of goods and services... | 180.1 | 200.3 | 198.4 | 202.5 | 206.7 | 210.0 | 212.9 | 217.8 | 140.0 | 148.4 | 148.9 | 148.8 | 150.2 | 150.6 | 150.2 |  |
| Federal | 90.7 | 99.5 | 99.0 | 100.9 | 101.9 | 101. 6 | 100.6 | 103.3 | 74.8 | 78.9 | 79.6 | 79.2 | 79.4 | 78.3 | 76.3 |  |
| National defense Other | 72.4 | 78.0 21.5 | 77.9 21.1 | 78.8 22.1 | 79.3 22.5 | 79.0 22.6 | 78.5 22.1 | 80.6 22.7 |  |  |  |  | -... | --- |  |  |
| State and local. | 89.3 | 100.7 | 99.4 | 101.7 | 104.8 | 108.5 | 112.3 | 114.5 | 65.2 | 69.5 | 69.3 | 69.6 | 70.8 | 72.3 | 73.9 |  |

Table 2.-Gross National Product by Major Type of Product in Current and Constant Dollars (1.3, 1.5)

| Gross national product. | 793.5 | 865.7 | 858.7 | 876.4 | 892.5 | 908.7 | 924.8 | 942.3 | 674.6 | 707.6 | 705.8 | 712.8 | 718.5 | 723.1 | 726.7 | 730.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Final sales... | 786.2 | 858.4 | 848.8 | 869.2 | 882.0 | 902.1 | 917.9 | 933.0 | 667.7 | 701.0 | 696.8 | 706.3 | 709.0 | 717.2 | 720.7 |  |
| Change in business inventories. | 7.4 | 7.3 | 9.9 | 7.2 | 10.5 | 6.6 | 6.9 | 9.4 | 6.9 | 6.6 | 9.0 | 6.4 | 9.6 | 5.9 | 6.0 |  |
| Goods output | 398.4 | 431.1 | 429.2 | 437.0 | 443.5 | 447.9 | 456.5 |  | 362.7 | 381.3 | 380.8 | 385.5 | 388.2 | 389.1 | 391.6 |  |
| Final sales.- | 391.0 | 423.7 | 419.3 | 429.9 | 433.0 | 441.3 | 449.6 |  | 355. 7 | 374.7 | 371.7 | 379.1 | 378.7 | 383.2 | 385.7 |  |
| Change in business inventories. | 7.4 | 7.3 | 9.9 | 7.2 | 10.5 | 6.6 | 6.9 | 9.4 | 6.9 | 6.6 | 9.0 | 6.4 | 9.6 | 5.9 | 6.0 |  |
| Durable goods | 160.9 | 176.7 | 175.7 | 178.8 | 184.0 | 186.4 | 190.3 |  | 152.0 | 162.8 | 162.3 | 164.5 | 167.8 | 169.0 | 171.4 |  |
| Final sales Change in business inventories | 157.0 3.9 | 171.4 5.3 | 168.9 6.8 | 173.7 5.1 | 176.6 7.4 | 181.6 4.8 | 185.5 4.9 |  | 148.5 3.5 | 158.0 4.7 | 156.2 6.1 | 159.9 4.5 | 161.2 6.5 | 164.8 4.2 | 167.3 4.1 |  |
| Nondurable goods. | 237.5 | 254.4 | 253.5 | 258.3 | 259.5 | 261.5 | 266.2 |  | 210.7 | 218.6 | 218.4 | 221.1 | 220.5 | 220.2 | 220.2 |  |
| Final sales. | 234.1 | 252.3 | 250.4 | 256.1 | 256.4 | 259.7 | 264.1 |  | 207.3 | 216.7 | 215.5 | 219.2 | 217.5 | 218.4 | 218.4 |  |
| Change in business inventories | 3.5 | 2.0 | 3.1 | 2.1 | 3.1 3.1 | 1.8 | 2.1 |  | 3.4 | 1.9 | 2.9 | 1.9 | 3.0 | 1.7 | 1.9 |  |
| Services. | 316.7 | 347.5 | 343.4 | 353.2 | 358.5 | 365.8 | 373.4 |  | 249.1 | 259.9 | 258.9 | 262.4 | 262.7 | 264.6 | 267.0 |  |
| Structurea | 78.4 | 87.1 | 86.0 | 86.1 | 90.6 | 94.9 | 94.8 |  | 62.9 | 66.4 | 66.2 | 64.8 | 67.5 | 69.3 | 68.0 |  |

Table 3.-Gross National Product by Sector in Current and Constant Dollars (1.7, 1.8)

| Gross national product. | 793.5 | 865.7 | 858.7 | 876.4 | 892.5 | 908.7 | 924.8 | 942.3 | 674.6 | 707.6 | 705.8 | 712.8 | 718.5 | 723.1 | 726.7 | 730.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Private. | 708.2 | 770-5 | 764.9 | 779.2 | 794.0 | 808.5 | 822.7 | 836.1 | 617.0 | 647.9 | 646.1 | 652.6 | 658.3 | 662.6 | 665.8 | 669.2 |
| Business. | 681.0 | 740.6 | 734.6 | 749.3 | 763.1 | 776.7 | 790.5 | 803.3 | 597.3 | 627.5 | 625.3 | 632.1 | 637.5 | 641.5 | 644.8 | 648. 1 |
| Nonfarm | 656.6 | 715.7 | 709.8 | 724.1 | 738.4 | 751.1 | 763.0 | 775.6 | 573.5 | 604.2 | 602.3 | 608.8 | 614.6 | 617.8 | 621.1 | 624.0 |
| Farm. | 24.4 | 24.9 | 24.8 | 25.2 | 24.7 | 25.7 | 27.6 | 27.7 | 23.7 | 23.3 | 23.0 | 23.4 | 22.9 | 23.7 | 23.7 | 24.1 |
| Households and institutions. | 22.7 | 25.2 | 25.4 | 25.0 | 26.0 | 27.2 | 28.3 | 29.0 | 15. 4 | 15.9 | 16.1 | 15.7 | 16.2 | 16.8 | 17.2 | 17.5 |
| Rest of the world. | 4.5 | 4.7 | 4.9 | 4.9 | 4.9 | 4.5 | 3.9 | 3.8 | 4.3 | 4.5 | 4.7 | 4.7 | 4.6 | 4.3 | 3.7 | 3.7 |
| General government. | 85.3 | 95.2 | 93.8 | 97.1 | 98.5 | 100.2 | 102.1 | 106.2 | 57.6 | 59.7 | 59.8 | 60.2 | 60.2 | 60.5 | 60.9 | 61.1 |

PPreliminary.

| 1967 | 1968 | 1968 |  |  | 1969 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | II | III | IV | I | II | III ${ }^{p}$ |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dollars, |  |  |  |  |  |  |  |

Table 4.-Relation of Gross National Product, National Income, and Personal Income (1.9)

| Gross national prod | 793.5 | 865.7 | 858.7 | 876.4 | 892.5 | 908.7 | 924.8 | 942.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Capital consumption allowances. | 68.6 | 73.3 | 73.0 | 73.7 | 74.6 | 75.9 | 77.2 | 78.6 |
| Equals: Net national p | 725.0 | 792.4 | 785.6 | 802.6 | 817.9 | 832.8 | 847.6 | 863.8 |
| Less: Indirect business tax and nontax liability | 70.1 | 77.9 | 77.0 | 79.4 | 81.4 | 83.3 | 85.7 | 88.2 |
| Business transfer payments .--- | -3.2 | 3.4 | 3.4 -1.4 | 3.4 | 3.5 | 3.5 | 3.6 | 3.6 |
| Statistical discrepancy. | -1.0 | -2.5 | $-1.6$ | $-3.3$ | -3.4 | -4.2 | $-6.5$ |  |
| Plus: Subsidies less current surplus of government enterprises | 1.4 | . 8 | 7 | 1.1 | . 9 | 1.1 | 9 | 1.2 |
| Equals: National | 654.0 | 714.4 | 707.4 | 724.1 | 737.3 | 751.3 | 765.7 |  |
| Less: Corporate profits and inventory valuation adjustment | 79.2 | 87.9 | 88.2 | 90.6 | 90.3 | 89.5 | 89.2 |  |
| Contributions for social insurance. $\qquad$ | 42.4 | 47.0 | 46.5 | 47.6 | 48.6 | 52.7 | 53.8 | 55.1 |
| Wage accruals less disbursements. | . 0 | . 0 | . 0 | . 0 | . 0 | . 0 | 0 | 0 |
| Plus: Government transfer payments to persons. | 48.8 | 55.8 | 55.3 | 56.7 | 58.1 | 60.1 | 61.3 | 62.4 |
| Interest paid by government (net.) and by consumers. | 23.6 | 26. 1 | 25.7 | 26.4 | 27.4 | 27.9 | 28.5 | 28.9 |
| Dividends..-. .-...... | 21.5 | 23.1 | 22.9 | 23.6 | 23.8 | 23.8 | 24.3 | 24.9 |
| Business transfer paymen | 3.2 | 3.4 | 3.4 | 3.4 | 3.5 | 3.5 | 3.6 | 3.6 |
| Equals: Personal | 629.4 | 687.9 | 680.1 | 696.1 | 711.2 | 724.4 | 740.5 | 756.2 |

Table 5.-Gross Auto Product in Current and Constant Dollars (1.15, 1.16)

| Gross auto product ${ }^{\text {- }}$ - | Billions of current dollars |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 28.6 | 35.9 | 36.3 | 36.0 | 37.5 | 37.5 | 34.5 |  |
| Personal consumption expenditures. | 24.9 | 30.2 | 29.2 | 31.7 | 31.4 | 30.9 | 31.4 |  |
| Producers' durable equipment--.. | 4.4 | 5.3 | 5.1 | 5.6 | 51. 5 | 5.4 | 5.5 |  |
| Change in dealers' auto inventories.. | -. 5 | 1.0 | 2.4 | -. 6 | 1.5 | 1.1 | -1.4 |  |
| Net exports | -. 5 | -. 8 | $-7$ | -1.0 | -1.2 | -. 2 | -1.4 |  |
| Exports............................. | 1.2 | 2.0 | 2.0 | 2.0 | 2.0 | 2.3 | 2.3 |  |
| Imports. | 1.7 | 2.8 | 2.7 | 3.0 | 3.2 | 2.5 | 3.7 |  |
| Addenda: |  |  |  |  |  |  |  |  |
| New cars, domestic ${ }^{2}$ <br> New cars, foreign. | 25.5 | 32.4 | 32.9 | 32.6 | 33.9 | 33.4 | 30.7 |  |
|  | 2.9 | 4.3 | 4.2 | 4.3 | 4.7 | 4.6 | 5.4 |  |
|  | Billions of 1958 dollars |  |  |  |  |  |  |  |
| Groses auto product ${ }^{1}$ | 28.7 | 35.1 | 35.6 | 35.2 | 36. 2 | 36.2 | 33.0 |  |
| Personal consumption expenditures. <br> Producers' durable equipment Change in dealers' auto inventories.. | $\begin{array}{r} 25.0 \\ 4.5 \end{array}$ | $\begin{array}{r} 29.4 \\ 5.2 \end{array}$ | $\begin{array}{r} 28.6 \\ 5.1 \end{array}$ | $\begin{array}{r} 30.9 \\ 5.5 \end{array}$ | 30.2 | 29.7 | 30.1 |  |
|  |  |  |  |  | 5.41.5 | 5.31.1 | -1.3 |  |
|  |  | 5.2 1.0 | 5.1 2.4 | -. 6 |  |  |  |  |
| Net exports. Exports.. | -1.51.31.7 | -.8-82.8 | -7.7 | $\begin{array}{r} -1.0 \\ 2.0 \end{array}$ | 1.5-1.21.9 | $\stackrel{-1}{-2}$ | -1.4 |  |
|  |  |  |  |  |  |  |  |  |
| Imports. |  |  | 2.8 | 3.0 | 3.2 | 2.5 | 3.7 |  |
| Addenda: |  |  |  |  |  |  |  |  |
| New cars, domestic ${ }^{2}$. New cars, foreign. | 26.03.0 | 32.14.3 | 32.74.2 | 32.44.3 | 33.34.6 | $\begin{array}{r} 32.7 \\ 4.5 \end{array}$ | 30.05.3 |  |
|  |  |  |  |  |  |  |  |  |

1. The gross auto product total includes Government purchases.
2. Differs from the gross auto product total by the markup on both used cars and
${ }^{\text {f }}$ freign cars.


|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| National income | 54.0 | 714.4 | 707.4 | 724.1 | 737.3 | 751.3 | 765.7 |  |
| Compensation of employe | 467.4 | 513.6 | 507.0 | 519.8 | 532.3 | 546.0 | 558.2 | 571.7 |
| Wages and salaries | 3.5 | 465.0 | 459.0 | 470.7 | 482.1 | 493.3 | 504.3 | 516.6 |
| Priva |  | 369.0 | 364.5 | 372.7 | 382.8 | 392.5 | 402.0 | 410.0 |
| Military | 16.2 | 18.0 | 17.6 | 18.7 | 18.3 | 18. 2 | 18.4 | 20.1 |
| Government civili |  | 78.0 | 76.8 | 79.3 | 80.9 | 82.5 | 84.0 | 86.6 |
| Supplements to wages and salaries | 43.9 | 48.6 | 48.0 | 49.1 | 50.2 | 52.7 | 53.8 | 55.0 |
| contributions for social | 21.8 | 24.4 | 24.1 | 24.7 | 25.3 | 27.3 | 27.9 | 28.6 |
| Other labor income | 22.1 | 24.2 | 23.9 | 24.5 | 25.0 | 25.5 | 26.0 | 26.4 |
| Employer contributions to private pension and welfare funds |  | 20.1 |  |  |  |  |  |  |
| Other........................... |  | 4.1 |  |  |  |  |  |  |
| Proprietors' income |  | 63.8 | 63.6 | 64.1 | 64.1 | 64.6 | 66.5 | 67.3 |
| Business and professional.-...... |  | 49.2 | 49.2 | 49.3 | 49.7 | 49.7 | 50.1 | 50.5 |
| Income of unincorporated enterprises. |  | 49.9 |  |  |  |  |  |  |
| Inventory valuation adjustment.- |  | -. 7 |  |  |  |  |  |  |
| Farm. | 14.7 | 14.6 | 14.3 | 14.8 | 14.4 | 14.9 | 16.4 | 16.8 |
| Rental income of person | 20.8 | 21.2 | 21.2 | 21.2 | 21.4 | 21.5 | 21.6 | 21 |
| Corporate profits and inventory valuation adjustment. | 79.2 | 87.9 | 88.2 | 90.6 | 90.3 | 89.5 | 89.2 |  |
| Profits before ta | 80.3 | 91.1 | 90.7 | 91.5 | 94.5 | 95.5 | 95.4 |  |
| Profits tax liability | 33.0 | 41.3 | 41.1 | 41.4 | 42.9 | 43.4 | 43.6 |  |
| Profits after | 47.3 | 49.8 | 49.7 | 50.0 | 51.6 | 52.2 | 51.8 |  |
| Dividends--..-- |  | ${ }_{26}^{23.1}$ | 22.9 26.7 | 23.6 | 23.8 | 23.8 | 24.3 27.5 | 24. |
| Inventory valuation adjustment |  | -3.2 | -2.6 | -. 9 | -4.2 | -6. 1 | -6. 2 | -3.6 |
| Net intere | 24.7 | 28.0 | 27.5 | 28.4 | 29.3 | 29.8 | 30.3 | 30.9 |

Table 7.-National Income by Industry Division (1.11)

| All industries, total | 654.0 | 714.4 | 707.4 | 724. 1 | 737.3 | 751.3 | 765.7 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, forestry, and fisherie | 21. 5 | 21. 9 | 21.6 | 22.2 | 21.9 | 22.6 | 24.2 |  |
| Mining and construction | 39.4 | 42.9 | 42.6 | 43.1 | 44.4 | 45.9 | 47.8 |  |
| Manufacturing | 195.6 | 215.4 | 213.9 | 218.2 | 222.7 | 225.3 | 228.9 |  |
| Nondurable goo | 75.7 | 82.9 | 82.0 | 84. 2 | 85.4 | 86.1 | 88.3 |  |
| Durable goods | 119.9 | 132.5 | 131.9 | 134. 1 | 137.3 | 139.1 | 140.5 |  |
| Transportation | 25.1 | 27.2 | 27.0 | 27.5 | 27.8 | 28.2 | 28.9 |  |
| Communication | 13.1 | 14.2 | 13.8 | 14.4 | 14.9 | 15.3 | 15.6 |  |
| Electric, gas, and sanitary | 12.6 | 13.7 | 13.4 | 14.2 | 13.9 | 14.2 | 14.2 |  |
| Wholesale and retail trad | 97.5 | 105.2 | 104.5 | 106.6 | 107.8 | 109.5 | 111.7 |  |
| Finance, insurance, and real estate | 72.3 | 78.2 | 77.1 | 79.3 | 80.9 | 82.9 | 84.4 |  |
| Services, | 78.3 | 86.1 | 85.2 | 86.5 | 89.3 | 92.1 | 93.6 |  |
| Government and government en prises | 94.1 | 105.0 | 103.3 | 107.1 | 108.7 | 110.6 | 112.5 |  |
| Rest of the world | 4.5 | 4.7 | 4.9 | 4.9 | 4.9 | 4.5 | 3.9 |  |

Table 8.-Corporate Profits (Before Tax) and Inventory Valuation Adjustment by Broad Industry Groups (6.12)

| All industries, total. | 79.2 | 87.9 | 88.2 | 90.6 | 90.3 | 89.5 | 89.2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial institutions. | 10.5 | 11.5 | 11.2 | 12.1 | 11.9 | 12.3 | 12.7 |  |
| Mutual. | 2.0 | 2.1 |  |  |  |  |  |  |
| Stock | 8.5 | 9.4 |  |  |  |  |  |  |
| Nonfinancial corporations. | 68.8 | 76.4 | 76.9 | 78.5 | 78.5 | 77.2 | 76.5 |  |
| Manufacturing | 39.0 | 44.4 | 44.9 | 45.4 | 46.2 | 45.1 | 44.9 |  |
| Nondurable goods | 18.1 | 19.9 | 19.8 | 20.4 | 20.4 | 20.3 | 21.0 |  |
| Durable goods..................... | 20.9 | 24.5 | 25.1 | 25.0 | 25.8 | 24.7 | 23.9 |  |
| Transportation, communication, and public utilities | 10.8 | 11.6 | 11.5 | 12.0 | 11.6 | 11.8 | 11.7 |  |
| All other industries. | 19.0 | 20.4 | 20.6 | 21.0 | 20.7 | 20.3 | 19.9 |  |


| 1967 | 1968 | 1968 |  |  | 1969 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | II | III | IV | I | II | III ${ }^{\text {p }}$ |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dollars |  |  |  |  |  |  |  |

## Table 9.—Gross Corporate Product ${ }^{1}$ (1.14)

| Gross corporate product | 450.9 | 494.2 | 489.9 | 501.6 | 510.7 | 519.9 | 530.1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital consumption allowances. | 42.6 | 45.9 | 45.8 | 46.2 | 46.7 | 47.7 | 48.6 | 49.6 |
| Indirect business taxes plus transier payments less subsidies. | 40.8 | 44.8 | 44.4 | 45.8 | 46.6 | 47.3 | 48.5 | 49.9 |
| Income originating in corporate business. | 367.5 | 403.5 | 399.7 | 409.6 | 417.4 | 425.0 | 433.0 |  |
| Compensation of employees | 291.7 | 318.4 | 314.5 | 321.9 | 329.8 | 338.2 | 346.0 | 353.2 |
| Wages and salaries | 260.6 | 284.3 | 280.8 | 287.4 | 294.7 | 301.3 | 308.5 | 314.9 |
| Supplements. | 31.1 | 34.1 | 33.8 | 34.5 | 35.1 | 36.9 | 37.6 | 38.3 |
| Net interest. | . 2 | 1.2 | 1.1 | 1.3 | 1.4 | 1.5 | 1.6 | 1.7 |
| Corporate profits and inventory valuation adjustment. | 75.6 | 83.9 | 84.1 | 86.4 | 86.2 | 85.2 | 85.3 |  |
| Profits before tax--..... | 76.7 | 87.2 | 86.6 | 87.3 | 90.4 | 91.3 | 91.6 |  |
| Profits tax liability | 33.0 | 41.3 | 41.1 | 41.4 | 42.9 | 43.4 | 43.6 |  |
| Profits after tax | 43.7 | 45.8 | 45.6 | 45.9 | 47.5 | 47.9 | 48.0 |  |
| Dividends | 20.0 | ${ }^{21.5}$ | ${ }^{21.2}$ | 21.9 | 22.2 | 22.1 | 22.8 |  |
| Undistributed profits | 23.8 | 24.3 | 24.3 | 24.0 | 25.3 | 25.8 | 25.2 |  |
| Inventory valuation adjus | -1.1 | -3.2 | -2.6 |  | -4.2 | -6.1 | -6.2 | $-3.6$ |
| Cash flow, gross of dividends | 86.4 | 91.7 | 91.4 | 92.1 | 94.2 | 95.6 | 96.6 |  |
| Cash flow, net of dividends. | 66.4 | 70.2 | 70.1 | 70.2 | 72.1 | 73.5 | 73.8 |  |
| Gross product originating in financial institutions. | 20.4 | 22.8 | 22.3 | 23.6 | 23.9 | 24.9 | 25.6 |  |
| Gross product originating in nonfi nancial corporations. | 430.6 | 471.4 | 467.7 | 478.0 | 486.8 | 495.0 | 504.5 |  |
| Capital consumption allowances.- | 41.4 | 44.6 | 44.5 | 44.9 | 45.4 | 46.4 | 47.3 | 48.2 |
| Indirect business taxes plus transter payments less subsidies. | 39.1 | 43.0 | 42.5 | 43.9 | 44.7 | 45.3 | 46.5 | 47.8 |
| Income originating in nonfinancial corporations. | 350.1 | 383.8 | 380.6 | 389.2 | 396.7 | 403.3 | 410.7 |  |
| Compensation of empl | 275.8 | 300.6 | 297.0 | 303.7 | 311.0 | 318.7 | 326.2 | 332.9 |
| Wages and salaries | 246.6 | 268.6 | 265.4 | 271.5 | 278.2 | 284.2 | 291.1 | 297. 1 |
| Supplements. | 29.2 | 31.9 | 31.6 | 32.2 | 32.8 | 34.5 | 35.1 | 35.8 |
| Net interest. | 9.1 | 10.9 | 10.7 | 11.1 | 11.4 | 11.7 | 11.9 | 12.2 |
| Corporate profits and inventory valuation adjustment. | 65.2 | 72.4 | 72.9 | 74.3 | 74.3 | 72.9 | 72.6 |  |
| Profts before tax | 66.3 | 75.6 | 75.4 | 75.2 | 78.5 | 79.0 | 78.8 |  |
| Profits tax liability | 28.2 | 35.6 | 35.5 | 35.5 | 37.0 | 37.2 | 37.2 |  |
| Profits after | 38.1 | 40.0 | 39.9 | 39.7 | 41.5 | 41.8 | 41.6 |  |
| Dividends | 19.1 | 20.4 | 20.1 | 20.7 | 20.9 | 20.9 | 21.5 |  |
| Undistributed profits | 19.0 | 19.6 | 19.8 | 19.0 | 20.6 | 20.9 | 20.1 |  |
| Inventory valuation adjustm | -1.1 | -3.2 | -2.6 | $-.9$ | -4.2 | -6. 1 | -6.2 | $-3.6$ |
| Cash flow, gross of dividends | 79.5 | 84.6 | 84.4 | 84.7 | 86.9 | 88.1 | 88.9 |  |
| Cash flow, net of dividends.. | 60.4 | 64.2 | 64.3 | 63.9 | 66.0 | 67.2 | 67.4 |  |
|  | Billions of 1958 dollars |  |  |  |  |  |  |  |
| Gross product originating in nonfinancial corporations... | 390.5 | 415.9 | 413.9 | 420.8 | 425.1 | 427.7 | 431.9 |  |
|  | Dollars |  |  |  |  |  |  |  |
| Current dollar cost per unit of 1958 dollar gross product originating in nonfinancial corporations ${ }^{2}$ $\qquad$ | 1.103 | 1.133 | 1.130 | 1.136 | 1.145 | 1.157 | 1.168 |  |
| Capital consumption allowances...-- <br> Indirect business taxes plus transfer | . 106 | . 107 | 108 | . 107 | . 107 | . 108 | . 109 |  |
| payments less subsidies..- | . 100 | . 103 | - 103 | . 104 | . 105 | . 106 | . 108 |  |
| Compensation of employees. Net interest | . 023 | . 026 | . 026 | . 722 | . 027 | . 745 | . 028 | ..... |
|  |  |  |  |  |  | . 027 |  |  |
| Corporate profits and inventory valuation adjustment. | . 167 | . 174 |  | . 177 | . 175 |  |  |  |
| Profits tax liability | . 072 | . 086 | . 086 | . 084 | . 087 | . 087 | . 086 |  |
| Profits after tax plus inventory valuation adjustment. | . 095 | . 088 | . 090 | . 092 | . 088 | . 083 | . 082 |  |

1. Excludes gross product originating in the rest of the world.
2. This is equal to the deflator for gross product of nonfinancial corporations, with the decimal
point phisted two places
3. Personal saving as a percentage of disposable personal income.
preliminary.

| 1967 | 1968 | 1968 |  |  | 1969 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | II | III | IV | I | II | III D |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| illions of dollars |  |  |  |  |  |  |  |

Table 10.-Personal Income and Its Disposition (2.1)

| Personal income | 629.4 | 687.9 | 680.1 | 696.1 | 711.2 | 724.4 | 740.5 | 756.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wage and salary disbursements. | 423.5 | 465.0 | 459.0 | :470.7 | 482.1 | 493.3 | 504.3 | 516.6 |
| Commodity-producing industries | 166.5 | 181.5 | 179.3 | 183.0 | 187.8 | 191.5 | 196.5 | 200.3 |
| Manufacturing-...--------..- | 134.2 | 145.9 | 144.2 | 147.4 | 150.7 | 153.3 | 156.6 | 159.9 |
| Distributive industr | 100.3 | 109.2 | 107.9 | 110.8 | 113.1 | 115.5 | 118.3 | 120.9 |
| Service industries | 70.5 | 78.3 | 77.3 | 78.9 | 82.0 | 85.4 | 87.1 | 88.7 |
| Government. | 86.2 | 96.0 | 94.5 | 97.9 | 99.2 | 100.8 | 102.4 | 106.6 |
| Other labor incom | 22.1 | 24.2 | 23.9 | 24.5 | 25.0 | 25.5 | 26.0 | 26.4 |
| Proprietors' | 61.9 | 63.8 | 63.6 | 64.1 | 64.1 | 64.6 | 66.5 | 67.3 |
| Business and prof | 47.2 | 49.2 | 49.2 | 49.3 | 49.7 | 49.7 | 50.1 | 50.5 |
| Farm. | 14.7 | 14.6 | 14.3 | 14.8 | 14.4 | 14.9 | 16.4 | 16.8 |
| Rental income of | 20.8 | 21.2 | 21.2 | 21.2 | 21.4 | 21.5 | 21.6 | 21.7 |
| Dividends. | 21.5 | 23.1 | 22.9 | 23.6 | 23.8 | 23.8 | 24.3 | 24.9 |
| Personal interest incom | 48.3 | 54.1 | 53.2 | 54.8 | 56.7 | 57.6 | 58.8 | 59.8 |
| Transfer payments..-------.-.-.- | 52.0 | 59.2 | 58.7 | 60.1 | 61.6 | 63.6 | 64.9 | 66.0 |
| Old-age, survivors, disahility, and health insurance benefits. | 25.7 | 30.3 | 30.3 | 30.9 | 31.8 | 32.4 | 32.9 | 33.3 |
| State unemployment insurance benefits | 2.1 | 2. 1 | 1.9 | 2.1 | 2.0 | 2.2 | 1.9 | 2.3 |
| Veterans ben | 6. 6 | 7.2 | 7.2 | 7.1 | 7.3 | 7.8 | 8.2 | 8.4 |
| Oth | 17.6 | 19.7 | 19.4 | 20.0 | 20.5 | 21.3 | 21.9 | 22.1 |
| Less: Personal contributions for social insurance. | 20.6 | 22.6 | 22.4 | 22.9 | 23.3 | 25.4 | 25.9 | 26.6 |
| Less: Personal tax and nontax payments | 82.9 | 97.9 | 92.7 | 102.6 | 107.0 | 114.2 | 118.5 | 117.4 |
| Equals: Disposa | 546.5 | 590.0 | 587.4 | 593.4 | 604.3 | 610.2 | 622.0 | 638.8 |
| Less - Personal outlay | 506.2 | 551.6 | 545.1 | 560.2 | 566.2 | 577.7 | 588.8 | 597.7 |
| Personal consumption expenditures | 492.3 | 536. 6 | 530.3 | 544.9 | 550.7 | 562.0 | 572.8 | 581.6 |
| Interest paid by consumers. | 13.1 | 14.2 | 14.0 | 14.4 | 14.7 | 15.0 | 15.2 | 15.4 |
| Personal transfer payments to foreigners. | . 8 | . 8 | . 7 | . 8 | .7 | . 7 | .7 | . 7 |
| Equals: Personal saving | 40.4 | 38.4 | 42.3 | 33.2 | 38.0 | 32.5 | 33.3 | 41.1 |
| Addenda: |  |  |  |  |  |  |  |  |
| Disposable personal income: <br> Total, billions of 1958 dollars |  |  |  |  |  |  |  |  |
| Per capita, current dollars | 277.7 ${ }^{\text {2 }}$ | 297.6 | 497.4 2,924 | 2,946 | 502.1 2,991 | 502.6 3014 | 506.2 3,065 | 514.3 3,139 |
| Per capita, 1958 dollars.-. | 2,399 | 2,474 | 2,476 | 2,477 | 2,485 | ${ }^{2}, 482$ | 2,494 | -2,527 |
| Personal saving rate, ${ }^{3}$ percent | 7.4 | 6.5 | 7.2 | 5.6 | 6.3 | 5.3 | 5.3 | 6.4 |

Table 11.-Personal Consumption Expenditures by Major Type (2.3)

| Personal consumption expenditures | 492.3 | 536.6 | 530.3 | 544.9 | 550.7 | 562.0 | 572.8 | 581.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Durable goods. | 73.0 | 83.3 | 81.8 | 85.8 | 86.3 | 88.4 | 90.6 | 90.3 |
| Automobiles and parts | 30.5 | 37.0 | 35.6 | 38.6 | 39.0 | 39.4 | 40.0 | 41.2 |
| Furniture and household equipment. | 31.3 | 34.2 | 33.8 | 35.0 | 34.6 | 35.5 | 36.8 | 35.8 |
| Other--------------------------------- | 11.2 | 12.1 | 12.4 | 12.1 | 12.8 | 13.6 | 13.8 | 13.3 |
| Nondurable goods. | 215.1 | 230.6 | 228.5 | 233.3 | 234.3 | 238.6 | 242.1 | 246.4 |
| Food and beverages | 108.1 | 115.0 | 114.8 | 116.1 | 116.4 | 118.4 | 119.1 | 120.8 |
| Clothing and shoes | 42.5 | 46.3 | 45. 6 | 47.4 | 47.3 | 48.1 | 50.0 | 51.0 |
| Gasoline and ofl | 17.7 | 19.1 | 18.8 | 19.5 | 19.5 | 20.4 | 21.0 | 21.8 |
| Other | 46.8 | 50.1 | 49.4 | 50.3 | 51.1 | 51.8 | 52.0 | 52.7 |
| Services. | 204.2 | 222.8 | 220.0 | 225.8 | 230.1 | 235.0 | 240.1 | 244.9 |
| Housing. | 71.8 | 77.4 | 76.7 | 77.9 | 79.8 | 81.3 | 82.8 | 84.5 |
| Household operation | 29.1 | 31.2 | 30.7 | 31.6 | 31.9 | 32.7 | 33.1 | 33. 9 |
| Transportation | 14.7 | 16. 1 | 15.9 | 16.3 | 16.5 | 17.1 | 17.3 | 17.7 |
| Other. | 88.6 | 98.1 | 96.7 | 100.0 | 101.8 | 103.9 | 106.9 | 108.8 |

Table 12.-Foreign Transactions in the National Income and Product Accounts (4.1)

| Receipts from foreigners | 46.2 | 50.6 | 50.7 | 53.4 | 50.6 | 47.6 | 57.1 | 57.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exports of goods and services | 46.2 | 50.6 | 50.7 | 53.4 | 50.6 | 47.6 | 57. 1 | 57.5 |
| Payments to foreigners. | 46.2 | 50.6 | 50.7 | 53.4 | 50.6 | 47.6 | 57.1 | 57.5 |
| Imports of goods and service | 41.0 | 48.1 | 47.3 | 49.7 | 49.4 | 46.1 | 55.5 | 55.5 |
| Transfers to foreigners. | 3.0 | 2.9 | 2.8 | 3.1 | 3.1 | 2.4 | 2.8 | 2.6 |
| Personal...-- | 2.2 | 2.1 | 2.0 | 2.3 | 2.4 | 1.7 | 2.1 | 1.8 |
| Net foreign investment. | 2.2 | . 3 | 6 | 6 | -1.9 | -1.0 | -1.2 | -. 6 |


| 1967 | 1968 | 1968 |  |  | 1969 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | II | III | IV | I | II | III ${ }^{\text {d }}$ |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dollars |  |  |  |  |  |  |  |

Table 13.-Federal Government Receipts and Expenditures (3.1, 3.2)

| Federal Government receipls | 151.1 | 176.3 | 170.8 | 181.4 | 187.3 | 198.1 | 202.3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal tax and nontax receipts. | 67.5 | 79.5 | 74.7 | 83.7 | 87.4 | 93.8 | 96.9 | 94.9 |
| Corporate profits tax accruals...- | 30.6 | 38.3 | 38.1 | 38.4 | 39.8 | 40.2 | 40.5 |  |
| Indirect business tax and nontax |  | 18.0 | 17.9 | 18.3 | 18.5 | 18.5 | 18.6 | 18.9 |
| Contributions for social insurance.... | 36.7 | 40.5 | 40.1 | 40.9 | 41.7 | 45.6 | ${ }_{46.4}$ | 17. 4 |
| Federal Government expenditures | 163.8 | 181.5 | 180.3 | 184.2 | 187.4 | 188.5 | 189.3 | 193.7 |
| Purchases of goods and services.. | 90.7 | 99.5 | 99.0 | 100.9 | 101.9 | 101.6 | 100.6 | 103. 3 |
| National defense. | 72.4 | 78.0 | 77.9 | 78.8 | 79.3 | 79.0 | 78.5 | 80.6 |
| Other | 18.4 | 21.5 | 21.1 | 22.1 | 22.5 | 22.6 | 22.1 | 22.7 |
| Transfer payments | 42.2 | 47.8 | 47.6 | 48.7 | 50.0 | 50.8 | 52.1 | 52.7 |
| To persons. | 40.0 | 45.7 | 45.5 | 46.5 | 47.6 | 49.1 | 50.0 | 50.9 |
| To foreigners (net) | 2.2 | 2.1 | 2.0 | 2.3 | 2.4 | 1.7 | 2.1 | 1.8 |
| Grants-in-aid to State and local governments | 15.9 | 18.3 | 18.2 | 18.4 | 19.0 | 19.0 | 19.3 | 19.8 |
| Net interest paid. | 10.3 | 11.6 | 11.4 | 11.7 | 12.2 | 12.5 | 12.9 | 13.1 |
| Subsidies less current surplus of gorernment enterprises. | 4.7 | 4.3 | 4.1 | 4.6 | 4.4 | 4.6 | 4.4 | 4.8 |
| Surplus or deficit ( - ), national income and product accounts. | -12.7 | -5.2 | -9.5 | -2.8 | . 1 | 9.6 | 13.0 |  |

Table 14.-State and Local Government Receipts and Expenditures (3.3, 3.4)

| State and local government receipts | 93.2 | 106.2 | 104.7 | 108.0 | 111.4 | 114.5 | 118.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal tax and nontax receipts | 15.4 | 18.4 | 18.0 | 18.9 | 19.5 | 20.5 | 21.5 | 22.5 |
| Corporate profits tax accruals. | 2.4 | 3.0 | 3.0 | 3.0 | 3.1 | 3.1 | 3.1 |  |
| Indirect business tax and nontax accruals | 53.8 | 59.9 | 59.2 | 61.1 | 62.9 |  | 67.1 |  |
| Contributions for social insurance... | 5.7 | 6.5 | 6.4 | 6.6 | 6.9 | 7.1 | 7.4 | 7.7 |
| Federal grants-in-aid | 15.9 | 18.3 | 18.2 | 18.4 | 19.0 | 19.0 | 19.3 | 19.8 |
| State and local government expenditures. | 95.0 | 107.6 | 106.0 | 108.7 | 112.2 | 116.3 | 120.5 | 122.9 |
| Purchases of goods and services | 89.3 | 100.7 | 99. 4 | 101.7 | 104.8 | 108.5 | 112.3 | 114.5 |
| Transfer payments to persons | 8.8 | 10.0 | 9.8 | 10.2 | 10.5 | 11.0 | 11.3 | 11.6 |
| Net interest paid.-......... | 2 | 3 | 3 | 3 | . 4 | 4 | . 4 | . 4 |
| enterprises | 3.3 | 3.4 | 3.4 | 3.5 | 3.5 | 3.5 | 3.5 | 3.6 |
| Surplus or deficit ( - ), national income and product accounts | -1.8 | -1.5 | -1.3 | $-.7$ | $-.8$ | -1.8 | -2.1 |  |

Table 15.—Sources and Uses of Gross Saving (5.1)

| Grose private saving . | 133.7 | 135.1 | 139.6 | 132.6 | 136.3 | 130.7 | 131.8 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pers | 40.4 | 38.4 | 42.3 | 33.2 | 38.0 | 32.5 | 33.3 | 41.1 |
| Undistributed corporate profits. | 25.9 | 26.7 | 26.7 | 26.5 | 27.8 | 28.4 | 27.5 |  |
| Corporate inventory valuation adjustment | 1.1 | -3.2 | -2.6 | -. 9 | -4.2 | -6.1 | -6.2 | -3.6 |
| Corporate allowances_............................ | 42.6 | 45.9 | 45.8 | 46.2 | 46.7 | 47.7 | 48.6 | 49.6 |
| Noncorporate capital consumption allowances. | 26.0 | 27.4 | 27.2 | 27.5 | 27.9 | 28.2 | 28.6 | 29.0 |
| Wage accruals less disbursements...- | . 0 | . 0 | . 0 | . 0 | $\stackrel{ }{.0}$ | .0 | . 0 | , |
| Government surplus or deficit ( - ), national income and product accounts. | 14.5 | -6.7 | -10.8 | -3.5 | -. 9 | 7.8 | 10.9 |  |
| Federal ${ }^{\text {State and Iocal }}$ | 12.7 | -5.2 | -9. 5 | -2.8 | -. 1 | 9.6 | 13.0 |  |
| State and local |  | -1.5 | -1.3 | -. 7 | -. 8 | -1.8 | -2.1 |  |
| Gross investment | 118.2 | 125.9 | 127.2 | 125.8 | 132.0 | 134.2 | 136.2 | 140.4 |
| Gross private domestic investment Net foreign investment. | $\left\lvert\, \begin{array}{r} 116.0 \\ 2.2 \end{array}\right.$ | $\begin{array}{r} 126.3 \\ -.3 \end{array}$ | $\begin{array}{r} 126.6 \\ .6 \end{array}$ | $\text { 125. } 2$ | $\left\lvert\, \begin{aligned} & 133.9 \\ & -1.9 \end{aligned}\right.$ | $\begin{array}{r} 135.2 \\ -1.0 \end{array}$ | $\left\|\begin{array}{\|l\|} 137.4 \\ -1.2 \end{array}\right\|$ | $1 \begin{array}{r} 140.9 \\ -.6 \end{array}$ |
| Statistical discrepancy. | -1.0 | -2.5 | -1.6 | -3.3 | -3.4 | -4.2 | -6.5 |  |

p Preliminary


Table 16.-Implicit Price Deflators for Gross National Product (8.1)

| Gross national product | 117.6 | 122.3 | 121.7 | 122.9 | 124.2 | 125.7 | 127.3 | 129.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal consumption expenditures..-- | 114.4 | 118.6 | 118.1 | 118.9 | 120.4 | 121.4 | 122.9 |  |
| Durable goods. | 100.3 | 103.3 | 102.9 | 103.4 | 104.5 | 104.9 | 105.5 |  |
| Nondurable goods | 113. 0 | 117.1 | 116. 7 | 117.5 | 118.8 | 119.8 | 121.5 |  |
| Services.... | 122.1 | 127.3 | 126.6 | 127.9 | 129.5 | 131.0 | 132.7 |  |
| Gross private domestic investment....- |  |  |  |  |  |  |  |  |
| Fixed investment | 115.7 | 120.0 | 119.6 | 120.8 | 121.7 | 123.7 | 124.5 |  |
| Nonresidential. | 113.7 | 117.1 | 116.7 | 117.6 | 118.4 | 120.1 | 120.8 |  |
| Structures | 123.6 | 129.3 | 128.7 | 130.6 | 131. 4 | 135.3 | 137.8 |  |
| Producers' durable equipment.- | 109.2 | 111.9 | 111.6 | 112.1 | 113.0 | 113.5 | 113.9 |  |
| Residential structures. | 123.1 | 129.7 | 128.7 | 131.5 | 132.4 | 135.3 | 137.1 |  |
| Nonfar | 123.1 | 129.8 | 128.7 | 131.6 | 132.5 | 135.4 | 137.2 |  |
| Farm | 122.8 | 125.9 | 126.1 | 126.2 | 126.1 | 127.5 | 130.4 |  |
| Change in business inventories |  |  |  |  |  |  |  |  |
| Net exports of goods and services. |  |  |  |  |  |  |  |  |
| Exports. | 109.7 | 110.9 | 112.1 | 111.3 | 111.3 | 113.5 | 113.4 |  |
| Imports. | 106.5 | 107.6 | 107.8 | 107.5 | 108.2 | 109.2 | 109.2 |  |
| Government purchases of goods and services. | 128.7 | 135.0 | 133.3 | 136.2 | 137.6 | 139.5 | 141.8 |  |
| Federal | 121.3 | 126.2 | 124.5 | 127.4 | 128.3 | 129.8 | 131.9 |  |
| State and local | 137.1 | 145.0 | 143.4 | 146.2 | 148.1 | 150.1 | 151.9 |  |

Table 17.-Implicit Price Deflators for Gross National Product by Major Type of Product (8.2)

| Gross national product. | 117.6 | 122.3 | 121.7 | 122.9 | 124.2 | 125.7 | 127.3 | 129.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goods output. | 109.9 | 113.0 | 112.7 | 113.4 | 114.2 | 115.1 | 116.6 |  |
| Durable goods. | 105.9 | 108.5 | 108.2 | 108.7 | 109. 7 | 110.3 | 111.1 |  |
| Nondurable goods | 112.7 | 116.4 | 116.1 | 116.8 | 117.7 | 118.8 | 120.9 |  |
| Services. | 127.2 | 133.7 | 132.7 | 134.6 | 136.4 | 138.2 | 139.8 |  |
| Structures | 124.6 | 131. . | 130.0 | 132.9 | 134.1 | 137.0 | 139.4 |  |
| Addendum: |  |  |  |  |  |  |  |  |
| Gross auto product | 99.7 | 102.5 | 101.9 | 102.3 | 103.6 | 103.7 | 104.4 |  |

Table 18.-Implicit Price Deflators for Gross National Product by Sector (8.4)

| Grose national product. | 117.6 | 122.3 | 121.7 | 122.9 | 124.2 | 125.7 | 127.3 | 129.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Private | 114.8 | 118.9 | 118.4 | 119.4 | 120.6 | 122.0 | 123 | 124.9 |
| Business | 114.0 | 118.0 | 117.5 | 118.5 | 119.7 | 121.1 | 122.6 | 123.9 |
| Fanm... | ${ }^{112.9} 9$ | 106.8 | 108.0 | 1187.9 | ${ }^{1207.9}$ | (121.6 | ${ }_{116.3}^{122.8}$ | ${ }^{1124.3}$ |
| Households and institutions. | 147.2 | 158.6 |  |  |  |  |  |  |
| General government | 148.1 | 159 | 156.9 | 161.3 | 163.6 | 165.6 | 167.5 | 173.7 |

## HISTORICAL DATA

Historical national income and product data are available from the following sources:

1965-68: July 1969 Survey of Current Business.
1964: July 1968 Survey of Current Business.
1929-63: The National Income and Product Accounts of the United States, 1929-65, Statistical Tables (available from any U.S. Department of Commerce Field Office or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, price $\$ 1.00$ per copy).

# Midyear Budg̣et Review 

The latest review of the fiscal 1970 Federal budget shows small reductions in both estimated receipts and expenditures from the review last spring. Thus, the latest review continues to show a considerably more restrictive fiscal policy than that contained in the January budget. The latest budget estimates assume a 5-percent tax surcharge during the second half of this fiscal year and a decline in defense spending.

THE administration has released new estimates of Federal receipts and expenditures for fiscal year 1970 following its midyear review of budget programs. Although the budget surplus is down $\$ 400$ million from the estimates of last spring, the new data continued to suggest a more restrictive fiscal policy for the fiscal year than was shown in the January budget. This is evidenced by a $\$ 5.9$ billion surplus now projected as compared with the $\$ 3.4$ billion surplus in the January budget.

The current estimate of receipts$\$ 198.8$ billion-is only slightly changed

Unified Budget Receipts and Expenditures, Fiscal Years 1969 and 1970

from that in the January budget but is $\$ 400$ million below the estimate of last spring. This reduction is the net result of several developments which are partially offsetting. Underlying the new estimate of receipts is the assumption that calendar 1969 GNP will reach $\$ 932$ billion, an increase of $\$ 5$ billion from the estimate of last spring. Personal income is estimated at $\$ 745$ billion- $\$ 6$ billion more than in the spring-and corporate profits before taxes are now projected to be $\$ 94 \frac{1}{2}$ billion, or $\$ 21 / 2$ billion below the last estimate. The net effect of these changes is to increase receipts by $\$ 200$ million.

This is offset by a $\$ 200$ million reduction-to $\$ 1.3$ billion-in the expected take from the proposed repeal of the investment tax credit. In addition, all other administration proposalssuch as tax reforms and user chargesare currently estimated to yield about $\$ 800$ million, a decline of $\$ 400$ million from the projection of last spring.

Extension of the surcharge is still expected to yield over $\$ 7.5$ billion$\$ 5.6$ billion from the 10 percent extension already enacted through December 31,1969 , and $\$ 2.0$ billion from the proposed 5 percent rate in the first half of 1970. Unlike the January budget, neither the spring review or the latest estimates incude any increases in social security tax rates or in the wage base.

## Budget expenditures reduced

The new estimates put unified budget expenditures at $\$ 191.9$ billion, a decrease of $\$ 2.5$ billion from the January estimate, but of only $\$ 100$ million from the spring estimate (see April Survey). The latest review suggests that certain
expenditure categories will be about $\$ 3.7$ billion higher than estimated in the spring, but, that this will be fully offset by expenditure reductions in other categories.

Major increases are expected in expenditures for: (1) expanding the food stamp program; (2) higher costs of the medicare and medicaid programs; (3) increased cost of servicing the debt due to higher interest rates; and (4) higher payments to social security beneficiaries, veterans, and civil service annuitants. These and other smaller increases are offset by a further reduction of $\$ 3$ billion in military and military assistance programs and by expenditure cuts for the Model Cities program, highway related programs, and airways and airports development.

## Revisions in Federal Receipts and Expenditures for Fiscal Year 1970, National Income Accounts Basis

|  | $\begin{gathered} 1969 \\ \text { actual } \end{gathered}$ | 1970 estimate |  |
| :---: | :---: | :---: | :---: |
|  |  | $\underset{\text { budget }}{\text { budg }}$ | Midreview |
| Federal Government receipts. | 192.3 | 202.3 | 201.2 |
| Personal tax and nontax receipts.. | 90.5 | 94.0 | 94.7 |
| Corporate profits tax accruals...- | 39.7 | 40.2 | 38.8 |
| Indirect business tax and nontax accruals. | 18.5 | 19.2 | 19.3 |
| Contributions for social insurance. | 43.6 | 48.9 | 48.4 |
| Federal Government expenditures.. | 187.4 | 199.6 | 136.1 |
| Purchases of goods and services..- | 101.2 | 105.6 | 101.5 |
| National defense.. | 78.9 | 82.2 | 78.1 |
| Other | 22.3 | 23.4 | 23.4 |
| Transfer payments. | 50.4 | 54.9 | 55.6 |
| To persons...... | 48.3 | 5.8 | 53.5 |
| To foreigners (net). | 2.1 | 2.1 | 2.1 |
| Grants-in-aid to State and local governments | 18.9 | 23.0 | 21.7 |
| Net interest paid...................... | 12.3 | 12.2 | 13.3 |
| Subsidies less current surplus of government enterprises. | 4.5 | 3.9 | 4.0 |
| Surplus or deficit ( - ), national income and product accounts. | 4.9 | 2.7 | 5.1 |

## National income accounts budget

On a national income accounts basis, the new estimates indicate that receipts will be $\$ 1.1$ billion lower and expenditures $\$ 3.5$ billion lower than estimated in January. These revisions result in a surplus of slightly more than $\$ 5$ billion for fiscal year 1970. Details are shown in the accompanying table.

However, the NIA surplus will di-
minish during the fiscal year from the $\$ 13$ billion surplus reached in the second quarter of 1969-the largest such surplus since the early 1950 's. In the first half of fiscal year 1970, the surplus will be smaller because personal taxes will no longer reflect the unusually high settlements due to the surcharge and because of the Federal pay raise of more than $\$ 3$ billion in the third quarter of 1969 . The surplus will continue to
decline in the second half of the fiscal year when the surcharge is either removed or extended by only 5 percent as now proposed by the administration. Also effecting the surplus in the second half is the proposed increase of about $\$ 2.8$ billion (annual rate) in social security benefits effective in March 1970. There is no proposed increase in social security taxes or wage base in fiscal year 1970.

## The Anatomy of Federal Accounts

THE Office of Business Economics is constantly engaged in analysis of the accounting data published by the Treasury Department, Bureau of the Budget, and individual Federal Government agencies. Beginning with the official Federal budget, as presented in Treasury publications, a conceptual transformation is carried out to derive the economic statement of Federal receipts and expenditures which is articulated with the other national income and product accounts. (See, for instance, page 11 of this issue of the Survey of Current Business.)

To explain the relations of administrative and economic accounting, Mrs. Marilyn Rice of this office has prepared a reference work entitled "The Anatomy of Federal Accounts." It interprets the Government's administrative statements and describes the economic statements of Federal receipts and expenditures more exactly than ever before. The plan of the work is a step-by-step modification of the former to the latter, using actual figures for one fiscal year.

Along the way conceptual reasoning, data sources, estimating procedures, and statistical assumptions are spelled out.

Going beyond the usual detail of the national accounts, the study presents Federal receipts and expenditures on a fully gross basis and includes the balance sheet which is implied by the Statement of receipts and expenditures. Uniform transactions statements and balance sheets are presented for each individual agency as well as for the Government as a whole

Because of the size and technical nature of the study, only a limited number of copies have been reproduced. Distribution has been made to the Government agencies most intimately concerned and a copy has been placed in each Commerce Department field office so that it may be available for reference to economists, accountants, or other persons with a substantial interest in Federal accounting. The field offices are listed on the inside cover of this Survey.

# Reggional Income, Second Quarter, 1969 


#### Abstract

Personal income in the United States rose $21 / 4$ percent, or $\$ 16$ billion, from the first quarter of 1969 to the second. Regionally, the gains were unusually uniform. Only New England, where income was up $31 / 2$ percent, registered a gain differing more than half a percentage point from the national average. The quarterly data on page 15 conform to the revised annual estimates of State personal income for 1966-68 presented in the August Survey.


WITH income from nearly all major industries increasing at a brisk pace from the opening quarter of 1969 to the spring quarter, total personal income rose by $2 \frac{1}{4}$ percent, or $\$ 16$ billion, at a seasonally adjusted rate. Income was up 13/4 percent or more in all eight regions of the Nation. It rose by 1 percent or more in 42 of the 50 States and in the District of Columbia, by less less than 1 percent in five States, and declined from 1 to 5 percent in the other three.

Regionally, first to second quarter advances were unusually uniform. Only New England-where income was up $3 \frac{1}{2}$ percent-registered a gain differing more than one-half of 1 percentage point from the national average (chart 7). The other regional increases ranged from highs of about $2 \frac{3}{4}$ percent in the Southwest and Far West to lows of about $1 \frac{3 / 4}{4}$ percent in the Mideast and Great Lakes. Gains in the Plains, Southeast, and Rocky Mountain regions varied little from the national average.

The coefficient of variation of quarterly regional change-the standard deviation divided by the mean of regional growth rates in total personal
income-was only 0.22 in the second quarter. This is the lowest since mid1966 and compares with an average quarterly coefficient of variation of 0.50 over the past 3 years and with an average of 0.39 since early 1960 .

## New England and Great Lakes

The large second quarter income advance in New England appears to be, at least in part, a reaction to developments in the previous quarter when income rose less than one-half of 1 percent. An unusually severe snowstorm in mid-February, which substantially curtailed economic activity in the first quarter, was a major factor in the region's quarterly pattern of income change.

The first quarter slowdown in income and the second quarter spurt were widely distributed by industry in New England. In the first quarter, relative changes in wage and salary payments in seven of the region's eight major private nonfarm industries were below the corresponding national average; in contrast, the gain in the second quarter in each case was well above the national pace. There was a lull in the first quarter and an increase in the second quarter in six States of the region; only Vermont and Maine departed significantly from this pattern. In Vermont, above-average gains were scored in both quarters, and in Maine income rose at the national pace in the opening quarter but fell below it in the second.

One of the smallest regional advances in the second quarter occurred in the Great Lakes where income increased

Note. The quarterly estimates of State personal income were prepared in the Regional Economics Division by Marian Sacks under the supervision of Q. Francis Dallavalle.
$1 \frac{3}{4}$ percent. Second quarter wage gains in six of the eight major nonfarm private industries were below the national average. Only in construction and mining were second quarter gains larger than average.
Four of the five Great Lakes StatesIndiana, Illinois, Michigan, and Wis-consin-registered less-than-average second quarter gains. Although the spring quarter advance in Michigan was below the national average, it was
(Text Continued on Page 22)


Table 1.-Total Personal Income, by States and Regions
[Millions of dollars, seasonally adjusted at annual rates]

| State and region | 1966 |  |  |  | 1967 |  |  |  | 1968 |  |  |  | 1969 |  | Percentchange$1-69$ toII-69 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | I | II | III | IV | I | II | III | IV | I | II | III | IV | I | II |  |
| United States | 567,043 | 577,338 | 589,426 | 601,511 | 611,770 | 618,715 | 631,142 | 640,946 | 660,216 | 675,973 | 691,702 | 706,920 | 720,351 | 736,373 | 2.2 |
| New England | 35,530 | 36,187 | 36,999 | 38,054 | 38,906 | 39,403 | 40,232 | 40,810 | 41,696 | 42,781 | 43,508 | 44,726 | 44,920 | 46,474 | 3.5 |
| Maine <br> New Hampshire | 2,385 <br> 1,840 | 2,416 1,889 | 2,462 <br> 1,938 | 2,515 <br> $\mathbf{1 , 9 9 7}$ | 2,496 2,041 | 2,530 2,072 | 2,586 2,110 | 2,616 <br> 2,148 <br> 1 | 2,686 2,215 2,26 | 2,722 2,249 1,2 | 2,770 2,304 2,3 | 2,849 2,381 2,38 | 2,901 2,372 | $\xrightarrow{2,933} \mathbf{2 , 4 8 1}$ | 1.1 4.6 |
| Vermont...... | 1,052 | 1,074 | 1,103 | 1,141 | 1,158 | 1,166 | 1,198 | 1,220 | 1,263 | 1,292 | 1,318 | 1,348 | 1,388 | 1,426 | 2. 7 |
| Massachusetts | 17,310 2,657 | 17,544 2,706 | $\begin{array}{r}17,902 \\ 2,767 \\ \hline\end{array}$ | 18,377 2,869 11 | $\begin{array}{r}18,887 \\ \hline 8 \\ \hline 1\end{array}$ | 19,169 2,936 | $\begin{array}{r}19,464 \\ \text { 3, } \\ \text { 3 } \\ \hline\end{array}$ | 19,740 3,092 | 20,340 3,145 | $\begin{array}{r}\text { 20, } 793 \\ 3,232 \\ \\ \hline\end{array}$ | 21,100 3 242 | $\begin{array}{r}1,38 \\ 21,663 \\ 3,357 \\ \hline\end{array}$ | 21,996 3,330 | 22,698 3,429 | 3.2 3.0 |
| Connecticut. | 10, 286 | 10, 558 | 10,827 | 11,155 | 11,404 | 11, 530 | 11, 841 | 11,994 | 12,047 | 12,493 | 12,774 | 13, 128 | 12,933 | 13,507 | 4.4 |
| Mideast. | 135,639 | 137,758 | 140,127 | 143,132 | 146,159 | 147,891 | 150,310 | 152,892 | 157,549 | 161,043 | 164,286 | 168,531 | 171,694 | 174,639 | 1.7 |
| New York | 62, 416 23,337 | c3, 358 23,681 | 64,367 24,008 | 65,570 24,624 | 67,156 ${ }_{25} 5154$ | 67, 964 25, 494 | 69, 250 2577 | 70, 303 26,362 | 72,708 2695 | 74, 156 27,631 | 75,707 28,200 | 77,625 29,360 | 79,260 29,322 | 80,288 <br> 30,228 | 1.3 3.1 |
| Newnsylvania | 33, 778 | ${ }_{34,400}^{23,81}$ | - 35,048 | 24,684 35,80 | - 36,682 | - 36,4820 | 25, 37,366 | 26,362 37,906 | 26, 39,054 | 39, <br> 743 | - 40,472 | 24,360 41,140 | - 42,431 | 42, 779 | 1.1 .8 |
| Delaware | 1,749 | 1,761 | 1,775 | 1,810 | 1,791 | 1,840 | 1,876 | 1,914 | 1,948 | 2, 018 | 2,052 | 2,089 | 2,144 | 2,122 | $-1.0$ |
| Maryland - ${ }^{\text {district }}$ of | 11,283 | 11, 508 | 11, 825 | 12, 079 | 12, 262 | 12,424 | 12, 650 | 13,043 | 13, 418 | 13, 937 | 14, 205 | 14, 631 | 14,776 | 15,335 | 3.8 |
| District of Columbia | 3,076 | 3,050 | 3, 104 | 3,199 | 3,225 | 3,349 | 3,324 | 3,364 | 3,426 | 3,553 | 3,650 | 3,686 | 3,761 | 3,887 | 3.3 |
| Great Lakes | 121,867 | 124,169 | 127,359 | 129,702 | 130,396 | 131,091 | 134,319 | 135,113 | 140,272 | 142,919 | 145,564 | 149,228 | 153, 131 | 155,952 | 1.8 |
| Michigan | 26, 822 | 27, 339 | 28, 068 | 28, 494 | 28, 384 | 28,718 | 29,677 | 29, 205 | 31, 131 | 31, 696 | 32,374 | 33, 272 | 33, 249 | 33, 711 | 1.4 |
| Ohio | 31, 162 | 31, 734 | 32, 407 | 33,160 | 33, 462 | 33, 328 | 34,170 | 34, 766 | 36, 028 | 36, 890 | 37,474 | 38,211 | 39,672 | 40,662 | 2.5 |
| Indiana | 14,702 | 15, 038 | 15,431 | 15,624 | 15,862 | 15,818 | 16,099 | 16, 334 | 16, 822 | 17,055 | 17,353 | 17,849 | 18, 510 | 18,768 | 1.4 |
| Illinois | 37,212 | 37,882 | 38, 820 | 39, 463 | 39,861 | 40,358 | 41,169 | 41, 452 | 42,606 | 43, 254 | 44, 007 | 45, 172 | 46,608 | 47, 498 | 1.9 |
| Wisconsin | 11, 969 | 12, 176 | 12,633 | 12,961 | 12,827 | 12,869 | 13,204 | 13,356 | 13, 685 | 14, 024 | 14,356 | 14,724 | 15, 092 | 15, 313 | 1.5 |
| Plains. | 44,146 | 45,097 | 46,064 | 47,301 | 46,959 | 47,614 | 48,704 | 49,126 | 50,822 | 51,240 | 52,979 | 53,521 | 55,096 | 56,274 | 2.1 |
| Minnesota | 10, 018 | 10,251 | 10, 535 | 10,756 | 10,899 | 11, 015 | 11, 322 | 11,487 | 11, 716 | 11,952 | 12,351 | 12,719 | 13,000 | 13,110 | . 8 |
| $\xrightarrow{\text { Iowa-.- }}$ Missour | 8,095 12,533 | 8,284 12,680 | 8,294 12,968 | 8,634 13,255 | 8,125 13,650 | 8,03 $\mathbf{1 3 , 7 4 0}$ | 8,736 13,922 | 1, 8,596 13,964 | $1,9,902$ $\mathbf{1 4 , 6 7 5}$ | 8,993 14,880 | 9,493 15,144 | 8,840 15,564 | 9, 660 $\mathbf{1 5 , 7 7 8}$ | 10,117 15,943 | 4.7 1.0 |
| North Dakota | 1,565 | 1,540 | 1,603 | 1,561 | 1,577 | 1,638 | 1,585 | 1,588 | 1,674 | 1,570 | 1,796 | 1,809 | 1,788 | 1,694 | -5.2 |
| South Dakota | 1,665 | 1,685 | 1,664 | 1,705 | 1.652 | 1,705 | 1,753 | 1,815 | 1,896 | 1, 860 | 1,877 | 1,913 | 1,942 | 2,062 | 6.1 |
| Nebraska | 3,988 | 4,111 | 4, 387 | 4,488 | 4, 302 | 4,453 | 4,417 | 4,523 | 4,561 | 4,637 | 4,664 | 4,781 | 4,944 | 5,302 | 7.3 |
| Kansas. | 6,282 | 6,546 | 6,613 | 6,902 | 6, 754 | 6,754 | 6,969 | 7,153 | 7,398 | 7,348 | 7,654 | 7, 395 | 7,984 | 8,046 | 8 |
| Southeast. | 95,117 | 97,047 | 99,165 | 101,014 | 104,128 | 105,269 | 107,027 | 109,785 | 112,618 | 116,245 | 119, 137 | 121,016 | 123,264 | 126, 139 | 2.3 |
| Virginia | 11,334 | 11, 552 | 11,782 | 12,085 | 12,344 | 12,547 | 12,830 | 13,393 |  |  |  |  |  |  |  |
| West Virginia | 3,860 | 3,870 | 3,978 | 4,090 | 4,148 | $\begin{array}{r}12,174 \\ 4 \\ 7 \\ \hline\end{array}$ | 12,83 4,234 7 | 4, ${ }^{1} 275$ | 4, 414 | 4, 4 444 | 4, 498 | 4,550 888 | 4,667 8,866 | 4,722 9,229 | 1.2 4.1 |
| Kentucky | 6,954 | 7,058 | 7,311 | 7,387 | 7,722 | 7,618 | 7,824 | 7,964 | 8,190 | 8,473 | 8, 612 | 8,789 | 8,866 | 9,229 | 4.1 |
| Tennessee. | 8,381 | 8,584 | 8,764 | 8,944 | 9,130 | 9,211 | 9,340 | 9,551 | 9,786 | 10, 122 | 10,464 | 10,636 | 10,848 | 10,972 | 1.2 |
| North Carolina | 10,936 | 11,293 | 11, 569 | 11, 758 | 12,061 | 12,186 | 12,348 | 12,995 | 13, 147 | 13, 581 | 13,882 | 13,961 | 14, 490 | 14,768 | 1.9 |
| South Carolina | 5,164 | 5,280 | 5,416 | 5,475 | 5,664 | 5,654 | 5,801 | 5,963 | 6,112 | 6,322 | 6,438 | 6,492 | 6,622 | 6,829 | 3.1 |
| Georgia. | 10, 210 | 10,492 | 10,646 | 10,971 | 11,364 | 11,417 | 11,648 | 11,795 | 12,159 | 12, 566 | 12, 005 | 13, 193 | 13,453 | 13,774 | 2.4 |
| Florida | 15,155 | 15,494 | 15,973 | 16,153 | 16,880 | 17,276 | 17,774 | 18,100 | 18,709 | 19,374 | 20,008 | 20,416 | 20, 560 | 21, 107 | 2.7 |
| Alabama | 7,125 | 7,190 | 7,271 | 7,375 | 7, 511 | 7, 574 | 7,683 | 7,804 | 8,131 | 8,219 | 8,408 | 8,507 | 8,718 | 8, 924 | 2.4 |
| Mississippi. | 4,018 | 4,170 | 4,132 | 4, 194 | 4,410 | 4,492 | 4,366 | 4,463 | 4,713 | 4,916 | 4,882 | 5,001 | 5,127 | 5,235 | 2.1 |
| Louisiana | 7,909 | 8,110 | 8,388 | 8,550 | 8, 790 | 8,875 | 8,920 | 9,175 | 9,564 | 9, 701 | 9,904 | 10,087 | 10, 384 | 10,460 | . 7 |
| Arkansas. | 4, 071 | 3,954 | 3, 935 | 4,032 | 4, 104 | 4,245 | 4,259 | 4,307 | 4,283 | 4, 590 | 4,788 | 4, 782 | 4,807 | 4,972 | 3.4 |
| Southwest | 39,409 | 39,754 | 40,453 | 41,434 | 42,392 | 43,258 | 44,221 | 44,924 | 45,920 | 47,553 | 49,154 | 50,227 | 50,667 | 52,103 | 2.8 |
| Oklahoma | 6, 055 | 6,075 | ¢. 169 | 6, 280 | 6,532 | 6,544 | 6,743 | 6,969 | 6,983 | 7,099 | 7,402 | 7,551 | 7,580 | 7,670 | 1.2 |
| Texas. | 26,962 | 27,239 | 27,752 | 28, 510 | 29,051 | 29,720 | 30, 435 | 30, 826 | 31,640 | 32, 864 | 33,867 | 34, 644 | 34,952 | 36,067 | 3.2 |
| New Mexico | 2,366 | 2,379 | 2,371 | 2,411 | 2, 431 | 2, 490 | 2,463 | 2,520 | 2,608 | 2,627 | 2,710 | 2,723 | 2,844 | 2,825 | -. 7 |
| Arizo | 4,026 | 4,061 | 4,161 | 4,233 | 4,378 | 4,504 | 4,580 | 4,609 | 4,689 | 4,963 | 5,175 | 5,309 | 5,291 | 5,541 | 4.7 |
| Rocky Mountain | 12,352 | 12,592 | 12,843 | 12,900 | 13,221 | 13,337 | 13,398 | 13,811 | 13,856 | 14,461 | 14,781 | 15,420 | 15,458 | 15,833 | 2.4 |
| Montana. | 1,803 | 1,848 | 1,956 | 1,894 | 1, 926 | 1,955 | 1,882 | 1,965 | 1,985 | 2,020 | 2,039 | 2,113 | 2,104 | 2,167 | 3.0 |
| Idaho--... | 1,671 | $\begin{array}{r}1,694 \\ \hline 902\end{array}$ | 1,693 | 1,686 882 | 1,732 | 1,716 | 1,792 900 | $\begin{array}{r}1,860 \\ \hline 93\end{array}$ | 1,808 970 | 1,884 | 1,871 | 1,939 1,048 | 2,043 1,027 | 2,138 1,082 | 4.6 5.4 |
| Colorado | 5,556 |  |  |  |  |  |  |  |  |  |  |  |  |  | 1.6 |
| Utah. | 2,453 | 2,482 | 2,515 | $\underset{2,610}{5,828}$ | 2,652 | $\stackrel{6}{2,656}$ | -6,678 | 2, 689 | $\stackrel{\text { 2, }}{2,729}$ | 2,867 | 2,943 | 3,002 | 3,027 | 3,071 | 1.5 |
| Far West | 79,887 | 81,642 | 83,265 | 84,730 | 86,285 | 87,463 | 89,463 | 90,904 | 93,841 | 95,932 | 98,369 | 100,254 | 102,084 | 104,805 | 2.7 |
| Washington | 9,428 | 9,703 | 10,118 | 10,428 | 10,492 | 10,726 | 11.81 n | 11,322 | 11,718 | 11,965 | 12,183 | 12,461 | 12,752 | 13,042 | 2.3 |
| Oregon. | 5,642 | 5,794 | 5,804 | 5,931 | 5,957 | 6,048 | 6,176 | 6,319 | 6,432 | 6,574 | 6, 730 | 6,903 | 7,049 | 7,244 | 2.8 |
| Nevada | 1,504 | 1,514 | 1,508 | 1,525 | 1,528 |  |  |  |  | 1,733 | 1,804 | 1,877 | 1,928 | 1,930 | . 1 |
| California | 63,313 | 64, 631 | 65,835 | 66, 846 | 68,308 | 69,132 | 70,663 | 71, 624 | 73,996 | 75, 660 | 77, 652 | 79,013 | 80,355 | 82, 589 | 2.8 |
| Alaska- | 886 | 900 | 925 | 972 | 1,002 | 1,016 | 1,030 | 1,068 | 1,116 | 1,122 | 1,142 | 1,163 | 1,214 | 1,238 | 1.9 |
| Hawaii. | 2, 210 | 2,192 | 2,226 | 2, 272 | 2,322 | 2,373 | 2,438 | 2, 513 | 2, 526 | 2,677 | 2,782 | 2,834 | 2,823 | 2,916 | 3.3 |

Nore.-Quarterly totals for the State personal income series will not agree with the personal
income measure carried in the national income and product accounts since the latter includes
income disbursed to Government personnel stationed abroad. 1966-68 estimates have been revised.

# Homebuilding Activity in 1969 


#### Abstract

Since early this year, the housing industry has been adversely affected by the very stringent conditions in financial markets. As measured by housing starts, homebuilding activity appears to be declining at a rate comparable to that in 1966. Whether the ongoing decline from peak to trough will be larger or smaller than that of 1966 will depend mainly on money and credit conditions and cannot yet be foreseen.


THE housing industry is traditionally the sector of the economy most sensitive to shifts in underlying credit conditions, and 1969 offers no exception. Following its decline in the tight money year 1966, homebuilding activity recovered in the wake of the easier credit policies of 1967, then faltered with the return of credit tightening in the first half of last year. When credit restraints were relaxed in mid-1968, the recovery resumed and continued into the beginning of 1969. From January to August of this year, the housing industry has again been reacting adversely to stringent money and credit conditions. Record high interest rates and reduced availability of mortgage and construction funds have resulted in a pronounced decline in housing starts and permits, which has not yet been fully reflected in reduced outlays for residential construction.

Although money and credit markets have been more orderly thus far in 1969 than in 1966, most broad measures of credit restraint (i.e., the monetary base, bank reserves, bank credit, interest rates, etc.) indicate that conditions in financial markets have been more stringent this year than they were 3 years earlier. In late 1965, the monetary au-
thorities had shifted to a restrictive credit policy, but it was not until the late spring and summer of 1966 that substantial credit stringency emerged. This time, the progression to tight credit conditions was somewhat more rapid.

Moreover, in some respects, the housing industry was more vulnerable to credit restraint in 1969 than in 1966. Even before the introduction of this year's tight credit, interest rates and mortgage yields were far above the peaks of 1966 . In addition, the inflationary pressures that prevailed over the years since 1966 accelerated the rise in construction costs and shelter prices and weakened the market for residential investment. As measured by housing starts, however, homebuilding activity appears to be declining at a rate comparable to that which occurred in 1966 (chart 8). The reason that the tighter credit conditions has not had a more severe impact on homebuilding in 1969 than in 1966 is to be found in some major differences between the present market for residential investment and that of 3 years ago.

First, the underlying demand for housing is considerably stronger now than it was in the midsixties. When the credit crunch started in 1966, housing demand was recovering from a period of retrenchment due to the overbuilding of apartment houses and, in the Far West particularly, the adjustment had not been completed. At the present time, the underlying demand for housing is extremely strong, even though effective demand has been limited by high interest rates and reduced credit availability. Indeed, since 1965, a large unsatisfied demand for housing has been building up because residential construction has failed to supply the number of dwelling units
needed to meet the combined requirements for new household formations and for replacement needs.

