# SURVEY OF CURRENT BUSINESS 

U.S.


## SURVEY OF CURRENT BUSINESS

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[^0]THE poststrike rebound of auto production is giving a sharp boost to national output in the quarter now ending. On the basis of evidence through mid-March, it appears likely that gross auto product-measuring the auto's share in gross national product-will rise this quarter by as much as $\$ 20$ billion at a seasonally adjusted annual rate. In the fourth quarter, it dropped $\$ 12 \frac{1}{4}$ billion.

Some of this quarter's large auto production is going into the rebuilding of dealer inventories. Little is known about the behavior of other inventories, but what evidence there is suggests that the amount of output going into inventory may be much smaller this quarter than last. A fourth quarter backup in the stocks of suppliers to the auto manufacfacturers, followed by liquidation in the first quarter, may be responsible for part of the shift. The January estimates of inventory book value-the latest available-show substantial declines reported for manufacturing and for nonauto retailing. Moreover, OBE's latest quarterly survey found manufacturers expecting no net change in holdings this quarter, following increases of $\$ 1$ billion in both the third and fourth quarters. (The survey findings are reported in detail on pages 13-14.)

Apart from the surge in auto buying, consumer demand for goods seems to be fairly sluggish. The retail sales estimates for the month of January, together with weekly data for February, suggest that the dollar volume (seasonally adjusted) of nonauto retailers was little changed from the fourth quarter pace. Spending for services seems to be growing at the normal rate, however.

Business fixed investment seems to be increasing fairly rapidly. Much of the current strength represents auto and truck purchases postponed from the
strike-affected fourth quarter, though investment in structures is also on the rise. The latest OBE-SEC survey of plant and equipment spending found business expecting a sizable gain in the first quarter after a big drop in the fourth, and looking to moderate growth through the rest of the year (chart 1).

The OBE-SEC survey results (reported in detail on pages $15-20$ ) show an expected strengthening of manufacturing outlays during the course of 1971, reversing the downtrend of the past year or more. From the first half of this year to the second, manufacturers' outlays in the aggregate are expected to rise 6 percent. In view of the depressed level of capacity utilization in much of manufacturing, the strength of this expectation is somewhat surprising. The 1971 spending plans apparently

## Plant and Equipment Expenditures


hinge to a large degree on expectations of sharply accelerated sales growth (see table 2, page 17) ; the recent liberalization of depreciation rules may also be having some effect.

Housing starts have been running at a very high rate in recent months, and spending for residential construction continues to expand. Starts were rising swiftly in the latter months of 1970 and in December hit an extraordinarily high annual rate of just over 2 million units. The rate in both January and February was back down to 1.7 million units, equal to the November figure. Gains in spending lag somewhat behind increases in starts. This quarter, the rise in spending is certainly likely to be as large as the $\$ 3$ billion gain last quarter.

State and local government spending for goods and services seems to have been increasing quite rapidly in recent months. This is partly because construction is recovering from the slump brought on by tight credit conditions, but there is also a visible speedup in the growth of payrolls. Federal spending, on the other hand, seems to be continuing to shrink. The decline is currently very mild, because the January pay raise boosted spending about $\$ 2 \frac{1}{4}$ billion at an annual rate.

## Production, Employment, and Income

Industrial output fell slightly in February after 2 months of increase. There were sizable gains in auto and steel production but these were outweighed by declines elsewhere (chiart 2). The auto assembly rate, still showing the aftereffects of the strike, rose from $81 / 4$ million units (annual rate) in January to 9 million in February. It is likely that some of the February

## Industrial Production

Index, $1957-59=100$ (ratio scale)





U.S. Department of Commerce, Office of Business Economics

Data: FRB
71-3-2
increase in steel output also represented recovery from the effects of the strike. However, it appears that steel production is also getting an important boost from inventory stockpiling against the possibility of a strike this summer.

Some further increase in the rate of steel production is entirely possible, but the recovery in the auto assembly rate seems to have run its course. March schedules indicate some decline from the February assembly rate, and it appears that the average for the first three full poststrike months will be on the order of $8 \frac{2 / 3}{}$ million units. While that represents a steep advance from the strike periodassemblies ran at a rate of only 4 million units in October and Novemberit is not an exceptionally high rate. Sales of new domestic cars have also rebounded from the very woak pace of late 1970 but the figures thus far in 1971-close to $8 \frac{1}{2}$ million units at an annual rate-have likewise not been exceptionally high. Meanwhile, imports continue to do very well. Sales are estimated to have been at an annual rate of about $1 \frac{1}{2}$ million units in both January and February, up somewhat from the high fourth quarter average. In last year's first three quarters, the import sales rate averaged just under 11/4 million units.

## Labor force developments

The civilian labor force declined 510,000 in February on a seasonally adjusted basis, the largest drop since January 1968. The decline erased most of the gain of the previous 3 months and brought the civilian labor force back to about the level of last October. Approximately 85 percent of last month's decline was attributable to parttime workers, and almost half occurred among those 16-24 years of age, a group that accounts for less than 25 percent of the labor force.

The number of employed members of the labor force decreased 325,000 in February and the number unemployed decreased 185,000 . Unemployment dropped in January as well. The last time unemployment declined for 2 months consecutively was in October and November of 1969. However, that decrease, unlike the present one, was accompanied by growth in the civilian labor force.

Table 1.-Changes Between February 1969 and February 1971 in Selected Labor Force Indicators
[Thousands, not seasonally adjusted]

|  | Feb. 1969 | Feb. 1971 | Change |  |
| :---: | :---: | :---: | :---: | :---: |
| Total labor force. | 82,579 | 85,653 | 3, 074 | 3.7 |
| Civilian labor force | 79,104 | 82,703 | 3,599 | 4.5 |
| Employed. | 76,181 | 77,262 | 1,081 | 1.4 |
| Unemployed | 2,923 | 5,442 | 2,519 | 86.2 |
| Men $20+$ | 1,134 | 2,582 | 1,448 | 127.7 |
| Women $20+$ | 1,061 | 1,733 | ${ }^{672}$ | 63.3 |
| Teenagers. | 729 | 1,127 | 398 | 54.6 |
| Unemployed married men.. | 731 | 1,645 | 914 | 125.0 |

Source: Bureau of Labor Statistics.

The seasonally adjusted unemployment rate reached a low in February 1969 at 3.3 percent-the lowest it had been in over 15 years. For perspective, table 1 presents changes in selected labor force measures between February 1969 and February 1971, when the unemployment rate was 5.8 percent.

All the measures shown increased over that period. The civilian labor force rose more than the total labor force in both absolute and relative terms-reflecting the decrease in the size of the Armed Forces. Employment rose by over 1 million persons, with all of the increase occurring before last spring; since then, there has been a net decline in employment.

If the unemployed are disaggregated into three groups-teenagers, adult women, and adult men-the relative increase in unemployment is found to be greater for the latter group. In February 1969, adult men represented 58 percent of the civilian labor force and only 38.8 percent of the unemployed. In February 1971, adult men represented 57.2 percent of the civilian labor force and 47.4 percent of the unemployed. It seems clear that the rise in unemployment has hit hardest at this primary labor force group, whose labor force attachment is very stable.

## Income in February

Personal income rose $\$ 23_{4}^{4}$ billion in February, a small gain even in the context of the generally weak growth of the past year. Payrolls declined in manufacturing and in other commodity producing industries (construction and mining). Other payrolls grew by mod-
erate amounts about in line with recent trends. Transfer income increased slightly less in February than in other recent months. Among the other nonwage components, a noteworthy change was the unusual $\$ 1 / 2$ billion decline in rental income. That drop reflected the effect of the California earthquake. Much of the property damage was uninsured and an estimate of the value of the loss was charged off in the month in which it occurred, thus resulting in a reduction in net rental income.

## Financial Developments

Short term interest rates were still dropping steeply through mid-March and were generally at their lowest levels since the mid-1960's. Yields on 3 -month Treasury bills had fallen to $31 / 4$ percent, down from an average of $41 / 2$ percent in January and the peak $73 / 4$ percent in January 1970. Mid-March saw a further reduction of the prime ratethe fifth since the turn of the year and the ninth since midsummer. Chase Manhattan took the initiative and lowered its rate from $53_{4}^{3}$ to $53_{4}^{1 /}$ percent on March 11; most other large banks in major money centers reduced their rates only to $5 \frac{1}{2}$ percent, and there is a split in the prime rate as this issue of the Survey goes to the printer. At some banks on the west coast, reduction of the prime rate was accompanied by cuts in the interest rates on mortgages and on regular savings deposits.

In long term markets, the rate decline was interrupted in February and early March by an extraordinary volume of new issues. The upturn of yields on corporate bonds cut deeply into the declines registered earlier this year. By mid-March, however, the worst of the congestion seemed to have passed and yields seemed to have stabilized.

## Commercial banks

The Federal Reserve continued last month to pursue a goal of easier credit conditions, and strong growth was again evident in the nonborrowed reserves of member banks. Deposit growth at all commercial banks amounted to $\$ 7{ }^{3 / 4}$ billion in February, an increase much larger than the $\$ 4^{3 / 4}$ billion rise in January; the latter figure was representative of the average
monthly expansion since mid-1970. While the bulk of deposit expansion again took the form of time and saving deposits, private demand deposits, which constitute the major component of the money stock, rose $\$ 21 / 4$ billion last month. This spurt followed several months of sluggish growth and was probably due in part to a heightened demand for transaction balances associated with the exceptionally large volume of stock and bond market activity.

Bank credit expansion was strong again in February. Total loans and investments (after adjustment for loan transfers) increased $\$ 5 \not / 2$ billion, seasonally adjusted, an increase about the same as that in January and more than twice the average monthly gain in the fourth quarter. Banks continued to make important progress toward restoring liquidity, adding $\$ 21 / 2$ billion to their holdings of U.S. Government and State and local securities. Loan expansion amounted to $\$ 3$ billion. Business loans, which had declined rather sharply in the closing months of last year, rose a bit in January and somewhat further in February. The recent increases appear to be associated partly with the recovery from the auto strike, and perhaps also to some slowing in the repayments of loans from the proceeds of capital market borrowing.

## Savings and loan associations

Easing credit conditions and sharp declines in market interest rates have sparked an extraordinary recovery in deposit growth at thrift institutions. The improved flow of funds to these major mortgage lending institutions has already assured that resources are available for financing the large volume of homebuilding expected this year.

Deposit growth at savings and loan associations has been accelerating since early 1970 (chart 3), and reached record proportions in recent months. In the 3 months ending with January 1971 (the latest month for which data are available), savings flows averaged nearly $\$ 2 \frac{1}{4}$ billion. During the same period a year earlier, when the thrift institutions were being buffeted by the worst of the deposit drains, savings flows averaged only $\$ 300$ million.

The S. \& L.'s have devoted a sizable part of the increase in deposits to restoring liquidity, adding substantially to their acquisitions of liquid assets. Borrowing from the Federal Home Loan Bank System increased sharply in 1969 and early 1970 but these advances have not been repaid, primarily because the FHLB Board encouraged S. \& L.'s to use deposit growth for the expansion of mortgage lending.

The S. \& L.'s have increased their mortgage commitments-an indication of future lending activity-to record levels. In the 3 months ending in January, commitments outstanding averaged $\$ 7 \frac{1}{2}$ billion, an increase of more than 40 percent from the average in the same months a year earlier. Consequently, mortgage lending activity, which reached recent lows in the winter of last year, is in the midst of a striking recovery. Debt expansion averaged $\$ 11 / 4$ billion in the past 3 months, as contrasted with average expansion of less than $\$ 500$ million in late 1969 and early 1970 .
Savings and Loan Associations



## Fourth Quarter Developments

According to OBE's preliminary estimate, corporate profits dropped substantially in the fourth quarter of 1970. The auto strike was an important factor in the decline, which centered in durable goods manufacturing. Earnings of nondurables manufacturers were also down somewhat but earnings of nonmanufacturing groups were generally little changed or higher.

Book profits before tax were at a seasonally adjusted annual rate of $\$ 771 / 2$ billion in the fourth quarter, down $\$ 7$ billion from the third and more than $\$ 15$ billion below the record set in the first half of 1969. Profits tax liability declined $\$ 3 \frac{13}{4}$ billion in the fourth quarter, aftertax earnings $\$ 3 / 2 / 2$ billion, dividends $\$ 1 / 4$ billion, and retained earnings $\$ 3$ billion.

Book profits include gains or losses due to differences between the replacement cost of goods taken out of inventory and the cost at which they are charged to production. These gains or losses are excluded from the estimate of the profits share of national income. Inventory profits fell almost $\$ 3$ billion from the third quarter to the fourth, and profits on the national income basis declined $\$ 4$ billion to an annual rate of $\$ 74 \frac{1}{2}$ billion before taxes.

## Federal deficit higher

The auto strike had a significant impact on Federal Government receipts in the fourth quarter. The impact of the profits shrinkage was especially sharp, but other receipts were also affectedpersonal taxes, indirect business taxes (excises), and, to a much smaller degree, social insurance contributions. The strike's impact on receipts in the fourth quarter was probably on the order of $\$ 41 / 2$ billion in annual rate terms.

On the NIA basis, receipts were $\$ 192 y_{4}$ billion in the fourth quarter, down $\$ 23 / 4$ billion from the third. Ex-
penditures rose $\$ 31 / 4$ billion to $\$ 210$ billion and the deficit increased from $\$ 11^{3 / 4}$ billion in the third quarter to a very large $\$ 17 \frac{1}{2}$ billion in the fourth. The deficit for calendar year 1970 was $\$ 11 \not / 2$ billion, compared with a surplus of $\$ 91 / 4$ billion in 1969.

Defense purchases of goods and services declined in the fourth quarter and civilian purchases rose little. The increase in expenditures on the NIA basis was largely in transfer payments and grants to State and local governments. Transfers rose $\$ 2 \frac{1}{2}$ billion, mostly because of higher pension payments under a number of Federal programs. Railroad retirement payments alone rose $\$ 1 / 2$ billion, reflecting a 15 -percent increase paid in October retroactive to January 1, 1970.

## Fiscal 1972 budget

There were several developments in March which affected the Federal program for fiscal year 1972, which was discussed in detail in last month's Survey. These developments included legislation to increase social security benefits by 10 percent retroactive to January (but payable in June). That increase will cost about $\$ 32 / 3$ billion in fiscal 1972, or about $\${ }_{3}^{2 / 3}$ billion more than the social security increases allowed for in the budget. The budget allowed for an increase as of January ' 1971 in the earnings subject to the social security tax, but the legislation just passed provides for that increase to occur in January 1972. This will reduce 1972 unified budget receipts about $\$ 21 / 2$ billion from the figure indicated in the budget document.

Another recent action affecting the budget was the Treasury's announcement that the liberalization of the tax depreciation rules is to be broadened to include public utilities, resulting in an additional $\$ 300$ million loss of revenues in fiscal 1972. At the same time, the Treasury stated that current trends in
interest rates will reduce 1972 interest payments by about $\$ 1 / 2$ billion.

## Measures of national output

The estimate of corporate profits completes the preliminary fourth quarter figures for the "income side" of the national accounts. With those figures available, it is possible to compare the estimate of national output constructed from the "income side" with the more familiar estimate constructed from the "product side," i.e., from information about purchases of goods and services. From the fourth quarter of 1969 to the fourth quarter of 1970 , the conventional GNP measure of national output rose 4 percent while the estimate calculated from the "income side" rose only $3 \frac{1}{2}$ percent. In annual terms, the increases were closer together- $43 / 4$ percent and $4 \frac{1}{2}$ percent, respectively.

The two measures represent alternative ways of estimating the market value of national output-as the sum of costs incurred and profits earned in producing the output ("income side") or as the sum of sales and inventory change ("product side"). There is no clear basis for deciding that one alternative is statistically more accurate than the other. The "product side" measure, i.e., the familiar GNP, is the one generally used mainly because its components are more interesting and useful for most types of economic analysis.

The two measures are based on source data that are not only imperfect but also largely independent, and thus the two may differ in level and in rate of change. (The difference between the measures appears in the national accounts as the "statistical discrepancy.") In the period reviewed, the difference in the movement of the two measures has been somewhat wider than usual. Past experience suggests that the gap will narrow as the estimates are revised on the basis of more and better source data.

- In February: Nonfarm payroll employment edged down 100,000
- The unemployment rate declined to 5.8 percent
- Wholesale prices rose 0.9 percent; most of the rise was in nonindustrial products

TOTAL PRODUCTION





* Seasonolly Adjusted ** Seasonally Adiusted af Annual Rates
U.S. Department of Commerce, Office of Business Economics

THE LABOR MARKET







PRICES



- In February: Personal income up only $\$ 21 / 4$ billion
- New car sales rate about unchanged at $81 / 2$ million units
- Plant and equipment outlays are expected to increase $4-1 / 3$ percent in 1971 compared with $51 / 2$ percent in 1970

INCOME OF PERSONS





* Seasonally Adjusted **Seasonally Adjusted, at Annual Rates
U.S. Department of Commerce, Office of Business Economics

CONSUMPTION AND SAVING





FIXED INVESTMENT





- Book value of business inventories declined in January
- In Fourth quarter: Federal budget (NIA basis) registered a large deficit of $\$ 171 / 2$ billion
- Balance of payments deficit little changed on liquidity basis, up sharply on official basis




*Seasonally Adjusted * * Seasonally Adjusted at Annual Rates
U.S. Department of Commerce, Office of Business Economics

FOREIGN Transactions





GOVERNMENT
Billion \$





- In February: Industrial production declined about 0.4 percent
- Bank credit and money supply up sharply
- Corporate profits hefore taxes (including IVA) dropped $\$ 4$ billion in the fourth quarter



* Seasonally Adjusted ** Seasonally Adjusted at Annual Rates U.S. Department of Commerce, Office of Business Economics

MONEY, CREDIT, AND SECURITIES MARKETS


Billion \$




PROFITS AND COSTS


Billion \$




## NATIONAL INCOME AND PRODUCT TABLES



Table 1.-Gross National Product in Current and Constant Dollars (1.1, 1.2)

| Gross national product. | 931.4 | 976.5 | 942.6 | 951.7 | 959.5 | 971.1 | 985.5 | 989.9 | 727.1 | 224.1 | 730.9 | 729.2 | 723.8 | 724.9 | 727.4 | 720.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal consumption expenditures. | 577.5 | 616.7 | 582.1 | 592.6 | 603.1 | 614.4 | 622.1 | 627.0 | 467.7 | 477.1 | 468.7 | 471.7 | 474.0 | 478.1 | 479. 6 | 476. 6 |
| Durable goods. | 90.0 | 89.4 | 89.5 | 90.8 | 89.1 | 91.9 | 91.2 | 85.3 | 84.9 | 82.0 | 84.1 | 84.9 | 82.7 | 84.9 | 83.6 | 76.9 |
| Nondurable goods | 245.8 | 264.7 | 248.1 | 252.0 | 258.8 | 262.6 | 265.8 | 271.5 | 201.2 | 207.9 | 201.9 | 202.4 | 205.6 | 206.6 | 208.2 | 211. 1 |
| Services......... | 241.6 | 262.6 | 244.5 | 249.8 | 255. 2 | 259.9 | 265.1 | 270.2 | 181.6 | 187.2 | 182.7 | 184.4 | 185.8 | 186.6 | 187.8 | 188. 6 |
| Gross private domestic investment_ | 139.8 | 135.7 | 143.8 | 140.2 | 133.2 | 134.3 | 138.3 | 137.1 | 111.3 | 102.8 | 114.1 | 110.0 | 102.9 | 103.1 | 104.1 | 101.3 |
| Fixed investment | 131.4 | 132.3 | 132.4 | 133.0 | 131.6 | 131.2 | 132.7 | 133.5 | 104.1 | 99.8 | 104.2 | 103.9 | 101.5 | 100.1 | 99.6 | 98.1 |
| Nonresidential. | 99.3 | 102.6 | 101.5 | 102.6 | 102.6 | 102.8 | 103.6 | 101.3 | 80.8 | 79.2 | 81.9 | 82.1 | 80.9 | 80.2 | 79.6 | 76.3 |
| Structures--.......... | 33.8 | 35.2 | 35.2 | 35. 1 | 35.7 | 35. 3 | 35.0 | 34.7 | 24.0 | 23.1 | 24.6 | 24.3 | 24.4 | ${ }^{23.5}$ | 22.6 | 21.8 |
| Producers' durable equipme | 65.5 | 67.4 | 66.3 | 67.5 | 66.9 | 67.5 | 68.6 | 66.6 | 56.9 | 56.1 | 57.3 | 57.8 | 56.5 | 56.7 | 56.9 | 54.5 |
| Residential structures | 32.0 | 29.7 | 31.0 | 30.4 | 29.1 | 28.4 | 29.2 | 32.2 | 23.3 | 20.6 | 22.3 | 21.8 | 20.7 | 20.0 | 20.0 | 21.9 |
| Nonfarm | 31.5 | 29.1 | 30.4 | 29.8 | 28.4 | 27.8 | 28.6 | 31.6 | 22.8 | 20.2 | 21.8 | 21.4 | 20.2 | 19.5 | 19.6 | 21.5 |
| Farm. | . 6 | . 6 | . 6 | . 6 | . 6 | . 6 | . 6 | . 6 | . 4 | . 4 | . 4 | . 4 | . 4 | .4 | . 4 | . 4 |
| Change in business inventories. | 8.5 | 3.5 | 11.3 | 7.2 | 1.6 | 3.1 | 5.5 | 3.6 | 7.2 | 3.0 | 9.9 | 6.1 | 1.3 | 2.9 | 4.6 | 3.1 |
|  | 8.0 | 2.9 | 10.8 | 6. 5 | . 9 | 2. 6 | 5.0 | 3. 0 | 6.8 | 2.5 | 9.3 | 5.4 | .8 | 2.5 | 4.1 | 2.6 |
| Net exports of goods and services | 1.9 | 3.6 | 2.6 | 2.6 | 3.5 | 4.1 | 4.2 | 2.6 | . 2 | 2.4 | . 8 | . 9 | 1.9 | 2.4 | 3.1 | 2.0 |
| Exports | 55.5 | 62.2 | 58.3 | 58.8 | 61.1 | 62.8 | 62.8 | 62.0 | 48.5 | 52.1 | 50.8 | 50.0 | 52.0 | 52.9 | 52.0 |  |
| Imports | 53.6 | 58.6 | 55.6 | 56.2 | 57.6 | 58.7 | 58.6 | 59.3 | 48.2 | 49.7 | 50.0 | 49.1 | 50.1 | 50.5 | 48.9 | 49.3 |
| Government purchases of goods and | 212.2 | 220.5 | 214.1 | 216.3 | 219.6 | 218.4 | 221.0 | 223.2 | 147.8 | 141.8 | 147.3 | 146.6 | 145.0 | 141.3 | 140.6 | 140.3 |
| Federal. | 101.3 | 99.7 | 102.5 | 102.1 | 102.3 | 99.7 | 98.6 | 98.2 | 75.7 | 67.7 | 75.2 | 73.8 | 71.1 | 67.8 | 66.2 | 65.5 |
| National defen | 78.8 | 76.6 | 79.8 | 78.8 | 79.3 | 76.8 | 75.8 | 74.6 |  |  |  |  |  |  |  |  |
| State and local. | 110.8 | 23.1 120.9 | ${ }_{111.6}^{22.7}$ | 114.3 | 117.4 | 118.7 | 122.4 | 125.0 | 72.1 | 74.1 | 72.1 | 72.9 | 73.8 | 73.5 | 74.4 | 74.8 |

Table 2.—Gross National Product by Major Type of Product in Current and Constant Dollars (1.3, 1.5)

| Gross national product | 931.4 | 976.5 | 942.6 | 951.7 | 959.5 | 971.1 | 985.5 | 989.9 | 727.1 | 724.1 | 730.9 | 729.2 | 723.8 | 724.9 | 727.4 | 720.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Final sales. | 922.9 | 973.1 | 931.2 | 944.5 | 957.9 | 968.1 | 980.0 | 986.3 | 719.9 | 721.1 | 720.9 | 723.0 | 722.4 | 721.9 | 722.8 | 717.1 |
| Change in business inventories | 8.5 | 3.5 | 11.3 | 7.2 | 1.6 | 3.1 | 5.5 | 3.6 | 7.2 | 3.0 | 9.9 | 6.1 | 1.3 | 2.9 | 4.6 | 3.1 |
| Goods output. | 460.0 | 474.4 | 466.2 | 468.9 | 467.1 | 474.9 | 479.8 | 475. 6 | 392.2 | 388.7 | 395.7 | 393.5 | 387.3 | 391.1 | 392.1 | 384.5 |
| Final sales | 451.6 | 470.9 | 454.9 | 461.7 | 465.5 | 471.8 | 474.2 | 472.0 | 385.0 | 385. 7 | 385.8 | 387.4 | 386.0 | 388.2 | 387.5 | 381.3 |
| Change in business inventories | 8.5 | 3.5 | 11.3 | 7.2 | 1.6 | 3.1 | 5.5 | 3.6 | 7.2 | 3.0 | 9.9 9.9 | 6.1 | 1.3 | 2.9 | 4.6 | 3.1 |
| Durable goods. | 190.2 | 185. 1 | 192.7 | 192.7 | 185.3 | 186. 6 | 193.5 | 175.1 | 170.1 | 160.3 | 171.6 | 170.3 | 162.3 | 162.9 | 167.1 |  |
| Final sales... | 183.9 | 185.3 | 184.8 | 187.4 | 185.5 | 188.5 | 188.3 | 178.8 | 164. 7 | 160.5 | 164.9 | 165.9 | 162.6 | 164. 4 | 162.7 | 152.1 |
| Change in business inventories | 6.4 | -. 2 | 7.9 | 5.3 | -. 3 | -1.9 | 5.2 | $-3.7$ | 5.3 | -. 2 | 6.7 | 4.4 | -. 3 | -1.5 | 4.3 | -3.2 |
| Nondurable | 269.8 | 289.2 | 273.5 | 276.2 | 281.8 | 288.3 | 286.3 | 300.5 | 222.1 | 228.5 | 224.1 | 223.3 | 225.1 | 228.3 | 225.0 | ${ }^{235.6}$ |
| Final sales | 267.7 | 285.6 | 270.1 | 274.3 | 280.0 | 283.3 | 286.0 | 293.3 | 220.3 | 225. 3 | 220.9 | 221.5 | 223.4 | 223. 8 | 224.7 | 229. 2 |
| Change in business inventories | 2.1 | 3.6 | 3.5 | 1.9 | 1.9 | 5.0 | . 3 | 7.2 | 1.8 | 3.2 | 3.2 | 1.8 | 1.6 | 4.5 | . 2 | 6.4 |
| Services | 377.6 93.8 | $409.6$ | $\begin{aligned} & 383.0 \\ & 093 \end{aligned}$ | 390.3 <br> 92.5 | $400.1$ | $405.8$ | $413.2$ | $419.4$ | $\begin{gathered} 268.2 \\ 66.6 \end{gathered}$ | 273.9 61.4 | $\begin{gathered} 269.8 \\ 6.5 .4 \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline 271.3 \\ 664 \end{array}$ | 273.1 | 272.8 60.9 | 274.8 60.5 | 275.0 60.8 |

Table 3.-Gross National Product by Sector in Current and Constant Dollars (1.7, 1.8)

| Gross national product. | 931.4 | 976.5 | 942.6 | 951.7 | 959.5 | 971.1 | 985.5 | 989.9 | 727.1 | 724.1 | 730.9 | 729.2 | 723.8 | 724.9 | 727.4 | 720.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Privale. | 827.8 | 863.2 | 836.6 | 844.0 | 848.5 | 858.4 | 871.7 | 874.3 | 666.4 | 663.4 | 669.8 | 668.1 | 663.1 | 664.2 | 666.8 | 659.4 |
| Business_ | 795.4 | 828.3 | 804.2 | 810.8 | 814.3 | 824.5 | 836.5 | 838.0 | 646. 0 | 642.5 | 649.7 | ${ }_{647}^{64.6}$ | 642.1 | 644.0 | ${ }_{645}^{629} 9$ | 638.1 614.0 |
| Nonfarm | 767.9 27.5 | 800.2 28.1 | 776.6 27.6 | 783.0 27.8 | 785.5 28.8 | 796.0 28.5 | 808.5 28.0 | 810.8 | 622.5 23.6 | ${ }_{23.2}^{619}$ | ${ }_{23.5}^{626}$ | ${ }_{22.8}^{624}$ | 619.5 22.6 | ${ }^{621.0}$ | ${ }_{22.9}^{622}$ | 614.0 24.1 |
| Households and institutions | 28.1 | 30.3 | 28.3 | 29.0 | 29.6 | 30.0 | 30.5 | 31.1 | 16.4 | 16.6 | 16.3 | 16.6 | 16.7 | 16.5 | 16. 5 | 16.5 |
| Rest of the world. | 4.3 | 4.6 | 4.1 | 4.2 | 4.5 | 3.9 | 4.7 | 5.2 | 4.0 | 4.3 | 3.8 | 4.0 | 4.3 | 3.6 | 4.4 | 4.9 |
| General government. | 103.6 | 113.3 | 106.0 | 107.7 | 111.0 | 112.8 | 113.9 | 115.5 | 60.7 | 60.7 | 61.0 | 61.1 | 60.7 | 60.7 | 60.6 | 60.8 |

## HISTORICAL STATISTICS

National income and product statistics for earlier periods are available as follows: Data for 1966-69, July 1970 Survey of Current Business; 1964-65, July 1968 Survey; 1929-63, The National Income and Product Accounts of the United States (available from U.S. Department of Commerce Field Offices or from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, price $\$ 1.00$ per copy).


Table 4.-Relation of Gross National Product, National Income, and Personal Income (1.9)

| Gross national product | 931.4 | 976.5 | 942.6 | 951.7 | 959.5 | 971.1 | 985.5 | 1989.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Capital consumption allowances. | 78.9 | 84.3 | 79.4 | 80.7 | 82.1 | 83.6 | 85.0 | 86.5 |
| Equals: Net national product | 852.5 | 892.2 | 863.1 | 871.0 | 877.4 | 887.5 | 900.5 | 903.3 |
| Less: Indirect business tax and nontax liability. $\qquad$ | 85.2 | 92.1 | 86.6 | 87.7 | 89.3 | 91.1 | 93.3 | 94.5 |
| Business transfer payments.-... | 3. 5 | 3.6 | 3.5 | 3.5 | 3.6 | 3.6 | 3.6 | 3. 7 |
| Statistical discrepancy | -4.7 | $-2.1$ | -5. 5 | $-4.3$ | $-5.4$ | $-3.1$ | $-1.1$ | 1.2 |
| Plus: Subsidies less current surplus of government enterprises. | 1.0 | 1.8 | 1.0 | 1.2 | 1.6 | 1.5 | 1.8 | 2.1 |
| Equals: National incom | 769.5 | 800.4 | 779.5 | 785.2 | 791.5 | 797.4 | 806.6 | 806.0 |
| Less: Corporate profits and inventory valuation adjustment. | 85.8 | 76.8 | 86.8 | 82,0 | 76.7 | 77.5 | 78.4 | 74.5 |
| Contributions for social insurance. $\qquad$ | 53.6 | 57.1 | 54.2 | 55.1 | 56.0 | 56.7 | 57.6 | 58.1 |
| Wage accruals less disbursements. | . 0 | . 0 | . 0 | . 0 | 2.5 | -2.1 | -. 4 | . 0 |
| Plus: Government transfer payments to persons. | 61.6 | 73.9 | 62.0 | 63.4 | 66.3 | 75.8 | 75.1 | 78.5 |
| Interest paid by government (net) and by consumers. | 29.0 | 31.8 | 29.1 | 30.2 | 31.0 | 31.4 | 32.2 | 32.5 |
| Dividends | 24.7 | 25.2 | 25,0 | 25.2 | 25.2 | 25.1 | 25.4 | 25. 1 |
| Business transfer payments..... | 3.5 | 3.6 | 3.5 | 3.5 | 3.6 | 3.6 | 3.6 | 3. 7 |
| Equals: Personal incon | 748.9 | 801.0 | 758.1 | 770.5 | 782.3 | 801.3 | 807.2 | 813.3 |


| 1969 | 1970* | 1969 |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | III | IV | I | II | III | IV * |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dollars |  |  |  |  |  |  |  |

Table 6.-National Income by Type of Income (1.10)

| National income | 769.5 | 800.4 | 779.5 | 785.2 | 791.5 | 797.4 | 806.6 | 806.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Compensation of employees | 564.2 | 599.8 | 572.2 | 582.1 | 592.2 | 596.4 | 603.8 | 606.7 |
| Wages and salari | 509.0 | 540.1 | 516.4 | 525.3 | 534.4 | 537.4 | 543.4 | 545.2 |
| Private | 404.9 | 426. 1 | 409.9 | 417.2 | 422.6 | 424.0 | 428. 9 | 429.1 |
| Military | 19.0 | 19.3 | 19.9 | 19.6 | 20.1 | 19.5 | 19.1 | 18.6 |
| Government | 85.1 | 94.6 | 86.6 | 88.5 | 91.7 | 93.9 | 95.4 | 97.5 |
| Supplements to wages and salaries. Employer contributions for social | 55.1 | 59.7 | 55.8 | 56.8 | 57.9 | 59.0 | 60.4 | 61.4 |
| insurance | 27.5 | 29.3 | 27.9 | 28.3 | 28.6 | 29.0 | 29.6 | 29.9 |
| Other labor income | 27.6 | 30.4 | 27.9 | 28.5 | 29.3 | 30.0 | 30.8 | 31.5 |
| Proprietors' in | 66.8 | 67.6 | 67.5 | 67.2 | 67.6 | 67.8 | 67.8 | 67.4 |
| Business and professio | 50.5 | 51.4 | 50.9 | 50.6 | 50.6 | 51.2 | 51.7 | 52.0 |
| Farm | 16.4 | 16. 2 | 16.6 | 16.6 | 17.0 | 16.5 | 16.1 | 15.3 |
| Rental income of person | 22.0 | 22.7 | 22.1 | 22.3 | 22.5 | 22.6 | 22.7 | 23.0 |
| Corporate profits and inventory valuation adjustment | 85.8 | 76.8 | 86.8 | 82.0 | 76.7 | 77.5 | 78.4 | 74.5 |
| Profits before tax | 91.2 | 81.6 | 89.9 | 88.5 | 82.6 | 82.0 | 84.4 | 77.5 |
| Profits tax liability | 42.7 | 37.6 | 42.1 | 41.4 | 38.0 | 38.1 | 38.9 | 35. 4 |
| Profits after tax | 48.5 | 44. 0 | 47.9 | 47.1 | 44.6 | 43.9 | 45.4 | 42. 1 |
| Dividends. | 24.7 | 25.2 | 25.0 | 25.2 | 25.2 | 25.1 | 25.4 | 25.1 |
| Undistributed profits | 23.9 | 18.8 | 22.9 | 21.9 | 19.4 | 18.8 | 20.0 | 16.9 |
| Inventory valuation adjustment | -5. 4 | -4.8 | $-3.2$ | $-6.5$ | $-5.8$ | $-4.5$ | -5.9 | $-3.0$ |
| Net interest | 30.7 | 33.5 | 31.0 | 31.7 | 32.4 | 33.1 | 33.8 | 34.5 |

Table 7.-National Income by Industry Division (1.11)

| All industries, total | 769.5 | 800.4 | 779.5 | 785.2 | 791.5 | 797.4 | 806.6 | 806.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture, forestry, and fisheries | 24.3 | 24.6 | 24.5 | 24.8 | 25.2 | 24.8 | 24.5 |  |
| Mining and construction | 47.4 | 49.6 | 48.0 | 48.9 | 49.1 | 49.1 | 49.5 |  |
| Manufacturing | 226.2 | 220.6 | 228.8 | 227.3 | 223.6 | 222.9 | 222.7 |  |
| Nondurable good | 87.0 | 89.3 | 87.5 | 88.5 | 88.8 | 88.7 | 89.6 |  |
| Durable goods. | 139.3 | 131.4 | 141.3 | 138.9 | 134.8 | 134.2 | 133.0 |  |
| Transportation | 29.2 | 30.3 | 29.5 | 30.1 | 29.9 | 29.4 | 30.9 |  |
| Communication | 15.9 | 16.3 | 15.9 | 16.1 | 15.9 | 16.2 | 16.4 |  |
| Electric, gas, and sanitary service | 14.2 | 14.7 | 14.6 | 14.2 | 14.2 | 14.3 | 14.9 |  |
| Wholesale and retail trade | 115. 2 | 121.8 | 116.8 | 117.2 | 118.9 | 121.5 | 122.6 |  |
| Finance, insurance, and real estate. | 83.5 | 88.3 | 84.2 | 85.3 | 86.5 | 87.4 | 89.1 |  |
| Services-.................................. | 95.3 | 104.4 | 96.5 | 98.4 | 101.2 | 103.4 | 105. 4 |  |
| Government and government enterprises | 114.1 | 125.2 | 116.7 | 118.6 | 122.5 | 124.6 | 126.0 |  |
| Rest of the world | 4.3 | 4.6 | 4.1 | 4.2 | 4.5 | 3.9 | 4.7 |  |

Table 8.-Corporate Profits (Before Tax) and Inventory Valuation Adjustment by Broad Industry Groups (6.12)

| All industries, total | 85.8 | 76.8 | 86.8 | 82.0 | 76.7 | 77.5 | 78.4 | 74.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial institutions | 12.0 | 12.5 | 12.2 | 12.2 | 12.0 | 12.3 | 12.9 | 12.7 |
| Nonfinancial corporations | 73.8 | 64.3 | 74.6 | 69.8 | 64.7 | 65.2 | 65.5 | 61.8 |
| Manufacturing | 41.8 | 33.8 | 41.8 | 39.1 | 35.2 | 35.5 | 34.7 |  |
| Nondurable goods | 19.3 | 18.3 | 19.1 | 19.0 | 18.3 | 18. 2 | 18.3 |  |
| Durable goods.. | 22.4 | 15.5 | 22.7 | 20.0 | 16.9 | 17.2 | 16.3 |  |
| Transportation, commun public utilities. | 10.7 | 9.1 | 10.6 | 10.3 | 9.1 | 8.6 | 9.1 |  |
| All other industries | 21.4 | 21.4 | 22.2 | 20.4 | 20.4 | 21.1 | 21.7 |  |


| 1969 | 1970* | 1969 |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | III | IV | I | II | III | IV* |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dollars |  |  |  |  |  |  |  |

Table 9.-Gross Corporate Product ${ }^{1}$ (1.14)

| Gross corporate product | 531.2 | 545.2 | 537.7 | 539.7 | 539.7 | 544.0 | 550.7 | 546.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital consumption allowances | 49.8 | 53.5 | 50.1 | 51.0 | 52.0 | 53.0 | 54.0 | 55.0 |
| Indirect business taxes plus transfer payments less subsidies. | 48.6 | 52.1 | 49.3 | 49.9 | 50.7 | 51.7 | 52.9 | 53.1 |
| Income originating in corporate business. | 432.9 | 439.6 | 438.2 | 438.8 | 437.1 | 439.3 | 443.8 | 438.4 |
| Compensation of employees | 349.7 | 365. 6 | 354.1 | 359.5 | 363.2 | 363.8 | 368.1 | 367.1 |
| Wages and salaries | 310.8 | 324.0 | 314.7 | 319.6 | 322.6 | 322.8 | 326. 1 | 324.7 |
| Supplements. | 38.9 | 41.5 | 39.4 | 39.9 | 40.6 | 41.0 | 42.0 | 42.4 |
| Net interest. | 1.9 | 2.5 | 2.0 | 2.1 | 2.3 | 2.4 | 2.5 | 2.6 |
| Corporate profts and inventory valuation adjustment. | 81.3 | 71.6 | 82.2 | 77.3 | 71.6 | 73.0 | 73.2 | 68.8 |
| Profits before tax. | 86.8 | 76.5 | 85.3 | 83.8 | 77.4 | 77.5 | 79.1 | 71.8 |
| Profits tax liabili | 42.7 | 37.6 | 42.1 | 41.4 | 38.0 | 38.1 | 38.9 | 35.4 |
| Profits after tax | 44.1 | 38.9 | 43.3 | 42.4 | 39.4 | 39.5 | 40.2 | 36.4 |
| Dividends. | 23.0 | 23.3 | 23.3 | 23.5 | 23.3 | 23.4 | 23.5 | 23.0 |
| Undistributed profits | 21.0 | 15.6 | 19.9 | 18.9 | 16.2 | 16.0 | 16.8 | 13.3 |
| Inventory valuation adjust | -5. 4 | -4.8 | -3.2 | -6.5 | -5.8 | -4.5 | -5.9 | -3.0 |
| Cash flow, gross of dividends | 93.8 | 92.4 | 93.4 | 93.4 | 91.4 | 92.5 | 94.2 | 91.4 |
| Cash flow, net of dividends | 70.8 | 69.1 | 70.1 | 69.9 | 68.2 | 69.0 | 70.7 | 68.4 |
| Gross product originating in financial institutions. | 24.7 | 26.0 | 24.9 | 25.1 | 25.3 | 25.6 | 26.5 | 26.7 |
| Gross product originating in nonfinancial corporations. | 506.5 | 519.2 | 512.8 | 514.6 | 514.4 | 518.4 | 524.2 | 519.9 |
| Capital consumption allowances | 48.3 | 51.9 | 48.6 | 49.5 | 50.4 | 51.4 | 52.3 | 53.4 |
| Indirect business taxes plus transfer payments less subsidies. | 46.5 | 49.8 | 47.2 | 47.7 | 48.4 | 49.4 | 50.6 | 50.8 |
| Income originating in nonfinancial corporations. | 411.8 | 417. 5 | 417.0 | 417.4 | 415. 5 | 417.5 | 421.3 | 415. 7 |
| Compensation of employees | 329.9 | 344.3 | 334. 1 | 339.1 | 342.3 | 342.9 | 346.8 | 345. 2 |
| Wages and sal | 293.5 | ${ }^{305.6}$ | 297. 3 | 301.8 | 304. 4 | 304. 6 | 307. 6 |  |
| Supplements. | 36.3 | 38.7 | 36.8 | 37.3 | 37.9 | 38.3 | 39.2 | 39. 5 |
| Net interest. | 12.6 | 14.1 | 12.9 | 13.3 | 13.6 | 13.9 | 14.2 | 14.5 |
| Corporate profits and inventory valuation adjustment. | 69.4 | 59.2 | 70.0 | 65.1 | 59. 6 | 60.7 | 60.3 | 56. 1 |
| Profits before tax | 74.8 | 64.0 | 73.2 | 71.6 | 65.4 | 65. 2 | 66.2 | 59.1 |
| Profits tax liabilit | 36.1 | 30.4 | 35.3 | 34.6 | 31.1 | 31.0 | 31.5 | 28.1 |
| Profits after t | 38.7 | 33.6 | 37.8 | 37.0 | 34.3 | 34. 2 | 34.7 | 30.9 |
| Dividends. | 21.6 | 21.8 | 21.9 | 22.0 | 21.8 | 22.0 | 21.8 | 21.5 |
| Undistributed profit | 17.1 | 11.8 | 15.9 | 15.1 | 12.5 | 12.3 | 12.9 | 9.5 |
| Inventory valuation adjus | -5. 4 | -4.8 | -3.2 | -6.5 | -5.8 | -4.5 | -5.9 | -3.0 |
| Cash flow, gross of dividends. Cash flow, net of dividends. | 87.0 65.3 | 85.4 63.7 | $86.5$ $64.6$ | 86.5 64.5 | $\begin{array}{r} 84.7 \\ 62.9 \end{array}$ | $\begin{array}{r} 85.6 \\ 63.7 \end{array}$ | $\begin{array}{r} 85.1 \\ 65.3 \end{array}$ | 84.3 62.8 |
|  | Billions of 1958 dollars |  |  |  |  |  |  |  |
| Gross product originating in nonfinancial corporations. . | 432.5 | 425.3 | 435.6 | 433.0 | 428.4 | 427.7 | 427.7 | 417.7 |
|  | Dollars |  |  |  |  |  |  |  |
| Current dollar cost per unit of 1958 dollar gross product originating in nonfinancial corporations ${ }^{2}$-. | 1.171 | 1.221 | 1.177 | 1.188 | 1.201 | 1.212 | 1.226 | 1. 245 |
| Capital consumption allowances.-.-- <br> Indirect business taxes plus transfer | 112 | 122 | 112 | 114 | 11 | . 12 | 122 | 12 |
| payments less subsidies. | . 107 | . 117 | . 108 | . 110 | . 113 | . 116 | . 118 | . 122 |
| Compensation of employees | . 763 | . 810 | . 767 | . 783 | . 799 | . 802 | . 811 | . 826 |
| Net interest. | . 029 | . 033 | . 030 | . 031 | . 032 | . 033 | . 033 | . 035 |
| Corporate profits and inventory valuation adjustment | . 160 | . 139 | . 161 | . 150 | . 139 | . 142 | . 141 | . 134 |
| Profits tax liability | . 083 | . 18 | . 081 | . 080 | . 073 | . 072 | . 074 | . 067 |
| Profits after tax plus inven- tory valuation adjustrent tory valuation adjustrnent.... | . 077 | . 068 | . 080 | . 070 | . 067 | . 069 | . 067 | . 067 |

1. Excludes gross product originating in the rest of the world.
2. This is equal to the deflator for gross product of nonfinancial corporations, with the decimal point shifted two places to the left
3. Personal saving as a percentage of disposable personal income.
4. Per capita series revised on basis of revised population statistics.

* Corporate profits (and related components and totals) are preliminary and subject to revision next month.

| 1969 | 1970 | 1969 |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | III | IV | I | II | III | IV* |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dollars |  |  |  |  |  |  |  |

Table 10.-Personal Income and Its Disposition (2.1)

| Personal income | 748.9 | 801.0 | 758.1 | 770.5 | 782.3 | 801.3 | 807.2 | 813.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wage and salary disbursements | 509.0 | 540.1 | 516.4 | 525.3 | 531.9 | 539.5 | 543.8 | 545.2 |
| Commodity-producing industries. | 197.5 | 201. 2 | 199.9 | 202.5 | 202.7 | 201.5 | 201.9 | 198.6 |
| Manufacturing.---.-...-....-.-. | 157.5 | 158.9 | 159.7 | 160.8 | 160.7 | 159.6 | 159.7 | 155.6 |
| Distributive industries | 119.8 | 128.4 | 121.3 | 123.8 | 125.9 | 127.0 | 129.7 | 130.8 |
| Service industries. | 87.7 | 96.6 | 88.7 | 90.9 | 93.9 | 95. 5 | 97.3 | 99.7 |
| Government | 104. 1 | 114.0 | 106.5 | 108.1 | 109.3 | 115.5 | 114.9 | 116.1 |
| Other labor income | 27.6 | 30.4 | 27.9 | 28.5 | 29.3 | 30.0 | 30.8 | 31.5 |
| Proprietor's income | 66.8 | 67.6 | 67.5 | 67.2 | 67.6 | 67.8 | 67.8 | 67.4 |
| Business and profe | 50.5 | 51.4 | 50.9 | 50.6 | 50.6 | 51.2 | 51.7 | 52.0 |
| Farm | 16.4 | 16.2 | 16.6 | 16.6 | 17.0 | 16.5 | 16.1 | 15.3 |
| Rental income of persons | 22.0 | 22.7 | 22.1 | 22.3 | 22.5 | 22.6 | 22.7 | 23.0 |
| Dividends. | 24.7 | 25.2 | 25.0 | 25.2 | 25.2 | 25.1 | 25.4 | 25.1 |
| Personal interest income | 59.7 | 65.2 | 60.1 | 61.9 | 63.4 | 64.5 | 66.1 | 67.1 |
| Transfer payments | 65.1 | 77.6 | 65.5 | 67.0 | 69.8 | 79.4 | 78.7 | 82.2 |
| Old age, survivors, disability, and health insurance benefits. | 33.0 | 38.5 | 33.1 | 33.5 | 34.2 | 41.5 | 39.0 | 39.5 |
| State unemployment insurance benefts. | 2.1 | 3.9 | 2.2 | 2.3 | 2.9 | 3.6 | 4.3 | 4.8 |
| Veterans benefit | 8.3 | 9.5 | 8.3 | 8.7 | 9.0 | 9.5 | 9.7 | 10.1 |
| Other | 21.6 | 25.6 | 21.8 | 22.4 | 23.8 | 24.9 | 25.8 | 27.8 |
| Less: Personal contributions for social insurance | 26.0 | 27.8 | 26.4 | 26.8 | 27.4 | 27.7 | 28.0 | 28.2 |
| Less: Personal tax and nontax payments. | 117.3 | 116.3 | 117.5 | 119.9 | 117.0 | 117.7 | 114.2 | 116. 1 |
| Equals: Disposable personal income. | 631.6 | 684.8 | 640.6 | 650.6 | 665.3 | 683.6 | 693.0 | 697.2 |
| Less: Personal outlays | 593.9 | 634.6 | 598.7 | 609.6 | 620.5 | 632.1 | 640.2 | 645.5 |
| Personal consumption expenditures. | 577.5 | 616.7 | 582.1 | 592.6 | 603.1 | 614.4 | 622.1 | 627. 0 |
| Interest paid by consumers .-.-. | 15.7 | 17.0 | 15.8 | 16.1 | 16.4 | 16.8 | 17.2 | 17.5 |
| Personal transfer payments to foreigners | . 8 | 9 | . 9 | . 8 | .9 | 1.0 | 1.0 | . 9 |
| Equals: Personal saving | 37.6 | 50.2 | 42.0 | 41.1 | 44.8 | 51.5 | 52.7 | 51.8 |
| Addenda : |  |  |  |  |  |  |  |  |
| Disposable personal income: Total, billions of 1958 dollars | 511.5 | 529.8 | 515.9 | 517.8 | 522.9 | 532.0 | 534.2 | 530.0 |
| Per capita, current dollars ${ }^{4}$ | 3, 117 | 3,344 | 3, 157 | 3,197 | 3,261 | 3, 342 | 3, 378 | 3,389 |
| Per capita, 1958 dollars ${ }^{4}$ | 2,525 | 2,587 | 2, 542 | 2, 544 | 2,563 | 2, 601 | 2, 604 | 2,576 |
| Personal saving rate, ${ }^{3}$ percent | 6.0 | 7.3 | 6.5 | 6.3 | 6.7 | 7.5 | 7.6 | 7.4 |

Table 11.—Personal Consumption Expenditures by Major Type (2.3)

| Personal consumption expendi- tures | 577.5 | 616.7 | 582.1 | 592.6 | 603.1 | 614.4 | 622.1 | 627.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Durable goods | 90.0 | 89.4 | 89.5 | 90.8 | 89.1 | 91.9 | 91.2 | 85.3 |
| Automobiles and parts | 40.3 | 37.4 | 40.2 | 41.1 | 37.7 | 39.4 | 39.2 | 33. 2 |
| Furniture and household equipment. | 36.7 | 38.4 | 36.7 | 36. 9 | 38.3 | 38. 9 | 38.1 | 38. 2 |
| Other-....--......------------.---. | 13.1 | 13.6 | 12.6 | 12.7 | 13.1 | 13.6 | 13.9 | 13.9 |
| Nondurable goods | 245.8 | 264.7 | 248.1 | 252.0 | 258.8 | 262.6 | 265.8 | 271.5 |
| Food and beverages | 121.7 | 131.6 | 122.4 | 124.6 | 128.8 | 131.2 | 132.3 | 134. 1 |
| Clothing and shoes. | 49.9 | 52.3 | 50.7 | 50.9 | 51.3 | 51.8 | 52.3 | 53.8 |
| Gasoline and oil. | 21.1 | 22.9 | 21.5 | 21.7 | 22.4 | 22.7 | 23.0 | 23.5 |
| Other | 53.2 | 57.9 | 53.5 | 54.9 | 56.3 | 56.9 | 58.3 | 60.2 |
| Services. | 241.6 | 262.6 | 244.5 | 249.8 | 255.2 | 259.9 | 265.1 | 270.2 |
| Housing | 84.0 | 91.9 | 84.7 | 87.0 | 89.0 | 90.8 | 92.6 | 95.1 |
| Household operation | 33.9 | 36.3 | 34.5 | 34.8 | 35.2 | 35.9 | 36.9 | 37.3 |
| Transportation | 16.7 | 18.1 | 16.8 | 17.1 | 17.7 | 17.9 | 18.2 | 18.5 |
| Other. | 107.1 | 116.4 | 108.5 | 110.9 | 113.3 | 115.4 | 117.4 | 119.4 |

Table 12.-Foreign Transactions in the National Income and Product Accounts (4.1)

| Receipts from foreigners | 55.5 | 63.1 | 58.3 | 58.8 | 62.0 | 63.7 | 63.7 | 62.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exports of goods and services. | 55.5 | 62.2 | 58.3 | 58.8 | 61.1 | 62.8 | 62.8 | 62.0 |
| Capital grants received by the United States. |  | . 9 |  |  | . 9 | . 9 | . 9 | . 9 |
| Payments to foreigners | 55.5 | 63.1 | 58.3 | 58.8 | 62.0 | 63.7 | 63.7 | 62.9 |
| Imports of goods and services | 53.6 | 58.6 | 55.6 | 56.2 | 57.6 | 58.7 | 58.6 | 59.3 |
| Transfers to foreigners. | 2.8 | 2.9 | 2.8 | 2.9 | 2.8 | 3.0 | 2.9 | 2.9 |
| Personal.. | . 8 | 9 | . 9 | . 8 | . 9 | 1.0 | 1. 0 | 9 |
| Government. | 2.1 | 2.0 | 1.9 | 2.1 | 1.9 | 2.0 | 1.9 | 2.0 |
| Net foreign investment | -. 9 | 1.6 | -. 1 | -. 3 | 1.6 | 2.0 | 2.1 | 6 |


| 1969 | 1970* | 1969 |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | III | IV | I | II | III | IV* |
|  |  | Seasonally adjusted at annual rates |  |  |  |  |  |
| Billions of dellars |  |  |  |  |  |  |  |

Table 13.-Federal Government Receipts and Expenditures (3.1, 3.2)

| Federal Government receipts | 200.6 | 194.9 | 200.8 | 202.0 | 195.9 | 196.7 | 194.9 | 192.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal tax and nontax receipts | 95.9 | 91.6 | 95.6 | 96.9 | 93.4 | 93.5 | 89.4 | 90.3 |
| Corporate profts tax accruals. | 39.2 | 34.5 | 38.6 | 38.1 | 34.8 | 34.9 | 35.7 | 32.5 |
| Indirect business tax and nontax accruals | 19.1 | 19.6 | 19.5 | 19.3 | 19.3 | 19.4 | 20.1 | 19.5 |
| Contributions for social insurance.... | 46.5 | 49.3 | 47.0 | 47.7 | 48.4 | 48.9 | 49.7 | 49.9 |
| Federal Government expenditures | 191.3 | 206.3 | 192.5 | 195.9 | 197.7 | 210.9 | 206.7 | 209.9 |
| Purchases of goods | 101.3 | 99.7 | 102.5 | 102.1 | 102.3 | 99.7 | 98.6 | 98.2 |
| National defen | 78.8 | 76.6 | 79.8 | 78.8 | 79.3 | 76.8 | 75.8 | 74.6 |
| Other | 22.6 | 23.1 | 22.7 | 23.3 | 23.0 | 22.9 | 22.9 | 23.5 |
| Transfer payments. | 52.1 | 62.0 | 52.2 | 53.3 | 55.3 | 64.4 | 62.9 | 65.4 |
| To persons. | 50.0 | 60.0 | 50.3 | 51.2 | 53.4 | 62.4 | 61.0 | 63.4 |
| To foreigners (net) | 2.1 | 2.0 | 1.9 | 2.1 | 1.9 | 2.0 | 1.9 | 2.0 |
| Grants-in-aid to State and local governments | 20.2 | 24. 5 | 20.0 | 21.8 | 23.0 | 25.1 | 24.4 | 25.6 |
| Net interest paid | 13.1 | 14.5 | 13.2 | 13.9 | 14.3 | 14.3 | 14.8 | 14.7 |
| Subsidies less current surplus of government enterprises | 4.6 | 5.6 | 4.6 | 4.9 | 5.3 | 5.3 | 5.6 | 6.0 |
| Less: Wage accruals less disbursements. | . 0 | . 0 | . 0 | . 0 | 2.5 | -2.1 | -. | . 0 |
| Surplus or deficit (-), national income and product accounts. | 9.3 | -11.4 | 8.3 | 6.1 | -1.7 | -14.2 | -11.8 | -17.6 |

Table 14.-State and Local Government Receipts and Expenditures (3.3, 3.4)

| State and local government receipts.-.- | 118.3 | 132. 6 | 119.6 | 123.9 | 127.3 | 132.0 | 133.7 | 137.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal tax and nontax receipts. | 21.4 | 24.6 | 21.9 | 23.0 | 23.6 | 24.2 | 24.9 | 25.8 |
| Corporate profits tax accruals... | 3.5 | 3.1 | 3.4 | 3.3 | 3.2 | 3.2 | 3.3 | 2.9 |
| Indirect business tax and nontax accruals | 66.1 | 72.5 | 67.1 | 68.4 | 70.0 | 71.7 | 73.2 | 75.0 |
| Contributions for social insurance.-- | 7.1 | 7.8 | 7.2 | 7.4 | 7.5 | 7.7 | 7.9 | 8.1 |
| Federal grants-in-aid. | 20.2 | 24.5 | 20.0 | 21.8 | 23.0 | 25.1 | 24.4 | 25.6 |
| State and local government expenditures. | 118.9 | 131.2 | 119.8 | 122.9 | 126.8 | 128.7 | 133.0 | 136.5 |
| Purchases of goods and services. | 110.8 | 120.9 | 111.6 | 114.2 | 117.4 | 118.7 | 122.4 | 125.0 |
| Transfer payments to persons.. | 11.5 | 13.9 | 11.7 | 12.2 | 12.9 | 13.5 | 14. 1 | 15.1 |
| Net interest paid.....- | . 1 | 3 | . 2 | . 2 | , | . 3 | . 3 | . 3 |
| Less: Current surplus of government enterprises | 3.6 | 3.8 | 3.6 | 3.7 | 3.7 | 3.8 | 3.8 | 3.9 |
| Surplus or deficit ( - ), national income and product accounts. | $-.6$ | 1.4 | -. 3 | 1.0 | . 5 | 3.4 | . 7 | . 9 |

Table 15.-Sources and Uses of Gross Saving (5.1)

| Gross private saving | 135.0 | 148.5 | 141.1 | 137.1 | 140.5 | 149.4 | 151.8 | 152.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal saving | 37.6 | 50.2 | 42.0 | 41.1 | 44.8 | 51.5 | 52.7 | 51.8 |
| Undistributed corporate profits. | 23.9 | 18.8 | 22.9 | 21.9 | 19.4 | 18.8 | 20.0 | 16.9 |
| Corporate inventory valuation adjustment | -5.4 | -4.8 | -3.2 | -6.5 | -5.8 | -4.5 | -5.9 | -3.0 |
| Corporate capital consumption allowances. | 49.8 | 53.5 | 50.1 | 51.0 | 0 | 53.0 | 54.0 | 5.0 |
| Noncorporate capital consumption allowances | 29.1 | 30.8 | 29.3 | 29.7 | 30.2 | 30.6 | 31.1 | 31.5 |
| Wage accruals less disbursements...- | . 0 | . 0 | . 0 | . 0 | . 0 | 0 | . 0 | . 0 |
| Government surplus or deficit ( - ), national income and product accounts | 8.7 | -10.0 | 8.0 | 7.1 | -1.2 | -10.9 | -11.2 | -16.7 |
| Federal. | 9.3 | -11.4 | 8.3 | 6.1 | -1.7 | -14.2 | -11.8 | $-17.6$ |
| State and loca | -. 6 | 1.4 | $-.3$ | 1.0 | 5 | 3.4 | 7 | . 9 |
| Capital grants received by the United States. |  | . 9 |  |  | 9 | . 9 | . 9 | 9 |
| Gross investment | 138.9 | 137.3 | 143.6 | 139.9 | 134.8 | 136.3 | 140.4 | 137.6 |
| Gross private domestic investment.- | 139.8 | 135.7 | 143.8 | ${ }^{140.2}$ | ${ }^{133.2}$ | 134.3 | 138. 3 | 137. 1 |
| Net foreign investment. |  | 1.6 |  | -. 3 | 1.6 | 2.0 | 2.1 | . 6 |
| Statistical discrepancy | -4.7 | -2. 1 | -5.5 | -4.3 | -5.4 | -3.1 | -1.1 | 1.2 |

*Corporate profits (and related components and totals) are preliminary and subject to revision next month.

| 1969 | 1970 | 1969 |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | III | IV | I | II | III | IV |
|  |  | Seasonally adjusted |  |  |  |  |  |
| Index numbers, 1958=100 |  |  |  |  |  |  |  |

Table 16.-Implicit Price Deflators for Gross National Product (8.1)

| Gross national product | 128.11 | 134.87 | 128.97 | 130.52 | 132.57 | 133.98 | 135.50 | 137.44 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Personal consumption expenditures...- | 123.5 | 129.3 | 124.2 | 125.6 | 127.2 | 128.5 | 129.7 | 131. 3 |
| Durable goods | 106.0 | 109.0 | 106.4 | 107.0 | 107.8 | 108.2 | 109.2 | 110.8 |
| Nondurable goods. | 122.2 | 127.3 | 122.9 | 124.5 | 125.9 | 127.1 | 127.7 | 128. 6 |
| Services. | 133.1 | 140.3 | 133.8 | 135.5 | 137.3 | 139.3 | 141. 1 | 143.3 |
| Gross private domestic investment |  |  |  |  |  |  |  |  |
| Fixed investment | 126.2 | 132.5 | 127.1 | 128.0 | 129.6 | 131.0 | 133.3 | 136.0 |
| Nonresidential | 122.8 | 129.5 | 123.9 | 125.1 | 126.8 | 128.2 | 130.2 | 132.8 |
| Structures, --........ | 141.1 | 152.4 | 143.3 | 144.7 | 146.4 | 150.0 | 154.8 | 159. 1 |
| Producers' durable equipment .. | 115.1 | 120.0 | 115.6 | 116.8 | 118.4 | 119.2 | 120.4 | 122.3 |
| Residential structur | 137.7 | 144.0 | 138.9 | 139.3 | 140.6 | 142.4 | 145.7 | 147.1 |
| Nonfar | 137.8 | 144.1 | 139.0 | 139.4 | 140.7 | 142.5 | 145.8 | 147.2 |
| Farm | 132.3 | 139.5 | 133.6 | 135.1 | 136.7 | 137.9 | 141.5 | [142.8 |
| Change in business inventories. |  |  |  |  |  |  |  |  |
| Net exports of goods and servic |  |  |  |  |  |  |  |  |
| Exports | 114.6 | 119.4 | 114.6 | 117.7 | 117.5 | 118.8 | 120.8 | 120.7 |
| Imports. | 111.1 | 117.8 | 111.2 | 114.5 | 114.9 | 116.2 | 119.9 | 120.3 |
| Government purchases of goods and services | 143.5 | 155.6 | 145.4 | 147.5 | 151.5 | 154.6 | 157.2 | 159. |
| Federal. | 133.9 | 147.3 | 136.3 | 138.4 | 143.8 | 147.0 | 149. 1 | 149.8 |
| State and local | 153.7 | 163.1 | 154.9 | 156.7 | 158.9 | 161.5 | 164.5 | 167.2 |

Table 17.-Implicit Price Deflators for Gross National Product by Major Type of Product (8.2)


Table 18.-Implicit Price Deflators for Gross National Product by Sector (8.4)

| Gross national product | 128.11 | 134.8 | 128. |  |  |  | 135.50 | 137.44 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Private | 124.2 | 130.13 | 124 | ${ }^{126.32}$ | 127.96 | 129.24 | 130.73 | 132.60 |
|  |  |  |  |  |  |  |  |  |
| Business Nonfarm | 123.1 | (129.2 | 124.0 | ${ }_{125.3}^{125.2}$ | 126.8 | 128.2 | 129.8 | ${ }_{132.1}^{131}$ |
| Farm... | 116.9 | 121.5 | 117.6 | 121. 6 | 127.5 | 124.0 | 121.9 | 112.9 |
| Households and institutions | 171.9 | 183.1 |  |  |  |  |  |  |
| General government | 170.8 | 186.6 | 173.6 | 176.5 | 182.9 | 185.9 | 187.9 | 189.9 |

Table 19.-Gross National Product: Change From Preceding Period

|  | Percent |  | Percent at annual rate |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross national product: |  |  |  |  |  |  |  |  |
| Current dollars. | 7.7 | 4.8 | 8.4 | 3.9 | 3.3 | 4.9 | 6.1 | 1.8 |
| Constant dollars | 2.8 | $-.4$ | 2.7 | $-.9$ | $-2.9$ | . 6 | 1.4 | -3.9 |
| Implicit price deflator | 4.7 | 5.3 | 5. 6 | 4.9 | 6.4 | 4.3 | 4.6 | 5.9 |
| Chain price index--- | 4.8 | 5.2 | 6.0 | 4.9 | 5.9 | 5.0 | 4.4 | 5.0 |
| Grose private product: |  |  |  |  |  |  | 6.4 | 1.2 |
| Current dollars . | 7.5 | 4.3 | 7.1 | 3.6 | 2.1 | 4. 7 | 6.4 1.6 | -4.3 |
| Constant dollars | 2.9 | $-.5$ | 2.6 | -1.0 | -3.0 | 4.7 | 1.6 |  |
| Implicit price deflator | 4.5 4.5 | 4.8 4.7 | 4.4 5.0 | 4.6 4.7 | 5.3 4.7 | 4.1 4.8 | 4.7 4.4 | 5.8 5.1 |
| Chain price index. | 4.5 | 4.7 | 5.0 | 4.7 | 4.7 | 4.8 | 4.4 | 5. 1 |

# Manuiacturers' Inventory and Sales Expectations, First Hall 1971 

MANUFACTURERS plan no net change in inventories in the first quarter but expect a substantial addition in the second, larger than that in any quarter of last year. They project a sizable sales rise this quarter, more than offsetting the decline-partly related to the auto strike-in the fourth quarter of 1970. A more moderate rise is expected in the second quarter. These expectations, which imply a lower stock/ sales ratio in the first half of 1971 than last year, were reported in February in OBE's quarterly Inventory and Sales Expectations Survey.

Manufacturers reported further improvement in the condition of their inventories. Both the percentage of stocks held by companies that judged their inventories "high" and the amount of excess inventories declined after mid-1970, following increases during the previous $11 / 2$ years.

## Inventory additions

Manufacturers' inventories are expected to show no net change from December 31 to March 31, but to rise $\$ 1.3$ billion by June 30. Durable goods producers plan to cut inventories about $\$ 200$ million in the first quarter, while nondurable goods producers plan an increase of a similar amount. Last year's quarterly additions averaged $\$ 500$ million for durables and $\$ 400$ million for nondurables. Sizable additions are expected in the second quarter- $\$ 800$ million for durables and $\$ 500$ million for nondurables.

Durable goods producers' expected midyear holdings would equal 2.07 months of sales at the average pace expected in the second quarter. Nondurables inventories would be 1.30 months of sales. The projected stocksales ratio for durables is below that
of any quarter of 1970; the nondurables ratio is not very different from last year's ratios.

## Sales expectations

Durable goods producers expect sales to rise 6 percent in the first quarter, to about offset the decline in the strike-affected fourth quarter. Although the size of the swing reflects the auto strike and its aftermath, most durable goods industries expect higher sales this quarter. For the second quarter, durable goods producers expect a $21 / 2$ percent sales rise.

Nondurable goods producers expect sales gains of about 3 percent this quarter and 2 percent in the second, advances larger than those experienced in 1970.

## Inventory condition

Firms holding 21 percent of manufacturers' stocks judged their inventories at December 31 as "high" relative to unfilled orders and prospective sales; this proportion is well below the recent peak of 24 percent at June 30, 1970. The "high" proportion for durable goods producers fell from 28 percent on June 30 to 25 percent on September 30 and 23 percent on December 31. The yearend figure was the lowest in six quarters. The "high" ratio for nondurable goods producers was 16 percent on September 30 and December 31-down 1 percentage point from June 30 and 3 points from the recent peak of 19 percent on March 31.

The "about right" ratio was 76 percent for durables and 83 percent for nondurables on December 31; the "low" was 1 percent for both.

## Inventory imbalance

Manufacturers reported $\$ 21 / 4$ billion of inventories in excess of needs on

December 31 (netting excesses of companies with "high" stocks against deficiencies of companies with "low" stocks), a decrease of $\$ 1 / 4$ billion from midyear. The durable goods producers' net excess on December 31 was $\$ 1.8$ billion, or 2.7 percent of total durables stocks, compared with $\$ 1.9$ billion, or 2.9 percent, on June 30 . The net excess held by nondurable goods producers fell


Table 1.-Manufacturers' Inventories and Sales: Actual and Expected ${ }^{1}$
[Billions of dollars]


1. All actual data have been adjusted to conform with the recent revision by the Bureau of 2. Expectations reported by manufacturers in February 1971. Inventory expectations have been corrected for systematic biases.

Table 2.-Manufacturers' Evaluation of the Condition of Their Inventories ${ }^{1}$ [Percentage distribution]

from $\$ 0.6$ billion to $\$ 0.5$ billion in the same period. The December 31 excess was equal to 1.4 percent of nondurables stocks; this ratio had held at 1.7 percent to 1.8 percent from mid-1969 to mid-1970.

Firms reporting "high" inventories on December 31 estimated their excess to be about 11 percent of their holdings; firms with "low" inventories estimated their deficiency as equal to 13 percent of their holdings.

Table 3.-Inventory Imbalance

|  | Inven-toryexcess | Inventory ciency | Net excess |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Percent of total inven- |
|  | (Billions of dollars) |  |  |  |
| All manufacturers: |  |  |  |  |
| Dec. 31, 1968 | 1.73 | 0.25 | 1.48 | 1.7 |
| Mar. 31, 1969 | 1.87 | . 16 | 1.71 | 1.9 |
| June 30, 1969 | 1.96 | . 24 | 1.72 | 1.9 |
| Sept. 30, 1969 | 2.36 | . 15 | 2.21 | 2.4 2 |
| Dec. 31, 1969. | 2. 50 2.58 | . 16 | $\begin{array}{r}2.34 \\ 2.48 \\ \hline\end{array}$ | 25 2.5 |
| June 30, 1970 | 2.62 | . 15 | 2.47 | 2.5 |
| Sept. 30, 1970 | +2.48 | . 11 | 2.37 | 2.4 |
| Dec. 31, 1970 | 2.39 | . 13 | 2.26 | 2.3 |
| Durable goods: |  |  |  |  |
| Dec. 31, 1968. | 1.19 | . 20 | . 99 | 1.7 |
| Mar. 31, 1969. | 1.31 | . 12 | 1.19 | 2.0 |
| June 30, 1969 | 1.35 | . 18 | 1.17 | 1.9 |
| Sept. 30, 1969 | 1.75 | . 11 | 1.64 | 2.7 |
| Dec. 31, 1969 | 1.91 1.97 | . 13 | 1.78 <br> 1.88 | 2.8 2.9 |
| June 30, 1970... | 2.00 | . 10 | 1.90 | 2.9 |
| Sept. 30, 1970... | -1.94 | . 07 | 1.87 | -2.9 |
| Dec. 31, 1970.... | 1.85 | . 06 | 1.79 | 2.7 |
| Nondurable goods: |  |  |  |  |
| Dec. 31, 1968 | . 54 | . 05 | . 49 | 1.6 |
| Mar. 31, 1969.... | . 56 | . 04 | . 52 | 1.6 |
| June 30, 1969.... | . 61 | . 06 | . 55 | 1.7 |
| Sept. 30, 1969. | . 61 | . 04 | 57 | 1.8 |
| Dec. 31, 1969.... | . 59 | . 03 | 56 | 1.7 |
| Mar. 31, 1970.. | . 61 | . 01 | 60 | 1.8 |
| June 30, 1970. | . 62 | . 05 | . 57 | 1.7 |
| Sept. 30, 1970 Dec. 31, 1970 | r +54 .54 | . 04 | .50 .47 | 1.4 |

## $r$ Revised.

Source: U.S. Ddpartment of Commerce, Office of Business Economics.

# Investment Progrrams and Sales Expectations for 1971 

> Businessmen as a group are scheduling rising outlays for new plant and equipment during 1971. For the year as a whole, they expect to spend 4.3 percent more than in 1970. Expectations by industry groups, however, show a mixed pattern with most of the increase scheduled by nonmanufacturing industries. Businessmen generally expect larger sales advances this year than in 1970.

BUSINESSMEN are budgeting outlays of $\$ 83.1$ billion for new plant and equipment in 1971, according to the survey conducted in late January and February by the Office of Business Economics and the Securities and Exchange Commission. ${ }^{1}$ The 1971 expectation is 4.3 percent above the $\$ 79.7$ billion spent in 1970 , compared with actual increases of 5.5 percent in 1970 and 11.5 percent in 1969 .

The sales expectations reported with the investment expectations indicate that businessmen generally expect larger sales advances this year than in 1970. The increase of $7 \frac{1}{2}$ percent by manufacturers compares with a $11 / 2$ percent rise in 1970. At this time a year ago, they looked to a 6 percent gain for 1970. Retailers look for an 8 percent advance in sales this year against a 4 percent increase in 1970. Wholesalers

[^1]expect a 4 percent increase, the same as last year's. Utilities expect a stronge rise of $10 \frac{1}{2}$ percent in revenues this year, somewhat larger than last year's advance.

Investment expectations for 1971 by industry groups show more of a mixed pattern than they did a year ago when most industries were scheduling increases. Many industries are now programing declines in expenditures for new plant and equipment in 1971 and only about a half dozen major industry groups are expecting a larger year-toyear expansion or are scheduling smaller cutbacks than those achieved from 1969 to 1970 .

Reductions are planned by airlines and many manufacturing industries. The airlines expect to cut spending more than 20 percent from the 1970 figures; more moderate reductions are planned by manufacturers of primary metals, transportation equipment, textiles, paper, and rubber. Industries currently scheduling appreciable increases include petroleum ( 6 percent) communications (10 percent) transportation other than railroads and air carriers ( 13 percent), and electric utilities ( 22 percent).

Expenditures in the fourth quarter were 4 percent below the third; the decline, which was widespread, was due in part to reduced purchases of motor vehicles during the General Motors strike. Spending in the first quarter is expected to be at a seasonally adjusted annual rate of $\$ 80.6$ billion, up $\$ 2$ billion from the fourth quarter. Spending is scheduled to move to a rate of $\$ 82.5$ billion in the second quarter and to a rate of $\$ 84.4$ billion in the second half. The first quarter rise centers in
public utilities and the communicationscommercial group, but the expected increases later in the year are fairly widespread.

Spending in the fourth quarter was at an annual rate of nearly $\$ 3$ billion, or 4 percent, lower than expected in the survey taken last November. The shortfall was of the same relative magnitude in both the manufacturing and nonmanufacturing sectors. The current expectation for the first quarter is 1 percent below the expectation as of last


November, with the reduction centering in manufacturing. However, the expectation for the second quarter has been revised up 1 percent.

## Realization of 1970 programs

The year 1970 was one of successive cutbacks in investment programs. At this time last year, businessmen expected spending to rise nearly 10 percent from 1969 to 1970 , with both manu-
facturing and nonmanufacturing showing increases of about that size. As the year progressed, however, the investment expectations of the two industry groups diverged.

As industrial production continued to decline and sales fell below expectations, manufacturers made successive reductions in investment plans; the sharpest reduction occurred between the February and May surveys. In both the


## Manufacturers' Expenditures for New Plant and Equipment








- Expected

Data: OBE-S
U.S. Department of Commerce, Office of Business Economics
durable and nondurable goods groups, expenditures turned out to be well below earlier expectations. Three industries ran mildly counter to the trend: motor vehicle producers cut expenditures a little less sharply than they had originally planned and food and paper producers increased expenditures in line with their February projections.

In the nonmanufacturing group, there were offsetting adjustments among component industries in the realization of 1970 investment programs. Airline, communication, and mining firms raised their investment sights during the year. Public utilities and commercial firms spent a little less than initially planned, while railroads and other non-air transportation carriers made substantial cutbacks in their programs.

## Manufacturing Investment Programs

Manufacturers plan to spend $\$ 31.9$ billion on new plant and equipment in 1971, fractionally less than in 1970. Durables producers project a 2.5percent decline and nondurables producers a 1.9-percent rise. Both groups

|  | Actual |  |  |  | $\underset{\text { pected }}{\text { Ex- }}$$1971$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1967 | 1968 | 1969 | 1970 |  |
| All industries | 3.1 | 3.5 | 11.5 | 5.5 | 4.3 |
| Manufacturing ${ }^{1}$ | 1.1 | -. 5 | 11.7 | . 8 | -. 3 |
| Durable goods ${ }^{1}$ | . 1 | . 4 | 13.0 | -1.0 | -2.5 |
| Primary metals... | 9.0 | 3.6 | -3.8 | . 3 | $-10$. |
| Electrical machinery $\qquad$ | 5.0 | 4.5 | 14.4 | 11.6 |  |
| Machinery except |  |  |  |  |  |
| electrical-...... | 2.4 | -3.5 | 21.1 | 1.0 | -1.0 |
| Transportation equipment.... | -8.0 | -8.8 | 11.5 | -12.2 | -3.8 |
| Stone, clay, and glass. | -16.7 | -10.7 | 24.0 | -7.6 | 4.7 |
| Nondurable goods ${ }^{1 .}$ | 2.2 | $-1.4$ | 10.3 | 2.8 | 1.9 |
| Food including beverage... |  | 5.9 | 17.5 | 9.6 | . 0 |
| Textile..... | -17.6 | -21.5 | 18.0 | $-11.3$ | -4.8 |
| Paper- | 9.2 | -15.4 | 19.9 | $\begin{array}{r}4.4 \\ \hline 11.0\end{array}$ | -14.7 |
| Chemica | -6.1 | -7.6 | 7.4 | 11.0 -.22 | 5.3 |
| Rubber.. | 14.2 | 46.3 | 11.2 | $-13.7$ | 16. |
| Nonmanufacturing | 4.7 | 6.6 | 11.4 | 8.8 |  |
| Mining | 2.0 | $-1.4$ | 14.2 | 1.4 |  |
| Air transportation. | $-21.7$ | -22.0 | 28.5 | $-4.6$ | -22.4 |
| Other transpor- | . 0 | 7.4 | 6.2 | -27.2 |  |
| Public utilities | 17.7 | 16.6 | 13.9 | 13.2 | 17. |
| Communication.. | 5.3 | 7.6 | 21.6 | 21.6 | 10. |
| Commercial and other | . 8 | 3.7 | 6.0 | 3.4 | 3.8 |

1 Includes industries not shown separately.
Sources: U.S. Department of Commerce, Office of Business Economics, and the Securities and Exchange Commission.
expect some increase in second half spending over the first half.

Within the durable goods group, major cutbacks are programed by producers of steel, nonferrous metals, and aircraft. The primary metal producers, whose spending was little changed from 1969 to 1970 , project a 10 -percent decline this year. In the case of the aircraft producers, expectations are for a third consecutive year of retrenchment.

Electrical machinery, nonelectrical machinery, and motor vehicle manufacturers plan spending in 1971 little different from last year. In 1970, electrical machinery producers had increased outlays 12 percent but spending by the other two industries had shown no growth. The stone, clay, and glass group (primarily suppliers of building materials) plans to increase spending moderately this year.

Among nondurables, the chemical, petroleum, and food industries expect to spend about 5 percent more in 1971 than in 1970. Spending by the food and chemical industries expanded substantially in both 1969 and 1970. Petroleum firms' outlays were unchanged in 1970 after a moderate rise in 1969. Their expected 1971 increase centers in crude production and transportation facilities (see table 3).

A number of the industries in the nondurables group plan cutbacks. Paper

Table 2.-Business Sales, Annual Percent Changes 1970 and 1971

|  | 1970 |  | $\begin{gathered} 1971 \\ \text { Ex- } \\ \text { pected } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | $\underset{\text { pected }}{\text { Ex- }}$ | Actual |  |
| Manufacturing industries ${ }^{1}$-.. | 6.4 | 1.5 | 7.6 |
| Durable goods ${ }^{1}$ | 6.7 | -. 9 | 8.0 |
| Primary metals........... | 4.6 | -. 2 | 7.5 |
| Electrical machinery -...- | 8.3 | . 9 | 7.1 |
| Machinery except electric. Transportation | 9.8 | 1.4 | 6.8 |
| equipment. | 3.7 | $-5.7$ | 8.5 |
| Stone, clay, and glass...-- | 5.2 | 3.7 | 10.9 |
| Nondurable goods ${ }^{1}$....-.-. | 6.0 | 4.6 | 7.0 |
| Food including beverage.- | 4.1 | 7.4 | 4.8 |
| Textile | 4.4 | -. 9 | 7.8 |
| Paper | 7.6 | 4.9 | 11.0 |
| Chemical | 8.0 | 1.9 | 7.6 |
| Petroleum. | 6.2 | 6.0 | 8.9 |
| Rubber | 7.6 | 8.6 | 8.4 |
| Trade. | 6.8 | 3.9 | 6.5 |
| Wholesale | 4.7 | 4.2 | 4.3 |
| Retail. | 8.2 | 3.6 | 8.0 |
| Public utilities. | 7.7 | 9.9 | 10.4 |

1. Includes industries not shown separately.

Source: U.S. Department of Commerce, Office of Business Economics, and the Securities and Exchange Commission.
manufacturers plan to spend 15 percent less this year than last. Their expenditures have followed an irregular pattern -a moderate 4 -percent gain in 1970, a

Table 3.-Petroleum Industry Expenditures for New Plant and Equipment by Function, Actual and Expected 1969-71

|  | Actual |  | Expected 1971 | Percent change 1970-71 |
| :---: | :---: | :---: | :---: | :---: |
|  | 1969 | 1970 |  |  |
|  | (Billions of dollars) |  |  |  |
| Total | 5. 63 | 5.62 | 5.95 | 5.9 |
| Production. | 2.63 | 2.16 | 2.24 | 3.7 |
| Transportation. | . 28 | . 40 | . 50 | 25.6 |
| Refining and petrochemicals_ | 1.31 | 1.40 | 1.46 | 4.6 |
| Marketing...----------------- | . 94 | 1.11 | 1.02 | -8.1 |
| Other. | . 46 | . 56 | . 73 | 31.8 |

1. The reported figures for expectations are adjusted for systematic biases when necessary; adjustments are applied separately to expenditures for each function. Before adjust-
ment expenditures for 1971 were expected to be $\$ 6.23$ billion,
the net effect of the adjustment for this year was to lower the net effect of the adjust
the total by $\$ 0.28$ billion.
Sources: U.S. Department of Commerce, Office of Business Economics, and the Securities and Exchange Commission.

20-percent gain in 1969, and a 15-percent cut in 1968. Textile and rubber companies plan to continue the reductions initiated last year.

## Starts of projects decline

The value of investment projects started by manufacturers, which has been declining since late 1969 , fell again in the fourth quarter of 1970. Starts dropped 5 percent to a seasonally adjusted quarterly rate of $\$ 6.9$ billion, nearly 25 percent below the high recorded in the third quarter of 1969. For 1970 as a whole, starts amounted to $\$ 29.2$ billion or $\$ 5$ billion less than in 1969.

The fourth quarter decline was entirely in the durable goods group, where the drop amounted to 17 percent. An extremely sharp decrease was reported by primary metal companies, with other durable goods industries, except electrical machinery, showing declines or little change. Starts by electrical machinery producers increased substantially but were still well below the high reached in the third quarter of 1969. Total starts by durable goods producers were $\$ 14$ billion in 1970 compared with $\$ 16.8$ billion in 1969.

Starts by nondurable goods producers rose moderately to $\$ 4$ billion in the fourth quarter but were nevertheless nearly 10 percent below the high reached a year earlier. The increase was attributable to a very strong showing by the paper group and a moderate rise for chemicals. Starts by nondurable goods producers totaled $\$ 15.1$ billion in 1970, compared with $\$ 17.2$ billion in 1969.

Carryover of manufacturers' invest. ment projects, i.e., expenditures still to be incurred on projects already underway, totaled $\$ 21.2$ billion at the end of December 1970, $\$ 800$ million less than at the end of September and $\$ 2.5$ billion less than a year earlier. The yearend carryover was equal to a rate of 2.74 quarters of expenditures at the fourth quarter's seasonally adjusted rate. This compares with 2.93 quarters a year earlier.

Durable goods manufacturers reported a further decline in carryover in the fourth quarter, to $\$ 11$ billion at yearend. This was $\$ 800$ million below

*Relative to prospective operations during the ensuing 12 -month period.
U.S. Department of Commerce, Office of Business Economics

71-3-11

September and $\$ 1.7$ billion below December 1969. Carryover by nondurable goods manufacturers held steady in the fourth quarter at $\$ 10.2$ billion, down $\$ 0.8$ billion from December 1969.

## Capacity evaluation, yearend 1970

Manufacturers' yearend evaluation of the adequacy of their facilities indicated a slight reduction from 3 months carlier in the need for more facilities. Companies owning 40 percent of fixed assets in manufacturing reported that they needed more facilities, as against 41 percent in September and 46 percent at the end of December 1969. A record of 51 percent was recorded in March 1966. The decline during 1970 occurred in both durables and nondurables. Contrary to the general trend, the petroleum industry recorded a substantial increase during the year in the proportion of facilities regarded as inadequate.

The proportion of durable goods producers reporting inadequate facilities decreased to 31 percent at the end of December from 33 percent in September and 39 percent a year earlier. Declines during the forth quarter were pervasive through the durable goods industries but were particularly sharp in primary metals. The "inadequate" proportion for nondurables manufacturing rose modestly in the quarter, with the increases centered in the chemical industry.

Companies reporting plant and equipment in excess of current and nearterm need accounted for 7 percent of fixed assets at the end of December, compared with 8 percent at the end of September and 5 percent at the end of 1969. Facilities viewed as "about adequate" for 1971 production requirements represented 53 percent of manufacturers' fixed assets as of December 31, up from September and from a year earlier.

## Nonmanufacturing Investment

The nonmanufacturing group of industries project a rise of $71 / 2$ percent in 1971 capital expenditures as compared with a 9 -percent increase in 1970.

Spending by the public utilities has shown the strongest growth in the nonmanufacturing group in recent years and is setting the pace for 1971 as well. Outlays of $\$ 15.4$ billion are plannedan increase of $\$ 2.3$ billion, or $17 \frac{1}{2}$ percent, over 1970. Spending increased about 13 percent in both 1969 and 1970 .

As in 1970, the growth this year centers in electric power companies, which expect to spend $\$ 13$ billion as against $\$ 10.6$ billion in 1970; gas and other utilities expect a cutback to $\$ 2.4$ billion from $\$ 2.5$ billion last year. Both groups expect a slight rise in expenditures in the second half of 1971. Data from Electrical World indicate that twothirds of the proposed increase in spend-

Table 4.-Starts and Carryover of Plant and Equipment Projects, Manufacturing and Public Utilities-1968-70
[Billions of dollars]

|  | Starts ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  | Carryover ${ }^{2}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  |  | 1969 |  |  |  | 1970 |  |  |  | 1969 |  |  |  | 1970 |  |  |  |
|  | 1968 | 1969 | 1970 | I | II | III | IV | I | II | III | IV | Mar. | June | Sept. | Dec. | Mar. | June | Sept. | Dec. |
| Manufacturing ${ }^{\text {3 }}$. | 29.64 | 34.07 | 29.18 | 8.49 | 8.72 | 8.06 | 8.80 | 8.64 | 6.92 | 6.54 | 7.09 | 21.77 | 22.66 | 22.57 | 22.26 | 23.75 | 22.51 | 21.06 | 19.49 |
| Durable goods ${ }^{3}$ - | 14. 59 | 16.85 | 14.04 | 4.19 | 4.30 | 4.03 | 4.32 | 4.42 | 3.37 | 3.13 | 3.12 | 11.38 | 11. 70 | 11.70 | 11.43 | 12.27 | 11.56 | 10.82 | 9.67 |
| Primary metals...... | 3.21 1.81 | 2.96 | 2. ${ }_{2} 5$ | . 76 | . 69 | . 75 | - 77 | - 65 | . 54 | - ${ }^{.93}$ | .42 .59 | 4. 02 | 3.90 1.64 | 3.85 1.90 1.9 | 3.70 <br> 2.02 <br> 1 | 3.67 2.36 2. | 3. 43 | 3.54 <br> 2.02 | 3.02 1.93 |
| Machinery except electrical | 1.81 2.70 | ${ }^{2.60}$ | 3. 32 | . 89 | . 98 | . 77 | . 99 | . 84 | . 86 | . 68 | $\stackrel{.91}{ }$ | 1.16 | 1. 28 | 1.18 | 1.16 | 1.17 | 1.10 | 2.94 | ${ }^{1.97}$ |
| Transportation equipment ${ }^{4}$ | 2.90 | 2.66 | 2.04 | . 73 | . 87 | . 65 | . 41 | . 78 | . 58 | . 35 | . 34 | 2.84 | 3.02 | 2.90 | 2.60 | 2.78 | 2.68 | 2. 43 | 2. 21 |
| Stone, clay, and glass. - | 1.06 | 1.08 | . 82 | . 35 | . 23 | . 31 | . 18 | . 32 | . 13 | . 22 | . 15 | . 73 | . 69 | . 73 | . 62 | . 70 | . 56 | . 55 | 45 |
| Nondurable goods ${ }^{3}$ - | 15.05 | 17.22 | 15.14 | 4.30 | 4.41 | 4.03 | 4.48 | 4.21 | 3.54 | 3.41 | 3.97 | 10.39 | 10.96 | 10.87 | 10.82 | 11.48 | 10.95 | 10.24 | 9.81 |
| Food including beverage. | 2. 32 | 2.97 | 2. 50 | . 59 | . 92 | . 69 | . 77 | . 66 | . 65 | . 60 | . 58 | 1. 20 | 1. 48 | 1. 49 | 1.53 | 1. 53 | 1. 44 | 1. 32 | 1. 19 |
| Textile | ${ }^{-1.59}$ | 160 | - 4.49 | . 46 | . 39 | . 46 | . 32 | $\cdot{ }^{-16}$ | . 15 | . 18 | . 45 | ${ }^{1} \cdot 30$ | $\begin{array}{r}1.83 \\ 1.18 \\ \hline 18\end{array}$ | 1.30 | 1.27 | - 30 | +19 | . 27 | . 21 |
| Chemical. | $\stackrel{1}{2} 298$ | 3.62 | 3.06 | . 88 | 1.06 | 1. 03 | . 65 | $\stackrel{.}{.96}$ | $\stackrel{.}{ } \times 1$ | . 69 | . 70 | 2.58 | 2.88 | 3.15 | 2.89 | 3.10 | 2.92 | 2. 74 | 2.51 |
| Petroleum. | 5.57 | 6. 19 | 5. 64 | 1.66 | 1.35 | 1.18 | 2.00 | 1.39 | 1.23 | 1.34 | 1. 67 | 3.76 | 3.79 | 3.47 | 3.79 | 4.04 | 3.90 | 3.80 | 3.80 |
| Public utilities ...........-............ | 12.86 | 15.16 | 17.20 | 5.30 | 2.54 | 3.56 | 3.77 | 5.63 | 4.16 | 2.83 | 4.58 | 18.68 | 18.23 | 18.76 | 19.30 | 22.39 | 23.26 | 22.51 | 23.35 |
|  | Adjusted for Seasonal Variation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturing ${ }^{3}$ |  |  |  | 8.42 | 8.89 | 9.11 | 8.33 | 8.56 | 6.76 | 7.26 | 6.92 | 21.54 | 22.64 | 23.48 | 23.72 | 24.17 | 22.82 | 22.04 | 21.22 |
| Durable goods ${ }^{3}$. |  |  |  | 4.04 | 4.63 | 4.79 | 3.92 | 4.33 | 3.39 | 3.52 | 2.91 | 11.42 | 12.05 | 12.71 | 12.67 | 12.90 | 12.21 | 11.80 | 10.98 |
| Primary metals |  |  |  | . 73 | . 69 | 1. 00 | . 60 | . 61 | . 60 | 1.04 | . 39 | 4. 19 | 4.05 | 4.24 | 4.08 | 3.87 | 3.68 | 3.92 | 3.48 |
| Electrical machinery-- |  |  |  | . 59 | . 68 | . 90 | . 67 | . 78 | . 42 | . 40 | . 55 | 1. 39 | 1. 56 | 1.95 | 2.09 | 2.30 | ${ }^{2} 156$ | 1. 98 | 1. 97 |
| Machinery except electrical. |  |  |  | . 60 | 1.47 | . 96 | . 92 | . 71 | . 99 | . 82 | . 81 | 1. 06 | 1.70 | 1. 74 | 1. 79 | 1. 60 | 1. 66 | 1. 60 | 1. 63 |
| Transportation equipment |  |  |  | . 80 | . 72 | . 67 | . 47 | . 84 | . 45 | . 36 | . 36 | 2. 88 | 2.92 | 2.83 | 2.65 | 2.81 | 2. 59 | 2.38 | 2. 23 |
| Stone, clay, and glass....... |  |  |  | . 40 | . 20 | . 37 | . 16 | . 32 | . 12 | . 22 | . 16 | . 78 | . 70 | . 79 | . 70 | . 76 | . 62 | . 60 | . 53 |
| Nondurable goods ${ }^{\text {3 }}$ |  |  |  | 4. 39 | 4.26 | 4.32 | 4.41 | 4.23 | 3.37 | 3. 74 | 4.01 | 10.12 | 10.59 | 10.77 | 11.05 | 11.27 | 10.61 | 10.25 | 10.25 |
| Food including beverage. |  |  |  | . 60 | . 90 | . 69 | . 83 | . 71 | . 59 | . 63 | . 59 | 1. 22 | 1.52 | 1. 54 | 1.65 | 1.61 | 1. 50 | 1.44 | 1. 33 |
| Textile.- |  |  |  | . 15 | . 19 | . 14 | . 12 | . 21 | . 14 | . 10 | . 07 | . 30 | . 34 | . 30 | . 27 | . 33 | . 33 | . 29 | . 23 |
| Paper- |  |  |  | . 42 | . 31 | 49 | . 39 | 49 | . 29 | . 20 | . 64 | 1. 17 | 1. 09 | 1.18 | 1.14 | 1. 20 | 1. 08 | . 85 | 1. 10 |
| Chemical. |  |  |  | . 89 | . 84 | 1.23 | 70 | 94 | . 55 | . 81 | . 85 | 2. 58 | 2.69 | 3.12 | 3.02 | 3.13 | 2.81 | 2.70 | 2. 73 |
| Petroleum.. |  |  |  | 1.76 | 1.34 | 1. 24 | 1. 83 | 1.42 | 1. 28 | 1.51 | 1.42 | 3.78 | 3.77 | 3.51 | 3.85 | 3.99 | 3.85 | 3.93 | 3. 89 |
| Public utilities |  |  |  | 3.70 | 2.96 | 4.71 | 3.94 | 3.95 | 4.84 | 3.65 | 4.91 | 17.33 | 17.37 | 19.21 | 20.20 | 21.12 | 22.77 | 22.96 | 24.45 |

[^2][^3]ing this year by the electric utilities will be for generating equipment; transmission and local distribution projects account for the bulk of the remainder.

Starts of new projects by utilities reached a record $\$ 4.9$ billion in the fourth quarter, and the carryover of funds yet to be expended increased $\$ 1 \frac{1}{2}$ billion to $\$ 241 / 2$ billion. This amount represents 7.2 quarters of expenditures at the fourth quarter rate-up from 6.9 quarters a year earlier.

Communications firms are also an element of strength in 1971 , with expenditures expected to be up 10 percent from 1970. At this time last year, they expected a 15 -percent rise for 1970; the actual rise turned out to be 22 percent-a situation exactly duplicating the 1969 experience. Expenditures are expected to decline a little in the second half from the first half rate.

The "commercial and other" grouptrade, services, construction, finance and insurance-now expects a 4 percent increase in expenditures from 1970 to 1971, about equal to the rise last year. All component groups except retail trade and construction plan increases this year.

## Transportation trends mixed

Railroads are planning a modest increase of $21 / 2$ percent to $\$ 1.8$ billion in 1971. Expenditures fell $41 / 2$ percent last year, even though the expectation reported at this time a year ago was for a 21 -percent rise. The 1970 decline was in road expenditures; equipment expenditures rose 4 percent. For 1971, road expenditures are scheduled to increase more than 28 percent while
equipment investment is to be reduced moderately. The number of freight cars on order at the end of 1970 was only about three-fifths the number a year earlier.

Airlines plan a spending cut of 22 percent in 1971, following an increase of equal magnitude last year. The shift reflects in part the sharp deterioration in earnings in 1970, which has resulted in cutbacks or postponements in jumbo jet programs. Expenditures by other types of transportation companies show a reverse pattern to the airlines. These carriers expect a 13 -percent rise this year, compared with a 27 -percent decline last year. Pipelines and water transportation companies account for the projected 1971 rise in investment, while trucking firms accounted for the 1970 cutback.

Table 5.-Manufacturers' Evaluation of Their Capacity
[Percent distribution of gross capital assets] ${ }^{1}$


[^4] facilities, taking into account their current and prospective sales for the next 12 months.
2. Includes industries not shown separately.
2. Includes industries not shown separately.
3. Includes machinery, transportation equipment, and fabricated metals industries.

Sources: U.S. Department of Commerce, Office of Business Economics, and the Securities
and Exchange Commission.

Table 6.-Expenditures for New Plant and Equipment by U.S. Business, ${ }^{1}$ 1969-71
[Billions of dollars]

|  | Annual |  |  | Quarterly, unadjusted |  |  |  |  |  |  |  |  |  |  | Quarterly, seasonally adjusted annual rates |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1969 | 1970 | $1971{ }^{2}$ | 1969 |  |  |  | 1970 |  |  |  | 1971 |  |  | 1969 |  |  |  | 1970 |  |  |  | 1971 |  |  |
|  |  |  |  | I | II | III | IV | I | II | III | IV | $\mathrm{I}^{2}$ | II ${ }^{2}$ | $\underset{\text { half }{ }^{2 d} \text { 2 }}{ }$ | I | II |  | IV | I | II | III | IV | $\mathrm{I}^{2}$ | [ ${ }^{2}$ | $\underset{\text { half }}{ }{ }^{2}$ |
| All industries. <br> Manufacturing industries <br> Durable goods. | $\left\lvert\, \begin{aligned} & 75.56 \\ & 31.68 \\ & \hline \end{aligned}\right.$ | $79.71$ | $1\|83.13\|_{1}$ | 16.04 | 18.81 | 19.25 | 21.46 | 17.47 | 20.33 | 20.26 | 21.66 | 17.96 | 20.89 | 44.27 | 72.52 |  | 77.84 | 77.84 | \%88 | 3.22 | \|81.88 | 78.63 | 80.55 | 82.54 |  |
|  |  |  | $\begin{array}{l\|l\|} 5 & 31.86 \\ 0 & 15.40 \end{array}$ | 6.58 | $\begin{aligned} & 7.82 \\ & 3.98 \end{aligned}$ |  |  | $\begin{aligned} & \mathbf{7 . 1 4} \\ & 3.59 \end{aligned}$ |  |  |  |  |  | $\begin{array}{\|r} 17.29 \\ 8.33 \end{array}$ | 29.99 | 31.16 | 33.05 | 32.39 | 32.44 | 32.43 | 32.1530 .98 |  | 30.28 31.44 <br> 14.67 15.45 |  | 84.61 32.76 |
|  |  |  |  | 3.36 |  | 4.03 |  |  | 4.08 | 3.87 | 4.26 |  |  |  | 15.47 | 15.98 | 16.53 | 15.88 | 16.40 | 16.32 | 15. | 14.9 |  |  | 15.70 |
| Primary metals ${ }^{\text {a }}$ | $\begin{aligned} & .23 \\ & .83 \\ & .10 \end{aligned}$ | $\left\lvert\, \begin{aligned} & 3.24 \\ & 1.68 \\ & 1.24 \end{aligned}\right.$ | $\begin{aligned} & 2.90 \\ & 1.46 \end{aligned}$ | .41.23 | . 817 | $\stackrel{.}{45}$ | $\begin{array}{r}.90 \\ .50 \\ \hline 80\end{array}$ |  |  | $\begin{array}{l\|} 78 \\ 43 \\ \hline 0 \end{array}$ | $\begin{aligned} & .95 \\ & .47 \\ & .47 \end{aligned}$ | $\begin{aligned} & .63 \\ & .30 \\ & .30 \end{aligned}$ | $\begin{aligned} & .76 \\ & .38 \\ & .8 \end{aligned}$ | . 7 | $\begin{aligned} & 3.37 \\ & 1.98 \end{aligned}$ | $\begin{aligned} & 3.31 \\ & 1.91 \end{aligned}$ | 3 |  | $\begin{aligned} & 3.28 \\ & 1.72 \end{aligned}$ | $\begin{gathered} 3.15 \\ 1.73 \\ 1.73 \end{gathered}$ | $\begin{aligned} & 3.21 \\ & \text { 1. } 67 \end{aligned}$ | $\left.\begin{aligned} & 3.31 \\ & 1.60 \end{aligned} \right\rvert\,$ | 3.01 |  |  |
| Blast furnace, st |  |  |  |  |  |  |  |  |  | $\begin{array}{\|c} .81 \\ .42 \\ \hline 21 \end{array}$ |  |  |  |  |  |  | 1.80 | $1.70$ |  |  |  |  | $\begin{array}{lll}1.48 \\ 1.14 & 1.53\end{array}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & 1.43 \\ & 1.05 \end{aligned}$ |
| Electrical machinery | $\begin{aligned} & 2.03 \\ & 3.44 \end{aligned}$ | $\begin{aligned} & 2.27 \\ & \mathbf{3 . 4 7} \end{aligned}$ | $\begin{array}{\|} 2.30 \\ 3.44 \end{array}$ | $.39$ | . 80 | . 49 | 1.01 | . 88 | . 93 | . 84 | . 88 | . 67 | . 88 | 1.88 | ${ }_{3.22}^{1.86}$ | 3.34 | $\begin{aligned} & 2.02 \\ & 3.66 \end{aligned}$ | $\begin{aligned} & 2.16 \\ & 3.50 \end{aligned}$ | $\begin{aligned} & 2.25 \\ & 3.62 \end{aligned}$ | $\begin{aligned} & 2.27 \\ & 3.69 \end{aligned}$ | $\begin{aligned} & 2.28 \\ & 3.52 \end{aligned}$ | $\begin{aligned} & 2.27 \\ & 3.12 \end{aligned}$ | $\begin{aligned} & 2.12 \\ & 2.97 \end{aligned}$ | 3.51 | 2.373.61 |
| Machinery, except electric |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transportation equipmen |  | 2.43 | 2.33 | . 59 | . 69 | . 77 | 71 | . 60 | . 68 | . 60 | 55 | . 52 | 58 | 1.23 | 2.76 | 2.73 | 3.00 | 2.60 | 2.74 | 2.71 | 2.29 | 2.04 | 2.37 | 2.33 | 2.32 |
| Motor vehic |  |  | 1.58 | . 18 | . 20 | ..$^{46}$ |  |  |  | 11 | . 13 | . 10 | . 12 | . 29 | $\begin{array}{r}1.57 \\ .88 \\ \hline\end{array}$ | 1.55 | 1.78 | 1.67 | 1.70.67 | $\begin{array}{r}1.85 \\ .58 \\ \hline\end{array}$ | 1.54.48 | 1.29.46 | ${ }^{1.638}$ |  | $\xrightarrow{1.57}$ |
| Aircraft |  |  |  |  |  |  | . 19 | .14 | . 14 | .12 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stone, clay and glass | 1.073.44 | $\xrightarrow{.99}$ | 1.03 | .$^{.23}$ | . 88 | . 84 | 1.02 | . 76 | . 27 | . 82 |  | . 71 | . 827 | 1.89 | 1.03 | 3. 45 | 3. 50 |  |  | (15 1. | 3.50 |  |  |  | $\begin{aligned} & 1.05 \\ & 3.57 \end{aligned}$ |
| Other durables ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  | . 87 |  | . 94 |  |  |  |  |  |  | 52 | 3.45 |  |  | 3. 27 |  |  |  |  |
| Nondurable goods. | 15.72 | 16.15 | 16.45 | 3.22 | 3.84 | 4.12 | 4.53 | 3.56 | 4.07 | 4.12 | 4.40 | 3.46 | 4.03 | 8.96 | 14.52 | 15.18 | 16.52 | 16.50 | 16.05 | 16.11 | 16.40 | 16.05 | 15.62 |  | 17.06 |
| Food including | $\begin{array}{r}  \\ 2.59 \\ .63 \\ 1.58 \\ 3.10 \end{array}$ | $\left\lvert\, \begin{aligned} & 2.84 \\ & .56 \\ & 1.65 \\ & 3.44 \end{aligned}\right.$ | $\begin{aligned} & 2.95 \\ & 1.53 \\ & 1.41 \\ & 3.45 \end{aligned}$ | $\begin{gathered} .54 \\ .13 \\ .31 \\ .37 \end{gathered}$ | $\begin{aligned} & .64 \\ & .16 \\ & .40 \end{aligned}$ | $\begin{array}{r} .68 \\ .17 \\ .41 \end{array}$ | $\begin{array}{r} 73 \\ .16 \\ .46 \end{array}$ | $\begin{array}{r} .67 \\ .13 \\ .37 \\ 76 \end{array}$ | . 74 | . 72 | . 71 | . 62 | 67 | 1.67 | 2.45 |  | 2.68 | 2.86 | 3.00 | 2.80 | 2.80 | 2.79 |  | 2.54 | 3.24 |
| Textile |  |  |  |  |  |  |  |  | . 15 | . 14 | . 14 | 12 | . 13 | 29 | . 59 | ${ }^{1} .63$ | 1. | ${ }^{.61}$ | . 58 | ${ }^{\text {. }}$. 58 | 1.55 | . 53 | . 51 | . 49 | . 51 |
| Paper |  |  |  |  |  |  |  |  | . 43 | 42 | 43 | ${ }^{28}$ | . 34 | 1.9 | 1.42 | ${ }_{2}^{1.58}$ | 1.62 | 1.70 | 1.71 | 3. 44 | ${ }^{1.68}$ | 1. 59 | 1.30 | 1.30 | ${ }_{3}^{1.51}$ |
| Chemi |  |  | 3.62 | . 67 | . 76 | . 76 | . 91 |  | 89 | 87 | 92 | 82 | 90 | 1.90 | 3.00 | 2.95 | 3. 19 | 3.22 | 3.32 | 3.44 | 3.67 | 3.32 | 3.60 | 3.46 | 3.71 |
| Petroleum | 5.63 | 5.62 | 5.95 | 1.12 | 1.32 | 1. 49 | 1.68 | 1.14 | 1.38 | 1. 44 | 1. 66 | 1.19 | 1.48 | 3.28 | 5.04 | 5. 41 | 5.98 | 5.98 | 5.15 | 5. 68 | 5. 70 | 5.86 | 5.38 | 6.12 | 11 |
| Rubber- | 1.09 | 94 | . 78 | . 24 | 28 | . 28 | 28 | . 24 | . 25 | . 23 | . 22 | . 17 | . 20 | . 41 | 1.07 | 1.12 | 1.13 | 1.04 | 1.10 | 98 | 0 | . 80 | 79 | . 8 | 77 |
| Other nondurables ${ }^{6}$ | 1.10 |  | 1.21 | 21 | 27 | 32 | 30 | 25 | 25 | 29 | . 31 | 27 | 32 | . 62 | . 94 | 1.11 | 1.24 | 1.09 | 1.18 | 1.00 | 1.10 | 1.15 | 1.26 | 1.27 | 1.16 |
| Nonmanufacturing industr | 43.88 |  |  | 9.45 | 10. | 11.10 | 12.34 | 10.32 | 12.18 | 12.27 | 12.99 | 11.29 | 13.00 | 26.98 | 42.53 | 42.78 | 80 | 45.46 | 78 | 4 | 49.73 | 47.66 | 50.27 | 51.10 | 51.85 |
| Mining | 1.86 | 1.89 | 1.90 | . 42 | . 48 | 47 | . 49 | . 45 | . 47 | . 46 | 50 |  | . 50 | . 96 | 1.83 | 1.88 | 1.89 | 1.85 | 1.92 | 1.84 | 1.86 | 1.94 | 1.85 | 1. 96 | 1.89 |
| Railroad.-- | 1.86 | 1.78 | 1.82 | 38 | . 46 | 49 | 55 | . 42 | . 47 | . 46 | . 43 | . 38 | . 71 | ${ }^{.92}$ | 1.68 | 1.76 | 2. 06 | 1.94 | 1.74 | 1. | 1.96 | 1. 56 | 1. 62 | ${ }^{2} 111$ | 1.79 |
| Air transportation. | 1.51 | 3.03 | 2.36 | ${ }^{.68}$ | ${ }^{66}$ | 40 | 64 | . 78 | ${ }^{80}$ | . 74 | .76 3 | 45 29 | . 71 | 1.20 .74 | 2.89 1.87 | 2.22 | 2.23 | 2.80 | 2.94 | 1.12 | 3. 24 | 3.08 1.22 | 1.80 1.42 | 2.54 | 2. ${ }_{1} 1.42$ |
| Public utilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric. | 8.94 | 10.65 | 13.03 | 1.88 | 2.22 | 2.23 | 2.61 | 2.15 | 2. 59 | 2.79 | 3. 12 | 2.86 | 3. 29 | 6. 88 | 8.62 | 8.71 | 8.98 | $\stackrel{1}{9.36}$ | ${ }_{9.7}^{12}$ | 10.15 | 11.34 | 11.20 | 13.03 | 12.86 | 13.11 |
| Gas and other | 2.67 | 2.49 | 2.40 | . 48 | . 77 | . 80 | 62 | . 39 | . 69 | . 78 |  | . 41 | . 61 | 1.39 | 2.90 | 2.97 | 2.50 | 2.44 | 2.37 | 2.57 | 2.50 | 2.48 | 2.48 | 2.26 | 2.45 |
| Communication. |  | 10.10 | 11.14 | 1.81 | 2.00 | 2.11 | 2.39 | 2.14 | 2.59 | 2.56 |  |  |  |  |  | 7.92 | 8.71 | 8.76 | 9.14 | 10.38 | 10.62 | 10.20 | 28.08 |  |  |
| Commercial and other | 16.05 | 16.59 | 17.22 | 3.41 | 3.97 | 4.07 | 4.60 | 3.76 | 4.26 | 4. 16 |  | ${ }^{0.47}$ | 7.01 |  | (15.00 | 15.67 | 16.78 | 16. 67 | 16.52 | 16.98 | 17.00 | 15.97 | 28.08 |  | 28. |

1. Excludes agricultural business; real estate operators; medical, legal, educational, and cultural service; and nonprofit organizations.
2. Estimates are based on expected capital expenditures reported by business in late January and February 1971. The estimates for the 1st quarter, 2 d quarter and 2 d half of 1971 February 1970 issue of the SURVEY OF CUREENT BUSIEESS Before such adjustments 1971 expenditures were expected to be $\$ 81.33$ billion for all industries, $\$ 31.71$ billion for manufacturing, and $\$ 49.62$ for nonmanufacturing. 3. Includes data not shown separately.
3. Includes guided missiles and space vehicles.
4. Includes guided missiles and space vehicies. except guided missiles and space vehicles.
5. Includes apparel, tobacco, leather, and printing-publishing.

Includes trade, service, construction, finance, and insurance
Note.-Details may not add to totals because of rounding.
Sources: U.S. Department of Commerce, Office of Business Economics, and the Securities and Exchange Commission.

# OBE's End-Use Classiiication of Foreign Trade: 

# The Changing Pattern of U.S. Kxports and Imports Sinee the Xid-1920's 

Almost half of this country's combined export and import trade is now in finished (final) products, compared to less than 20 percent before World War II. This is one of many observations that emerge from an analysis of a new volume of U.S. foreign trade statistics just published by OBE, presenting the only compatible, long-term series of U.S. trade data currently available. The data are presented in terms of broad commodity categories based on a concept of end-use demand.

OvVER the past half century, finished (final) products have accounted for an increasing share of U.S. exports and imports while the relative importance of industrial supplies and materials has declined. The shift became evident in exports soon after World War II, but the shift in imports did not materialize until the start of the past decade.

These are among the developments that emerge from an analysis of a new volume of U.S. foreign trade statistics published by the Office of Business Economics as a supplement to the Survey. The new volume, entitled "U.S. Exports and Imports Classified by OBE End-Use Commodity Categories, 1923-1968," presents the only consistent, long-term series of statistics on U.S. exports and imports currently available. ${ }^{1}$ These data link up directly

[^5]with comparable statistics available currently on a monthly and quarterly basis, thus permitting the changing commodity structure of U.S. trade to be traced over the entire period since the mid-1920's. The brief discussion here utilizes data from the new volume to point up some major commodity shifts since the 1920's in terms of broad end-use categories, and to touch on some aspects of the sharp deterioration in the U.S. trade balance in recent years.

## End-use demand

The U.S. export and import data presented in the new volume are classified into broad commodity categories based on a concept of end-use demand. This classification scheme was originated in the mid-1950's by OBE's balance of payments division. Its aim was to enhance the usefulness of existing foreign trade statistics compiled by the Bureau of the Census, which are organized in terms of the physical nature of commodities and their stage of processing, or in terms of the principal industries producing (supplying) the commodities. OBE's end-use classification is in terms of the principal sectors of the economy using or consuming the commodities. The end-use classification scheme was designed to facilitate analysis of longrun and shortrun changes in trade in terms of market sectors, thus relating trade to economic developments here and abroad.

The end-use data in the new volume represent a comprehensive restructuring, revision, and updating of the historical end-use statistics initially published, in more limited scope, in the
"1963 Balance of Payments," a supplement to the Survey. In addition, several new series have been developed. These include seasonally adjusted quarterly data for principal export and import end-use categories and selected summary commodity groupings. Also shown are data on U.S. trade in recent years, 1965-68, by major countries and world areas in full end-use detail. All tables other than these country/area tables present data over a long span: exports are shown annually 1925-68 and quarterly 1958-68; imports are shown annually 1923-68 and quarterly 1953-68.

OBE's end-use series are constructed from basic data issued by the Bureau of the Census, which has primary responsibility for compiling the official statistics of U.S. merchandise exports and imports. The Census Bureau currently collects foreign trade data on the basis of some 14,000 individual commodity numbers contained in its commodity classification schedules: almost 4,000 in Schedule B, for exports, and more than 10,000 in the Tariff Schedules of the United States Annotated (TSUSA), for imports.

OBE's end-use categories are constructed by assigning each of these 14,000 "building blocks" to one of 228 basic end-use commodity groupings116 for exports, and 112 for importseach of which is identified by a fourdigit code number. These basic fourdigit commodity groupings aggregate into broader intermediate groupings, identified by three-digit and two-digit codes. The intermediate groupings, in turn, combine at the broadest level into

## U.S. Exports and Imports

by principal end-use commodity categories


U.S. Department of Commerce, Office of Business Economics


the principal one-digit end-use cate-gories-seven for exports, six for imports. All 228 commodity groupings, including the principal end-use categories shown below, are contained in the supplement.

Foods, feeds, and beverages
Industrial supplies and materials
Capital goods, except automotive
Automotive vehicles, parts, and engines
Consumer goods (nonfood), except automotive
Special category (military-type goods)-exports only
All other: exports, n.e.c., and reexports; imports, n.e.s.

The data presented in the new volume are based directly on the Census Bureau trade statistics and are not adjusted to a balance of payments basis; such adjustment would entail excluding military aid and other military exports and imports of the Defense Department, and various other adjustments. This was not done because the necessary commodity detail is lacking or, in the case of Defense Department military shipments, is not identifiable for security reasons.

## Growth and Changing Pattern of U.S. Foreign Trade

During the near-50-year period covered by the new volume, the value of U.S. merchandise trade has undergone a huge expansion, allied to the even faster growth of world trade as a whole. U.S. exports rose from less than $\$ 5$ billion in 1925 to more than $\$ 341 / 2$ billion in 1968 (more than $\$ 43$ billion in 1970), and imports rose from $\$ 4$ billion to more than $\$ 33$ billion ( $\$ 40$ billion in 1970). These increases in value reflect gains in both volume and prices.

The strong growth in both exports and imports and the sharp shift in the commodity structure of our trade are seen in table 1. The share of finished products in our total combined export and import trade was just under 20 percent before the war. It rose to an average 31 percent in the 1946-58
period and continued to rise in the following years, reaching almost onehalf ( 47.4 percent) by 1970 . The shift in exports, which occurred earlier than that in imports, was dominated by sharply accelerated shipments of capital equipment, though military goods also played a role. Once started, the shift of imports toward finished products proceeded with greater vigor than the shift of exports.

Table 1 also shows that the increase in the finished products share of total imports has involved all three major categories of finished products-consumer goods (nonfood), automotive products, and capital equipment. In ex-
ports, by contrast, the finished goods share expansion was essentially confined to capital goods, although the United States-Canadian Automotive Products Trade Act of 1965 resulted in a strong rise in automotive exports to Canada (and an even stronger increase in automotive imports from Canada). Even so, automotive exports to all markets have since 1965 accounted tor a share of total exports little changed from the 8 -per cent share in the prewar period, as the share of automotive exports to markets outside Canada has evidenced a marked decline during the postwar period. The share of other nonfood consumer goods in total exports is also

Table 1.-Value and Share of Principal End-Use Categories in U.S. Foreign Trade Prewar and Postwar Periods

| End-use category | Prewar period |  |  |  | Postwar period |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Average } \\ & 1925-29 \end{aligned}$ |  | $\begin{gathered} \text { Average } \\ \text { 1930-39 } \end{gathered}$ |  | Average 1946-58 |  | $\begin{gathered} \text { A verage } \\ 1959-65 \end{gathered}$ |  | Average 1966-70 |  | 1970 |  |
|  | Million $\$$ | $\%$ of total | Million \$ | \% of total | $\begin{aligned} & \text { Mil- } \\ & \text { lion } \$ \end{aligned}$ | $\begin{aligned} & \text { \% of } \\ & \text { total } \end{aligned}$ | Million \$ | $\begin{aligned} & \% \text { of } \\ & \text { total } \end{aligned}$ | $\begin{aligned} & \text { Mil- } \\ & \text { lion } \end{aligned}$ | $\begin{aligned} & \text { \% of } \\ & \text { total } \end{aligned}$ | $\begin{aligned} & \text { Mil- } \\ & \text { lion } \$ \end{aligned}$ | $\% \text { of }$ total |
| EXPORTS <br> Total exports and reexports, including military grant-aid- |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4,990 | 100.0 | 2,604 | 100.0 | 14,974 | 100.0 | 22,650 | 100.0 | 35, 584 | 100.0 | 43,226 | 100.0 |
| Finished (final) products, including special category (militarytype goods) | 1, 238 | 24.8 | 764 | 29.3 | 6,520 | 43.5 | 10,319 | 46.6 | 18,203 | 51.2 | 22, 132 | 51.2 |
| Capital goods, except automotive, excluding special category (military-type goods) | 508 | 10.2 | 358 | 13.7 | 13,568 | 23.8 | 6,370 | 28.1 | 11,318 | 31.8 | 14,366 | 38. 2 |
| Automotive vehicles, parts, engines | 421 | 8.4 | 217 | 8.9 | 1,048 | 7.0 | 1,438 | 6.3 | 3,226 | 9.1 | 3, 652 | 8.4 |
| To Canada................- | n.a. |  | n.a. |  | 315 | 2.1 | 525 | 2.8 | 2,123 | 6.0 | 2,474 | 5.7 |
| To all other areas.---..-- | n.a. |  | n.a. |  | 733 | 4.9 | 913 | 4.0 | 1, 103 | 3.1 | 1,178 | 2.7 |
| Consumer goods (nonfood), except automotive. | 303 | 6.1 | 172 | 6.6 | 1,120 | 7.5 | 1,539 | 6.8 | 2,364 | 6.6 | 2,745 | 6.4 |
| Special category (militarytype goods) | 6 | . 1 | 17 | . 7 | 1784 | 5.2 | 973 | 4.3 | 1,295 | 3. 6 | 1,369 | 3. 2 |
| Industrial supplies and materials.- | 2,806 | 56.2 | 1,477 | 56.7 | 5,735 | 38.3 | 7,833 | 34.6 | 11, 222 | 31.5 | 13,767 | 3.18 |
| Foods, feeds, and beverages. | 825 | 16.5 | 304 | 11.7 | 2,334 | 15.6 | 3,907 | 17.2 | 5,163 | 14.5 | 5,826 | 19.5 |
| All other ${ }^{2}$ | 123 | 2.5 | 60 | 2.8 | ${ }^{1} 385$ | 2.6 | 591 | 2.6 | 996 | 2.8 | 1,502 | 3.5 |
| IMPORTS |  |  |  |  |  |  |  |  |  |  |  |  |
| Total general imports...........-....... | 4,267 | 100.0 | 2, 142 | 100.0 | 9,864 | 100.0 | 17, 064 | 100.0 | 32,348 | 100.0 | 39,963 | 100.0 |
| Finished (final) products | 474 | 11.1 | 222 | 10.4 | 1,060 | 10.7 | 3,812 | 22.3 | 12,420 | 38.4 | 17,288 | 43.8 |
| Capital goods, except automotive | 26 | . 6 | 15 | .7 | 210 | 2.1 | 846 | 5.0 | 2,860 | 8.8 | 3,782 | 9.5 |
| Automotive vehicles, parts, engines. | 2 | (*) | 1 | (*) | 108 | 1.1 | 668 | 3.9 | 4,027 | 12.4 | 5,955 | 14.9 |
| From Canada | 1 | (*) | (*) ${ }^{1}$ | (*) | 4 | ${ }^{*}{ }^{*}$ | 60 | . 4 | 2,441 | 7.5 | 3, 584 | 9.0 |
| From all other areas...-.-- | , | (*) | 1 | (*) | 104 | 1.1 | 608 | 3.6 | 1,586 | 4.9 | 2,371 | 5.9 |
| Consumer goods (nonfood), except automotive. | 446 | 10.5 | 206 | 9.6 | 742 | 7.5 | 2,298 | 13.5 | 5,533 | 17.1 | 7,551 | 18.9 |
| Industrial supplies and materials.- | 2,803 | 65.7 | 1,281 | 59.8 | 5,805 | 58.9 | 8,854 | 51.9 | 13,491 | 41.7 | 15, 117 | 37.8 |
| Foods, feeds, and beverages....-. - | 945 | 22.1 | 590 | 27.5 | 2,740 | 27.8 | 3,607 | 21.1 | 5, 150 | 15.9 | 6, 158 | 15.4 |
| All other ${ }^{2}$ | 44 | 1.0 | 49 | 2.8 | 259 | 2. 6 | 791 | 4.6 | 1,287 | 4.0 | 1,399 | 8. 5 |

*Less than $\$ 500,000$, or less than 0.05 percent. $\quad$ N. $\mathrm{a} .=$ Not available.

1. After adjustment for statistical comparability. Data on special category (military-type goods), capital goods (except automotive), and all other (exports, n.e.c., and imports, n.e.s.) as published in the supplement and in other data sources for the years 1951-57 are not comparable with earlier or later periods. Estimates of a reasonably correct order of magnitude are shown here for these 3 categories to bring the period 1946-58 into approximate comparability with the other periods shown in this table.
"Imports, n.e.s." (low-value shipments, U.S. goods returned, and miscellaneous special transactions).
NOTE.-Details may not add to totals because of rounding.
little changed from the prewar figure of about 6 percent.

Capital goods now account for onethird of total exports, compared to less than 15 percent in prewar years. Capital goods exports continue to show a large surplus over corresponding imports, which have grown from less than 1 percent of total imports before the war to almost 10 percent in 1970. The growth rate of capital goods im-ports-proceeding from a very small base-was very rapid in the 1950's and early 1960's but has eased noticeably since 1966 (chart 12).

The growing importance of finished (final) products in U.S. exports has occurred largely at the expense of industrial supplies and materials. In the case of imports, the growth of the
finished products share has been accompanied by a decline not only in the supplies and materials share but also in the foodstuffs share.

The supplies and materials share of exports fell from 56 percent in the prewar period to 38 percent in 1946-58 and 32 percent in 1970. Imports of industrial materials averaged above 60 percent of total imports in the prewar years and above 50 percent into the 1960's; the share then dropped to 42 percent in the last half of the 1960 's and to 38 percent in 1970.
The share of foods, feeds, and beverages in total exports has fluctuated narrowly between 12 and 17 percent during the long span of years shown in table 1. The share of foodstuffs in imports, on the other hand, declined from 28 percent in the 1930's and in

1946-58, to 21 percent in the early 1960's, and to less than 16 percent thereafter. Chart 12 shows that the growth pattern of foodstuffs imports has been smoother than that of exports. This probably reflects the fact that much of our food and beverage imports consists of commodities not grown, or grown in insufficient quantity, in the United States-coffee, sugar, cocoa, etc. The demand for such commodities presumably grows with inceases in U.S. population and incomes. The movement of U.S. exports of foods and feeds, on the other hand, is more volatile, being largely subject to world climatic conditions and government policies which influence supplies of competing nations, the demands of importing nations, and world prices.

Table 2.-U.S. Merchandise Trade by Principal End-Use Categories, by Developed and Developing Countries

| [Millions of dollars] |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1965 |  |  | 1968 |  |  | 1970 |  |  |
|  | Exports | Imports | Balance | Exports | Imports | Balance | Exports | Imports | Balance |
| GLOBAL |  |  |  |  |  |  |  |  |  |
| Total, excluding military grant exports. Total, including military grant exports.. | 26,742 $\mathbf{2 7 , 5 2 1}$ | $\begin{aligned} & 21,520 \\ & 21,520 \end{aligned}$ | 5,222 | 34,063 34,636 | 33,226 33,226 | 837 1,410 | 42,662 43,226 | 39,963 39,963 | 2,699 $\mathbf{3 , 2 6 3}$ |
| Foods, feeds, and beverages. | 4,928 | 3,946 | 982 | 4,813 | 5, 271 | -458 | 5,826 | 6, 158 | $-332$ |
| Industrial supplies and materials. | 8,917 | 11, ${ }^{3} \mathbf{0} 4$ | -2, 107 | 11,004 | $\begin{array}{r}14,159 \\ \\ \text { 2 } \\ \hline 80\end{array}$ | -3, 155 | 13,767 14 14 1266 | 15,117 3 3 | -1,350 |
| Capital goods, except automotive-.- | 8,039 6,796 | 1,458 | 6, 6 689 | -11,072 | 2,592 2,58 | 6, 8.292 | $\begin{array}{r}14,366 \\ 11,564 \\ \hline\end{array}$ | 3, 391 | 16,88 7,973 |
| Civilian aircraft, parts, and engines. | 1,077 | -102 | 5,975 | $\stackrel{8}{2}, 327$ | ${ }^{2} 188$ | 2, 139 | 2, 661 | ${ }^{191}$ | 2,470 |
| Automotive vehicles, parts, and engines | 1,929 | 939 | 990 | 3, 453 | 4, 295 | -842 | 3, 652 | 5,955 | -2,303 |
| Canada-recorded value-- | 8688 | 246 | 622 | $\begin{array}{r}2,378 \\ \hline 978) \\ \hline\end{array}$ | (2,618 | $-240$ | 2,474 | -3,584 | $\xrightarrow{-1,(110}$ |
| Other areas ............. - | 1,061 | ${ }_{693}$ | ${ }_{368}^{(639)}$ | -1,075 | 1,677 | -602 | (1,178 | $\stackrel{(2,371}{ }$ | -1,193 |
| Consumer goods (nonfood), except automotive | 1,799 | 3,305 | -1,506 | 2, 334 | 5,375 | -3,041 | 2,745 | 7,552 | -4, 807 |
| Special category (military-type goods) --...... All other ${ }^{3}$ - | 1,229 | (2) | 1,229 | 1,110 | ${ }_{1}^{(2)} 347$ | 1,110 | -1,369 | ${ }_{1}^{(2)} 400$ | 1, 369 |
| DEVELOPED COUNTRIES 4 |  |  |  |  |  |  |  |  |  |
| Total, including military grant exports. | 18,367 | 14,167 | 4,200 | 23.599 | 24,129 | $-530$ | 29,884 | 29,263 | ${ }_{6}^{621}$ |
| Foods, feeds, and beverages...... | 3,173 | 1,498 | ${ }_{-586}^{1,675}$ | 2,890 <br> 787 <br> 782 | 2,146 9 9 | [ $\begin{array}{r}744 \\ -1959 \\ \hline\end{array}$ | -3,839 <br> 988 <br> 88 | 2,640 10 1022 | ${ }_{-640}^{1,199}$ |
| Capital goods, except automotive. |  | - ${ }_{1,429}$ | -4,071 | 7,521 | 2,616 | - $\begin{array}{r}\text { 4, }, 905\end{array}$ | 9,952 | 3,401 | 6,551 |
| Machinery, except consumer-type- | 4,577 | 1,328 | 3,249 | 5,694 | 2,428 | 3,266 | 7,815 | 3, 213 |  |
| Civilian aircraft, parts, and engines. | 4856 | -102 | , 754 | 1,789 | 2, 188 | 1,601 | 2,086 | -189 | 1,897 |
| Automotive vehicles, parts, and engines. | 1,207 | 938 | 269 | 2,708 | 4,290 | -1,582 | 2, 871 | 5,932 | -3,061 |
| Canada-recorded value..... | -868 | 246 | 622 | 2,378 | 2, 618 | -240 | 2,474 | 3, 884 | -1,110 |
|  | ${ }^{(888)}$ | (229) | (699) | (2, 3780 | (2, 318 ) | - ${ }^{(60)}$ | (2, 474) | (8,239) |  |
| Other areas-1....-............- | $\begin{array}{r}339 \\ 1,088 \\ \hline\end{array}$ | 692 2.741 | -353 $-1,653$ | 330 1,438 | -1,672 | $-1,342$ $-2,785$ | 397 1,694 | 2,348 5,668 | $-1,951$ $-3,974$ |
| Consumer goods (nonioad), except aut) | $\begin{array}{r}1,088 \\ \hline 700\end{array}$ | ${ }_{(2)}^{2,71}$ | $\begin{array}{r}-1,653 \\ \hline 700\end{array}$ | $\begin{array}{r}1,438 \\ \hline 679\end{array}$ | ${ }_{(2)}^{4,23}$ |  | 1,675 | ${ }_{\text {(2) }}{ }^{\text {2 }}$ ) 108 | -3, 575 |
| All other ${ }^{3}$-..................-....... | 423 | ${ }^{2} 700$ | -277 | 579 | 1,113 | -534 | 1,071 | 1,100 | $-29$ |
| DEVELOPING COUNTRIES |  |  |  |  |  |  |  |  |  |
| Total, including military grant exports. | 9,155 | 7,353 | 1,802 | 11,036 | 9,097 | 1,939 | 13,342 | 10,700 | 2,642 |
| Foods, feeds, and beverages. | 1,755 | 2,448 | -693 | 1,923 | 3,126 | $-1,203$ | 1,987 | 3,518 | -1,531 |
| Industrial supplies and materials.. | 2,642 | 4, 164 | -1,522 | 3,223 | 4,418 | -1,195 | 3,885 | 4,595 | -710 |
| Capital goods, except automotive. | 2, 539 | 31 | 2,508 | 3,550 | 164 | 3,386 | 4,415 | 381 | 4,034 |
| Machinery, except consumer-type | 2,221 | 31 | 2, 190 | 2,952 | 164 | 2,788 | 3,749 | 379 | 3, 370 |
| Civilian aircraft, parts and engines. | 2,221 | (*) | 2, 221 | ${ }^{2}$ 539 | (*) | 539 | 575 | 2 | 573 |
| Automotive vehicles, parts, and engines | 722 | 1 | 721 | 745 |  | 740 | 780 | 23 | 757 |
| Consumer goods (nonfood), except automotive | 710 | 562 | 148 | 895 | 1,152 | -257 | 1,051 | 1,884 | -833 |
| Special category (military-type goods).......- | 530 | ${ }^{(2)}$ | 530 | 430 | ${ }^{(2)}$ | 430 | ${ }^{1} 794$ | ${ }^{(2)}$ | 794 |
| All other ${ }^{3}$ | 258 | 149 | 109 | 272 | 233 | 39 | 431 | 300 | 131 |

[^6]actions), and "Imports, n.e.s." (low-value shipments, U.S. goods returned, and miscellaneous special transactions) 4. Composed of: Western Europe, Canada, Japan, Australia, New Zealand, and Republic of South Africa.

Note.-Details may not add to totals because of rounding.

## Shifts in the Trade Balance Since 1965

The U.S. merchandise trade surplus dropped from an annual average of $\$ 5.4$ billion in the first half of the 1960's (calculated excluding military grantaid exports) to $\$ 2.6$ billion in the next 5 years, 1966-70. The surplus reached a 31 -year low of $\$ 0.8$ billion in 1968 , when strongly expanding domestic economic activity, strikes and strike threats in domestic metal industries, and sharply increased auto imports under the 1965 United States-Canadian automotive trade agreement all contributed to a sharp rise in imports while exports rose much less strongly. The overall surplus in 1965 was $\$ 5.2$ billion, about equal to the average for the first half of the decade. In 1970 it was $\$ 2.7$ billion, about equal to the 1966-70 average. To trace the commodity structure of these shifts in the trade balance, table 2 shows exports, imports, and the balance for the years 1965, 1968, and 1970. (The commodity and area data in the table reflect exports including military aid because detail on such shipments cannot be separately identified for security reasons.)

The large overall surplus in 1965 reflected our customary strong surplus in capital goods and smaller surpluses in foodstuffs, automotive products, and special category (military-type) goods. These were partly offset by our longterm deficits in industrial supplies and materials and in nonfood consumer goods (except automotive).

The surplus on capital goods has expanded further since 1965 , and the deficit on industrial materials, after deepening in 1968, eased considerably in 1970. But the improvements from 1965 to 1970 in these two major categories were far outweighed by the shifts
from surplus to deficit in foodstuffs and, more conspicuously, automotive products, and by the rapid deepening of the deficit in other nonfood consumer goods.

The surplus in capital goods trade was $\$ 6.6$ billion in 1965 and $\$ 10.6$ billion in 1970 . The $\$ 4$ billion improvement reflected gains of $\$ 2.5$ billion in machinery and $\$ 1.5$ billion in aircraft. However, aircraft exports are volatile, fluctuating with the introduction of new models and the phasing out of older models, and thus cannot be considered a stable component of the capital goods balance.

The deficit in industrial supplies and materials rose from $\$ 2.1$ billion in 1965 to a peak of $\$ 3.2$ billion in 1968 , when heavy inflows of steel from Europe and Japan were recorded. With the arrangement for voluntary steel quotas in 1969, and with heavily cyclical demand for steel in Europe since 1968, the deficit was sharply reduced to $\$ 1.4$ billion in 1970.

The balance in foods, feeds, and beverages switched from a surplus of nearly $\$ 1$ billion in 1965 to a deficit of about $\$ 0.3$ billion in 1970, despite record exports of foods and feeds last year. The deterioration since 1965 resulted from strongly rising imports of meats, alcoholic beverages, and specialty foods, augmenting the growth of the more traditional food imports.

The U.S. trade position in automotive products has shifted drasticallyfrom a surplus of nearly $\$ 1$ billion in 1965 to a deficit of $\$ 2.3$ billion in 1970 (about $\$ 2.0$ billion if adjustment is made to eliminate the overvaluation in the import statistics of motor vehicles from Canada; see footnote 1, table 2.) This $\$ 3$ billion adverse shift reflected a swing from surplus to deficit in our automotive trade balance with Canada
and a worsening of the deficits with Europe and Japan. The deterioration of the balance with Canada principally reflects the impact of the 1965 automotive trade agreement, which induced U.S. auto manufacturers to expand existing, and develop new production facilities in Canada. The deterioration in automotive trade with the other industrial countries largely reflects the success of the small car in the U.S. market, while U.S. automotive exports continue to be faced with formidable tariff and nontariff barriers which have long impeded sales in foreign markets.

The trade balance in nonfood consumer goods (except automotive) also deteriorated by more than $\$ 3$ billion between 1965 and 1970-from a deficit of $\$ 1.5$ billion to one of $\$ 4.8$ billion. Imports grew twice as fast as exports during the period-at an average annual rate of 18 percent compared with 9 percent. The increasing U.S. demand for imported footwear, apparel, radio and television sets, motorcycles, and a host of other consumer items reflects not just highly competitive prices but aggressive marketing by foreign producers and evidently a growing preference by American consumers for foreign products.

The recent deterioration in the overall U.S. trade balance has been entirely with the developed countries; table 2 shows that our trade balance with the developing countries has actually shown a very moderate improvement. Among the latter group of countries, we have improved our trade position in industrial supplies and materials, capital goods (and military goods) and, to a lesser extent, in automotive products. These improvements have outweighed the effect of a worsening deficit in toodstuffs and a swing from surplus to deficit in other nonfood consumer goods.

# Plant and Equipment Expenditures by Foreign Affiliates of U.S. Corporations-Revised Estimates for 1970 and 1971 

Foreign affiliates of U.S. corporations are provisionally estimated to have increased plant and equipment expenditures 22 percent in 1970 to a level of $\$ 13.2$ billion, and are planning a 16 -percent increase to $\$ 15.3$ billion in 1971 . The growth in both years is centered in spending by manufacturing affiliates in the developed areas.

PROPERTY, plant, and equipment expenditures by U.S. firms' foreign affiliates are provisionally estimated to have risen 22 percent in 1970 to a level of $\$ 13.2$ billion. An increase of 16 percent is expected in 1971, with total outlays reaching $\$ 15.3$ billion. The strength of spending growth in both years is primarily related to heavy expenditures by manufacturing affiliates in the developed countries, particularly in the European Economic Community.

These estimates are based on the semiannual survey taken by the Office of Business Economics in December 1970; the survey covered a sample of about 450 large U.S. corporations with approximately 4,500 foreign affiliates.

The current estimate of 1970 spending is significantly higher than the projection made 6 months earlier, when spending was expected to rise by only 16 percent to $\$ 12.5$ billion. Petroleum affiliates now report a 3percent rise in spending last year compared with the 4 -percent reduction they projected 6 months earlier. The change is related primarily to accelerated tanker construction and steppedup development of facilities in Europe and the Far East. In addition, manufacturers of transportation equipment
and machinery now estimate significantly higher spending than they indicated previously.

Spending in 1971 is $\$ 0.5$ billion higher than previously projected, but the percentage increase in 1971 is slightly smaller because of the upward revision of the 1970 figure. The 1971 plans of petroleum affiliates have been raised substantially since the previous survey, while those of manufacturing affiliates, especially in Canada and Latin America have been reduced slightly.
In dollar terms, the growth of affiliates' spending from 1969 to 1971 is expected to be $\$ 4.5$ billion, the largest 2-year increase since the initiation of
the survey in 1957. The high level of spending in 1970 was no doubt a factor in the large outflow of direct investment funds last year (reported in "The U.S. Balance of Payments: Fourth Quarter and Year 1970 " elsewhere in this issue). The increase in plant and equipment expenditures planned for 1971, if realized, will also lead to large capital outflows, particularly with lower long-term interest rates in the United States. On the other hand, the use of foreign funds will be encouraged by the easing of conditions in the Eurobond market and by limitations on the use of U.S. funds set by the Office of Foreign Direct Investments (although the program was relaxed somewhat at yearend).

Expenditures for Plant and Equipment by Foreign Affiliates of U.S. Companies


Note.-1970 obtained by multiplying 1969 by change in " 0 " estimate. 1971 obtained by multiplying 1970 by change in " $B$." estimate. See note to table 2.
U.S. Department of Commerce, Otfice of Business Economics

- Expected

71-3-13

## Industry pattern

Manufacturing affiliates are estimated to have increased expenditures by 39 percent to $\$ 6.9$ billion in 1970 . If current estimates are confirmed, these affiliates will have increased spending $\$ 1.9$ billion, by far the largest yearly dollar gain for any industry in the history of the plant and equipment survey. While manufacturing in all major areas showed sizable increases, growth was particularly strong in the European Economic Community and Japan. Estimates for 1971 indicate an increase of 17 percent to a level of $\$ 8.1$ billion, more than double the level in 1965. Manufacturing affliates in Germany are planning a 55 -percent increase.

Manufacturers of machinery show large percentage increases in both 1970 and 1971. They are estimated to have increased spending by 44 percent in 1970 to $\$ 1.9$ billion and plan spending $\$ 2.6$ billion in 1971, a 32 -percent increase. Both years show sharp increases in spending by computer manufacturers in France, Germany, and Japan, countries where demand is being stimulated
by the fast growth and increasing sophistication of business. However, not all of the increases registered by computer manufacturers represent actual expansion of plant capacity since these affliates count as part of their capital expenditures the cost of machinery acquired or produced for leasing to others.

Manufacturers of transportation equipment are estimated to have spent $\$ 1.1$ billion in 1970, 37 percent more than in 1969; the increase mainly reflected outlays by auto manufacturers in Canada and Germany. An increase of 22 percent is projected for 1971. Spending in Germany is again expected to rise steeply, while auto manufacturers in Canada plan to deciease spending.

Affiliates in the chemical industry reported a 22 -percent increase in 1970 spending to a level of $\$ 1.4$ billion, following a 9 -percent decrease in 1969. Outlays rose in Germany, the Netherlands, Belgium, the United Kingdom, and Japan. In 1971 a modest 3-percent increase is planned, concentrated in Germany, the United Kingdom, and Spain.

Affiliates in the "other manufacturing" category increased spending by 48 percent in 1970 to $\$ 2.6$ billion and plan a 12 -percent increase to $\$ 2.9$ billion in 1971. The sharp rise in 1970 was due largely to expenditures by primary and fabricated metals producers in Germany, the Netherlands, Australia, and the Middle East. The 1971 increase reflects expansion by primary and fabricated metals producers in the United Kingdom and Australia, and by miscellaneous manufacturers, primarily those producing photographic and photocopy equipment, in the United Kingdom and Canada.

Affiliates in the petroleum industry are estimated to have increased spending 3 percent in 1970 to $\$ 3.8$ billionthe smallest percentage increase among the major industries. In 1971, however, they plan a 13 -percent rise to $\$ 4.2$ billion. Expenditures in Libya were reduced sharply in 1970, and further cuts are expected in 1971. The small net increase in total spending in 1970 is due to spending by affiliates in Italy, Japan, and other Far East countries. Substantial increases in 1971 are planned

Table 1.-Estimates of Plant and Equipment Expenditures by Foreign Affiliates of U.S. Corporations, Actual and Projected, by Percent Change and Amount ${ }^{1}$

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Industry, area and schedule} \& \multicolumn{8}{|c|}{(Percent change)} \& \multicolumn{9}{|c|}{(Billions of dollars)} \\
\hline \& \multicolumn{4}{|c|}{Actual} \& \multicolumn{2}{|l|}{Current projection \({ }^{2}\)} \& \multicolumn{2}{|l|}{Prior projec-
tion \(^{3}\)} \& \multicolumn{5}{|c|}{Actual} \& \multicolumn{2}{|l|}{Current projection \({ }^{2}\)} \& \multicolumn{2}{|l|}{Prior projection \({ }^{3}\)} \\
\hline \& 1966 \& 1967 \& 1968 \& 1969 r \& 1970 \& 1971 \& 1970 \& 1971 \& 1965 \& 1966 \& 1967 \& 1968 \& \(1969{ }^{\text {r }}\) \& 1970 \& 1971 \& 1970 \& 1971 \\
\hline Total \& 16 \& 7 \& 1 \& 15 \& 22 \& 16 \& 16 \& 18 \& 7.4 \& 8.6 \& 9.3 \& 9.4 \& 10.8 \& 13.2 \& 15.3 \& 12.5 \& 14.8 \\
\hline Mining and smelting. By industry \& 25 \& 17 \& 12 \& 9 \& \& 20 \& 12 \& 26 \& . 6 \& . 8 \& . 9 \& 1.0 \& 1.1 \& 1.2 \& 1.5 \& 1.3 \& 1.5 \\
\hline Petroleum.......... \& 11 \& 19 \& 10 \& 10 \& 3 \& 13 \& -4 \& 3 \& 2.3 \& 2.5 \& 3.0 \& 3.3 \& 3.6 \& 3.8 \& 4.2 \& 3.5 \& 3.6 \\
\hline Manufacturing \& 18 \& -1 \& -7 \& 18 \& 39 \& 17 \& 32 \& 26 \& 3.9 \& 4.6 \& 4.5 \& 4.2 \& 5.0 \& 6.9 \& 8.1 \& 6.5 \& 8.3 \\
\hline Chemicals. \& 21 \& 16 \& 0 \& \(-9\) \& 22 \& 3 \& 28 \& 28 \& . 9 \& 1.0 \& 1.2 \& 1.2 \& 1.1 \& 1.4 \& 1.4 \& 1.4 \& 1.8 \\
\hline Machinery - -............ \& 19 \& - \({ }^{4}\) \& -7 \& \({ }_{29}^{32}\) \& \(\stackrel{44}{37}\) \& 32 \& 38 \& \(\stackrel{36}{8}\) \& . 9 \& 1.0 \& 1.1 \& 1.0 \& 1.3 \& 1.9 \& \({ }^{2.6}\) \& 1.8 \& \({ }^{1} .4\) \\
\hline Other manufacturing -..... \& 21 \& -7 \& \(-6\) \& \(\stackrel{27}{29}\) \& 48 \& 12 \& 40 \& 30 \& 1.3 \& 1.5 \& 1.4 \& 1.3 \& 1.7 \& 2.6 \& 2.9 \& 2.4 \& 3.1 \\
\hline Other industries.. \& 14 \& 10 \& 3 \& 23 \& 31 \& 13 \& 20 \& 20 \& . 7 \& . 7 \& . 8 \& . 8 \& 1.0 \& 1.4 \& 1.5 \& 1.2 \& 1.4 \\
\hline Canada Byarea \& \& -5 \& \& \& \& 2 \& 16 \& 7 \& 18 \& 2.4 \& \& 21 \& 23 \& 2.7 \& 28 \& 2.7 \& \\
\hline Latin American Republics and other Western Hemisphere- \& 2 \& 17 \& 29 \& 12 \& 7 \& -5 \& -1 \& 10 \& 1.1 \& 1.1 \& 1.3 \& 1.6 \& 1.9 \& 2.0 \& 1.9 \& 1.9 \& 2.0 \\
\hline Europe-................................................ \& 23 \& 12 \& -14 \& 20 \& 37 \& 27 \& 30 \& 25 \& 2.6 \& 3.3 \& 3.6 \& 3.1 \& 3.7 \& 5.1 \& 6.5 \& 4.9 \& 6.1 \\
\hline European Economic Community \& 31 \& 15 \& -19 \& 20 \& 42 \& 35 \& 33 \& 35 \& 1.4 \& 1.9 \& 2.1 \& 1.7 \& 2.0 \& 2.9 \& 4.0 \& 2.7 \& 3.6 \\
\hline Other, including United Kingdom. \& 15 \& 8 \& -7 \& 19 \& 30 \& 16 \& 25 \& 12 \& 1.2 \& 1.4 \& 1.5 \& 1.4 \& 1.7 \& 2.2 \& 2.5 \& 2.1 \& 2.4 \\
\hline Other areas.. \& 3 \& 9 \& 17 \& 15 \& 20 \& 24 \& 10 \& 21 \& 1.9 \& 1.9 \& 2.1 \& 2.5 \& 2.9 \& 3.4 \& 4.2 \& 3.1 \& 3.8 \\
\hline By OFDI schedule \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline All schedules \({ }^{\text {S }}\) S. \({ }^{\text {S }}\) \& \(\begin{array}{r}12 \\ 3 \\ \hline\end{array}\) \& 12 \& 3
24
24 \& 16
17 \& \(\stackrel{24}{14}\) \& 19 \& 16
2
2 \& 21
10 \& 5.6 \& 6.3 \& 7.0
2.0 \& 7.2
2.4 \& \begin{tabular}{l}
8.4 \\
2.9 \\
\hline 1
\end{tabular} \& 10.5
3.3

3 \& $\begin{array}{r}12.5 \\ 3.5 \\ \hline\end{array}$ \& | 9.7 |
| :--- |
| 3.0 | \& 11.7

3.3 <br>
\hline Schedule B. \& 4 \& 12 \& 8 \& 14 \& $\stackrel{27}{27}$ \& 18 \& 22 \& 18 \& 2.0 \& 2.1 \& 2.4 \& 2.6 \& 2.9 \& 3.7 \& 4.4 \& 3.5 \& 4.1 <br>
\hline Schedule C. \& 30 \& 13 \& $-16$ \& 18 \& 33 \& 33 \& 26 \& 33 \& 1.8 \& 2.4 \& 2.7 \& 2.2 \& 2.6 \& 3.5 \& 4.7 \& 3.3 \& 4.4 <br>
\hline
\end{tabular}

[^7]for Indonesia, Japan, the Middle East, and the European Economic Community. However, a major portion of the increase is going into the expansion
of tanker operations, reflecting continuing uncertainty over the future of the Suez Canal and the increasing cost of leasing tankers.

Expenditures by affiliates engaged in mining and smelting are estimated to have increased spending by 10 percent last year and are expected to rise 20

Table 2.-Estimates of Plant and Equipment Expenditures by Foreign Affiliates of U.S. Corporations-Summary of Surveys ${ }^{1}$

$r$ Revised.

1. A. Estimated in June of previous year. B. Estimated in December of previous year. C. Estimated in Jume of current year. D. Estimated in December of current year. E. Actual reported in June of following year The most recent figures for 1970 and 1971 (columns 1970
(D) and 1971 (B) in tables 2-4) are not necessarily the best estimates of the actual expenditures likely to be made in these years Better indications of year-to-year changes are likely to be obtained by comparing an estimate for a given year with that made in the corresponding
survey for the previous year-for example, 1970 (D) versus 1969 (D)-in order to adjust for systematic reporting bias. The projections for 1970 and 1971 in table $\begin{aligned} & \text { were derived on thal }\end{aligned}$ to obtain the 1970 adjusted estimate. For 1971, the change in the (B) estimate (1971B/1970B) was applied to the adjusted estimate for 1970. (For further discussion see the technical note on page 46 of the March 1969 issue of the Survey.)

Source: U.S. Department of Commerce, Office of Business Economics.
percent to $\$ 1.5$ billion in 1971. The gains in both years are concentrated in Canada, Australia, and Indonesia, where many affiliates are developing nickel ore and bauxite deposits. Spending in Latin America shows sharp reductions in both years, which may be associated with the deterioration of the investment climate in countries that are traditional suppliers of ores.

Affiliates in the "other industry" category, which includes those engaged in trade, leasing and finance, are estimated to have increased outlays 31 percent in 1970 to $\$ 1.4$ billion, and plan an increase of 13 percent in 1971 to $\$ 1.5$ billion. Increases are especially large for affiliates in Canada, the United Kingdom, Spain, and the European Economic Community.

## Geographic pattern

Largely as a result of spending by affiliates in the EEC countries, capital outlays in Europe are estimated to have increased 37 percent in 1970 to $\$ 5.1$ billion, and are expected to increase by 27 percent this year to $\$ 6.5$ billion. The increases in both 1970 and 1971 in the EEC reflect increased spending by manufacturing affiliates in Germany, the Netherlands, and France, as well as by affiliates engaged in petroleum refining in France, Germany, and Italy.

Increases in European countries outside the EEC are due to higher outlays by manufacturing affiliates, particularly in the United Kingdom and Spain. In 1971, development of oil sources in the North Sea is also contributing to the increase in outlays.
Spending by affiliates in Latin America increased 7 percent in 1970 to $\$ 2.0$ billion, but is expected to total only $\$ 1.9$ billion in 1971 . The 1970 increase was attributable to spending by petroleum affiliates in Venezuela and manufacturing affiliates in Argentina and Mexico. Manufacturing affiliatesprincipally those in Brazil, Argentina and Mexico-expect to increase spending in 1971, but cuts are planned by affiliates in mining and smelting and in petroleum. A growing share of capital spending in Latin America is in manufacturing rather than in the extractive industries.
Spending in Canada is estimated to have increased 18 percent in 1970 to $\$ 2.7$ billion and is expected to increase 2 percent to $\$ 2.8$ billion in 1971. All major industry groups showed gains in 1970 with manufacturing showing the largest percentage and dollar increases. In 1971, however, manufacturing affiliates, particularly producers of transportation equipment, plan to reduce expenditures. Petroleum affiliates also expect spending to decline, but those in mining and
smelting and "other industries" expect gains.

Affiliates in "other areas" increased their expenditures by 20 percent in 1970 to $\$ 3.4$ billion and plan to spend $\$ 4.2$ billion in 1971, a 24 -percent increase. There are noticeable increases in both years for manufacturers of machinery in Japan and of primary and fabricated metals in Australia and the Middle East. Affiliates in mining and smelting also show large increases.

Classified according to the country schedules established by the Office of Foreign Direct Investments, the largest increases in 1970 and 1971, in both dollar and percentage terms, are by affiliates in Schedule C countries (including most of continental Western Europe and South Africa) for which controls on capital outflows from the United States are strictest. These affiliates increased spending 33 percent last year to $\$ 3.5$ billion, and expect a similar increase this year to $\$ 4.7$ billion. Manufacturing and petroleum affiliates in the EEC show particularly large increases in both years. The aim of the investment controls under the OFDI program has, for the most part, been to limit use of U.S. funds for investments abroad, not to reduce expansion by foreign affiliates. To the extent that fixed asset investment can be financed by borrowing

Table 3.-Estimates of Plant and Equipment Expenditures by Foreign Affiliates of U.S. Corporations by OFDI Schedule Area and IndustrySummary of Surveys [Millions of dollars]

| Schedule | 1966 | 1967 | 1968 | 1969 |  | 1970 |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | E | E | E | D | E ${ }^{\text {r }}$ | A | B | C ${ }^{\text {+ }}$ | D | A ${ }^{\text {r }}$ | B |
| All schedule, total ${ }^{1}$. | 6,282 | 7,034 | 7,259 | 8,524 | 8,458 | 9,622 | 10,766 | 10,896 | 10,588 | 11,513 | 12,855 |
| Schedule A. | 1,787 | 1,990 | 2,458 | 2,912 | 2,878 | 3,037 | 3,458 | 3,382 | 3,304 | 3,341 | 3,701 |
| Mining and smelting . | 271 | 333 | 487 | 575 | 576 | 458 | 595 | 601 | 569 | 533 | 559 |
| Petroleum | 574 | 688 | 981 | 1,223 | 1,201 | 1,354 | 1,380 | 1,368 | 1,389 | 1,465 | 1,708 |
| Manufacturing- | 718 | 714 | 705 | 772 | 768 | 866 | 1,055 | 1,012 | 957 | 985 | 1,025 |
| Other industries. | 225 | 255 | 285 | 342 | 333 | 359 | 428 | 400 | 389 | 357 | 409 |
| Schedule B ${ }^{\mathbf{2}}$. | 2,124 | 2,374 | 2,560 | 2,916 | 2,928 | 3,364 | 3,673 | 3,832 | 3,706 | 3,933 | 4,333 |
| Mining and smelting. | 185 | 222 935 | 187 1,116 | 223 1182 | 183 1,163 | 200 1,199 | - 2424 | 276 1,165 | 285 1,062 | 315 1,190 | 393 1,265 |
| Manufacturing | 692 1,153 | 1935 1,113 | 1,116 | 1,182 1,406 | 1, 1,474 | 1,199 1,835 | 1,205 | 1,165 | 1,062 | 1,190 | 1,265 |
| Other industries | 1, 94 | 1, 104 | 1,85 | 1, 104 | 108 | 1, 130 | 2, 169 | 2, 185 | 213 | - 192 | 210 |
| Schedule $\mathbf{C}^{2}$ | 2,371 | 2,670 | 2,241 | 2,696 | 2,651 | 3,221 | 3,635 | 3,684 | 3,577 | 4,240 | 4,822 |
| Mining and smelting | 36 | 33 | 23 | 26 | 33 | 37 | 38 | 44 | 38 | 32 | 46 |
| Petroleum | 612 | 741 | 544 | 699 | 647 | 777 | 829 | 771 | 727 | 892 | 1,029 |
| Manufacturing | 1,538 | 1,697 | 1,459 | 1,709 | 1,698 | 2,127 | 2,454 | 2, 526 | 2,484 | 2,948 | 3,345 |
| Other industries | 185 | 200 | 215 | 262 | 272 | 280 | 314 | 342 | 329 | 368 | 402 |

## ${ }^{r}$ Revised.

1. Does not include Canada. For a listing of the countries in each schedule area, see Foreign Direct Investments Regulation (15 CF R 1000.319 F. R. 49) or reprints of the regulation dated July 20, 1968, Office of Foreign Direct Investments, U.S. Department of Commeree, Washington, D.C. 20230.
abroad, plant and equipment spending is not limited by the OFDI program.

Affiliates in Schedule B countries (including the United Kingdom, Japan, and Australia) increased spending 27
percent in 1970 to $\$ 3.7$ billion and plan an 18 -percent increase to $\$ 4.4$ billion in 1971. Affiliates in Schedule A countries (including most of the less developed countries), for which controls on capital
outflows are most lenient, show the smallest growth. Spending in these countries increased 14 percent in 1970 to $\$ 3.3$ billion, and is expected to increase 7 percent to $\$ 3.5$ billion in 1971.

Table 4.-Estimates of Plant and Equipment Expenditures by Foreign Manufacturing and Petroleum Affiliates of U.S. Corporations by Selected Country-Summary of Surveys
[Millions of dollars]

r Revised.
Source• U.S. Department of Commerce, Office of Business Economics.

# The U.S. Balance of Payments: Fourth Quarter and Year 1970 

The liquidity deficit was $\$ 0.6$ billion in the fourth quarter, about the same as in the third. For the year 1970 there was a sharp improvement in the recorded liquidity balance, but after adjusting for special financial transactions, estimated outflows of U.S. funds to the Eurodollar market, and the 1970 allocation of SDR, the underlying liquidity deficit was $\$ 4.8$ billion, slightly larger than in 1969.

The official reserve transactions balance worsened in the fourth quarter. For the year it shifted to a record deficit of $\$ 9.8$ billion from a $\$ 2.7$ billion surplus in 1969. The change mostly resulted from an easing of monetary conditions in the United States relative to those abroad.

The balance on goods, services, and unilateral transfers improved in 1970, mainly because of a substantial rise in the merchandise trade surplus. However, there were increases in U.S. corporate net capital outflows, in net outflows on U.S. Government grant and capital transactions, and in other private and foreign capital net overflows (other than liquid liabilities).

TTHE U.S. balance of payments on the liquidity basis was in deficit by $\$ 3.8$ billion for the year 1970. This was an improvement of $\$ 3.2$ billion from the $\$ 7.0$ billion deficit in 1969. Excluding the first annual allocation of SDR amounting to $\$ 0.9$ billion, the deficit was $\$ 4.7$ billion in 1970 . In the fourth quarter, the liquidity balance, seasonally adjusted, was in deficit by $\$ 0.6$ billion ( $\$ 0.8$ billion excluding allocations of SDR), a slight improvement from the comparable third quarter balance.

[^8]The balance on the official reserve transactions basis shifted to a record deficit of $\$ 9.8$ billion ( $\$ 10.7$ billion excluding SDR) in 1970 from a surplus of $\$ 2.7$ billion in 1969. In the fourth quarter, it was in deficit by $\$ 3.3$ billion ( $\$ 3.5$ billion excluding SDR), seasonally adjusted, a deterioration of $\$ 1.5$ billion from the third.

## The liquidity balance

The liquidity balance is intended to be a broad indicator of potential pressures on the dollar resulting from changes in our liquidity position, and is measured by changes in U.S. official reserve assets and in liquid liabilities to all foreigners. However, this measure has been distorted by special financial transactions-mostly shifts of funds held by foreign official agencies and by international and regional organizations between liquid and nonliquid categories. Such shifts represent no real change in our underlying position. In 1969, the liquidity balance was also distorted by flows of U.S.funds-mostly unrecordedto the Eurodollar market, which were returned to the United States through the foreign branches of U.S. banks. In 1970, distortions due to such flows were much less important.

Special financial transactions had a favorable impact of $\$ 0.4$ billion on the liquidity balance in 1970 compared with an adverse effect of $\$ 0.6$ billion in 1969 . Outflows of U.S. funds to the Eurodollar market, mostly through unrecorded transactions, apparently dropped steeply from an estimated $\$ 1.9$ billion in 1969 to only $\$ 0.3$ billion in 1970. (Errors and omissions above a "normal" $\$ 1.0$ billion outflow are taken as a rough indicator of such Eurodollar
flows.) These favorable shifts of about $\$ 2.6$ billion, together with the $\$ 0.9$ billion initial SDR allocation, more than accounted for the $\$ 3.2$ billion improvement in the recorded liquidity balance in 1970 . The underlying liquidity deficit in 1970 may have been about $\$ 4.8$ billion, slightly larger than the $\$ 4.5$ billion underlying deficit estimated for 1969 .

Favorable developments in 1970 included a $\$ 1.5$ billion increase in the merchandise trade surplus and a $\$ 0.6$ billion decline in net U.S. purchases of foreign securities. These changes were more than offset by a $\$ 0.7$ billion decline in foreign purchases of U.S. securities, a $\$ 0.5$ billion increase in net outflows of U.S. corporate capital, a $\$ 0.3$ billion increase in outflows through bank-reported claims, a $\$ 0.4$ billion shift in other private capital, and a $\$ 0.5$ billion shift in U.S. Government grants and capital transactions.

In the fourth quarter 1970, special financial transactions had a net negative impact of $\$ 5$ million compared with $\$ 70$ million in the third, and errors and omissions shifted favorably by $\$ 0.8$ billion. Adjusted for these transactions, the underlying liquidity deficit increased $\$ 0.8$ billion. Adverse developments consisted of an $\$ 0.8$ billion shift in bank-reported claims, a $\$ 0.5$ billion reduction in the trade surplus, and a $\$ 0.3$ billion deterioration in U.S. Government grants and capital transactions. These changes were partly offset by a $\$ 0.3$ billion improvement in the balance on services, a $\$ 0.3$ billion reduction in U.S. net purchases of foreign securities, and a $\$ 0.2$ billion reduction in net outflows of U.S. corporate capital.

## The "official" balance

The official reserve transactions balance is intended to be an indicator of immediate exchange market pressures on the dollar during the reporting period. In addition to changes in U.S. official reserve assets, it takes account of changes in both liquid and certain nonliquid liabilities, but only those to foreign official agencies. This measure has been distorted by some of the special financial transactions, although usually to a much smaller extent than the liquidity balance. Shifts of funds by foreign official agencies between deposits in U.S. banks and Eurodollar deposits have also distorted this balance, but information about such shifts is fragmentary.

For the full year 1970, the official reserve transactions balance showed a deterioration of $\$ 12.5$ billion from 1969 , despite the improvement in the recorded liquidity balance. This shift was largely due to a $\$ 14.9$ billion adverse swing in the flow of foreign private liquid funds, from an $\$ 8.7$ billion inflow in 1969 to a $\$ 6.2$ billion outflow in 1970. ${ }^{1}$ The change mostly reflected an easing of monetary conditions in the United States relative to those abroad.

Speculative pressures were limited and exchange markets were relatively quiet in 1970.

Outflows of foreign private liquid funds were $\$ 1.9$ billion in the first quarter, negligible in the second, $\$ 1.5$ billion in the third, and $\$ 2.9$ billion in the fourth. They reflected the reduction by U.S. banks in liabilities to their foreign branches. Mainly as a result of the large deterioration in the flow of foreign private funds in the fourth quarter, the official reserve transactions deficit increased to $\$ 3.3$ billion from a deficit of $\$ 1.8$ billion in the third quarter.

## Major financial and economic developments

U.S. monetary policy was very restrictive in 1969, and U.S. banks found it difficult to compete for domestic time and savings deposits because of limits placed on interest rates payable on such

1. If the recorded liquidity balance is adjusted to exclude changes in certain nonliquid liabilities to foreign official agencies, it shows a deficit of $\$ 3.6$ billion in 1970 . The difference between that deficit and the official deficit of $\$ 9.8$ billion equals the $\$ 6.2$ billion outflow of foreign private liquid funds. The adjusted liquidity deficit shows an improvement of $\$ 2.4$ billion over 1969. That improvement less the $\$ 14.9$ billion deterioration in the flow of foreign private liquid funds equals the $\$ 12.5$ billion deterioration in the official balance.
deposits under provisions of Federal Reserve Regulation Q. The banks therefore shifted their competition to the Eurodollar market where their branches were able to offer higher interest rates on deposits than the parent banks could pay in the United States. These rates were high enough to induce some foreigners to exchange their currencies for dollars with the result that dollar reserves of foreign central banks were drawn down.
In the fall of 1969 the Federal Reserve imposed reserve requirements on U.S. banks' liabilities to their foreign branches above an historical base. By that time the banks had developed means of competing for domestic funds through the sale of commercial paper by bank holding companies. Further opportunities for banks to compete for domestic funds came in January 1970 when the limits on interest rates paid to domestic depositors were raised, and in June when the ceilings on large shortterm CD's were suspended.
As a result of these developments and the easing in domestic credit markets in 1970, the banks' need for Eurodollar funds declined, and their liabilities to their foreign branches

CHART 14

## Balance of International Payments



- Official balance excluding allocation of SDR - Liquidity balance exciluding allocation of SDR

1. Includes changes in gold, SDR, convertible currencies, and IMF gold tranche. 2. Includes certain nonliquid liabilities to foreign official agencies.
U.S. Department of Commerce, Office of Business Economics
dropped sharply, in some cases below historical bases. The branches were encouraged to use some of the funds to increase loans to foreign borrowers, and Eurodollar lending rates fell sharply: the 3 - to 6 -month rate was 7 percent in December 1970 compared with 11 percent a year earlier. Foreign business enterprises, faced with relatively tight credit conditions in their own countries, sharply increased borrowing in the Eurodollar market, and converted the dollars into local currencies. As Eurodollar lending and deposit rates declined relative to local rates, the incentive for private foreign residents to shift into dollars declined. These developments accounted for the large shifts of liquid dollar holdings from foreign private to foreign official accounts. In order to slow down these shifts the Federal Reserve in November amended its regulations in an attempt to discourage U.S. banks from further reducing liabilities to their branches.
The United Kingdom had substantial dollar reserve gains as large amounts of Eurodollar funds were drawn in by relatively high interest rates and by renewed confidence in sterling. These reserve gains were used to liquidate official debts. Germany's reserve holdings of U.S. dollars also rose sharply through most of the year, reflecting the effect of high local interest rates resulting from credit policies designed
to control inflation. Canada, Japan, France, Italy, and a number of other countries also had significant increases in dollar reserves. The large increase in Canadian reserves was a factor in the decision of the Canadian Government to shift temporarily from a fixed to a floating exchange rate at the end of May.

The changes in U.S. monetary conditions relative to those abroad and the resulting shifts in foreign dollar holdings primarily affected the official reserve transactions balance. However, both the liquidity and official balances were influenced by other developments here and abroad. The sluggishness of the domestic economy was reflected in reduced capacity pressures and slower growth in domestic demand for foreign goods. U.S. imports (after adjustment for temporary distortions due to strikes) rose at a somewhat slower rate in 1970 than in the 2 preceding years. The growth of output in foreign industrial countries also slowed during 1970. After a fairly large advance in the first quarter, foreign production remained nearly stationary during the rest of the year, and this was a major factor in the leveling of U.S. exports in the second half.

World trade was affected by exceptionally large price rises in late 1969 and 1970, reflecting worldwide inflationary tendencies. Both U.S. and for-
eign wholesale prices rose sharply (chart 15). However, during 1970 wholesale prices of manufactured goods in the United States apparently increased less than the average of the dollar equivalent of wholesale prices in foreign industrial countries. (The foreign indexes are adjusted for changes in par values and weighted by their share in exports of manufactured goods.) Unit value indexes of U.S. exports and imports of finished manufactures (which are affected by shifts in composition as well as by changes in price) increased even more in 1970 than wholesale prices here and abroad. Import unit value indexes rose more rapidly than export unit values. The revaluation of the German mark apparently resulted in increased dollar prices not only for German goods, but also for similar goods produced in other countries, and the appreciation of the Canadian dollar after May also contributed to the increase in the U.S. import index.
By the end of the year the United States had apparently regained much of the competitive price position lost in late 1967 and early 1968 after the devaluation of the British pound. However, in the interim foreign suppliers captured an increased share of U.S. domestic as well as foreign markets in many commodities, and they cannot be expected to relinquish these gains easily.

Table A1.-Summary of U.S. International Transactions
[Millions of dollars, seasonally adjusted]

| Line | Lines in tables 1, 2 , and 8 in which transactions are included are indicated in () | 1969 | 1970 D | Change: | 1969 |  |  |  | 1970 |  |  |  | $\begin{gathered} \text { Change: } \\ \text { IIITIV } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | I | II | III | IV | I ${ }^{\text {r }}$ | II ${ }^{\text {r }}$ | III r | IV ${ }^{\text {P }}$ |  |
| 1 | Balance on goods and services (24) ${ }^{2}$ | 1,949 | 3,672 | 1,723 | ${ }^{5} 331$ | ${ }^{-} 262$ | ${ }^{+665}$ | ${ }^{r} 692$ | 846 | 1,039 | 1,000 | 784 | -216 |
| 3 | Personal and government transfers ( 27,30$)^{3} \cdot{ }^{3}$ | -1,190 | -1,387 | - $\begin{array}{r}197 \\ -1,312\end{array}$ | $-270$ | - ${ }_{-1294}$ | -318 -210 -818 | $\begin{array}{r}-309 \\ \hline 49\end{array}$ | $-328$ | - $\begin{array}{r}1036 \\ -1.038 \\ \hline\end{array}$ | -364 | -336 -331 | 28 -365 |
| 3 | U. ${ }^{\text {S }}$. Government grants and capital ( $29,41 \dagger, 5 \dagger, 58 \dagger$ ) 1,2 | -3,506 | -3.1985 | $-1,312$ -479 | 419 -842 | $-1,443$ $-1,079$ | -210 | 439 -619 | $-772$ | -1,008 | -883 | -1,136 | - ${ }_{-254}$ |
| 5 | Allocations of SDR (62)................................ |  |  | 867 |  |  |  |  | 217 | 217 | 217 | 216 |  |
| 6 | Errors and omissions (63).-.-.-..-.-.- | -2,841 | -1,274 | 1,567 | --1,197 | 「-871 | $r-936$ | -163 | -205 | -779 | -535 | 245 | ${ }^{88}$ |
| 8 | Special financial transactions (table A2, line 1) ---.-.-.-.-.-. | -628 | 367 | 995 | 207 | 374 | 518 | 57 | -251 | 93 | 68 | -7 | 61 |
| 8 | BALANCE ON LIQUIDITY BASIS, including allocations of SDR (table 3 , line 2 ) $=$ total of above lines 1-7. | -7,012 | -3,848 | 3,164 | -1,352 | -3,801 | -2,279 | 420 | -1,449 | -1,235 | -600 | -564 | 36 |
| 9 | Plus: Inflow ( + ) of foreign private liquid funds (table 7 , lines 15 a , 20, 26) | 8,716 | -6, 242 | $-14,958$ | 2,842 | 4,742 | 1,180 | -48 | -1,872 | -44 | -1,461 | -2,865 | -1,404 |
| 10 | Adjustment for changes in certain nonliquid liabilities to foreign |  |  |  |  |  |  |  |  |  |  |  |  |
|  | official agencies A2, line 3, sign reversed) | 996 | 271 | -725 | -37 | 374 | 517 | 142 | 420 | -501 | 246 | 106 | -140 |
| 11 | balance on official reserve transactions BASIS, including allocations of SDR (table 3, line 16) $=$ total of above lines 8 through 10 | 700 | -9,819 | -12,519 | 1,453 | 1,315 | -582 | 514 | -2,901 | -1,780 | -1,815 | -3,323 | -1,508 |

[^9]5. All of the changes in "certain nonliquid liabilities" are included among the special financial transactions (line 7); an increase in such liabilities improves the liquidity balance. The
balance on official reserve transactions, however, is not antected by changes in
liquid liabilities" since they are considered part of the financing of this balance

Note.-Details may not add to totals because of rounding.

# Financing the Balances 

U.S. official reserve assets decreased $\$ 2,477$ million during the year 1970 . The drop reflected: (1) a decrease of $\$ 787$ million in gold holdings; (2) an increase of $\$ 851$ million in SDR holdings (the initial allocation was $\$ 867$ million); (3) a decline of $\$ 2,152$ million in holdings of convertible foreign currencies, mostly reflecting net repayments by foreigners of drawings on mutual swap facilities; and (4) a decrease of $\$ 389$ million in our gold tranche position at the IMF (essentially our automatic drawing rights).

Liquid liabilities to all foreigners increased $\$ 1,371$ million in 1970 . This increase and the $\$ 2,477$ million decrease in reserve assets equaled the $\$ 3,848$ million liquidity deficit (including the SDR allocation). Liquid liabilities to foreign commercial banks decreased
$\$ 6,511$ million, of which $\$ 6.3$ billion was a decline in U.S. banks' liabilities to their foreign branches. Liquid liabilities to foreign official agencies increased $\$ 7,613$ million; those to international and regional organizations increased $\$ 177$ million; and those to other foreigners increased $\$ 92$ million.
The 1970 deficit of $\$ 9,819$ million on the official reserve transactions balance (including the SDR allocation) equaled the $\$ 7,613$ million increase in liquid liabilities to official foreigners, minus a $\$ 271$ million reduction in certain nonliquid liabilities to official foreigners, plus the $\$ 2,477$ million decrease in U.S. reserve assets.
In the fourth quarter, U.S. official reserve assets decreased $\$ 1,040$ million. (Figures in this section are not seasonally adjusted.) The decline consisted
of: (1) a $\$ 422$ million decrease in gold holdings, largely owing to payment of the $\$ 385$ million gold portion of the increase in this country's IMF quota; (2) a $\$ 140$ million decrease in SDR holdings; (3) a $\$ 469$ million drop in holdings of convertible foreign currencies; and (4) a $\$ 9$ million decline in our gold tranche position at the IMF as repayments by foreigners of U.S. dollars to the IMF more than offset the $\$ 385$ million U.S. gold payment. (The impact of $\$ 548$ million of purchases of U.S. gold by foreign countries to fill the gold portion of their increased IMF quotas was mitigated through the IMF sale of $\$ 548$ million of gold to the United States in the fourth quarter.)

Liquid liabilities to all foreigners decreased $\$ 949$ million in the fourth quarter. The $\$ 1,040$ million decrease in reserve assets, minus the decrease in liquid liabilities, equaled the liquidity deficit of $\$ 91$ million. Liquid liabilities to foreign commercial banks dropped $\$ 3,487$ million; the drop was almost en-

Table A2.-Special Financial Transactions [Millions of dollars, seasonally adjusted]

| Lin | (Favorable effect on balance + ) <br> Lines in tables 1,2 , and 8 in which transactions are included are indicated in ( ) | 1969 | 1970 P | Change: <br> 1969-1970 | 1969 |  |  |  | 1970 |  |  |  | $\begin{aligned} & \text { Change: } \\ & \text { IIIT-IV } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | I | II | III | IV | $1{ }^{\text {r }}$ | II | III ${ }$ | IV ${ }^{\text {p }}$ |  |
|  | Total: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | Effect on balance measured on liquidity basis ${ }^{\text {. }}$ | -628 | 367 | 995 | 207 | -374 | -518 | 57 | -251 | 693 | -68 | -7 | 61 |
| 2 | Effect on balance measured on official reserve transactions basis ${ }^{2}$ | -78 | 419 | 497 | -14 | 34 | -162 | 64 | 73 | 141 | 77 | 128 | 51 |
| 3 | Certain nonliquid liabilities to foreign official agencies; decrease |  | -271 |  |  |  |  |  |  |  |  |  |  |
|  | Long-term liabilities reported by U. . banks (54t) | $-996$ | -271 -806 | $\begin{array}{r}725 \\ 28 \\ \hline\end{array}$ | - <br> -43 | - ${ }_{-195}$ | - 390 | -142 -206 | -420 -154 | ${ }_{-235}^{501}$ | -246 -233 | - ${ }_{-184}$ | 140 49 |
| 5 | Long-term liabilities reported by U.S. Government $(57+58 \dagger)^{3}$. Nonconvertible U.S. Treasury securities issued: | $-162$ | - 535 | 697 | -48 -80 | -179 | $-127$ | -64 | - ${ }_{-266}$ | 736 | ${ }_{-13}^{-233}$ | $\begin{array}{r}-184 \\ \hline 8\end{array}$ |  |
| 6 | To Italy in connection with military purchases in the United States (57t) <br> To Canada: | -11 | -111 | -100 | -5 | -1 | -1 | -4 | -14 | -89 | -3 | -5 | -2 |
| 7 | In connection with Columbia River power rights (57†) ${ }^{3}$ | $-30$ | -30 |  | -8 | -7 | -8 | -7 | -8 | -7 | -8 | $-7$ | 1 |
| 8 |  | -175 | 1,190 | 1,365 | 8 | -250 |  | 75 | 300 | 800 |  | 90 | 90 |
| -9 | To Germany ( $\left.580^{4}\right)^{4}-1$. | -249 | -542 | -791 | 125 -20 | (*) ${ }^{124}$ | -100 |  | -542 | ( ${ }^{\text {\% }}$ |  |  |  |
|  | Export-Import Bank obligations: | -120 |  |  |  |  | -100 |  |  |  |  |  |  |
| 11 | To be liquidated against U.S. claims ( $57 \dagger$ ) Other (58t) | -4 -70 | ${ }^{*}{ }^{-4}$ | 70 | -2 -10 | -45 | -15 |  | -2 |  | -2 |  | 2 |
| 13 | U.S. Treasury obligations to Germany to be liquidated against U.S. claims ( $57 \dagger$ ) ${ }^{4}$ - |  | 32 | 32 |  |  |  |  |  | 32 |  |  |  |
| 14 | Liabilities to international and regional organizations; decrease |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 446 | 219 | -227 |  | -34 | 161 | 135 | 96 | 51 | 101 | -29 |  |
| 15 | Long-term liabilities reported by U.S. banks (54t) - .-......... | 110 | -105 | -215 | (*) |  | 100 | 1 | 2 | -43 | 15 | -79 | -94 |
| 16 | Investment in nonguaranteed U.S. Government agency bonds ( 53 f ) | 336 | 324 | -12 | 184 | -43 | 61 | 134 | 94 | 94 | 86 | 50 | -36 |
| 17 | Other special financial transactions. | -78 | 419 | 497 | -14 | 34 | -162 | 64 | 73 | 141 | 77 | 128 |  |
| 18 |  |  | 109 | 109 |  |  |  |  |  | 55 |  | 54 | 54 |
| 19 20 | German Goverrnment 10-year loan to U.S. Government (58t)'- | 75 -8 | 75 -8 |  |  |  | -8 | $\left(^{*}{ }^{75}\right.$ | -15 | -27 | 75 | 434 | -75 |
|  | Nonscheduled repayments of U.S. Government credits (including sales of foreign obligations to foreigners) ( $45 \dagger$ ): |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 | Collected from Germany ${ }^{4}$ |  | 99 | 99 |  |  |  |  |  | 99 |  |  |  |
| $\stackrel{22}{23}$ | Collected from other countries Newly issued securities of Canadia | -130 -15 | 144 | 274 | ${ }_{15}^{1}$ | 34 | -154 | -11 | 88 | 14 | 2 | 40 | 38 |

[^10]tirely accounted for by a decline in U.S. banks' liabilities to their foreign branches. Liquid liabilities to foreign official agencies increased $\$ 2,261$ million, those to international and regional organizations increased $\$ 77$ million, and those to other foreigners increased $\$ 200$ million.

The fourth quarter deficit of $\$ 3,172$ million on the official reserve transactions basis consisted of the $\$ 2,261$ million increase in liquid liabilities to official foreigners, minus a $\$ 129$ million reduction in certain nonliquid liabilities to official foreigners, plus the $\$ 1,040$ million drop in U.S. reserve assets.

# Special Financial Transactions 

For the full year 1970, special financial transactions improved the liquidity balance by $\$ 365$ million, a favorable shift of nearly $\$ 1$ billion from the $\$ 630$ million adverse effect in 1969 (table A2). The official reserve balance was improved by $\$ 420$ million in 1970 through such transactions, a shift of about $\$ 0.5$ billion from the $\$ 80$ million adverse effect in 1969. The favorable effects on the liquidity balance were concentrated in the second quarter while those on the official reserve transactions balance were spread throughout the year.

There was a $\$ 270$ million decline in nonliquid liabilities to foreign official agencies in 1970. This adversely affected the liquidity balance but had no effect on the official reserve transaction balance. Bank-reported liabilities declined $\$ 805$ million and Government liabilities increased $\$ 535$ million. The latter change included large purchases, especially in the second quarter, of nonconvertible Treasury securities by Canada. These purchases were partly offset by a reduction in German holdings early in the year, when Germany was adjusting to the initial impact of its revaluation.

Also affecting only the liquidity balance was a $\$ 220$ million increase in liabilities to international and regional organizations. This was the net result of $\$ 325$ million of purchases of U.S. Government agency bonds and a $\$ 105$ million reduction in U.S. bank-reported liabilities.

Other special financial transactions had a favorable impact of $\$ 420$ million on both the liquidity and the official balances. These transactions included
$\$ 315$ million of U.S. receipts from Germany under the agreement to offset the foreign exchange cost of military expenditures there, and $\$ 120$ million of receipts from sales of foreign obligations to Japan

In the fourth quarter, special financial transactions adversely affected the liquidity balance by only $\$ 5$ million compared with $\$ 70$ million in the third.

The official reserve transactions balance was favorably affected by $\$ 130$ million in the fourth quarter and by $\$ 75$ million in the third.

Nonliquid liabilities to foreign official agencies decreased $\$ 105$ million in the fourth quarter. Bank-reported liabilities to foreign official agencies declined $\$ 185$ million, but Government liabilities increased $\$ 30$ million, mainly reflecting a $\$ 90$ million sale of nonconvertible U.S. Treasury securities to Canada. Liabilities to international and regional organizations declined $\$ 80$ million. These transactions affected only the liquidity balance.

Other special financial transactions in the fourth quarter favorably affected both balances by $\$ 130$ million. Included were $\$ 90$ million received under the agreement to offset U.S. military expenditures in Germany and $\$ 40$ million received from sales to Japan of certificates of beneficial interest by the Export-Import Bank.


Wholesale Price and Unit Value Indexes, Manufactured Goods


Note: Wholesale price indexes are for manufactured goods. The foreign index is an average of the U.S. dollar equivalent of wholesale price indexes (taking into account changes in exchange rates) in Canada, Japan, United Kingdom, and EEC countries, weighted by each country's exports of manufactured goods. Unit value indexes are for finished manulactures.
U.S. Department of Commerce, Office of Business Economics

## Goods and Services

The balance on goods and services improved $\$ 1.7$ billion in 1970 to a $\$ 3.7$ billion surplus (table B1). Most of the improvement was in the merchandise account. The balance on military transactions was about the same as in 1969. The $\$ 0.3$ billion deterioration in the balance on travel was more than offset by improvements in the balance on other service transactions and investment income.

The surplus on goods and services was $\$ 0.8$ billion in the first quarter and $\$ 1.0$ billion in the second and third. It dropped back to $\$ 0.8$ billion in the fourth, but was, nevertheless, still well above the 1969 quarterly figures. The fourth quarter decline reflected a $\$ 0.5$ billion drop in the merchandise trade surplus that was partly offset by improvements in the balances on military transactions and investment income.

## Merchandise trade

The merchandise trade surplus was $\$ 2.2$ billion for the year 1970, compared
with $\$ 0.6$ billion in the 2 preceding years. Exports were $\$ 42.0$ billion in 1970, up $\$ 5.6$ billion ( 15 percent); imports were $\$ 39.9$ billion, up $\$ 4.0$ billion (11 percent). (All figures are on a balance-of-payments basis, which excludes "military" exports and imports of the Defense Department and reflects various other adjustments to the trade data reported by the Census Bureau.)

The trade balance shifted to surplus in mid-1969 after being in deficit for three quarters, and improved steadily through mid-1970. It then leveled in the third quarter and dropped a sharp $\$ 0.5$ billion to only $\$ 0.2$ billion in the fourth.
The surplus in trade with developed countries increased $\$ 1.0$ billion in 1970 (table B2). The trade balance with Western Europe improved $\$ 1.5$ billion, but the trade deficit with Canada increased from $\$ 0.8$ billion in 1969 to $\$ 1.6$ billion in 1970 , as U.S. exports fell and imports rose. The surplus with the developing countries increased $\$ 0.6$ billion.

Exports. The 15-percent rise in exports in 1970 followed increases of about 9 percent in the 2 preceding years. The 1970 improvement is overstated, however, because exports in 1969 were depressed by the dockworkers' strike. With an adjustment to remove the effects of that strike, exports are estimated to have grown about 13 percent in 1969 and about 12 percent in 1970 . The 1970 rise included a $\$ 1$ billion increase (after dock strike adjustment) in agricultural exports. Initial deliveries of new model commercial airplanes in 1970 contributed to the $\$ 0.3$ billion expansion in aircraft exports. However, exports of automotive products to Canada, which had risen strongly in the years since the 1965 United StatesCanadian automotive trade agreement, dropped slightly in 1970 even after adjustment for the effects of the GM strike in the fourth quarter.

Exports of all other goods (after adjustment for the 1969 dock strike) rose about $\$ 3.2$ billion in 1970, about $\$ 1.0$ billion less than the increase in 1969. Most of the 1970 increase was in exports of machinery and industrial supplies, primarily fuel, steel, and other

Table B1.-Goods and Services

| Line | Lines in tables 1,2 , and 8 in which transactions are included are indicated in ( ) | 1969 | 1970 D | Change: 1969-1970 | 1969 |  |  |  | 1970 |  |  |  | $\begin{aligned} & \text { Change: } \\ & \text { 1970: } \\ & \text { III-IV } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | I | II | III | IV | I' | II ${ }^{\text {r }}$ | III ${ }^{\text {r }}$ | IV ${ }^{\text {p }}$ |  |
| 1 | Exports of goods and services (2) 1 | 55,514 | 62, 962 | 7,448 | + 11,961 | + 14, 196 | - 14,592 | 「 14,767 | 15, 364 | 15, 798 | 15,969 | 15, 831 | $-138$ |
| 3 | Merchandise, adjusted, excluding military (3) | 36,473 | 42, 441 | 5,568 | ${ }^{7} 7,485$ | r9, ${ }^{1490}$ | -9,608 | r9,890 | 10, 252 | 10, 588 | 10, 730 | 10,503 | $-197$ |
| 3 <br> 4 | Transfers under military sales contracts (4) | 1, 131 | 1,479 | $\begin{array}{r}-36 \\ -534 \\ \hline\end{array}$ | 391 660 | ${ }^{313}$ | $\begin{array}{r}458 \\ 843 \\ \hline\end{array}$ | 3352 | $\begin{array}{r}256 \\ 877 \\ \hline\end{array}$ | ${ }_{492}^{430}$ | 339 050 | 454 912 | $\begin{array}{r}115 \\ -38 \\ \hline 18\end{array}$ |
| 5 | Travel (7) | 2,058 | 2,318 | $\stackrel{360}{260}$ | 501 | 520 | 519 | 518 | 560 | 576 | 589 | 593 | 4 |
| 6 | Other services (8 through 10) | 3,498 | 3,844 | 346 | 835 | 896 | 878 | 890 | 920 | 973 | 997 | 952 | -45 |
| 8 | Income on U.S. investments abroad (11 through 13 ) | 8,838 | ${ }^{9,617}$ | 779 | $\stackrel{2,089}{ }$ | 2, 150 | 2,286 | 2,314 | 2,499 | 2,307 | 2,394 | 2,417 | $\stackrel{23}{ }$ |
| 8 | Direct investments (11) | 5 5,639 | 6,095 | 456 | 1,342 | 1,370 | 1,455 | 1,472 | 1,605 | 1,418 | 1,497 | 1,575 | 78 -37 |
| 9 10 | Other private assets (12) U.S. Government assets (13) | ${ }^{2}, 263$ | 2,611 | 344 -21 | 519 228 | [549 | 5438 | ${ }_{231}^{621}$ | 654 240 | 648 241 | 624 224 | 606 206 | -18 |
| 11 | Imports of goods and services (14) | -53,564 | -59, 291 | -5, 727 | r-11,630 | r-13,934 | $r-13,927$ | r-14,075 | -14,518 | -14,759 | -14,969 | -15,047 | -78 |
| 12 | Merchandise, adjusted, excluding military (is) | -35,835 | -39, 856 | -4, 021 | --7,588 | $\stackrel{r}{ }+\mathbf{9 , 5 6 2}$ | - $-9,281$ | r-9,404 | -9, 729 | -9,829 | $-14,987$ | -10,311 | -324 |
| 13 | Military expenditures (16) | -4, 850 | $-4,837$ | 13 | -1,198 | -1,187 | -1,220 | -1,245 | $-1,178$ | -1,255 | $-1,210$ | $-1,195$ | 15 |
| 14 | Transportation (17)........ | -3,608 | -4,032 | -424 | -775 | -907 | -960 | -967 | -978 | -979 | $-1,073$ | -1,001 | 72 |
| 15 | Travel (18) | -3, 390 | $-3,916$ | -526 | -820 | -855 | -875 | -840 | -925 | -988 | -1,026 | -977 | 49 |
| 16 | Other services (19, 20) | -1, 419 | $-1,540$ | $-121$ | -344 | -352 | -351 | -372 | -365 | -388 |  | -403 | $-17$ |
| 17 | Income on foreign investments in the United States (21, 22) | -4,463 | $-5,109$ | -646 | -905 | -1,071 | $-1,240$ | $-1,247$ | $-1,343$ | $-1,320$ | -1,287 | -1, 160 | 127 |
| 18 19 | Private payments U.S. Government payments | $1,3,686$ -777 | -4,054 | -368 -278 | -719 -186 | -881 -190 | 1,042 -198 | $-1,044$ -203 | 1,133 -210 | $-1,085$ -235 | - -293 | -843 -317 | 151 -24 |
|  | Balances: |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 | Goods and services, total (2, 14) ${ }^{1}$ | 1,949 | 3,672 | 1,723 | $\begin{array}{r}5311 \\ -103 \\ \hline\end{array}$ | $\stackrel{262}{ }$ | $\bigcirc$ | $\begin{array}{r}+692 \\ \hline\end{array}$ | ${ }^{846}$ | 1,039 | 1,000 | 784 | $-216$ |
| 21 | Merchandise, adjusted, excluding military (3, 15) |  | -2,185 | 1,547 | ${ }^{+}-103$ | '-72 | ${ }^{-327}$ | '486 | ${ }^{523}$ | 757 | 713 | 192 |  |
| 22 | Military transactions (4, 16) | $-3,335$ -477 | -3,358 | $-110$ | -807 -115 | -874 -80 | $-762$ | -893 | -922 | -825 -53 | -871 | -741 -89 | 130 34 |
| 24 | Travel (7, 18) | -1,332 | -1,598 | -266 | -319 | -335 | -356 | -322 | -365 | -412 | -437 | -384 | 53 |
| 25 | Other services (8 through 10, 19, 20 ) | 2,079 | 2,304 | 225 | 491 | 544 | 527 | 518 | 555 | 585 | 611 | 549 | -62 |
| 26 | Investment income (11 through 13, 21, 22) | 4,375 | 4,508 | 133 | 1,184 | 1,079 | 1,046 | 1,067 | 1,156 | 987 | 1,107 | 1,257 | 156 |

[^11]1. Excluding transfers under military grants.

Note.-Details may not add to totals because of rounding.
metals. The slower rise in 1970 was largely the result of reduced growth abroad. As shown in chart 16, the growth of foreign production has been slowing down since the first half of 1969, and, after a short lag, U.S. export growth also slowed.

Exports rose only $\$ 0.1$ billion in the third quarter of 1970, after increasing $\$ 0.3$ billion in each of the three preceding quarters. In the fourth quarter, they dropped $\$ 0.2$ billion. The GM strike was a major factor contributing to that decline, as automotive exports fell $\$ 235$ million, with $\$ 210$ million of the decline in exports to Canada. The slowdown in foreign business affected exports of steel, which declined about $\$ 90$ million after having dropped $\$ 55$ million in the third quarter. Machinery exports dipped $\$ 50$ million, after gains in the first three quarters of the year. Agricultural exports, less affected by cyclical developments abroad, continued to rise, although the gain moderated to $\$ 60$ million from $\$ 110$ million in the third
quarter. Fuel exports also rose, mainly coal to Europe and domestic crude oil to Caribbean refineries. Aircraft exports rose $\$ 60$ million after a dip of $\$ 200$ million in the third quarter.

Imports. Strikes distorted imports as well as exports in the past few years. If adjustments are made to exclude the large amounts of copper imported during the 1968 strike in the domestic industry and the effects of the 1969 dockworkers' strike and the 1970 auto strike, the rise in imports in 1970 amounted to about 10 percent, down from 13 percent in 1969. The deceleration was attributable mainly to Canadian auto imports, whose growth slowed from $\$ 0.8$ billion in 1969 to about $\$ 0.2$ billion in 1970 (after strike adjustment). This was the first period in which the growth rate declined since the adoption of the United States-Canadian automotive agreement. Other imports rose $\$ 3.4$ billion in 1970 , about $\$ 0.1$ billion more than in 1969.

A slowdown in import growth was to

CHART 16

## Percent Change in U.S. Nonagricultural Exports and Percent Change in Industrial Production in Major Foreign Industrial Countries


be expected in view of the slackening in the U.S. economy. However, imports did not follow the decline in GNP growth as closely in 1970 as in earlier periods (chart 17). Part of the import strength probably reflected the strength of personal consumption expenditures, which rose 7 percent in 1970 while total GNP rose only 5 percent. In the 2 preceding years the growth of consumption and of total GNP had been nearly the same. Also contributing to the import rise was the 7-percent advance in import unit values in 1970, the largest annual gain since the Korean war.

There was some slowing in the growth of imports in the second and third quarters of 1970 , but in the fourth quarter they rose $\$ 300$ million, almost matching the large first quarter gain. Among the major changes in the fourth quarter was a $\$ 140$ million rise in steel imports. The increase was principally in shipments from Western Europe. The easing of business activity in several of the major countries in that area placed European suppliers in a position to fill their unused annual allowances for U.S. steel imports under the voluntary restraint agreement. With threatened shortages of fuel supplies in certain parts of the United States, petroleum imports also rose substantially in the fourth quarter. Expanded quotas permitted crude oil imports from Canada to increase, and quota-free residual fuel oil imports from nearby Caribbean refineries rose. Imports of foods and other consumer goods also increased. Auto imports from Canadian plants dropped, reflecting the effects of the GM strike on Canadian as well as U.S. production. Most other imports showed only minor changes.

## Military transactions

Military expenditures were relatively flat during 1970. For the full year, they were $\$ 4,840$ million, about $\$ 15$ million less than in 1969. Expenditures in Asia (including Japan) and in Australia were down about $\$ 110$ million, and those in Canada about $\$ 40$ million, but there was a $\$ 150$ million rise in Europe. Reductions in expenditures for con-
struction and other activities abroad were offset by pay increases for U.S. and foreign personnel and by worldwide price rises. Transfers under military sales contracts dropped only about $\$ 35$ million in 1970 to $\$ 1,479$ million. Thus, the adverse balance on military transactions remained about $\$ 3.4$ billion.

In the fourth quarter, the balance on military transactions improved $\$ 130$ million to a deficit of $\$ 740$ million, as transfers under military sales contracts increased $\$ 115$ million and military
expenditures declined $\$ 15$ million. Most of the rise in sales reflected increased shipments to Israel and to the United Kingdom.

Although overall defense expenditures changed little from the third to the fourth quarter, there was considerable variation in transactions by areas and programs. Defense outlays in the area comprising "other Asia and Africa" continued the downward trend which began late in 1969. They dropped to $\$ 450$ million in the fourth quarter

1970 as combined outlays for construction and purchases of petroleum declined. (Area data are not seasonally adjusted.) The Defense Department apparently elected to draw down petroleum stocks since activities were being reduced in Southeast Asia. Expenditures in Japan rose $\$ 15$ million in the fourth quarter. About half of the increase reflected yearend bonuses paid to Japanese laborers working for U.S. military agencies or defense contractors and severance payments to discharged

Table B2.-U.S. Merchandise Exports and Imports, by Major World Area ${ }^{1}$-Balance of Payments Basis
[Millions of dollars, seasonally adjusted]

|  | 1969 | 1970 р | Change:$1969-70$ | 1969 \% |  |  |  | 1970 |  |  |  | $\begin{aligned} & \text { Change: } \\ & \text { 1970 } \\ & \text { III-IV } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | I | II | III | IV | I ${ }^{\text {r }}$ | II ${ }^{\text {r }}$ | III ${ }^{\text {r }}$ | IV $p$ |  |
|  | EXPORTS |  |  |  |  |  |  |  |  |  |  |  |
| Total, all countries (line 3, tables 1, 2, 8). | 36,473 | 42,041 | 5,568 | 7,485 | 9,490 | 9,608 | 9,890 | 10,252 | 10,586 | 10,700 | 10,503 | -197 |
| Agricultural goods..- | 6,011 | 7,262 | 1,251 | r 995 | 1,735 | 1,604 | 1,678 | 1,714 | 1,756 | 1,865 | 1,924 | 59 -256 |
| Nonagricultural goods. | 30,462 | 34,779 | 4,317 | 6,490 | 7,755 | 8,004 | 8,212 | 8,538 | 8,830 | 8,835 | 8,579 | -256 |
| Developed countries, total | 25,674 | 29,496 | 3,822 | 5,492 | 6,446 | 6,765 | 6,982 | 7,225 | 7,483 | 7,558 | 7,228 | -330 |
| Western Europe... | 11, 638 | 14, 203 | 2, 565 | 2,304 | 2,998 | 3, 082 | 3,244 | 3,489 | 3,610 | 3, 564 | 3,539 | -25 |
| United Kingdon-..--.............. | 2,026 | 2,523 | 497 | + 407 | , 517 | -523 | 572 | 609 | . 663 | . 616 | 634 | -18 |
| Other Western Europe (incl. EEC) | 9,612 | 11, 680 | 2,068 | 1,897 | 2,481 | 2, 559 | 2,672 | 2,880 | 2,947 | 2,948 | 2,905 | -43 |
| Canada----.---.......---- | 9,179 | 9,058 | $-121$ | 2,254 | 2,218 | 2,380 | 2,349 | 2,275 | 2,332 | 2,346 | 2,107 | -239 |
|  | 3,503 1,354 | 4,654 1,581 | 1,151 | 681 253 | 877 353 | 945 358 | 1,001 388 | 1,094 | 1,152 389 | 1, 219 | 1,189 393 | -30 -36 |
| Australia, New Zealand, and South Africa. | 1,354 | 1,581 | 227 | 253 | 353 | 358 | 388 | 367 | 389 | 429 | 393 | -36 |
| Developing countries, total | 10,799 | 12,545 | 1,746 | 1,993 | 3,044 | 2,843 | 2,908 | 3,027 | 3,103 | 3,142 | 3,275 | 133 |
| Latin American Republics and other Western Hemisphere. | 5,532 | 6, 494 | 962 | 1,106 | 1,492 | 1,449 | 1,474 | 1,571 | 1,601 | 1,625 | 1,697 | 72 |
|  | ${ }_{5} 253$ | , 367 | 114 | 1, 35 | 1, 66 | 1,77 | , 81 | 1,82 | 1,93 | , 97 | 1,96 | -1 |
| Other countries in Asia and Africa | 5,014 | 5,684 | 670 | 852 | 1,486 | 1,317 | 1,353 | 1,374 | 1, 409 | 1,420 | 1,482 | 62 |
|  | IMPORTS |  |  |  |  |  |  |  |  |  |  |  |
| Total, all countries (line 15, tables 1, 2, 8) | 35,835 | 39,856 | 4,021 | 7,588 | 9,562 | 9,281 | 9,404 | 9,729 | 9,829 | 9,987 | 10,311 | 324 |
| Developed countries, total. | 26,156 | 28,998 | 2,842 | 5,491 | 7,011 | 6,793 | 6,839 | 7,076 | 7,120 | 7,272 | 7,518 | 246 |
| Western Europe United Kingom | 10, 214 | 11, 277 | 1,063 | 1,880 406 | 2,976 600 | 2, 743 | 2,615 | 2,716 | 2,786 | 2, 802 | 2,961 | 159 14 |
| Other Western Europe (incl. EEC) | -2,112 | 2,216 9,061 | 104 959 | 1,406 1,474 | 600 2,376 | 565 2,178 | - 535 | 567 2,149 | $\begin{array}{r}541 \\ 2,245 \\ \hline\end{array}$ | 2, ${ }^{541}$ | 2,406 | 14 145 |
| Canada | 9,994 | 10,702 | 708 | 2,411 | 2,450 | 2, 473 | 2,662 | 2,675 | 2,672 | 2,677 | 2,682 | 5 |
|  | 4,893 | 5,895 | 1,002 | $\bigcirc$ | 1,315 | 1,287 | 1,288 | 1,383 | 1, 409 | 1,514 | 1,580 | 66 |
| Australia, New Zealand, and South Africa | 1,055 | 1,124 | , 69 | 216 | 270 | 290 | 274 | 302 | 253 | 279 | 295 | 16 |
| Developing countries, total. | 9,679 | 10,858 | 1,179 | 2,097 | 2,551 | 2,488 | 2,565 | 2,653 | 2,709 | 2,715 | 2,793 | 78 |
| Latin American Republics and other Western Hemisphere | 5,217 | 5,918 | 701 | 1,153 | 1,367 | 1,332 | 1,385 | 1,461 | 1,518 | 1,467 | 1,480 | 13 |
| Eastern Europe. | 199 | , 218 | 19 | 1,41 | 1,56 | 1, 51 | , 52 | 1, 55 | , 51 | , 51 | 1,62 | 11 |
| Other countries in Asia and Africa. | 4,263 | 4, 722 | 459 | 903 | 1,128 | 1,105 | 1,128 | 1,137 | 1,140 | 1,197 | 1,251 | 54 |
|  | BALANCE |  |  |  |  |  |  |  |  |  |  |  |
| Total, all countries. | 638 | 2,185 | 1,547 | -103 | -72 | 327 | 486 | 523 | 757 | 713 | 192 | -521 |
| Developed countries, total | -482 | 498 | 980 | 1 | -565 | -28 | 143 | 149 | 363 | 286 | -290 | -576 |
| Western Furope. | 1,424 | 2,926 | 1,502 | 424 | 22 | 339 | 629 | 773 | 824 | 762 | 578 | -184 |
| United Kingdom. | -86 | 307 | , 393 | 1 | -83 | -42 | 37 | 42 | 122 | 75 | 79 | 4 |
| Other Western Europe (including EEC) | 1,510 | 2,619 | 1,109 | 423 | 105 | 381 | 592 | 731 | 702 | 687 | 499 | -188 |
| Canada. | -815 | -1,644 | -829 | -157 | -232 | -93 | -313 | -400 | -340 | -331 | -575 | -244 |
|  | -1, 390 | -1,241 | 149 | $-303$ | -438 | -342 | -287 | -289 | $-257$ | -295 | -391 | -96 |
| Australia, New Zealand, and South Africa. | 299 | 457 | 158 | 37 | 83 | 68 | 114 | 65 | 136 | 150 | 98 | -52 |
| Developing countries, total. | 1,120 | 1,687 | 567 | -104 | 493 | 355 | 343 | 374 | 394 | 427 | 482 | 55 |
| Latin American Republics and other Western Hemisphere | 315 | 576 | 261 | -47 | 125 | 117 | 89 | 110 | 83 | 158 | 217 | 59 |
| Eastern Europe - ---.-.-....-.-.-. | -54 | 149 | 95 | -6 | 10 | 26 | 29 | 27 | 42 269 | 46 | 34 231 | $\begin{array}{r}-12 \\ \hline 8\end{array}$ |
| Other countries in Asia and Africa. | 751 | 962 | 211 | -51 | 358 | 212 | 225 | 237 | 269 | 223 | 231 | 8 |

${ }^{\circ}$ Revised. ${ }^{p}$ Preliminary.

1. Annual country and area data shown in this table match the corresponding annual data in table 8 , lines 3 and 15 . Seasonally adjusted quarterly data, by country and area, shown in
this table are computed from corresponding unadjusted quarterly data in table 8, lines 3 and
${ }^{15}$ Note.-Seasonally adjusted quarterly details may not add to unadjusted annual totals.
foreign nationals. The rest of the increase reflected larger purchases of Japanese products for the post exchange system.

In Western Europe a decline in payments for NATO infrastructure was more than offset by increased construction expenditures in Germany, and by payments to the United Kingdom under an aircraft procurement program.

## Investment income

Receipts of income on U.S. investment abroad rose nearly $\$ 0.8$ billion in 1970 to $\$ 9,615$ million. Since payments of income on foreign investments in the United States increased about $\$ 0.7$ billion to $\$ 5,110$ million, the balance improved only $\$ 0.1$ billion.
Income on U.S. direct investments abroad rose $\$ 456$ million to $\$ 6,095$ million in 1970. This increase was in line with those in 1967 and 1968, but was about $\$ 200$ million less than the increase in 1969 when an unusually large amount of dividends was paid from prior years' earnings.

In the fourth quarter, income from U.S. direct investment abroad increased $\$ 78$ million to $\$ 1,575$ million. This was close to the peak of $\$ 1,605$ million reached in the first quarter of the year. Higher taxes and other costs in oilproducing countries, partly offset by increased prices for oil in Europe and rising profits from tanker operations, and depressed metal prices adversely affected income of the petroleum, mining and smelting industries. However, there were some unusually large dividends received from European manufacturing affiliates by a few major U.S. companies.
U.S. income receipts from other private assets rose $\$ 345$ million to $\$ 2,610$
million in 1970. These receipts peaked in the third quarter, then dropped off as interest rates on outstanding shortterm loans declined. Income receipts from U.S. Government assets were about the same in 1970 as in the previous year, as the decline in earnings on convertible currency holdings about offset the continuing increase on longterm credit.
U.S. payments of income on foreign investments in the United States reached a record in the first half of 1970, but then declined as interest rates on outstanding U.S. liquid liabilities fell. In the fourth quarter, payments were $\$ 125$ million less than in the third quarter.

## U.S. Corporate Capital

In 1970 the net outflow of U.S. corporate capital rose by $\$ 0.5$ billion to $\$ 1.9$ billion. The increase was about the same as in the previous year. Direct

> Percent Change in U.S. GNP and Percent Change in U.S. Imports


Percent Change From Corresponding Period 1 Year Earlier

[^12]U.S. Department of Commerce, Office of Business Economics
investment outflows rose $\$ 0.9$ billion in 1970 , but that increase was partly offset by a $\$ 0.4$ billion rise in U.S. corporate borrowing abroad and a slight drop in outflows of other corporate funds (see table C2).

Nearly all of the change stemmed from a deterioration in flows with Western Europe. These dropped from an inflow of $\$ 855$ million in 1969 to an inflow of $\$ 375$ million in 1970 , as net outflows for direct investment and other corporate claims increased more than net inflows from U.S. corporate borrowing in Europe. Net outflows to the rest of the world were about $\$ 2.3$ billion in both 1969 and 1970. A $\$ 0.3$ billion increase in direct investment outflows in 1970 was offset by a reduction in outflows for corporate claims on nonaffiliated foreign residents.
In the fourth quarter, U.S. corporate flows shifted favorably by $\$ 170$ million to a small inflow. This shift was similar in direction and magnitude to the change in the fourth quarter of 1969. Direct investment outflows dropped $\$ 300$ million, perhaps reflecting the efforts of U.S. corporations to bring their 1970 foreign transactions within the requirements of the OFDI program. This favorable change was augmented

Table C1.-U.S. Private and Foreign Capital ${ }^{1}$
[Millions of dollars, seasonally adjusted]

| Lin | Credits ( + ); debits ( - ) <br> [Lines in tables 1, 2, and 8 in which transactions are included are indicated in () I | 1969 | 1970 p | Change: 1969-1970 | 1969 |  |  |  | 1970 |  |  |  | $\begin{gathered} \text { Change: } \\ \text { 1970-IV } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | I | II | III | IV | I ${ }^{\text {r }}$ | II ${ }^{\text {r }}$ | III ${ }^{\text {r }}$ | IV ${ }^{\text {p }}$ |  |
|  | U.S. private and foreign capital ( $32 \dagger$, 52 through $56 \dagger$ ) 1.2 | -795 | -2,107 | -1,312 | 419 | -1,443 | -210 | 439 | -772 | -1,038 | 34 | -331 | -365 |
| 2 | U.S. corporate capital (assets and liabilities) (table $\mathbf{C} 2$, line 1) -- | -1,430 | -1,897 | -467 | -420 | -843 | -167 |  | -989 | -762 | -158 | 12 | 170 |
| 3 | U.S. corporate long-term claims associated with foreign direct investment in the United States |  |  | -286 |  |  |  |  | $3-286$ |  |  |  |  |
| 4 | Foreign direct investment in the United States (52) --......... | 832 | 876 | 44 | 246 | 164 | 152 | 270 | ${ }_{3} \mathbf{4 5 9}$ | 103 | 216 | 99 | -117 |
| 5 | U.S. transactions in foreign securities (34 through 36t) ${ }^{2}$ | -1,479 | -877 | 602 | -304 | -539 | -567 | -69 | -133 | 66 | -549 | -261 | 288 |
| $\mathfrak{6}$ | Foreign securities newly issued in the United States (34t) ${ }^{2}$ - | -1,652 | -1,457 | 195 | -531 | -269 | -571 | -281 | -420 | -91 | -662 | -284 | 378 |
| 7 |  | 478 | 434 | -44 | 130 | 85 | 80 | 183 | 127 | 125 | 101 | -81 | -20 |
| 8 | Other transactions in foreign securities ( $36 \dagger)^{2}$ - | -305 | 145 | 450 | 97 | $-355$ | $-76$ | 29 | 160 | 32 | 12 | -58 | -70 |
| 9 | Foreign transactions in U.S. outstanding securities (53 $\dagger)^{2}$ - | 1,747 | 1,039 | -708 | 803 | ${ }^{256}$ | 117 | 571 | 48 | 20 | 441 | 530 | 87 |
| 10 |  | 1, 186 | $\begin{array}{r}337 \\ 702 \\ \hline\end{array}$ | -155 | 51 752 | 104 | -52 | 79 492 | 138 | 107 | 54 | 43 | $-13$ |
| 11 |  | 1,565 | 702 | -863 | 752 | 152 | 169 | 492 | -85 | -87 | 387 | 487 | 100 |
| 12 | Claims and nonliquid liabilities reported by U.S. banks (37, 38, $54 \dagger)^{2}$ | -493 | -875 | -382 | 62 | -490 | 254 | -319 | 137 | -469 | 148 | -691 | -839 |
| 13 | Long-term claims (37) -................................................... | 330 | 201 | $-129$ | 133 | - 31 | 131 | -35 | 24 | 61 | 23 | 93 | 70 |
| 14 | Short-term claims (38) | -871 | -1,084 | -213 | -65 | -533 | 98 | -371 | 108 | -538 | 118 | -772 | -890 |
| 15 |  | 48 |  | -40 | -6 | 12 | 25 | 17 | 5 | 8 | 7 | -12 | -19 |
| 16 | Claims and liabilities reported by brokerage concerns (40t, $56 \dagger$ ) |  | -87 | -115 | 32 | 9 | 1 | -14 | -8 | 4 | -64 | -19 | 45 |
| 17 | Claims (40才) -.......................................................... | 230 | -2 | $-232$ | 115 | -4 | 100 | 19 | 58 | 38 | -21 | -77 | $-56$ |
| 18 | Liabilities ( $56 \dagger$ ). | -202 | -85 | 117 | 83 | 13 | -99 | -33 | -66 | -34 | -43 | 58 | 101 |
| 19 | Special financial transactions (table A2, lines 4, 15, 16, 18, and 23). | -403 | -478 | -75 | 126 | -229 | -229 | -71 | -58 | -129 | -132 | -159 | -27 |

nanced through a $\$ 286$ million long-term note held by a U.S. corporation. That U.S. corporate claim has been omitted from the total of U.S. corporate assets and liabilities in line 2 and is
. Excludes liquid liabilities.
nsactions shown in line 19 shown separately in line 3.
3. Part of the $\$ 459$ million foreign direct investment in the United States (line 4) was fi-

Note.-Details may not add to totals because of rounding.