From 1966 to 1968, housing starts indicate that, on average, only about 1.3 million new units a year were added to the housing stock. During this period the Census Bureau estimates that new household formations averaged 1.1 million units per year. If an estimate of annual replacement needs of perhaps 0.7 million units is added to this figure, the shortfall of housing starts to needs at the beginning of 1969 appears to be on the order of one and one-half million units. An allowance for mobile homes (discussed below) would appreciably narrow this gap, but clearly not elimi-

nate it. This pressure of demand against supply is reflected in both homeowner and rental vacancy rates which declined noticeably over the past 3 years and now stand at their lowest levels in more than a decade. During the first half of this year, the homeowner vacancy rate was 0.9 percent and the rental vacancy rate was 5.0 percent. In the first half of 1966, these rates were 1.4 percent and 7.2 percent respectively. In addition to the decline in vacancy rates, demand pressures are also reflected in rising rental prices. Rents have risen 3 percent over the past year as compared with annual increases averaging $11 / 4$ percent in the 5 years before 1966 (chart 9).

Second, several institutional changes have occurred in recent years that have contributed to a more stable flow of funds for residential investment. These include regulatory devices that have curbed the competition for deposits among the financial intermediaries; increased support for the savings and loan industry by the Federal Home Loan Bank System; enlarged and more effective participation in the secondary market for Government-underwritten home mortgages by the Federal National Mortgage Association; action by several State governments to raise interest rate ceilings imposed by usury laws; congressional suspension of the 6 -percent statutory interest rate on Government-backed mortgages; and the acceptance by builders of revenuesharing techniques for multifamily projects in order to enhance the attractiveness of such investments to the large institutional investor. These changes are discussed at greater length below.

Although the rate of decline in housing starts this year is about comparable with that of 1966, it is too early now to determine the full extent of the drop in housing activity. This is so because the extent of this decline is mainly dependent upon conditions in financial markets. As of mid-October, there is no evidence of a letup in credit restraint, and further sizable declines in housing starts appear to be in the offing.

## The Decline in Housing Activity

In current dollars, residential investment was at its high in the first quarter of 1969 when it was running at a seasonally adjusted annual rate of $\$ 33.3$ billion. Expenditures dipped modestly in the spring and somewhat more in the summer; from the first to the third quarter residential outlays declined $61 / 2$ percent to $\$ 31$ billion. The 1969 decline followed gains of 34 percent from the first quarter of 1967 to the first quarter of 1968 , and 16 percent from the first quarter of 1968 to the first quarter of 1969.
These figures reflect large increases in construction costs. It is estimated that the deflator for residential construction has increased 2.8 percent from the first to the third quarter of this year, or 5.6 percent at an annual rate. This may be compared with the full year increase of 5.4 percent from 1967 to 1968 and 4.9 percent from 1966 to 1967. The large increase for 1969 included a 7.8 percent advance in wage rates for skilled work-
ers-a reflection of widespread labor shortages in many skilled trades. If account is taken of the pronounced rise this year in construction costs, it appears that real outlays fell 9 percent from the first to the third quarter. This was similar to the percentage reduction that had occurred in the comparable period of 1966.

The recent weakness in residential investment follows the steady drop in housing starts that has been evident since early this year. After rising 7 percent from the fourth quarter of last year, housing starts averaged a high seasonally adjusted annual rate of 1.7 million units in the opening quarter of this year. Starts then fell back to 1.5 million units in the spring and 1.3 million units in July and August.

## Single family housing

Both single family and multifamily housing starts show about equal percentage declines from the first to the third quarter of this year. Single family units have never regained the

peak they achieved prior to their decline in 1966, and, indeed, remain considerably below their level of 1963. The downward trend in single family units is partly a reflection of the fact that the age group that typically buys housing has shown little growth during the 1960 's.
In an examination of the impact of tight credit on the single family housing market, it is important to distinguish between homes built for sale-by merchant or operative builders-and custom-built homes. As chart 10 indicates, homes built for sale were hurt much more severely during the tight credit period of 1966 than were custombuilt homes, mainly because the latter are much less dependent upon outside financing. There is a suggestion that the merchant-built units declined more from the second half of 1968 to the first half of 1969 than did custom-built homes, but the differences are small and it remains to be seen if the 1966 experience will be repeated.

## Sales of new homes

The recent downward movement in sales of new single family homes also

reflects the effects of this year's credit stringency. Home sales, which fell off in the first half of 1968 recovered after midyear to reach a seasonally adjusted annual rate of a little over 500,000 units in the third and fourth quarters of the year. This year, extraordinary high interest rates and, more recently, the difficulties in arranging mortgage financing have resulted in a 6 -percent decline from the fourth quarter of last year to July-August of this year. This decline, however, is moderate by comparison with the 32 -percent drop that occurred over the corresponding period 3 years ago. In part, sales have held up better this year because flows of funds to mortgage markets through the second quarter were not so badly depressed as they were in 1966. Moreover, against the setting of pent-up housing requirements and anticipation of further acceleration in cost and price increases for new homes, it may be that buyers thus far have not been so sensitive to rising mortgage costs as they were 3 years ago.

## Shifts to costlier units

A notable development in the market for single family housing is the striking rise in the sales prices of new homes. According to the Census Bureau; the price of new single family homes rose 3 percent in 1966, $3 \frac{1}{2}$ percent in 1967, and 7 percent in 1968. On the basis of incomplete data for the first half of the year, it appears that the price rise this year will be at least as large as in 1968. These price changes reflect not only higher construction costs but also increased land values, demand influences, and changes in housing quality.
The striking rise in housing prices has made it more difficult, particularly for low and middle income groups, to undertake homeownership. Indeed, a dramatic shift has occurred in the character of new private housing sonstruction, which has seen new homes selling for under $\$ 20,000$ decline from 50 percent of total new home sales in 1965 to 25 percent in the second quarter of this year. During this period, the share of new homes selling for under $\$ 15,000$ has declined from 21 percent to $5 \frac{1}{2}$ percent of total sales. At the other end of the scale, houses priced at $\$ 35,000$ and over
have increased their share of total sales from $6 \frac{1}{2}$ percent to 22 percent (table 1).
The movement in prices of single family dwellings has not only deflected demand from these units to rental units, but it has also stimulated a boom in mobile home production. From 1965 to 1968, shipments of mobile homes have increased nearly 50 percent-from 216,000 units to 318,000 units. (Mobile homes are not included in housing starts or sales data.) Moreover, according to some estimates, mobile homes accounted for about 90 percent of the sales for new single family housing priced under $\$ 15,000$ in 1968, a share which is almost certain to increase in 1969.

After rising strongly to a seasonally adjusted annual rate of 365,000 units in the final quarter of last year, mobile home production increased to a peak rate of 406,000 units in the opening quarter of this year but slipped back somewhat to a rate of 375,000 in the spring quarter. Purchasers of mobile homes have not experienced the same financing difficulties that conventional home buyers have encountered. The typical mobile home sells for an average price of about $\$ 6,000$ and is purchased on medium-term (5 to 7 year), high downpayment, consumer installment credit, an attractive investment for banks and finance companies.

## Multifamily units

During the post-1966 housing recovery, homebuilding activity has been shifting further from the construction of single family units to multifamily units. This is a continuation of a trend that

Table 1.-Sales of New 1-Family Homes by Price Class
[Percent distribution]

|  | $\begin{array}{\|l} \hline \text { All } \\ \text { homes } \\ \text { report- } \\ \text { ing } \\ \text { sales } \\ \text { price } \\ \hline \end{array}$ | $\begin{gathered} \text { Un- } \\ \text { der } \\ \$ 15,000 \end{gathered}$ | $\begin{gathered} \$ 15,000 \\ \text { to } \\ 19,999 \end{gathered}$ | $\begin{array}{\|c} \$ 20,000 \\ \text { to } \\ 24,999 \end{array}$ | $\left\|\begin{array}{c} \$ 25,000 \\ t o \\ 29,999 \end{array}\right\|$ | $\left\|\begin{array}{c} \$ 30,000 \\ \text { to } \\ 34,999 \end{array}\right\|$ | $\begin{gathered} \$ 35,000 \\ \text { add } \\ \text { aver } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1965 | 100.0 | 20.9 | 28.9 | 22.0 | 14.7 | 6.9 | 6.5 |
| 1966 | 100.0 | 14.5 | 29.7 | 21.0 | 15.9 | 9.1 | 9.8 |
| 1967 | 100.0 | 11.1 | 26.6 | 21.6 | 17.7 | 10.7 | 12.0 |
| 1968 | 100.0 | 7.9 | 21.7 | 21.9 | 18.2 | 13.1 | 17.2 |
| 1969* | 100.0 | 5.4 | 19.2 | 23.2 | 17.9 | 11.6 | 22. |

*Second quarter.
Note.-Detail may not add to total because of rounding. Source: Department of Commerce, Bureau of the Census and Department of Housing and Urban Development.
started early in the present decade. Since 1966, starts on single family units have not regained the level reached at the end of 1965 . In contrast, multifamily starts surpassed their end-of1965 rate by the third quarter of 1967 and climbed almost 50 percent higher to a record seasonally adjusted annual rate of 760,000 units in the opening quarter of this year. Accordingly, multifamily units enlarged their share of the supply of new housing units from 35 percent in 1967-roughly the same as the average share from 1963 to 1965to 40 percent in 1968, and to 45 percent so far in 1969.
The growth in multifamily construction is related to several developments. First, demographic factors have favored the market for multifamily units. This includes the growing relative importance in the population of young families and individuals, who are typically renters rather than home buyers, and of older couples, who need less living space. Second, the cost of apartment renting has been rising much less rapidly in recent years than has the cost of homeownership. According to the Bureau of Labor Statistics, rental costs, which lag somewhat due to lease arrangements, have increased $81 / 4$ percent from the end of 1965 to mid-1969 as compared with a rise of 23 percent for homeownership costs (chart 9). Third, the sharp rise in land value and construction costs that have occurred in recent years have substantially increased the prices of new homes, and hence, average downpayments. As noted above, this has no doubt shifted some of the demand, especially that of the low and middle income groups, from single family units to rental units. Fourth, tax considerations and the scarcity of suitable land locations have encouraged builders to undertake apart-ment-type construction. Finally, the attractiveness of lending on multifamily projects has been improved recently by the renewed interest in equity participation for lenders. Through so-called "kicker clauses" lenders can now participate in some share of the rentals or profits earned by the project they finance.

## Residential Mortgage Markets

By the second quarter of 1969, tight credit policy and high and rising interest rates resulted in a reduced flow of funds to the savings and loan associations and other major mortgage lending institutions. This reduction has made these institutions more reluctant to make mortgage loan commitments and has led to a tapering in the rate of mortgage debt expansion. The state of the mortgage market has been a major factor in the decline in residential construction activity.

## Flow of funds to lenders

The flow of funds to thrift institutions held up relatively well in the first quarter of this year-in spite of the rise in market rates of interest that occurred in late 1968 and early 1969-but fell sharply in the second quarter and much further in the summer quarter. Net savings flows to the savings and loan associations, the largest mortgage lending group, reached a relatively high seasonally adjusted annual rate of $\$ 8$ billion in both the final quarter of last year and the opening quarter of this year. Although net savings flows showed little response to the rise in market interest rates that occurred around the turn of the year, they did weaken by early spring as rates continued to rise and as depositors became increasingly attracted to the higher yields on competitive market securities. Net savings flows fell to a seasonally adjusted annual rate of $\$ 43 / 4$ billion in the spring quarter and then, mainly because of massive outflows in the July reinvestment period, plunged to a rate of $\$ 13 / 4$ billion in July and August.

The pattern of deposit flows to mutual savings banks this year has been similar to that for the savings and loan associations. Net savings flows to these banks were at a seasonally adjusted annual rate of nearly $\$ 4$ billion in the opening quarter of this year, which was close to the rate in the final quarter of last year. Net savings flows fell to a rate of $\$ 2.7$ billion in the spring quarter and to a rate of less than $\$ 1$ billion in the July-August period.

An interesting aspect of this year's contraction in the flow of savings to the thrift institutions is that the serious decline in net inflows did not occur until the second quarter. Three years ago, net inflows fell sharply almost immediately after the imposition of credit restraint. At that time commercial banks, offering higher interest rates for consumer-type saving deposits, were able to attract a sizable volume of funds from the thrift institutions. This year the ceilings on consumer-type deposits, which were imposed in the fall of 1966 , have effectively dampened the competition for deposits between commercial banks and thrift institutions. While both types of institutions have suffered a loss of savings as depositors have shifted funds to the purchases of higher yielding market securities, the nonbank institutions have not experienced the added loss of deposits to the commercial banks that they did 3 years ago.
Although net savings flows were apparently less sensitive to the emergence of credit stringency in 1969 than in 1966, it is significant to note that, in the case of the savings and loan associations, the contraction from the first quarter to the July-August period of this year is comparable to that which occurred from the fourth quarter of 1965 to the third quarter of 1966 (top panel, chart 11). The reason that net inflows to the associations have been declining so rapidly in recent months is no doubt related to the pronounced increases in the spread between the average rate paid for deposits by these associations and what depositors can earn by investing in competitive market securities (table 2).

Table 2.-Spread Between Average Rate Paid by Thrift Institutions and 1 Year U.S. Government Securities

| Year | Excess of percentage points on U.S. Government securities |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March | June | $\begin{gathered} \text { Sep- } \\ \text { tember } \end{gathered}$ | $\begin{gathered} \text { De- } \\ \text { cember } \end{gathered}$ |
| 1966 | 0.21 | 0.19 | 1.05 | 0.35 |
|  |  |  |  |  |
| 1968.: | .80 1.47 | 1. 26 | .65 3.01 | 1.25 |
|  |  |  |  |  |

Source: Office of Business Economics, based on Federal Reserve Board data.

The present pattern of contraction in net savings flows to the mutual savings banks has been different from that of 1966. During that period, net inflows fell sharply from the fourth quarter of 1965 to a low in the second quarter of 1966 and then recovered strongly in the summer and fall. This year most of the decline in net inflows came after the first quarter with the sharpest contraction in the summer. The decline from the first quarter to the average of July and August was more severe than that from the closing quarter of $1965^{\circ}$ to the spring of 1966 .

Total seasonally adjusted deposits of commercial banks have declined slightly this year reflecting the reduction in time deposits. While banks have been beset with an extremely heavy attrition

U.S. Department of Commerce, Office of Business Economics
of large negotiable certificates of deposits, they have also experienced appreciably slower growth in consumertype time and savings deposits. After increasing strongly in the wake of the credit expansion that dominated the second half of last year, consumer savings deposits slowed sharply in the first and showed no growth in the second quarter of this year. In the reinvestment month of July, banks experienced heavy drains of these deposits. For the year to date, banks have been considerably less successful in attracting and holding household savings deposits than in 1966 when, as noted above, they were drawing deposits away from the nonbank financial intermediaries.

High and rising interest rates in 1969 have also led to a sharp increase in life insurance policy loans and this has had a restrictive influence on mortgage and other lending activity by the life insurance companies. Based on a sample of 15 companies, which account for nearly 65 percent of outstanding policy loans made by all life insurance companies, the Life Insurance Association of America reports that gross policy loans made in August amounted to $\$ 257$ million, which was only a little below the record volume of $\$ 288$ million in July and almost 20 percent above the 1966 peak of $\$ 216$ million. Gross loans made during the first 8 months of 1969 totaled nearly $\$ 1 \frac{13}{4}$ billion, a record for any consecutive 8 months, and were more than 45 percent above the total for the comparable period last year.

## Mortgage debt expansion

The expansion in residential mortgage debt continued at a very high rate during the first half of this year, but on the basis of data that are still incomplete, it appears to have slowed appreciably during the summer. The expansion in mortage debt in the first quarter of this year was at a seasonally adjusted annual rate of $\$ 21 \frac{1}{2}$ billion, matching the peak rate reached in the fourth quarter of last year. Debt expansion slowed slightly in the spring quarter to a rate of $\$ 201 / 2$ billion, but the first half of the year as a whole was at an annual rate nearly $\$ 1$ billion
greater than the full year 1968. The strength in mortgage debt expansion early this year was associated with the large volume of outstanding commitments which the lending institutions carried into the year, the high levels for starts, and the high prices for new and existing homes.

The mortgage lending of savings and loan associations held at a relatively high plateau of more than $\$ 8$ billion (seasonally adjusted annual rate) from the third quarter of last year to the second quarter of this year. Incomplete data suggests some weakness in lending emerged in the summer. These institutions carried high levels of mortgage commitments into 1969. Commitments, which are an indicator of future mortgage lending, increased at a seasonally adjusted annual rate of $\$ 1.6$ billion in the closing quarter of last year to reach $\$ 6.6$ billion at yearend. With savings flows holding up well and with the demand for mortgage funds strong, the savings and loan associations added to their commitments by as much in the opening quarter of this year as in the fourth quarter of last year. However, in the spring when net savings flows declined, the associations became increasingly reluctant to add to their future obligations, and the expansion in commitments fell off abruptly. Then, accompanying the sharp July-August contraction in net savings flows, commitments declined at a seasonally adjusted annual rate of more than $\$ 3$ billion (bottom panel, chart 11).

During the tight money period of 1966, the decline in lending commitments for the savings and loan associations was somewhat more pronounced that it has been so far this year. After the expansion slowed in the first quarter of that year, commitments fell off at seasonally adjusted annual rates of $\$ 41 / 2$ billion in the second quarter and $\$ 31 / 2$ billlon in the third quarter.

In addition to the expansion in commitments earlier this year, mortgage lending has been sustained by support which the Federal Home Loan Bank Board (FHLBB) has provided member savings and loan associations. In
recent months, the savings associations have sharply stepped up their borrowing from the Federal home loan banks. This borrowing increased very little in the first quarter but, as lending resources came under pressure in the April-August period, it rose nearly $\$ 21 / 4$ billion. This was a record expansion for any consecutive 5 month period and pushed the volume of such borrowings to a new peak of $\$ 7 \frac{1}{2}$ billion. Along with providing advances and repeated assurances that the FHLBB stands ready to help the savings associations through periods of credit stringency, the Board has liberalized some of its restrictions. Notably, it has lowered the liquidity requirements for member associations from $61 / 2$ to 6 percent, an action which carried the potential of freeing $\$ 650$ million for mortgage debt expansion. Also, the Board recently announced plans for making 5 year advances to member associations instead of the present 1 year loans.
Since the first quarter, the savings and loan associations have added to their loan funds by reducing their holdings of liquid assets, thus reducing the liquidity of these associations. As measured by the ratio of cash and U.S. Government security holdings to total liabilities, liquidity declined from 8.1 percent last March to a low 6.9 percent in August. Three years ago, this measure dropped from 8.5 percent in March to a low of 7.6 percent in late summer.

Among the other major mortgage lending institutions, the lending activity of the mutual savings banks,

Table 3.-Net Mortgage Debt Expansion, 1- to 4-Family Nonfarm Properties by Major Type of Lender

| [Billion dollars] |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1965 | 1966 | 1967 | 1968 | 1969* |  |
|  |  |  |  |  | I | II |
| Total net expansion. | 16.0 | 10.0 | 12.5 | 15.5 | 17.1 | 16.9 |
| Savings and loan associations... | 7.6 | 2.7 | 5.9 | 7.1 | 8.2 | 8.5 |
| Mutual savings <br> banks. | 2.7 | 1.6 | 1.8 | 1.4 | 1.5 | 1.3 |
| Commercial | 3.1 | 2.4 | 2.5 | 3.5 | 4.4 | 3.4 |
| Insurance ${ }^{1}$ | 1.8 | 1.0 | $-{ }^{2} .3$ | -. 2 | $-.7$ | -3 |
| Other ${ }^{2}$ - | . 8 | 2.3 | 2.6 | 3.7 | 3.7 | 4.0 |

*Quarters seasonally adjusted at annual rates.

1. Includes pension funds.
2. Includes mortgage companies, households, State and local governments, and the Federal National Mortgage Association.
Source: Federal Reserve Board (Flow of Funds).
which reached a relatively high pace in the closing quarter of last year, fell off in the first and somewhat more in the second quarter of this year. Commerical banks apparently entered this year with high levels of outstanding commitments as additions to their home mortgage holdings increased in the January to March period, despite mounting pressure on lending resources. However, as credit stringency intensified, their mortgage debt expansion slowed during the second quarter and, apparently, fell off sharply in the summer. The life insurance companies have reduced their holdings of 1 - to 4 -family mortgages in each of the first two quarters, continuing a trend that has been evident since early 1967 (table 3).

So far this year, the Federal National Mortgage Association (Fannie Mae) has provided major support to the home mortgage market by substantially enlarging its operations in the secondary market for Government-backed mortgages. This organization, which has operated outside the Federal Government since the fall of 1968 , supports the secondary market for FHA and VA mortgages through a market priced, purchase-commitment system. Under this system, Fannie Mae holds weekly auctions at which it commits itself to a future purchase of an announced dollar volume of eligible mortgages. The prices at which Fannie Mae will purchase these commitments are determined by the lowest bids of sellers who have the option of delivering within an agreed upon period (3 months, 6 months, or 12-18 months); the option holders may also sell to other buyers if the market for mortgages should improve. In its recent effort to stabilize the mortgage market, Fannie Mae's accepted commitments have increased from an average annual rate of $\$ 3.0$ billion at weekly auctions last December, to $\$ 41 / 2$ billion in March, $\$ 53 / 4$ billion in June, and $\$ 73 / 4$ billion in September of this year.

## Mortgage financing costs

As a result of the buildup of pressures in mortgage markets, financing costs have consistently reached record highs
in 1969. In the conventional mortgage market, the average interest rate on new home mortgages rose 80 basis points from the high last December to 8.20 percent in August. This compares with peaks of 6.70 percent in both 1967 and 1966. In the secondary market for FHA-insured new home mortgages, yields rose 86 basis points from last December to reach 8.36 percent in August. In both 1967 and 1966, the highest yield was 6.81 percent.

FHA secondary market yields have exceeded average contract rates on conventional mortgages more often than not in recent years (chart 12). This is a reversal of the relationship that prevailed before 1966, when conditions in financial markets were more stable and when funds for mortgage

*FHA mortgage vs. new issue Aaa corporate bonds.
Data: FRB, FHA
U.S. Department of Commerce, Office of Business Economics

69-10-12
financing were more plentiful. In large part, the recent trend reflects the fact that FHA-insured mortgages are traded in a national market and hence yields are more sensitive to credit market pressures than are local contract rates on conventional mortgages.

Also, the usury laws in some States have posed problems for mortgage lenders. Despite the fact that several States have raised their interest rate ceilings in the years since 1966, the extraordinary high levels reached by interest rates in 1969 has meant conflicts with some usury laws. In some of these cases, however, usury laws apply only to conventional and not to FHAinsured mortgages. As a result, rates on the latter can rise with market trends while those on conventional mortgages are constrained.

Although the increase this year in mortgage yields has been striking, it has trailed that in corporate bond markets. Consequently, the premium in FHA-insured mortgage yields over high grade corporate securities has declined, and mortgages have become relatively less attractive to financial investors (bottom panel, chart 12). The spread between yields on FHA-VA mortgages and high grade corporate securities has narrowed less this year than in 1967 and early 1968. This more moderate decline reflects the fact that Congress, in May 1968, suspended the 6 percent statutory interest ceiling on Government-backed mortgages for the period running until October 1 of this year. This was immediately followed by administrative action raising the regulatory rates on these investments by three-fourths of a percentage point to $63 / 4$ percent and by as much again last January to $7 \frac{1}{2}$ percent.

The main reason that FHA-VA mortgage yields have lagged in their adjustment to rising credit market pressures, is that "discounts" or "points" are carried on these investments. These "points," which are a given percentage of the principal amount involved in the mortgage contract, are charged by lenders to bring the regulatory interest rate ceilings on Government-backed mortgages into line with interest rates on competitive
market securities. This year market rates of interest have risen sharply, but the $7 \frac{1}{2}$ percent ceiling rate on FHA mortgages has remained unchanged since January. Thus, the points charged by lenders on these mortgages have increased sharply: from 4 in February to 7 in August. Approximately 8 points are required to raise the effective yield to lenders 1 percent above the present ceiling on FHA-VA mortgages.

However, the higher market rates of interest rise above the regulated interest ceilings on Government-backed mortgages, the more difficult it becomes for the lender to add points to the mortgage contract. This is so because, as points reach high levels, serious frictions develop in mortgage markets. For example, under present FHA regulations, buyers are permitted to pay only 1 point, in lieu of certain closing cost expenses, and the balance becomes the responsibility of the seller. Thus, when points rise, the seller of an existing house, if he does not withdraw from the market altogether, will attempt to avoid paying points by selling to buyers who can assume his present mortgage or by inflating the selling price of his house. Also, adding points to mortgage contracts is unpopular with both home buyers and sellers who often have close working relationships with the mortgage lender and, at high levels, points become an embarrassment to the lender. Consequently, when market interest rates rise far above ceiling rates on FHA and VA mortgages, it becomes increasingly difficult for lenders to charge additional points, and the rise in mortgage yields fails to keep pace with the upward trend in other long-term rates.

## Outlook

Housing starts are currently in the midst of a decline that, according to many measures, is proceeding at a rate comparable to that which occurred 3 years earlier. Although there are important differences between the market for residential investment then and now, the extent and the duration of the current decline will be determined by conditions in financial mar-
kets. In the absence of a letup in credit market pressures, continued weakness in flows of funds to lending institutions, in new commitments, in residential investment, and in mortgage debt expansion is to be expected. At this juncture, there is no evidence to indicate any lessening of pressures in financial markets and, at least for the near-term, a further sizable decline in homebuilding activity is in prospect.

## (Text continued from page 14)

the only Great Lakes State to show an increase in the rate of income gain from the first to second quarter; in each of the others there was an appreciable reduction. Most of the Michigan acceleration is directly traceable to the ending of a strike in the construction industry which had held back the overall gain in the first quarter.

## Second quarter farm income up sharply

The second quarter advance of nearly $81 / 2$ percent in farm income in the United States was the largest relative rise among major industries. In large part, the increase reflected much higher prices for farm products, especially meat, and slightly increased marketings of crops. These gains in receipts were only partially offiset by the continuing rapid advance of farm costs.

In the Rocky Mountain and Plains regions, above-average increases in farm income combined with below-average increases in nonfarm income to yield gains in total income that were close to the national average. In contrast to the regional experience, changes in farm income account for most of the largest personal income changes among individual States. In the second quarter, income spurted by $43 / 4$ percent or more in Nebraska, South Dakota, Wyoming, Arizona, and Iowa, fell in North Dakota, Delaware, and New Mexico, and was little changed in Nevada. (See table 1 on p. 15.) In all but Delaware and Nevada, farm income was mainly responsible for these large variations.

# The International Investment Position of the United States: Developments in 1968 


#### Abstract

The net international investment position of the United States showed virtually no change in 1968 as total U.S. international assets and total U.S. liabilities to foreigners both increased $\$ 11.4$ billion. A very large increase in the value of nonliquid U.S. assets abroad-including a sharp rise in U.S. direct investment-was mostly offset by increased foreign purchases of U.S. stocks and bonds and other nonliquid inflows. Monetary reserves rose slightly more than liquid liabilities, with a small surplus in the balance of payments measured on the liquidity basis.


TOTAL international assets of the United States-including official reserve assets as well as investments abroad-rose $\$ 11,395$ million in 1968, but total U.S. liabilities-foreign assets in the United States-rose $\$ 11,401$ million. As a result, the net international investment position of the United States showed practically no change over the year, following the small $\$ 233$ million increase in 1967. At yearend 1968, total assets exceeded total liabilities by $\$ 65.0$ billion, virtually unchanged from the $\$ 64.8$ billion position at yearend 1966 .

This article first discusses the factors accounting for changes in the U.S. net international investment position: in particular, recorded balance of payments capital flows (equivalent to transfers of goods and services abroad net of unilateral transfers and adjusted for errors and omissions), reinvestment of direct investment earnings, and valuation changes in outstanding holdings.

After the change in the net position, is discussed the composition of the

[^0]shifts in assets and in liabilities is than analyzed, noting whether the changes are in liquid or nonliquid assets or liabilities. In addition, the change in the investment position is reconciled with balance of payments capital flows.

The flows of funds associated with U.S. direct investment abroad are discussed in considerable detail. Particular attention is given to changes in the value of U.S. direct investment abroad, to changes in other U.S. corporate foreign assets and liabilities, and to earnings, fees, and royalties associated with U.S. direct investment abroad. In 1968, the net flow associated with these items had an unusually favorable impact on the balance of paymentsin spite of an acceleration in direct investments-as foreign earnings rose sharply and U.S. corporations financed a substantial part of their direct investments with funds borrowed abroad.

## Changes in the Net International Position

As detailed in table 1, changes in the net investment position of the United States reflect three major factors. The first is net recorded balance of payments capital flows, which, in turn, must be equal to the balance on goods, services, and unilateral transfers adjusted for errors and omissions. ${ }^{1}$ In effect, a surplus on these items allows an improvement in our investment position. The second is reinvested earnings of U.S. affiliates abroad minus reinvested earnings of foreign enterprises in the United States. Earnings of U.S. affiliates abroad not sent back to

1. If errors and omissions in the balance of payments accounts could be identified, a part would presumably go into recorded capital flows and a part into recorded goods, services, and unilateral transfer accounts. The two accounts would then be equal in magnitude.

Table 1.-Factors Accounting for Changes in the Net International Investment Position of the United States


1. Includes an adjustment for direct investment in Cuba omitted from the data effective 1960.
2. Includes an adjustment for direct investment in Cuba omitted from the data effective 1960 . net change during the period.
Note.-Details may not add to totals because of rounding.
N.a. Not available.

Table 2.-International Investment Position of the United States at Yearend $\ddagger$
[Millions of dollars]

the United States as income (and not included in the current account) improve our investment position. The third factor is net changes in valuation of U.S. investments abroad and foreign investment in the United States (including adjustments in the various series for statistical discrepancies) which are also not included in the balance of payments accounts. Essentially, we improve our net investment position by transferring abroad real goods and services or by reinvesting foreign earnings abroad, but the position is also affected by valuation changes.
In almost every year since 1955 our net investment position has improved. The largest favorable factor has usually been a large surplus on goods, services, and unilateral transfers, partially offset in the 1960's by a negative adjustment for errors and omissions. Net earnings reinvested abroad show a rising favorable contribution to our net position. But valuation changes have usually been adverse to the United States.
During 1968, for the first time since the early 1950 's, the U.S. balance on goods, services, and unilateral transfers turned adverse, mostly reflecting the $\$ 6.1$ billion surge in merchandise imports. The errors and omissions adjustment remained negative and these two items reduced our net investment position almost $\$ 1.0$ billion. This was an unfavorable shift of almost $\$ 4.0$ billion from the average surplus that prevailed in the first half of the 1960 's, and a deterioration of $\$ 2.2$ billion from 1967. Net reinvested earnings, on the other hand, rose to over $\$ 1.6$ billion in 1968, the highest level recorded. Net valuation changes in 1968 were adverse by some $\$ 0.7$ billion. This mostly reflected a greater rise in the value of U.S. stocks held by foreigners (as U.S. stock prices rose) than the rise in the value of foreign
stocks held by U.S. residents. However, this valuation adjustment was much less adverse than the $\$ 2.1$ billion adjustment in 1967. (In 1967, the value of foreign holdings of U.S. stocks rose even more, and the value of U.S. holdings of foreign bond issues showed a sharp fall.)

Since these factors almost exactly offset each other in 1968, the net international investment position of the United States showed practically no change, a sharp contrast with the very large improvements in our net position in the early 1960 's. Most of the shift seems to have been associated with the parallel decline in our trade surplus.

While the net change in our investment position can be considered to be accounted for by the factors just described, captial flows, of course, may have a major impact on trade, services, and earnings. To this extent, the change in the net position is not determined independently of the capital flows. On the other hand, an outflow of capital from the United States does not necessarily result in a net change in the U.S. international investment position unless one of the factors mentioned also is influenced. U.S. purchases of foreign bonds increase interest receipts of the United States and thus improve the U.S. balance on goods and services. In this case, however, it is clear that the immediate improvement in the net position will be a small fraction of the initial outflow of capital. Likewise, U.S. direct investment abroad will increase U.S. earnings and may significantly encourage U.S. exports (at least in the short run), particularly if a new plant abroad requires U.S. equipment.
But setting aside the complex interdependence between capital flows and the current account items and earnings, if there is little or no net surplus from
trade, services, and transfers, retained earnings, or valuation changes, as was the case in 1967 and 1968, capital outflows from the United States (which increase certain assets abroad) must be financed by a rundown in other assetspossibly monetary reserves-or by a buildup in liabilities to foreignersoften liquid liabilities.
To analyze the external position of the United States, it is not enough to consider only the change in the net international investment position. Even when our net investment position improves, if the capital outflow is so great that there is a decline in monetary reserves, this adversely affects the U.S. balance of payments measured on the liquidity basis, as well as on the official reserve transactions basis. If there is an increase in liquid liabilities, this adversely affects the liquidity balance. The official reserves transaction balance is adversely affected if there is an increase in liquid or certain nonliquid liabilities to foreign monetary authorities. ${ }^{2}$

## Increases in U.S. Assets and Liabilities

The $\$ 11.4$ billion rise in U.S. international assets in 1968 reflected an $\$ 8.3$ billion increase in private investments abroad, a $\$ 2.2$ billion advance in nonliquid U.S. Government assets and a $\$ 0.9$ billion increase in U.S. official reserves (tables 2 and 3). The 1968 increase in T.S. international assets was somewhat larger than in 1967, partly reflecting the fact that there was little change in monetary reserves in 1967. In addition, there was a greater increase in direct investments in 1968, as compared with the relatively

[^1] of Current Business, September 1967, pp. 39-52.

[^2][^3]Nore.-Differences between amounts outstanding and flows reported in balance of payments tables may not coincide due to changes in coverage, price changes, changes in valuation and other adjustments.

Table 3.-Detailed Reconciliation of Changes in the International Investment Position of the United States and Balance of Payments Capital Flows
[Millions of dollars[

\begin{tabular}{|c|c|c|c|}
\hline \[
\begin{gathered}
\text { Lines } \\
\text { in } \\
\text { table } \\
2
\end{gathered}
\] \& Type of investment (increase + ) \& 1967r \& \(1968{ }^{p}\) \\
\hline 1 \& \begin{tabular}{l}
Net international investment position of the United States (line 2 minus line 23) \\
of which: Balance of Payments capital flows. \\
Other than capital flows.-
\end{tabular} \& 233
1,172
-946 \& -6
-991
984 \\
\hline 2 \& \begin{tabular}{l}
U.S. assets and investments abroad, total \\
of which: Capital flows-...................... Other than capital flows.
\end{tabular} \& \[
\begin{aligned}
\& \mathbf{9 , 5 4 3} \\
\& 8,024 \\
\& 1,518
\end{aligned}
\] \& \[
\begin{array}{r}
\mathbf{r} 11,395 \\
8,286 \\
3,109
\end{array}
\] \\
\hline 3 \& Private investmen \& 7,216 \& 8,297 \\
\hline 4 \& Long-term \& 5,919 \& 7,230 \\
\hline 5 \& Direct. of which: \(\begin{aligned} \text { Capital flows........ } \\ \text { Reinvested earn- } \\ \text { ings. } \\ \text { other adjustments }\end{aligned}\) \& \[
\begin{aligned}
\& 4,709 \\
\& 3,154 \\
\& 1,598 \\
\& \hline-43
\end{aligned}
\] \& 5,270
3,025
2,142
103 \\
\hline 6-7 \& Foreign bonds. of which: Capital flows Price changes Other adjustments. \& \[
\begin{array}{r}
236 \\
1,216 \\
-1,068 \\
88
\end{array}
\] \& 103
1,100
-177 \\
\hline 8 \& \begin{tabular}{l}
Foreign corporate stocks. \\
of which: Capital flows......... Price changes
\end{tabular} \& 914
50
864
86 \& 1,226
1,07
1,059 \\
\hline 9-10 \& Banking and other claims. of which: Capital flows. Changes in cover-age-................-.
other adjustments. \& 60
26
34 \& -189
-184
\(-\quad-5\) \\
\hline 11 \& Short-term assets and claims..... of which: Capital flows. Changes in coverageOther adjustments \& \[
\begin{array}{r}
1,297 \\
1,209 \\
88
\end{array}
\] \& 1,067
1,049
\(\cdots \quad 18\) \\
\hline 14 \& U.S. Government nonliquid credits and claims. \& 2, 379 \& 2,218 \\
\hline 15 \& \begin{tabular}{l}
Long-term credits. \\

\end{tabular} \& 2,560
2,631
-771 \& 2,297
2,321
-6
-18 \\
\hline 18 \& \begin{tabular}{l}
Foreign currencies and other claims. \\
of which: Capital flows. Valuation changes \\
Other adjustments.--
\end{tabular} \& -181
-209
30
-2 \& -79
-72
-13
6 \\
\hline 19 \& Monetary reserve assets \& 52 \& 880 \\
\hline 23 \& Foreign assets and investments in the United States, total. of which: Capital flows. Other than capital flows. \& 9,310
6,852
2,464 \& \begin{tabular}{|r}
11,401 \\
9,277 \\
2,125
\end{tabular} \\
\hline 24 \& Long-term. \& 5,005 \& 8, 256 \\
\hline 25 \& \begin{tabular}{l}
Direct. \\
of which \\
Capital flows Reinvested earnings. Other adjustments..-
\end{tabular} \& 869
251
440
178 \& 892
319
488
85 \\
\hline 26 \& \begin{tabular}{l}
Corporate stocks \\
of which: Capital flows. Price changes
\end{tabular} \& \(\begin{array}{r}2,868 \\ \text { 2, } \\ \text { 2, } \\ \hline\end{array}\) \& 4,017
2,083
1,934 \\
\hline 27 \& \begin{tabular}{l}
Corporate, U.S. Government agency, State, and municipal bonds \\
of which: Capital flows.............. Price changes. .
\end{tabular} \& -54

117
316
-199 \& 2,077
2,277
-200 <br>

\hline 28 \& | Other. |
| :--- |
| of which: Capital flows. Changes in coverage. Other adjustments. | \& \[

$$
\begin{array}{r}
1,151 \\
1,137 \\
14
\end{array}
$$
\] \& 1,270

1,263
$\cdots \cdots 7$ <br>
\hline 29 \& Nonliquid short-term assets and U.S. Government obligations.- \& 965 \& 2,647 <br>
\hline 30 \& Reported by U.S. private residents other than banks. of which: Capital flows.. Changes in coverage.Other adjustments.. \& 514
499
15 \& $\begin{array}{r}753 \\ 750 \\ \hline\end{array}$ <br>
\hline 31 \& Nonliquid U.S. Government obligations. of which: Capital flows Other adjustments... \& 451 \& $\begin{array}{r}1,894 \\ 1,872 \\ \hline 22\end{array}$ <br>

\hline 36 \& | Liquid assets |
| :--- |
| of which: Capital flows. Changes in coverage. | \& 3,340

3,492
-152 \& 498
712
-214 <br>
\hline
\end{tabular}

${ }^{r}$ Revised. ${ }^{p}$ Preliminary,
Note.-Details may not add to totals because of rounding.
low increase in 1967, as reinvested earnings rose sharply. U.S. investments in foreign dollar bonds also rose faster in 1968. Although recorded balance of payments outflows to purchase such bonds were roughly the same in both years, in 1967 the value of existing holdings of bonds fell sharply. In 1968, the fall in value was much smaller. Shifts in other long-term private accounts were mostly smaller and offsetting. Short-term bank reported claims rose much less in 1968 than in 1967, reflecting a tightening of the Credit Restraint Program, but other short-term claims rose faster in 1968 than in 1967, mostly reflecting the reinvestment abroad of part of the proceeds of increased foreign borrowing by U.S. corporations.

Of the $\$ 11.4$ billion rise in foreign assets and investments in the United States (U.S. liabilities) in 1968, $\$ 8.3$ billion was in long-term U.S. liabilities, $\$ 2.6$ billion was in nonliquid short-term and U.S. Government obligations, and $\$ 0.5$ billion was in liquid liabilities. Of the $\$ 9.3$ billion rise in U.S. liabilities in 1967 , only $\$ 5.0$ billion was long-term, $\$ 1.0$ billion was in nonliquid short-term and Government obligations, and $\$ 3.3$ billion was in liquid liabilities. The large increase in long-term liabilities to foreigners in 1968 was primarily attributable to a surge in foreign purchases of U.S. stocks and of new Euro-bond issues of U.S. corporations. The sharp rise in foreign holdings of nonliquid U.S. Government obligations in 1968 reflected $\$ 2.0$ billion of foreign official purchases of nonmarketable, nonconvertible, medium-term U.S. Treasury securities. (These near-liquid securities are technically not counted in the liquidity measure of the balance, but are counted in the official reserve transactions balance.)

Thus, although both in 1967 and in 1968 the net international investment position of the United States showed little change, the composition of the capital flows was quite different in the 2 years. In 1967, monetary reserve assets declined slightly and the $\$ 9.5$ billion increase in U.S. assets abroad was only partly offset by the $\$ 6.0$ billion increase in foreign holdings of non-
liquid U.S. assets. At the same time, there was a $\$ 3.3$ billion increase in U.S. liquid liabilities to foreigners, with a deficit in the U.S. liquidity balance of about the same amount.

In 1968, on the other hand, monetary reserve assets rose and the increase in other U.S. assets abroad was greater than in 1967. But increased purchases of U.S. stocks and bonds by foreigners in 1968 resulted in a large part of the rise in U.S. assets being offset by inflows of nonliquid foreign capital. At the same time, there was a relatively small increase in liquid liabilities. Since monetary reserves increased slightly more than liquid liabilities (excluding adjustments for changes in coverage), the liquidity balance was in surplus.

## U.S. Direct Investment Abroad

U.S. direct investment abroad increased by $\$ 5.3$ billion in 1968 , a considerably larger rise than in 1967 and about the same as the increase in 1966. In 1968, direct investments accounted for almost one-half of the gross rise in international assets of the United States, bringing the book value of U.S. direct investments abroad at yearend to $\$ 64.8$ billion, equivalent to almost half of the calculated value of total U.S. international assets. In spite of the large increase in direct investment in 1968, the balance of payments capital outflow for direct investment, including the use of both U.S. funds and funds raised abroad, was somewhat lower than in 1967 and much below the outflows in 1965 and 1966 (table 4). The increase associated with reinvested earnings, on the other hand, was substantially more than reinvestments in earlier years.
To analyze the influence of direct investments on the U.S. balance of payments and on the net international investment position of the United States, one must look at a number of associated international transactions by U.S. corporations. In addition to the outflow of U.S. funds to finance direct investment, one is interested in how much U.S. corporations borrow abroad, either by new issues of securities or
directly from foreign banks and others. Whether the proceeds of the borrowings are used to finance direct investments, are repatriated to the United States, or are left on deposit abroad for later utilization is also important. The use made of the earnings of foreign affiliates of the U.S. corporations must also be considered, particularly as to whether they are reinvested or are returned to the United States as income on direct investment. Fees and royalties from U.S. direct investment must also be counted. The calculation of the net flow resulting from these identifiable corporate transactions is detailed in table 4. Note that in this table, balance of payments signs are used and increases in U.S. claims abroad are therefore shown as minuses.

It must be emphasized, however, that the calculated net flow does not fully reflect all the influences on the balance of payments of U.S. corporate international transactions. The impact on U.S. exports and imports of U.S. direct investment abroad is not considered, for instance, although direct investments may have a substantial influence on both. Furthermore, large borrowings abroad by U.S. corporations may tend to reduce foreign purchases of other U.S. securities, such as stocks.

Such substitution effects cannot be measured. Whether the net impact of corporate transactions would be favorable or adverse after taking these effects into account is not known.
Besides these limitations, it might also be noted that we are restricting the analysis to transactions between U.S. corporations and foreigners. Thus, borrowing abroad by foreign affiliates of U.S. corporations and their internally generated depreciation reserves are excluded. The use of such funds, perhaps for plant and equipment expenditures or to increase working capital, is also excluded. While these flows have no net impact on the balance of payments or on the U.S. international investment position, nevertheless, a full analysis of U.S. corporate activity abroad would have to take them into account.
In 1968, the net flow of corporate funds associated with these identified transactions had a favorable impact on the U.S. balance of payments of $\$ 5.5$ billion. This was some $\$ 2.7$ billion higher than in 1967, and about $\$ 3.4$ billion above the 1965-66 average. Offsetting the increase in direct investment, new issues of securities rose to $\$ 2.1$ billion from about $\$ 0.5$ billion in 1967. In addition, other borrowing

Table 4.-Flows of Certain U.S. Corporate Funds-Changes in Foreign Assets and Liabilities, Adjusted Earnings, and Fees and Royalties
[Millions of dollars]

| Debits (-), credits ( + ) | Total |  |  |  | Western Europe |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1965 | 1966 | 1967 | 1968 | 1965 | 1966 | 1967 | 1968 |
| Net flow. | 2,114 | 2,055 | 2,803 | 5,544 | 7 | -119 | 393 | 2,960 |
| Change in direct investment position. | -4,994 | -5,303 | -4,709 | -5,270 | -1,856 | -2,227 | -1,714 | -1,460 |
| Balance of payments flows.. | -3,468 | $-3,639$ | $-3,154$ | -3,025 | -1, 479 | -1,813 | -1,480 | -995 |
| Reinvested earnings..-...- | -1,542 | -1, 739 | -1, 598 | -2, 142 | -408 | -435 | - 269 | -441 |
| Other adjustments.. | 16 | 75 | 43 | -103 | 31 | 21 | 35 | -24 |
| Other corporate claims. | 368 | -434 | -590 | -926 | 26 | -444 | -221 | -725 |
| Long-term..- | -88 | -112 | -281 | -174 | 30 | -79 | -76 | -149 |
| Short-term: | 456 | -322 | -309 | -752 | -4 | -365 | -145 | -576 |
| Corporate liabilities other than new issues of securities. . | 136 | 459 | 448 | 1,102 | 119 | 371 | 325 | 1,100 |
|  | 29 | 180 | 85 | 673 | 23 | 192 | 64 | ${ }^{1} 673$ |
| Short-term ${ }^{1}$. | 107 | 279 | 363 | 429 | 96 | 179 | 261 | 427 |
| New issues of securities ${ }^{2}$ | 191 | 594 | 446 | 2,129 | 191 | 594 | 446 | 2,129 |
| Of which: Used for direct investment.-......---......-- | -62 | -445 | -278 | -785 | n.a. | n.a. | n.a. | n.a. |
| Deposited abroad (short-term corporate claims) | -189 | $-148$ | -96 | $-973$ | n.a. | $n . a$. | n.a. | $n . a$. |
| Adjusted earnings.- | 5,505 | 5,784 | 6,115 | 7,127 | 1,176 | 1,165 | 1,119 | 1,357 |
| Reinvested earnings. | 1,542 | 1,739 | 1,598 | 2, 142 | 408 | 435 | 269 | 441 |
| Income on U.S. direct investments abroad. | 3,963 | 4,045 | 4,517 | 4, 985 | 768 | 730 | 850 | 916 |
| Fees and royalties from U.S. direct investment......... | 924 | 1,030 | 1,136 | 1,279 | 382 | 443 | 473 | 535 |
| Offiset to "other adjustments" in direct investment.. | -16 | -75 | -43 | 103 | -31 | -21 | -35 | 24 |

N.a. Not available.

1. Excludes brokerage claims and liabilities.
2. New issues of securities sold abroad by U.S. corporations exclude securities issued by subsidiaries incorporated abroad and also exclude funds obtained abroad by U.S. corporations through bank loans and other credits. However, securities issued by subsidiaries incorporated in the Netherlands Antilles are treated as if they had been issued by U.S. corporations if the
proceeds of such issues are transferred to U.S. parent companies.
abroad by U.S. corporations (corporate liabilities other than new issues, which includes trade liabilities as well as financial borrowing) rose from under $\$ 0.5$ billion in 1967 to $\$ 1.1$ billion in 1968. To the extent that these funds were repatriated to the United States or used to finance the direct investment capital outflow (instead of U.S. funds), such borrowing had a favorable impact on the balance of payments, assuming that the direct investments would have been made in any case. In 1968, about $\$ 0.8$ billion of the proceeds of new issues was used for direct investment as compared with $\$ 0.3$ billion in 1967. Some of the proceeds of these borrowings, however, were invested abroad, mostly in the Euro-dollar market, pending their use in the foreign affiliates. About $\$ 1.0$ billion of the proceeds of new issues was used this way in 1968; this accounted for most of the large increase in other corporate claims (which also includes trade credit). Such use of the proceeds neutralizes the favorable impact of the initial borrowing.

Another major change in 1968 was a $\$ 1.0$ billion increase, to $\$ 7.1$ billion, in adjusted earnings ${ }^{3}$ on U.S. direct investment abroad. This increase in earnings was mostly associated with accelerated economic growth in Western Europe and elsewhere. Part of the earnings were repatriated to the United States as income on direct investment, which rose to $\$ 5.0$ billion from $\$ 4.5$ billion in 1967. The rest, as noted earlier, was used to finance part of the large increase in direct investment assets.

Increased fees and royalties from U.S. direct investments made a minor contribution to the improvement in the net flow in 1968. Note that the change in

[^4]the direct investment position between yearends is partly due to "other adjustments." For particular countries or areas, this adjustment is made to take account of valuation changes in the book value of direct investments, as well as flows of funds due to transfers between directly owned foreign affiliates and indirectly owned firms. For the
total of all countries, the second factor washes out so that the adjustment only reflects a change in valuation. These adjustments, however, do not affect the net flow since equal entries, with opposite signs, are included elsewhere in the table.
Most of the $\$ 2.7$ billion improvement in the net flow in 1968 was probably
associated with the Foreign Direct Investment Program which was tightened and made mandatory early in the year. Clearly, the increase in borrowing abroad by U.S. corporations and the use of the proceeds to finance direct investment was in large part due to the program. Furthermore, the program was most restrictive for Western Euro-

Table 5.-Value of Direct Investments Abroad ${ }^{1}$ by Selected Countries and Industries, at Yearend

Table 6.-Direct Investment Capital Outflows Foreign Corporations,
[Millions of dollars]

| Line | Area and country | Table |  |  |  |  |  |  |  |  |  |  |  |  |  | Table 6 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1967 \% |  |  |  |  |  |  | 1968 ${ }^{\circ}$ |  |  |  |  |  |  | Net capital outtiows |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | 1967 ${ }$ | 1968 D |  |  |  |  |
|  |  | Total | $\begin{gathered} \text { Mining } \\ \text { amd } \\ \text { smelt- } \\ \text { ing } \end{gathered}$ | $\begin{aligned} & \text { Petro- } \\ & \text { leum } \end{aligned}$ | $\begin{gathered} \text { Man- } \\ \text { utare } \\ \text { far: } \\ \text { fing } \end{gathered}$ | $\begin{aligned} & \text { Pub- } \\ & \text { lic } \\ & \text { litil } \\ & \text { ities } \end{aligned}$ | Trade | other |  | Total | $\begin{array}{\|c} \text { Mining } \\ \text { and } \\ \text { smelt- } \\ \text { ing } \end{array}$ | $\begin{aligned} & \text { Petro- } \\ & \text { leum } \end{aligned}$ | $\begin{gathered} \text { Man- } \\ \text { uara- } \\ \text { fur- } \\ \text { ting } \end{gathered}$ | $\begin{aligned} & \text { Pub- } \\ & \text { 品 } \\ & \text { ititi- } \end{aligned}$ | Trade | Oth | Total | $\begin{gathered} \text { Mining } \\ \text { amd } \\ \text { smelt- } \\ \text { ing } \end{gathered}$ | $\xrightarrow{\text { Petro- }}$ | $\begin{gathered} \text { Man- } \\ \text { utac- } \\ \text { utar- } \\ \text { ing } \end{gathered}$ | other |
| 1 | ar |  | $\begin{aligned} & 4,876 \\ & 2,342 \\ & 1,277 \end{aligned}$ | $\begin{array}{r} 17,404 \\ 3,819 \\ 2,903 \end{array}$ | $\begin{gathered} 24,167 \\ 8,095 \\ 3,305 \end{gathered}$ | $\begin{array}{r} 2,393 \\ 506 \\ 621 \end{array}$ | $\begin{aligned} & 5,010 \\ & 1,038 \\ & 1,207 \end{aligned}$ | $\begin{array}{\|r\|} \hline 5,636 \\ 2,298 \\ 952 \end{array}$ | $\begin{aligned} & 64,756 \\ & 19,488 \\ & 11,010 \end{aligned}$ | $\begin{aligned} & 5,370 \\ & 2,636 \\ & 1,402 \end{aligned}$ | $\begin{gathered} 18,835 \\ 4,088 \\ 2,976 \end{gathered}$ | $\begin{array}{r} 26,354 \\ 8,546 \\ 3,699 \end{array}$ | $\begin{array}{\|r} 2,672 \\ 599 \\ 627 \end{array}$ | $\begin{array}{\|l\|l\|} \hline 5,266 \\ 1,115 \\ 1,249 \end{array}$ | $\begin{aligned} & 6,258 \\ & 2,505 \\ & 1,057 \end{aligned}$ | 3,154 | 3,025 | 383 | 1,181 | 905 | $\begin{aligned} & 556 \\ & 228 \end{aligned}$ |
| 2 | Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 403 | 594 | 94 | 163 | 9 |  |
| 3 | Latin American Republics, total. |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 184 | 461 | 119 | 59 | 211 | 73 |
|  | Mexico. <br> Panama | $\begin{array}{r} 1,343 \\ 801 \\ 758 \end{array}$ | $\begin{array}{r} 100 \\ 19 \\ 34 \end{array}$ | $\begin{aligned} & 44 \\ & 1188 \\ & 184 \end{aligned}$ | $\begin{gathered} 890 \\ 39 \\ \hline 105 \end{gathered}$ | $\begin{aligned} & 27 \\ & 46 \\ & 455 \end{aligned}$ | $\begin{gathered} 166 \\ \substack{166 \\ 43} \end{gathered}$ | $\begin{aligned} & 115 \\ & 218 \\ & 238 \end{aligned}$ | $\begin{array}{\|c\|c\|} 1,459 \\ 922 \\ 795 \end{array}$ | $\begin{gathered} 112 \\ 19 \\ 33 \end{gathered}$ | $\begin{gathered} 44 \\ \begin{array}{c} 176 \\ 198 \end{array} \end{gathered}$ | $\begin{gathered} 988 \\ { }_{51}^{21} \end{gathered}$ | $\begin{gathered} 27 \\ 53 \\ 53 \\ 147 \end{gathered}$ | $\begin{gathered} 181 \\ 340 \\ 45 \end{gathered}$ | $\begin{gathered} 97 \\ \begin{array}{c} 976 \\ \\ 2751 \end{array} \end{gathered}$ | $\begin{gathered} -4 \\ 3 \\ 62 \end{gathered}$ | $\begin{aligned} & 55 \\ & 75 \\ & 27 \end{aligned}$ |  | $\begin{gathered} -1 \\ 10 \\ 11 \end{gathered}$ | 59201616 | -84644 |
|  | Other Cent. Amer. \& W. I. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 | Argentina.......... | $\left(\left.\begin{array}{r} 1,082 \\ 1,379 \\ 597 \\ 597 \\ 2,650 \\ 2,565 \\ 265 \end{array} \right\rvert\,\right.$ |  | $\left.{ }^{\left({ }^{\circ}\right)}\right)_{9}$ | $\begin{gathered} 678 \\ 883 \\ 88 \end{gathered}$ | ${ }^{*}{ }^{*}{ }_{32}$ |  | $\begin{gathered} 351 \\ 66 \\ \hline 1 \end{gathered}$ |  |  |  | $\begin{array}{\|} 7,021 \\ 1,029 \end{array}$ | ${ }_{\left({ }^{*}{ }^{*}\right)^{8} 8}$ | $\begin{array}{r}\text { 57 } \\ 197 \\ \hline\end{array}$ | $\begin{aligned} & 362 \\ & 74 \end{aligned}$ | $\begin{aligned} & 62 \\ & 39 \\ & 24 \\ & \hline \end{aligned}$ | 288088 | ${ }_{(0)}^{(*)}$ | ${ }^{(*)}$ | $\begin{gathered} 18 \\ 65 \\ 3 \end{gathered}$ | ( |
| -8 | Brazil.- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 11 12 | ${ }^{\text {Colombia }}$ |  |  | $\left\lvert\, \begin{gathered} 1,75 \\ 1,703 \\ 100 \end{gathered}\right.$ | $\begin{aligned} & 981 \\ & 341 \\ & 44 \end{aligned}$ | $\begin{aligned} & 21 \\ & 19 \\ & 28 \end{aligned}$ | $\begin{array}{r}56 \\ \\ 54 \\ \hline\end{array}$ | $\begin{array}{r}26 \\ 55 \\ \hline 5 \\ \hline\end{array}$ | $\begin{gathered} 6920 \\ 2,620 \\ 292 \end{gathered}$ | ${ }_{(4)}^{(*)}$ | $\begin{array}{r}324 \\ 39 \\ \hline\end{array}$ | 193 <br> 96 <br> 78 | 29 29 29 | 58 51 50 | $\begin{array}{r}25 \\ \hline 62 \\ \hline 10\end{array}$ | 20 61 6 |  |  |  | - ${ }_{-2}^{4}$ |  |
| 12 13 | Venezuela |  |  |  |  |  | $\begin{aligned} & 254 \\ & 253 \\ & 23 \end{aligned}$ | $\begin{array}{r}180 \\ 48 \\ \hline\end{array}$ |  | ${ }^{\left.()^{*}\right)} 24$ | $\begin{array}{\|c} 1,780 \\ 122 \end{array}$ | $\begin{aligned} & 376 \\ & 38 \\ & 38 \end{aligned}$ | 18 38 | $\begin{aligned} & 255 \\ & 250 \\ & 25 \end{aligned}$ | $\begin{aligned} & 190 \\ & 50 \\ & \hline 10 \end{aligned}$ | $\begin{array}{r} 61 \\ -97 \\ -14 \end{array}$ | $\begin{aligned} & 24 \\ & 35 \\ & 35 \end{aligned}$ | ${ }^{(*)} 5$ | $\begin{array}{r}-9 \\ -22 \\ \hline\end{array}$ | -2 -31 -3 | ( ${ }^{2}$ |
| 14 | Other Western Hemisphere | 1,779 | 431 | 569 | 276 | 51 | 94 | 358 | 1,979 | 473 | 667 | 291 | 58 | 94 | 395 | 107 | 111 | 54 | 81 | 2 | -27 |
| 15 | Europe, total. | 17,926 | 61 | 4,423 | 9,798 | 78 | 2,060 | 1,507 | 19,38 | $\begin{aligned} & 61 \\ & 19 \end{aligned}$ | $\begin{array}{\|l\|l} 4,640 \\ 2,149 \end{array}$ | 10,778 | 94 | 2,126 | 1,688 | 1,48 | $\begin{aligned} & 995 \\ & 425 \end{aligned}$ | $\mathbf{-}_{\left({ }^{*}\right)}$ | 321135 |  | 52 ${ }^{124} \begin{array}{r}124 \\ 58 \\ \hline\end{array}$ |
| 16 | Common Market, tota | 8,444 | 19 | 2,086 | 4,976 | 49 | 853 | 61 | 8,992 |  |  | 5,373 | 54 | 848 | 549 | 852 |  |  |  |  |  |
| 17 | Belgium | 867 | (**) | 30 | 542 | 1 | 142 | 151 | 963 | (*) | 14 | 583 | 1 | 159 | 205 | 90 | 60 |  | 135 | 7 | 58 61 61 |
|  | France. |  | $\begin{aligned} & \left(0^{10}\right. \\ & \left(0^{*}\right) \end{aligned}$ |  |  | 14141418 | 195258981611,28 | $\begin{gathered} 70 \\ 103 \\ \hline 66 \\ 79 \\ 70 \end{gathered}$ | $\begin{aligned} & 1,910 \\ & 3,774 \\ & 1,272 \\ & 1,073 \end{aligned}$ | $\begin{aligned} & \left.{\stackrel{(4)}{ }{ }^{10}}_{\left({ }^{*}\right)}^{\left({ }^{*}\right.}\right) \end{aligned}$ | $\begin{array}{r} 293 \\ 1,104 \\ 479 \\ 259 \end{array}$ | $\left.\begin{array}{r} 1,345 \\ 2,273 \\ \hline 614 \\ 557 \end{array} \right\rvert\,$ | 14 <br> 18 <br> 18 <br> 3 <br> 18 | $\begin{aligned} & 163 \\ & 264 \\ & \begin{array}{l} 265 \\ 105 \end{array} \end{aligned}$ | $\begin{gathered} 84 \\ 185 \\ \hline 715 \\ 81 \end{gathered}$ | $\begin{gathered} 138 \\ 447 \\ 107 \\ 70 \end{gathered}$ | $\begin{gathered} -21 \\ \begin{array}{c} 236 \\ 28 \\ 122 \end{array} \end{gathered}$ | $\begin{gathered} (*) \\ \stackrel{N}{*}_{(*)}^{(*)} \\ \left({ }^{* *}\right) \end{gathered}$ |  | 3  <br> 3 -11 <br> 139 -13 <br> 89  <br> 80 -14 <br> 8  |  |
| 19 19 | Germany |  |  | $\begin{array}{r} 302 \\ 1, \begin{array}{c} 3027 \\ 486 \\ 281 \end{array} \\ 222 \end{array}$ | $\begin{gathered} 1,3,22 \\ 2,064 \\ 595 \\ 463 \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Netherlands.. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 | Other Europe, total | 9,482 | 42 | 2,337 | 4,821 | 29 | 1,206 | 1,046 | 10,394 | 42 | 2,490 | 5,405 | 39 | 1,278 | 1,139 | 628 | 369 | (*) | 186 | 319 | 64 |
| ${ }^{23}$ | Denmark |  | $\begin{aligned} & \left({ }^{(+1}{ }^{1}\right. \\ & (+4) \\ & (*) \\ & (*) \\ & { }_{2}^{2}{ }_{2}^{21} \end{aligned}$ | $\left.\begin{array}{r} 188 \\ 90 \\ 93 \\ 250 \\ 1,432 \\ 1, ~ \\ 276 \end{array} \right\rvert\,$ |  | $\begin{gathered} \left({ }^{* * *}\right) \\ \left.\left({ }^{* *}\right)^{*}\right)^{1} \\ 12 \\ \hline \end{gathered}$ | $\begin{aligned} & 36 \\ & 24 \\ & 24 \\ & 94 \\ & 94 \\ & 430 \\ & 431 \\ & 429 \end{aligned}$ | $\begin{array}{r} 3 \\ 20 \\ 27 \\ 27 \\ 801 \\ 379 \\ 27 \end{array}$ |  | $\begin{gathered} \left({ }^{(+)}{ }^{1}\right. \\ \left({ }^{*}\right) \\ (*) \\ \left.{ }^{*}\right)_{2} \\ 19 \end{gathered}$ | $\begin{array}{r} 111 \\ 110 \\ 140 \\ 281 \\ 8 \\ 1,562 \\ 1, \end{array}$ | $\begin{array}{r} 48 \\ 51 \\ 306 \\ 134 \\ \hline 835 \\ 4,257 \\ \hline 274 \end{array}$ |  |  | $\begin{array}{r} 32 \\ 22 \\ 28 \\ 28 \\ 624 \\ 445 \\ 48 \end{array}$ | $\begin{array}{r} 50 \\ 11 \\ 70 \\ 70 \\ 70 \\ 702 \\ 353 \end{array}$ | -631111184113753 |  | 188-6811454414151532 | $\begin{gathered} (*)^{2} \\ (61 \\ 35 \\ 38 \\ 152 \\ 31 \end{gathered}$ | ( $\begin{array}{r}3 \\ 1 \\ 5 \\ 7 \\ 7 \\ -29 \\ 70 \\ 7\end{array}$ |
| $\begin{aligned} & 24 \\ & 25 \\ & 24 \end{aligned}$ | Norway-... | 183 <br> 480 <br> 88 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \left(*^{*}\right) \\ \left.{ }^{*}\right) \end{gathered}$ |  |  |  |
| $\begin{aligned} & 26 \\ & 27 \end{aligned}$ | Sweden---- | 1,322 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 28 \\ & 29 \\ & 29 \end{aligned}$ | United Kingom | 6, 1133 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (*) |  |  |  |
| 30 | Africa, total | 2,273 | 400 | 1,219 | 370 | 3 | 151 | 131 | 2,673 | 387 | 1,567 | 400 | 4 | 163 | 152 | 175 | 308 | -15 | 313 | 9 | 2 |
|  | Liberia... |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{33}^{32}$ | Libya ${ }_{\text {Lea }}$ | $\begin{aligned} & 456 \\ & 666 \end{aligned}$ | $\mathrm{C}^{(3)}$ | ${ }_{139}$ | ${ }_{304}^{(*)}$ | (*) |  | $\begin{array}{r}446 \\ 46 \\ \hline\end{array}$ | 692 | ${ }^{(*)} 78$ |  |  |  | ${ }_{96}^{6}$ | (72 | 51 35 35 | 214 5 | $\stackrel{(*)}{-14}$ | (*) |  |  |
| ${ }_{34}^{33}$ | Other countries..-.--- | $\begin{aligned} & 666 \\ & 982 \end{aligned}$ | 227 | 139 638 | ${ }^{365}$ | ${ }^{(8)}$ | ${ }_{36}^{88}$ | 36 | 1,130 | 236 | ${ }_{764}^{178}$ | ${ }_{36} 3$ | ) | ${ }_{38}^{96}$ | ${ }_{20}^{38}$ | 35 115 | 100 | -14 | 100 | -4 |  |
| 35 | Asia, total. | 4,289 | 42 | 2,600 | 988 | 76 | 321 | 261 | 4,693 | 44 | 2,800 | 1,138 | 88 | 355 | 269 | 325 | 234 | 1 | 162 | 49 | 22 |
| 36 | Middle East | 1,749 | 3 | 1,608 | 59 | 6 | 19 | 54 | 1,803 | 3 | 1,654 | 63 | 7 | 20 | 56 | 150 | 37 | (**) | 39 | 2 | -4 |
| 37 | Far East, total | 2,540 | 40 | 992 | 929 | 69 | 303 | 208 | 2,891 | 42 | 1,146 | 1,075 | 82 | 334 | 213 | 174 | 197 | 1 | 123 | 47 | 26 |
| ${ }_{39}^{38}$ | India- | 267 | (*) | ${ }^{(*)}$ | 125 |  |  |  |  | (*) |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{40}^{39}$ | Jhapan-aine Republic.- | 639 |  |  | ${ }_{216}^{425}$ | $\stackrel{2}{39}$ |  | $\xrightarrow{366}$ | 648 668 |  | (*) | ${ }_{237}^{521}$ | 3 39 | +9888888 | 326 303 | 34 30 30 |  |  | (*) | $\stackrel{10}{10}$ | $\stackrel{67}{-1}$ |
| 41 | Other countries.....- | 765 | (*) | (*) | 162 | 27 | 99 | 477 | 394 | (*) | (*) | 185 |  | 107 | 564 | ${ }_{93}$ | ${ }_{92}$ | (*) | (*) | 11 | 80 |
| 42 | Oceania, total | 2,520 | 322 | 592 | 1,336 | 2 | 140 | 128 | 2,821 | 367 | 646 | 1,503 | 3 | 163 | 138 | 332 | 164 | 33 | ${ }^{36}$ | 74 | 22 |
| 43 44 | Australia. Other countries | 2,360 | 320 2 | $\left({ }^{*}{ }^{*}\right)$ | ${ }^{1,262}$ | $\left(* *{ }^{2}\right.$ | ${ }_{38}^{101}$ | ${ }_{46}^{674}$ | 2, $\begin{array}{r}2,45 \\ 175 \\ \hline\end{array}$ | 365 2 | (*) | 1,418 | 1 | 126 37 | 734 51 51 | 329 3 | 62 2 | ${ }_{(0 *}{ }^{33}$ | (*) | 74 -1 | 35 |
| 45 | International shipping. | 336 |  | 1,279 |  |  |  |  | 2,705 |  | 1,451 |  | 1,200 |  | 54 | 150 | 158 |  | 46 |  | 112 |

[^5]pean countries and, as is clear in table 4 , most of the improvement in 1968 was concentrated in Western Europe. However, the figures to some extent overstate the Western European contribution in 1968. The improvement there was largely due to the fact that all of the new issues of securities were floated in Europe. Yet, a significant part of the
funds used to purchase the new issues may have come ultimately from sources outside of Europe.
The $\$ 1.0$ billion increase in earnings also made a significant contribution to the 1968 improvement in net corporate flows. Of course, to the extent that higher earnings resulted in larger direct investments, the rise in earnings did
not contribute to the favorable shift. On the other hand, direct investment targets are sometimes set independently of earnings, and whether earnings or borrowed funds are used to finance the investment is a matter of corporate preference or negotiation with the Office of Foreign Direct Investment. (See the discussion of earnings below.)
and U.S. Share in Reinvested Earnings of by Selected Countries

Table 7.—Direct Investment Earnings and Income, ${ }^{\mathbf{2}}$ by Selected Countries [Millions of dollars]

| Table 6-Continued |  |  |  |  |  | Table 7 |  |  |  |  |  |  |  |  |  |  |  | Line |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reinvested earnings of foreign corporations ${ }^{2}$ |  |  |  |  |  | Earnings |  |  |  |  |  | Income |  |  |  |  |  |  |
|  | 1968 p |  |  |  |  | $1967{ }^{\text {r }}$ | 1968 p |  |  |  |  | 1967 r | 1968 p |  |  |  |  |  |
| 1967 r | Total | $\begin{gathered} \text { Mining } \\ \text { and } \\ \text { smelting } \end{gathered}$ | Petroleum | Manu-facturing | Other |  | Total | $\begin{aligned} & \text { Mining } \\ & \text { and } \\ & \text { smelting } \end{aligned}$ | Petroleum | Manu-facturing | Other |  | Total | $\begin{array}{\|c} \text { Mining } \\ \text { and } \\ \text { smelting } \end{array}$ | Petroleum | Manu-facturing | Other |  |
| 1,598 | 2,142 | 126 | 239 | 1,246 | 531 | 6,034 | 7,010 | 789 | 2,466 | 2,514 | 1,242 | 4,518 | 4,985 | 645 | 2,288 | 1,275 | 776 | 1 |
| 644 | 762 | 102 | 107 | 407 | 147 | 1,327 | 1,478 | 285 | 243 | 672 | 278 | 790 | 849 | 180 | 160 | 306 | 203 | 2 |
| 181 | 297 | 7 | 25 | 181 | 84 | 1,208 | 1,367 | 294 | 478 | 389 | 206 | 1,022 | 1,063 | 275 | 452 | 206 | 131 | 3 |
| 57 26 11 | 63 47 9 | 7 | 2 9 3 | 50 2 | 5 35 6 | 121 76 61 | 132 101 66 | 17 | 3 10 5 | 95 17 3 | 17 74 46 | 62 58 53 | 67 62 61 | ${ }^{9}$ | 1 5 2 | 45 17 4 | 12 41 42 | 4 5 6 |
| -3 | 35 | (*) | (*) | 30 | 5 | 80 | 126 | (*) | (*) | 76 | 51 | 89 | 94 | (*) | (*) | 48 | 46 | 7 |
| 39 | 73 | (*) | (*) 4 | 62 | 8 | 116 | 159 | (*) | (*) 19 | 124 | 16 | 66 | 75 | (*) | 11 | 56 | 8 | 8 |
| 2 | 3 | -8 | (*) | 4 | 7 | 150 | 154 | 134 | (*) | 7 | 14 | 143 | 144 | 131 | (*) | 2 | 11 | 9 |
| 7 | 1 | (*) | (*) 2 | -2 | 2 | 15 | 17 | (*) | ( 2 | 13 | 1 | ${ }^{6}$ | 16 | (*) | ( 1 | 15 | $\left({ }^{* *}\right)$ | 10 |
| -4 39 | 9 56 | (*) 1 | (*) 6 | $\begin{array}{r}1 \\ \hline\end{array}$ | + 13 | 91 484 | 108 490 | (*) 85 | 10 387 | $\begin{array}{r}5 \\ 54 \\ \hline\end{array}$ | 9 49 | 103 | 99 430 | (*) 83 | 9 380 | 4 15 | 3 35 | 112 |
| 7 | (**) | ( 1 | (**) | -3 | 3 | 13 | 13 | ( 2 | 8 | -4 | 6 | 6 | 14 | ( 1 | 9 | (**) | 4 | 13 |
| 29 | 59 | 1 | 17 | 13 | 28 | 190 | 219 | 98 | 57 | 19 | 45 | 168 | 169 | 99 | 41 | 10 | 19 | 14 |
| 269 | 442 | 2 | -112 | 425 | 127 | 1,143 | 1,365 | 8 | -134 | 1,038 | 453 | 849 | 915 | 6 | 4 | 587 | 318 | 15 |
| 41 | 101 | (*) | -77 | 162 | 16 | 448 | 540 | (*) | -51 | 499 | 92 | 398 | 438 | (*) | 34 | 331 | 73 | 16 |
| 21 | 26 | (*) | -9 | 31 | 4 | 55 | 89 | (**) | -4 | 47 | 46 | 32 | 57 |  | (**) | 17 | 40 | 17 |
| 4 | 20 | (*) | 3 | 29 | -11 | 59 |  |  |  | 89 | -14 | 50 | 65 |  | 12 | 57 | -4 | 18 |
| -27 | 49 | (*) | -32 | 76 | 4 | 223 | 258 | (*) | -26 | 263 | 21 | 241 | 212 | (*) | ${ }^{*} 21$ | 173 | 18 | 19 |
| 23 | 2 | (*) | -18 | 12 | 8 | 50 | 45 | (*) | -19 | 49 | 15 | 28 | 43 | (*) | (**) | 37 | 6 | 20 |
| 19 | 4 |  | -21 | 14 | 11 | 61 | 56 |  | -19 | 51 | 24 | 46 | 61 |  | (*) 2 | 47 | 13 | 21 |
| 228 | 341 | (*) | -35 | 263 | 112 | 695 | 825 | (*) | -83 | 539 | 369 | 452 | 476 | (*) | -30 | 256 | 251 | 22 |
| -5 | -6 |  | -9 | 1 | 2 | -4 | -3 |  | -14 | 4 | 7 | 4 | 7 |  | -1 | 3 | 6 | 23 |
| 5 | 6 |  | (**) | 3 | 3 | (**) | -1 |  | -15 | 4 | 10 | -5 | -8 |  | -16 | 2 | 6 | 24 |
| -2 | 2 | (*) | (*) 2 | -5 | 5 | 14 | 19 | (*) | 2 | 1 | 16 | 16 | 17 | (*) | -1 | 6 | 12 | 25 |
| -5 | -11 |  | -12 | 2 | -1 | 17 | 17 |  | -12 | 9 | 20 | 23 | 29 |  | (**) | 7 | 21 | 26 |
| 114 | 102 |  | -4 | 24 | 83 | 210 | 205 |  | -13 | 43 | 175 | 99 | 105 |  | -8 | 20 | 93 | 27 |
| 81 | 208 |  | -21 | 212 | 18 | 378 | 506 | (**) | -46 | 442 | 110 | 274 | 281 | (**) | -12 | 209 | 84 | 28 |
| 40 | 39 | (*) | 9 | 27 | 2 | 79 | 83 | (*) | 16 | 35 | 32 | 40 | 46 | (*) | 7 | 8 | 30 | 29 |
| 46 | 71 | 2 | 15 | 20 | 33 | 421 | 671 | 69 | 501 | 42 | 58 | 364 | 583 | 63 | 483 | 21 | 17 | 30 |
| -5 |  |  |  |  |  | 16 | 20 |  |  |  | 20 | 22 | 13 |  |  |  | 13 | 31 |
| 3 | 11 | (*) | (*) | (*) | 11 | 292 | 506 | (*) | (*) | (*) | 506 | 289 | 496 | (*) | (*) | (*) | 496 | 32 |
| 36 | 26 | -7 | (*) | 16 | 17 | 128 | 120 | ${ }^{3} 1$ | (*) | ${ }^{37}$ | 52 | 80 | 74 | ${ }^{32}$ | (*) | 19 | 23 | 33 |
| 12 | 26 | 6 | ( 5 | 5 | 10 | -15 | 26 | 27 | -22 | 6 | 15 | -26 | 7 | 22 | ${ }_{-27}$ | 1 | 5 | 34 |
| 129 | 183 | (**) | 44 | 105 | 34 | 1,343 | 1,473 | (**) | 1,182 | 199 | 92 | 1,211 | 1,282 | (**) | 1,143 | 84 | 55 | 35 |
| -14 | 23 |  | 13 | 1 | 9 | 1,004 | 1,101 |  | 1,079 | 6 | 17 | 1,018 | 1,080 |  | 1,069 | 4 | 8 | 36 |
| 142 | 160 | (**) | 31 | 104 | 24 | 339 | 372 | (**) | 104 | 194 | 75 | 193 | 202 | (**) | 75 | 80 | 47 | 37 |
| 7 | 7 |  | (*) | 2 | 5 | 20 | 21 |  | (*) | 12 | 9 | 11 | 11 |  | (*) | 8 | 4 | 38 |
| 79 | 103 |  | (*) | 86 | 17 | 123 | 166 |  | (*) | 127 | 39 | 46 | 60 |  | (*) | 37 | 23 | 39 |
| 30 | 12 | (*) | ${ }^{*}$ *) | 3 | 9 | 61 | 53 |  | (*) | 25 | 27 | 26 | 34 | (*) | (*) | 19 | 15 | 40 |
| 28 | 38 |  | (*) | 13 | 25 | 136 | 133 | (*) | (*) | 29 | 103 | 110 | 96 | (*) | (*) | 16 | 80 | 41 |
| 117 | 132 | 12 | 19 | 95 | 6 | 171 | 208 | 34 | $-5$ | 154 | 24 | 57 | 85 | 23 | -18 | 62 | 18 | 42 |
| 104 | 118 | 12 | (*) | 83 | 24 | 151 | 193 | 33 | (*) | 141 | 19 | 50 | 85 | 23 | (*) | 61 | 1 | 43 |
| 13 | 13 |  | (*) | 12 | 2 | 20 | 14 | (**) | (*) | 13 | (**) | 7 | 1 | (**) | (*) | 2 | -1 | 44 |
| 183 | 196 |  | 124 |  | 72 | 232 | 229 |  | 144 |  | 86 | 57 | 38 |  | 22 |  | 16 | 45 |

## Country and industry distribution

The increase in the book value of direct investment (including both capital flows and reinvested earnings) in the developed countries of Canada, Europe, Republic of South Africa, Japan, Australia, and New Zealand totaled $\$ 3.4$ billion in 1968. Manufacturing industries received 50 percent, petroleum 21 percent, mining 9 percent, and other industries (mainly trading and financial) 20 percent. The increase in Europe was lower than in 1967 but the increases in other developed countries were larger. The increase in investment in the developing countries of Latin America, Africa, and Asia totaled $\$ 1.5$ billion. Manufacturing and petroleum affiliates each received about 33 percent, with mining investments receiving 13 percent and "other" 20
percent. The increase in direct investment in "International and unallocated" of $\$ 0.4$ billion was mostly in shipping. In 1967 developed countries received $\$ 3.5$ billion of the increase in direct investment and developing countries received about $\$ 0.8$ billion of the $\$ 4.7$ billion total increase (including "international"). The difference between the increases in investment in developing areas in 1968 and in 1967 was mostly due to higher 1968 investment in petroleum, banking, financial, and other service industries. (See tables 5-8 and chart 13.)

## Manufacturing

The book value of direct investment in manufacturing enterprises rose $\$ 2.2$ billion in 1968 and accounted for 40 percent of the $\$ 5.3$ billion increase in
total direct investment during the year. This increase in manufacturing was about $\$ 0.1$ billion higher than in 1967 but still below the 1965-66 increases. Some $\$ 1.2$ billion of the increase represented reinvested earnings, up from $\$ 0.8$ billion in 1967, and $\$ 0.9$ billion was from capital outflows, down from $\$ 1.2$ billion in 1967. Western Europe received about $\$ 1.0$ billion of the 1968 increase in manufacturing investment compared with $\$ 0.9$ billion in 1967. In the United Kingdom higher reinvested earnings and large acquisitions of several British firms in the tobacco and food manufacturing industries resulted in a particularly large increase in investment. In Germany the capital flow for direct investment dropped, but was partly offset by higher reinvested earnings. In Canada a higher ratio of reinvestment out of improved

Table 8.-Selected Data on Direct Investments Abroad, by Major Areas

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \multicolumn{5}{|c|}{Book value at yearend} \& \multicolumn{5}{|c|}{Net capital outflows} \& \multicolumn{5}{|c|}{Earnings} \& \multicolumn{5}{|c|}{Income} \\
\hline \& Total \& \[
\begin{gathered}
\text { Mining } \\
\text { and } \\
\text { smelt. } \\
\text { ing }
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { Petro- } \\
\& \text { leum }
\end{aligned}
\] \& \begin{tabular}{l}
Manu- \\
facturing
\end{tabular} \& Other \& Total \& \[
\begin{gathered}
\text { Mining } \\
\text { and } \\
\text { smelt- } \\
\text { ing }
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { Petro- } \\
\& \text { leum }
\end{aligned}
\] \& Manufactur ing \& Other \& Total \& \[
\left.\begin{gathered}
\text { Mining } \\
\text { and } \\
\text { smelt- } \\
\text { ing }
\end{gathered} \right\rvert\,
\] \& \[
\begin{aligned}
\& \text { Petro- } \\
\& \text { leum }
\end{aligned}
\] \& Manu-
facturing \& Other \& Total \& \[
\begin{gathered}
\text { Mining } \\
\text { and } \\
\text { smelt. } \\
\text { ing }
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { Petro- } \\
\& \text { leum }
\end{aligned}
\] \& \begin{tabular}{l}
Manu- \\
factur- \\
ing
\end{tabular} \& Other \\
\hline \multicolumn{11}{|l|}{All areas, total:} \& \& \& \& \& \& \& \& \& \& \\
\hline \({ }_{1961 . .}^{1960 .}\) \& \({ }_{34,717}^{31,865}\) \& 3,094 \& 10,810 \& 111,997 \& 7,436 \& 1,674 \& 155
70 \& \({ }_{793}^{452}\) \& \({ }_{462}^{801}\) \& \({ }_{274}^{266}\) \& \({ }_{3,866}^{3,815}\) \& \({ }_{362}^{394}\) \& 1,302 \& - 1,176 \& \({ }_{774}^{694}\) \& \begin{tabular}{l}
2,355 \\
2,768 \\
\hline
\end{tabular} \& \({ }_{297}^{337}\) \& 1,150 \& 550
722 \& \({ }_{4}^{318}\) \\
\hline 1962. \& 37,276 \& 3,244 \& 12, 725 \& 13, 250 \& 8,057 \& 1,654 \& 97 \& 606 \& 712 \& 239 \& 4, 3,235 \& 372 \& 1,695 \& 1, 1,307 \& 861 \& 3,044 \& 318 \& 1,565 \& 746 \& \({ }_{4}^{415}\) \\
\hline 1964 \& 44, 480 \& 3,665 \& 14,328 \& 16,935 \& \(\xrightarrow{8,752}\) \& \({ }_{2}^{1,328}\) \& 85
136
13 \& 860 \& (1,034 \& \({ }_{398}^{289}\) \& \({ }^{\text {5, }}\), 681 \& \({ }_{512}^{388}\) \& 1, 1,824 \& 1, 1,852 \& 834
899 \&  \& \({ }_{403}^{321}\) \& (1,715 \& \({ }_{893}^{656}\) \& 近 \\
\hline 1965. \& 49, 474 \& 3,931 \& 15,298 \& 19,339 \& 10,906 \& 3,468 \& 138 \& 977 \& 1, 525 \& 828 \& 5,460 \& 571 \& 1,830 \& 2, \& 1,037 \& 3,963 \& 442 \& 1,799 \& 1,094 \& \({ }_{628}^{628}\) \\
\hline \({ }_{1967}^{1966}\) \& 54, 77
59,486 \& \(\xrightarrow[\substack{4,365 \\ 4,876}]{\substack{\text { a }}}\) \& \(\xrightarrow{17,404}\) \& 22, 2167 \& \({ }_{13,039}^{12,134}\) \& \({ }^{3,639} 3\) \& 305
330 \& 1,097 \& \({ }^{1,752}\) \& \({ }_{499} 7\) \&  \& \({ }_{746}^{659}\) \& \({ }_{2}^{1,868}\) \& \(\xrightarrow{2,104}\) \& \({ }_{1}^{1,112}\) \& \begin{tabular}{l}
4,045 \\
4.518 \\
\hline
\end{tabular} \& 594
596 \& ¢, 1 \& 1,193 \& 624
740 \\
\hline 1968 \& 64,756 \& 5,370 \& 18,835 \& 26,354 \& 14, 196 \& 3,025 \& 383 \& 1,181 \& \({ }^{1} 905\) \& 556 \& 7,010 \& 789 \& 2,466 \& 2,514 \& 1,242 \& 4,985 \& 645 \& 2,288 \& 1,275 \& 776 \\
\hline \multicolumn{21}{|l|}{Canada:} \\
\hline 1961. \& 11, 11.792 \& \({ }_{1}^{1,365}\) \& \({ }_{2,828}^{2,64}\) \& \({ }_{5}^{4,8276}\) \& \({ }_{2,331}^{2,363}\) \& \({ }_{302}^{451}\) \& 199
9 \& \({ }_{100}^{135}\) \& 29
117 \& \({ }_{76}^{88}\) \& \({ }_{726}^{718}\) \& \(\stackrel{88}{96}\) \& \(\begin{array}{r}98 \\ 114 \\ \hline\end{array}\) \& \({ }_{360}^{398}\) \& \begin{tabular}{l}
134 \\
156 \\
\hline 1
\end{tabular} \& \({ }_{464}^{361}\) \& 47
51 \& 60
78 \& \({ }_{213}^{176}\) \& 78
122 \\
\hline \({ }_{1963}^{1962}\) \& ciner \({ }^{1123}\) \& 1.489 \& \({ }_{2} 2,875\) \& \({ }_{5}^{5} 5\) \& 2,457 \& 314
365
365 \& 85 \& 159
188
188 \& 120 \& 50 \& \begin{tabular}{l}
885 \\
888 \\
\hline 88
\end{tabular} \& \({ }^{97}\) \& \({ }_{149}^{121}\) \& 460
525 \& \begin{tabular}{l}
147 \\
148 \\
\hline 1
\end{tabular} \& 476
455
45 \& 60 \& 79 \& \begin{tabular}{l}
221 \\
192 \\
\\
\hline 1
\end{tabular} \& 116
103 \\
\hline 1964 \& 13,855 \& 1,713 \& 3,196 \& 6,198 \& 2,748 \& \begin{tabular}{l}
305 \\
298 \\
\hline 1
\end{tabular} \& 91 \& \({ }_{25}\) \& 140 \& 42 \& 1,106 \& 191 \& 170 \& 565 \& 180 \& \({ }_{634}^{435}\) \& \({ }_{118}\) \& \({ }_{18} 18\) \& \({ }_{269}\) \& \({ }_{129}^{1129}\) \\
\hline \({ }_{1065}^{1965}\) \& 15,318 \& 1, 1,851 \& \({ }^{3,356}\) \& 6,872 \& \({ }^{3,239}\) \& \({ }^{962}\) \& 51 \& 179
155
15 \& \begin{tabular}{l}
395 \\
566 \\
\hline
\end{tabular} \& 337 \& - \& 198 \& \begin{tabular}{l}
183 \\
\hline 196 \\
\hline 1
\end{tabular} \& 606 628 \& \({ }_{222}^{222}\) \& 703
756 \& 110 \& \({ }_{12}^{122}\) \& \begin{tabular}{l}
315 \\
354 \\
\hline
\end{tabular} \& 156
170 \\
\hline 1967 \& 18,097 \& 2, 242 \& \(\underset{\substack{3,868 \\ 3,819}}{ }\) \& 8,095 \& \(\underset{\substack{3,628 \\ 3,822}}{ }\) \& \({ }_{1}^{1,153}\) \& \({ }_{173}^{172}\) \& 115
115 \& \({ }_{20}^{566}\) \& \({ }_{95}^{260}\) \& 1,327 \& \({ }_{240}^{191}\) \& 196
207 \& 628
613 \& \({ }_{267}^{222}\) \& \({ }_{790}^{786}\) \& \begin{tabular}{l}
120 \\
154 \\
\hline
\end{tabular} \& \({ }_{132}^{12}\) \& \begin{tabular}{l}
396 \\
\\
\\
\\
396 \\
\hline
\end{tabular} \& \({ }_{208}\) \\
\hline 1968. \& 19,488 \& 2,636 \& 4,088 \& 8,546 \& 4,219 \& 594 \& 194 \& 163 \& 9 \& 228 \& 1,478 \& 285 \& 243 \& 672 \& 278 \& 849 \& 180 \& 160 \& 306 \& 203 \\
\hline \multicolumn{21}{|l|}{Latin America: \({ }^{1}\)} \\
\hline 1960.-.-...... \& \(\xrightarrow{8,365}\) \& 1,319 \& \({ }_{3,674}^{3,122}\) \& \({ }_{1}^{1,521}\) \& \({ }_{2}^{2,403}\) \& 149
219 \& \({ }_{-}^{-60}\) \& \({ }_{63}^{24}\) \& 125
78 \& \({ }_{46}^{60}\) \& \({ }_{1,079}^{970}\) \& 24
206 \& \begin{tabular}{l}
370 \\
478 \\
\hline
\end{tabular} \& 177 \& \({ }_{223}^{229}\) \& 719
824 \& 234
198 \& \begin{tabular}{l}
331 \\
438 \\
\hline
\end{tabular} \& \(\stackrel{64}{75}\) \& \({ }^{90}\) \\
\hline 1962. \& 9, 524 \& 1,321 \& 3,642 \& 1,944 \& 2,617 \& 29 \& \(-13\) \& -67 \& \({ }^{133}\) \& -24 \& 1,179 \& 230 \& 543 \& 173 \& \({ }^{233}\) \& 891 \& 221 \& 488 \& 71 \& 111 \\
\hline \({ }_{1}^{1964}\) \& -9,941 \& li, 1,043 \& \(c3636389\) \& - \& 2,739 \& 235
113 \& \({ }_{30}^{24}\) \& \({ }_{7}^{5}\) \& \(\begin{array}{r}150 \\ 137 \\ \hline\end{array}\) \& \({ }_{-61}^{56}\) \& 1,244 \& \begin{tabular}{l}
219 \\
266 \\
\hline
\end{tabular} \& \begin{tabular}{l}
532 \\
539 \\
\hline 38
\end{tabular} \& \({ }_{243}^{171}\) \& 203 \& - \(\begin{array}{r}\text { 956 } \\ \text { 1,011 }\end{array}\) \& \begin{tabular}{l}
220 \\
245 \\
\hline 2
\end{tabular} \& \(\begin{array}{r}544 \\ 531 \\ \hline\end{array}\) \& \({ }_{98}^{70}\) \& \({ }_{137}^{132}\) \\
\hline \({ }_{1}^{1965 .}\) \& 10, 886 \& 1, 474 \& 3,546 \& 2,945 \& 2,921 \& 271 \& 43 \& \(-74\) \& 245 \& 57 \& \({ }^{1} 1,320\) \& 290 \& 513 \& 289 \& 228 \& \({ }_{1} 1995\) \& 266 \& 476 \& 112 \& 130 \\
\hline 1966 \& 11,498 \& 1, 1,768 \& \(\xrightarrow{3,475}\) \& (3,318 \& \({ }_{\substack{\text { 3,283 } \\ 3,21}}\) \& \begin{tabular}{|c}
307 \\
291
\end{tabular} \& \({ }_{71}^{60}\) \& \({ }_{-66}{ }^{-37}\) \& 100 \& \({ }_{92}^{125}\) \& \({ }^{1,452}\) \& 359
397
39 \& 512
519
519 \& 342
269 \& \({ }_{213}^{239}\) \& 1,113 \& \begin{tabular}{l}
327 \\
365 \\
\hline
\end{tabular} \& 499
480 \& 147 \& +140 \\
\hline 1968. \& 12,989 \& 1,875 \& 3,643 \& 3,990 \& 3,480 \& 572 \& 173 \& 140 \& 213 \& 46 \& 1,586 \& 392 \& 535 \& 408 \& 251 \& 1, 232 \& 374 \& 493 \& 216 \& 150 \\
\hline \multicolumn{21}{|l|}{} \\
\hline \& -6,691 \& 49 \& \({ }_{2}^{1,763}\) \& 3,804 \& \({ }^{1,075}\) \& \({ }_{724}^{962}\) \& \({ }^{(*)}\) \& \({ }_{376}^{273}\) \& 607

233 \& ${ }_{82}^{115}$ \& 769
878 \& 10 \& ${ }_{68}^{91}$ \& 487
530 \& ${ }_{231}^{181}$ \& 397 \& ${ }_{9}^{11}$ \& 55
47 \& ${ }_{326}^{241}$ \& 90
104 <br>

\hline 1962 \& 8,930 \& 400 \& ${ }_{2}^{2,385}$ \& ${ }_{4}^{4,283}$ \& ${ }_{1}$ \& ${ }_{868}^{724}$ \& ${ }^{(*)} 3$ \& | 329 |
| :--- |
|  |
|  |
|  |
| 29 | \& | 233 |
| :---: |
| 453 | \& $\xrightarrow{183}$ \& ${ }_{844} 8$ \& $\stackrel{8}{5}$ \& ${ }_{60}^{63}$ \& 530

496 \& ${ }_{233}^{231}$ \& 486
526 \& 7 \& ${ }_{63}$ \& ${ }_{334}$ \& 122 <br>

\hline ${ }_{1964}^{1963}$ \& cole \& 55 \& 2, ${ }^{\text {, }} 172$ \& 5,634 \& 1,875 \& ${ }_{1}^{924}$ \& $\stackrel{1}{2}$ \& | 362 |
| :--- |
| 414 |
| 1 | \& 395

619 \& 166

353 \& 996 \& ${ }_{4}^{4}$ \& ${ }_{8}^{67}$ \& | 627 |
| :---: |
| 782 | \& ${ }_{321}^{298}$ \& 507

659 \& ${ }_{6}^{6}$ \& ${ }_{6}^{73}$ \& | 305 |
| :--- |
| 427 | \& ${ }_{163}^{123}$ <br>

\hline 1965 \& 13, 1885 \& 5 \& 3,427 \& 7,606 \& 2,898 \& 1,479 \& $-1$ \& ${ }_{342}$ \& ${ }_{760}$ \& 378 \& 1, 176 \& 8 \& $-41$ \& ${ }_{859} 8$ \& ${ }_{350}$ \& ${ }_{768}$ \& ${ }_{8}$ \& 17 \& ${ }_{532}$ \& 211 <br>
\hline ${ }_{1967}^{1966}$ \& - \& 54

61 \& 4, ${ }_{4}$ \& ${ }_{9}^{8,879}$ \& - \& 1, \& $\frac{1}{7}$ \& | 636 |
| :--- |
| 545 | \& ${ }_{683}^{89}$ \& ${ }_{244}^{277}$ \& 1,161 \& ${ }_{6}^{10}$ \& -799 \& 860 \& - $\begin{aligned} & 370 \\ & 388\end{aligned}$ \& 79

849

849 \& 11 \& ${ }_{6}^{4}$ \& | 489 |
| :--- |
| 561 | \& $\stackrel{225}{225}$ <br>

\hline 1968 \& 19,386 \& 61 \& 4,640 \& 10,78 \& 3,908 \& -995 \& -2 \& 321 \& 552 \& 124 \& 1,365 \& 8 \& -134 \& 1,038 \& ${ }_{453}$ \& 915 \& 6 \& 4 \& 587 \& 318 <br>
\hline \multicolumn{21}{|l|}{Other areas:} <br>
\hline \& 5,630 \& ${ }_{3} 304$ \& ${ }_{3}^{3,261}$ \& 899 \& 1,166 \& 112 \& \& \& ${ }_{30}^{40}$ \& \& 1,109 \& \& ${ }_{871}^{743}$ \& 144 \& \& 878 \& ${ }_{35}^{45}$ \& ${ }_{7} 73$ \& 69 \& ${ }^{60}$ <br>
\hline 1962. \& 6,689 \& 384 \& ${ }_{3,823}$ \& 1,111 \& ${ }_{1}^{1,371}$ \& 443 \& ${ }_{22}^{29}$ \& 285 \& ${ }_{114}$ \& ${ }_{22} 2$ \& 1,387 \& 40 \& ${ }_{971}$ \& 178 \& 198 \& 1,151 \& 30 \& ${ }_{935}$ \& 120 \& 66 <br>
\hline 1963 \& 7,411 \& 462 \& ${ }^{\text {4, }} 101$ \& ${ }^{1} 1,329$ \& ${ }^{1} 1,514$ \& 452 \& ${ }^{53}$ \& 23

714 \& | 109 |
| :--- |
|  |
| 108 |
| 1 | \& 17 \& 1, 518 \& ${ }^{38}$ \& 1,076 \& 218 \& 186 \& 1, 1211 \& ${ }^{25}$ \& 1,018 \& 89 \& 79 <br>

\hline 1964 \& - \& ${ }_{552}^{492}$ \& 4, 4 4,969 \& (1,643 \& - 1 \& | 7566 |
| :--- |
| 59 | \& | 13 |
| :--- |
| 45 | \& | 314 |
| :--- |
| 530 | \& | 138 |
| :--- |
| 125 |
|  |
| 18 | \& 64

66 \& 1, 1,765 \& ${ }_{75}^{51}$ \& 1, | 1,175 |
| :--- |
| 1,175 | \& $\xrightarrow{268}$ \& ${ }_{237}^{202}$ \& 1,497 \& ${ }_{58}$ \& 1,184 \& 124 \& ${ }_{131}$ <br>

\hline 1966 \& 10, 10.51 \& ${ }_{6} 68$ \& 5,136 \& 2, 190 \& 2, 867 \& 366 \& 72 \& 110 \& 128 \& ${ }_{5}^{57}$ \& 1, 852 \& 99 \& 1,239 \& 274 \& 240 \& 1,447 \& 66 \& 1,166 \& 126 \& 89 <br>
\hline ${ }_{1968}$ \& 12, 892 \& ${ }_{798}^{764}$ \& ¢, ${ }_{\text {5, } 694}$ \& 3, ${ }^{2}$, 041 \& ( \& 981
864 \& 78
19 \& 502
557 \& 331
132 \& 69

157 \& $\xrightarrow{2,167}$ \& ${ }_{103}^{102}$ \& 1, | 1,892 |
| :--- | \& 327

395 \& ${ }_{260}^{243}$ \& li,988 \& 86 \& 1,630 \& 1167 \& 106
106 <br>
\hline
\end{tabular}

[^6]earnings added about $\$ 0.4$ billion to manufacturing investments, moderately above 1967.
Direct investment in Latin American manufacturing affiliates also rose significantly faster in 1968 than in 1967 as plant and equipment expenditures accelerated, particularly in Argentina, Brazil, Mexico, and Venezuela. Reinvested earnings rose particularly fast, with larger net capital outflows as well. In Australia the rise in investment was slower than in 1967 because of completion or near completion of large plant expansions in the primary and fabricated metals industries. The rate of investment in manufacturing affiliates in African and Asian developing countries dropped by about 50 percent as expenditures for plant and equipment showed marked decreases from earlier years.

## Petroleum

In the petroleum industry, the increase in book value of direct investment was $\$ 1.4$ billion in 1968, as compared with $\$ 1.2$ billion in 1967. Most of the new investment involved capital outfows. Reinvested earnings were about $\$ 0.2$ billion, only slightly higher than in 1967. That reinvested earnings are such a small proportion of the increase in direct investments reflects the fact that a major part of petroleum investment abroad is organized in the form of wholly owned branches in which all increases in investment are counted as a capital outflow.

Investment in Canadian enterprises continued to grow by about $\$ 0.3$ billion, as the need for refining, marketing and producing facilities attracted additional U.S. capital and encouraged further reinvestment. The book value of U.S. investment in Latin American petroleum enterprises had been on the decline since 1961 but during 1968 the trend was reversed. About $\$ 0.2$ billion of additional investments were made in Colombia, Bolivia, Ecuador, Panama, and the "other Western Hemisphere" countries for refinery, pipelines and marketing facilities. Investment in European petroleum affiliates increased by more than $\$ 0.2$ billion.

Intensive development of offshore oil and gas resources added to investment in the United Kingdom and other North Sea countries, while refining and distribution facilities (including pipelines) increased petroleum investments in Germany and the Netherlands.

Petroleum investments in Africa rose by over $\$ 0.3$ billion. More than twothirds of this was invested in Libya, with West African countries receiving most of the rest. Petroleum investment in the Middle East rose by less than $\$ 0.1$ billion in 1968, about the same as in 1967, as exploration and development activity continued to shift to other areas, especially to Africa and Latin America. In the Far East, Japanese petroleum affiliates attracted substantial amounts of investment funds and the remainder was spent to meet the demand for new and enlarged refining and marketing facilities in other Far Eastern countries.

## Mining and other

The book value of U.S. direct investment in foreign mining enterprises rose $\$ 0.5$ billion in 1968, about the same increase as in the preceding year. Reinvested earnings were about $\$ 0.1$ billion. The rest was capital outflows, but over $\$ 0.1$ billion of this represented the placement with U.S. purchasers (other than the parent company) of a new debt issue of a publicly owned Canadian mining company whose voting stock was more than 50 percent held by U.S. residents. The value of U.S. direct investments in Latin American mining affiliates increased during 1968 by almost $\$ 0.2$ billion. The increase was concentrated in Mexico, Brazil, Chile, and Peru. U.S. direct investment in Australian mining ventures showed a relatively small increase as construction of some of the new

## $\square$ CHART 13

## Annual Additions to Direct Investments Abroad by Industry and Major Area


iron ore and bauxite mining projects were either completed or approaching completion.
U.S. direct investment in public utilities, trade and other industries increased during 1968 by over $\$ 1.1$ billion, compared with only $\$ 0.9$ billion in 1967. About one-haif of this total reflects investments in the finance and service industries. Canada and Europe together received about two-thirds of

## Earnings of Foreign Affiliates



these new investments reflecting acquisition and expansion of banking and other financial affiliates, as well as leasing and service facilities by computer and other heavy equipment firms. The primary reason for an increased investment in the public utility industry in Canada was the private placement of a $\$ 70$ million debt issue of a U.S.-owned Canadian firm with U.S. investors other than its parent company.

## Earnings

Earnings on U.S. direct investments abroad (not adjusted) in 1968 increased $\$ 1.0$ billion to nearly $\$ 7.0$ billion (table 7 and chart 14). As a result of the surge in earnings, the rate of return on all U.S. direct investments abroad recovered to almost 12 percent from the 1967 low of 11 percent, although it remained somewhat below the levels of the early 1960 's (chart 15). The major explanation of the increase in both earnings and the rate of return was the widespread acceleration of economic growth abroad. Manufacturing and petroleum affiliates had particularly large increases in earnings and each accounted for about $\$ 2.5$ billion of the total. Only mining affiliates, with earnings of $\$ 0.8$ billion, showed a smaller increase than in 1967.
U.S. direct investments in Canada earned $\$ 1.5$ billion in 1968 , about $\$ 0.2$ billion more than in 1967. Manufacturing contributed $\$ 0.7$ billion of the total. Higher prices and increased sales raised the level of earnings for the paper and pulp industry. A large increase in exports of motor vehicles, parts, and accessories to the United States contributed to the steep rise in earnings for the Canadian transportation industry.
Earnings on U.S. investments in the Latin American republics totaled $\$ 1.4$ billion in 1968, an increase of $\$ 0.2$ billion over 1967. The manufacturing industry accounted for most of the increase. Unlike the other developing areas, Latin America had large increases in plant and equipment expenditures in manufacturing industries in the last few years, and this helped reverse the decline in earnings suffered in 1967. Manufacturing affiliates in

Argentina, Brazil, and Mexico had the largest gains.

Direct investments in Europe earned $\$ 1.4$ billion in 1968 , a $\$ 0.2$ billion increase over 1967. Manufacturing affiliates, which account for the bulk of earnings, recovered from the business slowdown of 1967 and increased earnings by almost $\$ 0.2$ billion. The petroleum industry in Europe had losses of over $\$ 0.1$ billion, somewhat larger than the losses in 1967, as exploration and development expenditure in the North Sea increased. With the exception of France, all Common Market petroleum affiliates recorded losses from operations, in part reflecting the pricing arrangements by which international oil companies attribute earnings to production rather than marketing areas.

African affiliates earned $\$ 0.7$ billion in 1968, a $\$ 0.3$ billion increase over 1967. Petroleum accounted for $\$ 0.5$ billion of total earnings and most of the increase reflected the unusually large

## 

## Rates of Return on U.S. Direct Investments Abroad


growth of oil and gas production, especially in Libya. New producing oil fields in other African countries also were beginning to show profits and were offsetting losses from continuing exploration and development expenditures.

Middle East direct investments, almost entirely petroleum, earned $\$ 1.1$ billion in 1968, an increase of only $\$ 0.1$ billion over 1967. The increase in 1967 was larger than in 1968 despite the adverse impact of the Middle East war in June 1967.

## Direct investment income

About half of the $\$ 1.0$ billion increase in earnings was allocated to income, which rose $\$ 0.5$ billion to $\$ 5.0$ billion in 1968. However, income receipts were smaller than they would have been (and
reinvested earnings higher) as a result of arrangements made by U.S. corporations with the Office of Foreign Direct Investments to substitute repatriation of funds held abroad (the proceeds of foreign borrowing) in place of income receipts.

Direct investment income from petroleum affiliates was nearly $\$ 2.3$ billion, almost half of the total income in 1968. Most of the $\$ 0.3$ billion rise in these income receipts reflected increased production and profits in African countries, primarily Libya. Petroleum income from Africa was still far below the $\$ 1.1$ billion of receipts from more productive but older fields in Middle Eastern countries. Income from petroleum affiliates in Venezuela was practically unchanged at $\$ 0.4$ billion.

Income receipts from manufacturing

Table 9.-Net Capital Outflows to Manufacturing Affiliates Abroad by Industry [Milions of dollars]

| Area and year | $\begin{gathered} \text { Manufac- } \\ \text { turing } \\ \text { total } \end{gathered}$ | Food |  | Chemicals and allied products | Rubber products | Primary and fabricated metals | Ma- chinery except electrical | Electrical machinery | Trans-portation equipment | Other industries |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All areas total: |  |  |  |  |  |  |  |  |  |  |
| 1964. | 1,034.3 | 74.8 | 9.1 | 302.7 | 2.1 | 69.8 | 117.9 | 45.8 | 207.1 | 204.9 |
| 1965 | 1,525.1 | 115.6 | 99.1 | 292.0 | 16.4 | 83.7 | 285.5 | 96.3 | 405. 5 | 130.9 |
|  | 1,752.0 | 107.7 | 151.0 | 503.3 | 19.0 | 134.4 | 214.9 | 134.4 | 317.3 | 196.9 |
| 1967 r | 1,229.4 | 83.7 | 68.2 | 427.7 | 24.6 | 242.1 | 115.6 | 114.7 | 49.9 | 102.8 |
| $1968{ }^{\text {D}}$ | 905.3 | 101.1 | -7.4 | 277.5 | 10.0 | 151.6 | 70.0 | -7.0 | -2.3 | 311.8 |
| Canada: |  |  |  |  |  |  |  |  |  |  |
| 1964-- | 140.0 | 29.0 | -8.6 | 32.2 | -7.1 | -3.9 | 15.3 | 11.6 | 48.4 | 23.0 |
| 1965-........ | 394.7 566 | 17.7 | 62.5 | 70.0 | 5.1 | ${ }^{6.5}$ | 27.4 | 12.7 | 173.2 | 19.8 |
| ${ }_{1967}^{1966}$ | 566.0 19.8 | 16.8 -10.3 | 125.8 48.3 | 90.0 68.3 | $-2.4$ | 23.6 -23.4 | 32.3 | 28.5 | 246.1 | 5.3 |
| 1968 | 19.8 8.7 | -10.3 20.6 | 48.3 -17.3 | 68.3 21.9 | 6.9 -7.5 | -23.4 -29.3 | 1.9 .1 | .4 -.6 | -73.0 -103.8 | 66.0 |
| Latin America: ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| 1964-- | 137.2 | $-9.2$ | 2.1 | 73.6 | 8.5 | 7.9 | 9.5 | -10.3 | 30.1 | 25.1 |
| 1965. | 245.4 | 50.8 | 18.6 | 82.0 | -1.1 | 19.5 | ${ }^{5} 5$ | 10.5 | 38.1 | ${ }^{26.5}$ |
| 1966 | ${ }_{193}^{159.7}$ | 10.7 | -. 2 | 99.5 | 5.2 | 14.0 | 13.2 | 8.7 | -22.1 | 30.5 |
| 1968 | 193.7 213.3 | 12.3 | 2.8 | 84.9 | 5.8 | 33. 5 | 17.3 | 1.3 | $-4.4$ | 40.2 |
| Europe: |  |  |  |  |  |  |  |  |  |  |
| 1964 | 618.6 | 41.6 | 13.6 | 163.0 | -. 3 | 30.4 | 65.3 | 38.0 | 127.4 | 139.6 |
| 1965 | 760.5 | 40.8 | 12.8 | 97.0 | 2.4 | 60.2 | 239.6 | 53.4 | 176.0 | 78.3 |
| 1966 | 898.7 | 50.9 | 21.5 | 279.5 | 15.8 | 75.3 | 156.9 | 84.0 | 91.4 | 123.5 |
| 1967 | ${ }^{683.3}$ | 64. 5 | 11.5 | 201.2 | 1.9 | 100.2 | 64.7 | 108.4 | 82.1 | 48.8 |
| 1968. | 551.7 | 54.0 | 9.9 | 154.1 | 5.0 | 89.8 | 67.8 | -31.0 | 26.8 | 175.4 |
| Africa: |  |  |  |  |  |  |  |  |  |  |
| 1964 | 18.6 | 2.5 | . 6 | 2.9 | -. 5 | 11.5 | 4.3 | -. 3 | -3.1 |  |
|  | 39.6 | 1.2 | 2.6 | 2.4 | 1.0 | 17.3 | 7.3 | (*) | 7.2 | . 5 |
| 1966 | 18.7 | 2.5 | 1.8 |  | -1.3 |  | 4.8 |  | 2.3 | 4.2 |
| 1967.......... | 28.2 9.3 | $-1.7$ | 1.9 -1.3 | 5.2 .4 | 1.8 7.3 | $-2.7$ | 4.2 <br> 3.2 | 7.6 | 15.5 -2.7 | 2.3 -1.3 |
| Asia : |  |  |  |  |  |  |  |  |  |  |
| 1964 | 60.6 | 4.6 | 1.7 | 24.8 |  | 3.3 | 11.4 | 5.8 | . 3 | 8.7 |
| 1965 | 57.8 | -1.2 | 2.0 | 25.1 | -1.8 | . 9 | 6.5 | 17.4 | 1.5 | 7.4 |
| 1966 | 58.0 | 6.6 | 1.3 | 17.7 | 2.3 | 3.7 | 8.3 | 15.9 | . 1 | 2.1 |
| 1967 | 106.0 | 12.2 | 2.0 | 55.2 | . 7 | 3.5 | 21.1 | 3.5 | 1.1 | 6.6 |
| 1968-....-- | 48.7 | 6.8 | 2.0 | 27.8 | -. 2 | 2.4 | -7.6 | 6.5 | 1.8 | 9.1 |
| Oceania: |  |  |  |  |  |  |  |  |  |  |
| 1964 | 59.2 | 6.3 | -. 3 | 6.2 | 1.5 | 20.6 | 12.1 | 1.0 | 4.0 | 7.8 |
| 1965 | ${ }_{51}^{27.0}$ | 6.4 | . 5 | 15.5 | 10.7 | -20.7 | 4.2 | 2.4 | 9.5 | -1.6 |
| 19667 | 51.0 198.4 | 20.2 58 | . 8 | 16.0 | -7.6 | 14.1 131.0 | -6.6 | $-2.7$ | $-.5$ | 4.3 |
| 1967. | 198.4 73.7 | 5.8 8.1 | ${ }_{(*)}{ }^{1.7}$ | 12.9 25.5 | 7.4 5.0 | 131.0 12.9 | 6.3 2.4 | $\stackrel{.6}{6}$ | 28.5 18.1 | 4.1 -1.0 |

1. Includes "other Western Hemisphere"
affiliates in 1968 totaled nearly $\$ 1.3$ billion. This was an increase of less than $\$ 0.1$ billion over 1967 , as most of the $\$ 0.5$ billion rise in manufacturing earnings was reinvested. About $\$ 0.6$ billion of the income came from Europe, $\$ 0.3$ billion from Canada and $\$ 0.2$ billion from Latin America.

## U.S. Portfolio Investments Abroad

During 1968, the value of U.S. holdings of foreign bonds and stocks in-

Table 10.-Acquisitions and Sales by American Companies of Foreign Enterprises ${ }^{1}$ by Area and Industry

| Area and industry | [Millions of dollars] |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1967 |  |  | 1968 |  |  |
|  | Aqui- <br> si- <br> tions | Sales | Net | Aqui-si- tions | Sales | Net |
| All areas, total...- | $\begin{array}{r} 508 \\ 22 \\ 365 \end{array}$ | 318 | 190 | 765 | 196 | 569 |
| Petroleum...... |  |  | 22 | 32 | ${ }^{7}$ | 25 |
| Manufacturing. |  | 135 | 230 | 625 | 138 | 487 |
| Other industries | 121 | 183 | -62 | 108 | 50 | 58 |
| Canada, total.... | 114 | 38 | 76 | 118 | 3 | 115 |
| Petroleum Manufacturing | 24171 | 38 | $\begin{aligned} & 2 \\ & 3 \end{aligned}$ | $\begin{array}{r} 8 \\ 89 \end{array}$ | ${ }^{(*)}$ | 88 |
| Other industries |  |  | 71 | 21 | 2 | 19 |
| Europe, total | 312 | 75 | 237 | 511 | 145 | 366 |
| Petroleum--... | 12270 | 67 | 12203 | 464 | 127 | 3333 |
| Manufacturing- |  |  |  |  |  |  |
| dustries .-.-. | 30 | 8 | 22 | 47 | 16 | 31 |
| Other areas, total. | 82 | 205 | -123 | 137 | 48 | 89 |
| Petroleum... | $\begin{array}{r}8 \\ 54 \\ \hline\end{array}$ | 30 | 824 | 2076 | ${ }_{11}^{6}$ | 1465 |
| Manufacturing |  |  |  |  |  |  |
| dustrie | 20 | 175 | -155 | 40 | 32 | 8 |

*Less than $\$ 500,000$.

1. Includes acquisitions and sales of minority interests.

Table 11.-Net Capital Flows Between Primary and Secondary Foreign Affiliates
[Millions of dollars; net inflow ( - )]

|  | 1963 | 1964 | 1965 | 1966 | 1967 | 1968p |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canada | -4 | 3 | -8 | 16 | 1 | -1 |
| Latin America | -1 | -2 | -3 | -24 | 1 | (*) |
| Argentina. | -14 | -14 | -5 | 4 | -1 | -3 |
| Mexico.- | -5 | 3 | -5 | 2 | 3 | 1 |
| Panama. | 14 | 12 | 8 | 7 | 10 | -2 |
| Other Latin | 4 | -3 | -1 | -37 | -11 | 4 |
| Europe | 24 | 19 | 43 | 30 | 10 | 5 |
| France | -5 | -2 | 22 | -6 | 6 | -3 |
| Germany | -20 | -5 | -22 | -16 | -3 | 2 |
| Italy. | -9 | -5 | -9 | -7 | 13 |  |
| Switzerland.. | 105 | 60 | 77 | 28 | 30 | -1 |
| United Kingdom | -4 |  | -2 | 47 |  |  |
| Other Europe- | -43 | -29 | $-22$ | $-16$ | -21 | - |
| Other countries. | -19 | -20 | -32 | -22 | -12 |  |

p Preliminary.

* Less than $\$ 500,000$.
creased $\$ 2.2$ billion to $\$ 18.2$ billion, after the $\$ 1.2$ billion increase in 1967 (table 3). Purchases of newly issued foreign securities totaled $\$ 1.7$ billion in 1968 (table 13), up only slightly from the $\$ 1.6$ billion of purchases in 1967. Almost all the new securities purchased were exempt from the Interest Equalization Tax. Purchases of new Canadian issues (including the first Government of Canada issue since 1963) amounted to nearly $\$ 1.0$ billion, down slightly from 1967. New issues by international organizations, on the other hand, rose over $\$ 0.1$ billion above the 1967 level. In the first half of 1969, particularly in the second quarter, new issues were at a slightly lower rate than in 1968, with Canadian issues somewhat higher and issues of international organizations somewhat lower.

Redemption of outstanding issues

Table 12.-Direct Investment Receipts of Royalties and Fees, ${ }^{1}$ by Areas and Major Industries
[Millions of dollars]

| Area and industry | 1967 r | 1968 p |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Royalties, license fees, rentals | $\begin{aligned} & \text { Manage- } \\ & \text { ment } \\ & \text { fees } \\ & \text { and } \\ & \text { service } \\ & \text { charges } \end{aligned}$ |
| All areas, total | 1,136 | 1,279 | 540 | 739 |
| Petroleum.... | 156 | 165 | 17 | 148 |
| Manufacturing...- | 728 | 823 | 449 | 374 |
| Trade - ther industries...- | 1110 | 112 | 43 31 | 69 149 |
| Canada, total | 243 | 268 | 81 | 187 |
| Petroleum | 17 | 15 | ${ }^{(*)}$ | 15 |
| Manufacturing...- | 186 | 202 | 73 | 130 |
| Trade.........- | 13 | 16 | 6 | ${ }_{33}^{10}$ |
|  |  |  |  |  |
| Manufacturing. | $\begin{array}{r}32 \\ 105 \\ \hline\end{array}$ | 36 119 | 56 | 30 63 |
| Trade-.....--- | 24 | 27 | 9 | 18 |
| Other industries. | 32 | 47 | 5 | 42 |
| Europe: <br> Common Market, total. | 235 | 281 | 178 | 103 |
|  |  |  |  |  |
| Petroleum. | $\begin{array}{r}18 \\ 177 \\ \hline\end{array}$ | 23 | ${ }^{(*)}{ }^{\text {a }} 166$ | 23 |
| Manufacturing-.-- |  | 214 |  | 48 |
| Trade --......... | 271414 | 27 | 8 | 19 |
| Other industries..- |  | 16 | 3 | 13 |
| Other Europe, total.- | 238 | 255 | 128 | 126 |
| Petroleum-....... | $\begin{array}{r}21 \\ 173 \\ \hline 22\end{array}$ | 20 186 | 102 | 18 |
| Manufacturing. |  | ${ }^{186}$ |  | 83 |
| Trade-......... |  | 16 | 12 12 | 4 |
|  | 227 | 247 | 78 |  |
| Other areas, total. |  |  |  | 169 |
| Petroleum. | 68882424 | 71102 | ${ }_{51}^{9}$ |  |
| Manufacturing --- |  |  |  | 50 |
| Trade Other industries... |  | 2549 | -8 | 18 39 |
|  | 48 |  |  | 3 |
| ${ }^{p}$ Preliminary. $\quad$ Revised. * Less than $\$ 500,000$. <br> 1. Excludes foreign film rentals. <br> 2. Includes "Other Western Hemisphere." |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

totaled about $\$ 0.5$ billion in 1968 and net purchases of outstanding securities were small. Thus, the balance of payments outflow for purchasing foreign securities totaled $\$ 1.3$ billion. The remaining $\$ 0.9$ billion increase in the value of U.S. investment in foreign securities reflected a $\$ 1.1$ billion increase in the value of foreign stock holdings as foreign stock prices rose, and a $\$ 0.2$ billion decline in the value of U.S. holdings of foreign bonds as interest rates abroad rose.

In 1967, the decline in value of outstanding U.S. foreign bond holdings was $\$ 1.1$ billion. This decline, in combination with a smaller increase in the value of foreign stock holdings was the major reason the increase in U.S. portfolio investment was less than in 1968.

## Foreign Direct Investment in the United States

The book value of foreign direct investments in the United States totaled $\$ 10.8$ billion at yearend 1968 , up $\$ 0.9$ billion during the year (table 14). This was about the same increase as in 1967. The capital inflow in 1968 was $\$ 0.3$ billion, and reinvested earnings totaled $\$ 0.5$ billion, both higher than in 1967. Valuation adjustments-mostly on securities held by foreign-owned insurance companies-on the other hand, were somewhat less favorable in 1968.

The net capital inflow in 1968 resulted mainly from $\$ 0.4$ billion of new foreign direct investments, i.e., the acquisition or establishment of companies. (Changes in intercompany accounts during the year were nominal.) About half of the new investment represented the purchase by an international petroleum company of additional stock in its U.S. subsidiary. In addition, with the approval of Japanese financial authorities, parent organizations in that country made additional equity investments of almost $\$ 0.1$ billion in their U.S. trading subsidiaries, many times greater than in preceding years. These relatively large new investments in 1968 were partly offset by foreign liquidations of ownership in U.S. companies of over $\$ 0.1$ billion. More than half of this amount was the sale of a single foreign-owned company to U.S. interests. (See table 15 for a breakdown by area and by industry of foreign direct investment at yearend 1968.)

Earnings from foreign direct investments in the United States in 1968 totaled $\$ 0.9$ billion, 8 percent above the previous year. Companies in manufacturing and petroleum industries accounted for more than three-quarters of total earnings in 1968. More than 80 percent of earnings were concentrated in companies with owners in the United Kingdom, Canada, Netherlands, and Switzerland.

Table 13.-Newly Issued Foreign Securities Sold to U.S. Residents [Millions of dollars]

| Issuer | 1960 | 1961 | 1962 | 1963 | 1964 | 1965 | 1966 | 1967 | 1968 | $\begin{gathered} 1969 \\ \text { (Jan.- } \\ \text { June) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ${ }^{1}$ | 554 | 523 | 1,076 | 1,250 | 1,063 | 1,206 | 1,210 | 1,619 | 1,659 | 806 |
| Canada- | 221 | 237 | 458 | 693 | 700 | 709 | 922 | 1,007 | ${ }^{946}$ | 561 |
| Central government -..............- |  |  | 125 | 125 |  |  |  |  |  | 15 |
| Provincial government-guaranteed | 82 100 | ${ }_{26}^{22}$ | 70 71 | $\begin{array}{r}283 \\ 32 \\ \hline\end{array}$ | 332 163 | $\begin{array}{r}244 \\ 54 \\ \hline\end{array}$ | 341 141 | 601 160 | 508 101 | 248 54 |
| Corporate issues.-... | 39 | 189 | 192 | 253 | 205 | 411 | 440 | 246 | 251 | 244 |
| Japan..- | 15 | 61 | 101 | 164 |  | 52 | 4 | 14 | 3 | 9 |
| International organizations. | 97 | 12 | 84 |  | 4 | 179 | 80 | 246 | 390 | 115 |
| Less developed countries. | 171 | 113 | 180 | 104 | 323 | 170 | 189 | 352 | 320 | 121 |
| Other developed countries.. | 50 | 100 | 253 | 289 | ${ }^{2} 36$ | ${ }^{3} 96$ | 15 |  |  |  |
| Memorandum items: |  |  |  |  |  |  |  |  |  |  |
| U.S. direct investment enterprises total 1 | 14 | 75 | 76 |  | 67 | 188 | 302 |  |  |  |
| In Canada. | 14 | 72 | 73 | 29 | 67 | 156 | 257 | 45 | 291 | 40 |
| In less developed countries. |  | 3 | 3 | 11 |  | 19 | 32 |  | 63 |  |

1. New issues of U.S. direct investment enterprises placed with other than parent are not included with new issues but are recorded in the direct investment account.
2. Includes a $\$ 7$ million placement exempt from IET
3. Includes a $\$ 73$ million placement exempt from IET.

Income paid to foreign parents of U.S. companies was $\$ 0.4$ billion in 1968. This was only slightly more than in 1967. Since 1968 earnings of U.S. subsidiaries were substantially higher than 1967, reinvested earnings in 1968 were correspondingly higher.

## Foreign Portfolio Investment in the United States

In 1968, the value of foreign portfolio assets in the United States rose an extraordinary $\$ 6.1$ billion and totaled $\$ 23.8$ billion at yearend, when they comprised 29 percent of the calculated value of total U.S. liabilities to foreigners (tables 2 and 3 ). In addition to an increase of $\$ 1.7$ billion in the value of outstanding securities, due primarily to appreciation in the value of U.S. equities, capital inflows amounted to an unprecedented $\$ 4.4$ billion. (Foreign portfolio assets consist of holdings of U.S. corporate bonds and stocks, municipal and state bonds, and U.S. Govern-ment-backed agency bonds, but exclude

Treasury issues.) In 1967, the capital inflow was only $\$ 1.0$ billion and the total rise in the value of foreign portfolio assets was only $\$ 3.0$ billion.

## Stock purchases

Foreign investors increased their net purchases of U.S. corporate stocks from $\$ 0.7$ billion in 1967 to $\$ 2.1$ billion during 1968. A good part of the increase was associated with the significant expansion of overseas activities by U.S. security dealers and investment funds, complemented by an apparent shift in European investor attitudes in favor of equity investments. The strong performance of the U.S. stock market was also a factor, although prices in European stock markets were rising at least as buoyantly. Unsettling political disturbances, such as the Middle East crisis, the invasion of Czechoslovakia, and the May strikes in France, also encouraged the inflow. In some European countries with large net purchases, special circumstances prevailed. For example, Germany was experiencing a
high rate of savings and simultaneously promoting capital outflows.

During the first half of 1969 , however, foreign net purchases declined and by midyear became net sales. This decline was partly associated with the weak performance of the U.S. stock market, as well as anticipations of a slowdown of the U.S. economy with a consequent reduction in profits. In addition, high rates in the Euro-dollar market offered an attractive alternative investment.

## Bond purchases

Through 1968, foreigners continued to add to their portfolio holdings of U.S. bonds (excluding Treasury issues). There was a net capital inflow of $\$ 2.3$ billion, partially offset by a $\$ 0.2$ billion reduction in the value of outstanding holdings as U.S. bond prices declined. The net increase of $\$ 2.1$ billion raised foreign holdings of U.S. bonds to $\$ 4.2$ billion at the end of 1968. International organizations, which had borrowed heavily in the U.S. bond market during the year, reinvested $\$ 0.1$ billion of the

Table 14.-Foreign Direct Investments in the United States, Selected Data for 1966, 1967 and 1968, by Country and Industry [Millions of dollars]


[^7]new company or operation in the United States and the cost of acquisition of additional shares of existing companies.
3. Includes market revaluations of securities held by insurance companies.
4. Included in "insurance."
5. Interest paid by agency banks in the United States to foreign home offices have been excluded from direct investment totals.
proceeds of their borrowings in U.S. agency bonds. However, the major portion of the increase was due to U.S. corporate bond placements abroad (table 16).
After World War II, foreigners made few purchases of U.S. corporate bonds until 1965 when the need for foreign funds due to voluntary restraints on capital outflows for U.S. direct investments abroad induced U.S. corporations to enter the emerging international capital market in Europe-the Euro-bond market. From midyear 1965 through 1967, U.S. corporations were able to raise over $\$ 1.2$ billion by issuing various debt instruments in this relatively new market. In 1968, when the Direct Investment Program was tightened and made mandatory (as discussed in connection with direct investment abroad), U.S. corporations, in order to increase direct investments, sharply increased their foreign bond placements to an unprecedented $\$ 2.1$ billion. This was nearly one-half the $\$ 4.7$ billion of all new issues in the Euro-bond market in 1968 .

CHART 16

## Interest Cost on Bonds Placed Abroad by U.S. Incorporated Companies Compared With Average Yields on Corporate Bonds in the United States



To hold interest cost down and yet compete for available funds, over $\$ 1.5$ billion of U.S. issues were convertible into common stock. Interest costs on such issues were 1 to 2 percent below nonconvertible issues in this market (see chart 16). The success of the convertible feature can be chiefly attributed to the good performance of the U.S. stock market during the year. Toward the end of 1968 , interest rates on convertible issues moved up, partly reflecting the uncertainties in the U.S. stock market, and new issues of convertible bonds fell off.

At the same time, however, U.S. corporations increased placements in the low cost domestic bond market in Germany as authorities encouraged capital outflows. In 1968, these borrowings amounted to $\$ 0.3$ billion of which about 90 percent occurred after August. Partly because of the strength of the German mark, interest costs there were as much as 1 to $1 \frac{1}{2}$ percent less than rates on nonconvertible dollar issues in the Euro-bond market. Placements by U.S. corporations were also somewhat higher in Switzerland (where interest rates were low) as the Swiss authorities somewhat relaxed their restrictions on foreign issues.

Because of certain tax considerations, U.S. corporations also established Netherland Antilles financial subsidiaries during the year to raise money in the Euro-bond market. Such securities usually have the guarantee of the parent and are often convertible into the stock of the U.S. company. These issues are considered net purchases of U.S. obligations only to the extent that the finance subsidiaries transfer the proceeds to the U.S. parent company.

In the first half of 1969 , U.S. corporate Euro-bond issues declined, averaging $\$ 280$ million a quarter compared to $\$ 550$ million a quarter in 1968. Several factors explain the decline. Not the least is the high level of unutilized proceeds from earlier issues and the large leeway in quotas under the Direct Investment Program. In addition, the rates on Euro-bond issues rose sharply as European capital markets gradually tightened. Speculation that the mark would be revalued up-
ward also discouraged placements in Germany; mark issues dropped to $\$ 63$ million in the first quarter of 1969 and zero in the following quarter. Another important factor was the increasing weakness of the U.S. stock market which reduced foreign demand for convertible issues. This was particularly noticeable in the second quarter of 1969 when only $\$ 90$ million of such issues were placed.

Table 15.-Value of Foreign Direct Investments in the United States by Major Industry and Country-End of 1968
[Millions of dollars]

|  | Total | Manu-facturing | Finance and insurance | $\begin{aligned} & \text { Pe- } \\ & \text { tro- } \\ & \text { leum } \end{aligned}$ | Other |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All areas.-- | 10,815 | 4,475 | 2,305 | 2,261 | 1,774 |
| Canada | 2,659 | 1, 413 | 376 | 100 | 770 |
| United Kingdom- | 3,409 | 1, 076 | 1,239 | 749 | 345 |
| Other Europe...- | 4,341 | 1,865 | 616 | 1,397 | 463 |
| Netherlands---- | 1,750 | 426 | 54 | 1,215 | 55 |
| Switzerland.-.. | 1,238 | 863 | 331 |  | 44 |
| Other Countries $\qquad$ | 1,353 | 576 | 231 | 182 | 364 |
| Other areas. | 406 | 121 | 74 | 15 | 196 |

Table 16.-Foreign Security Placements by U.S.-Incorporated Companies, by Type
[Millions of dollars]

*Six-month total.

1. These amounts differ from balance of payments figures which are net of placement costs.

THE STATISTICS here update series published in the 1967 edition of Business Statistics, biennial statistical supplement to the Survey of Current Business. That volume (price $\$ 2.50$ ) provides a description of each series, references to sources of earlier figures, and historical data as follows: For all series, monthly or quarterly, 1963 through 1966 (1956-66 for major quarterly series), annually, 1939-66; for selected series, monthly or quarterly, 1947-66 (where available). Series added or significantly revised after the 1967 Business Statistics went to press are indicated by an asterisk (*) and a dagger ( $\dagger$ ), respectively; certain revisions for 1966 issued too late for inclusion in the 1967 volume appear in the monthly Survey beginning with the September 1967 issue. Also, unless otherwise noted, revised monthly data for periods not shown herein corresponding to revised annual data are available upon request.

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| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1966 | 1967 | 1968 | 1966 |  | 1967 |  |  |  | 1968 |  |  |  | 1969 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual total |  |  | III | IV | I | II | III | IV | I | II | III | IV | I | II | III D |
|  |  |  |  | Seasonally adjusted quarterly totals at annual rates |  |  |  |  |  |  |  |  |  |  |  |  |

## GENERAL BUSINESS INDICATORS—Quarterly Series



[^8]revisions prior to May 1968 for personal income appear on p. 26 ff. of the July 1969 Survey. of Includes data not shown separately.

| Unlesg otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1966 | 1967 | 1963 | 1966 | 1967 |  |  |  | 1968 |  |  |  | 1969 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual total |  |  | IV | I | II | III | IV | I | II | III | IV | I | II | III ${ }^{\text {p }}$ | IV |

GENERAL BUSINESS INDICATORS—Quarterly Series-Continued


Revised. ${ }^{p}$ Preliminary. ${ }^{2}$ Estimates for Oct.-Dec. 1969 based on anticipated capital expenditures of business. Anticipated expenditures for the year 1969 are as follows (in bil. $\$$ ): All industries, 70.85; manufacturing, total, 29.68; durable goods industries, 15.43; nondurable goods industries, 14.25 ; mining, 1.56; railroad, 1.47; transportation, 4.52; public utilities, 12.74; communication, 7.55 ; commercial and other, 13.33. ${ }^{3}$ Includes communicstion.
$\dagger$ See corresponding note on p. S-1. o Includes inventory valuation adjustment.
$\oplus$ Personal outlays comprise personal consumption expenditures, interest paid by con sumers, and personal transier payments to foreigners
Data for individual durable and nondurable goods industries components appear in the Mar., June, Sept., and Dec. issues of the Surver.
o'More complete details are given in the quarterly reviews in the Mar., June, Sept., and Dec issues of the Survey. Revised data back to 1960 appear on $\mathbf{p} .29 \mathrm{ff}$. of the June 1969 issue.

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1966 | 1967 | 1968 | 1966 | 1967 |  |  |  | 1968 |  |  |  | 1969 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual total |  |  | IV | I | II | III | IV | I | II | III | IV | I | II | III | IV |

GENERAL BUSINESS INDICATORS-Quarterly Series—Continued

| U.S. BALANCE OF INTERNATIONAL <br> PAYMENTS \&-Con. <br> Quarterly Data Are Seasonally Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transactions in U.S. private assets, net; increase <br> (-)..--.-............................................ | -4, 311 | -5,654 | -5,158 | -1, 192 | -1,068 | -1,014 | -1,775 | -1,797 | -806 | -1,537 | -1,868 | -947 | -1,345 | p-1, 971 |  |  |
| Transactions in U.S. Govt. assets, excl. official reserve assets; increase ( - ) ...................mil. \$ | -1,535 | -2,418 |  | -379 | -654 | -542 |  | -677 | -738 |  |  | -346 |  | - -624 |  |  |
| Transactions in U.S. official reserve assets, net; increase (mil | 568 | 52 | -880 | -6 | 1,027 |  | -375 | -181 | 904 | -137 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid assets | 3,323 789 | 6,853 <br> 3,492 | ${ }^{9,277}$ | $\begin{array}{r}1,104 \\ \hline 13\end{array}$ | $\begin{array}{r}335 \\ -532 \\ \hline\end{array}$ | $\begin{array}{r}1,970 \\ \hline 749\end{array}$ | 2,198 1,406 | 2,350 1,869 | ${ }_{-340}^{1,215}$ | 2,645 | $\begin{array}{r}2,515 \\ \hline 710\end{array}$ | 2,902 214 | 3,384 1,701 | P 4,218 <br> 4,010 |  |  |
|  | 2,534 | 3,361 | 8, 565 | 791 | -867 | 1,221 | ${ }^{1} 792$ | ${ }^{181}$ | 1,555 | 2,517 | 1,805 | 2,688 |  | - 203 |  |  |
| Errors and omissions, net.-................do.-. | -490 | -1,007 | -641 | -110 | -308 | -624 | -69 | -6 | -410 |  | 309 | -60 | -1,239 | p -838 |  |  |
| Balance on liquidity basis-increase in U.S. official reserve assets and decrease in liquid liabilities to all forelgners: decrease | -1,357 | -3,544 | 168 | -307 |  | -330 | -1,031 | -1,688 | -564 | 9 | -139 | 862 | -1,653 | p-3, 711 |  |  |
| B alance on official reserve transactions basis-in- crease in U.S. official reserve assets and decrease in liquid and certain nonliquid liabilities to foreign official agencles; decrease $(-)$ | $-1,357$ 266 | $-3,544$ $-3,418$ | 108 1,638 | -307 239 | $\left.\right\|^{-485}$ | -330 -719 | $r_{-1,031}$ | $-1,688$ -917 | -564 -379 | 1,553 | -139 97 | 862 367 | $-1,653$ 1,143 | ${ }^{p-3,17}$ |  |  |
| Unless otherwise stated, statistics through 1 | 1967 | 1968 |  |  | 1968 |  |  |  |  |  |  | 1969 |  |  |  |  |
|  | Anr |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Маг. | Apr. | May | June | July | Aug. | Sept. ${ }^{\text {D }}$ |

## GENERAL BUSINESS INDICATORS-Monthly Series



| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. ${ }^{\text {p }}$ |

GENERAL BUSINESS INDICATORS-Continued


| Unless otherwise stated, statistics through 1966 and deacriptive noteg, are shown in the 1967edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug | Sept. |

GENERAL BUSINESS INDICATORS-Continued
business sales and inventories §
Mfg. and trade sales (unadj.), total $\boldsymbol{o}^{\prime} . . . . . . .$. mil. $\$$
Mig. and trade sales (seas. adj.), totalor--
Manufacturing, totalor-
Durable goods industri
Manufacturing, totalo
Durable goods industries
Nondurable goods industri
Retail trade, totalo' Durable goods stores.--
Merchant wholesalers, total.-
Merchant wholesalers, total....-
Durable goods estabilishments Nondurable goods establishments......................

Mfg. and trade inventories. book value, end of year or month (unadj.), total $\boldsymbol{\sigma}^{\prime} \oplus . . . . . . . . .-$ mil. $\$$.-

Mig. and trade in ventories, book value, end of year
or month (seas. adj.), total $\sigma^{2} \oplus \ldots-\ldots-m^{-}$.