Table C2.-Net Change in Foreign Assets and Liabilities of U.S. Corporations ${ }^{\mathbf{1}}$
[Millions of dollars, seasonally adjusted]

${ }^{\boldsymbol{r}}$ Revised. $\quad{ }^{p}$ Preliminary. $\dagger$ Portion of line. $\quad{ }^{*}$ Less than $\$ 500,000$.

1. Excludes banking and brokerage claims and liabilities.
2. Excludes brokerage transactions.
3. Excludes funds obtained abroad by U.S. corporations through bank loans and other credits and also excludes securities issued by subsidiaries incorporated abroad. However, securities issued by finance subsidiaries incorporated in the Netherlands Antilles are treated as if they had been issued
to U.S. parent companies.
4. A (-) reflects a decline in foreign deposits and money market paper held in the United

States. ated with increased foreign direct investment in the United States. See table C1, line 3 .
Note.-Details may not add to totals because of rounding.

Table C3.-Transactions in U.S. Securities Other Than Treasury Issues
[Millions of dollars]

| Line | Increase in foreign assets (+) (Transactions are included in tables 1,2 , and 8 , in line 53 ) | 1969 | 1970 p | $\begin{aligned} & \text { Change: } \\ & \text { 1969-70 } \end{aligned}$ | 1969 |  |  |  | 1970 |  |  |  | $\begin{aligned} & \text { Change: } \\ & \text { 197070 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | I | II | III | IV | I | II | III ${ }^{\text {r }}$ | IV ${ }^{\text {p }}$ |  |
| 1 | Total | 3,112 | 2,203 | -909 | 1,388 | 365 | 396 | 963 | 297 | 381 | 697 | 828 | 131 |
| 2 | New issues of securities sold abroad by U.S. corporations ${ }^{1}$ (table C2, line 8) | 1,029 | 840 | -189 | 401 | 152 | 218 | 258 | 155 | 267 | 170 | 248 | 78 |
| 3 | Investment by international and regional organizations in nonguaranteed U.S. Government agency bonds (table A2, line 16).. | 336 | 324 | -12 | 184 | -43 | 61 | 134 | 94 | 94 | 86 | 50 | -36 |
| 5 | Other transactions (table C1, line 9) Bonds (table C1, | 1,747 | $\begin{array}{r}1,039 \\ \hline 337\end{array}$ | $\begin{array}{r}-708 \\ \hline 155 \\ \hline\end{array}$ | 803 51 51 | 256 104 | -117 | $\begin{array}{r}571 \\ 79 \\ \hline 8\end{array}$ | $\begin{array}{r}48 \\ 133 \\ \hline\end{array}$ | 20 107 | 441 54 58 | $\begin{array}{r}530 \\ 43 \\ \hline\end{array}$ | 87 -13 -100 |
| 6 | Stocks (table Cl, line 11)... | 1,565 | 702 | -863 | 752 | 152 | 169 | 492 | $-85$ | -87 | 387 | 487 | 100 |

r Revised. p Preliminary.
from secur issued by finance subsidiaries incorporated in the Netherlands
issued by U.S. corporations.
Note.-Details may not add to totals because of rounding.
by an $\$ 80$ million increase in sales of new issues abroad. Partly offsetting, however, were a $\$ 155$ million decline in other corporate borrowing and a $\$ 55$ million rise in outflows of other corporate funds

## Direct investment

Direct investment outflows totaled $\$ 4.0$ billion in 1970 , up $\$ 0.9$ billion from 1969. (If adjustment is made to omit negotiated liquidations in Latin America involving the sale of investments for foreign interest-bearing obligations, the 1970 rise would have been $\$ 0.7$ billion.)

The increase in 1970 probably reflects the extremely sharp 1970 rise (now estimated at 22 percent) in plant and equipment spending by foreign affiliates of U.S. corporations. (See "Plant and Equipment Expenditures by Foreign Affiliates of U.S. CorporationsRevised Estimates for 1970 and 1971," elsewhere in this issue.) The ratio of U.S. direct investment outflows to plant and equipment expenditures was about 30 percent in 1970 , slightly higher than in 1969. Direct investment outflows were apparently used to a greater extent in 1970 as a source of financing the expansion of affiliates in Western Europe. Tight credit conditions abroad and easier conditions here may have contributed to this development.

Direct investment outflows in 1970 rose $\$ 300$ million to the United Kingdom, $\$ 210$ million to the European Economic Community, $\$ 140$ million to Canada, $\$ 135$ million to Australia, and $\$ 130$ million to the Caribbean area. Direct investment flows to Asia (excluding Japan) and Africa were unchanged,

| U.S. Direct Investment (Outflow 一) <br> [Billion dollars, not seasonally adjusted] |  |  |  |
| :---: | :---: | :---: | :---: |
| Quarter | Total | Intercompany short-term accounts | Other |
| 1968: IV | -0.5 | 0.7 | -1.2 |
| 1969: I | -1.0 -1.2 | - 2 | $-1.0$ |
| IIİ | -. 9 | -. 3 | $-.6$ |
| IV1. | . 2 | . 3 | 5 |
| 1970: I | -1.5 | -. 7 | -. 8 |
| ${ }_{\text {Iİii }}$ | -1.6 -.8 | $-\frac{2}{2}$ | -1.4 |
|  | -. 1 | $\therefore 4$ | - -. 5 |

[^13]Estimated.

1. Excludes negotiated liquidations in Latin America.
but flows to the Latin American republics (after exclusion of negotiated liquidations) fell $\$ 70$ million and flows to international shipping companies dropped about $\$ 170$ million from the exceptionally high outflows in 1969.

Most of the 1970 rise in direct investment occurred in the first half of the year. This rise included a notable shift in intercompany short-term accounts from a credit of $\$ 0.3$ billion in the fourth quarter of 1969 to a debit of $\$ 0.7$ billion in the first quarter of 1970 . A credit of $\$ 0.4$ billion was recorded in the fourth quarter 1970, and if the 1970 pattern is followed this may be reversed in the first quarter of 1971.

The pattern of quarterly direct investment flows has changed since the beginning of 1968 when the OFDI program was instituted to restrict outflows of U.S. capital for direct investment abroad, especially in Western Europe. U.S. corporations now make large yearend adjustments, apparently to meet the requirements of the program. The size of the yearend positioning (based on the swing from the third to the fourth quarter) in 1970 was in the same range as in 1969. However, circumstances in the 2 years were somewhat different, for in 1969 some of the direct investment funds returned may have been associated with repatriation of funds that had been shifted to Germany earlier in anticipation of the revaluation of the mark in October. If some correction is made for such repatriation, the 1970 yearend positioning would appear to be somewhat larger than in
1969. Of course, first quarter 1971 data are necessary to judge the size of the swing over the yearend (fourth quarter to first quarter). In 1969-70 the swing was clearly larger than in 1968-69.

In any case, it is clear that the quarterly pattern of flows in 1970 differed substantially from 1968 and 1969, the years on which the seasonal adjustment now used for 1970 was based. The new data will be taken into account when the seasonal adjustments are updated this spring, and the factors, at least for 1970, will probably be revised.

## Corporate liabilities and claims

Corporate borrowing abroad-increases in liabilities-amounted to $\$ 2.4$ billion in 1970 , compared with $\$ 2.0$ billion in 1969. Faced with prevailing high interest rates, U.S. corporations tended to favor short- and mediumterm borrowing, especially in the first three quarters of the year. For the year as a whole short-term borrowing increased $\$ 510$ million to $\$ 790$ million, and medium-term borrowing rose $\$ 85$ million to $\$ 775$ million. On the other hand, new issues of bonds sold abroad dropped $\$ 190$ million to $\$ 840$ million.

Total claims on nonaffiliated foreigners increased $\$ 335$ million in 1970 . The increase was nearly the same as in 1969, but long-term claims increased $\$ 120$ million less than in 1969 while short-term claims increased $\$ 100$ million more.

## 0ther Capital Flows

## Foreign direct investment

Foreign direct investment in the United States totaled $\$ 880$ million in 1970 compared with $\$ 830$ million in 1969. New investments rose about $\$ 150$ million to $\$ 690$ million. The bulk of the new investment- $\$ 530$ millionwas in two transactions by British companies. The first, which was made early in the year, was financed in large part by a long-term note issued to a nonaffiliated U.S. corporation. The
second, which occurred in the third quarter, was financed by an exchange of stock with the foreign parent. Thus, the two new investments had a neutral effect on the balance of payments. In 1969, new investment had been more diversified and included many investors from the Common Market. The 1970 rise in new investment was partly offset by a reduction in inflows on intercompany accounts.

## Foreign securities

In 1970, U.S. net purchases of foreign securities totaled $\$ 0.9$ billion, $\$ 0.6$ billion less than in 1969. New issues declined a net $\$ 0.2$ billion. Issues by international and regional organizations increased nearly $\$ 0.2$ billion, but Canadian placements dropped $\$ 0.5$ billion. That decline was associated with a narrowing of bond yield differentials, buttressed by the Canadian authorities' efforts to encourage Canadian borrowers to use domestic markets.

Redemptions were down slightly in 1970, but trading in outstanding foreign securities, almost wholly in stocks, shifted favorably from net purchases of $\$ 0.3$ billion in 1969 to net sales of $\$ 0.2$ billion in 1970. Net purchases of Japanese stocks dropped from $\$ 0.3$ billion in 1969 to an insignificant amount in 1970. That shift was partly due to a weakening in Japanese stock prices and partly to the inclusion of purchases of Japanese stocks by U.S. nonbank financial institutions in the voluntary credit restraint program ceiling beginning in January 1970.

Net purchases of foreign securities by U.S. residents in the fourth quarter declined to $\$ 260$ million from $\$ 550$ million in the third. U.S. purchases of new issues declined $\$ 380$ million. New issue volume in the third quarter had been enlarged by $\$ 130$ million of stock received as payment for a foreign direct investment in the United States. New issues by Canada and the World Bank declined sharply in the fourth quarter, but the Inter-American Development Bank entered the market with a $\$ 95$ million placement.

Redemptions were $\$ 80$ million in the fourth quarter, $\$ 20$ million less than in the third. U.S. purchases of outstanding foreign securities totaled $\$ 60$ million in the fourth quarter, an adverse shift of $\$ 70$ million. Renewed interest in European stocks accounted for most of the rise in net purchases.

## Outstanding U.S. securities

Net foreign purchases of U.S. stocks fell $\$ 0.9$ billion to $\$ 700$ million in 1970 . Small net sales in the first half of the year reflected the weakness in the U.S. stock market and also the problems
affecting offshore mutual funds. After the midyear turnaround in U.S. stock prices, there was a shift to substantial net purchases amounting to $\$ 385$ million in the third quarter and $\$ 485$ million in the fourth.

Net foreign purchases of outstanding U.S. bonds increased $\$ 0.2$ billion in 1970 as foreigners were attracted, particularly during the first half of the year, by record yields on U.S. corporate bonds.



1. Data are adjusted for balance of payments purposes and exclude special financial transactions. See table C1, line 11 and table C2, line 7.
U.S. Department of Commerce, Office of Business Economics

## Bank-reported claims

Claims reported by U.S. banks increased $\$ 885$ million in 1970 ; the 1969 increase was $\$ 540$ million. The increase in short-term claims was $\$ 1,085$ million in 1970 , up from an $\$ 870$ million increase in 1969. There was a very large rise in acceptances and items in process of collection in 1970, a substantial decline in loans, and a moderate rise in deposits and money market paper. Japan accounted for almost half of the 1970 rise in short-term claims and Canada accounted for one-fourth of the rise. Long-term claims fell only $\$ 200$ million in 1970, after having declined $\$ 330$ million in 1969.

Claims subject to the general ceiling under the foreign credit restraint program decreased about $\$ 90$ million during 1970, as an increase in the fourth quarter was more than offset by earlier decreases. Thus, the leeway was little changed from yearend to yearend; at the end of December such claims were $\$ 650$ million under their ceiling of $\$ 9.95$ billion. There was a steady increase throughout the year, totaling more than $\$ 170$ million, in claims subject to the export term-loan ceiling. Nevertheless, at the end of December they were more than $\$ 1.2$ billion below their ceiling of $\$ 1.4$ billion.

In the fourth quarter, bank-reported claims rose $\$ 680$ million after declining $\$ 140$ million in the third. Short-term claims rose $\$ 770$ million, mostly in acceptances. Other loans denominated in U.S. dollars declined somewhat but claims payable in foreign currencies rose. The large net outflow was evidently partly associated with the sharp drop in U.S. money market rates during the quarter. Japan accounted for over half the rise in short-term claims and an even larger part of the surge in acceptances. Canada accounted for about one-fourth of the short-term outflow. Long-term bank-reported claims dropped $\$ 95$ million in the fourth quarter, after declining $\$ 25$ million in the third.

Without seasonal adjustment, the fourth quarter outflow amounted to $\$ 920$ million. About two-thirds of that flow was in transactions subject to the foreign credit restraint program. Claims
subject to the general ceiling rose more than $\$ 600$ million after having dropped $\$ 340$ million in the third quarter. Claims
subject to the export term-loan ceiling rose $\$ 35$ million in the third quarter and $\$ 48$ million in the fourth.

## U.S. Government Grants and Capital

In 1970, the net outflow on U.S. Government grants and capital transactions increased about $\$ 480$ million to almost $\$ 4.0$ billion (table D1). Grants and outflows of U.S. Government capital declined $\$ 80$ million, and scheduled repayments increased $\$ 140$
million. However, Government liabilities associated with military sales contracts shifted adversely by $\$ 640$ million. The adverse shift resulted from a $\$ 510$ million drop in cash receipts (net of principal collections), mainly from Germany, and a $\$ 225$ million decline
in Export-Import Bank financing of military sales. These were partly offset by a $\$ 65$ million increase in assets resulting from the leasing of military aircraft to Australia.

Net outflows on grant and capital transactions dropped $\$ 125$ million in the third quarter, but in the fourth rose $\$ 255$ million to $\$ 1,135$ million. The adverse change resulted from a $\$ 170$ million reduction in U.S. Government liabilities, largely due to an increase in deliveries of goods and services associated with military sales contracts, and from an increase of $\$ 50$ million in outflows of U.S. Government capital.

Table D1.-U.S. Government Grant and Capital Transactions
[Millions of dollars, seasonally adjusted]

| Line | Lines in tables 1,2 , and 8 in which transactions are included are indicated in () | 1969 | 1970 p | $\begin{aligned} & \text { Change: } \\ & \text { 1969-70 } \end{aligned}$ | 1969 |  |  |  | 1970 |  |  |  | $\begin{gathered} \text { Change: } \\ \text { 1970 } \\ \text { III-IV } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | I | II | III | IV | I | II | IIIr | IV ${ }^{\text {p }}$ |  |
| 1 | Government grants (excluding military) and capital, net ( 29,42 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | through 44, 45t, 57t, 58t) ${ }^{\text {arant }}$ (excluding military), net (29) | $-3,506$ $-1,644$ | - $\begin{array}{r}-1,985 \\ -1,647\end{array}$ | -479 -3 | -842 -342 | $-1,079$ -518 | ${ }_{-}{ }_{-372} 964$ | -619 -412 | ${ }^{r}-958$ | $+1,008$ -361 | -883 -436 | $-1,136$ -440 | -254 -4 |
| 3 | Additions to assets (42, 43) , - | -3,388 | -3, 307 | $\begin{array}{r}-3 \\ 81 \\ \hline 14\end{array}$ | - 776 | -1,001 | ${ }_{-841}$ | -771 | -867 | -376 | - -756 | -808 | -52 |
| 4 | Credit repayments (44, 45t) 1 - $\ldots$ - | 1,334 | 1,475 | 141 | 340 | -326 | 345 | 324 | 335 | 398 | 386 | 356 | -30 |
| 5 | Liabilities other than marketable or convertible securities. net ( $57 \dagger, 58 \dagger$ ) : | 192 | -505 | -697 | -64 | 114 | -96 | 240 | '-16 | - -169 | -76 | -244 | -168 |
| 6 | Special financial transactions (table A2, lines 5, 19 through 22) | -225 | 847 | 1,072 | 81 | -145 | -288 | 127 | -192 | 822 | 65 | 152 | 88 |

r Revised. $\quad p$ Preliminary. $\dagger$ Portion of line.

1. Excludes special financial transactions shown in line 6.

> Note.-Details may not add to totals because of rounding.

Table D2.-U.S. Government Grants and Transactions Increasing U.S. Government Assets
[Millions of dollars]

|  | 1969 | 1970 D | Change: 1960-70 | 1969 |  |  |  | 1970 |  |  |  | $\begin{aligned} & \text { Change: } \\ & \text { 1970 } \\ & \text { III-IV } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | I | II | III | IV | I | II | III $r$ | IV p |  |
| Total (table 1, lines 29, 42, and 43, with sign reversed) - | 5,032 | 4,954 | -77 | 1,136 | 1,654 | 1,089 | 1,154 | 1,300 | 1,372 | 1,065 | 1,218 | 153 |
| Less: Estimated dollar payments to foreign countries and international and regional organizations (table 5, line A.34) ${ }^{1}$ | 734 | 687 | -47 | 171 | 209 | 194 | 160 | 179 | 168 | 150 | 191 | 41 |
| Equals: Estimated transactions involving no direct dollar outflow from the United States (table 5, line A.26). | 4,298 | 4, 267 | -30 | 964 | 1,445 | 894 | 995 | 1,120 | 1,204 | 916 | 1,027 | 111 |
| Under farm product disposal programs.-............... Under Foreign Assistance Acts and related programs..- | 1,129 | 1,098 1,700 | -31 <br> -51 | 198 <br> 387 | 497 <br> 536 | 178 410 | 256 <br> 419 <br> 19 | 317 <br> 438 | 336 442 | 201 427 | 243 <br> 394 | $\begin{array}{r}42 \\ -33 \\ \hline\end{array}$ |
| Under Export-Import Bank Act - .-..................-- | 1,258 | 1,095 | -164 | 337 | 366 | 272 | 284 | 303 | 339 | 175 | 278 | 102 |
| Other.. | 159 | 374 | 215 | 43 | 46 | 35 | 36 | 63 | 87 | 113 | 112 | -1 |

1. The identification of transactions involving direct dollar outflow from the United States is made in reports by the operating agency. Such data for 1 st and $2 d$ quarters 1969 and for $3 d$
and 4th quarters 1970, however, are simple extrapolations by OBE, because of incomplete reports from one operating agency.
Note.-Details may not add to totals because of rounding.

Table 1.-U.S. International Transactions
[Millions of Dollars]

$\dagger$ Lines 32, 38, 39, 40, 54, 55, 56, 60, 61, and 63 have been revised

1. Details for lines 3 and 15 are given in table 4; for lines 29, 42, 43, 57, and 58, in table 5 ; or lines 37 through 40, in table 6; and for lines 59 and 60, in table 7
2. Excludes undistributed profits of subsidiaries
3. The sum of lines 31 and 62 is numerically equal to net foreign investment in U.S. national income and product accounts.
4. Negative entry reflects repurchase of foreign obligations previously sold.

Reflects $\$ 385$ million payment of gold portion of increased U.S. subscription to the MF in the 4th quarter of 1970
Note.-Details may not add to totals because of rounding.
Source: U.S. Department of Commerce, Office of Business Economics.

Table 2.-U.S. International Transactions-Seasonally Adjusted
[Millions of dollars]

| Line | (Credits +; debits -) | 1969 $\dagger$ |  |  |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | I | II | III | IV | $1{ }^{\text {r }}$ | II ${ }^{\text {r }}$ | III ${ }^{\text {r }}$ | IV p |
| $\stackrel{1}{2}$ | Exports of goods and services........i.... Excluding transfers under military | 12,157 | 14,422 14,186 | $\begin{aligned} & 14,739 \\ & 14,592 \end{aligned}$ | $\begin{aligned} & 14,957 \\ & 14,767 \end{aligned}$ | 15,513 15,364 | $\begin{aligned} & \mathbf{1 6 , 0 2 0} \\ & \mathbf{1 5 , 7 9 8} \end{aligned}$ | $\begin{aligned} & \mathbf{1 6 , 0 5 9} \\ & \mathbf{1 5 , 9 6 9} \end{aligned}$ | $\begin{array}{r} \mathbf{1 5 , 9 8 5} \\ \mathbf{1 5 , 8 3 1} \end{array}$ |
| 3 |  | 7,485 | 9, 490 | 9, 608 | 9,890 | 10,252 | 10,586 | 10,700 | 10,503 |
| 4 5 |  |  | 226 |  |  | 256149 | $\begin{array}{r}430 \\ 22 \\ \hline\end{array}$ | 33990 | 454154 |
| 5 6 | Transfers under military grants, net.-....-.....-.-............................ | 196 660 |  | 458 147 | $\begin{array}{r}352 \\ 190 \\ \hline\end{array}$ |  |  |  |  |
| 7 | Travel......................-....................................................................... |  |  |  |  |  |  |  | 12 |
| 8 | Frees and royalties from direct investments....................................................................- | ${ }_{327}^{501}$ | ${ }_{364}^{520}$ | 519 337 | 518 342 | 560 364 | 576 409 | 589 <br> 395 | 593 369 |
| 910 | Other private services.................. | 32142187 | $\begin{array}{r}434 \\ 98 \\ \hline\end{array}$ | 44695 | $\begin{array}{r}453 \\ 95 \\ \hline\end{array}$ | 46690 | 485 | 495107 | 497 |
|  | Other U.S. Government services |  |  |  |  |  | 79 |  | 86 |
|  | Income on U.S. investments abroad: |  |  |  |  |  |  |  |  |
| 12 | Orect investments | 1,342 519 | 1,370 549 | $\begin{array}{r}1,455 \\ 588 \\ \hline\end{array}$ | 1,472 | 1,605 654 | 1,418 | 1,497 | 1,575 |
| 13 | U.S. Government assets. | 228 | 231 | 243 | 231 | 240 | 241 | 224 | 206 |
| 14 | Imports of goods and services.- | -11,630 | -13,934 | -13,927 | -14,075 | -14,518 | -14,759 | -14,969 | -15,047 |
| 15 16 | Merchandise, adjusted, excluding military ${ }^{\text {1 }}$ Military expenditures................. | $-7,588$$-1,198$-775 | $\begin{aligned} & -9,562 \\ & -1,187 \end{aligned}$ | $\begin{aligned} & -9,281 \\ & -1,220 \end{aligned}$ | $\begin{aligned} & -9,404 \\ & -1,245 \end{aligned}$ | $\begin{aligned} & -9,729 \\ & -1,178 \end{aligned}$ | $\begin{aligned} & -9,829 \\ & -1,255 \end{aligned}$ | $\begin{array}{r} -9,987 \\ -1,210 \end{array}$ | $\begin{array}{r} -10,311 \\ -1,195 \end{array}$ |
| 17 | Transportation..-.............. |  |  |  |  | $\begin{array}{r} -1,178 \\ -978 \end{array}$ |  |  |  |
| 18 |  | -820-175-169 | -855-178 | -875-173 | -840-183 | -925-193 | -988-208 | -1,026 | -977-208 |
| 19 |  |  |  |  |  |  |  | -205 |  |
| 20 | U.S. Government payments for other services |  | -174 | -178 | -189 | -172 | -180 | -181 | -195 |
|  | Income on foreign investments in the United States: |  |  |  |  |  |  |  |  |
| ${ }_{22}^{21}$ | Private payments ${ }^{\text {2 }}$--......... | $\begin{aligned} & -719 \\ & -186 \end{aligned}$ | $\begin{aligned} & -881 \\ & -190 \end{aligned}$ | $\begin{array}{r} -1,042 \\ -198 \end{array}$ | $\begin{array}{r} -1,044 \\ -203 \end{array}$ | $\begin{array}{r} -1,133 \\ -210 \end{array}$ | $\begin{array}{r} -1,085 \\ -235 \end{array}$ | -994 | $-843$ |
| $\begin{aligned} & 23 \\ & 24 \end{aligned}$ | Balance on goods and services (lines 1 and 14).. <br> Excluding transfers under military grants (lines 2 and 14) | $\begin{gathered} \mathbf{5 3 2} \\ \hline 10 \end{gathered}$ | $\begin{aligned} & 488 \\ & 262 \end{aligned}$ | $\begin{aligned} & 812 \\ & 665 \end{aligned}$ | $\begin{aligned} & 882 \\ & 682 \\ & \end{aligned}$ | $\begin{aligned} & 995 \\ & 846 \end{aligned}$ | $\begin{aligned} & 1,261 \\ & 1,039 \end{aligned}$ | $\begin{aligned} & 1,090 \\ & 1,000 \end{aligned}$ | 938 784 |
| $\begin{aligned} & 25 \\ & 26 \end{aligned}$ | Unilateral transfers, net; transfer to foreigners ( - ) ........................................................................... Excluding military grants. | $\begin{aligned} & -808 \\ & -612 \end{aligned}$ | $-1,038$ -812 | $\begin{aligned} & -837 \\ & -690 \end{aligned}$ | $-911$ | -888 -739 | $\begin{aligned} & -943 \\ & -721 \end{aligned}$ | $\begin{aligned} & -890 \\ & -800 \end{aligned}$ | -930 -776 |
| 27 | Private remittances. <br> Military grants of goods and services. <br> Other U.S. Government grants ${ }^{1}$ <br> U.S. Government pensions and other transfers | $\begin{aligned} & -171 \\ & -196 \\ & -342 \end{aligned}$ | $\begin{aligned} & -192 \\ & -226 \\ & -518 \end{aligned}$ | $-214$ | -207-190 | -227 | -242 | -242 | -214-154-440-122 |
| ${ }_{29}^{28}$ |  |  |  |  |  | -149 | -222 | -90 |  |
| 30 |  |  |  | ${ }_{-}-372$ | $-102$ | -191 -101 | -361 -118 | -436 -122 |  |
| 31 | Balance on goods, services, and unilateral transfers (lines 23 and 25, or 24 and 26) ${ }^{3} \ldots \ldots \ldots \ldots . .$. | -281 | -550 | -25 | -29 | 107 | 318 | 200 | 8 |
| 32 | Transactions in U.S. private assets, net; increase in assets ( - )...................................... | -1, 213 | -2,151 | -980 | -889 | -1,711 | -1,944 | -1, 176 | -1,518 |
| 33 | Direct investments ${ }^{2}$---....-. | -902-54613097 | $\begin{array}{r} -1,015 \\ -269 \\ -35 \\ -355 \end{array}$ | $\begin{array}{r} -877 \\ -571 \\ 80 \\ -76 \end{array}$ | $\begin{array}{r} -276 \\ -281 \\ -\quad 183 \end{array}$ | -1,411 | $-1,434$ | -711 | -410 -284 |
| 36 |  |  |  |  | 29 | 160 | 32 | 12 | -58 |
|  | Claims reported by U.S. banks: ${ }^{1}$ <br> Long-term <br> Short-term | $\begin{array}{r} 133 \\ -65 \end{array}$ | 31-533 | 13198 | 35-371 | 24108 | $\begin{array}{r} 61 \\ -538 \end{array}$ | $\begin{gathered} 23 \\ 118 \end{gathered}$ | - $\begin{array}{r}93 \\ -772\end{array}$ |
| 37 38 |  |  |  |  |  |  |  |  |  |
|  | Claims reported by U.S. residents other than banks: 1 | -82 | -80-15 | -138 |  |  |  |  |  |
| 39 40 | Long-term. |  |  |  | -24941 | -381 82 | -13 -86 | -13275 | -63-105 |
| 41 | Transactions in U.S. Government assets, excluding official reserve assets, net; increase in assets (-) |  | -641 | 248 |  |  |  |  |  |
|  |  | -435 |  | -650 | -458 | -444 | -364 | -368 | $\begin{aligned} & -412 \\ & -808 \end{aligned}$ |
| ${ }_{43}^{42}$ | Loans and other long-term assets ${ }^{1}$ | -776 | -1,001 | -841 | -771 | -867 | -876 | -756 |  |
|  | Repayments on credits: | $\begin{array}{r} 297 \\ 44 \end{array}$ |  |  |  |  |  |  |  |
| 44 | Soheduled ${ }^{\text {Sonscheduled (including sales of foreign obligations to foreigners) }}$ |  | 326 34 | [ $\begin{array}{r}345 \\ \hline-154\end{array}$ | ${ }_{4}^{324}$ | 335 88 | 398 114 | 386 2 | 356 40 |
| 46 | Transactions in U.S. official reserve assets, net; increase in assets | -48 | -299 | -686 | -154 | 264 | 805 | 584 | 824 |
| 47 | Gold. | 56 | -317 | -11 | -695 | -44 | 14 | 395 | ${ }^{5} 422$ |
| 49 | Convertible currencies | -73 | 246 | -442 | 1,083 | -270 | -254 -818 |  | -469 |
| 50 | Gold tranche position in IMF | -31 | -228 | -233 | -542 | -253 | 227 | 406 | ${ }_{59}$ |
| 51 | Transactions in foreign assets in the United States, net; increase in foreign assets (U.S. liabili- |  |  |  |  |  |  |  |  |
| 52 | ties) ${ }_{\text {Direct }}(+)$ investments ${ }^{\text {a }}$ | 3, 174 | 4,513 | 3, ${ }^{\mathbf{1 7 6}}$ | 1, ${ }^{3769}$ | 1,770 | 1,747 | 1,080 | 637 99 |
| 53 | U.S. securities other than Treasury issues | 1,388 | 365 | 396 | 963 | 297 | 381 | 697 | 828 |
| 54 | Long-term liabilities reported by U.S. banks. | -49 | -174 | -265 | -188 | -147 | $-215$ | -211 | -221 |
|  | Other liabilities reported by U.S. private residents other than banks: |  |  |  |  |  |  |  |  |
| ${ }_{56}^{55}$ | Long-term-.............-.-.-.-...- | ${ }_{-83}^{256}$ | 59 65 | 145 113 | 231 -19 | 179 93 | 343 165 | ${ }_{211}^{165}$ | 88 235 |
|  | Nonmarketabli liabilities of U. Covernment, including mediam-term securities and long- |  |  |  |  |  |  |  |  |
| 57 | term obligations payable prior to maturity only under special conditions: ${ }^{1}$ Associated with specific transactions. | -79 | 105 | -115 | 228 | -54 | -260 | -89 | -222 |
| 58 | Other medium-term securities and long-term obligations. | 95 | -171 | -115 | 150 | -242 | 800 | 75 | 90 |
| 59 60 | U.S. Treasury marketable or convertible bonds and notes ${ }^{1}$. Deposits and money market paper held in the United States | 1,400 | 4,100 | 2,965 | -266 | 1,185 | 430 | 16 | -260 |
| 61 |  |  |  |  |  |  |  |  |  |
|  | 32, 41, 46, and 51)-...............-.-.- | 1,478 | 1,422 | 960 | -132 | -121 | 244 | 120 | $-469$ |
| ${ }_{63}^{62}$ | Allocations of special drawing rights (SDR) ${ }^{\text {a }}$ | -1,197 | -871 | -936 | 163 | 217 -205 | 217 -779 | 217 -535 | 245 <br> 245 |

## $\dagger$ Lines 1, 2, 3, 14, 15, 23, 24, 31, and 63 have been revised.

1. Details for lines 3 and 15 are given in table 4; for lines $29,42,43,57$, and 58 , in table 5 ; for
ines 37 through 40 in table 6 ; and for lines 59 and 60 , in table 7 .
2. Excludes undistributed profits of subsidiaries.
3. The sum of lines 31 and 62 is numerically equal to net foreign investment in U.S. national income and product accounts.

Table 3.-U.S. Balance of Payments and Reserve Position
[Millions of dollars]

| Line |  | 1969 $\dagger$ | 1970 ${ }^{\text {p }}$ | $1969 \dagger$ |  |  |  | 1970 |  |  |  | Amounts outstand- <br> ing Dec. <br> 31, 1970 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | I | II | III | IV | I ${ }^{\text {+ }}$ | II r | III ${ }^{\text {r }}$ | IV ${ }^{\text {P }}$ |  |
| 1 | Balance on liquidity basis excluding allocations of SDR-measured by increase in U.S. official reserve assets excluding SDR allocations and decrease in liquid liabilities to all foreigners; seasonally adjusted; decrease in net assets ( - ) | -7,012 | -4,715 | -1,352 | -3,801 | -2,279 | 420 | -1,666 | -1,452 | -817 | -780 |  |
|  | Balance on liquidity basis including allocations of SDR-measured by increase in all U.S. official reserve assets and decrease in liquid liabilities to all foreigners: |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Seasonally adjusted; decrease in net assets ( - ) | -7,012 | -3,848 | -1,352 | -3, 801 | -2, 279 | 420 | -1,449 | -1,235 | -600 | -564 |  |
| 3 | Less seasonal adjustment_ |  |  | -84 | 15 | 693 | -624 | -763 | 197 | 1,039 | -473 |  |
| 4 | Before seasonaladjustment (lines 5 and 10 with sign reversed). | -7,012 | -3,848 | -1,268 | -3,816 | -2,972 | 1,044 | -686 | -1, 432 | -1,639 | -91 |  |
| 5 | U.S. official reserve assets (table 1 line 46); increase ( - ) | -1,187 | 2,477 | -48 | -299 | -686 | -154 | -386 | 1,022 | 801 | 1,040 | 14,487 |
| 6 7 | $\text { Gold }{ }^{2}$ | -967 | 787 -851 | 56 | -317 | -11 | -695 | -44 <br> -920 | $\begin{array}{r}14 \\ -37 \\ \hline\end{array}$ | $\begin{array}{r}395 \\ -34 \\ \hline 95\end{array}$ | 422 140 | 11, 072 |
| 8 |  |  | 2,152 | -73 | 246 | -442 | 1,083 | -931 | 818 | -34 | 469 | -629 |
| 9 | IMF gold tranche position ${ }^{2}$ | -1,034 | 389 | -31 | -228 | -233 | $-542$ | -253 | 227 | 406 | 9 | 1,935 |
| 10 | Liquid liabilities to all foreigners (table 1, lines 59 and 60 ); decrease ( - ). |  |  | 1,316 | 4,115 | 3,658 | -890 | 1,072 | 410 | 838 | -949 | 43, 271 |
| 11 |  | ${ }_{-517}$ | 7,613 | -1,708 | -538 | 2, 235 | $-506$ | 2,764 | 539 | 2,049 | 2,261 | 20,626 |
| 12 |  | 9,217 | -6, 512 |  | 4,716 | 1,554 | $-187$ | -1, 682 | -196 | -1,146 | -3,487 |  |
| $\begin{aligned} & 13 \\ & 14 \end{aligned}$ | To other foreign residents and unallocated 4. | -441 -60 | 92 177 | -22 -88 | -145 82 | $\begin{array}{r}12 \\ -143 \\ \hline\end{array}$ | -131 -66 | -152 -142 | 192 -125 | $\begin{array}{r}-148 \\ \hline 83\end{array}$ | 200 77 | 4,683 840 |
| 15 | Balance on official reserve transactions basis excluding allocations of SDR-measured by increase in U.S. official reserve assets excluding SDR allocations and decrease in liquid and certain nonliquid liabilities to foreign official agencies; seasonally adjusted; decrease in net assets ( - ) | 2,700 | -10,686 | 1,453 | 1,315 | -582 | 514 | -3,118 | $-1,997$ | -2,032 | -3,539 |  |
|  | Balance on official reserve transactions basis including allocations of SDR-measured by increase in all U.S. official reserve assets and decrease in liquid and certain nonliquid liabilities to foreign official agencies: |  |  |  |  |  |  |  |  |  |  |  |
| 16 | Seasonally adjusted; decrease in net assets ( - ). | 2,700 | -9,819 | 1,453 | 1,315 | -582 | 514 | -2,901 | -1,780 | -1,815 | -3,323 |  |
| 17 | Less seasonal adjustment |  |  | -258 | 111 | 458 | -311 | -935 | 289 | 797 | -151 |  |
| 18 | Before seasonal adjustment (lines 19 through 21, with sign reversed). | 2,700 | -9,819 | 1,711 | 1,204 | -1,040 | 825 | -1,966 | -2,069 | -2,612 | -3,172 | ... |
| 19 | U.S. official reserve assets (line 5); increase (-). | -1,187 | 2,477 | -48 | -299 | -686 | -154 | -386 | 1,022 | 801 | 1,040 | 14,487 |
| 20 | Liquid liabilities to foreign official agencies (line 11); decrease (-) | -517 | 7, 613 | -1,708 | -538 | 2,235 | -506 | 2,764 | 539 | 2,049 | 2,261 | 20,626 |
| 21. | Certain nonliquid liabilities to foreign official agencies; decrease ( - ) | -996 | -271 | 45 | -367 | -509 | -165 | -412 | 508 | -238 | -129 | 3,879 |
| 22 | Liabilities reported by U.S. private residents (table <br> 1, portion of line 54) | -834 | -806 | -43 | -195 | -390 | -206 | -154 | -235 | -233 | -184 | 699 |
| 23 | Liabilities reported by U.S. Government (table 1, portions of lines 57 and 58). | -162 | 535 | 88 | -172 | -119 | 41 | -258 | 743 | -5 | 55 | 3,180 |

$\dagger$ Data correspond to those published in the September 1970 Survey of Current Business.

1. Position figures reflect increases of $\$ 67$ million in convertible currencies (line 8 ), $\$ 17$ million in nonmarketable, convertible U.S. Treasury obligations (line 11), and $\$ 84$ million in nonliquid liabilities of U.S. Government (line 23), resulting from revaluation of German mark in October 1969. (In addition, nonmarketable U.S. Treasury notes amounting to $\$ 125$ million in dollar valued to a group of German commerial banks in June 1968 increased $\$ 10$ million in dollar value as a result of the German revaluation.)
2. Reflects $\$ 385$ million payment of gold portion of increased U.S. subscription to the IM F in the fourth quarter of 1970
3. Includes deposits of foreign branches of U.S. banks and of foreign commercial banks,
associated with their U.S.-dollar denominated liabilities to foreign official agencies
4. May include U.S. Government bonds and notes held by foreign commerical banks.

Table 4.-U.S. Merchandise Trade [Millions of dollars]

| Line |  | 1969 | 1970 | Not seasonally adjusted |  |  |  |  |  |  |  | Seasonally adjusted |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1969 |  |  |  | 1970 |  |  |  | 1969 r |  |  |  | 1970 |  |  |  |
|  |  |  |  | I | II | III | IV | I | II | III | IV ${ }^{\text {p }}$ | I | II | III | IV | I* | II* | III ${ }^{*}$ | IV ${ }^{\text {d }}$ |
|  | EXPORTS <br> Merchandise exports, Census basis, including reexports and military grant shipments. <br> Excluding military grant shipments | $\left\|\begin{array}{l} 38,006 \\ 37,332 \end{array}\right\|$ | $\left\|\begin{array}{l} 43,226 \\ 42,662 \end{array}\right\|$ | $\begin{array}{\|l\|} 7,726 \\ 7,586 \end{array}$ | $\left\{\begin{array}{l} 10,332 \\ 10,151 \end{array}\right.$ | $\left.\begin{aligned} & 9,440 \\ & 9,257 \end{aligned} \right\rvert\,$ | $\left\|\begin{array}{l} 10,508 \\ 10,338 \end{array}\right\|$ | $\left\|\begin{array}{l} 10,341 \\ 10,195 \end{array}\right\|$ | $\begin{aligned} & 11,356 \\ & 11,221 \end{aligned}$ | $\begin{array}{l\|l} 10,272 & 1 \\ 10,150 & 1 \end{array}$ | $\begin{aligned} & 11,257 \\ & 11,096 \end{aligned}$ | $\begin{aligned} & \mathbf{7 , 7 5 5} \\ & \mathbf{7 , 6 1 5} \end{aligned}$ | $\begin{aligned} & \mathbf{9 , 9 4 6} \\ & \mathbf{9 , 7 6 5} \end{aligned}$ | $\begin{array}{r} 10,072 \\ 9,889 \end{array}$ | $\begin{array}{l\|l} 10,190 & 1 \\ 10,020 & 1 \end{array}$ | $\begin{array}{\|l\|} 10,475 \\ 10,328 \end{array}$ | $\left.\begin{aligned} & 10,935 \\ & 10,800 \end{aligned} \right\rvert\,$ | $\left\lvert\, \begin{aligned} & 10,968 \\ & 10,845 \end{aligned}\right.$ | 10,919 |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 | Additions, 'regular', to Census exports | 368 | 357 | 99 | 83 | 90 | 96 | 92 | 91 | 90 | 84 | 105 | 77 | 91 | 95 | 98 | 84 | 93 | 83 |
| $3 \mathrm{3a}$ | Private gift parcel remittances. | 71 | 76 | 12 | 17 | 16 | 26 | 16 | 16 | 18 | 26 | 12 | 17 | 16 | 26 | 16 | 16 | 18 | 26 |
| $3 \mathrm{3c}$ | Gexports of the virgin istand | 26 | $\left(^{*}{ }^{17}\right.$ | 8 1 | 1 | (*) | (*) | $\left.{ }^{*}\right)$ | $\left(^{*}\right)$ | (*) | (*) | 8 1 | 4 | (*) | (*) ${ }^{9}$ | (*) | ${ }^{*}{ }^{4}$ | (*) ${ }^{6}$ | (*) |
| 3d | Inland freight valuation adju | 257 | 266 | 60 | 67 | ${ }^{62}$ | 68 | ${ }^{63}$ | 71 | 65 | 67 | 66 | 61 | 63 | 67 | 69 | 64 | 67 | 66 |
| 3 e | Other "regular" additions ${ }^{1}$.. | 12 | $-2$ | 18 | -6 |  | $-7$ | 11 |  | 1 | -14 | 18 | -6 | 7 | $-7$ | 11 |  | 2 | -14 |
| 4 | Deductions, "regular", from Census expor | 1,203 | 1,030 | 262 | 377 | 326 | 238 | 204 | 286 | 220 | 320 | 262 | 377 | 326 | 238 | 204 | 286 | 220 | 320 |
| 4 a | DOD military export sales ${ }^{2}$ | 1, 172 | 1,002 | 254 | 370 | 318 | 230 | 197 | 279 | 213 | 313 | 254 | 370 | 318 | 230 | 197 | 279 | 213 | 313 |
| 4 b | Other "regular" deductions ${ }^{3}$ |  | 28 | 8 | 7 | 8 | 8 | 7 | 7 | - | , | 8 | 7 | 8 | 8 | 7 | 7 |  | 7 |
| 5 | Special and miscellaneous adjustments (net) | -24 | 52 | 15 | 15 | -56 | 2 | 46 | 6 |  |  | 27 | 25 | -46 | 13 | 30 | -12 | -18 | -18 |
| 5. | Of which: quarterly allocation of annual seasonal adjustment discrepancy ${ }^{5}$ $\qquad$ |  |  |  |  |  |  |  |  |  |  | 12 | 10 | 10 | 11 | -16 | -18 | -18 | -18 |
| 6 | Equals: Merchandise exports, adjusted to balance of payments basis (table 1, line 3) | 36,473 | 42,041 | 7,438 | 9,872 | 8,965 | 10,198 | 10,129 | 11,032 | 10,020 | 10,860 | 7,485 | 9,490 | 9,608 | 9,890 | 10,252 | 10,586 | 10,700 | 10,503 |
|  | IMPORTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 | Merchandise imports, Census basis (gene | 36,043 | 39,963 | 7,409 | 9,781 | 9,191 | 9,662 | 9,453 | 10,071 | 9,879 | 10,560 | 7,655 | 9,591 | 9,315 | 9,451 | 9,719 | 9,867 | 10,029 | 10,333 |
| 8 | Additions, "regular", to Census impo | 392 | 401 | 107 | 111 | 80 | 94 | 107 | 101 | 83 | 110 | 107 | 111 | 80 | 94 | 107 | 101 | 83 | 110 |
| 8 c | Imports of the Virgin Islands | 168 | 238 | 57 | 49 | 29 | 33 | 69 | 63 | 43 | 63 | 57 | 49 | 29 | 53 | 69 | 63 | 43 | 63 44 |
| $8 \mathrm{~b}$ | Gold imports, nonmonetary | 216 8 | 153 10 | 48 2 | 60 2 | 49 2 | 59 2 | 36 2 | 36 <br> 2 | 37 3 | 44 3 | $\stackrel{48}{2}$ | 60 2 | 49 2 | 59 2 | $\stackrel{36}{2}$ | $\stackrel{36}{2}$ | 37 3 | 44 <br> 3 |
| 9 | Deductions, "regular", from Census impo | 586 | 540 | 151 | 153 | 115 | 167 | 134 | 148 | 108 | 150 | 149 | 148 | 135 | 154 | 132 | 143 | 129 | 136 |
| 9 a | DOD military import purchases | 237 | 189 | 71 | 64 | 47 | 55 | 47 | 49 | 43 | 50 | 71 | 64 | 47 | 55 | 47 | 49 | 43 | 50 |
| 9 b | Automotive valuation adjustmen | 346 | 346 | 79 |  | 67 | 111 | 86 | 98 | 64 | 98 | 77 | 84 | 87 | 98 | 84 | 93 | 85 | 84 |
| 9 c | Other "regular" deductions '. | 3 | 5 | , | (*) | 1 | 1 | 1 | 1 | 1 |  | 1 | (*) | 1 | 1 | 1 | 1 | 1 | 2 |
| 10 | Special and miscellaneous adjustments (net) ${ }^{4}$ | -14 | 32 | -32 |  | 13 | 5 | 32 |  |  |  | -25 | 8 | 21 | 13 | 35 | 4 | 4 | 4 |
| 10a | Of which: quarterly allocation of annual seasonal adjustment discrepancy ${ }^{5}$ - |  |  |  |  |  |  |  |  |  |  |  |  | 8 |  |  | 4 |  | 4 |
| 11 | Equals: Merchandise imp rts, adjusted to balance of payments basis (table 1, line 15) | 35,835 | 39,856 | 7,333 | 9,739 | 9,169 | 9,594 | 9,458 | 10,024 | 9,854 | 10,520 | 7,588 | 9,562 | 9,281 | 9,404 | 9,729 | 9,829 | 9,987 | 10,311 |
| 12 | Balance on merchandise trade, Census basis, excluding military grant shipments (li, 2e 2 less line 7) | 1,289 | 2,699 | 177 | 370 | 66 | 676 | 742 | 1,150 | 271 | 536 | -40 | 174 | 574 | 569 | 609 | 933 | 816 | 425 |
| 13 | Balance on merchandise trade, adjusted to balance of payments basis (line 6 less ine 11) | 638 | 2,185 | 105 | 133 | -204 | 604 | 671 | 1,008 | 166 | 340 | -103 | -72 | 327 | 486 | 523 | 757 | 713 | 192 |
|  | TRADE BY END-USE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 | Merchandise exports, Census basis, including military grant shipments (line 1) | 38,006 | 43,226 | 7,726 | 10,332 | 9,440 | 10,508 | 10,341 | 11,356 | 10,272 | 11, 257 | 7,755 | 9,946 | 10, 072 | 10,190 | 10, 475 | 10,935 | 10,968 | 10,919 |
| 14a |  | 6, 004 | 7,265 | 947 | 1,718 | 1,426 | 1,913 | 1,651 | 1,737 | 1,670 | 2,207 | 966 | 1,735 | 1,592 | 1,677 | 1,706 | 1,758 | 1,865 | 1,940 |
| 14b | Nonagricultural products | 32, 002 | 35, 961 | 6, 779 | 8,614 | 8,014 | 8, 595 | 8,690 | 9,619 | 8,602 | 9,050 | 6,789 | 8,211 | 8,480 | 8,513 | 8,769 | 9,177 | 9,103 | 8,979 |
| 14 e | Excluding military grant ship | 31, 328 | 35, 396 | 6,639 | 8,433 | 7, 831 | 8,425 | 8,543 | 9,484 | 8,480 | 8,889 | 6,649 | 8,030 | 8,297 | 8, 343 | 8,622 | 9,042 | 8,981 | 8,818 |
| 15 | Foods, feeds, and beverage | 4,688 | 5,826 | 769 | 1,299 | 1,114 | 1,506 | 1,306 | 1,366 | 1,404 | 1,749 | 774 | 1,340 | 1,228 | 1,322 | 1,327 | 1,419 | 1,543 | 1,529 |
| 16 | Grains and preparations | 2,516 | 3, 058 | 377 | 741 | ${ }^{663}$ | ${ }^{7} 735$ | 1689 | ${ }^{683}$ | 761 | 924 | 360 | 776 | 695 | 696 | 670 | 720 | 774 | 867 872 |
| 17 | Soybeans. | 822 | 1,216 | 134 | 194 | 118 | 376 | 262 | 313 | 235 | 406 | 142 | 204 | 191 | 253 | 279 | 331 | 364 | ${ }^{272}$ |
| 18 | Other foods, feeds, and beverag | 1,350 | 1,552 | 258 | 363 | 333 | 396 | 355 | 370 | 407 | 419 | 272 | 360 | 342 | 373 | 378 | 368 | 405 | 390 |
| 19 | Industrial supplies and materia | 11, 756 | 13,767 | 2,122 | 3,253 | 3,100 | 3,281 | 3,328 | 3,634 | 3,316 | 3,489 | 2,184 | 3,147 | 3,157 | 3,232 | 3,461 | 3,518 | 3, 378 | 3,431 |
| 20 | Fuels and lubricants... | 1,132 | 1,596 | 212 | ${ }^{3} 12$ | 295 | ${ }^{313}$ | ${ }^{3} 87$ | ${ }^{408}$ | 418 | 464 | 245 | 300 | 276 | 308 | 355 | 392 | 394 | 454 |
| 21 | Paper and paper base stocks | 906 | 1,137 | 166 | 247 | 237 | 256 | 254 | 290 | 296 | 297 | 170 | 242 | 239 | 252 | 263 | 285 | 300 | 290 |
| 22 | Textile supplies and materials. | 922 | 1, 051 | 152 | 310 | 228 | 232 | 291 | 288 | 198 | 274 | 139 | 300 | 258 | 234 | 268 | 277 | 226 | 278 |
| 23 | Raw cotton, including linters | 285 | , 378 | 29 | 130 | 71 | 55 | 116 | 111 | 47 | 104 | 24 | 122 | 85 | 141 | -97 | 103 | 57 108 | 118 |
| 24 | Tobacco, unmanufactured. | 540 | 488 | 50 | 142 | 134 | 214 | 84 | 107 | 107 | 190 | 73 537 | 163 | 133 | 147 | ${ }_{803}^{129}$ | 121 | 108 | 130 |
| 25 26 | Chemicals, excluding medicinals.-.................- | 2, 742 | 3,059 | 525 | 777 | 734 | 706 | 779 | 816 | 738 | 727 | 537 | 748 | 729 | 721 | 803 | 791 | 738 | 738 |
| 26 | Other nonmetals (hides, tallow, minerals, wood, rubber, tires, etc.) | 2,386 | 2,628 | 490 | 645 | 611 | 640 | 644 | 673 | 624 | 687 | 483 | 627 | 643 | 633 | 640 | 656 | 659 | 675 |
| 27 | Steelmaking materials. | 371 | 547 | 42 | 95 | 130 | 104 | 100 | 166 | 155 | 126 | 54 | 85 | 110 | 112 | 129 | 151 | 132 | 134 |
| 28 | Iron and steel products .................-......-. | 1,127 | 1,389 | 185 | 275 | 292 | 374 | 370 | 418 | 327 | 274 | 188 | 266 | 310 | 359 | 379 | 405 | 34 | 261 |
| 29 | Other metals, primary and advanced, including advanced steel. | 1,631 | 1,872 | 300 | 450 | 439 | 442 | 500 | 471 | 452 | 449 | 295 | 416 | 459 | 466 | 495 | 440 | 473 | 471 |
| 30 | Capital goods, except automotive | 12,347 | 14,366 | 2,801 | 3,263 | 3,001 | 3,283 | 3,505 | 3,796 | 3,397 | 3,668 | 2,741 | 3,072 | 3,253 | 3,299 | 3,449 | 3, 583 | 3,679 | 3,683 |
| 31 | Machinery, except consumer-type. | 9,992 | 11, 564 | 2,111 | 2,709 | 2,511 | 2,661 | 2,730 | 2,974 | 2,857 | 3, 001 | 2, 122 | 2,543 | 2,681 | 2,659 | 2,759 | 2,793 | 3,047 | 2,999 |
| 32 | Electrical and electronic, and parts and attachments... | 1, 856 | 2,078 | 401 | 497 | 474 | 485 | 502 | 552 | 493 | 530 | 405 | 463 | 508 | ${ }^{484}$ | 510 | - 512 | [529 | 532 2,467 |
| 33 | Nonelectrical, and parts and attachments............-- | 8,136 | 9,486 | 1,710 | 2,212 | 2,037 | 2,176 | 2,228 | 2,422 | 2,365 | 2,471 | 1,717 | 2,080 | 2,173 | 2,175 | 2,249 | 2,281 | 2,518 | 2,467 |
| 34 | Construction machinery and nonfarm tractors and parts | 1,680 | 1,963 | 321 | 469 | 434 | 456 | 465 | 503 | 503 | 491 | 331 | 447 | 440 | 462 | 482 | 478 | 509 | 498 |
| 35 | Textile and other specialized-industry machinery and parts. | 795 | 931 | 162 | 215 | 199 | 219 | 210 | 1239 | 233 | 248 | 171 | 201 | 211 | 212 | 222 | 223 | 247 | 240 |
| 36 | Other industrial machinery and parts, n.e.c. | 3,476 | 3,893 | 739 | 961 | 870 | 906 | 921 | 1,000 | 965 | 1, 007 | 745 | 898 | 927 | 910 | 932 | 932 | 1,027 | 1,015 |
| 37 | Agricultural machinery and farm tractors and parts.- | 417 | 360 | 98 | 133 | 95 | 91 | 102 | 94 | 83 | 81 | 89 | 112 | 113 | 106 | 93 | 79 | 98 | 94 |
| 38 | Business and office machines, computers, etc., and parts | 1,225 | 1,703 | 265 | 287 | 308 | 366 | 378 | 419 | 421 | 485 | 257 | 286 | 341 | 344 | 369 | 417 | 464 | 456 |
| 39 | Scientific, professional, and service-industry equipment. |  |  | 125 | 147 | 131 | 138 | 152 | 166 | 161 | 159 | 124 | 136 | 141 | 141 | 151 | 152 | 173 | 164 640 |
| 40 | Civilian aireraft, engines, parts. | 2, 235 | 2, 661 | 663 | 519 | 465 | 588 | 748 | 783 | 510 | 621 | 589 371 | 500 209 | 541 | 607 345 | 660 390 | 758 483 48 | 596 <br> 285 | 640 347 |
| $40 \mathrm{4a}$ | Civilian aircraft, complete-all type Other transportation equipment | 1, 261 | 1, 529 | 451 27 | 279 35 | 214 | 322 | 479 | 496 | 231 29 | 323 | 371 30 | 269 29 | 265 31 | 345 33 | 390 30 | 483 32 | 285 36 | 347 44 |

Table 4.-U.S. Merchandise Trade-Continued
[Millions of dollars]

| Line |  | 1969 | 1970 | Not seasonally adjusted |  |  |  |  |  |  |  | Seasonally adjusted |  |  |  |  |  |  | IV ${ }^{\text {b }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1969 |  |  |  | 1970 |  |  |  | 1969 r |  |  |  | 1970 |  |  |  |
|  |  |  |  | I | II | III | IV | I | II | III | IV ${ }^{\text {p }}$ | I | II | III | IV | Ir | II' | III ${ }^{\text {r }}$ |  |
| 42 | Automotive vehicles, parts, and engines. | 3,887 | $\begin{aligned} & \mathbf{3 , 6 5 2} \\ & 2,474 \\ & 1,178 \end{aligned}$ | $\begin{gathered} 922 \\ 677 \end{gathered}$ | $\begin{array}{r} 1,055 \\ 733 \\ 322 \end{array}$ | 844578 | 1,066 | 908607 | 1,101 | 814534 | 829527 | ${ }_{682}^{934}$ | 9619 | 1,021 | ${ }_{967}^{965}$ | $\begin{aligned} & 920 \\ & 613 \end{aligned}$ | 1,005 | 991 | ${ }^{756}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | To all other areas | 1,152 |  | 276 |  | 266190 | 319 <br> 304 | 607 301 | 295 | 179 | 176 | 259 | 308244141 | 282 | 247 | 307166 | 281 | ${ }^{267}$ | 283 |
|  | Passenger cars, new and used |  |  |  | $\begin{aligned} & 322 \\ & 253 \end{aligned}$ |  |  | 143 | 303148 |  |  |  |  |  |  |  |  |  | 141 135 |
|  | Trucks, buses, and special vehicles.--................- | 530 | 560 | 111 | 159 | 127 | 133 |  |  | 138 | 131 | 113 | 141 | 138 | 137 | 143 | 130 | 151 | 135 |
|  | Parts, bodies, and accessories, including engines and parts, n.e.c. | 2,334 | 2,255 | 535 | 643 | 527 | 629 | 586 | 650 | 97 | 522 | 562 | 86 | 601 | 581 | 11 | 55 | 573 | 480 |
| 48 | Consumer goods (nonfood), except automotive............. | $\left.\begin{aligned} & 2,596 \\ & 1,018 \\ & 1,187 \end{aligned} \right\rvert\,$ | 2,745 | 563220 | 711284397 | 663 <br> 263 <br> 263 <br> 37 | $\begin{array}{r}659 \\ 251 \\ \hline 251\end{array}$ | 670 <br> 243 | 710 | 668237402 | 697 <br> 271 <br> 29 | 567 <br> 222 <br> 2 | 678 <br> 268 <br> 88 | 684278378 | 665 <br> 249 <br> 280 | 680 <br> 247 | 679 <br> 241 <br> 107 | 688 <br> 252 <br> 108 | 704269402 |
| 49 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 50 51 | Unmanufactured consumer goods (gem stones, precious | 1,451 | $\left.\begin{array}{r} 1,615 \\ 123 \end{array} \right\rvert\,$ | 308 35 | 397 | 373 27 | 373 35 | $\begin{array}{r} 397 \\ 30 \end{array}$ | 422 32 | 29 | 3 | 313 | 29 29 | 32 | 36 | $\begin{array}{r}28 \\ \hline\end{array}$ |  | 33 | 33 |
| 52 | Special category (military-type goods) | 1,644 | 1,372 | 337 | 485 | 467 | 355 | 289 | 363 | 289 | 430 | 337 | 85 | 467 | 355 | 289 | 363 | 289 | 430 |
| 53 54 54 | Exports, n.e.c., and reexpor | 1,087 | 1,499 | 212 | ${ }_{2}^{266}$ | 150 | 359 212 | 336 | 385 | 384 | 397 <br> 225 | ${ }_{2}^{218}$ | 253 | 262 119 | 352 202 | 349 | 368 215 | ${ }_{233}^{400}$ | 386 212 |
| 55 | Foreign (reexports).. | 644 | 630 | 117 | 141 | 139 | 147 | 134 | 164 | 163 | 173 | 121 | 131 | 143 | 150 | 139 | 153 | 167 | 174 |
| 56 | Merchandise imports, Census basis (line 7) -................... | 36,043 | 39,963 | 7,409 | 9,781 | 9, 191 | 9,662 | 9,453 | 10, 071 | 9,879 | 10,560 | 7,655 | 9,591 | 9,315 | 9,451 | 9,719 | 9,867 10, 029 |  | 10,333 |
| $57$ | Foods, feeds, and beverag | ¢, ${ }_{\text {5, }}^{1} \mathbf{7 0 0}$ | ${ }_{\mathbf{6}}^{\mathbf{6}, 158}$ | 994 | 1,433 | 1,327 | 1,485 | 1,472 | 1,566 | 1,494 | 1,626 | 1,054 | 1,431 | 1,320 403 | 1,416 | 1,552 | 1,563 | 1,490 | 1,550 499 |
| 69 | Green coffee. | 894 | 1,160 | 154 | 243 | 209 | 288 | 292 | 307 | 278 | 283 | 153 | 252 | 208 | 279 | 289 | 320 | 278 | 274 |
| 60 | Cane sugar |  | 729 | 92 | 198 | 179 | 170 | 131 | 206 | 218 | 174 | 134 | 175 | 151 | 170 | 190 | 180 | 187 | 173 |
| 61 | Other foods, feeds, and beverage | 3,538 | 4, 069 | 711 | 956 | 899 | 973 | 979 | 1,012 | 956 | 1,123 | 750 | 955 | 917 | 907 | 1, v25 | 1,011 | 980 | 1,051 |
| $\begin{aligned} & 62 \\ & 63 \end{aligned}$ | Industrial supplies and materials. Fuels and lubricants. | 14,159 2,777 | 15,117 3,063 | $\begin{array}{\|c} 3,033 \\ 700 \end{array}$ | $\begin{aligned} & 3,916 \\ & 664 \end{aligned}$ | $\left\|\begin{array}{\|c} 3,603 \\ 675 \end{array}\right\|$ | $\begin{array}{\|r\|} \hline 3,608 \\ 738 \\ \hline \end{array}$ | $\left.\begin{gathered} 3, \\ 846 \\ 849 \end{gathered} \right\rvert\,$ | $\begin{aligned} & 3,760 \\ & 710 \end{aligned}$ | $\begin{array}{\|c\|} \hline 3,740 \\ 705 \end{array}$ | $\begin{aligned} & 3,968 \\ & 802 \end{aligned}$ | $\begin{array}{r} 3,080 \\ 643 \end{array}$ | $\begin{gathered} 3,810 \\ 693 \end{gathered}$ | $\begin{aligned} & 3,625 \\ & 704 \end{aligned}$ | $\begin{array}{r} \mathbf{3}, 637 \\ \mathbf{7 4 2} \end{array}$ | 3, 781 | $\mathbf{3 , 6 6 2}$ | 3,773 | 3,995 |
| $\begin{aligned} & 64 \\ & 65 \end{aligned}$ | Paper and paper base stocks. <br> Materials associated with nondurable goods and farm output n.e.s | 1,595 | 1,578 | 356 | 403 | 401 | 436 | 399 | 396 | 372 | 411 | 371 | 395 | 409 | 419 | 413 | 38 | 382 | 394 |
|  |  |  | $\begin{array}{r} 2,860 \\ 1,209 \\ 111 \end{array}$ | 588 |  | 649 | 625 | 747 | 736 | 672 | 712 | 550 | 769 | 700 | 665 |  | 710 | 721 | 759 |
| ${ }_{67}^{66}$ | Textile supplies and mater | $\begin{array}{r} 2,142 \\ 1,117 \\ 117 \\ 708 \end{array}$ |  | $\begin{array}{r} 249 \\ 29 \end{array}$ | $\begin{array}{r} 339 \\ 56 \end{array}$ | $\begin{gathered} 293 \\ 19 \\ \hline \end{gathered}$ | 261 12 | 314 49 | 3030 | 16 | 16 | 15 | 52 | 298 | 281 | 297 | 298 | 291 | ${ }_{29}$ |
| 68 | Chemicals, ex cluding medicinals |  |  | 145 | 206 | 178 | 179 | 210 |  |  |  |  |  | 186 | 190 | 204 | 212 | 204 | 216 |
| 69 | Other (hides, copra, materials for making photos, drugs, dyes) | 691 | 710 | 165 | 195 | 159 | 173 | 174 | 169 | 76 | 91 | 155 | 198 | 166 | 73 | 162 | 71 | 186 | 190 |
| 70 | Building materials, except metals | 1,187 | 1,006 | 282 | 366 | 299 | 241 | 222 | 261 | 268 | 255 | 8 | 5 | 281 | 252 | 240 | 246 | 254 | 264 |
| 71 | Materials associated with du | 5,943 | 6,603 | 1,108 | 1,687 | 1,579 | 1,568 | 1,436 | 1,657 | 1,723 | 1,788 | 1,208 | 1,608 | 1,531 | 1,559 | 1,567 | 1,576 | 1,675 | 1,776 |
| 72 | Steelmaking materials | 649 | 734 | 85 | 161 | 190 | 213 | 116 | 184 | 238 | 196 | 137 | 151 | 157 | 192 | 18 | 172 | 19 | 176 |
| 73 74 | Iron and steel products - - - | 1,914 | 2,193 | 278 | 604 | 544 | 487 | 410 | 523 | 576 | 684 | 328 | 575 | 499 | 481 | 481 | 498 | 531 | 671 |
|  | vancedsteel. | 2, 360 | 2,647 | 529 | 651 | 581 | 598 | 643 | 684 | 663 | 65 | 527 | 615 | 608 | 15 | 632 | 645 | 697 | 676 |
| 75 | Nonmetals (gums, oils, resins, minerals, rubber, tires, etc.). | 1,020 | 1,030 | 5 | 270 | 264 | 270 | 267 | 266 | 245 | 252 | 6 | 67 | 7 | 1 | 267 | 261 | 24 | 253 |
| 76 | Capital goods, except automotive | 3,218 | 3,782 | 658 | 899 | 830 | 831 | 923 | 979 | 925 | 956 | 658 | 872 | 844 | 847 | 916 | 949 | 943 | 975 |
| $\begin{aligned} & 77 \\ & 78 \end{aligned}$ | Machinery, except consumer-type-................... Electrical and electronic, and parts and attach- | 3,040 | 3, 591 | 612 | 857 | 786 | 785 | 881 | 927 | 883 | 901 | 611 | 829 | 798 | 805 | 873 | 897 | 898 | 925 |
|  | ments ............................ | 817 | 1, 017 | 179 | 218 | 208 | 213 | 235 | 256 | 260 | 266 | 178 | 219 | 208 | 212 | 232 | 258 | 261 | ${ }^{267}$ |
| 79 | Nonelectrical, and partsrand attachments | 2,223 | 2, 574 | 433 | 639 | 578 | 573 | 645 | 671 | 623 | 635 | 3 | 610 | 590 | 593 | 641 | 639 | 637 | 658 |
| 80 | Construction, textile and other specialized-industry machinery and nonfarm tractors and parts........ | 502 | 566 | 89 | 148 | 133 | 132 | 38 | 4 | 7 | 37 | 88 | 148 | 30 | 37 | 134 | 144 | 44 | 143 |
| $\begin{aligned} & 81 \\ & 82 \end{aligned}$ | other industrial machinery and parts, n.e.s.-.-.-. Agricultural machinery and farm tractors and |  | ${ }^{939}$ | 162 | 234 | 224 | 202 | 9 | 239 | 228 | 4 | 65 | 9 | 222 | 206 | 242 | 1 | 227 | 0 |
| 83 | parts................................-....- | 347 | 359 | 7 | 114 | 74 | 82 | 06 | 1 | 77 | 75 | 73 | 95 | 86 | 95 | 99 | 34 | 89 | 88 |
| 83 | Business and office machines, computers, etc., and parts. |  | 471 | 63 | 88 | 89 | 99 | 107 | 126 | 110 | 28 | 4 | 83 | 97 | 96 | 08 | 119 | 118 | 127 |
| 84 | Scientific, professional and service-industry equipment and parts; and miscellaneous transportation. equipment | 212 | 239 | 41 | 55 | 57 | 59 | 56 | 61 | 61 | 60 | 43 | 55 |  |  | 58 | 61 | 59 |  |
| 85 | Civilian aircraft, engines, parts | 177 | 191 | 46 | 43 | 43 | 46 | 42 | 52 | 42 | 55 | 47 | 43 | 46 | 42 |  | 52 | 45 | 50 |
| 859 | Civilian aircraft, complete all type | 110 | 48 | 29 | 24 | 29 | 28 | 16 | 15 |  |  | 29 | 24 | 29 | 28 | 16 | 15 | 9 | 9 |
|  | Automotive vehicles, | 5,341 | 5,955 | 1,145 | 1,453 | 1,174 | 1,569 | 1,449 | 1,614 | 1,260 | 1,632 | 1, 104 | 1,362 | 1,445 | 1,449 | 1,399 | 1,505 | 1,555 | 1,505 |
| 87 | From Canada | 3,488 | 3, 584 | 800 | , 885 | 711 | 1,093 |  | 1,021 | 715 | 963 | 787 | 814 | 927 | 963 | 876 | 938 | 942 | 833 |
| 88 | From Canada, transactions value | 3,143 | 3, 239 | 720 | 796 | 645 | ${ }^{188}$ | 799 | ${ }^{1,923}$ | ${ }_{6}^{651}$ | 865 | 710 | 730 | 840 | 865 | 792 | 845 | 857 | ${ }^{749}$ |
| 89 | From all other areas. | 1,853 | 2, 371 | 345 | 568 | 463 | 476 | 564 | 593 | ${ }^{545}$ | 669 | 317 | 548 | 518 | 486 | ${ }^{523}$ | 567 | ${ }^{613}$ | 672 |
| ${ }_{91}^{90}$ |  | 3,369 | 3,730 | 698 | 980 | 730 | 962 | 955 | 1,066 | 729 | 980 | 661 | 887 | 929 | 91.3 | 909 | 957 | 935 | 928 |
| ${ }_{92}^{91}$ | Trucks, buses, and special vehicles.-................... | 716 |  | 153 | 158 | 159 | 246 | 162 | 167 | 177 | 223 | 156 | 169 | 187 | 201 | 165 | 179 | 209 | 181 |
|  | parts, n.e.s. | 1,255 | 1,496 | 294 | 315 | 285 | 361 | 2 | 1 | 355 | 428 | 287 | 306 | 329 | 335 | 32 | 369 | 411 | 396 |
| 93 | Consumer goods (nonfood), except automotive |  | 7,551 | 1,267 | 1,704 | 1,874 | 1,772 | 1,651 | 1,809 | 2,084 | 2,007 | 1,412 | 1,746 | 1,702 | 1,730 | 1,829 | 1,850 | 1,897 | 1,962 |
| 94 | Consumer durables, manufactured. | 3,535 | 4,069 | 648 | ${ }^{897}$ | -996 | ,995 | 1872 | 1,979 | 1,106 | 1,112 | , 737 | ${ }^{921}$ | 919 | 938 | 984 | 1,005 | 1,023 | 1,047 |
| ${ }_{96}^{95}$ | Consumer nondurables, manufactured.-.............- | 2,480 | 2,957 | 475 | ${ }_{6}^{645}$ | 737 | ${ }_{153}^{624}$ | ${ }_{6}^{647}$ | ${ }^{7} 125$ | ${ }^{85}$ | 753 | ${ }_{152}^{523}$ | ${ }_{168}^{659}$ | 641 | ${ }_{6}^{650}$ | 707 138 | 718 | 746 |  |
| 96 | Unmanufactured consumer goods (gems, nursery stock). |  |  | 144 | 163 | 141 | 153 | 132 | 125 | 126 | 142 | 152 | 166 | 142 | 142 | 138 | 127 | 128 | 132 |
| 97 | Imports, n.e.s. (low value, goods returned, military aircraft, Government purchased uranium, movies, exhibits) | 1,471 | 1,399 | 313 | 376 | 383 | 399 | 308 | - 343 | 376 | - 372 | 347 | 370 | 379 | 372 | 342 | 338 | 371 | 346 |

[^14]recorded in Census data in one period but found to have been shipped in another, and coverage adjustments for special situations in which shipments were omitted from Census data.
5 . To correct total exports (and total imports) for discrepancy between seasonally adjusted 5. To correct total exports (and total imports) for discrepancy between seasonally adjusted
sum of four quarters and recorded, unadjusted annual figures. 6. Mainly imports of electrical energy.
7. Consists mainly of foreign charges for repair of U.S. vessels abroad, which are included in tables 1, 2, and 8, line 17 (Transportation); imports from Panama Canal Zone; and imports of domestically owned grains returned from storage in Canada.
Note.-Details may not add to totals because of rounding.
Source: U.S. Department of Commerce, Office of Business Economics.

Table 5.-Major U.S. Government Transactions
[Millions of dollars]


[^15]5. Transactions under military sales contracts are those in which the Defense Department sells and transfers military goods and services to a foreign purchaser, on a cash or credit basis. The entries for the several categories of transactions related to mila.
6. Consists of transfers of military goods and services financed by U.S. Government credits (included in line B.6) and of increases in Defense Department liabilities (on military sales contracts) which arise from advance payments to the Defense Department financed by credits to foreigners by U.S. Government agencies. Also includes lease transactions as explained in 7 Includes securities payable in U.S. dollars and in convertible foreign currencies
Note.-Details may not add to totals because of rounding.
Source: U.S. Department of Commerce, Office of Business Economics.

Table 6.-Claims on Foreigners Reported by U.S. Banks and U.S. Private Residents Other Than Banks
[Millions of dollars]

| Line |  | ${ }^{1969} \dagger$ | 1970 p | 1969† |  |  |  | 1970 |  |  |  | Amountsout-standingDec.1970 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | I | II | III | IV | I' | II ${ }^{\text {r }}$ | III ${ }^{\text {r }}$ | IV ${ }^{\text {p }}$ |  |
| A. | Claims reported by U.S. Banks: |  |  |  |  |  |  |  |  |  |  |  |
| 1 | Long-term (table 1, line 37, with sign reversed)............. | -330 | -201 | -133 | -31 | -131 | -35 | -24 | -61 | -23 | -93 | 3,049 |
| 2344567 | Canada | -20 -13 | -96 2 | -28 | -13 <br> -13 | (*) ${ }^{5}$ | 1 | -2 | 10 -2 | ${ }^{(*)}$ | -104 5 | 312 69 |
|  |  | ${ }_{-23}^{-13}$ | 52 | -1 4 | -13 | ${ }^{(*)}{ }_{-18}$ | - $\begin{array}{r}1 \\ -10\end{array}$ | ${ }^{2}$ | -2 4 4 | -2 5 | $\begin{array}{r}5 \\ 18 \\ \hline\end{array}$ | 69 148 |
|  | Other Western Europe............ | ${ }_{-38}$ | -51 | -6 | 10 | -48 | 6 | -18 | 2 | -33 | -2 | 251 |
|  | Japan-....- | $-34$ | ${ }^{26}$ | -8 | $-13$ | -8 | -5 | -1 | 5 | 16 | ${ }^{6}$ | 115 |
|  | Other countries.- | -202 | -134 | -94 | -14 | -62 | -32 | -29 | -80 | -9 | -16 | 2,154 |
| 8 | Short-term (table 1, line 38, with sign reversed) | 871 | 1,084 | -77 | 588 | -255 | 615 | -253 | 596 | -273 | 1,014 | 10,751 |
| ${ }_{10}^{9}$ | U.S.-dollar loans.. | 117 | -239 | 41 | 119 | -232 | 189 | 12 | 26 | $-86$ | -191 | 3,040 |
| 10 |  | 53 <br> 31 | $\begin{array}{r}53 \\ -59 \\ \hline\end{array}$ | 3 -7 | -38 | -28 | 40 35 | $\begin{array}{r}-4 \\ 49 \\ \hline\end{array}$ | - 28 | -23 -9 | $\begin{array}{r}52 \\ -36 \\ \hline\end{array}$ | 271 |
| 11 12 |  | 31 74 | $-_{-66} 59$ | -11 | - 3 | $\begin{array}{r}5 \\ 14 \\ \hline\end{array}$ | $\begin{array}{r}35 \\ 14 \\ \hline\end{array}$ | -89 | $-39$ | -9 70 | -36 -89 -8 | 92 151 |
| 121414 | Other Western Europe.................................. | 29 | -5 | 25 | 8 | -11 | 7 | 38 | -58 | $-86$ | -15 | 184 |
|  | Japan .....-.................................................. | -76 | -141 | ${ }^{66}$ | -47 | $-11$ | 58 | -62 | -10 | $-22$ | -47 | 428 |
| 14 15 | Other countries... | -146 | -21 | -57 | 87 | -211 | 35 | -1 | 52 | -16 | -56 | 1,914 |
|  | U.S.-dollar acceptance credits. | 315 | 764 | -78 | 291 | -94 | 196 | -158 | 243 | -231 | 910 | 3, 966 |
| 16 17 18 | Canada | ${ }^{26}$ | $-1$ | ${ }^{4}$ | 10 | 3 | 9 | -21 | 18 |  | 1 | ${ }_{80}^{96}$ |
| 18 | United Kingdom - | 18 21 | 29 27 | $\begin{array}{r}-2 \\ 4 \\ \hline\end{array}$ | $\begin{array}{r}4 \\ 14 \\ \hline 10\end{array}$ | $\begin{array}{r}9 \\ 2 \\ \hline\end{array}$ | 7 | -6 -1 | 10 -3 | -3 15 | 28 16 | 89 |
| 202120 | Other Western Europe.... | -10 | 42 | -25 | 10 | 2 | 3 | -16 | (*) | 19 | 39 | 197 |
|  | Japan.... | 47 | 340 | -104 | 212 | -141 | 80 | -211 | 125 | -202 | 628 | 2,140 |
| 22 | Other countries. | 213 | 327 | 45 | 41 | 31 | 96 | 97 | 93 | -61 | 198 | 1,372 |
| 2324252627282829 | U.S.-dollar collections outstanding.. | 221 | 400 | -99 | 117 | 109 | 94 | 142 | 187 | 37 | 34 | 2,415 |
|  | Canada - Kingam | 6 | $\begin{array}{r}-1 \\ \hline 16\end{array}$ | 6 -3 | -2 | $\frac{1}{4}$ | 1 4 | -1 | ${ }_{1}^{14}$ | (*) ${ }^{-2}$ | $\frac{1}{5}$ | ${ }_{54}^{23}$ |
|  | European Economic Community | 30 | 14 | -5 | 27 | -8 | 16 | 3 | 12 | -8 | 7 | 148 |
|  | Other Western Europe. | 14 | 8 | -6 | 6 | 3 | 11 | $\square^{6}$ | 9 | -1 | ${ }^{6}$ | 96 |
|  | Japan-............ | 120 | ${ }_{94}^{269}$ | -20 | 75 | 89 | 4 | 131 | 106 | 45 | -13 | 1,214 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 30 \\ & 31 \end{aligned}$ | Other claims i | 149 | 23 | 58 | -41 | 20 | 112 | -148 | 87 | -6 | 90 | 679 336 |
|  | Canada - | 161 | 12 6 | ${ }_{20}^{94}$ | -44 | ${ }_{21}^{1}$ | -110 | -964 | $\begin{array}{r}66 \\ 24 \\ \hline\end{array}$ | -9 | -21 | 336 103 |
| 32 33 | European Economic Community | -8 | 12 | -17 | 1 | -6 | 14 | $-9$ | (*) | -1 | 22 | 36 |
| 34 <br> 35 | Other Western Europe .. | 4 | 3 | 2 | 3 | -1 | (*) | -3 | -2 | (*) | 8 | 16 |
| 36 | Japan......-.-. | $-20$ | -7 | -3 -38 | -9 | (*) 5 | $-8$ | - ${ }^{3}$ | -5 4 | -8 | 8 | 67 121 |
|  | Foreign currency deposits and other claims. | 69 | 136 | 1 | 102 | -58 |  | -101 | 53 | 13 | 171 | 651 |
| 37 <br> 38 | Canada ................... | 40 | 171 | 42 | 55 | -82 | 25 | -52 | 50 | 24 | 149 | 335 |
| 3940 | United Kingdom. | 26 | -21 | 2 | 9 | -1 | 16 | -6 | (*) | -14 | -1 | 41 |
|  | European Economic Community | 3 | -16 | $-37$ | 22 | 26 | -8 | -34 | -8 | -4 | 30 | 103 |
| ${ }_{42}^{41}$ | Other Western Europe ----- | -8 | ${ }^{5}$ | ${ }_{(*)}{ }^{-3}$ | 2 | ${ }^{3}$ | -10 | - | 1 | 10 | -81 | 30 |
| 43 | Japan....------ | ${ }_{5}^{5}$ | -3 | ${ }^{(*)}{ }_{-3}$ | 8 | -6 | -3 | -5 | 8 | - ${ }^{5}$ | -11 | ${ }_{101}^{41}$ |
|  | Other countries.- | 3 | ( ${ }^{( }$ |  |  | 2 | -2 | -6 | 2 | -8 | 12 |  |
| B. | Claims reported by U.S. private residents other than banks: |  |  |  |  |  |  |  |  |  |  |  |
| 1 | Long-term (table 1, line 39, with sign reversed) | 424 | 589 | 82 | 80 | 13 | 249 | 381 | 13 | 132 | 163 | ${ }^{13,176}$ |
| $\begin{aligned} & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | Canada | 77 | 102 | 13 | 15 | 18 | 31 | 11 | 8 | 40 | 43 | 894 |
|  | United Kingdom--- | 4 | -7 | 28 | -7 | -2 | -15 | 7 | ${ }^{2}$ | -4 | -12 | 145 |
|  | European Economic Community | 74 <br> 53 | 306 -14 | -13 | 16 | ${ }_{4}$ | 65 | 283 10 | 16 | 10 | -3 | 466 |
|  | Other Western Europe | 53 <br> 13 | -14 | 49 -3 | ${ }_{17}^{9}$ | -4 | -1 -2 | 10 16 | -39 8 | -22 | 13 -1 -1 | ${ }_{143}^{268}$ |
|  | Other countries.... | 203 | 201 | 8 | 30 | -6 | 171 | 54 | 18 | 106 | 23 | 1,260 |
| 8 | Short-term (table 1, line 40, with sign reversed) | -296 | 34 | 118 | 15 | -248 | -181 | 58 | 86 | -75 | -35 | 4,425 |
| 989 | Reported by brokerage concerns. | -230 | 2 | -115 | 4 | -100 | -19 | -58 | -38 | 21 | 77 | 279 |
| 11 | Reported by others..- | -66 | 32 | ${ }^{233}$ | 11 | -148 | -162 | ${ }^{116}$ | 124 | $-96$ | -112 | 4, 148 |
|  | Canada - | -188 | -43 <br> -250 | 190 | $-17$ | -87 | -102 | -183 | - 48 | 11 -69 | - 81 | 778 |
| 12 | European Economic Community | -28 | -21 | -54 | 96 | -25 | -45 | -22 | - 26 | -28 | 3 | 629 |
| 14 | Other Western Europe.........- | 2 | 52 | 26 | ${ }^{7}$ | -17 | $-14$ | -29 | -3 | 5 | 21 | 320 |
| 1516 | Japan-.....---- | ${ }^{26}$ | 78 | -7 | 11 | 9 | 13 | 42 | 13 | 3 | 20 | ${ }^{332}$ |
|  | Other countries | 31 | 216 | -9 | -16 | 7 | 49 | 50 | 156 | $-18$ | 28 | 1,343 |
| 1718 | Of which Deposits and money market assets........ | -293 | -329 | 227 | -59 | -194 | -267 | 5 | 46 | -71 | -309 | 1,182 |
|  | U.S.-dollar claims reported by major U.S. corpora- |  |  |  |  |  |  |  |  |  |  |  |
| 19 |  | -289 | -411 | 165 68 | $\begin{array}{r}-125 \\ \hline 66\end{array}$ | -148 -46 | -181 -136 | 51 -46 | -21 | -148 | -298 | 408 |
| 20 | Canada- | 177 | -40 | 183 | -20 | -90 | 104 | -219 | 61 | 59 | 59 | 500 |
| 22 | United Kingdom.. | -369 | -308 | 85 | -78 | -53 | -323 | 198 | -114 | -87 | -305 | 374 |
|  | European Economic Community | -48 | -12 | -41 | 72 | -32 | -47 |  | 12 | -15 | -17 | 78 |
| 23 | Other Western Europe.........-- | -11 | 5 | 7 |  |  | -6 |  | 1 |  | -3 | 18 |
| 24 25 | Japan-......-............ | -7 -35 | $\begin{array}{r}-6 \\ \hline 2\end{array}$ | -5 | -1 -26 | -14 | $-2$ | (19 1 | 1 85 | -2 -33 | -4 <br> -39 | 58 155 |
|  | Memorandum items: |  |  |  |  |  |  |  |  |  |  |  |
| 26 | U.S.-dollar deposits in Canadian banks: |  |  |  |  |  |  |  |  |  |  |  |
|  | As reported by major U.S. corporations other than banks (included in line B. 18) |  |  |  |  |  |  |  | 30 |  | 65 |  |
| 27 | As reported in Canadian banking statistics......... | 328 | -84 | 126 | 58 | -44 | 137 | -57 | -38 | ${ }_{58}$ | -47 | 705 |

[^16]Table 7.-U.S. Liquid Liabilities to Foreigners
[Milions of dollars]

| Line |  | $1969 \dagger$ | 1970 ${ }^{\text {p }}$ | $1969 \dagger$ |  |  |  | 1970 |  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { out- } \\ & \text { standing } \\ & \text { Dec. 31, } \\ & 1970 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | I | II | III | IV | II ${ }^{\text {r }}$ | $\mathrm{I}^{+}$ | III ${ }^{\text {r }}$ | IV ${ }^{\text {p }}$ |  |
| 1 | Liquid liabilities to all foreigners (table 1 , lines 59 and 60 ; table 3, lines 10 through 14) | 8,199 | 1,371 | 1,316 | 4,115 | 3,658 | -890 | 1,072 | 410 | 838 | -949 | 43,271 |
| 2 | To foreign official agencies. | -517 | 7,613 | -1,708 | -538 | 2,235 | -506 | 2,764 | 539 | 2,049 | 2,261 | 20,626 |
| 34456 | Central banks and governments. Demand deposits. | -506 -231 | 8,066 -292 | $-1,709$ -137 | $\begin{array}{r}-535 \\ \hline 25\end{array}$ | $\xrightarrow{2,244}$ | - -506 -75 | -2,773 | 539 -27 | 2,472 -53 -35 | 2,282 | 20,060 1,627 |
|  | Time deposits | -1,052 | -392 |  | 25 111 | $\begin{array}{r}-44 \\ \hline 132\end{array}$ | $\begin{array}{r}-75 \\ \hline 832\end{array}$ | -471 | -27 | $-53$ | $\begin{array}{r}259 \\ -884 \\ \hline\end{array}$ | $\stackrel{1,627}{2,556}$ |
|  | Other private obligations, mainly money market paper ${ }^{1}$. | 818 | -538 | -177 | -263 | 161 | 1,097 | 767 | -491 | -581 | -233 | 1,602 |
| $\begin{aligned} & 7 \\ & 8 \\ & 9 \end{aligned}$ | U.S. Treasury obligations: |  |  |  |  |  |  |  |  |  |  |  |
|  | Short-term securities Payable in U.S. dollars.Payble in foreign-currencies | $-1,903$ $-1,642$ -261 | $\xrightarrow{9,456}$ | -1, $\begin{aligned} & -1,244 \\ & -75 \\ & -75\end{aligned}$ | -398 -898 | 1,920 2,076 -156 | $-2,081$ <br> $-2,051$ <br> -30 | 2,145 | $\begin{array}{r}1,077 \\ \hline-641\end{array}$ | 9,121 | 3,219 | 13,502 13,954 148 |
| 10111213 | Bonds and notes, marketable. | -79 | -39 | -3 | $\left({ }^{*}\right)$ | -9 | -67 | -3 | 17 | 20 | -73 | 344 |
|  | Bonds and notes, nonmarketable, convertible-- Pa yable in U.S. dollars | -163 -95 | -126 | -25 | -10 | -84 | -212 | -126 |  | (*) |  | 429 |
|  | Payable in foreign currencies | -198 | $-126$ | -25 | -10 | 109 | -212 | -19 |  | (*) |  | 429 |
| 14 | International Monetary Fund ${ }^{2}$. | -11 | -453 | 1 | -3 | -9 |  | -9 |  | -423 | -21 | 566 |
| 15 | To foreign commercial banks | 9,217 | -6,511 | 3,134 | 4,716 | 1,554 | -187 | -1,682 | -196 | -1,146 | -3,487 | 17,122 |
| 15 a | Seasonally adjusted_ |  |  | 2,952 | 4,805 | 1,311 | 149 | -1,862 | -111 | -1,396 | -3,142 | ......- |
| 15 b | To foreign branches of U.S. banks | 6,963 | -6,343 | 3,168 | 4,587 | 1,112 | 1,889 | -1, 291 | -157 | -1,589 | -9,972 | 6,418 |
| 161718 | Demand deposits. | 6,422 | -4,379 | 2, 020 | 3,837 | 692 | -127 | -2,041 | 114 | -678 | -1,774 | 12,365 |
|  |  | 715 | -658 | 195 | 183 | 426 | -89 | -42 | -96 | 42 | -562 | 1,331 |
| 19 | paper <br> U.S. Treasury short-term securities. | 2,090 -10 | $-1,468$ -6 | 907 12 | 703 -7 | 446 -10 | 34 -5 | 400 1 | -219 5 | -507 -3 | $-1,142$ -9 | 3,412 |
| 20 | To other foreign residents and unallocated. | -441 | 92 | -22 | -145 | -143 | -131 | -152 | 192 | -148 | 200 | 4,683 |
| $\begin{aligned} & 21 \\ & 22 \\ & 23 \end{aligned}$ | Demand deposits Time deposits ${ }^{1}$ | -88 -388 | 27 -95 | -46 -37 | 38 -170 | -12 -188 | -68 7 | 57 -186 | 2 76 | -116 -54 | 84 69 | $\begin{array}{r} 1,737 \\ 1,839 \end{array}$ |
|  | Other private obligations, mainly money market paper ${ }^{1}$ | -50 | 26 | 13 | 25 | -21 | -67 | 49 | 22 | -3 | -42 | 338 |
| ${ }_{25}^{24}$ | U.S. Treasury obligations: Short-term securities. . | 21 | 24 | 18 | 1 | 2 | (*) | -19 | ${ }^{32}$ | $-6$ | 17 | 130 |
|  | Bonds and notes... | 64 | 110 | 30 | -39 | 76 | -3 | -53 | 60 | 31 | 72 | 639 |
| 26 | To international and regional organizations not included above. | -60 | 177 | -88 | 82 | 12 | -66 | 142 | -125 | 83 | 77 | 840 |
| $\begin{aligned} & 27 \\ & 28 \\ & 29 \end{aligned}$ | Demand deposits. | -10 |  | 1 |  | -14 | -4 | 24 | -3 | -10 | -4 | 69 |
|  | Time deposits ${ }^{1}$ | -30 | 72 | -21 | -17 | 11 | -3 | 48 | -12 | 16 | 20 | 155 |
|  | paper | 119 | 156 | 116 | 79 | 4 | -80 | -16 | 25 | 98 | 49 | 379 |
| $\left.\begin{aligned} & 30 \\ & 31 \end{aligned} \right\rvert\,$ | U.S. Treasury obligations: |  |  |  |  |  |  |  |  |  |  |  |
|  | Short-term securities. Bonds and notes.... | -150 11 | -33 -25 | -183 -1 | 3 10 | 10 1 | 20 1 | (*) ${ }^{86}$ | -137 2 | -15 -6 | 33 -21 | 212 25 |

[^17]Excludes dollar holdings of IMF except holdings acquired through gold sales to the United States with the option to reverse the transactions. 3. Through April 1970 these data are estimates of liabilities of U.S. banks to their foreign branches, which were derived from weekly and daily figures compiled by the Federal Reserve System. Beginning in May these data are reported monthly by U.S. banks.

Table 8.-U.S. International
Millions


Transactions, by Area
of dollars)


$\dagger$ Lines 32, 38, 39, 40,54, 55,56,60, 61, and 63 have been revised.

+ Revised. $\quad$ Less than $\$ 500,000( \pm)$.

1. Includes transactions with shipping companies operating under flags of Honduras,
2. Excludes undistributed profits of subsidiaries.

Transactions, by Area-Continued
of dollars]


Table 9.-Changes in Reported Foreign Gold Reserves, SDR Holdings (Excluding Allocations), and Liquid Dollar Holdings Through Known Transactions With the United States and Through Other Transactions, by Area ${ }^{1}$
[Millions of dollars]

| Line |  | 1969 | 1970 ${ }^{\text {p }}$ | 1969 |  |  |  | 1970 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | I | II | III | IV | I ${ }^{\text {r }}$ | II r | III ${ }^{\text {r }}$ | IV ${ }^{\text {P }}$ |
|  | All areas: | $\begin{array}{r} 7,112 \\ 7,011 \\ \mathbf{1 0 1} \end{array}$ | $\begin{array}{r} 5,015 \\ .4,713 \\ .302 \end{array}$ | 1,4131,270143 | $\begin{array}{r} 3,731 \\ 3,815 \\ -84 \end{array}$ | $\begin{array}{r}2,902 \\ { }_{2} \mathbf{2 7 3} \\ \hline-71\end{array}$ | $\begin{array}{r} -934 \\ -1,046 \\ 112 \end{array}$ | $\begin{aligned} & 1,748 \\ & 1,554 \\ & 194 \end{aligned}$ | 1,3971,431-34 | $\begin{array}{r} 1,649 \\ 1,639 \\ 10 \end{array}$ | 22190131 |
|  | Total increase .............-...........-..... |  |  |  |  |  |  |  |  |  |  |
|  | Through other transactions........................ |  |  |  |  |  |  |  |  |  |  |
|  | Western Europe, including United Kingdom: | $\begin{array}{r} 5,373 \\ -1,495 \\ 6,868 \end{array}$ |  | $\begin{array}{r} 887 \\ -866 \\ 1,753 \end{array}$ | 4,154 <br> , 964 <br> 3,190 | 2,527$\mathbf{7 1 0}$1,817 | $-2,195$$-2,304$109 | 1,061925$\mathbf{1 3 6}$ | 1,1431,4631,606 |  |  |
| 4 | Total increase.-...-....-.-......-. |  | $\begin{array}{r} 2,752 \\ -1,137 \\ 3,889 \end{array}$ |  |  |  |  |  |  | 1,8741,862 | $\begin{array}{r} -1,326 \\ -1,605 \\ 279 \end{array}$ |
| 5 | Through known transactions with the United States............................. |  |  |  |  |  |  |  |  |  |  |
|  | United Kingdom: | $\begin{array}{r} 5,974 \\ 837 \\ 5,137 \end{array}$ | $\begin{array}{r} -4,153 \\ -8,839 \\ -3,314 \end{array}$ | 2,8412412,600 | 3,6123763,236 | 311406-95 | -790-185-605 | -248-128-376 | -3-1-4 | -747-80-667 | $\begin{aligned} & -3,155 \\ & -885 \\ & -2,270 \end{aligned}$ |
| 8 | Through known transactions with the United States. |  |  |  |  |  |  |  |  |  |  |
| 9 | Through other transactions........................--- |  |  |  |  |  |  |  |  |  |  |
|  | Eastern Europe: | $\begin{array}{r} 9 \\ -55 \\ -64 \end{array}$ | $\begin{array}{r} 7 \\ -121 \\ -128 \end{array}$ | $\begin{array}{r} -12 \\ -3 \\ -9 \end{array}$ | $\begin{array}{r} 5 \\ -1 \\ -6 \end{array}$ | $\begin{array}{r} 8 \\ -\quad 23 \\ -31 \end{array}$ | $\begin{array}{r} 8 \\ -28 \\ -36 \end{array}$ | $\begin{array}{r} -16 \\ -28 \\ -12 \end{array}$ | $\begin{array}{r} 21 \\ -25 \\ -46 \end{array}$ | $\begin{array}{r} -18 \\ -27 \\ -27 \end{array}$ | $\begin{array}{r}20 \\ -42 \\ \hline 62\end{array}$ |
| 10 | Total increase |  |  |  |  |  |  |  |  |  |  |
| 11 12 | Through known transactions with the United States............ Through other transactions |  |  |  |  |  |  |  |  |  |  |
|  | Canada: |  |  |  |  |  |  |  |  |  |  |
| 13 | Total increase | $\begin{aligned} & \mathbf{1 , 0 9 5} \\ & 1,956 \\ & -861 \end{aligned}$ | $\begin{array}{r} -99 \\ 518 \\ -617 \end{array}$ | $\begin{array}{r} 270 \\ 266 \\ 4 \end{array}$ | $\begin{array}{r} 27 \\ -444 \\ -417 \end{array}$ | $\begin{array}{r} 311 \\ 557 \\ -246 \end{array}$ | $\begin{array}{r} 487 \\ 689 \\ -202 \end{array}$ | $\begin{array}{r} -369 \\ -435 \\ -66 \end{array}$ | $\begin{array}{r} -181 \\ -414 \\ -433 \end{array}$ | $\begin{array}{r} 403 \\ 663 \\ -260 \end{array}$ | 48705-657 |
| 14 15 | Through known transactions with the United States. Through other transactions. |  |  |  |  |  |  |  |  |  |  |
|  | Latin American Republics and other Western Hemisphere: | $\begin{array}{r} 980 \\ -285 \\ \mathbf{1}, 265 \end{array}$ | $\begin{array}{r} -770 \\ -211 \\ -981 \end{array}$ | 121113 | $\begin{array}{r} 121 \\ -62 \\ \hline 183 \end{array}$ | $\begin{gathered} 182 \\ -89 \\ 271 \end{gathered}$ | $\begin{array}{r} 556 \\ -140 \\ 696 \end{array}$ | $\begin{aligned} & 362 \\ & 322 \end{aligned}$ | $\begin{array}{r} 259 \\ 74 \\ 185 \end{array}$ | $\begin{array}{r} -924 \\ 9 \\ -933 \end{array}$ | -467-192-275 |
| 16 | Total increase. |  |  |  |  |  |  |  |  |  |  |
| 17 | Through known transactions with the United States. |  |  |  |  |  |  |  |  |  |  |
|  | Japan: | $\begin{array}{r} 578 \\ 2,301 \\ -1,723 \end{array}$ | 1,482$\mathbf{2 , 4 2 9}$-947 | 22919435 | -105-831-936 | 177-651-474 | 277 <br> 626 <br> -349 | 18913356 | 98794-696 | 193427-234 | 1,0021,079-77 |
|  | Total increase.. |  |  |  |  |  |  |  |  |  |  |
| ${ }_{21}^{20}$ | Through known transactions with the United States.............-- |  |  |  |  |  |  |  |  |  |  |
|  | Australin, New Zealand, and South Africa: | $\begin{array}{r} -93 \\ -785 \\ -792 \end{array}$ | $\begin{array}{r} -361 \\ -716 \\ -755 \end{array}$ | 205-188-393 | -104-19591 | -244-87-157 | $\begin{array}{r} 50 \\ -318 \\ 368 \end{array}$ | $\begin{array}{r} -62 \\ -107 \\ 45 \end{array}$ | $\begin{array}{r} -13 \\ -135 \\ 122 \end{array}$ | $\begin{array}{r} -25 \\ -266 \\ 241 \end{array}$ | -261-207-54 |
|  | Total increase. |  |  |  |  |  |  |  |  |  |  |
| 23 24 | Through known transactions with the United States |  |  |  |  |  |  |  |  |  |  |
|  | Other countries in Asia and Arrica: | $\begin{array}{r} 299 \\ 2,447 \\ -2,148 \end{array}$ | $\begin{array}{r} -334 \\ 1,824 \\ -2,158 \end{array}$ | $\begin{array}{r} -152 \\ 698 \\ -850 \end{array}$ | $\begin{array}{r} -163 \\ -1940 \\ -1,103 \end{array}$ | 189538-349 | 425271154 | 410582-172 | $\begin{array}{r} -132 \\ 879 \\ -1,01 \end{array}$ | $\begin{array}{r} -151 \\ -215 \\ -366 \end{array}$ | -461145-606 |
|  | Total increase... |  |  |  |  |  |  |  |  |  |  |
| ${ }_{26}^{26}$ | Through known transactions with the United States........... |  |  |  |  |  |  |  |  |  |  |
| 27 | Through other transactions. ...................................... |  |  |  |  |  |  |  |  |  |  |
|  | International organizations and unallocated: | $\begin{aligned} & -1,129 \\ & 87 \\ & -1,216 \end{aligned}$ | $\begin{array}{r} 2,338 \\ 430 \\ 1,908 \end{array}$ | $\begin{array}{r} -135 \\ -63 \\ -72 \end{array}$ | -204 <br> 144 <br> -348 | $\begin{aligned} & -248 \\ & -66 \\ & -242 \end{aligned}$ | -542111-553 | $\begin{aligned} & 173 \\ & 174 \\ & \hline 47 \end{aligned}$ | $\begin{gathered} 202 \\ 56 \\ 146 \end{gathered}$ | $\begin{array}{r}297 \\ 258 \\ \hline 9\end{array}$ | 1,6661211,545 |
|  | Total increase |  |  |  |  |  |  |  |  |  |  |
| 29 | Through known transactions with the United States ${ }^{\text {2 }}$ |  |  |  |  |  |  |  |  |  |  |
| 30 | Through other transactions................................ |  |  |  |  |  |  |  |  |  |  |

$r$ Revised. $\quad$ Preliminary.

1. Total increase represents changes in reported gold reserves and in SDR holdings (excluding allocations) of foreign central banks and governments (including international organ-
izations but excluding the countries of the Soviet bloc) net of convertible currencies included in U.S. official reserve assets (table 1, line 49), plus changes in foreign liquid claims on the United States (table 1, lines 59 and 60). plus net changes in IMF positions of foreign countries through U.S. dollar transactions (table 1, line 50). (Allocations of SDR received by foreign countries on January 1, 1970 -not included in these data-were as follows (in millions of dollars): total, 2, 547; United Kingdom, 410; Other Western Europe, 894; Eastern Europe, 0;
Canada, 124; Latin America, 330; Japan, 122; Australia, New Zealand, and South Africa, 144;
Other countries, 523).
Changes through known transactions with the United States represents for each of the separate For "All areas" line (with sign reversed)

Changes through cther transactions equals "Total increase" less "Changes through known transactions with the United States". For "All areas" this difference represents known acquisitions ( + ) or sales ( - ) of gold by foreign central banks and governments outside the
United States. The net acquisitions of gold equal the excess of new gold production abroad plus sales by the Soviet bloc less net gold purchases by others. For each of the separate areas shown the difference reflects net receipts ( + ) or payments ( - ) of gold, SDR, and dollars resulting from their transactions with countries other than the United States, net changes in their convertible currencies included in U.S. official reserve assets resulting from U.S. transactions with other areas, and from unrecorded transactions with the United States. 2. Includes transactions with shipping companies operating under the flag of Honduras, iberia, and Panama.
Note.-Details may not add to totals because of rounding.
Source: U.S. Department of Commerce, Office of Business Economics.

## CURRENT BUSINESS STATISTICS

Tas follows: For all series, monthly or quarterly, 1965 through 1968 (1958-68 for major quarterly series), annually, 1939-68; for selected series, monthly or quarterly, 1947-68 (where available). Series added or significantly revised after the 1969 Business Statistics went to pressare indicated by an asterisk $\left(^{*}\right.$ ) and a dagger $(\dagger)$, respectively; certain revisions for 1968 issued too late for inclusion in the 1969 volume appear in the monthly Survey beginning with the September 1969 issue. Also, unless otherwise noted, revised monthly data for periods not shown herein corresponding to revised annual data are available upon request.

The sources of the data are given in the 1969 edition of Business Statistics; they appear in the main descriptive note for each series, and are also listed alphabetically on pages 189-90. Statistics originating in Government agencies are not copyrighted and may be reprinted freely. Data from private sources are provided through the courtesy of the compilers, and are subject to their copyrights.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1968 | 1969 | 1970 | 1967 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual total |  |  | IV | I | II | III | IV | I | II | III | IV | I | II | III | IV |

## GENERAL BUSINESS INDICATORS—Quarterly Series

| NATIONAL INCOME AND PRODUCT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 865.0 | 931. 4 | 976. 5 | 815.9 | 834.9 | 858.1 | 875.8 | 891.4 | 907.6 | 923.7 | 942.6 | 951.7 | 959.5 | 971.1 | 88.5 | 989.9 |
| Personal consumption expenditures, total ...-do. | 535.8 | 577.5 | 616.7 | 502.5 | 519.7 | 529.1 | 543.8 | 550.8 | 561.8 | 573.3 | 582.1 | 592.6 | 603.1 | 614.4 | 622.1 | 627.0 |
|  | 84.0 | 90.0 | 89.4 | 75.3 | 79.9 | 82.6 | 86.7 | 86.9 | 89.1 | 90.6 | 89.5 | 90.8 | 89.1 | 91.9 | 91.2 | 85. 3 |
| Automobiles and parts...---.-----... | 37.2 | 40.3 | 37.4 | 31. 1 | 34.9 | 36.0 | 39. 1 | 38.8 | 39.8 | 40.0 | 40.2 | 41.1 | 37.7 | 39.4 | 39.2 | 33.2 |
| Furniture and household equipment-----do. | 34.6 | 36.7 | 38.4 | 32.5 | 33.7 | 34.1 | 35.4 | 35.2 | 35.8 | 37.2 | 36.7 | 36.9 | 38.3 | 38.9 | 38.1 | 38. 2 |
| Nondurable goods, total 9 .......---------- do | 230.2 | 245.8 | 264.7 | 217.1 | 225. 6 | 227.6 | 232.6 | 234.8 | 239.2 | 244.0 | 248.1 | 252.0 | 258.8 | ${ }^{262 .} 6$ | 265. 8 | 271.5 |
|  | 46.1 | 49.9 | 52.3 | 42.5 | 44.8 | 45.2 | 47.1 | 47.2 | 47.9 | 50.0 | 50.7 | 50.9 | 51.3 | 51.8 | 52.3 | 53.8 |
|  | 115.1 | 121.7 | 131.6 | 109.5 | 112.7 | 14.7 | 116.1 | 17.0 | 119.1 | 120.8 | 122.4 | 124. 6 | 128.8 | 131.2 | 132.3 | 134. 1 |
|  | 19.0 | 21.1 | 22.9 | 18.1 | 18.8 | 18.6 | 19.2 | 19.3 | 20.3 | 20.8 | 21.5 | 21.7 | 22.4 | 22.7 | 23.0 | 23.5 |
|  | 221.6 | 241.6 | 262.6 | 210.1 | 214.2 | 218.9 | 224.5 | 229.0 | 233.5 | 238.7 | 244.5 | 249.8 | 255.2 | 259.9 | 265.1 | 270.2 |
|  | ${ }^{31 .} 2$ | 33.9 | 36.3 | 30. 1 | 30.4 | 30.8 | 31.5 | 32.1 | 32.7 | ${ }^{33.3}$ | 34. 5 | 34.8 | 35.2 | 35.9 | 36.9 | 37.3 |
| Housing | 77.4 | 84.0 | 91.9 | 73.7 | 75.2 | 76.6 | 77.9 | 79.8 | 81.4 | 83.0 | 84.7 | 87.0 | 89.0 | 90.8 | 92.6 | 95.1 |
|  | 15.6 | 16. 7 | 18.1 | 14.6 | 15.2 | 15.3 | 15.6 | 16.1 | 16.2 | 16.5 | 16.8 | 17.1 | 17.7 | 17.9 | 18.2 | 18.5 |
| Gross private domestic investment, total.---.do. | 126. 5 | 139.8 | 135.7 | 123.0 | 119.8 | 127.3 | 126.5 | 132. 6 | 136.0 | 139.3 | 143.8 | 140.2 | 133.2 | 134.3 | 138.3 | 137.1 |
| Fixed investment.-.........................- do | 118.9 | 131.4 | 132.3 | 113.0 | 117.2 | 117.0 | 118.3 | 123.3 | 128.7 | 131.4 | 132.4 | 133.0 | ${ }^{131.6}$ | 131.2 | 132.7 | 133.5 |
|  | 88.7 | 99.3 | 102. 6 | 84.1 | 88.3 | 86.4 | 88.3 | 91.6 | 95. 7 | 97. ${ }^{5}$ | 101.5 | 102. 6 | ${ }^{102.6}$ | 102.8 | 103.6 | 101.3 |
| Structures, | 29.6 <br> 59.1 <br>  | 33.8 6.5 6.5 | ${ }^{35.2}$ | 28.0 56.2 | 29.8 58.5 | 28.9 57.5 5 | 29.4 <br> 59.0 | 30.3 61.3 61 | 32.6 <br> 63 | 32.3 6.5 6.2 | 35.2 66.3 | $\begin{array}{r}35.1 \\ 67 \\ \hline\end{array}$ | 35.7 66.9 | 35.3 <br> 67.5 | 35.0 68.6 | 34.7 66.6 |
| Residential structures..........---------- do | 30.3 | 32.0 | ${ }_{29.7}$ | 28.8 | 28.8 | 30.6 | 29.9 | 31.7 | 33.0 | 33. 9 | 31.0 | 30.4 | 29.1 | 28.4 | 29.2 | 32.2 |
|  | 29.7 | 31.5 | 29.1 | 28.3 | 28.3 | 30.1 | 29.4 | 31.1 | 32.4 | 33.3 | 30.4 | 29.8 | 28.4 | 27.8 | 28.6 | 31.6 |
| Change in business inventories-.--....---.-do | 7.6 | 8.5 | 3.5 | 10.0 | 2.6 | 10.4 | 8.2 | 9.3 | 7.4 | 7.9 | 11.3 | 7.2 | 1.6 | 3.1 | 5.5 | 3. 6 |
|  | 7.5 | 8.0 | 2.9 | 8.5 | 2.5 | 10.3 | 8.1 | 9.3 | 7.3 | 7.6 | 10.8 | 6.5 | . 9 | 2.6 | 5.0 | 3.0 |
| Net exports of goods and services...-...-...-.do. | 2.5 | 1.9 | 3.6 | 4.0 | 1.8 | 3.4 | 3.4 | 1.4 | 1.3 | 1.3 | 2.6 | 2.6 | 3.5 | 4.1 | 4.2 | 2.6 |
|  | 50.6 | 55.5 | 62.2 | 46.8 | 47.7 | 50.7 | 53.2 | 50.9 | 47.8 | 57.2 | 58.3 | 58.8 | 61.1 | ${ }^{62.8}$ | ${ }^{62.8}$ | ${ }^{62.0}$ |
|  | 48.1 | 53.6 | 58.6 | 42.8 | 45.9 | 47.3 | 49.8 | 49.5 | 46.5 | 55.9 | 55.6 | 56.2 | 57.6 | 58.7 | 58.6 | 59.3 |
| Govt. purchases of goods and services, total._do. | 200.2 | 212.2 | 220.5 | 186.5 | 193.6 | 198.3 | 202.1 | 206.7 | 208.5 | 209.9 | 214.1 | 216.3 | 219.6 | 218.4 | 221.0 | 223.2 |
|  | 99. 5 | 101.3 | 99.7 | 93. 6 | 96.4 | 98.9 | 100.7 | 101. 9 | 100.9 | 99.8 | 102.5 | 102.1 | 102. 3 | 99.7 | ${ }^{98.6}$ | 98.2 |
| National defense.---------------------do | 78.0 | 78.8 | 76.6 | 74.7 | ${ }^{76} 3$ | 77.8 | 78.6 | 79. 2 | 78.6 | 77.9 | 79.8 | 78.8 | 717. 3 | 76.8 | 75.8 | 74.6 |
|  | 100.7 | 110.8 | 120.9 | 92.9 | 97.2 | 99.4 | 101.4 | 104.7 | 107.5 | 110.1 | 111.6 | 114.2 | 117.4 | 118.7 | 122.4 | 125.0 |
| By major type of product: $\dagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Final sales, total...-........................- do | 857.4 | 922.9 | 973.1 | 805.9 | 832.3 | 847.8 | 867.6 | 882.1 | 900.2 | 915.9 | 931.2 | 944.5 | 957.9 | 968.1 | 980.0 | 986.3 |
| Goods, total | 42.9 | 451.6 | 470.9 | 395. 0 | 411. 6 | 4178 | 429.0 | 433. 3 | 440.9 | 448. 8 | 454.9 | 461.7 | 465. 5 | 471.8 | 474. 2 | 472.0 |
|  | ${ }_{2525}{ }^{170.4}$ |  | ${ }^{1855} 5$ |  | ${ }_{26}^{165.2}$ | ${ }_{2498}^{168.0}$ | ${ }_{255.9}^{173.1}$ | ${ }^{1758 .} 3$ | ${ }_{260.4}^{180.5}$ | ${ }_{266 .}^{182 .}$ | 184.8 270.1 | 187.4 <br> 274 <br>  <br>  | 185.5 280.0 | 188.5 283 | $\xrightarrow{1886.3}$ | 178.8 293.3 |
| Nondurable | ${ }^{262.5}$ | ${ }^{2677.7}$ | 285.6 409.6 | ${ }_{328.4}^{236.5}$ | $\stackrel{246.4}{ } 3$ | 249.8 343.1 | $\stackrel{255.9}{ } 3$ | 258.0 358.4 | $\stackrel{260.4}{364 .}$ | ${ }_{372 .}^{266.1}$ | 383.0 | $\stackrel{374.3}{274}$ | 280.0 400.1 | 283.3 405.8 | 286.0 413.2 | 419.4 |
|  | 87.4 | 93.8 | 92.6 | 82.5 | 86.0 | 86.8 | 86.3 | 90.5 | 94.5 | 94.8 | 93.3 | 92.5 | 92.3 | 90.4 | 92.6 | 94.9 |
| Change in business inventories.............do | 7.6 | 8.5 | 3.5 | 10.0 | 2.6 | 10.4 | 8.2 | 9.3 | 7.4 | 7.9 | 11.3 | 7.2 | 1.6 | 3.1 | 5. 5 | . 6 |
| Durable goods. | 5.7 | 6.4 | $-.2$ | 6.1 | 2.5 | 7.1 | 5.8 | 7.2 | 5.6 | 6.7 | 7.9 | 5. 3 | -. 3 | 1.9 | 5. 2 | -3.7 |
|  | 2.0 | 2.1 | 3.6 | 3.9 | . 1 | 3.2 | 2.4 | 2.1 | 1.8 | 1.2 | 3.5 | 1.9 | 1.9 | 5.0 | 3 | 7.2 |
| GNP in constant (1958) dollars |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross national product, total $\dagger$.-.-...............bil. \$.- | 707.2 | 727.1 | 724. 1 | 683.6 | 693.5 | 705.4 | 712.6 | 717.5 | 722.1 | 726.1 | 730.9 | 729.2 | 723.8 | 724.9 | 727.4 | 720.3 |
| Personal consumption expenditures, total....do. | 452.3 | 467.7 | 477.1 | 434.3 | 445.0 | 448.4 | 457.7 | 458.1 | 463.3 | 467.1 | 468.7 | 471.7 | 474.0 | 478.1 | 479.6 | 476.6 |
|  | 81.4 | 84.9 | 82.0 | 74.0 | 78.1 | 80.2 | 83.9 | 83.2 | 84.9 | 85.7 | 84.1 | 84.9 | 82.7 | 84.9 | 83.6 | 76.9 |
| Nondurable goods | 196. 5 | 201.2 | 207.9 | 190.3 | 195.5 | 194.9 | 197.9 | 197.6 | 199.7 | 200.9 | 201.9 | 202.4 | 205. 6 | 206.6 | 208.2 | 211.1 |
|  | 174. 4 | 181.6 | 187.2 | 169.9 | 171.3 | 173.2 | 175.9 | 177.4 | 178.7 | 180.5 | 182.7 | 184.4 | 185.8 | 186.6 | 187.8 | 188.6 |
| Gross private domestic investment, total.....do... | 105.7 | 111.3 | 102.8 | 105.1 | 101.3 | 107.1 | 105. 1 | 109.5 | 109.7 | 111.5 | 114.1 | 110.0 | 102.9 | 103.1 | 104.1 | 101.3 |
|  | 98.8 | 104.1 | 99.8 | 95.9 | 98.9 | 97.6 | 97.7 | 101.0 | 103.6 | 104.8 | 104.2 | 103.9 | 101.5 | 100.1 | 99.6 | 98.1 |
|  | 75. 5 | 80.8 | 79.2 | 72.9 | 76.1 | 73.8 | 74.9 | 77.1 | 79.3 | 80.2 | 81.9 | 82.1 | 80.9 | 80.2 | 79.6 | 76.3 |
| Residential structures.-.....---......-...-do... | 23.3 | 23.3 | 20.6 | 23.0 | 22.9 | 23.8 | 22.8 | 23.9 | 24.3 | 24.7 | 22.3 | 21.8 | 20.7 | 20.0 | 20.0 | 21.9 |
| Change in business inventories..............do...- | 6.9 | 7.2 | 3.0 | 9.2 | 2.4 | 9.5 | 7.4 | 8.5 | 6.1 | 6.6 | 9.9 | 6.1 | 1.3 | 2.9 | 4.6 | 3.1 |
| Net exports of goods and services...-.-.-......do..- | . 9 | . 2 | 2.4 | 2.1 | . 8 | 1.5 | 1.5 | -. 2 | -. 4 | -. 3 | . 8 | . 9 | 1.9 | 2.4 | 3.1 | 2.0 |
| Govt. purchases of goods and services, total..do | 148.3 | 147.8 | 141.8 | 142.2 | 146.4 | 148.5 | 148.3 | 150.0 | 149.5 | 147.9 | 147.3 | 146.6 | 145. 0 | 141.3 | 140.6 |  |
|  | 78.7 | 75.7 | ${ }^{67.7}$ | 75.5 | 77.5 68.9 | 79.1 | 78.9 69.4 | 79.4 70.6 | 78.0 71.5 | 75.8 72.1 | 75.2 72.1 | 73.8 72.9 | 71.1 | 67.8 73.5 | 66.2 74.4 | 65.5 74.8 |
| + Revised. Preliminary. $\dagger$ Revised series. Estimates of national income and product and personal income have been revised back to 1967 (see p. 17 ff , of the July 1970 SURvEY); |  |  |  |  |  | revisions prior to May 1969 for personal |  |  |  |  | come | pear ol | $26 \mathrm{ff}$ | the J | y 1970 | vey. |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1963 | 1969 | 1970 | 1968 |  |  | 1969 |  |  |  | 1970 |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual total |  |  | II | III | IV | I | II | III | IV | I | II | III | IV | I | II |

## GENERAL BUSINESS INDICATORS—Quarterly Series—Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline NATIONAL INCOME AND PRODUCT-Con. \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline ional income, total†.-.....................-bil \& 712.7 \& 769.5 \& p 800.4 \& 706.1 \& 722.2 \& 735.2 \& 749.3 \& 764.0 \& 779.5 \& 785.2 \& 791.5 \& 797.4 \& 806.6 \& p 806.0 \& \& \\
\hline Compensation of employees, total ..........-do \& 514.1 \& 564.2 \& 599.8 \& 507.6 \& 520.9 \& 532.5 \& 544.9 \& 557.5 \& 572.2 \& 582.1 \& 592.2 \& 596.4 \& 603.8 \& 606.7 \& \& \\
\hline Wages and salaries, total.................-do. \& 464.8 \& 509.0 \& 540.1 \& 458.9 \& 471.0 \& 481.4 \& 491.6 \& 502.9 \& 516.4 \& 525.3 \& 534.4 \& 537.4 \& 543.4 \& 545. 2 \& \& \\
\hline Private \& 369.1 \& 404.9 \& 426.1 \& 361.7 \& 373.4 \& \(\begin{array}{r}382.5 \\ 18.5 \\ \hline\end{array}\) \& \({ }^{391.5}\) \& 401.2 \& 409.9 \& \({ }^{417.2}\) \& \({ }_{420.1}^{42.6}\) \& 424.0
19.5 \& 428.9
19.1 \& 429.1
18.6 \& \& \\
\hline  \& 17.9
77.8 \& 19.0
85.1 \& 19.3
94.6 \& 17.6 \& 18.6
79.0 \& 18.2
80.7 \& 18.1
81.9 \& 18.4
83.4 \& 19.9
86.6 \& 19.6
88.5 \& \({ }^{\text {a }} 20.1\) \& 19.5
93.9 \& 19.1
95.4 \& 18.6
97.5 \& \& \\
\hline Supplements to wages and salaries...-.-.-. do \& 49.3 \& 55.1 \& 59.7 \& 48.7 \& 49.9 \& 51.1 \& 53.3 \& 54.6 \& :5.5. 8 \& 56.8 \& 57.9 \& 59.0 \& 60.4 \& 61.4 \& \& \\
\hline  \& 64.1 \& 66.8 \& 67.6 \& 63.8 \& 64.4 \& 65.2 \& \({ }^{66.0}\) \& \({ }^{66.7}\) \& \({ }^{\text {oj7 }} 5\) \& \({ }^{67.2}\) \& \({ }^{67.6}\) \& \({ }^{67.8}\) \& \({ }_{51}^{67.8}\) \& \({ }_{5}^{67.4}\) \& \& \\
\hline Fusiness and professional 9 - .-...-------- do \& \({ }^{49.1} 1\) \& 50.5
16.4 \& 51.4 \& 49.2
14.6 \& 49.2 \& \begin{tabular}{l}
49.4 \\
15.8 \\
\hline
\end{tabular} \& 49.9
16.2 \& 50.5
16.2 \& 50.9
16.6 \& \begin{tabular}{l}
50.6 \\
16.6 \\
\hline
\end{tabular} \& 50.6
17.0 \& 51.2
16.5 \& 51.7
16.1 \& 52.0
15.3 \& \& \\
\hline  \& 21.3 \& 22.0 \& 22.7 \& \({ }_{21.3}\) \& 21.3 \& 21.3 \& 21.6 \& 22.0 \& 22.1 \& 22.3 \& 22.5 \& 22.6 \& 22.7 \& 23.0 \& \& \\
\hline Corporate profits and inventory valuation adjustment, total. \(\qquad\) \& 85.4 \& 85.8 \& p 76.8 \& 86.0 \& 87.4 \& 87.1 \& 87.1 \& 87.4 \& 86.8 \& 82.0 \& 76.7 \& 77.5 \& 78.4 \& \({ }^{\circ} 74.5\) \& \& \\
\hline \begin{tabular}{l}
By broad industry groups: \\
Financial institutions
\end{tabular} \& 11.0 \& 12.0 \& \({ }^{p} 12.5\) \& 10.8 \& 11.5 \& 11.2 \& 11.5 \& 11.9 \& 12.2 \& 12.2 \& 12.0 \& 12.3 \& 12.9 \& \(p 12.7\) \& \& \\
\hline Nonfinancial corporations, total.-.-...-.do \& 74.4 \& 73.8 \& p 64.3 \& 75.2 \& 75.9 \& 75.9 \& 75. 5 \& 75.4 \& 74.6 \& 69.8 \& 64.7 \& 65.2 \& 65.5 \& p61.8 \& \& \\
\hline Manufacturing, total.-...-.-.-.....- do \& 42.4 \& 41.8 \& p 33.8 \& 42.8 \& 42.9 \& 43.7 \& 43.4 \& 42.9 \& 41.8 \& 39.1 \& 35.2
18.3 \& 35. 5 \& 34.7
18 \& \& \& \\
\hline Nondurable goods industries.......- do \& \({ }_{23.3}^{19.1}\) \& 19.3
22.4 \& p 18.3
\(p\)
\(p\)
15.5 \& 18.9
23.9 \& 19.4
23.6 \& 19.2
24 \& 19.4
24.0 \& 19.9
23.0 \& 19.1
22.7 \& 19.0
20.0 \& 18.3
16.9 \& 18.2
17.2 \& 18.3
16.3 \& \& \& \\
\hline Transportation, communication, and public utilities.. bil. \$ \& 11.0 \& 10.7 \& \begin{tabular}{|c} 
\\
\hline
\end{tabular} \& 11.0 \& 11.2 \& 10.7 \& 11.0 \& 10.8 \& 10.6 \& 10.3 \& 9.1 \& 8.6 \& 9.1 \& \& \& \\
\hline  \& 21.0 \& 21.4 \& \(\stackrel{\text { p }}{ } 9.1\) \& 21.3 \& 21.8 \& 21.5 \& 21.2 \& 21.8 \& 22.2 \& 20.4 \& 20.4 \& 21.1 \& 21.7 \& \& \& \\
\hline Corporate profits before tax, total.......-do. \& 88.7 \& 91.2 \& \({ }^{p} 81.6\) \& 88.6 \& 88.4 \& 91.3 \& \({ }_{43}^{93.0}\) \& 93.4 \& 89.9 \& 88.5 \& 82.6
38.0 \& 83.0 \& 84.4
38.9 \& p 77.5
\(p 35.4\)
\(p\) \& \& \\
\hline Corporate profits tax liability-.......-. do \& 40.6
48.2 \& 42.7
48.5 \& \(p 37.6\)
\(p\) 44.0 \& 40.4
48.3 \& 40.4
48.0 \& 41.7
49.6 \& 43.5
49.5 \& 43.8
49.7 \& 42.1
47.9 \& 41.4
47.1 \& 38.0
44.6 \& 38. \({ }^{31}\) \& 38.9
45.4 \& \begin{tabular}{l}
\(p\) \\
\(p\) \\
\(p\) \\
\hline 2.4 \\
\hline 2.1 \\
\hline
\end{tabular} \& \& \\
\hline  \& 23.3 \& 24.7 \& \(\begin{array}{r}\text { P } \\ \hline 25.2 \\ \hline 1.0 \\ \hline\end{array}\) \& 23.1 \& 23.8 \& 24.1 \& 24.1 \& 24.4 \& 25.0 \& 25.2 \& 25.2 \& 25.1 \& 25.4 \& 25.1 \& \& \\
\hline Undistributed profits \& 24.9 \& 23.9 \& \(\bigcirc 18.8\) \& 25.2 \& 24.2 \& 25.5 \& 25.5 \& 25.2 \& 22.9 \& 21.9 \& 19.4 \& 18.8 \& 20.0 \& - 16.9 \& \& \\
\hline Inventory valuation adjustment...---.-. do \& -37 \& -5.4
30.7 \& -4.8 \& -2.6
-27.3 \& -8.9 \& \(\stackrel{-4.2}{29.1}\) \& -59.7 \& -6.0
30.4 \& -3.2 \& -6.5
31.7 \& -5.8 \& -4.5.1 \& -53.9 \& -3.00 \& \& \\
\hline DISPOSITION OF PERSONAL INCOME \(\dagger\) \& 27.8 \& 30.7 \& 33.5 \& 27.3 \& 28.2 \& 29.1 \& 29.7 \& 30.4 \& 31.0 \& 31.7 \& \& \& \& 34.5 \& \& \\
\hline Quarterly Data Seasonally Adjusted at Annual Rates \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Personal income, total...-.....................bil. \$-- \& 688.7 \& 748.9 \& 801.0 \& 680.9 \& 697.6 \& 712.5 \& 725.8 \& 741.1 \& 758.1 \& 770.5 \& 782.3 \& 801.3 \& 807.2 \& 813.3 \& \& \\
\hline Less: Personal tax and nontax payments..-- do \& 97.5 \& 117.3 \& \({ }_{684} 116\) \& 92.6
588 \& 102.1
595 \& 106.5
606.0 \& 113.8
612.0 \& 118.1 \& 117.5
640.6 \& 119.9
650.6 \& 117.0
665.3 \& 117.7
683.6 \& 114.2 \& 116.1 \& \& \\
\hline Equals: Disposable personal income.......-- - do \& 591.2
550.8 \& 631.6
593.9 \& 684.8
634.6 \& 588.4
543.8 \& 595.6
559.1 \& 606.0
566.4 \& 612.0
577.7 \& 623.0
589.7 \& 640.6
598.7 \& 650.6
609.6 \& 665.3
620.5 \& 683.6
632.1 \& 693.0
640.2 \& 697.2
645.5 \& \& \\
\hline Equals: Personal saving \(\mathrm{S}^{\text {- }}\) - \& 40.4 \& 37. 6 \& 50.2 \& 44.6 \& 36.5 \& 39.6 \& 34.3 \& 33.3 \& 42.0 \& 41.1 \& 44.8 \& 51.5 \& 52.7 \& 51.8 \& \& \\
\hline \[
\begin{aligned}
\& \text { NEW PLANT AND EQUIPMENT } \\
\& \text { EXPENDITURES }
\end{aligned}
\] \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Unadjusted quarterly or annual totals: \(\ddagger\)
All industries \& \& \& \& 16.85 \& \& \& \& \& 19. 25 \& 21.46 \& 17.47 \& 20.33 \& 20.26 \& 21.66 \& r1 17.96 \& \\
\hline  \& 28.37 \& 31. 68 \& \begin{tabular}{l}
71.75 \\
\hline 1.95
\end{tabular} \& 6. 99 \& 7.13 \& 8.10 \& 6.58 \& \({ }_{7} 7.82\) \& 8.16 \& 9. 12 \& 7. 14 \& 8.15 \& 7.99 \& \({ }^{\text {P } 8.66}\) \& -6.67 \& 7.89 \\
\hline Durable goods indu \& 14.12 \& 15.96 \& 15.80 \& 3. 36 \& 3.54 \& 4. 16 \& \({ }^{3.36}\) \& 3.98 \& 4.03 \& 4. 59 \& 3. 59 \& 4. 08 \& 3. 87 \& \({ }^{\text {r }} 4.26\) \& -3. 21 \& 3.86 \\
\hline Nondurable goods ind \& 14.25 \& 15. 72 \& 16. 15 \& 3. 63 \& 3. 59 \& 3.94 \& 3.22 \& 3.84 \& 4.12 \& 4.53 \& 3.56 \& 4.07 \& 4.12 \& \({ }^{\sim} 4.40\) \& - 3.46 \& 4.03 \\
\hline Nonmanufacturing- . . .-.................do. \& 39.40 \& 43.88 \& 47.76 \& 9.86 \& 9.66 \& 10.93 \& 9.45 \& 10.99 \& 11.10 \& 12.34 \& 10.32 \& 12. 18 \& 12.27 \& - 12.99 \& +11.29 \& 13.00 \\
\hline Mining. \& 1.63 \& 1.86 \& 1. \& 43 \& . 39 \& . 40 \& . 42 \& . 48 \& . 47 \& . 49 \& . 45 \& \(\begin{array}{r}47 \\ .47 \\ \hline\end{array}\) \& .46
46
. \& \(\begin{array}{r}+ \\ + \\ + \\ \hline\end{array}\) \& . 48 \& \\
\hline Railroad \& 1.45 \& 1.86 \& 1.78 \& . 37 \& . 31 \& . 38 \& . 38 \& . 44 \& 49 \& . 55 \& . 73 \& . 87 \& \(\cdot{ }^{.46}\) \& 5

5 \& F. 38
r .45 \& . 71 <br>
\hline Air transportation--.-.-.-.-.......-.-. - do \& 2.56
1.59 \& 2.51
1.68 \& 3. 03
1.23

1. \& . 48 \& . 64 \& . 66 \& . 68 \& .66
.46 \& 53
.40 \& . 64 \& . 73 \& . 81 \& . 34 \& ${ }_{7}{ }^{7} .73$ \& $\stackrel{\Gamma}{+} \cdot \underline{.45}$ \& . 31 <br>
\hline Other transportation.-................... do \& 1.59 \&  \& 1.23
1.23
13.14 \& - 42 \& .41
. \& \& $\begin{array}{r}\text {. } 38 \\ 2.36 \\ \\ \hline\end{array}$ \& $\begin{array}{r}.46 \\ \hline 2.99\end{array}$ \& . 40 \& . 44 \& .28
2.54 \& \& \& $\begin{array}{r}+.33 \\ +3.74 \\ \hline\end{array}$ \& \& <br>

\hline Public utilities.......................... do \& 10.20 \& 11. 61 \& 13. 14 \& | 2.62 |
| :--- |
| 1.94 | \& 2.61

1.87 \& \& \& \& \& \& 2.54
2.15 \& 3.28

2.59 \& | 3.58 |
| :--- |
| 2.79 | \& $\begin{array}{r}\text { r } 3.74 \\ +3.12 \\ \\ \hline\end{array}$ \& r 3.27

+2.86 \& <br>
\hline Electric------.................-.-. - do \& 7.66
2.54
2.54 \& 8.94
2.67 \& 10.65

2.49 \& $\begin{array}{r}1.94 \\ 1.68 \\ \hline 8\end{array}$ \& | 1.87 |
| :--- |
| .74 |
| 1 | \& $\begin{array}{r}2.16 \\ \\ \hline\end{array}$ \& 1.88

.48

.48 \& $\begin{array}{r}2.22 \\ .77 \\ \hline\end{array}$ \& \begin{tabular}{l}
2.23 <br>
.80 <br>
\hline 8

 \& 

2.61 <br>
\hline .62 <br>
\hline
\end{tabular} \& 2.15

.39 \& $\begin{array}{r}2.59 \\ \hline 69 \\ \hline 6.59\end{array}$ \& $\begin{array}{r}\text { 2. } \\ \hline\end{array}$ \&  \& $r$
$r$ .41 \& 3.89
.61 <br>
\hline Communication .-....-.-..................-do \& 6.83 \& 8.30 \& 10.10 \& 1. 62 \& 1.61 \& 2.00 \& 1.81 \& 2.00 \& 2.11 \& 2.39 \& 2.14 \& 2.59 \& 2. 56 \& 2.81 \& \& <br>
\hline Commercial and other-........................... \& 15.14 \& 16.05 \& 16.59 \& 3.81 \& 3. 69 \& 4.13 \& 3.41 \& 3.97 \& 4.07 \& 4. 60 \& 3.78 \& 4. 26 \& 4. 16 \& -4.42 \& ${ }^{2} 6.47$ \& 27.01 <br>
\hline Seas, adj. qtrry, totals at annual rates: $\ddagger$ \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline All industries-............................................. \& \& \& \& 66.29
27.84 \& 67.77
28.86 \& 69.05
28.70 \& 72.52
29.99 \& 73.94
31.16 \& 77.84
33.05 \& 77.84
32.39 \& 78.22
32.44 \& 80.22
32.43 \& 81.88
32.15 \& $\begin{array}{r}+78.63 \\ \hline \\ \hline\end{array}$ \& r
80.
30. 28 \& 81.44 <br>
\hline Durable goods industries 9 \& \& \& \& 13.51 \& 14. 47 \& 14.39 \& 15.47 \& 15.98 \& 16.53 \& 15.88 \& 16.40 \& 16.32 \& 15.74 \& - 14.92 \& r 14.67 \& 15.45 <br>
\hline Nondurable goods industries 9 --.........do \& \& \& \& 14. 33 \& 14. 40 \& 14.31 \& 14.52 \& 15.18 \& 16.52 \& 16.50 \& 16.05 \& 16.11 \& 16. 40 \& ${ }^{+} 16.05$ \& ${ }^{+} 15.62$ \& 15.98 <br>
\hline Nonmanufacturing....................... do \& \& \& \& 38.45 \& 38.91 \& 40.35 \& 42.53 \& 42.78 \& 44.80 \& 45.46 \& 45.78 \& 47.79 \& 49.73 \& -47.66 \& + 50.27 \& 51. 10 <br>

\hline  \& \& \& \& 1.66 \& 1.57 \& 1.52 \& 1.83 \& 1.88 \& 1.89 \& 1.85 \& | 1.92 |
| :--- |
| 1.74 |
| 1 | \& | 1.84 |
| :--- |
| 1.88 | \& 1.86 \& r

$\stackrel{r}{1} 1.94$
$r$ \& $\begin{array}{r}\text { r } \\ \mathrm{r} \\ \mathrm{r} \\ \hline 185 \\ \hline 18\end{array}$ \& 1.96 <br>

\hline Railroad-.... \& \& \& \& 1.49 \& 1.29 \& 1.34 \& \& 1.76 \& \& \& | 1.74 |
| :--- |
| 2.94 | \& 1.88 \& \& +1.56

+3.08
+3 \& \& <br>
\hline Air transportation. Other transportatio \& \& \& \& 1. 1.98 \& 2. 69
1.65 \& 2.87
1.75 \& 2.89
1.87 \& 1. 2.22 \& 2.23
1.65 \& 2.80
1.63 \& 2.94
1.37 \& 2.88
1.12 \& 1.24
1.22 \& +
+1.08
+1.22 \& r 1.80
r 1.42 \& 1.33 <br>
\hline Public utilities. \& \& \& \& 10.24 \& 9.82 \& 10.63 \& 11.52 \& 11.68 \& 11.48 \& 11.80 \& 12.14 \& 12.72 \& 13.84 \& ${ }^{\mathrm{r}} 13.68$ \& ${ }_{+} 15.51$ \& ${ }^{15.12}$ <br>
\hline Electric \& \& \& \& 7. 64 \& 7.50 \& 7.74 \& 8. 62 \& 8.71 \& 8.98 \& \& 9.77 \& \& 11. 34 \& + 11.20 \& +13.03 \& 12.86 <br>
\hline  \& \& \& \& 2. 60 \& ${ }_{6}^{2.32}$ \& 2.89 \& 2.90 \& 2.97 \& 2. ${ }^{50}$ \& 2. 8.76 \& ${ }_{9}^{2.14}$ \& 2.57
10.38 \& 2.50
10.62 \& +2.48
10
+10 \& \& <br>
\hline Communication-1.-..............do- \& \& \& \& 6.42
15.17 \& 6. 67
15.22 \& 7.34
14.91 \& 15.00 \& 7.92
15.67 \& 8.71
16.78 \& 16.67 \& 9.14
16.52 \& 16. 98 \& 17.00 \& $\begin{array}{r}10.20 \\ \hline 15.97\end{array}$ \& -28.08 \& 28.04 <br>

\hline | U.S. BALANCE OF INTERNATIONAL PAYMENTS ${ }^{\circ}$ |
| :--- |
| Quarterly Data Are Seasonally Adjusted (Credits + ; debits - ) | \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline Exports of goods and services (excl. transfers under military grants) mil. \$. \& 50,626 \& 65, 516 \& 62,962 \& 12,685 \& 13, 295 \& 12,714 \& -11, 961 \& r 14, 196 \& +14,592 \& r14, 767 \& -15, 364 \& Tr 15,798 \& r15, 936 \& p15, 831 \& \& <br>

\hline Merrhandise. adjusted, excl. military-..-.--do-.-- \& 33, 588 \& 36, 473 \& 42, 041 \& 8, 386 \& 8,878 \& 8, 378 \& $\begin{array}{r}\text { r } 7,485 \\ \hline 201\end{array}$ \& -9, 490 \& -9,608 \& \[
$$
\begin{array}{r}
r 9,890 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
10,252 \\
10,020
\end{array}
$$
\] \& $\xrightarrow[\substack{10,586 \\ r \\ \hline 436}]{ }$ \& r 10,700

+339 \& p10,503 \& \& <br>
\hline Trancfers under military sales contracts....do...- \& 1,396
7,690 \& 1,514
8,839 \& 1,479
9,617 \& 334
1,990 \& 3,393
2,000 \& 357
1,935 \& r
291
2,089 \& - 313 \& + $\begin{array}{r}458 \\ 2,286\end{array}$ \& - $\begin{array}{r}352 \\ 2,314\end{array}$ \& - $\begin{array}{r}256 \\ 2,499\end{array}$ \& $r$
$r$
$r$
2,307 \& + $\begin{array}{r}\text { + } 339 \\ +2,394\end{array}$ \& - $\begin{array}{r}p 454 \\ p \\ p \\ 2\end{array}$ \& \& <br>
\hline  \& 7,952 \& $\stackrel{8}{8,690}$ \& 9,617
9,825 \& 1,965 \& 2,024 \& 2,044 \& 1, 996 \& 2,243 \& 2,240 \& 2, 211 \& 2,357 \& 2,475 \& - 2, 536 \& ${ }_{n} 2,457$ \& \& <br>
\hline Imports of goods and services .-...........-- do. \& -48,127 \& -53,566 \& -59,293 \& -11,832 \& -12,444 \& -12, 374 \& -11,630 \& r-13,934 \& $r-13,927$ \& r-14,075 \& -14,518 \& r-14,759 \& -14,969 \& $p-15,047$ \& \& <br>
\hline Merchandise, adjusted, excl. military .-...-.-do \& -32,964 \& -35,835 \& -39, 856 \& -8,132 \& -8,569 \& -8,443 \& - $-7,588$ \& r-9,562 \& r-9,281 \& r-9,404 \& r-9,729 \& r-9,829 \& r $-9,987$ \& p-10,311 \& \& <br>
\hline Military expenditures....-......-.-..----- do \& -4, 535 \& -4.850 \& $-4,838$ \& -1,112 \& -1,147 \& $-1,173$ \& -1,198 \& -1,187 \& -1,220 \& -1,245 \& - $-1,178$ \& -1,255 \& r $-1,210$ \& ${ }^{p}-1,195$ \& \& <br>
\hline Income on foreign investments in the U.S.-do
Other services \& -2,932 \& -4,463 \& -5, 110 \& \& ${ }_{-1,067}$ \& ${ }_{-1}^{-762}$ \& - -905 \& ${ }^{-1,071}$ \& -1, \& -1, 247 \& [ $\begin{array}{r}-1,343 \\ -2,268\end{array}$ \& ${ }_{r}^{r} \begin{array}{r}r-1,320 \\ r-355\end{array}$ \& [ $\begin{array}{r}\text { r } \\ -1,287 \\ -2,485\end{array}$ \& $p-1,160$
$p=2$ \& \& <br>
\hline Unilateral transfers. net (excl. military grants); transfers to foreigners ( - ) .....................mil. \$. \& $-7,696$
$-2,829$ \& $\left\lvert\, \begin{aligned} & -8,418 \\ & -2,835\end{aligned}\right.$ \& $-9,489$

$-3,036$ \& \[
$$
\begin{array}{r}
-1,856 \\
-675
\end{array}
$$

\] \& \[

\left\lvert\, $$
\begin{array}{r}
-1,967 \\
-757
\end{array}
$$\right.
\] \& $-1,996$

-768 \& $\left\lvert\, \begin{array}{r}-1,939 \\ -612\end{array}\right.$ \& $\left\lvert\, \begin{array}{r}-2,114 \\ -812\end{array}\right.$ \& $-2,186$
-690 \& $\left\lvert\, \begin{array}{r}-2,179 \\ -721\end{array}\right.$ \& $\left\lvert\, \begin{array}{r}\text { r } \\ -2,268 \\ -739\end{array}\right.$ \& $-2,365$

-721 \& \& $$
\left.\right|_{0} ^{p-2,381}
$$ \& \& <br>

\hline ${ }^{\circ}$ Revised. ${ }^{\circ}$ Preliminary. ${ }^{1}$ Estimates (corre \& cted for \& system \& ic biase \& for \& \& \& const \& mers, \& d pers \& ial tran \& fer paym \& ents to \& foreigne \& rs. §P \& rsonal \& ving is <br>
\hline Mar. and Apr.-June 1971 based on expected capital \& expendit \& res of \& siness. \& xpected \& \& excess \& dispo \& sable inc \& me ove \& personal \& outlays. \& \& \& \& \& <br>

\hline penditures for the year 1971 appear on p. 20 of the \& $$
\text { Mar. } 197
$$ \& 1 Surv \& \[

EY. \quad{ }_{2} \mathrm{In}
\] \& cludes \& om- \& Mar. \& Ja for in \& dividual \& durable

Dec. iss \& and non \& durable \& goods ind \& ustries More co \& componen plete de \& \& <br>

\hline munication. tSee corresponding note on p. S-1. \& $$
\begin{aligned}
& \text { ¢inc } \\
& \text { and a }
\end{aligned}
$$ \& ludes in \& ventory quarterl \& aluation \& ad- \& Mar., \& June, S \& pt., and \& Dec. iss the Mar \& ues of $t$ \& Sepurver \& Y. Dec. \& More com ssues of \& the Surv \& EY. \&  <br>

\hline to 1947 appear on pp. 25 ff . of the Jan. 1970 Surver \& and \& \& duater \& at \& 1970 \& \& dudes t \& retroac \& tive pay \& incre \& for Fede \& ral pers \& nnel. \& \& \& <br>
\hline \& \& \& endit \& i \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1968 | 1969 | 1970 | 1968 |  |  | 1969 |  |  |  | 1970 |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual total |  |  | II | III | IV | I | II | III | IV | I | II | III | IV | I | II |

## GENERAL BUSINESS INDICATORS—Quarterly Series—Continued

| U.S. BALANCE OF INTERNATIONAL <br> PAYMENTS §-Con. <br> Quarterly Data Are Seasonally Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transactions in U.S. private assets, net; increase <br>  | -5,412 | -5, 233 | -6,349 | -1,429 | $-1,585$ | -1,714 | -1,213 | -2,151 | -980 |  | -1,711 | -1,944 | -1,176 | -1,518 |  |  |
| Transactions in U.S. Govt. assets, excl. official reserve assets; net; increase ( - ) _..........mil. $\$$ | $-2,268$ | -2, 184 | -1,588 | -642 | -528 | -375 | -435 | -641 | 650 |  | -444 | -364 | -368 | p-412 |  |  |
| Transactions in U.S. official reserve assets, net; increase (-) $\qquad$ mil. \$ | -880 |  | ,477 | -137 |  |  |  |  |  |  | 264 |  |  | p824 |  |  |
| Transaction in foreign assets in the U.S., net (U.S. labilities); increase ( + ) | 9,409 |  | 5,234 | 2,562 |  |  |  | 4,513: |  |  | r 1,770 | '1,747 | - 1,080 |  |  |  |
|  | , 709 | 8, 199 | 1,371 | ${ }^{2} \mathbf{3 1}$ | ${ }^{2} 226$ | ${ }^{\text {a }}$ 912 | 1, 400 | 4, 100 | 2,965 | -266 | , 1, 185 | ${ }^{+}$ |  | v-260 |  |  |
|  | 8,700 | 4,133 | 3,863 | 2,531 | 1,827 | 2, 674 | 1,774 |  | 311 | 1,635 | $\stackrel{585}{ }$ | $\cdot 1,317$ | - 1,064 | P897 |  |  |
| Balance on transactions in U.S. and foreign liquid and nonliquid assets. incl. reserves_-.......mil. \$. | 849 | 3,728 | $-226$ | 354 |  |  |  | 1,422 |  |  | - -121 | - 244 | ${ }^{1} 120$ | ${ }^{p}-469$ |  |  |
| Allocations of special drawing rights (SDR)..do...- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Errors and omissions, net - ................-d. do. | -514 | -2, 841 | $-1,764$ | -528 | 335 |  | -1,197 | -871 | -936 |  | r -205 | r-779 | -535 | ${ }^{2} 245$ |  |  |
| Balance on liquidity basis: T <br> Including allocations of SDR $\qquad$ do.... |  |  | -3,848 |  |  |  | -1,352 | -3, 801 | -2,279 |  | $-1,449$ | -1,235 | - -600 | ${ }^{p}-564$ |  |  |
| Excluding allocations of SDR-...............do...... | 171 | -7,012 | -4,715 | 106 | 145 | 164 | -1, 155 | $-3,801$ | -2, 279 |  | -1,666 | r $-1,452$ | -817 | ${ }^{2}-780$ |  |  |
| Balance on official reserve transactions basis: $\oplus$ |  |  |  |  |  |  |  |  |  |  |  | -1,780 |  |  |  |  |
| Including allocations of SDR-............-do. | 1,641 <br> 1,641 | 2,700 2,700 | $-9,819$ $-10,686$ | - 1,652 |  | -358 <br> -358 | 1,453 1,453 | 1,315 1,315 | -582 |  |  | $r$ $r$ $-1,789$ $-1,997$ |  | $p-3,333$ $p-3,539$ |  |  |
|  | 1969 | 1970 |  |  |  |  |  |  | 70 |  |  |  |  |  |  |  |
|  |  | nual | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. ${ }^{p}$ |

GENERAL BUSINESS INDICATORS—Monthly Series

| PERSONAL INCOME, BY SOURCE $\dagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Seasonally adjusted, at annual rates: $\dagger$ <br> Total personal income <br> bil. $\$$ | 748.9 | 801.0 | 777.8 | 781.5 | 787.6 | 806.0 | 799.7 | 798.2 | 803.3 | 806.4 | 811.9 | 809.9 | 812.6 | 817.5 | - 826.7 | 828.9 |
| Wage and salary disbursements, total....do. | 509.0 | 540.1 | 529.5 | 531.1 | 535.0 | 539.9 | 540.5 | 538.1 | 541.5 | 543.2 | 546.6 | 541.8 | 544.1 | 549.8 | ${ }_{7}{ }^{5} 587.8$ | 559.4 |
| Commodity-producing industries, total.do.... | 197.5 | 201.2 | 202.2 | 202.0 | 203.9 | 202.3 | 200.9 | 201.3 | 202.1 | 202.0 | 201.5 | 196.8 | 196.8 | ${ }^{202.3}$ | $\begin{array}{r}+ \\ \\ \\ \hline\end{array}$ |  |
| Manufacturing-...-................-do | 157.5 | 158.9 | 160.8 | 160.0 | 161.3 | 160.0 | 159.2 | 159.5 | 160.1 | 159.6 | 159.5 | 154.3 | 153.6 | 158.9 130.5 | - $\begin{array}{r}\text { ¢ } \\ \mathrm{r} \\ \mathrm{r} \\ \hline 133.4\end{array}$ | 160.0 134.0 |
| Distributive industries.----------------- do | 119.8 | 128.4 | 125.4 | 125.7 | 126.7 | 126.0 | 127.2 | 127.9 | 129.1 | 129.7 | 130.2 | 130.6 | 131.4 |  | ${ }^{\text {r }} 133.4$ |  |
| Service industries.....-----.............do | 87.7 | 96.6 | 93.1 | 94.1 | 94.6 | 95.1 | 95.5 | 95.7 | 96.8 | 97.3 | 97.9 | 98.8 | 99.8 | 100.4 | + 102.2 | 103.0 |
|  | 104. 1 | 114.0 | 108.9 | 109.3 | 109.8 | 116. 5 | 116.9 | ${ }_{3}^{113.2}$ | ${ }^{113.5}$ | 114.2 | 117.0 | 115.6 31.3 | ${ }^{116.1}$ |  | 119.2 31.9 | 120.1 32.1 |
| Other labor income | 27.6 | 30.4 | 29.0 | 29.3 | 29.6 | 29.8 | 30.0 | 30.3 | 30.6 | 30.8 | 31.1 | 31.3 | 31.5 | 31.7 | 31.9 | 32.1 |
| Proprietors' income: <br> Business and professional. $\qquad$ do | 50.5 | 51.4 | 50.4 | 50.6 | 50.7 | 51.0 | 51.3 | 51.5 | 51.6 | 51.7 | 51.8 | 51.9 | 52.0 | 52.1 | 52.2 | 52.1 |
|  | 16.4 | 16.2 | 16.8 | 17.0 | 17.2 | 16.9 | 16.5 | 16.2 | 16. 2 | 16.1 | 16.0 | 15.7 | 15.3 |  | 14.9 | 14.8 |
| Rental income of persons..................do | 22.0 | 22.7 | 22.5 | 22.5 | 22.6 | 22.6 | 22.6 | 22.7 | 22.7 | 22.7 | 22.8 | 22.9 | 23.0 | 23.1 | 23.2 | 22.8 |
|  | 24.7 | 25. 2 | 25.1 | 25. 2 | 25.2 | 25. 2 | 25. 3 | 24.7 | 25.2 | ${ }^{25.3}$ | 25.5 | ${ }^{25.6}$ | 25.7 | 24.1 | $\begin{array}{r}25.9 \\ 67 \\ \hline\end{array}$ | 26.0 |
| Personal interest income-..------------ - do | 59.7 | 65.2 77.6 | 63.0 68.8 | 63.4 69.7 | 63.7 71.1 | -64.2 | 64.5 76.6 | 64.8 77.6 | 65.3 78.1 | 66.0 78.6 | 66.8 79.6 | 67.0 81.7 | 67.1 81.9 | 67.9 82.9 | -83.8 | 84.4 |
| Transfer payments. <br> Less personal contributions for social insurance bil. \$.. | 65.1 26.0 | 77.6 27.8 | 68.8 27.3 | 69.7 27.3 | 71.1 27.5 | 84.1 27.7 | 76.6 27.7 | 77.6 27.6 | 78.1 27.8 | 78.6 28.0 | 79.6 28.2 | 81.7 28.0 | 81.9 28.1 | 82.9 28.4 | r r 30.6 | 84.4 30.6 |
| Total nonagricultural income.-.-.-------.- do | 726.7 | 778.6 | 755.0 | 758.4 | 764, 3 | 783.0 | 777.0 | 775.7 | 780.9 | 784.0 | 789.7 | 787.9 | 791.0 | 796.2 | -805. 5 | 807.6 |
| FARM INCOME AND MARKETINGS $\ddagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash receipts from farming, including Government payments, totalł.................................... | 51,023 | 52,399 | 4,425 | 3,391 | 3,596 | 3,511 | 3,362 | 3,566 | 4,011 | 6,917 | 4,565 | 5,693 | 5,110 | 4, 252 | 4,198 |  |
| Farm marketings and CCC loans, total --.do | 47, 229 | 48,678 | 4,369 | 3,367 | 3, 584 | 3,448 | 3,346 | 3,549 | 3,807 | 3,794 | 4, 521 | 5, 595 | 5,079 | 4,219 | $\stackrel{+}{+4,157}$ | 3,330 |
| Crops | 18,790 | 19,589 | 1,853 | 1,052 | $\xrightarrow{1,003}$ |  | ${ }^{947}$ | 1,176 | -1,485 | 1,505 | ${ }_{2}^{2,011}$ | $\stackrel{2,864}{2,731}$ |  |  |  |  |
| Livestock and products, totalo Dairy products. | 28, 6,172 16 | 29,089 6,470 | $\underset{538}{2,516}$ | $\xrightarrow{2,315}$ | ${ }^{2,581}$ | $\stackrel{2,588}{ }$ | 2, 389 | 2, ${ }_{553}$ | -538 | ${ }_{5}^{2}$ | ${ }^{2}, 516$ | ${ }^{2}$, 539 | $\stackrel{520}{ }$ | 2, 548 | ${ }^{\text {r }}$ 557 | 525 |
| Meat animals. | 17,521 | 17, 976 | 1,526 | 1,429 | 1,635 | 1,598 | 1,455 | 1,470 | 1,392 | 1,386 | 1,583 | 1,782 | 1,407 | 1,313 | r $\begin{array}{r}1,392 \\ 7 \\ 3\end{array}$ | 1,384 +288 |
|  | 4,423 | 4,333 | 422 | 351 | 372 | 327 | 322 | 323 | 371 | 359 | 391 | 392 | 353 | 349 |  | 288 |
| Indexes of cash receipts from marketings and CCC loans, unadjusted:- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 111 | 114 | 123 | 95 | 101 | 97 | 94 | 100 | 107 | 107 98 | 127 <br> 131 <br> 1 | 157 <br> 186 <br> 1 | 143 181 181 | 119 129 | +117 +120 | ${ }_{72} 9$ |
|  | 102 | 106 120 | ${ }_{124}^{121}$ | 68 115 | $\begin{array}{r}65 \\ 128 \\ \hline\end{array}$ | 60 125 | 62 119 | 117 | 115 | 113 | ${ }_{124}^{131}$ | 135 | 114 | 111 | 114 | 110 |
| Indexes of volume of larm marketings, unadjusted: $\ddagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 102 | 103 | 117 | 81 | ${ }_{5}^{83}$ | 80 | 80 | 90 | ${ }_{97}^{98}$ | ${ }_{93}^{97}$ | 113 | ${ }_{176}^{174}$ | 177 | 134 | ${ }^{1127}$ |  |
| Crops.---.-.-- | 101 | 103 | 141 | ${ }_{90} 9$ | 101 | 103 | 102 | 102 | 98 | 100 | 108 | 120 | 105 | 103 | r 104 | 93 |
| INDUSTRIAL PRODUCTION ${ }^{\circ}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Reserve Index of Quantity Output |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unadj., total index (incl. utilities) $0^{\prime \prime}$ - $1957-59=100$. | D 172.8 | ${ }^{\text {P }} 168.2$ | 168.2 | 171.5 | 172.1 | 170.6 | 169.1 | 172.1 | 163.6 | 169.1 | 170.2 | 166.5 | - 162.9 | -162.5 | - 163.6 | 165.4 |
| By industry groupings: |  |  |  |  |  |  |  |  |  |  |  | 164.5 |  | +160.2 |  |  |
|  | ${ }^{-} \mathrm{D} 173.9$ | ${ }^{\text {P }}$-164. 167 | ${ }^{169.5}$ | 170.7 | 173.5 | 1770.5 | 168.9 <br> 169 | 171.8 | 159.8 | 161.0 | 162.3 | 156.3 | -153.3 | - 156.6 | + 157.1 | 158.9 |
| Nondurable manufactures....-.-.-.-.-.-.-. do. | ¢ 170.6 | ${ }^{-170.0}$ | 165.6 | 172.0 | 170.6 | 171.7 | 168.4 | 172.3 | 163.8 | 173.2 | 174.2 | 174.8 | ${ }^{\boldsymbol{r}} 171.1$ | - 164.6 | ¢ $\begin{array}{r}\text { 1 164. } \\ \text { r } \\ \hline\end{array}$ | 168.2 |
| Mining .................-......................d. do. | p 130.2 | ${ }^{p} 136.7$ | 130.1 | 134.1 | 134.0 | 135.0 | 137.9 | 137.6 | 129.2 | 138.2 | 140.1 | 141.8 | - 140.5 | '138.8 | \% 138.7 | 138.2 |
|  | - 221.2 | ${ }^{2} 236.3$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| By market groupings: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Binal products, total.......................do.. | p 170.8 | ${ }^{p} 166.0$ | 167.1 | 170.5 | 169.9 | 166. 9 | 165.8 | 169.9 | 161.8 | 167.1 | 168.8 | 164.7 | ${ }^{1} 160.2$ | 7160.1 | $\stackrel{\square}{162.3}$ | 163.5 |
| Consumer goods ---.....................-do. | ${ }^{p} 1162.5$ | ${ }^{p} 161.6$ | 159.0 | 1763.0 | ${ }_{176.8}^{161.8}$ | 160.6 | 160.3 | 165.7 181 | 157.6 153.5 | 165.3 150.4 | 168.1 163.2 | 16.0 161.3 | ' 1508.0 |  |  |  |
| Automotive and home goods....----- do | p 179.5 <br> $p$ 157. | ${ }^{\text {p }}$ p 166.9 | 165.1 157.1 | 171.5 160.3 | ${ }_{157.2}^{176.3}$ | ${ }_{155.9}^{175}$ | 176.0 155.3 | 181.2 160.8 | 153.5 158.9 | 150.4 170.0 | 169.6 | 164.9 | 158.4 | 155.7 |  |  |
| Equipment, including defense...-........-do.... | ${ }^{\text {p }} 188.6$ | ${ }^{\text {p }} 175.5$ | 184.3 | 186.5 | 187.3 | 180.3 | 177.7 | 179.0 | 170.9 | 170.9 | 170.4 | 166.1 | r 164.8 | ${ }^{166.4}$ | 161.6 | 160.3 |
|  | D 174.6 | p 170.2 | 169.5 | 172.5 | 174.0 | 174.3 | 172.1 | 174.1 | 165. 3 | 170.9 | 171.5 | 168. 5 | ${ }^{\text {r }} 165.4$ | ${ }_{+}^{+} 164.2$ | 165.0 | ${ }_{149}^{167.5}$ |
| Durable goods materials.-.-.....-......- do | ${ }^{p} 165.5$ | ${ }^{p} 155.0$ | 156. 8 | 158.4 186.9 | 161.3 | 160.4 | 159.5 | 162.0 186.6 | 153.2 177.8 | 156.0 186.2 | 154.9 188.6 | 147.1 190.5 |  |  | 146.3 184.2 |  |
| Nondurable materials | ${ }^{\text {p }} 183.9$ | D 186.0 | 182.5 | 186.9 | 187.1 | 188.5 | 185.1 | 186.6 | 177.8 | 186.2 | 188.6 | 190.5 | r 188.0 | ${ }_{\sim} 183.1$ |  |  |
| PRevised. $\left.\begin{array}{c}p \text { Preliminary } \\ \text { reserve assets and decrease in liquid liabilities to } \\ \text { to all }\end{array}\right]$ $\underset{\text { reserve assets and decrease in liquid and certain non }}{\ddagger} \underset{\ddagger \text { nee corresponding note on } \mathrm{p} \text {. S-1. }}{\ddagger}$ |  |  | ase in case in reign 1967; | S. offi <br> .S. offi <br> thly d |  | prior <br> U.S. <br> will b | able d shown | 69 are gricult ter. | own in lier pe Inclu | he Far ds will data |  | Situa <br> later <br> ot show |  | 1970, a visions ely. | ailable base, Jan.- | $\begin{aligned} & \text { rom the } \theta \\ & \text { fet } 100 ; \\ & \text { cet. } 1968 \end{aligned}$ |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969p | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb.p |

GENERAL BUSINESS INDICATORS-Continued


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## GENERAL BUSINESS INDICATORS-Continued

| BUSINESS SALES § |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mig. and trade sales (unadj.), total $\dagger$.-......mil. \$.. | 1,245,058 | 1,277,867 | 97,486 | 100, 264 | 106, 480 | 105, 633 | 107, 931 | 112, 046 | 104, 249 | 105,856 | 109,585 | 110,244 | 104,918 | -113,183 | 100,232 |  |
| Mfg. and trade sales (seas. adj.), total $\dagger$...... do. | 1,245,058 | 1,277,867 | 104, 932 | 106, 164 | 105,487 | 105,087 | 106,847 | 107, 612 | 108, 393 | 108,175 | 108,074 | 106,224 | 104,917 | -107,075 | 109, 173 |  |
| Manufacturing, total $\dagger$--...--.-.............do | 1656, 717 | 1 666, 648 | 55,070 | 55,613 | 55, 223 | 54, 539 | 55, 661 | 56,438 | 57,025 | 56, 696 | 56,475 | 54,936 | 54, 068 | - 55.820 | 56,922 <br> 30 <br> 858 |  |
| Durable goods indu | 364, 983 | 361,527 305,121 | 29,930 | 30,273 25,340 | 29, 757 | 29,633 | 30,488 25,173 | 30,638 | 31,315 25,710 | 31,270 25,426 | 30,863 | 29,369 25,569 | 28,815 25,253 | r 30, 024 $\mathbf{r 2 5 , 7 9 6}$ | 30,858 26,064 |  |
| Retai | 1351,633 | 1364, 576 | 29,570 | 29,980 | 29,801 | 30,536 | 30,502 | 30,518 | 30,729 | 30,781 | 30, 885 | 30,534 | 30, 208 | -30,537 | 31,034 |  |
| Durable good | 112, 779 | 109, 706 | 8, 888 | ${ }_{9}^{29,143}$ | 9, 134 | 9,340 | 9,320 | 9,411 | 9,487 | 9,503 | 9,556 | 8,927 | 8, 380 | -8,676 | 91,398 |  |
| Nondurable goods stor | 238,854 | 254, 870 | 20,684 | 20,837 | 20,667 | 21, 196 | 21, 182 | 21, 107 | 21, 242 | 21,278 | 21, 329 | 21,607 | 21,828 | +21,861 | 21,636 |  |
| Merchant wholesalers, total.............-.-. do...- | 1236,708 | 1246, 643 | 20,292 | 20, 571 | 20,463 | 20,012 | 20,684 | 20,656 | 20,639 | 20,698 | 20, 714 | 20,754 | 20,641 | - 20,718 | 21, 217 |  |
| Durable goods establishments.-.-.-.-------- ${ }^{\text {do }}$ | 109,578 | 111,778 | 20,201 | 20,344 | 20,403 9,300 | 20,034 | 20, ${ }_{1}$ | - ${ }_{\text {9,482 }}$ | 9,423 | 20,420 | ${ }^{20,435}$ | 9,410 | -9,273 | -9,226 | ${ }^{9} 9,360$ |  |
| Nondurable goods establishments.......- do | 127, 130 | 134,865 | 11,091 | 11,227 | 11, 163 | 10,978 | 11, 290 | 11, 174 | 11, 216 | 11, 278 | 11, 279 | 11,344 | 11,368 | *11,492 | 11,857 |  |
| BUSINESS INVENTORIES § |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mig. and trade inventories. book value, end of year or month (unadj.), total $\dagger$ mil. \$.- | 163,375 | 169,376 | 163, 735 | 165, 650 | 167, 211 | 168, 961 | 168,391 | 168,014 | 167,832 | 167,367 | 168,045 | 170,161 | 172,095 | 169,376 | 169,610 |  |
| Mig. and trade inventories, book value, end of year or month (seas. adj.), total $\qquad$ mil. \$ | 164,917 | 171, 230 | 164, 698 | 165,638 | 166, 149 | 167,059 | 166, 734 | 167, 375 | 168,635 | 169,364 | 170,038 | 170,352 | 170,873 | 171,230 | 170,838 |  |
| Manufacturing, total $\dagger$ <br> Durable goods industries $\qquad$ $\qquad$ do do | 95,931 63,547 | 99,708 651 | 96, 200 | 96,652 | 96,982 | 97,791 64,689 | 97,635 64,447 | 97,706 64,395 | 98,260 65,079 | 98,488 65,290 | 98,658 65,323 | 99,466 65,628 | 100,032 65,920 | r99, 708 $-65,642$ | $\begin{aligned} & 99,260 \\ & 65,273 \end{aligned}$ |  |
| Nondurable goods industrie | 32, 384 | 34, 066 | 32, 291 | 32, 675 | 32, 719 | 33, 102 | 33, 188 | 33,311 | 33, 181 | 33, 198 | 33, 335 | 33,838 | 34,112 | +34,066 | 33,987 |  |
|  | 44,623 | 44, 918 | 44, 014 | 44, 133 | 44, 325 | 44,326 | 44, 109 | 44,527 | 44,965 | 45, 453 | 45, 691 | 44, 883 | 44, 507 | 44, 918 | 44, 921 |  |
| Durable goods stores | 19,980 | 19,040 | 19,342 | 19,388 | 19, 471 | 19,426 | 19,346 | 19,552 | 19,739 | 20, 119 | ${ }_{25}^{20,270}$ | 19, 291 | 18, 542 | 19,040 | 18,987 |  |
| Nondurable goods stor | 24,643 | 25,878 | 24,672 | 24, 745 | 24, 854 | 24, 900 | 24,763 | 24,975 | 25, 226 | 25,334 | 25, 421 | 25, 592 | 25,965 | 25,878 | 25, 934 |  |
| Merchant wholesalers, total.-.......-....... do | 24, 363 | 26,604 | 24, 484 | 24,853 | 24, 842 | 24, 942 | 24, 990 | 25, 142 | 25,410 | 25,423 | 25, 689 | 26,003 | 26,334 | 26,604 | 26,657 |  |
| Durahle goods establishments................do | 14,579 | 15, 565 | 14,636 | 14,788 | 14,781 | 14,773 | 14, 763 | 14,855 | 15, 066 | 15, 165 | 15, 275 | 15,369 | 15,451 | 15,565 | 15,642 |  |
| Nondurable goods establishments.---....-do | 9,784 | 11,039 | 9,848 | 10,065 | 10,061 | 10, 169 | 10,227 | 10,287 | 10,344 | 10,258 | 10, 414 | 10,634 | 10,883 | -11, 039 | 11,015 |  |
| BUSINESS INVENTORY-SALES RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturing and trade, total $\dagger$.............ratio.. | 1. 53 | 1.58 | 1. 57 | 1. 56 | 1. 58 | 1. 59 | 1.56 | 1.56 | 1.56 | 1.57 | 1.57 | 1.60 | 1.63 | 1.60 | 1.56 |  |
|  | 1.69 | 1. 76 | 1.75 | 1.74 | 1. 76 | 1. 79 | 1. 75 | 1.73 | 1. 72 | 1.74 | 1.75 | 1. 81 | 1.85 | r 1.79 | 1.74 |  |
| Durable goods industries $\dagger$.-...........--- do | 1.99 | 2. 15 | 2.14 | 2.11 | 2.16 | 2.18 | 2.11 | 2.10 | 2.08 | 2.09 | 2. 12 | 2. 23 | 2. 29 | r 2.19 | $\begin{array}{r}1.12 \\ \\ \hline 8 \\ \hline\end{array}$ |  |
|  | . 56 | . 58 | . 58 | . 58 | . 60 | . 59 | . 57 | . 57 | . 56 | . 56 | . 57 | 1.60 | 1. 62 | .60 .1 .01 | . 58 |  |
| Finished goods. | . 93 | 1.00 .56 | . 99 | . 99 | 1.01 .56 | $\begin{array}{r}1.02 \\ .57 \\ \hline\end{array}$ | . 99 | . 99 | . 98 | . 98 | . 96 | 1.04 .59 | 1.06 .61 | 1.01 .69 | .57 |  |
| Nondurable goods industries †-.......... do | 1.31 | 1.30 | 1.28 | 1. 29 | 1. 28 | 1.33 | 1.32 | 1.29 | 1.29 | 1.31 | 1.30 | 1.32 | 1.35 | 1.32 | 1.30 |  |
| Materials and supplies....-..............d | . 48 | 47 | . 46 | . 47 | . 47 | . 48 | . 47 | . 46 | . 46 | . 47 | .46 | . 47 | . 49 | . 48 | . 47 |  |
| Work in process | . 21 | . 20 | . 20 | .20 | . 19 | . 20 | . 20 | . 19 | 19 | . 19 | . 19 | . 19 | . 20 | 19 | .19 |  |
| Finished goods | . 62 | . 64 | . 62 | . 63 | . 62 | . 65 | . 65 | . 64 | . 64 | . 65 | . 65 | . 66 | 67 | 65 | . 64 |  |
| Retall trade, total $\ddagger$.......-...............-- ${ }^{\text {do }}$ | 1.47 | 1.47 | 1.49 | 1. 47 | 1.49 | 1.45 | 1.45 | 1. 46 | 1.46 | 1. 48 | 1. 48 | 1. 47 | 1. 47 | -1.47 | 1.45 |  |
| Durable goods sto | 2.05 | 2.13 | 2. 18 | 2.12 | 2.13 | 2.08 | 2.08 | 2.08 | 2.08 | 2.12 | ${ }^{2} 12$ | 2. 16 | 2. 21 | +2.19 | 2.02 |  |
| Nondurable goods | 1.19 | 1.18 | 1. 19 | 1.19 | 1.20 | 1.17 | 1.17 | 1.18 | 1.19 | 1.19 | 1. 19 | 1. 18 | 1.19 | +1.18 | 1.20 |  |
| Merchant wholesalers, total................-do | 1.19 | 1. 23 | 1.21 | 1.21 | 1.21 | 1.25 | 1.21 | 1.22 | 1.23 | 1.23 |  |  |  | $\begin{array}{r}\mathrm{r} \\ \mathrm{r} \\ 1.28 \\ \hline\end{array}$ |  |  |
| Durable goods establishments. <br> Nondurable goods establishments. | 1.53 1.89 | 1.63 1.61 .92 | 1.21 1.59 .89 | $\begin{array}{r}1.21 \\ 1.58 \\ \hline\end{array}$ | 1.21 1.59 .90 | 1.25 1.64 .93 | 1.21 1.57 .91 | 1.82 1.57 .92 | 1.80 1.60 .92 | 1.631 1.61 .91 | 1.24 1.62 .92 | $\begin{array}{r}1.63 \\ \hline .94\end{array}$ | 1.67 1.96 | 1.28 +1.69 $\sim .96$ | 1.67 .93 |  |
| MANUFACTURERS' SALES, INVENTORIES, AND ORDERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' export sales: Durable goods industries: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unadjusted, total | 17,189 | 20,122 | 1,45 | 1,632 | 1,847 | 1,739 | 1,779 | 1,829 | 1,583 | 1, 517 | 1,750 | 1,675 | 1,529 | -1,785 | 1,567 |  |
| Seasonally adj., tot |  |  | , 2 | 1,687 | 1, 727 | 1,717 | 1,722 | 1,774 | 1,776 | 1,676 | 1,770 | 1,668 | 1,523 | - 1,621 | 1,663 |  |
| 8hipments (not seas. ad | 656, 717 | 666, 648 | 51,622 | 56,322 | 57, 173 | 55,646 | 56,358 | 59,340 | 52, 134 | 54, 829 | 58,436 | 56,638 | 53,996 | 54,154 | 53,314 |  |
| Durable goods industries, total \% .-.-...-...d | 364, 983 | 361, 527 | 27, 953 | 30, 853 | 31,248 | 30,499 | 31,300 | 32,845 | 27,880 | 29,091 | 31, 664 | 30,041 | 28, 668 | -29,485 | -28,530 | 231,561 |
| Stone, clay, and glass products...-.------ | 17,219 | 17, 858 | 1,250 | 1,356 | 1,464 | 1,471 | 1,529 | 1,643 | 1,486 | 1,579 | 1,627 | 1,610 | 1,422 | $\begin{array}{r}1,421 \\ \hline 4\end{array}$ | +1,408 |  |
| Primary metals. .---.-.-.-.............do | 57, $\mathbf{2 6 , 4 9 3}$ | 57, 25, 832 | 4,931 2,365 | 1,258 4,257 2,213 | 1,994 4,229 | 1, 424 1,960 | 5, 071 2,292 | 5, 205 $\mathbf{2 , 3 8 6}$ | 1,440 2,114 | 4,701 $\mathbf{2 , 2 0 5}$ | 4,955 2,311 | 4, 509 1,960 | 4,266 <br> 1,844 | r <br> 4, 269 <br> 1,958 | r 4,606 2,214 | ${ }^{2} 5,04$ |
| Fabricated metal products................d | 37, 024 | 38,837 | 2,969 | 3,222 | 3,246 |  | 3, 239 | 3, 511 | 3, 107 | 3,268 | 3,464 | 3,340 | 3,218 | , 3,157 | 3,031 |  |
| Machinery, except electrical............-.--- ${ }^{\text {do }}$ | 64, 551 | 65, 461 | 5, 017 | 5, 805 | 5, 844 | 5, 593 | 5,695 | 5,877 | 5,077 | 5, 194 | 5,622 | 5,315 | 5, 125 | - 5, 297 | 5,163 |  |
| Electrical machinery | 46, 726 | 47, 143 | 3,386 | 3,835 | 3,870 | 3, 747 | 3, 832 | 4,171 | 3,607 | 3, 859 | 4, 295 | 4, 209 | 4,165 | ${ }^{5} 4,167$ | 3, 634 |  |
| Transportation equipm | 91, 480 | 86, 234 | 6,668 | 7, 627 | 7,630 | 7, 834 | 7,943 | 8, 161 | 6,270 | 6,255 | 7,220 | 6, 702 | 6,498 | $+7,426$ $+3,816$ | 7,236 4,386 | ${ }^{2} 8,3$ |
| Motor vehicles and parts.-............-do | 50, 144 | 44, 142 13,682 | 3,666 1,035 | 3,924 1,159 | 3,898 1,223 | 4,033 1,112 | 4, 300 1,119 | 4,624 1,247 | 3,037 1,065 | 2,882 1,148 | 3,747 1,233 | 3,167 1,152 | 3,048 | P 3,816 $\cdot 1,084$ | $\begin{array}{r}4,386 \\ \hline 94\end{array}$ |  |
| Nondurable goods industries, totalo.......do | 291, 734 | 305, 121 | 23,669 | 25,469 | 25,925 | 25, 147 | 25, 058 | 26, 495 | 24, 254 | 25,738 | 26, 772 | 26,597 | 25, 328 | 24, 669 | 24, 502 |  |
| Food and kindred products.......---.--- - - | 96, 717 | 103, 869 | 8,088 | -8,506 | 8,717 | 8, 396 | 8,428 | 9, 062 | 8,225 | 8, 585 | 9, 294 | 9,181 | 8,714 | -8,673 | 8,265 |  |
| Tobacco products...........----------.-.- | 5,121 | 5,443 | ${ }^{8} 414$ | $\stackrel{+}{ } \times 107$ | ${ }^{8} 430$ | 8, 439 | ${ }^{8}$ | , 454 | , 473 | 472 | -480 | ${ }^{467}$ | 459 |  | 429 |  |
| Textile mill produc | 21,262 | 21, 080 | 1,626 | 1,761 | 1,862 | 1,729 | 1,709 | 1,834 | 1,511 | 1,742 | 1,879 | 1,910 | 1,793 | r 1,724 | 1,672 |  |
| Paper and allied products .-.-.-..........do | 26, 951 | 28, 282 | 2, 239 | 2,386 | 2,430 | 2,347 | 2,328 | 2,422 | 2,237 | 2,388 | 2,424 | 2,447 | 2,340 | - 2, 294 | 2,380 |  |
| Chemicals and allied products..-.......-. | 48, 698 | 49,611 | 3,797 | 4,243 | 4, 392 | 4,310 | 4, 376 | 4,383 | 3,889 | 4,172 | 4,276 | 4, 128 | 3,949 | - 3, 696 | 3,972 |  |
| Petroleum and coal products......-.......- do....- | 24, 555 | 26, 028 | 2,167 | 2,167 | 2,085 | 2,118 | 2,139 | 2,215 | 2,126 | 2,189 | 2, 166 | 2, 186 | 2, 178 | - 2,292 | 2,260 |  |
| Rubber and plastics products | 16, 552 | 17,968 | 1,390 | 1, 571 | 1,618 | 1,519 | 1,537 | 1,623 | 1,463 | 1,493 | 1,521 | 1,523 | 1,404 | - 1,306 | 1,364 |  |
| Shipments (seas. adj.), total $\dagger$ |  |  | 55,070 | 55, 613 | 55, 223 | 54, 539 | 55,661 | 56,438 | 57,025 | 56,696 | 56,475 | 54,936 | 54, 068 | -55,820 | 56,922 |  |
| By industry group: Durable goods industries, total $\%$. ......... do |  |  | 55, 60 | 55,613 | 29,723 | 29,639 | 30,488 | 30,638 | 31,315 | 31, 270 | 50,86 30,863 | 29,369 | 28,815 | -30,024 | ¢ 30,545 | ${ }^{2} 30,97$ |
| Stone, clay, and glass products----..-- |  |  | - 1,464 | 1,488 | 29, 502 | - 21,443 | 30,488 1,475 | 1, 519 | 1,517 | 1,470 | 1,482 | 1,470 | 1, 454 | +1,590 | 1,650 |  |
| Primary metals-. |  |  | 5, 080 | 4,739 | 4, 692 | 4,426 | 4,786 | 4, 834 | 4, 891 | 4,935 | 5,049 | 4,592 | 4,452 | r 4, 621 | - 4,746 | 24,825 |
| Blast furnaces, steel mills |  |  | 2,413 | 2,134 | 2,037 | 1,780 | 2,099 | 2,201 | 2,259 | 2,287 | 2,422 | 2,069 | 2,009 | - 2, 200 | 2,259 |  |
| Fabricated metal products. |  |  | 3, 295 | 3,220 | 3, 189 | 3, 032 | 3, 178 | 3,265 | 3, 323 | 3,231 | 3,365 | 3, 215 | 3, 294 | r 3,263 | 3,382 |  |
| Machinery, except electrical |  |  | 5,505 | 5, 594 | 5,427 | 5,350 | 5, 596 | 5,418 | 5,567 | 5, 570 | 5,555 | 5,372 | 5, 291 |  | 5,683 |  |
| Transportation equipment |  |  | 3, 655 | 3,783 | 3,719 | 3,835 | 3,993 7484 | 3,962 | 3,995 7857 | 3,993 <br> 7 <br> 881 | 4,042 7,169 | 4, 610 | 4, 047 | $\begin{array}{r}\text { ' } \\ + \\ \hline \\ 7 \\ \hline\end{array}$ | 3,945 $+7,324$ | 2 8,0 |
| Transportation equipment |  |  | 6,783 3,573 $\mathbf{6}$ | 7,361 <br> 3 | 7,150 | 7,549 <br> 3, <br>  <br> 106 | 7,484 $\mathbf{3 , 9 0 5}$ | 7,562 4,124 | 7,857 4,328 | 7,981 4,489 | 7,169 3,630 | 6,538 2,877 | 6,264 2,853 | -7,168 <br> 7 <br> 7 | 7,324 4,270 | 28,018 |
| Instruments and related products |  |  | 3,573 1,170 | 3,738 1,184 | 3, 563 1,205 | 3, 806 1,144 | 3,905 $\mathbf{1 , 1 3 7}$ | 4,124 1,175 | 4,328 1,168 | 4,489 1,140 | 3,630 1,146 | 1, 2111 | 2,853 | r $\mathbf{7} 1,8089$ | 1,126 |  |
| vised. ${ }^{1}$ Based on data not seaso |  |  |  |  |  |  |  |  |  | ; tho | r who |  |  | de on | -11 | S-1 |
| shipments for Jan. 1971 do not reflect revisions for se ness" here includes only manufacturing and trade; cover data for all types of producers, both farm and nom | ected business nfarm farm. | Aponent nventor nadjust | §Th <br> as sho |  | frs. | $\begin{gathered} \text { tSee } \\ \text { cludes } \end{gathered}$ | corresp data for | items n | t sh | S-4 and | S-7. $\mathrm{y}$ | tSeecor | spondin | g note on | . S-12. | $\bigcirc$ |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

GENERAL BUSINESS INDICATORS—Continued

| MANUFACTURERS' SALES, INVENTORIES, AND ORDERS $\dagger$-Continued |  |  |  |  |  |  |  |  |  | $25,426$ | $25,612$ |  |  |  | 26,0648,705 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Food and kindred prod |  |  | 8, 510 | 25,340 8,547 | - 8 8, 759 |  |  |  |  |  |  |  |  |  |  |  |
| Tobacco products... |  |  | ${ }^{8} 459$ | 8, 428 | 444 | 454 | 8, 444 | ${ }^{8} 817$ | -459 | 8, 445 | ${ }_{4}$ | 478 | 454 | 495 | ${ }^{8} 875$ |  |
| Textile mill produ |  |  | 1,784 | 1, 782 | 1,819 | 1,736 | 1,740 | 1,751 | 1,783 | 1,691 | 1,752 | 1,744 |  | +1,818 | 1,846 |  |
| Paper and allied produ |  |  | 2,338 | 2,361 | 2, 356 | 2, 326 | 2,325 | 2,316 | 2,418 | 2, 366 | 2,351 | 2,382 | 2, 363 | - 2,388 | 2,485 |  |
| Chemicals and allied produc |  |  | 4, 006 | -4,237 | 4, 244 | 4,000 | 4,200 | 4,168 | 4,166 | 4,184 | 2, 4,122 | 4, 043 | 4, 070 | r r , 146 | 4,197 |  |
| Petroleum and coal products |  |  | 2, 241 | 2, 162 | 2, 123 | 2,139 | 2,156 | 2, 127 | 2, 136 | 2, 165 | 2,131 | 4, 479 | 2,166 | + r 2,315 | 2,355 |  |
| Rubber and plastics prod |  |  | 1,492 | 1,559 | 1,551 | 1,441 | 1,484 | 1,536 | 1,598 | 1,541 | 1,527 | 1,454 | 1, 431 | + 1,358 | 1,464 |  |
| By market category:Home goods and apparel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer staples......- | 1124, 395 | 1132,505 | 10,889 | 10,977 | 11, 141 | 10,920 | 10,870 | 11,222 | 10,918 | 10,922 | 11,143 | 11, 220 | 11,023 | r11,271 | 11, 122 |  |
| Automotive equip | 1108,385 <br> 157,175 | [111,011 | 9,019 4,159 | 9, 478 4,355 | 9,193 4,199 | 9, 270 4,423 | 9,483 4,523 | 9,079 4,789 | 9,345 4,966 | 9,481 5,084 | 9,393 4,247 | 9,373 3,453 | 9,125 3,410 | $\begin{array}{r}+8,864 \\ r \\ \hline 4,443\end{array}$ | 9,299 4,828 |  |
| Construction materials and | 154, 130 | 1 54,728 | 4,515 | 4,466 | 4,440 | 4,326 | 4,452 | 4,554 | 4,643 | 4,627 | 4,716 | 4,595 | 4, 635 | r 4, 702 | 5,016 |  |
| Supplementary series: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Household durables | 126,951 | 124,994 | 1,996 | 2, 028 | 2,046 | 2,061 | 2, 143 | 2,197 | 2,099 | 2,005 | 2,104 | 2,085 | 2,051 | '2,183 | -2,104 | 22,142 |
| Defense products (old series) | 150, 144 | 151,038 | 3, 959 | 4, 328 | 4,292 | 4,515 | 4,255 | 4, 097 | 4, 192 | 4, 291 | 4, 269 | 4, 524 | 4, 230 | - 4, 040 | +3,961 | ${ }^{2}$ 2, 134 |
| Defense products (new series) | 124, 511 | 124,308 | 1,792 | 1,924 | 1,943 | 2,010 | 2, 003 | 2, 130 | 2, 048 | 2,112 | 2,121 | 2,184 | 2, 036 | r 2,021 | ${ }_{+}^{+1,913}$ | 2 1, 865 |
| Producers' capital goods indus | 175,694 | 178,137 | 6,346 | 6,554 | 6,379 | 6,252 | 6,697 | 6, 446 | 6,727 | 6,687 | 6,630 | 6, 423 | 6,567 | -6,512 | ${ }^{\text {r 6, }} 672$ | ${ }^{2} 6,536$ |
| Inventories, end of year or month: $\dagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value (unadjusted), total... | 95, 475 | 99, 211 | 96, 271 | 97, 181 | 97,504 | 98,588 | 98,625 | 98,073 | 97, 921 | 98, 145 | 97,807 | 98,542 | 99,252 | r99, 211 | 99,365 |  |
| Durable goods industries, | 63,106 | 65, 176 | 63, 702 | 64, 244 | 64,599 | 65, 285 | 65, 222 | 64,779 | 64,838 | 65, 141 | 64,827 | 65, 036 | 65,355 | r65, 176 | 65, 086 |  |
| Nondurable goods | 32, 369 | 34, 035 | 32,569 | 32,937 | 32,905 | 33, 303 | 33, 403 | 33, 294 | 33, 083 | 33, 004 | 32,980 | 33, 506 | 33,897 | -34,035 | 34, 279 |  |
| Book value (seasonally adjusted), total $\dagger$ By industry group: | 95, 931 | 99,708 | 96, 200 | 96, 652 | 96,982 | 97, 791 | 97, | 97,706 | 98, 260 | 98, 488 | 98,658 | 99, 466 | 100,032 | r99,708 | 99, 260 |  |
| Durable goods industries, $t$ | 63, 547 | 65,642 | 63, 909 | 63, 977 | 64, 263 | 64,689 | 64,447 | 64,395 | 65, 079 | 65, 290 | 65,323 | 65, 628 | 65,920 | r65,642 | 65, 273 |  |
| Stone, clay, and glass prod | 2,472 | 2,648 | 2,492 | 2,527 | 2,535 | 2,574 | 2,573 | 2, 558 | 2,587 | 2, 626 | 2,658 | 2,684 | 2,688 | r 2,648 +888 | 2,641 |  |
| Primary metals. | 8,033 | 8,862 | 8, 114 | 8, 124 | 8,254 | 8, 544 | 8, 609 | 8,598 | 8,641 | 8,738 | 8,734 | 8,866 | 8,983 | r 8 8, 862 | 9,117 |  |
| Blast furnaces, steel | 4,300 | 4,717 | 4, 265 | 4,251 | 4,358 | 4,571 | 4,589 | 4,608 | 4,658 | 4,726 | 4,669 | 4,747 | 4,823 | - 4, 717 | 4,924 |  |
| Fabricated metal prod | 6, | 6,928 | 6,695 | 6,709 | 6,745 | 6,70 | 6,6 | 6,63 | 6,697 | 6, | 6,8 | 6,8 | 7,011 | -6,928 | 6,922 |  |
| Machinery, except elec | 13,216 | 14, 127 | 13,267 | 13,345 | 13,447 | 13, 572 | 13,618 | 13,703 | 13,876 | 13,861 | 13,850 | 14,004 | 14,043 | r 14, 127 | 14,013 |  |
| Electrical machinery | 9, 373 | 9,744 | 9,404 | 9,493 | 9,551 | 9,587 | 9,454 | 9,521 | 9,690 | ${ }^{9}, 676$ | 9,720 | 9,780 | 9, 734 | -9,744 | 9,366 |  |
| Transportation equip | 15,584 | 15,029 | 15,665 | 15, 522 | 15, 515 | 15, 442 | 15,309 | 15, 190 | 15, 339 | 15, 262 | 15,185 | 15, 162 | 15,191 | -15,029 | 14, 873 |  |
| Motor vehicles and | 4,173 | 4,212 | 4, 210 | 4,167 | 4, 128 | 4,115 | 4, 040 | 3,977 | 4,036 | 3,993 | 3,901 | 4, 021 | 4, 097 | ${ }^{+}{ }^{4}, 212$ | 4, 105 |  |
| Instruments and rela | 2,460 | 2,633 | 2,475 | 2,509 | 2, 583 | 2,637 | 2,681 | 2,674 | 2,685 | 2, 680 | 2,690 | 2,650 | 2,626 | + 2,633 | 2,636 |  |
| By stage of fabrication: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Materials and supplie | 17,606 | 17,921 | 17,418 | 17,702 | 17,698 | 17,570 | 17,447 | 17,438 | 17,470 | 17, 621 | 17,652 | 17,708 | 17,867 | r17,921 | 17,849 |  |
| Primary metals... | 2, 828 | 3, 108 | 2,904 | 2,939 | 3, 012 | 3, 027 | 3,034 | 3,046 | 3, 035 | 3,091 | 3, 108 | 3,162 | 3, 190 |  | $\begin{array}{r}3,220 \\ 5 \\ \hline\end{array}$ |  |
| Machinery (elec. and none | 5,571 | 5,719 | 5,259 | 5,544 | 5,540 | 5,565 | 5, 537 | 5, 608 | 5,592 | 5, 603 | 5,600 | 5,584 | 5,640 | r 5,719 -3 | 5,767 |  |
| Transportation equipmen | 3,295 | 3,199 | 3,263 | 3, 204 | 3, 148 | 3, 117 | 3, 087 | 3, 029 | 3,081 | 3,096 | 3,056 | 3, 099 | 3,208 | - 3, 199 | 3,147 |  |
| Work in process $9 .-$---...-- | 29,790 | 30,149 | 29,5 | 29,965 | 30,060 | 30,3 | 30, | 30, 263 | 30,605 | 30, 555 | 30,539 | 30,522 | 30,551 | -30, 149 | 29,917 |  |
| Primary metals. | 2,759 | 3,003 | 2,824 | 2, 741 | 2, 762 | 2,891 | 2, 939 | 2,921 | 2,939 | 2,940 | 2,955 | 2,975 | 3,036 | ${ }^{\text {r 3 }}$, 1403 | 3,083 |  |
| Machinery (elec. and | 10,733 | 11,019 | 10, 388 | 10, 824 | 10,875 | 10,946 | 10,940 | 10,984 | 11, 127 | 11,055 | 11,042 | 11,139 | 11,107 | r11,019 | 10,669 |  |
| - | 10,717 | 10,337 | 10,857 | 10, 788 | 10,826 | 10, 783 | 10, 709 | 10,641 | 10,717 | 10,649 | 10,669 | 10,595 | 10,492 | -10,337 | 10,230 |  |
| Finished goods ${ }^{\text {P }}$ | 16, 151 | 17,572 | 16,907 | 16,310 | 16,505 | 16,810 | 16,692 | 16,694 | 17,004 | 17,114 | 17,132 | 17,398 | 17,502 | -17,572 | 17,507 |  |
| Primary metals | 2,446 | 2,751 | 2,386 | 2, ${ }^{2} \mathbf{4} 4$ | 2,480 | 2,626 | 2,636 | 2,631 | 2,667 | 2,787 | 2,671 | 2,729 | 2,757 | r2, 751 +713 $\mathbf{7}$ | 2,814 |  |
| Machinery (elec. and none Transportation equipment | 6, 285 1,572 | 7,133 | 7,024 | 6,470 | 6,583 | 6,648 | 6, 595 1,513 | -6,632 | 6,847 | 6,879 1,517 | 6,928 1,460 | 7,061 1,468 | 7,030 | $\begin{array}{r}\text { r } 7,133 \\ r \\ \hline 1,493\end{array}$ | 6,943 1,496 |  |
| Transportation equipment | 1,572 | 1,493 | 1,545 | 1,530 | 1,541 | 1,542 | 1,513 | 1,520 | 1,541 | 1,517 | 1,460 | 1,468 | 1,491 | + 1,493 | 1,496 |  |
| Fruable goods industries, total 9 ..do | 32, 384 | 34,066 | 32, 291 | 32,675 | 32, 719 | 33, 102 | 33, 188 | 33, 311 | 33, 181 | 33, 198 | 33,335 | 33, 838 | 34,112 | -34,066 | 33,987 |  |
| Food and kindred products......... d | 7, 240 | 7,708 | 7, 240 | 7,451 | 7,487 | 7, 579 | 7, 581 | 7, ${ }^{\text {7, }} 163$ | 7,457 | 7, 336 | 7,376 | 7, 632 | 7,743 | +7,708 | 7, 857 |  |
| Tobacco products- | 2,198 | 2,179 | 2,170 | 2,150 | 2,159 | 2, 165 | 2, 142 | 2, 142 | 2, 145 | 2, 171 | 2, 168 | 2,185 3,397 | 2,223 | + $\mathrm{r} 2,179$ | 2,197 |  |
| Paper and allied | 3, 525 | 3,284 | 3,456 2,671 | 3,439 2,682 | 3,423 2,686 | 3,427 2,713 | 3,431 2,697 | 3, 380 2,738 | 3,383 <br> 2,754 | 3, 381 2,758 | - 3,338 | 3,397 2,756 | 3,330 |  | 3,244 2,839 |  |
| Chemicals and allied product | 6,625 | 7,188 | -6,671 | 6,682 | 6,640 | 6, 704 | 6,798 | 6,895 | 6,921 | 6,943 | 7, 715 | 7,069 | 7,154 | - 7, 188 | 7,172 |  |
| Petroleum and coal products | 2,255 | 2,539 | 2,313 | 2, 328 | 2, 345 | 2, 374 | 2, 414 | 2, 446 | 2, 380 | 2,422 | 2,417 | 2,461 | 2,555 | -2,539 | 2,530 |  |
| Rubber and plastics products By stage of fabrication: | 1,886 | 1,968 | 1,913 | I, 946 | 1,958 | 1,948 | 1,920 | 1,915 | 1,930 | 1,908 | 1,935 | 1,949 | 1,959 | - 1,968 | 1,944 |  |
| Materials and suppli | 11, 821 | 12,402 | 11,647 | 11,818 | 11,936 | 11,950 | 11,921 | 11.910 | 11, 849 | 11,856 | 11,877 | 12, 117 | 12,260 | -12,402 | 12,294 |  |
| Work in process....-- | 5,072 | 4,917 | 5, 076 | 5,013 | 4,958 | 4,993 | 5, 1 , 13 | 5, 002 | 4,977 | 4, 896 | 4,887 | 4,940 | 4,973 | - 5 4, 917 | 4,890 |  |
|  | 15,491 | 16,747 | 15, 568 | 15, 844 | 15, 825 | 16, 159 | 16, 254 | 16, 399 | 16,355 | 16.446 | 16,571 | 16, 781 | 16,879 | -16,747 | 16,803 |  |
| By market category: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Come goods and apparel..........----- do | 9,924 | 10,123 | 9,895 | 9,896 | 9,845 | 9,930 | 9,847 | 9,813 | 9. 892 | 10, 037 | 10,040 | 10, 158 | 10,142 | -10, 123 | 9,813 |  |
| Equip. and defense pro | 12, 102 | 12,740 | 12, 126 | 12,374 | 12, 438 | 12, 565 | 12,554 | 12, 587 | 12,465 | 12,415 | 12,497 | 12, 679 | 12,783 | r 12, -140 | 12, 952 |  |
| Automotive equipement | 25, 862 | 26,321 | 25, 953 | 25, 925 | 26,003 | 26, 185 | 26, 119 | 26,241 | 26,613 | 26,456 | 26,472 | 26, 439 | 26,404 | +26,321 | 26, 1685 |  |
| Construction materials and | 5, 299 | 5,344 | 5,337 | 5,299 | 5, 255 | 5,245 | 5, 161 | 5, 094 | 5,181 | 5,136 8,173 | 5,045 8,246 | 5,194 8,306 | 5,244 8,447 | $+5,344$ $+8,273$ | 5,230 8,242 |  |
| other materials and supplies. | 7,980 | 8, 273 | 7,979 | 8,005 | 8,006 | 8.035 | 8,016 35938 | 8, 8 , 026 | 8,086 | 8, ${ }^{8,273}$ | 8,246 36,358 | 8,306 36,690 | 8,447 37,012 | +8,273 $\times 36,907$ | 8,242 36,858 |  |
| Supplementary series: | 34,764 | 36,907 | 34,910 | 35, 153 | 35, 435 | 35,831 | 35,938 | 35,945 | 36,023 | 36,271 | 36, |  | 37,01 | -36,907 | 36,858 |  |
| Household durables | 5,097 | 5,179 | 5,142 | 5,153 | 5. 169 | 5,169 | 5, 050 | 5, 018 | 5. 108 | 5, 159 | 5,159 | 5,195 | 5,185 | -5,179 | 4,995 |  |
| Defense products (new | 13,173 | 12,088 | 13, 150 | 13,044 | 13,015 | 12,941 | 12,872 | 12,816 | 12,906 | 12, 761 | 12,710 | 12,429 | 12,341 | -12,088 | 12,031 6,202 |  |
| Producers' capltal go | 7,459 | 6,493 | 7,498 | 7,294 | 7, 326 | 7,359 | 7,189 | 7,104 | 7,143 | 7,056 | 6,986 | 6,803 | 6,675 $\mathbf{1 7} 719$ | $+6,493$ +17 | 6, ${ }_{17}$, 202 |  |
| Producers captargo | 16,353 | 17,808 | 16,449 | 16, 582 | 16, 715 | 16,911 | 16,898 | 17,026 | 17,285 | 17, 337 | 17,418 | 17,659 | 17,719 |  | 17,633 |  |
| New orders, net (not seas. adj.), total $\dagger$....-.-do | 659, 191 | 660, 104 | 51, 356 | 55, 941 | 56,352 | 54, 802 |  | 58,582 | 52,422 | 53,841 | 57,977 | 55, 632 | 53,611 | -54,679 | 54,938 |  |
| Durable goods industries, total.---.-.....- do | 367,482 | 354,839 | 27,766 | 30, 422 | 30,412 | 29,594 | 29,825 | 32, 147 | 28, 171 | 28,152 | 31,166 | 28, 936 | 28,245 | -30,003 | -30,090 | 232,008 |
| Nondurable goods industries, total | 291, 709 | 305, 265 | 23, 590 | 25, 519 | 25, 940 | 25, 208 | 25, 084 | 26, 435 | 24, 251 | 25,689 | 26,811 | 26,696 | 25,366 | +24,676 | 24,483 |  |
| New orders, net (seas. adj.), | 1659,191 | 1660,104 | 54, 119 | 54,714 | 54,339 | 53, 374 | 55, 139 | 55,778 | 57,111 | 55, 968 | 55,523 | 54,190 | 54,29 | r 56, 431 | 57, 858 |  |
| B y industry group: Durable goods industr |  |  |  |  |  |  |  |  |  |  |  |  | 29,009 | -30,602 | r31,405 |  |
| Primary metals...-...-...---........-- | 367,482 58,491 | 354,839 56,289 | 29,046 4,658 | 29,368 4,309 | 28,861 4,547 | 28,449 4,739 | 29,977 4,874 | 30,028 4,932 | 31,399 4,894 | 30,537 4,842 | 29,856 4,709 | 28,304 4,348 | 4,544 | -4,962 | -5,428 | 24,788 |
| ast furnaces. steel | 27, 281 | 25,793 | 1,963 | 1,813 | 1,948 | 2,036 | 2,234 | 2,302 | 2, 387 | 2, 310 | 2,253 | 1,977 | 2, 057 | - 2, 586 | 2,919 |  |
| Fabricated metal products..............d | 37,736 | 39, 229 | 3, 010 | 3,205 | 3,238 | 2,943 | 3, 391 | 3, 509 | 3,220 | 3, 304 | 3,524 | 3,302 | 3, 333 | - 3, 291 | 3,103 |  |
| Machinery, except electr | 66,966 | 64,130 | 5,408 | 5,544 | 5, 149 | 5, 287 | 5,468 | 5,172 | 3, 401 | 5,367 | 5,346 | 5, 253 | 5,351 | r $r$ $r$ 4,3124 | 5,483 4,017 |  |
| Electrical machinery- | 47, 030 | 46,887 | 3, 891 | 3, 794 | 3, 726 | 3, 705 | 4, 052 | 3,722 | 4, 113 | 3,921 | 3,606 | 3,954 | 4,051 6,310 | $\begin{array}{r}r \\ r \\ r \\ 7 \\ 7\end{array}, 354$ | $\begin{array}{r}\text { 4, } \\ +7 \\ \hline 787\end{array}$ |  |
| Transportation equipme | 89,418 | 82, 102 | 6, 460 | 7,040 | 6, 660 | 6,386 | 6, 830 | 7,304 | 8, 076 | 7,559 | 7,026 | 6,062 | 6,310 2,610 | r 7,017 $+2,449$ | 7,872 2,471 | 28,020 |
| Aircraft, missiles, and parts...........do..... | 30,952 | 29,931 | 2, 193 | 2, 572 | 2, 700 | 2,048 | 2,597 | 2, 384 | 3,047 | 2, 677 | 2,409 | 2,255 | 2,610 | ' 2,449 | 2,471 |  |
| Nondurable goods industries, total.......do | 291, 709 | 305, 265 | 25,073 | 25,346 | 25,478 | 24,925 | 25,162 | 25,750 | 25, 712 | 25,431 | 25,667 | 25,686 | 25,282 | +25,829 | 26, 058 |  |
| Industries with unfilled orders $\oplus$. Industries without unfilled orders $\dagger$ | 80,276 211,433 | 8,188 822,077 | 2, 6, 815 18,258 | 25,348 6,923 18,423 | 25,478 6,900 18,578 | 6, 6, 89 18,056 | 25,1810 6,810 18,352 | 28,925 18,825 | 7, 18,58 182 | 6, 18,561 18,5 | 6,952 18,715 | 7,053 18,633 | 6,902 18,380 | r <br> 7,112 <br> $\cdot 18,717$ | 7, 236 18,822 |  |

${ }^{+}$Revised. ${ }^{1}$ Based on data not seasonally adjusted.
new orders for Jan. 1971 do not reflect revisions for selected components estimate; total mirs ing note on p. S-7. $\quad$ Includes data for items not shown separately. ©Includes textile mill products, leather and products, paper and allied products, and printing and publishing
industries; unfilled orders for other nondurable goods industries are zero.
F For these industries (food and kindred products, tobacco products,
for these industries (lood and kindred products, tobacco products, apparel and related products) sales are considered equal to new orders.

| Unless other wise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

GENERAL BUSINESS INDICATORS—Continued

MANUFACTURERS' SALES, INVENTORIES, New orders, net (seas. adj.) $f$-Continued
By market category:
New orders, net (seas. ad
By market category:
Home goods and ap

Other materials and supplies
Supplementary series:
Household durables.
Household durables
Defense products (old series)
Defense products (new series) -----
Producers' capital goods industries
Unfilled orders, end of year or month (unadjusted).


Unfilled orders, end of year or month (seasonally By industry group:


Fabricated metal products Machinery, except electrical Electrical machinery.-
Aircraft, missiles, and parts

## Nondur. goods ind. with unfilled orders $\oplus$..do.

 By market category:By market category:
Home goods. apparel, consumer staples... do....
Equip. and defense prod., incl. auto Equip. and defense prod., incl. auto-.
Construction materials and supplies
Other materials and supplies.
Supplementary series:
do
Defense products (old series)
Defense products (new series)
Producers' capital goods industries....................
business incorporationsor
New incorporations ( 50 States and Dist. Col.):


## INDUSTRIAL AND COMMERCIAL

Fallures, total ${\text { FAILURES } \sigma^{7}}^{7}$...........................................

Retail trade.-
------do
Llabilities (current), total. .-.................thous. \$
$\qquad$

Failure annual rate (seasonally adjusted)

| 257,779 | 255,491 |
| :---: | :---: |
| 2124, 360 | 2132, 528 |
| 2109,426 | 2108, 339 |
| ${ }^{2} 57,315$ | ${ }^{2} 50,696$ |
| 254,710 | 2 54,991 |
| 2255, 601 | 2258,060 |
| 226,811 | ${ }^{2} 24,878$ |
| 2 47, 317 | 2 47, 185 |
| ${ }^{2} 23,118$ | ${ }^{2} 23,455$ |
| 278,640 | ${ }^{2} 77,149$ |
| 88,412 | 81,871 |
| 85, 445 | 78,755 |
| 2,967 | 3,116 |
| 89, 221 | 82,626 |
| 86, 206 | 79,462 |
| 7,657 | 6,914 |
| 3,896 | 3,851 |
| 10,684 | 11,088 |
| 17, 202 | 15, 839 |
| 13, 406 | 13, 148 |
| 31, 570 | 27,432 |
| 24, 293 | 20, 306 |
| 3, 015 | 3,164 |
| 2,014 | 1,879 |
| 48,253 | 44,804 |
| 10,767 | 11,028 |
| 28, 187 | 24,915 |
| 1,633 | 1,516 |
| 30, 246 | 26,442 |
| 20, 372 | 19, 506 |
| 24, 993 | 23,958 |
| 274, 267 | 266, 075 |
| 9,154 | 10,748 |
| 1,159 | 1,392 |
| 1,590 | 1,687 |
| 1,493 | 2,035 |
| 4, 070 | 4,650 |
| 842 | 984 |
| 1,142,113 | 1,887,754 |
| 126, 537 | 298,736 |
| 171, 717 | 231, 533 |
| 406, 450 | 817.841 |
| 265, 122 | 360, 603 |
| 172, 287 | 179, 041 |
| 237.3 | 243.8 |



COMMODITY PRICES

| PRICES RECEIVED AND PAID BY |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Prices received, all farm products $\ddagger . .-$ - $1910-14=100 \ldots$ | 275 | 280 | 287 | 289 | 289 |
|  | 220 | 227 | 217 | 221 | 221 |
| Commercial vegetables...................----- ${ }^{\text {do. }}$ | 298 | 307 | 336 | 333 | 329 |
|  | 173 | 182 | 161 | 171 | 175 |
|  | 166 | 177 | 168 | 169 | 167 |
|  | 154 | 162 | 158 | 159 | 157 |
|  | 252 | 236 | 207 | 215 | 217 |
|  | 594 | 603 | 600 | 603 | 603 |
| Livestock and products $\%$....-...-.-.-.-.-. do. | 323 | 326 | 346 | 348 | 346 |
|  | 331 | 344 | 351 | 344 | 336 |
|  | 400 | 405 | 420 | 436 | 442 |
|  | 162 | 152 | 197 | 181 | 170 |
| Prices paid: |  |  |  |  |  |
| All commodities and services...-.-...-.-.-. do...- | 324 | 336 | 331 | 333 | 332 |
|  | 351 | 366 | 360 | 362 | 362 |
| Production items | 304 | 314 | 309 | 312 | 311 |
| All commodities and services, interest, taxes. and wage rates (parity index) $1910-14=100$ | 373 | 390 | 383 | 386 | 385 |
|  | 74 | 72 | 75 | 75 | 75 |

- Revised. $p$ Preliminary. Advance estimate; total mfrs. unfilled orders for Jan. 1971 do not reffect revisions for selected components. ${ }_{2}$ Based on unadjusted data. $\dagger$ Re Vised back to 1961 to reflect revisions in the mfrs.' sales and inventories series and the retail to reflect new seas factors and the introduction and orders have been revised back to 1961 vised data back to 1961, new seas. factors, and other technical data appear in a special Census
 Bureau report entitled Mrrs.' Shipments, Inventories, and Orders: 1961-1970, Series M3-1.2 (available from the U.S. Government Printing Office, Wash., D.C., 20402; price $\$ 1.00$ ).
$\oplus$ See corresponding note on p. S-6. \% Includes data for items not shown separately.
0 Compiled by Dun \& Bradstreet, Inc. (failures data are or
§Ratio of prices received to prices paid (parity index). $\ddagger$ Revisions back to Jan. 1966 are available from the Dept. of Agriculture, Statistical Reporting Service.