Manufacturing, total Durable goods industries....
Nondurable goods industrie
Retail trade, total I --
Durable goods stores... Nondurable goods stores.
Merchant wholesalers, total $\oplus$-...
Durable goods establishments Durable goods establishments
Inventory-sales ratios:
Inventory-sales ratios:
Manufacturing and trade, total or-....................
Manufacturing total $\sigma^{2}$
Durable goods industri Durable goods industries
Materials and supplies Work in process Nondurable goods industries

Materials and supplies.
Work in process
Finished goods
Retail trade, total $0^{7}$--
Nondurable goods stores
Merchant wholesalers, total $\oplus$
Durable goods establishments.......................do
MANUFACTURERS' SALES, INVENTORIES, AND ORDERS
Manufacturers' export sales:
Durable goods industries:
Unadjusted, total.....................................
Seasonally adj., total
Shipments (not seas. adj.), totalorDurable goods industries, total 9 Stone, clay, and
Blast furnaces, steel mills.
Fabricated metal products Fabricated metal products. Machinery, except electrical. Electrical machineryTransportation equipment. Instruments and related products
Nondurable goods industries, total o Food and kindred products. Tobacco products.
Paper and allied products
Chemicals and allied product Petroleum and coal products.
Rubber and plastics products Rubber and plastics produc
Shipments (seas. adj.), totalo'
By industry group:
Durable goods ind
Stone, clay, and glass products Primary metals. .-...-....-. Fabricated metal products. Machinery, except electrical Electrical machinery
Motor vehicles and parts
Instruments and related products......
Nondurable goods industries, total $\%$.-
Food and kindred products.
Textile mill produ.
Paper and allied products Chemicals and allied products Pubber and plastics products

- Revised. 1 Based on data not seasonally adjusted. ${ }^{2}$ Advance estimate; total mfrs. ships" ents for Aug. 1969 do not reffect revisions for selected components. \& The term "business" here includes only manufacturing and trade; business inventories as shown on p. S-1 cover data for all types of producers, both farm and nonfarm. Unadjusted data for manund $S-12$. are shown below and on p. S-6; those for wholesale and retail trade on pp. S-11 surveys of manufactures, and to reflect revision of the retail sales sample. Complete details

371 $-\begin{aligned} & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1\end{aligned}$


GENERAL BUSINESS INDICATORS－Continued

MANUFACTURERS＇SALES，INVENTORIES， AND ORDERS $\sigma^{\text {rl－C }}$ Continued
Shipments（seas．adj．）－Continued
By market category：


Inventories，end of year or month：
Book value（unadusted），totalion－．．．．．．．．－．do．．． Durable goods industries，total－－．．．．．．．．．．．．．．．．

Book value（seasonall
By industry group：
Durable goods industries，total $\rho$ ．．．．．．do
 Primary metals． Fabricated metal products． Machinery，except ele Transportation equipment Motor vehicles and parts．．．．．．．．．．．．．do do By stage of fabrication：$\sigma^{7}$ Materials and supplies 8 ．．．．．．．．．．．．．．．do．．．．．．．．． Primary metals． Machinery（elec．and nonelec．）．－．do．．．．．．．．．．．．．． Transportation equipment．．． Tork in process $\%$
 Machinery（elec．and nonelec． Transportation Machinery（elec．and nonelec）－－do．－ Transportation equipment．．．．．．．．do．．． Food and kindred products． Tobacco products Paper and allied products Chemicals and allied products．．．．－．．．．do．．． Petroleum and coal products．－．．．．．．．do． Rubber and plastics products Materials and supplies Work in process Finished goods
By market category：
Home goods and apparel

Equip．and defense prod．，excl．auto－
Construction materials and suppies－－－do．
Other materials and supplies
Supplementary market categories consumer durables


New orders，net（not seas．adj．），totalo＇．．．．．．do．．
Durable goods industries，total－－－
New orders，net（seas．adj．），totalor ${ }^{7}$
Durable goods in
Primary metals
Blast furnaces．steel milis
Fabricated metal products
Machinery，except electrical．
Transportation equipment
A ircraft，missiles，and parts．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
Nondurable goods industries，total．．．．．．．．do．．．
Industries with unfilled orders $\oplus$－
By market category

Consumer staples．
Equip．and defense prod．，excl．auto－．．．．．．．．．．．．．．．．．．．．．．．．．．．．．
Automotive equipment．
Construction materials and supplies．．．．．．．．．．．．．．．．．．．．．．．．．．．
Supplementary market categorie
Consumer durables
Defense products（o
Machinery and equ．．．．
Revised． 1 Based on data not seasonally adjusted．
new orders for Aug． 1969 do not reflect revisions for selected Avance estimate；total mfrs．
sponding note on p ．S－5．${ }^{*}$ New series；see corresponding note on p．S－7．o＇see corre－
data for items not shown separately．$\oplus$ Includes textile mill products，leather and products，
paper and allied products，and printing and publishing industries；unfilled orders for other
 19 00ヶ5 $\xrightarrow[0]{\infty}$


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| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

GENERAL BUSINESS INDICATORS—Continued

| MANUFACTURERS' SALES, INVENTORIES, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unfilled orders, end of year or month (unadjusted), total9. mil. $\$$ | 82, 499 | 85,938 | 83, 700 | 84, 358 | 85, 357 | 85, 003 | 85, 938 | 87,126 | 88, 041 | 88,480 | 80,796 | 89,595 | 88,847 | -89,892 | 89, 460 |  |
| Durable goods industries, total................did....- | 79, 480 | 82,946 | 80,667 | 81,318 | 82, 307 | 81, 951 | 82,946 | 84,150 | 84,988 | 85, 380 | 86, 621 | 86, 407 | 85,631 | -86,759 | 86, 386 |  |
| Nondur. goods ind. with unfiled orders $\oplus$---- do. | 3,019 | 2,992 | 3,033 | 3, 040 | 3, 050 | 3, 052 | 2,992 | 2,976 | 3,053 | 3,100 | 3, 175 | 3, 188 | 3,216 | $\cdot \mathrm{B}, 133$ | 3, 074 |  |
| Unfilled orders, end of year or month (seasonally adjusted), totalf mil. \$.- | 83, 686 | 87, 152 | 83, 184 | 83, 617 | 84,991 | 85, 539 | 87,152 | 87,469 | 88, 064 | 88, 267 | 89, 603 | 89,986 | 89,058 | -89,456 | 88, 982 |  |
| By industry group: ${ }_{\text {Durable goods industries, total \% .-........do. }}$ | 80,578 | 84, 071 | 80, 177 | 80, 572 | 81, 894 | 82, 429 | 84,071 | 84,431 | 84,994 | 85, 159 | 86, 461 | 86,878 | 85,910 | -86,369 | 85, 934 |  |
| Primary metals.....-.-.---..-.-.-....- do | 7,019 | 6,327 | 5,533 | 5,662 | 5,840 | 6, 133 | 6,327 | 8, 494 | 6,575 | 6,611 | 6,848 | 6,975 | 7,073 | r 7,456 | 7,740 |  |
| Blast furnaces, steel mills....-..........-do | 3,644 | 3, 100 | 2,529 | 2,585 | 2, 740 | 3, 053 | 3,100 | 3, 134 | 3,109 | 3,104 | 3,316 | 3,442 | 3,538 | -3,810 | 4,016 |  |
| Fabricated metal products...-.........-do. | 8,976 | 10,114 | 8,870 | 9,115 | 9,381 | 9, 711 | 10, 114 | 9,908 | 9,716 | 9,756 | 9, 854 | 10, 002 | 10,066 | - 10,175 | 10, 200 |  |
| Machinery, except electrical..............d. do. | 14,551 | 14,790 | 14, 321 | 14, 430 | 14,637 | 14, 589 | 14, 790 | 14,919 | 15, 193 | 15,410 | 15, 783 | 16, 113 | 16,314 | - 16,487 | 16, 452 |  |
|  | 13,235 | 13, 210 | 12,801 | 12,923 | 13, 148 | 13, 065 | 13,210 | 13,170 | 13, 251 | ${ }^{13,272}$ | 13, 461 | 13, 408 | 13,127 | $\stackrel{+13,276}{ }$ | 13, 132 |  |
| Transportation equipment--.---.-.-.-. do | 31,031 | 33,670 | ${ }^{37,012}$ | - ${ }_{26,604}$ | 32, 918 | 32, 936 | ${ }_{26,}^{33,670}$ | ${ }_{26} \mathbf{3 3 , 8 7 3}$ | $\underset{27,345}{ }$ | - $\begin{aligned} & 34,086 \\ & 27,173\end{aligned}$ | 34,436 26,987 | 34, 388 | ${ }_{23,035}^{33,484}$ | $\begin{array}{r}\text { '33,121 } \\ \cdot \\ \hline 2571\end{array}$ |  |  |
| Nondur. goods ind. with unfilled orders $\oplus$.-.-do. | 3,108 | 3,081 | 3,007 | 3,045 | 3,097 | 3, 110 | 3,081 | 3,038 | 3,070 | 3,108 | 3,142 | 3,108 | 3,148 | - 3,087 | 3,048 |  |
| By market category: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home goods, apparel, consumer staples.-. do-...- | 2,125 44,304 | 2,220 47,300 | 2, 2 , 091 | 2,165 | 2,182 | - 2 , 199 | 2,220 47,300 | 2,186 47,649 | 2, 2 48, 317 | 2,328 48,310 | 2,328 48,863 | 2,208 48,913 | 2,176 48,006 | r2, 223 $\cdot 48,173$ | 2,123 |  |
| Construction materials and supplies...-...do. | 9,313 | 10,279 | 9,270 | 9,504 | 9,700 | 9,990 | 10,279 | 10,169 | 10,038 | 10,013 | 10,124 | 10, 190 | 10,237 | -10,312 | 10,364 |  |
| Other materials and supplies.............do. | 27,944 | 27,353 | 26,455 | 26, 105 | 26, 447 | 26, 882 | 27,353 | 27,465 | 27,471 | 27,616 | 28, 288 | 28,675 | 28, 639 | r 28,748 | 28, 827 |  |
| Supplementary market categories: | 1,698 | 1,790 | 1,650 | 1,692 | 1,693 | 1,738 | 1,790 | 1,765 | 1,834 | 1,911 | 1,909 | 1,805 | 1,781 | -1,846 | 1,749 |  |
| Defense products (old series) -...-.-....-.-. - do | 31,888 | 33, 108 | 32,860 | 32, 577 | 32,925 | 32, 740 | 33, 108 | 33,163 | 33,546 | 33,350 | 33, 237 | 32,931 | 31,771 | - 31,634 | 31, 227 |  |
| Defense products**...........................do |  | 21,818 | 21, 324 | 21,358 | 21,672 | 21, 584 | 21, 818 | 21,786 | 22, 249 | 22,526 | 22,567 | 22,383 | 21,662 | + 21,964 | 21, 340 |  |
| Machinery and equipment.........-.....do. | 21, 243 | 22, 141 | 21, 295 | 21, 287 | 21, 912 | 21, 862 | 22,141 | 22,242 | 22, 489 | 22,691 | 23, 627 | 23, 836 | 24,044 | - 24,193 | 23, 932 |  |
| BUSINESS INCORPORATIONS ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| New incorporations ( 50 States and Dist. Col.): <br> Unadjusted. number. | 206,569 | 233,635 | 19,052 | 19,015 | 21,636 | 17, 770 | 20,310 | 24,327 |  | 23,089 |  |  | 24, 128 |  | 21, 140 |  |
| Seasonally adjusted....---........-.---....-do...- |  |  | 20,011 | 20,986 | 21,394 | 21, 155 | 20, 292 | 20,578 | 22, 199 | 21,353 | 23,467 | 23, 230 | 23, 711 | 23, 770 | 23, 155 |  |
| INDUSTRIAL AND COMMERCIAL FAILURES ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 12,364 | 9,636 | 734 | 705 | 768 | 696 | 563 | 689 | 731 | 868 | 823 | 812 | 792 | 689 | 702 |  |
|  | $\begin{array}{r}1,329 \\ \hline 261\end{array}$ | 1,106 | $\begin{array}{r}87 \\ 129 \\ \hline\end{array}$ | 68 | ${ }^{92}$ | 87 | 73 | ${ }^{65}$ | 79 | 111 | 109 | 105 | 109 | ${ }_{113}^{113}$ | 86 |  |
| Construction..------------------------- do | ${ }^{2,261}$ | 1,670 | 129 | 112 | 151 | 115 | 93 | 101 | 127 | 144 | 148 | 157 | 148 | 131 | 126 |  |
| Manufacturing and mining. .-.-.-.-------- do- | 1,832 | 1, 513 | 105 | 126 | 111 | 97 | 90 | 121 | 112 | 127 | 142 | 122 | 126 | 113 | 108 |  |
| Retail trade. | 5,696 1,246 | 4,366 981 | 344 69 | 320 79 | 347 67 | 341 56 | 256 51 | 325 77 | 353 60 | 407 80 | 363 61 | 360 68 | $\begin{array}{r}324 \\ 85 \\ \hline\end{array}$ | 283 49 | 303 79 |  |
| Liabilities (current), total.................thous. \$.- | 1,265,227 | 940,996 | 65, 766 | 58, 651 | 65, 384 | 58,651 | 83,414 | 75, 027 |  | 84, 121 | 118, 761 | 92, 605 | 91, 921 | r112,727 | 62,830 |  |
|  | 144,965 | 87, 289 | 6,525 | 5,857 | 6,631 | 7,949 | 5,862 | 5,674 | 12,323 | 9,176 | 9,068 | 7,917 | 20,430 | 8,047 | 4,347 |  |
|  | 323, 680 | 212, 459 | 14, 595 | 15,703 | 18,001 | 8,157 | 11, 394 | 10,068 | 15, 411 | 15,206 | 18,679 | 20,543 | 10,735 | r 19,457 | 10, 293 |  |
| Manufacturing and mining-.....-.........-do | 325, 869 | 291, 700 | 22, 113 | 15,951 | 13, 512 | 20,482 | 48, 285 | 27, 256 | 30,951 | ${ }_{21,} \mathbf{6 9 8}$ | 57,845 | 33, 043 | 24, 226 | 63, 474 | 19, 252 |  |
|  | 334, 279 | 220, 223 | 14,098 | 13, 721 | 17,594 | 16, 908 | 12, 252 | 23, 406 | 20,494 | 23, 827 | 17, 471 | 20,455 | 22,774 | 17, 189 | 17,851 |  |
|  | 136, 434 | 129, 325 | 8,435 | 7,419 | 9,646 | 5,155 | 5,621 | 8,623 | 10,814 | 14, 214 | 15,698 | 10,647 | 13,956 | 4,560 | 11, 087 |  |
| Failure annual rate (seasonally adjusted) No. per 10,000 concerns.- | 249.0 | ${ }^{2} 38.6$ | 36.5 | 40.3 | 37.5 | 35.7 | 29.9 | 32.0 | 35.6 | 38.0 | 36.4 | 36.9 | 39.8 | 34.9 | 36.0 |  |

## COMMODITY PRICES

| PRICES RECEIVED AND PAID BY FARMERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prices received, all farm products $\ddagger . . . .1910-14=100$. | 253 | 261 | 261 | 268 | 262 | 264 | 262 | 263 | 267 | 271 | 271 | 282 | 284 | 282 | 279 | 275 |
|  | 226 | 229 | 225 | 231 | 228 | 231 | 223 | 220 | 226 | 228 | 227 | 237 | 231 | 224 | 220 | 214 |
|  | 283 | 313 | 271 | 283 | 284 | 353 | 344 | 323 | 336 | 324 | 326 | 406 | 310 | 308 | 297 | 285 |
|  | 191 | 192 | 220 | 222 | 224 | 204 | 182 | 163 | 166 | 173 | 174 | 170 | 180 | 184 | 173 | 164 |
|  | 174 | 159 | 147 | 151 | 148 | 156 | 159 | 162 | 165 | 164 | 167 | 173 | 173 | 170 | 167 | 166 |
|  | 177 | 160 | 149 | 150 | 155 | 159 | 155 | 155 | 156 | 156 | 156 | 157 | 151 | 142 | 145 | 152 |
|  | 242 555 | 303 | 310 574 | 352 577 | 332 | 285 | 250 584 | 259 579 | 272 | 285 | 259 585 | 269 585 | 298 585 | 259 592 | 257 | 245 |
| Livestock and produ | 555 | 567 | 574 | 577 | 562 | 577 | 584 | 579 | 583 | 583 | 585 | 585 | 585 | 592 | 607 | 615 |
|  | 306 | 318 | 317 | 328 | 337 | 340 | 386 | $\stackrel{299}{33}$ | 329 | 323 | 318 | 314 | 310 | 3317 | 325 | 328 |
|  | 336 | 346 | 353 | 352 | 338 | 337 | 343 | 349 | 362 | 375 | 385 | 419 | 437 | 426 | 422 | 407 |
|  | 132 | 142 | 145 | 166 | 149 | 154 | 162 | 166 | 156 | 160 | 150 | 134 | 139 | 160 | 153 | 164 |
| Prices paid: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All commodities and services.......-......... do. | 302 | 310 | 311 | ${ }^{+} 312$ | 312 | 314 | 315 | 315 | 318 | 321 | 322 | 325 | 326 | 325 | 324 | 325 |
|  | 322 | 335 | 337 | 338 | 339 | 341 | 341 | 342 | 344 | 347 | 349 | 351 | 351 | 352 | 352 | 354 |
| Production items $\qquad$ do | 287 | 292 | 292 | 292 | 292 | 294 | 296 | 296 | 299 | 302 | 303 | 306 | 308 | 305 | 304 | 304 |
| wage rates (parity index) $\ldots \ldots-\ldots 1910-14=100$. | 342 | 354 | 355 | - 356 | 358 | 360 | 360 | 363 | 365 | 369 | 372 | 374 | 375 | 374 | 373 | 374 |
|  | 74 | 74 | 74 | 75 | 73 | 73 | 73 | 72 | 73 | 73 | 73 | 75 | 76 | 75 | 75 | 74 |
| CONSUMER PRICES <br> (U.S. Department of Labor Indexes) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unad justed indexes: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  <br> Special group indexes: | 116.3 | 121.2 | 121.9 | 122.2 | 122.9 | 123.4 | 123.7 | 124.1 | 124.6 | 125.6 | 126.4 | 126.8 | 127.6 | 128.2 | 128.7 |  |
|  | 115.9 | 120.6 | 121.2 | 121.5 | 122.2 | 122.5 | 122.7 | 123.1 | 123.5 | 124.4 | 125. 0 | 125.4 | 126.3 | 126.7 | 127.1 |  |
|  | 116.8 | 121.9 | 122.6 | 123.0 | 123.8 | 124.4 | 124.7 | 124.9 | 125.6 | 126.8 | 127.5 | 127.9 | 128.4 | 128.8 | 129.3 |  |
| All items less medical care....-...------ - - do. | 115.0 | 119.7 | 120.5 | 120.8 | 121.5 | 121.9 | 122.2 | 122.5 | 123.0 | 124.0 | 124. 7 | 125.2 | 126.0 | 126.5 | 127.0 |  |
|  | 111.2 | 115.3 | 115.9 | 116.1 | 116.8 | 117.1 | 117.2 | 117.4 | 117.8 | 118.7 | 119.3 | 119.6 | 120.5 | 121.0 | 121.4 |  |
|  | 114.0 | 118.4 | 119.2 | 119.6 | 120.2 | 120.3 | 120.7 | 121.0 | 121.1 | 121.8 | 122.5 | 123. 0 | 124.1 | 124.7 | 125.2 |  |
| Nondurables less food.......-.-.-.-.-. do | 113.1 | 117.7 | 118.1 | 118.9 | 119.7 | 120.2 | 120.3 | 120.1 | 120. 5 | 121.4 | 121.9 | 122.4 | 123.0 | 123.1 | 123.3 |  |
| Durables $\bigcirc$ | 104.3 | 107.5 | 107. 7 | 107.6 | 108. 5 | 109.3 | 108.7 | 108.6 | 109. 7 | 111.1 | 111.4 | 111.3 | 111.7 | 111.9 | 111.9 |  |
|  | 109.2 | 113.2 | 113.5 | 113.9 | 114.7 | 115.3 | 115.2 | 115.0 | 115.7 | 116.8 | 117.2 | 117.5 | 118.0 | 118.1 | 118.2 |  |
|  | 127.7 | 134.3 | 135.5 | 136.0 | 136. 6 | 137.4 | 138.1 | 139.0 | 139.7 | 140.9 | 142.0 | 142.7 | 143.3 | 144.0 | 145.0 |  |
|  | 131.1 | 138.6 | 140.0 | 140.5 | 141.2 | 142.0 | 142. 9 | 143.9 | 144. 6 | 146. 1 | 147.4 | 148.1 | 148.8 | 149.6 | 150.7 |  |

${ }^{r}$ Revised. ${ }^{1}$ Advance estimate; total mfrs. unfilled orders for Aug. 1969 do not reflect
 " $\sigma$ " on p. S-5. $\oplus$ See corresponding note on p. S-6. of Includes data for items not shown separately. *New series. Based on separate reports on defense work filed by large building industries. It differs from the old series in that ite aircraft, aircraft parts, and shipbuilding and excludes nondefense work in ordnance, communications, complete aircraft, and
aircraft parts. Further details appear in the Aug. 1968 issue of the Census Bureau Current Industrial Report, Series: M3-1.
$\delta^{7}$ Compiled by Dun \& Bradstreet, Inc. (failures data are for 48 States and Dist. Col.).
$\$$ Revisions for Jan. 1964-Mar. 1969 (back to Jan. 1959 for all farm products, all crops commercial vegetables, and fruit) are available from the Dept. of Agriculture, Statistical
Reporting Service. 8 Ratio of prices received to prices paid (parity index).

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. ${ }^{\text {d }}$ |

## COMMODITY PRICES—Continued



| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

COMMODITY PRICES-Continued

| WHOLESALE PRICES $\boldsymbol{O}^{7}$-Continued <br> (U.S. Department of Labor Indexes-Continued) <br> All commodities-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All commodities-Continued Industrial commodities-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals and metal products $8 . . . . .1957-59=100$. | 109. 6 | 112.4 | 111.3 | 112.2 | 112.5 | 112.4 | 112.8 | 114.4 | 115.2 | 115.8 | 116.5 | 117.5 | 117.9 | 118.7 | 120.4 | 121.7 |
| Heating equipment.....-..............-. do.- | 92.7 | 94.9 | 95.4 | 95.5 | 95.6 | 95.8 | ${ }^{126.0}$ | 96.1 | 96.3 | ${ }^{96.6}$ | 96.8 | 97.0 | 97.2 | 97.7 | 97.7 | 98.0 |
|  | 103.6 | 105.5 | 104.8 | 106.7 | 106.7 | 106.0 | 106.1 | 107.5 | 108.0 | 108.8 | 108.9 | 109.9 | 110.3 | 111.1 | 112.7 | 113.2 |
| Nonferrous metals | 120.9 | 125.3 | 121.7 | 121.5 | 121.9 | 122.4 | 123.5 | 127.2 | 128.9 | 129.9 | 132.4 | 134.2 | 135.5 | 136.1 | 139.5 | 143.5 |
| Nonmetallic mineral products $\$$ $\qquad$ Clay prod., structural, excl. refractories | 104.3 | 108.1 | 108.7 | 108.7 | 108.9 | 109.2 | 109.3 | 110.6 | 111.2 | 111.9 | 112.3 | 112.6 | 112.8 | 113.0 | 113.0 | 113.5 |
| Clay prod., structura, excl. refractories do. | 110.4 | 113.1 | 113.7 | 113.7 | 114.2 | 115.2 | 115.4 | 115.8 | 115.9 | 116.0 | 116.7 | 116.8 | 116.9 | 116.9 | 117.0 | 117.5 |
|  | 105.4 | 108.1 | 108.5 | 108.6 | 109.1 | 109.2 | 109.5 | 110.7 | 110.8 | 111.2 | 111.3 | 111. 6 | 111.6 | 112.3 | 112.4 | 113.2 |
| Gypsum products....-.---.......-...-do | 102.8 | 105.5 | 106.6 | 106.6 | 106.2 | 106.2 | 106.2 | 106.2 | 106.2 | 106.2 | 106.2 | 108.7 | 108.7 | 104.9 | 103.2 | 106.1 |
| Pulp, paper, and allied products........-do | 103.8 | 105.2 | 104.9 | 105.1 | 105.2 | 105.2 | 105.2 | 106.2 | 106.8 | 107.4 | 108.0 | 108.1 | 108.3 | 108.4 | 108.7 | 108.8 |
| Paper............-...-.................-- - ${ }^{\text {do }}$ | 110.0 | 112.7 | 113.0 | 113.1 | 113.1 | 113.4 | 113.4 | 115.0 | 115.7 | 116.1 | 116.4 | 116.7 | 117.0 | 117.1 | 117.2 | 116.5 |
|  | 96.9 | 100.3 | 100.6 | 100.7 | 101.0 | 101.1 | 101.1 | 100.0 | 100.5 | 100.9 | 101.2 | 101.1 | 101.2 | 102.5 | 103.0 | 102.7 |
| Tires and tubes | 96.0 | 99.2 | 99.5 | 99.5 | 99.5 | 99.5 | 99.5 | 96.3 | 96.3 | 96.3 | 96.3 | 96.3 | 96.3 | 98.4 | 99.2 | 99.2 |
| Textile products and apparel $\%$..........-do | 102.0 | 105.7 | 106.0 | 106.5 | 107.0 | 107.2 | 107.1 | 107.4 | 107.2 | 107.1 | 107.1 | 106.9 | 107.2 | 107.7 | 108.7 | 109.0 |
|  | 106.8 | 110.3 | 110.9 | 111.0 | 111.7 | 111.8 | 111.9 | 112.7 | 112.7 | 112.8 | 113.0 | 112.9 | 113.3 | 113.9 | 115.8 | 116.2 |
|  | 100.7 | 105.1 | 105.3 | 105.4 | 105.3 | 105.4 | 105.1 | 104.8 | 104.8 | 104.6 | 104.5 | 104.6 | 104.5 | 105.3 | 105.7 | 105.9 |
| Manmade fiber textile products-...---- do | 86.5 | 90.8 | 90.7 | 92.5 | 92.7 | ${ }^{93.0}$ | 92.9 | 92.8 | 92.3 | 92.1 | 92.4 | 92.6 | 92.7 | 92.6 | 92.7 | 92.1 |
|  | 172.0 | 183.0 | 175.1 | 177.5 | 175.5 | 172.0 | 165.2 | 160.8 | 156.4 | 155.0 | 155.4 | 157.9 | 164.6 | 168.2 | 177.1 | 181.2 |
| Wool products. | 103.3 | 103.7 | 104.1 | 104.1 | 104.7 | 104.6 | 104.6 | 104.7 | 104.4 | 104.2 | 104.3 | 104.3 | 105.0 | 105.0 | 104.8 | 105.0 |
| Transportation equipment $\%$..-Dec. 1968-100 |  |  |  |  |  |  | 100.0 | 100.1 | 100.1 | 100.0 | 100.1 | 100.2 | 100.3 | 100.4 | 99.9 | 100.0 |
| Motor vehicles and equip....... 1957-59 100 | 102.2 | 104.9 | 104.4 | 104.1 | 106.5 | 106.6 | 106.6 | 106.5 | 106.4 | 106.3 | 106.4 | 106.5 | 106.6 | 106.6 | 106.0 | 106.1 |
| Miscellaneous products ${ }^{\text {¢ }}$---------------- do | 109.3 | 111.8 | 111.6 | 111.9 | 112.0 | 112.5 | 112.5 | 112.5 | 112.5 | 112.5 | 112.7 | 112.8 | 115.1 | 115.5 | 115.9 | 116.4 |
| Toys, sporting goods, etc...............-. do. | 105.8 | 108.3 | 108.9 | 109.0 | 109.1 | 109.2 | 109.3 | 110.2 | 110.1 | 110.5 | 110.8 | 110.7 | 110.9 | 111.2 | 111.8 | 112.1 |
| Tobacco products.------..........--- do.. | 112.9 | 115.2 | 114.9 | 114.9 | 115.0 | 116.5 | 116.5 | 116.6 | 116.7 | 116.7 | 116.9 | 117.0 | 123.2 | 123.4 | 123.5 | 123.8 |
| PURCHASING POWER OF THE DOLLAR |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As measured by- <br> Wholesale prices <br> Consumer prices. $\qquad$ | $\begin{array}{r} \$ 0.943 \\ .860 \end{array}$ | $\begin{array}{r} \$ 0.920 \\ .825 \end{array}$ | $\begin{array}{r} 50.920 \\ .820 \end{array}$ | $\$ 0.917$ <br> .818 | \$0. <br> 17 <br> .814 | $\begin{array}{r} \$ 0.912 \\ .810 \end{array}$ | $\$ 0.911$ .808 | $\$ 0.903$ .806 | $\begin{array}{r} \$ 0.900 \\ .803 \end{array}$ | $\begin{array}{r} \$ 0.895 \\ .796 \end{array}$ | $\begin{aligned} & \$ 0.894 \\ & .791 \\ & \hline \end{aligned}$ | $\begin{array}{r} \$ 0.887 \\ .789 \end{array}$ | $\begin{array}{r} \$ 0.883 \\ .784 \end{array}$ | $\begin{array}{r} \$ 0.883 \\ .780 \end{array}$ | $\$ 0.882$ .777 | \$0.880 |

CONSTRUCTION AND REAL ESTATE

| CONSTRUCTION PUT IN PLACE : <br> New construction (unadjusted), total $\qquad$ _mill. \$.- | 76, 160 | 84,692 | 7,063 | 8, 082 | 7,891 | 7,792 | 6,822 | 6,211 | 5,888 | 6,487 | 7,175 | 7,762 | -7,960 | -8,178 | 8,316 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Private, total $0 . . .-$-----.....................do | 50,587 | 56,996 | 5,338 | 5,364 | 5,406 | 5,225 | 4,855 | 4,335 | 4,032 | 4,401 | 4,812 | 5,201 | - 5, 557 | +5,760 |  |  |
| Residential (nonfarm) .---.-.---------.-. do | 23,736 | 28,823 | 2,790 | 2,780 | 2,678 | 2,593 | 2,454 | 2,143 | 1,944 | 2,173 | 2, 405 | 2,617 | + 2,829 | r 2,904 | 2,843 |  |
|  | 17,885 | 22,423 | 2,123 | 2,139 | 2,130 | 2, 102 | 1,996 | 1,723 | 1,562 | 1,729 | 1,916 | 2,076 | - 2,243 | +2,265 | 2, 167 |  |
| Nonresidential buildings, except farm and public utilities, total $\%$ $\qquad$ | 18, 106 | 18,800 | 1,690 | 1,716 | 1,808 | 1,752 | 1,583 | 1, 519 | 1,453 | 1,519 | 1,625 | 1,742 | 1,826 | -1,945 | $1,960$ |  |
|  | 6,131 | 5,594 | $\begin{array}{r}1,685 \\ \hline\end{array}$ | - ${ }^{1} 508$ | +1,838 | 1,543 | 1, ${ }_{529}$ | ${ }^{1,463}$ | 1,463 437 | ${ }^{1,466}$ | +471 | 1,742 503 | $\begin{array}{r}1,835 \\ \hline 83\end{array}$ | $\xrightarrow[+662]{ }$ | + 560 |  |
|  | 6,982 | 8,333 | 782 | 793 | 844 | 798 | 692 | 678 | 647 | 685 | 720 | 783 | 850 | r 907 | 890 |  |
| Farm construction.----.....----..---.....do...- | 1,324 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Public utinities: Telephone and telegraph................do. | 1,638 | 1,704 | 148 | 147 | 172 | 161 | 164 | 128 | 132 | 162 | 166 | 173 | 183 |  |  |  |
|  | 25,573 | 27,696 | 2,625 | 2,718 | 2,485 | 2,567 | 1,967 | 1,876 | 1,856 | 2,086 | 2,363 | 2,561 | -2,403 | г 2, 418 | 2,578 |  |
| Buildings (excluding military) $\%$.........do.... Housing and redevelopment | $\begin{array}{r}\text { 9,974 } \\ \hline 706 \\ \hline 806\end{array}$ | 10,447 746 517 | $\begin{array}{r}888 \\ 57 \\ \hline\end{array}$ | 949 63 | $\begin{array}{r}902 \\ 64 \\ \hline 7\end{array}$ | 904 65 | 814 86 | 799 81 | 861 98 | 954 <br> 118 | 1,008 | 1,062 85 |  |  |  |  |
| Industrial ${ }^{\text {military facilies }}$ - | 406 | 517 | 43 | 41 | ${ }_{98}^{37}$ | ${ }_{83}^{53}$ | 43 | 44 | 37 | 40 | 46 | 54 | 61 | 30 |  |  |
|  | $\begin{array}{r}\text { 8, } \\ 838 \\ \hline 128\end{array}$ | $\begin{array}{r}\text { 9, } 295 \\ \hline 824\end{array}$ | 79 1,014 | -818 | $\begin{array}{r}96 \\ 837 \\ \hline\end{array}$ | 83 922 | 92 511 | 510 | 62 442 | 72 539 | $\begin{array}{r}89 \\ \hline 98\end{array}$ | 84 821 | 86 | 67 |  |  |
| New construction (seasonally adjusted at annual rates), total............................................... |  |  | 83.7 | 85.3 | 87.8 | 87.8 | 88.1 | 92.1 | 92.1 | 91.1 | 90.7 | 90.7 | 90.9 | $\cdot 91.4$ | 90.9 |  |
|  |  |  | 56.7 | 57.4 | 59.3 | 59.0 | 58.9 | 63.0 | 62.6 | 62.4 | 61.3 | 61.5 | 61.6 | - 62.3 | 61.3 |  |
| Residential (nonfarm) $\qquad$ do $\qquad$ Nonresidential buildings, except farm and public utilities, total 8 $\qquad$ bil. \$- |  |  | 28.3 19.0 | 29.4 18.6 | 29.8 19.7 | 30.2 19.2 | 30.9 18.4 | 31.2 21.9 | 31.5 21.5 | 32.1 20.6 | 31.3 20.2 | 30.8 20.6 | 30.2 21.2 | - 29.6 +22.4 | 28.9 22.1 |  |
|  |  |  | ${ }_{5} 5.6$ | 18.6 5.5 | 6.1 | 19.3 | 18.4 5.9 | 6.8 | 6.3 | 6.0 | 5 | 20.6 5.9 | -6.1 | +22.4 +6.4 | 22.1 |  |
|  |  |  | 8.6 | 8.5 | 8.9 | 8.3 | 8.0 | 10.0 | 9.9 | 9.8 | 9.1 | 9.3 | 10.0 | - 10.4 | 9.8 |  |
| Telephone and telegraph. .do. |  |  | 1.7 | 1.8 | 2.0 | 1.8 | 1.8 | 2.0 | 1.8 | 1.9 | 2.0 | 2.1 | 2.0 |  |  |  |
|  |  |  | 27.1 | 27.8 | 28.5 | 28.8 | 29.2 | 29.1 | 29.5 | 28.7 | 29.4 | 29.2 | 29.3 | 29.1 | 29.6 |  |
| Buildings (excluding military) $\uparrow$.-----..-do |  |  | 9.9 | 10.3 | 10.5 | 10.9 | 11.0 | 11.2 | 11.4 | 12.0 | 12.4 | 12.6 |  |  |  |  |
| Housing and redevelopment |  |  | ${ }_{6}^{6}$ |  | $\begin{array}{r}.6 \\ .4 \\ \hline\end{array}$ | .7 | 1.0 | 1.2 | 1.5 | 1.3 | 1.4 | 1.4 |  |  |  |  |
| Military faciliti |  |  | . 8 | . 8 | 1.48 | .7 | 1.19 | 1.5 | 1.5 | 1.5 | 1.5 | 1.0 | $\stackrel{.}{9}$ | . 8 |  |  |
|  |  |  | 9.2 | 9.2 | 9.2 | 9.4 | 9.6 | 9.7 | 10.1 | 8.8 | 9.1 | 9.0 |  |  |  |  |
| CONSTRUCTION CONTRACTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction contracts in 48 States (F. W. Dodge Division, McGraw-Hill): <br> Valuation, total 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Valuation, total 9--------.--............-mil. \$-- | 154,514 | 1261,732 | 6,318 | 5,170 | 6,171 | 4,863 | 4,543 | 4,766 | 4,802 | 5,003 | 5,895 | 7,081 | 6, 255 | 6, 168 | 6, 523 |  |
| Index (mo. data seas. adj.) -----1957-59 =100 | ${ }^{3} 153$ | ${ }^{3} 173$ | 192 | 183 | 200 | 183 | 179 | 191 | 205 | 177 | 183 | 210 | 180 | 176 | 216 |  |
| Public ownership. | 1 1 185,039 | 1 <br> 1 <br> 142,597 <br> 135 | 1,924 | 1,549 | 1,728 | 1,558 | 1,278 | 1,546 | 1,572 | 1,632 | 1,791 | 2,536 | 2,241 | 3,855 | 2,605 |  |
| Private ownership......................................... <br> By type of building: | 135,475 | 142, 135 | 4,394 | 3,621 | 4,443 | 3,305 | 3,265 | 3,220 | 3,230 | 3,371 | 4,104 | 4,545 | 4,014 | 2,314 | 3,918 |  |
| Nonresidential -------------------.-- - do- | ${ }^{1} 20,139$ | 122, 513 | 2,128 | 1,815 | 2,370 | 1,992 | 1,849 | 2, 145 | 1,885 | 1,772 | 2, 136 | 2,680 | 2,322 | 2,370 | 2,460 |  |
|  | 121,155 | 12 24,838 | 2,295 | 2,125 | 2,408 | 2,043 | 1,743 | 1,746 | 1,820 | 1,957 | 2,546 | 2,620 | 2,462 | 2, 225 | 2,394 |  |
| Non-building construction.-.........-.-. do..-- New construction planning | ${ }^{\text {t }} 13,220$ | ${ }^{1} 14,382$ | 1,895 | 1,230 | 1,393 | 828 | 951 | 875 | 1,097 | 1,274 | 1,213 | 1,780 | 1,471 | 1,574 | 1,669 |  |
| (Engineering News-Record) \& | 59, 944 | 52,419 | 4,895 | 3,001 | 6,387 | 6,649 | 5,461 | 4,405 | 3,617 | 4,690 | 3,738 | 4, 572 | 4,267 | 4,368 | 4,167 | 3,858 |
|  |  |  |  | to mon <br> arately 9 Sur |  | $\begin{array}{r} \text { TBe } \\ \text { comp } \\ \text { by } 31 \\ \text { other } \end{array}$ | inning tion m rcent. months, | n. 1968 hods r §Data weeks. | data ar ses the or Aug | not en vel of nd Oc |  | parabl <br> data <br> Jan., | with $t$ <br> 8 perc <br> ay, an | for ea <br> t and t <br> July 19 | ier peri total are for | ds; new aluation 5 weeks |


| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## CONSTRUCTION AND REAL ESTATE-Continued



## DOMESTIC TRADE


$r$ Revised. ${ }^{1}$ Index as of Oct. 1, 1969: Building, 151.3; construction, 171.0.
$\ddagger$ Revisions for Jan.-Aug. 1967 for new private housing units authorized; for 1965-May 1967 for Dept. of Commerce composite; for July-Dec. 1966 for ENR building and construction cost indexes; for 1960-66 (seas. adj.) for FHA applications and VA appraisals; and for Jan. 1961Dec. 1967 for new mortgage loans will be shown later.


ICopyrighted data; see last paragraph of headnote, p. S-1.
o Includes data for items not shown separately. §Data include guaranteed direct loans sold. $\dagger$ Revised series. Data are based on a new benchmark (1967) and reflect improved reporting, as well as the inclusion of farm foreclosures and data for Alaska and Hawaii. Jan. 1967-April
$\oplus$ Formerly Printer's Ink advertising inder.

| Unless other wise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

DOMESTIC TRADE-Continued

| ADVERTISING-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Television advertisin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Network (major national networks): <br> Net time costs, total................................ | 1,499.9 | 1,548.1 |  | 301.0 |  |  | 498.4 |  |  | 436.4 |  |  | 381.0 |  |  |  |
|  | 115.8 | 125.8 |  | 18.1 |  |  | 48.7 |  |  | 35.6 |  |  | 27.5 |  |  |  |
|  | 429.0 | 435.1 |  | 88.6 |  |  | 134.7 |  |  | 131.9 |  |  | 104.3 |  |  |  |
| Foods, soft drinks, confectionery.-.-.... do | 306.8 | 293.3 |  | 57.4 |  |  | 88.0 |  |  | 87.2 |  |  | 70.9 |  |  |  |
| Soaps, cleansers, etc...-.................... do | 134.3 | 144.9 |  | 32.9 |  |  | 36.9 |  |  | 41.8 |  |  | 38.0 |  |  |  |
|  | 183.1 | 156.8 |  | 28.4 |  |  | 49.1 |  |  | 47.2 |  |  | 38.5 |  |  |  |
|  | 331.0 | 392.3 |  | 75.6 |  |  | 141.0 |  |  | 92.7 |  |  | 101.7 |  |  |  |
| Magazine advertising (general and natl. farm magazines): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,161.6 | 1,196. 1 | 67.7 | 106.8 | 127.2 | 134.7 | 100.6 | 67.2 | 88.6 | 108.6 | 122.2 | 125. 7 | 98.8 | 71.4 | 73.4 |  |
| Apparel and accessories ------------..-.-. do | 60.7 | 63. 5 | 6.2 | 10.6 | 7.1 | 6.6 | 4.0 | 2.0 | 3.7 | 7.0 | 7.9 | 5. 3 | 2.4 | 1.0 | 6.1 |  |
| Automotive,incl accessori | 103.7 | 112.6 | 3.4 | 6.8 | 17.3 | 13.8 | 7.4 | 6.8 | 8.7 | 11.3 | 11.3 | 11.2 | 9.3 | 5.3 | 4.4 |  |
| Building materials. | 31.0 | $\begin{array}{r}32.3 \\ 144 \\ \hline\end{array}$ | 10.6 | 3.1 11.6 | 2.9 13.5 | 2.2 15.1 | 12.6 | 1.4 | 2.2 | 2.9 | 3.7 | 4.1 | 2.7 | 1 | 1.4 |  |
|  | 148.4 116.1 | 144.4 | 10.5 5.7 | 11.6 7.1 | 13.5 9.5 | 15.1 11.6 | 12.0 9.1 | 8.7 5.8 | 11.8 8.9 | 12.1 9.3 | 13.8 9.7 | 15.4 8.8 | 14.4 8.6 | 10.9 7.7 | 11.3 5.8 |  |
|  | 89.2 | 95.6 | 4.6 | 7.1 | 10.4 | 13.0 | 15.6 | 3.2 | 4.6 | 7.3 | 8.5 | 9.5 | 9.2 | 6.7 | 4.7 |  |
| Household equip., supplies, furnishings.-do...- | 70.7 | 75.7 | 2.5 | 7.5 | 9.4 | 9.8 | 5.4 | 2.8 | 3.1 | 6.9 | 8.4 | 10.5 | 6.4 | 4.4 | 3.2 |  |
|  | 62.7 | 56.7 | 3.7 | 5.8 | 5.3 | 5.4 | 4.2 | 3.7 | 3.3 | 4.8 | 4.6 | 7.3 | 5.6 | 4.5 | 4.9 |  |
|  | 22.9 | 22.2 | 1.5 | 1.9 | 2.8 | 1.8 | 1.1 | 1. 1 | 1.4 | 1.7 | 2.2 | 1.7 | 1. 2 | . 8 | . 8 |  |
|  | 39.9 | 43.2 | 3.2 24.8 | 3.6 416 | 4.1 | 4.4 | 4.3 | 3.2 | 3. 5 | 3.6 | 4. 3 | 4.1 | 3.8 | 3.6 | 3.5 |  |
|  | 416.3 | 443.6 | 24.8 | 41.6 | 44.9 | 50.9 | 36.0 | 28.5 | 37.2 | 41.6 | 47.6 | 47.8 | 35.2 | 26.4 | 27.3 |  |
| Newspaper advertising linage ( 52 cities): <br> Total | 3,297.8 | 3,381. 1 | 277.9 | 292.8 | 315.7 | 315.9 | 316.0 | 256.0 |  |  |  |  |  |  |  |  |
|  | - 878.1 | 3,923.7 | 83.8 | 83.3 | 84.1 | 79.0 | 67.9 | 77.1 | 250.5 | 304.7 89.7 | 87.7 | 326.6 95.7 | 303.1 89.8 | 273.3 83 | 294.3 |  |
|  | 2,419.6 | 2,457.3 | 194.1 | 209.5 | 231.5 | 236.8 | 248.1 | 178.9 | 174.8 | 215.0 | 212.0 | 230.9 | 213.2 | 189.6 | 202.0 |  |
|  | 158.5 | 171.0 | 13.3 | 15.9 | 16.0 | 13.1 | 9.3 | 11.6 | 13.5 | 15.0 | 16.1 | 17.9 | 15.7 | 14.7 | 202.0 |  |
|  | 66.9 | 72.8 | 4.1 | 5.7 | 7.2 | 6.2 | 7.1 | 8.6 | 5.3 | 7.0 | 7.8 | 6.1 | 7.8 | 8.2 | 4.6 |  |
|  | 297.1 | 296.1 | 18.1 | 27.1 | 31.7 | 32.5 | 24.2 | 20.9 | 23.6 | 27.3 | 26.6 | 29.7 | 25.5 | 19.3 | 18.2 |  |
|  | 1,897. 1 | 1,917.4 | 158.6 | 160.9 | 176.7 | 185.0 | 207.5 | 137.9 | 132.5 | 165.7 | 161.4 | 177.1 | 164.3 | 147.5 | 165.3 |  |
| WHOLESALE TRADE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers sales (unadj.), total. mil. \$-- | 205, 188 | 219,943 | 18,933 | 18,640 | 19,979 | 18,906 | 18,917 | 17,576 | 16,897 | 19,158 | 19,912 | 20, 150 | 20,036 | r20,008 | 20, 130 |  |
| Durable goods establishments....-.-......-do.--- | 90, 447 | 100, 012 | 8,629 10,304 | 8,590 | 9, 2220 | 8,578 | 8,428 | 8, 017 | 7,962 | 8,878 | 9,489 | 9, 420 | 9, 549 | r r 9, 355 | 20,130 9 |  |
| Nondurable goods establishments...-.......do...- | 114,741 | 119,930 | 10,304 | 10,050 | 10,759 | 10,329 | 10,489 | 9,560 | 8,935 | 10,280 | 10,423 | 10,730 | 10,485 | -10,653 | 10,828 |  |
| Merchant wholesalers inventories, book value, end of year or month (unadj.), total $\oplus$ _-mil. \$.- | + 21, 514 | - 22, 487 | -22,006 | -22, 102 | r22,518 | - 22, 666 | r 22, 487 | - 22, 523 | -22,720 | r 23, 116 | r23, 349 | -23,348 | r 23, 500 | 「23,349 | 23,204 |  |
| Durable goods establishments do | 12,308 | 13, 245 | 13, 183 | 13, 065 | 13, 162 | 13, 202 | 13,245 | 13, 180 | 13, 404 | 13,723 | 14, 031 | 14,060 | 14,227 | r14, 172 | 14,064 |  |
| Nondurable goods establishments. $\qquad$ do <br> RETAIL TRADE $\ddagger$ | r9, 206 | 9, 242 | -8,822 | 「9,037 | r 9, 357 | +9,464 | -9,242 | r 9, 343 | -9,315 | -9,393 | r 9,318 | r9, 288 | r 9,273 | r9,177 | 14,064 9,140 |  |
| All retail stores: $\ddagger$ <br> Estimated sales (unadj.), total $\ddagger$.-..........-mil. \$.- | 313,809 | 339, 710 | 29,410 | 27,015 | 29,418 | 30,112 | 34, 086 | 26,237 | 24,844 | 27,955 | 28,814 | 30,812 | 29, 625 | - 29,026 | -29,488 | 128,819 |
|  | 100, 173 | 110, 245 | 9,383 | 8,703 | 10,039 | 9,554 | 9,675 | 8,335 | 8,245 | 9, 222 | 9, 742 | 10,259 | 10, 207 | r 9, 496 | - 8,970 | $19,257$ |
| Automotive group | 58,273 | 65, 261 | 5,365 | 4,814 | 1,992 | 5, 623 | 5,049 | 5,137 | 5,058 | 5,707 | 5, 924 | 6, 200 | 6, 152 | -5,616 | r 5, 119 | ${ }^{1} 5,319$ |
| Passenger car, other auto. dealers . .-. do | 53,966 | 60, 660 | 4,951 | 4,457 | 5,595 | 5, 196 | 4,604 | 4,806 | 4,743 | 5,339 | 5, 500 | 5,750 | 5, 695 | ${ }^{+5,171}$ | 4,704 |  |
| Tire, battery, accessory dealers......do | 4,307 | 4,601 | 414 | , 357 | , 397 | , 427 | 445 | 331 | 315 | 368 | 424 | 450 | 457 | - 4445 | 415 |  |
| Furniture and appliance group o .-....-do. | 15, 267 | 16, 540 | 1,479 | 1,412 | 1, 450 | 1,489 | 1,770 | 1,267 | 1,216 | 1,291 | 1,281 | 1,386 | 1,417 | r 1, 383 | r 1,347 | 11,393 |
| Furniture, homefurnishings stores....do. |  | 10,227 | 905 | 850 | 907 | 933 | 1, 025 | 786 | 768 | 842 | 838 | 902 | 899 | +859 | 861 |  |
| Household appliance, TV, radio.....do |  | 5,235 | 476 | 460 | 456 | 464 | 613 | 401 | 374 | 372 | 372 | 412 | 446 | +454 | 412 |  |
| Lumber, building, hardware group .....do. | 12, 675 |  | 1,355 | 1,257 | 1,339 | 1,198 | 1,186 | 938 | 968 | 1, 098 | 1,271 | 1,344 | 1,370 | - 1, 345 | 1,314 |  |
|  | 9,781 | 10,984 | 1,077 | 997 | 1,063 | 907 | 817 | 727 | 766 | 866 | 980 | 1,033 | 1, 073 | -1,048 | 1,037 |  |
|  | 2,894 |  | 278 | 260 | 276 | 291 | 369 | 211 | 202 | 232 | 291 | 311 | 297 | - 297 | 277 |  |
| Nondurable goods stores \% -----------.- do | 213, 636 | 229, 465 | 20, 027 | 18,312 | 19,379 | 20,558 | 24, 411 | 17,902 | 16,599 | 18, 733 | 19, 072 | 20,553 | 19, 418 | + 19,530 | - 20, 518 | 119,562 |
| A pparel group -----...-.-.-.------.-....- do | 18, 123 | 19, 265 | 1,633 | 1, 557 | 1,654 | 1,810 | 2,641 | 1,403 | 1,214 | 1, 523 | 1,642 | 1,662 | 1, 550 | r 1,471 | r 1, 702 | 11, 709 |
| Men's and boys' wear stores .-........do |  | 4,516 | 342 | - 332 | , 373 | 437 | 689 | 370 | -289 | - 330 | 368 | , 391 | 375 | - 330 | 359 |  |
| Women's apparel, accessory stores...d |  | 7,429 | 618 | 608 | 656 | 701 | 990 | 530 | 479 | 600 | 626 | 642 | 574 | 561 | 610 |  |
|  |  | 3,196 | 295 | 284 | 265 | 277 | 343 | 215 | 190 | 265 | 282 | 286 | 289 | -262 | 349 |  |
| Drug and proprietary stores . . . .-...... do | 10,721 | 11,458 | 962 | 912 | 941 | 924 | 1,295 | 942 | 884 | 932 | 931 | 1,002 | 951 | r 961 | - 995 | 1959 |
| Eating and drinking places.............-do. | 23,473 | 25, 285 | 2,413 | 2, 175 | 2,161 | 2,045 | 2,041 | 1,918 | 1,817 | 2, 000 | 2,073 | 2, 273 | 2,307 | '2,336 | r 2,423 | 12,202 |
|  | 69, 113 | 73, 267 | 6,596 | 5, 860 | 6,108 | 6, 425 | 6,375 | 6,246 | 5,758 | 6, 195 | 6,017 | 6,704 | 6, 147 | r 6,418 | - 6,694 | 16,223 |
|  |  | 68,311 | 6, 166 | 5, 448 | 5,685 | 6,009 | 5,945 | 5,868 | 5,401 | 5, 801 | 5, 623 | 6,284 | 5, 733 | + 5,992 | r 6, 262 | 15,796 |
| Gasoline service stations .-....-.-.-.-.-. do.... | 22,739 | 24, 526 | 2, 202 | 2,017 | 2,064 | 2, 055 | 2,079 | 1,992 | 1,836 | 2, 053 | 2,070 | 2,185 | 2, 184 | + 2, 223 | - 2, 232 | 12,093 |
| General merchandise group with nonstores: $\qquad$ | 49,820 | 54, 493 | 4,671 | 4,266 | 4,697 | 5,488 | 7,807 | 3,587 | 3,410 | 4,247 | 4,500 | 4,771 | 4,593 | -4,508 | - 4,910 | 14,778 |
| General merchandise group without nonstores 9 8.................................... |  | 49, 295 | 4,243 | 3,831 | 4, 209 | 4,907 | 7,286 | 3,198 | 3,040 | 3,838 | 4, 056 | 4,307 | 4,145 | - 4,060 | - 4, 440 | 14,239 |
| Department stores................-.-. do...- | 29,589 | 33, 323 | 2,844 | 2,602 | 2, 843 | 3,402 | 5,092 | 2,203 | 2,041 | 2, 632 | 2,778 | 2,966 | 2,862 | +2,775 | - 3, 000 | 12,897 |
| Mail order houses (dept. store mdse).do |  | 3, 256 | 273 | 256 | 316 | 417 | 434 | 202 | 223 | 282 | 268 | 258 | 244 | r 245 | 273 |  |
| Variety stores.-.----------------- do |  | 6, 152 | 526 | 451 | 498 | 578 | 980 | 375 | 390 | 464 | 512 | 533 | 514 | -506 | 561 |  |
| Liquor stores.......-.-..................... ${ }^{\text {d }}$ d | 6,409 | 6, 969 | 600 | 548 | 584 | 647 | 825 | 50 | 514 | 550 | 563 | 627 | 596 | -632 | 638 |  |
| Estimated sales (seas. adj.), total $\ddagger$......---do..-- |  |  | 28,760 | 28,902 | 28,697 | 28,806 | 28,347 | 28,989 | 29,289 | 28,916 | 29,442 | 29,386 | 29,371 | r 29,090 | + 29,411 | 129,697 |
|  |  |  | 9,377 | 9,687 | 9,342 | 9,314 | 9,238 | 9,446 | 9, 597 | 9,377 | 9,575 | 9, 481 | 9,545 | -9,141 | r 9, 184 | 19,453 |
| Automotive group |  |  | 5,561 | 5,899 | 5,556 | 5,521 | 5,445 | 5,574 | 5,607 | 5,518 | 5,572 5,145 | 5,516 | 5,634 5,220 | - 5,419 $-5,011$ | 5,434 5,031 |  |
| Passenger car, other auto dealers .-. do |  |  | 5,173 | 5,516 | 5,171 | 5,124 | 5,082 | 5,157 | 5,172 | 5, 099 | 5,145 | 5,102 | 5, 220 | - 5, 011 | 5,031 |  |
| Tire, battery, accessory dealers.......d. do.... |  |  | 388 | 383 | 385 | 397 | 363 | 417 | 435 | 419 | 427 | 414 | 414 | 408 | 403 |  |
| Furniture and appliance group $9 . . . . .$. do. |  |  | 1,433 | 1,395 | 1,372 | 1,360 | 1,357 | 1,402 | 1,434 | 1,409 | 1, 433 | 1,436 | 1,459 | -1,380 | 1,339 |  |
| Furniture, homefurnishings stores.-..-do. |  |  | 1,856 | 1,859 | -846 | , 853 | - 852 | , 876 | 920 | 922 | 903 | 902 | 895 | 7852 | 838 |  |
| Household appliance, TV, radio......do. |  |  | 475 | 443 | 439 | 428 | 429 | 446 | 431 | 400 | 436 | 455 | 478 | ${ }^{\prime} 445$ | 419 |  |
| Lumber, building, hardware group...-do. |  |  | 1,190 | 1,196 | 1, 204 | 1,191 | 1,204 | 1,219 | 1,330 | 1,261 | 1,261 | 1,224 | 1,234 | r 1, 190 | 1,187 |  |
| Lumber, bldg. materials dealersor-.-do..-- |  |  | -919 | -926 | -933 | ${ }^{1} 911$ | -937 | -958 | 1, 049 | 992 | 974 | 943 | 951 | -899 | 909 |  |
|  |  |  | 271 | 270 | 271 | 280 | 267 | 261 | 281 | 269 | 287 | 281 | 283 | r 291 | 278 |  |
| Nondurable goods stores $\%$.-.-.-..........- ${ }^{\text {do. }}$ |  |  | 19,383 | 19,215 | 19,355 | 19,492 | 19, 109 | 19,543 | 19,692 | 19,539 | 19,867 | 19,905 | 19,826 | + 19,949 | r 20,227 | ${ }^{1} 20,244$ |
|  |  |  | 1,659 | 1,619 | 1,640 | 1,652 | 1, 571 | 1,640 | 1,702 | 1, 613 | 1,746 414 | 1,665 399 | $\begin{array}{r}1,660 \\ \mathbf{3 7 5} \\ \\ \hline\end{array}$ | $r$ $r$ 1,700 $r$ $r$ | 1,761 399 |  |
| Men's and boys' wear stores .----.-.-.do. |  |  | 372 | 369 | 375 | 387 | 371 | 406 | 416 645 | 393 615 | 414 649 | 399 633 | 375 640 | $\begin{array}{r}+375 \\ 658 \\ \hline\end{array}$ | 399 |  |
|  |  |  | 651 286 | 642 275 | 639 277 | 642 272 | 589 263 | 622 249 | 645 261 | 615 245 | 649 266 | 633 260 | 640 296 | 658 +306 | 658 344 |  |

$\rightarrow$ Revised. ${ }^{1}$ Advance estimate. $\oplus$ Unadj. and seas. adj. (see p. S-5) wholesale inventories have been revised back to Jan. 1967; data prior to Aug. 1968 are available from most important difference between this and thenect a new sample of retailers. The general merchandise group which now includes all non-stores, i.e., mail order houses, merehandising machine operators, and direct selling establishments. Formerly, many non-store establishments were classified outside of the general merchandise group, particularly in the
food and eating and drinking place groups. Revisions for total retail sales, durable and nondurable totals, and selected ines of trade ior 190 . 52 of the May 1969 Survey. Further details appear in the Census Bureau Monthly Retail Trade Report, Aug. 1968. §Includes data
for items not shown separately.
stores. \& Except department stores mail order.

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept |

DOMESTIC TRADE-Continued


## LABOR FORCE, EMPLOYMENT, AND EARNINGS

| POPULATION OF THE UNITED STATES Total, incl. armed forces overseas $\qquad$ _mil_ | 9. | 1201.15 | 201.35 | 201.55 | 201.74 | 201.93 | 202.10 | 202.25 | 202.40 | 202. 55 | 202.71 | 202.88 | 203.05 | 203.22 | 203.40 | 203 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LABOR FORCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Labor force, total, 16 years of age and over ....thou |  | 82, 272 | 83,792 | 82, 137 | 82,477 | 82,702 | 82,618 | 81,711 | 82, 579 | 82,770 | 83, 137 | 83,085 | 85, 880 | 86, 318 | 86, 046 | 84, 527 |
| Civilian labor force.........-----.-.-.----- do | 77,347 | 78,737 | 80, 203 | 78,546 | 78,874 | 79, 185 | 79, 118 | 78, 234 | 79, 104 | 79, 266 | 79,621 | 79,563 | 82,356 | 82,797 | 82, 516 | 80, 984 |
| Employed, total do | 74,372 | 75, 920 | 77, 432 | 75,939 | 76,364 | 76, 609 | 76,700 | 75, 358 | 76, 181 | 76, 520 | 77,079 | 77, 264 | 78, 956 | 79,616 | 79,646 | 78, 026 |
| Nonagricultural employment...............do. |  |  |  | 72, 103 | 73,596 | 73, 001 | 73, 421 | 72, 182 | 72, 896 | 73, 193 | 73, 771 | 73, 370 | 74, 589 | 75, 460 | 75, 669 | 74, 397 |
| Unemployed (all civilian workers) | 3, 2,945 | 3,817 2,817 | 4,107 2,772 | 3,836 2,606 | 3,767 2,511 | 3,607 2,577 | $\mathbf{3 , 2 7 9}$ $\mathbf{2 , 4 1 9}$ | 3,165 $\mathbf{2 , 8 7 6}$ | 3,285 2,923 | 3,327 2,746 | 3,607 2,542 | 3,804 2,299 | 4,367 3,400 | 4,155 3,182 | 3,977 2,869 | 3,629 2,958 |

${ }^{r}$ Revised. ${ }^{1}$ As of July 1 . ${ }^{\text {\& See corresponding note on p. S-11 (beginning Aug. 1968, }}$ available for earlier periods). 0 Includes data not shown separately comparable data are
ment stores mail order. II Series revised to reflect benchmarking to the levels of the 1966 and

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. |  | June | July | Aug. | Sept. ${ }^{\text {P }}$ |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS—Continued



|  | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Alug. | Sept. ${ }^{\text {d }}$ |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS-Continued

| EMPLOYMENT-Continued <br> Seasonally Adjusted <br> Production workers on manufacturing payrollsContinued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nondurable goods industries-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Paper and allied products.-......--....-thous.- | ${ }_{662}^{526}$ | 637 665 | 567 667 | $\begin{array}{r}540 \\ 664 \\ \hline\end{array}$ | ${ }_{668}^{543}$ | 546 670 | 549 | 550 673 | ${ }_{672}^{555}$ | 555 673 | 549 672 | 654 669 | 556 <br> 674 | 555 675 | $\begin{array}{r}\text { r } \\ \text { r } \\ \hline 676\end{array}$ | 556 678 |
| Chemicals and allied products..............-do | 592 | 608 | 611 | 611 | 613 | 616 | 617 | 617 | 620 | 620 | 617 | 617 | 623 | 620 | r 620 | 613 |
| Petroleum and coal products...............do | 115 | 118 | 118 | 117 | 119 | 119 | 119 | 73 | 101 | 116 | 118 | 118 | 119 | 119 | 118 | 117 |
| Rubber and plastics products, nec....... do | 397 | 431 | 437 | 437 | 440 | 439 | 441 | 444 | 448 | 449 | 449 | 451 | 455 | + 455 | + 454 | 450 |
| Leather and leather products...-----.-.-. do. | 304 | 306 | 307 | 306 | 307 | 307 | 305 | 306 | 302 | 301 | 300 | 300 | 299 | - 294 | - 295 | 293 |
| HOURS AND MAN-HOURS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Semeonally Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average weekly gross hours per production worker on payrolls of nonagricultural estab.: $\dagger 1$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mining - ---.-....-.....-..................... hours-- | $\underline{47.7}$ | 42.7 <br> 37.4 | 42.8 37.5 | 42.9 37.5 | 41.2 37.6 | 43.2 36.2 | ${ }_{37.6}^{43.3}$ | 43.3 38.2 | 43.3 38.0 | 42.8 37.9 | 43.8 38.0 | 43.4 38.1 | 42.0 37.6 | $\mathbf{r} 42.6$ -37.5 | ${ }^{47.1}$ | 42.9 38.2 |
| Manufacturing: Not seasonally adjusted...-do | 40.6 | 40.7 | 40.7 | 41.2 | 41.1 | 40.9 | 41.1 | 40.4 | 40.0 | 40.7 | 40.5 | 40.7 | 40.9 | 40.5 | 40.6 | 40.9 |
| Seasonally adjusted........-d |  |  | 40.7 | 41.0 | 40.9 | 40.8 | 40.8 | 40.6 | 40.1 | 40.9 | 40.8 | 40.7 | 40.7 | 40.7 | 40.6 | 40.7 |
| Overtime hours........................... do | 3.4 | 3.6 | 3.6 | 3.7 | 3.7 | 3.8 | 3.7 | 3.8 | 3.5 | 3.7 | 3.7 | 3.6 | 3.6 | 3.6 | -3.7 | 3.5 |
| Durable goods. | 41.2 | 41.4 | 41.3 | 41.6 | 41.6 | 41.6 | 41.3 | 41.3 | 40.9 | 41.5 | 41.4 | 41.4 | 41.3 | 41.2 | 41.3 | 41.4 |
| Overtime hours | 3.5 | 3.8 | 3.6 | 3.9 | 3.9 | 4.0 | 3.9 | 3.8 | 3.8 | 3.9 | 3.8 | 3.8 | 3.9 | 3.8 | 3.8 | 3.7 |
| Ordnance and accessories | 41.7 | 41.5 | 41.7 | 41.7 | 42.0 | 41.4 | 41.3 | 40.0 | 40.3 | 40.8 | 40.9 | 40.6 | 40.9 | - 40.2 | 40.5 | 40.7 |
| Lumber and wood products...-........do | 40.2 | 40.6 | 40.8 | 41.0 | 40.7 | 40.6 | 41.1 | 40.0 | 40.8 | 40.9 | 40.2 | 40.3 | 40.2 | r 39.7 | - 40.0 | 40.2 |
| Furniture and fixtures --............... do | 40.4 | 40.6 | 40.7 | 40.8 | 40.8 | 40.5 | 40.5 | 40.6 | 40.1 | 40.7 | 40.9 | 40.9 | 40.7 | 40.1 | + 40.4 | 40.0 |
| Stone, clay, and glass products..........do | 41.6 | 41.8 | 41.9 | 42.1 | 42.1 | 41.8 | 42.0 | 41.8 | 42.2 | 42.3 | 42.0 | 42.1 | 41.9 | +41.7 | + 42.0 | 42.2 |
| Primary metal industries---...---..... do | 41.1 | 41.6 | 40.3 | 41.4 | 41.4 | 41.4 | 41.6 | 41.7 | 41.6 | 41.9 | 41.8 | 41.7 | 41.7 | 41.5 | 42.1 41.4 | 42.1 |
| Fabricated metal products .-...-.-.....-do | 41.5 | 41.7 | 41.7 | 41.9 | 42.1 | 42.1 | 41.7 | 41.8 | 41.2 | 41.9 | 41.8 | 41.6 | 41.8 | 41.6 | 41.4 | 41.3 |
| Machinery, except electrical...-.-.....-do | 42.6 | 42.1 | 42.0 | 42.3 | 42.3 | 4.3 | 42.2 | 42.5 | 42.3 | 42.7 | 42.6 | 42.6 | 42.5 | 42.2 | - 42.5 | 42.3 |
| Electrical equipment and sup | 40.2 | 40.3 | 40.5 | 40.7 | 40.4 | 40.3 | 40.2 | 40.4 | 39.7 | 40.7 | 40.9 | 40.6 | 40.6 | 40.3 | + 40.4 | 40.4 |
| Transportation equipment. | 41.4 | 42.2 | 42.2 | 42.3 | 42.5 | 42.3 | 41.8 | 41.4 | ${ }^{41.6}$ | 41.6 | 41.5 | 41.1 | 41.6 | -42.3 | +41.2 | 41.5 |
| Instruments and related products....-. do | 41.3 <br> 39 | 40.5 39.3 | 40.6 39.3 | 40.6 39.6 | 40.6 39.4 | 40.7 39.2 | 40.5 39.0 | 40.7 39.2 | 39.7 37.6 | 40.7 39.0 | 40.8 39.5 | 40.8 39.1 | 40.9 39 | +40.9 -39.1 | +41.0 +38.9 | 41.0 39.0 |
|  | 39.7 | 39.8 | 39.9 | 40.0 | 39.9 | 39.7 | 39.9 | 39.8 | 39.1 | 39.9 | 39.8 | 39.8 | 39.8 | 39.7 | 39.6 | 39.7 |
| Overtime hours..............................do | 3.1 | 3.3 | 3.4 | 3.4 | 3.3 | 3.4 | 3.4 | 3.6 | 3.2 | 3.4 | 3.4 | 3.4 | 3.4 | 3.4 | 38.4 | 3.2 |
| Food and kindred products .-. | 40.9 | 40.8 | 41.0 | 40.8 | 40.8 | 40.6 | 40.9 | 40.6 | 40.7 | 40.9 | 40.9 | 40.8 | 40.7 | 40.6 | - 40.9 | 41.3 |
| Tobaceo manufactures | 38.6 | 37.8 | 38.7 | 38.2 | 37.7 | 37.5 | 37.1 | 37.2 | 36.6 | 36.5 | 36. 4 | 38.1 | 39.5 | - 38.2 | $\stackrel{37.2}{ }$ | 37.0 |
| Textile mill products. | 40.9 | 41.2 | 41.2 | 41.4 | 41.2 | 41.1 | 41.2 | 40.6 | 39.9 | 40.9 | 41.1 | 41.0 | 41.2 | - 41.2 | + 40.8 | 40.7 |
| Apparel and other textile products.....do. | 36.0 | 36.1 | 36.1 | 36.4 | 36.3 | 36.0 | 36. 1 | 36.2 | 35.2 | 36.0 | 36.0 | 36.1 | 36.2 | ' 36.0 | 36.0 | 35.9 |
| Paper and allied products...-...-......-do | 42.8 | 42.9 | 43.0 | 43.2 | 43.1 | 43.0 | 43.2 | 43.5 | 42.5 | 43.2 | 43.4 | 43.0 | 42.9 | 43.0 | 42.8 | 42.7 |
| Printing and publishing.-.............. do | 38.4 | 38.3 | 38.5 | 38.5 | 38.6 | 38.4 | 38.5 | 38.4 | 37.9 | 38.3 | 38.3 | 38.4 | 38.4 | 38.5 | 38.4 | 38.3 |
| Chemicals and allied products | 41.6 | 41.8 | 41.8 | 41.9 | 41.9 | 41.9 | 41.9 | 41.9 | 41. 7 | 41.7 | 41.6 | 41.8 | 41.8 | $\stackrel{41.9}{ }$ | 41.8 | 41.5 |
| Petroleum and coal products..........-do | 42.7 | 42.5 | 42.2 | 42.5 | 42.6 | 42.6 | 42.7 | 41.8 | 42.6 | 43.2 | 42.9 | 43.0 | 42.2 | -42.9 | -42.7 | 42.7 |
| Rubber and plastics products, nec.....do | 41.4 | 41.5 | 41.5 | 41.6 | 41.6 | 41.4 | 41.5 | 41.5 | 40.7 | 41.4 | 41.4 | 41.4 | 41.3 | '41.2 | ' 40.9 | 40.9 |
| Leather and leather products........... ${ }^{\text {do }}$ | 38.1 | 38.3 | 38.0 | 38.1 | 38.6 | 37.9 | 37.8 | 37.6 | 35.3 | 37.6 | 37.7 | 37.6 | 37.4 | - 37.0 | ' 36.8 | 37.2 |
| Wholessle and retail trade..--...............do- | 36.5 | 36.0 | 36.2 | 36.1 | 35.9 | 35.8 | 35.7 | 35.8 | 35.7 | 35.7 | 35.6 | 35.7 | 35.7 | 35.7 | 35.8 | 35.6 |
| Wholesale trade. | 40.3 | 40.1 | 40.2 | 40.2 | 40.1 | 40.0 | 40.0 | 40.1 | 40.1 | 40.1 | 40.2 | 40.1 | 40.0 | 40.0 | - 40.3 | 40.4 |
|  | 35.3 | 34.7 | 34.8 | 34.7 | 34.5 | 34.5 | 34.3 | 34.4 | 34.2 | 34.3 | 34.1 | 34.3 | 34.2 | 34.2 | - 34.3 | 34.1 |
| Finance, insurance, and real estate..........do | 37.0 | 37.0 | 37.1 | 37.1 | 37.1 | 36.9 | 37.0 | 37.2 | 37.1 | 37.1 | 37.1 | 37.0 | 37.2 | -37.0 | 37.0 | 36.9 |
| Semenally Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Man-hours in nonfarm estab., all employees, seasonally adjusted, annual rate $\dagger$ I <br> bil. man-hours.- | 131.45 | 134.62 | 135.57 | 135.75 | 135.89 | 135.83 | 136.19 | 137.07 | 137.08 | 138.44 | 138.42 | 139.15 | 139.43 | '139.45 | -139.94 | 139.84 |
| Man-hour indexes (aggregate weekly), industrial and construction industries, total $\dagger$ $\qquad$ |  | 115.4 |  |  | 116.0 | 115.9 | 116.9 |  |  |  |  |  | 118.6 | -118.0 | +119.0 |  |
|  | 79.4 | 78.6 | 80.4 | 80.7 | 70.3 | 81.3 | 81.7 | 82.0 | 82.5 | 81.1 | 82.8 | 81.7 | 78.9 | r81.4 | -82. 5 | 81.6 |
| Contract construction...-..-................. do | 111.1 | 112.0 | 112.2 | 112.9 | 113.8 | 110.0 | 115.3 | 117.7 | 118.0 | 117.7 | 117.4 | 119.3 | 119.5 | ¢ 117.9 | ${ }^{117.8}$ | 118.6 |
|  | 115.9 | 117.9 | 117.9 | 118.7 | 118.7 | 118.7 | 119.0 | 119.1 | 118.4 | 120.3 | 120.0 | 119.7 | 120.4 | $\stackrel{119.8}{ }$ | 121.1 | 120.4 |
| Durable goods -----------.................d. ${ }^{\text {do }}$ | 121.6 | 123.4 | 123.0 | 124. 1 | 124.1 | 124.4 | 124.5 | 125.3 | 124.9 | 126.8 | 126.3 | 125.8 | 126.9 | +126.2 | r 128.6 | 127.3 |
| Ordnance and accessori | 204.5 | 223.8 | 231.1 | 228.8 | 216.3 | 227.2 | 226.6 | 220.6 | 221.1 | 226.2 | 222.1 | ${ }^{219.3}$ | 2163 | - 211.5 | +208. 6 |  |
| Lumber and wood products.............do | 93.1 | 93.9 | 94.6 | 95.0 | 94.2 | 94.2 | 96.0 | 94.2 | 95.9 | 96.3 | 94.2 | 95.3 | 94.7 | - 92.1 | r 92.6 | 93.0 |
| Furniture and fixtures.................do | 121.8 | 128.0 | 129.0 | 129.6 | 130.2 | 130.4 | 130.8 | 132.9 | 132.3 | 134.2 | 135.9 | 135.6 | 134.6 | $\stackrel{\text { r }}{ } \times 131.6$ | +133.2 | 132.9 |
| Stone, clay, and glass products..........do | 106.3 | 109.2 | 111.0 | 111.8 | 112.4 | 112.0 | 113.9 | 114.2 | 115.9 | 115.7 | 113.6 | 113.3 | 114.0 | + 112.2 | +113.0 | 114.4 |
| Primary metal industries...............do | 110.3 | 110.2 | 105.9 | 108.5 | 107.7 | 108.1 | 110.0 | 111.0 | 111.5 | 112.9 | 111.9 |  | 113.7 | ${ }_{+} 113.2$ |  |  |
| Fabricated metal products...............do | 123.9 | 126.9 | 126.7 | 128.1 | 129.9 | 130.6 | 129.9 | 131.3 | 130.1 | 133.0 | 132.4 | 132.1 | 132.8 | + +132.2 | ${ }^{7} 132.7$ | 132.7 |
| Machinery, except electrical.............. do | 137.4 | 133.0 | 132.1 | 133.4 | 133.8 | 135.1 | 134.0 | 136.3 | 136.7 | 137.3 | 137.7 | 137.3 | 138.1 | ${ }^{\text {r }} 136.3$ | ${ }^{+} 137.3$ | 137.8 |
| Electrical equipment and supplies...-. ${ }^{\text {do }}$ | 143.0 | 143.5 | 144.2 | 144.8 | 143.5 | 143.5 | 143.8 | 146.0 | 144.7 | 149.3 | 150.6 | 150.8 | 150.6 | ${ }_{+150.4}^{15}$ | + 150.6 | 150.4 |
| Transportation equipment-............do. | 114.2 | 121.7 | 121.3 | 122.5 | 122.6 | 121.7 | 120.0 | 119.9 | 119.4 | 119.9 | 118.6 | 115.7 | 120.0 | $\underset{+121.7}{+130}$ | + 131.2 |  |
| Instruments and related products.....- do | 127.4 108.9 | 126.0 109.7 | 126.5 109.8 | 126.6 110.3 | 127.1 110.4 | 127.8 110.5 | 127.5 111.8 | 128.5 112.4 | 125.7 106.3 | 130.2 11.2 | 130.6 112.3 | 131.5 | 130.9 11.4 | + $\begin{array}{r}\text { ¢ } \\ +11180.4 \\ \hline 1\end{array}$ | ¢ $\begin{array}{r}131.2 \\ \text { r } 110.2\end{array}$ | 131.2 11.5 |
| Miscellaneous manufacturing ind......- do. | 108.9 | 109.7 | 109.8 | 110.3 | 110.4 | 110.5 | 111.8 | 112.4 | 106.3 | 111.2 | 112.3 | 110.8 | 111.4 | r 111.8 | r 110.2 | 110.5 |
| Nondurable goods --.....-.-.............do | 108.6 | 110.7 | 111.3 | 111.5 | 111.7 | 111.3 | 111.8 | 111.0 | 109.8 | 111.8 | 111.7 | 111.8 | 112.1 | - 111.5 | - 111.4 | 111.4 100.4 |
| Food and kindred products.............do | 96.2 | 96.2 | 96.8 | 96.4 | 96.5 | 96.0 | 97.3 | 96.9 | 97.9 | 97.8 | 97.6 | 97.4 | ${ }_{83}^{96.8}$ | - 976.2 |  |  |
| Tobacco manufactures ...-............... do | 86.8 | 82.2 | 87.3 | 83.8 | 80.5 | 80.0 | 78.0 | 80.5 | 77.0 | 76.8 | 75.5 | 80.2 | 83.1 | $\begin{array}{r}\text { r } \\ +79.2 \\ \hline\end{array}$ | +81.6 +104.1 | 77.8 103.5 |
| Textile mill products--.-..-..-.....-do | 102.7 116.8 | 106.7 117.5 | 107.3 117.5 | 107.7 119.0 | 107.1 118.9 | 107.2 117.5 | 1107.5 | 106.1 | 104.1 114.3 | 106.3 117.6 | 118.2 | 105.5 118.8 | 106.2 119.1 | - 1106.2 | - 1104.1 | 116.9 |
| Paper and allied products...............do. | 114.9 | 117.7 | 118.5 | 119.1 | 119.4 | 119.8 | 121.0 | 122.1 | 120.4 | 122.4 | 121.6 | 121.6 | 121.7 | 121.8 | - 121.7 | 121.2 |
| Printing and publishing...................do. | 116.7 | 117.0 | 118.0 | 117.5 | 118.5 | 118.2 | 118.7 | 118.8 | 117.0 | 118.5 | 118.3 | 118.1 | 118.9 | -119.4 | r 119.3 | 119.3 |
| Chemicals and allied products...........-do | 118.6 | 122.4 | 123.0 | 123.3 | 123.7 | 124.3 | 124.5 | 124.5 | 124.5 | 124.5 | 123.6 | 124.2 | 125.4 | -125.1 | -124.8 | 122.5 |
| Petroleum and coal products.-........-d. do. | 80.8 | 83.0 | 82.2 | 82.1 | 83.7 | 83.7 | 83.9 | 50.4 | 71.0 | 82.8 | 83.6 | 83.8 | 82.9 | -84.3 | r 83.2 -163 | 82.5 161.9 |
| Rubber and plasties products, nec.....-do.... | 144.4 | 157.2 | 159.5 | 159.9 | 161.0 | 159.8 | 161.0 | 162.0 | 160.4 | 163.5 | 163.5 | ${ }_{1}^{164.2}$ |  |  |  | 161.9 89.2 |
| Leather and leather products.-.-.......do.... | 94.8 | 96.0 | 95.5 | 95.4 | 97.0 | 95.2 | 94.3 | 94.1 | 87.2 | 92.6 | 92.5 | 92.3 | 91.5 | r 89.0 | r 88.8 | 89.2 |
| WEEKLY AND HOURLY EARNINGS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Not Seasonally Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| A verage weekly gross earnings per production worker on payrolls of nonagricultural estab.:19 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 135.89 | 143.05 | 144.62 | 146. 45 | 138.86 | 148.52 | 151. 12 | 150.15 | 149.60 | 148.54 | 154.78 | 155.30 | 150.88 | ${ }_{-183.91} 150$ | ${ }_{1}^{187} .77$ | 192.27 |
| Contract construction-1....................d. do.... | 154.95 | 164. 56 | 170.72 | ${ }^{173.76}$ | 173. 57 | 159.35 | 168.81 | 168.09 | 166. 90 | 171.86 | 174.46 | 179.92 | 129.65 | 18180 129.90 | - ${ }_{1}^{189.92}$ |  |
| Manuiacturing establishments..............-do | 114.90 | 122. 51 | 121.69 | 125. 25 | 125.77 | 125.97 | 127.82 | 126. 05 | 124.80 | 127.39 | 127.58 | 128.61 |  |  |  |  |
| ${ }^{r}$ Revised. ${ }^{p}$ Preliminary. <br> $\dagger$ See corresponding note, bottom of p. S-13. |  |  |  |  |  |  | ee corre | spondin | note, b | tom 0 | p. S-13. |  |  |  |  |  |


| Unleas otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. ${ }^{\text {P }}$ |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS-Continued



| Unless otherwise stated, statigtics through 1966 and deacriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS-Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
HELP-WANTED ADVERTISING \\
Seasonally adjusted index \(\ddagger\) \(\qquad\) 1957-59=100.
\end{tabular} \& r 186 \& r 205 \& - 208 \& - 218 \& - 222 \& 222 \& - 225 \& -224 \& 230 \& 232 \& r232 \& r 232 \& - 228 \& - 227 \& 224 \& \\
\hline LABOR TURNOVER \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Manufacturing establishments: Unadjusted for seasonal variation: \(\triangle\) \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Accession rate, total mo. rate per 100 employees.- \& 4.4 \& 4.6 \& 5.7 \& 5.7 \& 5.0 \& 3.8 \& 3.0 \& 4.6 \& 3.9 \& 4.4 \& 4.5 \& 4.8 \& 6.6 \& - 5.1 \& \({ }^{\text {p }} 5.6\) \& \\
\hline  \& 3.3 \& 3.5 \& 4.3 \& 4.5 \& 4.0 \& 2.9 \& 2.2 \& 3.3 \& 3.0 \& 3.4 \& 3.5 \& 3.8 \& 5.4 \& + 3.9 \& P4.2 \& \\
\hline  \& 4.6 \& 4.6 \& 6.0 \& 6.3 \& 4.9 \& 4.1 \& 3.8 \& 4.5 \& 4.0 \& 4.4 \& 4.5 \& 4.6 \& 4.5 \& 5.3 \& P. 6.1 \& \\
\hline  \& 2.3
1.4 \& 2. 2.2 \& 3.7 \& 4.1 \& 2.8
1.2 \& 2.1 \& 1.6
1.4 \& 2.3 \& 2.1
1.0 \& 2.4
1.0 \& 2.6
.9 \& 2.7
.9 \& \(\begin{array}{r}2.6 \\ \\ \hline\end{array}\) \& +2.6