COMMODITY PRICES-Continued

| CONSUMER PRICES <br> (U.S. Department of Labor Indexes) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unad justed Indexes: $\ddagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 109.8 | 116.3 | P 113.3 | r 113.9 | r 114.5 | r 115.2 | r 115.7 | r 116.3 | +116.7 | r 116.9 | - 117.5 | -118.1 | -118.5 | - 119.1 | 119.2 | 119.4 |
|  | 109.0 | 114.4 | 112.0 | 112.4 | 112.8 | 113.5 | 114.0 | 114.4 | 114.8 | 114.9 | 115.4 | 116.0 | 116.3 | 116.8 | 117.0 | 117.4 |
|  | 110.1 | 116.7 | 113.3 | 113.9 | 114.6 | 115.4 | 116.0 | 116.5 | 117.0 | 117.2 | 118.0 | 118.9 | 119.6 | 120.2 | 120.3 | 120.4 |
| All items less medical care.....-..--....- ${ }^{\text {d }}$ do | 109.7 | 116.1 | 113.1 | 113.7 | 114.3 | 115.0 | 115.6 | 116.0 | 116.4 | 116.7 | 117.2 | 117.9 | 118.3 | 118.8 | 118.9 | 119.1 |
| Commodities....-....-.-................- do | 108.4 | 113.5 | 111.2 | 111.7 | 112.0 | 112.6 | 113.1 | 113.5 | 113.8 | 113.8 | 114.2 | 114.8 | 115.1 | 115.6 | 115.4 | 115.5 |
| Nondurables-.-.-.-.-.-.-.-.-.-.-.-.--- do | 108.9 | 114.0 | 112.1 | 112.6 | 112.9 | 113.4 | 113.9 | 114.0 | 114.4 | 114.5 | 114.9 | 115.2 | 115.3 | 115.6 | 115.4 | 115.7 |
| Nondurables less food.-........-.-.-do. | 108.8 | 113.1 | 110.7 | 111.2 | 111.5 | 112.3 | 112.7 | 112.9 | 113.0 | 113.0 | 114.1 | 114.9 | 115.4 | 115. 7 | 115.3 | 115.4 |
| Durables $\%$ - | 107.0 | 111.8 | 109.0 | 109.0 | 109.4 | 110.1 | 111.1 | 111.9 | 112.1 | 112.2 | 112.5 | 113.9 | 114.7 | 115. 2 | 115.2 | 115.0 |
| Commodities less food...................do | 108.1 | 112.5 | 110.0 | 110.3 | 110.6 | 111.4 | 112.0 | 112.5 | 112.5 | 112.6 | 113.4 | 114.5 | 115.1 | 115.5 | 115.2 | 115.2 |
| Services....................................do | 112.5 | 121.6 | 117.1 | 118.0 | 119.3 | 120.1 | 120.7 | 121.4 | 122.0 | 122.7 | 123.5 | 124.1 | 124.9 | 125.6 | 126.3 | 126.6 |
| Services | 113.8 | 123.7 | 118.8 | 119.8 | 121.2 | 122.1 | 122.8 | 123.5 | 124.2 | 124.9 | 125.8 | 126. 5 | 127.3 | 128.0 | 128.7 | 129.0 |
| Food 9 | 108.9 | 114.9 | 113.5 | 114.1 | 114.2 | 114.6 | 114.9 | 115.2 | 115.8 | 115.9 | 115.7 | 11.5 .5 | 114.9 | 115.3 | 115.5 | 115.9 |
| Meats, poultry, and fish.-..............-d | 110.8 | 116.5 | 115.8 | 116.6 | 117.1 | 117.7 | 117.4 | 117.1 | 117.6 | 117.8 | 117.0 | 116. 1 | 114.3 | 113.7 | 113.1 | 113.6 |
| Dairy products | 106.7 | 111.8 | 110.0 | 110.4 | 110.9 | 111.0 | 111.3 | 111.6 | 111.9 | 112.1 | 112.5 | 113.1 | 113.5 | 113.6 | 113.9 | 114.0 |
| Fruits and vegetables .-.-.-.-.-.-.-.-.-- do | 109.3 | 113.4 | 111.4 | 112.7 | 113.3 | 114.6 | 116.4 | 118.6 | 117.0 | 114.9 | 111.5 | 110.0 | 109.4 | 110.6 | 109.6 | 112.6 |
|  | 110.8 | 118.9 | 114.7 | 115.7 | 116.9 | 117.6 | 118.2 | 118.6 | 119.2 | 119.9 | 120.6 | 121. 2 | 121.9 | 122.6 | 122.7 | 122.6 |
|  | 113.3 | 123.6 | 118.4 | 119.5 | 121.1 | 121.9 | 122.7 | 123.5 | 124.0 | 124.9 | 125.9 | 126.5 | 127.1 | 127.9 | 128.0 | 127.3 |
|  | 105.7 | 110.1 | 107.9 | 108.4 | 108.8 | 109. 1 | 109.4 | 109.8 | 110.1 | 110.5 | 110.9 | 111.4 | 111.8 | 112.6 | 112.9 | 113.6 |
| Homeownershi | 116.0 | 128.5 | 122.1 | 123.5 | 125.5 | 126.5 | 127.5 | 128.5 | 129.0 | 130.0 | 131.3 | 131.9 | 132.5 | 133.4 | 133.4 | 132.3 |
|  | 103.6 | 107.6 | 105.1 | 105.4 | 106.1 | 106.7 | 106.8 | 106.6 | 107.5 | 108.0 | 108.4 | 109.2 | 110.7 | 111.3 | 112.1 | 113.1 |
|  | 105.6 | 110.1 | 107.3 | 108. 1 | 108.2 | 108.3 | 108.4 | 108.6 | 109.6 | 110.1 | 111.4 | 112.5 | 113.9 | 114.9 | 116.7 | 117.2 |
| Gas and electricity--.-.-.....---...- do | 102.8 | 107.3 | 105.2 | 105.6 | 105.8 | 106.6 | 106.7 | 106.3 | 106. 6 | 107.3 | 107.6 | 108.8 | 109.9 | 110.7 | 111.5 | 112.8 |
| Household furnishings and operation.. do | 109.0 | 113.4 | 111.0 | 111.6 | 112.4 | 112.8 | 113.2 | 113.6 | 113.7 | 113.9 | 114.2 | 114.5 | 115.1 | 115.3 | 115.4 | 115.9 |
| Apparel and upkeep .-.....-.-........-- do | 111.5 | 116.1 | 113.4 | 114.0 | 114.6 | 115.0 | 115.7 | 116.0 | 115.3 | 115.4 | 117.2 | 118.2 | 119.0 | 119.2 | 117.6 | 118.1 |
|  | 107.2 | 112.7 | 109.8 | 109.8 | 109.7 | 111.2 | 112.1 | 112.7 | 113.4 | 112.7 | 113.0 | 115.2 | 116.0 | 116.9 | 117.5 | 117.5 |
|  | 106.5 | 111.1 | 108.3 | 108.3 | 108.0 | 109.7 | 110.5 | 111.2 | 111.7 | 111.0 | 111.2 | 113.4 | 114.2 | 115.2 | 115.8 | 115.8 |
|  | 104.4 | 107.6 | 106.7 | 106. 6 | 106.4 | 106.3 | 106.1 | 105.8 | 105. 7 | 105.5 | 105.1 | 110.8 | 112.5 | 114.1 | 115.4 | 115. 2 |
|  | 103.1 | 104.3 | 99.3 | 97.0 | 96.8 | 99.7 | 104.9 | 108.6 | 108.5 | 106.3 | 104.9 | 107.2 | 108.8 | 109.5 | 107.0 | 105.5 |
|  | 112.7 | 128.5 | 125.0 | 125.2 | 125.5 | 125.5 | 126.1 | 127.0 | 129.3 | 129.4 | 131.2 | 131.3 | 132.5 | 133.4 | 133.9 | 134.4 |
|  | 110.3 | 116.2 | 113.2 | 113.7 | 114.2 | 114.9 | 115.4 | 116.1 | 116.6 | 117.2 | 117.7 | 118.2 | 118.7 | 119.1 | 119.8 | 120.2 |
|  | 113.4 | 120.6 | 116.3 | 117.1 | 118.2 | 119.1 | 119.7 | 120.5 | 121.3 | 122.0 | 122.6 | 122.8 | 123.4 | 124. 2 | 124.9 | 125.8 |
|  | 109.3 | 113.2 | 111.3 | 111.7 | 112.2 | 112.4 | 112.8 | 112.7 | 113.1 | 113.7 | 114.0 | 114.4 | 114.5 | 115.0 | 115.3 | 115.4 |
| Reading and recreation..........-.-......do. | 108.7 | 113.4 | 110.8 | 110.9 | 111.2 | 111.9 | 112.6 | 113.3 | 113.7 | 114.2 | 114.7 | 115.2 | 116.0 | 116.2 | 117.3 | 117.5 |
| WHOLESALE PRICES ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (U.S. Department of Labor Indexes) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Spot market prices, basic commodities: $\ddagger$ <br>  | 110.3 | ${ }^{1} 113.4$ | 116.1 | 116.6 | 116.9 | 116.3 | 115.0 | 113.8 | 112.9 | 112.9 | 112.0 | 110.9 | 109.2 | 107.2 | 107.1 | 109.9 |
| 9 Foodstuffs $\qquad$ do | 108.9 | 1112.6 $\mathbf{i} 113.8$ | 112.1 | 112.6 119.5 | 114.5 118.7 | 113.5 118.2 | 111.3 117.5 | 112.1 114.8 | 113.6 112.4 | 115.3 111.2 | 114.3 110.5 | 113.0 109.5 | 109.7 108.8 | 108.3 106.4 | 108.9 105.9 | 113.7 107.2 |
| 13 Raw industrials..............-...-.....-do. | 111.4 | $\stackrel{113.8}{ }$ | 118.9 | 119.5 | 118.7 | 118.2 | 117.5 | 114.8 | 112.4 | 111.2 | 110.5 | 109.5 | 108.8 | 100.4 |  |  |
| All commodities $\ddagger$ | 106.5 | 110.4 | 109.3 | 109.7 | 109.9 | 109.9 | 110.1 | 110.3 | 110.9 | 110.5 | 111.0 | 111.0 | 110.9 | 111.0 | 111.8 | 112.8 |
| By stage of processing: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude materials for further processing.-.- do | 108.3 | 112.2 | 111.1 | 113.5 | 114.7 | 113.9 | 113.3 | 113.5 | 114.3 | 111.3 | 113.0 | 111.3 | 108.7 | 108.6 | 110.7 | 115.9 |
| Intermediate materials, supplies, etc..... do | 105.9 | 109.8 | 108.3 | 108.6 | 108.7 | 109.2 | 109.6 | 109.8 | 110.2 | 110.4 | 110.6 | 110.9 | 110.9 | 111.0 | 111.5 | 112.0 |
| Finished goods®....-....................- do | 106.6 | 110.4 | 109.8 | 109.8 | 110.0 | 109.6 | 109.7 | 110.0 | 110.6 | 110.1 | 110.8 | 110.9 | 111.4 | 111.5 | 112.2 | 112.8 |
| Consumer finished goods -------...... do | 106.5 | 109.9 | 109.6 | 109.6 | 109.7 | 109.2 | 109.3 | 109.6 | 110.3 | 109.5 | 110.4 | 110.1 | 110.5 | 110.5 | 111.3 | 112.0 |
| Producer finished goods . .-.-.-.---- .-. - do | 106.9 | 111.9 | 110.1 | 110.3 | 110.7 | 110.8 | 111.1 | 111.3 | 111.6 | 111.9 | 112.3 | 113.8 | 114.2 | 115.1 | 115.6 | 115.9 |
| By durability of product: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 107.9 | 112.4 | 110.6 | 111.0 | 111.5 | 111.8 | 112.2 | 112.4 | 112.5 | 112.6 | 112.8 | 113.8 | 113.7 | 113.8 | 114.5 | 115.0 |
|  | 105.3 | 108.9 | 108.3 | 108.8 | 108.8 | 108.5 | 108.5 | 108.7 | 109.6 | 108.8 | 109.6 | 108.9 | 108.8 | 108.9 | 109.7 | 111.1 |
|  | 106.2 | 110.2 | 108.8 | 109.1 | 109.3 | 109.6 | 109.7 | 110.0 | 110.6 | 110.6 | 110.8 | 111.2 | 111.2 | 111.2 | 111.8 | 112.4 |
| Durable manufact | 107.7 | 112.0 | 110.2 | 110.5 | 110.9 | 111.3 | 111.7 | 112.0 | 112.2 | 112.3 | 112.5 | 113.6 | 113.6 | 113.8 | 114.4 | 114.9 |
| Nondurable manu | 104.6 | 108.2 | 107.3 | 107.5 | 107.5 | 107.7 | 107.7 | 107.9 | 108.7 | 108.6 | 108.8 | 108.6 | 108.6 | 108.5 | 109.1 | 109.8 |
| Farm prod., processed foods and feeds..... do | 107.9 | 111.6 | 112.4 | 112.8 | 112.9 | 111.8 | 111.2 | 111.7 | 113.4 | 111.2 | 112.6 | 110.3 | 109.9 | 109.3 | 110.7 | 113.5 |
|  |  | 111.0 |  | 114.0 |  | 111.6 | 111.3 | 111.6 | 113.4 | 108.5 | 112.1 | 107.8 |  | 107.1 | 108.9 | 113.8 |
| Fruits and vegetables, fresh and dried. do | 109.3 | 111.6 | 114.8 | 115.4 | 116.3 | 110.9 | 121.6 | 120.3 | 110.8 | 18.5 98.0 | 111.6 | 100.8 | 107.7 | 111.3 | 115.7 | 118.3 |
|  | 90.3 | 98.8 | 93.2 | 93.2 | 92.7 | 95.2 | 95.9 | 96.7 | 96.7 | 96.7 | 109.0 | 104.1 | 104.2 | 108.0 | 111.0 | 111.7 |
|  | 109. 6 | 99.6 | 115.8 | 106.3 | 110.9 | 101.1 | 102.2 | 95.1 | 100.0 | 94.6 | $\begin{array}{r}19.8 \\ \hline 13.8\end{array}$ | 93.4 | 95.2 | 80.5 | 96.3 | 100.0 |
| Livestock | 117.0 | 116.7 | 116.0 | 123.5 | 128.2 | 123.4 | 120.9 | 121.7 | 124.8 | 117.3 | 113.6 | 110.6 | 101.2 | 99.5 | 102.2 | 118.9 |
| Foods and feeds, processed $¢$ | 107.3 | 112.0 | 112.0 | 112.1 | 111.8 | 111.8 | 111.1 | 111.7 | 113.3 | 112.9 | 113.0 | 111.8 | 111.7 | 110.7 | 111.8 |  |
| Beverages and beverage materials......do | 106.0 | 112.9 | 110.2 | 111. 1 | 111.2 | 111.5 | 113.0 | 113.0 | 113.1 | 113.7 | 114.1 | 114.5 | 114.7 | 114.3 | 115.0 | 115.2 |
| Cereal and bakery products.............do | 102.6 | 107.6 | 104.4 | 105. 3 | 105. 6 | 106.4 | 106.4 | 106. 4 | 107.4 | 108.0 | 109.2 | 109.9 | 110.6 | 110.9 | 111. 0 | 111. 1 |
|  | 108.2 | 111.2 | 109.8 | 110.0 | 109.2 | 110.8 | 111.1 | 111.1 | 111.3 | 111.7 | 111. 4 | 112.0 | 112.2 | 112.8 | 112.8 | 112.3 |
| Fruits and vegetables, processed.-.-.-.-. do--- <br> Meats, poultry, and fish <br> do | 107.9 | 110.4 | 109.0 | 109.4 | 108.7 | 109.6 | 110.2 | 110.5 | 110.9 | 111.6 | 112.0 | 111.1 | 111.6 | 111.0 | 111.2 | 111.5 |
| Meats, poultry, and fish............................... | 113.8 | 115.8 | 119.8 | 119.0 | 121.0 | 119.0 | 116.7 | 117.8 | 120.3 | 116. 7 | 115. 1 | 110.9 | 108.8 | 104.3 | 108.6 | 115. 2 |
| Industrial commodities.......-------.-.-.-. do | 106.0 | 110.0 | 108.3 | 108.7 | 108.9 | 109.3 | 109.7 | 109.8 | 110.0 | 110.2 | 110.4 | 111.3 | 111.3 | 111.7 | 112.2 | 112.5 |
| Chemicals and allied products $\%$ - - ....do | 99.9 | 102.0 | 100.7 | 101.1 | 101.6 | 102.0 | 102.2 | 102.1 | 102.5 | 102.7 | 102.5 | 103.0 | 103.3 | 103.3 | 103.8 | 104.2 |
| Agric. chemicals and chem. prod.......do | 86. 7 | 88.4 | 84.6 | 88.2 | 88.8 | 89.2 | 88.5 | 88.6 | 87.8 | 88.4 | 89.0 | 89.5 | 89.5 | 89.4 | 91.7 | 92.6 |
| Chemicals, industrial .-----------.-.- do | 100.3 | 100.9 | 100.5 | 100.3 | 99.9 | 100.5 | 100.8 | 100.6 | 101.4 | 101.2 | 101.3 | 101. 5 | 101.5 | 101.4 | 101.8 | 101.9 |
| Drugs and pharmaceuticals.------------ | 99.8 | 101.1 | 100.5 | 100.6 | 101.1 | 100.7 | 100.7 | 100.9 | 101.1 | 101. 6 | 100.9 | 101. 2 | 101.6 | 101.8 | 101.9 | 102.4 |
| Fats and oils, inedible | 109.1 | 133.3 | 116. 9 | 116.0 | 125.7 | 132.3 | 131.4 | 133.0 | 132.5 | 137.8 | 127.9 | 144. 4 | 151.5 | 150.9 | 133.7 | 142.6 |
|  | 109.1 | 112.4 | 111.3 | 111.6 | 112.4 | 112.4 | 112.4 | 112.4 | 112.4 | 112.4 | 112.4 | 112.7 | 112.7 | 112.8 | 114.5 | 114.5 |
| Fuels and related prod., and power $\%$....do | 101.0 | 105.9 | 101.9 | 102.7 | 102.6 | 103.8 | 105.3 | 104.8 | 105.1 | 105.8 | 107. 1 | 108.7 | 109.7 | 112.8 | 113.5 | 113.0 |
|  | 112.5 | 150.0 | 121.4 | 127.5 | 129.1 | 141.2 | 142.2 | 147.9 | 150.5 | 152.8 | 160.0 | 175.2 | 175.8 | 175.8 | 176.0 | 176.0 |
|  | 102.0 | 104.8 | 102.7 | 103.9 | 102.9 | 103.0 | 103.5 | 103.6 | 104. 1 | 104.8 | 105.4 | 107.2 | 108.2 | 108.7 | 109.8 | 110.2 |
|  | 93.1 | 103.3 | 99.0 | 101.1 | 101.0 | 101.9 | 101.8 | 101.9 | 102.5 | 102.6 | 106.9 | 107.0 | 106.5 | 107.5 | 109.3 | 108.1 |
| Petroleum products, refined..............d.do... | 99.6 | 101.1 | 98.8 | 99.0 | 98.6 | 99.1 | 102.0 | 100.0 | 100.2 | 100.9 | 101. 6 | 101.6 | 103.1 | 107.5 | 107.9 | 106.9 |
| Furmiture and household durables $¢ . . .$. d | 104. 9 | 107. 5 | 106.3 | 106.7 | 106.9 | 107.1 | 107.1 | 107.4 | 107.6 | 107.7 | 107.8 | 108.0 | 108.4 | 108.7 | 109.3 | 109.7 |
| Appliances, household .----..---.-.-.-. do | 103. 1 | 105. 3 | 104.7 | 104. 7 | 105.0 | 105. 1 | 105.2 | 105. 2 | 105. 2 | 105.4 | 105.3 | 105.9 | 106. 1 | 106.4 | 107. 0 | 107. 1 |
| Furniture, household --.-.-.-.-.-.-.-.- do | 108.3 | 111.6 | 110.1 | 110.8 | 111.0 | 111. 2 | 111. 5 | 111. 6 | 111.9 | 112.1 | 112.0 | 112.1 | 112.4 | 112.7 | 112.9 | 113.9 |
| Home electronic equipment..............do.... | 94.7 | 93. 6 | 93.5 | 93.5 | 93.5 | 93.2 | 93.2 | 93.2 | 93.5 | 93.5 | 93.5 | 93.7 | 94.2 | 94.2 | 94.4 | 94.2 |
| r Revised. ${ }^{p}$ Preliminary. ${ }^{1}$ Computed by shown separately. $O^{3}$ For actual wholesale prices | divi | $\begin{aligned} & \text { Includ } \\ & \text { in comr } \end{aligned}$ | data ities, | $\begin{aligned} & \text { item } \\ & \text { e respe } \end{aligned}$ |  | com <br> later. | dities. © | $\begin{gathered} \ddagger \mathrm{Ne} \\ \mathrm{ds} \text { to } \end{gathered}$ | efere rs, in | $\begin{aligned} & \text { base; } \\ & \text { raw } \end{aligned}$ | mpar Is and | data uels. | earl | erio | il |  |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

COMMODITY PRICES—Continued


## CONSTRUCTION AND REAL ESTATE

| CONSTRUCTION PUT IN PLACE <br> New construction (unadjusted), total_....... mil. | 90,866 | 91,012 | 6,091 | 5,897 | 6, 512 | 7,106 | 7,686 | 8,244 | 8,470 | 8,812 | 8,484 | 8,326 | - 8,150 | r 7,601 | 6,587 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Private, total $9 .-$-...-.....--.............do | 62,806 | 62,827 | 4, 317 | 4, 113 | 4, 567 | 4,990 | 5,281 | 5,588 | 5,744 | 5,965 | 5,790 | 5,805 | ${ }_{+}^{5,615}$ |  | ${ }^{4,697}$ |  |
| Residential (nonfarm) ....--.............. do | 30,603 | ${ }_{21}^{29,021}$ | 1, 1961 | 1,765 | 1, 1,586 | 2, 278 | - 2,461 |  | 2,1,990 | $\xrightarrow{2,935} \mathbf{2}$ | $\stackrel{2,698}{2093}$ | $\xrightarrow{2,676}$ | $+2,640$ $r 2,101$ | $\begin{array}{r}\text { r } \\ r \\ r 2,541 \\ \hline\end{array}$ | 2,281 1,852 |  |
| New housing units.--------.-...------do | 23,689 | 21,911 | 1, 495 | 1,300 | 1,454 | 1, 836 | 1,743 | 1,876 | 1,990 | 2,075 | 2,093 | 2,098 | ${ }^{-2,101}$ | r 2, 050 |  |  |
| Nonresidential buildings, except farm and public utilities, total o $\qquad$ | 22,033 | 22, 292 | 1,623 | 1,627 | 1,769 | 1,824 | 1,891 | 1,948 | 1,898 | 1,983 | 2,010 | 1,998 | 1,881 | - 1,840 | 1, 582 |  |
| Industrial | 6, ${ }^{\text {a }}$ 13 | 5, ${ }^{\text {5, }}$ 1030 | 138 750 | ${ }^{1,615}$ | ${ }^{458}$ | ${ }^{501}$ | 1,898 890 | ${ }_{925}^{521}$ | - 574 | ${ }^{543}$ | ${ }^{531}$ | ${ }_{964}^{528}$ | 498 896 | + $\begin{array}{r}\text { r } \\ \hline\end{array} 880$ | 392 757 |  |
| Public utilities: | 10, 136 | 10,521 | 750 | 763 | 841 | 840 | 890 | 925 | 874 |  |  |  |  |  |  |  |
| Telephone and telegraph................do | 2,172 | 2,952 | 155 | 74 | 218 | 234 | 235 | 271 | 275 | 266 | 276 | 281 | 285 | 282 |  |  |
| Public, total $9 .-$-------------------------- ${ }^{\text {do }}$ | 28, 060 | 28, 185 | 1,774 | 1,784 | 1,945 | 2,116 | 2,405 | 2,656 | 2,726 | 2,847 | 2,694 | 2,521 | r 2,535 | -2,182 | 1,890 |  |
| Buildings (excluding military) $\%$.-....... do Housing and redevelopment | 11,226 | 10,655 1,103 | 800 78 | 801 75 | 834 118 | 877 82 | $\begin{array}{r}887 \\ 89 \\ \hline\end{array}$ | 953 104 | 893 87 8 | 984 86 86 | 926 93 | $\begin{array}{r}814 \\ 46 \\ \hline\end{array}$ | 986 <br> 106 <br>  | $\begin{array}{r}898 \\ 139 \\ \hline\end{array}$ |  |  |
| Industrial. | 512 | 496 | 41 | 35 | 36 | 45 | 48 | 47 | 24 | 42 | 47 | 45 | 36 | 50 |  |  |
| Military facilities $\qquad$ do. <br> Highways and streets $\qquad$ do. o.- | $\begin{array}{r} 945 \\ 9,276 \end{array}$ | $\begin{array}{r} 796 \\ 9,989 \end{array}$ | $\begin{array}{r}61 \\ 483 \\ \hline\end{array}$ | $\begin{array}{r} 54 \\ 500 \end{array}$ | $\begin{array}{r} 53 \\ 581 \end{array}$ | $\begin{array}{r} 56 \\ 677 \end{array}$ | 72 904 | $\begin{array}{r} 75 \\ 986 \end{array}$ | $\begin{array}{r} 50 \\ 1,144 \end{array}$ | $\begin{array}{r} 82 \\ 1,134 \end{array}$ | $\begin{array}{r} 76 \\ \mathbf{1}, 061 \end{array}$ | $\begin{array}{r}81 \\ 984 \\ \hline\end{array}$ | $\begin{array}{r}74 \\ 849 \\ \hline\end{array}$ | 62 686 | 66 |  |
| New construction (seasonally adjusted at annual rates), total. $\qquad$ .bil. \$ |  |  | 90.8 | 92.0 | 90.7 | 90.4 | 89.5 | 90.2 | 90.7 | 92. | 90.7 | . 7 | 91.4 | -94.3 | 96.7 |  |
|  |  |  | 62.7 | 63.3 | 64.2 | 63.4 | 62.4 | 62.1 | 62.3 | 63.6 | 62.5 | 63.7 | 63.4 | -65.7 | 68.2 |  |
| Residential (nonfarm) $\qquad$ do. Nonresidential buildings, except farm and pub- |  |  | 28.7 | 28.7 | 29.4 | 29.6 | 28.9 | 28.1 | 28.6 | 29.7 | 28.5 | 29.7 | 30.6 | 32.1 | 33.3 |  |
| lic utilities, total of.................-bil. $\$$ |  |  | 23.3 | 24.0 | 23.8 | 22.7 | 22.4 | 22.7 | 21.9 | 22.4 | 21.8 | 21.8 | 20.6 | r 21.5 $r$ r | 22.8 |  |
| Industrial. |  |  | 6.4 11.0 | 6.0 11.7 | 5.9 11.8 | 6.2 10.6 | 5.9 10.6 | 5.9 10.9 | 5.9 10.0 | 6.2 10.2 | 5.7 10.4 1 | 6.0 10.2 | 5.8 9.3 | $\begin{array}{r}75.4 \\ \times 10.4 \\ \hline\end{array}$ | 5.8 11.1 |  |
| Public utilities: <br> Telephone and telegraph. $\qquad$ |  |  | 2.4 | 2.4 | 2.6 | 2.9 | 2.8 | 2.9 | 3.3 | 3.0 | 3.3 | 3.2 | 3.2 | 3. |  |  |
|  |  |  | 28.1 | 28.6 | 26.6 | 27.1 | 27.0 | 28.4 | 28.4 | 28.5 | 28.2 | 28.0 | - 28.0 | 28.5 | 28.5 |  |
| Buildings (excluding military) \% ......... do |  |  | 10.8 | 10.9 | 10.7 | 10.7 | 10.5 | 10.5 | 10.4 | 10.4 | 10.5 | 10.4 |  |  |  |  |
| Housing and redevelopment...............do |  |  | 1.1 | 1.1 | 1.2 | 1.4 | 1.2 | 1.1 | 1.0 .4 | 1.0 | $\begin{array}{r}.9 \\ .5 \\ \hline\end{array}$ | . 8 | . 8 | 6 | 5 |  |
| Mindustrial |  |  | .5 .9 | . 5 | . 4 | . 7 | $\stackrel{.5}{9}$ | .8 | . 6 | $\bigcirc 8$ | . 7 | . 9 | .8 | . 8 | 1.0 |  |
|  |  |  | 10.5 | 11.1 | 9.3 | 9.5 | 9.5 | 9.9 | 10.0 | 9.7 | 10.0 |  | 10.0 |  |  |  |
| ${ }^{r}$ Revised. ${ }^{p}$ Preliminary. ${ }^{1}$ Series discontin o'See corresponding note on p. S-8. $\ddagger$ See corr data for items not shown separately. | nding | on | S-8. | $\bigcirc$ Inclu |  | $\underset{\text { pricin }}{\S B e}$ | $\begin{aligned} & \text { nning } \begin{array}{l} \text { of plo } \end{array} \text { J } \end{aligned}$ | n. 1970 constr | retitled ction p | ducts; | rubber ntinui | of plas | tics prod | $\begin{aligned} & \text { ducts" to } \\ & \text { dex is no } \end{aligned}$ | ver th | direct |


| Uniess otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## CONSTRUCTION AND REAL ESTATE—Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline CONSTRUCTION CONTRACTS \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Construction contracts in 48 States (F. W. Dodge Division, McGraw-Hill): \\
Valuation, total \(\qquad\) mil. s.-
\end{tabular} \& '67,825 \& 68,421 \& -4,825 \& 5,249 \& 6,140 \& 6,757 \& 5,417 \& 6,553 \& 6,178 \& 6,230 \& 5,398 \& 5,453 \& 5,145 \& 4,974 \& 4,383 \& \\
\hline  \& \({ }^{1} 124\) \& 123 \& 131 \& 137 \& 132 \& 130 \& 110 \& 120 \& 116 \& 135 \& 118 \& 115 \& 130 \& 132 \& 117 \& \\
\hline  \& '22,867 \& 23, 182 \& - 1,458 \& 1,652 \& 2,069 \& 1,791 \& 1,695 \& 2,815 \& \({ }^{2,313}\) \& 2,078 \& 1,869 \& \({ }^{2,023}\) \& 1,937 \& 1,688 \& 1,464 \& \\
\hline  \& r 44,958 \& 45, 058 \& +3,367 \& 3,597 \& 4,071 \& 4,966 \& 3,722 \& 3,738 \& 3,865 \& 4,151 \& 3,529 \& 3,430 \& 3,208 \& 3,286 \& 2,919 \& \\
\hline  \& -26,078 \& 24,795 \& r 2, 188 \& 2, 269 \& 2,191 \& 2,413 \& 1,750 \& 1,919 \& 2,469 \& 2,331 \& 1,944 \& 1,863 \& 1,701 \& 1,693 \& 1,711 \& \\
\hline  \& '25,589 \& 24,910 \& - 1, 426 \& 1,482 \& 1,974 \& 2,466 \& 2,123 \& 2,224 \& 2,347 \& 2,349 \& 2,176 \& 2,302 \& 1,947 \& 2,045 \& 1,631 \& \\
\hline  \& -16, 157 \& 18,715 \& r 1, 211 \& 1,498 \& 1,975 \& 1,878 \& 1,545 \& 2,410 \& 1,361 \& 1,549 \& 1,278 \& 1,289 \& 1,497 \& 1,235 \& 1,041 \& \\
\hline \begin{tabular}{l}
New construction planning \\
(Engineering News-Record) ©................do.
\end{tabular} \& 57, 164 \& 66,937 \& 5,655 \& 4,092 \& 4,989 \& 5,857 \& 6,457 \& 4,916 \& 5,248 \& 4,829 \& 4,303 \& 7,555 \& 7,013 \& 6,023 \& 4,682 \& 5,481 \\
\hline HOUSING STARTS AND PERMITS \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
New housing units started: \\
Unadjusted:
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Total (private and public) ................thous. . \\
Inside SMSA's do
\end{tabular} \& 1,499.6 \& \(1,465.4\)
\(1,032.0\) \& 69.2
52.0 \& 77.0
55.3 \& \(\begin{array}{r}117.8 \\ 87.5 \\ \hline 1\end{array}\) \& 130.2
91.3 \& 127.3
88.4 \& \({ }^{141.6} 9\) \& 143.4
103.4 \& 131.6
92.2 \& 133.4
89.2 \& 143.4
98.7 \& \begin{tabular}{l}
128.3 \\
\hline 91.0
\end{tabular} \& r 123.9
\(r 88.4\) \& \(\begin{array}{r}113.9 \\ r 85 \\ \hline 8.0\end{array}\) \& 101.9
74.6 \\
\hline  \& 1,466.8 \& 1, 432.1 \& 66.4 \& 74.3 \& 114.7 \& 128.4 \& 125.0 \& 135.2 \& 140.8 \& 128.7 \& 130.9 \& 140.9 \& 129.6 \& - 121.4 \& - 109.7 \& 99.6 \\
\hline One-family structures..................do \& 810.6 \& \({ }^{812.2}\) \& 33.4 \& 41.4 \& 61.9 \& 73.8 \& 74.8 \& 83.0 \& 75.5 \& 77.3 \& 76.0 \& 79.4 \& 67.4 \& \({ }^{+69.0}\) \& - 54.4 \& 57.3 \\
\hline \begin{tabular}{l}
Seasonally adjusted at annual rates: \\
Total privately owned. \(\qquad\) One-family structures...............................do
\end{tabular} \& \& \& 1,059
577 \& 1,306
725 \& 1,392 \& 1,224 \& 1,242 \& 1,393
835 \& 1,603
827 \& 1,425 \& 1,509
881 \& 1,583
890 \& 1, \({ }^{1} 934\) \& \[
\begin{array}{r}
\text { r2,054 } \\
+1,240
\end{array}
\] \&  \& 1,715
975 \\
\hline New private housing units authorized by building permits ( 13,000 permit-issuing places): \(\ddagger\) Seasonally adjusted at annual rates: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Total. \\

\end{tabular} \& \[
\underset{\substack{1,177 \\ \underset{r}{2} \\ \hline}}{ }
\] \& 1,768 \& \[
\underset{r}{r} \underset{r}{1,050}
\] \& +
+119
\(\mathbf{r} 556\) \& 1, 085 \& \[
\underset{r}{r} \boldsymbol{r}, 177
\] \& 1,309
600 \& \[
\begin{array}{r}
+1,285 \\
\hline 619
\end{array}
\] \& 1,309
638 \& 1,378 \& \[
\begin{array}{r}
\hline 1,388 \\
\hline 679 \\
\hline
\end{array}
\] \& \[
\stackrel{+1,523}{r 697}
\] \& \[
\begin{array}{r}
1,487 \\
703
\end{array}
\] \& 1,768
876 \& \[
\begin{array}{r}
1,635 \\
\underset{806}{ }
\end{array}
\] \& \(\begin{array}{r}1,622 \\ \hline 69\end{array}\) \\
\hline \begin{tabular}{l}
Manufacturers' shipments of mobile homes:* \\
Unadjusted. \\

\end{tabular} \& 412.7 \& r 398.1 \& 23.7
383 \& 23.9
340 \& 29,3
344 \& 39.6
442 \& 32.6
377 \& 35.4
366 \& 36.3
432 \& 38.1
407 \& 41.1
428 \& 40.5
-423 \& \[
\begin{array}{r}
r 30.3 \\
418
\end{array}
\] \& 26.8
398 \& 24.5
395 \& \\
\hline CONSTRUCTION COST INDEXES \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Dept. of Commerce composite \(-\ldots .-1957-59=100\). \& 142 \& 152 \& 146 \& 146 \& 146 \& 146 \& 148 \& 151 \& 153 \& 155 \& 156 \& 156 \& 157 \& 158 \& 158 \& \\
\hline American Appraisal Co., The: A verage 30 cities \(1913=10\) \& 1,050 \& 1,132 \& 1,082 \& 1,084 \& 1,085 \& 1,097 \& 1,117 \& 1,127 \& 1,150 \& 1,158 \& 1,158 \& 1.167 \& 1,177 \& 1,185 \& \& \\
\hline  \& 1,158 \& 1,254 \& 1,210 \& 1,214 \& 1,221 \& 1,231 \& 1,231 \& 1,231 \& 1,261 \& 1,263 \& 1,268 \& 1,268 \& 1,323 \& 1,323 \& \& \\
\hline New York \& 1,116 \& 1,202 \& 1,169 \& 1,171 \& 1,172 \& 1,178 \& 1,178 \& 1,177 \& 1,226 \& 1,229 \& 1,229 \& 1,229 \& 1,233 \& 1,233 \& \& \\
\hline San Francisco \& 1,054 \& 1,088 \& 1,061 \& 1,060 \& 1,061 \& 1,062 \& 1,062 \& 1,058 \& \({ }^{1,106}\) \& 1,110 \& 1,110 \& 1,111 \& 1,126 \& 1,128 \& \& \\
\hline  \& 1,021 \& 1,116 \& 1,060 \& 1,065 \& 1,066 \& 1,072 \& 1,138 \& 1,137 \& 1,138 \& 1,140 \& 1,140 \& 1,140 \& 1,147 \& 1,147 \& \& \\
\hline Associated General Contractors of America. Inc., The (building only) \(1957-59=100\). \& 150 \& 166 \& 155 \& 155 \& 156 \& 157 \& 159 \& 164 \& 168 \& 171 \& 172 \& 176 \& 179 \& 181 \& 183 \& 184 \\
\hline Boeckh indexes: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Apartments, hotels, office buildings._. \(1957-59=100 .\). \& 151.8 \& 161.9 \& 156.7 \& 157.1 \& 158.0 \& 158.3 \& 159.4 \& 159.8 \& 163.8 \& 164.1 \& 167.7 \& 168.1 \& 169.2 \& 160.7 \& 170.9 \& \\
\hline Commercial and factory buildings...-....do. \& 149.1 \& 160.5 \& 154.2 \& 154.5 \& 155.5 \& 155.7 \& 157.7 \& 157.9 \& 161.9 \& 162.1 \& 165.2 \& 165.3 \& 166.5 \& 169.9 \& 167.8 \& \\
\hline  \& 148.0 \& 156.5 \& 151.6 \& 152.1 \& 152.3 \& 152.6 \& 153.3 \& 153.6 \& 157.5 \& 157.8 \& 159.3 \& 159.6 \& 160.6 \& 167.2 \& 161.0 \& \\
\hline Englneering News- \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline  \& 1497.2 \& 188.5
181.5 \& \({ }_{172.2}^{152.2}\) \& 152.0
172.5 \& 152.2
173.0 \& 154.2
174.9 \& 156.4
177.0 \& 157.5
180.1 \& 160.9
186.0 \& 161.4
186.6 \& \(\begin{array}{r}162.6 \\ \hline 187.2\end{array}\) \& 163.6
188.6 \& 164.3
190.2 \& 164.2
190.2 \& 165.9
192.8 \& \[
\begin{aligned}
\& 2166.4 \\
\& 2193.0
\end{aligned}
\] \\
\hline Federal Highway Adm.-Highway construction: Composite (avg. for year or qtr.) or \(\quad .-1967=100 \ldots\) \& 111.8 \& 125.5 \& \& \& 116.4 \& \& \& 121.3 \& \& \& 134.0 \& \& \& 130.2 \& \& \\
\hline CONSTRUCTION MATERIALS \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Output index: \(\ddagger\) \\
 \\
Seasonally adjusted...................................
\end{tabular} \& -166. 2 \& \& \[
\begin{aligned}
\& 136.7 \\
\& 145.5
\end{aligned}
\] \& \[
\begin{aligned}
\& 142.9 \\
\& 161.5
\end{aligned}
\] \& \[
\begin{aligned}
\& 161.1 \\
\& 166.6
\end{aligned}
\] \& \[
\begin{aligned}
\& 162.9 \\
\& 159.8
\end{aligned}
\] \& \& \& \[
\begin{aligned}
\& 176.8 \\
\& 184.0
\end{aligned}
\] \& 174.7
158.9 \& \[
\begin{aligned}
\& 172.9 \\
\& 166.0
\end{aligned}
\] \& \[
\begin{aligned}
\& 173.0 \\
\& 153.0
\end{aligned}
\] \& \[
\begin{aligned}
\& 146.8 \\
\& 154.2
\end{aligned}
\] \& \& \& \\
\hline Iron and steel products, unadjusted ...... do. Lumber and wood products, unadj \(\qquad\) do. \& 167.8
164.5 \& 166.4
161.8 \& 140.2
151.0 \& 158.9
146.6 \& 175.4
163.4 \& 162.7
169.8 \& 180.7
163.8 \& 190.9
162.6 \& \begin{tabular}{l}
183.7 \\
165. \\
\hline
\end{tabular} \& 175.8
167.2 \& 168.0
170.3 \& 166.3
176.7 \& r
+141.5
152.7 \& 152.6
152.9 \& \& \\
\hline Portland cement, unadjusted...............do. \& \({ }_{204.2}^{124.5}\) \& 194.3 \& 101.7 \& 120.8 \& 153,9 \& 196.9 \& \({ }_{217.6}^{123.8}\) \& \({ }_{239.0}^{12.6}\) \& 253.4 \& 249.1 \& 228.2 \& 234.1 \& \({ }_{178.6}\) \& 158.2 \& \& \\
\hline Real estate \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Mortgare applications for new home construction: \\
FHA net applications \\
Seasonally adiusted and ratest
\end{tabular} \& 184.9 \& 299.1 \& 16.5 \& 20.0 \& 26.5
258
258 \& 27.7
.281 \& \(\stackrel{r}{24.4}\) \& \(\stackrel{+}{27.3}\) \&  \& \(\underset{r}{ } \mathrm{r} 27.3\) \& \(\begin{array}{r}\text { r } 28.9 \\ +337 \\ \hline 18\end{array}\) \& \({ }^{+} \mathrm{r} 27.6\) \& r 23.4
\(r 345\)
\(r\) \& \({ }^{\text {r }} 33.4\) \& c \({ }_{\text {c }} \mathbf{2 4 . 1}\) \& 27.3
350 \\
\hline Requests for VA appraisals.....-.-.-...--- \& 138.2 \& 143.7 \& +246

9.4 \& 10.7 \& 13.5 \& 12.8 \& 12.2 \& 11.5 \& 12.7 \& 13.2 \& 12.0 \& 14.3 \& 11.1 \& 10.4 \& - 12.0 \& <br>
\hline Seasonally adjusted annual ratest.........-do...-- \& \& \& 141 \& r 140 \& ${ }_{+}+144$ \& 135 \& ${ }_{-133}$ \& -126 \& +126 \& -152 \& +139 \& ${ }_{+}+168$ \& r 157 \& -149 \& 190 \& 174 <br>
\hline Home mortgages insured or guaranteed by- \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Fed. Hous. Adm.: Face amount...............il. \$.. \& 7, 720.63 \& 8, 113.73 \& 610.47
310 \& ${ }_{501.86}$ \& ${ }_{581}^{581.88}$ \& 561. 43 \& ${ }^{527} 5.06$ \& ${ }^{696.27}$ \& ${ }^{705.61}$ \& 751.81

306.24 \& \& 867. 76 \& $$
769.79
$$ \& \[

$$
\begin{array}{|l|l|}
\hline 751.18 \\
317.70
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 771.56 \\
& 908
\end{aligned}
$$
\] \& 734. 61 <br>

\hline Vet. Adm.: Face amount 8 .........................do..... \& 4,073.86 \& 3,442.90 \& 310.21 \& 235.24 \& 257.74 \& 232.58 \& 237. 52 \& 262.66 \& 297.73 \& 306. 24 \& 325. 77 \& 340.56 \& 318.97 \& $$
\text { |317. } 70
$$ \& 298.85 \& 299.64 <br>

\hline Federal Home Loan Banks, outstanding advances to member institutions, end of period.....-mil. \$.- \& 9,289 \& \& 9,852 \& 9,937 \& 9,745 \& 9,860 \& 10,008 \& 10,236 \& 10,373 \& 10,446 \& p10, 524 \& 10,539 \& 10,524 \& -10,615 \& \& <br>
\hline New mortgage lo ans of all savings and loan associations, estimated total. $\qquad$ mil. $\$$ \& r 21,847 \& 21, 387 \& 1,064 \& 1,042 \& 1,262 \& 1,400 \& 1,586 \& 2,086 \& 2,080 \& 2, 111 \& 2, 183 \& 2,127 \& 1,972 \& - 2,474 \& 1,667 \& ${ }^{p} 1,876$ <br>
\hline By purpose of loan: \& \& \& \& \& \& \& \& \& \& 369 \& 388 \& 406 \& \& 「 416 \& \& <br>
\hline Home purchase \& - $\begin{array}{r}\text { 4, } \\ \text { 11, } 244 \\ \hline\end{array}$ \& 4,150
10,239 \& 530 \& 502 \& ${ }_{585}^{284}$ \& ${ }_{627} 32$ \& 741 \& 1,017 \& 1,071 \& 1,147 \& 1,100 \& 1,032 \& 305
919 \& $\checkmark$ \& 752 \& $p 346$
$p 819$ <br>
\hline  \& 5,832 \& 6,998 \& 314 \& 317 \& 393 \& 448 \& 472 \& , 671 \& ${ }^{1}, 616$ \& - 595 \& ${ }^{1} 695$ \& ${ }^{1} 689$ \& 698 \& - 1, 090 \& 608 \& ${ }^{8} 711$ <br>
\hline  \& 95,856 \& p101,015 \& 7,704 \& 7,137 \& 8,383 \& -8,404 \& -8,553 \& - 8, 998 \& 8,672 \& 8,557 \& 8,431 \& ค8,770 \& -8,363 \& p9, 043 \& \& <br>
\hline Fire losses (on bldgs., eontents, etc.).........mil. \$.. \& 1, 952.02 \& 2, 263.92 \& 184.03 \& 206.89 \& 196.68 \& 188.47 \& 186. 94 \& 177.67 \& 177.85 \& 200.93 \& 176.27 \& 185.67 \& 158.49 \& 224.02 \& 200.66 \& <br>
\hline
\end{tabular}

$r$ Revised. ${ }^{\circ}$ Preliminary. ${ }^{\circ}$ Corrected. ${ }^{1}$ Computed from cumulative valuation total. ${ }^{2}$ Index as of Mar. 1, 1971: Building, 167.7; construction, 193.9. $\odot$ Data for Jan., Apr., July, Oct., and Dec. 1970 are for 5 weeks; other months, 4 weeks. *New series. Data from Mobile Home Manufacturers' Association; seasonally adjusted annual rates calculated by Bu of the Census. A vailable earlier data will be shown later. on New base; comparable
data for earlier periods will be shown later. $\ddagger$ Revisions for Jan. 1967-Oct. 1970 for permits, for 1961-68 for FHA applications, and for 1961-Feb. 1969 for requests for A apprasals (seas. adj. annual rates) will be shown later. Revisions for 1964-68 for construction materials output indexes appear in the Dec. 1969 issue of Construction Review (BDSA).
$\%$ Includes data for items not shown separately. §Data include guaranteed direct loans sold.

| Unless other wise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

DOMESTIC TIRADE

| ADVERTISING |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Television advertising: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Network (major national networks): <br> Net time costs, total <br> mil. | 1,698.8 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,65.1 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
|  | 496.8 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
| Foods, soft drinks, confectionery....... do | 314.4 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
|  | 157.5 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
| Smoking materials,...-...-...........-.-. do. | 175.0 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
|  | 420.0 |  |  |  | (1) |  |  |  |  |  |  |  |  |  |  |  |
| Magazine advertising (general and natl. farm magazines): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $1,245.3$ 60.6 | $\begin{array}{r}1,192.7 \\ 50.8 \\ \hline\end{array}$ | 69.9 1.8 | 88.7 3.5 | 109.8 6.2 | 112.1 | 121.2 | 101.0 | 70.7 1.1 | 71.0 4.7 | 102.6 7.8 | 123.7 | 120.6 4.3 | 95.9 | 69.8 |  |
| Apparel and accessories.---..............-. do...-. Automotive, incl. | 60.6 114.4 | 50.8 90.5 | 1.8 5.4 | 3.5 7.8 | 6.2 10.7 | 6.5 9.9 | 4.1 11.1 | 2.0 9.0 | 1.1 5.9 | 4.7 4.9 | 7.8 | 5.9 11.4 | 4.3 8.5 | 2.8 5.1 | 6. 4 |  |
|  | 26.5 | 21.0 | . 8 | 1.4 | 2.4 | 2.6 | 3.1 | 1.7 | . 8 | 1.2 | 2.0 | 2.3 | 1.6 | 1. 0 | 6 |  |
| Drugs and toiletries | 158.7 | 156. 6 | 9.1 | 12.4 | 13.4 | 14.3 | 15.1 | 15.2 | 11.5 | 10.5 | 13.4 | 14.9 | 14.4 | 12.3 | 9.4 |  |
| Foods, soft drinks, | 101.5 | 99.5 | 5.0 | 8.3 | 9.3 | 8.5 | 9.7 | 8.4 | 7.6 | 5. 5 | 6.5 | 10.5 | 11.2 | 9.2 | 4.3 |  |
|  | 101.8 | 98.1 | 3.6 | 5.2 | 7.8 | 8. 1 | 9.1 | 10.0 | 6.3 | 4.3 | 7.0 | 9.9 | 11.7 | 15.1 | 2.6 |  |
| Household equip., supplies, furnishings. . do. | 76.5 60.0 | 71.2 43.9 | 3.1 3.1 | 3.6 3.7 | 5.6 3.5 | 7.2 4.4 | 9.7 | 5.8 4.8 | 4.2 2.8 | 3.3 3.0 | 6.6 3.9 | 9.2 4.0 | 8.2 <br> 3.4 <br> 1 | 4.8 | 2.4 |  |
| Industrial material | 60.0 15.7 | 43.9 16.3 | 3.1 .9 | 3.7 .8 | 3.5 1.9 | 4.4 1.7 | 5.1 1.9 | 4.8 1.4 | 2.8 1.0 | 3.0 1.0 | 3.9 1.2 | 4.0 1.8 | 3.4 1.7 | 2.3 1.1 | 2.4 .9 |  |
|  | 48.2 | 64.7 | 3.9 | 4.5 | 4.6 | 5.2 | 5. 6 | 5.3 | 4.5 | 5.7 | 6.2 | 6.6 | 6.4 | 6.6 | 8.1 |  |
|  | 481.4 | 474.0 | 33.5 | 37.4 | 44.5 | 43.8 | 46.6 | 37.5 | 25.0 | 26.9 | 40.9 | 47.3 | 49.3 | 35.6 | 30.8 |  |
| Newspaper advertising linage ( 52 cities) : $\oplus$ Total................................................... | 3,575. 1 | 3,443.8 | 247.6 | 241.4 | 289.0 | 303.8 | 313.4 | 284.3 | 266.5 | 285. 4 | 286.2 | 302.5 | 325.5 | 298.1 |  |  |
|  | 1,017.1 | - 917.3 | 72.9 | 70.2 | 80.2 | 81.8 | 87.4 | 79.9 | 78.0 | 83.7 | 75.3 | 76.2 | 71.4 | 60.3 |  |  |
|  | 2,558.0 | 2, 526. 5 | 174.7 | 171.3 | 208.8 | 222.0 | 226.0 | 204.4 | 188.5 | 201.7 | 210.9 | 226.3 | 254.1 | 237.8 |  |  |
|  | 173.3 | 161.6 | 10.3 | 11.5 | 13.1 | 15.3 | 16.9 | 15. 7 | 14.0 | 13.2 | 13.0 | 15.0 | 13.8 | 9.7 |  |  |
|  | 81.7 | 74.9 | 9.6 | 5. 8 | 6.8 | 7.1 | 5.1 | 6.8 | 6.5 | 4.0 | 5.5 | 6. 2 | 5.5 | 6.1 |  |  |
|  | 300.1 | 275.2 | 17.8 | 20.7 | 23.8 | 27.1 | 26.8 | 21.6 | 17.1 | 17.3 | 24.6 | 28.4 | 30.3 | 19.6 |  |  |
|  | 2,003.0 | 2,014.9 | 137.0 | 133.2 | 165. 2 | 172.5 | 177.2 | 160.3 | 151.0 | 167.2 | 167.8 | 176.7 | 204. 5 | 202.3 |  |  |
| WHOLESALE TRADE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers sales (unadj.), total. mil. \$-- | 236,708 | 246, 643 | 18,813 | 18,505 | 20,592 | 20,333 | 20,247 | 21,291 | 20,972 | 20,623 | 21,410 | 21,757 | 20, 704 | r 21,404 | 19,079 |  |
| Durable goods establishments. | 109, 578 | 111,778 | 8,328 | 8,393 | 9,370 | 9,371 | 9,294 | 10,020 | 9,699 | 9, 437 | 9,794 | 9,863 | 9,121 | +9,095 | 8,211 |  |
| Nondurable goods establishments...........do.... | 127, 130 | 134, 865 | 10,485 | 10,112 | 11,221 | 10,962 | 10,953 | 11,271 | 11,272 | 11, 186 | 11,616 | 11,894 | 11, 583 | - 12,308 | 10,868 |  |
| Merchant wholesalers inventories, book value, end of year or month (unadj.), total....mil. \$.- | 24,365 | 26, 622 | 24,537 | 24,746 | 24,907 | 25,010 | 24,938 | 25,082 | 25,092 | 25,295 | 25,579 | 26,272 | 26,627 | - 26,622 | 26,734 |  |
| Durable goods establishments......-.-.-...do..-- | 14, 376 | 15,318 | 14,432 | 14,622 | 14,817 | 14,974 | 14,921 | 15,088 | 15,135 | 15,246 | 15, 197 | 15,328 | 15, 322 | - 15,318 | 15, 420 |  |
| Nondurable goods establishments...........do.. | 9,989 | 11,304 | 10, 105 | 10,125 | 10,090 | 10,036 | 10,017 | 9, 994 | 9,957 | 10,049 | 10,382 | 10,944 | 11, 305 | ${ }^{r} 11,304$ | 11,314 |  |
| RETAIL TRADE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| All retail stores: <br> Estimated sales (unadj.), total...................... | 351,633 | 364, 576 | 27,051 | 25,437 | 28,715 | 29,654 | 31,326 | 31,415 | 31, 143 | 30,404 | 29,739 | 31,849 | 30,218 | - 37,625 | 27,839 |  |
|  | 112, 779 | 109,706 | 7,810 | 7,874 | 8,918 | 9,535 | 9, 833 | 10,418 | 9,959 | 9,229 | 9,039 | 9, 539 | 8, 234 | - 9,318 | 8, 053 |  |
| Automotive group | 66,911 | 10,806 62,839 | 4,810 | 4,796 | 8,918 5,456 | 5,793 | 5,859 | 6,272 | 5,860 | 5, 178 | 4,986 | 5, 293 | 4,291 | - 4,391 | 4,840 |  |
| Passenger car, other auto. dealers ...-do...- | 62,048 | 57, 737 | 4,325 | 4,489 | 5,083 | 5,351 | 5,400 | 5,798 | 5,389 | 4,739 | 4,573 | 4, 840 | 3,847 | - 3,903 | 4,473 |  |
| Tire, battery, accessory dealers......do.... | 4, 863 | 5,102 | -339 | 307 | ${ }^{573}$ | -442 | -459 | 474 | 471 | 439 | 413 | 453 | 444 | r 488 | 367 |  |
| Furniture and appliance group $9 . . . . .$. do | 16,719 | 16,799 | 1,327 | 1,217 | 1,290 | 1,317 | 1,355 | 1,407 | 1,395 | 1,392 | 1,377 | 1, 459 | 1,464 | - 1,799 | 1,271 |  |
| Furniture, homefurnishings stores...-do. | 10,439 | 10, 390 | - 792 | 752 | 1, 802 | 1,826 | -860 | 1,884 | 854 | 870 | 1,856 | -912 | 936 | - 1,046 | 780 |  |
| Household appliance, TV, radio.....do. | 5,223 | 5,213 | 428 | 370 | 388 | 402 | 410 | 437 | 450 | 429 | 420 | 447 | 434 | +598 | 386 |  |
| Lumber, building, hardware group....-do. | 14,562 | 14,544 | 871 | 896 | 1,031 | 1,186 | 1,288 | 1,378 | 1,381 | 1,365 | 1,319 | 1,362 | 1,210 | -1,257 | 947 |  |
| Lumber, bldg. materials dealers ${ }^{\circ}$....-do. | 11,278 | 11, 320 | 672 | 712 | 1,828 | 1,933 | 988 | 1, 063 | 1,079 | 1,086 | 1, 051 | 1,076 | 938 | $r 894$ | 754 |  |
|  | 3,284 | 3,224 | 199 | 184 | 203 | 253 | 300 | 315 | 302 | 279 | 268 | 286 | 272 | r 363 | 193 |  |
|  | 238,854 |  | 19,241 | 17,563 | 19,797 | 20,119 | 21,493 | 20,997 | 21,184 | 21,175 | 20,700 | 22,310 | 21,984 | - 28,307 | 19,786 |  |
|  | 20,158 | 20,455 | 1,412 | 1,241 | 1,587 | 1, 530 | 1, 634 | 1,618 | 1, 500 | 1,625 | 1,653 | 1,820 | 1,841 | -2,994 | 1,502 |  |
| Men's and boys wear stores --........-dido.--- | 20,761 | $\begin{array}{r}\text { 20,4, } \\ \mathbf{4}, 714 \\ \hline\end{array}$ | - 368 | 1,292 | 1, 331 | 1, 336 | 1, 373 | 1, 377 | - 344 | 1 3 6 6 | - 353 | 1 405 606 | 1 434 698 | $r 766$ $+1,08$ | 367 559 |  |
| Women's apparel, accessory stores . . do. | 7,606 | 7,686 | 524 | 483 | 586 | 588 | 618 | 610 | 566 | 608 | ${ }_{6}^{621}$ | 696 335 | 698 315 | $+1,088$ $r$ + | 559 263 |  |
|  | 3,505 | 3,686 | 239 | 214 | 319 | 272 | 291 | 296 | 263 | 319 | 336 | 335 | 315 | + 487 | 263 |  |
| Drug and proprietary stores . . .-. - .-. . . d | 11,863 | 12, 776 | 1,018 | 950 | 1,022 | 989 | 1, 040 | 1, 029 | 1,031 | 1,047 | 1,047 | 1,079 | 1,046 | : 1,478 | 1,087 |  |
| Eating and drinking places .-...-.-....-d | 25,849 | 27,919 | 2,026 | 1,945 | 2,141 | 2, 229 | 2,452 | 2, 474 | 2, 5154 | 2,612 | 2, 431 | 2, 465 | 2, 260 | \% 2,330 -7463 | 2,149 |  |
|  | 75, 866 | 81, 446 | 6,816 | 6, 040 | 6,438 | 6, 497 | 7,025 | 6,781 | 7,112 | 6,859 | 6, 665 | 7,227 6,775 | 6, 523 | - 7,463 $+6,971$ | 6,875 |  |
|  | 70,955 | 76, 053 | 6,407 | 5,649 | 5,996 | 6, 051 | 6,557 | 6,319 2 | 6,639 $\mathbf{2 , 4 1 4}$ | 6,387 2,275 | 6,215 2,141 | 6,775 2,241 | 6,087 $\mathbf{2 , 2 1 1}$ | $+6,971$ $+2,283$ | 6,446 2,126 |  |
| Qasoline service stations .-.-.-. --.-.-.- ${ }^{\text {do. }}$ | 25,116 | 26, 509 | 2,079 | 1,917 | 2,128 | 2, 178 | 2, 298 | 2, 344 | 2,414 | 2,275 | 2,141 | 2,241 | 2,211 | r 2,283 | 2,126 |  |
| General merchandise group with nonstores? $\qquad$ | 58,615 | 62, 719 | 3,969 | 3,719 | 4,614 | 4, 739 | 5,007 | 4,930 | 4,790 | 5,060 | 5,046 | 5,503 | 6,077 | - 9,265 | 4,093 |  |
| General merchandise group without nonstores 9 8..............................-mil. \$- | 53, 083 | 56, 644 | 3,546 | 3,280 | 4, 152 | 4, 275 | 4,530 | 4,452 | 4,323 | 4,569 | 4,549 | 4,950 | 5,437 | r 8,581 | 3, 704 |  |
| Department stores.................do....- | 36,411 | 38,449 | 2, 409 | 2, 181 | 2,788 | 2,930 | 3,067 | 3,056 | 2,919 | 3,069 | 3,099 | 3,350 | 3,677 | - 5,904 | 2,523 |  |
| Mail order houses (dept. store mdse).do.. | 3,519 | 3,840 | , 234 | 2, 256 | 2,788 312 | 2, 290 | , 286 | ${ }^{2} 66$ | 278 | ${ }^{3} 298$ | 304 | -354 | 455 | +507 +1 | 219 |  |
| Variety stores................-...-. - do. | 6,548 | 7,045 | 414 | 409 | 528 | 509 | 584 | 549 | 532 | 565 | 555 | 595 | 629 | - 1,176 | 440 |  |
| Liquor stores...------.--.................. do | 7,403 | 8,083 | 613 | 537 | 587 | 615 | 671 | 652 | 697 | 687 | 648 | 698 | 702 | r 976 | 644 |  |
| Estimated sales (seas. adj.), total .--........do. |  |  | 29,570 | 29,980 | 29,801 | 30,536 | 30,502 | 30,518 | 30,729 | 30,781 | 30, 885 | 30,534 | 30, 208 | ${ }^{+} 30,537$ | 31, 034 |  |
|  |  |  | 8,886 | 9, 143 | 9,134 | 9,340 | 9,320 | 9, 411 | 9,487 | ${ }^{9,503}$ | 9, 5556 | 8,927 | $8,380$ | $\text { r } 8,676$ |  |  |
| Automotive group |  |  | 5,114 | 5,325 | 5,350 | 5,469 | 5,349 | 5,483 | 5, 544 | 5,522 | 5,652 | 4,942 4,515 | 4,447 4,016 | $+4,707$ $+4,313$ | 5,460 4,998 |  |
| Passenger car, other auto dealers.--do...- |  |  | 4,701 | 4,901 | 4,921 | 5,029 | 4,909 | 5,068 | 5,113 | $\begin{array}{r}5,090 \\ \hline 432\end{array}$ | 5, 214 | 4,515 427 | 4,016 +431 | r 4,313 +394 | 4,998 462 |  |
| 'Tire, battery, accessory dealers.......do...-- |  |  | 413 | 424 | 429 | 440 | 440 | 415 | 431 | 432 | 438 | 427 | +431 | + 394 | 462 |  |
| Furniture and appliance group $9 . . . . .-$ do |  |  | 1,457 | 1, 422 | 1,418 | 1,454 | 1,435 | 1,413 | 1,395 | 1,399 | 1,345 | 1, 384 | 1,388 | - 1.341 | 1,426 |  |
| Furniture, homefurnishings stores....do |  |  | 1885 | 1,892 | 1, 868 | 1,877 | 1,876 | -857 | 848 | 851 | 856 | 881 | 890 | + 860 +406 | 890 |  |
| Household appliance, TV, radio.....do. |  |  | 465 | 426 | 426 | 469 | + 461 | + 452 | +443 | 445 1.236 | $\begin{array}{r}402 \\ \hline\end{array}$ | $\begin{array}{r}433 \\ 1.228 \\ \hline\end{array}$ | 1. 411 | $r$ + $\times 1.266$ | 425 1,302 |  |
| Lumber, building, hardware group....do. |  |  | 1,143 | 1, 205 | 1,168 | 1,158 | 1,217 | 1, 216 | 1,221 | 1,236 | 1,237 | 1, 228 | 1,245 | $\begin{array}{r}\text { r } \\ -1,266 \\ \hline\end{array}$ | 1,302 |  |
| Lumber, bldg. materials dealers ${ }^{\circ}$. . . do. |  |  | 897 | 949 | 927 | 914 | 936 | 924 | 931 | 958 | 958 | 953 | 972 | - 1,008 | 1,046 |  |
| Hardware stores.-.-.-...--------...- do |  |  | 246 | 256 | 241 | 244 | 281 | 292 | 290 | 278 | 279 | 275 | 273 | -258 | 256 |  |

Revised. ${ }^{1}$ Series discontinued by source effective with 4th qtr. 1969 data.
$\oplus$ Source: Media Records, Inc., 52 -City Newspaper Advertising Trend Chart.
o Includes data for items not shown separately.
$\sigma^{7}$ Comprises lumber yards, building materials dealers, and paint, plumbing, and electrical stores. §Except department stores mail order.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as sho wn in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

DOMESTIC TRADE-Continued

| RETAIL TRADE-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All retail stores-Contimued <br> E stimated sales (seas. adj.)-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 20,684 | 20,887 | 20,667 | 21, 196 | 21, 182 | 21,107 | 21, 242 | 21, 278 | 21,329 | 21,607 | 21, 828 | -21,861 | 21,636 |  |
| A pparel group ---.......-.-.-.-....-- - do |  |  | 1,616 | 1,735 420 | 1,608 | 1,728 | 1,684 | 1,694 | 1,704 | 1,715 | 1,650 | 1,746 | 1,775 | ' 1,787 | 1,771 |  |
| Men's and boys wear stores .-......do..... |  |  | 608 | 650 | 383 590 | 634 | 627 | 661 | 650 | 380 658 | 627 | 6 | 403 |  | 398 670 |  |
| Shoe stores |  |  | 273 | 296 | 271 | ${ }_{293}^{694}$ | 284 | ${ }_{296}$ | 295 | 324 | 304 | ${ }_{332}$ | 325 | + +364 +364 | 312 |  |
| Drug and proprietary stores. . - .-...... do |  |  | 1,038 | 1,034 | 1,051 | 1,044 | 1,040 | 1,044 | 1,055 | 1,071 | 1,101 | 1,090 | 1,099 | r 1,102 | 1,115 |  |
| Eating and drinking places. |  |  | 2,209 | 2,270 | 2,273 | 2,296 | 2,353 | 2,341 | 2,299 | 2,347 | 2, 374 | 2,386 | 2,394 | r 2,387 | 2,359 |  |
| Food group $\begin{aligned} & \text { Grocery } \\ & \text { stores }\end{aligned}$ |  |  | 6,674 6,239 | 6, 625 6,22 | 6,679 | 6, 747 $\mathbf{6}, 290$ | 6,765 6,305 | 6,818 | 6,751 | 6,814 | 6,870 | 6,859 | 6, 866 6,421 |  | 6,876 |  |
| Grocery stores. Gasoline service stations $\qquad$ do |  |  | 6, 2 2,189 | 6, 2,181 2,18 | $\underset{2,203}{6,233}$ | 6,290 $\mathbf{2}, 213$ | 6, 2, 233 | 6,364 2,237 | - ${ }^{\text {6, } 239}$ | 6,349 2,156 | 6,420 2,165 | 6,422 | 6,421 2,242 |  | 6,414 |  |
| General merchandise group with nonstores 8 |  |  | 5,061 | 5,114 | 5,001 | 5,271 | 5,200 | 5,106 | 5,246 | 5,187 | 5,248 | 5,342 | 5,422 | - 5, 364 | 5,338 |  |
| General merchandise group without nonstores \& §.................................... |  |  | 4,603 | 4,612 | 4,527 | 4,796 | 4,733 | 4,628 | 4,766 | 4,672 | 4,736 | 4,802 | 4,788 | +4,831 | 4,918 |  |
|  |  |  | 3, 108 | 3,129 | 3,060 | 3,285 | 3,185 | 3,151 | 3,247 | 3,154 | 3, 231 | 3,259 | 3,240 | r 3,282 | 3,342 |  |
| Maill order houses (dept. store mdse.) do |  |  | 330 574 | 338 560 | 323 562 |  | 336 613 613 | 307 <br> 575 | $\begin{array}{r}327 \\ 575 \\ \hline\end{array}$ | $\begin{array}{r}317 \\ \hline 88 \\ \hline\end{array}$ | $311$ | 324 <br> 597 | 321 596 | +307 +598 + | 621 |  |
| Variety stores <br> Liquor stores |  |  | 574 649 | 560 633 | 562 655 | 596 669 | 674 | 575 678 | 575 693 | 580 710 | $\begin{aligned} & 603 \\ & 687 \end{aligned}$ | 597 690 | 596 689 | +598 +662 | 691 |  |
| timated inventories, end of year or month: $\ddagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value (unadjusted), total $\ddagger$........-mil. \$-.-- Durable goods stores $\%$ - | 43, <br> 19,527 <br> , 58 | 43,543 18,353 | 19, 4727 | 43, 723 | 44,800 20,234 | 45,363 20,440 | 44,828 20,242 | 44,859 20,349 | 44,819 | ${ }_{18,684}$ | 18,659 | 45,347 | 46, 216 | 43, 543 | 43, 818 |  |
|  | 9,424 | 8,204 | 9, 420 | ${ }_{9}$, 573 | - | 10, 018 | 10,035 | 10, 162 | 10,007 | 8,573 | 8,546 | 7,965 | - 7 7,697 | $\stackrel{18,204}{8,204}$ | 8,831 |  |
| Furniture and appliance group...-...d | 3,122 | 2,938 | 3, 025 | 3,046 | 3,081 | 3,116 | 3,043 | 3,046 | 3,017 | 3, 005 | 3,022 | 3,100 | 3,129 | 2,938 | 2,879 |  |
| Lumber, building, hardware group . .do | 2,546 | 2,591 | 2,530 | 2,523 | 2,577 | 2,598 | 2,548 | 2,548 | 2,539 | 2, 520 | 2,534 | 2,526 | 2,544 | 2,591 | 2,623 |  |
| Nondurable goods stores 9 ----------- do - | 24,008 4,426 | 25,190 4,470 | 23,456 | 23, 896 | 24, 566 | 24,923 4 4 | 24,586 4,539 | 24,510 4 4 | 24,703 4 4 | 25,243 4 4 | 25,994 | 27,120 | 28, 092 | 25, 190 |  |  |
|  | 4,426 4,691 | 4,470 4,887 | 4,256 4,550 | 4,385 4,588 | 4,544 4,643 | 4,611 4,664 | 4,539 4,664 | 4,454 4,671 | 4,480 4,687 | $\begin{aligned} & 4,685 \\ & 4,660 \end{aligned}$ | $\begin{aligned} & 4,853 \\ & 4,670 \end{aligned}$ | + $\begin{array}{r}4,945 \\ 4,850\end{array}$ | $\begin{gathered} 5,149 \\ 5,055 \end{gathered}$ | $\begin{aligned} & 4,470 \\ & 4,887 \end{aligned}$ | $\begin{aligned} & 4,295 \\ & 4,796 \end{aligned}$ |  |
| General merchandise group with non-stores.-..-............................11. \$.- | 9,186 5,348 | $\stackrel{9}{5,864}$ | 9,080 5,230 | 9,319 5 5 | 4,643 9, 713 | $\underset{5,713}{9,865}$ | 4,684 <br>  <br> 5,719 | 4, 61 9,735 5,605 | 4,681 $\mathbf{5 , 7 6 8}$ | $10,253$ | 10,806 | $11,505$ | 11,839 6,916 | $9,864$ | $\begin{aligned} & 9,760 \\ & 5 \\ & \hline \end{aligned}$ |  |
| Book value (seas. adj.), total $\ddagger$ - | 44,623 | 44,918 | 44, 014 | 44, 133 | 44, 325 | 44, 326 | 44, 109 | 44, 527 | 44,965 | 45, 453 | 45, 691 | 44,883 | 44, 507 | 44,918 | 44, 921 |  |
| Durable goods stores \% . .-.-----.....- do | 19,980 | 19, 040 | 19,342 | 19,388 | 19,471 | 19,426 | 19,346 | 19, 545 | 19,739 | 20, 119 | 20, 270 | 19,291 | 18, 542 | 19,040 | 18,987 |  |
| Automotive group <br> Furniture and appliance group.........do | $\mathbf{9 , 5 5 8}$ $\mathbf{3 , 1 9 9}$ | 8,563 3,020 | 9,066 3,138 | 8,989 3,134 | 9, 153 3,118 | 9,166 3,082 2 | $\xrightarrow{9,240}$ | $\xrightarrow{9,415}$ | 9,613 3,026 | 10,050 | $\underset{ }{10,114} 3$ | $\xrightarrow{9,113}$ | 8,320 2,980 | 8,563 3,020 | 8,683 2,974 |  |
| Lumber, building, hardware group.-.-do.. | 2,627 | 2,674 | 2, 550 | $\stackrel{\text { 2, }}{233}$ | 2, 218 2,519 | 2, 503 | $\stackrel{2}{2,488}$ | 2,528 | 2,552 | 2,558 | 2, 575 | 2,564 | 2,549 | $\stackrel{\text { 2, }}{2} \mathbf{6} 74$ | 2,674 |  |
| Nondurable goods stores 9 .-.--- ------- do | 24,643 4,606 | 25,878 | 24,672 | 24, 745 | 24, 854 | 24,900 | 24, 763 | 24, 975 | 25, 226 | 25, 334 | 25, 421 | 25, 592 | 25, 965 | 25,878 | 25, 934 |  |
|  | 4,606 4,672 | 4,656 4,868 | 4,606 4,577 | 4, 563 4,634 | 4, 651 4,634 | 4, 4 , 620 | 4,613 4,673 | 4,649 4,694 | 4,647 4,763 | 4, $\begin{aligned} & 4,53 \\ & 4,750\end{aligned}$ | 4,583 4,712 | 4,579 4,746 | 4,720 4,879 | 4,656 4,868 | $\begin{aligned} & 4,689 \\ & 4,840 \end{aligned}$ |  |
| General merchandise group with no |  |  |  |  | 4,634 |  |  |  |  |  |  |  |  |  |  |  |
|  | 5,677 | $\begin{array}{r} 10,508 \\ 6,013 \end{array}$ | $\stackrel{9,828}{5,741}$ | $\begin{aligned} & 9,864 \\ & 5,731 \end{aligned}$ | $\begin{aligned} & 9,926 \\ & 5,810 \end{aligned}$ | $\begin{aligned} & 9,873 \\ & 5,713 \end{aligned}$ | $\begin{aligned} & 9,830 \\ & 5,696 \end{aligned}$ | $\begin{aligned} & 9,993 \\ & 5,796 \end{aligned}$ | $\begin{array}{r} 10,198 \\ 5,922 \end{array}$ | $\begin{array}{r} 10,277 \\ 5,961 \end{array}$ | $\begin{array}{r} 10,369 \\ 6,017 \end{array}$ | $\begin{array}{r} 10,394 \\ 5,988 \end{array}$ | $\begin{array}{r} 10,544 \\ 6,056 \end{array}$ | $\begin{gathered} 10,508 \\ 6,013 \end{gathered}$ | $\begin{gathered} 10,564 \\ 6,128 \end{gathered}$ |  |
| Firms with 11 or more stores: <br> Estimated sales (unadj.), total $9 . . .$. | 103, 070 |  | 8,112 | 7,316 | 8,463 | 8,560 | 9,160 | 8,986 | 9,018 | 9,007 | 8,946 | 9,857 | 9,811 |  |  |  |
|  | 5, 921 |  | 387 | 352 | 507 | 460 | 485 | 503 | 428 | 502 | 510 | 565 | 578 |  |  |  |
| Men's and boys' wear stores.-.........-do | 905 |  | 73 | 58 | 66 | 63 | 71 | 72 | 55 | 59 | 60 | 77 | 85 |  |  |  |
| Women's apparel, accessory stores.....-do | 2,090 |  | 131 | 120 | 167 | 163 | 170 | 182 | 160 | 179 | 180 | 204 | 213 |  |  |  |
|  | 1, 598 |  | 101 | 97 | 159 | 124 | 134 | 147 | 117 | 151 | 162 | 165 | 155 |  |  |  |
| Drug and proprietary stores.......-.-.-.--do | 3,777 |  | 322 | 294 | 348 | 322 | 347 | 342 | 356 | 352 | 357 | 364 | 361 |  |  |  |
| Eating and drinking places....-----.---do. | $\stackrel{2}{2}, 487$ |  | ${ }^{203}$ | 193 | 215 | ${ }^{234}$ | ${ }_{221}^{221}$ | ${ }^{222}$ | ${ }^{231}$ | $\stackrel{243}{ }$ | 242 | ${ }_{118}^{253}$ | 230 |  |  |  |
| Furniture and appliance group............do.... | 1,354 |  | 88 | 85 | 100 | 105 | 106 | 109 | 105 | 100 | 100 | 118 | 114 |  |  |  |
| General merchandise group with nonstores 9 ....................................ill. 8 . General merchandise group without non- | 41,997 |  | 2, 808 | 2,624 | 3,306 | 3,405 | 3,599 | 3,562 | 3,463 | 3,624 | 3,620 | 3,945 | 4,388 |  |  |  |
|  | 39,222 |  | ${ }_{\substack{2 \\ 1,613}}^{2,621}$ | 2,406 1,746 | 3,072 | 3,174 | $\begin{array}{r}3,351 \\ \hline\end{array}$ | 3,315 | 3,222 | 3, 376 | 3, 364 | $\stackrel{3}{3,654}$ | 4,025 |  |  |  |
|  | $\begin{array}{r} 8,934 \\ 5,232 \end{array}$ |  | ${ }^{1} \mathbf{1} 921$ | $\begin{array}{r}1,761 \\ \hline 201\end{array}$ | 2,241 415 | 2,355 409 | $\begin{array}{r}2,467 \\ \hline 464\end{array}$ | $\begin{array}{r}2,445 \\ \hline 40\end{array}$ | 2, ${ }_{424}$ | 2,448 | $\begin{array}{r}2,500 \\ \hline 42\end{array}$ | ${ }^{2} \times 777$ | 2,968 |  |  |  |
|  | $\begin{array}{r} 37,163 \\ 1,816 \end{array}$ |  | $\begin{array}{r} 3.511 \\ 112 \end{array}$ | 3,028 $\mathbf{1 0 3}$ | $\begin{array}{r} 3,179 \\ 127 \end{array}$ | 3,166 | $\begin{array}{r}3,468 \\ \hline 159\end{array}$ | $\begin{array}{r} 3,323 \\ \\ \hline 163 \end{array}$ | $\begin{array}{r} 3,515 \\ \quad 164 \end{array}$ | $\begin{array}{r} 3,324 \\ 146 \end{array}$ | $\begin{array}{r} 3,260 \\ \quad 139 \end{array}$ | $\begin{array}{r} 3,699 \\ \quad 158 \end{array}$ | $\begin{array}{r} 3,242 \\ 143 \end{array}$ |  |  |  |
| Estimated sales (seas. adj.), total \% .......--do |  |  | 9,038 | 9,078 | 8,952 | 9, 160 | 9,167 | 9,189 | 9,227 | 9,229 | 9,279 | 9,420 | 9,508 |  |  |  |
|  |  |  | 487 | 521 |  | 530 | 496 | 517 | 509 | 526 | 499 | 541 | 556 |  |  |  |
| Men's and boys' wear stores-...-....-.-do |  |  | 82 | 85 | 73 | 74 | 73 | 71 | 68 | 72 | ${ }^{67}$ | 71 | 72 |  |  |  |
| Women's apparel, accessory stor |  |  | 173 | 175 | 164 | 185 | 172 | 191 | 187 | 185 | 178 | 190 | 204 |  |  |  |
| Shoe stores |  |  | 125 | 140 | 127 | 142 | 132 | 148 | 138 | 155 | 143 | 169 | 160 |  |  |  |
| Drug and proprietary stores |  |  | 349 | 339 | 351 | 348 | 347 | 354 | 364 | 367 | 378 | 375 | 376 |  |  |  |
| Eating and drinking places.....-.........do. |  |  | 215 | 217 | 214 | 234 | 215 | 212 | 221 | 236 | 232 | 245 | 236 |  |  |  |
| General merchandise group with nonstores 9 ...........................-...-...-mil. \&.General merchandise group without non- |  |  | 3,646 | 3,698 | 3,605 | 3,782 | 3,750 | 3,665 | 3,746 | 3,695 | 3,765 | 3,827 | 3,890 |  |  |  |
| stores \$...........................mil. \$- |  |  | 3,428 | 3,442 | 3,362 | 3, 535 | 3,502 | 3,420 | 3, 504 | 3,441 | 3, 511 | 3,558 | 3, 538 |  |  |  |
| Dept. stores, excl. mail order sales....do................................... |  |  | $\begin{aligned} & 2,498 \\ & 460 \end{aligned}$ | $\begin{array}{r}2,534 \\ \hline 48\end{array}$ | $\begin{aligned} & 0,476 \\ & 2,443 \end{aligned}$ | 2,608 | 2,554 | 2,531 462 | 2,569 467 | 2,534 465 | ${ }^{2,599}$ | 2, 636 480 | 2,620 479 |  |  |  |
|  |  |  | 3, 344 |  |  | 3,274 | 3,344 | 3,444 | 3,377 | 3,427 | 3,424 | 3,451 | 3,449 |  |  |  |
| Tire, battery, accessory dealers...-----...do..-- |  |  | 136 | , 140 | ${ }^{3} 146$ | 151 | , 149 | 144 | 154 | 146 | 155 | 152 | 141 |  |  |  |
| All retail stores, accounts receivable, end of yr. or mo.: Total (unadjusted) $\qquad$ mil. \$ | 21,490 |  | 20,594 | 20, 086 | 20,010 | 20,083 | 20, 254 | 20,491 | 20, 257 | 20,286 |  |  |  |  |  |  |
|  | 7,174 |  | 6,802 | 6,786 | 6,794 | 6,819 | 6,865 | 7,183 | 7, 139 | 7,143 |  |  |  |  |  |  |
| Nondurable goods stores..............- ${ }^{\text {do }}$ | 14,316 |  | 13,792 | 13, 300 | 13,216 | 13, 264 | 13,389 | 13, 308 | 13, 118 | 13,143 |  |  |  |  |  |  |
|  | 8,648 |  | 8,142 | 7,993 | 8,089 | 8,199 | 8, 403 | 8, 550 | 8,357 | 8, 305 |  |  |  |  |  |  |
|  | 12,842 |  | 12,452 | 12,093 | 11, 921 | 11,884 | 11,851 | 11,941 | 11,900 | 11, 881 |  |  |  |  |  |  |
| Total (seasonally adjusted)...-.-............do.... | 20,140 |  | 20, 198 | 20,433 | 20,375 | 20,363 | 20,315 | 20,428 | 20, 533 | 20,628 |  |  |  |  |  |  |
| Durable goods stores....-.-.----......- do- | 6,976 |  | 6,930 | 7,077 | 7,074 | 6,983 | 6,902 | 7, 040 | 7,015 | 7,056 |  |  |  |  |  |  |
|  | 13,164 8,280 |  | 13, 268 | 13, ${ }_{8,428}$ | 13, ${ }_{8}^{801}$ | 13,380 8825 | ${ }_{8}^{13,413}$ | $\begin{array}{r}13,388 \\ 8,348 \\ \hline\end{array}$ | 13, 518 | ${ }_{8}^{13,572}$ |  |  |  |  |  |  |
|  | 11,860 |  | 11,936 | 12,005 | 11,985 | 12,038 | 12,047 | 12, 080 | 12,176 | 12,266 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

${ }^{-}$Revised. ${ }^{\text {tSeries revised to reflect benchmarking to the levels of the } 1968 \text { and } 1969}$ all lines of trade; description of revisions and revised data back to 1961 appear on pp. 38 ff.
of the Oct. 1970 SURvEY. $\&$ Includes data not shown separately. §Except department stores mail order

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb.p |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
POPULATION OF THE UNITED STATES \\
Total, incl. armed forces overseas \(\dagger\) \(\qquad\) mil.- \\
LABOR FORCE
\end{tabular} \& 1202.60 \& \({ }^{1} 204.80\) \& 203.78 \& 203.94 \& 204.09 \& 204.26 \& 204.44 \& 204.62 \& 204.80 \& 205.00 \& 205.21 \& 205.43 \& 205.63 \& 205.82 \& 206.02 \& 206. 18 \\
\hline Labor force, persons 16 years of age and over_-thous \& 84, 239 \& 85, 91 \& 84, 10 \& 84, 625 \& 85,008 \& 85, 231 \& 84, \& 87, \& 87, \& 87,2 \& 85, \& 86, \& 86, \& 86 \& 8 \& 53 \\
\hline  \& 80,733 \& 82,715 \& 80,719 \& 81,283 \& 81,690 \& 81, \({ }^{860}\) \& 81,741 \& \& 84, 801 \& 84, 115 \& 82,547
78,256 \& 83, 175 \& 83,347
78,741 \& 83,152
7816 \& \& 82,703 \\
\hline Employed, total \& 77, 74 \& 78,627
75,165 \& 77, 713 \& 77, 789 \& 77, 78.78 \& 78, 788 \& 78, 735 \& 79, 382 \& 80, \({ }^{8173}\) \& 79,894 \& 78, 730 \& 78, 722 \& 78, 741 \& \({ }^{78,516}\) \& 77, 7 , 361 \& 74, 714 \\
\hline Agricultural employment. \& 3 3,606 \& 3,462 \& 2,915 \& 2,994 \& 3,171 \& 3, 531 \& 3, 725 \& 4, 208 \& 4,118 \& 3,782 \& 3, 525 \& 3,394 \& 3, 226 \& 2,952 \& 2,877 \& 2, 846 \\
\hline Unemployed (all civilian workers) \& 2,831 \& 4,088 \& 3,406 \& 3,794 \& 3,733 \& 3, 552 \& 3, 384 \& 4,669 \& 4,510 \& 4,220 \& 4,292 \& 4,259 \& 4,607 \& 4,636 \& 5,414 \& 5,442 \\
\hline \multicolumn{17}{|l|}{Seasonally Adjusted \(\ddagger\)} \\
\hline Civilian labor fore \& \& \& 82, 165 \& 82, 198 \& 82,600 \& 82,760 \& 82, 621 \& 82, 213 \& 82,711 \& \({ }^{82}\), 770 \& 82,975 \& 83, 300 \& \({ }^{83,473}\) \& 83, 609 \& 83,897 \& 83, 384 \\
\hline Employed, total \& \& \& 78, 943 \& 78, 781 \& 78,969 \& 78,886 \& 78, 601 \& \({ }_{74}^{78,299}\) \& 78,574 \& 78,508 \& 78,479 \& 78, 798 \& 78, 797 \& 78, 463 \& 78,864 \& 78, 537 \\
\hline  \& \& \& 75,504
3,439 \& 75,300
3,481 \& 75,436
3,53 \& 75,317
3,569 \& \(\begin{array}{r}\text { 75, } \\ 3,570 \\ \hline\end{array}\) \& 74,763
3,536 \& - \({ }_{3} \mathbf{4}, 508\) \& \(\underset{3,435}{ }\) \& \(\underset{\substack{\text { 3,436 }}}{\text { 7, }}\) \& 3, \({ }_{3}\) \& - \({ }_{3,353}\) \& \(\stackrel{7}{3,408}\) \& \(\underset{3,413}{ }\) \& 5, 208
3,329 \\
\hline Unemployed (all civilian worker \& \& \& 3,222 \& 3,417 \& 3,631 \& 3,874 \& 4,020 \& 3,914 \& 4,137 \& 4,262 \& 4,496 \& 4,609 \& 4,923 \& 5,146 \& 5,033 \& 4,847 \\
\hline Long-term, 15 weeks and over.... \& 375 \& 662 \& 425 \& 471 \& 540 \& 564 \& 606 \& 661 \& 694 \& 727 \& 788 \& 754 \& 880 \& 1,084 \& 1,079 \& 1,069 \\
\hline Rates (unemployed in each group as percent of total in the group): \(\ddagger\) \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline All civilian workers.......................--- \& 3. 5 \& 3 5 \& 25 \& \({ }_{4}^{4 .} 8\) \& \({ }_{2}^{4.4}\) \& 4. 7 \& 4.9
3.4 \& 4.8
3.4 \& 5.0
3.7 \& 5.1
3.7 \& 5.4
3.9 \& 5. 5.1 \& 5.9 \& 6.2
4.6 \& 6.0
4.3 \& 4.8 \\
\hline Men, 20 years and \& 2.1
3.7 \& 3.5
4.8 \& 2.5
3.7 \& 2.8
4.1 \& 4.9 \& 3.2
4.4 \& 4.9
4.9 \& 4.4
4.5 \& \begin{tabular}{|l}
3.9 \\
4.9
\end{tabular} \& 4.8 \& 3.
5.0 \& 5.0 \& 5.6 \& 5.8 \& 5.7 \& 5.6 \\
\hline Both sexes, \(16-19\) ye \& 12.2 \& 15.3 \& 13.7 \& 13.4 \& 13.8 \& 15.3 \& 14.2 \& 14.9 \& 14.2 \& 15.8 \& 16.5 \& 17.0 \& 17.6 \& 17.8 \& 17.6 \& 16.7 \\
\hline Married men \& 1.5 \& 2.6 \& 1.9 \& 2.0 \& 2.2 \& 2.3 \& 2.5 \& 2.5 \& 2.7 \& 2.8 \& 2.9 \& 3.0 \& 3.2 \& 3.4 \& 3.3 \& 3.2 \\
\hline Negro and other \& 6. 4 \& 8.2 \& 6.5 \& 7.1 \& 7.2 \& 8.3 \& 7.9 \& 8.4 \& 8.3 \& 8.4 \& 8.8 \& 9.3 \& 9.0 \& 9.5 \& 9.5 \& 9.6 \\
\hline White workers. \& 3.1 \& 4.5 \& 3.6 \& 3.8 \& 4.0 \& 4.2 \& 4.5 \& 4.3 \& 4.6 \& 4.8 \& 5.0 \& 5.2 \& 5.5 \& 5.6 \& 5.6 \& 5.3 \\
\hline Occupation: White-colla \& 2.1 \& 2.8 \& 2.2 \& 2.4 \& 2.6 \& 2.8 \& 8 \& 2.6 \& 3.0 \& 2.8 \& 2.9 \& 3.0 \& 3.6 \& 3.8 \& 3.5 \& 3.5 \\
\hline Blue-collar workers \& 3.9 \& 6.2 \& 4.6 \& 5.0 \& 5.2 \& 5.6 \& 6.0 \& 6.3 \& 6.5 \& 6.9 \& 7.3 \& 7.3 \& 7.4 \& 7.8 \& 7.6 \& 7.4 \\
\hline Private wage and salary wo \& 3.5 \& 5.2 \& 4.0 \& 4.2 \& 4.6 \& 4.8 \& 5.2 \& 5.2 \& 5.5 \& 5.5 \& 5.8 \& 6.0 \& 6.2 \& 6.6 \& 6.4 \& 6.1 \\
\hline Construction \& 6.0 \& 9.7 \& 7.3 \& 7.9 \& 8.1 \& 8.3 \& 12.0 \& 10.6 \& 10.8 \& 11.8 \& 12.7 \& 11.7 \& \& 1.8 \& \& 11.0 \\
\hline Manufacturing \& 3.3 \& 5. 6 \& 3.9 \& 4.5 \& 4.7 \& 4.7 \& 5.2
4.9 \& 5.3 \& \begin{tabular}{|}
5.8 \\
5.7
\end{tabular} \& \begin{tabular}{|l|}
5.8 \\
5.7
\end{tabular} \& 6.1 \& \({ }_{6}^{6.7}\) \& 7.3
8.2 \& 7.6
8.0 \& 7.2 \& \\
\hline Durable good \& 3.0 \& 5.7 \& 3.9 \& 4.5 \& 4.7 \& 4.9 \& 4.9 \& \& \& \& \& \& \& \& \& 7.1 \\
\hline \multicolumn{17}{|l|}{EMPLOYMENT} \\
\hline \begin{tabular}{l}
Employees on payrolls of nonagricultural estab: 1 \\
Totai, not adjusted for seasonal variation. .thous Private sector (exel. gov't) \(\qquad\) do
\end{tabular} \& \[
\begin{aligned}
\& 70,274 \\
\& 58,070
\end{aligned}
\] \& \[
\begin{aligned}
\& 70,664 \\
\& 58,067
\end{aligned}
\] \& \[
\begin{aligned}
\& 69,933 \\
\& 57,483
\end{aligned}
\] \& \[
\begin{gathered}
70,029 \\
57,447
\end{gathered}
\] \& 70, 460 \& \[
\begin{aligned}
\& 70,758 \\
\& 58,001
\end{aligned}
\] \& \[
\begin{aligned}
\& 70,780 \\
\& 58,054
\end{aligned}
\] \& \[
\begin{gathered}
71,385 \\
58,746
\end{gathered}
\] \& 70, 602 \& \[
\begin{aligned}
\& 70,527 \\
\& 58,511
\end{aligned}
\] \& \[
\begin{aligned}
\& 70,922 \\
\& 58,466
\end{aligned}
\] \& \[
\begin{gathered}
70,692 \\
57,874
\end{gathered}
\] \& \[
\begin{aligned}
\& \mathbf{7 0 , 6 4 4} \\
\& 57,710
\end{aligned}
\] \& \[
\begin{aligned}
\& \begin{array}{r}
71,234 \\
r \\
r
\end{array}, 28,250
\end{aligned}
\] \& \[
\begin{aligned}
\& \mathbf{r} \\
\& \cdot 59,578 \\
\& \hline
\end{aligned}
\] \& 69,459 56, 454 \\
\hline \multicolumn{17}{|l|}{Seasonally Adjusted} \\
\hline Total....................................-thous \& 70, 2 \& 70 \& 70 \& 71, 1 \& 71,24 \& 71,1 \& 70,839 \& 70,629 \& 70,587 \& 70,414 \& 70,531 \& 70,182 \& 70,085 \& -70,303 \& . 70,609 \& 70, 514 \\
\hline Private sector (excl govt)-.............do \& 58,070 \& 58,067 \& 58,602 \& 58,694 \& 58,739 \& 58,539 \& 58,238 \& 58,070 \& 57,996 \& 57,818 \& 57,946 \& 57,464 \& 57, 310 \& - 57,524 \& - 57,793 \& 57, 669 \\
\hline Mining--.-...-.-......................-do \& 619 \& \({ }^{622}\) \& 625 \& 626 \& 626 \& 622 \& \({ }^{620}\) \& 3 324 \& ¢ 618 \& \({ }_{3} 619\) \& \({ }_{3} 621\) \& \({ }^{621}\) \& -625 \& - 625 \& + \({ }^{+625}\) \& \({ }^{621}\) \\
\hline Contract constructi \& 3,437 \& 3,347 \& 3,394 \& 3,466 \& 3,481 \& 3,426 \& 3,351 \& \& \& - 19.271 \& \({ }_{19}{ }^{\text {,285 }}\) \& 3, \(\mathbf{1 8 , 6 8 8}\) \& 18,538 \& \& \& \\
\hline Manufacturing \& 20, 169 \& 19,393 \& 20,679 \& 11,625 \& 19,944 \& 11, 529 \& 11, 386 \& 11,286 \& 11, 217 \& 11, 134 \& 11,145 \& 10,602 \& 10,455 \& \({ }_{r}{ }_{r} 10,756\) \& - \& 10,683 \\
\hline Ordn \& 319 \& 249 \& 281 \& 277 \& 271 \& 261 \& 256 \& 250 \& 243 \& 240 \& 237 \& 228 \& 223 \& 218 \& 214 \& 205 \\
\hline Lumber and wood prod \& 609 \& 580 \& 605 \& 598 \& 593 \& 585 \& 582 \& 575 \& 570 \& 570 \& 575 \& 574 \& 571 \& - 569 \& r 575 \& 80 \\
\hline Furniture and fixtures. \& 484 \& 460 \& 477 \& 472 \& 471 \& 468 \& 456 \& 453 \& 454 \& 453 \& 457 \& 454 \& 453 \& 450 \& '4500 \& 450 \\
\hline Stone, clay, and glass products \& 656 \& 638 \& 653 \& 657 \& 651 \& 644 \& 638 \& 636 \& 628 \& 631 \& 635 \& 630 \& 624 \& 28 \& 623 \& 21 \\
\hline Primary metal indu \& 1,358 \& 1,3 \& 1,360 \& 1,349 \& 1,337 \& 1,323 \& 1,309 \& 1,305 \& 1,301 \& 1,298 \& 1,315 \& 1,273 \& 1,249 \& -1,256 \& \(\stackrel{+1,253}{ }\) \& 1,248 \\
\hline Fabricated metal products \& 1,442 \& 1,386 \& 1,436 \& 1,428 \& 1,425 \& 1,411 \& 1,394 \& 1,388 \& 1,387 \& 1,387 \& 1,395 \& 1,331 \& 1,311 \& -1,344 \& \(\stackrel{+1,337}{\sim}\) \& 1,335 \\
\hline Machinery, except electrical \& 2,028 \& 1,964 \& 2, 043 \& 2,048 \& 2,046 \& 2,032 \& 2,004 \& 1,982 \& 1,969 \& 1,939 \& 1,926 \& 1,878 \& 1, 855 \& - 1,846 \& -1,819 \& 1,814 \\
\hline Electrical equip. and suppl \& 2,013 \& 1,913 \& 1,922 \& \& \& 1,979 \& \({ }^{1,956}\) \& 1,936 \& 1,934 \& 1,903 \& 1,896 \& \begin{tabular}{l}
1,841 \\
1,534 \\
\hline
\end{tabular} \& 1,803 \& -1,808 \& 1,795 \& 1,795 \\
\hline Transportation equipment..........do \& 2,067 \& 1, 824 \& 1,988 \& 1, 8790 \& 1,950 \& 1,925 \& 1,897 \& 1,876 \& 1,853
458 \& \(\begin{array}{r}1,841 \\ \hline 83\end{array}\) \& \(\begin{array}{r}1.839 \\ \hline 45\end{array}\) \& 1, \({ }^{1434}\) \& \(\begin{array}{r}1,515 \\ \hline 442\end{array}\) \& - \(\begin{array}{r}1,785 \\ r \\ r\end{array}\) \& \(\xrightarrow{1,800}\) \& \(\begin{array}{r}1,790 \\ \hline 435\end{array}\) \\
\hline Instruments and related product \& 476
440 \& 459 \& \({ }_{440}^{474}\) \& \({ }_{441}^{472}\) \& \({ }_{437}^{472}\) \& \({ }_{430}^{471}\) \& 426 \& 424 \& \({ }_{420}\) \& 419 \& 418 \& 412 \& 409 \& -413 \& \({ }_{413}\) \& 410 \\
\hline Nondurable good \& 8,277 \& 8.190 \& 8,339 \& 8,312 \& 8,296 \& 8,266 \& 8, 186 \& 8,191 \& 8,185 \& 8, 137 \& 8,140 \& 8. 082 \& 8, 083 \& +8,086 \& 8,094 \& 8,054 \\
\hline Food and kindred products..........-do \& 1,796 \& 1,796 \& 1,817 \& 1,830 \& 1,823 \& 1,805 \& 1,805 \& 1,800 \& 1,789 \& 1,784 \& 1,779 \& 1,769 \& 1,779 \& -1,780 \& - 1,779 \& \\
\hline Tobacco manufactures................- do \& , \& 79 \& 80 \& 80 \& 81 \& 81 \& 81 \& \& 81 \& \({ }_{95}^{82}\) \& -76 \& 76 \& 77 \& \(\begin{array}{r}75 \\ \hline 949\end{array}\) \& \(\begin{array}{r}76 \\ -952 \\ \hline\end{array}\) \& 74 \\
\hline Textile mill products.-.............d. \({ }^{\text {do }}\) \& 999 \& 965 \& 999 \& 987 \& 980 \& 979 \& \(\begin{array}{r}971 \\ \hline 1875\end{array}\) \& \(\begin{array}{r}959 \\ 1,385 \\ \hline\end{array}\) \& \(\begin{array}{r}955 \\ 1,393 \\ \hline\end{array}\) \& 954
\(\mathbf{1}, 376\) \& 1, \(\begin{array}{r}985 \\ \hline\end{array}\) \& \(\begin{array}{r}1 \\ 1,3687 \\ \hline 18\end{array}\) \& 1, \({ }^{945}\) \& - \(\begin{array}{r}\text { r } \\ \hline 1,379 \\ \hline\end{array}\) \& [ \(\begin{array}{r}\text { F } 952 \\ +1,382\end{array}\) \& 1949
1,363 \\
\hline Apparel and other textile products...do \& 1,412 \& 1,385 \& 1,416 \& 1,398 \& 1,396 \& 1,394 \& 1,375 \& 1,385 \& 1,393 \& 1,376 \& 1,380 \& 1,367 \& 1,372 \& -1,378 \& -1,382 \& 1,363 \\
\hline Paper and alled product \& 712 \& 710 \& 721 \& 720 \& 721 \& 721 \& 714 \& 711 \& 706 \& \({ }^{703}\) \& \(\begin{array}{r}706 \\ 1,105 \\ \hline\end{array}\) \& 698
109
102 \& 700
1
100 \& 699
+1.100 \& \(\begin{array}{r}\text { r } \\ \hline 1.1008\end{array}\) \& 1,697
1,095 \\
\hline Printing and publishing-... \& 1,093 \& 1,106 \& 1,113 \& 1,113 \& 1,113 \& \({ }_{1}^{1,111}\) \& 1,108
1,060 \& 1,103
1,055 \& 1,105
1,054 \& 1,103
1,053 \& 1,105
\(\mathbf{1}, 056\) \& 1,102
1,052 \& 1,100 \& \(\xrightarrow{\sim} \mathrm{r} 1,1009\) \& - \(\begin{array}{r}\text { r } \\ r \\ 1 \\ 1\end{array}\) \& 1,031 \\
\hline Chemicals and allied products \& 1,061
183 \& \(\begin{array}{r}1,057 \\ \hline 192\end{array}\) \& \(\begin{array}{r}1,068 \\ \hline 193 \\ \hline\end{array}\) \& \(\begin{array}{r}1,067 \\ \hline 193\end{array}\) \& 1, 1964 \& \({ }^{1,063}\) \& \(\begin{array}{r}1,060 \\ \hline 192 \\ \hline\end{array}\) \& 1,055

193
570 \& $\begin{array}{r}1,194 \\ \hline 191 \\ \hline\end{array}$ \& $\begin{array}{r}1,053 \\ +191 \\ \hline 567\end{array}$ \& $\begin{array}{r}1,056 \\ \\ \hline 190 \\ \hline 89\end{array}$ \& $\begin{array}{r}1,052 \\ \mathbf{1 9 0} \\ \hline\end{array}$ \& 1,045 \& - $\begin{array}{r}1,192 \\ \\ \hline\end{array}$ \& + 1,040 \& $\begin{array}{r}1,031 \\ \hline 193\end{array}$ <br>
\hline Rubber and plastics products, \& 594 \& 571 \& 595 \& 591 \& 589 \& 585 \& 548 \& 570 \& 578 \& ${ }_{567}$ \& 569 \& 557 \& 554 \& ${ }^{+} 553$ \& -556 \& 561 <br>
\hline Leather and leather products. \& 345 \& 329 \& 337 \& 333 \& 333 \& 334 \& 332 \& 334 \& 333 \& 324 \& 324 \& 323 \& 320 \& ${ }^{+318}$ \& ${ }^{\text {r }} 317$ \& 313 <br>
\hline Transportation, communication, electric, gas, and sanitary services.......................thous \& \& \& 4, 507 \& \& \& 4,468 \& 4,478 \& 4, 511 \& 4,539 \& 4, 520 \& 4, 511 \& 4, 509 \& 4,493 \& -4,437 \& ${ }^{-4,466}$ \& 4,481 <br>
\hline Wholesale and retail trade.-.----------.-.-. do. \& 14,645 \& 14,950 \& 14, 938 \& 14, 987 \& 14,984 \& 14, ${ }^{4.91}$ \& 14,968
3
3 \& 14,927
3849 \& 14, 333 \& 14.912 \& 14,961
3
3 \& 15,011
3

$\mathbf{3} 87$ \& | 14,945 |
| :---: |
| 3,851 | \& r ${ }_{\text {r }}^{\text {14,851 }}$ \& + $\begin{array}{r}15.129 \\ \hline 8.865\end{array}$ \& 15,139 <br>

\hline Wholesale trade.........................d. do \& 3,738 \& 3,849 \& 3,828 \& 3,834 \& 3,847 \& 3,853 \& \& \& 11, $\mathbf{8 5 6}$ \& \& \& \&  \& \& \& 11, 275 <br>
\hline Retail trade...............................do \& 10,907 \& 11, 102 \& 11,110 \& 11,153 \& 11, 137 \& 11,138 \& 11, 109 \& 11,078 \& 11,077 \& 11,072 \& 11,111 \& 11,154 \& 11,094
3,711 \& r
r 3, 723 \& + $\begin{array}{r}\text { r1,264 } \\ \text { r } 3 \text { 74 }\end{array}$ \& <br>
\hline Finance, insurance, and real estate........do \& 3,557
11,211 \& 3,679
11,577 \& 3,648
11,472 \& 3,652
11,530 \& 3, 665
11,537 \& 3,673 \& 11, 678 \& 3,679
11,532 \& 3, 11.514 \& 3,670
11,521 \& 3,684 \& 3,696
11,665 \& 3,711

11,695 \& | r 3,723 |
| :--- |
| $-11,727$ | \& + $\begin{array}{r}\text { r } \\ \times 11,749 \\ \mathbf{1 1} \\ \hline\end{array}$ \& 11,785 <br>

\hline Governme \& 12, 204 \& 12,597 \& 12,390 \& 12,441 \& 12,503 \& 12,610 \& 12,601 \& 12,559 \& 12,591 \& 12,596 \& 12,585 \& 12,718 \& 12,775 \& - 12,779 \& ${ }^{-12,816}$ \& 12,845 <br>
\hline Federal. \& 2,758 \& 2,705 \& 2,717 \& 2,718 \& 2,766 \& 2, 838 \& 2,768 \& 2,689 \& 2,668 \& $\stackrel{2,659}{ }$ \& $\xrightarrow{2,649}$ \& 2,654 \& 2,661 \& - 10,650 \& - $\begin{array}{r}r \\ \times 10,656\end{array}$ \& $\xrightarrow{2,193}$ <br>
\hline State and loca \& 9,446 \& 9,891 \& 9,673 \& 9,723 \& 9,737 \& 9,772 \& 9,833 \& 9,870 \& 9,923 \& 9,937 \& 9,936 \& 10,064 \& 10, 114 \& 10,129 \& - 10,160 \& 10, 193 <br>
\hline Production (or nonsupervisory) workers on private \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline nonagricultural payrolls, not seas. adj fthous.. \& 48,093
14,768 \& 47,935
14,050 \& 14, 402 \& 47,316
14,346 \& 47,648 \& 14, 440 \& 14,061 \& 14, 261 \& 13,958 \& 14, 101 \& 14,224 \& 13,575 \& 13,403 \& + $+18,649$ \& - $\mathbf{+}$ \& 13, 410 <br>
\hline Seasonally Adjusted \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Total on manufacturing payrolls. ..........d \& 14, 768 \& 14,050 \& 14,573 \& 14,489 \& 14,512 \& 14,389 \& 14, 180 \& 14, 140 \& 14,090 \& 13,974 \& 14,000 \& 13,405 \& 13,289 \& 13,610 \& -13.604 \& 13,548 <br>
\hline Durable good \& 8, 648 \& 8,045 \& 8, 425 \& 8,367 \& 8, 409 \& 8, 318 \& 8, 186 \& 8, 134 \& 8, 131 \& 8,019 \& 8,039 \& 7, 1204 \& $\begin{array}{r}7,386 \\ \hline 18\end{array}$ \& $\begin{array}{r}\text { r } \\ + \\ + \\ \hline\end{array}$ \& r 7, 683

111 \& $\begin{array}{r}7,655 \\ \hline 105\end{array}$ <br>
\hline Ordnance and accessories.-............d. \& 184
529 \& 135
500 \& 156
523 \& 155
515 \& 151
511 \& 143
504 \& 141
501 \& ${ }_{495}^{137}$ \& ${ }_{491}^{131}$ \& 491 \& 495 \& 495 \& 492 \& - 488 \& - 494 \& 498 <br>
\hline Furniture and fixtures. \& 401 \& 379 \& 395 \& 390 \& 390 \& 386 \& 375 \& 372 \& 373 \& 372 \& 377 \& 374 \& 373 \& 370 \& ' 370 \& 370 <br>
\hline Stone, clay, and glass products.-........do.... \& 526 \& 507 \& 520 \& 522 \& 517 \& 512 \& 506 \& 505 \& 499 \& 0 \& 5 \& 500 \& 495 \& + 4 \& 494 \& 489 <br>
\hline Prim \& 1,085 \& 1,036 \& 1,086 \& 1,072 \& 1,063 \& 1,049 \& 1,037 \& 1,034 \& 1,033 \& 1,031 \& 1,047 \& 1,005 \& 981 \& $\begin{array}{r}\text { - } \\ \hline 1.021 \\ \hline 100\end{array}$ \& $\begin{array}{r}\text { r } 991 \\ \hline 1.015\end{array}$ \& 984
1013
1 <br>
\hline Fabricated me \& 1,110 \& 1,055 \& 1,100 \& 1,090 \& $\xrightarrow{1,087}$ \& 1, 1, 368 \& 1,060
1,340 \& 1,057 \& 1,058 \& 1,288 \& 1, 1,281 \& 1, 1,238 \& 1,218 \& -1,209 \& 1,191 \& 1,185 <br>
\hline
\end{tabular}