$r$ \& | p 3.9 |
| :--- |
| 1.1 | \& <br>

\hline Seasonally adjusted: $\triangle$ \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Accession rate, total. --------------------- do- \& \& \& 4.6
3.5 \& 4.7
3.6 \& 4.8

3.6 \& | 4.6 |
| :--- |
| 3.5 | \& 4.7

3.7 \& | 4.9 |
| :--- |
| 3.8 |
| 1 | \& 4.6

3.7 \& 4.6
4.0 \& 4.9
3.9 \& 4.8
3.7 \& 5.0
3.8 \& $\begin{array}{r}4.8 \\ .3 \\ \hline 8\end{array}$ \& p 4.5
$p 3.4$ \& <br>
\hline  \& \& \& 3.5

4.9 \& | 3.6 |
| :--- |
| 4.6 |
| 1 | \& 3.6

4.6 \& 3.5
4.5 \& 3.7 4.2 \& 3.8
4.6 \& 3.7
4.8 \& 4.0
4.9 \& 3.9
4.9 \& 3.7
5.0 \& 3.8
4.9 \& $\begin{array}{r} \\ \hline\end{array}$ \& ${ }^{p} 3.4$ \& <br>
\hline  \& \& \& 2.6 \& 2.4 \& 2.6 \& 2.6 \& 2.5 \& 2.7 \& 2.7 \& 2.7 \& 2.7 \& 2.8 \& 2.7 \& r 2.7 \& ${ }^{\circ} 2.8$ \& <br>
\hline Layoff -..---...---.....-..............-. do...- \& \& \& 1.2 \& 1.2 \& 1.2 \& 1.1 \& 1.1 \& 1.1 \& 1.1 \& 1.2 \& 1.0 \& 1.1 \& 1.1 \& 1.2 \& ${ }^{p} 1.1$ \& <br>
\hline Industrial disputes \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Strikes and lockouts: Beginning in period: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& 4,595
2,870 \& $\mathbf{5 , 0 4 5}$
$\mathbf{2 , 6 4 9}$ \& 466
154 \& 448
170 \& 434
279 \& 327
130 \& 183
64 \& 320
182 \& 330
137 \& 420 \& ${ }_{253}^{570}$ \& 660
219 \& 560
181 \& 500
220 \& 500
160 \& <br>
\hline In effect during month: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& \& \& 821
360 \& ${ }_{349} 73$ \& 741
415 \& ${ }_{306}^{617}$ \& 408
189 \& 480
255 \& 500
266 \& 600
261 \& 770
303 \& 870
329 \& 800 \& \& 770 \& <br>
\hline  \& 42,100 \& 49,018 \& 4,049 \& 3,081 \& 3,992 \& 2,431 \& 1,693 \& 3. 380 \& 2,590 \& 2,080 \& 2,740 \& 3,530 \& 3,370 \& 3,420 \& 2,890 \& <br>
\hline EMPLOYMENT SERVICE AND UNEMPLOX-
MENT INSURANCE \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Nonfarm placements .---------.-.-....-.-.thous.- \& 5,817 \& 5,733 \& 531 \& 561 \& 540 \& 426 \& 360 \& 392 \& 373 \& 397 \& 454 \& 437 \& 512 \& 469 \& 471 \& <br>
\hline Unemployment insurance programs:
Insured unemployment, all programs......do..-- \& 1,270 \& 1,187 \& 1,023 \& 867 \& 861 \& 984 \& 1,252 \& 1,584 \& 1,550 \& 1,384 \& 1,162 \& 970 \& 911 \& 1,088 \& 1,015 \& <br>
\hline State programs: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Initial claims.-......-......-....-.-.-. do..-- \& 11,760 \& 10, 463 \& 778 \& 604 \& 701 \& 788 \& 1,161 \& 1,240 \& 890 \& 709 \& 756 \& ${ }_{6} 613$ \& 710 \& 1,105 \& 731 \& <br>
\hline Insured unemployment, weekly avg...-do..-Percent of covered employment: $0^{7}$ \& 1,205 \& 1,111 \& 955 \& 802 \& 794 \& 913 \& 1,172 \& 1,491 \& 1,459 \& 1,300 \& 1,090 \& 906 \& 852 \& 1,021 \& 948 \& <br>
\hline  \& 2.5 \& 2.2 \& 1.9 \& 1.6 \& 1.6 \& 1.8 \& 2.3 \& 3.0 \& 2.9 \& 2.6 \& 2.2 \& 1.8 \& 1.7 \& 2.0 \& 1.8 \& <br>
\hline Seasonally adjusted-.............-.-......- \& 1,017 \& 936 \& $\stackrel{2.2}{804}$ \& \& 2.1 \& 2.1
680 \& 2.1
885 \& 2.1
1,206 \& 2.1
1,290 \& 2.1
1,190 \& 2.0
1,022 \& 2.0
800 \& \& 2.2 \& 2.2
832 \& <br>
\hline Benefits paid weekly average............thil. \$-. \& 2,092.3 \& 2,031.9 \& 150.0 \& 121.8 \& 126.0 \& 122.5 \& 170.3 \& 246.1 \& 234.2 \& 226.5 \& 200.1 \& 153.0 \& 135.0 \& 159.2 \& 156.7 \& <br>
\hline Federal employees, insured unemployment, weekly average........................-.-.-. \& 20 \& 23
23 \& 20 \& 19 \& 20 \& 21 \& 22 \& 24 \& 24 \& 23 \& 20 \& 17 \& 18 \& 19 \& 18 \& <br>

\hline | Veterans' program (UCX): |
| :--- |
| Initial claims | \& 222 \& 289 \& 26 \& 22 \& 26 \& \& 29 \& \& \& \& \& \& \& 32 \& \& <br>

\hline Insured unemployment, weekk avg...-do...- \& 23 \& 32 \& 32 \& 28 \& 27 \& 32 \& 38 \& 4 \& 43 \& 40 \& 35 \& 29 \& 30 \& 36 \& 37 \& <br>
\hline Beneficiaries, weekly average.-...-.-.-do...- \& 46 \& 69. \& 29 \& 26 \& 24 \& 26 \& 34 \& 41 \& 42 \& 39 \& 35 \& 28 \& 27 \& 31 \& 35 \& <br>
\hline  \& 46.3 \& 69.2 \& 5.9 \& 5.2 \& 5.2 \& 5.3 \& 7.2 \& 9.0 \& 8.0 \& 7.8 \& 7.4 \& 5.8 \& 5.5 \& 6.9 \& 7.2 \& <br>
\hline Applications.....-...---...............thous.- \& 241 \& 139 \& 10 \& \& \& \& 11 \& 12 \& \& \& \& 11 \& 11 \& 17 \& 7 \& <br>
\hline Insured unemployment, weekly avg...do--- \& 20 \& 20 \& 16 \& 18 \& 20 \& 18 \& 19 \& 24 \& 23 \& 21 \& 18 \& 17 \& 11 \& 13 \& 13 \& <br>
\hline Benefits paid....----------------.-..-mil. \$.- \& 40.6 \& 40.4 \& 3.1 \& 3.1 \& 4.0 \& 3.4 \& 3.6 \& 4.8 \& 4.3 \& 4.1 \& 3.4 \& 2.8 \& 2.0 \& 2.1 \& 2.4 \& <br>
\hline
\end{tabular}

FINANCE

$r$ Revised. PPreliminary. ${ }^{1}$ Beginning Feb. 1969, data for indicated month exclude loans by Federal Intermediate Credit Banks outside the Farm Credit Adm system now reported quarterly only. $\Delta$ Adjusted to new benchmarks and seasonal factors; see note " $\uparrow$,"p. S-13. $\ddagger$ Revised (back to 1960) to incorporate new seasonal factors; see note " $\ddagger$ ", p. S-15, Oct. 1969 SURVEY.

[^9]| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | End of year |  | Aug. | Sept. | Oct. | Nov. | Dac. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FINANCE-Continued

| BANKING-Continued <br> All member banks of Federal Reserve System, averages of daily figures: <br> Reserves held, total. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 125,260 124,915 | 122,221 | 25, 26.094 | 26, 077 | 26,653 | 26,785 | 26,766 | 28,063 27,846 | 27, 291 | 26, 5354 | 27,079 | 27, 203 | 27,317 | 26,980 | P27,079 26 | 26,951 26,735 |
| Excess | 1345 | 1455 | ${ }^{26}$, 375 | 383 | $\begin{array}{r}260 \\ \hline 20\end{array}$ | 26,424 | 20,455 | , 217 | 228 | 217 | 152 | 27,00 300 | 20,343 | 26, 116 | r 305 | 216 |
| Borrowings from Federal Reserve banks .-. do | 1238 | 1765 | 565 | 515 | 427 | 569 | 765 | 697 | 824 | 918 | 996 | 1, 402 | 1,407 | 1,190 | r 1, 249 | 1,067 |
| Free reserves | 1107 | 1-310 | -190 | -132 | -167 | -245 | -310 | -480 | -596 | -701 | -844 | -1,102 | -1,064 | -1,074 | - -946 | -851 |
| arge commercial banks reporting to Federal Reserve System, Wed. nearest end of yr. or mo.: Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 81,848 | 88,930 | 76, 793 | 78,029 | 79, 134 | 78,963 | 88,930 | 81, 120 | 79,826 | 81, 891 | 79,374 | 77, 040 | 478,248 | 78, 135 | 79, 444 | 80, 460 |
| Demand, total $¢$ | 127, 277 | 144, 295 | 117,004 | 127, 364 | 123,574 | 125,007 | 144, 295 | 127,002 | 124, 747 | 128, 683 | 134, 765 | 127, 254 | 4135,809 | 127, 152 | 129, 567 | 134, 717 |
| Individuals, partnerships, and corp....do | 92,380 | 102, 818 | 84,929 | 88,412 | 88,655 | 91,495 | 102, 818 | 90, 113 | 89, 131 | 93, 164 | 92, 700 | 89, 414 | 493,690 | 90, 094 | 91, 903 | 92, 470 |
| State and local governments...---...- do | 6,231 | 7,675 | 5,516 | 6, 366 | 6, 175 | 6, 175 | 7,675 | 6, 318 | 6, 272 | 6,257 | 7,005 | 6, 270 | 46,628 | 6, 233 | 6, 363 | 6,860 |
| U.S. Government..-.-.---............... do | 3,818 | 3,437 | 3, 055 | 5,485 | 3,990 | 1, 429 | 3,437 | 5,434 | 3,882 | 2,003 | 6,946 | 4,112 | ${ }^{4} 3,618$ | 3,382 | 1,228 | 3,952 |
| Domestic commercial banks .........-- do | 15, 752 | 19,064 | 13,635 | 16,216 | 14,896 | 15, 596 | 19,064 | 14,596 | 14,915 | 16,259 | 16,315 | 16,239 | 4 18,999 | 16,125 | 18, 182 | 17, 544 |
| Time, total 9 $\qquad$ do Individuals, partnerships, and corp.: | 102, 921 | 112, 103 | 108, 259 | 109, 359 | 110, 771 | 111, 937 | 112, 103 | 110, 030 | 109, 211 | 108, 387 | 106,949 | 106, 188 | 403,111 | 100,602 | 98, 581 | 97, 919 |
| Savings.....-..--......-............... do | 48,864 | 49,161 | 48,269 | 48,512 | 48,522 | 48,672 | 49,161 | 48,340 | 48,335 | 48, 650 | 47,737 | 47, 691 | 447, 512 | 46,953 | 46,653 | 46,652 |
|  | 38,273 | 45, 013 | 43, 042 | 44, 023 | 45, 106 | 45,926 | 45, 013 | 44, 416 | 44, 201 | 43, 419 | 42, 908 | 42, 511 | 440,916 | 39,740 | 38, 590 | 38, 049 |
| Loans (adjusted), tot | 143, 951 | 161,824 | 148,615 | 153, 411 | 151,926 | 154,023 | 161,824 | 156, 682 | 157, 587 | 159, 640 | 162,397 | 161, 977 | ${ }^{4} 170,468$ | r168,004 | 166, 481 | 168,805 |
| Commercial and industria | 66, 201 | 73, 988 | 68, 008 | 69, 553 | 69, 702 | 71,178 | 73, 988 | 72,896 | 73, 727 | 75, 269 | 76,659 | 76, 636 | ${ }^{4} 78,590$ | r 77,607 | 76, 644 | 78, 428 |
| For purchasing or carrying securitie | 8.340 | 9,533 | 8, 751 | 10, 245 | 8,296 | 7,697 | 9,533 | 7,390 | 7,234 | 7,025 | 7,233 | 6,927 | ${ }^{4} 77,563$ | 7,269 | 6, 719 | 6, 585 |
| To nonbank financial institutions......... do | 10,415 | 11,866 | 9,789 | 10, 587 | 10,240 | 10,287 | 11,866 | 10,401 | 10, 535 | 10,709 | 11,349 | 10,806 | 411, 927 | r 10,967 | 11, 154 | 11,352 |
|  | 29,126 | 32, 051 | 30,866 | 31, 197 | 31,469 | 31, 773 | 32, 051 | 32, 220 | 32, 472 | 32,627 | 32,877 | 33, 022 | 433, 252 | 33, 303 | 33, 550 | 33, 688 |
|  | 37, 702 | 40,882 | 38,670 | 40,137 | 39,482 | 40,453 | 40,882 | 42, 745 | 42, 727 | 42,949 | 42,065 | 42,910 | $4+44,917$ | - 44,658 | -44,419 | 45, 063 |
| Investments, to | 61,818 | 68,347 | 64, 129 | 66, 239 | 68, 051 | 66,525 | 68,347 | 65,861 | 63, 193 | 64, 066 | 63, 169 | 60, 758 | ${ }^{4} 60,168$ | 60,081 | 59,426 | 58, 230 |
| U.S. Government securities, total...-..... do | 28,371 | 29,354 | 27, 781 | 28, 602 | 30,099 | 28, 231 | 29,354 | 27, 656 | 25, 146 | 26, 073 | 24, 791 | 23,077 | 422,820 | 23, 468 | 23,336 | 22, 260 |
| Notes and bonds. | 22,322 | 24, 040 | 24, 401 | 24,701 | 24, 770 | 24, 480 | 24, 040 | 23, 649 | 22,851 | 22,552 | 22,500 | 21, 803 | 421,382 | 21, 138 | 21, 118 | 20,645 |
|  | 33, 447 | 38, 993 | 36, 348 | 37, 637 | 37, 952 | 38, 294 | 38, 993 | 38, 205 | 38, 047 | 37,983 | 38,378 | 37, 681 | 437,348 | 36, 613 | 36, 090 | 35, 970 |
| Commercial bank credit (last Wed. of mo., except for June 30 and Dec. 31 call dates), seas. adj. $\ddagger$ Total loans and investments $\odot$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 24 | 384.6 251.6 | 370.4 | 374.6 243.6 | 379.4 | 381.6 250.4 | 384.6 251.6 | 385.9 253.7 | 387.9 | 386.8 257.5 | 389.9 | 390.8 | 4395.2 | 395.7 268.8 | 4 | 394.7 |
| U.S. Government securitie | 59.7 | 61.5 | 63.9 | 64.0 | 64.2 | 61.0 | 61.5 | 60.8 | 58.1 | 57.4 | 57.6 | 56.0 | - 56.0 | 56.6 | 56.6 | 54.5 |
|  | 61.4 | 71.5 | 65.5 | 67.0 | 68.5 | 70.2 | 71.5 | 71.4 | 71.5 | 71.9 | 71.7 | 71.5 | 171.2 | 70.3 | 69.6 | 69.8 |
| Money and interest rates: $\%$ <br> Bank rates on short-term business loans: $\dagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In 35 centers. | 25.99 | 2 6.68 | 6.89 |  |  | 6.61 |  |  | 7.32 |  |  | 7.86 |  |  | 8.82 |  |
|  | 25.72 | 26.45 | 6.67 |  |  | 6.40 |  |  | 7.13 |  |  | 7.66 |  |  | 8.65 |  |
| 7 other northeast centers.-..-.-......... do | 26.34 | 27.01 | 7.16 |  |  | 6.95 |  |  | 7.59 |  |  | 8.18 |  |  | 9.14 |  |
| 8 north central centers. .-...............- do | 25.96 | 26.72 | 6.96 |  |  | 6.69 |  |  | 7.41 |  |  | 7.89 |  |  | 8.85 |  |
| 7 southeast centers....-.-.-.-.-.-.-.-. - do | ${ }^{2} 5.96$ | 26.50 | 6.74 |  |  | 6.44 |  |  | 7.01 |  |  | 7.66 |  |  | 8.46 |  |
|  | ${ }^{2} 6.06$ | 26. 66 | 6.86 |  |  | 6. 48 |  |  | 7.25 |  |  | 7.87 |  |  | 8.85 |  |
| 4 west coast center | 26.09 | ${ }^{2} 6.64$ | 6.86 |  |  | 6.62 |  |  | 7.35 |  |  | 7.83 |  |  | 8.75 |  |
| Discount rate (N.Y.F.R. Bank), end of year or month percent. | 4.50 | 5. 50 | 5.25 | 5.25 | 5.25 | 5.25 | 5. 50 | 5. 50 | 5.50 | 5. 50 | 6.00 | 6.00 | 6.00 | 6.00 | 6.00 | 6. 00 |
| Federal intermediate credit bank loans...-do. | 25.88 | 26.41 | 6.61 | 6.61 | 6.59 | 6.54 | 6.53 | 6. 54 | 6.64 | 6.70 | 6.72 | 6.84 | 7.02 | 7.26 | 7.51 |  |
| Federal land bank loans ...-------------- do | 26.02 | 26.85 | 6.96 | 6.96 | 6.96 | 6. 96 | 6.97 | 6.98 |  |  |  |  |  |  |  |  |
| Home mortgage rates (conventional 1st mortgages): $\ddagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| New home purchase (U.S. avg.) --.-.- percent.- | 26.33 | 26.83 | 7.10 | 7.10 | 7.09 | 7.07 | 7.09 | 7.16 | 7.26 | 7.32 | 7.47 | 7.50 | 7.62 | 7.76 | 7.86 | 7.92 |
| Existing home purchase (U.S. avg.)......do.... | 26.40 | 26.90 | 7.12 | 7.11 | 7.09 | 7.07 | 7.09 | 7.18 | 7.28 | 7.35 | 7.46 | 7.54 | 7.64 | 7.79 | -7.90 | 7.92 |
| Open market rates, New York City: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bankers' acceptances (prime, 90 days) .-.-do | 34.75 | ${ }^{3} 5.75$ | 5.66 | 5.63 | 5.79 | 5.97 | 6.20 | 6. 46 | 6.47 | 6.66 | 6.86 | 7.38 | 7.99 | 8.41 | 8.04 | 8.14 |
| Commercial paper (prime, 4-6 months).-do. | ${ }^{3} 5.10$ | ${ }^{3} 5.90$ | 5. 88 | 5.82 | 5. 80 | 5.92 | 6.17 | 6. 53 | 6.62 | 6.82 | 7.04 | 7.35 | 8.23 | 8.65 | 8.33 | 8.48 |
| Finance Co. paper placed directly, 3-6 mo-do | 2 4.89 | ${ }^{2} 5.69$ | 5.74 | 5.61 | 5. 59 | 5. 75 | 5. 86 | 6.14 | 6.33 | 6. 38 | 6.38 | 6. 54 | 7.25 | 7.53 | 7.71 | 7. 61 |
| Stock Exchange call loans, golng rate....do...- | ${ }^{2} 5.66$ | 6.33 | 6. 50 | 6.50 | 6. 50 | 6.25 | 6. 50 | 6.97 | 7.00 | 7.26 | 7.50 | 7.50 | 8.31 | 8.50 | 8.50 | 8.50 |
| Yield on U.S. Government securities (taxable): 3-month bills (rate on new issue).... percent. 3-5 year issues. $\qquad$ do | $\begin{array}{r} 34.321 \\ \quad 36.07 \end{array}$ | $\begin{array}{r} \mathbf{8} 5.339 \\ \mathbf{8} 5.59 \end{array}$ | 5.095 5.32 | 5.202 5.30 | $\begin{array}{r} 5.334 \\ 5.42 \end{array}$ | $\begin{array}{r} 5.492 \\ 5.47 \end{array}$ | 5.916 $\mathbf{5 . 9 9}$ | 6.177 6.04 | 6.156 6.16 | 6.080 6.33 | 6.150 6.15 | 6.077 6.33 | 6.493 6.64 | 7.004 7.02 | 7.007 7.08 | 7.129 7.58 |
| CONSUMER CREDIT <br> (Short- and Intermediate-term) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total outstanding, end of year or month $\ddagger . .-$ mil. \$.- | 102, 132 | 113, 191 | 107,090 | 107,636 | 108,643 | 110, 035 | 113,191 | 112, 117 | 111, 569 | 111,950 | 113, 231 | 114,750 | 115,995 | 116, 597 | 117, 380 |  |
|  | 80, 926 | 89,890 | 85, 684 | 86, 184 | 87, 058 | 87,953 | 89,890 | 89, 492 | 89,380 | 89,672 | 90,663 | 91,813 | 93, 087 | 93,833 | 94,732 |  |
| Automobile paper ----.-....-.............- do | 30,724 | 34, 130 | 33, 325 | 33, 336 | 33, 698 | 33, 925 | 34, 130 | 34, 013 | 34, 053 | 34, 262 | 34,733 | 35, 230 | 35,804 | 36, 081 | 36, 245 |  |
| Other consumer goods paper-.-..........-d | 22,395 | 24, 899 | 22, 777 | 22,988 | 23, 248 | 23, 668 | 24, 899 | 24, 682 | 24, 404 | 24, 306 | 24, 399 | 24, 636 | 24,956 | 25, 172 | 25,467 |  |
| Repair and modernization loans.....-.....do | 3,789 | 3,925 | 3,857 | 3,881 | 3,910 | 3,931 | 3,925 | 3,886 | 3,875 | 3,874 | 3,903 | 3,964 | 4,022 | 4,039 | 4,063 |  |
| Personal loans .-.---------------------- | 24, 018 | 26,936 | 25, 725 | 25,979 | 26,202 | 26,429 | 26,936 | 26,911 | 27,048 | 27, 230 | 27, 628 | 27,983 | 28,305 | 28,541 | 28,957 |  |
| By type of holder: Financial institutions, total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial institutions, total...--.--...-do | 69,490 | 77, 457 | 74,690 | 75, 114 | 75, 871 | 76, 446 | 77,457 | 77, 360 | 77, 577 | 78,006 | 79,062 | 80, 155 | 81, 388 | 82, 130 | 82,910 |  |
|  | 32, 700 | 36, 952 | 35, 672 | 35, 923 | 36, 352 | 36, 560 | 36,952 | 37, 005 | 37, 056 | 37, 257 | 37, 854 | 38,347 | 38,916 | 39, 248 | 39,532 |  |
| Sales finance companies....-..........- do | 16, 838 | 18, 219 | 17, 670 | 17, 680 | 17, 823 | 17,960 | 18, 219 | 18, 175 | 18, 219 | 18, 253 | 18, 418 | 18, 636 | 18, 961 | 19, 127 | 19, 265 |  |
|  | 8,972 | 10, 178 | 9,739 | 9,851 | 9,962 | 10,049 | 10,178 | 10,101 | 10,153 | 10,294 | 10,508 | 10,699 | 10,939 | 11,054 | 11, 220 |  |
| Consumer finance comp | 8,103 | 8,913 | 8,490 | 8, 530 | 8,588 | 8,685 | 8,913 | 8,879 | 8,896 | 8,927 | 9,008 | 9,080 | 9, 146 | 9,293 | 9, 436 |  |
|  | 2,877 | 3, 195 | 3,119 | 3, 130 | 3, 146 | 3, 192 | 3,195 | 3,200 | 3,253 | 3,275 | 3,274 | 3,393 | 3,426 | 3,408 | 3,457 |  |
| Retail outlets, total. $\qquad$ do. $\qquad$ Automobile dealers. $\qquad$ do. | $\begin{array}{r} 11,436 \\ 285 \end{array}$ | $\begin{array}{r} 12,433 \\ 320 \end{array}$ | $\begin{array}{r} 10,994 \\ 313 \end{array}$ | $\begin{array}{r} 11,070 \\ 313 \end{array}$ | $\text { 11, } 187$ | $\begin{array}{r} 11,507 \\ 319 \end{array}$ | $\begin{array}{r} 12,433 \\ 320 \end{array}$ | $\begin{array}{r} 12,132 \\ 319 \end{array}$ | $\begin{array}{r} 11,803 \\ 319 \end{array}$ | $\begin{array}{r} 11,666 \\ 320 \end{array}$ | $\begin{array}{r} 11,601 \\ 325 \end{array}$ | $\begin{array}{r} 11,658 \\ 329 \end{array}$ | $\begin{array}{r} 11,699 \\ 333 \end{array}$ | $\begin{array}{r} 11,703 \\ 335 \end{array}$ | $\begin{array}{r} 11,822 \\ 336 \end{array}$ |  |
| Noninstallment credit, total | 21, 206 | 23,301 | 21,406 | 21, 452 | 21, 585 | 22,082 | 23,301 | 22,625 | 22, 189 | 22, 278 | 22,568 | 22, 937 | 22,908 | 22,764 | 22,648 |  |
| Single-payment loans, total $\ldots$.-............- do. Commercial banks, | 8,428 | 9, 138 | 8,774 | 8,868 | 8,943 | 9,024 | 9, 138 | 9,038 | 9,050 | 9, 139 | 9,216 | 9,218 | 9, 227 | 9,120 | 9,073 |  |
|  | 7,340 | 7,975 | 7, 627 | 7, 719 | 7, 704 | 7,857 | 7,975 | 7,878 | 7,877 | 7,961 | 8,040 | 8,017 | 8, 031 | 7,946 | 7,879 |  |
| Other financial institutions .-.-----.....do. | 1, 088 | 1, 163 | 1, 147 | 1, 149 | 1, 149 | 1,167 | 1,163 | 1,160 | 1,173 | 1,178 | 1,176 | 1,201 | 1,196 | 1,174 | 1,194 |  |
|  | 6, 968 | 7,755 | 6,574 | 6, 550 | 6,692 | 6,964 | 7,755 | 7,097 | 6,403 | 6,340 | 6,557 | 6,971 | 7,002 | 7,039 | 6, 988 |  |
|  | 1,029 | 1,305 | 1,245 | 1,267 | 1,268 | 1,294 | 1,305 | 1,334 | 1,316 | 1,303 | 1,320 | 1,362 | 1,428 | 1,498 | 1,550 |  |
|  | 5,810 | 6,408 | 6,058 | 6,084 | 5,950 | 6,094 | 6,408 | 6,490 | 6,736 | 6,799 | 6,795 | 6,748 | 6,679 | 6,605 | 6,587 |  |

r Revised.
${ }_{1}$ Average for Dec. ${ }^{2}$ Average for year. ${ }^{3}$ Daily average. ${ }^{4}$ Beginning June 1969, data are revised to include all bank premises subsidiaries, and other significant majorityowned domestic subsidiaries; also, loans and investments are now reported gross. For complete details see the Aug. 1969 Federal Reserve Bulletin.
o'For demand deposits, the term "adjusted" denotes demand deposits other than domestic loans, exclusive of loans to domestic commercial banks and after deduction of valuation
eserves (individual loan items are shown gross; i.e., before deduction of valuation reserves). FIncludes data not shown separately. ${ }^{\text {RRevised monthly data for commercial bank credit }}$ 1956-67 appear in the Dec. 1968 Federal Reserve Bulletin; and those for 1965-66 for home mortgage rates will be shown later. $\odot$ Adjusted to exclude interbank loans and beginning July 1969, data are reported gross. §For bond yields, see p. S-20. †Beginning Feb. 1967, series revised to cover 35 centers and exclude rates for certain loans formerly included (see May 1967 Federal Reserve Bulletin).

| Unlese otherwise stated, stadistics through 1966 and deacriptive notes, are shown in the 1967 edition of BUSINESS STATISTICS | 1987 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FINANCE-Continued

i Revised. ${ }^{2}$ Preliminary.
1 Data shown in 1967 and 1968 annual columns are for fiscel years ending June 30 of the cludes revisions not distributed to data for July 1967-Mar. 1968 will be sho
$0^{7}$ See note " $\ddagger$ "' on p. S-17.
TTables showing cash transactions and administrative budget receipts and expenditures
have been discontinued. Data shown in the indicated sections are from the monthly U.S. Treasury statement and are on the basis of budget concepts adopted Jan. 1968 . q Includes data for items not shown separately.
$\ddagger$ Revisoins for 1st qtr. 1966-1st qtr. 1968 for receipts and expenditures (natl. income and product accts. basis) are shown on p. 30 of the July 1969 survey; those for Apr. 1966-May

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## FINANCE-Continued

| LIFE INSURANCE-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ife Insurance Agency Management Association: $\ddagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1140,868 | 1150,743 | 12,189 | 11, 126 | 13,546 | 115,695 | 16, 276 | 10,586 | 11, 149 | 13, 360 | 13,947 | 12,436 | 13,261 | 12,104 | 13,230 |  |
| Ordinary (incl. mass-marketed ord.) $\dagger$.-do. | 94,694 | 104, 524 | 8,448 | 8, 138 | 9,831 | 8,882 | 9,859 | 8,094 | 8, 439 | 9, 798 | 9,632 | 9,602 | 9,691 | 9,053 | 8,791 |  |
| Groupt - .-.......-...................-. - do | ${ }^{\text {1 39, }} 118$ | 139,591 | 3,217 | 2, 457 | 3, 162 | 16,278 | 5, 853 | 1,992 | 2,191 | 2,971 | 3,770 | 2,240 | 3, 039 | 2,560 | 3,931 |  |
| Industrial.........................................- do | 7,056 | 6, 628 | 624 | 531 | 553 | 535 | 564 | 500 | 519 | 591 | 545 | 594 | 531 | 491 | 508 |  |
| Premiums collec |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total life insurance premlums -----.-. ${ }^{\text {do }}$ | 17,017 | 18,052 | 1,514 | 1,429 | 1,567 | 1,425 | 1,833 | 1,519 | 1,493 | 1,560 | 1, 655 | 1,531 | 1,536 | 1,580 | 1,520 |  |
| Ordinary (incl. mass-marketed ord.) $\dagger$-. do | 12,822 | 13, 510 | 1,129 | 1,072 | 1,192 | 1,084 | 1,243 | 1, 165 | 1, 137 | 1,181 | $\begin{array}{r}1,170 \\ \hline 289\end{array}$ | 1, 161 | 1, 159 | 1,192 | 1,125 |  |
|  | 2,843 | 3,201 | 285 | 258 | 276 | 246 | 340 | 252 | ${ }_{93}^{263}$ | 283 96 | 189 95 | 275 | 282 | 294 | 300 05 |  |
| MONETARY STATISTICS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gold and silver: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Monetary stock, U.S. (end of period)....mil. \$.. | 11,882 | 10,367 | 10,367 | , 367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 | 10,367 |
| Net release from earmark | -86 | 187 | -76 | 170 | 36 | 92 | -7 | -66 | -28 | -16 | 48 | 91 | -2 | -11 |  |  |
|  | 1,005,199 | 839,160 | 458 | 11, 732 | 11, 484 | 370 | 478 | 0 | 202 | 192 | 613 | 358 | 193 | 239 | 9,531 |  |
|  | 1,32,547 | 226, 262 | 13, 361 | 18, 365 | 20,770 | 16,128 | 15,824 | 14, 292 | 15,005 | 22,837 | 24,956 | 17, 156 | 23, 742 | 8,066 | 19, 519 |  |
| Production, world total....-.-...........mil. \$. | ${ }^{2 p 1,410.0}$ | 2p1,420.0 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,068.7 | 1,088.0 | 91.8 | 93.7 | 92.4 | 87.9 | 83.5 | 83.4 | 8.7 | 89.1 7.6 | 89.3 7.3 | 90.0 7.4 | 91.3 7.3 | 93.7 6.7 | 93.9 |  |
| Canada | 103.7 | 94.1 | 7.7 | 8.3 | 7.7 | 7.5 | 7.7 | 7.8 | 7.1 | 7.6 | 7.3 | 7.4 | 7.3 | 6.7 |  |  |
| Sllver: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 100, 710 | 249,973 | 17,207 | 18,806 | 20,990 | 11,884 | 21,529 | 8,653 | 17,648 | 10, 417 | 12,424 | 27, 930 | 8,643 8.299 | 8,365 5,427 | 10,889 |  |
| Imports Price at New York...........................-dol. per fine oz | 80,178 1.550 | 140,435 2.145 | 10,844 2.195 | 13,421 2.208 | 14,182 1.973 | 11,547 2.018 | 10,496 1.959 | 8,719 1.979 | 8,244 | 9,086 1.826 | 12,450 1.778 | 9, 406 1. 761 | 8,299 | 5,427 1.618 | 4,446 1.653 | 1.785 |
| Production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 37,206 $\mathbf{3 7 , 9 3 9}$ | 45,390 41,200 | 4,564 3,300 | 3,372 4,175 | 4, 616 2,869 | 3,596 $\mathbf{3 , 2 8 9}$ | 3,251 $\mathbf{3 , 8 0 7}$ | 3,176 | 3,211 | 3,569 | 3,387 | 4,140 | 3,587 |  |  |  |
|  |  | 41,200 37 | 3, 300 4,196 | 4,175 4,092 | 2,869 | 3,289 4,368 | 3,807 4,762 | 5,529 | 4, 723 | 5, 233 |  |  |  |  |  |  |
| Currency in circulation (end of period) .......bil. | 47.2 | 51.0 | 48.4 | 48.3 | 48.7 | 50.0 | 51.0 | 49.0 | 49.0 | 49.5 | 49.6 | 50.4 | 50.9 | 51.1 | 51.5 |  |
| Money supply and related data (avg. of dally fig.): $\oplus$ Unadjusted for seasonal variation: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total money supply.......-.............. bil. \$-. | 176.5 | г 188.6 | + 188.0 | +190.1 | r 192.0 | +195.3 | +201.0 | r 201.7 | - 194.8 | ${ }_{+}^{195.0}$ | + 199.2 | - 194.4 | r 197.0 | r 197.8 | r 196.0 45.4 | 197.8 45 |
| Currency outside banks-..--------.---- do | 39.4 | 42.0 | ${ }_{+}+42.5$ | 42.7 +147 | r 42.8 $r 149$ | +43.6 +151 | $\begin{array}{r}44.3 \\ \hline 156 \\ \hline\end{array}$ | + 43.5 | + ${ }^{43.4}$ | r +151.7 +151.3 | +43.8 +155.3 | F 44.2 -150.3 | r 44.7 +152.2 | r 45.2 +152.7 | 45.4 r 150.6 | 45.3 152.6 |
|  | 137.1 173.3 | $\begin{array}{r}\text { r } 146.6 \\ \Gamma \\ \hline\end{array}$ | $\begin{array}{r}+145.5 \\ +194 \\ \hline\end{array}$ | + 147.4 | r 149.2 +199.6 | +151.7 +201.3 + | $\begin{array}{r}\text { r } 156.7 \\ +203.1 \\ \hline 1\end{array}$ | r 158.2 <br> r 202.8 | - 151.4 | +151.3 +202.9 | - 155.3 | r 150.3 +202.2 | + 152.2 | $\begin{array}{r}+152.7 \\ +197 \\ \hline\end{array}$ | + $\begin{array}{r}\text { ¢ } 150.6 \\ +195.5\end{array}$ | 152.6 194.4 |
| Time depositsadjusted. ${ }^{\text {U }}$ ( Government demand depositsit......do | 173.3 5.1 | r 193.4 $r$ $r$ | r 194.7 r 5.6 | 196.6 r 6.1 | +199.6 +6.3 | + r 4.5 | $\underset{+5.0}{ }$ | + 4.9 | - $\begin{array}{r}\text { r } 6.9\end{array}$ | r 4.8 | ${ }_{-5.4}$ | ${ }_{r} 9.2$ | ${ }_{\text {r }}^{6.0}$ | ${ }_{5} \mathbf{5 . 6}$ | ${ }_{+4.3}$ | 5.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Currency outside banks. <br> Demand deposits. |  |  | 42.4 148.6 | 42.7 148.8 | 42.8 149.1 | 43.2 150.5 | 43.4 151.4 | 18.8 <br> 152.5 <br> 152.3 | $\begin{array}{r}43.8 \\ 152.5 \\ \hline\end{array}$ | 44.1 152.7 | 44.2 154.0 | $\begin{array}{r}154.5 \\ 153.8 \\ \hline\end{array}$ | $\begin{array}{r}44.8 \\ 154.2 \\ \hline\end{array}$ | 45.0 154.4 | 153.8 | 45.3 153.9 |
|  |  |  | 193.8 | 196.4 | 199.4 | 202.1 | 204.9 | 203.2 | 202.4 | 202.3 | 202.3 | 201.7 | 200.8 | 197.7 | 194.5 | 194.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }_{\text {New }}$ York SMSA | 56.7 120.8 | 62.9 136.5 | 65.2 147.7 | 64.7 144.7 | 66.3 143.1 | 66.5 144.6 | 65.9 147.7 | 64.9 137.0 | 67.8 145.4 | 143.1 | 138.2 | 146.6 | 143.3 | 138.6 | 140.1 |  |
| Total 232 SMSA's (except $\mathrm{N} . \mathrm{Y}$. | 120.8 40.1 | 13.8 43.4 | 43.7 | 144.7 43.8 | 45.6 | 144.9 44 | 44.5 | 46.1 | 147.4 | 46.1 | 16.8 46.8 | 48.0 | 48.4 | 49.1 | 49.9 |  |
| 6 other leading SMSA'so'.-..............d | 53.4 | 59.7 | 60.8 | 61.3 | 64.4 | 63.0 | 61.1 | 66.3 | 67.8 | 64.5 | 66.1 | 67.3 | 68.4 | 70.9 | 73.1 |  |
| 226 other SMSA's...-......-....-.-......-dido | 34.5 | 36.6 | 36.5 | 36.7 | 37.7 | 37.4 | 37.5 | 37.7 | 39.1 | 38.9 | 39.2 | 39.7 | 40.1 | 40.3 | 40.5 |  |
| PROFITS AND DIVIDENDS (QTRLY.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Food and kindred products................ do...- | 2, 130 | 2, 209 |  | 590 180 |  |  | 597 178 |  |  | 506 138 |  |  | 580 173 |  |  |  |
| Textile mill products $\qquad$ do.... Lumber and wood products (except furniture) | 540 | 654 |  | 180 |  |  | 178 |  |  |  |  |  |  |  |  |  |
| mil. \$.- | 333 | 635 |  | 179 |  |  | 170 |  |  | 201 |  |  | 229 |  |  |  |
| Paper and allied products-----.---...-. do | 796 | 889 |  | 211 |  |  | 246 |  |  | 225 |  |  | 265 |  |  |  |
| Chemicals and aillied products............do | 3,261 | 3, 525 |  | 852 |  |  | 891 |  |  | 888 |  |  | 961 |  |  |  |
| Petroleum refining.....-............-..... do | 5,497 | 5,794 |  | 1, 442 |  |  | 1,461 |  |  | 1, 408 |  |  | 1,480 |  |  |  |
| Stone, clay, and glass products....-.......d | 672 | 769 |  | 254 |  |  | 196 |  |  | 107 |  |  | 263 |  |  |  |
| Primary nonferrous metal..---.-..........do-.-- | 1,061 | 1,149 |  | 269 |  |  | 349 |  |  | ${ }_{293} 22$ |  |  | 331 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Machinery (except electrical) --..-...-- do..-- | 2,893 | 2,947 |  | 745 |  |  | 765 |  |  | 697 |  |  | 930 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2,356 | 3,222 |  | 396 |  |  | 1, 007 |  |  | 855 |  |  | 821 |  |  |  |
| All other manufacturing industries.-.-...-do...-- | 3,884 | 4,229 |  | 1,150 |  |  | 1,224 |  |  | 1,019 |  |  | 1,230 |  |  |  |
| Dividends paid (cash), all industries.......do...- | 13,262 | 14, 189 |  | 3,262 |  |  | 4,064 |  |  | 3,606 |  |  | 3,797 |  |  |  |
| Electric utilities, profits after taxes (Federal Re- <br>  | 2,008 | 3,002 |  | $\begin{array}{r}764 \\ \hline\end{array}$ |  |  | 733 |  |  | 873 |  |  | 707 |  |  |  |
| SECURITIES ISSUED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities and Exchange Commission: <br> Estimated gross proceeds, total. |  |  |  |  |  | 3, 294 |  |  |  | 3,514 | 5,780 | 4,608 | 4,006 | 4,986 |  |  |
| Es type of security: | 68, 5 | 65, 562 | 9,759 | 3,819 | 6,111 | 3,294 | 3,812 | 4,284 | 4,087 | 3, 614 | 5,780 | 4,608 | 4,006 | 4, 88 |  |  |
| Bonds and notes, total..................-do. | 65, 670 | 60,979 | 9,363 | 3,421 | 5,587 | 2,828 | 3,330 | 3,825 | 3,278 | 2,759 | 4,950 | 3,914 | 3,261 | 4,407 |  |  |
|  | 21,954 | 17,383 | 1,037 | 1,159 | 1,604 | 1,301 | 1,572 | 1,616 | 1,237 | 1,344 | 1,917 | 1,382 | 1,736 | 1, 843 |  |  |
|  | 1,959 | 3,946 | '303 | ${ }^{1} 1997$ | , 499 | ${ }^{1} 425$ | - 464 | , 393 | ${ }^{736}$ |  | 762 | 684 | 694 | $\stackrel{543}{36}$ |  |  |
|  | 1885 | +637 | 93 | 3. | 25 | 41 | 19 | 67 | 72 | 98 | 68 | 10 | 50 | 36 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate, total \% -.-.-......-...........-do | 24,798 | 21,966 | 1,432 | 1,557 | 2,129 | 1,767 | 2,055 | 2,075 | 2,045 | 2,098 | 2,748 | 2,076 | 2,480 | 2,450 |  |  |
| Manufacturing | 11, 058 | 6,979 | '362 | ${ }^{1} 453$ | 640 | 421 | ${ }^{651}$ | 403 150 | 513 | 491 | 513 115 | 569 229 | 641 163 |  |  |  |
| Extractive (mining) .-.-.................... do | 1,587 4,935 | 594 5,281 | 21 446 | 70 475 | $\begin{array}{r}66 \\ 674 \\ \hline\end{array}$ | 74 443 | 104 | 150 | 260 315 | 168 | 115 | 229 | 163 702 | 91 492 |  |  |
| Railroad.... | 4, 286 | - 246 | 14 | 475 5 | 69 39 |  | $\begin{array}{r}9 \\ \hline\end{array}$ | 13 | 36 26 | 44 | 21 | 8 | 41 | 25 |  |  |
| Communication | 1,979 | 1,766 | 95 | 156 | 115 | 163 | 41 | 186 | 56 | 232 | 44 | 197 | 191 | 286 |  |  |
| Financial and real estate | 2,433 | 2,820 | 197 | 142 | 234 | 249 | 522 | 232 | 272 | 274 | 548 | 273 | 298 | 354 |  |  |
| - Revised. ${ }^{p}$ Preliminary. ${ }^{1}$ Includes coverage on Federal employees of $\$ 8.3$ bil. in Dec. 1967 and $\$ 3.4$ bil. in Nov. 1968 . Estimated; excludes U.S.S.R., other Eastern Euro- <br> ordinary insurance; monthly data available on new basis beginning Jan. 1965. \& Or increase pean countries, China Mainland, and North Korea. a Includes revisions not distributed in earmarked gold $(\rightarrow)$, $\oplus$ Series revised to reflect the change in accounting procedures to months. associated with Euro-dollar transactions and to reflect new benchmarks and changes in seasonal factors. IAt all commercial banks. ©Total SMSA's include some cities and <br> $\ddagger$ Revisions for Jan. 1966-Mar. 1968 for insurance written, for Jan.-July 1967 for premiums seasonties not designated as SMSA's. orincludes Boston, Philadelphia, Chicago, Detroit, collected, and for 1966-67 for electric utilities profits will be shown later. $\dagger$ Beginning Oct. 1968 SURVEY, mass-marketed ordinary, formerly combined with group is included under San Francisco-Oakland, and Los Angeles-Long Beach. ofncludes data not shown separately. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FINANCE-Continued

| SECURITIES ISSUED-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities and Exchange Commission-Continued Estimated gross proceeds-Continued By type of issuer-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 43, 716 | 43, 596 | 8,326 | 2,262 | 3,982 | 1,527 | 1,758 | 2,209 | 2,041 | 1,416 | 3,032 | 2,533 | 1,525 | 2,536 |  |  |
|  | 14,288 | 16,374 | 1,666 | 1,423 | 2,260 | 1,037 | 1,138 | 1,244 | 974 | 520 | 1,627 | 1,088 | 710 | 1,052 |  |  |
| New corporate security issues: <br> Estimated net proceeds, total do-..- | 24,409 |  | 1,397 | 1,513 |  |  |  |  |  |  |  |  |  |  |  |  |
| Proposed uses of proceeds: | 22, 230 |  | 1,074 | 1,281 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 16,154 |  | 744 | , 912 |  |  |  |  |  |  |  |  |  |  |  |  |
| Working capital | 6,076 |  | 330 | 370 |  |  |  |  |  |  |  |  |  |  |  |  |
| Retirement of securities...-.-.-.-.-.-. - do. | 312 |  | 3 | 15 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,867 |  | 320 | 216 |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal issues (Bond Buyer): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 14,288 8,025 | 16,374 8,659 | 1,666 | $\begin{array}{r}1,423 \\ \hline 459\end{array}$ | 2,260 | $\begin{aligned} & 1,037 \\ & 975 \end{aligned}$ | 1,138 $\mathbf{5 7 6}$ | $\begin{aligned} & 1,244 \\ & 640 \end{aligned}$ | $\begin{aligned} & 974 \\ & 837 \end{aligned}$ | $\begin{aligned} & 520 \\ & 783 \end{aligned}$ | $\begin{aligned} & 1,627 \\ & 1,292 \end{aligned}$ | $\begin{array}{r} 1,088 \\ 905 \end{array}$ | $\begin{array}{r} 710 \\ \mathbf{1}, 072 \end{array}$ | 1,052 | $\begin{array}{r} r \\ r \\ r \\ 1,1404 \end{array}$ | $\begin{array}{r} 503 \\ 1,082 \end{array}$ |
| SECURITY MARKETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Brokers' Balances <br> (N.Y.S.E. Members Carrying Margin Accounts) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash on hand and in banks. mil. \$-Customers' debit balances (net) $\qquad$ do. | 1791 17998 1 | 11,002 19,790 1 | $\begin{array}{r}885 \\ 8889 \\ \hline 8\end{array}$ | 964 8,723 | 1,024 | 1,064 | 1,002 <br> 9,790 <br> 18 | 1,054 | $\stackrel{1,056}{9,148}$ | 8,063 | 965 8,044 | 988 8,474 | 1,019 8,214 | 975 7,515 7,783 | $\begin{array}{r}930 \\ 7 \\ 7,029 \\ \hline 257\end{array}$ |  |
| Customers' free credit balances (net)............do..... | ${ }^{12,763}$ | 13,717 | 2,984 | 3,126 | 3,407 | 3,419 | 3,717 | 3, 597 | 3, 647 | 3,294 | 3,077 | 3, 884 | 3,084 | 2,783 | 2,577 |  |
| Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prices: <br> Standard \& Poor's Corporation: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Industrial, utllity, and railroad (AAA Issues): Composite ${ }^{2}$-.................. per $\$ 100$ bond. | 81.8 | 76.4 | 78.1 | 78.4 | 77.0 | 75.7 | 73.0 | 72.5 | 72.1 | 71.0 | 70.1 | 70.2 | 68.8 | 68.2 | 68.4 | 67.2 |
| Domestic municipal (15 bonds)..........-do...- | 100.5 | 93.4 | 95.9 | 93.9 | 92.7 | 91.2 | 88.5 | 88.0 | 86.4 | 83.7 | 84.2 | 82.3 | 78.6 | 78.5 | 76.1 | 73.6 |
| U.S. Treasury bonds, taxablel...-.......... do | 76. 55 | 72.33 | 74.48 | 73.95 | 72.44 | 71.27 | 68.47 | 67.61 | 66.55 | 64.90 | 67.73 | 66. 68 | 64.84 | 64.75 | 65.18 | 62.64 |
| Sales: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total, excl. U.S. Government bonds (SEC): <br> All registered exchanges: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 6,087.43 | 5, 669. 52 | ${ }^{3434.07}$ | ${ }_{397}^{397.77}$ | 522.32 | 501. 27 | 586.72 555.81 | 498.22 | 399.88 409.00 | 388. 20 | 406. 63 | 422.50 438.10 | +370.32 +410. | 330. 44 | 315.76 375.63 |  |
| Few York Stock Exchange: | 5,393. 60 | 5, 458.55 |  | 397.81 | 533.78 | 474.36 | 555.81 | 517.50 | 409.00 | 426.23 | 446. 13 | 438.10 | -410. 29 | 393.16 | 375. 63 |  |
| Market value $\qquad$ do | 5, 428.00 4 462.48 | 4, 401. 94 | 286.17 277.57 | 304.64 323.61 | 406.30 430.97 | ${ }_{383.79}^{395.10}$ | 448.22 456.37 | 389,95 409.21 | 303.99 319.45 | 306.40 345 | 320.97 | 299.98 333 | ${ }^{2888} 21$ | 269.23 | 255. 55 |  |
| New York Stock Exchange, exclusive of some stopped sales, face value, total............mil. \& | 3,955. 54 | 3, 814.24 | 252.18 | 305. 18 | 363.54 | 343.20 | 387.20 | 344. 56 | 289.19 | 280.23 | 325. 13 | 289.74 | 300.46 | 293.42 | 245.99 | 239.42 |
| Yields: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic corporate (Moody's)............. percent.. By rating: | 25.82 | 6.51 | 6.37 | 6.35 | 6.43 | 6.56 | 6.80 | 6.89 | 6. 93 | 7.11 | 7.17 | 7.10 | 7.27 | 7.39 | 7.37 | 7.53 |
|  | ${ }^{2} 5.51$ | 6.18 | 6. 02 | 5.97 | 6.09 | 6. 19 | 6. 45 | 6. 59 | 6. 66 | 6.85 | 6.89 | 6.79 | 6.98 | 7.08 | 6.97 | 7.14 |
|  | 5.66 | 6. 38 | 6. 25 | 6. 23 | 6.32 | 6. 45 | ${ }_{6}^{6.66}$ | 6. 73 | 6.77 | 6. 95 | 7.02 | 6.96 | 7.12 | 7.24 | 7.23 | 7.36 |
|  | 5.86 | 6.54 | 6.38 | 6.39 | 6.47 | 6. 59 | 6.85 | 6. 93 | 6. 97 | 7.13 | 7.21 | 7.12 | 7.28 | 7.40 | 7.41 | 7.56 |
|  | 6.23 | 6.94 | 6.82 | 6.79 | 6.84 | 7.01 | 7.23 | 7.32 | 7.30 | 7.51 | 7.54 | 7.52 | 7.70 | 7.84 | 7.86 | 8.05 |
|  | 5.74 | 6. 41 | 6.26 | 6.24 | 6.34 | 6.47 | 6.72 | 6.78 | 6.82 | 7.02 | 7.07 | 6.99 | 7.16 | 7.29 | 7.29 | 7.42 |
|  | 5.81 | 6.49 | 6.30 | 6.27 | 6.39 | 6. 58 | 6.85 | 7.02 | 7.05 | 7.23 | 7.26 | 7.15 | 7.38 | 7.49 | 7.40 | 7.42 7.62 |
|  | ${ }^{2} 5.89$ | 6.77 | 6.72 | 6. 70 | 6.72 | 6.78 | 6.97 | 6. 98 | 6.98 | 7.16 | 7.25 | 7.27 | 7.37 | 7.50 | 7.57 | 7.68 |
| Domestic municipal: <br> Bond Buyer (20 bonds) do.... <br> Standard \& Poor's Corp. $\qquad$ $\qquad$ (15 bonds) $\qquad$ do | 3.96 3.98 | 4.47 4.51 | 4.38 4.31 | 4.36 4.47 | 4.56 4.56 | 4.64 4.68 | 4.85 4.91 | 4.91 4.95 | 5.04 5.10 | 5.25 5.34 | 5.10 5.29 | 5. 60 5.47 | 5. 68 <br> 5.83 | 5.93 5.84 | 6.26 6.07 | 6.19 6.35 |
| U.S. Treasury bonds, taxable®.............do.... | 4.85 | 5.25 | 5.04 | 5.09 | 5.24 | 5.36 | 5.65 | 5.74 | 5. 86 | 6. 05 | 5.84 | 5.85 | 6.06 | 6.07 | 6.02 | 6.32 |
| Stocks |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividend rates, prices, yields, and earnings, common stocks (Moody's): <br> Dividends per share, annual rate, composite |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| dollars.- | 8.26 | 8.53 | 8. 52 | 8.52 | 8. 56 | 8.78 | 8.78 | 8.86 | 8.90 | 8.91 | 8.93 | 8.95 | 9.03 | 9.03 | 9.03 | 9.04 |
| Industrials | 9.03 | 9.25 | 9. 23 | 9.25 | 9. 25 | 9.55 | ${ }^{9.57}$ | 9.67 | 9.72 | 9.73 | 9. 77 | 9.78 | 9.90 | 9.90 | 9.90 | 9.90 |
| Public utilitles...................................do. | 4.34 | 4.50 | 4.50 | 4.55 | 4.55 | 4.56 | 4.58 | 4.58 | 4.58 | 4. 59 | 4.59 | 4.61 | 4.61 | 4.61 | 4.62 | 4.62 |
|  | ${ }_{5}^{4.62}$ | ${ }_{5}^{4.55}$ | 4. 55 5 58 | 4.55 | 4. 55 | 4.62 | 4.62 | 4.62 | 4.62 | 4.62 | 4. 62 | 4.63 | 4. 66 | 4. 66 | 4.67 | 4.67 |
| N.Y. banks insurance companles | 5.35 7.82 | 5.82 8.62 | 5.78 9.00 | 5.89 9.00 | 5. 89 9.24 | 6.09 9.86 | 6.14 9.86 | 6.14 9.86 | 6.14 9.86 | 6.23 9.86 | 6. 23 9.86 | 6.37 9.86 | 6.37 9.86 | 6.37 9.86 | 6.41 9.86 | 6.61 9.86 |
| Price per share, end of mo., composite......do.... | 246.54 | 264.62 | 266.57 | 275.62 | 277.91 | 289.86 | 276.28 | 273.42 | 262.20 | 271.57 | 277.63 | 277.23 | 264.58 | 249.38 | 259.67 | 252.76 |
| Industrials--------------------------d.- ${ }^{\text {do }}$ | 290.05 | 315.86 | 317.73 | 328.32 | 329.50 | 343. 13 | 326. 90 | 321. 13 | 309.17 | 324.26 | 330.61 | 330.32 | 315. 83 | 296. 79 | 310.95 | 302.90 |
| Public utilities----.-------------------- do. | 101.87 | 98.37 | 99.25 | 98.50 | 98.83 | 107. 33 | 1104.04 | 106.49 | 101. 51 | 99.88 | 99.64 | 99.81 | 94. 53 | 92.47 | 91.13 | 86. 29 |
|  | 95.91 | 101.00 | 101.90 | 109.77 | 109.53 | 115.18 | 111.24 | 114.80 | 106. 17 | 104.88 | 102.33 | 100.84 | 92.40 | 85.98 | 87.16 | 87.15 |
|  | 3.35 | 3.22 | 3.20 | 3. 09 | 3.08 | 3.03 | 3. 18 | 3.24 | 3.39 | 3.28 | 3. 22 | 3.23 | 3.41 | 3. 62 | 3.48 | 3. 58 |
|  | 3.11 | 2.93 | 2. 90 | 2.81 | 2.81 | 2.78 | 2. 93 | 3.01 | 3.14 | 3.00 | 2. 96 | 2.96 | 3.13 | 3.34 | 3.18 | 3. ${ }^{27}$ |
|  | 4.26 | 4. 57 | 4.53 | 4.62 | 4. 60 | 4. 25 | 4. 40 <br> 4 <br> 4 <br> 15 | 4.30 | 4. 51 | 4.60 | 4.61 | 4. 62 | 4.88 | ${ }^{4.99}$ | 5. 07 | ${ }_{5}^{5.35}$ |
| Rallroads | 4.82 <br> 3.87 | 4.60 3.40 | 4.47 3.24 | 4.15 3.28 | 4.15 3.01 | 4. 01 3.07 | 4.15 3.26 | 4.02 <br> 3.21 | 4.35 <br> 3.54 | 4.41 3.42 | 4.51 3.49 | 4. 59 3.70 | 5.04 3.91 | 5. 42 4.88 | 5.36 3.80 3.80 | 5. 36 4.03 |
|  | 3.47 | 3.10 | 3.24 3.00 | 3.68 2.68 | 2. 69 | ${ }_{2.83}$ | 2.76 | 2.85 | 3.02 3.02 | 3.42 3.25 | 3. ${ }^{37}$ | 3. 18 | 3. 62 | 4. 28 <br> 8 | 3.80 3. 87 | 3.61 |
| Earnings per share (indust., qtrly, at ann. rate; pubs util. and RR., for 12 mo. ending each qtr.): Industrials dollars |  |  |  |  |  |  | 20.17 |  |  |  |  |  | 18.34 |  |  |  |
|  | 6.67 | 6.67 |  | 6.73 |  |  | 6. 67 |  |  | 6.74 |  |  | 6. 81 |  |  |  |
|  | 6.74 | r 7.25 |  | + 7.01 |  |  | r.7.25 |  |  | - 7.33 |  |  | 7.72 |  |  |  |

- Revised. ${ }^{1}$ End of year. ${ }^{2}$ Beginning Dec. 18, 1967, Aaa railroad bonds not included.

OIncludes data not shown separately.
onates; the change in the number does not affect the
continuity of the series.
TPrices are derived from average yields on basis of an assumed 3 percent 20-year bond.
¢Fros bonds due or callable in 10 years or more.


## FOREIGN TRADE OF THE UNITED STATES

| FOREIGN TRADE Value Exports (mdse.), incl. reexports, total........mil. \$.. | 31, 526.2 | 134,635.9 | 2,857.3 | 2,990.2 | 2,780.5 | 3,193.4 | 3,094.7 | 12,111.3 | 2,179.1 | 3,418.0 | 3,565.9 | 3,594.8 | 3,170.0 | 3,045. 6 | 3,227. 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Excl. Dept. of Defense shipments. .-......do. | 30, 934.4 | 134,062.8 | 2,803.6 | 2,947.0 | 2,732.0 | 3,133.5 | 3,045.6 | 12,056.7 | 2,144. 7 | 3,366.7 | 3, 506. 9 | 3,543.3 | 3,099.9 | 2,997.9 | 3, 165. 4 |  |
| Seasonally adjusted $\begin{aligned} & \text {-do. } \\ & \text {-do. } \end{aligned}$ | 30, 834.4 | 134,002.8 | 2,949.5 | 3,211.1 | 2,631.1 | 2,972.3 | 2,977.4 | 12,093.3 | 2,296.7 | 3,196.0 | 3,354.7 | 3,291.8 | 3,212.8 | 3,171.5 | 3,385. 1 |  |
| By geographic regions: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,182.3 | 1,269.5 | 110.3 | 115.8 | 94.2 543.4 | 109.6 | 94.6 | 142.2 1410.9 | 48.7 400.4 | 126.4 | 145.8 804.4 | 144.7 | 125.5 710.0 | 131.2 691.7 | 130.4 738.0 |  |
|  | 7,146.3 | 7,579.6 | 609.8 92.5 | 628.1 98.6 | 54.3 .4 80.8 | 690.0 78.5 | 702.8 | 1 1 1510.9 152.3 | 400.4 36.8 | 718.5 93.2 | 804.4 122.7 | 767.9 90.0 | 710.0 67.5 | 691.7 78.4 | 738.0 96.6 |  |
|  | 10,297.7 | 11, 151.3 | 1,000.3 | 1,011.6 | 879.9 | 1,016.0 | 996.5 | 1857.7 | 702.8 | 1,182.3 | 1,179.7 | 1,237.3 | 991.4 | 999.2 | 1,110.7 |  |
| Northern North America.................... do | 7,165.9 | 8,059.8 | 565.9 | 661.2 | 769.5 | 791.5 | 702.3 | 1687.6 | 687.3 | 788.9 | 794.3 | 836.3 | 788.3 | 655.2 | 661.3 |  |
|  | 2,362. 7 | 2,585. 0 | 212.6 | 213.0 | 211.7 | 221.3 | 236, 1 | 1158.9 | 179.2 | 243.0 | 243.9 | 247.2 | 226.7 | 228.7 | 227.3 |  |
|  | 2,354.0 | 2,742.2 | 249.1 | 256.4 | 184.0 | 277.4 | 265.5 | 1101.8 | 123.8 | 265.7 | 275.1 | 271.4 | 260.6 | 261.2 | 263.0 |  |
| By leading countries: <br> Africa: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United Arab Republic (Egypt).........do....- | 66.0 | 48.4 | 2.2 | 3.3 | 11.1 | 3.1 | 3.9 | 11.4 119.9 | 1.0 | 3.5 49.1 | 8.3 52.7 | 5.3 4.8 | 13.9 40.4 | 7.0 44.0 | 5. 5 |  |
| Republic of South Africa................-do..... | 426.4 | 455.2 | 43.3 | 36.3 | 36.3 | 43.1 | 32.9 | 119.9 | 24.0 | 49.1 | 52.7 | 43.8 | 40.4 | 44.0 |  |  |
| Asla; Australia and Oceanja: <br> Australia, including New Guinea $\qquad$ do | 895.4 | 874.9 | 81.8 | 79.3 | 67.3 | 66.9 | 66.4 | 147.2 | 29.9 | 86.5 | 107.6 | 76.8 | 58.0 | 67.4 | 77.4 |  |
|  | 955.4 | 717.6 | 52.1 | 40.6 | 33.9 | 51.0 | 62.7 | 118.7 | 11.7 | 48.9 | 57.5 | 60.3 | 69.5 | 77.8 | 46.2 |  |
|  | 347.3 | 301.9 | 24.2 | 29.1 | 28.5 | 33.2 | 28.6 | 18.6 | 3.8 | 19.4 | 17.9 | 13.2 | 16.2 | 12.9 | 13.4 |  |
|  | 49.2 | 63.6 | 4.5 | 3.9 | 3.7 | 3.8 | 4.2 | 11.8 | 1.9 | 4.1 | 6.1 | 3.9 | 4.7 | 3.9 | 4.1 |  |
|  | 68.4 | 169.2 | 9.9 | 12.5 | 12.6 | 23.3 | 23.5 | 18.7 | 4.6 | 10.0 | 16.8 | 19.6 | 20.6 | 16.7 | 16.3 |  |
|  | 430.4 | 436.3 | 36. 6 | 40.5 | 24.3 | 32.3 | 28.8 | 120.6 | 22.9 | 45. 6 | 41.7 | 39.3 | 31.3 | 30.1 | 32.1 |  |
|  | 2,695.0 | 2,949.8 | 247.4 | 249.9 | 223.7 | 276.7 | 274.9 | 1193.2 | 211.7 | 285.7 | 300.0 | 293.1 | 264.4 | 274.0 | 329.8 |  |
| Europe: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,024.5 | 1,077.7 | 82.2 | 84.7 | 79.6 | 102.2 | 95.7 | ${ }^{1} 58.5$ | 76.7 | 123.9 | 124.6 | 124.6 | 90.1 | 94.9 | 96.7 |  |
| East Germany | $1,26.3$ $1,705.7$ | $1,29.2$ $1,711.8$ | 3.7 162.2 | 2.9 158.5 | 1.3 133.1 | 3.4 142.3 | 4.0 160.0 | 1.2 191.2 | 1.2 101.5 | 2.5 178.5 | 2.1 182.2 | 2.1 243.5 | 1.4 159.8 | 3.7 169.1 | 169.7 |  |
|  | 972.8 | 1,119.6 | 99.3 | 88.2 | 86.6 | 93.4 | 100.6 | 158.0 | 78.3 | 114.1 | 103.7 | 130.2 | 97.5 | 101.5 | 119.4 |  |
| Union of Soviet Socialist Republics....do. | 60.3 | 1, 57.5 | 6.9 | 2.2 | 2.4 | 6.9 | 6.0 | 14.1 | 5.5 | 10.0 | 8.4 | 10.8 | 7.5 | 5.8 | 14.5 |  |
|  | 1,959.6 | 2,179.7 | 182.5 | 201.3 | 204.9 | 223.6 | 186.0 | 1162.3 | 125.3 | 229.3 | 208.8 | 231.5 | 197.7 | 163.6 | 203.4 |  |
| North and South Americs: <br> Canada. mil. \$. | 7,164. 7 | 8,058.3 | 565.9 | 661.2 | 769.4 | 791.5 | 702.3 | 1687.6 | 687.3 | 788.8 | 794.3 | 836.3 | 788.2 | 655.2 | 661.3 |  |
| r Revised. ${ }^{1}$ Beginning Jan. 1969, data cove (Incl. sweepings, waste, and scrap), and refined bulli and monthly data beginning Jan. 1968, for total expor | r shipme on, forme ts and im | nts of sil rly exclud ports only | ver ore, ed. The have be | base bul 1968 ann n restat | lion als, do | reflect chan sepa | the rev <br> in nu tely. | ised cove mber does | erage. es not a | ${ }^{3} \mathrm{Numb}$ fect cont | ber of sto inuity | cks rep <br> f the se | sents <br> es. | umber cu Includes | rrently data no | sed; the shown |


| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## FOREIGN TRADE OF THE UNITED STATES-Continued

| FOREIGN TRADE-Continued Value-Continued <br> Exports (mdse.), incl. reexports-Continued By leading countries-Continued North and South America-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Latin American Republics, total ¢ .-.-mil. \$.- | 4,123.5 | 4,689.2 | 404.5 | 410.5 | 345.4 | 436.8 | 447.8 | 1222.9 | 256.7 | 440.5 | 450.7 | 450.6 | 431.3 | 433.4 | 431.2 |  |
|  | 230.1 | 281.4 | 21.8 | 30.7 | 18.6 | 41.3 | 35.7 | 111.8 | 17.8 | 40.1 | 34.1 | 33.0 | 30.3 | 32.2 | 34.4 |  |
|  | 547.2 | 708.6 | 74.6 | 65.0 | 40.3 | 87.0 | 71.0 | 122.6 | 26.5 | 66.3 | 67.8 | 62.0 | 66.9 | 76.0 | 58.1 |  |
|  | 248.1 | 307.1 | 29.0 | 32.4 | 17.7 | 24.7 | 29.4 | 19.3 | 8.8 | 32.9 | 28.1 | 26.9 | 25.2 | 29.6 | 37.4 |  |
|  | 217.9 | 319.1 | 26.8 | 22.8 | 26.8 | 29.7 | 25.3 | ${ }^{1} 10.0$ | 10.8 | 23.0 | 33.3 | 32.3 | 30.7 | 22.4 | 27.1 |  |
|  | 1,221.6 | 1,364. 6 | 105.7 | 97.9 | 118.3 | 112.5 | 127.9 | ${ }^{1} 101.8$ | 102.5 | 120.7 | 117.8 | 120.6 | 117.2 | 119.0 | 116.0 |  |
|  | 587.2 | 655.0 | 54.3 | 63.5 | 53.5 | 60.7 | 63.9 | 136.2 | 39.1 | 62.0 | 68.7 | 73.2 | 66.5 | 61.7 | 65.6 |  |
| Exports of U.S. merchandise, total..........-do. | 31, 142.1 | 134,199.0 | 2,818.6 | 2,955,6 | 2,734.1 | 3,158.9 | 3,056.3 | 12,071.5 | 2, 146.8 | 3, 372.8 | 3, 516.6 | 3, 550.2 | 3, 122.6 | 3,003.2 | 3,174. 3 |  |
| Excluding military grant-aid...............do | 30,550.2 | 133,626.0 | 2,764.9 | 2,912.4 | 2,685.6 | 3,099.0 | 3,007.2 | 12,016.8 | 2,112. 4 | 3, 321.5 | 3,457.6 | 3, 498. 6 | 3, 052.4 | 2, 955. 5 | 3, 112.5 |  |
| Agricultural products, total.-.-.----------- do. | 6, 379.8 | 6,228. 0 | 489.2 | 2469.7 | 463.9 | 609.5 | 610.8 | 1177.7 | 239.6 | 516.9 | 601. 9 | 583. 7 | 512.3 | 499.8 | 238.4 |  |
| Nonagricultural products, total.----------do...- | 24,762.3 | 127,753.7 | 2,313.4 | 2, 481.1 | 2,253.9 | 2,541.0 | 2,445.3 | 11,893.8 | 1,907. 2 | 2,855.9 | 2,914.7 | 2, 966. 5 | 2,610.2 | 2,503.4 | 2,735.9 |  |
| By commodity groups and principal commodities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Food and live animals \%--.-.-.-.-....-mil. \$.- | 4, 060.9 | 3, 889.6 | 325.9 | 289.4 | 278.2 | 336.3 | 366.3 | 129.5 | 168.2 | 322.9 | 350.4 | 362.8 | 354.1 | 333.0 | 312.9 |  |
| Meats and preparations (incl. poultry) --do-------- ${ }_{\text {do }}$ | 151.3 $2,677.9$ | 161.6 $2,463.1$ | 15.3 197.9 | 16.6 167.0 | 15.4 150.4 | 21.6 200.4 | 16.9 237.8 | 10.8 53.0 | 12.2 81.1 | 18.3 174.8 | 17.3 | 21.7 214.5 | 15.8 209.5 | 15.9 211.1 | 13.8 181.9 |  |
| Beverages and tobacco......---.......--.-. ${ }^{\text {do }}$ | 648.7 | 702.5 | 73.0 | 88.1 | 45.6 | 82.5 | 76.1 | 13.5 | 12.6 | 52.2 | 45.5 | 74.1 | 69.7 | 53.2 | 57.5 |  |
| Crude materials, inedible, exc. fuels \% .... do | 3,279.7 | 3,540.7 | 268.1 | 268.8 | . 286.0 | 352.7 | 325.4 | ${ }^{1} 139.1$ | 176.8 | 298.7 | 384.4 | 343.1 | 262.9 | 301.0 | 292.4 |  |
| Cotton, raw, excl. linters and waste.... do | 463.8 | 459.4 | 24.4 | 30.5 | 17.9 | 22.2 | 33.2 | 7.2 | 6.5 | 14.8 | 64.1 | 41.3 | 23.2 | 36.1 | 17.3 |  |
| Soybeans, exc. canned or prepared.....-do | 771.6 | 810.0 | 47.8 | 38.4 | 88.2 | 132.3 | 101.9 | 2.9 | 31.3 | 100.0 | 94.0 | 63.1 | 37.0 | 49.2 | 33.2 |  |
| Metal ores, concentrates, and scrap....do...- | 519.5 | ${ }^{1} 539.2$ | 44.5 | 51.2 | 39.4 | 50.6 | 38.5 | 125.6 | 30.3 | 40.8 | 61.0 | 66.9 | 64.2 | 71.7 | 86.3 |  |
| Mineral fuels, lubricants, etc. \& .---------do | 1,104. 1 | 1,049.9 | 101.8 | 106.0 | 77.6 | 91.8 | 90.0 | 73.8 | 61.3 | 76.1 | 95.0 | 110.6 | 107.8 | 93.8 | 105.4 |  |
| Coal and related products...---.-...---- do | ${ }^{501.4}$ | 523.9 | 58.3 | 54.3 | 38.4 | 46.8 | 46.5 | 42.4 | 34.0 | 33.5 | 49.1 | 64.3 | 62.3 | 56.1 | 55.7 |  |
|  | 538.6 | 460.0 | 39.4 | 46.8 | 34.4 | 39.7 | 40.1 | 25.5 | 23.4 | 33.7 | 40.3 | 42.3 | 41.3 | 34.0 | 44.0 |  |
| Animal and vegetable oils, fats, waxes....do | 337.9 | 274.4 | 20.2 | 25.0 | 21.1 | 20.1 | 28.5 | 14.0 | 15.3 | 22.2 | 31.5 | 25.4 | 28.9 | 27.1 | 20.5 |  |
|  | 2, 801.6 | 3,287. 0 | 304.7 | 334.9 | 246.6 | 272.8 | 276.7 | 166.6 | 181.8 | 300.5 | 331.0 | 335.9 | 286.7 | 298.5 | 310.3 |  |
| Manufactured goods \& .....................-. ${ }^{\text {do }}$ | 3,391.1 | 3,939.4 | 333.8 | 394.1 | 329.5 | 358.7 | 346.7 | ${ }^{1} 214.9$ | 243.9 | 409.4 | 406. 2 | 430.1 | 375.2 | 374.8 | 410.9 |  |
|  | 530.9 | 522.3 | 44.9 | 51.1 | 39.1 | 46.0 | 42.4 | 24.0 | 30.5 | 60.0 | 54.3 | 56.2 | 47.2 | 43.9 | 51.6 |  |
|  | 561.9 | 610.2 | 47.8 | 63.3 | 55.7 | 65.1 | 66.9 | 34.7 | 38.1 | 78.3 | 78.4 | 81.0 | 72.5 | 81.8 | 85.2 |  |
| Nonferrous base metals.....-.-.-.....-. . do | 516.8 | ${ }^{1} 600.8$ | 57.8 | 72.0 | 55.1 | 62.4 | 54.6 | ${ }^{134.8}$ | 36.6 | 58.8 | 63.6 | 57.8 | 62.2 | 62.2 | 66.3 |  |
| Machinery and transport equipment, total mil. \$ | 12,574.1 | 14,447.4 | 1,122.2 | 1,196.1 | 1,178.2 | 1,382.3 | 1,275.1 | 1,095. 6 | 1,071.2 | 1,539.6 | 1,572.9 | 1,557.4 | 1,326.0 | 1,244. 5 | 1,332. 3 |  |
|  | 8, 050.6 | 8,606. 4 | 705.9 | 734.3 | 703.8 | 761.8 | 718.5 | 554.4 | 590.3 | 943.1 | 931.2 | 941.8 | 815.1 | 805.6 | 847.5 |  |
| Agricultural.----------------------- do | 614.7 | 626.7 | 45.2 | 51.8 | 49.8 | 54.3 | 55.3 | 35.7 | 45.0 | 63.6 | 70.7 | 70.0 | 59.1 | 55.3 | 46.7 |  |
| Metalworking-..............-.-.-.-.-. do | 338.9 | 333.8 | 28.6 | 23.6 | 22.0 | 24.0 | 21.8 | 16.3 | 16.2 | 38.3 | 28.7 | 32.3 | 29.1 | 26.3 | 28.1 |  |
| Construction, excav. and mining.....do | 1,038. 1 | 1,099. 1 | 94.6 | 98.2 | 83.8 | 97.2 | 94.2 | 57.2 | 67.6 | 110.9 | 120.6 | 117.5 | 105.8 | 116.4 | 106.7 |  |
|  | 2,098.2 | 2,284.0 | 190.2 | 194.2 | 199.7 | 199.1 | 194.4 | 165.2 | 168.7 | 249.2 | 238.8 | 261.2 | 215.5 | 213.5 | 238.3 |  |
| Transport equipment, total...-.-.-.-.- do | 4,523.5 | 5,850. 1 | 416.9 | 465.5 | 475.3 | 621.9 | 558.0 | 541.2 | 481.0 | 596.5 | 641.6 | 615.6 | 511.0 | 438.9 | 484.8 |  |
| Motor vehicles and parts..---....-.-.-do. | 2,733.9 | 3,372.3 | 198.0 | 284.7 | 307.1 | 353.0 | 318.8 | 284.7 | 264.1 | 351.4 | 345.9 | 357.3 | 317.4 | 235.0 | 245.4 |  |
| Miscellaneous manufactured articles......do | 1,985. 4 | 2,144.2 | 190.5 | 181.9 | 183.5 | 192.5 | 174.1 | 149.5 | 159.6 | 241.2 | 224.0 | 223.2 | 195.7 | 197.3 | 222.6 |  |
| Commodities not classified....---------- do | 958.8 | 924.0 | 78.6 | 71.3 | 87.8 | 69.2 | 97.3 | 75.0 | 56.1 | 110.0 | 75.7 | 87.5 | 115.6 | 80.2 | 109.5 |  |
| General imports, total.-.-.-.....-............-do. | 26,812.3 | 133,226.3 | 2,750.6 | 2,879.6 | 2,935.5 | 2,803.8 | 3,010.2 | 12,025.9 | 2,401. 4 | 2,993.0 | 3,334. 3 | 3,236. 5 | 3,216. 2 | 3,153.9 |  |  |
|  |  |  | 2,871.9 | 2,950.6 | 2,736.0 | 2,883.0 | 2,907.6 | 12,018.1 | 2,655.3 | 2, 980.7 | 3,177.2 | 3,276. 1 | 3,187. 5 | 3,066. 3 | $3,180.2$ |  |
| By geographic regions: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 906.1 | 1,120.9 | 80.9 | 98.8 | 76.4 | 83.1 | 93.8 | 139.7 | 74.0 | 100.4 | 107.3 | 96.1 | 80.7 | 90.1 | 69.4 |  |
| Asia | 5,347.9 | 6,913.5 | 652.7 | 653.1 | 630.4 | 604.1 | 616.6 | 1405.8 | 532.4 |  | 770.0 | 720.5 | 726.1 | ${ }^{770.1}$ |  |  |
| Australia and Oceania.---------......--- do- | ${ }^{581.5}$ | 693.5 | 75.9 | 67.1 | 72.3 | 65.9 | 35.6 | 128.9 1443 | 29.9 603 | 83.2 | 80.6 | 62.1 1.036 .4 | 66. 6 | 81.7 | 106.8 |  |
| Europe | 8,227.5 | 10,331. 6 | 892.0 | 884.9 | 836.7 | 863.1 | 917.3 | 1443.4 | 603.2 | 833.2 | 1, 020.6 | 1,036. 4 | 977.3 | 991.9 | 846.4 |  |
| Northern North America. .-.......-.-.-.-do. | 7,112.3 | 8,929.3 | 615.7 | 728.6 | 905.8 | 791.4 | 870.3 | ${ }^{1} 776.7$ | 776.0 | 844.4 | 882.0 | 878.7 | 913.7 | 778.0 | 719.4 |  |
| Southern North Americs...-...-.-.-.-.-.-. ${ }^{\text {do.. }}$ | 1,967.8 | 2,234. 7 | 179.0 | 175.0 | 172.2 | 171.3 | 201.8 | 1192.1 | 191.0 | 226.7 | 235.2 | 231.9 | 218.8 | 206.0 | 184.2 |  |
|  | 2,661.1 | 2,880.2 | 242.3 | 260.7 | 229.4 | 215.2 | 280.4 | ${ }^{1} 138.1$ | 193.5 | 227.9 | 236.6 | 208.9 | 232.6 | 235.4 | 212.6 |  |
| By leading countries: Africa: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United Arab Republic (Egypt) .-.......do..-- | 14.9 | 32.8 | 4.6 | 3.3 | 2.7 | 2.7 | 3.4 | 12.5 | 2.8 | 4.4 | 4.5 | 2.5 | 2.5 | 3.2 | 1.4 |  |
| Republic of South Africa-.-.-.-.-.-.-.-do.-.-- | 225.9 | 253.1 | 17.8 | 16.0 | 17.6 | 17.6 | 22.2 | 110.8 | 14.3 | 25.9 | 19.8 | 24.4 | 21.3 | 19.4 | 17.9 |  |
| Asia; Australia and Oceania: Australia, including New Guinea ......do |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 491.8 293 | 312.2 | 56.3 26.2 | 42.3 31.1 | 50.2 | 52.9 27.0 | 24.7 25.2 | 122.5 | 24.4 22.7 | 59.5 46.2 | 46.4 36.8 | 43.2 28.9 | 46.9 27.6 | 60.0 30.7 | 83.9 32.1 |  |
|  | 54.8 | 63.9 | 4.5 | 7.6 | 4.5 | 4.9 | 7.4 | 12.0 | 4.6 | 11.4 | 6.8 | 5.3 | 6.1 | 6.5 | 7.5 |  |
|  | 195.6 | 240.1 | 18.5 | 30.0 | 21.0 | 22.3 | 22.5 | 117.3 | 28.3 | 27.0 | 31.6 | 26.0 | 22.2 | 22.9 | 24.0 |  |
| Indonesia | 181.9 | 174.5 | 12.4 | 18.5 | 12.8 | 14.9 | 16.5 | 110.6 | 16.0 | 16.3 | 20.4 | 16.1 | 14.8 | 18.0 | 16.1 |  |
|  | 380.2 | 435. 1 | 45.2 | 22.3 | 30.5 | 30.5 | 40.2 | 115.8 | 29.5 | 37.5 | 54.2 | 28.4 | 40.0 | 37.0 | 46.3 |  |
|  | 2,998.7 | 4,056.6 | 402.9 | 379.8 | 384.2 | 363.5 | 366.1 | 1244.0 | 294.8 | 367.0 | 450.9 | 437.6 | 422.1 | 467.3 | 453.8 |  |
| Europe: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 690.2 | 842.2 | 82.9 | 69.6 | 61.6 | 65.6 | 82.5 | 136.5 | 47.9 | 64.2 | 86.6 | 82.6 | 82.3 | 85.5 | 76.8 |  |
|  | 5. 6 | 5.9 |  | . 6 | . 6 | 5 | . 7 | 1.5 | . 4 | 1.0 | . 7 | 6 | . 8 | . 7 | . 6 |  |
|  | 1,955.4 | 2,720.2 | 242.8 | 226.4 | 230.3 | 231.3 | 229.1 | ${ }^{1} 105.8$ | 142.2 | 207.2 | 263.0 | 247.0 | 240.4 | 261.9 | 217.7 |  |
| Italy <br> Union of Soviet Socialist Republics.... do. | 855.6 41.0 | $1,102.0$ 58.0 | 102.8 3.3 | 86.7 2.3 | 94.2 7.4 | 95.4 1.8 | 98.8 3.5 | 153.7 14.6 | 71.5 2.5 | 85.4 4.6 | 125.8 5.6 | 124.2 3.1 | 113.7 4.9 | 117.3 2.6 | 112.7 4.6 |  |
|  | 1,709.8 | 1 2,047.9 | 188.7 | 191.3 | 7.4 176.9 | 1.8 157.8 | 3.5 177.4 | 14.6 1108.6 | 2.5 140.1 | 4.6 149.0 | 5.6 192.1 | 3.1 220.4 | 4.9 197.9 | 2.6 201.7 | 4.6 169.0 |  |
| North and South America: <br> Canada <br> do | 7,106.6 | 8,925. 2 | 615.3 | 727.8 | 905.5 | 791.3 | 869.9 | ${ }^{1} 776.6$ | 775.9 | 844, 1 | 881.9 | 878.6 | 913.7 | 777.6 | 714.2 |  |
| Latin American Republics, total \% .---. do...- | 3,851.0 | 4, 266.2 | 351.9 | 367.1 | 333.0 | 326.0 | 401.6 | 1247.1 | 309.3 | 371.8 | 387.5 | 356.3 | 377.0 | 363.2 | 324.6 |  |
|  | 140.0 | 206.7 | 9.7 | 18.3 | 13.9 | 14.9 | 38.5 | 16.1 | 10.9 | 14.3 | 16.8 | 12.6 | 14.6 | 15.1 | 12.6 |  |
|  | 559.0 | 669.6 | 63.3 | 72.3 | 52.9 | 53.0 | 54.5 | ${ }^{1} 14.8$ | 38.6 | 56.9 | 55.0 | 41.4 | 63.1 | 63.9 | 51.9 |  |
|  | 175.2 | 203.1 | 19.3 | 22.2 | 12.8 | 11.7 | 14.3 | 12.4 | 20.3 | 11.2 | 13.2 | 15.9 | 11.8 | 11.1 | 12.2 |  |
|  | 240.4 | 264.0 | 30.6 | 22.0 | 19.6 | 23.2 | 25.8 | 18.6 | 14.5 | 20.1 | 24.4 | 17.7 | 22.6 | 21.0 | 16.1 |  |
| Mexico | 748.9 | 893.4 | 71.8 | 07.8 | 65.5 | 73.5 | 79.3 | 180.7 | 81.4 | 94.2 | 93.5 | 94.9 | 94.2 | 77.6 | 72.0 |  |
| Venezuela................................do..... | 979.6 | 949.6 | 60.8 | 76.3 | 81.8 | 70.0 | 89.2 | 184.3 | 75.1 | 70.7 | 74.8 | 73.3 | 79.8 | 76.8 | 83.1 |  |
| $r$ Revised. ${ }^{1}$ See note 1, page S-21. <br> - Includes data not shown separately. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## FOREIGN TRADE OF THE UNITED STATES-Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
FOREIGN TRADE-Continued \\
Value-Continued \\
General imports-Continued \\
By commodity groups and principal commodities: \\
Agricultural products, total \(\qquad\) .mil. \$ \\
Nonagricultural products, total \(\qquad\) do...-
\end{tabular} \& \(4,471.7\)
\(22,340.6\) \& 58,057.2 \& [ \(\begin{array}{r}434.5 \\ 2,304.6\end{array}\) \& \begin{tabular}{|r}
455.0 \\
\(2,414.3\)
\end{tabular} \& - \(\begin{array}{r}385.7 \\ 2,538.4\end{array}\) \& 422.3
\(2,372.8\) \& \begin{tabular}{|r}
439.5 \\
\(2,577.9\)
\end{tabular} \& | 178.1 \& [ \(\begin{array}{r}312.1 \\ 2,089.3\end{array}\) \& 492.6
\(2,500.4\) \& 2, 893.0 \& 453.0
\(2,783.5\) \& 2,775.1 \& \begin{tabular}{|c}
437.8 \\
2716.1
\end{tabular} \& \[
\begin{array}{r}
399.0 \\
2,510.6
\end{array}
\] \& \\
\hline Food and live animals \(\frac{1}{\text { - }}\) - \& 4,003.2 \& 4,577.3 \& 403.1 \& 408.9 \& 368.2 \& 396.8 \& 396.6 \& 169.8 \& 287.1 \& 439.0 \& 438.4 \& 396.7 \& 398.9 \& 414.4 \& 363.7 \& \\
\hline Cocoa or cacao beans......-............-.do \& \& 4, 136.0 \& \({ }_{110.8}^{8.8}\) \& 7.5 \& 68.2

74 \& 6.3
0.7 \& 12.2
87 \& 1.4 \& 15.3 \& 20.5 \& 10.4
9.8
9.8 \& 14.1
71.6 \& 11.9
7.4 \&  \& 15.4
62.0 \& <br>
\hline  \& 962.7
645.0 \& 1, 139.7 7 \& 110.0
68.7 \& 103.1
83.1 \& 74.5

69.5 \& | 95.7 |
| :--- |
| 72.5 | \& 87.4

49.3 \& 16.1
29.2 \& 49.0
45.4 \& 89.1
96.4 \& 95.8
74.7 \& 71.6
67.1 \& 75.4
70.4 \& 72.0
84.4 \& 62.0
94.4 \& <br>
\hline  \& 588.4 \& 640.1 \& 70.7 \& 55.8 \& 60.4 \& 43.7 \& 56.9 \& 6.3 \& 34.7 \& 50.9 \& 66.2 \& 58.6 \& 73.0 \& 78.0 \& 56.5 \& <br>
\hline Beverages and tobacco.........-.-....-- -do. \& 698.1 \& 786.3 \& 80.8 \& 80.1 \& 67.2 \& 61.8 \& 77.5 \& 24.6 \& 28.6 \& 63.8 \& 68.1 \& 89.1 \& 86.8 \& 62.8 \& 54.1 \& <br>
\hline Crude materials, inedible, exc. fuels $\%$....do \& 2,964.4 \& 3,345. 7 \& 293.6 \& 306.7 \& 299.4 \& 267.7 \& 294.2 \& ${ }^{1} 202.0$ \& 232.3 \& 307.4 \& 337.5 \& 303.8 \& 293.7 \& 294.1 \& 290.8 \& <br>
\hline Metal ores \& 974.3 \& 958.4 \& 90.3 \& 99.4 \& 85.9 \& 75.6 \& 75.9 \& 157.8 \& 51.1 \& 63.0 \& 81.7 \& 90.0 \& 83.0 \& 93.6 \& 91.6 \& <br>
\hline  \& 418.3
305.6 \& 454.8

338.4 \& \begin{tabular}{l}
36.8 <br>
24.1 <br>
\hline 1

 \& 

34.2 <br>
38.5 <br>
\hline 8.4
\end{tabular} \& 40.4

22.2 \& 37.4
35.2 \& 43.1
25.9 \& 36.7
9.0 \& 40.7

12.2 \& | 39.8 |
| :--- |
| 28.8 | \& 44.7

36.0 \& 39.8
29.6
29.6 \& 45.3

25.3 \& | 43.8 |
| :--- |
| 22.3 |
| 1 | \& 40.3

23.8 \& <br>
\hline  \& 174.5 \& 191.8 \& 16.3 \& 23.4 \& 14.0 \& 16.5 \& 19.9 \& 10.7 \& 20.7 \& 25.4 \& 23.2 \& 22.6 \& 23.1 \& 19.4 \& 26.9 \& <br>
\hline Mineral fuels, lubricants, etc. .-....----- do \& 2,247.8 \& 2,526.7 \& 187.1 \& 220.7 \& 226.6 \& 193.1 \& 234.0 \& 249.1 \& 231.5 \& 226.4 \& 240.7 \& 219.4 \& 212.6 \& 221.3 \& 227.6 \& <br>
\hline Petroleum and products .-...-.-.-.-.-.-.-.-. \& 2,086.1 \& 2, 345.1 \& 174.4 \& 205.8 \& 212.0 \& 179.1 \& 220.7 \& 235.2 \& 209.0 \& 208.6 \& 224.1 \& 198.7 \& 196.3 \& 202.5 \& 205.0 \& <br>
\hline Animal and vegetable oils and fats.......do \& 122.0 \& 157.8 \& 8.5 \& 14.8 \& 12.7 \& 10.3 \& 16.6 \& 6.1 \& 12.5 \& 11.7 \& 11.2 \& 13.6 \& 8.6 \& 11.0 \& 10.2 \& <br>
\hline  \& 958.0 \& 1,129.1 \& 100.6 \& 94.7 \& 88.6 \& 94.0 \& 101.7 \& 70.3 \& 81.8 \& 111.3 \& 124.9 \& 108.5 \& 114.5 \& 102.1 \& 99.2 \& <br>
\hline Manufactured goods 9 . .-.-. -- \& 6, 384.3 \& $8,162.4$ \& 716.2 \& 672.6 \& 655.1 \& 636.5 \& 667.3 \& ${ }^{1} 398.6$ \& 533.1 \& 653.1 \& 784.2 \& 761.5 \& 726.0 \& 728.7 \& 646.1 \& <br>
\hline  \& 1,373.1 \& 2,046.4 \& ${ }^{235.3}$ \& 189.2 \& 170.1 \& 177.7 \& 165.9 \& 64.6 \& 72.8 \& 119.2 \& 187.3 \& 208.6 \& 180.8 \& 179.1 \& 160.3 \& <br>
\hline  \& - 8664.7 \& 862.8 \& 67.2 \& 60.5 \& 75.7 \& 69.0
10.7 \& 84.8 \& 67.7 \& 71.0 \& 74.4 \& 78.5 \& 74.0 \& 83.3 \& 81.3 \& 74.5 \& <br>
\hline Nextiles \& 1,808.0 \& ${ }^{1,963.6}$ \& 126.3
83.5 \& 134.2
90.1 \& 120.9
81.9 \& 110.7
77.4 \& 121.0
75.8 \& 179.5
45.3 \& 137.6
69.2 \& 112.9 \& 107.0 \& 138.7
91.5 \& 136.5
88.2 \& 129.7
86.6 \& 116.8
93.4 \& <br>
\hline Machinery and transport equipment.....do \& 5,793.4 \& 7,986.9 \& 547.6 \& 663.2 \& 785.9 \& 744.4 \& 806.4 \& 612.3 \& 655.9 \& 766.1 \& 872.0 \& 895.9 \& 889.9 \& 789.7 \& 716.9 \& <br>
\hline  \& 3,024.4 \& 3,692.6 \& 309.4 \& 322.9 \& 351.8 \& 325.0 \& 356.7 \& 255.5 \& 291.8 \& 351.2 \& 407.1 \& 398.9 \& 401.8 \& 391.0 \& 388.2 \& <br>
\hline Metalworking-------...------........- ${ }^{\text {d }}$ \& 1,135.4 \& 1203.9 \& 18.3 \& 17.6 \& 17.0 \& 11.3 \& 17.4 \& 8.4 \& 10.2 \& 17.4 \& 18.7 \& 19.8 \& 17.0 \& 15.8 \& 16.4 \& <br>
\hline  \& 1,135.5 \& 1,494.9 \& 136.1 \& 140.9 \& 160.4 \& 145.5 \& 151.4 \& 118.6 \& 127.4 \& 137.2 \& 159.1 \& 157.8 \& 161.7 \& 171.0 \& 174.0 \& <br>
\hline Transport equipment...-.---.-......-- \& 2,769. 1 \& 4,298.5 \& 238.2 \& 340.3 \& 436.6 \& 419.4 \& 451.4 \& 356.8 \& 364.1 \& 414.9 \& 464.9 \& 497.0 \& 488.1 \& 398.7 \& 328.6 \& <br>
\hline Automobiles and parts.................d. ${ }^{\text {do }}$ \& 2,266. 1 \& 3,711.6 \& 191.1 \& 302.6 \& 370.9 \& 384.4 \& 397.9 \& 307.0 \& 315.0 \& 358.7 \& 408.4 \& 429.2 \& 431.8 \& 334.8 \& 274.5 \& <br>
\hline Miscellaneous manufactured articles......do \& 2,576.2 \& 3,346.1 \& 315.4 \& 312.1 \& 325.3 \& 291.7 \& 301.6 \& 204.4 \& 252.1 \& 316.1 \& 348.3 \& 335.6 \& 365.9 \& 409.7 \& 392.7 \& <br>
\hline Commodities not classified.................do \& 1,065. 1 \& 1,207.8 \& 97.7 \& 105.7 \& 106.4 \& 107.4 \& 114.3 \& 88.7 \& 86.4 \& 98.2 \& 109.2 \& 112.4 \& 119.3 \& 120.0 \& 108. 3 \& <br>
\hline Indexes \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline | Exports (U.S. mdse., excl. milltary grant-aid): |
| :--- |
| Quanttty-...................................-1957-59=100 | \& \& \& \& 170 \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline Value $\qquad$
$\qquad$
$\qquad$ do $\qquad$ \& 8160 \& ${ }_{8} 1195$ \& \& 192 \& \& \& ${ }_{203}^{179}$ \& \& \& 173 \& \& \& -232. \& \& \& <br>
\hline  \& ${ }^{5} 111$ \& ${ }^{6} 112$ \& \& 113 \& \& \& 113 \& \& \& 115 \& \& \& p 115 \& \& \& <br>
\hline General imports: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Quantity \& ${ }_{8}^{8184}$ \& ${ }_{8} 8226$ \& \& 231 \& \& \& 237 \& \& \& 200 \& \& \& P 262 \& \& \& <br>
\hline  \& ${ }^{\text {d }} 103$ \& ${ }_{6} 104$ \& \& 104 \& \& \& 105 \& \& \& 106 \& \& \& ${ }^{\text {P }} 2106$ \& \& \& <br>
\hline Shipping Welght and Value \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Waterborne trade: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Exports (incl. reerports): \& 187, 426 \& 194, 487 \& 18,504 \& 17, 531 \& 15,454 \& \& \& \& 9,440 \& \& \& \& \& 18,014 \& \& <br>
\hline  \& 18,636 \& 19, 358 \& 1,703 \& 1,790 \& 1,405 \& 1,762 \& 1, 666 \& 580 \& 739 \& 1, 787 \& 2,000 \& 2,032 \& 1,733 \& 1,738 \& \& <br>
\hline General imports:
Shipping weight..............thous. sh. tons \& \& \& 23,932 \& \& \& \& \& 20,680 \& \& \& \& \& \& \& \& <br>
\hline Value...-...-.-.-........................-.-mil. \$-- \& 17,434 \& 21, 121 \& 1,918 \& 1,915 \& 1,726 \& 1,719 \& 1,817 \& 869 \& 1,242 \& 1,793 \& 2,075 \& 2,029 \& 1,976 \& 2,044 \& \& <br>
\hline
\end{tabular}

TRANSPORTATION AND COMMUNICATION

${ }^{2}$ Revised. ${ }^{p}$ Preliminary. ${ }_{3}{ }^{1}$ See note 1, p. S-21. ${ }_{2}$ Number of carriers filing comfrom from carrier reports to the CAB. ${ }^{4}$ Excludes excess baggage revenues.
${ }^{3}$ Revised to include trade in silver ore and bullion formerly reported separately; quarterly data do not refiect this change.
o Includes data not shown separately

| Unless otherwise stated, statistics through 1966 and descriptive noted are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

TRANSPORTATION AND COMMUNICATION-Continued


CHEMICALS AND ALLIED PRODUĆTS

${ }^{-}$Revised. ${ }^{p}$ Preliminary. ${ }^{1}$ Number of carriers flling complete reports for the year. ${ }^{2}$ Preliminary estimate by Association of American Railroads. ${ }^{2}$ Data cover 5 weeks; other months, 4 weeks. Refiects adjustment ior extraordinary items.
Annual total reflects revisions not distributed to the monthly or quarterly data. ${ }^{6}$ Effec-
tive Aug. 26, 1968, passports are issued for 5 years; no renewals are made.
${ }^{7}$ Beginning with 1st quarter 1969 reporting period, motor carriers are designated class 1 if they have gross operating revenues of $\$ 1$ million or over, annually; prior to 1969 , class 1 1968 cors wererable with 1968 comparable with data for 1st quarter 1969.

| Unless other wise stated, statistics through 1966 and descriptive notes, are shown inedition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | Msy | June | July | Aug. | Sept. |

## CHEMICALS AND ALLIED PRODUCTS-Continued

| CHEMICALS-Continued <br> Organic chemicals, production: $\sigma^{7}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acetic anhydride - | 11,556.4 | 11,651.6 | 142.3 2.1 | 142.5 2.6 | 137.1 3.1 | 139.0 3.0 | 152.9 2.8 | 141.7 3.5 | 140.4 3.1 | 145.2 3.4 8.4 | 147.9 3.5 | 147.9 3.6 | 143.5 3.6 | 140.9 3.2 |  |  |
|  | ${ }^{1} 108.8$ | 111.4 | 8.0 | 2.3 | 10.5 | 8.8 | 10.6 | 10.7 | 8.8 | 8.9 | 10.3 | 9.6 | 9.9 | 10.2 |  |  |
| DDT............----.....................-mil. 1 l .- | 102.8 | ${ }^{1} 138.0$ | 12.3 | 10.7 |  |  |  | 13.1 | 13.0 | 10.5 | 12.4 | 10.3 | 8.0 | 10.3 |  |  |
| Ethyl acetate | 138.9 | 1162.0 | 13.3 | 14.5 | 18.8 | 11.8 | 16.0 | 12.3 | 8.9 | 18.9 | 11.0 | 13.3 | '15.8 | 12.7 |  |  |
| Formaldehyde ( $37 \%$ HCHO) --......-.-. - do | 3.686.2 | 14, 099.6 | 340.6 | 332.4 | 364.6 | 330.8 | 350.5 | 321.1 | 323.2 | 356.1 | 349.9 | 371.3 | - 355.7 | 320.4 |  |  |
| Glycerin, refined, all grades: Production | 353.8 | 347.0 | 30.2 | 28.7 | 27.0 | 26.8 | 30.1 | 28.4 | 31.0 | 27.8 | 29.4 | 22.2 | 28.2 | r28.9 | 26.5 |  |
| Stocks, end of period.....................-do | 32.6 | 29.5 | 28.7 | 28.4 | 28.1 | 26.8 | 29.5 | 30.4 | 31.8 | 34.4 | 31.9 | 29.0 | 26.9 | r28.8 | 32.4 |  |
| Methanol, synthetic.....................-mil. gal | ${ }^{1} 520.2$ | 580.2 | 46.1 | 47.5 | 50.5 | 49.4 | 55.6 | 51.4 | 46.5 | 50.3 | 51.3 | 51.2 | 51.3 | 51.2 |  |  |
|  | 715.3 | ${ }^{1} 748.3$ | 63.9 | 59.1 | 66.2 | 62.5 | 67.9 | 59.8 | 56.9 | 64.2 | 70.6 | 69.8 | 72.7 | 65.8 |  |  |
| ALCOHOL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ethyl alcohol and spirits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 685.1 218.4 | 708.1 189.2 | 56.5 207.5 | 60.0 201.4 | 70.8 199.5 | $\begin{array}{r}60.3 \\ 187.8 \\ \hline\end{array}$ | ${ }^{66.2}$ | ${ }^{67.5}$ | 64.4 196.8 | 65.3 192.4 | 188.5 | 189.3 | 181.6 | 61.9 177.0 |  |  |
| Used for denaturation..-.-.-.-.-.-.-...........do...-- | 556.1 | 564.4 | 49.8 | 47.0 | 51.7 | 47.1 | 50.6 | 57.1 | 52.7 | 57.8 | 46.9 | 51.2 | 50.2 | 51.4 |  |  |
| Taxable withdrawals.-..................-.-. ${ }^{\text {do...- }}$ | 79.0 | 80.7 | 6.6 | 7.7 | 9.1 | 7.6 | 5.4 | 6.7 | 6.0 | 7.6 | 7.1 | 7.2 | 7.8 | 7.7 |  |  |
| Denatured alcohol: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production | 390.1 298.6 | 303.5 305.6 | 26.7 26.2 | 25.2 25.7 | 27.6 27.0 | 25.3 26.0 | $\stackrel{27.2}{27.2}$ | 30.7 30.3 | 28.7 | 31.0 30.2 | 25.3 26.0 | 27.5 27.8 | 26.8 28.2 | 27.6 27.3 |  |  |
|  | 28.6 4.9 | 2.7 | 26.7 3.3 | 2.7 | 27.4 3.4 | 2.6 | 2.7 | 3.1 | 3.7 | 4.5 | 3.9 | $\begin{array}{r}3.5 \\ \hline\end{array}$ | 2.1 | 2.4 |  |  |
| FERTILIZERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports, total $9 .-$-------------- thous. sh. tons | 15, 294 | 18,956 | 1,533 | 1,658 | 1,902 | 1,544 | 1,883 | ${ }_{27}^{961}$ | 979 | 1,304 | 1,718 | 1,674 | 1.750 | 1, 586 | 1,580 |  |
|  | ${ }^{11,629}$ | 2,607 | 180 |  | 347 | 317 |  |  |  | 142 |  |  | 141 | 210 |  |  |
|  | 11,025 | 13, 584 | 1,143 | 1,134 | 1,332 | 1,100 | 1,291 | 783 | 771 | 955 | 1,334 | 1,179 | 1,389 | 1,091 | 914 |  |
| Potash materials..--...-..-.-.-.............-do. | 1,119 | 1,303 | 99 | 153 | 160 | 77 | 129 | 107 | 92 | 69 | 109 | 95 | 125 | 81 | 141 |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 177 | 227 | 15 | 13 | 14 | 12 | ${ }_{15}^{20}$ | 19 | 20 | $\stackrel{24}{24}$ | 45 30 | 29 8 | 13 | 12 | 9 |  |
| Ammonium sulfate....-...................-do...-- | 2, $\begin{array}{r}168 \\ \hline 211\end{array}$ | 131 3,557 |  |  | ${ }^{6}$ | $\begin{array}{r}13 \\ 254 \\ \hline\end{array}$ |  | 236 |  | 354 | $\begin{array}{r}30 \\ 43 \\ \hline\end{array}$ |  |  |  |  |  |
|  | 218 | ${ }^{205}$ | 25 | (2) | ${ }^{(2)}$ | , | 32 | 0 | 11 | 13 | 19 | 22 | 11 | 38 | 15 |  |
| Potash deliveries ( $\mathrm{K}_{2} \mathrm{O}$ ). <br> Superphosphate and other phosphatic fertilizers $\left(100 \% \mathrm{P}_{2} \mathrm{O}_{5}\right)$ : | 4,034 | 4,170 | 213 | 329 | 372 | 273 | 280 | 336 | 353 | 560 | 579 | 540 | 195 | 108 |  |  |
| Production. $\qquad$ thous. sh. tons.Stocks, end of period $\qquad$ | $4,695$ | $4,149$ | $\begin{aligned} & 308 \\ & 578 \end{aligned}$ | $\begin{aligned} & 351 \\ & 524 \end{aligned}$ | $\begin{aligned} & 358 \\ & 525 \end{aligned}$ | $\begin{aligned} & 331 \\ & 516 \end{aligned}$ | 340 535 | $\begin{aligned} & 360 \\ & 572 \end{aligned}$ | $\begin{aligned} & 351 \\ & 590 \end{aligned}$ | $\begin{aligned} & 381 \\ & 502 \end{aligned}$ | 395 369 | $\begin{aligned} & 398 \\ & 358 \end{aligned}$ | $\begin{array}{r} \text { r } \\ -411 \end{array}$ | $\begin{array}{r} { }^{2} 277 \\ r_{446} \end{array}$ | $\begin{aligned} & 317 \\ & 471 \end{aligned}$ |  |
| MISCELLANEOUS PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Explosives (industrial), shipments, quarterly: <br> Black blasting powder <br> High explosives | 1,708.5 | 1,581. 7 |  | 428.8 |  |  | 404.6 |  |  | 423. 6 |  |  | 492. 2 |  |  |  |
| Paints, varnish, and lacquer, factory shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total shipments | 2,348.2 | 2,587. 1 | 238.6 | 229.5 | 234.7 | 196.9 | 175.7 | 189.8 | 207.1 | 229.9 | 245.2 | 256.8 | $\checkmark 278.0$ | 254.3 |  |  |
|  | 1,329.5 | 1,427. 5 | 141.9 | 127.6 | 119.5 | 92.7 | 83.0 | 86.2 | 106.1 | 118.8 | 131.9 | 143.6 | '163.0 | 145.2 |  |  |
|  | 1,018.7 | 1,159.6 | 96.6 | 101.9 | 115.3 | 104.2 | 92.7 | 103.6 | 101.0 | 111.1 | 113.3 | 113.3 | -115. 1 | 109.1 |  |  |
| Sulfur, native (Frasch) and recovered: |  |  |  |  |  |  | 767 | 743 |  | 744 |  |  | 715 | 81 |  |  |
| Stocks (producers'), end of period.........do..-- | $\begin{array}{r} 18,284 \\ 1,954 \end{array}$ | $\begin{array}{r} 8,817 \\ 2,790 \end{array}$ | 2,466 | 2,610 | 2,690 | 2,775 | 2,790 | 2,940 | 3,006 | 3,129 | 3,150 | 3,134 | 3, 213 | 3,221 |  |  |
| plastics and resin materials |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Thermosetting resins: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alkyd resins-............................-mil. ${ }_{\text {Poly }}$ do. | 1585.9 489 | 1624.7 1576.4 | 54.5 477 | 51.4 | 58.5 | 48.6 | $\begin{array}{r}46.7 \\ 47 \\ \hline 8\end{array}$ | 51.4 | 50.3 | 52.7 | 55.8 | 57.9 | 55.3 | 53.9 |  |  |
| Phenolic and other tar acid resins...-...-.-.do....- | 1889.7 1953 1 | 1625.4 $11,038.4$ | 47.7 85.2 | 48.9 91.4 | 51.2 101.5 | 49.4 90.6 | 47.8 82.6 | 51.1 87.8 | 52.0 <br> 88.9 | 52.8 <br> 96.5 | 59.4 96.2 | 62.5 97.8 | 50.8 95.9 | 51.1 81.3 |  |  |
| Urea and melamine resins..........-......-do...-- | 1645.4 | 1741.4 | 65.5 | 68.2 | 71.9 | 69.2 | 70.8 | 60.3 | 62.5 | 70.6 | 66.9 | 65.7 | 66.4 | 55.5 |  |  |
| Thermoplastic resins: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cellulose plastic materials. <br> Coumarone-indene and petroleum polymer | 1171.9 | ${ }^{1} 186.2$ | 15.7 | 16.3 | 16.6 | 17.5 | 15.1 | 18.4 | 17.2 | 17.2 | 16.5 | 16.3 | 14.8 | 13.0 |  |  |
| resins..-................................- | ${ }^{1} 288.9$ | 1332.6 | 24.2 | 25.0 | 30.0 | 26.1 | 32.4 | 25.5 | 21.1 | 28.8 | 27.9 | 29.6 | 31.2 | 25.9 |  |  |
| Styrene-type materials (polystyrene) ....do...- | 12,365. 4 | 12,719.3 | 228.1 | 235.7 | 247.2 | 243.9 | 249.7 | 239.3 | 247.8 | 273.0 | 272.2 | 285.9 | 281.9 | 260.8 |  |  |
| Vinyl resins (resin content basis) .--.-...-do | 12,599.4 | 12,944.8 | 245.3 | 254.8 | 261.5 | 281.0 | 251.3 | 254.0 | 246.6 | 281.5 | 270.4 | 287.4 | 284.1 | 262.3 |  |  |
|  | 3,761.9 | 14,539.1 | 381.4 | 383.7 | 399.7 | 414.3 | 422.7 | 392.8 | 412.2 | 433.4 | 437.1 | 441.9 | 435.8 | 450.1 |  |  |

## ELECTRIC POWER AND GAS



| Unless otherwise mated, statistics through 1966 and deecriptive noted are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1863 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## ELECTRIC POWER AND GAS-Continued

| ELECTRIC POWER-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales to ultimate customers, total (EEI) mil. kw.-hr- | 1,107,023 | 1,202,321 | 107, 416 | 106, 260 | 100, 515 | 98,673 | 103,027 | 109, 412 | 105, 894 | 105,614 | 102, 255 | 100,883 | 105,615 | 113, 510 |  |  |
| Small light and power $\delta$. $\qquad$ | 242,492 | 1265,151 | 25,433 | 24,832 | 22,762 | 21,510 | 21,743 | 22,533 | 22,009 | 21,852 | 21, 502 | 22, 016 | 24, 145 | 26, 473 |  |  |
|  | 486, 043 | 1518,834 | 44, 195 | 44, 166 | 44, 678 | 44, 115 | 44, 146 | 44, 410 | 43, 557 | 44, 888 | 45, 344 | 46, 251 | 47, 157 | 46,547 |  |  |
|  | 4,572 | 14,540 | 338 | 351 | 361 | 371 | 436 | 431 | 401 | 421 | 366 | 360 | 328 | 348 |  |  |
| Residential or domestic.---.-.-.-.-.-.-.-.- do...- | 331, 525 | 1367,692 | 33, 770 | 32,967 | 28,687 | 28,704 | 32,608 | 37,778 | 35, ${ }_{9} 65$ | 34, 244 | 31, 058 | 28, 231 | 29,859 | 35, 889 |  |  |
|  |  | 132,162 | 2,769 | 2,772 | 2,787 | 2,696 | 2,830 | 2,953 | 3,048 | 2, 891 | 2, 823 | 2,859 | 2,976 | 3,016 |  |  |
|  | 3, 102 | 13, 640 | 315 | 331 | 337 | 335 | 268 | 312 | 303 | 314 | 313 | 350 | 356 | 384 |  |  |
| Revenue from sales to ultimate customers (Edison Electric Institute) ...............................-mil. \$.- | 17,222.7 | 18,579.9 | 1,670.7 | 1,656.3 | 1,559.8 | 1, 524.0 | 1,580. 1 | 1,864.1 | 1,624.1 | 1,605.0 | 1,566.7 | 1,554.1 | 1,632.3 | 1,762. 3 |  |  |
| GAS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufactured and mized gas: <br> Customers, end of period, total 8 thous | 666 | 580 |  | 574 |  |  | 580 |  |  | 581 |  |  |  |  |  |  |
| Residential.............-.................-do... | 624 | 543 |  | 539 |  |  | 543 |  |  | 544 |  |  |  |  |  |  |
| Industrial and commercial....-......-...-do. | 41 | 36 |  | 35 |  |  | 36 |  |  | 36 |  |  |  |  |  |  |
| Sales to consumers, total $9 . . . . . . . . .$. mil. therms.-- | 1,437 | 1,461 |  | 163 |  |  | 362 |  |  | 607 |  |  |  |  |  |  |
|  | 829 | 822 |  | 63 |  |  | 196 |  |  | 374 |  |  |  |  |  |  |
| Industrial and commer | 589 | 615 |  | 98 |  |  | 159 |  |  | 222 |  |  |  |  |  |  |
| Revenue from sales to consumers, total \% - mill \$.- | 131.4 | 128.8 |  | 14.8 |  |  | 30.7 |  |  | 51.3 |  |  |  |  |  |  |
|  | 84.5 | 81.7 |  | 7.7 |  |  | 19.0 |  |  | 34.1 |  |  |  |  |  |  |
| Industrial and commerctal...............-do... | 45.3 | 45.7 |  | 7.0 |  |  | 11.2 |  |  | 16.3 |  |  |  |  |  |  |
| Natural gas: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customers, end of period, total $9 .-$.-........thous.Residential | $\begin{aligned} & 39,034 \\ & 35.836 \end{aligned}$ | 39,894 36,619 3 |  | 38, 384 |  |  | 39, 3919 |  |  | 39,974 |  |  |  |  |  |  |
|  | 3,152 | 3,227 |  | 3,082 |  |  | 3,227 |  |  | 3,234 |  |  |  |  |  |  |
| Sales to consumers, total $9 . . . . . . . .$. mill therms_- | 133,424 | 144,258 |  | 26,950 |  |  | 36,586 |  |  | 50,357 |  |  |  |  |  |  |
|  | 42, 811 | 44,546 |  | 3,821 |  |  | 11, 111 |  |  | 21, 623 |  |  |  |  |  |  |
| Industrial and commercial....-...........do...- | 85, 321 | 93, 350 |  | 21,519 |  |  | 23,864 |  |  | 27, 170 |  |  |  |  |  |  |
| Revenue from sales to consumers, total \% _ mil \$ .- | 8, 124.4 | 8,623.6 |  | 1,339.9 |  |  | 2,207. 7 |  |  | 3,399.1 |  |  |  |  |  |  |
|  | 4, 294.9 | 4, 440.3 |  | 502.2 |  |  | 1,126.8 |  |  | 2, 002.6 |  |  |  |  |  |  |
| Industrial and commercial. ...............-do...-- | 3,637.9 | 3,949.3 |  | 787.5 |  |  | 1,021.2 |  |  | 1,331.5 |  |  |  |  |  |  |

## FOOD AND KINDRED PRODUCTS; TOBACCO

| ALCOHOLIC BEVERAGES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 116. 55 | 122.41 | 11.37 | 9.86 | 10.10 | 8.46 | 8.90 | 8.99 | 8.82 | 10.98 | 11.43 | 11. 28 | 10.17 | 13.09 | 11.98 |  |
|  | 106.97 | 112.41 | 10.76 | 0.11 | 9.28 | 8.26 | 8.48 | 7.88 | 7.66 | 9.40 | 10.06 | 10.25 | 9.15 | 11.96 | 11.44 |  |
|  | 10.77 | 11. 56 | 12.64 | 12.54 | 12.48 | 11.92 | 11.56 | 11.91 | 12.33 | 13.00 | 13.37 | 13.36 | 13.57 | 13.55 | 13.12 |  |
| Distilled spirits (total): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 211.77 | 238.33 | 14.72 | 19.36 | 24.32 | 22.26 | 21.24 | 21.06 | 19.69 | 21.97 | 21.66 | 18.84 | 17.79 | 15. 17 |  |  |
| mil. wine gal.- | 324.81 | 345.49 | 27.47 | 27.35 | 30.94 | 34.14 | 41.14 | 24.31 | 24.25 | 28.79 | 28.79 | 30.80 | 30.46 | 29.59 |  |  |
| Taxable withdrawals....-...........mil. tax gal.- | 148.20 | 147.64 | 12.53 | 14. 29 | 15.75 | 12.85 | 11.47 | 11.31 | 10.87 | 13.99 | 13.35 | 12.93 | 14.51 | 14.31 |  |  |
| Stocks, end of period....-.......-.-.-.-.-. do.--- | 904.58 | 956.44 | 938.82 | 940.45 | 944.52 | 950.02 | 956.44 | 962.90 | 968.43 | 973.27 | 978. 71 | 981.91 | 984. 51 | 983.82 |  |  |
| Whisky: | 68.17 | 75.45 | 6.17 | 6.80 | 9.23 | 7.90 | 8.14 | 5.59 | 4.67 | 6.02 | 6.48 | 6.67 | 6.94 | 6.83 | 5.81 |  |
|  | 153.78 | 178.05 | 9.60 | 13.28 | 17.66 | 16.41 | 15. 24 | 17.01 | 16.10 | 17.10 | 17.25 | 14.37 | 12.07 | 10.65 |  |  |
|  | 97.02 | 95. 27 | 7.63 | 9.45 | 11.07 | 8.76 | 7.31 | 7.39 | 7.44 | 9.22 | 8.84 | 7.86 | 9.05 | 9.02 |  |  |
|  | 856. 66 | 904.35 | 892.77 | 893.39 | 895.98 | 899.65 | 904. 35 | 911.26 | 917.26 | 921.92 | 927.80 | 932. 30 | 933.75 | 934. 02 |  |  |
|  | 59.70 | 66.50 | 5.37 | 5.92 | 8.13 | 7.00 | 7.29 | 4.87 | 4.16 | 5.37 | 5.51 | 5.75 | 6.03 | 6.02 | 5. 10 |  |
| Rectified spirits and wines, production, total mil. proof gal.. | 108. 26 | 110.54 | 8.66 | 10. 43 | 12.85 | 10.40 | 8.53 | 8.67 | 8. 26 | 10. 39 | 9.74 | 9.95 | 11.00 | 10.38 |  |  |
|  | 67.31 | 66.71 | 4.99 | 6.37 | 8.26 | 6.73 | 4.87 | 4.84 | 5.17 | 6. 17 | 5. 60 | 5.49 | 6. 57 | 6.52 |  |  |
| Wines and distilling materials: Effervescent wines: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production-.-.-----.-.-.-........-mil. wine gal. - | 10.19 | 12.17 | 1.06 | . 95 | 1.07 | 1.16 | 1. 26 | 1.13 | 1.12 | 1. 23 | 1.17 | 1.04 | 1.25 | . 96 |  |  |
|  | 8.75 | 10. 29 | . 77 | 1. 06 | 1.28 | 1.26 | 1.27 | . 70 | . 56 | 1.05 | . 77 | . 87 | 1. 12 | . 73 |  |  |
|  | 4.30 | 5. 25 | 6.08 | 5.85 | 5. 54 | 5.38 | 5.25 | 5. 60 | 6.10 | 6.23 | 6.51 | 6.51 | 6.56 | 6.70 |  |  |
|  | 1.92 | 2.23 | . 24 | . 18 | . 28 | . 27 | . 22 | . 18 | . 10 | . 13 | . 18 | . 22 | . 24 | . 17 | . 14 |  |
|  | 217.46 | 221,54 | 8.88 | 72. 54 | 93.68 | 20.75 | 5.51 | 3.63 | 2.93 | 3.75 | 2.92 | 2.48 | 2.49 | 1.99 |  |  |
|  | 175.27 | 181. 18 | 14.76 | 14. 76 | 18.01 | 16. 44 | 16.00 | 14. 95 | 15. 28 | 20.06 | 15.89 | 15. 59 | 16. 03 | 12.86 |  |  |
|  | 272.02 | 268.30 | 166.67 | 221.09 | 290.02 | 286.82 | 268.30 | 255. 91 | 242. 63 | 224.83 | 211.75 | 197.08 | 180.78 | 169.98 |  |  |
|  | 117.46 | 19.98 | 2.24 | 2.22 | 1.78 | 1.54 | 1.68 | . 75 | . 84 | 1.19 | 1.91 | 2.34 | 2.31 | 2.01 | 1.71 |  |
| Distilling materials produced at win | 362.71 | 366.48 | 35.96 | 125. 32 | 126.37 | 28.99 | 16.92 | 7.15 | 4.11 | 4.69 | 2.16 | 3.00 | 2.13 | 2.74 |  |  |
| DAIRY PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Butter, creamery: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,224.9 | 1,164.8 | 80.2 | 69.1 | 78.3 | 78.4 | 93.4 | 106.6 | 95.7 | 104.7 | 109.6 | 116.1 | 111.1 | 93.5 | 77.2 |  |
| Stocks, cold storage, end of period.......-..-do....- | 168.6 | 117.4 | 224.6 | 196.5 | 161.9 | 137.4 | 117.4 | 104.5 | 115. 1 | 121.4 | 134.5 | 162.6 | 195.3 | 198.0 | ${ }^{+} 185.6$ | 154.5 |
| Price, wholesale, 82-score (N.Y.)......... $\$$ per 1b.. Cheese: | . 675 | . 678 | . 677 | . 691 | . 686 | . 680 | . 690 | . 674 | . 673 | . 673 | . 683 | . 684 | . 684 | . 686 | . 688 |  |
|  | 1,918.8 | 1,943.9 | 160.3 | 145.8 | 146.7 | 135.0 | 145.8 | 147.4 | 139.7 | 163.2 | 174.2 | 197.6 | 201.8 | 181.0 | 170.0 |  |
| American, whole milk | 1,276.3 | 1,276.3 | 107.2 | 93.3 | 89.7 | 81.1 | 86.3 | 90.7 | 87.3 | 101.3 | 113.2 | 135.6 | 140.6 | 124.1 | 111.8 |  |
| Stocks, cold storage, end of period...........do. | 390.3 | 381.0 | 451.3 | 447.3 | 415.5 | 398.0 | 381.0 | 357.7 | 328.5 | 317.8 | 315.7 | 337.5 | 367.4 | 387.8 | - 387.4 | 368.4 |
|  | 344.0 | 318.7 | 390.5 | 376.0 | 346.4 | 334.5 | 318.7 | 296.4 | 271.1 | 263.0 | 259.5 | 280.7 | 308.3 | 327.1 | +327.1 | 307.6 |
| Imports do | 1151.8 | 168.2 | 23.5 | 20.2 | 10.7 | 11.6 | 17.1 | 4.5 | 5.9 | 10.7 | 12.9 | 13.2 | 12.0 | 10.0 | 9.6 |  |
| Price, wholesale, American, single daisies (Chicago) --- -....................................... $\$$ per lb.. | . 521 | . 548 | . 550 | . 551 | . 562 | . 565 | . 570 | . 572 | . 572 | . 587 | . 595 | . 594 | . 603 | . 606 | . 606 | . 608 |

${ }^{r}$ Revised. ${ }^{1}$ Annual total reflects revisions not distributed to the monthly data.
§ Data are not wholly comparable on a year to year basis because of changes from one classi-

| Unless otherwise gtated, statistics through 1966 and deecriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FOOD AND KINDRED PRODUCTS; TOBACCO-Continued

| DAIRY PRODUCTS-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Condensed and evaporated milk: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Condensed (sweetened) --..............-mil. lb.. | 64.4 | 87.4 | 7.7 | 6.6 | 10.0 | 7.5 | 4.5 | 3.5 | 4.8 | 6.1 | 7.8 | 9. 2 | 6.1 | 6.2 | 6.8 |  |
|  | 1,493.2 | 1,360.0 | 130.6 | 107.2 | 101.4 | 88.7 | 109.9 | 96.0 | 97.0 | 109.1 | 135.7 | 157.5 | 147.5 | 139.7 | 136.0 |  |
| Condensed (sweetened) Cod................ill. lb. | 5.8 | 2.1 | 3.0 | 5.7 | 3.0 | 2.6 | 2.1 | 2.6 | 3.9 | 3.5 | 2.9 | 4.7 | 3.9 | 2.9 | 3.9 |  |
| Evaporated (unsweetened). .-...........--do..-- | 180.2 | 99.1 | 192.8 | 189.0 | 160.6 | 124.4 | 98.1 | 56.9 | 39.3 | 53.7 | 83.5 | 124.4 | 151.6 | 188.9 | 211.2 |  |
| Exports: ${ }_{\text {Condensed (sweetened) }}^{\text {a }}$. | 28.6 | 42.4 | 6.0 | 2.7 | 6.1 | 1.5 | 6.0 |  |  | 3.5 | 4.5 | 7.4 | 6.1 | 4.5 | 4.0 |  |
| Evaporated (unsweetened)....-...........-do | 33.8 | 33.7 | 1.7 | 2.8 | 3.1 | 2.7 | 3.1 | 3.7 | 2.9 | 4.0 | 2.2 | 2.9 | 2.4 | 4.2 | 2.0 |  |
| Price, manufacturers' average selling: Evaporated (unsweetened)....... per case.- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fluid milk: | 7.05 | 7.26 | 7.36 | 7.36 | 7.36 | 7.36 | 7.36 | 7.40 | 7.42 | 7.45 | 7.50 | 7.50 | 7.51 | 7.51 | 7.51 |  |
| Production on farms --.-.-.-.-.-...-.-.-. mil. lb.- | 118,769 | 117,281 | 9,567 | 9,035 | 9,120 | 8,721 | 9,191 | 9,407 | 8,795 | 9,983 | 10, 261 | 11,046 | 10,766 | 10, 165 | 9,612 | 9,126 |
| Utilization in mfd. dairy products - .-...-dido | 58, 587 | 58.164 | 4.872 | 4.081 | 4. 070 | 3.770 | 4.149 | 4. 604 | 4.388 | 5. 023 | 5. 392 | 5.997 | 6. 025 | 5,480 | 4,902 |  |
| Price, wholesale, U.S. average........\$ per 100 lb Dry milk: | 5.01 | 5.25 | 5.24 | 5.45 | 5.61 | 5.67 | 5. 58 | 5.53 | 5.45 | 5.35 | 5. 23 | 5.15 | 5.08 | 5. 21 | - 5.34 | 5. 56 |
| Production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dry whole milk $\qquad$ mil. lb. | $\begin{array}{r} 74.3 \\ 1,678.6 \end{array}$ | $\begin{array}{r} 94.2 \\ 1,604.4 \end{array}$ | $\begin{array}{r} 6.6 \\ 120.4 \end{array}$ | 6.1 90.1 | 7.2 89.6 | 6.9 90.0 | 7.3 116.1 | 6.1 118.3 | 5.4 112.8 | 6.6 131.0 | 4.6 146.2 | 10.9 176.2 | 8.4 178.5 | 6.4 141.2 | $\begin{array}{r} 5.0 \\ 111.1 \end{array}$ |  |
| Stocks, manufacturers', end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 6.1 | 7.6 | 10.1 | 8.4 | 9.1 | 7.9 | 7.6 | 8.2 | 7.5 | 6.2 | 4.9 | 6.8 | 8.0 | 9.0 | 8.2 |  |
| Nonfat dry milk (human lood)...--.....-do | 98.7 | 78.9 | 128.4 | 107.4 | 90.1 | 76.0 | 78.9 | 72.6 | 68.5 | 63.9 | 75.2 | 108.0 | 137.1 | 149.1 | 150.9 |  |
|  | 12.8 | 18.6 | 1.4 | 1.1 | 6.6 | 1.1 | 4 | . 8 | 1.3 | 1.6 | 2.3 | 1.6 | 1.6 | 1.3 | 1.4 |  |
| Nonfat dry milk (human food) | 140.9 | 151.0 | 20.8 | 22.8 | 8.1 | 13.7 | 15.3 | 3.5 | 8.9 | 13.9 | 19.4 | 5.2 | 13.2 | 9.7 |  |  |
| milk (human food).....................-\$p | . 199 | . 224 | . 232 | . 234 | . 235 | . 233 | . 234 | . 235 | . 234 | . 235 | . 235 | . 234 | . 235 | . 234 | . 234 |  |
| GRAIN AND GRAIN PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports (barley, corn, oats rye, wheat) ...-mil. bu.- | 1,245. 4 | 1,267.4 | 114.4 | 83.2 | 84.8 | 108.3 | 127.2 | 18.4 | 33.4 | 91.9 | 95.6 | 107.6 | 92.0 | 99.5 | 93.3 |  |
| Barley: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate)---.------...- do- | 1372.9 303 | 1418.2 362.7 |  | 42.7 |  |  | 3627 |  |  | 276 |  |  |  |  |  | 4415.9 |
|  | 184.6 | 238.8 |  | 291.6 |  |  | 238.8 |  |  | 177.7 |  |  | 2112.7 |  |  |  |
|  | 118.5 | 123.9 |  | 151.1 |  |  | 123.9 |  |  | 99.0 |  |  | 284.8 |  |  |  |
| Exports, including maltş--1-7- | 40.2 | 17.8 | 1.8 | . 4 | . 7 | 2.5 | . 5 | . 1 | . 1 | . 7 | 2.4 | 1.7 | 1.3 | . 3 | 3.1 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.29 | 1.18 | 1.05 | 1.20 1.20 | 1.18 | 1.15 | 1.14 | 1.19 | 1.18 | 1.17 | 1.17 | 1.19 | 1.14 | 1.09 | 1.00 | 1.06 |
| Corn: ${ }_{\text {Production (crop estimate, grain only) mil bu }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate, grain only)..mil. bu.- | 14,760 | 14,375 |  |  |  |  |  |  |  |  |  |  |  |  |  | 44,350 |
| Stocks (domestic), end of period, total . . mil. bu_- | 4,257 | 4,204 |  | 21,162 |  |  | 4,204 |  |  | 3,011 |  |  | 2,053 |  |  |  |
|  | 3, 3981 | 3,247 |  | 12782 2 2 |  |  | 3, 245 |  |  | 2, 194 |  |  | 1,472 |  |  |  |
| Exports, including meal and flour...-........-do | ${ }_{515.3}^{860}$ | 594.0 | 60.7 | 2380 50.2 | 40.8 | 54.1 | 59.9 | 3.1 | 16.5 | 81.8 49.8 | 38.6 | 47.9 | 43.5 | 51.3 | 54.8 |  |
| Prices, wholesale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| No. 3, yellow (Chicago) ................. per bu_- | 1.27 | 1.11 | 1.06 | 1.06 | 1.0 | 1.13 | 1.14 | 1.18 | ${ }^{1.15}$ | 1.15 | 1.20 | 1.30 | 1.30 | 1.27 | 1.28 | ${ }^{1.12}$ |
| Weighted avg., 5 markets, all grades.....do...- | 1.25 | 1.11 | 1.06 | 1.03 | 1.08 | 1.14 | 1.13 | 1.16 | 1.15 | 1.15 | 1.21 | 1.28 | 1.28 | 1.22 | 1.22 | 1.15 |
| Oats: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate) ---------mil. bu-- | ${ }^{1} 789$ | 1930 |  |  |  |  |  |  |  |  |  |  |  |  |  | 4938 |
| Stocks (domestic), end of period, total....-do. | 653 | 776 |  | 928 |  |  |  |  |  |  |  |  | ${ }^{2} 370$ |  |  |  |
|  | 549 | 653 |  | 773 |  |  | 653 |  |  | 437 |  |  | ${ }^{2} 272$ |  |  |  |
|  | 104 | 123 |  | 155 |  |  | 123 |  |  | 110 |  |  | 299 |  |  |  |
| Exports, including oatmeal ------.-.-.-. do | 9.4 | 11.6 | 1.6 | 2.0 | . 7 | 1.0 | . 4 | . 5 | . 4 | . 8 | . 9 | 1.2 | . 3 | . 5 | . 7 |  |
| \$ per bu.- | 8. 75 | ${ }^{3} .72$ | . 60 | . 63 | . 58 |  | . 71 | . 74 | . 75 | . 68 | . 69 | . 69 | . 64 | . 63 | . 61 | . 62 |
| Rice: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate) .........- mil. bags ${ }^{\text {C }}$-- | 189.4 | 1105.3 |  |  |  |  |  |  |  |  |  |  |  |  |  | 489.9 |
| Receipts, domestic, rough .-----....-. mil. lb.- | 1,913 | 2,020 | 54 | 170 |  |  | 215 | 221 |  | 286 |  |  |  |  |  |  |
| Shipments from mills, milled rice --.-- do .-. | 1,403 | 1,376 | 28 | 76 | 69 | 58 | 170 | 179 | 289 | 214 | 235 | 151 | 79 | 88 | 43 |  |
| stoeks, rough and cleaned (cleaned basis), end <br>  | 254 | 312 | 79 | 110 | 286 | 315 | 312 | 298 | 229 | 245 | 197 | 125 | 93 | 71 | 73 |  |
| Southern States mills (Ark., La., Tenn., Tex.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts, rough, from producers --...-.mil. Ib.- | 6,675 | 7,086 | 1, 182 | 1,732 |  | 749 | 339 | 139 | 146 | 153 | 313 | 283 | 200 | 205 | 347 |  |
| Shipments from mills, milled rice $\qquad$ do Stocks, domestic, rough and cleaned (cleaned | 4,544 | 4,774 | 305 | 372 | , 481 | 519 | 347 | 212 | 188 | 214 | 423 | 552 | 544 | 464 | 333 |  |
| basis), end of period.........-.-.....mil. lb.- | 1,875 | 2,013 | 784 | 1,547 | 2,122 | 2,119 | 2,013 | 1,903 | 1,812 | 1,713 | 1,509 | 1,178 | 858 | 476 | 681 |  |
|  | 4.066 | 4, 163 | 169 | 342 | 209 | 336 | 361 | 135 | 263 | 245 | 492 | 408 | 629 | 372 | 291 |  |
| Price, wholesale, Nato, No. 2 (N.O.) .--. $\$$ per lb.- | . 085 | . 087 | . 087 | . 081 | . 083 | . 083 | . 085 | . 085 | . 085 | . 085 | . 085 | . 085 | . 085 | . 084 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate) .----.-......-mil, bu.- | 124.2 | 123.2 |  |  |  |  |  |  |  |  |  |  |  |  |  | 432.0 |
| Stocks (domestic), end of period.-.-.-.do...- | 27.8 | 24.3 |  | 31.7 |  |  | 24.3 |  |  | 20.0 |  |  | ${ }^{2} 15.9$ |  |  |  |
| Price, wholesale, No. 2 (Minneapolis). $\$$ per bu-- | 1.19 | 1.14 | 1.09 | 1.12 | 1.17 | 1.17 | 1. 20 | 1.20 | 1.21 | 1.23 | 1. 23 | 1.24 | 1.22 | 1.17 | 1.06 | 1. $07{ }^{-1}$ |
| Wheat: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 11,522 1316 | ${ }^{1} 1.570$ |  |  |  |  |  |  |  |  |  |  |  |  |  | 41,456 |
|  | 11, ${ }^{1} 167$ | 11 11,229 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,360 | 1,439 |  | 432 |  |  | 334 |  |  | 233 |  |  | 301 |  |  |  |
| Stocks (domestic), end of period, total. ....do.... | 1,212 | 1,344 |  | 1,678 |  |  | 1,344 |  |  | 1,111 |  |  | ${ }_{2}^{2} 811$ |  |  |  |
|  | 508 | 580 |  | 732 |  |  | 580 |  |  | 462 |  |  | ${ }^{2} 327$ |  |  |  |
|  | 704 | 764 |  | 947 |  |  | 764 |  |  | 649 |  |  | 2484 |  |  |  |

${ }^{r}$ Revised. ${ }^{1}$ Crop estimate for the year. ${ }^{2}$ Old crop only; new crop not reported until $\quad$ \& Excludes pearl barley. o Bags of 100 lbs .
beginning of new crop year (July for barley, oats, rye, and wheat; Oct. for corn). ${ }^{3}$ A verage
11 months. $\quad 4$ october 1 estimate of 1969 crop.