$\left\ulcorner\right.$ Revised. ${ }^{p}$ Preliminary. ${ }^{1}$ As of July 1.
$\dagger$ Monthly estimates have been adjusted to the 1970 Census; revisions prior to Dec. 1969 appear in Current Population Reports, Series P-25, No. 456, Estimates of the Population of the United States to Jan. 1, 1971 (Bureau of the Census).
$\ddagger$ Effective Feb. 1971 SURVEX, labor force data reflect new seasonal factors; comparable figures for prior periods appear in EMPLOYMENT AND EARNINGS, Feb. 1971 (USDL, Bureau figures for prior per

IT See corresponding note, p. S-14.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. ${ }^{\text {P }}$ |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS-Continued


r Revised. ${ }^{\circ}$ Preliminary.
ata refect actual employ 1970 SURVEX, payroll employment, hours, earnings, and turnover data rebect actual employment levels for Mar. 1969 and new seasonal factors. Data in the 1969
with current estimates nor with the revised historical statistics to appear in the 1970 BLS Bulletin No. 1312-7, "Employment and Earnings, United States, 1909-70," to be available from the Superintendent of Documents, Govt. Printing Office, Wash., D.C. 20402

| Unless otherwise stated in footnotes below，data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan． | Feb． | Mar． | Apr． | May | June | July | Aug． | Sept． | Oct． | Nov． | Dec． | Jan． | Feb．${ }^{\text {d }}$ |

## LABOR FORCE，EMPLOYMENT，AND EARNINGS－Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline HOURS AND MAN－HOURS－Continued \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Man－hour indexes，seas．adjusted－Continued \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Manufacturing indus．，nondurable goods－Con． Paper and allied products $\quad 1967=100$ \& 105． 2 \& 101.7 \& 106． 1 \& 1046 \& 104.6 \& 104.0 \& 1023 \& 101.4 \& 100.7 \& 100.0 \& 99.8 \& 99.1 \& 99.4 \& r98．8 \& r99．8 \& 99.6 <br>
\hline Printing and publishing．－．－－－－－－－－1．－．－do． \& 103.0 \& 101.4 \& 104.0 \& 103.3 \& 103.3 \& 102.6 \& 101.1 \& 100.8 \& 101.5 \& 100.1 \& 100.2 \& 99.6 \& 99.7 \& ＋ 100.3 \& － 100.1 \& 98.8 <br>
\hline Chemicals and allied produ \& 105． 7 \& 102.4 \& 105．6 \& 104.6 \& 104.1 \& 102.6 \& 102.2 \& 101.7 \& 102.0 \& 101.0 \& 103.4 \& 101.2 \& 100.2 \& － 100.1 \& ${ }^{+1} 100.6$ \& 98.7 <br>
\hline Petroleum and coal products ．．．．．．．．．．．do \& 98.2 \& 102.5 \& 103.4 \& 103.9 \& 102.7 \& 101.1 \& 102.5 \& 102.8 \& 102.8 \& 103.1 \& 101.1 \& 102.5 \& 102.0 \& r 103.2 \& ${ }^{+} 103.3$ \& 104.0 <br>
\hline Rubber and plastics products，nec \& 115.1 \& 107.0 \& 114.3 \& 113.3 \& 112.2 \& 111.5 \& 100.3 \& 106.8 \& 110.3 \& 106.5 \& 106． 2 \& 102.0 \& 100.5 \& 100.8 \& 103.3 \& 105.2 <br>
\hline Leather and leather products． \& 95.0 \& 90.2 \& 93.5 \& 91.2 \& 91.6 \& 92.0 \& 92.4 \& 92.8 \& 92.5 \& 88.0 \& 86.9 \& 87.8 \& 87.1 \& －86．9 \& ＋86．5 \& 83.2 <br>
\hline WEEKLY AND HOURLY \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Not Seasonally Adjusted \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Avg．weekly gross earnings per prod．worker on payrolls of private nonagric．estab．I．．．．dollars．． \& 114.61 \& 120． 16 \& 116.12 \& 116．55 \& 117.92 \& 117．34 \& 118．40 \& 120.05 \& 121． 45 \& 122． 20 \& 121． 73 \& 121．36 \& 121.07 \& －122．43 \& 122.21 \& 122.24 <br>
\hline  \& 154.80 \& 163.97 \& 15905 \& 160.60 \& 160． 27 \& 163.35 \& 162.26 \& 163.88 \& 163．88 \& 163.97 \& 164.55 \& 168． 56 \& 168． 70 \& r170．25 \& ＋169．20 \& 165．59 <br>
\hline Contract construction－．．．．．－．－．－．－．．．．－．．．－do \& 181． 16 \& 195． 23 \& 181.00 \& 186． 21 \& 188.23 \& 19291 \& 194.31 \& 196.99 \& 200． 20 \& 204.05 \& 194．03 \& 203.79 \& 196． 57 \& r203． 08 \& r198． 38 \& 195．61 <br>
\hline Manufacturing establishments．．．．．．．．．．．．．．．－do． \& 129.51 \& 133.73 \& 131.93 \& 130.94 \& 132.40 \& 131.80 \& 132． 93 \& 134.40 \& 134． 46 \& 134． 13 \& 135． 43 \& 133． 45 \& 134.58 \& r138．45 \& －138．60 \& 137.94 <br>
\hline Durable goods \& 140.01 \& 143.47 \& 142.04 \& 140.24 \& 142.51 \& 141． 50 \& 143.07 \& 144.94 \& 143.87 \& 143.92 \& 145． 56 \& 142.76 \& 143．56 \& －149．45 \& －149． 17 \& 148.85 <br>
\hline Ordnance and acces \& 138.17 \& 146.57 \& 144． 73 \& 144.43 \& 145． 66 \& 146． 06 \& 146.47 \& 146.11 \& 143.28 \& 145． 52 \& 146．00 \& 147． 53 \& 151． 07 \& $\cdot 154.54$ \& －156． 46 \& 151.40 <br>
\hline Lumber and wood product \& 110.15 \& 117.51 \& 110.65 \& 111.90 \& 112.97 \& 114． 62 \& 117．09 \& 119.50 \& 118.31 \& 122.31 \& 121． 70 \& 120.78 \& 120.78 \& －119．89 \& ${ }^{\text {r } 118.08}$ \& 121.27 <br>
\hline  \& 105.85 \& 108．58 \& 105． 42 \& 104.49 \& 105.96 \& 105． 65 \& 105.88 \& 107.92 \& 107．86 \& 111.00 \& 108． 92 \& 111.72 \& 111． 56 \& －114． 33 \& r109． 70 \& 110.19 <br>
\hline Stone，clay，and glass prod \& 133.98 \& 140．42 \& 134． 15 \& 134.15 \& 137． 12 \& 139．03 \& 140． 27 \& 141.10 \& 141.25 \& 142.35 \& 142．83 \& 143．66 \& 144． 20 \& ${ }_{r} \mathrm{r} 144.96$ \& r141．86 \& 143.37 <br>
\hline Primary metal industries． \& 158.42 \& 159． 18 \& 159． 42 \& 157.08 \& 157．49 \& 156． 35 \& 157.56 \& 159.54 \& 159.96 \& 160.80 \& 166． 46 \& 157.61 \& 157.21 \& －161． 60 \& r165． 24 \& ${ }^{166.87}$ <br>
\hline Fabricated metal product \& 138.94 \& 143.67 \& 141.45 \& 140.48 \& 142．33 \& 142.10 \& 143．26 \& 145． 49 \& 144.79 \& 144.89 \& 145． 44 \& 142.61 \& 142． 31 \& －147．78 \& r147． 17 \& 145．30 <br>
\hline Machinery，except electrical \& 152.15 \& 154． 95 \& 156． 14 \& 155． 87 \& 157.88 \& 155.25 \& 154.95 \& 155.32 \& 153． 06 \& 152.31 \& 152.76 \& 153.92 \& 155.09 \& ${ }^{+} 157.49$ \& 「156． 36 \& 155． 60 <br>
\hline Electrical equip．and supplie \& 124．84 \& 131． 27 \& 128.15 \& 127.04 \& 129.92 \& 128.30 \& 129.49 \& 130.68 \& 132．14 \& 131． 74 \& 131．54 \& 132.47 \& 134.00 \& －138．23 \& r 136.17 \& 135． 24 <br>
\hline Transportation equipment． \& 161.85 \& 164.02 \& 161.20 \& 157.21 \& 160． 40 \& 15680 \& 164.02 \& 170.56 \& 166．06 \& 164． 40 \& 167．66 \& 162． 41 \& 164.02 \& $\stackrel{r}{176.71}$ \& r 181． 69 \& 179．34 <br>
\hline Instruments and related prod \& 128.21 \& 13 \& 132.03 \& 131.45 \& 133.50 \& 132． 59 \& 132.00 \& 133.39 \& 132.87 \& 133.73 \& 13 \& 136.00 \& 137.08 \& r138．00 \& r136． 62 \& 137.07 <br>
\hline Miscellaneous manufacturing ind \& 103． 74 \& 109.52 \& 108． 25 \& 108.64 \& 109.20 \& 108.64 \& 108.47 \& 108.75 \& 108.29 \& 108.85 \& 109.16 \& 110.30 \& 112．03 \& －113． 88 \& r112． 51 \& 111.43 <br>
\hline Nondurable goods． \& 115.53 \& 120.43 \& 117．99 \& 117.69 \& 118.78 \& 118.56 \& 118.95 \& 119.95 \& 121． 44 \& 121.04 \& 122.15 \& 122.07 \& 123.17 \& ${ }^{-124.58}$ \& 123.77 \& 123.52 <br>
\hline Food and kindred prod \& 120.77 \& 127.98 \& 124． 74 \& 123． 20 \& 124．00 \& 124． 49 \& 127．98 \& 127． 58 \& 128． 61 \& 128．96 \& 130． 56 \& 129.92 \& 131．54 \& r133．09 \& r133．80
r 114.08 \& 132.80 <br>
\hline Tobacco manufactures．．．．．．．．．．．．．．．．．．．．－． \& 97.99 \& 110．38 \& 106． 39 \& 106． 64 \& 105． 56 \& 110．56 \& 110.03 \& 115.14 \& 113．63 \& 104.81 \& 108． 29 \& 111． 50 \& 112.81 \& －119．10 \& 「114．98 \& 113． 25 <br>
\hline Textile mill products． \& 95.47 \& 97.76 \& 96.80 \& 96.80 \& 97.04 \& 96． 56 \& 96． 47 \& 97.93 \& 96． 96 \& 97.60 \& ${ }^{96} .19$ \& 99.75 \& 100.80 \& 101．45 \& －101． 85 \& 102．36 <br>
\hline Apparel and other textile products．．．－．do \& 82.93 \& 84.37 \& 83.07 \& 83.78 \& 84.85 \& 83.90 \& 82.84 \& 84.25 \& 84.61 \& 85． 56 \& 83.45 \& 84． 46 \& 86.38 \& ＋86．49 \& ${ }^{+85.61}$ \& 85.31 <br>
\hline Paper and allied produc \& 139.32 \& 144.14 \& 142.04 \& 140.37 \& 140.70 \& 140． 53 \& 142.12 \& 142.61 \& 144． 70 \& 146． 23 \& 147.97 \& 147.07 \& 147． 55 \& －148．75 \& r 148.10 \& 148.16 <br>
\hline Printing and publishing \& 141． 70 \& 147.78 \& 143.26 \& 144.02 \& 145．92 \& 145． 15 \& 145.89 \& 147．03 \& 148． 18 \& 149.31 \& 151． 18 \& 150.38 \& 150.75 \& r153．90 \& r151． 03 \& 152.18 <br>
\hline Chemicals and allied product \& 145． 05 \& 153.50 \& 150． 12 \& 149.76 \& 150.48 \& 150.18 \& 151．42 \& 152.72 \& 153． 59 \& 153.68 \& 158． 76 \& 155．70 \& 157． 29 \& ＇158．08 \& r157． 77

rex \& 157.00 <br>
\hline Petroleum and coal products \& 170.40 \& 182.33 \& 176． 40 \& 176．81 \& 176.81 \& 179．77 \& 181.90 \& 181.04 \& 184.45 \& 184.03 \& 187.49 \& 187.05 \& 186.62 \& 185． 76 \& r186． 95 \& 189． 06 <br>

\hline Rubber and plastics products，nee \& 126． 18 \& 128.96 \& 128.21 \& 127.48 \& 127.26 \& 127.35 \& 123.29 \& 127.26 \& 129.68 \& － 30.41 \& 132.03 \& 129.60 \& 130.61 \& $$
\cdot 132.47
$$ \& \[

r 132.53
\] \& 132． 53 <br>

\hline Leather and leather products． \& 87.79 \& 92.88 \& 92.74 \& 92.38 \& 91.64 \& 90.02 \& 93.38 \& 94.87 \& 93.99 \& 91.76 \& 90.86 \& 92.00 \& 93.37 \& r 96.27 \& $$
\text { 「 } 95.60
$$ \& <br>

\hline Trans．，comm．，elec．，gas，etc．＊．．．．．．．．．．．．．do \& 147． 74 \& 155.93 \& 151.07 \& 151.88 \& 150.75 \& 149.25 \& 153.12 \& 156． 29 \& 159．06 \& 159.51 \& 159.95 \& 159．96 \& 159．58 \& 158.40 \&  \& 161．20 <br>
\hline Wholesale and retail trade．．．．－－．．．．．．．．．．．．－－－${ }^{\text {do }}$ do \& 91． 14 \& 95， 66
137 \& 93． 02 \& 93．80 \& 93． 80 \& 93.88 \& 94． 50 \& 96．12 \& 98． 10 \& 98． 74 \& $\begin{array}{r}97.08 \\ 137 \\ \hline\end{array}$ \& 96． 88 \& $\begin{array}{r}96.95 \\ 139 \\ \hline\end{array}$ \& 97.08
+141.15 \& r 97.44
$r 140.48$ \& 97.79
140.26 <br>
\hline Wholesale trade． \& 129.85 \& 137.60 \& 134.67 \& 135．20 \& 136．00 \& 135． 66 \& 136.06 \& 136．80 \& 137．83 \& 138． 35 \& 137．76 \& 139.25 \& 139． 74 \& －141．15 \& r 140.98 \& 140.26 <br>
\hline Retail trade．．． \& 78.66 \& 82． 47 \& 79.49 \& 79．92 \& 80.49 \& 80.25 \& 81.41 \& 82.86 \& 85． 16 \& 85.40 \& 84． 07 \& 83.08 \& 83． 17 \& 83．73 \& 83．58 \& 83．92 <br>

\hline Finance，insurance， \& 108.33 \& 112.98 \& 111.44 \& 112.48 \& 112.85 \& 111.81 \& 111.57 \& 111． 57 \& 112.61 \& 113.65 \& 113． 09 \& 114.82 \& 115． 55 \& r 115.61 \& $\underset{r}{116.71}$ \& $$
117.81
$$ <br>

\hline Services＊－．．．．． \& 91.26 \& ． 98 \& 93.98 \& 95.01 \& 96.81 \& 95.70 \& 96． 04 \& 96.95 \& 98.77 \& 99.75 \& 99．76 \& 99.81 \& 100.84 \& －101． 48 \& r101．92 \& $$
101.96
$$ <br>

\hline Spendable earnings per worker（with 3 depend－ ents），total private sector§ ．．current dollars． \& 99.99 \& 105.16 \& 101.97 \& 102.32 \& 103.39 \& 102.95 \& 103.77 \& \& \& 106．78 \& 106． 40 \& 106.11 \& 105． 88 \& r106．96 \& 107． 54 \& 107.57 <br>
\hline 1967 dollars．－ \& 91.07 \& 90.42 \& 101.97 \& ${ }^{102.83}$ \& 90． 30 \& 89.37 \& 89．69 \& ${ }^{105.08}$ \& 196.18
90 \& 91.34 \& 90． 55 \& ${ }_{89} 85$ \& 89.35 \& － 89.81 \& 90.22 \& 90.09 <br>
\hline Manufacturing．．．－．－．．．－．．．．．．．．current dollars－－ \& 111.44 \& 115.90 \& 114． 48 \& 113． 69 \& 114.85 \& 114.37 \& 115． 27 \& 116.43 \& 116.48 \& 116．22 \& 117.25 \& 115.68 \& 116.58 \& －119．66 \& $\stackrel{120.55}{ }$ \& 120.03 <br>
\hline 1967 dollars \& 101． 49 \& 99.66 \& 101， 04 \& 99，82 \& 100.31 \& 99． 28 \& 99.63 \& 100.11 \& 99.81 \& 99.42 \& 99．79 \& 97.95 \& 98.38 \& －100． 47 \& ${ }^{\text {r }} 101.13$ \& 100.53 <br>
\hline Avg．hourly gross earnings per prod．worker on pay－ rolls of private nonagric．estab．$\ddagger$ ．．．．．．．．dollars \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& 3.04 \& 3.23 \& 3． 13 \& 15 \& ． 17 \& 3． 18 \& 3.20 \& 3.2 \& 3.2 \& 3.25 \& 3.29 \& 3.28 \& 3.29 \& 3.30 \& 3.33 \& 3.34 <br>
\hline  \& 4． 78 \& 3.84
5.22 \& 3.76

5.07 \& | 3.77 |
| :--- |
| 5.06 | \& 3．

5 \& 3.79
5.09 \& 3.80
5.10 \& 3． 82 \& 3.82
5
5 \& 3．
5． 30 \& 3.89
5.36 \& 3.92

5.42 \& | 5． 43 |
| :--- | \& 3.95

5.43 \& ＋ 4.00
＋ 5.48 \& 5.51 <br>
\hline Manufacturing． \& 3． 19 \& 3．36 \& 3． 29 \& 3． 29 \& 3.31 \& 3.32 \& 3． 34 \& 3.36 \& 3.37 \& 3.37 \& 3.42 \& 3.37 \& 3.39 \& － 3.47 \& ＋3．50 \& 3.51 <br>
\hline Excluding over \& 3． 06 \& 3． 24 \& 3． 17 \& 3．17 \& 3． 19 \& 3.21 \& 3.22 \& 3． 23 \& 3.25
3.25 \& 3.25 \& 3． 29 \& 3.26 \& 3． 28 \& 3.35 \& －3．39 \& 3.40 <br>
\hline Durable goods． \& 3． 39 \& 3． 56 \& 3． 49 \& 3． 48 \& 3． 51 \& 3． 52 \& 3.55 \& 3.57 \& 3.57 \& 3． 58 \& 3．63 \& 3． 56 \& 3． 58 \& ＋3． 69 \& 3.72 \& 3． 74 <br>
\hline Excluding overtio \& 3.24 \& 3.43 \& 3． 36 \& 3.36 \& 3． 38 \& 3.40 \& 3． 42 \& 3.44 \& 3.45 \& 3.46 \& 3.49 \& 3． 44 \& 3.46 \& 3.57 \& r3．61 \& 3.62 <br>
\hline Ordnance and accessori \& 3． 42 \& 3.61 \& 3． 53 \& 3． 54 \& 3． 57 \& 3． 58 \& 3.59 \& 3.59 \& 3． 60 \& 3． 62 \& 3． 65 \& 3.67 \& 3.73 \& 3.76 \& $\begin{array}{r}\text { r } \\ \\ \text { r } \\ \hline\end{array}$ \& 3． 72 <br>
\hline Furniture and fixtures \& 2.74
2.62 \& 2． 96 \& 2.83 \& 2． 84 \& 2． 86 \& 2．88 \& 2.92 \& 2．98 \& 2． 98 \& 3.05 \& 3.05 \& 3.05 \& 3.05 \& 3． 02 \& +3.02
+2.82 \& 3.07 <br>
\hline Stone，clay，and glass products．．．．．．．．．．．．．d \& 2．

3． 19 \& \begin{tabular}{l}
2． <br>
3 <br>
\hline

 \& 

2.71 <br>
3.28 <br>
\hline
\end{tabular} \& 2． 70 \& 2．71 \& 2.73

3.35 \& | 2． 75 |
| :--- |
| 3.38 |
| 3 | \& 2.76

3.40 \& 2.78
3.42 \& 2.81
3.43 \& 2.80
3.45 \& 2.80
3.47 \& 2.81
3.50 \& 3.82
+2.51
+3.51 \& +3.82
+3.52
+4.08 \& 2.84
3.54 <br>
\hline Primary metal industries． \& 3.79 \& \& \& \& \& 3.87 \& \& \& \& 3.99 \& 4.07 \& 3． 99 \& 3． 99 \& r 4.05 \& r 4.08 \& 4.10 <br>
\hline Fabricated metal products \& 3． 34 \& 3． 34 \& 3.86
3.45 \& 3.85
3.46 \& 3． 48 \& 3． 50 \& 3.90
3.52 \& 3． 54 \& 3.94
3.54 \& 3． 56 \& 3．60 \& 3． 3.9 \& 3． 54 \& r 3.64 \& r 3． 67 \& 3． 66 <br>
\hline Machinery，except electrical \& 3． 58 \& 3． 77 \& 3.85
3.70 \& 3． 32 \& 3． 75 \& 3.75 \& 3．77 \& 3．77 \& 3． 37 \& 3.77 \& 3.80 \& 3.81 \& 3．82 \& 3.86 \& ＋ 3.88 \& 3． 89 <br>
\hline Electrical equip．and suppli \& 3.09 \& 3． 29 \& 3． 18 \& 3． 20 \& 3． 24 \& 3.24 \& 3． 27 \& 3.30 \& 3.32 \& 3.31 \& 3． 33 \& 3． 32 \& 3.35 \& 3． 43 \& ＋3．43 \& 3.45 <br>
\hline Transportation equipment． \& 3． 90 \& 4.07 \& 4.02 \& 3． 97 \& 4.01 \& 4． 00 \& 4． 06 \& 4． 10 \& 4.08 \& 4． 11 \& 4.15 \& 4.01 \& 4.03 \& $\stackrel{+4.31}{ }$ \& ＋ 4.41 \& 4.45 <br>
\hline Miscellaneous manufacturing reducts \& 3.15 \& 3． 34 \& 3． 26 \& 3． 27 \& 3.28 \& 3.29 \& 3.30 \& 3.31 \& 3.33 \& 3． 36 \& 3.40 \& 3． 40 \& 3． 41 \& －3．45 \& ＋ 3.45 \& 3.47 <br>
\hline Miscellaneous manufacturing ind． \& 2． 66 \& 2.83 \& 2.79 \& 2.80 \& 2.80 \& 2.80 \& 2.81 \& 2.81 \& 2.82 \& 2.82 \& 2.85 \& 2.85 \& 2.88 \& 2.92 \& 2.93 \& 2.94 <br>
\hline Nondurable goods．．．．．－ Excluding overtime \& 2． 91 \& 3.08 \& 3.01 \& 3.01 \& 3.03 \& 3.04 \& 3.05 \& 3.06 \& 3.09 \& 3.08 \& 3.14 \& 3.13 \& 3.15 \& 3.17 \& 3.19 \& 3． 20 <br>

\hline Food and kindred prod \& | 2． |
| :--- |
| 2． |
| 2 |
| 1 | \& 2.97

3.16 \& 2.90 \& 2．90 \& 2． 92 \& \begin{tabular}{l}
2.93 <br>
3.12 <br>
\hline 1

 \& 2．94 \& 

2.95 <br>
3.15 <br>
\hline
\end{tabular} \& 2．98 \& 2． 97 \& 3.02 \& 3.01 \& 3.04 \& 3． 06 \& 3． 09 \& 3.10 <br>

\hline Tobacco manufactures． \& 2． 26 \& 3.16
2.92 \& 3． 08 \& 3． 08
2.89 \& 3． 10
2.90 \& 3.12
298 \& 3.16

2.99 \& | 3.15 |
| :--- |
| 3.03 | \& 3． 16 \& 3． 13

2.78 \& 3． 20
2.88 \& 3． 20
2.83 \& 3.24
2.93 \& 3.27
3.00 \& ＋ 3.32
3.01 \& 3． 32 <br>
\hline Textile mill products \& 2.34 \& 2.45 \& 2.42 \& 2． 42 \& 2． 42 \& 2.42 \& 2． 43 \& 3.43
2.4 \& 3.03
2.43 \& 2． 44 \& 2． 46 \& 2． 50 \& 2.52 \& 2.53 \& ז2． 54 \& 2． 54 <br>
\hline Apparel and other textile \& 2.31 \& 2.39 \& 2.36 \& 2． 36 \& 2． 37 \& 2.37 \& 2.36 \& 2.38 \& 2.39 \& 2.41 \& 2.44 \& 2． 42 \& 2． 44 \& r 2.45
+3.55 \& r2． 26
+3.56 \& 2.48 <br>
\hline Paper and allied product \& 3.24 \& 3.44 \& 3.35 \& 3.35 \& 3． 35 \& 3.37 \& 3.40 \& 3.42 \& 3.47 \& 3.49 \& 3． 54 \& 3． 51 \& 3.53 \& ＋3．55 \& －3．56 \& 3.57 <br>
\hline Printing and publishing－ \& 3． 69 \& 3.92 \& 3． 80 \& 3.81 \& 3.84 \& 3． 85 \& 3.88 \& 3． 90 \& 3． 92 \& 3． 95 \& 4.01 \& 4.01 \& 4． 02 \& 4．05 \& 4．06 \& 4． 08 <br>
\hline Petroleum and coal product \& 3． 47 \& 3.64 \& 3． 60 \& 3． 60 \& 3． 60 \& 3． 61 \& 3． 64 \& 3.68 \& 3.71 \& 3．73 \& 3.78 \& 3.77 \& 3.79
4
4 \& 3.80
$r$ \& +3.82
+4.43 \& 3.82
4.48 <br>
\hline Rubber and plasties products， n \& 4． 00 \& 4． 27

3.20 \& \begin{tabular}{l}
4． 21 <br>
3.15 <br>
\hline

 \& 

4． 23 <br>
3.14 <br>
\hline

 \& 

4.23 <br>
3.15 <br>
\hline
\end{tabular} \& 4． 26

3.16 \& | 4.25 |
| :--- |
| 3.09 | \& 4.23

3.15 \& 4.25 \& 4.26
3.22 \& 4.32
3.26 \& 4．31
3.24 \& 4． 33
3.29 \& r 4.33
3.32 \& +4.83
+3.33 \& 4．48
3.33 <br>
\hline Leather and leather products．．．．．．．．－．－．－． \& 2． 36 \& 3．
2.49 \& 3．

2.46 \& \begin{tabular}{l}
3． <br>
2.47 <br>
\hline 2.4

 \& 

3.15 <br>
2.47 <br>
\hline
\end{tabular} \& 2.48

2.48 \& | 3． |
| :--- |
| 2． 49 | \& 2． 49 \& 3.21

2.48 \& 2．
28 \& 2.51 \& 2． 50 \& 2.51 \& － 2.54 \& r2．57 \& 2． 58 <br>
\hline Trans．，comm．，elec．，gas，etc．＊－．．．－－－．．．．－d \& 3． 63 \& 3.85 \& 3． 73 \& 3.75 \& 3.75 \& 3.75 \& 3.79 \& 3.84 \& 3.87 \& 3． 90 \& 3． 93 \& 3． 94 \& 3.95 \& 3.97 \& ᄃ4． 01 \& 4.03 <br>
\hline Wholesale and retail tra Wholesale trade \& 2． 56 \& 2.81
3.71 \& 2．65 \& 2．
3
38 \& 2． 68 \& 2.69
3.40 \& 2．70 \& 2.70
3 \& 2.71 \& 2． 72 \& 2．75 \& 2． 76 \& 2． 77 \& 2.75
3.58
3 \& +2.80
+3.56 \& 2.81
3.56 <br>

\hline Retail trade．－ \& | 3． 23 |
| :--- |
| 2.30 | \& 3.44 \& 3． 35 \& 3． 38 \& 3． 40 \& 3． 40 \& 3.41 \& 3.42 \& 3.42 \& 3.45 \& 3． 47 \& 3． 49 \& 3． 52 \& 3.52 \& ＋3．56 \& 3． 56

2.52 <br>
\hline Finance，insurance，and real estate．．．．．．．．．．．．．d \& 2.30
2.92 \& $\stackrel{2.44}{3.07}$ \& 2.38
3.02 \& 2． 304 \& $\stackrel{2.41}{3.05}$ \& 2.41

3.03 \& | 2.43 |
| :--- |
| 3.04 | \& $\stackrel{2.43}{3.04}$ \& 2． 44 \& 2.44

3.08 \& 2.48
3.09 \& 2.48
3.12 \& 2． 3.14 \& $\begin{array}{r}2.47 \\ +3.15 \\ \hline\end{array}$ \& 3.18 \& 3． 21 <br>
\hline  \& 2.63 \& 3.04
2.84 \& 3.02
2.74 \& 2． 77 \& 3.05
2.79 \& 2．79 \& 3.84

2.80 \& | 3． |
| :--- |
| 2.81 | \& 3.06

2.83 \& 3.88
2.85 \& 2． 90 \& 2.91 \& 2． 94 \& ＋2．95 \& ＋ 2.98 \& 2.99 <br>
\hline Miscellaneous hourly wages：
Construction \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& 4． 629 \& 5． 224 \& 4.891 \& 4.913 \& 4.927 \& 4.963 \& 5.048 \& 5． 168 \& 5． 396 \& 5.42 \& 5.427 \& 5． 480 \& 5． 52 \& 5.53 \& 5． 629 \& 5． 629 <br>
\hline  \& 6． 514 \& 7.314 \& 6． 903 \& 6． 912 \& 6． 921 \& 6． 963 \& 7.144 \& 7.240 \& 7.50 \& 7.553 \& 7.61 \& 7.64 \& 7.67 \& 7． 706 \& 7.828 \& 7.841 <br>
\hline Railroad wages（average，class I） \& 1.55 \& 1．64 \& 1． 67 \& \& \& 1． 66 \& \& \& 1． 66 \& \& \& 1.61 \& \& \& 1.76 \& <br>
\hline  \& ${ }^{1} 3.708$ \& \& 3.820 \& 3.874 \& 3． 801 \& 3． 819 \& 3.904 \& 3.884 \& 3.874 \& 3.935 \& \& \& \& \& \& <br>
\hline
\end{tabular}


$\mathrm{o}^{7}$ Wages as of Mar．1，1971：Common，\＄5．64；skilled，$\$ 7.8 .78$
\＄Data for 1970 are calculated on an annual basis with regard to Federal income taxes．
Instead of refecting changes as of July 1,1970 in personal exemptions and in surtax，data Instead of reflecting changes as of July 1,1970 in personal exemptions and in
reflect personal exemptions of $\$ 625$ and surtax of 2.5 percent throughout the year．

| Unless otherwis? stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | M8r. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## LABOR FORCE, EMPLOYMENT, AND EARNINGS-Continued

| HELP-WANTED ADVERTISING <br>  | - 122 | -93 | -109 | - 109 | - 104 | $\cdots 100$ | -97 | r 94 | -92 | r91 | r 87 | -78 | +80 | r 80 | r 79 | p 77 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LABOR TURNOVERA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturing establishments: Unadjusted for seasonal variation: Accession rate, total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accession rate, mo. rate per 100 employees.- | 4.7 | $p 4.0$ $p 2.8$ | 4.0 | 3. 6 | 3.7 <br> 2.6 <br> 1 | 3. 7 | 4.2 | 5.4 | 4.4 | 5.1 | 4.7 3 4 | 3.8 | 3.0 | 2.4 | ${ }^{p} 3.6$ |  |
|  | 3.7 4.9 | $p 2.8$ <br> $p$ | 2.9 <br> 4.8 | 2.5 4.3 | 2.6 4.5 | 2.6 <br> 4.8 | 2.8 4.6 | 3.9 4.4 | 2.9 5.3 | 3.1 <br> 5.6 | 3.4 6.0 | 2.7 | 1.9 4.3 | 1.4 | $\begin{array}{r}p 2.0 \\ p 4.4 \\ \hline\end{array}$ |  |
| Separation rale, | 2.7 | ${ }^{\square} 2.1$ | 2.1 | 1.9 | 1.9 | 2.1 | 2.1 | 2.1 | 2.1 | 3.0 | 3.3 | 2.1 | 1.4 | 1.2 | $p 1.5$ |  |
|  | 1.2 | ${ }^{2} 1.8$ | 1.7 | 1.6 | 1.6 | 1.7 | 1.5 | 1.5 | 2.3 | 1.7 | 1.7 | 2.2 | 2.1 | r 2.3 | $\square 2.0$ |  |
| Seasonally adjusted: <br> Accession rate, total $\qquad$ do |  |  | 4.2 | 4.3 | 3.9 | 4.0 | 4.2 | 4.0 | 4.1 | 4.1 | 3.8 | 3.6 | 3.7 | 3.8 | \$3.8 |  |
| Acew hires |  |  | 3.3 | 3.1 | 3.0 | 2.8 | 2.7 | 2.7 | 2.8 | 2.9 | 2.7 | 2.4 | 2.3 | 2.3 | ${ }_{p} 2.3$ |  |
| Separation rate, total |  |  | 5. 0 | 5.1 | 5.0 | 5.2 | 5.0 | 4.8 | 4.9 | 4. 5 | 4.4 | 5.0 | 4.8 | 4.4 | ${ }^{p} 4.6$ |  |
|  |  |  | 2.5 1.5 | 2.4 1.7 | 2.2 1.8 | $\stackrel{2.2}{2}$ | 1. 2.1 | 2.2 1.9 | 2.2 1.6 | 2.1 1.8 | 2.0 1.9 | 1.9 2.2 | 1.7 2.0 | 1.9 +1.8 | ${ }^{p} 1.8$ |  |
| Industrial disputes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Strikes and lockouts: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning in period: <br> Work stoppages. number-. | 5,700 | ${ }^{\text {p }} \mathbf{5}$, 600 | 260 | 290 | 390 | 600 | 750 | 600 | 490 | 420 | 550 | 410 | 270 | 160 |  |  |
|  | 2,481 | P 3,300 | 55 | 106 | 294 | - 429 | 309 | 212 | 192 | 135 | 539 | 159 | 72 | 449 | 222 |  |
| In effect during month: <br> Work stoppages. $\qquad$ number. <br> Workers involved <br> thous |  |  | ${ }_{233}^{420}$ | ${ }_{296}^{460}$ | 570 364 | $\begin{array}{r}810 \\ \hline\end{array}$ | 960 +580 | 840 428 | 750 354 | 700 202 | 810 655 | 650 608 | 510 469 | 370 527 | 440 |  |
| Man-days idle during period.-.-.-.-.-.-.......do....- | 42,869 | D 62,000 | 3,730 | 1,820 | 2,230 | - 5, 450 | r 7,965 | 5,040 | 4,378 | 2,800 | 7,625 | 10,056 | 6,458 | 2,438 | 2,709 |  |
| EMPLOYMENT SERVICE AND UNEMPLOY- <br> MENT INSURANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonfarm placements.........................thous.- | 5,153 | 3,845 | 326 | 295 | 328 | 352 | 339 | 374 | 333 | 330 | 345 | 304 | 289 | 230 | ${ }^{p} 257$ |  |
| Unemployment insurance programs: <br> Insured unemployment, all programs 8.... do | 1,177 |  | 1,958 | 1,988 | 1,917 | 1,885 | 1,778 | 1,696 | 1,897 | 1,855 | 1,746 | 1,889 | 2,233 | 2,632 | -3, 195 |  |
| State programs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Initial claims.........--...-.........-. do...- | 10.385 | ${ }^{p} 15,386$ | 1,529 | 1,169 | 1,078 | 1,333 | 1,010 | 1,118 | 1,502 | 1, 068 | 1,079 | 1,208 | , 1,432 | 1,837 |  |  |
| Insured une mployment, weekly avg...do.... | 1,101 | p 1,804 | 1,847 | 1,874 | 1,798 | 1.770 | 1,667 | 1,583 | 1,761 | 1,710 | 1,607 | 1,724 | 2,017 | 2,369 | D2,799 |  |
| Unadjusted. Seasonally adiusted | 2.1 | p 3.4 | 3.6 2.5 | 3.6 2.6 | 3.5 2.8 | $\begin{aligned} & 3.4 \\ & 3.2 \end{aligned}$ | $\begin{aligned} & 3.2 \\ & 3.6 \end{aligned}$ | $\begin{aligned} & 3.0 \\ & 3.7 \end{aligned}$ | 3.3 3.6 | 3.2 3.7 | $\begin{aligned} & 3.0 \\ & 4.0 \end{aligned}$ | ${ }_{4}^{3.2}$ | 3.7 4.4 | 4.4 4.0 | 5.3 3.7 |  |
|  | 923 | p 1,513 | 1,459 | + 2.6 | 2.8 1,581 | 1,533 | 1,462 | 1,382 | 1,414 | 1,500 | 1,375 | 1,377 | r 1,553 | ${ }_{896}$ |  |  |
| Benefits paid_....-.....................-mil. \$-- | 2, 127.9 | -3,848. 5 | 299.4 | 310.8 | 331.1 | 320.2 | 292.9 | 291.7 | 314.2 | 311. 4 | 300.2 | 304.2 | - 342.1 | - 460.6 |  |  |
| Federal employees, insured unemployment, weekly average...........................-- thous. | 20 | p 30 | 28 | 30 | 29 | 27 | 26 | 27 | 31 | 33 | 32 | 33 | 35 | 36 | 37 |  |
| Veterans' program (UCX): | 333 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insured unemployment, weekly avg...-do...-- | 33 37 | $\begin{array}{r}\square \\ > \\ \hline\end{array} 107$ | 61 | ${ }_{66}^{38}$ | 49 | 70 | 78 | $\stackrel{47}{73}$ | ${ }_{84}^{51}$ | 49 89 | 881 | 49 83 | 51 97 | ${ }_{113}^{59}$ | 127 |  |
| Beneficiaries, weekly average...........-do. |  | - 75 |  |  |  | 67 | 67 | 69 | 77 | 87 | 81 | 75 | 86 | 107 |  |  |
|  | 87.0 |  | 12.0 | 12.0 | 14.2 | 14.6 | 14.0 | 15.3 | 18.0 | 18.6 | 18.3 | 17.3 | 19.1 | 26.1 |  |  |
| Railroad program: | 100 | 128 |  |  |  | 8 |  | 12 | 21 |  |  | 16 | 8 | 9 | 14 |  |
| Insured unemployment, weekly avg..-do-... | 17 | 18 | 20 | 18 | 19 | 16 | 15 | 11 | 15 | 17 | 18 | 22 | 20 | 20 | 31 |  |
|  | 37.0 | 38.7 | 4.1 | 3.4 | 3.7 | 3.6 | 2.4 | 2.3 | 2.0 | 3.0 | 2.9 | 3.5 | 3.7 | 4.2 | 4.7 |  |

FINANCE

${ }^{r}$ Revised. ${ }^{p}$ Preliminary. $\ddagger$ Revised (back to 1960) to incorporate new seasonal factors; see note " $\ddagger$ ", p. S-15, Oct. 1969 SURyEY for data through May 1968 (revisions for June and July 1968, 197 and 204). $\triangle \triangle$ See note "F"'p. S-14.
§Beginning Jan. 1970, data include claims filed under extended duration provisions of
regular State laws.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | End of year |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

FINANCE-Continued


## Revised.

A verage for Dec. 2 Beginning June 1969, data are revised to include all bank-premises ubsidiaries, and other significant majority-owned domestic subsidiaries; also, loans and nvestments are now reported gross. For complete details see the Aug. 1969 Federal Reserve
${ }^{2}$ Revisions A verage for year. ${ }^{4}$ Daily average.
$\ddagger$ Revisions for Jan. 1969 are shown in the Mar. 1970 issue of Federal Reserve Bulletin. commercial bank and U.S. Government, less cash items in process of collection; for loans,

[^18]| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

FINANCE—Continued

| CONSUMER CREDIT-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninstallment credit, total. mil \$. | 24,300 | 25,641 | 23,672 | 23, 185 | 23,036 | 23, 298 | 23, 640 | 23, 843 | 23, 790 | 23,795 | 23,765 | 23,907 | 24, 125 | 25,641 | 24,976 |  |
| Single-payment loans, total..................do... | 9,096 | 9,484 | 9,092 | 9,074 | 9,054 | 9.102 | 9,159 | 9,239 | 9,254 | 9,294 | 9,316 | 9,313 | 9,345 | 9,484 | 9,480 |  |
| Commercial banks ---....-.-......-- do | 7,900 | 8,205 1279 | 7,887 <br> 7 | ${ }^{7} 1,857$ | 7,843 | 7,892 1210 | 7, 7234 | 8,005 1,234 | 8,005 1,249 | 8,041 1,253 | 8, ${ }^{8,062}$ | 8,059 $\mathbf{1}, 254$ | ${ }_{\mathbf{1}}^{\mathbf{8}, 071}$ | 8,205 1,279 | 8,196 1,284 |  |
| Other fuanc |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge accounts, total...................-do | 8,234 | 8,850 | 7,539 | 6,789 | 6,645 | ${ }^{6,900}$ | 7, 273 | 7,473 | 7,509 | 7,508 | 7,489 | ${ }^{7}, 665$ | 7,757 | 8,850 | 8,094 |  |
| Retail out | 6, 650 | 6,932 | 5,932 | 5,210 | 5,062 | 5,289 | 5,633 <br> 1640 | 5,765 | 5,727 | 5, ${ }^{5} \mathbf{6} \mathbf{6} 84$ | 5,617 | 5,797 | 5,884 | ${ }^{6} 1938$ | 8,144 <br> 1 <br> 1 |  |
| Credit car | 1,584 6,970 | 1,918 7 7 | 1,607 7,041 | 1,579 7,322 | $\xrightarrow{1,583}$ | $\xrightarrow{1,611}$ | 1,640 7,208 | 1,708 7,131 | 1,782 7,027 | 6,993 | 1,872 6,960 | 1,859 6,938 | 1,873 | 7, 1,978 | 1,950 7,402 |  |
| Iustallment credit extended and repald: Unadjusted: <br> Extended, total |  | 104, 130 | 7,490 | 7,106 | 8,243 | 8,773 | 8,857 | 9,534 | 9,497 | 8,915 | 8,580 | 8,670 | 8,271 | 10,194 | 7,545 |  |
|  | 32, 354 | 29, 831 | 2,130 | 2,214 | 2,584 | 2,776 | 2,696 | 3,023 | 2,952 | 2,540 | 2,402 | 2,463 | 2,006 | 2,045 | 1,997 |  |
| Other consumer goods pap | 33, 779 | 36,781 | 2,663 | 2,275 | ${ }_{2}^{2,725}$ | 2,792 | 3,008 | 3,019 | 3, 141 | ${ }^{3,152}$ | 3,097 | 3,200 | ${ }^{3,147}$ | 4,562 | 2,868 |  |
| All other.......... | 37, 455 | 37,518 | 2,697 | 2,617 | 2,934 | 3,205 | 3,153 | 3,492 | 3,404 | 3,223 | 3,081 | 3,007 | 3,118 | 3,587 | 2,680 |  |
|  | 94,609 | 101, 138 | 8,257 | 7,616 | 8,473 | 8,331 8600 | 8,255 8,505 | 8,541 2,669 | 8,894 2 2 | 8,357 2,550 | 8, 298 2,572 | 8, 8,853 2,683 | 8,440 2,513 | - $\begin{aligned} & \text { 8, } 823 \\ & 2,566\end{aligned}$ | 8,605 <br> 2,483 |  |
| Automobile pape | 29, 80 | 30,943 34,441 | 2,441 2,926 | 2, ${ }_{2,634}$ | 2,615 2,898 | 2,600 2,756 | 2,505 2,803 | 8,669 2,771 | 2, 843 2,906 3 | 2,350 2,889 | - 2,572 | - $\begin{aligned} & \text { 2,883 } \\ & 3,103\end{aligned}$ | $\stackrel{2}{2,513}$ | 2, 2661 2,991 | - ${ }^{2,483}$ |  |
| All other..-. | 34, 358 | 35,754 | 2,890 | 2,596 | 2,960 | 2,975 | 2,947 | 3,101 | 3,145 | 2,918 | 2,883 | 3,067 | 3,006 | 3,266 | 2,880 |  |
| Seasonally adjusted: |  |  |  |  |  |  |  |  |  |  |  | 8,580 | 8,414 | 8, 536 | 8,916 |  |
|  |  |  | $\stackrel{8}{8,479}$ | $\xrightarrow{8,635}$ | $\stackrel{\text { 8, }}{2,492}$ | 8,491 2,571 | 2,595 | ${ }_{2}^{2,587}$ | 2, ${ }^{\text {2, } 685}$ | $\stackrel{8}{2,537}$ | 2,621 | 2,349 | 2,127 | 2,170 | 2,461 |  |
| Other consumer |  |  | 2,925 | 3,018 | 2,922 | $\stackrel{2}{2} 843$ | 3,183 | 2,925 | 3,124 | 3,168 | 3,071 | 3,113 | $\stackrel{3}{3,174}$ | $\stackrel{3}{3,085}$ | ${ }_{3,203}^{3,252}$ |  |
| All other. |  |  | 3,117 | 3, 071 | 2,974 | 3,077 | 3,226 | 3,171 | 3,256 | 3,104 | 3,157 | 3,118 |  |  | 3,203 |  |
| Repaid, total...-...........................- do |  |  | 8.141 | 8,207 | 8, 194 | 8.195 | 8,589 | 8,242 | 8, 622 | 8,577 | 8,490 | 8, 652 | 8,716 2,577 | 8,515 2,618 | 8,829 2,623 |  |
| Antomobile pa |  |  | 2,469 | 2, 550 | 2,501 | $\stackrel{2}{2,527}$ | $\stackrel{2,600}{ }$ | $\begin{array}{r}2,573 \\ 2 \\ \hline 750 \\ \hline\end{array}$ | $\stackrel{2,752}{2}$ | ${ }^{2,632}$ | ${ }_{2}^{2,599}$ | 3, ${ }^{\text {2, }}$, 036 | 3,082 | 2,945 | 3,145 |  |
| Other consumer goods paper-.-.-.-.................................................. |  |  | 2,950 | $\stackrel{\text { 2, }}{2,861}$ | $\stackrel{2}{2,791}$ | 2,939 | $\xrightarrow{2,101}$ | 2,919 | 2,996 | 2,978 | 2,978 | 3,076 | 3, 057 | 2,952 | 3,061 |  |
| FEDERAL GOVERNMENT FINANCE <br> Budget receipts, expenditures, and net lending: $\ddagger$ Expenditure account: |  |  |  |  |  |  |  |  |  |  |  |  | 14, 134 | 15,429 | 15,773 |  |
|  | ${ }_{1}^{1883,982}$ |  | 16, 1658 | 14,938 | 16.294 | 17,844 | 16,333 | 15,367 | 14,871 | 17,429 | 17, 329 | 17,490 | r 16, 616 | 15, 876 | 16, 870 |  |
| Expend. acet. surplus or deficit $(-)$ | 14,712 | ${ }_{1} 1-710$ | -261 | ${ }_{-61}$ | -3, 175 | 4, 186 | $-2,351$ | 7,690 | -6, 735 | -2, 257 | 1,396 | -5,997 | -2, 482 | -447 | 1,097 |  |
| Loan account: <br> Net lending. | 1-1,476 | t $-2,128$ | 164 | 104 | 254 | -200 | 108 | -480 | 17 | -66 | -114 | -150 | -112 | 26 | -245 |  |
| Budget surplus or deficit (-)...............do. | 13,236 | $1-2,845$ | -97 | 43 | -3,429 | 3, 986 | -2,459 | 7,210 | -6,718 | -2,323 | 1,281 | $-6,147$ | -2,594 | -121 | -1,341 |  |
| Budget financing, total $\ddagger$ - | 1-3,236 | 12,845 | 97 | -43 | 3,429 | -3,986 | 2,459 | -7,210 | 6,718 | 2,323 | -1,281 | 6.147 | 2,594 3 3 | ${ }_{3}^{121}$ | 1,341 |  |
| Borrowing from the public..................... Reduction in cash balances | 1-11,146 | ${ }^{1} 5,397$ | -194 | -139 | $\stackrel{2,314}{1,115}$ | -4,691 | 1,452 | -3,156 | 5, 929 | 2,716 -393 | $-1,347$ 66 | $\stackrel{2,581}{3,586}$ | - | -2,903 | 681 |  |
| Reduction in cash balances................do | 17,910 | $1-2,552$ | 291 | 96 | 1,115 |  |  | -4,054 |  |  |  |  |  |  |  |  |
| Gross amount of debt outstanding $\ddagger$. Held by the public. | [ $\begin{array}{r}17,019 \\ 12679,483\end{array}$ | ( $\begin{aligned} & 1 \\ & 12824,603 \\ & 12888\end{aligned}$ | $\left[\begin{array}{l} 380,502 \\ 289,100 \\ 20 \end{array}\right.$ | $\begin{aligned} & 380,988 \\ & 288,981 \end{aligned}$ | $\begin{aligned} & 384,169 \\ & 291,275 \end{aligned}$ | $\begin{array}{r} 379,316 \\ -286,584 \end{array}$ | $\begin{aligned} & 382,92 \\ & 288,036 \\ & 28 \end{aligned}$ | $\begin{gathered} 382,603 \\ 284,880 \end{gathered}$ | $\begin{aligned} & 388,214 \\ & 290,877 \end{aligned}$ | $\begin{aligned} & 392,59,55 \\ & 293,593 \end{aligned}$ | $\begin{aligned} & 390,335,35 \\ & 24,246 \end{aligned}$ | $\begin{aligned} & 391,840 \\ & 294,808 \end{aligned}$ | $\begin{aligned} & 395,274 \\ & 298,113 \end{aligned}$ | $\begin{array}{r} 400,825 \\ 301,138 \end{array}$ | $\begin{aligned} & 401,020 \\ & 301,798 \end{aligned}$ |  |
| Budget receipts by source and outlays by agency:t Receipts (net), total |  |  |  |  |  |  |  |  |  |  |  |  | 14, 134 | 15,429 | 15,773 |  |
| Receipts (net), total ........-...........mil. \$ Individual income taxes (net) | 1187,784 187,249 | 1193,743 190,412 | 10,660 | 14,938 | $\underset{3,419}{13,119}$ | 10, 201 | 13,982 5,258 | $\stackrel{22,561}{9,353}$ | 12,609 6,281 | 15, 712 | 18,725 9,449 | 6, 110 | 7,181 | 6,209 | 10,579 |  |
| Corporation income taxes (net)----1.- | 1 36,678 | ${ }^{1} 32,829$ | 1,127 | 645 | 4,239 | 4,578 | 714 | 7,329 | 838 | 484 | 4, 278 | 669 | 524 | 4,484 | 526 |  |
| Social insurance taxes and contributions | 139,918 | 145,298 | 2,674 | 5,408 | 3,436 | 4,419 | 5,851 | 3,769 | 3,184 | 5,330 |  | $\begin{array}{r}2,697 \\ \hline 2018\end{array}$ | $\begin{array}{r}4,108 \\ 2 \\ \hline\end{array}$ | 2,545 | 2,720 1,949 |  |
| Other.........................................................- | 123,940 | 125, 203 | 1,837 | 1,919 | 2,025 | 2,332 | 2,159 | 2, 109 | 2,306 | 2,138 | 2,036 | 2,018 | 2,322 | 1,717 | 1,949 |  |
| Expenditures and net lending, total 9 ...... do | 1184,548 18,330 | 1 <br> 196,588 <br> 18,307 <br> 177 | 16, 731 |  | 16, 548 |  | 16, 424 | -15, 381 | $\xrightarrow{\text { r }} 19,327$ | 17,495 | 17,443 | $\begin{array}{r} 17,640 \\ 1.157 \end{array}$ | $\begin{aligned} & 16,728 \\ & \hline 695 \end{aligned}$ | $15,550$ | 17, 115 |  |
| Agriculture Department ${ }_{\text {Defense }}^{\text {Department, military }}$.............. do do | $\begin{array}{r} 18,330 \\ 177,872 \end{array}$ | $\begin{array}{r} 18,307 \\ 177,150 \end{array}$ | 6, 6,419 | - $\begin{array}{r}\text { 5,933 }\end{array}$ | 6,377 | 630 6,531 | $\begin{array}{r}\text { 6, } \\ \mathbf{3 1 8 5} \\ \hline\end{array}$ | 6, 634 | 2,649 | 6,059 | 6, ${ }^{\text {3 }} 160$ | 6,140 | 5,851 | 6,521 | 5,777 |  |
| Health, Education, and Welfare Department |  |  | 4,261 | 4,120 | 4,387 | 5,485 | 4,809 |  | 4,630 |  |  | 4,896 | 4,766 | 5, 046 | 4,970 |  |
| Treasury Department....................do | 1 16,924 | 1 19,510 | 1,650 | 1,710 | 1,811 | 1,731 | 1,683 | 1,776 | 1,670 | 1,851 | 1,818 | 1,264 | 1,854 | 1,699 | , 785 |  |
| National Aeronautics and Space Adm...-do | 14,247 | ${ }^{1} 3,749$ | 291 | 299 | 325 | 332 | 285 | 378 | 268 | 282 | 282 | ${ }_{765}$ | ${ }_{827}^{266}$ | 318 806 | 262 |  |
| Receipts and expenditures (national income and product accounts basis), qtrly. totals seas. adjat annual rates: | 17,669 | 18,653 | 726 | 717 | 798 | 748 | 803 | 728 | 730 | 764 | 719 | 7 |  |  |  |  |
| Federal Government receipts, total.....bil. $\$ .$. Personal tax and nontax receipts.......do... | 200.6 | 194.9 |  |  | 195.9 |  |  | ${ }_{93}^{196.7}$ |  |  | 194.9 89.4 |  |  | 192.2 90.3 |  |  |
| Personal tax and nontax receipts........... do Corporate profit tax accruals.................... do | 95.9 39.2 | 91.6 34.5 |  |  | 93.4 <br> 34.8 <br>  |  |  | 93.5 34.9 |  |  | 89.4 35 |  |  | 32.5 |  |  |
| Indrect business tax and nontax aceruals do | 19.1 | 19.6 |  |  | 19.3 |  |  | 19.4 |  |  | 20.1 |  |  | 19.6 |  |  |
| Contributions for social insurance ........do | 46.5 | 49.3 |  |  | 48.4 |  |  | 48.9 |  |  | 49.7 |  |  | . 9 |  |  |
| Federal Government expenditures, total...do | 191.3 | 206.3 |  |  | 197.7 |  |  | 210.9 |  |  | 206.7 |  |  | 209.9 |  |  |
| Purchases of goods and services.......... do National defense | 101.3 | 99.7 |  |  | 102.3 |  |  | 99.7 |  |  | 98.6 |  |  | 98.2 |  |  |
| National defense.......................- do Transfer payments................ | 78.8 | 76.6 |  |  | 79.3 |  |  | 76.8 |  |  | 75.8 |  |  | 74.6 65 |  |  |
| Transfer payments.-........-.......-. do | 52.1 | 62.0 |  |  | 55.3 |  |  | 64.4 |  |  | $\begin{array}{r}62.9 \\ 24 \\ \hline\end{array}$ |  |  | 25.6 |  |  |
| Grants-in-aid to State and local govts...- do Net interest peid................. | 20.2 | 24.5 |  |  | 23.0 |  |  | 14.3 |  |  | 24.4 |  |  | 14.7 |  |  |
| Subsidies less current surplus of government enterprises. | 4.6 | 14.5 5.6 |  |  | 14.3 |  |  | 5.3 |  |  | 5.6 |  |  | 6.0 |  |  |
| Less: Wage aceruals less disbursements...do. |  |  |  |  | 2.5 |  |  | -2.1 |  |  | -. 4 |  |  | . 0 |  |  |
| Surplus or deficit ( - ).......................do. | 9.3 | -11.4 |  |  | -1.7 |  |  | -14.2 |  |  | -11.8 |  |  | -17.6 |  |  |
| LIFE INSURANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institute of Iife Insurance: <br> Assets, total, all U.S. life insurance cos. $\ddagger \ldots$...bil. $\$$ |  |  |  |  |  |  |  | 199.68 | 201.00 | 201. 92 | 203.15 | 203.92 | 205. 06 | 206. 19 |  |  |
| Government securities*...................do |  |  | ${ }^{2} 10.96$ | 10.98 | 10.94 | 10.83 | 10.90 | 10.79 | 11.07 | 11.09 | 11. 00 | 11.03 | ${ }^{11.05}$ | ${ }_{88}^{10.97}$ |  |  |
| Corporate securities* |  |  | ${ }^{2} 88.76$ | ${ }^{85} 50$ | 85.34 | 85. 10 | 84.63 | 84. 66 | 85.40 73.35 | 85. 84 | 86. 68 73.54 | 87.10 73.73 | 87.76 73.85 | ${ }_{74.34}^{88.18}$ |  |  |
|  |  |  | - $\begin{aligned} & 272.34 \\ & 266.62\end{aligned}$ | 72.53 66.84 | 72.62 66.94 | 72.79 67.12 | 72.98 67.32 | 73.16 67.50 | 73.35 67.69 | 67.77 | 67.98 | 68.06 | 68.19 | 68.69 |  |  |
| Real estate................................ ${ }^{\text {do }}$ |  |  | 25.92 | 5.98 | 5.99 | 6.03 | 6.06 | 6.10 | 6.11 | 6. 16 | 6. 20 | 6. 26 | 6.31 | 6.36 |  |  |
| Policy loans and |  |  | ${ }^{2} 14.06$ | 14.30 | 14. 54 | 14.76 | 14.95 | 15.18 | 15. 35 | 15. 52 | 15. 67 | 15.81 | 15.92 | 16. 02 |  |  |
| Casher assets |  |  | 21.24 28 | 1.20 | 1.40 | -1.26 | ${ }_{8}^{1.22}$ | 1.41 8.38 | 1.29 8.38 | 1.37 8.51 | 1.38 8.68 | 1.70 | 1.47 | 8.72 |  |  |

Revised. ${ }^{p}$ Preliminary.
Data shown in 1966 and 1970 annual columns are for fiscal years ending June 30 of the respective years; they include revisicns net distributed to months. ${ }_{2}$ Annual data for

1968 and monthly data beginning 1970 are annual statement values.
$\ddagger$ Revisions for July
1969 1067-Apr. 1969 for budget receipts and expenditures and for Jan.-Mar. 969 tor assets of all U.S. life insurance cos. will be shown later.
o Includes data for items not shown separately.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{17}{|c|}{FINANCE-Continued} \\
\hline \multicolumn{17}{|l|}{LIFE INSURANCE-Continued} \\
\hline \multicolumn{17}{|l|}{\multirow[t]{2}{*}{}} \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline  \& 6, 758.1 \& \& 556.1 \& 1, 588.9 \& 633.7 \& 1, 608.6 \& +557.3 \& -613.4 \& 575.3 \& 1, 549.5 \& 567.9 \& 565.6 \& 519.1 \& \& \& \\
\hline Matured endowments..........-.-.-.-.-.-.-.-. do. \& 952.6 \& \& 85.3 \& 82.2 \& 93.5 \& 85.7 \& 81.0 \& 84.3 \& 75.4 \& 72.4 \& 77.0 \& 81.4 \& 78.5 \& \& \& \\
\hline  \& 204.7 \& \& 19.6 \& 17.1 \& 21.3 \& 19.9 \& 18.1 \& 21.1 \& 19.1 \& 18.2 \& 21.6 \& 18.8 \& 20.5 \& \& \& \\
\hline  \& 1, 558.6 \& \& 165.1 \& 140.0 \& 151.3 \& 153.1 \& 141.4 \& 141.2 \& 149.0 \& 149.4 \& 146. 1 \& 148.7 \& 149.7 \& \& \& \\
\hline  \& 2, 721.6
\(3,328.9\) \& \& 225.7 \& \({ }_{248}^{230.9}\) \& 260.9 \& 254.0 \& 245.2 \& 256.2 \& 243.2 \& 223.4 \& 235.8 \& 231.5 \& 216. 9 \& \& \& \\
\hline Policy dividends.......-......-.-.-.-.-.-. do..-. \& 3,328.9 \& \& 233.4 \& 248.7 \& 287.3 \& 266.3 \& 249.4 \& 289.4 \& 239.6 \& 288.2 \& 299.7 \& 283.9 \& 246.5 \& \& \& \\
\hline \multicolumn{17}{|l|}{Life Insurance Agency Management Association: Insurance written (new paid-for insurance): \(\ddagger\)} \\
\hline \& 157,525 \& 193, 833 \& 11,525 \& 12,621 \& 14,099 \& 15,309 \& 13,542 \& 15, 020 \& 14,285 \& 230, 821 \& 13,731 \& 13,834 \& 14,500 \& 21,542 \& \& \\
\hline Crdinary (incl. mass-marketed ord.) ... do . \& 111,863 \& 120, 134 \& 8,386 \& 9, 082 \& 10,310 \& 10,292 \& 9,898 \& 10,549 \& 9,920 \& 9,473 \& 9,472 \& 10,377 \& 10,280 \& 12, 095 \& \& \\
\hline troup- \& 39,237 \& 2 64, 256 \& 2, 703 \& 3, 017 \& 3,198 \& 4,462 \& 3,040 \& 3,930 \& 3,814 \& 220,826 \& 3,714 \& 2,885 \& 3,704 \& 8,963 \& \& \\
\hline  \& 6, 425 \& 6,439 \& 436 \& 522 \& 591 \& 555 \& 604 \& 541 \& 551 \& 522 \& 545 \& 572 \& 516 \& 484 \& \& \\
\hline \multicolumn{17}{|l|}{} \\
\hline Total life insurance premiums---..-....do-
Ordinary (incl. mass-marketed ord.) \& 18,933
13,142 \& 19,940
14,912 \& 1,524 \& 1,578
1,191 \& 1,690 \& 1,642
1,248 \& 1,581 \& \(\mathbf{1 , 6 5 9}\)
\(\mathbf{1 , 2 3 7}\) \& 1,707 \& 1,607
1,202 \& 1,475
1,154 \& 1,708
1,308 \& 1,596
1,198 \& 2,082
1,457 \& \& \\
\hline Group...........-.-..............--- do \& 3,492 \& 14,753 \& 1, 238 \& 1, 297 \& 1, 336 \& 1, 301 \& - 273 \& \(\begin{array}{r}1,230 \\ \hline 30\end{array}\) \& \(\begin{array}{r}1+264 \\ \\ \\ \\ \\ \hline\end{array}\) \& 1, 307 \& 1, 321 \& +305 \& 1,198
304 \& - 392 \& \& \\
\hline  \& 1,299 \& 1,275 \& 104 \& 90 \& 97 \& 93 \& 94 \& 92 \& 94 \& 97 \& 91 \& 95 \& 95 \& 234 \& \& \\
\hline \multicolumn{17}{|l|}{MONETARY STATISTICS} \\
\hline \multicolumn{17}{|l|}{Gold and silver:} \\
\hline Monetary stock, U.S. (end of period) ..-mil. \$ \& 10,367 \& 10,732 \& 11,367 \& 11,367 \& 11,367 \& 11,367 \& 11,367 \& 11,367 \& 11,367 \& 11,367 \& 11, 117 \& 11,117 \& 11,117 \& 10,732 \& 10,732 \& 10,732 \\
\hline Net release from earmark§...........-.-.-do.-. \& 10,755 \& -615 \& 1, 20 \& 11, 23 \& 11,367 \& 1, -2 \& 11,363 \& 11, -1 \& - 23 \& -66 \& -328 \& 11, -6 \& -11, \& - \& -32 \& 10,732 \\
\hline  \& 12, 287 \& 37,789 \& 159 \& 278 \& 293 \& 272 \& 24,068 \& 159 \& 239 \& 449 \& 330 \& 253 \& 618 \& 10,671 \& 15, 473 \& \\
\hline  \& 236,905 \& 237,464 \& 12,487 \& 9,772 \& 17,659 \& 13,865 \& 12, 398 \& 11, 602 \& 29,516 \& 11,531 \& 27, 115 \& 14, 536 \& 62, 760 \& 14, 223 \& 10,411 \& \\
\hline \multicolumn{17}{|l|}{\(\begin{aligned} \& \text { Production, world total_-.............-mil. \$.. } \ldots \\ \& \text { South }\end{aligned}\)} \\
\hline  \& 1,090.7 \& \& 102.5 \& 88.4 \& 94.3 \& 92.8 \& 94.5 \& 96.6 \& 95.2 \& 96.3 \& \& 96.6 \& \& \& \& \\
\hline \begin{tabular}{l}
Canada \(\qquad\)
\(\qquad\)
\(\qquad\) do \\
United States \(\qquad\) do.
\end{tabular} \& 85.2 \& 81.8 \& 7.5 \& 6.5 \& 7.1 \& 6. 6 \& 7.0 \& 7.2 \& 6. 8 \& 6.3 \& 6.6 \& 6.9 \& 6.5 \& 6. 8 \& \& \\
\hline Silver: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline  \& \({ }^{1} 156,720\) \& 27,613 \& 8,578 \& 10,381 \& 5,782 \& 3,414 \& 4,423 \& 1,815 \& 1,268 \& 2, 870 \& 1,888 \& 1, 079 \& 1,277 \& 5, 890 \& 4,218 \& \\
\hline Imports \& 180,061 \& 64, 957 \& 5,936 \& 5,629 \& 7,587 \& 8,004 \& 4,298 \& 4,592 \& 3,741 \& 6,676 \& 5,301 \& 4,419 \& 3, 763 \& 4,876 \& 5,267 \& \\
\hline Price at New York \(\qquad\) dol. per fine oz.. Production: \& 1.791 \& 1.771 \& 1.876 \& 1.896 \& 1. 888 \& 1.853 \& 1.670 \& 1. 639 \& 1. 687 \& 1. 798 \& 1. 802 \& 1. 746 \& 1.760 \& 1. 635 \& 1.640 \& 1.600 \\
\hline  \& 41,926 \& \& 3,797 \& 3,507 \& 3,616 \& 3,503 \& 3,497 \& 2, 983 \& 3,513 \& \& \& \& \& \& \& \\
\hline  \& 42,904 \& \& \& \& \& 3, 503 \& 3,497 \& \& 3,513 \& \& \& \& \& \& \& \\
\hline  \& 41, 552 \& 47,483 \& 3,369 \& 4,081 \& 3,842 \& 4,893 \& 4, 457 \& 4,171 \& 4,422 \& 3, 164 \& 3,380 \& 3,707 \& 4,262 \& 3,735 \& \& \\
\hline Currency in circulation (end of period) .......bil. \$-. \& 54.0 \& 57.1 \& 51.9 \& 52.0 \& 52.7 \& 53.0 \& 53.7 \& 54.4 \& 54.5 \& 54.7 \& 54.8 \& 55.0 \& 56.4 \& 57.1 \& 55.3 \& \\
\hline \multicolumn{17}{|l|}{Money supply and related data (avg. of daily fig.): \(\oplus\) Unadjusted for seasonal variation:} \\
\hline  \& 201.5 \& 210.0 \& 211.4 \& 202.8 \& 204.7 \& 209.3 \& 205.3 \& 207.8 \& 209.0 \& 208.7 \& 211.4 \& 213.0 \& 215.3 \& 221.1 \& 221.3 \& 215. 6 \\
\hline Currency outside banks......-......-.... do \& 44.8 \& 47.7 \& 46.1 \& 45.9 \& 46.3 \& 46.6 \& 47.3 \& 47.7 \& 48.3 \& 48.3 \& 48.2 \& 48. 5 \& 49.2 \& 50.0 \& 49. 1 \& 49.1 \\
\hline  \& 157.0 \& 162.3 \& 165.4 \& 156.8 \& 158.4 \& 162.6 \& 158.0 \& 160.1 \& 160.7 \& 160.4 \& 163.1 \& 164.5 \& 166. 1 \& 171.1 \& - 172.1 \& 166.4 \\
\hline Time deposits adjusted9...-.....-...... do..... \& 198.8
5.6 \& 208.4 \& 192.7
4.8 \& 193.0
7.1 \& 195.9 \& 199.3 \& 201.1 \& 202.3
6.5 \& 208. 1 \& 214.0 \& 218.4 \& 222.5 \& 224.6 \& 228.7 \& 234.5 \& 240.3
8.3 \\
\hline \multicolumn{17}{|l|}{Adjusted for seasonal variation:} \\
\hline Total money supply \(\qquad\) \& \& \& 205. 2 \& 204.5 \& 206. 6 \& 208.3 \& 209.2 \& 209.6 \& \& 211.4 \& 212.8 \& 213.0 \& 213.5 \& 214.6 \& \& \\
\hline Currency outside banks.................... do. \& \& \& 46.2
159.0
19 \& \(\begin{array}{r}46.4 \\ 158.1 \\ \hline\end{array}\) \& \(\begin{array}{r}46.7 \\ 159 \\ \hline\end{array}\) \& 47.1
161.2 \& 47.7 \& 47.8
161.9 \& 48. 1 \& 48.2 \& 48.2 \& 48.5 \& 48.7 \& 49.0
105 \& 49.2 \& 49.6 \\
\hline  \& \& \& 159.0
193.3 \& 158.1
193.5 \& 159.8
195.3 \& 161.2
198.5 \& 161.6
200.3 \& 161.9
202.2 \& 162.5
208.2 \& 163.7
213.2 \& \begin{tabular}{|l|l|}
164.6 \\
218.5 \\
\hline 18
\end{tabular} \& 164.5
222.2 \& 164.8
225.0 \& 165.7
230.3 \& r
165.5
235.3 \& 167.8
240.9 \\
\hline \multicolumn{17}{|l|}{Turnover of demand deposits except interbank and U.S. Govt., annual rates, seas. adjusted:} \\
\hline \begin{tabular}{l}
Total (233 SMSA's) \(\odot\). ratio of debits to deposits. . \\
New York SMSA.................................
\end{tabular} \& \& \& \(\begin{array}{r}69.3 \\ 139.9 \\ \hline\end{array}\) \& 72.3
148.8 \& 70.6
145.7 \& 72.8
149.7 \& 73.5
150.6 \& 73.2
149.3 \& 73.2
145.3 \& 75.7
162.8 \& 75.4
161.0 \& 78.2
175.9 \& 75.7
168.5 \& 77.0
170.6 \& 76.4
168.3 \& \\
\hline  \& \& \& 139.9
50.5
78 \& \(\begin{array}{r}148.8 \\ 51.9 \\ \hline\end{array}\) \& 145.7
50.2 \& 149.7
52.2 \& 150.6
53.3 \& 149.3
52.8

1 \& 145.3
53.7 \& $\begin{array}{r}162.8 \\ 52.5 \\ \hline\end{array}$ \& 161.0
53.0 \& $\begin{array}{r}175.9 \\ 53.5 \\ \hline\end{array}$ \& 168.5
51.7 \& $\begin{array}{r}170.6 \\ +52.4 \\ \hline\end{array}$ \& 168.3
52.8
79 \& <br>
\hline 6 other leading SMSA'sor'-..---...-- do. \& \& \& 71.6 \& 74.2 \& 72.2 \& 75.8 \& 78.4 \& 77.5 \& 79.4 \& 77.9 \& 3.9
78.9 \& 78.4 \& 75.8 \& - 76.7 \& 77.3 \& <br>
\hline 226 other SMSA's.---..................-.-. ${ }^{\text {do. }}$ \& \& \& 41.8 \& 42.8 \& 41.3 \& 42.6 \& 43.1 \& 42.8 \& 43.3 \& 42.2 \& 42.9 \& 43.4 \& 41.9 \& r 42.6 \& 42.9 \& <br>
\hline \multicolumn{17}{|l|}{PROFITS AND DIVIDENDS (QTRLY.)} <br>
\hline \multicolumn{17}{|l|}{\multirow[t]{2}{*}{}} <br>
\hline \& 33,248
2
282 \& \& \& ....- \& 6,894
873 \& \& \& 7,966 \& \& \& 6,973 \& \& \& \& \& <br>

\hline | Food and kindred products. |
| :--- |
| Textile mill products $\qquad$ do. do | \& 2,382

621 \& \& \& \& 573
109 \& \& \& 611
96 \& \& \& 701
110 \& \& \& \& \& <br>
\hline Lumber and wood products (except furniture) \& 621 \& \& \& \& 109
65 \& \& \& 96 \& \& \& 110
93 \& \& \& \& \& <br>
\hline Paper and allied products ....-.-.........do..-- \& 987 \& \& \& \& 212 \& \& \& 210 \& \& \& ${ }_{161}^{93}$ \& \& \& \& \& <br>
\hline Chemicals and allied products...----.-.- do \& 3, 591 \& \& \& \& 873 \& \& \& 913 \& \& \& 849 \& \& \& \& \& <br>
\hline Petroleum refining-...-.-.-.------.-.- do. \& 5,884 \& \& \& \& 1,388 \& \& \& 1, 435 \& \& \& 1,437 \& \& \& \& \& <br>
\hline Stone, clay, and glass products......-.-.-. do...--
Primary nonferrous metal \& -822 \& \& \& \& $\begin{array}{r}34 \\ 381 \\ \hline\end{array}$ \& \& \& - 211 \& \& \& 225 \& \& \& \& \& <br>
\hline Primary nonferrous metal.--...............d. do...- \& 1,414 \& \& \& \& $\stackrel{313}{281}$ \& \& \& 2102 \& \& \& 154 \& \& \& \& \& <br>
\hline Fabricated metal products (except ordnance, machinery, and transport. equip.) .... mil. \$. \& 1,221 \& \& \& \& 213 \& \& \& 215 \& \& \& 154 \& \& \& \& \& <br>
\hline Machinery (except electrical) ........- do-... \& 3, 138 \& \& \& \& 648 \& \& \& 763 \& \& \& 657 \& \& \& \& \& <br>
\hline Elec. machinery, equip., and supplies...-do--..- \& 2,594 \& \& \& \& 477 \& \& \& 640 \& \& \& 556 \& \& \& \& \& <br>
\hline Transportation equipment (except motor vehicles, etc.) ---.-.-............................ \& 945 \& \& \& \& 165 \& \& \& 175 \& \& \& 138 \& \& \& \& \& <br>
\hline  \& 2,845 \& \& \& \& 526 \& \& \& 739 \& \& \& 138 \& \& \& \& \& <br>
\hline All other manufacturing industries......-. do..--- \& 4,835 \& \& \& \& 966 \& \& \& 1,140 \& \& \& 1,263 \& \& \& \& \& <br>
\hline \& 15,058 \& \& \& \& 3,767 \& \& \& 3,873 \& \& \& 3,405 \& \& \& \& \& <br>
\hline Electric utilities, profits alter taxes (Federal Reserve) $\qquad$ mil. \$ \& 3,186 \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \multicolumn{17}{|l|}{SECURITIES ISSUED} <br>
\hline \multicolumn{17}{|l|}{\multirow[t]{2}{*}{}} <br>
\hline \& 52,546 \& ${ }^{\text {p }} 88,665$ \& 6,144 \& 6,003 \& 6,799 \& 5,891 \& 9,548 \& 6,985 \& 5,896 \& 8,155 \& 8, 199 \& 8,353 \& 9, 040 \& 7,651 \& \& <br>
\hline Byonds and notes, total.................do....- \& 44, 150 \& 79,985 \& 5,628 \& 5,535 \& 5,645 \& 5, 190 \& 9, 080 \& 5,964 \& 5,279 \& 7,817 \& \& 7.270 \& 8,142 \& 6,941 \& \& <br>
\hline Corporate \& 18, 348 \& 30, 264 \& 2, 120 \& 1, 334 \& 2,385 \& 2, 469 \& 3,441 \& 2,368 \& 2,151 \& 1,935 \& 2,814 \& 2,694 \& 8, 3,283 \& 3,270 \& \& <br>
\hline  \& 7,714 \& 7,292 \& ${ }^{2} 156$ \& 1, 417 \& 1,064 \& -634 \& -399 \& 2,799 \& 2, 529 \& 1, 246 \& -528 \& -903 \& 774 \& ${ }^{5} 54$ \& \& <br>
\hline  \& 682 \& 1,388 \& 60 \& 50 \& 90 \& 67 \& 69 \& 222 \& 88 \& 92 \& 176 \& $1 \varepsilon 0$ \& 124 \& 168 \& \& <br>
\hline
\end{tabular}

$r$ Revised. $\quad p$ Preliminary. ${ }^{1}$ Monthly data beginning July and annual total figures exclude silver coin. $\quad 2$ Includes $\$ 17.2$ bil. GLI. $\quad \ddagger$ Revisions for Jan. 1968-Feb. 1969 will
§Or increase in earmarked gold (--). ©Beginning Dec. 1970 SURVEY, data reflect new bench marks and changes in seasonal factors, as well as the improved handling of international
transactions of specialized banking institutions. Revised monthly data back to 1959 will be avalable later. At all commercial banks. ©Total SMSA'sinclude somecities and counand Los Angeles-Long Beach.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

FINANCE-Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
SECURITIES ISSUED-Continued \\
Securities and Exchange Commission-Continued Estimated gross proceeds-Continued By type of issuer:
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline  \& 26,744
\(\mathbf{6 , 3 5 6}\) \& \(\begin{array}{r}\text { ³8, } \\ 10,634 \\ \hline 0,613\end{array}\) \& 2,636
811 \& 1,802
357 \& 3,539
1,416 \& 3,170
689 \& 3,909
817 \& 3,389
939 \& \(\begin{array}{r}2,768 \\ \hline 638 \\ \hline\end{array}\) \& 2, 273 \& \(\begin{array}{r}\text { 3, } \\ \hline 984 \\ \hline 18\end{array}\) \& 3,777
1,006 \& 4,182 \& 3,980
1,056 \& \& \\
\hline  \& 1,721 \& 2, 082 \& 94 \& 85 \& -149 \& 211 \& 327 \& 358 \& 139 \& 70 \& 193 \& , 180 \& 1,186 \& \(\begin{array}{r}1,980 \\ \hline 90\end{array}\) \& \& \\
\hline Public utility...........................--- \& 6,736 \& 11,017 \& 639 \& 540 \& 906 \& 1, 109 \& 600 \& 1,103 \& 843 \& 630 \& 1,241 \& 1,101 \& 1,350 \& 955 \& \& \\
\hline  \& 294 \& 721 \& 44 \& 50 \& 77 \& 41 \& 9 \& 51 \& 64 \& 70 \& 77 \& 41 \& 77 \& 119 \& \& \\
\hline  \& 2,188 \& 5,142 \& 234 \& 226 \& 306 \& 62 \& 1, 747 \& 354 \& 144 \& 279 \& 445 \& 371 \& 693 \& 282 \& \& \\
\hline Financlal and real estate.-.-.-.......-do. \& 4,409 \& 5,497 \& 275 \& 323 \& 339 \& 597 \& 231 \& 355 \& 526 \& 370 \& 347 \& 586 \& 580 \& 968 \& \& \\
\hline Noncorporate, total \(9 . . .-\)...............-d do \& 25,802 \& 49,721 \& 3, 508 \& 4,201 \& 3, 260 \& 2,721 \& 5,639 \& 3,596 \& 3,128 \& 5,882 \& 4,681 \& 4,576 \& 4,858 \& 3,671 \& \& \\
\hline  \& 4,765 \& 14, 831 \& , 413 \& 416 \& 461 \& , 387 \& 3,701 \& 819 \& , 405 \& 3,573 \& 1,428 \& + 412 \& 2,414 \& 3, 402 \& \& \\
\hline  \& 11, 460 \& 17, 762 \& 1,314 \& 1198 \& 1,504 \& 1,625 \& 974 \& 1,058 \& 1,310 \& 1,318 \& 1,650 \& 1,882 \& 1,684 \& 2,245 \& \& \\
\hline \begin{tabular}{l}
State and municipal issues (Bond Buyer): \\
Long-term. \\
do. \\
Short-term \\
do.
\end{tabular} \& 11,460
11,783 \& 17,762
17,880 \& 1,314
878 \& 1,198
1,444 \& 1,504
1,211 \& 1,625 \& 974
\(\mathbf{1 , 3 8 7}\) \& 1. 058
2,035 \& 1,310
1,113 \& 1,318 \& 1,650 \& 1,882
1,216 \& 1,684
2,022 \& 2,245
2,254 \& \(+2,613\)
\(+1,552\) \& 1,800
1,877 \\
\hline \begin{tabular}{l}
SECURITY MARKETS \\
Brokers' Balances \\
(N.Y.S.E. Members Carrying Margin Accounts)
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Cash on hand and in banks.-.-----..--...-mil. \$-- \& 1923
17445 \& \& ¢ \({ }^{933}\) \& 890
680 \& 874
6835 \& 806
5 \& 784
5,433 \& 748 \& \& \& \& \& \& \& \& \\
\hline Customers' free credit balances (net) ---------1.- do. \& 12,803 \& \({ }^{1} 2,286\) \& 2, 2,626 \& 2, 463 \& 6, 441 \& 2, 248 \& 5, \(\mathbf{2 , 2 2 2}\) \& 2,009 \& 22,180 \& 2,083 \& 2,236 \& 2,163 \& 2, 197 \& 2, 286 \& 2,452 \& \\
\hline Bonds \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Prices: \\
Standard \& Poor's Corporation: High grade corporate:
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Composite \(0^{\prime}\)--.-----....dol. per \$100 hond.- \& 68.6 \& 61.5 \& 62.2 \& 62.4 \& 62.8 \& 62.8 \& 61.2 \& 59.4 \& 59.0 \& 60.0 \& 60.8 \& 61.3 \& 61.9 \& 64.7 \& 66.5 \& \\
\hline Domestic municipal (15 bonds) ...........do...- \& 79.0 \& 72.3 \& 69.7 \& 71.7 \& 75.6 \& 71.9 \& 67.8 \& 67.5 \& 70.6 \& 73.8 \& 72.7 \& 71.9 \& 75.0 \& 79.8 \& 79.9 \& 81.5 \\
\hline U.S. Treasury bonds, taxable1............... do \& 64.49 \& 60.52 \& 58.33 \& 61.63 \& 62.04 \& 60.89 \& 57.78 \& 57.37 \& 60.59 \& 59.20 \& 60.10 \& 60.44 \& 63.27 \& 65. 63 \& 66. 10 \& 66.78 \\
\hline \begin{tabular}{l}
Sales: \\
Total, excl. U.S. Government bonds (SEC): \\
All registered exchanges: \\
Market value.
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline  \& 4, 501. 18 \& 4,763.27 \& 363.31
485.34 \& 283.27
365.56 \& 313.51
405.30 \& 310. 25
384. 02 \& 300.39
465.04 \& 645.56
824.44 \& 370.56
536.56 \& 311.80
442.43 \& 400.69
516.87 \& 417.18
\(\mathbf{5 3 8 .} 59\) \& 398.18
506.43 \& 648.58
828.96 \& 703.09
866.98 \& \\
\hline \begin{tabular}{l}
New York Stock Exchange: \\
Market value
\end{tabular} \& 3,550. 33 \& 4,328.33 \& 314.79 \& 245.86 \& 267.94 \& 275.85 \& 264.77 \& 608.25 \& 344.53 \& 289.98 \& 358.08 \& 382.93 \& 370.35 \& 605.01 \& \& \\
\hline Face value. \(\qquad\) \& 4,123.33 \& 5,554.92 \& 411.57 \& 304. 65 \& 344. 36 \& 337. 06 \& 374. 22 \& 743.34 \& 489.26 \& 401.69 \& 443.37 \& 485.02 \& 460.35 \& 760.03 \& 753. 59 \& \\
\hline New York Stock Exchange, exclusive of some stopped sales, face value, total \(\qquad\) mil. \$ \& 3, 646. 16 \& 4, 494. 86 \& 304.63 \& 281.84 \& 297.74 \& 329.77 \& 448. 20 \& 360.69 \& 394. 13 \& 349.78 \& 396. 30 \& 370.23 \& 404. 43 \& 557.12 \& 641.95 \& 541. 68 \\
\hline \(Y\) lelds: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Domestic corporate (Moody's) By rating:
\(\qquad\) percent. \& 7.36 \& 8.51 \& 8.32 \& 8.29 \& 8.18 \& 8.20 \& 8.46 \& 8. 77 \& 8.85 \& 8.73 \& 8.68 \& 8.63 \& 8. 65 \& 8.35 \& 8.04 \& 7.75 \\
\hline  \& 7.03 \& 8.04 \& 7.91 \& 7.93 \& 7.84 \& 7.83 \& 8.11 \& 8.48 \& 8.44 \& 8.13 \& 8.09 \& 8.03 \& 8.05 \& 7.64 \& 7.36 \& 7.08 \\
\hline  \& 7.20 \& 8.31 \& 8.15 \& 8.13 \& 8.06 \& 8.03 \& 8. 24 \& 8. 58 \& 8.64 \& 8.49 \& 8.47 \& 8.44 \& 8.42 \& 8.13 \& 7.90 \& 7.67 \\
\hline  \& 7.40 \& 8. 56 \& 8.35 \& 8.31 \& 8.17 \& 8.22 \& 8.49 \& 8.76 \& 8.92 \& 8.85 \& 8.78 \& 8.71 \& 8.74 \& 8.48 \& 8. 15 \& 7. 85 \\
\hline  \& 7.81 \& 9. 10 \& 8.86 \& 8.78 \& 8.63 \& 8.70 \& 8.98 \& 9.25 \& 9.40 \& 9.44 \& 9.39 \& 9.33 \& 9.38 \& 9.12 \& 8.74 \& 8.39 \\
\hline By group: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Industrials \& 7.25 \& 8.26 \& 8. 15 \& 8.11 \& 7.98 \& 8.00 \& 8.19 \& 8.55 \& 8.61 \& 8.44 \& 8.40 \& 8.35 \& 8.37 \& 7.95 \& 7.57 \& 7.24 \\
\hline  \& 7.49 \& 8.67 \& 8.54 \& 8.47 \& 8.34 \& 8.37 \& 8.72 \& 9.06 \& 9.01 \& 8.83 \& 8.80 \& 8.74 \& 8.77 \& 8. 45 \& 8.17 \& 7.94 \\
\hline  \& 7.46 \& 9.04 \& 8.38 \& 8.39 \& 8.33 \& 8.34 \& 8. 59 \& 8.76 \& 9.11 \& 9.19 \& 9.10 \& 9.06 \& 9.06 \& c 8.96 \& 8. 70 \& 8.39 \\
\hline Domestic municipal: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Bond Buyer (20 bonds) .-.-.-.-.......... do. \& 5.79 \& 6. 34 \& 6.78 \& 6.16 \& 6.11 \& \& 7.12 \& 6. 79 \& \& \& \& \& 5. 41 \& 5. 58 \& 5. 16 \& 5. 34 \\
\hline Standard \& Poor's Corp. (15 bonds)......do...-- \& 5.81 \& 6. 50 \& 6.80 \& 6.57 \& 6. 14 \& 6.55 \& 7.02 \& 7. 06 \& 6. 69 \& 6.33 \& 6.45 \& 6. 55 \& 6. 20 \& 5. 70 \& 5. 70 \& 5.55 \\
\hline U.S. Treasury bonds, taxable \(\odot\) \(\qquad\) do. \(\qquad\) Stocks \& 6. 10 \& 6.59 \& 6. 86 \& 6.44 \& 6.39 \& 6.53 \& 6.94 \& 6.99 \& 6.57 \& 6.75 \& 6. 63 \& 6.59 \& 6. 24 \& 5.97 \& 5.91 \& 5. 84 \\
\hline \begin{tabular}{l}
Dividend rates, prices, vields, and earnings, common stocks (Moody's): \\
Dividends per share, annual rate, composite
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Industrials. \({ }^{\text {dollars.. }}\) \& 8.98 \& 8. 99 \& 9.13 \& 9.13 \& 9.13 \& 9.10 \& 8.96 \& 8. 95 \& 8.95 \& 8.94 \& 8.93 \& 8.91 \& 8.84 \& 8.85 \& 8.91 \& 8. 84 \\
\hline strials \& 9.83 \& 9. 76 \& 9.98 \& 9.97 \& 9.98 \& 9.93 \& 9.71 \& 9.69 \& 9.70 \& 9.70 \& 9. 70 \& 9.67 \& 9.56 \& 9.57 \& 9. 64 \& 9. 54 \\
\hline  \& 4.61
4.60 \& \begin{tabular}{l} 
4. 69 \\
3.92 \\
\hline 8
\end{tabular} \& 4.64
4.02 \& 4.64 \& 4.70
4
4 \& 4.70
4 \& 4.70
4.02 \& 4.71
4 \& 4.71 \& 4.71 \& 4.71
3
3 \& 4.71
3
3 \& 4.72
3.79 \& 4. 73 \& 4. 74 \& 4.74 \\
\hline  \& 6. 40 \& 3. 92 \& 4.02 \& 4.02 \& 4.02 \& 4.02 \& 4.02 \& 4.02 \& 3.95 \& 3.79 \& 3. 89 \& 3.79 \& 3. 99 \& 3.9 \& 3. 82 \& 3.82 \\
\hline Property and casualty insurance cos..---- do... \& 9.44 \& 10. 44 \& 6. 10.23 \& \({ }_{10}{ }^{6} .73\) \& 6. 75 \& 6.70 \& 6.70 \& 6. 48 \& 6. 70 \& 6. 70 \& 6. 82 \& 6.82 \& 6. 90 \& 7.3 \& 7. 28 \& 7. 28 \\
\hline Price per share, end of mo., composite do \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Industrials.................................do. \({ }^{\text {do. }}\) \& 262.77 \& 226.70
270.83 \& 271.68 \& 244.45
290.09 \& 243.53
287.85 \& 222.65
263.96 \& 209.44
248.12 \& 198.30
236.81 \& 212.90
252.79 \& 221.25
264.25 \& 226.91
272.90 \& 224.96
272.65 \& 235.68
285.00 \& 248. 66
298.78 \& 256.44
306.35 \& 258.89
312.77 \\
\hline Public utilitles...-.................................... do \& 94.55 \& 79.06 \& 80.31 \& 85.35 \& 87.44 \& 80.06 \& 74.91 \& 68.96 \& 74.55 \& 77.17 \& \({ }^{75.66}\) \& 74.15 \& 81. 54 \& 88.59 \& 90.82 \& 87.70 \\
\hline  \& 93.90 \& 65.61 \& 73.87 \& 78.55 \& 74.99 \& 68.32 \& 62.07 \& 52. 39 \& 56.18 \& 57.02 \& 65.13 \& 61.70 \& 64. 62 \& 72.50 \& 77.38 \& 79. 23 \\
\hline  \& 3.42 \& 3.97 \& 3.94 \& 3.73 \& 3.75 \& 4.09 \& 4.28 \& 4.51 \& 4.20 \& 4.04 \& 3. 94 \& 3.96 \& 3.75 \& 3. 56 \& 3.47 \& 3.41 \\
\hline Industrials \& 3.14 \& 3.60 \& 3. 61 \& 3.44 \& 3.47 \& 3.76 \& 3.91 \& 4.09 \& 3. 84 \& 3. 67 \& 3. 55 \& 3. 55 \& 3. 35 \& 3. 20 \& 3. 15 \& 3.05 \\
\hline  \& 4.88
4.90 \& 5.94 \& \begin{tabular}{l}
5.78 \\
5.44 \\
\\
\hline
\end{tabular} \& 5.44
5.12 \& 5.38
5.36 \& 5.87 \& 6. 27 \& 6.83 \& 6.32
7 \& 6.10
6.65 \& 6. \({ }^{\text {5. } 82}\) \& 6.35 \& 5.79
5.87 \& 5.34 \& 5.22
4.94 \& 5.40
4.82 \\
\hline  \& 4.72 \& 5.97
4.03 \& 5.44
4.20 \& 5.12
3.61 \& 5.

3.72
3. \& 5.88
4.14 \& 6.48
4.29 \& 7.67
4.30 \& 7.03
4.01 \& 6.65
3.83 \& 5. 82
3.99 \& 6.14
4.27 \& 5.87
4.16 \& 5.23
4.04 \& 4.94
4.24 \& 4. 82
4.16 <br>
\hline Property and casualty insurance cos.-.-.-.do...-- \& 3.37 \& 4. 02 \& 3. 84 \& 3.58 \& 3. 66 \& 4.29
4.29 \& 4.67 \& 4.61 \& 4. 19 \& 4.15 \& 4.01 \& 4. 05 \& 3.88 \& 3. 59 \& 3. 45 \& 3. 33 <br>
\hline Earnings per share (indust., qtrly. at ann. rate; puh. util. and RR., for 12 mo. ending each qtr.): \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& ${ }^{\text {r }} 17.66$ \& ${ }^{p} 15.50$ \& \& \& 15. 19 \& \& \& 17.19 \& \& \& 14. 12 \& \& \& D 15.50 \& \& <br>
\hline Railroads \& 6.92
7.28 \& p 6.91 \& \& \& 6.90
6.78 \& \& \& 6.90
5.21 \& \& \& 6.82
5.00 \& \& \& ${ }^{\text {p }} 6.91$ \& \& <br>
\hline
\end{tabular}

$\underset{\text { beginning July }}{\boldsymbol{p}} 1970$ Preliminary, ${ }^{1}$ End of year. ${ }^{2}$ Because of changes in series, data beginning July 1970 are not directly comparable with those for earlier periods.