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FOOD AND KINDRED PRODUCTS; TOBACCO-Continued

| GRAIN AND GRAIN PRODUCTS-Con. <br> Wheat-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 675.6 637.1 | 642.1 587.8 | 50.2 46.5 | 30.4 25.2 | 42.6 37.9 | 50.7 44.0 | 66.3 60.3 | 14.7 13.9 | 16.5 15.1 | 40.7 37.4 | 53.3 48.8 | 56.8 51.2 | 46.6 39.5 | 47.4 41.8 | 34.5 32.4 |  |
| Prices, wholesale: <br> No. 1, dark northern spring (Minneapolis) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| No. 1, dark northern spring (Minneapols) per bu- | 1.92 | 1.79 | 1. 68 | 1.72 | 1.79 | 1.79 | 1.72 | 1.78 | 1.81 | 1.79 | 1.77 | 1.78 | 1.77 | 1.81 | 1.73 | 1. 79 |
| No. 2, hd. and dk. hd. winter (Kans. City) -do-... | 1.68 | 1. 52 | 1.41 | 1.42 | 1.49 | 1.54 | 1. 50 | 1.52 | 1.48 | 1.52 | 1.53 | 1.48 | 1.45 | 1.34 | 1.44 | 1.48 |
| Weighted avg., 6 markets, all grades....-do...- | 1.88 | 1. 77 | 1.62 | 1.73 | 1.83 | 1.83 | 1.78 | 1.82 | 1.83 | 1.81 | 1.78 | 1. 76 | 1.70 | 1.65 | 1.66 | 1.72 |
| Wheat flour: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: Flour - --............thous. sacks ( 100 lb.$)$ | 245, 240 | 254, 185 | 21,873 | 21,533 | 23,506 | 22,080 | 21, 279 | 20,342 | , 974 | 20,625 | ,307 | 21, 217 | 20,758 | r 19,620 | 21,678 |  |
|  | 4,423 | 4,510 | 391 | 379 | 411 | 386 | 374 | 362 | 335 | 364 | 356 | 21,373 | - 365 | ${ }^{+345}$ | -385 |  |
|  | 549, 801 | 569, 649 | 48,950 | 48,042 | 53,606 | 49, 523 | 47, 667 | 45, 888 | 42,038 | 46,121 | 45, 631 | 47,623 | 46, 457 | -44,119 | 48, 469 |  |
| stocks held by mills, end of period <br> Exports | $\begin{gathered} 4,372 \\ 16,535 \end{gathered}$ | $\begin{gathered} 4,638 \\ 23,264 \end{gathered}$ | 1, 551 | $\begin{aligned} & \mathbf{4}, 517 \\ & \mathbf{2}, 229 \end{aligned}$ | 2,020 | 2,903 | 4,638 2,570 | 371 | 609 | 4,489 1,433 | 2,096 | 2,387 | 4,324 | 2,429 | 919 |  |
| Prices, wholesale: <br> Spring, standard patent (Minneapolis) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Winter, hard, $95 \%$ patent (Kans. City) ${ }^{\text {d }}$ per 100 lb ..- | 6.124 5.631 | 5.927 5.449 | 5.788 5.288 | 5.913 5.375 | 5.925 5.463 | 5.950 5.513 | 5. 925 5.463 | 5.888 5.400 | 5. 8388 $\mathbf{5 . 3 7 5}$ | 5.863 5.350 | 5.838 5.338 | 5.875 5.388 | $5.888$ $5.463$ | $6.013$ $\text { 5. } 588$ |  |  |
| LIVESTOCK |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cattle and calves: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Slaughter (federally inspected): |  |  |  | 323 | 373 | 344 |  | 364 | 317 | 352 | 312 | 271 | 48 | 282 | 271 |  |
|  | 4,002 27,780 | - $\begin{array}{r}\text { 3, } \\ \text { 29,562 }\end{array}$ | 2,648 | 2,540 | 2,813 | - 2.416 | 2,380 | 2,676 | 2,356 | 2,423 | 2,414 | 2,466 | 2,435 | 2,611 | 2,608 |  |
| Recefpts at 28 public markets. | 12,659 | t 11,699 | , 957 | 1, 123 | 1,381 | 1,077 | ${ }_{921}$ | ${ }^{2} 1,057$ | 905 | 1,019 | 1,022 | ${ }^{2} 961$ | 1,007 | 946 | 957 | 1,203 |
| Shipments, feeder. to 8 corn-belt States....-do | 7,852 | 8,219 | 708 | 1,153 | 1,488 | 1,259 | 685 | 342 |  |  |  |  |  |  |  |  |
| Prices, wholesale: Beef steers (Chicago) .............. $\$$ per 100 lb .- | 25.97 | 27.65 | 27.92 | 28.24 | 28.22 | 28.38 | 28.83 | 29.10 | 28.97 | 30.20 | 30.98 | 33.76 | 34.20 | 31. 57 | 30.97 | 29.85 |
| Steers, stocker and feeder (Kansas City) .-do..... | 24.67 | 25.8 | 25.84 | 25.33 | 25.60 | 26.01 | 26.39 | 26. 60 | 27.22 | 28.69 | 30.28 | 32.40 | 33.17 | 29.87 | 29.20 | 28.37 |
| Calves, vealers (Nati. Stock yards, III.)--do- | 32.38 | 33.83 | 32.00 | 32.00 | 31. 50 | 32.50 | 35.00 | 37.50 | 40.50 | 40.50 | 40.00 | 40.50 | 39.00 | 35.00 |  |  |
| Hogs: Slaughter (federally inspected)...thous. animals |  | 74,78 | 5,942 | 6,348 | 7,410 | 6,571 | 6,619 | 6,814 | 6,2 | 6,816 | 6,852 | 6,045 |  | 5,739 |  |  |
| Receipts at 28 public markets ................do...- | 16,196 | 115,932 | 1,186 | 1,319 | 1,612 | 1,388 | 1,410 | 21,460 | 1,278 | 1,363 | 1,429 | 1,307 | 1,228 | 1,204 | 1,095 | $1,26{ }^{-1}$ |
| Prices: <br> Wholesale, average, all grades (Chicago) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\$$ per 100 lb .- | 18.88 | 18.65 | 19.35 | 19.49 | 18.19 | 17. 56 | 17.87 | 18.94 | 19.68 | 20.41 | 20.23 | 22.71 | 24.35 | 24.90 | 27.11 | 25.42 |
| to 100 lb . live hog). | 16.3 | 18.0 | 19.5 | 19.3 | 18.6 | 16.8 | 17.0 | 17.2 | 18.0 | 18.3 | 17.5 | 18.7 | 20.3 | 21.1 | 22.0 | 21.6 |
| Sheep and lambs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Slaughter (federally inspected)...thous. animals.-- Receipts at 28 public markets. | 11,516 13,603 | 10,888 12 12 1 | 930 233 | 973 300 | 1,063 376 | 835 243 | 832 210 | 1,007 214 | 768 179 | 815 176 | 839 183 | 835 192 | 810 250 | 822 252 | 797 230 | 291 |
| Shipments, feeder, to 8 corn-belt States....-do.- | 1, 449 | 1,399 | 122 | 181 | 301 | 134 | 79 | 70 |  |  |  |  |  |  |  |  |
| Price, wholesale, lambs, average (Chicago) \$ per 100 lb .- | 23.48 | 26. 02 | 25.25 | 25.25 | 25.62 | 26.12 | 25.00 | 26.50 | 27.50 | 29.25 | 30.75 | 32.25 | 29.75 | 29.25 | 26.75 | 26.00 |
| meats and lard |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total meats: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (carcass weight, leaf lard in), inspected <br>  | 31, 106 | 32,714 | 2,737 | 2,737 | 3,134 | 2,768 | 2,760 | 2,965 | 2,628 | 2,765 | 2,788 | 2,692 | 2,602 | 2,705 | 2,650 |  |
| Stocks (excluding lard), cold storage, end of period | 3, | 625 624 | 506 | 517 | 572 | -614 | 625 | 697 | 601 | 617 | 78 | 633 | 556 | 513 | 513 | 557 |
| Exports (meat and meat preparations) | 484 | 508 | 45 | 55 | 48 | 62 | , | 29 | 35 | 57 | 54 | 62 | 45 | 46 | 40 |  |
| Imports (meat and meat preparations) ......do. | 1,397 | 1,594 | 148 | 171 | 147 | 144 | 97 | 65 | 88 | 198 | 149 | 134 | 139 | 163 | 188 |  |
| Beef and veal: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production, inspected slaughter-.-.-......do | 17, 252 | 18,270 | 1,608 | 1,536 | 1,714 | 1,487 | 1,475 | 1,658 | 1,461 | 1,490 | 1,492 | 1,520 | 1,499 | 1,591 | 1,570 |  |
| Stocks, cold storage, end of period......---- do | 286 | 304 | 239 | 249 | 273 | 304 | 304 |  | 278 | 282 |  |  |  |  | r 273 | 311 |
|  | 34 1967 | 29 1,129 | $\begin{array}{r}3 \\ 113 \\ \hline\end{array}$ | 129 | 111 | 3 107 | $\stackrel{2}{63}$ | 2 51 | 2 59 | 140 | $\stackrel{2}{9}$ | 3 85 | $\stackrel{2}{99}$ | 118 | 148 |  |
| Price, wholesale, beef, fresh, steer carcasses, choice (600-700 lbs) (New York) | 451 | -189 | 477 | 477 | 466 | 471 | . 484 | 3.474 | . 465 | . 484 | . 501 | . 546 | 556 | . 521 | F. 498 | 478 |
| Lamb and mutton: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production, inspected slaughter- $\qquad$ mil. lb.- | $\begin{gathered} 574 \\ 15 \end{gathered}$ | 545 14 | $\begin{aligned} & 45 \\ & 11 \end{aligned}$ | $\begin{aligned} & 47 \\ & 12 \end{aligned}$ | $\begin{aligned} & 53 \\ & 13 \end{aligned}$ | $\begin{aligned} & 42 \\ & 15 \end{aligned}$ | $\begin{aligned} & 43 \\ & 14 \end{aligned}$ | $\begin{aligned} & 52 \\ & 10 \end{aligned}$ | 40 9 | $\begin{aligned} & 43 \\ & 12 \end{aligned}$ | $\begin{aligned} & 43 \\ & 17 \end{aligned}$ | $\begin{aligned} & 43 \\ & 16 \end{aligned}$ | 40 13 | $\begin{aligned} & 40 \\ & 12 \end{aligned}$ | $\begin{aligned} & 38 \\ & 15 \end{aligned}$ | 16 |
| Pork (including lard), production, inspected slaughter $\qquad$ | 13,280 | 13,899 | 1,084 | 1,154 | 1,367 | 1,239 | 1,242 | 1,254 | 1,127 | 1,233 | 1,253 | 1,130 | 1,064 | 1,074 | 1,041 |  |
| Ports (excluding lard): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production, inspected slaughter--.....--- do | 10,750 | 11,330 | 881 | 943 | $\cdot 1,114$ | 1,014 | 1,022 | 1,033 | 938 | 1,026 | 1,042 | 935 | 877 | 880 | 860 |  |
| Stocks, cold storage, end of period -------- do | 286 | 256 | 196 | 197 | 222 | 237 | 256 | 251 | ${ }^{264}$ |  |  |  | 246 13 |  | - 168 | 176 |
|  | 56 307 | $\begin{array}{r}92 \\ 324 \\ \hline\end{array}$ | $\stackrel{11}{24}$ | 11 30 | 14 24 | 18 25 | 15 26 | 14 10 | ${ }_{21}^{16}$ | $\stackrel{12}{39}$ | 10 | $\begin{aligned} & 23 \\ & 33 \end{aligned}$ | $\stackrel{13}{28}$ | 2988989 | 21 |  |
| Prices, wholesale: |  |  |  |  |  | 25 | 20 | 10 |  |  |  |  |  |  |  |  |
| Hams, smoked composite ---.-.-.- per lb | . 544 | . 537 | . 545 | . 543 | . 546 | . 567 | . 595 | . 547 | . 517 | . 559 | . 522 | . 536 | . 572 | . 5732 |  |  |
| Fresh loins, 8-14 lb. average (New York) .-do...- | . 515 | . 509 | . 515 | . 539 | . 484 | . 481 | . 484 | . 531 | . 507 | . 476 | . 495 | . 572 | . 614 | . 631 | . 609 | . 616 |
| Production, inspected slaughter . .-.......mil. lb.. |  |  | 146 | 154 | 182 | 164 | 160 | 160 | 138 | 149 | 152 | 142 | 135 | 141 | 131 |  |
| Stocks, dry and cold storage, end of period.-do... | 151 | 94 | 105 | 94 | 89 | 78 | 94 | 92 | 97 | 92 | 93 | 80 | 76 | 62 | 55 |  |
|  | 189 | 172 | 16 | 16 | 14 | 20 | 12 | 12 | 14 | 29 | 11 | 39 | 15 | 11 | 23 |  |
| Price, wholesale, refined (Chicago)....-. \$ per lb... | . 126 | . 112 | . 105 | . 105 | . 114 | . 123 | . 116 | . 130 | . 133 | . 144 | . 133 | 130 | . 131 | . 139 |  |  |
| POULTRY AND EGGS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Poultry: (commercial production) ......mil. lb. | 9, 218 | 8,915 | 880 | 858 | 984 | 803 | 764 | 726 | 567 | 631 | 661 | 724 | 78 | 842 | 897 |  |
| Stocks, cold storage (frozen), end of period, total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Turevs mil. lb .- | 540 | 417 | 413 | 492 | 607 | 486 | 417 | 394 | 351 | 287 | 239 155 | 207 | 200 119 | ${ }_{123}^{248}$ | r 234 +237 | ${ }_{329}^{422}$ |
| Turkeys $\qquad$ do.... | 367 | 317 | 305 | 386 | 504 | 386 | 317 | 294 | 255 | 201 | 155 | 123 | 119 | 163 | 「237 | 329 |
| ( ${ }^{\text {per lb }}$ | 122 | 1.31 | 140 | 130 | 115 | 120 | 125 | 130 | 135 | . 145 | . 135 | . 145 | 145 | 170 | . 155 | 145 |

## r Revised.

Annual total reflects revisions not distributed to the monthly data.

| Unless otherwise stated, statistics through 1966 and deccriptive notes are shown in the 1957 edition of BUSINESS STATISTICS | 1967 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FOOD AND KINDRED PRODUCTS; TOBACCO-Continued

| POULTRY AND EGGS-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eggs: <br> Production on farms $\qquad$ mil. cases $\odot$ | 194.0 | 192.6 | 15.7 | 15.1 | 15.8 | 15.4 | 15.9 | 15.9 | 14.7 | 16.6 | 16.3 | 16.9 | 16.0 | 16.0 | 15.7 | 15. 2 |
| 8tocks, cold storage, end of period: 8hell | 86 | 59 | 229 | 150 | 172 | 91 | 59 | 56 | 71 | 52 | 173 | 237 | 300 | 213 | 120 | 85 |
|  | 89 | 72 | 109 | 102 | 92 | 82 | 72 | 61 | 56 | 52 | 50 | 53 | 61 | 66 | 64 | ${ }_{57}$ |
| Price, wholesale, large (delivered; Chicago) \$ per doz.. | . 298 | ${ }^{1.372}$ | . 380 | . 501 | . 399 | . 437 | . 480 | . 485 | . 413 | . 445 | . 404 | . 334 | . 351 | . 471 | . 433 | . 488 |
| MISCELLANEOUS FOOD PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cocoa (cacao) beans: <br> Imports (Incl. shells) $\qquad$ thous. Ig. tons Price, wholesale, Accra (New York) .... per lb. | 282.6 .888 | 228.2 .344 | 15.3 .300 | 12.9 .363 | 10.8 .394 | 10.0 .465 | 17.4 .505 | - 2.0 | 23.4 .436 | 27.2 .460 | 14.3 .455 | 20.7 .443 | 15.4 .456 | 26.0 .478 | 21.6 .469 | . 466 |
| Coffee (green) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Inventories (roasters', Importers', dealers'), end of period. ...........................thous. bags $\sigma^{7}$ | 2,311 | 5,076 |  | B, 205 |  |  | 5,076 |  |  | 3,240 |  |  | 3,389 |  |  |  |
|  | 21,291 | 21, 165 |  | 4,921 |  |  | 5,603 |  |  | 5,370 |  |  | 5.080 |  |  |  |
| Imports, total | 21,312 | 25,377 | 2,397 | 2,322 | 1. 687 | 2,132 | 1,945 | 363 | 1,111 | 2,015 | 2,195 | 1,664 | 1, 747 | 1,714 | 1,476 |  |
| From Brail --.-.-.-.-.-. do | 6, 069 | 8, 318 | 773 | 839 | ${ }_{3}^{658}$ | 740 378 | $\begin{array}{r}699 \\ 375 \\ \hline\end{array}$ | ${ }_{375}^{135}$ | 345 <br> 375 | 654 <br> 383 <br> 1 | 643 380 | ${ }_{4}^{478}$ | 563 <br> 375 | $\begin{array}{r}629 \\ 375 \\ \hline\end{array}$ | 329 |  |
|  | 1,645 | 1,705 | .378 127 | . 194 | +188 | 172 | 139 | . 146 | 156 | 152 | 135 | 118 | 115 | 108 | 129 |  |
| Fish: <br> Stocks, cold storage, end of period..........mil. lb.. | 253 | 285 | 258 | 275 | 288 | 287 | 285 | 248 | 219 | 193 | 188 | 191 | 201 | 230 | - 253 | 265 |
| Sugar (United 8tates): <br> Dellveries and supply (raw basis): Production and recelpts: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production..-.-.....-.-.thous. sh. tons. | 4.106 | 4,396 | 90 | 158 | 793 | 1, 066 | 1,008 | 690 | 381 | 70 | 116 | 137 |  |  |  |  |
| Entries from off-shore, total \%..........d. do...- Hawall and Puerto Rico.......... | 6,391 $\mathbf{1 , 9 5 8}$ | 6,680 1,707 | 788 184 | 532 92 | 570 215 | 439 128 | $\begin{array}{r}269 \\ 87 \\ \hline\end{array}$ | 2,034 $\mathbf{3 5}$ | 46 46 | 98 | 174 <br> 145 | 370 192 | 524 148 | 548 102 | ${ }_{171}^{601}$ |  |
|  | 10,5 | 11,089 | 1,117 | 1,029 | 932 | 821 | 1,077 | 704 | 620 | 919 | 834 | 933 | 976 | 1,019 |  |  |
| For domestic consumption....................... | 10,245 | 10,922 | 1,102 | 1,013 | 921 | 809 | 1,067 | 692 | 611 | 903 | 817 | 918 | 965 | 1,008 |  |  |
| Stocks, raw and re!, end of period...-.....do | 2,873 | 2,961 | 1,633 | 1,249 | 1,723 | 2,467 | 2,961 | 3, 151 | 3,146 | 2,737 | 2, 698 | 2,580 | ${ }^{-2,396}$ | 2,164 | p 1, 691 |  |
| Exports. raw and refined..-..............sh. tons.- | 1,468 | 1,320 | 165 | 120 | 62 | 118 | 66 | 94 | 102 | 76 | 163 | 85 | 46 | 38 | 69 |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2, $\begin{gathered}4,584 \\ 1,134 \\ 1\end{gathered}$ | 4,879 1,075 | ${ }_{161}^{541}$ | 444 9 | 452 33 | 290 32 | 431 96 |  | ${ }_{9}^{264}$ | 371 91 | 486 140 | $\begin{array}{r}438 \\ 58 \\ \hline\end{array}$ | 538 108 | 577 124 | 416 95 |  |
| Refined sugar, total | - ${ }^{4} 187$ | 1, 117 | 4 | 2 | 1 | 48 | 13 | 1 | (3) | 22 | 1 | 2 | 2 | 7 | 13 |  |
| Prices (New York): <br> Raw, wholesale. per lb.- | . 073 | . 075 | . 076 | . 076 | . 077 | . 076 | . 076 | . 077 | . 077 | . 078 | . 078 | . 078 | . 078 | . 075 | . 078 | . 078 |
| Reined: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail (incl. N.E. New Jersey).... \$ per 5 lb... Wholesale (excl. excise tax) ............ $\$$ per lb.- | $\begin{array}{r} 4.620 \\ .099 \end{array}$ | .624 .101 | .635 .102 | .635 .102 | $\begin{array}{r} .636 \\ . \\ .102 \end{array}$ | $\begin{array}{r} .638 \\ . \\ .028 \end{array}$ | .630 .103 | $\begin{array}{r} .628 \\ . \\ \hline 103 \end{array}$ | $\begin{array}{r} 630 \\ . \\ . \end{array}$ | .631 .103 | $\begin{array}{r}.629 \\ .105 \\ \hline\end{array}$ | $\begin{aligned} & .632 \\ & .107 \end{aligned}$ | .642 .107 | . 641 | . 646 |  |
| Tea, imports................................thous. lb.. | 142, 583 | 155, 335 | 16,354 | 14,766 | 7,677 | 12,279 | 15,633 | 1,859 | 4,046 | 14,825 | 16,785 | 17,989 | 13, 655 | 11, 644 | 8,892 |  |
| Baking or frying tats (incl. shortening): <br> Production | 3,225.7 | 3,311.9 | 297.7 | 292.4 |  |  |  | 286.4 | 272.3 | 291.3 | 268.7 | 287.6 | 281.1 | 244.4 | 281.7 |  |
|  | 3, 139.2 | -142.7 | 136.2 | 125.4 | 134.7 | 119.2 | 142.7 | 127.3 | 133.4 | 132.7 | 142.1 | 138.9 | 144.5 | + 134.7 | 128.2 |  |
| Salad or cooking oils: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production- | 2,922.1 | 2,995. 9 | 245.0 | 239.4 | 261.5 | 230.8 | ${ }^{234.6}$ | 241.5 84.8 | 215.9 76.4 | 248.9 80 | 258.4 | 283.7 | 322.0 74.7 | +253.5 $r 625$ | 241.3 60.3 |  |
| Marcarine: | 79.5 | 79.4 | 73.2 | 64.9 | 69.7 | 74.8 | 79.4 | 84.8 |  |  |  |  |  |  |  |  |
|  | 2,114.1 | 2, 140.9 | 168.0 | 168.0 | 199.7 | 179.6 | 196.6 | 214.9 | 175.3 | 181.0 | 169.3 | 165.1 | 169.5 | -161.1 | 162.6 |  |
|  | 59.9 | 49.1 | 32.8 | 50.1 | 56.3 | 45.8 | 49.1 | 51.2 | 60.2 | 56.1 | 58.7 | 58.2 | 54.1 | r 65.5 | 51.0 |  |
| Price, wholesale (colored; mfr. to wholesaler or large retaller; delivered) $\qquad$ $\$$ per lb. | . 257 | . 256 | . 256 | . 256 | . 256 | . 256 | . 256 | . 256 | . 256 | . 256 | . 257 | . 257 | . 267 | . 257 |  |  |
| FATS, OILS, AND RELATED PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Animal and fish fats: $\triangle$ Tallow, edible: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (quantities rendered) .-........mil. lb. | 577.8 | 539.1 | 44.9 | 44.5 | 48.1 | 45.5 | 40.6 | 46.2 | 45.8 | 44.0 | 41.4 | 42.0 | 40.5 | - 39.7 | 42.5 |  |
| Consumption in end products ..............dio.-- | 525.1 | 517.3 | 53.2 | 47.2 | 45.1 | 46.3 | 34.6 | 39.7 | 43.3 | 49.0 | 41.4 | 43.9 | 45.6 | $\bigcirc 37.2$ | 43.3 |  |
| Stocks, end of period 1--.---........-.-.-. do | 73.2 | 49.6 | 47.5 | 39.3 | 40.9 | 42.7 | 49.6 | 50.1 | 54.0 | 44.2 | 47.4 | 44.3 | 32.8 | r 28.3 | 27.7 |  |
| Tallow and grease (except wool), inedible: | 4,753.0 | 4,745. 2 | 397.5 | 390.2 | 431.9 | 377.1 | 362.0 | 409.1 | 378.2 | 380.1 | 386.2 | 372.3 | 363.8 |  |  |  |
| Consumption in end products..................do | 2,402.4 | 2,478.0 | 210.1 | 211.7 | 223.0 | 193.8 | 192.0 | 217.6 | 205.0 | 215.7 | 228.0 | 211.6 | 219.9 | +211.5 | 207.8 |  |
| Stocks, end of period f.-............................... | 424.6 | -358.5 | 400.0 | 376.9 | 386.7 | 376.0 | 358.5 | 421.6 | 425.1 | 419.1 | 335.9 | 306.4 | 281.2 | - 283.3 | 291.3 |  |
| Fish and marine mammal oils: <br> Production | 118.4 | 170.8 | 30.9 | 26.3 |  | 12.1 | 6.5 | . 9 | . 9 |  | 5.4 | 20.8 | 27.2 | 29.3 | 27.7 |  |
| Consumption in end products...-.-........-do. | 73.0 | 69.9 | 5.5 | 5.8 | 5.2 | 5.5 | 4.6 | 4.9 | 6.4 | 6.9 | 6.8 | 5.2 | 7.1 | 5.0 | 5.8 |  |
|  | 146.3 | 155.8 | 177.8 | 188.3 | 178.8 | 159.2 | 155.8 | 155.4 | 122.5 | 111.2 | 94.2 | 123.5 | 130.9 | r 142.1 | 122.6 |  |
| Vegetable oils and related products: <br> Coconut oll: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: Crude-.................................. do ${ }^{\text {Refine }}$ | 2350.5 565.1 | 392.1 548.7 | 34.9 51.4 | 34.0 44.1 | 27.5 48.1 | 41.7 44.9 | 32.4 34.2 | 31.3 45.2 | 28.8 45.6 | 31.4 46.1 | 30.5 52.2 | 29.3 44.0 | 33.2 43.6 | 19.1 <br> 41.3 | 35.4 48.5 |  |
| Consumption in end products..------..-- do | 766.1 | 730.7 | 61.1 | 57.2 | 65.6 | 61.5 | 54.1 | 59.6 | 59.9 | 63.8 | 63.8 | 60.5 | 61.0 | - 52.3 | 60.2 |  |
| Stocks, crude and ref., end of periodit....do.... | 133.6 | 197.1 | 152.8 | 130.2 | 132.9 | 172.0 | 197.1 | 187.6 | 179.1 | 184.9 | 155.6 | 153.1 | 154.2 33.0 | - 138.5 | 141.0 28.3 |  |
|  | ${ }^{2} 523.0$ | 442.8 | 16.1 | 30.7 | 41.0 | 17.5 | 14.6 | 152.3 | 40.1 | 10.3 | 19.2 | 34.2 | 33.0 | 31.6 | 28.3 |  |
|  | 444.0 | 452.8 | 33.4 | 34.4 | 41.4 | 39.5 | 37.8 | 38.0 | 36.1 | 39.5 | 44.0 | 39.5 | 40.1 | - 37.5 | 38.8 |  |
| Refined ......................-do | 418.1 | 429.6 | 38.3 | 31.9 | 35.2 | 36.3 | 38.8 | 33.8 | 31.8 | 38.8 | 33.0 | 36.8 | 39.5 | 33.8 | 34.1 |  |
| Consumption in end products. <br>  | 420.6 37.7 | 439.6 40.5 | 39.5 43.5 | 33.5 41.1 | 40.9 39.7 | 40.2 39.0 | 36.2 40.5 | 34.1 43.3 | 31.3 49.8 | 36.6 54.7 | 33.6 65.9 | 37.4 68.5 | 39.9 65.9 | 33.3 +68.3 | 35.5 70.9 |  |

- Revised.
${ }^{2}$ Preliminary.
${ }^{1}$ Beginning January 1968, data are not comparable with those for early periods; prices are based on minimum 80 percent A quality (instead of 60-79.9 percent as formerly). ${ }^{2}$ Annual
total reflects revisions not distributed to the monthly data. ${ }^{3}$ Less than sol short tons.
4 Beginning July 1967, prices based on 1967 benchmark; 1967 average is for July-Dec. period. Begining July 1967 , prices based
July 1967 price on old basis, $\$ 0.631$.

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

FOOD AND KINDRED PRODUCTS; TOBACCO-Continued


## LEATHER AND PRODUCTS



[^10]| Unlees otherwise stated, statistics through 1966 and deacriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## LUMBER AND PRODUCTS



METALS AND MANUFACTURES




| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1988 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sopt. |

METALS AND MANUFACTURES-Continued

| IRON AND STEEL-Continued <br> Ore <br> Iron ore (operations in all U.S. districts): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mine production.-.-..--.-.-...-thous. Ig. tons.- | 184,179 | 85, 865 | 9,098 | 8,514 | 6,918 | 5,255 | 4,898 | 5,230 | 4,967 | 5,884 | 6,104 | 9,514 | 9,693 | 9, 611 |  |  |
|  | 183,016 | 182,531 | 10,411 | 8,760 | 8,418 | 5,929 | 2,836 | 2220 | 2,043 | 2,456 | 5,297 | 10,491 | 11,563 | 12,052 |  |  |
|  | 144,627 | 43,941 | 4,555 | 5,082 | 4,742 | 3,114 | 2,958 | 1,402 | 1,673 | 1, 521 | 2,856 | 3,426 | 2, 906 | 4,018 | 3,706 |  |
| U.S. and foreign ores and ore agglomerates: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts at iron and steel plants...-......do-.- | 119,435 | 118, 581 | 13,915 | 12,904 | 12,200 | 7,737 | 5,799 | 3,380 | 3,291 | 4,602 | 7,281 | 13,330 | 12, 519 | 15, 335 |  |  |
| Consumption at iron and steel plants.... do... | 118, 982 | 120,449 | 8,519 | 7,343 | 7,798 | 8,358 | 9,483 | 10,145 | 9,881 | 11,144 | 11, 013 | 11, 396 | 10, 751 | 10, 385 |  |  |
|  | 5,944 | 5,937 | 8, 493 | ${ }^{593}$ | 698 | 522 | 426 | 306 | 328 | 162 | 436 | 656 | 523 | 675 | 807 |  |
| Stocks, total, end of period........-----.- do | 71,238 | 71,649 | 65, 395 | 71,095 | 74,474 | 73,278 | 71,649 | 67,838 | 63,694 | 60,000 | 56,765 | 57, 742 | 57, 602 | 60,484 |  |  |
|  | 13, 130 | 15, 620 | 15, 782 | 15, 536 | 14, 230 | 13,556 | 15,620 | 18,801 | 21,725 | 25, 153 | 26, 105 | 25, 127 | 23, 267 | 20, 820 |  |  |
| At furnace yards..--.---.-.-.-.-.-.-. | 55, 121 | 53, 232 | 47,573 | 53,135 | 57, 537 | 56,916 | 53,232 | 46,534 | 39,950 | 33,416 | 29,683 | 31, 617 | 33,410 | 38, 397 |  |  |
|  | 2,987 | 2,797 | 2,040 | 2,424 | 2,707 | 2,806 | 2,797 | 2,503 | 2,019 | 1,431 | 977 | 998 | 925 | 1,267 |  |  |
| Manganese (mn. content), general imports.... do | 1,086 | 953 | 92 | 103 | 28 | 52 | 83 | 92 | 40 | 60 | 126 | 81 | 69 | 95 | 105 |  |
| Pig Iron and Iron Producta |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pig iron: <br> Production (excluding production of ferroalloys) thous. sh. tons | 186,884 | 88,780 | 6,333 | 5,481 | 5,916 | 6, 218 | 7,020 | 7,296 | 7, 225 | 8,196 | 8,150 | 8,414 | 8,055 | 7,836 |  |  |
|  | 87, 371 | 89,890 | 6,376 | 5,666 | 6,039 | 6,288 | 7,042 | 7,402 | 7,290 | 8, 238 | 8,083 | 8,282 |  |  |  |  |
| Stocks (consumers' and suppliers'), end of period Prices: thous. sh. tons.- | 2, 2, | 2,340 | 2,644 | 2,584 | 2,456 | 2,386 | 2,340 | 2,160 | 2,063 | 1,971 | 1,933 | 1,864 |  |  |  |  |
|  | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 | 62.70 |  |  |  |
|  | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 | 63.00 |  |  |
| Foundry, No. 2, Northern $\qquad$ do. Castings, gray fron: | 63.50 | ${ }^{3} 63.50$ | 63.50 | 63.50 | 63.50 | 63.50 |  | 63.50 | 63.50 | 63.50 | 63.50 | 63.50 | 63.50 | 63.50 |  |  |
| Orders, unfilled, for sale, end of period thous. sh. tons | 913 | 923 | 909 | 899 | 886 | 875 | 923 | 1,021 | 1,019 | 1,023 | 993 | 1,032 | * 1,019 | 1,089 |  |  |
|  | 14, 329 | 15,034 | 1,184 | 1,223 | 1,307 | 1,187 | 1,099 | 1,255 | 1,288 | 1,376 | 1,391 | 1, 353 | -1,361 | 1,181 |  |  |
|  | 8,128 | 8,710 | - 723 | 1, 747 | 1,768 | -675 | 1,607 | 1,676 | 1,718 | 1,774 | 1,802 | -778 | $\stackrel{+15}{ }$ | 1,708 |  |  |
| Castings, malleable iron: <br> Orders, unfilled, for sale, end of period | 8,128 | 8,710 | 72 | 71 | 76 | 130 | 137 | 138 | 142 | 120 | 802 |  |  |  |  |  |
| thous.sh.tons | 120 | 137 | 122 | 131 | 116 | 130 | 137 | 138 | 142 | 129 | 130 | 127 | 119 | 144 |  |  |
|  | 1,041 | 1,094 586 | 79 | 88 49 | 102 56 | 89 46 | 103 49 | 104 54 | 102 55 | 110 59 | 105 | 97 54 | $\begin{aligned} & 96 \\ & 54 \end{aligned}$ | 87 51 |  |  |
| Steel, Raw and Semifinished |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steel (raw): <br> Production. thous. sh. tons | 1 127,213 | 1131,462 | 8,956 | 8,086 | 9,006 | 9,590 | 10,421 | 11,083 | 10,915 | 12,400 | 12,143 | 12,356 | 11,810 | 11,365 |  |  |
| Index $\qquad$ daily average $1957-59=100$.. Steel castings: <br> Orders, unfilled, for sale, end of period | 131.0 | ${ }^{1} 135.0$ | 108.6 | 101.3 | 109.2 | 120.1 | 126.3 | 134.3 | 146.5 | 150.3 | 152.1 | 149.8 | 147.9 | 137.8 | p138.3 |  |
| Orders, untiled, ior sale, end or period thous. sh. tons.- | 293 | 371 | 279 | 289 | 331 | 347 | 371 | 392 | 432 | 430 | 442 | 453 | + 457 | 454 |  |  |
|  | 1,857 | 1,731 | 129 | 135 | 141 | 132 | 143 | 153 | 163 | 169 | 168 | 172 | +161 | 162 |  |  |
|  | 1,556 | 1,437 | 109 | 116 | 119 | 112 | 123 | 132 | 138 | 145 | 140 | 135 | r 134 | 136 |  |  |
| Steel Mill Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steel products, net shipments: <br> Total (all grades) $\qquad$ thous. sh. tons. | 183,897 | 191,856 | 5,263 | 5,215 | 6,316 | 6,007 | 6, 320 | 7,280 | 7,092 | 8,199 | 8,269 | 8,304 | 7,971 | 7,629 |  |  |
| By product: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Semifinished products.--------------.- do | 4,061 | 4,821 | 254 | 291 | 350 | 479 | 497 | 458 | 453 | 514 | 494 | 520 | 450 | 466 |  |  |
| Structural shapes (heavy), steel piling....do | 6,133 | 6, 149 | 370 | 385 | 438 | 428 | 421 | 458 | 462 | 532 | 533 | 551 | 532 | 552 |  |  |
|  | 7,948 | 8,401 | 513 | 457 | 540 | 523 | 544 | 628 | 623 | 709 | 734 | 756 | 749 | 729 |  |  |
| Rails and accessories .-....---.-.-......... do. | 1,434 | 1,462 | 63 | 72 | 110 | 99 | 118 | 131 | 142 | 165 | 156 | 140 | 130 | 102 |  |  |
| Bars and tool steel, total .-.-.-.......... do. | 13,053 | 13,660 | 887 | 818 | 965 | 937 | 904 | 1,096 | 1, 052 | 1,216 | 1,304 | 1,285 | 1,229 | 1,145 |  |  |
| Bars: Hot rolled (incl. light shapes).... do | 7,861 | 8,497 | 477 | 444 | 551 | 559 | 547 | . 699 | 678 | - 776 | 795 | 758 | 716 | 669 |  |  |
| Reinforcing-..-...................... do. | 3,249 | 3,241 | 279 | 251 | 267 | 239 | 221 | 222 | 213 | 263 | 320 | 352 | 337 | 325 |  |  |
|  | 1,733 | 1,815 | 123 | 116 | 137 | 131 | 126 | 166 | 152 | 167 | 178 | 165 | 167 | 143 |  |  |
|  | 8,969 | 10, 078 | 666 | 520 | 600 | 626 | 657 | 749 | 732 | 1,017 | 930 | 842 | 848 | 759 |  |  |
|  | 3,133 | 3,393 | 205 | 210 | 252 | 239 | 222 | 249 | 239 | 286 | 303 | 284 | 293 | 252 |  |  |
|  | 6,591 | 7,267 | 320 | 544 | 770 | 334 | 310 | 504 | 497 | 576 | 553 | 575 | 563 | 582 |  |  |
| Sheets and strip (incl. electrical), total. - do.-.- | $\begin{array}{r}\text { 32, } \\ \text { 974 } \\ \hline 12\end{array}$ | 36,624 | 1,984 | 1,919 | 2, 293 | 2,343 | 2,649 | 3, 006 | 2,892 | 3,185 | 3,263 | 3,352 | 3,177 | 3,042 |  |  |
| Sheets: Hot rolled | 9,312 14,709 | 10,782 16,336 | 616 787 | 530 789 | 685 943 | 723 985 | 241 1,054 | 897 1,379 | 214 1, 294 | $\begin{array}{r}\text { 3 } \\ \hline 1,419\end{array}$ | 1,034 | 1,056 1,482 | 1,080 | 1,013 |  |  |
| By market (quarterly shipments): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service centers and distributors. Construction inc maintenance $\qquad$ do. $\qquad$ | 114,863 111,375 | 116,099 |  | 3,748 3,030 |  |  | 3,283 |  |  | 4, 021 | ${ }^{2} 11,564$ | 2 2 2 1 1,102 | 2 2 2 2 1,555 | 2 2 2 1,562 2 |  |  |
| Construction, incl. maintenance........... do. | 111,375 14,582 | 1112,195 |  | 3,030 |  |  | 2, 279 |  |  | 2, 720 1,142 | 21,071 ${ }^{2} \mathbf{2} 414$ | 21,102 2 2 | 21,055 2 2 425 | $\begin{array}{r}21,016 \\ \\ \hline\end{array}$ |  |  |
|  | 1 16, 488 | +19,922 |  | 1,171 |  |  | $\begin{array}{r}\text { 3,653 } \\ \hline\end{array}$ |  |  | 1,142 | 2 1, 597 | ${ }^{2} 1,583$ | 2 1,399 | 2 1,313 |  |  |
| Rail transportation...-.-.-.-.-.-.-.......- do | 13,225 | ${ }^{1} 3,048$ |  | 593 |  |  | 707 |  |  | 916 | 2346 | 2311 | 2294 | 2247 |  |  |
| Machinery, industrial equip., tools.......do | 14,894 | ${ }^{1} 5,469$ |  | 1,174 |  |  | 1,028 |  |  | 1,401 | 2529 | ${ }^{2} 516$ | 2499 | 2435 |  |  |
| Containers, packaging, ship. materials..-do...- | 17,255 | 1 7,902 |  | 1,949 |  |  | 1,493 |  |  | 1, 741 | 2619 | 2629 | ${ }^{2} 618$ | ${ }^{2} 631$ |  |  |
|  | ${ }^{1} 21,115$ | 122,952 |  | 7,168 |  |  | 5,259 |  |  | 5,783 | 22,129 | 22,212 | 2 2, 125 | 2,026 |  |  |
| Steel mill products, inventories, end of period: Consumers' (manufacturers only) mil. sh. tons |  |  |  |  |  |  |  |  | 10.1 |  |  |  |  |  |  |  |
| Consumers (manufacturers only)...mil. sh. tons.- | 9.1 62.5 | 10.5 70.1 | 14.7 5.0 | 13.3 4.3 | 12.0 5.2 | 11.0 4.7 | 10.5 4.8 | 10.0 5.6 | 10.1 5.8 | 10.1 | 10.1 | 10.1 6.0 | 9.8 5. 6 | 10.0 5.2 | ${ }^{>} 10.0$ |  |
|  | 63.5 | 68.7 | 5.3 | 5.7 | 6.5 | 5.7 | 5.3 | 6.1 | 5.7 | 6.1 | 6.2 | 6.0 | 5. 5 | 5.0 | ${ }^{\text {P } 5.3}$ |  |
| Service centers (warehouses) $\qquad$ do Producing mills: | 5.6 | 6.3 | 6.4 | 6.1 | 5.9 | 5.9 | 6.3 | 5.9 | 5.6 | 5.6 | 5.8 | 5.6 | '5.7 | - 5.7 |  |  |
| In process (ingots, semifinished, etc.) --..-do- | 12.5 | 9.9 | 9.8 | 9.6 | 9.3 | 9.5 | 9.9 | 10.1 | 10.1 | 10.3 | 10.3 | 10.4 | 10.5 | 10.8 | $\bigcirc 10.9$ |  |
| Finished (sheets, plates, bars, pipe, etc.) . do. | 9.6 | 9.0 | 7.7 | 7.9 | 8.0 | 8.3 | 9.0 | 9.2 | 9.5 | 9.5 | 9.6 | 9.5 | 9.5 | r 9.6 | p 9.5 |  |
| teel (carbon), finished, | 55 | 0873 | 0882 | 0900 | 0897 | 0871 | . 0872 | . 0891 | 089 | 0903 | 90 | 90 | 0908 |  |  |  |

$r$ Revised. $\quad{ }^{5}$ Preliminary. ${ }^{1}$ Annual total; monthly revisions are notavailable. ${ }^{2}$ For month shown. ${ }^{3}$ For eleven months.

| Unless otherwise atated, statistica through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

METALS AND MANUFACTURES—Continued

| NONFERROUS METALS AND PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aluminum: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (thous. sh. tons... | 3,269.3 | 3, 2585.0 | 246.5 | 269.0 | 293.4 78.0 | 291.6 | 300.1 | 313.6 | 286.1 | 317.2 | 309.4 | 323.8 | 313.0 | 321.2 |  |  |
| Recovery from scrap (aluminum content)..do...- | 1820.0 | 873.0 | 72.0 | 68.0 | 78.0 | 72.0 | 72.0 | 77.0 | 77.0 | 77.0 | 91.0 | 90.0 | 88.0 | 71.0 |  |  |
| Imports (general): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 450.5 56.3 | 685.2 61.8 | 40.3 | 52.5 | 49.7 5 5 | 38.4 | 51.8 | 30.5 | 45.1 | 49.2 | 57.9 | 42.1 | 41.1 | 41.4 | 37.4 |  |
|  | 56.3 209.0 | 61.8 180.3 | 7.1 13.1 | 4.6 20.4 | 5.3 16.7 | 5. 18.1 | 4.7 16.4 | 1.4 11.6 | 4.8 7.9 | 5.7 12.1 | 7.0 31.8 | 5.6 23.7 | 5.4 24.5 | 5.7 38.1 | 4.3 34.9 |  |
| Exports, metal and alloys, crude...........-d | 209.0 |  | 13.1 | 20.4 | 16.7 | 18.1 |  | 11.6 | 7.9 |  | 31.8 | 23.7 | 24.5 |  |  |  |
| Stocks, primary (at reduction plants), end of period..............................thous. sh. tons. | 218.9 | 70.9 | ${ }_{9}^{91.2}$ | ${ }_{93}^{93.9}$ | 99.2 | 99.4 | 70.9 | ${ }^{6} 64.6$ | 52.9 | 54.6 | 51.0 | 45.0 | 43.4 | 45.6 |  |  |
| Price, primary ingot, $99.5 \%$ minimum... $\$$ per lb.. | . 2498 | . 2557 | . 2600 | . 2600 | . 2600 | . 2600 | . 2600 | . 2655 | . 2700 | . 2700 | . 2700 | . 2700 | . 2700 | 2700 | . 2700 | . 2700 |
| Aluminum shipments: <br> Ingot and mill products (net) $\qquad$ mil. 1 b | 8,836.9 | 9,991.7 | 750.2 | 779.9 | 839.8 | 807.0 | 853.2 | 885.0 | 880.8 | 907.6 | 909.4 | -931.5 | r 928.8 | 914.0 |  |  |
| Mill products, total. | 6,350.6 | 7, 209.8 | 550.0 | 564.0 | 625.7 | 583.7 | 575.0 | 642.8 | 637.7 | 659.3 | 651.4 | -687.5 | - 6566.6 | 633.1 |  |  |
| Plate and sheet (excluding | 2,868.1 | 3, 404. 6 | 252.7 | 255.4 | 284.8 | 268.4 | 270.1 | 307.9 | 322.0 | 317.9 | 312.1 | 337.4 | + 321.5 | 303.7 |  |  |
|  | 1,534.7 | 1,568.3 | 120.5 | 125.4 | 145.8 | 135.0 | 133.4 | 156.5 | 144.4 | 151.6 | 152.7 | 151.7 | +145.1 | 124.1 |  |  |
| Copper: <br> Production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mine, recoverable copper...... thous. sh. tons. | 954.1 | 11,204.6 | 127.8 | 120.5 | 127.8 | 122.9 | 123.9 | 120.9 | 118.6 | 132.9 | 135.6 | 128.6 | 129.3 | - 123.2 | 125.5 |  |
| Refinery, primary ........................d. do..- | 1,133.0 | 1, 437.4 | 168.8 | 153.4 | 181.0 | 165.2 | 162.0 | 154.0 | 131.2 | 155.3 | 149.3 | 151.0 | 141.8 | 134.5 | 130.4 |  |
|  | 846.6 | 1,160.9 | 136.9 | 128.6 | 151.0 | 139.4 | 131.5 | 131.4 | 115.4 | 126.5 | 124.3 | 127.3 | 118.2 | 113.5 | 108.9 |  |
| From foreign ores Secondary, recovere | ${ }^{2864.5}$ | 276.5 400.9 | 31.9 31.4 | 24.8 32.0 | 30.0 32.6 | 25.9 33.7 | 30.5 34.7 | 22.6 37.5 | 15.8 32.0 | 28.8 37.9 | 25.0 36.4 | 23.7 36.8 | 23.6 40.5 | 21.0 37.5 | 21.4 39.1 |  |
| Imports (general): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refined, unrefined, scrap (copper cont.). ${ }^{\text {Refined }}$ do | ${ }_{3284}^{64.1}$ | 716.7 405.4 | 53.1 13.3 | 43.0 8.2 | 29.8 5.5 | 35. 7.5 | 34.5 4.7 | 11.7 8.3 | 37.4 | 39.5 | 40.8 | 44.2 | 32.5 | 33.7 | $\stackrel{36.3}{9}$ |  |
| Exports: |  |  |  |  |  |  |  |  |  |  | 1.0 |  | 15.9 |  |  |  |
| Refined an | 241.8 | 360.8 | 42.9 | 52.6 | 35.0 | 35.2 | 29.2 | 15.8 | 18.2 | 31.6 | 27.7 | 24.0 | 23.7 | 23.2 | 28.9 |  |
| Refined | 159.4 | 240.7 | -31.8 | 39.9 | 25.4 | 28.1 | 23.0 | 13.0 | 14.6 | 24.0 | 19.0 | 15.7 | 17.0 | 16.3 | 18.5 |  |
| Consumption, refined (by mills, etc.)......do | 1,948.2 | 1,876.4 | 168.8 | 187.8 | 203.7 | 179.6 | 162.0 | 179.6 | 174.8 | 180.3 | 187.0 | 183.6 | 194.1 | - 141.7 | P 167.5 |  |
| Stocks, refinined, end of period................do | 1169.5 | 171.5 | ${ }_{159.8}^{214.8}$ | 1198.8 | 175.2 | 1165.2 | 171.5 | 1187.6 | 179.1 | 165.9 | 153.8 | 152.3 | 138.8 | ${ }^{\circ} 164.5$ | $\begin{array}{ll}p & 159.4 \\ p & 115.4\end{array}$ |  |
| $\xrightarrow[\text { Fabricators' }]{\text { Price, electrolytic (wirebars), dom., delivered } \dagger}$ | 114.1 | 114.9 | 159.6 | 148.9 | 130.9 | 112.7 | 114.9 | 118.4 | 105.2 | 103.5 | 106.6 | 108.5 | 104.1 | - 122.7 | p 115.8 |  |
| ( ${ }^{\text {der lb.. }}$ | 2.3863 | 5.4225 | . 4210 | . 4212 | . 4211 | . 4211 | . 4211 | . 4390 | . 4423 | . 4479 | . 4405 | . 4589 | . 4642 | . 4645 | . 4832 | 5176 |
| Copper-base mill and foundry products, shipments (quarterly total): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Copper mill (brass mill) products-....-.-mil. ${ }^{\text {che-- }}$ | 2,595 | $\stackrel{2,757}{2,364}$ |  | ${ }_{6}^{688}$ |  |  | 770 |  |  | 881 |  |  | 871 |  |  |  |
| Copper wire mill products (copper cont.)...do...-. Brass and bronze foundry products .....-do... | - 2,966 | 2,968 |  | 222 |  |  | 239 |  |  | 269 |  |  | 260 |  |  |  |
| Lead: $\triangle$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mine, recoverable lead. -.-....thous. sh. tons Recovered from scrap (lead cont.).........do... | $\begin{array}{r} 316.9 \\ \mathbf{1} 553.8 \end{array}$ | 1359.2 1650.0 | 31.0 44.6 | 29.3 46.4 | 42.1 50.4 | 37.9 48.0 | 37.9 44.4 | 37.2 49.9 | 35.1 49.3 | 38.8 53.8 | 42.6 50.9 | $\begin{aligned} & 44.2 \\ & 49.7 \end{aligned}$ | r 45. 50.1 | 44.4 44.1 |  |  |
| Imports (general), ore (lead cont.), metal...do | +488.4 | 424.6 | 27.6 | 36. 7 | 30.3 | 32.3 | 28.1 | 19.1 | 26.3 | 36.5 | 47.1 | 32.1 | 34.6 | 38.1 | 36.6 |  |
| Consumption, total...-.-....-.............do....- | 1,260.5 | 11,328.8 | 110.1 | 113.5 | 130.6 | 115.4 | 112.1 | 115.0 | 104.8 | 116.5 | 114.4 | 115.9 | 114.6 | 100. 5 |  |  |
| Stocks, end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Producers', ore, base bullion, and in process (lead content), ABMS ......thous. sh. tons | 160.2 | 146.8 | 155.2 | 157.7 | 157.1 | 153.2 | 146.8 | 139.4 | 143.5 | 184.0 | 136.7 | 135.5 | 135.0 | 150.1 |  |  |
| Refiners' (primary), refined and antimonial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 423.4 4105.8 | 15.1 83.8 | 29.6 105.1 | 22.3 100.8 | 19.5 84.0 | 15.2 83.8 | 15.1 83.8 | 14.1 82.4 | 10.1 87.9 | 11.2 | 121.9 | 127.6 | 135.6 | $\begin{array}{r} 15.0 \\ 142.4 \end{array}$ |  |  |
| Scrap (lead-base, purchased), all smelters (gross weight)..................thous. sh. tons. | 458.0 |  | 53.1 | 50.9 | 50.1 | 48.1 | 54.5 |  |  |  | 55.2 |  | 51.6 | 55.9 |  |  |
| Price, common grade ( $\mathrm{N} . \overline{\mathrm{Y}}$. | . 1400 | . 1321 | . 1250 | . 1250 | . 1279 | . 1300 | . 1300 | . 1341 | . 1400 | . 1400 | . 1440 | . 1450 | . 1486 | . 1545 | . 1550 | . 1550 |
| Tin: $\triangle$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Imports (for consumption): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ore (tin content) 1g. tons <br> Bars, pigs, etc. | 3,255 49,924 | 3,266 57,358 | 771 3,868 | 6, 847 | 0 4,359 | 6, 302 | 85 4,226 | ${ }_{2,396}$ | 6, 524 | 5, 218 | 6, ${ }^{0}$ | 7,177 | 4, 544 | 0 3.607 | 4,738 |  |
| Recovery from scrap, total (tin cont.)-----do | 122,667 | 122,495 | 1,770 | 2,060 | 2, 165 | 1,930 | 1,765 | 1,965 | 1,875 | 1,970 | 2, 120 | 1,935 |  |  |  |  |
|  | ${ }^{13} 317176$ | ${ }^{12}$, 978 | 1255 | 250 | 245 | , 255 | , 235 | , 225 | ${ }^{2} 25$ | -255 | , 235 | 275 |  |  |  |  |
|  | 80, 638 | 81,961 | 6, 270 | 6,660 | 7,510 | 6,495 | 6, 485 | 6,920 | 6,330 | 6,755 | 7,250 | 7,130 | 6,005 | 6,435 |  |  |
| Primary ...-...............................-d | 57, 848 | 58,859 | 4,290 | 4,650 | 5,070 | 4,555 | 4,470 | 4,810 | 4,585 | 4,890 | 5,145 | 5,075 | 4,965 | 4,870 |  |  |
| Exports, incl. reexports (metal) ............do. | 2, 509 | 5, 027 | 84 | 211 | 564 | 805 | 460 | 110 | 198 | 244 | 137 | 154 | 581 | 124 | 83 |  |
| Stocks, pig (industrial), end of period.....-do - .-- | 18,662 | 18,534 | 15,680 | 18, 145 | 16,360 | 16,270 | 18,534 | 14,985 | 13,810 | 15,515 | 15,635 | 14,940 | 15,325 | 14,860 |  |  |
| Price, plg, Straits (N.Y.), prompt $\ldots$..... $\$$ per 1 lb . | 1. 5340 | 1. 4811 | 1.4185 | 1. 4804 | 1.5107 | 1. 6214 | 1. 6346 | 1. 6250 | 1.6518 | 1. 5552 | 1.5681 | 1.5667 | 1. 5900 | 1. 6200 | 1. 6530 | 1. 6564 |
| Zinc: $\triangle$ <br> Mine production, recoverable zine |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| thous. sh. tons-- | 549.4 | ${ }^{1} 529.4$ | 46.9 | 44.4 | 44.2 | 43.9 | 43.8 | 41.9 | 42.6 | 44.4 | 47.4 | 47.0 | - 46.2 | 44.7 |  |  |
| Imports (general): <br> Ores (zinc content) $\qquad$ do | 534.1 | 546.4 | 63.9 | 51.1 | 41.1 | 54.9 | 44.1 | 48.8 | 43.6 | 43.1 | 37.6 | 59.6 | 71.6 | 49.4 | 47.1 |  |
| Metal (slab, blocks)...-...........................d. do..... | 221.4 | 305.5 | 22.9 | 14.9 | 24.4 | 23.6 | 31.2 | 16.7 | 22.7 | 28.4 | 29.8 | 32.1 | 25.9 | 32.8 | 27.6 |  |
| Consumption (recoverable zinc content): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1114.3 | ${ }_{1}^{124.1}$ | 9.5 | 10.9 | 10.7 | 11.4 | 10.5 | 10.8 | 9.3 | 10.1 | 10.8 | 11.9 | 10.7 | 10.0 |  |  |
|  | 1240.9 | 1270.6 | 19.4 | 19.9 | 19.8 | 19.9 | 19.3 | 19.0 | 18.8 | 19.7 | 19.3 | 19.7 | 19.0 | 18.6 |  |  |
| Slab zinc: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (primary smelter), from domestic and foretgn ores...............thous. sh. tons | 1938.8 | 1,009.3 | 87.8 | 86.7 | 89.5 | 91.9 | 91.4 | 94.0 | 86.6 | 94.5 | 92.5 | 93.7 | 92.7 | 91.4 |  |  |
| Secondary (redistilled) production.......do.... | 173.5 | 1, 74.0 | 6. 1 | 7.0 | 6.3 | 6. 5 | 6.0 | 6.1 | 5.3 | 6.1 | 5.3 | 5.7 | 5.0 | 4.6 |  |  |
| Consumption, fabricators' -...--.......... do | 1,236.8 | ${ }^{1} 1,333.7$ | 104. 7 | 108.8 | 123.7 | 116.7 | 108.9 | 119.1 | 113.8 | 126.8 | 117.8 | 117.8 | 115.8 | 102.7 |  |  |
| Stocks, end of period:--.-.-....-.-.-- do | 16.8 | 33.0 | ${ }^{(3)}$ | 2.3 | 1.6 | (3) | 1.3 | ${ }^{(3)}$ | ${ }^{(2)}$ | 4.9 | 1 | . 2 | . 4 | . 2 | 2.2 |  |
| Producers', ${ }^{\text {at }}$ smelter (AZI) $\odot . . . . . . .$. do | 81.9 | 67.4 | 84.4 | 82.2 | 70.3 | 67.6 | 67.4 | 50.9 | 42.7 | 48.8 | 42.9 | 37.9 | 38.1 | 43.7 | 51.1 | 45.9 |
|  | 102.5 | 96.3 | 85.2 | 78.9 | 74.0 | 73.9 | 96.3 | 97.5 | 99.3 | 94.6 | 97.3 | 97.9 | +101.8 | 109.2 |  |  |
| Price, Prime Western (East St. Louis). $\$$ per lb | . 1384 | . 1350 | . 1350 | . 1350 | . 1350 | . 1350 | 1350 | 1384 | 1400 | 1400 | 1400 | 1450 | . 1450 | 1450 | 1450 | 1486 |

- Revised. Preliminary. ${ }^{1}$ Annual total; monthly revisions are not available.
${ }^{2}$ Jan.-Aug. average. ${ }^{3}$ Less than 50 tons. ${ }^{4}$ Reported yearend stocks. See Business Statistics note. ${ }^{5}$ Average for Apr.-Dec. ${ }^{\circ}$ Beginning Jan. 1969, data are not comparable with those for earlier periods; stocks reflect different method of reporting by one
$\Delta$ Data reflect sales from the Government stockpile.
$\dagger$ Revised. Beginning in the June 1969 SURvET, averages are delivered prices; differential between delivered and former refinery price is 0.400 cents per 1 lb .
$\mathrm{c}^{\prime}$ 'Consumers' and secondary smelters' lead stocks in refinery shapes and in copper-base
$\odot$ Producers' stocks elsewhere, end of Sept. 1969, 12,000 tons.

| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

METALS AND MANUFACTURES—Continued

| HEATING EQUIPMENT, EXC. ELECTRIC <br> Radiators and convectors, shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cast-iron........-.-.-.-..-.mil. sq. ft. radiation.- | 19.8 | 6.4 | . 5 | . 8 | 1.7 | +5 | . 4 | . 5 | .6 | 8.6 | .3 | . 3 | . 4 | . 3 |  |  |
|  | 84.8 | 279.2 | 8.6 |  | 11.2 | 7.7 | 6.4 | 7.7 | 6.4 | 6.3 | 5.1 | 5.7 | 6.6 | 5.8 |  |  |
|  | 1513.2 | 677.7 | 63.7 | 73.7 | 82.6 |  | 55.3 | 59.8 | 50.1 | 52.5 | 51.7 | 46.0 | - 52.2 | 40.7 |  |  |
|  | ${ }^{1} 53.9$ | 29.5 | 35.1 | 28.4 | 82.6 27.3 | 68.3 27.0 | $\stackrel{55}{29.5}$ | 24.5 | 28.2 | 29.3 | 28.2 | 46.0 21.2 | 32.2 27.9 | 30.7 |  |  |
| Ranges, gas, domestic cooking (incl. free-standing, set-in, high-oven ranges, and built-in oven broilers), shipments................................. thous. | 12,084. 5 | 2,273.2 | 191.5 | 211.2 | 217.0 | 201.0 | 202.8 | 179.7 | 191.7 | 226.3 | 197.3 | 203.0 | 213.3 | 164.8 |  |  |
| Top burner sections (4-burner equiv.), ship...do.... | 194.3 | 206.1 | 17.8 | 19.5 | 18.4 | 16.7 | 16.6 | 14.7 | 16.6 | 18.7 | 15.5 | 17.0 | 17.8 |  |  |  |
| Stoves, domestic heating, shipments, total.-. do | ${ }^{1} 1,346.8$ | 1,362.9 | 139.4 | 174.9 | 197.7 | 143. 7 | 76.7 | 73.3 | 61.4 | 83.4 | 80.4 | 85.9 | 98.2 | 128.5 |  |  |
|  | 1920.0 | 968.5 | 105.4 | 125.1 | 144.4 | 108.7 | 52.3 | 42.6 | 32.1 | 51.5 | 51.8 | 60.7 | 68.6 | 95.7 |  |  |
| Warm-air furnaces (forced-air and gravity air-flow), shipments, total. <br> thous.- | 11,448.7 | 1,727.1 | 149.6 | 183.1 | 230.4 | 174.2 | 144.7 | 147.9 | 136.6 | 142.1 | 133.0 | 143.9 | ${ }^{+} 147.8$ | 1.54 .4 |  |  |
|  | 11,145.7 | 1,372.0 | 113.3 | 137.2 | 177.3 | 134.6 | 115.2 | 122.6 | 112.5 | 116.6 | 110.7 | 120.2 | +120.3 | 124.7 |  |  |
| Water heaters, gas, shipments . .-.............d do. | 2, 602. 3 | 2,705.9 | 218.1 | 209.4 | 282.7 | 230.0 | 207.6 | 246.3 | 231.9 | 244.7 | 270.1 | 227.7 | 210.8 | 210.8 |  |  |
| MACHINERY AND EQUIPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Foundry equipment (new), new orders, net mo. avg. shipments $1957-59=100$. | 300.5 | 270.3 | 247.8 | 177.4 | 219.1 | 307.0 | 355.6 | 503.2 | 325.1 | 328.0 | 628.5 | 310.2 | 268.6 | 419.7 | 469.1 |  |
| Furnaces (industrial) and ovens, etc., new orders (domestic), net - --..................................... | 1140.7 | 1121.2 | 9.7 | 8.2 | 13.1 | 9.2 | 8. 0 | 6.9 | 12.0 | 12.4 | 17.0 | 9.7 | 10.4 | 8.4 | 6.4 |  |
| Electric processing | 112.3 | 112.1 | . 7 | . 8 | 1.0 | 1. 7 | 1. 0 | . 8.8 | . 5 | 1.1 | 1.9 | . 6 | . 8 | 1.2 | 4 |  |
| Fuel-fired (exc. for hot rolling steel).........dido...- | 171.6 | 164.6 | 2.8 | 4.3 | 9.0 | 4.0 | 4.6 | 3.9 | 3.8 | 6.7 | 9.8 | 6.6 | 6.9 | 4.7 | 4.0 |  |
| Material handling equipment (industrial): <br> Orders (new), index, seas. adj ${ }^{\circ} \ldots . .-1957-59=100 \ldots$ | 197.9 | 220.4 | 200.6 | 219.2 | 218.2 | 231.0 | 233.8 | 254.9 | 275.4 | 216.0 | 288.1 | 287.8 | 233.8 | 241.3 |  |  |
| Industrial trucks (electric), shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hand (motorized) .-------.-............number-- | 11, 133 | 10,753 | 907 | ${ }_{8}^{891}$ | 1,055 | $\begin{array}{r}939 \\ \hline\end{array}$ | ${ }^{845}$ | 1,116 | 1,081 | 1,248 | 1,221 | 1,394 | 1,336 | 1,037 | 1,041 |  |
|  | 12, 174 | 12,243 | 807 | 1,007 | 1,089 | 1,028 | 1,027 | 1,026 | 1,046 | 1,267 | 1,284 | 1,257 | 1,205 | 1,494 | 900 |  |
| Industrial trucks and tractors (internal combustion engines), shipments $\qquad$ number- | 41,996 | 42, 601 | 3,093 | 3,600 | 4,123 | 3,473 | 3,349 | 4,183 | 3,850 | 4,257 | 3,958 | 5,137 | 4,223 | 3,777 | 4,074 |  |
| Machine tools: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metal cutting type tools: $\dagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new (net), total...-.-.-.-.-.-.-.-. mil. \$ | 1,134.95 | $1,079.35$ $\mathbf{9 5 9 . 9 0}$ | 79.75 74.95 | 71.05 62.30 | 78.55 70.45 | 97.60 88.60 | 110.15 98.55 | 91.20 76.00 | 93.15 | 115.90 100.85 | 182.35 173.60 | 113.20 99.05 | 112.70 99.90 | $\begin{array}{r}+87.35 \\ +70.00 \\ \hline 88\end{array}$ | 67.60 57.35 |  |
|  | 1,353.20 | 1,358.30 | 88.95 | 115.55 | 107.75 | 103.55 | 130.15 | 86.45 | 97.70 | 105.30 | 101.10 | 98.45 | 122.20 | r 83.85 | 72.80 |  |
|  | 1,211.05 | 1,238.30 | 82.40 | 109.15 | 100.90 | 96.50 | 122.65 | 82.80 | 90.60 | 94.70 | 91.95 | 88.90 | 112.40 | r 75.05 | 61.95 |  |
| Order backlog, end of period.--------- do | 1,088. 5 | 1, 809.6 | 909.2 | 864.7 | 835.5 | 829.6 | 809.6 | 814.3 | 809.8 | 820.4 | 901.6 | 916.4 | 906.9 | 910.4 | 905.2 |  |
| Metal forming type tools: $\dagger$ <br> Orders, new (net), total. do | 286.65 | 394.75 | 26.75 | 22.75 | 56.35 | 80.20 | 39. 55 | 36.30 | 45.70 | 45.75 | 90.20 | 55.70 | 49.70 | r 40.65 | 39.45 |  |
|  | 248.15 | 360.55 | 23.40 | 20.90 | 54.10 | 76. 70 | 33. 90 | 32.75 | 43.10 | 40.70 | 86.95 | 52.75 | 45.60 | -37.10 | 34.00 |  |
| Shipments, total..---------...............- do | 452.75 | 368.60 | 32.90 | 26.90 | 32.90 | 26. 50 | 37.95 | 28.30 | 32.80 | 33.55 | 29.05 | 31.95 | 40.00 | r 27.90 | 29.30 |  |
|  | 406.90 | 324.45 | 30.40 | 24.95 | 29.15 | 23.05 | 33.75 | 25.85 | 28.70 | 30.85 | 25.70 | 29.50 | 35.85 | $\begin{array}{r} 26.25 \end{array}$ | 27.40 |  |
|  | 228.3 | 254.5 | 179.9 | 175.7 | 199.2 | 252.9 | 254.5 | 262.5 | 275.4 | 287.6 | 348.7 | 372.5 | 382.2 | +394.9 | 405.1 |  |
| Other machinery and equip., qtrly. shipments: Tractors used in construction: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tracklaying, total ,-.--.-.............mil \$.- | 1377.8 | 1453.4 |  | 120.3 |  |  | 109.6 |  |  | 147.2 | 443.1 | 446.2 | 445.5 | 444.6 |  |  |
| Wheel (contractors' off-highway) -...-.-. do-..- | ${ }^{7} 92.8$ |  |  | 19.3 |  |  |  |  |  | 44.9 |  |  |  |  |  |  |
| Tractor shovel loaders (integral units only), wheel and tracklaying types ..............mil. \$.- | 17407.0 | 1502.6 |  | 125.3 |  |  | 129.7 |  |  | 163.7 |  |  |  |  |  |  |
| Tractors, wheel (excl. garden and contractors' off-highway types) mil. $\$$ | 1986.2 | 1938.4 |  | 178.6 |  |  | 220.8 |  |  | 222.5 | 488.6 | 479.8 | 479.1 | 4 42.9 |  |  |
| Farm machines and equipment (selected types), excl. tractors. mil. \$- | 1,203.5 | 1,221. 5 |  | 266.4 |  |  | 237.0 |  |  | 363.5 |  |  | 317.2 |  |  |  |
| ELECTRICAL EQUIPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Batteries (auto. replacement), shipments. . thous.Household electrical appliances: | 32,061 | 34,960 | 3,000 | 3,567 | 4,029 | 3, 722 | 3,673 | 3,768 | 2,680 | 2,329 | 2,094 | 1,950 | 2,324 | +2,485 | 3,120 |  |
| Ranges, incl. built-ins, shipments (manufacturers'), domestic and export ..............thous | 1,909.7 | 2,309.4 | r 180.3 | 170.5 | 232.5 | 201.7 | 194.1 | 194.0 | 196.7 | 208.0 | 212.9 | 194.2 | 200.6 | 209.2 | 195.2 |  |
| Refrigerators and home freezers, output $1957-59=100$. | 145.8 | 165.6 | 114.1 | 182.2 | 191.3 | 166. 3 | 159.7 | 188.0 | 205.1 | 210.2 | 219.7 | 212.2 | 207.3 | 196.6 | 125.0 |  |
| Vacuum cleaners, sales billed..-.-..------thous.- | 5,677.4 | 6,653.1 | 551.1 | 642.6 | 682.1 | 563.4 | 699.7 | 560.7 | 551.6 | 666.4 | 602.5 | 515.9 | 514.6 | 499.6 | 562.8 |  |
| Washers, sales (dom. and export) $\dagger$...----- do.--- | 4,376.0 | 4,517.9 | 431.3 | 445.1 | 455.9 | 344.8 | 298.7 | 355.5 | 362.3 | 377.5 | 332.8 | 332.9 | 381.5 | 395.4 | 417.9 | 433.5 |
| Driers (gas and electric), sales (domestic and <br>  | 2,642.3 | 2,861.8 | 275.5 | 318.7 | 375.7 | 289.2 | 257.6 | 274.4 | 247.7 | 237.2 | 173.3 | 146.1 | 190.0 | 220.9 | 276.1 | 350.4 |
| Radio sets, production(- | 21,698 | 22,566 | 1,875 | ${ }_{5}^{8} 2,415$ | 1,950 | 1,982 | 8 2,449 | 1,769 | 1,714 | ${ }^{8} 2,085$ | 1,532 | 1,534 | 51,860 | 1,239 | r $\begin{array}{r}1,827 \\ r\end{array}$ | ${ }_{5}^{5} 2,212$ |
| Television sets (incl. combination), prod. Electron $^{\text {a }}$ - do-...- | 10,881 | 11,794 | 876 | ${ }^{5} 1,237$ | 1,156 | 1,063 | 8 1,150 | 960 | 1,002 | 61,235 | 865 | 845 | 51,070 | 614 | ${ }^{+877}$ | ${ }^{5} 1,166$ |
| power, and spec. purpose tubes), sales....mil. \$.. | 712.0 | 690.1 | 57.3 | 59.5 | 60.4 | 55.8 | 59.0 | 56.9 | 60.6 | 68.1 | 64.4 | 64.5 | 69.5 | 51.8 | 63.5 |  |
| Motors and generators: New orders, index, ptrly $\ldots . . .-1947-49=100$ | 205 | 206 |  | 208 |  |  | 205 |  |  | 210 |  |  | 236 |  |  |  |
| New orders (gross): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Polyphase induction motors, 1-200 hp . . mil. \$.- | - 97.6 | ${ }^{6} 96.6$ | 68.1 | 68.9 | ${ }^{6} 9.0$ | 67.2 | 68.9 | 68.0 | 68.7 | C8.9 | 19.9 | - 9.8 | ${ }^{6} 9.5$ | 68.8 | ${ }^{6} 8.0$ |  |
| D.C. motors and generators, 1-200 hp....do...- | 47.5 | 48.5 | 4.0 | 4.4 | 4.8 | 3.7 | 3.9 | 3.6 | 4.2 | 4.8 | 4.2 | 5.6 | 5.3 | 4.8 | 3.8 |  |

PETROLEUM, COAL, AND PRODUCTS

| Anthracite: COAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12, 256 |  |  |  |  | 000 |  | 917 | 900 | 1,014 |  | 926 | 0 | 807 | 952 | 73 |
|  |  | 518 |  |  |  |  |  | 17 | 14 |  |  | 76 | 59 | 194 | 111 |  |
| Price, whosale, chestnut, i.o.b. car at mine ${ }_{\text {\% per sh. }}$ ton.- | 12.892 | 13.8 | 13.4 | 13.82 | 14.175 | 14.175 | 14.955 | 14.955 | 15.00 | 15.002 | 14.708 | 14.220 | 14. | 14.778 |  |  |
| Bituminous: <br> Production thous. sh. tons. | 552,626 | 45, 24 |  |  |  |  |  |  |  |  |  |  |  |  | 45,585 |  |
| - Revised. ${ }^{1}$ Revised total; monthly revisions are not available. ${ }^{2}$ Total for 11 months. <br> ${ }^{3}$ Reported yearend stocks. See Business Statistics. ${ }^{4}$ For month shown. ${ }^{5}$ Data cover 5 weeks; other periods, 4 weeks. E Excludes orders for motors 1-20 hp.; domestic sales of this class in 1968 totaled $\$ 108.6$ mil.; July and Aug. $1969, \$ 10.0$ and $\$ 8.6$ mil. ${ }_{7}$ Effective 1st quarter 1967, tractor shovel loaders include types not previously covered and off-highway wheel tractors exclude types previously covered. ${ }^{8}$ Data cover 6 weeks. |  |  |  |  |  | ${ }^{7}$ Effective with Apr. 1969 SURVEY, data revised back to Jan. 1966. <br> tRevised series. Monthly data for $1956-66$ are on p. 35 ff . of the Mar. 1968 Survey. <br> $\ddagger$ Revised to include combination washer-driers. <br> $\odot$ Radio production comprises table, portable battery, auto, and clock models; television sets cover monochrome and color units. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Uniess otherwise stated，statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annusl |  | Aug． | Sept． | Oct． | Nov． | Dec． | Jan． | Feb． | Mar． | Apr． | May | June | July | Aug． | Sept． |