ONumber of bonds represented fluctuates; the change in the number does not affect the
onntinuty of the series.
IPrices are derived from average yields on basis of an assumed 3 percent 20 -year bond.
©For bonds due or callable in 10 years or more. ${ }^{\text {C Corrected. }}$

| Unless other wise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## FINANCE-Continued

| SECURITY MARKETS-Continued <br> Stocks-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Difidend yields, preferred stocks, 10 high-grade (Standard \& Poor's Corp.)....................ercent. | 6.41 | 7.22 | 7.02 | 7.04 | 6.97 | 6. 98 | 7. 26 | 7.57 | 7.62 | 7.41 | 7.31 | 7.33 | 7.30 | 6.88 | 6.53 | 6. 32 |
| Prices: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dow-Jones a verages (65 | 301.35 | 243.92 | 258.36 | 251.63 | 260.36 | 255.71 | 227.99 | 224.18 | 223.29 | 229.99 | 240.57 | 245. 02 | 246. 16 | 263.81 | 279.62 | 290. 14 |
| Industrial (30 stocks) | 876.72 | 753. 19 | 782. 96 | 756.21 | 777.62 | 771.65 | 691. 96 | 699.30 | 712.80 | 731.97 | 759.38 | 763.72 | 769.23 | 821.51 | 849.04 | 879.69 |
| Public utility (15 stocks) | 123.07 | 108. 75 | 109. 42 | 108.87 | 116.45 | 114.44 | 103. 19 | 99.15 | 102.83 | 105.36 | 108.79 | 106.68 | 110.98 | 118.88 | 124.86 | 123.77 |
| Transportation (20 stocks) | 221.02 | 152.36 | 173. 64 | 169.83 | 174.32 | 167.46 | 146. 29 | 137. 53 | 125.75 | 130.91 | 141.25 | 152.66 | 148.37 | 160.34 | 180.85 | 193. 79 |
| Standard \& Poor's Corporation: ${ }^{7}$ <br> Industrial, puhlic utility, and railroad: <br> Combined index ( 500 stocks) $\ldots . .1941-43=10$. | 97.84 | 83.22 | 90.31 | 87.16 | 88.65 | 85.95 | 76.06 | 75.59 | 75.72 | 77.92 | 82.58 | 84.37 | 84. 28 | 90.05 | 93.49 | 7. 11 |
| Industrial, total (425 stocks) \& .-......do | 107.13 | 91.28 | 99.40 | 95.73 | 96. 95 | 94.01 | 83.16 | 82.96 | 83. 00 | 85.40 | 90.66 | 92.85 | 92.58 | 98.72 | 102.22 | 106. 66 |
| Capital goods (116 stocks) .-.-......do | 103.75 | 87.87 | 99. 70 | 96.55 | 95.97 | 93. 18 | 80.47 | 80.77 | 77. 99 | ${ }^{78} 88$ | 84.96 | 87.90 | 86.47 | 92.12 | 95.97 | 101. 58 |
| Consumers' goods (184 stocks) ...... do | 87.06 | 80.22 | ${ }^{85.42}$ | 83.74 | 85.09 | 82. 28 | 71.65 | 73.10 | 73. 10 | ${ }^{74.76}$ | 79.65 | 82.12 | 83.09 | 88.69 | 91.72 | 95. 38 |
| Public utility (55 stocks)..............do | 62.64 | 54.48 | 55.72 | 55.24 | 59.04 | 57. 19 | 51. 15 | 49.22 | 50.91 | 52.62 | 54.44 | 53.37 | 54.86 | 59.96 | 63.43 | 62.49 |
| Railroad (20 stocks)...-...............do | 45.95 | 32. 13 | 37.62 | 36. 58 | 37. 33 | 36. 05 | 31. 10 | 28.94 | 26.59 | 26.74 | 29.14 | 31.73 | 30.80 | 32.95 | 36.64 | 38.78 |
| Banks: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| New York City (9 stocks) - .-..........do | 45. 39 | ${ }^{43.83}$ | 44.11 | 45.64 | 47.49 | 45. 21 | 39. 65 | 41.03 | 42.12 | ${ }^{44.21}$ | 45.22 | 43.51 | 42.66 | ${ }^{45.11}$ | 46. 88 | ${ }^{45.96}$ |
| Outside New York City (16 stocks) .---do | 87.73 | 77.06 | 79.34 | 77.11 | 81.37 | 79.47 | 70.75 | 71.16 | 72.07 | 76.07 | 79.49 | 79.39 | 77.37 | 81. 13 | 87.48 | 86.58 |
| Property-liability insurance (16 stocks)..do. | 85.43 | 78.34 | 83.88 | 81.25 | 84.94 | 82.45 | 67.40 | 69.94 | 71.10 | 72.48 | 77.07 | 81.56 | 79.73 | 88.33 | 95. 96 | 101. 59 |
| New York Stock Exchange common stock indexes: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 54. 67 | 45.72 | 50.60 53 58 | ${ }^{48.76}$ | 49.46 | 47.51 | 41.65 | ${ }_{43}^{41.28}$ | 41.15 | 42.28 | 45.10 | 46.06 | 45.84 48.54 | ${ }_{51}^{49.00}$ | 51.29 <br> 53 <br> 12 | 53.42 |
|  | 57.44 | 48.03 | ${ }_{37}^{53.58}$ | 51.29 | 51.53 | 49.47 | ${ }^{43.33}$ | 43.40 | 43.04 26.46 | 44.20 |  |  | ${ }_{31.23} 48$ | 51.68 33.70 |  | - ${ }_{40.37}$ |
|  | 46. 96 42.80 | 32.14 37.24 | 37.51 38.76 | 36.06 38.55 | 36.85 40.77 | 34.99 39.49 | 29. 85 35. 48 | ${ }_{33.74}^{28.51}$ | 34.90 | 27.66 35.74 | 30.43 36.74 | 32.38 36.01 | 31.23 36.71 | 33.70 39.93 | 37.76 42.52 | 40.37 42.30 |
|  | 70.49 | 60.00 | 66.19 | 65.01 | 67.37 | 64.07 | 54.58 | 54.21 | 54.00 | 56.05 | 60.13 | 59.04 | 57.40 | 61.95 | 66.41 | 68.19 |
| Sales: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total on all registered exchanges (SEC): <br> Market value........................................ |  |  | 12,940 |  |  |  |  |  |  | 8,026 |  |  |  | 13,715 | 13,769 |  |
| Shares sold - | 4,963 | 4,567 | , 396 | ${ }^{11} 346$ | ${ }^{11} 340$ | 11,341 | , 387 | 401 | ${ }^{878}$ | 299 | 427 | 458 | 324 | 470 | 510 |  |
| On New York Stock Exchange: |  |  |  |  |  |  |  |  |  |  |  | 9,701 | 7,308 | ,289 |  |  |
| Mhares sold (eleared or settled)-.-.-.......milions.. | 129, ${ }^{174}$ | 103,063 | ${ }^{9,425}$ | $\begin{array}{r}9,104 \\ \hline\end{array}$ | 8,843 | $\begin{array}{r}8,718 \\ \hline 240\end{array}$ | ${ }^{8,568}$ | 8,282 | ${ }^{650}$ | ${ }^{6} \mathbf{2 1 6}$ | ${ }^{8,704}$ | 329 | 234 | 350 | 375 |  |
| New York Stock Exchange: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exclusive of odd-lot and stopped stock sales (sales effected) - . . . . . . . . . . . . . . . . . . . millions. | 2,851 | 2,937 | 221 | 218 | 213 | 223 | 258 | 226 | 228 | 219 | 303 | 262 | 230 | 35 | 349 | 371 |
| Shares listed, N.Y. Stock Exchange, end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Market value, all listed shares..............bilios... | 629.45 | 612.49 | 582.67 | 616.34 | 615.37 | 553.80 | 516. 39 | 491.21 | 531.08 | 555.49 | 579,75 | 570.41 | 598.64 | ${ }_{15}^{612.49}$ | 668.01 | 678.13 16.181 |
| Number of shares listed................-millions.- | 15,082 | 15, 522 | 15, 136 | 15,227 | 15, 306 | 15,348 | 15,552 | 15,677 | 15,823 | 15,869 | 15,930 | 15,981 | 16,023 | 15, 522 | -16, 100 | 16, 181 |

## FOREIGN TRADE OF THE UNITED STATES



[^19][^20]| Uniess other wise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## FOREIGN TRADE OF THE UNITED STATES—Continued

| FOREIGN TRADE-Continued Value of Exports-Continued <br> Exports (mdse.), incl. reexports-Continued By leading countries-Continued North and South America-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Latin American Republics, total $9 . .$. mil. \$ | 4,869.2 | 5,696.2 | 406.1 | 421.7 | 480.5 | 502.1 | 461.5 | 483.0 | 482.6 | 479.0 | 445.0 | 568.4 | 476.9 | 490.0 | 474.6 |  |
|  | 378.3 | 441.5 | 33.3 | 33.6 | 42.2 | 41.9 | 27.6 | 35.3 | 41.0 | 36.5 | 39.4 | 42.4 | 28.2 | 40.1 | 41.1 |  |
|  | 672.0 | 840.6 | 47.1 | 60.6 | 61.5 | 66.9 | 71.0 | 66.0 | 65.8 | 73.2 | 64.2 | 115.8 | 71.8 | 77.2 | 103.5 |  |
|  | 314.6 | 300.4 | 22.6 | 25.2 | 23.9 | 26.0 | 20.5 | 27.7 | 32.8 | 29.2 | 21.4 | 22.4 | 25.8 | 22.7 | 21.3 |  |
|  | 302.8 | 394.9 | 28.4 | 28.4 | 29.8 | 43.9 | 37.0 | 31.6 | 39.0 | 29.4 | 24.2 | 35.1 | 32.2 | 35.9 | 28.5 |  |
|  | 1,449.5 | 1,703. 7 | 120.8 | 125.2 | 141.2 | 155.2 | 142.7 | 150.4 | 143.0 | 136.6 | 134.5 | 161.3 | 147.1 | 145. 6 | 125.4 |  |
|  | 708.2 | 759.3 | 61.2 | 55.4 | 66.1 | 59.6 | 60.4 | 63.8 | 60.6 | 70.0 | 63.2 | 76.6 | 61.0 | 61.3 | 54.9 |  |
| Exports of U.S. merchandise, total..-...-.-...do. | 37, 461. 6 | 42,593.3 | 3,248.2 | 3,378.7 | 3,580.8 | 3,591.3 | 3,878.7 | 3,722.2 | 3,530.8 | 3,257.1 | 3,321. 4 | 3,902.4 | 3,495. 7 | 3,686. 1 | 3,484. 1 |  |
| Excluding military grant-aid..............-do. | 36, 787. 7 | 42,028.5 | 3,187.7 | 3,334.8 | 3,538.5 | 3,541.9 | 3,845.0 | 3,670.4 | 3,488.1 | 3,216.3 | 3,282. 6 | 3, 843.9 | 3,445. 0 | 3, 634. 4 | 3,433.6 |  |
| Agricultural products, total.-......-.-.--- ${ }^{\text {Nonagricultural }}$ | ${ }^{\text {r }} 51,936.4$ | 7, 7173.7 | 515.3 240.6 | 550.5 | 563.1 | ${ }_{3} 553.8$ | 567. 1 | 593.4 | 558.3 | 528.5 | 561. 1 | 724.1 | 719.5 | r 746.1 | 671.6 |  |
| Nonagricultural products, total.------.-...do | '31,525.2 | 35, 419. 6 | 2, 740.6 | [2,829.1 | 3, 021.3 | 3,039. 7 | 3,314.0 | 3,129.9 | 2,972.0 | 2,729.9 | 2,760.4 | 3, 178.3 | 2,776. 2 | r2,939.9 | 2,812.5 |  |
| By commodity groups and principal commodities: <br> Food and live animals 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Meats and preparations (incl. poultry) do...-. | 3,732.7 | 4, 174.8 | 324.1 11.5 | 350.5 11.6 | 314.1 12.4 | 319.7 14.1 | 325.0 14.4 | 336.7 14.3 | 370.6 12.1 | 361.5 14.9 | 363.9 18.1 | 459.0 17.9 | 419.6 19.7 | 405.1 13.7 | 382.7 12.8 |  |
| Grains and cereal preparations....-.-..-do | 2,127. 1 | 2,588. 4 | 191.3 | 209.7 | 183.5 | 179.5 | 190.9 | 195.9 | 214.4 | 209.3 | 216. 1 | 289.6 | 252.9 | 254.5 | 233.1 |  |
| Beverages and tobacco.......---.........-do | ${ }^{\prime} 713.5$ | 701.7 | 31.9 | 39.9 | 56.7 | 47.7 | 56.3 | 59.1 | 53.0 | 43.7 | 64.7 | 75.8 | 92.5 | 80.1 | 56.6 |  |
| Crude materials, inedible, exc. fuels $\%$--- do | '3,568. 6 | 4,608.5 | 346.4 | 360.2 | 367.8 | 396.8 | 387.4 | 409.9 | 359.8 | 359.3 | 344.2 | 419.5 | 409.3 | 448.9 | 382.9 |  |
| Cotton, raw, excl. linters and waste...-d | 280.2 | , 372.2 | 46.0 | 39.0 | 29.3 | 37.0 | 38. 2 | 33.9 | 24.5 | 10.7 | 11.1 | 22.9 | 32.7 | 46.8 | 57.6 |  |
| Soybeans, exc. canned or prepared.....- | -822.4 | 1,215.8 | 73.9 | 84.3 | 103.8 | 110.4 | 97.9 | 104. 7 | 70.5 | 81.1 | 83.7 | 128.3 | 135.8 | 141.3 | 106.1 |  |
| Metal ores, concentrates, and scrap....d | ${ }^{+} 710.7$ | 938.2 | 68.0 | 66.0 | 64.6 | 72.8 | 88.6 | 77.6 | 94.0 | 93.5 | 86.1 | 85.7 | 71.2 | 69.2 | 56.2 |  |
| Mineral fuels, lubricants, etc. \% .-...-...-- do | r1, 130.2 | 1,594. 1 | 88.3 | 98.6 | 120.5 | 129.5 | 134.9 | 142.6 | 141.0 | 128.5 | 147.3 | 169.6 | 132.1 | 161.9 | 119.5 |  |
| Coal and related products....-.---.-...- do | 636.3 | 1,044. 1 | 50.3 | 59.1 | 71.4 | 83.2 | 90.2 | 98.7 | 91.8 | 88.3 | 102.0 | 113.7 | 88.4 | 106.9 | 76.8 |  |
| Petroleum and products.-.....-.-......-d | ${ }^{+} 433.3$ | +487.3 | 32.9 | 37.0 | 43.2 | 39.8 | 41.6 | 38.6 | 43.1 | 35.1 | 40.3 | 50.3 | 39.0 | 47.2 | 35.7 |  |
| Animal and vegetable oils, fats, | 307.6 | 493.0 | 31.0 | 26.6 | 50.4 | 31.1 | 41.6 | 55.2 | 43.8 | 40.4 | 44.0 | 40.3 | 32.5 | 56.0 | 51.7 |  |
|  | -3,382. 6 | 3,826. 1 | 318.5 | 320.2 | 342.3 | 324.8 | 354.1 | 340.9 | 326.1 | 304.5 | 286.0 | 325.7 | 284.4 | 306.0 | 279.7 |  |
|  | 4,554.0 | 5,067.0 | 425.6 | 433.6 | 447.8 | 452.0 | 483.9 | 455.4 | 417.3 | 396.0 | 380.6 | 411.0 | 375.5 | 387.8 | 372.9 |  |
| Textiles | ${ }^{\text {r }} 575.6$ | 603.2 | 49.1 | 50.6 | 55. 2 | 50.5 | 53.0 | 52.0 | 44.6 | 46.4 | 46.7 | 53.7 | 49.7 | 51.4 | 53.3 |  |
| Iron and steel.-.....-.-......------- | +972.9 +7115 | 1,270. 1 | 106.8 | 112.1 | 115.7 | 127.1 | 142.1 | 117.7 | 115.1 | 103.2 | 86.9 | 84.7 | 81.3 | 77.5 | 70.5 |  |
| Nonferrous base | , 711.5 | 892.5 | 81.3 | 85.3 | 81.8 | 83.2 | 90.9 | 78.5 | 70.3 | 60.8 | 63.0 | 73.3 | 56.6 | 67.5 | 64.0 |  |
| Machinery and transport equipment, total mil. $\$$ - | '16,402.8 | 17,875. 4 | 1,359.7 | 1,430.2 | 1,537,9 | 1,564.3 | 1,765.9 | 1,545.9 | 1,468. 5 | 1,299.2 | 1,363.7 | 1,654. 2 | 1,419.1 | 1,472.7 | 1,489.3 |  |
|  | r9, 864.0 | 11.371.6 | 821.5 | 895.4 | 969.6 | 939.3 | 1,001.3 | 999.0 | 977.7 | 899.0 | 904.4 | 1, 059.3 | 928.2 | 978.8 | 956.3 |  |
| Agricultural.-.-------------------.-. do | 644.4 | 628.1 | 45.9 | 54.1 | 63.3 | 57.9 | 56.0 | 49.5 | 52.3 | 49.3 | 51.7 | 58.2 | 46.0 | 44.1 | 44.8 |  |
| Metalworking --.-..-----.-.-.---.-. do | 343.4 | 395.7 | 23.4 | 28.1 | 31.4 | 32.6 | 37.4 | 40.1 | 35.7 | 36.6 | 30.8 | 33.3 | 31.7 | 34.9 | 42.5 |  |
| Construction, excav. and mining.---d | ${ }^{\text {r 1, } 248.0}$ | 1,422.4 | 111.3 | 113.5 | 121.8 | 113.6 | 122.3 | 122.7 | 127.8 | 114.4 | 112.4 | 128.9 | 117.0 | 116.9 | 108.5 |  |
| Electrical...... | -2,677.0 | 2,999.7 | 221.0 | 240.1 | 246.4 | 247.0 | 264.0 | 271.6 | 245.2 | 236.5 | 236.7 | 277.6 | 253.5 | 261.6 | 255.0 |  |
| Transport equipment, total | $\stackrel{\text {-6, } 538.8}{\text { r }}$ | 6, 503.8 | 538.1 279.1 | 534.8 | 568.3 | 625.0 | 764.6 | 546.9 | 490.8 | 400.3 | 459.4 | 594.8 | 491.0 251.9 | 493.9 | 532.9 |  |
|  | 787.3 | 3,549.3 |  | 280.2 | 307.2 | 352.0 | 350.8 | 354.8 | 256.7 | 247.8 | 320.3 | 289.7 | 251.9 | 260.9 | 288.0 |  |
| Miscellaneous manufactured articles..... do | '2,445. 7 | 2,571.4 | 206.6 | 206.6 | 229.9 | 212.1 | 213.4 | 221.6 | 213.7 | 205.9 | 211.2 | 229.8 | 214.9 | 208.1 | 209.4 |  |
| Commoditios not classified.-.-.----......-do. | '1,224.0 | 1,507.0 | 123.9 | 113.2 | 117.0 | 115.4 | 118.6 | 156.0 | 136.4 | 119.3 | 115.8 | 117.6 | 115.6 | 159.4 | 139.4 |  |
| Value of Imports |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General fmnorts, total.........-.-.- .-.-.....do. | 36,042. 8 | 39,963. 2 | 3,125.8 | 2,946.3 | 3,380.7 | 3,391.1 | 3,175.6 | 3,504.2 | 3,311.5 | 3,116.0 | 3,451.9 | 3,598.9 | 3,405. 8 | 3,555. 5 | 3,422. 0 |  |
|  |  | 3,063. | r3,223.1 | 13,278.0 | +3,217.9 | -3,263.2 | r3,337.8 | -3,265.5 | r3,254.5 | -3,346.2 | r3,428.2 | '3,500.5 | 3,428.4 | 13,404.3 | 3,686. 3 |  |
| By geographic regions: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,046. 3 | 1,110.6 | 105.9 | 86.9 | 106.8 | 104.5 | 90.6 | 94.2 | 85.8 | 76.8 | 91.8 | 87.4 | 82.8 | 98.0 | 96.0 |  |
| Asiastralia and Ocea | r $r$ $r$ 8 8 275.4 | 9,625.9 | ${ }^{735.1}$ | 605.6 | 765.6 | 752.5 | 740.1 | 820.1 | 834.2 | 860.6 | 932.8 | 902.4 | 841.3 | 836.4 | 851.4 |  |
| Europe .-......... | r10,333.6 | 879.0 $11,400.9$ | 668.0 888.7 | 62.3 845.4 | 78.5 952.9 | 57.4 979.8 | 54.8 898.5 | 73.9 978.3 | 990.0 | 89.6 860.8 | 74.1 915.3 | 75.6 $1,033.9$ | 1,033.6 | 188.0 | 57.1 $1,006.4$ |  |
| Northern North Amer | 10,386.9 | 11,093.9 | 845.3 | 845.3 | 960.3 | 951.2 | 942.6 | 1,017.1 | 851.9 | 759.5 | 916.9 | 1,019.9 | 941.3 | -978, 3 | 906.1 |  |
| Southern North Amer | '2,516.8 | 2,881.4 | 241.5 | 237.8 | 285.6 | 274.7 | 243.0 | 259.6 | ${ }_{224}^{224} 7$ | 207.3 | 204.8 | 227.5 | 217.1 | - 261.6 | 236.4 |  |
| By leading countries. | 2,643.1 | 2,955. 4 | 242.5 | 260.1 | 234.4 | 268.1 | 203.0 | 259.1 | 235.7 | 259.1 | 256.2 | 249.5 | 225.4 | ${ }^{266.0}$ | 265.2 |  |
| By leading countries: <br> Africa: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United Arab Republic (Egypt)........do... | 37.8 | 22.9 | 2.6 | 3.8 | 2.7 | 4.2 | 2.3 | 2.4 | 1.5 | . 4 | 1.5 | 7 | 5 | 2 | 4 |  |
| Republic of South Africa...---...-..... do | '246. 3 | 288.0 | 24.0 | 19.8 | 28.0 | 33.6 | 20.6 | 20.0 | 22.1 | 20.2 | 27.9 | 17.6 | 22.7 | 31.4 | 20.9 |  |
| Asia; Australia and Oceania: Australia, including New Guines |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Australia, including New Guinea .-.... do | ${ }^{*} 595.0$ | 622.7 | 57.6 | 47.8 | 48.4 | 43.3 | 38.1 | 60.2 | 57.4 | 60.5 | 55.4 | 51.1 | 45.8 | 56. 2 | 41. 6 |  |
|  | $\begin{array}{r}\text { r } \\ +74.1 \\ \hline\end{array}$ | 298.1 80.2 | 34.5 8.4 8 | 25.9 6.9 | 30.5 6.5 | $\begin{array}{r}22.2 \\ 5.8 \\ \hline\end{array}$ | 20.6 6.2 | 24.5 | 7.1 | 17.9 5.6 | 17.5 4.3 | 31.3 6.1 | 26.1 7.6 | 25.9 8.3 | 28.7 9.0 |  |
|  | - 307.4 | 270.2 | 30.7 | 18.8 | 6.5 25.0 | 22.1 | 23.3 | 25.9 | 17.1 | 12.7 | 23.4 | 21.0 | 20.5 | 29.7 | 22.0 |  |
| Jndonesia | - 193.7 | 182.2 | 16.8 | 17.3 | 18.8 | 14.1 | 11. 5 | 15.1 | 9.9 | 12.7 | 14.5 | 17.5 | 15.6 | 18.4 | 16.4 |  |
|  | 422.6 | 475.9 | 37.3 | 12.9 | 27.0 | 32.6 | 42.1 | 43.0 | 45.7 | 53.9 | 59.1 | 41.8 | 35.4 | 48.1 | 26.6 |  |
|  | 4,888.2 | 5,875. 3 | 431.7 | 364.2 | 464.8 | 474.3 | 443.9 | 486.1 | 512.7 | 541.9 | 571.9 | 565.8 | 529.4 | 488.9 | 551.0 |  |
| Europe: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{+} 842.2$ | 942.1 | 69.8 | 69.4 | 73. 6 | 75.5 | 73.0 | 79.9 | 77.9 | 85.2 | 71.4 | 82.4 | 88.9 | 95.0 | 89.5 |  |
|  | 8.0 $2,603.4$ | 9.4 $3,129.6$ | $\begin{array}{r}\text { 230.8 } \\ \hline 8\end{array}$ | 225.8 | 248.7 | 281.3 | $\begin{array}{r}239.5 \\ \hline\end{array}$ | 269.7 | 269.1 | 236. ${ }^{6}$ | $\begin{array}{r}271.5 \\ \hline\end{array}$ | $\begin{array}{r}\text { 27\% } \\ \hline 8\end{array}$ | 1.0 292.0 | 29.9 | 1.1 294.5 |  |
| Italy -.. | 1,203.7 | 1,316. 1 | $\begin{array}{r}\text { 91, } \\ \hline 1\end{array}$ | 29.9 | 117.2 | 121.8 | 104.9 | 115.1 | 114.7 | 124.1 | 27.0 97.6 | 271.3 112.3 | 104. 1 | 114.7 | 117.7 |  |
| Union of Soviet Socialist Republics .... do | 51.5 | 1,72.2 | 15.2 | 8.1 | 5.4 | 3.5 | 5.3 | 4.6 | 6.5 | 5.1 | 2.9 | 2.9 | 5. 9 | 6.7 | 3.7 |  |
| United Kingdom....-------...........-do | '2, 120.4 | 2,195.8 | 186.8 | 149.1 | 194.3 | 179.0 | 182.8 | 189.0 | 201.7 | 136.5 | 175. 4 | 212. 7 | 203.0 | 185.6 | 184.4 |  |
| North and South America: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | '10,383.6 | 11,091. 1 | 845.2 | 845.2 | 960.1 | 951.0 | 942.5 | 1,017.0 | 851.8 | 759.0 | 916.5 | 1,019.0 | 941.3 | 978.3 | 906.0 |  |
| Latin American Republies, total\&.....do | r $4,213.8$ | 4,779.2 | 393.0 | 416.1 | 429.6 | 455.4 | 377.0 | 425.9 | 372.6 | 385.7 | 371.5 | 383.3 | 358.0 | 418.9 | 407.4 |  |
| Argentin | $\stackrel{+155.3}{+}$ | 171.8 | 14.7 | 12.2 | 12.4 | 16.1 | 13.1 | 13.0 | 13.9 | 15.6 | 18.3 | 18.2 | 11.9 | 12.2 | 9.7 |  |
| Chile | $\begin{array}{r} \\ \hline 616.7 \\ 151.4 \\ \hline\end{array}$ | 669.4 | 48.2 14.8 | 62.0 | 43.4 | 51.5 | 38.3 | 64.9 | 57.8 | 68.3 | 56.0 | 63.1 | 66.3 | 49.6 | 89.6 |  |
| Colombia | 151.4 240.4 | 154.0 268.9 | 14.8 25.0 | 12.6 25.6 | 7.7 279 | 20.9 24.4 | 11.31 | 8.5 | 13.5 | 10.9 | 14.4 | 14. 1 | 10.1 | 15. 2 | 10.4 |  |
| Mexico-- | 1,029.3 | 1,222.4 | 104.0 | 102.8 | 125.0 | 24.4 129.8 | 11.3 114.9 | 25.6 105.0 | 83.2 | 82.4 | 18.4 80.6 | 16.5 93.1 | 15.8 91.9 | 22.0 110.1 | 19.1 99.8 |  |
| Venezuela | 940.1 | 1,082.1 | 104.4 | 107.0 | 89.7 | 98.8 | 72.4 | 88.7 | 87.2 | 86.2 | 86.4 | 80.9 | 75.3 | 105.2 | 87.1 |  |
| - Revised. <br> o Includes data not shown separately. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Unless otherwise stated in footnotes below, data through 1969 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

FOREIGN TRADE OF THE UNITED STATES-Continued

| FOREIGN TRADE-Continued <br> Value of Imports-Continued <br> General imports-Continued <br> By commodity groups and principal commodities: <br> Agricultural products, total. $\qquad$ mil. \$.. | -4,953.7 | 5,664.9 | 471.7 | 455.5 | 512.6 | 517.7 | 440.0 | 491.4 | 450.6 | 454.2 | 454.7 | 461.1 | 434.9 | 534.7 | 484.9 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonagricultural products, total.-.-.-.-...-do..- | '31,089.1 | 34,298. 3 | 2,653.8 | 2,488.9 | 2,873.3 | 2,873.7 | 2,734,9 | 3,012. 7 | 2,861.3 | 2,662. 3 | 2,939.5 | 3,137.8 | 2,970.9 | r3,020.8 | 2,937.0 |  |
| Food and live animals $\%$.....-..........-do | r $4,530.6$ | 5,378.9 | 431.6 | 411.5 | 473.0 | 488.8 | 409.2 | 475.5 | 436.3 | 435.1 | 447.8 | 459.3 | 423.2 | 488.5 | 459.7 |  |
| Cocoa or cacao beans.-------------.-. do | 168.2 | 200.7 | 32.7 | 19.8 | 18.7 | 17.4 |  | 8.7 | 14.9 | 12.5 | 15.4 | 17.5 | 9.8 | 18.1 | 30.1 |  |
|  | 893.9 | 1,159.5 | 92.6 | 103.0 | 96.1 | 96.4 | 96.3 | 114.1 | 94.4 | 99.7 | 83.8 | 103.9 | 95.8 | 83.6 | 124.1 |  |
| Meats and preparations. .------------- do | -863.7 | 1,014.5 | 82.9 | 83.6 | 93.8 | 80.6 | 64.9 | 84.3 | 97.3 | 91.2 | 91.3 | 86.0 | 75. 9 | 82.7 | 70.2 |  |
| Sugar.....-.-.-.......-.-...............do | 638.2 | 729.1 | 38.4 | 36.1 | 56.0 | 84.2 | 49.1 | 73.0 | 62.6 | 74.5 | 80.9 | 53.4 | 44.5 | 76.2 | 45.6 |  |
| Beverages and tobacco...---------.-....do | 777.8 | 855.0 | 68.0 | 63.7 | 64.8 | 31.5 | 64.9 | 70.9 | 68.2 | 49.8 | 63.5 | 87.9 | 95.0 | 86.9 | 63.1 |  |
| Crude materials, inedible, exc. fuels $\%$..-- do | - $3,460.1$ | 3,312.2 | 271.4 | 244.7 | 273.7 | 260.5 | 281.2 | 298.7 | 280.5 | 290.7 | 301.5 | 275.7 | 266.0 | 267.8 | 235.4 |  |
| Metal ores .-.-.-.........-..........-d | +1,012. 5 | 1,148.9 | 75.2 | 72.3 | 68.6 | 76.9 | 103.2 | 114.7 | 114.3 | 117.9 | 117.1 | 98.2 | 98.7 | 91.9 | 71.4 |  |
|  | ${ }^{520.8}$ | 501.9 | ${ }^{41.8}$ | ${ }^{41.2}$ | 49.5 | 43.0 | ${ }^{41.2}$ | 42.8 | ${ }^{41.2}$ | 39.7 | ${ }^{37.2}$ | 40.8 | 39.2 | 44.4 | 37.4 |  |
| Textile fibers | 260.1 279.5 | 201.7 2365 | 20.5 27.4 | 21.4 20.2 | 22.9 26.0 | 21.4 20.7 | 18.7 19.2 | 19.4 18.5 | 15.9 15.7 | 14.9 15.2 | 13.2 18.7 | 10.2 17.7 | 10.2 18.4 | 13.2 18.9 | 13.0 17.2 |  |
| Mineral fuels, lubricants, etc..............do | 2,794.0 | 3,080.8 | 274.7 | 279.3 | 296.6 | 244.9 | 224.2 | 246.8 | 213.1 | 255.5 | 240.4 | 255.0 | 239.1 | 311.1 | 267.6 |  |
| Petroleum and products......-........-do | 2,559.9 | 2,770.0 | 250.6 | 252.4 | 270.9 | 223.8 | 193.0 | 221.5 | 188.9 | 231.4 | 216.0 | 229.2 | 212.8 | 279.4 | 237.0 |  |
| Animal and vegetable oils and fats.......do | 136.7 | 159.6 | 9.6 | 8.6 | 10.2 | 10.1 | 14.2 | 21.1 | 13.1 | 14.9 | 9.2 | 16.0 | 11.3 | 21.3 | 11.9 |  |
| Chemicals. | 1,228.3 | 1,450.3 | 112.2 | 110.8 | 129.0 | 133.2 | 120.5 | 121.1 | 114.1 | 124.9 | 111.9 | 130.8 | 119.8 | 121.3 | 124.0 |  |
| Manufactured goods 9 . .-.............--.- do. | '7,892.9 | 8,437.4 | 656.2 | 569.2 | 696.2 | 691.4 | 692.1 | 730.3 | 726.2 | 654.5 | 736.1 | 768.6 | 762.0 | 754.4 | 719.9 |  |
|  | 1,809.1 | 2,032.0 | 121.4 | 109.4 | 137.2 | 150.2 | 164.3 | 166.8 | 178.3 | 171.2 | 189.7 | 203.5 | 239.5 | 199.9 | 193.7 |  |
|  | r939.0 | 929.6 | 76.7 | 71.0 | 81.2 | 78.4 | 76.5 | 76.3 | 73.4 | 68.1 | 76.5 | 79.9 | 78.1 | 93.5 | 76.0 |  |
| Nonferrous metals .-.---------------.- do | '1,534.2 | 1,652.7 | 144.6 | 124.3 | 146.0 | 145.1 | 134.3 | 150.8 | 136.3 | 116.8 | 150.9 | 136. 0 | 120.7 | 146.7 | 123.1 |  |
|  | $r 1,018.5$ | 1,135.4 | 99.7 | 81.7 | 99.9 | 92.8 | 93.1 | 96.5 | 99.2 | 89.1 | 84.5 | 104.0 | 99.4 | 95.9 | 110.0 |  |
| Machinery and transport equipment..... do | r9,762.7 | 11,171.3 | 862.5 | 839.9 | 957.1 | 1,012.3 | 909.5 | 1, 009. 6 | 897.4 | 735.0 | 912.0 | 1,015.8 | 975.2 | 986.7 | 1,033.2 |  |
| Machinery, total $\%$-. --...........-...-do | r $4,488.9$ | 5, 289.3 | 387.4 | 381.5 | 449.3 | 453.5 | 415.9 | 459.7 | 466.0 | 427.4 | 442.4 | 477.6 | 450.2 | 473.3 | 468.6 |  |
| Metalworking | 182.7 | 163.7 | 12.9 | 18.1 | 17.5 | 14.6 | 12.9 | 14.1 | 16.4 | 10.9 | 10.3 | 10.9 | 11.5 204.6 | 13.5 194.8 | 10.9 |  |
|  | r1,948.2 | 2,271.9 | 151.4 | 154.0 | 191.8 | 189.0 | 168.6 | 198.7 | 189.1 | 203.5 | 210.0 | 218.2 | 204.6 | 194.8 | 191.6 |  |
| Transport equipment.- Automobiles and parts | 273.8 | 5,882.0 | 475.1 | 458.4 | 507.8 | 558.8 | 493.6 | 549.9 483 4 | 431.4 352.0 | 307.7 239 | 469.6 402.8 | 538.2 470.4 | 525.0 459.4 | $\begin{array}{r}513.5 \\ \hline 440.7\end{array}$ | $\begin{gathered} 564.7 \\ 477.9 \end{gathered}$ |  |
| Automobiles and parts..--------.-.-do | 4,618.4 | 5, 066.6 | 420.5 | 398.0 | 436.7 | 477.1 | 432.9 | 483.2 | 352.0 | 239.7 | 402.8 | 470.4 | 459.4 | -440.7 | 477.9 |  |
| Miscellaneous manufactured articles ......do | ${ }^{\text {r }}$ 4, 127.2 | 4,843.9 | 350.3 | 326.8 | 380.0 | 371.3 | 363.5 | 418.4 | 449.2 | 450.4 | 453.8 | 469.2 | 406.1 | 402.5 | 389.4 |  |
| Commodities not classified...............do | '1,332. 4 | 1,273.8 | 89.2 | 89.9 | 105.4 | 107.5 | 95.6 | 111.7 | 113.9 | 105.7 | 118.1 | 120.8 | 108.3 | 115.0 | 117.6 |  |
| Indexes $\ddagger{ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports (U.S. mdse., excl. military grant-aid): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unit value-.-------.......----....--1967=100.. | 104.7 | ${ }^{\square} 110.7$ | 109.8 | 110.5 | 108.7 | 110.7 | 110.3 | 111.1 | 111.5 | 110.4 | 111.5 | 111.5 | 110.6 | 112.3 | 113.6 |  |
| Quantity -.....-..............................-- - ${ }^{\text {do }}$ | 1114.5 | ${ }^{p} 123.9$ | 114.0 | 118.2 | 127.6 138 | 125.3 138 | 136.5 150.6 | 129.4 143.8 | 122.4 136.5 | 114.1 | 115.5 126.5 | 134.9 150.5 | 121.9 134.9 | ${ }_{142.3}^{126.7}$ | 118.4 134 |  |
| General imports | 119.9 | ${ }^{p} 137.2$ | 125.1 | 130.6 | 138.7 | 138.7 | 150.6 | 143.8 | 136.5 | 126.0 | 126.5 |  |  |  |  |  |
|  | 104.2 | ${ }^{p} 112.3$ | 108.9 | 111.1 | 109.4 | 113.2 | 110.9 | 110.4 | 112.3 | 113.1 | 113.6 | 113.6 | 113.7 | 114.2 |  |  |
| Quantity | 128.7 | ${ }^{2} 132.9$ | 128.3 | 118.3 | 138.1 | 137.4 | 127.8 | 141.7 | 131.6 | 122.7 | 135.6 | 141.4 | 133.7 | 138.9 |  |  |
|  | 134.1 | ${ }^{\text {p }} 149.2$ | 139.5 | 131.4 | 151.1 | 151.3 | 141.7 | 156.4 | 147.8 | 138.8 | 154.1 | 160.6 | 152.0 | 158.7 |  |  |
| Shipping Welght and Value |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Waterborne trade: <br> Exports (incl. reexports): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipping weight.......-......thous. sh. tons.. | 199,286 | 239, 802 |  |  |  |  | 19,332 | 22,312 | 21,734 | 19,802 |  | 23, 745 | 20,034 |  |  |  |
|  | 19,915 | 24, 395 | 1,828 | 1,894 | 2,008 | 2,013 | 2,126 | 2, 101 | 2,075 | 1,949 | 1,920 | 2,283 | 2,057 | 2, 141 |  |  |
| Shipping weight...-..........thous. sh. tons.- | 288, 620 |  |  |  |  |  |  |  |  |  |  |  |  | 27, 150 |  |  |
|  | 21,570 | 24, 724 | 1,926 | 1,767 | 2,029 | 2,043 | 1,919 | 2, 151 | 2,133 | 2,085 | 2,153 | 2, 210 | 2,129 | 2,179 |  |  |

## TRANSPORTATION AND COMMUNICATION

| TRANSPORTATION <br> Air Carriers (Scheduled Service) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificated route carriers:* |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger-miles (revenue) .-..-.-.-.-....... bil.- | 125.41 | 1131.72 | 10.45 | 8.81 | 10.61 | 9. 97 | 10.69 | 12.40 | 13. 38 | 14.31 | 10.90 | 9.98 | 9. 20 | 10.94 |  |  |
| Passenger-load factor \$--.-........-percent.- | 50.0 | 49.7 | 46.1 | 45.3 | 49.9 | 50.0 | 48.4 | 53.2 | 56. 2 | 59.4 | 48.2 | 45.0 | 43.6 | 48.2 |  |  |
| Ton-miles (revenue), total ¢.................mil.- | 16,898 | 18,167 | 1,403 | 1,243 | 1,466 | 1,434 | 1,520 | 1,680 | 1,759 | 1,834 | 1,497 | 1,439 | 1,334 | 1,554 |  |  |
| Operating revenues 9 -.......--.............mil. \$. | 8,792 |  |  |  | 2,152 |  |  | 2,334 |  |  | 2,541 |  |  |  |  |  |
| Passenger revenues......................... do | 7,120 |  |  |  | 1,781 |  |  | 1,911 |  |  | 2,139 |  |  |  |  |  |
| Freight and express revenues...........-. do | -686 |  |  |  | 165 |  |  | 203 |  |  | 192 |  |  |  |  |  |
|  | 296 8.400 |  |  |  | 71 .198 |  |  | \% 74 |  |  | , 71 |  |  |  |  |  |
| Operating expenses <br> Net income after taxes. | 8,400 55 |  |  |  | 2,198 -73 |  |  | 2,269 1 |  |  | 2, 387 |  |  |  |  |  |
| Domestic operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger-miles (revenue) -....................bil.- | 95.95 | £104. 16 | 8.37 | 7.05 | 8.44 | 7.77 | 8.10 | 9.44 | 10.12 | 10.88 | 8.23 | 7.90 |  | 8.94 |  |  |
|  | 1,971 | -12,216 | -8.37 | 147 | $\begin{array}{r}8.44 \\ \hline\end{array}$ | 206 | $\stackrel{818}{ }$ | 9.44 | 189 | 178 | 182 | 187 | 162 | 178 |  |  |
|  | ${ }^{1} 616$ | +1715 | 53 | 50 | 53 | 54 | 53 | 50 | 54 | 54 | 56 | 63 | 63 | 87 |  |  |
| Operating revenues | 6,517 |  |  |  | 1,677 |  |  | 1,771 |  |  | 1,897 |  |  |  |  |  |
|  | 6,237 |  |  |  | 1,699 |  |  | 1,725 |  |  | 1,835 |  |  |  |  |  |
| International and territorial operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger-miles (revenue) | 29.47 | 127.56 | 2. 08 | 1.76 | 2.17 | 2. 20 | 2.60 | 2.96 | 3. 26 | 3.44 | 2.67 | 2.08 | 1. 72 | 1.99 |  |  |
|  | 1, 384 | 11,299 | -94 | 100 | ${ }^{2} 113$ | $\stackrel{112}{ }$ | 112 | 114 | 121 | 114 | 113 | 126 | 110 | 106 |  |  |
|  | , 729 | 1766 | 59 | 64 | 67 | 65 | 68 | 68 | 57 | 57 | 56 | 65 | 78 | 89 |  |  |
|  | 2,275 |  |  |  | 475 |  |  | 563 | --.-- |  | 644 552 |  |  |  |  |  |
|  | 2,164 44 |  |  |  | 499 -30 |  |  | 544 -1 |  |  | 552 60 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Local Transit Linea |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fares, average cash rate | 24.3 | 25.7 | 25.4 | 25.4 | 25.4 | 25.4 | 25.5 | 25.6 | 25.7 | 25.7 | 25.8 | 26. 0 | 26.2 | 26.4 | 26.4 462 |  |
|  | 6,310 | 5,868 | + 503 | 470 | 522 | 542 | 515 | 491 | 449 | 440 | 482 | 507 | 474 |  |  |  |
| $r$ Revised. p Preliminary. 1 Annual total reflects revisions not distributed to monthly data. ${ }^{2}$ For 3d quarter 1970. loss $\$ 386$ thousand. <br> $\ddagger$ Trade in silver is included in value and quantity indexes for 1968 and all indexes thereafter. <br> ${ }^{7}$ New base; comparable data for earlier months will be shown later. <br> o Includes data not shown separately. §Passenger-miles as a percent of available seat-miles in revenue service; reflects proportion of seating capacity actually sold and utilized. <br> TApplies to passengers, baggage, freight, express, and mail carried. |  |  |  |  |  | *New series. Source: Civil Aeronautics Board. Certificatad route industry covers passenger cargo (including local service, belicopter, and other carriers) and all-cargo carriers. Beginning Jan. 1970, domestic series reflects operations between the 48 States and Alaska and Hawaif; prior to 1970 this traffic was included in the international and territorial series. Selected revenues by type (as shown for total industry) and all traffic statistics cover scheduled service only; total revenues, expenses, and income for all groups of carriers also reflect nonscheduled service. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 |  |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## TRANSPORTATION AND COMMUNICATION—Continued

| TRANSPORTATION-Continued <br> Motor Carriers (Intercity) <br> Carriers of property, class I (qtrly. total): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carriers of property, class I (qtrly. total): Number of reporting carriers. | 11,289 |  |  |  | 1,379 |  |  |  |  |  |  |  |  |  |  |  |
| Operating revenues, total....................-mil. | 10,482 |  |  |  | 2, 640 |  |  |  |  |  |  |  |  |  |  |  |
| Expenses, total. | 10,036 |  |  |  | 2, 567 |  |  |  |  |  |  |  |  |  |  |  |
| Freight carried (revenue) .................-mil. tons | 560 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Freight carried, volume inderes, class I and II (ATA): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common and contract carriers of property (qtrly.) ot $\ldots$ average same period. $1957-59=100$. | 183.8 | 180.0 |  |  | 179.9 |  |  | 169.0 |  |  | 179.8 |  |  | 164.7 |  |  |
| Common carriers of general freight, seas. adj. $\dagger$ $1957-59=100$. | 168.9 | 163.7 | 172.3 | 178.2 | 173.0 | 122.6 | 151.0 | 161.2 | 172.8 | 173.1 | 172.1 | 167.4 | 160.8 | 160.4 | p164. 5 |  |
|  <br> Number of reporting carriers. | 170 |  |  |  | 70 |  |  | 69 |  |  | 70 |  |  |  |  |  |
| Operating revenues, total......................mil. \$. | 676.4 |  |  |  | 147.6 |  |  | 179.0 |  |  | 218. 6 |  |  |  |  |  |
|  | 593.6 |  |  |  | 145.1 |  |  | 158.0 |  |  | 177. 17 |  |  |  |  |  |
| Passengers carried (revenue).--.-.-.---.-.-mil.- | 175.0 |  |  |  | 39.2 |  |  | 42.8 |  |  | 47.7 |  |  |  |  |  |
| Class I Ralltoads |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial operations (qtris.): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating revenues, total \& ...-....-......-. - mil. \$ <br> Freight. $\qquad$ do | 11,451 10,346 |  |  |  | 2,818 2,569 |  |  |  |  |  | 3,040 2,758 |  |  |  |  |  |
|  | -439 |  |  |  | 2,99 |  |  | 2,106 |  |  | ${ }^{2} 113$ |  |  |  |  |  |
|  | 9,062 |  |  |  | 2,337 |  |  | 2,458 |  |  | 2,451 |  |  |  |  |  |
| Tax accruals and rents ..................... do | 1,729 |  |  |  | 422 |  |  | 466 |  |  | 479 |  |  |  |  |  |
| Net railway operating income.--..-......... do.... | 659 |  |  |  |  |  |  | 158 |  |  |  |  |  |  |  |  |
| Net income (after taxes) .-..------..-......do...- | 461 |  |  |  | s 15 |  |  | 76 |  |  | -21 |  |  |  |  |  |
| Traffic: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ton-miles of freight (net), revenue and nonrev enue (qtrly.) $\qquad$ | 4781.7 |  |  |  | 190.6 |  |  | 201.7 |  |  | 192.1 |  |  |  |  |  |
| Revenue ton-miles---..................do-... | 767.9 | ${ }^{2} 761.1$ |  |  | 184.6 |  |  | 198.6 |  |  | 189.2 |  |  | 2188.1 | ${ }^{23} 67.8$ | ${ }^{2} 66.7$ |
| Revenue per ton-mile (at Passengers (revenue) carried 1 mile (qtrly.) . mil | $\begin{array}{r} 1.347 \\ 12,169 \end{array}$ |  |  |  | 2, ${ }_{2}^{1.378}$ |  |  | 2, ${ }_{2}^{1.454}$ |  |  | 1.458 2,986 |  |  |  |  |  |
| Travel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hotels: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| A verage sale per occupted room Rooms occupled dollars | 12. 37 | 13. 25 | 13. 22 | 12. 98 | 12. 23 | 13. 95 | 12.87 | 13. 80 | 12. 17 | 13. 74 | 13. 95 | 14. 48 | 13.39 50 |  |  |  |
| Restaurant sales index--same mo. $1951=100$. | 119 | 114 | ${ }^{52}$ | 114 | 122 | 127 | 131 | 125 | 117 | ${ }_{106}^{54}$ | 118 | 114 | 104 | 112 |  |  |
| Foreign travel: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. citizens: Arrivals.-.-.-...---........- thous.. | 5,971 |  | 469 | 414 | 496 | 480 | 509 | 536 | 736 | 1,009 | 690 | 505 | 420 |  |  |  |
| Aliens: Arrivals Dartures............------- do..-- | 4 5, 767 |  | 402 | ${ }_{427}^{423}$ | 499 | 481 | 545 | ${ }_{3} 71$ | 903 | 767 | 535 | 408 | 368 |  |  |  |
| Aliens: Arrivals........................................... do | 3,602 43,039 |  | 297 <br> 214 | $\begin{array}{r}237 \\ 187 \\ \hline\end{array}$ | 294 | 295 245 | 341 289 | 349 313 | 455 395 | 498 <br> 421 | 416 334 | 326 291 | 237 |  |  |  |
| Passports issued--.....................-.-. - do.. | 1,820 | 2,219 | 125 | 153 |  |  | 267 | 311 | 254 | 163 | 126 | 101 | 88 | 108 | 137 | 182 |
| National parks, visits ...--.........-....-.---do. | 42, 403 | 45, 753 | 987 | 1,133 | 1,559 | 1,878 | 3,338 | 6,667 | 9,924 | 9,969 | 4,532 | 3,050 | 1,625 | 1,090 |  |  |
| COMMUNICATION (QTRLY.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telephone carriers: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 16,781 | 18, 103 |  |  | 4,354 |  |  | 4, 543 |  |  | 4, 568 |  |  | 4,637 |  |  |
|  | 8,213 | 8,912 |  |  | 2,149 |  |  | 2,227 |  |  | 2,236 |  |  | 2,300 |  |  |
| Operating expenses (excluding taxes) | 6,506 10,270 | 11, 1881 |  |  |  |  |  | - ${ }^{1,783}$ |  |  | - |  |  | - |  |  |
| Net operating income (after taxes) ......-. -do | 2,798 | 3, 058 |  |  | ${ }^{2} 732$ |  |  | 2,764 |  |  | ${ }^{2} 758$ |  |  | ${ }^{2} 802$ |  |  |
| Phones in service, end of period............-mil.. | 100.3 | 104.1 |  |  | 101.0 |  |  | 101.7 |  |  | 103.1 |  |  | 104.1 |  |  |
| Telegraph carriers: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 391.3 | 402.5 |  |  | 97.5 |  |  | 106.7 |  |  | 98.1 |  |  | 100.2 |  |  |
| Operating expenses....-.-.-.-.-............. Net operating revenues (before taxes)..do... | 330.8 32.9 | 334.6 34.0 |  |  | 82.8 9.4 |  |  | 85.8 11.3 |  |  | 85.1 6.4 |  |  | 80.8 6.9 |  |  |
| International: ${ }^{\text {a }}$ ( |  |  |  |  |  |  |  | 11.3 |  |  |  |  |  |  |  |  |
|  | 179.9 | 193.7 |  |  | 47.5 |  |  | 48.5 |  |  | 47.7 |  |  | 50.1 |  |  |
| Operating expenses ....................do.... | 132.6 39.1 | 144.9 39.3 |  |  | 34.9 10.3 |  |  | 35.9 10.2 |  |  | 36.0 9.4 |  |  | 38.1 9.4 |  |  |
| Net operating revenues (beiore taxes)...do.... | 39.1 |  |  |  | 10.3 |  |  | 10.2 |  |  | 9.4 |  |  | 9.4 |  |  |

CHEMICALS AND ALLIED PRODUCTS

| CHEMICALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Inorganic chemicals, production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | -14,386 | 14,382 | 1,228 | 1,254 | 1,306 | 1,319 | 1,275 | 1,220 | 1,214 | 1,124 | 1,155 | 1,112 | 1, 102 | 1,073 |  |  |
| Ammonia, synthetic anhydrous thous. sh. tons. | 12,713.5 | 13,098.0 | 948.0 | 1,032.5 | 1,165.5 | 1,139.4 | 1,128.9 | 1, 136.5 | 1,065.5 | 1,082.2 | 1,102.6 | 1,059.7 | 1,096.5 | +1,140.7 | 1,081.9 |  |
| Chlorine, gas (100\% Clig) -................-.do..... | r $\begin{array}{r}1,069.4 \\ 9,422.0\end{array}$ | 1, 120.1 $8,895.2$ | 787.2 | 80.1 745.4 | 96.5 822.5 | 102.3 814.3 | r 109.7 839.2 | 100.3 810.3 | 104.2 844.4 | 81108.6 | 103.5 805.2 | 87.9 860.1 | 77.2 802.8 | 77.9 812.1 | 49.8 |  |
| Hydrochloric acid ( $100 \% \mathrm{HCl}$ ) | 1,848.6 | 1,917.7 | 152.4 | 149.6 | 176.8 | 157.1 | 165.9 | 16 | 166.8 | , | . 8 | 165.6 | 3 | , 153.8 | 160.8 |  |
| Nitric acid ( $100 \% \mathrm{HNO}_{3}$ )----...........-.-. ${ }^{\text {d }}$ | 6,254.3 | 6,460.1 | 517.4 | 506.0 | 551.4 | 582.0 | 571.7 | 548.7 | 475.7 | 502.1 | 522.7 | 564.3 | 553.1 | - 565.1 | 551.8 |  |
|  | '275,962 | 279,352 | 22,535 | 21, 807 | 23,713 | 23,325 | 24,040 | 23, 401 | 23, 147 | 22,974 | 23,003 | 24.244 | 23,341 | ${ }_{2}^{23,822}$ |  |  |
| Stiche | 4,915.5 | 5,470.8 | 393.9 | 430.4 | 458.7 | 480.3 | 465.0 | 422.1 | 388.1 | 456.9 | 481.6 | 503.3 | 463.6 | -526. 9 | 497.3 |  |
| Sodium bichromate and chromate | 4, 502.8 | 4, 414.4 | 350.6 | 343.6 | 370.4 | 378.3 | ${ }^{391.4}$ | 365.4 | 379.4 | 332.7 | 355.5 | 373.4 | 361.6 | 412.1 | 312.9 |  |
| Sodium hydroxide ( $100 \% \mathrm{NaOH}$ ) | 9,618.7 | 10,073. 7 | 800.9 | 756.0 | 835.2 | 847.8 | 856.8 | 12.6 816.8 | 12.7 889.3 | 10.7 879.1 | 12.1 82.1 | 13.3 889.1 8 | 11.8 830.9 | 14.7 842.8 | 774.6 |  |
| Sodium silicate, anhydrous.-- thous. sh. tons | 6538 | ${ }^{609.4}$ | 37.4 | 44.5 | 52.2 | 55.0 | 6.5 6 108 | 54.8 | 39.1 | 48.7 | 48.7 | 56.2 | 55.8 |  | 20.7 |  |
| Sulfuric acid ( $100 \% \mathrm{H}_{2} \mathrm{SO} \mathrm{O}_{4}$ ).............-..do | 4,471.0 $29,536,9$ | - $\begin{array}{r}1,362,4 \\ 29,145.7\end{array}$ | r 115.4 | 2,312.6 | 2,465.3 | 2,530.5 | 2,517.4 | 2, 398.4 | 2,310.7 | 97, $2,303.9$ | - 11.403 .6 | 2,494.8 | 2,432.9 | +2,672.8 | 2,394. 6 |  |

[^21][^22]| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## CHEMICALS AND ALLIED PRODUCTS-Continued

| CHEmicals-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Organic chemicals, production: ${ }^{7}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,78.0 | 35.1 | 3.4 | 3.0 | 2.9 | 3.0 | 3.5 3.0 | 13.2 2.8 | 2.4 | 2.2 | 3.3 | 3.5 | 2.9 | 2.7 | 2.7 |  |
|  | ${ }^{1} 118.3$ | 109.6 | 6.5 | 8.8 | 10.0 | 8.6 | 10.2 | 9.3 | 8.0 | 9.6 | 9.6 | 9.3 | 9.1 | 10.6 | 8.5 |  |
| Ethyl acetate (85\%) - | 1153.2 | ${ }^{1} 158.7$ | 12.7 | 14.5 | ${ }^{13.6}$ | 25.5 | 22.9 | 13.2 | 8.3 | 9.7 | 16.2 | 14.7 | 10.2 | 16.1 | 13.6 |  |
| Formaldehyde ( $37 \% \mathrm{HCHO}$ ) --............-do | 14,192.8 | 4,312.4 | 324.8 | 321.1 | 382.6 |  | 372.4 | 363.1 | 324.2 | 353.2 | 397.8 | 370.8 | 400.8 | 344.4 | 301.2 |  |
| Glycerin, refined, all grades: <br> Production | 322.4 | 336.1 | 24.5 | 26.5 | 27.9 | 29.1 | 28.7 | 28.8 | 25.3 | 27.9 | 26.1 | 27.8 | 31.7 | -31.8 | 28.2 |  |
| Stocks, end of period.-.-.-................-- do | 30.5 | 29.6 | 27.5 | 26.5 | 23.8 | 24.9 | 26.5 | 27.2 | 25.3 | 24.6 | 24.4 | 23.0 | 26.6 | - 29.8 | 31.2 |  |
| Methanol, synthetic..................-.-.-mil. gal.- | ${ }^{1} 624.8$ | 1744.7 | 52.5 | 53.5 | 54.3 | 59.7 | 60.4 | 57.9 | 43.4 | 53.2 | 50.6 | 60.4 | 65.4 | - 77.0 | 60.9 |  |
|  | 774.0 | 1714.0 | 56.4 | 61.8 | 63.2 | 58.8 | 64.8 | 61.0 | 61.0 | 58.8 | 63.6 | 54.9 | 54.8 | 55.9 | 54.4 |  |
| ALCOHOL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ethyl alcohol and spirits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }_{179}^{737.7}$ | 631.6 162.7 | 464.2 | 48.5 166.9 | ${ }^{59.8}$ | 57.7 181.2 | 177.3 | 184.0 | 184.8 8 | 176.9 | 177.8 ${ }^{58}$ | $\begin{array}{r}54.8 \\ 169.4 \\ \hline\end{array}$ | 41.4 | 48.3 |  |  |
|  | 592.6 | 513.8 | 40.2 | 40.7 | 46.6 | 44.0 | 46.3 | 48.4 | 45.0 | 42.3 | 42.7 | 42.9 | 11.4 37.1 | 18.3 37.6 |  |  |
|  | 85.6 | 85.8 | 6.2 | 7.1 | 8.0 | 8.6 | 6.2 | 6.7 | 6.0 | 6.4 | 7.5 | 8.6 | 7.7 | 6.7 |  |  |
| Denatured alcohol: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production-----------------.- mill. wine gal -- | 318.4 | 254.6 | 21.6 | 21.6 | 24.9 | ${ }_{2}^{23.7}$ | 24.8 | 26.0 | 24.3 | 22.8 | 23.0 | 23.2 | 20.1 | 21.0 |  |  |
| Consumption (withdrawals) .- .-------.-.- do..-- | 318.8 | 276.2 | 21.4 | 21.7 | 25.1 | 23.6 | 24.3 | 26.1 | 24.4 | 22.9 | 22.9 | 22.9 | 20.1 | 20.9 |  |  |
| Stocks, end of period..-.---................do...- |  |  | 2.6 | 2.5 | 2.4 | 2.4 | 3.0 | 2.9 | 2.8 | 2.7 | 2.8 | 3.0 | 3.0 | 3.0 |  |  |
| FERTILIZERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 16, 599 | 16,005 | 1,278 | 1,253 | 1,088 | 1,230 | 579 | 2,078 | 1,550 | 1,414 | 1,341 | 1,479 | 1,420 | 1,293 | 1,800 |  |
|  | 1,799 | 1,133 |  | 61 | 106 | 49 | 102 | ${ }^{92}$ | 140 | 130 | 176 | 105 | , 114 | 101 |  |  |
|  | 12,229 | 12,543 | 1,079 | 977 | ${ }_{51} 8$ | ${ }_{1}^{951}$ | ${ }_{87} 32$ | 1,773 | 1,148 | 1,086 | 1,034 | 1,189 | 1,163 | 980 | 1,528 |  |
|  | 1,233 | 966 | 78 | 87 | 51 | 105 | 87 | 48 | 103 | 74 | 115 | 74 | 73 | 70 | 66 |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }_{238}^{233}$ | ${ }_{326}^{326}$ | 25 | 22 | 46 | 59 | 57 | 15 | 10 | 10 | 18 | 23 | 24 | 19 | 16 |  |
|  | 138 | 218 | 16 | 17 | 30 | 37 | 16 | 12 | ${ }^{6}$ | 15 | 12 | 16 | 24 | 16 | 12 |  |
|  | 3,829 | 4,165 | 336 | 377 | 514 | 579 | 397 | 218 | 164 | 304 | ${ }^{331}$ | 391 | 387 | 269 | 315 |  |
|  | 184 | 129 | 16 | 9 | 1 | 1 | 6 | 21 | 16 | 13 | 13 | 22 | 8 | 5 | 19 |  |
| Potash deliveries ( $\mathrm{K}, \mathrm{O}$ ) | 4,794 | 4,603 | 331 | 401 | 631 | 621 | 416 | 206 | 159 | 353 | 340 | 411 | 416 | 319 | 436 |  |
| Superphosphate and other phosphatic fertilizers ( $100 \% \mathrm{P}_{3} \mathrm{O}_{8}$ ): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production---..---.-..........thous. sh. tons.- | 4,290 | 4,496 | 336 | 356 | 393 | 408 | 381 | 364 | 330 | 343 | 380 | ${ }^{386}$ | 387 | ${ }^{431}$ | 380 |  |
| Stocks, end of period...-.....-.-..........-. ${ }^{\text {do...- }}$ | 448 | 484 | 468 | 422 | 359 | 276 | 264 | 351 | 455 | 432 | 418 | 394 | 426 | 484 | 505 |  |
| MISCELLANEOUS Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Explosives (industrial), shipments, quarterly $\&$ mil. lb. | 1,924.8 | 12,046.5 |  |  | 390.9 |  |  | 475.3 |  |  | 484.0 |  |  | 696.4 |  |  |
| Paints, varnish, and lacquer, factory shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2,776.7 | 2,732.0 | 179.0 | 197.6 | ${ }^{241.6}$ | ${ }^{236.3}$ | 251.2 | 281.3 | 256. 4 | 258.9 | ${ }^{252.3}$ | 217.3 | 183.3 | +176.7 |  |  |
|  | 1,473. 5 | 1,529.2 | 85.9 | 102.8 | 130.4 | 131.7 | 142.9 | 162.1 | 153.1 | 150.5 | 143.5 | 123.2 | 106.5 | -96. 5 | 100.7 |  |
|  | 1,303. 5 | 1,202.8 | 93.1 | 94.8 | 111.2 | 104.6 | 108.3 | 119.2 | 103.2 | 108.5 | 108.8 | 94.1 | 76.8 | 80.2 | 84.5 |  |
| Sulfur, native (Fraseh) and recovered: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production-...------.-.-.-.-thous. lg. tons.- | 8,568 | 8,589 | 730 | 660 | 721 | 683 | 720 | 671 | 717 | 700 | 817 | 746 | 703 | 742 |  |  |
| Stocks (producers'), end of period...........do.-.- | 3,461 | 4,038 | 3,530 | 3, 604 | 3,657 | 3,642 | 3,714 | 3,738 | 3,689 | 3,800 | 3,837 | 3,977 | 4,021 | 4,038 |  |  |
| Plastics and resin materials |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Thermosetting resins: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1628.8 1667.4 1 | 599.1 645.8 | 44.3 49.4 | 45.5 49.7 | 47.7 58.2 | 53.9 57.9 | 49.2 52.5 | 58.0 54.5 | 55.3 49.1 | 51.7 53.6 | 56.9 54.7 | 50.1 58.0 | 43.6 54.0 | 42.8 54.2 |  |  |
| Phenolic and other tar acid resins.........do..... | 11,123.8 | 1,041.1 | 85.2 | 90.5 | 98.0 | 100.6 | 89.3 | 85.7 | 74.1 | 83.1 | 82.2 | 92.8 | 85.1 | 79.5 |  |  |
|  | ${ }_{1} 170.5$ | ${ }^{1,622.7}$ | 54.8 | ${ }_{52.8}$ | 53.8 | 54.9 | 54.7 | 54.6 | 44.7 | 54.7 | 52.8 | 50.7 | 48.2 | 46.0 |  |  |
| Thermoplastic resins: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cellulose plastic materials...............-do.. | 1192.6 | 134.2 | 11.0 | 12.0 | 13.3 | 12.8 | 12.5 | 11.0 | 10.4 | 10.3 | 10.8 | 11.0 | 9.9 | 9.1 |  |  |
| Coumarone-indene and petroleum polymer |  |  |  |  |  |  |  |  |  |  | 24.6 |  | 28.2 |  |  |  |
| St yrene-type materials (polystyrene) ...do.... | ${ }_{13,251.6}$ | 3,349.3 | 275.5 | 25.1 | 269.2 | 276.2 | 26.9 288.2 | 299.1 | 272.5 | 274.3 | ${ }_{293.8}^{24.6}$ | 271.9 | - 279.6 | 283.8 |  |  |
| Vinyl resins (resin content basis) .........do..... | 13,638.8 | 3,690.9 | 284.9 | 283.2 | 316.7 | 338.2 | 330.2 | 325.3 | 298.4 | 310.5 | 314.0 | 311.7 | 288.6 | 289.2 |  |  |
|  | 15,440.7 | 5,857.6 | 448.4 | 441.8 | 472.2 | 484.6 | 501. 1 | 505.3 | 503.2 | 488.7 | 497.4 | 517.7 | 487.6 | 509.8 |  |  |

## ELECTRIC POWER AND GAS


$r$ Revised.
${ }^{1}$ Revised annual total; revisions are not distributed to the monthly data.
o'Data are reported on the basis of 100 percent content of the specified material unless

[^23]

ELECTRIC POWER AND GAS-Continued


FOOD AND KINDRED PRODUCTS; TOBACCO

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Beer: ALCOHOLIC BEVERAGES \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Production.......-...........................mil. bbl.. \& 127.32 \& 133.09 \& 9. 56 \& 9.31 \& 11.84 \& 12.44 \& 12.45 \& 13.40 \& 12.38 \& 11.33 \& 11.01 \& 10.28 \& 9.28 \& 9.82 \& 9.62 \& \\
\hline Taxable withdrawals..............................do. \& 116.27 \& 122.04 \& 8.47 \& 8. 04 \& 10.35 \& 10.66 \& 11. 45 \& 11.90 \& 11.87 \& 10.79 \& 10.38 \& 9.62 \& 8.77 \& 9. 74 \& 8.32 \& \\
\hline  \& 11.90 \& 12. 26 \& 12.43 \& 12.99 \& 13.46 \& 14.12 \& 14. 20 \& 14.69 \& 14.18 \& 13.76 \& 13.45 \& 13.22 \& 12.93 \& 12. 26 \& 12.97 \& \\
\hline Distilled spirits (total): \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Production. \(\qquad\) mil. tax gal. Consumption, apparent, for beverage purposes \& r 230.02 \& 212.25 \& 20.55 \& 20.28 \& 21.26 \& 20.11 \& 18.16 \& 16. 29 \& 12.89 \& 11.22 \& 16.18 \& 19.21 \& 17.99 \& 18.11 \& \& \\
\hline Taxable withdrawals.............mil. tax gal.- \& 361.67
164.55 \& 172.47 \& 25.71
12.40 \& 25.07
11.32 \& 30.98
16.10 \& 29.92
14.83 \& 28.30
13.23 \& 29. 30
14. 72 \& 28.00
11.05 \& 27.14
14.38 \& 30.21
16.04 \& 32.49
18.22 \& 35. 17 \& \& \& \\
\hline  \& 164. 92 \& 1, 008. 54 \& 998.08 \& 1.002.98 \& 1,005.66 \& 1,008.95 \& 1,010.84 \& 1,012.99 \& 1, \(\begin{aligned} \& 11.05 \\ \& 013\end{aligned}\) \& 1,007.86 \& 1,006. 26 \& 1,004.59 \& 1,005.21 \& 1,008.54 \& \& \\
\hline Whisky: \& 87.08 \& \(1,90.89\) \& 5.66 \& 5.46 \& -7.55 \& 7.03 \& +6.28 \& 7.29 \& -6.89 \& 5.97 \& 7.63 \& '10.84 \& 10.45 \& 1,9.84 \& \& \\
\hline Production.....-.........-..........-mil. tax gal \& 169.87 \& 146.44 \& 15.30 \& 14.96 \& 15.69 \& 15.21 \& 12.85 \& 10.15 \& 9.12 \& 7.16 \& 10.37 \& 12.20 \& 11.15 \& 12.29 \& \& \\
\hline  \& r 107.99 \& 112. 71 \& 8.10 \& 8.27 \& 10. 64 \& 9.88 \& 7.79 \& 8. 76 \& 6. 72 \& 9.04 \& 10. 67 \& 12.93 \& 11.01 \& 8.89 \& \& \\
\hline Stocks, end of period.---............-..-. do..-- \& 938. 46 \& 954. 58 \& 944.66 \& 949.15 \& 951.64 \& 955.47 \& 959.53 \& 959.73 \& 961.12 \& 957.73 \& 955.42 \& 952.39 \& 951.94 \& 954.58 \& \& \\
\hline  \& 74.29 \& 75. 59 \& 4.67 \& 4.83 \& 6. 66 \& 6.22 \& 5.49 \& 6.34 \& 5. 96 \& 5.15 \& 6. 76 \& 5.47 \& 9.36 \& 8.68 \& 5. 60 \& \\
\hline Rectified spirits and wines, production, total mil. proof gal.. \& r 116.23 \& 113.84 \& 8.11 \& 8.44 \& 11.07 \& 10.85 \& 8.15 \& 9.16 \& 7.65 \& 8.78 \& 10.08 \& 11.57 \& 11. 13 \& 8.87 \& \& \\
\hline \begin{tabular}{l}
Whisky \(\qquad\) do \\
Wines and distilling materials: \\
Effervescent wines:
\end{tabular} \& \({ }^{\text {r }} 68.01\) \& 64.37 \& 4.22 \& 4.86 \& 6. 58 \& 6.57 \& 4.36 \& 4.71 \& 4.27 \& 4.86 \& 5. 79 \& 6.88 \& 6. 70 \& 4. 58 \& \& \\
\hline Production \& 15.80 \& 22.95 \& 1.81 \& 1.71 \& 2. 06 \& 2.02 \& 1. 80 \& 1.75 \& 1.41 \& 1. 96 \& 1.77 \& 1. 98 \& 2. 17 \& 2. 50 \& \& \\
\hline Taxable withdrawals...-.-...-.-.-.-.-.-. do...- \& -13.96 \& 20.84 \& 1.81 \& 1.27 \& 1. 64 \& 1.27 \& 1.37 \& 1. 56 \& 1. 24 \& 1. 39 \& 2.04 \& 2.09 \& 2. 30 \& 2.86 \& \& \\
\hline  \& 6.19 \& \(\begin{array}{r}7.38 \\ \hline 1.79\end{array}\) \& 6.48 \& 6.82 \& 7.15 \& 7.80 \& 8. 10 \& 8.15 \& 8.27 \& 8.72 \& 8.31 \& 8.17 \& 7. 90 \& 7.38 \& \& \\
\hline \begin{tabular}{l}
Imports. \\
Still wines:
\end{tabular} \& \(\begin{array}{r}2.41 \\ \\ 277 \\ \hline\end{array}\) \& \(\begin{array}{r}1.79 \\ \\ \hline 4.78\end{array}\) \& . 11 \& \(\begin{array}{r}.10 \\ \hline 8\end{array}\) \& . 12 \& .15
2.98 \& . 14 \& \(\begin{array}{r}.13 \\ \hline\end{array}\) \& .09
3.15 \& .10
.11 .05 \& .17
70.81 \& .19
02.19 \& .21

8.34 \& . 28 \& . 13 \& <br>
\hline Production ${ }_{\text {Taxable withdrawals }}$ \& 277.80
197.23 \& 244.78
21.73 \& 4.08
18.44 \& 3.87
16.36 \& 4. 60
20.64 \& 2.98
16.76 \& 3.47
15.10 \& 2.50
17.44 \& 3.15
14.44 \& 11. 05
16.32 \& 70.81
18.73 \& 92.19
20.75 \& 38.34
19.45 \& 7.76
22. 30 \& \& <br>
\hline  \& 1906. 36 \& 216. 73 \& 189.91 \& 274. 56 \& 256.07 \& 240.99 \& 226. 63 \& 17.44
207.10 \& 14.44
196.38 \& 16.32 \& 18.73
238.03 \& 302.36 \& 198.45
313.82 \& 22.30
293.32 \& \& <br>
\hline  \& 22.28 \& 28. 23 \& 1.76 \& 1.65 \& 2.23 \& 2.24 \& 2.42 \& 2.37 \& 2. 20 \& 2.13 \& 2.20 \& 2.51 \& 3.07 \& 3. 46 \& 2.06 \& <br>
\hline Distilling materials produced at wineries...d \& 403.32 \& 303.08 \& 7.62 \& 6.55 \& 6.34 \& 2.85 \& 2.15 \& 1.29 \& 4.45 \& 28.76 \& 126.06 \& 91.73 \& 16.82 \& 8.45 \& \& <br>
\hline DAIRY PRODUCTS \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Butter, creamery: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Production (factory) --- Sold \& 1,121. 1 \& 1, 135. 2 \& 99.9 \& 93.0 \& 105.6 \& 109.1 \& 116.7 \& 112.4 \& 92.5 \& 81.1 \& 72.8 \& 82.1 \& 79.1 \& 91.0 \& 102.9 \& <br>
\hline Stocks, cold storage, end of period.......-. do ...- \& 88.6 \& 118.8 \& $\begin{array}{r}77.4 \\ \hline 686\end{array}$ \& 81.3 \& 91.6 \& 114.3 \& 147.0 \& 186.0 \& 203.5 \& 199.2 \& 171.3 \& 147.5 \& 134.3 \& 118.8 \& +119.3 \& 129.9 <br>
\hline Cheese: \& . 685 \& . 704 \& . 686 \& . 687 \& . 688 \& . 707 \& . 708 \& . 707 \& . 708 \& . 708 \& .713 \& . 713 \& . 709 \& . 717 \& . 708 \& <br>
\hline Production (factory), total..------.-..-- mil. lb.- \& 1,985.9 \& 2,202. 6 \& 168.5 \& 160.2 \& 187.4 \& 194.4 \& 215.6 \& 215.4 \& 199.3 \& 181.5 \& 167.6 \& 172.2 \& 161.5 \& 179.1 \& 176.6 \& <br>
\hline  \& 1,266. 4 \& 1, 431.2 \& 107.6 \& 103.0 \& 120.4 \& 130.9 \& 149.3 \& 150.0 \& 136.6 \& 120.6 \& 104.5 \& 103.4 \& 95.9 \& 109.0 \& 110.0 \& <br>

\hline | Stocks, cold storage, end of period |
| :--- |
| American, whole milk $\qquad$ do | \& 317.5 \& 324.5 \& 298.0 \& 285.7 \& 286.2 \& 308.9 \& 335.8 \& 370.3 \& 384.3 \& 366.8 \& 358.5 \& 336.3 \& 326.8 \& 324.5 \& +320.9 \& 309.9 <br>

\hline American, whole milk \& 265.4 \& 254.0 \& 249.6 \& 238.0 \& 238.9 \& 257.7 \& 281.0 \& 315.2 \& 325.9 \& 308.9 \& 289.2 \& 264.8 \& 254.8 \& 254.0 \& + 255.1 \& 242.6 <br>
\hline Price, wholesale, American, single daisies (Chicago) ...................................................... per lb... \& 130.0
.603 \& 161.0
.649 \& 10.9
.647 \& 10.8
.659 \& 16.0
.663 \& 11.5
.646 \& 9.4
.632 \& 10.9
.634 \& 10.8
.636 \& 11.8
.636 \& 11.1
.640 \& 15.6
.661 \& 18.0
.665 \& 24.6
.665 \& 11.37
.656 \& <br>
\hline
\end{tabular}

R Revised.
§Data are not wholly comparable on a year to year basis because of changes from one classi-
fication to another. FIncludes data not shown separately.

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## FOOD AND KINDRED PRODUCTS; TOBACCO-Continued

| DAIRY PRODUCTS-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Condensed and evaporated milk: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pondensed (sweetened) ................-mil. lb.- | 84.9 | (9) | ${ }^{(0)}$ | $0^{(0)}$ | ${ }_{0}^{(0)}$ | ${ }^{(0)}$ | - ${ }^{(0)}$ | - ${ }^{(0)}$ | ${ }^{(6)}$ | ${ }^{(0)}$ | ${ }^{(0)}$ | ${ }^{(6)}$ | (6) | ${ }^{(0)}$ | ${ }^{(0)}$ |  |
| Evaporated (unsweetened)-.-.-.......do...- | 1,413.8 | 1,251. 3 |  |  | - 107.2 | - 114.0 | -133.4 | - 136.5 | - 117.5 | -103.1 | 688.9 | 87. | 64. | 90. | 84.9 |  |
|  | 1.9 | ${ }^{(5)}$ | 5.7 | (0) | (0) | ${ }^{(6)}$ | ${ }^{(6)}$ | (8) | (6) | (0) | (9) | ${ }^{(6)}$ | ${ }^{(6)}$ | (9) | (8) |  |
| Evaporated (unsweetened).-.----.........-do...- | 105.0 | 115.7 | 90.9 | -85. 1 | 088.4 | ${ }^{6} 79.6$ | ${ }^{8} 130.2$ | -173.2 | - 192.7 | ${ }^{6} 195.9$ | © 187.4 | 180.0 | ${ }^{8147.5}$ | 115.7 | 81.3 |  |
| Exports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Condensed (sweetened) --...............do....- | ${ }_{37.1}^{52.1}$ | 16.4 33.3 | ${ }_{2}{ }_{2} 3$ | 3.2 | 2. 3 | 4.4 | ${ }_{3} 3.6$ | 1.8 | 2.5 | ${ }_{3} 3.1$ | 1.2 | 6.9 2.0 | 4.6 3.0 | 4.1 3.9 | 2.7 |  |
| Price, manutacturers' average selling: Evaporated (unsweetened) | 7.50 | 7.98 | 7.75 | 7.76 | 7.77 | 7.85 | 7.96 | 8.04 | 8.11 | 8.06 | 8.12 | 8.12 | 8.13 | 8.14 |  |  |
| Fluid milk: |  |  |  |  |  |  |  |  |  |  |  |  |  | 8.14 |  |  |
| Production on farms...-....-............-mil. lb.- | - 116,345 | 117,436 | 9,448 | 8,896 | 10, 126 | 10,328 | 11,109 | 10,792 | 10,226 | 9,767 | 9,273 | 9,280 | 8,842 | 9,349 | 9,547 | 9,010 |
| Utilization in mid. dairy products.-...-dio.-- | 57,167 5.49 | 60,108 5.69 | 4,657 5.81 | ${ }_{5}^{4,542}$ | 5, 5.58 | ${ }_{5}^{5,525}$ | $\stackrel{6,067}{5.39}$ | 6,140 5.33 | 5,595 | ${ }_{5}^{5.013}$ | 4,418 5.81 | 4,388 6.02 | 3,997 6.08 | 4,479 | 4,792 |  |
| Price, wholesale, U.S. average........\$ per $100 \mathrm{Ib} .-$ |  | 5. 69 | 5.81 |  | 5.55 |  |  |  |  |  |  |  | 6. 08 | 6.05 | - 5.96 | 5.88 |
| Production: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r} 66.1 \\ 1,431.7 \end{array}$ | $\begin{array}{r} 67.7 \\ 1,528.4 \end{array}$ | 5.1 102.5 | 4.7 106.8 | 6.1 132.2 | 6.1 14.4 | 185. ${ }^{7}$ | 7.3 179.9 | 6.5 152.3 | 5.8 124.5 | 4.7 96.0 | 4.4 94.8 | 4.3 88.5 | 5.5 116.9 | 6.3 117.0 |  |
| Stocks, manufacturers', end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dry whole milk --..----.-.-. | 6.6 | 4.7 | 5.8 | 5.6 | 4.7 | 5.1 | 6.6 | 8.0 | 9.3 | 9.4 | 8.6 | 6. 6 | 4.7 | 4.7 | 5 |  |
| Nonfat dry milk (human food)............do | 83.9 | 101.4 | 81.1 | 81.8 | 80.6 | 101.4 | 138.7 | 159.0 | 154.0 | 165.5 | 144.8 | 122.8 | 101.7 | 101.4 | 97.7 |  |
|  | 15.6 | 13.8 | 1.5 | 3.8 | 1.4 | 1.0 | 1.0 | . 7 | . 6 | . 7 | . 5 | . 7 | . 9 | 1.1 | 8 |  |
| Nonfat dry milk (human food)--.-....-do | 111.6 | 212.3 | 25.7 | 29.2 | 14.2 | 10.7 | 9.0 | 14.2 | 19.9 | 34.1 | 19.9 | 7.7 | 25.4 | 2.3 | 10.7 |  |
| Price, manufacturers' average selling, nonfat dry milk (human food)........................... $\$$ per lb. | . 235 | 263 | . 238 | . 236 | . 237 | . 262 | . 269 | . 276 | . 273 | . 271 | . 274 | . 273 | . 273 | 276 | 278 |  |
| Grain and grain products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports (barley, corn, oats rye, wheat) ...mil. bu.. | 1,059.0 | 1,337.5 | 97.6 | 107.0 | 91.8 | 100.7 | 104.6 | 102.5 | 117.4 | 111.5 | 114.5 | 143.2 | 123.0 | 123.8 | 101.2 |  |
| Barley: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate)--............do.... | 2423.5 426.7 | $\begin{array}{r} 2410.4 \\ 381.0 \end{array}$ |  |  | 332.1 |  |  | 3237.0 |  |  | 489.4 |  |  | 381.0 |  |  |
|  | 264.6 | 238.9 |  |  | 198.5 |  |  | 3136.7 |  |  | 305.6 |  |  | 238.9 |  |  |
|  | 162.2 | 142.0 |  |  | 133.6 |  |  | ${ }^{3} 100.3$ |  |  | 183.8 |  |  | 142.0 |  |  |
| Exports, including malts.---.-............do | 8.3 | 55.1 | .1 | . 2 | . 1 | . 1 | 6.5 | 7.8 | 8.3 | 8.1 | 6.4 | 4.4 | 6.7 | 6.3 | 2 |  |
| Prices, wholesale (Minneapolis): <br> No. 2, malting_-........................... $\$$ per bu_ | 1.12 | 1.14 | 1.06 | 1.06 | 1.07 | 1.10 | 1.15 | 1.16 | 1.11 | 1.14 | 1.19 | 1.19 | 1.21 | 1.22 | 1.24 |  |
|  | 1.12 | 1.13 | 1. 06 | 1. 06 | 1. 07 | 1.09 | 1.15 | 1.16 | 1.12 | 1.14 | 1.18 | 1. 17 | 1.18 | 1.20 | 1.24 | 1. 29 |
| Corn: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate, grain only) . .mil. bu.- | 24,583 | 24,110 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stocks (domestic), end of period, total _ mil. bu | 4,316 | 3,742 |  |  | 2,991 |  |  | 1,923 |  |  | ${ }^{3} 999$ |  |  | 3,742 |  |  |
|  | 3, 323 | 2.730 |  |  | 2,223 |  |  | 1,404 |  |  | ${ }^{3} 569$ |  |  | 2,730 |  |  |
|  |  | 1,012 |  |  | 768 |  |  | 520 |  |  | ${ }^{3} 430$ |  |  | 1,012 |  |  |
| Exports, including meal and flour Prices, wholesale: $\qquad$ do | 553.5 | 572.0 | 40.2 | 50.3 | 42.2 | 40.0 | 50.0 | 40.0 | 58.7 | 43.9 | 53.8 | 56.8 | 46.4 | 49.6 | 38.8 |  |
| No. 3, yellow (Chicago) -.-.-....... $\$$ per bu_ | 1.21 | 1.35 | 1.22 | 1.23 | 1.22 | 1.26 | 1.30 | 1.34 | 1.38 | 1.47 | 1.50 | 1. 40 | 1.41 | 1.52 | 1.59 |  |
| Weighted avg., 5 markets, all grades.....do..-- | 1.19 | 1. 33 | 1.19 | 1. 22 | 1.21 | 1. 25 | 1. 29 | 1.32 | 1.32 | 1. 40 | 1.46 | 1. 42 | 1.39 | 1. 49 | 1.51 | 1.50 |
| Oats: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate)...............mil. bu.- | ${ }^{2} 950$ | 2909 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stocks (domestic), end of period, total.....do | 885 | 914 |  |  | 674 |  |  | 3490 |  |  | 1,098 |  |  | 914 |  |  |
|  | 724 | 704 |  |  | 529 |  |  | 3 3 3 3 |  |  | ${ }_{246}^{852}$ |  |  | 704 |  |  |
|  | 161 | 210 |  |  | 145 |  |  |  |  |  | 246 |  |  | 210 |  |  |
| Exports, including oatmeal --.-...........do | 7.6 | 21.3 | . 3 | 1.0 | . 5 | . 9 | . 4 | . 5 | . 5 | . 5 | 1.9 | 7.4 | 6.1 | 1.4 | . 4 |  |
|  | 4.67 | 5. 72 | . 71 |  |  | . 67 | . 68 | . 66 | . 67 | . 72 | . 76 |  |  | . 84 | . 82 | . 83 |
| Rice: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate) $\qquad$ mil. bags $9 .$. | 290.8 | 282.9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts, domestic, rough .............mil. lb | 2,012 |  | 63 | 87 | 78 |  |  |  |  |  |  |  |  |  |  |  |
| Shipments from mills, milled rice --....-do.--- | 1,515 | 1,393 | 60 | 67 | 63 | 39 | 171 | 258 | 302 | 130 | 110 | 68 | 47 | 78 |  |  |
| Stocks, rough and cleaned (cleaned basis), end of period............................................. 1 lb | 270 | 82 | 250 | 241 | 228 | 280 | 136 | 249 | 188 | 184 | 42 | 79 | 102 | 82 |  |  |
| Southern States mills (Ark., La., Tenn., Tex.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts, rough, from producers.....-.mil. 1b.. | 6,605 | 6,497 | 326 | 280 | 330 | 269 | 110 | 44 | 95 | 1.049 | 1,672 | 1,482 | 472 | 367 | 349 | 240 |
| Shipments from mills, milled rice-...-.-. do - | 4,818 | 4, 438 | 406 | 374 | 373 | 423 | 335 | 220 | 291 | 267 | 401 | 547 | 429 | 373 | 428 | 294 |
| Stocks, domestic, rough and cleaned (cleaned basis), end of period.-.......................il. Ib |  |  | 1,508 | 1,322 | 1,176 | 931 |  |  |  | 745 | 1,502 | 1,950 |  | 1,748 |  | 1,461 |
| Exports. <br> Price, wholesale, Nato, No. 2 (N.O.) | 1,183 4,085 | 1,788 3,085 .08 | 235 .085 | 1837 .085 | 306 .085 | 188 .085 | 366 .085 | $\begin{array}{r}499 \\ .085 \\ \hline\end{array}$ | 371 .085 | 231 .085 | 1,189 .085 | $\begin{array}{r} 738 \\ .086 \end{array}$ | 1847 .087 | 1,220 .087 | . 284 | . 086 |
| Rye: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate)...-.-.....-.-.mil. bu-. | ${ }^{2} 31.6$ | 238.6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stocks (domestic) end of period .-........do.... | 29.8 | 40.8 |  |  | 24.6 |  |  | 321.2 |  |  | 49.1 |  |  | 40.8 |  |  |
| Price, wholesale, No. 2 (Minneapolis).. $\$$ per bu.- | 1.17 | 1.15 | 1.15 | 1.16 | 1.18 | 1. 18 | 1.20 | 1.18 | 1.05 | 1.08 | 1.10 | 1.16 | 1.17 | 1.15 | . 11 | . 117 |
| Wheat: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (crop estimate), total........-mil. bu Spring wheat | ${ }^{2} 1,460$ | 2 1,378 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2 2 21,147 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,273 | 1,498 |  |  | 338 |  |  | 314 |  |  | 466 |  |  | 381 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stocks (domestic), end of period, total $\ldots$...-do... On farms | $\underset{r}{+1,534} \begin{array}{r}\text { r } \\ \hline 11\end{array}$ | 1, 417 |  |  | 1, 198 |  |  | 3885 3 307 |  |  | 1,798 |  |  | 1,417 |  |  |
|  | 923 |  |  |  | 741 |  |  | ${ }^{3} 5878$ |  |  | 1,126 |  |  | ${ }_{884} 53$ |  |  |
| - Revised. ${ }^{1}$ Less than 50 thousand pounds. ${ }^{2}$ Crop estimate for the year. <br> 3 Old crop only; new crop not reported until beginning of new crop year (July for barley, oats, rye, and wheat; Oct. for corn). ${ }^{4}$ Average for Jan.-Sept. |  |  |  |  |  |  |  |  | ril | and |  | de |  | orted | th |  |
|  |  |  |  |  |  | to avo | id disclo | ing oper | ations on | individ | al firms. | ondens | din | orted | with eva |  |
|  |  |  |  |  |  | $\$ \mathrm{Excl}$ | des peat | rl barley |  | Bags of 1 | lbs. |  |  |  |  |  |


| Uniess other wise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

| GRaIN AND GRAIN PRODUCTS-Con. Wheat-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exports, total, including flour.....-....-. mil. bu.. Wheat only | 489.2 439.9 | 689.1 638.7 | 56.9 51.7 | 55.4 51.4 | 49.0 44.6 | 59.7 54.4 | 47.6 43.4 | 54.2 48.3 | 49.9 47.9 | 59.0 56.3 | 52.4 49.9 | 74.7 69.0 | 63.8 60.3 | 66.5 61.6 | 61.9 59.3 |  |
| Prices, wholesale: <br> No. 1 , dark northern spring (Minneapolis) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% 2 d ${ }^{\text {d }}$ der bu-- | 1.80 | 1.91 | 1.86 | 1.93 | 1.88 | 1.91 | 1. 89 | 1. 93 | 1.92 | 1.86 | 1.93 | 1.95 | 1.97 | 1.92 | 1.91 | 1.90 |
| No. 2, hd. and dk. hd. winter (Kans. City) do..-- | 1.48 | $\stackrel{1.54}{1.79}$ | ${ }_{1}^{1.53}$ | 1. 53 | 1.49 | 1.54 | 1.53 | 1.45 | 1.42 | 1.54 | ${ }_{1} 1.62$ | 1.60 | 1. 63 | 1.63 | 1. 65 | 1.65 |
| Weighted avg., 6 markets, all grades . . . do.... | 1.75 | 1.79 | 1.75 | 1.72 | 1.73 | 1.75 | 1.75 | 1.76 | 1.71 | 1.80 | 1.87 | 1.88 | 1.89 | 1.84 | 1.82 | 1.80 |
| Wheat flour: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: Flour |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 254,094 | 253, 4,409 | ${ }^{21,960}$ | 21,015 | 21,347 | ${ }^{20,756}$ | ${ }^{19,826}$ | ${ }^{19,982}$ | 19,991 | ${ }^{21,233}$ | 22, 159 | ${ }^{23,364} 4$ | ${ }^{20,707}$ | +20,754 | $\begin{array}{r}20,831 \\ \hline 360\end{array}$ |  |
| Grindings of wheat-----------.- thous bu.- | 567,956 | 563, 395 | 48,905 | 47, 424 | 47,089 | 45, 834 | 44,500 | 44,126 | 44,700 | 47,740 | 49, 361 | 51,708 | 46,161 | - 46,147 | 46,279 |  |
| Stocks held by mills, end of period thous. sacks ( 100 lb. ). | 4, 595 | 4,329 |  |  | 4,237 |  |  | 4,227 |  |  | 4,438 |  |  | 4,329 |  |  |
|  | 21, 130 | 21,596 | 2,232 | 1,726 | 1,860 | 2,238 | 1,837 | 2,523 | 863 | 1,164 | 1,074 | 2,438 | 1,537 | 2,104 | 1, 134 |  |
| Prices, wholesale: <br> Spring, standard patent (Minneapolis) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Winter hard $95 \%$ patent (tons. ${ }^{\text {S per }} 100 \mathrm{lb}$.. | 5.923 | 6. 179 | 6. 000 | ${ }^{6.063}$ | 6. 088 | 6. 100 | 6. 075 | 6. 113 | 6. 125 | 6. 125 | 6. 275 | 6. 413 | 6. 413 | 6. 363 | 6. 350 | 6. 313 |
| Winter, hard, $95 \%$ patent (Kans. City) .-do.... <br> LIVESTOCK | 5. 438 | 5. 569 | 5.513 | 5. 538 | 5.525 | 5. 513 | 5. 513 | 5.513 | 5.525 | 5.525 | 5.713 | 5.713 | 5. 650 | 5.588 | 5. 588 | 5. 613 |
| Cattle and calves: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Slaughter (federally inspected): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Calves..-.---.....-.----.-.--thous. anima | 3,637 | 3, 025 | 290 | 239 | 290 | 263 | 220 | 210 | 231 | 232 | 264 | 266 | 245 | 276 | 247 |  |
|  | $\begin{array}{r}30,536 \\ 112 \\ \hline 12\end{array}$ | [ $\begin{array}{r}30,793 \\ 111922\end{array}$ | 2,653 | 2, ${ }_{850}$ | 2,477 | 2, ${ }_{9275}$ | $\begin{array}{r}2,493 \\ \hline 900\end{array}$ | 2,615 | 2,642 | 2,538 | 2,723 | 2,752 | 2, ${ }^{124}$ | 2,611 | 2, 569 |  |
| Receipts at 38 public markets Prices, wholesale: | 112,715 | 111,922 | 965 | 850 | 983 | 927 | 990 | 997 | 927 | 971 | 1,010 | 1,233 | 1,135 | 960 | ${ }^{3} 1,031$ | 879 |
| Beef steers (Omaha)*-........... \& per 100 lb | 29.28 | 29.03 | 27.96 | 29.02 | 30.72 | 30. 32 | 29. 26 | 29.96 | 30. 53 | 29.74 | 28.97 | 28.44 | 27.00 | 26.45 | 28.83 | 31.80 |
| Steers, stocker and feeder (Kansas City) _do | 29.30 | 30.10 | 29.44 | 31.31 | 33. 36 | 32.40 | 31. 36 | 30.84 | 29.52 | 28.76 | 28.99 | ${ }^{29} 98$ | 28.03 | 27.57 | 29.42 | 31.69 |
| Calves, vealers (Natl. Stock yards, III.) .-do...- | 37.29 | 38.17 | 38.00 | 38.00 | 43.50 | 42.50 | 42.00 | 40.00 | 40.00 | 40.50 | 33.00 | 33.00 | 34.00 | 33.50 | 34.00 | 40.00 |
| Hogs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Slaughter (federally inspected)... thous. animals.. | 75,682 |  | 6,170 | 5,570 | 6,415 | 6,678 | 5,877 | 5,685 | 5,774 | 6,045 | 7,034 | 7,662 | 7,350 |  |  |  |
| $\underset{\text { Receipts }}{\text { Pricest }}$ at 38 public markets...........-.-do.... | 15, 210 | 14, 14.81 | 1,166 | 1,003 | 1,182 | 1,253 | 1,156 | 1, 153 | 1,106 | 1,088 | 1,303 | 1,451 | 1,490 | 1,532 | 31,412 | 41,230 |
| Wholesale, average, all grades (Sioux City)* |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hog ${ }^{\text {a }}$ per 100 lb .- | 23. 65 | 22.11 | 27.52 | 28. 23 | 25.89 | 24.05 | 23.28 | 23.87 | 23.57 | 21.12 | 20.43 | 17.37 | 15.02 | 14.96 | 15.76 | 19.03 |
| to 100 lb . live hog) | 20.4 | 17.8 | 23.5 | 24.0 | 22.7 | 20.7 | 19.4 | 19.2 | 19.3 | 17.1 | 14.3 | 13.4 | 11.9 | 11.1 | 10.7 | 13.4 |
| Sheep and lambs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Slaughter (federally inspected)...thous. animals.. | 10,070 | 10, 010 | 855 | 742 | 859 | 903 | 795 | 841 | 829 | 789 | 898 | 917 | 736 |  | 903 |  |
| Receipts at 38 public markets.........do...- | 12,704 | 2,467 | 193 | 139 | 169 | 161 | 185 | 242 | 230 | 225 | 244 | 262 | 216 | 201 | ${ }^{3} 178$ | 4131 |
| $\text { nana)* } \$ 100 \mathrm{lb} .-$ | 28.53 | 27.43 | 28.88 | 28.75 | 28.75 | 26.00 | 29.00 | 29.50 | 28.38 | 27.12 | 26.75 | 26.75 | 25.38 | 23.88 | 24.00 | 25. 12 |
| meats and lard |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total meats: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (carcass weight, leaf lard in), inspected slaughter -...............................-mil. 1b.. | 33, 369 | 134, 587 | - 2,891 | 2,537 | 2, 821 | 2,920 | 2,737 | 2,770 | 2,771 | 2,731 | 3,031 | 3,198 | 2,958 | 3,226 | 3,076 |  |
| Stocks (excluding lard), cold storage, end of period | 637 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports (meat and meat preparations)......do.... | ${ }_{571} 5$ | 518 | ${ }_{31}^{659}$ | 32 | ${ }_{33}$ | ${ }_{37}$ | ${ }_{42}$ | 41 | 31 | 43 | 58 | 646 49 | 715 | 759 51 | 771 39 | 748 |
| Imports (meat and meat preparations) ......do..... | 1,685 | 1,844 | 173 | 155 | 175 | 143 | 112 | 148 | 171 | 167 | 167 | 155 | 134 | 143 | 137 |  |
| Beef and veal: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production, inspected slaughter --.........do.- | 18,873 | : 19,496 | $\cdot 1,695$ | 1,460 | 1,594 | 1,616 | 1,580 | 1,643 | 1,644 | 1,582 | 1,701 | 1,735 | 1, 533 |  | 1,645 |  |
| Stocks, cold storage, end of period.........-do.- | 363 | 347 | 378 | 401 | 390 | 380 | 363 | 327 | 317 | 300 | 296 |  |  | , 347 | $\stackrel{+}{\square} \mathbf{3} 5$ | 312 |
|  | 28 1,194 | 32 1,319 | 3 135 | 108 | 123 | ${ }_{94}^{3}$ | 73 | 39 99 | $\begin{array}{r}3 \\ 122 \\ \hline\end{array}$ | ${ }_{129}^{2}$ | $\stackrel{2}{130}$ | $113_{3}^{3}$ | 3 | 3 | 3 |  |
| Price, wholesale, beet, tresh, steer carcasses, choice |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{2} .492$ | . 490 | 488 | . 487 | . 512 | . 506 | . 488 | 499 | . 517 | . 505 | . 488 | . 473 | . 465 | . 454 | . 503 | . 539 |
| Production, inspected slaughter-- ........mil. 1b.- <br>  | $\begin{array}{r} 510 \\ 16 \end{array}$ | $\begin{array}{r} 514 \\ 19 \end{array}$ | $\begin{aligned} & 45 \\ & 17 \end{aligned}$ | $\begin{aligned} & 40 \\ & 18 \end{aligned}$ | $\begin{aligned} & 47 \\ & 27 \end{aligned}$ | $\begin{aligned} & 48 \\ & 21 \end{aligned}$ | $\begin{aligned} & 41 \\ & 19 \end{aligned}$ | $\begin{aligned} & 42 \\ & 20 \end{aligned}$ | $\begin{aligned} & 41 \\ & 23 \end{aligned}$ | $\underset{93}{39}$ | $\begin{aligned} & 44 \\ & 21 \end{aligned}$ | $\begin{aligned} & 46 \\ & 21 \end{aligned}$ | $\begin{aligned} & 38 \\ & 20 \end{aligned}$ | $\begin{aligned} & 44 \\ & 19 \end{aligned}$ | $\begin{aligned} & 48 \\ & 21 \end{aligned}$ | 19 |
| Pork (including lard), production, inspected slaughter---.-.-..................................... lb. | 13, 986 | 14, 577 | 1,151 | 1,011 | 1,180 | 1,255 | 1,116 | 1,085 | 1,086 | 1,111 | 1,286 | 1,417 | 1,383 | 1,497 | 1,383 |  |
| Pork (excluding lard): Production, inspected slaughter_..........do.... |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stocks, cold storage, end of period........-. do- | 11, 211 | 12, 119 | ${ }_{210}^{951}$ | ${ }_{237} 84$ | ${ }_{269}^{985}$ | 1,045 | ${ }_{3}^{936}$ | 897 | ${ }^{905}$ | 924 | 1,066 | 1,174 | 1,143 | 1,249 | 1,153 |  |
|  | 152 | 336 67 | 210 | 24 4 4 | 269 4 | $\begin{array}{r}39 \\ 4 \\ \hline\end{array}$ | ${ }^{351} 4$ | 304 4 4 | 5 | 217 | ${ }_{11}^{210}$ | 246 9 | 304 9 |  | ${ }^{353}$ | 345 |
|  | 316 | 347 | 19 | 33 | 33 | 32 | 29 | 32 | 32 | 24 | 25 | 30 | 30 | - 28 | 8 |  |
| Hams, smoked composite--..... ${ }^{\text {F }}$ per | . 5880 | . 565 | . 679 | . 681 | . 677 | . 566 | . 566 | . 572 | . 536 | . 535 | 499 | . 497 | . 485 | . 486 | . 498 | . 528 |
| Lard: ${ }^{\text {reshoins, }}$-14 lb. average (New York)..do | . 575 | . 569 | . 657 | . 626 | . 578 | . 562 | . 581 | . 623 | . 647 | . 572 | . 560 | . 510 | . 461 | . 445 | 479 | . 530 |
| Production, inspected slaughter _ - .-.-.-mil. lb.- | 1,755 | 1,776 | 144 |  |  | 153 |  |  |  |  |  |  |  |  |  |  |
| Stocks, dry and cold storage, end of period..do.... | -70 | , 82 | 65 | 62 | ${ }_{6} 6$ | 75 |  |  | 66 | 54 | 60 | 59 | 74 | - 82 | 91 |  |
|  | 262 | 366 | 25 | 38 | 37 | 13 | 30 | 19 | 38 | 37 | 28 | 37 | 22 | 42 | 9 |  |
| Price, wholesale, refined (Chicago).....-- per lb.- | . 145 | . 160 | . 159 | . 159 | . 185 | . 165 | . 160 | . 153 | . 153 | . 160 | . 154 | . 158 | . 163 | . 145 | . 130 | . 138 |
| POULTRY AND EGGS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Slaughter (commercial production) .....-mil. lb.- | 9,492 | 10,509 | 761 | 653 | 742 | 786 | 780 | 921 | 999 | 984 | 1,020 | 1,092 | 926 | 845 | 762 |  |
| Stocks, cold storage (frozen), end of period, total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Turkeys.................. mil. lb..- | 307 192 | ${ }_{219}^{391}$ | 272 | 250 133 | ${ }_{101}^{223}$ | 208 | 214 | 250 | 322 | 411 | ${ }_{516}$ | 624 | 486 | 391 | - 369 | 328 |
| Price, in Georgia producing ares, ive broilers |  |  | 162 |  |  | 82 | 74 | 95 | 157 |  | 343 | 447 | 313 | 219 | -206 | 169 |
| \$ per | 140 | 125 | 140 | 135 | . 140 | 125 | 130 | 120 | 125 | . 120 | 120 | 115 | 120 | 105 | . 125 | 130 |

- Revised.