## PETROLEUM，COAL，AND PRODUCTS－Continued

| COAL－Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bituminous－Continued <br> Industrial consumption and retall deliveries， totalᄋ ．．．．．．．．．．．．．．．．．．．．．．．．．－thous．sh．tons． | 480， 416 | 498，830 | 41，458 | 37，471 | 39， 636 | 41，357 | 46，472 | 48，558 | 42， 268 | 44，410 | 38， 684 | 39，004 | 39，466 | 42，053 |  |  |
| Electric power utilities．－－－－．－．－．．．．．．－－－－do．．－－ | 271， 784 | 294，739 | 26， 530 | 22，850 | 23， 764 | 24，781 | 27， 869 | 29， 041 | 24，771 | 26， 304 | 22，383 | 23， 142 | 24，391 | 27， 173 |  |  |
| Mfg．and mining industries，total．．．．．．．．do．．．． | 191， 068 | 188， 450 | 14， 186 | 13， 624 | 14， 467 | ${ }_{6}^{15,196}$ | 16， 759 | 16，919 | 15，400 | 16，594 | 15， 643 | 15，452 | 14,709 7 7 | 14,379 7812 |  |  |
| Coke plants（oven and beehive）．－．．．．－．do．．．－ | 92， 272 | 90， 765 | 7， 295 | 6，646 | 6，600 | 6，710 | 7，302 | 7，452 | 6，971 | 7，665 | 7，652 | 7，954 | 7，743 | 7，812 |  |  |
| Retail deliveries to other consumers．．．．－．do | 17，099 | 15， 224 | 681 | 943 | 1，357 | 1，339 | 1，830 | 2，597 | 2，007 | 1，509 | 530 | 374 | 335 | 442 |  |  |
| Stocks，industrial and retail dealers＇，end of period， total． thous．sh．tons． | 93， 128 | 85， 525 | 91， 492 | 96， 220 | 91，966 | 90， 518 | 85，525 | 78，152 | 76，056 | 72，416 | 77，054 | 82，084 | 82，763 | 74， 554 |  |  |
| Electric power utilities．－．－．－．－．．．．．．．．．．．．．．．do．．－－ | 69，737 | 64， 168 | 67，529 | 70，633 | 68， 880 | 68，613 | 64， 168 | 68， 713 | 57，018 | 54， 762 | 58， 267 | 62，097 | 62， 297 | 56， 758 |  |  |
| Mfg．and mining industries，total ．．．．．．．．．do－．－－ | 23，212 | 21， 169 9,537 | 23，754 | 25， 372 | 22， 885 9,540 | 21，725 | $\underset{9,537}{21,169}$ | 19， 8 8， 290 | 18， 913 | 17,569 7,422 | 18， 699 | $\underset{8,743}{19,875}$ | $\underset{8,822}{20,316}$ | 17，637 |  |  |
| Oven－coke plants $\qquad$ <br> Retall dealers $\qquad$ do． $\qquad$ | 10,940 179 | 9,537 188 | 10,545 209 | 11,209 215 | 9,540 201 | 9,554 180 | 9,537 188 | 8,650 148 | 8,222 125 | 7,422 85 | 8,001 88 | 8,743 112 | 8,822 150 | 6,627 159 |  |  |
| Exports． | 49，510 | 50，636 | 5，868 | 5，406 | 3．783 | 4，534 | 4，249 | 3，654 | 2，839 | 2，680 | 4，503 | 6，010 | 5，712 | 4，836 | 4，927 |  |
| Prices，wholesale： Screenings，indust．use，f．o．b．mine |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demestic large sizes，fob min \＄per sh．ton．－ | 5.217 | 5． 397 6.944 | 5． 336 | 5,336 6,810 | 5.467 7.021 | 5． 6007 | 5． 8.804 | 5.804 | 5.804 | 5.804 | 5． 847 | $\text { 5. } 897$ | $\text { 5. } 932$ | $\text { 6. } 068$ |  |  |
| Domestic，large sizes，f．o．b．mine．．．－．．．．－do．．．－ | 6.795 | 6.944 | 6． 727 | 6.810 |  | 7.421 | 7.488 | 7.456 | 7.456 |  | 6． 988 |  |  |  |  |  |
| Production：COKE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beehive．－－－－．－．－－－－－－－－－－－－－－－thous．sh．tons－－ | 806 | 774 | 60 | 51 | 46 | 48 | 48 | 43 | 42 | 52 | 60 | ${ }^{53}$ |  | 47 | 5 712 |  |
|  | 63，775 | 62，878 | 5，045 | 4，633 | 4，613 | 4，669 | 5，137 | 5，177 | 4，873 | 5，297 | 5，312 | 5，623 | 5，347 | 5,126 | 5，412 |  |
|  | 18， 187 | 19，038 | 1，692 | 1，627 | 1，622 | 1，577 | 1，651 | 1，481 | 1，482 | 1，675 | 1，674 | 1，689 | 1，771 | 1，811 |  |  |
| Oven－coke plants，total ．．．．．．．．．．．．．．．．．．．－${ }^{\text {do }}$ | 5，467 | 5，985 | 4，738 | 5，393 | 5，759 | 5，929 | 5，985 | 5，865 | 5，565 | 5， 019 | 4，507 | 4，162 | 3，896 | 3，764 | 3，816 |  |
| At furnace plants－－．．．－．．．．－－－．．．．．．．．．．－．－do | 4，961 | 5，637 | 4，329 | 4，969 | 5，364 | 5，590 | 5，637 | 5，542 | 5，278 | 4，796 | 4，310 | 3，969 | 3，729 | 3，594 | 3， 629 |  |
| At merchant plants | 506 | －348 | 409 | ＋424 | ＋396 | ， 338 | ， 348 | 323 | 286 | ${ }_{1}^{223}$ | 197 | 193 | ＋167 | 169 | 186 |  |
|  | 1,364 710 | $\begin{array}{r}1,239 \\ \hline 92\end{array}$ | 1，281 | 1，319 | 1，233 | 1,240 82 | $\begin{array}{r}1,239 \\ \hline 98\end{array}$ | $\begin{array}{r}1,298 \\ \hline 105\end{array}$ | 1，299 | 1,261 157 | 1,309 148 | 1，318 | 1， 178 | ， 181 | 121 |  |
| PETROLEUM AND PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude petroleum： Oil wells completed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oil wells completed．．．．．－－－－－．．．－－－－－－number－－ | 15，367 | 14，426 | 1，162 | 1，350 | 1，185 | 1，159 | 1，877 | 1， 156 | 799 | 1，344 | 1， 094 | 1， 036 | 1，277 | 1，091 |  |  |
| Price at wells（Oklahoma）．－．．．－－－－－－－－\＄per bbl－－ |  | 3.06 | $\begin{array}{r}1.06 \\ 3.06 \\ \hline\end{array}$ | 3.06 | 3.06 | 3.06 | 3.06 | 3.06 | 3.06 | 3.18 |  |  | 3.21 | 3.21 |  |  |
| Runs to stills | 3，582．6 ${ }^{\text {93 }}$ | $3,774.4$ 93 | 328.5 93 | 312.4 92 | 319.5 91 | 304.8 90 | 324.7 92 | 303.8 86 | 299.3 94 | 325.7 92 | 312.1 92 | 326.2 90 | 324.7 92 | 339.2 |  |  |
| All oils，supply，demand，and stocks： |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4，656．3 | 4，921．0 | 409.7 | 398.6 | 414.3 | 399.9 | 427.0 | 427.7 | 388.9 | 435.9 | 418.8 | 429.1 | 417.1 | 424.5 |  |  |
| Crude petroleum－－．．－．－．－．．．．．．．．．．－do | 3，215．7 | 3，328．9 | 283.0 | 268.0 | 276.4 | 269.3 | 276.1 | 275.0 | 249.4 | 280.1 | 277.0 | 289.3 | 288.3 | 287.2 |  |  |
| Natural－gas plant liquids．．．．．．．．．．．．．－．do | 514.5 | 550.3 | 45.7 | 44.6 | 46.7 | 46.5 | 48.3 | 48.7 | 45.5 | 49.7 | 47.6 | 49.3 | 47.2 | 48.7 |  |  |
| Crude and unfinished oils．．．．．．．．．．．．．．－do | 411.6 | 474.7 | 43.2 | 42.5 | 45.9 | 40.8 | 52.1 | 37.6 | 40.1 | 48.4 | 46.1 | 46.6 | 43.8 | 43.2 |  |  |
| Refined products．．．－．－．－．－．－．．．．．．．．．－．－．do | 514.3 | 563.7 | 37.5 | 43.1 | 45.1 | 43.1 | 50.0 | 66.4 | 53.9 | 57.9 | 48.1 | 43.8 | 37.8 | 45.4 |  |  |
| Change in stocks，all oils（decrease，－）．．．．．．do．． | 63.0 | 55.5 | 19.6 | 21.9 | 9.1 | $-5.8$ | －36．1 | －61．2 | －32．6 | －2．0 | 17.4 | 28.9 | 25.8 | 18.2 |  |  |
| Demand，total．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．－do． | 4，593．3 | 4，872．8 | 393.9 | 375.8 | 406.8 | 406.8 | 463.3 | 490.3 | 420.7 | 437.8 | 402.8 | 401.9 | 390.7 | 408.8 |  |  |
| Exports： <br> Crude petroleum $\qquad$ do | 26.5 | 1.8 | ． 1 |  | 1 | 4 | 1 | 0 | ． 2 | 2 | 1 | 2 | （2） | 0 |  |  |
|  | 85.5 | 83.4 | 6.8 | 7.4 | 6.5 | 6． 6 | 7.2 | 5.8 | 6.1 | 6．9 | 6.7 | 7.6 | 7.5 | 6.5 |  |  |
| Domestic demand，total 9. | 4，481．2 | 4，787．6 | 386.9 | 368.3 | 400.2 | 399.8 | 456.0 | 484.5 | 414.3 | 430.7 | 396.0 | 394.1 | 383.2 | 402.3 |  |  |
|  | 1，842．7 | 1， 955.8 | 179.3 | 159.8 | 170.1 | 158.4 | 161.7 | 158.4 | 145.2 | 159.8 | 168.6 | 177.6 | 173.1 | 188.4 |  |  |
|  | 100.1 | 103.1 | 6.2 | 6.6 | 7.8 | 10.5 | 13.4 | 15．5 | 11.9 | 10.2 | 5.8 | 5.5 | 4.5 | 5.6 |  |  |
|  | 818.2 | 862.7 | 49.5 | 53.8 | 62.4 | 76.4 | 106.7 | 119.2 | 96.3 | 91.1 | 66.9 | 58.7 | 51.6 | 49.9 |  |  |
|  | 651.9 | 679.9 | 44.1 | 48.3 | 50.9 | 57.6 | 71.4 | 82.5 | 68.1 | 68.1 | 58.6 | 51.8 | 47.5 | 48.4 |  |  |
|  | 300.8 | 348.3 | 31.1 | 29.7 | 32.9 | 28.5 | 29.4 | 28.9 | 26.2 | 30.6 | 28.7 | 29.8 | 31.4 | 31.7 |  |  |
|  | 44.1 | 48.2 | 4.1 | 4.0 | 4.4 | 3.8 | 3.9 | 3.7 | 3.6 | 4.0 | 4.2 | 4.4 | 4.1 | 4.3 |  |  |
|  | 131.1 | 141.1 | 20.0 | 17.5 | 17.0 | 9.0 | 5． 5 | 4.0 | 5.1 | 5.7 | 9.3 | 13.5 | 17.0 | 18.4 |  |  |
|  | 344.5 | 385.7 | 27.8 | 27.1 | 32.9 | 36.4 | 42.7 | 52.1 | 39.1 | 38.2 | 31.6 | 29.1 | 29.4 | 30.4 |  |  |
|  | 1944.1 | 999.6 | 1，010．5 | 1，032．5 | 1，041．5 | 1，035． 7 | 999.6 | 938.3 | 905.7 | 904.7 | 922.1 | 951.0 | 976.9 | 995.1 |  |  |
| Crude petroleum．－．－．－．－．－．－．－－－．－．．．．．do | 249.0 | 272.2 | 266.4 | 262.8 | 266.3 | 271.6 | 272.2 | 279.5 | 265.3 | 264.2 | 273.2 | 281.3 | 284.5 | 277.5 |  |  |
| Unfnished oils，natural gasoline，etc．．．．．－do | 196.0 | 98.9 | 102.7 | 98.4 | 101.5 | 99.9 | 98．9 | 96.0 | 99.4 | 100.6 | 106.6 | 111.5 | 110.3 | 108.7 |  |  |
| Refined products．．． | 1599.2 | 628.5 | 641.5 | 671.2 | 673.7 | 664.2 | 628.5 | 562.8 | 541.1 | 539.9 | 542.3 | 558.3 | 582.0 | 608.9 |  |  |
| Reflned petroleum products： Gasoline（incl．aviation）： |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1，845．8 | 1，940．0 | 170.3 | 167.2 | 166.6 | 162.4 | 172.9 | 159.2 | 151.6 | 163.9 | 154.3 | 167.1 | 166.0 | 177.8 |  |  |
|  | 4.9 |  |  |  |  |  |  | 1 |  | ${ }^{(2)}$ | 2 | 4 |  |  |  |  |
|  | 208.0 | 211.5 | 186.1 | 195.1 | 183.2 | 198.9 | 211.5 | 214.5 | 222.6 | 229.2 | 216．6 | 207.7 | 201.8 | 193.1 |  |  |
| Prices（excl．aviation）： Wholesale，ref．（Okla．，group 3）．．．$\$$ per gal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale，ref．（ l kla，group 3）－－－\＄per gal－－ Retail（regular grade，excl．taxes）， 55 citles | ． 117 | ． 113 | .115 | ． 115 | ． 110 | ． 110 | ． 110 | ． 115 | ． 113 | ． 123 | ． 118 | ． 115 | ． 115 | 113 |  |  |
|  | ． 226 | ． 230 | ． 234 | ． 234 | ． 228 | ． 226 | 235 | ． 235 | ． 233 | 「． 242 | 「． 244 | r． 242 | 「． 245 | ＇． 242 | ． 235 | 240 |
| A viation gasoline： |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 37.1 | 31.6 | 2.7 | 3.0 | 3.0 | 2.4 | 2.3 | 1.5 | 1.7 | 2.7 | 2.0 | 2.2 | 2.4 | 2.6 |  |  |
|  | 4.0 7.9 | 7.0 | 6.3 | $\stackrel{.2}{6}$ | 8.7 | 7.0 | 7.0 | 6.5 | 6．5 | ${ }_{6} 6.6$ | 6.1 | 5.5 | 5.3 | 5.3 |  |  |
| Kerosene： |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 100.4 | 101.6 | 7.6 | 7.5 | 8.7 | 8.7 | 9.9 | 11.3 | 11.0 | 10.4 | 7.2 | 7.1 | 7.9 | 7.5 |  |  |
|  | 25.4 | 23.5 | 27.2 | 28.0 | 28.7 | 27.1 | 23.5 | 19.4 | 18.6 | 18.9 | 20.3 | 22.0 | 25.3 | 27.3 |  |  |
| Fhe，whotesale，buik lots（N．Y．Harbor）${ }_{\text {\％per gal }}$ |  |  |  | III |  |  |  |  |  |  |  |  |  |  |  |  |

PRevised．
${ }^{1}$ See note＂$q$＂for this page．${ }^{2}$ Less than 50 thousand barrels．
$\sigma^{\circ}$ Includes small amounts of＂other hydrocarbons and hydrogen refinery input，＂not
T Beginning 1967，data reflect change in reporting to show all stocks of unfinished oils，
natural gasoline，plant condensate．and isopentane as one item，and stocks of＂finished prod－
ucts＂as another（both items include stocks at refineries，natural gas processing plants，ter－
minals，and bulk stations）．Also，as a result of increased coverage in certain bulk terminals minals，and bulk stations）．Also，as a rasult of increased coverage in certain bulk terminals
stocks of distillate and residual fuels are on a new basis．Dec． 1966 data on new basis（mil． stocks of distillate and residual fuels are on a new basis．Dec． 1966 data on new
bbl．）：Total stocks，881．1；distillate， 588.1 ；residual， 63.9 ．
of Includes data not shown separately．$\S$ Includes nonmarketable catalyst coke．

| Unless otherwise stated, statistics through 1966 and deacriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## PETROLEUM, COAL, AND PRODUCTS—Continued



PULP, PAPER, AND PAPER PRODUCTS

| PULPWOOD AND WASTE PAPER |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pulpwood: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts.-.............- thous. cords ( 128 cu . ft.) | 257,219 255 | 57, ${ }^{585}$ | 5, 047 | 4,933 4,73 | 5,337 | 4,804 | 4,566 4 4 5 | 4,860 58153 | 4,666 | 5,057 5 58 | 4,845 | 4,967 | 5,258 | 5,224 |  |  |
|  | 255,773 6,825 | 58,358 5,031 | 5,021 5,008 | 4,733 5 5 | 5,235 5,398 | S,099 5,127 | 4,738 5,031 | 8, 153 4,671 | 4,829 4,458 | 5,387 <br> 4,254 | 4,050 4,092 | 5,320 $\mathbf{3 , 7 7 1}$ | 5,413 | 5,078 $\mathbf{3 , 7 7 0}$ |  |  |
| Waste paper: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumption | $\begin{array}{r} 29,888 \\ 826 \end{array}$ | $\begin{array}{r} 10,285 \\ 586 \end{array}$ | 885 510 | $\begin{aligned} & 850 \\ & 513 \end{aligned}$ | 929 548 | 858 544 | 798 586 | 882 584 | $\begin{aligned} & 827 \\ & 580 \end{aligned}$ | 931 570 | 903 585 | $\begin{aligned} & 915 \\ & 574 \end{aligned}$ | 883 577 | 786 610 |  |  |
| WOODPULP |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: <br> Total, all grades. $\qquad$ thous. sh. tons | ${ }^{2} 36,660$ | 37,903 | 3,290 | 3,053 | 3,360 | 3,190 | 2,898 | 3,249 | 3,049 | 3,418 | 3,433 | 3,603 | 3, 536 | 3,329 |  |  |
| Dissolving and speciai alpha..............do...- | 21,448 | 1,725 | ${ }^{150}$ | ${ }^{133}$ | ${ }^{151}$ | , 166 | , 142 | ${ }^{157}$ | 131 | ${ }^{3} 156$ | ${ }^{3} 124$ | , 144 | ${ }^{3} 151$ | 3, 127 |  |  |
| Sulfate..........................................do | ${ }^{2} 23,925$ | 24,308 | 2, 113 | 1, 953 | 2,180 | 2,074 | 1,803 | 2,110 | 1,979 | 2,251 | 2,344 | 2,456 | 2,397 | 2,273 |  |  |
|  | 22,563 | 2,508 | 209 | 197 | 214 | 204 | 191 | 188 | 189 | 206 | 189 | 199 | 196 | 181 |  |  |
|  | ${ }^{2} 3,879$ | 4,237 | 363 | 344 | 363 | 355 | 345 | 361 | 333 | 364 | 347 | 363 | 362 | 338 |  |  |
| Defibrated or exploded.-..-.-............do | 21,460 | 1,540 | 137 | 128 | 136 | 104 | 130 | 131 | 128 | 134 | 129 | 135 | 135 | 132 |  |  |
| Soda, semichem. screenings, etc..........do | ${ }^{2} 3,385$ | 3,584 | 318 | 298 | 316 | 287 | 286 | 303 | 288 | 308 | 298 | 305 | 295 | 277 |  |  |
| Total, all mills................................ do | 863 | 741 | 801 | 746 | 787 | 775 | 741 | 771 | 807 | 815 | 862 | 840 | 857 |  |  |  |
|  | 365 | 278 | 344 | 315 | 346 | 339 | 278 | 322 | 331 | 313 | 336 | 327 | 344 | 284 |  |  |
|  | 418 80 | $\begin{array}{r}376 \\ 86 \\ \hline\end{array}$ | 383 74 | $\begin{array}{r}364 \\ 67 \\ \hline\end{array}$ | 371 70 | $\begin{array}{r}367 \\ 68 \\ \hline\end{array}$ | 376 86 | 374 75 | $\begin{array}{r}396 \\ \hline 79\end{array}$ | 422 80 | 442 84 | 430 83 | 433 80 | 436 75 |  |  |
| Exports, all grades, total ---.....-----.....do. | 1,710 | 1,902 | 176 | 163 | 128 | 165 | 191 | 113 | 125 | 169 | 178 | 212 | 171 | 207 | 196 |  |
| Dissolving and special alpha...............-do- | ${ }^{607}$ | 671 | 72 | 66 97 | ${ }_{96}$ | 65 99 | 64 128 | 31 <br> 82 | 37 88 | -67 | 74 104 | 70 142 | 111 | -62 | 79 |  |
|  | 1,102 | 1,231 | 103 | 97 | 96 | 99 | 128 | 82 | 88 | 102 | 104 | 142 | 111 | 145 | 118 |  |
| Imports, all grades, total...-..................do. | 3,162 | 3, 540 | 283 | 258 | 304 | 299 | 346 | 289 | 324 | 313 | 355 | 331 | 349 | 338 | 307 |  |
| Dissolving and special alpha................do. | 265 | 302 | 23 | 26 | 27 | 19 | 38 | 22 | 18 | 26 | 27 | 23 | 27 | 26 | 18 |  |
|  | 2,898 | 3,238 | 261 | 232 | 277 | 280 | 308 | 267 | 305 | 288 | 328 | 308 | 322 | 312 | 289 |  |
| Paper and paper products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Paper and board: Production (Bu. of the Census): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All grades, total, unadjusted...-thous. sh. tons.- | 246, 893 | 49,444 | 4,197 | 4,017 | 4,436 | 4, 108 | 4,100 | 4,433 | 4, 212 | 4,676 | 4,508 | 4,597 | 4,535 | D 4,210 |  |  |
|  | 220, 703 | 22, 122 | 1,834 | 1,810 | 1,975 | 1,843 | 1,829 | 1,995 | 1,874 | 2,051 | 1, 955 | 1,974 | 1,968 | p 1,794 |  |  |
|  | ${ }^{2} 22,346$ | 22, 821 | 1,966 |  |  |  |  |  |  |  |  |  | 2,180 | p 2,044 |  |  |
| Wet-machine board.-.-.-.-.-......-. do | 2 2 23,697 | 142 4,358 | 11 386 | 12 386 | 12 406 | $\xrightarrow{10}$ | 10 334 | 12 333 | 12 301 | 12 377 | $\underline{12}$ | 12 390 | 11 376 | -99 |  |  |
| New ordtruction (American Paper Institute): | 2 3,697 |  | 386 |  |  |  |  |  |  |  |  |  | 376 |  |  |  |
| All grades, paper and board $\qquad$ Wholesale price indexes: do | 46,074 | 50, 207 | 4,269 | 4,074 | 4,544 | 4,158 | 3,983 | 4,480 | 4,236 | ${ }^{\text {r 4, }} 721$ | - 4, 618 | r 4, 676 | - 4,538 | p4,175 |  |  |
|  | 101.9 | 101.4 |  | 100.6 | 100.6 | 100.6 | 100.6 | 102.7 | 102.7 | 102.7 | 102.7 | 102.7 | 102.7 | 102.7 |  |  |
| Book paper, A grade | 117.6 | 119.6 | ${ }_{90}^{120.5}$ | ${ }_{90}^{121.0}$ | 121.0 | 121.0 91.0 | ${ }_{91.4}^{121.0}$ | 121.0 | ${ }^{121.0}$ | 121.0 93.6 | 121.0 | 122.1 | 123.2 | 123.2 |  |  |
|  | 95.0 91.9 | 92.2 92 | ${ }_{92}^{90.6}$ | 90.9 88.5 | ${ }_{91.0}^{91}$ | 91.0 93.8 | 91.4 94.8 | 92.2 97.3 | 92.6 98.2 | 93.6 99.6 | 93.5 100.4 | 93.5 100.7 | 93.5 99.4 | 93.7 95.9 |  |  |
| ${ }^{-}$Revised. ${ }^{D}$ Preliminary. <br> "See note "q" for p. S-35. <br> ${ }^{2}$ Reported annual total; revisions not allocated to | he mont |  |  |  |  | $\begin{gathered} 8 \mathrm{Da} \\ \text { excluo } \end{gathered}$ | have <br> d). | een res | tad to | include | roduct | on and | cks | chemi | al use ( | Ormerly |


| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May. | June | July | Aug. | Sept. |

PULP, PAPER, AND PAPER PRODUCTS-Continued

| PAPER AND PAPER PRODUCTS-Con. Selected types of paper (API): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fine paper: <br> Orders, new $\qquad$ thous. sh. tons.- | 2,645 | 2,880 | 226 | 232 | 243 | 237 | 210 | 274 | 260 | 269 | 271 | r 279 | -267 | - 230 |  |  |
| Orders, unfiled, end of period...........do..-- | ${ }^{2} 157$ | ${ }^{2} 816$ | 208 | 226 | 223 | 226 | 216 | 243 | 244 | 237 | +259 | r 260 | +282 | - 251 |  |  |
|  | 2,659 2, 658 | 2,864 2,833 | ${ }_{225}^{233}$ | 229 229 | 260 253 | ${ }_{223}^{239}$ | ${ }_{235}^{235}$ | ${ }_{265}^{264}$ | 248 247 | 256 256 | 258 +258 | $\begin{array}{r}\text { r } \\ \\ \cdot 262 \\ \hline 263\end{array}$ | $\begin{array}{r} \ulcorner 267 \\ +267 \end{array}$ | $\begin{aligned} & p 228 \\ & p_{229} \end{aligned}$ |  |  |
| Printing paper: <br> Orders, new | 6,335 | 6,865 | 564 | 560 | 635 | 541 | 533 | 594 | 557 | 620 | ${ }^{7} 585$ | -599 | r 582 | $\pm 553$ |  |  |
| Orders, unflied, end of period.-.-.........do-...- | 6,449 | -502 | 506 | 528 | 541 | 495 | 502 | 498 | 557 | 520 | - 555 | r 531 | -559 | $\bigcirc 522$ |  |  |
|  | 6,332 | 6, 737 | 566 | 557 | 615 | 552 | 557 | 592 | 551 551 | 617 617 | + 596 +596 | +586 +586 | r +594 +594 | P 558 $p 588$ |  |  |
|  | 6,332 | 6,737 | 566 | 557 | 615 | 352 | 557 | 592 | 551 | 617 | -596 | * 586 | - 594 | p 558 |  |  |
| Coarse paper: Orders, new. | 4,678 |  | 425 | 437 | 441 | 421 | 392 | 463 | 422 | -467 | - 416 | ${ }^{5} 418$ | - 440 | p 407 |  |  |
| Orders, unfiled, end of period. --...........do. | ${ }^{4,614}$ | 5, 264 | 251 | 299 | 275 | 282 | 264 | ${ }_{272}^{463}$ | 282 | 292 | - 261 | . 253 | r 287 | p 250 |  |  |
|  | 4,753 | 4,992 | 409 | 419 | 425 | 430 | 412 | 443 | 428 | 467 | \% 418 | + 433 | r 439 +499 | - 387 |  |  |
| Newsprint: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 8,051 | 8,031 | 639 | 576 | 719 | 702 | 683 | 710 | 681 | 743 | 690 | 748 | 720 | 726 | 751 |  |
| Shipments from mills --.-.---.........-do. | 7,968 | 8,096 | 634 | 622 | 760 | 761 | 744 | ${ }_{6}^{644}$ | 615 334 | ${ }^{726}$ | 684 358 | 794 311 | 721 309 | 720 315 | 705 362 |  |
| Stocks at mills, end of period......-......do United States: | 268 | 203 | 408 | 362 | 320 | 262 | 203 | 268 | 334 | 351 | 358 | 311 |  | 315 | 362 |  |
|  | 2,620 | 2,935 | 253 | 240 | 257 | 248 | 233 | 275 | 252 | 279 | 265 | 277 | 273 | 247 | 269 |  |
| Shipments from mills | 2,602 | 2,946 | 247 | 240 | 259 | 255 | 249 | 265 | 251 | 274 | 262 | 269 | 275 | 249 | 256 |  |
| stocks at mills, end of period............do. | 39 | 27 | 51 | 52 | 50 | 43 | 27 | 38 | 38 | 44 | 47 | 55 | 53 | 51 | 63 |  |
| Consumption by publishersor - .-.-....-do. | 6,907 | 7,025 | 559 | 599 | 645 | 652 | 630 | 564 | 541 | 638 | 616 | 661 | 607 | 550 | 582 |  |
| $\qquad$ $\qquad$ $\qquad$ thous. sh. tons | 630 | 633 | 704 | 659 | 660 | 628 | 633 | 644 | 655 | 673 | 662 | 678 | 647 | 681 | 683 |  |
| Imports | 6,599 | 6, 462 | 505 | 451 | 568 | 514 | 636 | 489 | 510 | 532 | 567 | 532 | 601 | 604 | 539 |  |
| Price, rolls, contract, i.o.b. mill, freight allowed or delivered $\qquad$ \$per sh. ton. | 139.95 | 141.40 | 141.40 | 141.40 | 141.40 | 141.40 | 141.40 | 146. 10 | 146.10 | 146.10 | 146.10 | 146.10 | 146.10 | 146. 10 |  |  |
| Paperboard (American Paper Institute): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new (weekly avg.)....-.--thous. sh. tons.- Orders, unfled | 444 | 454 | 513 | 470 | 536 | 511 | 454 | 467 | 530 | 556 |  | 534 1,032 |  | $\begin{array}{r}464 \\ 1,048 \\ \hline\end{array}$ | ${ }_{906}^{504}$ |  |
|  | 618 | 869 480 |  | 895 469 |  |  |  | 894 509 | 943 512 | 1,009 528 | $\begin{array}{r}1,042 \\ \hline 09\end{array}$ |  | 1,035 529 |  | 963 514 | 963 489 |
| Percent of activity (based on $6.5-\mathrm{day}$ week) | 439 87 | 480 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Paper products: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipping containers, corrugated and solid fiber, shipments. ................-mil. sq. ft. surf. area. | 162.596 | 173.834 | 15,390 | 15,348 | 17,156 | 15,123 | 13,861 | 14,884 | 14, 141 | 15,474 | 15,796 | 16, 056 | 14,765 | 14,754 | 15,519 | 16,737 |
| Folding paper boxes, shipments, index of physical volume. ..............-.-.-............-1947-49=100. | 134.5 | 138.0 | 144.9 | 141.8 | 161.2 | 136.1 | 142.2 | 137.4 | 134.1 | 139.1 | 141.4 | 143.4 | 139.6 | P138.4 | p147. 5 |  |

## RUBBER AND RUBBER PRODUCTS

| RUBBER |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Natural rubber : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 488.85 | 581.86 | 46.83 | 49.70 | 54.57 | 48.97 | 46. 79 | 50.41 | 46. 40 | 50.01 | 49.29 | 50.54 | 49.54 | 44.29 |  |  |
|  | 111. 66 | 107.76 | 103.02 | 107. 19 | 104. 69 | 99.79 | 107.76 | 98.00 | 92.15 | 104.71 | 107.43 | 108.52 | 107.35 | 105.33 |  |  |
| Imports, incl. latex and guayule .-....-.-.- do..--- | 452.80 | 540.17 | 46.06 | 63.30 | 36. 24 | 43.69 | 49.58 | 21.81 | 49.00 | 59.78 | 54.39 | 48.90 | 46.66 | 40.84 | 55.19 |  |
| Price, wholesale, smoked sheets (N.Y.)-_ per lb.- | . 199 | . 198 | . 210 | . 201 | . 215 | . 228 | . 228 | . 221 | . 231 | . 259 | . 270 | . 260 | . 268 | . 285 | . 314 | 279 |
| Synthetic rubber: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,911.87 | 2,131.10 | 178.63 | 172.89 | 178.43 | 180.62 | 183.03 | 181. 63 | 174.97 | 193.14 | 186. 20 | 191.42 | 183.78 | 180.97 |  |  |
|  | 1,628.26 | 1,894.38 | 154.23 | 158.66 | 178.96 | 161.76 | 154.71 | 169.39 | 163.32 | 173.90 | 163. 17 | 165.77 | 168.26 | 148.16 |  |  |
|  | 369.94 | 369.98 | 374.65 | 361.12 | 347.40 | 347.01 | 369.98 | 379. 54 | 388.14 | 392.56 | 401. 22 | 407.01 | 413.46 | 424.18 |  |  |
| Exports (Bu. of Census)...-.-................ do | 299.80 | 291.03 | 30.71 | 37. 76 | 13.86 | 18.28 | 18. 77 | 4.50 | 7.03 | 13.55 | 25.03 | 23.22 | 21.60 | 18.32 | 23.65 |  |
| Reclaimed rubber: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 243. 65 | 257.22 | 19.75 | 20.33 | 22.66 | 20.19 | 19.88 | 21.71 | 20.22 | 22.12 | 21.69 | 19.74 | 20.16 | 18.10 |  |  |
|  | 239.27 | 250.43 | 19. 10 | 20.19 | 22.42 | 19.86 | 19.15 | 21.32 | 21.02 | 21.90 | 20.74 | 20.80 | 22.38 | 17.01 |  |  |
|  | 28.40 | 29.58 | 30.26 | 29.87 | 29.78 | 29.64 | 29.58 | 29.76 | 30.42 | 30.43 | 31.78 | 30.59 | 30.78 | 31.49 |  |  |
| TIRES AND TUBES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pneumatic casings, automotive: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 163, 192 | 203, 052 | 15,694 | 16, 506 | 18,695 | 16,831 | 16, 186 | 18,081 | 17, 170 | 18,269 | 17, 283 | 16,882 | 17,435 | 15, 447 |  |  |
|  | 172,939 | 199,337 | 15,235 | 18,226 | 19,623 | 15,450 | 13,832 | 15,223 | 14, 160 | 17,095 | 20,046 | 18,006 | 20,115 | 16,681 |  |  |
| Original equipment | 47,733 | $\begin{array}{r}58,336 \\ \hline 137\end{array}$ | 2,542 | 5, 305 | 5, 679 | 5,899 | 4,898 | 5,062 | 4,551 | 5,212 | 4,966 | 4,744 | 5,009 | 2,515 | - |  |
|  | 123, 085 | 137,779 | 12, 399 | 12, 514 | 13, 681 | $\begin{array}{r}9,372 \\ \hline 178\end{array}$ | 8,743 | 10,074 | 9,497 | 11,645 | 14, 819 | 13, 077 | 14,847 | 13,972 |  |  |
|  |  | 3, | 294 | 407 | 264 | 178 | 190 | 87 | 112 | 238 | 219 | 185 | 208 | 194 |  |  |
| Stocks, end of period. Exports (Bu. of Census) | 34,782 | 42, 127 | 39,969 | 38,719 | 37,930 | 39,698 | 42, 127 | 45,124 | 48,469 | 50,365 | 48,131 | 47, 433 | 45, 135 | 44, 317 |  |  |
| Exports (Bu. of Census) $\qquad$ do. $\qquad$ | 1,450 | 2,518 | 254 | , 397 | + 245 | 35, 157 | 2, 144 | 45,124 | -86 | 203 | 191 | 174 | 264 | 147 | 275 |  |
| Inner tubes, automotive: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production | 39,775 | 43,791 | 3,491 | 3,428 | 4,094 | 3,474 | 3,277 | 3,899 | 3,584 | 3,756 | 3, 562 | 3,402 | 3,375 | 3,160 |  |  |
| Shipments | 41,691 | 43,957 | 3,595 | 3,658 | 4,230 | 3,200 | 3,031 | 4,720 | $3,466$ | 3,602 | 3,600 | 3,458 | 4,041 | 3,929 |  |  |
| Stocks, end of period Exports (Bu. of Census) | 11, 005 | 11, 828 | 12,437 115 | 12, 442 | 11, 146 | 11,489 | 11,828 | 11,203 | 11, 190 | 11, 546 118 | 11, 586 | 11, 813 | 11,499 | 11,088 |  |  |
| Exports (Bu. of Census) .-...................do..-- | 849 | 1,390 | 115 | 266 | 132 | 109 | 87 | 73 | 51 | 118 | 115 | 130 | 91 | 66 |  | ---....- |
| r Revised. ${ }^{D}$ Preliminary. <br> $\sigma^{\top}$ As reported by publishers accounting for about 75 | percent | totalne | sprin | nsum |  | $\begin{array}{r} 81 \\ \text { mon } \end{array}$ | nthly annu | ta are data | $\begin{aligned} & \text { rages } \\ & \text { sof } \end{aligned}$ | $\text { the } 4$ | k per | endin | $\mathrm{aSa}$ | ay ne | the | of the |


| Unless otherwise stated, statistics through 1966 and descriptive notes are shown in the 1967 edition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

## STONE, CLAY, AND GLASS PRODUCTS



TEXTILE PRODUCTS


| Uniesu otherwise mated, matistice through 1966 and descriplive notea are mhown in the 1967 edition of BUSINESS STATISTICS | 1967 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

TEXTILE PRODUCTS—Continued

| COTTON-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cotton (exclusive of linters)-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports | $\begin{array}{r}\text { 3,973 } \\ \hline 169\end{array}$ | 3,870 | 213 20 | 262 44 | 152 2 | 185 | 276 | ${ }_{(0)}{ }^{55}$ | 55 1 | 130 3 | 568 5 | 363 | 194 | 278 1 | 147 |  |
|  | 169 125.4 | - 21.95 | 20 26.0 | 26.2 | 12 26.5 | 24.2 | 21.6 | $\stackrel{8}{19.2}$ | 19.6 | $\begin{array}{r}138 \\ 20.5 \\ \hline\end{array}$ | $\begin{array}{r}20.6 \\ \hline\end{array}$ | 20.1 | 21. 2 | 21.7 | 20.5 | 19.4 |
| Price, middling 1', avg. 12 markets 9......do....- | 124.8 | -23.4 | 25.0 | 25.0 | 24.3 | 23.3 | 22.7 | 22.5 | 22.2 | 22.1 | 22.0 | 21.9 | 21.9 | 21.9 | 21.6 | 21.4 |
| Cotton linters: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumption..........-.-.-.........-thous. bales.- | 1,080 | 1,107 | 77 | 92 | ${ }^{2} 114$ | 93 | 80 | ${ }^{2} 110$ | 97 | 91 | ${ }^{2} 115$ | 90 | 82 | ${ }^{2} 88$ | 85 |  |
|  | 977 | 898 | 20 | 42 | 160 | 156 | 166 | 170 | 142 | 129 | 113 | 97 | 69 | $\cdot 42$ | 34 |  |
|  | 617 | 405 | 300 | 255 | 308 | 359 | 405 | 460 | 498 | 539 | 525 | 497 | 458 | 431 | 399 |  |
| COTTON MANUPACTURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Spindle activity (cotton system spindles): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Active spindles, last working day, total...-mil.-- Consuming 100 | 20.0 | 20.0 13.1 | 20.2 13.5 | 20.2 13.3 | 20.2 13.3 | 20.0 13.1 | 20.0 | 19.9 | 20.0 | 19.9 13.1 | 19.9 | 20.0 | 19.8 13.0 | r 19.9 12.9 | 19.8 |  |
| Spindle hours operated, all fibers, total-.......ili- | 126.2 | 128.0 | 10.1 | 9.9 | ${ }^{1} 12.5$ | 9.9 | 8.6 | ${ }^{12} 12.2$ | 9.8 | 10.1 | 212.1 | 10.0 | 9.8 | - 210.2 | 9.6 |  |
| A verage per working day...............-do | . 486 | . 493 | . 504 | . 498 | . 602 | . 495 | 431 | . 488 | 490 | 605 | . 486 | . 501 | 490 | F. 406 | 482 |  |
| Consuming 100 percent cotton. .-.-.-.....do | 94.4 | 85.9 | 6.6 | 6.5 | ; 8.3 | 6.5 | 5.6 | ; 7.9 | 6.4 | 6.6 | ; 8.0 | 6.5 | 6.4 | 26.4 | 6.2 |  |
| Cotton yarn, price, 36/2, combed, knit....\$ per lb.. | . 942 | 1.049 | 1.039 | 1.037 | 1.032 | 1.032 | 1.032 | 1. 032 | 1. 032 | 1.032 | 1.027 | 1. 027 | 1. 024 | 1.024 |  |  |
| Cotton cloth: <br> Cotton broadwoven goods over $12^{\prime \prime}$ in width: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (qtrly.) | 8,278 | 7,454 |  | 1, 712 |  |  | 1,779 |  |  | 1,833 |  |  |  |  |  |  |
| Orders, unglled, end of perlod, as compared with avg. weekly production ....No. weeks' prod. | 15. 4 | 13.8 | 12.4 | 11.6 | 12.4 | 12.4 | 13.8 | 13.2 | 12.4 | 12.6 | 13.2 | 12.3 | 13.0 | 17.5 |  |  |
| Inventories, end of period, as compared with avg. weekly production.-No. weeks* prod.- | 5.2 | 5.3 | 5.4 | 8.3 | 5.1 | 5.0 | 5.3 | 5.6 | 5.2 | 5.0 | 5.1 | 5.0 | 8. 2 | 6.8 |  |  |
| Ratio of stocks to unfilled orders (at cotton mills), end of period, seasonally adjusted. | . 35 | . 40 | . 42 | . 44 | . 41 | . 40 | . 40 | . 43 | . 43 | . 41 | . 39 | . 40 | . 39 |  |  |  |
| Exports, raw cotton equiv.*-.....thous. bales.. | 288.1 | 256.0 | 20.5 | 29.8 | 17.5 | 25.5 | 21.5 | 8.0 | 15.4 | 35.3 | 29.6 | 33.5 | 28.2 | 23.7 | 27.1 |  |
| Imports, raw cotton equiv.*- .............di..... | 527.0 | 559.6 | 54.0 | 54.7 | 49.1 | 44.1 | 36.0 | 16.1 | 29.6 | 60.9 | 71.8 | 47.4 | 63.5 | 45.5 | 57.2 |  |
| Mill margins:* |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carded yarn cloth average-----cents per lb.- | 37.75 | +37.73 | ${ }_{00}^{37.85}$ | 38. 10 | ${ }^{39.03}$ | 40.80 | 42.02 | 42.53 | 43.08 | 42.92 | 42.71 | 42.73 | 42.81 | 43.02 | 43.51 | 44.03 |
| Combed yarn cloth average...........do..... | $\begin{array}{r}75.60 \\ \hline 6.45\end{array}$ | 893.25 64.40 | 90.58 64.04 | 91.72 | ${ }_{60.31}^{93.31}$ | 95.20 | ${ }^{98} 8.58$ | ${ }^{3109.27}$ | 109.24 | 107.86 | 108.08 | 108.30 | 107.28 | 106.90 | 107.42 | 107.60 |
| Blends (65\% polyester-35\% cotton) ....-do...- | ${ }^{7} 61.45$ | 64.40 | 64.04 | 62.24 | 60.31 | 60.51 | 60.68 | 58.60 | 55.01 | 55.15 | 58.70 | 60.94 | 59.60 | 60.22 | 60.03 | 59.52 |
| Prices, wholesale: <br> Print cloth, 39 inch, $68 \times 72 \ldots$ cents per yard.. |  | 17.3 | 17.6 | 17.5 | 17.5 | 17.8 | 17.8 | 17.8 | 18.8 | 18.5 | 18.5 | 19.0 | 19.0 | 19.0 |  |  |
| Eheeting, class B, 40 -inch, $48 \times 44-48 \ldots$ | 48.4 | 18.6 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.4 | 18.5 |  |  |
| MANMADE FIBERS AND MANUFACTURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fiber production, qtrly, total................mil. lb.- | 3,980.6 | 5, 134. 5 |  | 1,300.9 |  |  | 1,393. 5 |  |  | 1,364.3 |  |  | 1,377.6 |  |  |  |
| Filament yarn (rayon and acetate).-........do...- | 7,734. 7 | 8,805.2 |  | 204.7 |  |  | 1,218.9 |  |  | 203.4 |  |  | 191.3 |  |  |  |
| Staple, incl. tow (rayon) -..-...-.-.........dido. | 603.4 | 739.1 |  | 180.4 |  |  | 198.7 |  |  | 180.4 |  |  | 191.8 |  |  |  |
| Nonceilulosic, except textle glass: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Yarn and monofilaments..---...--...-.--- do | 1,213.9 | 1,649.5 |  | 422.5 |  |  | 442.4 |  |  | 445.3 |  |  | 446.3 |  |  |  |
|  | 1,119.8 | 1,538.0 |  | 391.5 |  |  | 421.1 |  |  | 416.9 |  |  | 427.7 |  |  |  |
| Textile glass fiber.............................did. | 308.8 | 402.7 |  | 101.8 |  |  | 112.4 |  |  | 108.3 |  |  | 120.5 |  |  |  |
| Exports: Yarns and monofilaments.......thous. lb.. | ${ }^{5} 88,831$ | 96,390 | 8, 509 | 8, 396 | 5,573 | 8,812 | 8, 486 | 5,231 | 4,237 | 9, 048 | 9,801 | 9,285 | 7,554 | 9,952 | 9,886 |  |
| Staple, tow, and tops..--............do | 78, 293 | 108, 253 | 8, 583 | 9,185 | 6, 200 | 10,040 | 11, 798 | 5, 497 | 6, 807 | 12,366 | 13, 132 | 11, 878 | 10,983 | 8,478 | 10,433 |  |
| Imports: Yarns and monofilaments..........-do | 28, 194 | ${ }^{569,303}$ | 5,485 | 6, 124 | 4,026 | 3,614 | 4,937 | 2,416 | 2,900 | 3,348 | 3,017 | 2,335 | 2,951 | 2,178 | 4,564 |  |
| Staple, tow, and tops..-.............-do...-. | ${ }^{5} 149,672$ | 217,707 | 17,480 | 18,376 | 16, 599 | 15,804 | 19,925 | 4,804 | 5,767 | 13, 929 | 18, 863 | 15,857 | 18, 333 | 17,090 | 16,946 |  |
| Stocks, producers', end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Filament yamn (rayon and acetate) ......-mil. lb-- | 51.7 | 59.4 |  | 49.1 |  |  | 59.4 |  |  | 67.0 |  |  | 68.8 |  |  |  |
| Staple, incl. tow (rayon) -...--...........-do...- | 43.8 | 59.0 |  | 52.4 |  |  | 59.0 |  |  | 59.3 |  |  | 54.5 |  |  |  |
| Noncellulosic fiber, except textile glass: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 138.7 | 194.3 |  | 168.3 |  |  | 194.3 |  |  | 233.8 |  |  | 247.9 |  |  |  |
|  | 142.4 | 210.9 |  | 183.4 |  |  | 210.9 |  |  | 215.5 |  |  | 223.5 |  |  |  |
| Textile glass fiber .................-.............d. | 40.4 | 47.3 |  | 44.4 |  |  | 47.3 |  |  | 48.7 |  |  | 51.6 |  |  |  |
| Prices, manmade fibers, f.o.b. producing plant: <br> Staple: Polyester, 1.5 denier............... per lb.- | . 66 | . 61 | 61 | . 61 | .61 | . 61 | . 61 | . 61 | . 61 | . 61 | . 61 | . 61 | . 61 | . 61 |  |  |
| Yarn: Rayon (viscose), 150 denier. $\qquad$ Acrylle (spun), knitting, 2/20,3-6 $\mathrm{D}^{\text {* }}$ do.... | $\begin{array}{r} .81 \\ 1.52 \end{array}$ | .85 1.42 | .88 1.48 | .87 1.43 | .88 1.42 | .88 1.42 | .88 1.41 | 1.90 1.42 | 1.90 +42 | .90 1.42 | .89 1.42 | .89 1.43 | .89 1.43 | .89 1.42 |  |  |
| Manmade fiber and silk broadwoven fabrics: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (qtrly ), total 9 --...---mill lin. yd | 4,265.5 | 5,280. 4 |  | 1,288.9 |  |  | 1,391. 7 |  |  | 1,453.9 |  |  |  |  |  |  |
| Filament yarn (100\%) fabrics 9 ---.-...-do..-- | 1,620.4 | 1,829.4 |  | 414.3 |  |  | 476.7 |  |  | 476.0 |  |  |  |  |  |  |
| Chieffy rayon and/or acetate fabrics.... do | 754.0 | 771.7 |  | 178.8 |  |  | 197.8 |  |  | 199.8 |  |  |  |  |  |  |
| Chiefly nylon fabrics...-----.----.-.-do | ${ }^{1} 324.2$ |  |  | 89.9 |  |  |  |  |  |  |  |  |  |  |  |  |
| Spun yarn (100\%) fab., exc. blanketingo-do.... | 1,999.9 | 2,754. 4 |  | 678.2 |  |  | 735.6 |  |  | 787.2 |  |  |  |  |  |  |
| Rayon and/or acetate fabrics and blends do. | 600.2 |  |  | 158.6 |  |  | 169.3 |  |  | 182.6 |  |  |  |  |  |  |
| Polyester blends with cotton.........-.do...-- | 1,195.6 | 1,756. 7 |  | 436.7 |  |  | 470.7 |  |  | 503.8 |  |  |  |  |  |  |
| Filament and spun yarn fabrics (combinations and mixtures) mill. lin. yd | 427.9 | 469.5 |  | 110.2 |  |  | 121.1 |  |  | 130.3 |  |  |  |  |  |  |
| WOOL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wool consumption, mill (clean basis): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Apparel class...............................mil. Ib.. | 228.7 | 238.3 | 19.0 | 17.8 | 222.5 | 17.0 | 16.3 | 222.9 | 17.1 | 18.2 | 223.5 | 18.9 | 18.2 | r 218.8 | 16.8 |  |
|  | 83.9 | 91.4 | 7.2 | 7.1 | 28.8 | 7.1 | 6.7 | 29.6 | 7.5 | 6.9 | 28.9 | 7.3 | 7.6 | r 27.6 | 6.9 |  |
| Wool imports, clean yleld.-........-............do | 187.3 | 249.4 | 19.2 | 20.6 | 17.7 | 16.4 | 18.1 | 10.9 | 9.2 | 19.9 | 22.0 | 19.2 | 14.7 | 15. 9 | 23.7 |  |
| Duty-free (carpet class) --.-----............do | 78.2 | 119.6 | 9.7 | 12.5 | 9.2 | 9.0 | 7.6 | 3.1 | 2.7 | 9.9 | 11.3 | 9.7 | 6.5 | 10.8 | 14.0 |  |
| Wool prices, raw, clean basis, Boston: Good French combing and staple: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Good French combing and staple: <br> Graded territory, fine. $\qquad$ per 1b | 1.215 |  | 1.220 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graded fleece, 38 blood.................................... | 1.910 | 1.2070 | 1.850 | 1.240 .840 | 1.215 | 1.245 | 1.245 .880 | 1.245 .880 | 1.239 .880 | 1. 285 | 1.220 .850 | 1.220 | $\begin{array}{r}1.220 \\ \hline 80\end{array}$ | 1. 220 | 1. 2250 | . 2250 |
| Australian, 64s, 70 , good topmaking --......-do.-.-. | 1. 153 | 1. 180 | 1.175 | 1.175 | 1. 191 | +1.195 | 1.195 | 1.195 | 1.195 | 1.195 | 1. 195 | 1.195 | 1.195 | 1. 195 | 1. 195 | 1.8505 1.195 |
| WOOL MANUFACTURES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Knitting yarn, worsted, 2/20s-50s/56s, American system, wholesale price. $1957-59=100$. | 92.6 | 91.0 | 91.7 | 91.8 | 92.4 | 93.4 | 93.4 | 93.1 | 92.9 | 92.9 | 92.9 | 92.6 | 92.6 | 92.6 |  |  |
| Wool broadwoven goods, exc. felts: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (qtrly.) | 238.6 | 243.3 |  | 56.7 |  |  | 55.7 |  |  | 68.6 |  |  |  |  |  |  |
| Price (wholesale), suiting, fiannel, men's and boys', f.o.b. mill .....................-1957-59=100 | 101.7 | 100.9 | 101.1 | 101.1 | 101. | 101.1 | 102.1 | 102. | 102. 1 | 102.1 | 102.1 | 102.1 | 102.1 | 103.0 |  |  |
| -Revised. ${ }^{1}$ Season average. ${ }^{2}$ For 5 week |  | ths, 4 w | eeks. | ${ }^{3}$ Beginn |  |  | w series. | Beginnin | Aug. | 966, mill | argins | fer to | ghted a | rages | bout | es of |
| Jan. 1969, the average omits two cloths previously | cluded | Dec. 1968 | margins | compa |  | unf | shed ca | ded yar | cloths | nd to | ple av | ages | 8 | d | cloth | nd of 3 |
| with new data, 107.87 cents). 4 For 10 months. | ${ }^{3}$ Revis | d total; | visions |  |  | polyes | ter-cotton | n blends; | no comp | parable d | ta prior | to Aug. | 1966 are a | vailable. | Exp | orts and |
| uted by months. ${ }^{6}$ Less than 500 bales. |  |  |  |  |  | impor | ts of cott | ton cloth | (U.S. D | ept. Agr | iculture) | availab | le beginn | ing July | 1959; sp | un yarn |
| ${ }^{7}$ Avg. for 5 months, Aug.-Dec. ${ }^{8}$ Avg. for 6 mo | nths, J | -Dec. | - Season | averag |  | price | (BLS), b | eginning | Jan. 1965 | 5. |  |  |  |  |  |  |
| Apr. 1, 1969. <br> -For the period Sept. 1967-Feb. 1968, 14 marzets; | ginning | $\text { Mar. } 186$ | $\mathrm{B}, 12 \mathrm{mas}$ | ets. |  |  | ludes da | ata not sh | hown se | arately. |  |  |  |  |  |  |


| Unless otherwise stated, statistics through 1966 and descriptive notes are ghown in the 1967 odition of BUSINESS STATISTICS | 1967 | 1968 | 1968 |  |  |  |  | 1969 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. |

TEXTILE PRODUCTS-Continued

| APPAREL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hosiery, shipments .------.-....thous. dox. pairs .- | 223,482 | 225,588 | 19,861 | 19,539 | 21,635 | 20,634 | 16, 590 | 18,170 | 18,514 | 20,316 | 18,360 | 18,951 | 22,303 | 20,771 | 21, 144 |  |
| Men's apparel, cuttings: Tailored garments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sults..............................thous. units.- | 19,719 | 21,710 | 1,856 | 1,836 | 2,352 | 1,869 | 1,620 | 2,193 | 2,091 | 2,082 | 2,277 | 2,092 | -2,065 | 1,305 |  |  |
| Overcoats and topcoats....................do...- | 4,770 | 4,141 | 408 | 420 | 395 | 304 | 244 | 290 | 218 | 286 | 313 | 317 | ${ }^{\text {r }} 323$ | 213 |  |  |
| Coats (separate), dress and sport | 13, 726 | 14,036 | 1,208 | 1,074 | 1,367 | 1,292 | 1,028 | 1,354 | 1,240 | 1,299 | 1,302 | 1,234 | 1,136 | 852 |  |  |
| Trousers (separate), dress and sport.-....d | ${ }^{138,571}$ | ${ }^{6} 158,353$ | 14, 418 | 13,417 | 14,594 | 13, 214 | 10,350 | ${ }^{6} 13,367$ | 13,635 | 14, 433 | 14,341 | 15,841 | -14, 472 | 12,999 |  |  |
| thous. doz.- | 22,835 | 24, 038 | 1,992 | 1,858 | 2,312 | 1,982 | 1,601 | 1,974 | 1,989 | 1,957 | 1,886 | 1,953 | 1,893 | 1,654 |  |  |
| Work clothing: <br> Dungarees and waistband overalls.........do.... <br>  | 7,464 | $\mathbf{6 , 9 4 5}$ $\mathbf{3 , 3 1 0}$ | 544 | 676 268 | 629 340 | 691 287 | 632 238 | 628 293 | 588 315 | 675 290 | 612 295 | 674 297 | r 709 285 | 808 243 |  |  |
| Women's, misses', juniors' outerwear, cuttings: Coats......................................thous. units | 22,414 | 21,370 | 2,108 |  | 2,222 |  |  |  |  |  | 1,247 | 1,405 | :1,679 |  |  |  |
|  | 279, 864 | 270, 257 | 21, 334 | 10,892 | 22,984 | 19,371 | 17, 261 | 20,976 | 23,017 | 26,035 | 25, 458 | 22,413 | r20,614 | 18, 965 |  |  |
|  | 7,983 | 8, 152 | 646 | - 532 | 622 | 514 | ${ }^{1} 492$ | 648 | -592 | 26, 5 | 319 | 360 | $\underset{+}{\square}$ | 542 |  |  |
| Blouses, waists, and shirts...............thous. doz. Skirts. thous. doz. | $\begin{array}{r} 14,064 \\ 8,548 \end{array}$ | $\begin{array}{r} 15,095 \\ 7,845 \end{array}$ | $\begin{aligned} & 1,201 \\ & 788 \end{aligned}$ | 1,148 | 1,389 773 | 1,205 545 | 915 385 | 1,180 | 1,240 | 1,274 | 1,178 | $\begin{aligned} & 1,188 \\ & 656 \end{aligned}$ | $\begin{array}{r} \cdot 1,129 \\ \cdot 693 \end{array}$ | 1,186 |  |  |

TRANSPORTATION EQUIPMENT

| AEROSPACE VEHICLES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| rders, new (net), qtrly. total................mil. \$ | 26, 900 | 127,168 |  | 7,149 |  |  | 6,044 |  |  | -6,450 |  |  | 4,404 |  |  |  |
|  | 18,538 | 116,577 |  | 5,577 |  |  | 3,479 |  |  | - 4,370 |  |  | 2,462 |  |  |  |
|  | 24, 423 | 1 24,575 |  | 6,509 |  |  | 5,207 |  |  | - 5,566 |  |  | 3,756 |  |  |  |
| Sales (net). recelpts, or billings, qtrly. total. do. | 23, 444 | 25, 592 |  | 6,257 |  |  | 6, 793 |  |  | - 6, 047 |  |  | 6, 333 |  |  |  |
|  | 16,334 | 16,635 |  | 3,991 |  |  | 4,499 |  |  | - 3,941 |  |  | 4,284 |  |  |  |
| Backlog of orders, end | 30,936 | 130,749 |  | 31,497 |  |  | 30,749 |  |  | -31,346 |  |  | 29,417 |  |  |  |
|  | 17,950 | 116,343 |  | 17, 330 |  |  | 16,343 |  |  | r 16, 788 |  |  | 14,965 |  |  |  |
| Aircraft (complete) and parts.................-do | 16,401 | ${ }^{1} 16,608$ |  | 17, 389 |  |  | 16,608 |  |  | r17, 303 |  |  | 16, 342 |  |  |  |
| Engines (sircraft) and parts...-.........-.-. do.--- | 4,252 | 13,951 |  | 3,824 |  |  | 3,951 |  |  | r 4,146 |  |  | 4,192 |  |  |  |
| Missiles, space vehicle systems, engines, propulsion units, and parts. Other related operations (conversions, modifica- | 5,704 | 15,083 |  | 5,164 |  |  | 5,083 |  |  | r 4,772 |  |  | 4, 052 |  |  |  |
| tions), products, services...-----........mil. \$-- | 2,810 | ${ }^{1} 2,834$ |  | 2,917 |  |  | 2,834 |  |  | +3,029 |  |  | 2,941 |  |  |  |
| Aircraft (complete): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2,981.5 | 4, 355.1 | 340.3 | 311.6 | 337.7 | 414.9 | 390.0 | 338.4 | 352.2 | 367.4 | 346.4 | 373.5 | 242.2 | +290.2 +4832 | 268.6 |  |
| Airframe weight $\oplus$.......................thous. lb.-- | 56,739 | 76,202 | 6,005 | 5,668 | 5,782 | 6,859 | 6,264 | 5,858 | 5,598 | 6,524 | 6,011 | 6,201 | 4,180 | r 4,832 | 4,131 |  |
|  | 786.5 | 1,403.1 | 121.7 | 94.1 | 53.5 | 160.7 | 132.4 | 133.4 | 153.8 | 139.8 | 116. 5 | 83.2 | 73.3 | 83.8 | 93.0 |  |
| MOTOR VEHICLES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ctory sales (from plants in U.S.), total....thous | 8,976.2 | 10,718.2 | 292.1 | 816.9 | 1,125.2 | 1,040.7 | 881.9 | 976.5 | 864.7 | 932.3 | 876.8 | 861.1 | 940.9 | 617.1 | 473.7 | 3920.1 |
|  | 8,484. 6 | 10, 172.2 | 274.7 | 769.4 | 1, 065.2 | 984.3 | 832.2 | 933.3 | 825.0 | 878.4 | 825.8 | 806.2 | 891.1 | 589.2 | 447.2 |  |
|  | 7,436.8 | 8,822.2 | 193.1 | 656.4 | 935.2 | 876.6 | 732.1 | 815.4 | 707.4 | 763.3 | 714.3 | 720.2 | 777.1 | 465.2 | 346.4 | 2754.8 |
| Domestic.-..--- | 7,070.2 | $8,407.1$ | 182.6 | 620.0 | 889.5 | 831.0 | 693.7 | 782.1 | 677.4 | 721.7 | 677.3 | 678.5 | 741. 1 | 447.3 | 329.8 |  |
| Trucks and buse | 1,539. 5 | 1,896.1 | 99.0 | 160.5 | 190.0 | 164. 1 | 149.8 | 161.1 | 157.3 | 169.0 | 162.5 | 140.8 | 163.8 | 152.0 | 127.3 | ${ }^{2} 165.3$ |
|  | 1,414.4 | 1,765. 1 | 92.1 | 149.4 | 175.8 | 153.3 | 138.5 | 151.2 | 147.7 | 156.7 | 148.5 | 127.8 | 150.0 | 141.9 | 117.4 |  |
| Exports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger cars (new), assembl | 280.58 | 330.46 | 8. 29 | 27.71 23.60 | 30.32 | 36.28 30.79 | 30. 96 | 25.73 | 23.56 | 34. 64 | 28.50 | 33. 24 | 27.09 | 16.95 | 10.92 |  |
| Trucks and buses | 236.64 82.24 | 286.78 92.03 | 6.86 5.41 | 23.60 8.84 | 26.24 7.83 | 30.79 10.03 | 26.00 9.67 | 24.75 35.72 | 20.77 6.59 | 29.46 10.97 | 24.10 11.82 | 30.20 9.83 | 24.84 10.24 | 14.95 7.92 | 9.48 7.97 |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger cars (new), complete units. From Canada, total | 1, 020.62 | 21,620.45 3500.88 | 97.25 13.68 | 126.02 42.57 | 143.10 54.65 | 154.81 55.77 | 164.36 51.67 | 106.32 50.21 | 121.48 48.23 | 137.47 46.65 | 182.77 51.72 | 185.26 63.89 | 185.53 68.52 | 160.15 40.99 | 120.38 26.58 |  |
| Trucks and buses, complete units | 75.07 | ${ }^{3} 114.65$ | 3.58 | 10.60 | 13.60 | 13.95 | 11.99 | 12.84 | 8.23 | 13. 12 | 12.96 | 14.61 | 12.65 | 8.63 | 9. 70 |  |
| Shipments, truck trailers: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Complete trailers and chassis....-.-....-number.- | 96,539 | 113,928 | 9,526 | 9,544 | 9,980 | 9,701 | 9,685 | 9,890 | 11,055 | 12,760 | 12, 561 | 12,474 | 12,606 | -11,370 | 10,685 |  |
| Trailer bodies and chassis (detachable), sold | 59, 147 | 75,148 | 6,439 | 6, 475 | 7,036 | 6,774 | 6,616 | 6,739 | 7,405 | 8,581 | 7,910 | 7,935 | 8,942 | -7,941 | 7,517 |  |
|  | 27, 497 | 33, 761 | 2,308 | 3,703 | 3,769 | 3,966 | 4,534 | 1,605 | 3, 025 | 3, 079 | 2,195 | 1,530 | 1,754 | - 2,368 | 2,829 |  |
| Registrations (new vehicles): $\odot$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger cars.......-.---.................thous.. | 38,357.4 | $39,403.9$ | 744.4 | 705.3 | 880.3 | 757.0 | 4977.3 | 657.6 | -607. 5 | 681.2 | - 876.0 | - 889.1 | - 841.9 | - 815.3 | - 718.8 |  |
| Foreign cars . .-.---.-.-.-.-..............d. ${ }^{\text {do }}$ | 3779.2 | ${ }^{3} 985.8$ | - 81.7 | 94.7 | 103.8 | 84.2 | 197.6 | 63.4 | - 53.4 | 58.1 | - 98.3 | - 107.9 | $\bigcirc 91.7$ | - 90.2 | - 95.6 |  |
|  | 21,518.4 | 21,775.6 | 150.9 | 148.5 | 170.3 | 140.3 | 4185.5 | 133.2 | - 124.5 | 144.0 | - 174.6 | - 172.8 | - 160.9 | a 169.6 | - 153.8 |  |
| RAILROAD EQUIPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Freight cars (ARCI): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 83, 095 | 56,262 | 3,760 | 4,448 | 4,533 | 4,097 | 4,566 | 4,452 | 5,205 | 5,312 | 6,571 | p 5, 826 | ${ }^{p} 5,445$ | p 4, 861 |  |  |
| Equipment manufacturers, total..........do. | 64, 775 | 38,991 | 2,488 | 3,062 | 3,319 | 2,670 | 3,736 | 3,823 | 4,439 | 4,516 | 5,353 | - 4,687 | $\bigcirc 3,888$ | p 3,770 |  |  |
| Railroad shops, domestic...................did. | 18, 320 | 17,271 | 1,272 | 1,386 | 1,214 | 1,427 | 830 | 629 | 766 | 796 | 1,218 | 1,159 | 1,557 | 1,091 |  |  |
|  | 53, 703 | ${ }^{3} 63,561$ | 3,155 | 4,321 | 9,793 | 9,630 | 9,356 | 7,753 | 3,641 | 5,957 | 19,721 | p6, 263 | p 7,968 | p 5, 747 |  |  |
| Equipment manufacturers, total..........do | 38, 468 | 3 49, 391 | 3,032 | 4,221 | 6,775 | 7,830 | 7,039 | 4,325 | 3,136 | 5,157 | 19,329 | ${ }^{p} 6,203$ | ${ }^{\text {p } 6,683}$ | p3,047 |  |  |
|  | 15, 235 | 14, 170 | 123 | 100 | 3,018 | 1,800 | 2,317 | 3,428 | 505 | 800 | 392 | 60 | 1,285 | 2,700 |  |  |
| Unfilled orders, end of period.-..............d | 24, 017 | 31,740 | 16, 261 | 16,229 | 21,400 | 26,939 | 31,740 | 34, 994 | 33,439 | 34,073 | 47, 208 | p47,445 | p50,395 | P51, 233 |  |  |
| Equipment manufacturers, total..........do | 14, 276 | 24, 540 | 11,439 | 12, 693 | 16,060 | 21, 226 | 24, 540 | 24,995 | 23, 701 | 24, 331 | 38, 292 | -39,628 | p42,850 | p42, 079 |  |  |
| Railroad shops, domestic...--.-.-.-.------ ${ }^{\text {do }}$ | 10,641 | 7,200 | 4,822 | 3,536 | 5,340 | 5, 713 | 7,200 | 9,999 | 9,738 | 9,742 | 8,916 | 7,817 | 7,545 | 9,154 |  |  |
| Freight cars (revenue), class 1 railroads (AAR): $\&$ <br> Number owned, end of period .thous- | 1,482 | 1,458 | 1,467 | 1,466 | 1,463 | 1,461 | 1,458 | 1,456 | 1,455 | 1,452 | 1,449 | 1,448 | 1,446 | 1,443 | 1, 442 |  |
| Held for repairs, \% of total owned.-.--........---- | 1,4.1 | 1,4.2 | 1,4.4 | 1, 5.4 | 1, 5.2 | 1, 5.2 | 1,4.2 | 1, 5.2 | 1,4.2 | 1, 5.3 | 1,4.1 | 1,4.2 | 1, 5.3 | 1, 5.4 | 5.5 |  |
| Capacity (carrying), aggregate, end of period mil. tons. <br> Average per car $\qquad$ | $\begin{array}{r} 93.15 \\ 62.85 \\ \hline \end{array}$ | 93.82 64.34 | 93.68 <br> 63.84 | $\begin{array}{r}93.66 \\ 63.90 \\ \hline\end{array}$ | $\begin{aligned} & 93.83 \\ & 64.12 \\ & \hline \end{aligned}$ | 93.84 64.23 | 93.82 64.34 | 93.91 64.60 | 93.88 64.54 | 93.91 64.68 | 93.94 <br> 64.82 | 93.96 64.87 | $\begin{aligned} & 94.01 \\ & 65.02 \\ & \hline \end{aligned}$ | $\begin{aligned} & 93.96 \\ & 65.11 \\ & \hline \end{aligned}$ | $\begin{array}{r} 93.98 \\ 65.19 \\ \hline \end{array}$ |  |
| - Revised. 1 Beginning 1st quarter 1968, value of new orders and backlog refers to orders on a funded order basis for Government contracts and on binding legal documents (or equivalent) for commercial business. Revised 4th quarter 1967 figures, comparable with funded data beginning 1st quarter 1968 (mil. dol.): Total net new orders 7,428; total backlog, 29,339. ${ }^{2}$ Preliminary estimate of production. $z^{2}$ Annual total includes revisions not distributed by months. ${ }^{4}$ Includes delayed registrations for seven States. ${ }_{5}$ Beginning Jan. 1969 , data exclude vehicles on runners and skis. 0 Data for 1967-68 are understated by from 3 to 5 percent and are not strictly comparable with figures beginning 1969. © Omits dats <br> for 1 State. ${ }^{p}$ Preliminary; refers to domestic business only. <br> $\%$ Total includes backlog for nonrelated products and services and basic research. <br> $\oplus$ Data include military-type planes shipped to foreign governments. *New series; source, Bureau of the Census. Beginning in the July 1969 SURVEY, imports are restated to include duty-paid cars from Canada. prohibited. <br> §Excludes railroad-owned private refrigerator cars and private line cars. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



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[^0]:    Note.-Julius Freidlin, Nancy Keith, Russell Scholl, and Zalie Warner also made significant contributions.

[^1]:    2. For further analysis of the meaning of our net international investment position see Lederer and Cutler, "International Investments of the United States in 1966," Survey
[^2]:    ${ }^{5}$ Revised. ${ }^{p}$ Preliminary. N.a. Not available. *Less than $\$ 500,000$ (土). $\ddagger \mathbf{I n}-$ cludes U.S. gold stock.

    1. Unrevised except where indicated; otherwise the data are as published in the following: 1950, SURVEY, September 1967; 1955, Balance of Payments Statistical Supplement, Revised Edition, 1963; 1960 , SURVEY, August 1962; and 1965, SURVEY, October 1968.
    2. Data for Cuba omitted effective $1960 ; 1959$ total for U.S. direct investment was $\$ 956$ million (book value).
    3. Represents the estimated investment in shipping companies registered primarily in
    Panama and Liberia. Panama and Liberia.
    4. Consists primarily of securities payable in foreign currencies.
    5. Excludes $\$ 200$ million netted against a related inflow of U.S. direct investment capital in 6. 1961
    6. Includes $\$ 254$ million loaned to Canada in connection with Columbia River power evelopment in 1964.
    7. Also includes paid-in capital subscriptions to international financial institutions (other international agremanding amounts of miscellaneous claims which have been settled through year. Excludes World War I de payable to the U.S. Government over periods in excess of 1 8. Includes indebtedness repats that are not currently being serviced. delivery of materials or transfer of services, when option rests with U.S. Government
[^3]:    9. Includes indebtedness which the borrower may contractually, or at its option, repay with its currency, with a third country's currency, or by delivery of materials or transfer of services. 10. Reflects payment of $\$ 259$ million gold portion of increased U.S. subscription to the IMF in the second quarter of 1965 .
    10. Line numbers correspond to those in balance of payments table 5, SURVEY OF CURRENT Business, September 1969, p. 41.
    11. Reflects new series on marketable Treasury bonds and notes.
    12. Includes Treasury liabilities of $\$ 522$ million to certain foreign military agencies, which were reflected in the liquidity balance but excluded from the official reserves transactions balance.
    13. Line numbers correspond to those in balance of payments table 3, Surver of Current BUSINESS, September 1969 , p. 38 .
    14. As reported by U.S. banks: ultimate ownership is not identified.
    15. Portions of lines 28,34 , and 35 above.
[^4]:    3. Earnings, as normally defined in this article, are equal to reinvested earnings, plus income on U.S. direct investments abroad, minus interest income (since interest is included in the balance of payments entry for income on U.S. direct investments abroad but not in earnings), plus foreign withholding taxes on dividends paid by foreign affiliates (since withholding taxes, although included in earnings, are not transmitted to the United States as income). To analyze the balance of payments impact of earnings, a simple concept is useful: Adjusted earnings-used only in table 4 and in this section of the article-are defined as income on U.S. direct investments plus reinvested earnings. Thus, adjusted earnings equal earnings plus interest payments, minus foreign withholding taxes.
[^5]:    $r$ Revised. p Preliminary. *Combined in"other" industries. **Less than $\$ 500,000$

    1. The value of investments in specified industries and countries is afiected by capita
    flows among foreign affiliates as shown in table 11.
    2. Income is the sum of dividends and interest, net after foreign withholding taxes,
    received by, or credited to, the account of the U.S. owner, and branch proft after foreign taxes but before U.S. taxes. Earnings is the sum of the U.S. share in net earnings (or losses) of foreign corporations and branch profits after foreign taxes but before U.S. taxes. Kein-
    vested earnings is computed as the difference between the U.S. share of net earnings (or
[^6]:    *Less than $\$ 500,000$. 1. Includes "other Western Hemisphere."

[^7]:    ${ }^{2}$ Preliminary; $\quad$ Less than $\$ 500,000$.

    1. "Earnings" represents the foreign share in corporate and branch profits; "income" is the amount distributed, after with holding taxes, as dividends, interest, and branch profits. See footnote 2 on table 5 for an explanation of the relation between income, earnings, and undistributed profits.
    2. "New investments" consists of the first reported capital inflow to establish or acquire a
[^8]:    $\uparrow$ Revised. ${ }^{p}$ Preliminary. $\dagger$ Revised series. Estimates of national income and product
    and personal income have been revised back to 1965 (see p. 13 ff . of the July 1969 SURVEY);

[^9]:    o'Insured unemployment as \% of average covered employment in a 12 -month period.
    -Total SMSA's include some cities and counties not designated as SMSA's.
    Includes Boston, Philadelphia, Chicago. Detrolt, San Francisco-Oakiand and Los Angeles-Long Beach. $\quad$ Includes data not shown separately.

[^10]:    - Revised.
    