Revised.
innual total reflects revisions not distributed to the months. ${ }^{2}$ Beginning Jan. 1969, quotations are on carlot rather than 1.c.l. basis as previously. ${ }^{3}$ Data are for 41 public

| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## FOOD AND KINDRED PRODUCTS; TOBACCO-Continued

| POULTRY AND EGGS-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eggs: <br> Production on farms. $\qquad$ mil. cases © .- | r 191.9 | 195.3 | 16.3 | 14.8 | 16.8 | 16.4 | 16.8 | 15.9 | 16.2 | 16.1 | 15.6 | 16.2 | 15.9 | 16.7 | 17.1 | 15. 4 |
| Stocks, cold storage, end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shell | 51 | 51 | 46 | 79 | 83 | 61 | 111 | 157 | 147 | 98 | 178 | 136 | 76 | 51 | -60 | 62 |
|  | 43 | 50 | 41 | 40 | 41 | 43 | 48 | 56 | 60 | 63 | 60 | 58 | 55 | 50 | 49 | 51 |
| Price, wholesale, large (delivered; Chicago) \$ per doz.. | . 460 | . 425 | . 610 | . 515 | . 480 | . 374 | . 330 | . 359 | . 415 | . 400 | . 455 | . 415 | . 448 | . 410 | . 372 | . 332 |
| MISCELLANEOUS FOOD PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cocoa (cacao) beans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Imports (incl. shells) .-........thous. Ig. tons.- | 218.4 | 279.2 | 36.8 | 23.9 | 22.6 | 24.0 | 21.9 | +14.9 | 24.1 | 21.3 | 23.3 | 26.7 | 14. 5 | 25.4 | 45.0 |  |
| Price, wholesale, Accra (New York)....\$ per lb.- | . 458 | . 339 | . 395 | . 340 | . 336 | . 326 | . 286 | . 293 | . 310 | . 388 | .378 | . 354 | .331 | . 329 | . 309 | 273 |
| Coffee (green): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| In centories (rossters', Importers', dealers'), end of period. thous. bags $\sigma^{\prime \prime}$ - | 3,811 | 2,593 |  |  | 3,334 |  |  | 3,487 |  |  | 3,461 |  |  | 2,593 |  |  |
| Roastings (green weight) .-...................- do...-- | 20,851 | 20,075 |  |  | 5,390 |  |  | 5,143 |  |  | 4,352 |  |  | 5,190 |  |  |
| Imports, total..................................... do | 20, 232 | 19,727 | 1,783 | 1,841 | 1,716 | 1,639 | 1,644 | 1,891 | 1,550 | 1,616 | 1,355 | 1,713 | 1,597 | 1,382 | 1,285 |  |
|  | 5,780 | 4,712 | 1, 482 | 1, 562 | ${ }^{1} 323$ | ${ }^{1,633}$ | , 323 | $\begin{array}{r}1,891 \\ \hline 595\end{array}$ | 1, 357 | - 468 | - 224 | ${ }^{1} 367$ | - 387 | , 291 | - 822 |  |
| Price, wholesale, Santos, No. 4 (N.Y.) \$ per lb. | . 408 | +. 557 | 548 | . 548 | . 543 | . 538 | . 538 | . 538 | . 568 | . 570 | . 578 | 588 | 575 | . 550 | 550 | 550 |
| Confectionery, manufacturers' sales.........mil. \$.. | 1,848 | 1,841 | 159 | 172 | 160 | 124 | 118 | 125 | - 108 | 138 | 214 | 192 | 174 | r 157 | 163 |  |
| Fish: <br> Stocks, cold storage, end of period..........mill. lb.. | 275 | 273 | 256 | 221 | 196 | 192 | 201 | 229 | 263 | 298 | 310 | 313 | 312 | 306 | r 275 | 246 |
| Sugar (United States): <br> Deliveries and supply (raw basis): Production and receipts: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production.-.-........thous. sh. tons. | - 4,300 | 4,710 | 647 | 419 | 169 | 150 | 128 | 74 | 111 | 118 | 139 | 720 | 1, 043 | 992 |  |  |
| Entries from off-shore, total $\%$......-...-do.... | 6,350 | 6, 675 | 935 | 158 | 399 | 645 | 530 | 103 | 1,113 | 693 | 515 | 708 | 509 | 367 | 2, 218 |  |
| Hawali and Puerto Rico...............do...- | 1,501 | 1,497 | 41 | 99 | 95 | 155 | 148 | 155 | 64 | 144 | 138 | 226 | 112 | 120 | 15 |  |
|  | 10,804 | 11,467 | 826 | 795 | 944 | 880 | 948 | 1, 049 | 1,023 | 1,089 | 1,093 | 931 | 833 | 1,055 |  |  |
| For domestic consumption.-...-.-.-.-. do | 10,655 | 11,317 | 815 | 783 | 938 | 868 | 937 | 1,037 | 1,012 | 1,078 | 1,079 | 912 | 822 | 1,044 |  |  |
| Stocks, raw and ref., end of period.-......-do | 2,796 | 2,784 | 2,858 | 2,827 | 2,671 | 2, 636 | 2,424 | 2,103 | 1,726 | 1,384 | 1,046 | 1,414 | 2,202 | r 2,784 | p3,019 |  |
| Exports, raw and refined................sh. sh. tons | 968 |  | 133 | 2,728 | 4, 045 | 217 | 136 | 44 | 37 | 58 | 26 | 194 | 128 | 146 | 50 |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Raw sugar, total\%...-.-.......thous. sh. tons.- | 4,776 | 5,217 | 289 | 263 | 396 | 600 | 358 | 515 | 454 | 534 | 565 | 368 | 323 | 553 | 325 |  |
| From the Phillppines..........-.........do. | 1,024 | 1,521 | 165 | 4 | 111 | 135 | 95 | 120 | 137 | 196 | 205 | 80 | 95 | 178 | 4 |  |
| Refined sugar, total...--.....................do | 124 | , 35 | (1) | 2 | 2 | 9 | 1 | 1 | 2 | 2 | 10 | 4 | 1 | 2 | 4 |  |
| Prices (New York): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Raw, wholesale.......---...-........... per lb.. | . 078 | . 081 | . 081 | . 080 | . 079 | . 079 | . 082 | . 082 | . 082 | . 082 | . 081 | . 082 | . 080 | . 081 | . 084 | . 084 |
| Refned: (Incl. N.E. New Jersey)....\$ per 5 lb |  |  |  | . 662 | . 671 |  | . 671 | . 677 | . 680 | . 682 |  | . 678 | . 680 | . 677 | . 679 |  |
| Wholesale (excl. excise tax) .......... per lb.- | . 107 | . 112 | . 111 | . 109 | . 109 | . 109 | . 109 | . 113 | . 113 | . 113 | . 114 | . .114 | . .114 | . 114 | . 114 |  |
| Tea, imports...-.-.-.......---.-.-.-.......thous. lb.. | 139,962 | 135, 202 | 10,826 | 10,264 | 15,285 | 12,767 | 11,503 | 10,972 | 8,940 | 8,778 | 10,805 | 11,971 | 10,409 | 12,682 | 13.226 |  |
| FATS, OILS, AND RELATED PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Baking or frying fats (incl, shortening): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production---..-......-.-.-.-............mil. lb.. | 3,480. 5 | 3,587. 6 | 295.0 | 302.2 | 314.5 | 303.1 | 294.6 | 293.8 | 256.9 | 308.2 | 298.2 | 316.5 | 305.6 | 299.0 | ¢96. 1 |  |
|  | 138.7 | 132.9 | 120.0 | 114.0 | 114.7 | 140.8 | 134.2 | 155.4 | 150.1 | 140.0 | 127.0 | 120.5 | 122.5 | r 132.9 | 137.6 |  |
| Salad or cooking olls: Production |  |  |  |  |  |  |  |  |  |  |  |  |  | г 299.9 | 233.9 |  |
|  | $3,143.7$ 70.5 | $3,389.3$ 75.6 | 263.7 76.4 | 263.6 77.3 | 293.9 68.8 | 285.4 83.6 | 276.1 93.4 | 314.5 87.5 | 99.7 | 87.3 | 268.6 68.5 | 289.4 80.0 | 286.7 83.4 | +299.9 +75.6 | $\begin{array}{r}23.9 \\ \hline 4.4\end{array}$ |  |
| Margarine: |  |  |  |  |  | 8.6 |  |  |  |  |  |  |  |  |  |  |
|  | 2,181.9 | 2,230. 3 | 202.5 | 198.4 | 190.3 | 169.4 | 157.9 | 181.1 | 169.7 | 166.8 | 189.6 | 200.9 | 187.2 | r 216.7 | 213.4 |  |
|  | 52.1 | 25.6 | 48.5 | 60.6 | 57.7 | 59.4 | 52.5 | 65.4 | 59.4 | 55.9 | 50.3 | 52.3 | 50.4 | 45.6 | 19.6 |  |
| Price, wholesale (colored; mfr. to wholesaler or large retailer; delirered) $\qquad$ per lb. | . 260 | . 289 | . 272 | . 272 | . 282 | 290 | . 290 | . 290 | . 290 | . 290 | . 290 | . 294 | . 306 | . 306 | 306 | . 306 |
| Animal and fish fats: $\triangle$ - |  | . 88 | . 272 | . 272 | . 282 | 29 | . 200 | . 20 |  | . 220 | . 200 |  |  |  |  |  |
| Tallow, edible: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (quantities rendered) ...........mil. Ib.. | 534.6 | 558.2 | 49.9 | 47.7 | 48.7 | 48.0 | 46.7 | 46.0 | 41.8 | 43.6 | 48.3 | 47.0 | ' 45.6 | +46.9 +48.0 | 4.2 |  |
|  | 510.9 | 567.7 | 40.9 | 50.6 | 51.7 | 48. 4 | 51.8 | 49.6 | 43.3 | 48.0 28.3 | 40.9 36.9 | 45.1 36.3 | 49.4 37 | + 48.0 +46.7 | 51.5 44.9 |  |
| Stocks, end of period ¢ -.............-.-...-dio---- Tallow and grease (except wool), | 45.9 | 46.7 | 46.0 | 49.0 | 43.8 | 40.0 | 37.3 | 36.2 | 35.2 | 29.3 | 36.9 | 36.3 | 37.9 | r 46.7 | 4! 9 |  |
| Production (quantities rendered) ............do...- | 4,655.0 | 4,876.8 | 420.4 | 378.4 | 392.0 | 407.1 | 392.1 | 395.8 | 410.6 | 389.6 | 419.5 | 423.2 | 401.5 | - 446.6 | 428.3 |  |
| Consumption in end products | 2,595. 3 | 2,551. 5 | 209.4 | 202.6 | 208.2 | 220.5 | 215.6 | 226.5 | 213.0 | 200.9 | 216.3 | 209.2 | 208.8 | +220.5 | 218.6 |  |
| Stocks, end of period 9 - | 348.0 | ${ }_{396.1}$ | 416.8 | 429.9 | 370.0 | 365.8 | 338.7 | 319.8 | 333.7 | 325.0 | 369.5 | 348.3 | 392.2 | -396. 1 | 424.6 | -------- |
| Fish and marine mammal oils: Production |  |  |  |  |  |  |  |  |  | 39.0 |  |  |  | r 7.6 | 1.4 |  |
| Consumption in end products.-.-.-...............do | 171.6 +75.7 | 207.0 68.7 | 7.1 | .5 6.0 | 5.3 | 5. 9 | 6.1 | 38.2 6.6 | 40.0 5.8 | 39.0 5.0 | 27.4 | 20.8 5.7 | 6.7 4.4 | 48 | 5.7 |  |
| Stocks, end of period $9 . .$. | 84.0 | 103.5 | 90.8 | 79.7 | 66.1 | 74.0 | 74.1 | 114.9 | 127.8 | 147.9 | 110.2 | 128.6 | 114.3 | -103. 5 | 71.7 |  |
| Vegetable oils and related products: Coconut ofl: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 386.3 | (d) | 25.6 | 26.2 | 14.2 | 19.1 | (d) | (d) | (d) | (d) | (d) | (d) | (d) | ${ }^{(d)}$ | (d) |  |
|  | 547.5 | 544.0 | 44.3 | 42.8 | 44.4 | 48.5 | 41.1 | 51.7 | 43.0 | 44.1 | 51.0 | 47.6 | 40.9 | ${ }^{\text {r }} 44.6$ | 48.7 |  |
| Consumption in end products.-........-do...- | 732.6 205.9 | 749.6 202.9 | 55.1 200.4 | 64.7 139.5 | 63.4 138.3 | 71.1 122.1 | 63.1 122.9 | $\begin{array}{r}66.7 \\ 134.0 \\ \hline\end{array}$ | 55.6 114.0 | 61.3 123.8 | 62.5 145.6 | 62.1 165.0 | 60.4 176.0 | 63.6 -202.9 | $\begin{array}{r}63.7 \\ 215.8 \\ \hline\end{array}$ |  |
| Stocks, crude and ref., end of periocT. .-. do.... Imports.................................... | 205.9 424.6 | 202.9 584.2 | 200.4 146.5 | 139.5 49.4 | 138.3 30.3 | 122.1 18.4 | 122.9 51.7 | 134.0 76.1 | 114.0 47.6 | 123.8 46.9 | 145.6 27.0 | 165.0 63.9 | 176.0 14.1 | r 202.9 12.3 | 215.8 129.2 |  |
| Corn oil: | 424.6 |  |  | 4.4 | 3.3 | 18.4 | 51.7 | 76.1 |  |  |  |  |  |  |  |  |
| Production: Crude | 465.5 | 474. 0 | 36.9 | 38.6 | 43.9 | 42.1 | 44.5 | 41.3 | 38.5 | 37.4 | 34.0 | 42.0 | 40.1 | +34.7 | 38.2 |  |
| Consumption Refned...............-.-.-.-. do | 438.1 | 440.9 | 34.6 | 34.9 | 41.5 | 32.6 | 35.9 | 38.9 | 34.3 | 35.3 | 34.6 | 42.3 | 36.9 | 39.1 | 39.6 |  |
| Consumption in end products.........do.... | 442.2 | 449.6 | 37.3 | 36.0 | 39.9 59 | 31.4 | 34.2 | 39.9 679 | 37.5 | ${ }_{63.5}^{35}$ | 38.0 60.1 | 43.3 54.7 | 36.4 51.3 | 40.4 43.2 | 39.5 |  |
| Stocks, crude and ref., end of period ${ }^{\text {I }}$. ...do..... | 54.1 | 43.2 | 50.9 | 57.3 | 59.9 | 68.7 | 74.2 | 67.9 | 68.1 | 63.5 | 60.1 | 54.7 | 51.3 | 43.2 | 35.3 |  |
| ${ }^{\text {P Revised. }}$ P Preliminary. ${ }^{\text {d }}$ Data withheld to | avoid | closure | f opera | tions of |  | for pri | r period | \%1 | cludes | ata not | own s | parately | see als | note " ${ }^{\text {\% }}$ | $\triangle$ | r data |
| dividual firms. Less than 500 short tons. $\odot$ Cases of 30 dozen. $0^{7}$ Bags of 132.276 lb . | thly dat | reffect | mulativ | e revisi |  | on lar <br> stocks | 1, see p. | S-28. | $\oplus$ Prod | cers' an | wareh | use sto | ks. | Factory | and wa | rehouse |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 \| 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline FATS, OILS, AND RELATED PRODUCTS-Continued \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Vegetable oils and related products-Continued \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Production-...i.......thous. sh. tons.. \& $2,001.4$
74.8 \& 1,725.8 8 \& 232.0
83.6 \& 213.4
108.6 \& 197.7 \& 144.2
148.4 \& 103.1
161.0 \& 74.1
140.7 \& 46.6
98.0 \& 38.0
65.1 \& 45.2
39.3 \& 194.1
54.2 \& ${ }_{82.9}^{219.2}$ \& r

$r 818.2$

$r 8.8$ \& $$
\begin{aligned}
& 215.0 \\
& 103.4
\end{aligned}
$$ \& <br>

\hline Stocks (at oil milis), end or period.......do.-
Cottonseed oil: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Production: Crude.....................-mil. lb.- \& 1,425.8 \& 1,211.4 \& 160.3 \& 151.3 \& 140.2 \& 102.8 \& 73.2 \& 53.1 \& 33.1 \& 26.6 \& 30.5 \& 134.3 \& 153.4 \& - 152.6 \& 152.2 \& <br>
\hline Refined.---------.-.-.-.- do \& 1,252.0 \& 1, 019.2 \& 120.9 \& 125.1 \& 129.9 \& 96.6 \& 77.7 \& ${ }^{67.6}$ \& ${ }^{42.5}$ \& 27.1 \& ${ }^{27.6}$ \& 71.6 \& 116.0 \& 116.6 \& 108.5 \& <br>
\hline Consumption in end products .-.......do \& 889.7 \& 932.0 \& 81.4 \& 84.5 \& 90.9 \& 90.8 \& 78.2 \& 80.6 \& 63.0 \& 63.0 \& 65.8 \& 77.3 \& 79.6 \& 76.9 \& 67.8 \& <br>
\hline Stocks, crude and refined (factory and warehouse). end of period.........................il. lb. \& 398.6 \& 184.3 \& 371.7 \& 394.0 \& 351.3 \& 325.1 \& 297.7 \& 252.2 \& 213.9 \& 158.1 \& 121.4 \& 140.1 \& 163.5 \& '184.3 \& 159.6 \& <br>
\hline Exports (crude and refined) .-..............do .... \& 246.5 \& 369.8 \& 53.0 \& 52.2 \& 56.2 \& 24.0 \& 61.0 \& 12.2 \& 17.5 \& 8.8 \& 17.8 \& 12.0 \& 18.6 \& 36.7 \& 43.5 \& <br>
\hline Price, wholesale (drums; N.Y.).-...--\$ per ib. \& . 142 \& . 175 \& . 163 \& . 163 \& . 175 \& . 180 \& . 184 \& . 180 \& . 180 \& 178 \& . 167 \& . 167 \& . 180 \& . 178 \& . 183 \& 195 <br>
\hline Linseed oil: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Production, crude (raw) ...............-mil. lb.- \& 291.8 \& 314.5 \& 23.0 \& 24. 2 \& 21.4 \& 27.1 \& 26.8 \& 24.2 \& 17.5 \& 29.1 \& ${ }^{36.2}$ \& 30.7 \& 26.8 \& 27.5 \& 33.1 \& <br>
\hline Consumption in end products-.-......-do...- \& 193.9 \& 193.2 \& 13.7 \& 16.7 \& 14.6 \& 16.7 \& 17.1 \& 18.6 \& 18.6 \& 18.4 \& 16.8 \& 15.1 \& 14.2 \& 12.7 \& 12.1 \& <br>
\hline house), end of period. mil. 1 b \& 128.8 \& 148.5 \& 129.0 \& 132.6 \& 130.4 \& 133.9 \& 130.4 \& 128.7 \& 112.8 \& ${ }^{117.1}$ \& 129.9 \& 134.9 \& 144.9 \& +148.5 \& 157.1 \& <br>
\hline Price, wholesale (Minneapolis) .......... ${ }^{\text {per lb.. }}$ \& . 120 \& . 109 \& . 125 \& . 110 \& . 110 \& . 110 \& . 122 \& . 122 \& . 110 \& . 110 \& . 100 \& . 100 \& . 100 \& . 095 \& . 095 \& . 095 <br>

\hline | Soybean cake and meal: |
| :--- |
| Production thous. sh. tons | \& \& 17,379.2 \& \& \& \& 1,437.2 \& \& 1,461.6 \& 1,441, 3 \& \& \& \& \& \& 1,556.4 \& <br>

\hline Stoctis (at oil milis), end of period......-do. \& 103.2 \& 112.2 \& 108.5 \& 128.3 \& 125.4 \& 130.9 \& 202.0 \& 179.3 \& 130.2 \& 170.8 \& 106.8 \& 139.8 \& 158.2 \& r112.2 \& 170.2 \& <br>
\hline Soybean oil:
Production: Crude......................mil. Ib.. \& \& 8.085 .9 \& \& 626.5 \& 671.3 \& \& \& 680.3 \& \& 655. \& 563.8 \& \& \& \& \& <br>
\hline Production: Refined.-.-.-.-..................di. \& 5,860.0 \& 6,276.3 \& 533.0 \& 509.2 \& 566.4 \& 545.9 \& 505.6 \& 531.9 \& 488.1 \& 516.5 \& 491.9 \& 534.5 \& 514.5 \& - 538.8 \& 543.5 \& <br>
\hline Consumption in end products .-...........do \& 5,948.2 \& 6,322.7 \& ${ }_{531.0}$ \& 523.3 \& 554.7 \& 526.1 \& 491.0 \& 549.5 \& 488.3 \& 513.7 \& 524.3 \& 548.2 \& 519.9 \& ${ }_{-552.3}$ \& 534.5 \& <br>
\hline Stocks, crude and refined (factory and ware- \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline house), end of period.---.-.-.-....mil. 1 b -- \& 517.2 \& ${ }_{1} 755.7$ \& 552.0 \& 558.6 \& 560.7 \& 632.3
73.8 \& 715.8 \& ${ }_{1971.3} 8$ \& 638.3
1360 \& 670.6 \& ${ }^{543.4}$ \& 562.3 \& 717.6
52 \& 755.7 \& 740.5 \& <br>
\hline Exports (crude and refined) \& ${ }^{761.1}$ \& $\xrightarrow{1} \times$ \& ${ }^{.118}$ \& . 115 \& $\stackrel{1}{155}$ \& . 146 \& ${ }_{.} 133$ \& ${ }^{128}$ \& ${ }^{1380}$ \& ${ }^{1} 143$ \& ${ }_{.} 137$ \& $\xrightarrow{161}$ \& . 172 \& ${ }^{164} 163$ \& $\xrightarrow{12.68}$ \& . 144 <br>
\hline tobacco \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline | Leaf: |
| :--- |
| Production (crop estimate) $\qquad$ mil. lb | \& 11,804 \& 11,906 \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline Stocks, dealers' and manulacturers' end of period \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline mil. 1b-- \& 4,940 \& 5,006 \& \& \& 4,838 \& \& \& 4,435 \& \& \& 4,666 \& \& \& 5,006 \& \& <br>
\hline Exports, incl. scrap and stems ........- thous. lb. \& 579,106 \& 510,325 \& 20,483 \& 28, 225 \& 41, 111 \& 38, 280 \& 39,927 \& 42,307 \& 34, 699 \& 29,555 \& 46,766 \& 53,650 \& 72,845 \& 62, 477 \& 39,336 \& <br>
\hline Imports, incl. scrap and stems....-...-....-do...- \& 213,402 \& 235,428 \& 16,738 \& 17,413 \& 18, 303 \& 19, 109 \& 16,474 \& 17,776 \& 20, 388 \& 23,556 \& 15, 364 \& 21, 882 \& 33,652 \& 14, 673 \& 20,362 \& <br>
\hline Manufactured: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Consumption (withdrawals): \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Cigarettes (smaxil): \& 47, 263 \& 51,166 \& \& \& \& \& 4,053 \& 5,744 \& 5,031 \& 3,685 \& 4, 292 \& \& 3,423 \& 4,138 \& 3,620 \& <br>
\hline  \& 510, 532 \& 532, 764 \& 42,627 \& 40,900 \& 40,588 \& 45, 038 \& 42,549 \& 46,646 \& 44, 165 \& 47, 119 \& 47,245 \& 50,665 \& 44,026 \& 41, 196 \& \& <br>
\hline Cigars (large), taxable.......................d. \& 6,744 \& 6,701 \& \& \& 527 \& \& \& \& \& \& 593 \& 653 \& \& 495 \& 510 \& <br>
\hline Exports, cigarettes.. \& 24,970 \& 29,147 \& 1,935 \& 1,967 \& 2,608 \& 2,374 \& 2,838 \& 3,120 \& 2,766 \& 2,309 \& 2,188 \& 2,656 \& 2, 034 \& 2,352 \& 2,357 \& <br>
\hline
\end{tabular}

## LEATHER AND PRODUCTS

| Exports: HIDES AND SKINS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 152,446 | 145,200 | 11, 321 | 13, 751 | 15, 280 | 11, 967 | 12,794 | 13,799 | 10,836 | 10, 151 | 10, 952 | 11, 205 | 11,523 | 11,619 | 11,642 |  |
| Calf and kip skins..................-- thous. skins.-. | 14,652 | -1,316 |  |  |  | 1, 134 | 1, 105 |  |  |  | 1, 1235 | 131 | 116 | 176 |  |  |
| Cattle hides. $\qquad$ thous. hides. |  |  | 1,154 | 1,440 | 1,586 |  |  | 1,395 | 1,159 |  |  | 1,196 | 1,247 | 1,258 | 1,207 |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Value, total | 62,400 | 51, 300 | 4,400 | 4,000 | 6,600 | 5,700 | 5,400 | 4,000 | 4, 500 | 4,500 | 2,800 | 2,800 | 3,500 | 3,000 | 3, 100 |  |
| Sheep and lamb skins.....-.-.....thous. pleces..- | + ${ }_{2}^{2} 20,716$ | 18,701 3,028 | 655 800 | ${ }^{1} 1.971$ | 2,993 | 1,847 192 | 2.450 316 | 1,438 | 1, 294 | ${ }^{2,172} 1$ | 849 36 | 863 20 | 1,242 65 | ${ }_{9}^{934}$ | ${ }_{79} 83$ |  |
| Prices, wholesale, t.o.b shipping point: <br> Caliskins, packer, heavy, $91 / 2 / 15 \mathrm{lb}$... <br> \$ per lb. | . 561 | . ${ }^{331}$ | ${ }_{.}^{403}$ | - 300 | . 300 | . 375 | ${ }_{.}^{.375}$ | . 273 | . 320 | . 350 | . 320 | . 320 | . 320 | . 315 | . 300 | 1300 |
| Leather |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: Calf and whole kip | 3,381 | 2,717 | 292 | 271 | 68 | 240 | 258 | 267 |  |  |  | 215 |  | 188 |  |  |
| Cattle hide and side kip . . .thous. hides and kips. | 22,030 | 20,362 | 1,665 | 1,699 | 1,814 | 1,874 | 1,815 | 1,791 | 1,322 | 1,623 | 1,682 | 1,784 | r 1,588 | 1,705 |  |  |
|  | 5,856 | 3,989 |  |  |  |  |  | 413 |  | 260 | , 244 | , 225 | , 202 | , 204 |  |  |
| Sheep and lamb............................do. | 25, 242 | 23,616 | 1,835 | 1,775 | 1,866 | 2,070 | 2,054 | 2,038 | 1,747 | 2,163 | 1,989 | 2,117 | 2,013 | 1,949 |  |  |
| Exports: <br> U pper and lining leather $\qquad$ thous. sq. ft. . | 365,802 | 79,366 | 6,063 | 6,824 | 6,312 | 6,396 | 8,316 | 6,742 | 6,306 | 6,165 | 5,870 | 6,300 | 5,661 | 8,117 | 6,557 |  |
| Prices, wholesale, f.o.b. tannery: <br> Sole, bends, light...................index, $1967=100$. | 109.5 | 111.4 | 114.9 | 114.9 | 114. | 114.9 | 114.9 | 113. | 113.4 | 13. | 113.4 | 13.4 | 113. | 113. | 111. | 11. |
| index, $1967=100$. | 99.7 | 84.3 | 92.6 | 83.8 | 89.1 | 90.2 | 86.5 | 82. | 82. | 82. | 80. | 80. | 80. | 80. | 80. | 79.4 |
| Leather manufactures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shoes and slippers: <br> Production, total $\ddagger$....................thous pairs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production, total thous. pairs Shoes, sandals, and play shoes, except athletic $\ddagger$ | 576, 961 | 559,233 | 47, 697 | 47, 580 | 50,369 | 49,049 | 46, 687 | 48,568 | 43,365 | 47, 340 | 47,722 | 48,969 | 40,895 | -43,409 | 44,875 |  |
| Sllpperst................................dio.. | $\begin{aligned} & 463,388 \\ & 100,943 \end{aligned}$ | 441,206 | 39, 5 7293 | ${ }^{39,228}$ | 40,489 8886 | -38,716 | 35,957 9,742 | 37,031 | 34,360 8,316 | 36,870 9,345 | 36, 188 | 36,714 | 30,749 8,953 | ${ }^{\text {r }} \mathbf{r} 6,7385$ | 36,737 |  |
| Athletic $\ddagger$ | 8,993 | 9,490 | ${ }^{7} 700$ | ${ }^{\text {, } 696}$ | ${ }^{8} 8$ | ${ }^{\text {, } 811}$ | ${ }^{9} 7$ | - 807 | 534 | 832 | ${ }^{838}$ | - ${ }^{10,85}$ | 802 | - 827 | 749 |  |
|  | 3,637 | 3,305 | 145 | 169 | 166 | 210 | 197 | 196 | 155 | ${ }_{293}$ | 487 | ${ }_{452}$ | 391 | - 449 | 504 |  |
| Erports.....................................-- do | 2,324 | 2,154 | 154 | 189 | 195 | 166 | 161 | 172 | 139 | 156 | 219 | 213 | 192 | 198 | 141 |  |
| Prices, wholesale, t.o.b. factor |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Men's and hoys' oxfords, dress, elk or side upper, Goodyear welt .....index, $1967=100$. | 108.9 | 113.3 | 111.6 | 112.4 | 112.4 | 112.9 | 112.9 | 112.9 | 112.9 | 112.9 | 114.6 | 114.6 | 114.6 | 14. | 116. | 16. |
| Women's oxfords, elk side upper, Goodyear welt.............................. index, $1967=100$ |  |  |  |  | 116.4 |  |  |  | 116.4 | 116.4 |  |  |  |  |  |  |
| Women's pumps, low-medium quality...do.... | 111.0 | 117.1 | 113.4 | 116.0 | 116.0 | 119.4 | 117.4 | 117.4 | 117.5 | 117.5 | 117.5 | 1117.5 | 1117.5 | 117.5 | 121.2 | 121.2 |

F Revised. 1 Crop estimate for the year.
${ }^{2}$ Annual total reflects revisions not distributed to the monthly data.

OIncludes data for items not shown separately
$\pm$ Revisions for Jan. 1968-Aug. 1969 will be shown later.

| Unless other wise stated in footnotes below, data through 1968 and descriptive notes are as shownin the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nor. | Dec. | Jan. | Feb. |

## LUMBER AND PRODUCTS

| LUMBER-ALL TYPES 9 ¢ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| National Forest Products Association: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r}37,943 \\ \hline 8888 \\ \hline 88\end{array}$ | ${ }_{\substack{36 \\ 7,964}}^{3603}$ | 2,902 | 2,859 | ${ }^{3,164}$ | 3,203 | ${ }^{3,080}$ | 2,967 | 3,004 | 3,045 $\mathbf{6 2 6}$ | ${ }^{3,104}$ | ${ }^{3,201}$ | 2,733 | ${ }^{2,639}$ | 2,794 |  |
|  | 29,481 | 28, 639 | 2,245 | 2,186 | 2,455 | 2,508 | 2,433 | 2,345 | 2,356 | 2,419 | 2,463 | 2,520 | 2,146 | 2, 104 | 2,223 |  |
|  | 37, 615 | 35,596 | 2,651 | 2,670 | 3,015 | 3,128 | 2,942 | 3,042 | 2,930 | 3,044 | 3,059 | 3, 140 | 2,694 | 2,632 | 2,738 |  |
| Hardwoods..................-..........-- ${ }^{\text {do }}$ |  |  | 1656 |  | 587 | 559 | 558 | 524 | 497 | 572 | 587 | ${ }^{657}$ | - 574 | ${ }_{2} 511$ | 566 |  |
|  | 28,943 | 28,518 | 1,995 | 2,083 | 2,428 | 2, 569 | 2,384 | 2,518 | 2,433 | 2,472 | 2,472 | 2,483 | 2,120 | 2,121 | 2, 172 |  |
| Stocks (gross), mill, end of period, total....do | 5,332 | ${ }^{6,363}$ | 5,583 | 5,772 | 5,921 | 5,996 | 6,137 | ${ }^{6,061}$ | 6, 141 | ${ }^{6,713}$ | ${ }^{6,235}$ | 6, 288 | 6,233 | ${ }^{6,363}$ | 6, 428 |  |
| Hardwoods........-............-- | $\begin{array}{r}\text { r } \\ \hline \\ 4.704 \\ \hline 1\end{array}$ | 1,516 4,847 | 629 4,954 | 715 $\mathbf{5 , 0 5 7}$ | 8.837 5,024 | 5,023 | 5,072 | 1,165 4,896 | 1,322 4,819 | 1,389 4,784 | 1,460 4,775 | 1,476 4,812 | 1,395 4,838 | 1,516 | 1,529 4,899 |  |
| Exports, total sawmill products..............do...- | 11,158 | 977 |  | 92 | 104 | 147 | 91 | 130 | 93 | 119 | 139 | 97 | 99 | +103 | 80 |  |
| Imports, total sawmill products............-.do.-.-. | ${ }^{1} 6,263$ | 6,095 | 515 | 423 | 488 | 535 | 572 | 562 | 478 | 540 | 553 | 533 | 514 | 422 | 505 |  |
| SOFTWOODS ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Douglas fir: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new | $\begin{array}{r}7844 \\ \hline 88\end{array}$ | $\begin{array}{r}7,994 \\ \hline 57\end{array}$ | 591 468 | ${ }_{474}^{628}$ | 732 462 | 811 562 | 542 453 | 715 406 | 697 <br> 466 <br> 68 | 676 435 | 633 395 | 745 445 | 605 424 | 623 457 | 778 593 |  |
|  | 8,218 | 8,071 | 687 | 628 | 749 | 684 | 693 | 694 | 627 | 690 | 693 | 692 | 637 | 579 | 635 |  |
|  | 8,179 | 8.023 | 609 | 622 | 744 | 711 | 651 | 762 | ${ }^{637}$ | ${ }_{7} 77$ | ${ }^{673}$ |  |  |  |  |  |
| Stocks (gross), mill, end of period..---...-do | 1,010 | 1,058 | 1,088 | 1,094 | 1,099 | 1,072 | 1,114 | 1,046 | 1,036 | 1,037 | 1,057 | 1,058 | 1,069 | 1,058 | 1,051 |  |
| Exports, total sawmill products.............do | 359 | 383 |  | 34 |  | 31 | 23 | 53 |  |  |  | 31 | 27 | 44 | 28 |  |
| Sawed timber--...-.i.-................- do | 88 | 87 |  | 7 | 11 | 5 | 6 | 13 | 5 | 7 | 5 | 9 | 7 | 10 |  |  |
| Boards, planks, scantlings, etc.-.........do. | 271 | 295 |  | 27 | 27 | 26 | 17 | 40 | 16 | 25 | 16 | 22 | 20 | 35 | 21 |  |
| Prices, whot |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| mension, construction, dried, ${ }^{2}$ per M bd. ft. | 113.52 | 92. 22 | 92.86 | 91. 43 | 90.66 | 92.06 | 92.68 | 90.80 | 90.33 | 93.00 | 95. 04 | 94.27 | 92.85 | 90.68 | 91, 45 | 98. 65 |
| Flooring, C and better, F. G., ${ }_{\$} \mathbf{x}$ per M R bd. ft.- | 212.59 | 226.76 | 227.24 | 225.69 | 225.69 | 225.69 | 225.69 | 225.69 | 225.69 | 227.32 | 228. 14 | 228. 14 | 229.65 | 226.54 | 228.10 | 228.10 |
| Southern pine: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r}7,336 \\ \hline 224\end{array}$ | 7,721 | $\begin{array}{r}+539 \\ \\ \\ \hline 22\end{array}$ | - $\begin{array}{r}547 \\ 329\end{array}$ | $\begin{array}{r} \\ \hline\end{array}$ | $\begin{array}{r}+721 \\ \hline 402 \\ \hline\end{array}$ | $\begin{array}{r} \\ \hline\end{array} 627$ | $\begin{array}{r} 6 \\ \hline 661 \\ \hline \end{array}$ | $\begin{array}{r} 702 \\ \mathbf{3 6 4} \end{array}$ | $\begin{array}{r} \text { r } 670 \\ 374 \end{array}$ | $\begin{gathered} r \\ 381 \\ 383 \end{gathered}$ | $\begin{array}{r} \text { r } 680 \\ 351 \end{array}$ | 607 333 | $\begin{array}{r}660 \\ \quad 373 \\ \hline\end{array}$ | 744 431 |  |
| Orders, unnled, end or pero..........------ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 7,645 | 7,700 | ${ }^{-611}$ | + 587 | -625 | ${ }^{-666}$ | ${ }^{5} 663$ | ${ }^{-} 622$ | -647 | - 627 | -650 | -720 | ${ }^{\text {r } 641}$ | 641 | 670 |  |
|  | 7,434 | 7,672 | - 541 | $\checkmark 540$ | -607 | -685 | ${ }^{+660}$ | -659 | -699 | -660 | -652 | -712 | ${ }^{\text {r } 625}$ | 620 | 686 |  |
| Stocks (gross), mill and concentration yards, end of period. mil. bd. ft. | 1,348 | 1,376 | 1,418 | 1,465 | 1,481 | 1,462 | 1,465 | 1,428 | 1,376 | 1,343 | 1,331 | 1,339 | 1,355 | 1,376 | 1,360 |  |
| Exports, total sawmill products_-....... M bd. ft. | ${ }^{175,687}$ | 78,418 | 7,359 | 5,976 | 5,977 | 9,561 | 8,096 | 8,169 | 6,481 | 5,099 | 5,557 | 5,100 | 6,405 | 5,638 | 18, 232 |  |
| Prices, wholesale, (indexes): <br> Boards, No. 2 and better, $1^{\prime \prime} \times 6^{\prime \prime}$, R. L |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Boars, No. 2 and beter, $x$, R. $1967=100$ - | 127.5 | 107.9 | 110.5 | 106.3 | 104.7 | 106.2 | 106.8 | 105.4 | 105.4 | 106.1 | 109.8 | 112.7 | 110.7 | 109.7 | 112.7 | 119.8 |
| $1967=100 .$ | 119.8 | 122.9 | 121.9 | 121.9 | 121.9 | 121.9 | 123.3 | 123.3 | 123.3 | 123.3 | 123.3 | 123.9 | 123,9 | 123.3 | 125.0 | 127.8 |
| Western pine: <br> Orders, new mil. bd ft | 9,593 | 9,341 | 637 |  |  |  |  |  |  |  |  | 812 | 646 | 688 | 746 |  |
| Orders, unfilled, end of period..............do...- | ${ }^{964}$ | , 334 | 399 | 407 | 391 | 807 402 | 749 | ${ }_{356}^{83}$ | 445 | ${ }_{410}$ | ${ }_{379}$ | 354 | 307 | 334 | 445 |  |
|  | 9,999 | 9,378 | 668 | 704 | 796 |  |  |  |  |  |  | 860 | 684 | 646 | 638 |  |
|  | 9,768 | 9,371 | 602 | 672 | 794 | 856 | 812 | 826 | 858 | 842 | 918 | 837 | 693 | 661 | 635 |  |
| Stocks (gross), mill, end of period | 1,627 | 1,634 | 1,693 | 1,725 | 1,727 | 1,721 | 1,711 | 1,653 | 1,645 | 1,653 | 1,635 | 1,658 | 1,649 | 1,634 | 1,637 |  |
|  | 107.18 | 83.79 | 90.55 | 84. 43 | 82.45 | 82.95 | 90.14 | 94.14 | 88.00 | 82.39 | 81.31 | 78.54 | 75. 64 | 74. 90 | 72.36 | 75.0 |
| HARDWOOD FLOORING |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oak: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new | 380.6 12.0 | $\begin{array}{r} 304.4 \\ 9.0 \end{array}$ | 21.6 10.5 | 21.2 9.8 | 28.3 10.8 | 31.2 13.2 | 22.3 9.4 | 25.3 8.7 | 31.1 10.3 | 27.9 10.7 | 25.6 9.3 | 23.6 7.8 | 19.7 7.0 | 26.6 9.1 | 25.5 9.7 |  |
| Production-.----.............................-do. |  |  | 29.3 |  |  |  | 25.3 |  | 26.9 | 27.8 | 29.0 | 28.3 | 22.2 | 23.9 | 23.2 |  |
| Shipments-..-.........................................do | 387.8 | 306.7 | 23.0 | 20.5 | 26.6 | 29.0 | 26.2 | 26.1 | 30.0 | 27.5 | 27.4 | 25.2 | 20.5 | 24.7 | 23.8 |  |
| Stocks (gross), mill, end of period....-......do......- | 29.6 | 33.3 | 35.2 | 38.5 | 35.2 | 32.9 | 32.1 | 34.1 | 29.4 | 29.6 | 31.2 | 33.6 | 35.5 | 33.3 | 33.8 |  |

## METALS AND MANUFACTURES

| Exports: IRON AND STEEL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Steel mill products...............thous. sh. tons.- | 15,229 | 7,053 | 654 | 690 | 698 | 809 | 916 | 651 | 635 | 566 | 398 | 379 | 355 | 299 | 254 |  |
|  | 9,176 | 10, 365 | 792 | 539 | 781 | 935 | 1,269 | 989 | 1,045 | 918 | 832 | 722 | 781 | $\begin{array}{r}730 \\ 43 \\ \hline\end{array}$ | 641 |  |
|  | 44 | 310 | 27 | 31 | 2 | 6 | 45 | 54 | 2 | 43 | 20 | 18 | 18 | 43 |  |  |
| Imports: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steel mill products.....----.-.-.............do.... | 14, 034 | 13,364 | 781 | 697 | 859 | 962 | 1,066 | 1,082 | 1,134 | 1,111 | 1,277 | 1,334 | 1,714 | 1,347 | 1,305 |  |
|  | 417 | 346 266 | 20 4 | 29 6 | 32 3 | 23 26 | 30 30 | 33 22 | ${ }_{33}^{33}$ | 27 20 | $\stackrel{23}{33}$ | 31 26 | 35 14 | 29 49 | ${ }^{28}$ |  |
| Iron and Steel Scrap |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production.-.......................thous. sh. tons.. | 1 56, 287 | ${ }^{1} 52,464$ | 4,521 | 4,262 | 4,719 | 4,636 | 4,463 | 4, 522 | 4,363 | 4,377 | 4,450 | 4, 269 | 3,817 | 4, 079 | P 4, 485 |  |
|  | ${ }_{1}^{1} 36,929$ | 183,889 185 188 |  |  | 3,255 | 3,092 |  |  | 3,982 $\mathbf{6}, 808$ |  |  |  |  |  |  |  |
| Consumption-1.-...................-. do- | 194,816 <br> 16,552 | + ${ }^{185} \mathbf{7 , 6 6 8}$ | 7,529 | 7,071 $\mathbf{6 , 3 3 3}$ | -7,888 | 7,705 $\mathbf{6 , 4 4 8}$ | 7, 519 | 7,430 6,360 | ${ }_{6}^{6,868}$ | 6,841 6,828 | 6,984 | 6,814 7,346 | 6,157 7.585 | $\underset{7}{\text { 7, } 648}$ | - |  |
| Stocks, end of period.-................-----...-d. | ${ }^{16,552}$ | 7,668 | 6,247 | 6,333 | 6,427 | 6,448 | 6,268 | 6,360 | 6,657 | 6,828 | 7,008 | 7,346 | 7,585 | 7,608 | - 7,329 |  |
| Prices, steel scrap, No. 1 heavy melting: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 29.76 32.00 | 40.72 42.00 | 39.29 40.00 | $\begin{aligned} & 44.94 \\ & 46.50 \end{aligned}$ | $\begin{aligned} & 44.57 \\ & 45.00 \end{aligned}$ | 40.52 42.00 | 42.21 44.50 | 43.17 44.00 | $\begin{aligned} & 40.17 \\ & 40.50 \end{aligned}$ | $\begin{aligned} & 39.18 \\ & 39.00 \end{aligned}$ | 42.36 42.50 | 41.78 44.00 | 35.51 38.50 | 34.98 38.00 | 391.62 41.50 | 40. 14 40.75 |
| $r$ Revised. ${ }^{p}$ Preliminary. ${ }^{1}$ Annual data; monthly revisions are not available. <br> ? Totals include data for types of lumber not shown separately. <br> TData for orders, production, shipments, and stocks have been revised back to 1962; |  |  |  |  |  | $\ddagger$ Receipts previously shown for the period Apr. 1967-Sept. 1969 have been corrected to represent net receipts (i.e., less scrap shipped, transferred, or otherwise disposed of during the period); data comparable with the net receipts shown through Mar. 1967 appear in the Feb. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Unless other wise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

METALS AND MANUFACTURES-Continued

| IRON AND STEEL-Continued Ore |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Iron ore (operations in all U.S. districts): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mine production--.-.-.-.------thous. lg. tons.- | -88, ${ }_{1} 260$ | 89,791 | 5,353 | 5,089 | 5,788 | ${ }_{6}^{6.633}$ | 9,264 | 9,520 | 9,651 | 9,382 | 8,899 | 8,260 | 5,991 | 5,961 |  |  |
|  | 80,581 40,758 | 89,061 44,876 | 2, 258 $\mathbf{2}, 189$ | - $2,0,583$ | $\xrightarrow{2,318} 1,936$ | 5,348 2,944 | 10,299 3,806 | 10,763 5,487 | [11,698 | 12,003 | 10,952 | 9,658 $\mathbf{3 , 8 1 8}$ | 6,815 3,448 | $\mathbf{3 , 9 6 6}$ $\mathbf{3 , 1 5 8}$ | 1,954 |  |
| U.S. and foreign ores and ore agglomerates: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Receipts at iron and steel plants | 126, 165 | 125, 107 | 4, 012 | 3,880 | 4, 561 | 7,542 | 14,483 | 15,033 | 15,533 | 15,407 | 14,483 | 12,593 | 9,582 | 8,020 | 4,050 |  |
| Consumption at iron and steel plants...-do.... | 128, 530 | 123, 261 | 10,482 | 9,562 | 10, 788 | 10,378 | 10,934 | 10,497 | 10, 327 | 10,279 | 10,056 | 10, 200 | 9,607 | 10, 173 | 10,609 |  |
|  | 5,430 | 5,494 |  | 315 | 197 | 339 |  | 627 | 700 | 629 | 667 | 561 | 423 | 271 | 239 |  |
| Stocks, total, end of period............... do | ${ }^{1} 67,441$ | 70,488 | -63,123 | 59, 832 | 56, 656 | 54, 945 | 57,616 | 61, 143 | 64,578 | 67, 506 | 70, 325 | 71,757 | 71,012 | 70,488 |  |  |
|  | ${ }^{1} 13,790$ | 14, 304 | 16,170 | 18, 795 | 22, 265 | 23, 756 | 22, 338 | 21, 293 | 19,251 | 16,629 | 14,615 | 13, 223 | 12,416 | 14,304 |  |  |
|  | 2,648 | - 5 3, 403 | + 44,464 2,489 | 2, ${ }_{28}^{38,814}$ | 32, 1,804 | 29,750 1,619 | 33, 1,70 | 37,844 2,002 | $\xrightarrow{43,050} \begin{array}{r}\text { 2,277 }\end{array}$ | 48,178 <br> 2,699 | - 52,604 | 54.997 | - $\begin{array}{r}54,938 \\ 3,658 \\ \hline\end{array}$ | 52,781 <br> 3,403 | $\begin{array}{r} 46,182 \\ 3,109 \end{array}$ |  |
| Manganese (mn. content), general imports | 1,124 | 990 | 106 | 45 | 41 | 56 | 34 | 47 | 102 | 149 | 81 | 117 | 98 | 115 | 54 |  |
| Pig Iron and Iron Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pig iron: <br> Production (excluding production of ferroalloys) thous. sh. tons |  | 91, 502 | 7,668 | 7,062 | 8, 059 | 7,790 | 8,122 | 7,874 | 7.618 | 7,578 | 7,414 |  | 7,233 |  |  |  |
|  | 194,635 | 190,068 | 7,559 | 7,036 | 7,947 | 7,652 | 7,897 | 7,735 | 7,417 | 7,415 | 7,402 | 7, 499 | 7,074 | 7,440 | p7,480 |  |
| Stocks, end of period ...............-....... do | ${ }^{1} 1,723$ | 2,082 | 1,752 | 1,671 | 1,685 | 1,712 | 1,787 | 1,804 | 1,924 | 1,929 | 1,814 | 1,833 | 1,856 | 2,082 | p2, 110 |  |
| Prices: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 63.78 | 69. 33 | 65.20 | 65. 20 | 66.78 | 68.20 | 68.20 | 68.20 | 68.20 | 68.20 | 72. 65 | 73.70 | 73.70 | 73.70 | 73.70 | 73. 70 |
|  | 64. 00 | 69.26 | 65. 50 | 65.50 | 65.50 | 68.50 | 68.50 | 68.50 | 67.92 | 67.92 | 73. 33 | 73.33 | 73.33 | 73.33 | 73.33 | 73. 33 |
| Foundry, No. 2, Northern .-.-.............do..... <br> Castings, gray iron: | 64.33 | 70.33 | 66.00 | 66.00 | 69.00 | 69.00 | 69.00 | 69.00 | 69.00 | 69.00 | 74.50 | 74.50 | 74. 50 | 74.50 | 74.50 | 74.50 |
| Orders, unfilled, for sale, end of period thous sh tons |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 15,933 | 888 13,946 | 1, 1,214 | 1,076 | 1,054 | 1,061 | 1, 1,046 | 1, 1,291 | 978 1,084 | 1,139 19 | 1911 1,150 | 843 1,087 | $\begin{array}{r}\ulcorner 826 \\ \hline 929\end{array}$ | 888 1,047 | ${ }^{964}$ |  |
| For sale | 9, 185 | 8,173 | , 674 | ${ }^{1} 699$ | 726 | 739 | 723 | 758 | 1,669 | +694 | ${ }^{1} 685$ | ${ }^{1} 662$ | + 550 | 594 | 644 |  |
| Castings, mgileable iron: <br> Orders, unfiled, for sale, end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ments thous.sh.tons.- | 117 | 78 | 109 | 107 | 104 | 94 |  |  |  |  |  | 72 | -90 |  | 79 |  |
| Shipments, total <br> For sale $\qquad$ do-... do | 1,172 | 852 521 | 78 45 | 80 45 | 80 45 | 83 47 | 78 44 | 77 45 | $\begin{aligned} & 61 \\ & 61 \end{aligned}$ | $\begin{aligned} & 68 \\ & 42 \\ & 42 \end{aligned}$ | $\begin{aligned} & 63 \\ & 44 \\ & 48 \end{aligned}$ | $\begin{aligned} & 58 \\ & 42 \end{aligned}$ | $\begin{gathered} 53 \\ 5 \\ 538 \end{gathered}$ | $\begin{aligned} & 73 \\ & 43 \end{aligned}$ | $\begin{aligned} & 74 \\ & 40 \end{aligned}$ |  |
| Steel, Raw and Semifinished |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steel (raw): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{\text {' 141,262 }}$ | 131,327 | 11,243 | 10,498 | 11,886 | 11,386 | 11,574 | 11,323 | 10,781 | 10,765 | 10,727 | 10,699 | 10,009 | 10,438 | 11,274 | D10, 860 |
|  | 111.0 | 103.2 | 104. 1 | 107.6 | 110.0 | 108.9 | 107.1 | 108.3 | 99.8 | 99,6 | 102.6 | 99.0 | 95.7 | 96.6 | +104.3 | ¢111.3 |
| Orders, unfilled, for sale, end of period |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments, thous. sh. tons. | 446 | 321 | 435 | 443 | 433 | 433 | 421 | 411 | 381 | 378 | 334 | 318 | $\checkmark 316$ | 321 |  |  |
|  | 1,897 | 1,726 | 147 | 149 | 160 | 158 | 154 | 158 | 129 | 123 | 137 | 146 | 124 | 141 | 130 |  |
|  | 1,580 | 1,417 | 120 | 122 | 131 | 126 | 124 | 128 | 108 | 101 | 116 | 123 | r 102 | 116 | 107 |  |
| Steel Mill Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Steel products, net shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total (all grades) .-.-.................. thous. sh. tons.By product: | 193,877 | 190,798 | 8, 538 | 7,242 | 8, 244 | 7,039 | 8, 190 | 8,517 | 7,759 | 7,511 | 7,767 | 6,867 | 6,119 | 6,949 |  |  |
| Semifnished products .-....-.-.-.....-do | 6,373 | 7,387 | 610 | 584 | 792 | 724 | 729 | 780 | 586 | 470 | 526 | 601 |  |  |  |  |
| Structural shapes (heavy), steel piling....do | 6,244 | 6,060 | 523 | ${ }_{553}^{584}$ | 538 | 496 | 500 | 543 | 534 | 472 | 490 | 505 | 457 | 456 |  |  |
| Plates | 8,238 | 8,065 | 697 | 756 | 738 | 631 | 714 | 737 | 685 | 631 | 632 | 608 | 592 | 654 |  |  |
| Rails and accessor | 1,514 | 1,590 | 128 | 144 | 167 | 156 | 156 | 143 | 119 | 100 | 90 | 105 | 123 | 160 |  |  |
| Bars and tool steel, total . .-............ do | 14,354 | 14,677 | 1,126 | 1,068 | 1,349 | 1,173 | 1,305 | 1,388 | 1,249 | 1,262 | 1,156 | 1,149 | 1,041 | 1,135 |  |  |
| Bars: Hot rolled (incl. light shapes) | 8,659 |  |  |  |  |  |  | ${ }^{1} 788$ | ${ }^{651}$ | ${ }^{1} 876$ |  | ${ }^{1}$, 607 | , 541 | , 644 |  |  |
| Reinforcing. | 3,659 | 4,891 | 244 | 252 | 428 | 408 | 436 | 472 | 469 | 456 | 403 | 424 | 399 | 387 |  |  |
| Pipe and tubing...- | 1,923 <br> 9 <br> 122 | $\begin{array}{r}1,490 \\ 7 \\ 7 \\ \hline\end{array}$ | 595 | 142 630 | 152 734 | 90 | $\stackrel{127}{67}$ | 149 | 123 | 123 | 121 | 112 | 95 | 98 |  |  |
| Wire and wire product | $\stackrel{9,232}{3,256}$ | 7,778 2,998 | ${ }_{235}^{594}$ | ${ }_{237}^{630}$ | 734 285 | 824 263 | 679 275 | 691 282 | 657 <br> 254 <br> 25 | ${ }_{263}^{661}$ | 638 | 605 <br> 20 | 515 | 582 |  |  |
| Tin mill products - .-......----------.-.-. do | 6,555 | 7,243 | 1,276 | 331 | 446 | 445 | ${ }_{582}$ | ${ }_{605}^{282}$ | 603 | ${ }_{663}^{263}$ | 1.151 | 419 | 345 | 211 |  |  |
| Sheets and strip (incl. electrical), total... do | 38, 111 | 35, 101 | 3,351 | 2,939 | 3,195 | 2,327 | 3,249 | 3,350 | 3,071 | 2,988 | 2,831 | 2, 625 | 2,345 | 2,864 |  |  |
|  | 12,471 | 12,319 | 1,170 | 1,122 | 1,261 | 907 | 1,087 | 1,141 | 1,077 | ${ }^{2} 993$ | ${ }_{973}$ | ${ }^{2} 880$ | 771 | , 931 |  |  |
| Cold rolled..--------------- .- ${ }^{\text {do. }}$ | 16, 427 | 14, 250 | 1,422 | 1,143 | 1, 214 | 919 | 1,359 | 1,362 | 1,240 | 1,229 | 1,120 | 1,060 | 963 | 1,248 |  |  |
| By market (quarterly shipme |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service centers and distributors...........do.... | 117, 565 | 117,703 |  |  | 4,454 |  |  | 4,470 | ${ }^{2} 1,583$ |  |  |  | ${ }^{2} 1,277$ |  |  |  |
| Construction, incl. maintenance...........do...- | 111,402 | 110,682 |  |  | 2, 541 |  |  | 2,818 | ${ }_{2} 1997$ | ${ }^{2} 928$ | ${ }^{2} 12912$ | ${ }_{2} 892$ | ${ }^{2} 776$ | ${ }^{2} 8805$ |  |  |
| Contractors' products......-------....- do- | 14,768 | 14,444 |  |  | 1,123 |  |  | 1,103 | ${ }^{2} 412$ | 2396 | ${ }^{2} 3887$ | ${ }^{2} 382$ | ${ }^{2} 321$ | 2325 |  |  |
|  | 118,276 | 14, 1445 |  |  | 3,853 |  |  | 3,844 | ${ }^{2} 1,278$ | ${ }^{2} 1,396$ | 2 1, 170 | ${ }^{2} 898$ | ${ }^{2} 863$ | ${ }^{2} 1,225$ |  |  |
|  | 13,344 | ${ }^{1}$ 3, 097 |  |  | 918 |  |  | 880 | ${ }^{2} 230$ | ${ }^{2} 197$ | ${ }^{2} 183$ | 2195 | ${ }^{2} 221$ | 2280 |  |  |
| Machinery, industrial equip., tools .-....do | 15, ${ }^{1}, 690$ | ${ }^{15} 5.221$ |  |  | 1,513 |  |  | 1,355 | ${ }_{2}^{2} 400$ | ${ }^{2} 415$ | ${ }^{2} 408$ | ${ }^{2} 393$ | ${ }^{2} 348$ | ${ }^{2} 376$ |  |  |
| Other | 17,145 125,687 | 17,768 127,388 |  |  | 2,173 |  |  | 1,757 | ${ }_{2} 652$ | ${ }^{2} 711$ | ${ }^{2} 1,171$ | ${ }^{2} 478$ | 399 | ${ }^{2} 445$ |  |  |
|  |  |  |  |  |  |  |  |  | ${ }^{2} 2,207$ | ${ }^{2} 2,027$ | 2,056 | 2, 124 | 21,915 | 21,983 |  |  |
| Steel mill products, inventories, end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumers' (manufacturers only) -.mil. sh. tons.. | 9.8 | 9.4 | 10.2 | 10.2 | 9.9 | 9.1 | 9.1 | 8.9 | 9.2 | 9.5 | 9.7 | 9.5 | 9.2 | 79.4 | 9.5 |  |
| 1 leceipts during period | 69.3 | 67.1 | 6.4 | 5.7 | 5.8 | 5.7 | 6.0 | 6.1 | 5.6 | 5.5 | 5.5 | 4.8 | 4.3 | -5.7 | 5.5 |  |
|  | 70.0 | 67.5 | 6.0 | 5.7 | 6.1 | 6.5 | 6.0 | 6.3 | 5.3 | 5.2 | 5.3 | 5.0 | 4.6 | 5.5 | 5.4 |  |
| Service centers (warehouses) Producing mills: $\qquad$ do | 6.3 | 7.0 | 6.1 | 6.0 | 6.1 | 6.3 | 6.1 | 6.1 | 6.2 | 6.6 | 6.5 | 6.5 | 6.5 | 7.0 |  |  |
| In process (ingots, semifinished, etc.) ${ }_{\text {a }}$ do | 11.7 | 12.8 | 11.7 | 11.5 | 11.5 | 11.7 | 12.1 | 12.1 | 11.7 | 11.9 | 11.9 | 12.1 | 12.8 | r 12.8 | 13.4 |  |
| Fished (sheets, plates, bars, pipe, etc.) - do...- | 10.2 | 10.5 | 9.2 | 9.3 | 9.4 | 10.3 | 10.1 | 9.7 | 9.5 | 9.5 | 9.2 | 9.7 | 10.0 | -10.5 | 10.5 |  |
| Steel (carbon), finished, composite price...\$ per lb.. | . 0917 | . 1020 | . 0952 | . 0960 | . 0968 | . 0974 | . 0974 | . 1056 | . 1056 | . 1056 | 1056 | . 1062 | 1062 | . 1062 | . 1062 | . 1062 |
| ${ }_{2}$ Revised. ${ }^{D}$ Preliminary. ${ }^{1}$ Annual data; mo <br> ${ }^{2}$ For month shown. | nthly revi | sions are | ot availa | ble. |  | $\begin{gathered} \text { NOT } \\ \text { nuotati } \\ \text { been di } \end{gathered}$ | E FOR iscontinu | ZINC ered ba ed); com | PRICE, <br> is, for a parable | P. S-33: delivered delivered | $\sigma^{x}$ Effec price for | tive Jan the form Dec. 19 | 1971, t 0, 15.5 c | e price ents per | represen pound. | s a flat rice has |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## METALS AND MANUFACTURES-Continued

| NONFERROUS METALS AND PRODUCTS <br> Aluininum: <br> Production, primary (dom. and foreign ores) thous. sh. tons <br> Recovery from scrap (aluminum content)..do.. | 3.793.1 | 3, 976.11 | 334.666.0 | 305.569.0 | 338.876.0 | 329.078.0 | $\begin{array}{r} 341.4 \\ 71.0 \end{array}$ | 326.873.0 | 339.371.0 | $\begin{array}{r} 330.9 \\ 65.0 \end{array}$ | $\begin{array}{r} 323.0 \\ 68.0 \end{array}$ | 334.668.0 | 327.060.0 | 345.270.0 | 331.9 | --.-...... |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Imports (general): <br> Metal and alloys, crude $\qquad$ do | 468.6 | 350.2 | 35.3 | 40.4 | 33.3 | 32.6 | 31.9 | 30.4 | 31.8 | 21.7 | 20.0 | 23.7 | 21.1 | 28.1 |  |  |
| Plates, sheets, ete | 57.2 | 78.7 | 7.1 | 9.1 | 8.9 | 6.6 | 7.0 | 7.0 | 6.2 | 5.3 | 5.6 | 5. 2.2 | 5.5 | 5.4 |  |  |
| Exports, metal and alloys, crude | 344.4 | 408.5 | 49.5 | 50.2 | 43.1 | 36.0 | 41.5 | 41.1 | 35.2 | 14.1 | 26.9 | 26.9 | 15.9 | 28.0 | 15.8 |  |
| Price, primary ingot, $99.5 \%$ minimum... $\$$ per $\mathrm{lb} .$. | . 2718 | 2872 | 2800 | 2800 | 2800 | 2859 | 2900 | 2900 | . 2900 | . 2900 | 2900 | 2900 | . 2900 | . 2900 | . 2900 | . 2900 |
| Aluminum products: Shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ingot and mill prod. (net ship.) \$........mill lb | 10,721.5 | 9,937.2 | 836.3 | 833.5 | 934.8 | 856.6 | 871.8 | 883.6 | 758.3 | 786.1 | 824.5 | 808.9 | r 713.4 | 829.4 |  |  |
| Mill products, total § ...................do. | 7,652.8 | 7,389.7 | 582.4 | 596.5 | 683.5 | 631.9 | 653.5 | 661.1 | 592.1 | ${ }^{605.5}$ | 637.9 | 614.6 | - 541.1 | 589.6 |  |  |
| Plate and sheet.-........................ do | 3,711.9 | 3,693.2 | 272.2 | 286.7 | 348.9 | 318.2 | 327.2 | 338.9 | 296.7 | 309.8 | ${ }^{334.7}$ | 298.0 | - 260.2 | 301.7 |  |  |
| Castings $\triangle$......................................... ${ }^{\text {do }}$ | 1,698. 1 | 1,507.5 | 137.1 | 130.7 | 146.5 | 136.7 | 134.6 | 135.9 | 114.4 | 118.1 | 117.4 | 114.3 | +99.7 | 122.1 |  |  |
| Inventories, total (ingot, mill prod., and scrap), end of period* ................................... . . | -3,785 | 4,380 | 3,815 | 3,865 | 3,839 | 3,899 | 3,942 | 3,932 | 4,040 | 4,101 | 4,102 | 4,144 | -4,279 | 4,380 |  |  |
| Copper: ${ }_{\text {Production }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production: <br> Mine, recoverable copper. .....thous. sh. tons. | 1,544.6 | 1,705.8 | 139.9 | 131.8 | 144.3 | 141.7 | 152.1 | 148.5 | 137.0 | 144.6 | 139.5 | 148.6 | 138.7 | 139.1 | 132.3 |  |
| Refinery, primary ......................do.... | 1,742.8 | 1,765. 1 | 147.9 | 140.1 | -157.2 | -150.9 | 148.2 | 140.9 | 148.3 | 138.7 | 130.5 | 149.3 | 143.0 | 170.2 | 148.5 |  |
|  | 1,468.9 | 1,521.2 | 131.4 | 120.9 19 | 136.8 | ${ }^{-127.6}$ | 128.2 | 117.6 | 130.4 | 119.3 | 114.2 | 127.3 | 122.8 | 144.8 | 129.9 |  |
| From forelgn ores Secondary, recovered as refined.-------- do do | 273.9 465.6 | 243.9 475.0 | 37.5 | 19.3 37.7 | +20.3 47.2 | 23.2 45.0 | 20.0 43.1 | 23.3 41.5 | 18.0 41.1 | 19.4 34.6 | 16.3 35.9 | 22.0 37.3 | -20.2 | 25.4 39.2 | 18.6 37.0 |  |
| ports (general) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refined, unrefined, scrap (copper cont.).-do | ${ }_{1315}^{415}$ | 394.2 | 24. 5 | 25.9 | 25.8 | 34.0 | 32.7 | 32.1 | 35.2 | 30.5 | 45. 5 | 36.0 | 37.1 | 35.0 | 27. 2 |  |
| Refined | 131.1 | 132.1 | 11.7 | 6.8 | 10.0 | 6.8 | 9.8 | 10.6 | 10.1 | 11.0 | 18.8 | 13.6 | 13.4 | 9.5 | 12.1 |  |
| Exports: ${ }_{\text {Refined and }}$ | 286.2 | 348.9 | 25. 1 | 30.3 | 27.3 | 32.5 | 33.0 | 22.2 | 25.2 | 27.8 | 24.8 | 35.2 | 32.5 | 33.0 |  |  |
|  | 200.3 | 222.0 | 18.6 | 20.0 | 18.8 | 24.0 | 26.2 | 17.1 | 15.0 | 17.5 | 13.6 | 17.4 | 15.6 | 18.2 | 22.9 |  |
| Consumption, refined (by mills, etc.) .-....do | 2, 145.0 | 2,048.9 | 170.1 | 186.6 | 200.8 | 185.9 | 188.5 | 180.8 | 123.2 | 166.9 | 177.6 |  | 153.3 | 150.8 | ${ }^{p} 149.4$ |  |
| Stacks, refined, end of period..-............do | 170.3 124.4 | 348.5 187.9 | ${ }_{123.1}^{175.1}$ | 176.4 | 179.3 111.9 | 1178.1 | 188.5 118.6 | 175.8 121.9 | 1230.3 173.4 | 225.8 170.9 | 227.0 166.3 | 248.7 168.5 | 306. 9 171.3 | 348.5 187.9 | ${ }^{\text {p }} 373.3$ |  |
| Price, electrolytic (wirebars), dom., delivered $\ddagger$ \$ per lb. | 124.4 .4793 | 187.9 2.583 | 123.1 .5625 | 4 | 111.9 4.565 | $\begin{array}{r}118.9 \\ 4 \\ \hline\end{array}$ | 118.6 4.602 | 121.9 4.602 | 173.4 4.601 | 4. 601 | ${ }^{166.3}$ | 4.590 | ${ }^{4} .561$ | 18.9 4.531 | - 4.5152 | 35 |
| Copper-hase mill and foundry products, shipments (quarterly total): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Brass mill products.....-..............-mil. ${ }_{\text {Coper }}$ | $\stackrel{3}{2,524}$ | ${ }_{2}^{2,313}$ |  |  | 708 |  |  | 703 637 |  |  | ${ }_{551}^{551}$ |  |  | ${ }_{526}^{551}$ |  |  |
| Brass and bronze foundry products .....-.do | 853 | 751 |  |  | 214 |  |  | 200 |  |  | 166 |  |  | 171 |  |  |
| Lead: ${ }_{\text {Production: }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mine, recoverable lead .-....thous. sh. tons. | 509.0 1603.9 | 578.7 590.4 | 47.8 46.7 | 46.9 45.8 | ${ }^{5} 52.4$ | 49.7 | 51.3 | 47.4 | -46.3 | 48.0 48.4 | 48.6 | ${ }_{5}^{46.5}$ | ${ }^{48.5}$ | 45.3 |  |  |
| Recovered from scrap (lead cont.)-.-...- do |  | 590.4 | 46.7 |  | 50.4 | 53.1 | 46.8 | 50.3 | 45.4 | 48.4 | 48.2 | 53.5 | 49.6 | 52.3 |  |  |
| Imports (general), ore (lead cont.), metal..-do | 389.6 1 | 357.1 | 28.2 | 36.2 | 32.6 | 26.7 | 36.7 | 23.8 | 30.1 | 25.4 | 31.4 | 35.1 | 23.5 | 27.5 | 34.1 |  |
| Consumption, total........................do | 1,389.4 | 1,339.1 | 116.1 | 109.0 | 118.7 | 115.9 | 115.9 | 114.0 | 99.9 | 108.8 | 111.8 | 113.5 | 102.3 | 113.2 |  |  |
| Stocks, end of period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Producers', ore, base bullion, and in process (lead content), ABMS......thous. sh. tons | 165.7 | 179.4 | 158.0 | 162.7 | 157.1 | 163.3 | 155.1 | 146.9 | 151.7 | 152.8 | 162.2 | 179.0 | 178.2 | 179.4 |  |  |
| Refiners' (primary), refined and antimonial (lead content) thous sh tons | ${ }^{1} 25.7$ | 97.7 | 30.5 | 33.2 | 36.6 | 47.1 | 53.2 | 63.1 | 78.9 | 87.1 |  | 90.5 | 93.2 |  |  |  |
| Consumers' (lead content) ${ }^{\text {a }}$-...........do | ${ }^{1} 156.4$ | 188.4 | 147.8 | 160.2 | 169.0 | 167.6 | 165.7 | 172.0 | 175.9 | 174.8 | 178.8 | 178.8 | 183.1 | 188.4 |  |  |
| Scrap (lead-base, purchased), all smelters (gross weight) .................thous. sh. tons. . | ${ }^{173.6}$ | 68.8 | 74.7 | 75.9 | 73.0 |  | 72.3 | 67.1 |  | ${ }^{74.0}$ |  | ${ }^{67.2}$ | 68.3 | 68.8 |  |  |
| Price, common grade (N.Y.).......... $\$$ per lb.- | . 1490 | . 1562 | . 1650 | . 1650 | . 1650 | . 1650 | 1650 | . 1650 | . 1568 | . 1510 | . 1452 | 1450 | . 1450 | . 1414 | . 1350 | 1350 |
| Tin: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Imports (for consumption): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 54, 950 | 4,667 50,554 | 5 ${ }^{0}$ | 2,731 | 4,707 | $\stackrel{0}{0}$ | - $\begin{array}{r}384 \\ 4.543 \\ \hline\end{array}$ | 6, 1,065 | 3, ${ }^{0}$ | 1,633 1,723 | - 5961 | $\begin{array}{r}487 \\ 3,114 \\ \hline 1\end{array}$ | ${ }_{3,810}{ }^{0}$ | 507 5.523 | 3,659 |  |
| Recovery from scrap, total (tin cont.)......d. do | 122,775 | 20,095 | 1,885 | 1,800 | 1, 840 | 1,785 | 1,855 | 1,255 | 1,385 | 1,600 | 1, 730 | 1,770 | 1,580 | 1,610 |  |  |
| As metal..........-.......................do | 13,022 | 3,085 | , 270 | 255 | 1,285 | ${ }^{1} 230$ | ${ }^{1} 330$ | ${ }^{2} 250$ | ${ }^{2} 25$ | 225 | ${ }^{1} 215$ | , 250 | 275 | 275 |  |  |
|  | ${ }^{1} 80,790$ | 173,122 | 6,345 | 5, 605 | 6,760 | 6, 595 | 6, 505 | 6,580 | 5,885 | 5, 635 | 6. 240 | 5,860 | 5,515 | 5,690 | 5, 830 |  |
| Primary | 157,730 | 153,012 | 4,565 | 3,825 | 4,680 | 4, 665 | 4,560 | 4,780 | 4,425 | 4, 100 | 4, 565 | 4,440 | 4, 110 | 4,315 | 4, 500 |  |
| Exports, incl. reexports (metal) .-.-.......d | 3,217 |  | 448 | 808 | 327 | 81 | 91 | 92 | 673 | 102 | 83 | 1,233 | 233 | 796 |  |  |
| Stocks, pig (industrial), end of period...-. do | 13,824 | 11, 105 | 13,655 | 13,135 | 12,680 | 11,765 | 11,810 | 12,865 | 11,330 | 10, 700 | 11,705 | ${ }_{1}^{11}$ | 11,690 | 11,105 | 10,000 |  |
| Price, pig, Straits (N.Y.), prompt-...-- ${ }^{\text {¢ }}$ per lb.- | 1. 6444 | 1. 7414 | 1.7917 | 1.7491 | 1.7712 | 1.8388 | 1.8054 | 1.7023 | 1.6477 | 1.7451 | 1. 7474 | 1. 7365 | 1. 7225 | 1. 6385 | 1. 6164 | 1. 6286 |
| zine: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mine prod., recoverable zinc...- thous. sh. tons.. | 553.1 | 546.8 | +45.2 | '45.8 | ${ }^{\text {¢ } 48.8}$ | 48.3 | 45.6 | 46.4 | r47.0 | 46.4 | r 43.5 | r 43.2 | $\stackrel{43.4}{ }$ | 43.4 |  |  |
| Imports (general): Ores (zinc content) | 602.1 | 525.8 | 44.7 | 45.2 | 56.6 | 39.5 | 43.7 | 42.9 | 44.2 | 56.9 | 42.1 | 31.5 | 33.0 | 45.5 | 37.4 |  |
|  | 324.7 | 270.4 | 25.6 | 21.7 | 21.3 | 22.3 | 25.0 | 16.4 | 20.7 | 16.0 | 19.4 | 32.1 | 18.9 | 30.9 | 17.9 |  |
| Consumption (recoverable zinc content): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1126.7 | 118.4 | 7.5 | 11.8 | 12.8 | 11.1 | 10.3 | 9.0 | 8.2 | 11.5 | 10.7 | 8.8 | 9.1 | 7.6 |  |  |
| Scrap, all types....-.........................do | 1302.1 | 226.8 | 18.9 | 18.8 | 19.8 | 19.8 | 18.6 | 19.4 | 18.4 | 18.0 | 18.2 | 19.0 | 18.9 | 19.0 |  |  |
| lab zinc:Production (primary smelter), from domestic |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Secondary (redistilled) production...... do... | 1, 169.3 | 874.4 | 5.2 | 6.1 | ${ }_{6.9} 6$ | ${ }_{5} 8.3$ | 6.8 | 6.7 | 5.3 | ${ }_{6.6}^{6.3}$ | ${ }_{7} 8.8$ | 7.8 | 6.4 | 5.1 |  |  |
| Consumption, fabricators' ------------- do | 11,368.3 | 1,164.6 | ${ }^{97.4}$ | ${ }_{\text {(3) }} 94.6$ | 100.0 | 99.4 | 99.1 | 102.2 | ${ }^{90} 9$ | 100.4 | 100.5 | 97.8 | 88.8 | 93.6 |  |  |
| Exports, end of period:- ${ }_{\text {Stocks }}$ | 9.3 | . 3 | ${ }^{(3)}$ | (3) | . 1 | 9. | ${ }^{(3)}$ | ${ }^{(3)}$ | ${ }^{(3)}$ | ${ }^{(3)}$ | ${ }^{(3)}$ | ${ }^{(3)}$ | ${ }^{(3)}$ | . 1 | (3) |  |
| $\underset{\text { Producers', }}{ }$ Cont smelter (AZI) $\odot \ldots . . . .-$ do | 167.7 | 127.3 | 94.7 | 109.3 | 122.2 | 131.7 | 134.9 | 132.0 | 125.7 | 117.2 | 112.8 | 113.6 | 118.6 | 127.3 | 128.3 | 119.8 |
| Crice, Prime Western (East St. Louls) \$ per ib.- | 1100.5 .1460 | 81.4 .1532 | 87.9 .1550 | 85.4 .1550 | 79.8 .1550 | 75.9 .1550 | 77.3 .1550 | 83.4 .1550 | 84.8 .1550 | 81.5 .1533 | 79.0 .1500 | 81.8 .1500 | r 79.0 .1500 | 81.4 .1500 | 1 | . 1500 |
| ; Revised. $\quad$ Preliminary ${ }^{1}$ Annual data; monthly revisions are not available. <br> ${ }^{2}$ Average for Feb.-Dec. ${ }^{3}$ Less than 50 tons. ${ }^{4}$ Beginning Feb. 1970, the new Metals |  |  |  |  |  | of Commerce; monthly data back to Jan. 1967 are available. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| WeEk price (based on mine production rates and known selling prices of U.S. producers and the refinery price is 0.400 cents per 1 l . through 1969 , and 0.500 cents thereatter. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| §For revised 1968 monthly data, see Feb. 1970 SURVEY, p. S-32. <br> $\triangle$ Revised data (1966-68) are in the Apr. 1970 SURVEY. ${ }^{*}$ *New series. Source, U.S. Dept. |  |  |  |  |  | scrap. ${ }_{\text {cose }}$, |  |  |  |  |  |  |  |  |  |  |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

METALS AND MANUFACTURES-Continued

| HEATING EQUIPMENT, EXC. ELECTRIC <br> Radiators and convectors, shipments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 17.0 78.5 |  | 5.0 ${ }^{3}$ | 5.5 |  | .2 4.5 | 4.12 |  | 3. 3 | . 3 | 4 | 4 | . 4 |  |  |  |
| Oil burners: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{1} 523.8$ | 647.0 | 48.4 | 47.5 | 44.1 | 34.8 | 36.6 | 46.6 | 47.7 | 64.8 | 77.0 | 87.3 | 62.9 | 49.3 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ranges, gas, domestic cooking (incl. free-standing, set-in, high-oven ranges, and built-in oven broilers), shipments. thous | 12,324.5 |  | 167.5 |  |  |  |  |  |  | 201.9 | 236.1 | 217.1 |  |  |  |  |
| Top burner sections (4-burner equiv.), ship...do.... | 198.7 | ${ }_{2}^{2,146.3}$ | 13.0 | 13.7 | 15.7 | 12.6 | 13.1 | 14.1 | 11.2 | 10.6 | 14.9 | 13.8 | 13.6 |  |  |  |
| Stoves, domestic heating, shipments, total.--do | 11,494.8 | 1, 2886.9 | 71.2 | 66.7 3 | 76.6 | 72.6 | 79.6 | 89.2 | 125.0 | 147.1 | 157.6 | 201.4 | 127.3 | 72.6 |  |  |
| Gas | 11,043.2 |  | 37.8 | 31.8 | 51.4 |  | 52.0 | 65.5 | 92.0 | 109.8 | 112.7 | 146.8 | 95.9 | 44.1 |  |  |
| Warm-air furnaces (forced-alr and gravity air-flow), shipments, total................................... thous. | 11,868.6 | 1,904.4 | 150.1 | 133.7 | 135.5 | 120.2 | 128.9 | 148.2 | 158.6 | 162.7 | 203.0 | 215.5 | ${ }^{\text {r }} 186.4$ | 161.6 |  |  |
| Gas Geters | ${ }^{11,546.6}$ | ${ }^{1,481.0}$ | 125.4 | 110.8 | $\xrightarrow{111.6}$ | 97.9 24.7 | 1105.8 | 119.9 | 123. 1 | ${ }_{235}^{121.5}$ | ${ }_{226.0}^{150.0}$ | 160.7 254 | $\stackrel{+}{\sim}$ | $\stackrel{120.1}{201.8}$ |  |  |
| Water heaters, gas, shipments. do $\qquad$ <br> MACHINERY AND EQUIPMENT | 2,784. 6 | 2, 789.0 | 245.1 | 214.4 | 235.1 | 242.7 | 232.5 | 264.8 | 234.7 | 235.7 | 226.7 | 254.4 | - 201.1 | 201.8 |  |  |
| Foundry equipment (new), new orders, net mo. avg. shipments $1957-59=100$ - | 366.1 | 520.6 | 499.0 | 369.5 | 550.3 | 1,402.1 | 769.7 | 309.2 | 255.5 | 195.3 | 442.4 | 1,069.0 | 54.5 | 331.1 |  |  |
| Furnaces (industrial) and ovens, etc., new orders (domestic), net, quarterly total...........mil. \$. | 113.1 | 188.5 |  |  | 30.1 |  |  | 22.5 |  |  | ${ }^{23.1}$ |  |  | 12.5 |  |  |
| Elect ric processing | 16.4 58.3 | $\begin{array}{r}188.1 \\ 143.9 \\ \\ \hline\end{array}$ |  |  | 3.0 11.3 |  |  | 2.7 12.3 |  |  | 1.8 15.0 |  |  | 5.8 |  |  |
| Material handling equipment (industrial): <br> Orders (new), index, seas. adj $\ldots-\ldots$ 1957-59 $=100$ | -246.8 | 205. 1 | 224.1 | 228.3 | 200.4 | 177.3 | 226.1 | 177.1 | 207.6 | 188.2 | 182.8 | 225.5 | 262.7 | 177.2 |  |  |
| Hand (motorized) | 14,579 | 13, 816 | 1,000 | 1,305 | 1,218 | 1,150 | 1,529 | 1,273 | 1,125 | 688 | 1,093 | 1,318 | 1,063 | 1,054 |  |  |
| R1der-t ype | 14,903 | 14,811 | 1,407 | 1,220 | 1, 573 | 1,057 | 1,237 | 1,377 | 1,433 | 846 | 1,183 | 1,019 | 1,194 | 1,265 |  |  |
|  | 50,446 | 41, 194 | 4, 135 | 3,643 | 3,846 | 3,416 | 3,636 | 3,855 | 3, 533 | 2,346 | 3,685 | 3,114 | 2,873 | 3,112 |  |  |
| Machine tools: <br> Metal cutting type tools: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new (net), total......................il. \$ | 1, 195.30 | 651.30 | 92.25 | 62.85 | 75.95 | 59.20 | 52.75 | 61.85 |  | 34. 20 | 44.15 | 36.70 | 29.00 | 39, 70 | 37.45 |  |
|  | 1,032.65 | 506. 75 | ${ }^{78.60}$ | ${ }^{52.70}$ | 60.00 | 46.30 | 41.60 | 44. 05 | 47.70 | 23.45 | 35.75 | 2865 | ${ }^{21.00}$ | 26.95 | 27.95 |  |
|  | 1, 192.45 | $\begin{array}{r}992.90 \\ 827 \\ \hline\end{array}$ | 93.85 | 87.35 74.65 | 98.20 82.50 | 83.05 | ${ }_{87} 9710$ | 100.60 | 74. 90 | 6.15 | 83.35 | 70. 95 | 55. 80 | 85. 60 | 59. 20 |  |
|  | $1,077.45$ <br> 812.4 | 827.35 | 84.35 810.8 | 74.65 786.3 | 82.50 764.1 | 69.15 740.2 | 82.55 695.9 | 84.50 657.1 | 61.30 644.9 | 47.75 617.0 | 67.00 5939 | 60.40 504.8 | 45.70 488.0 | 67.50 432.1 | 44.20 410.4 |  |
| Metal forming type tools: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new (net), total Domestic | 533.45 484.35 | 261.25 | 22.30 18.70 | 31.70 29.65 | 20.35 17.00 | 27.20 25.55 | 16. 25 | 14.40 12.85 | 14.75 12.30 | ${ }_{8}^{12.50}$ | 23.85 22.25 | 38.35 36.25 | 9.85 8.80 | 29.75 19.10 | 15. 55 |  |
|  | 405. 10 | 450.15 | 40.70 | 39.60 | 40.95 | 34.75 | 46.10 | 41.20 | 38.75 | 30.40 | 31.40 | 35. 25 | 35.35 | 35.70 | 31. 20 |  |
|  | 369.30 | 411.60 | 38.65 | ${ }^{33.60}$ | 38.20 | 32.20 | 43.40 | 36.20 | 36.25 | 28.15 | 28.90 | 33.15 | 30.75 | 32.15 | 29.10 |  |
| Order backlog, end of period.-.-..---- do | 382.8 | 196.3 | 364.4 | 356.5 | 335.9 | 328.4 | 298.5 | 271.7 | 247.7 | 229.8 | 214.6 | 217.7 | 192.2 | 196.3 | 180.7 |  |
| Other machinery and equip., qtrly. shipments: Tractors used in construction: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r} 1475.6 \\ 179.1 \end{array}$ | 482.0 |  |  | 133.2 736.5 |  |  | 125.3 51.5 |  |  | 121.7 45.6 | 337.9 | ${ }^{3} 32.0$ | 331.7 |  |  |
| Tractor shovel loaders (integral units oniy), whee and tracklaying types. | 610.2 |  |  |  | 162.4 |  |  | 153.1 |  |  | 139.7 |  |  |  |  |  |
| Trace ors, wheel (excl. garden and contractors' off-highway types). | 818.2 | 864.6 |  |  | 248.4 |  |  | 230.8 |  |  | 178.2 | 377.7 | 358.1 | ${ }^{3} 71.4$ |  |  |
| Farm machines and equipment (selected types), excl. tractors. | 1, 151.6 | 1,178.7 |  |  | 333.6 |  |  | 304.8 |  |  | 1884 - 28.6 |  |  | 255.7 |  |  |
| ELECTRICAL EQUIPMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Batteries (auto. replacement), shipments $\ddagger$. thous. H ousehold electrical appliances: | 35, 510 | 37,388 | 3,692 | 3,123 | 2,491 | 2,039 | 1,930 | 2,269 | 2,912 | 3, 018 | 4,252 | 3,966 | 3,879 | r 3, 817 | 3,336 |  |
| Ranges, incl. built-ins, shipments (manufacturers'), domestic and export -.............thous Refrigerators and home freezers, output | 2,342.3 | 2,361.6 | 120.2 | - 142.6 | 210.8 | 205.5 | 200.2 | 221.6 | 238.4 | 193.7 | 225.5 | 225.9 | 203.3 | 174.8 | 170.0 | 178.8 |
| Vacuum cleaners, sales billed $\quad 1957-59=100$ | 181.0 | 195. 8 | 131.5 | 194.9 | 219.5 | 227.2 | 221.4 | 227.4 | 238.3 | 158.1 | 202.7 | 226.4 | 175.7 | 132.8 | 174.4 |  |
|  | $7,133.7$ $4,378.5$ | 7, 7 , 3898.7 | 535.1 239.7 | 6360.9 300.1 | $\stackrel{645.1}{394.6}$ | 561.5 332.6 | 531.7 321.6 | 5882.9 | 513.3 337.7 | 667.9 356.4 | 758.6 <br> 88.6 |  |  | 548.1. 28.1 | 351.2 |  |
| Dryers (gas and electric), sales (domestic and export) -........................................- thous. | 3,022.5 | 2,980.9 | 203.7 | 219.4 | 278.8 | 197.5 | 173.6 | 203.4 | 198.5 | 278.7 | 335.9 | 359.3 | 288.2 | 243.3 | 273.6 | 216.4 |
| Radio sets, production $\odot$ - |  |  | 1,369 | 1,240 |  | 1,322 |  |  | 975 | 1,480 | 41,585 | 1,285 | 1,119 |  | 1,449 |  |
| Tele | 11, 270 | 9,483 | 704 | 782 | 1895 | 509 | 531 | 4823 | 534 | 779 | 41,054 | 965 | 945 | ¢ 962 | 719 | 811 |
| power, and spec. purpose tubes), sales .....mil. $\$$. Motors and generators: | 770.7 | 643.1 | 62.7 | 59.6 | 63.8 | 58.1 | 53.2 | 56.4 | 46.9 | 49.3 | 56.3 | 47.1 | 42.7 | 46.4 | 41.6 |  |
| New orders, index, qtrly $\qquad$ $1947-49=100$ | 217 | 202 |  |  | 215 |  |  | 206 |  |  | 201 |  |  | 184 |  |  |
| New orders (gross) Polyphase induction motors, $1-200 \mathrm{hp}$. . .mil. \$ d | - 109.3 | ${ }^{5} 102.5$ | s8.1 | 88.7 |  |  |  |  | ¢ 9.9 | ${ }^{6} 7.5$ | 68.4 | 38.2 | 7.6 | 8.2 |  |  |
| D.C. motors and generators, 1-200 hp...-do...- | 51.9 | 47.4 | 4.8 | 3.8 | 6.0 | 3.6 | 3.4 | 4.7 | 3.8 | 4.0 | 3.0 | 3.5 | 3.1 | 3.8 | 3.6 |  |

PETROLEUM, COAL, AND PRODUCTS

| Anthracite: COAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10, 473 | ${ }^{1} 9,481$ | 788 | ¢ 750 | 817 | 761 | 766 | 811 | 0 | 1 | 858 | 2 |  | 790 | 722 | 652 |
| Exports. $\qquad$ do Price, wholesale, chestnut fob. car at mine | 10,627 | , 789 | 16 | 17 | 22 | 57 | 760 51 | 813 | 110 | 79 | 135 | 100 | 78 | 790 | 17 | 652 |
| \$ per sh. ton | 15. 10 | 16. 5 | 16.346 | 16.346 | 16.346 | 16. 346 | 15. 758 | 15.758 | 15. 954 | 15.954 |  | 6. 993 | 18. 169 | 18.16 | 18.365 | 18.365 |
| Produ | 560, 505 | ${ }^{1} 590,0$ | 45, 930 | 46, 165 | 50,775 | 49,330 | 50,765 | 48,085 | 38,795 | 50,365 | 53,010 | 4,695 | 49,530 | 50,820 |  | , 015 |
| $r$ Revised. ${ }^{1}$ Annual data; monthly revisions are not available. <br> ${ }^{2}$ Total for 11 months. ${ }^{3}$ For month shown. ${ }^{4}$ Data cover 5 weeks; other periods, 4 weeks. ${ }^{5}$ Excludes orders for motors $1-20 \mathrm{hp}$.; domestic sales of this class in 1970 totaled $\$ 106.5$ mil.; 1971-Jan., $\$ 6.7$ mil. $\quad$ Revised data (1967-68) are in the Apr. 1970 SURVEy. <br> ${ }^{7}$ Excludes figures for rubber-tired dozers (included for other periods). $0^{7}$ Revised to ex- <br> clude combination washer-dryers. $\ddagger$ Revised series. Data reflect adjustment to 1967 Census of Manufactures; monthly revisions (1957-69) are available. <br> $\bigcirc$ Radio production comprises table, portable battery, auto, and clock models; television sets cover monochrome and color units. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## PETROLEUM, COAL, AND PRODUCTS-Continued

| COAL-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bituminous-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Industrial consumption and retail deliveries, total\% ..........................thous. sh. tons | 507, 275 | 520,815 | 48, 268 | 42,416 | 44,067 | 40, 761 | 40,461 | 41, 142 | 44, 233 | 43,440 | 41,713 | 42, 465 | 43, 813 | 48, 036 |  |  |
| Electric power utilities..................-do.... | 308,461 | 320, 461 | 30, 167 | 26,121 | 26,668 | 24, 170 | 24, 118 | 25, 625 | 27, 322 | 28,488 | 26,424 | 25, 254 | 26,453 | 29,481 |  |  |
| Mfg. and mining industries, total........do.. | 185, 835 | 189, 703 | 16,367 | 15, ${ }^{\text {7, }} 36$ | 16, 85 | 16,113 | 15,853 | 15, ${ }_{8} \mathbf{0} 515$ | 16, 241 | 14,385 7 7928 | 14,386 7,917 | 16,057 8,317 | -16,245 | 17,436 8,296 |  |  |
| Coke plants (oven and beehive)........do. | 92,901 | 97, 487 | 7,772 | 7,356 | 8,582 | 8, 354 | 8,626 | 8,315 | 7,956 | 7,928 | 7,917 | 8,317 | 8,068 | 8,296 |  |  |
| Retail deliveries to other consumers....-.do. | 12,666 | 10,353 | 1,734 | 1,235 | 894 | 450 | 450 | 420 | 430 | 560 | 866 | 1,117 | 1,088 | 1,109 |  |  |
| Stocks, industrial and retail dealers', end of period, total. thous. sh. tons. | 80,482 60 697 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric power utilities.-.-.-.-........do-... | -60,597 | 71, 285 | 52,768 | 49,944 | 49, 549 | 52, 060 | 55, 619 | 57, 383 | 54, 825 | 55, 654 | 59,685 | 66, 087 | 69,681 | 71, 285 |  |  |
| Mfg. and mining industries, total..................................................... | 19,761 <br> 8,962 | 8,924 | 7,712 | 7,796 | 8,390 | 8,678 | 9,093 | 9,235 | 6, 517 | 6. 719 | 7,112 | 8, 180 | 8,674 | 8,924 |  |  |
| Retail dealers. | 184 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Export | 56,234 | 70,908 | 3,984 | 4,343 | 5,309 | 6,057 | 6,059 | 7,210 | 6,269 | 5,532 | 6, 520 | 7,267 | 5,633 | 6,725 | 4,250 |  |
| Prices, wholesale: Screenings, indust. use, t.o. , b. mine |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 6. 052 | 7,641 | 6. 5296 | 6. 926 | 7.037 | 7.758 | 7.819 | 8. 224 | 8.880 | $\text { 8. } 424$ | $8.858$ | $\text { 9. } 747$ | $\begin{array}{r} 9.747 \\ 11.533 \end{array}$ | 9. 11.747 | 9.747 | $\begin{array}{r} 9.316 \\ 11.658 \end{array}$ |
| Domestic, large sizes, fo.b. mine .........do. | 7.487 | 9,647 | 8. 393 | 8. 529 | 8.529 | 8. 864 | 8.950 | 9. 193 | 9.521 |  | 10.059 |  | 11.533 | 11.533 | 11. 658 |  |
| duction: COKE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beehive......-..-.-...........--thous. sh. tons.. | 710 | 786 | 69 | 61 | 64 | 63 | 59 | 72 | 69 | 65 | ${ }^{66}$ | 61 | 68 | +69 867 |  |  |
|  | 64,014 | 65, 654 | 5,332 | 5,069 | 5,978 | 5,807 | 5,966 | 5,749 | 5,442 | 5,368 | 5,425 | 5,680 | 5,537 | 5,672 |  |  |
| Petroleum coke | 20, 574 |  | 1,856 | 1,643 | 1,696 | 1,834 | 1,728 | 1,929 | 1,929 | 1,818 | 1,799 | 1,755 | 1,743 |  |  |  |
| Stocks, end of period, ${ }_{\text {Oven-coke plants, total } . . . . . . . . . . . . . . . . . . . . . d o ~}^{\text {do }}$ | 3,120 | 4,113 | 3,032 | 3,034 | 3,088 | 3,100 | 3,121 | 2,954 | 3,006 | 2,963 | 3,057 | 3,433 | 3,777 | 4,113 |  |  |
|  | 3,020 | 4,018 | 2,946 | 2,969 | 3,025 | 3,043 | 3,063 | 2,907 | 2,952 | 2, 914 | 3, 019 | 3,388 | 3,691 | 4,018 |  |  |
| At merehant plant | 99 | 95 |  | 65 | 63 | 55 | 58 | 47 | 54 | 49 | 37 |  |  |  |  |  |
| Petroleum coke $\qquad$ do | 1,040 1,629 | 2,514 | $\begin{array}{r}1,187 \\ \hline 89\end{array}$ | 1,173 152 | 1,077 | 1,132 | 966 195 | 966 149 | 1,038 244 | 1,051 | $\begin{array}{r}1,094 \\ \hline 288\end{array}$ | $\begin{array}{r}1,081 \\ \hline 288\end{array}$ | 1,036 269 | 220 | 171 |  |
| PETROLEUM AND PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude petroleum: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oil wells completed | ${ }^{2} 14,368$ | 12,992 | 1,028 | 1,153 | 1,041 | 925 | 1,047 | 1,142 | 1,129 | ${ }_{3} 912$ | 1,234 3.21 | 986 3.21 | ${ }_{3}^{882}$ | 1,454 3 3 |  | 3.41 |
|  |  | 3.23 | 3.21 | 3.21 | 3.21 | 3.21 |  |  |  |  |  | 3.21 336.6 |  |  | 3.41 |  |
|  | $3,879.6$ 92 | 3,967.5 | 336.9 93 | ${ }^{304.8} 9$ | 335.9 93 | 318.4 91 | 324.0 87 | 326.2 90 | 335.5 90 | 341.7 92 | 330.3 92 | 336.6 90 | 330.6 92 | 346.7 |  |  |
| All oils, supply, demand, and stocks: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 5,111.8 | 5,393.2 | 463.8 | 430.2 | 470.5 | 436.8 | 436.3 | 430.9 | 436.4 | 441.9 | 440.9 | 461.2 | 451.4 | 492.9 |  |  |
| Crude petroleum.......................do | 3,371.8 | 3,515. 5 | 293.5 | 267.7 | 294.5 | 287.6 | 295.2 | 280.7 | 284.9 | 296.2 | 295. 5 | 310.5 | 301.1 | 308.1 |  |  |
| Natural-gas plant liquids...............do | 584.5 | ${ }^{619.5}$ | 51.0 | 47.7 | 52.3 | 50.0 | 51.8 | 51.0 | 51.9 | 52.4 | 50.5 | 53.0 | 52.9 | 54.8 |  |  |
| Imports: ${ }_{\text {Crude }}$ and unfinishe | 552.9 | 522.6 | 47.7 |  | 50.3 | 38.1 |  |  | 42.0 | 39.0 | 43.3 | 39.5 | 40.6 | 53.0 |  |  |
| Refined products. | 602.7 | 724.8 | 71.6 | 70.5 | 73.3 | 61.1 | 48.5 | 55.1 | 57.6 | 54.3 | 51.6 | 58.1 | 56.9 | 66.3 |  |  |
| Change in stocks, all oils (decrease, | -17.4 | 39.1 | $-52.3$ | $-20.8$ | -1.0 | 17.3 | 28.1 | 16.3 | 4.5 | 11. | 27.0 | 15.6 | 17.9 | -25. 5 |  |  |
|  | 5,126.6 | 5,337.5 | 518.5 | 450.2 | 472.4 | 419.4 | 407.1 | 415.0 | 431.3 | 427.2 | 414.2 | 443.7 | 433.5 | 505.0 |  |  |
| Exports: Crude petroleum.......-.................. do | 1.4 | 5.0 | , |  | 1 | .1 |  | . | . 1 | (1) | 0 | 2.0 | 1.6 | . 7 |  |  |
| Refined products......-..................-. do | 83.4 | 89.3 | 6.7 | 7.2 | 7.2 | 7.6 | 7.8 | 7.5 | 8.3 | 6.4 | 8.1 | 7.7 | 6.3 | 8.4 |  |  |
| Domestic demand, total 8 ...---------- do Gasoline | 5, 041.8 | 5, 243.3 | 511.7 | 443.0 | 465.1 173.4 | 411.7 171.3 | 399.3 183.6 | 407.3 187.4 | 422.9 195.2 | 420.8 190.4 | 406.0 179.8 | 434.1 184.7 |  |  |  |  |
|  | 2,042.5 100.4 | 2, $\begin{array}{r}131.2 \\ 96.0\end{array}$ | 164.0 16.6 | 151.0 11.7 | 173.4 8.9 | 171.3 5.4 | 183.6 5.0 | 187.4 4.3 | 195.2 5.0 50.3 | 190.4 4.8 | $\begin{array}{r}179.8 \\ 5.5 \\ \hline 8.5\end{array}$ | 184.7 7.5 | 168.4 8.7 | 182.0 12.3 |  |  |
| Distillate fuel oil .-.....................- ${ }^{\text {do }}$ | 900.3 | 927.2 | 127.2 |  | 95.8 | 74.2 | 60.3 | 52.6 | 50.3 | 52.9 | 58.6 | 69.9 | 78.6 | 110.0 |  |  |
| Residual fuel oil.............-.-.-.-.-....- ${ }^{\text {do }}$ | 721.9 | 804.3 | 89.7 | 82.2 | 87.3 | 63.6 | 51.3 | 58.2 | 59.2 | 61.2 | 50.7 | 58.9 | 61.7 | 80.4 |  |  |
|  | 361.7 | 350.9 | 28.8 | 28.7 | 28.2 | 27.2 | 27.7 | 28.1 | 31.2 | 30.8 | 31.1 | 30.0 | 28.7 | 30.5 |  |  |
| Lubricants.-.---.......................- do | 48.8 | 49.7 | 4.1 | 3.4 | 4.1 | 4.4 | 4.0 | 4.7 | 4.2 | 4.0 | 4.3 | 4.5 | 4.1 | 4.0 |  |  |
| Asphalt--.... | 143.3 | 153.5 | 4.4 |  | 6.3 | 10.0 | 14.3 | 18.8 | 21.3 | 20.6 | 18.8 | 15.9 | 10.6 | 7.8 |  |  |
| Liquefied gases-...-...........................-do...-. | 445.6 | 454.7 | 54.8 | 41.6 | 38.9 | 32.2 | 29.0 | 29.8 | 31.9 | 32.2 | 33.2 | 39.6 | 43.9 | 47.6 |  |  |
|  |  | 1,017.9 | 927.9 |  | 906.2 | 923.4 | 951.6 | 967.9 | 971.0 | 982.8 | 1,009.8 | 1,025.4 | 1,043. 3 | 1,017.9 |  |  |
|  | 265.2 | 276.4 | ${ }^{267.1}$ | 269.6 | 274.6 | 278.0 | 284.8 | 279.9 | 266.9 | 254.1 | ${ }^{259.2}$ | 265.5 | 271.3 | 276.4 |  |  |
| Unfinished oils, natural gasoline, etc...... do | 103.5 | 106.0 | 105.4 555.4 | 104.3 | 107.8 | 112.5 532.9 | 115.0 551.8 | 115.5 572.5 | 113.8 590.4 | ${ }_{615.6}^{113.1}$ | 106.9 643.7 | 107.6 652.3 | 109.0 663.0 | 106.0 635.5 |  |  |
| Refined petroleum products: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gasoline (incl. aviation): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production_.................................- do...- | 2,028.2 |  | 176.5 | 157.0 | 173.4 | 164.3 | 172.5 | 173.8 | 180.6 | 183.0 | 180.8 | 177.7 | 175.6 |  |  |  |
|  | 212.4 | 1.4 214 | 231.9 | 238.8 ${ }^{2}$ | $\xrightarrow{240.8}$ | 235.7 | 226.4 4 | $\stackrel{14.9}{ }$ | 10.9 201.9 | 196.4 | 199.3 | 194.5 | 204.0 | 214.3 |  |  |
| Prices (excl. aviation): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale, ref. (Okla., group 3)... \$ per gal-. | . 116 | . 119 | . 113 | . 113 | 110 | . 110 | . 133 | . 115 | . 120 | . 123 | . 120 | 118 | 118 | 130 | 13 | 125 |
|  | 239 | . 246 | . 229 | . 237 | 256 | 248 | 249 | 256 | 238 | . 230 | 246 | 237 | 265 | 256 | . 254 | . 241 |
| Aviation gasoline: Production. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 26.5 |  | 1.4 | 1.3 | 1.6 | 1.6 | 1.6 | 1.3 | 2.0 | 1.9 | 1.9 | 1. 6 | 1.8 |  |  |  |
|  | 6.7 | 5.9 | ${ }_{6}^{18} 8$ | 5.2 | 5.1 | 5.1 | 5.1 | 4.1 | 5.1 | (1) 4 | 4.1 | +18 | 5.0 | 5.1 |  |  |
| Kerosene: |  | 5.1 |  | 5.9 | 5.6 | 5.4 | 5.1 | 4.7 | 5.1 | 4.7 | 4.7 |  |  |  |  |  |
|  | 102.9 |  | 10.2 | 9.1 | 9.5 | 7.5 | 7.0 | 7.4 | 6.3 | 6.5 | 6.2 | 8.2 | 9.2 |  |  |  |
| Stocks, end of period $\qquad$ | 26.8 | 27.8 | 20.4 | 18.0 | 18.5 | 20.8 | 22.9 | 26.3 | 27.7 | 29.6 | 30.3 | 31.0 | 31.5 | 27.8 |  |  |
| , | . 111 | . 118 | . 111 | . 111 | . 111 | . 111 | . 118 | . 120 | . 122 | . 122 | . 122 | . 122 | 122 | . 119 | 123 | 123 |
| r Revised. <br> ${ }^{1}$ Less than 50 thousand barrels. ${ }^{2}$ Reflects revis <br> $\delta$ ' Includes small amounts of "other hydrocarbo | ons not s and | vailable ydrogen | y mont refinery | s. input," |  | $\begin{gathered} \text { showI } \\ \text { OIn } \\ \text { oIn } \\ \text { \& } \end{gathered}$ | separat ludes no | ly. a nmarket |  | yst <br> yst coke |  |  |  |  |  |  |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## PETROLEUM, COAL, AND PRODUCTS-Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
PETROLEUM AND PRODUCTS-Continued \\
Refined petroleum products-Continued Distillate fuel oil:
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline  \& 848.4 \& \& 79.5 \& 71.9
5 \& 77.7 \& 70.8
4 \& \(\begin{array}{r}70.8 \\ 3 \\ \hline 1\end{array}\) \& \({ }^{72.3}\) \& 73.5
2.8 \& 74. 8 \& 73.4

8 \& 76.7
4 \& ${ }^{75.3}$ \& \& \& <br>
\hline  \& 50.9
1.1 \& 53.9
.9 \& (2) ${ }^{6.7}$ \& 5.7
.1 \& $\begin{array}{r}7.6 \\ .1 \\ \hline\end{array}$ \& 4.6
.1 \& 3.4
.1 \& \& $\begin{array}{r}2.8 \\ .2 \\ \hline\end{array}$ \& (2) ${ }^{2.8}$ \& 2.8
.1 \& 4.0
.1 \& (5.1. \& \& \& <br>
\hline  \& 171.7 \& 195.3 \& 130.7 \& 111.5 \& 101. 0 \& 102.1 \& 115.8 \& 137.5 \& 163.5 \& 188.2 \& 205.7 \& 216.4 \& 218.1 \& 195.3 \& \& <br>
\hline Price, wholesale (N.Y. Harbor, No. 2 fuel) \$ per gal. \& 101 \& 108 \& 101 \& 101 \& 101 \& . 101 \& . 108 \& . 110 \& 112 \& . 112 \& 112 \& 112 \& 112 \& . 109 \& 113 \& 113 <br>

\hline | Residual fuel oil: |
| :--- |
| Production |
| mil. bbl | \& 265.9 \& \& 26.0 \& 23.9 \& 23.6 \& 19.8 \& 17.7 \& 17.0 \& 17.7 \& 20.7 \& 19.9 \& 20.0 \& 22.2 \& \& \& <br>

\hline  \& 461.6 \& 557.8 \& 56.0 \& 56.5 \& 58.5 \& 47.3 \& 36.8 \& 43.6 \& 44.7 \& 41.7 \& 39.1 \& 42.9 \& 41.8 \& 49.0 \& \& <br>
\hline  \& 16.9 \& 19.8 \& 1.5 \& 2.1 \& 1.1 \& 1.4 \& 1.8 \& 1.3 \& 1.7 \& 1.2 \& 2.8 \& 1.2 \& 1.0 \& 2.6 \& \& <br>
\hline Stocks, end of period.-.-.-.-........do \& 58.4 \& 54.0 \& 49.5 \& 46.1 \& 40.3 \& 42.8 \& 44.7 \& 46.0 \& 47.9 \& 48.1 \& 54.0 \& 57.1 \& 58.8 \& 54.0 \& \& <br>
\hline Price, wholesale (Okla., No. 6) .-..... $\$$ per bbl- \& 1.48 \& 2.25 \& 1.65 \& 2.00 \& 2.00 \& 2.00 \& 2.00 \& 2.00 \& 2.40 \& 2. 60 \& 2. 60 \& 2.60 \& 2.60 \& 2. 60 \& 2.60 \& 2.35 <br>
\hline Jet fuel \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline | Production. |
| :--- |
| Stocks, end of period $\qquad$ do bl | \& ${ }_{28.1}^{321.7}$ \& 27.6 \& 27.1 \& 24.0

26.4 \& 26.4
27.2 \& 24.5
29.2 \& 29.4 \& $3 \mathrm{30.9}$ \& 26.9
30.0 \& ${ }_{30.6}^{26.6}$ \& 30.2 \& 30.8 \& 30.1 \& 27.6 \& \& <br>

\hline | Lubricants: |
| :--- |
| Production do... | \& 65.1 \& \& 5.5 \& 4.7 \& 5.5 \& 5.4 \& \& 5.3 \& 5.5 \& 5.7 \& \& 5.6 \& 5.8 \& \& \& <br>

\hline  \& 16.4 \& 16.0 \& 1.3 \& 1.1 \& 1.7 \& 1.3 \& 1.3 \& 1.2 \& 1.7 \& 1.2 \& 1.1 \& 1.5 \& 1.1 \& 1.4 \& \& <br>
\hline  \& 14.1 \& 14.7 \& 14.3 \& 14.5 \& 14.1 \& 13.8 \& 14.1 \& 13.6 \& 13.3 \& 13.7 \& 14.0 \& 13.6 \& 14.2 \& 14.7 \& \& <br>
\hline Price, wholesale, bright stock (midcontinent, f.o.b., Tulsa) .-.......-.-.............-. $\$$ per gal. \& 270 \& 270 \& 270 \& . 270 \& . 270 \& . 270 \& . 270 \& . 270 \& . 270 \& . 270 \& 270 \& . 270 \& . 270 \& . 270 \& \& . 270 <br>

\hline | Asphalt: |
| :---: |
| Production.......................mil. bbl | \& \& \& 6.8 \& \& 9.3 \& 10.8 \& 13.0 \& 14.5 \& 16.1 \& 16.5 \& 15.6 \& 15.0 \& 12.3 \& \& \& <br>

\hline Stocks, end of period do. \& 13.8 \& 15.8 \& 69.8
19.5 \& 21.6 \& 24.8 \& 25.8 \& 24.9 \& 21.3 \& 17.3 \& 14.0 \& 11.6 \& 11.1 \& 13.2 \& 15.8 \& \& <br>

\hline | Liquefied xases (incl. ethane and ethylene): |
| :--- |
| Production, total............................... bil. bbl | \& 502.0 \& \& 44.6 \& 41.9 \& 45.3 \& 43.3 \& 44.9 \& 43.6 \& 44.6 \& 43.8 \& 43.0 \& 45.2 \& 45.3 \& \& \& <br>

\hline At gas processing plants (L.P.O.) - .-. do... \& 378.5 \& \& 33.9 \& 31.6 \& 34.8 \& 32.9 \& 34.1 \& 33.0 \& 33.3 \& 33.4 \& 32.9 \& 35.1 \& 35.2 \& \& \& <br>
\hline At refineries (L.R.O.) --...-............do. \& 123.5 \& \& 10.7 \& 10.3 \& 10.6 \& 10.5 \& 10.8 \& 10.6 \& 11.2 \& 10.5 \& 10.1 \& 10.1 \& 10.1 \& \& \& <br>
\hline Stocks (at plants and refineries) ..........do.... \& 59.6 \& 67.0 \& 42.4 \& 37.0 \& 37.6 \& 43.5 \& 54.6 \& 63.2 \& 70.0 \& 76.4 \& 80.6 \& 79.8 \& 74.6 \& 67.0 \& \& <br>
\hline Asphalt and tar products, shipments: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& 84,430
34,707 \& 82,764
34,669 \& 3,387
1,708 \& 3,447
1,566 \& 5, 143
$\mathbf{2 , 3 5 0}$ \& 6,340
8,662 \& 7,895

2,924 \& | 8,504 |
| :--- |
| 3,377 | \& $\xrightarrow{8,792}$ \& - ${ }_{\text {8, }}^{3} \mathbf{3 8 4}$ \& 8,452

3,486 \& 8,699
$\mathbf{3}, 53$ \& 7,450 \& 6,269
2,822 \& \& <br>
\hline  \& 49, 723 \& 48,094 \& 1,679 \& 1,882 \& 2,793 \& 3.679 \& 4,970 \& 5,127 \& 5,230 \& 4,874 \& 4,966 \& 5,166 \& 4, 283 \& 3,477 \& \& <br>
\hline Asphalt siding.....-.-.-......................-d \& 364 \& 252 \& \& \& \& \& \& \& \& \& \& \& 17 \& 21 \& \& <br>
\hline  \& 346
920 \& 334
835 \& 7
51 \& 13
45 \& ${ }_{61}^{24}$ \& ${ }_{73}^{22}$ \& 31
75 \& 39
78 \& 39
84 \& 35
82 \& 37
75 \& 34

78 \& | 30 |
| :---: |
| 68 | \& ${ }_{65}^{24}$ \& \& <br>

\hline
\end{tabular}

PULP, PAPER, AND PAPER PRODUCTS

| PULPWOOD AND WASte Paper |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pulpwood: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{11} 65,053$ | 65, 209 | 5,044 | 5, 273 | ${ }_{5}^{5,813}$ | 5,611 | 5,449 | 5,591 | 5,531 | 5,565 | 5,537 | 5,645 | 5, 512 | 5,038 |  |  |
|  | ${ }^{11} 65,017$ | 64, 581 |  | 5,177 | 5,593 | 5,536 | 5,548 |  | 5,251 | 5,439 | 5,147 | 5,670 | 5,340 | 4,942 |  |  |
|  | 4,788 | 5,873 | 4,432 | 4,397 | 4,715 | 4,811 | 4,745 | 4,892 | 5,193 | 5,417 | 5,813 | 5,912 | 5,716 | 5,873 |  |  |
| Waste paper: Consumption...thous sh tons |  |  | 838 | 805 |  |  |  |  | 743 |  | 832 |  | \% 801 |  |  |  |
| Stocks, end of period.........................do. | , 608 | 568 | ${ }_{569}$ | 572 | 569 | 563 | ${ }_{552}$ | ${ }_{556}$ | 591 | 564 | ${ }_{571}$ | 571 | ${ }^{566}$ | 568 |  |  |
| WOODPULP |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total, all grades.....-.-.......thous. sh. tons. | - 43,416 | 41,805 | 3,560 | 3,425 | 3,587 | 3,579 | 3,624 | 3,475 | 3,352 | 3,547 | 3,304 | 3,656 | 3,496 | 3,201 |  |  |
| Dissolving and special alpha.............do.... | r 1 1,676 | 1,716 | ${ }^{154}$ | -139 | ${ }^{145}$ | 3, 142 | ${ }^{3}, 160$ | , 120 | 3, 140 | 3, 144 | ${ }^{128}$ | ${ }^{155}$ | ${ }^{3} 146$ | 143 |  |  |
|  |  | 28, 320 | 2,422 | 2,332 | 2, 445 | 2, 431 | 2,447 | 2,371 | 2, 268 | 2,409 | 2, 246 | 2, 475 | 2, ${ }^{367}$ | 2,107 |  |  |
|  | - 2,308 | 2,308 | 194 | 187 | 201 | 208 | 203 | 203 | 181 | 194 | 177 | 197 | 187 | 176 |  |  |
| Groundwood.-....-.-..---.---.......-do .-. | $\stackrel{4,437}{ }$ | 4,358 | 359 | 353 | 362 | 366 | 374 | 357 | 359 | 378 | 348 | 378 | 363 | 361 |  |  |
| Defibrated or exploded.-.-.-.-.-----.-do...- | :1,875 | 1,594 | 127 303 | ${ }_{224}^{129}$ | 131 | 134 | 134 305 | 133 | ${ }_{269}^{134}$ | 135 | ${ }_{275}^{131}$ | 141 310 | 133 | 130 |  |  |
|  | - 3,898 | 3,508 | 303 | 284 | 303 | 298 | 305 | 291 | 269 | 286 | 275 | 310 | 300 | 284 |  |  |
| Total, all mills | 796 | 830 | 812 | 811 | 823 | 832 |  | 867 | 919 | 904 | 821 | 872 | ${ }^{7} 885$ | 830 |  |  |
| Pulp mills ----.-.-...-.................do. | 230 | 386 | 294 | 284 | 275 | 299 | 348 | 340 | 359 | 376 | 326 | 401 | 420 | 386 |  |  |
| Paper and board mills $\qquad$ do | 469 99 | 373 70 | 440 79 | 457 76 | 474 74 | 459 74 | 450 71 | 459 68 | 490 70 | 460 67 | 427 68 | 405 66 | +396 +68 +68 | 373 70 |  |  |
| Exports, all grades, total.---................do | 12,103 | ${ }^{13,755}$ | 200 | 204 | 224 | 254 | 243 | 269 | 273 | 325 | 247 |  | 244 | 318 | 187 |  |
| Dissolving and special alpha................do... | 1744 | ${ }_{1} 1869$ | 63 | 70 | 80 | 81 | 50 | 96 | 65 | 80 | 52 | 86 | 70 | 77 | 62 |  |
|  | 11,359 | 12,886 | 137 | 134 | 145 | 173 | 193 | 173 | 208 | 245 | 195 | 868 | 174 | 241 | 124 |  |
| Imports, all grades, total .....................do | 14,040 | ${ }^{13538}$ | 304 | 294 | 348 |  |  | 309 | 292 |  |  | 277 | 289 | 297 |  |  |
| Dissolving and special alpha............-..-do.... | 1298 | 1273 | 24 | 21 | 25 | 24 | 23 | 15 | 13 | 21 |  | 27 | 24 | 27 | 30 |  |
|  | 13,743 | 13, 265 | 280 | 273 | 323 | 280 | 273 | 293 | 280 | 249 | 226 | 250 | 265 | 270 | 233 |  |
| PAPER AND PAPER PRODUCTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Paper and board: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production (Bu. of the Census): All grades, total, unadjusted...thous. sh. tons. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Paper-...-...........................do.... | - ${ }_{23,505}$ | 22,975 | $\stackrel{\text { 2, }}{2,086}$ | 1, 1,893 | $\stackrel{4}{2,047}$ | $\xrightarrow{4,024}$ | 1,944 | 1,888 | 1,790 | 1,882 | $\xrightarrow{4,092}$ | - | +1,864 | 3,960 |  |  |
|  | + 26,022 | 24,943 | 2, 237 | 2,057 | 2, 142 | 2,198 | 2,160 | 2,106 | 1,956 | 2,074 | 1,959 | 2,169 | -2,054 | 1,831 |  |  |
| Wet-machine board.-.-...-.......-.-.-do | ${ }_{r} 148$ | -158 | -10 | -9 | 11 | -14 | ${ }^{12}$ | ${ }^{2} 15$ | 12 | , 14 | 16 | 16 | r14 | 14 |  |  |
| New orders (American Paper Institute):-..do... | ' 4,384 | 4,135 | 304 | 304 | 332 | 359 | 353 | 361 | 366 | 360 | 356 | 385 | ${ }^{\text {, } 333}$ | 323 |  |  |
| All grades, paper and board............do. | 53, 754 |  | p4,532 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wholesale price indexes: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 104.5 | 109.5 | 107.5 | 108.4 | 108.4 | 108.4 | 108.4 | 108.4 | 108.4 | 108.4 | 108.4 | 112.1 | 112.1 | 112.1 | 112.0 | 112.0 |
|  | 99.4 | 101.1 | 101.1 | 102.2 | 102.1 | 102.1 | 101.8 | 100.5 | 100.5 | 100.5 | 100.9 | 102.3 | 99.5 | 99.5 | ${ }^{99.3}$ | 101.3 100.4 |
| Building paper and board $\qquad$ do | 105.7 | 101.2 | 101.6 | 101.2 | 101.1 | 101.6 | 101.5 | 101.5 | 101.4 | 101.3 | 101.0 | 100.9 | 100.9 | 100.3 | 100. 1 |  |
| ${ }^{*}$ Revised. ${ }^{\text {P Preliminary }}$. |  |  |  |  |  | ${ }_{\text {barrel }}^{1 \mathrm{R}}$ | ported | nual to | al; revis | ons not | llocated | to the $m$ | onths. | ${ }^{2}$ Less | n 50 t | housand |


| Unless otherwise stated in footnotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

PULP, PAPER, AND PAPER PRODUCTS—Continued

| PAPER AND PAPER PRODUCTS-Con. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Selected types of paper (API): $\ddagger$ Groundwood paper, uncoated: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new .-...............thous. sh. tons.. | 1,171 | 1,160 | 94 | 92 | 114 | 93 | 104 | 94 | 117 | 86 | ${ }_{93}$ | -97 | 90 | D 89 |  |  |
| Orders, unfilled, end of period -----..- do.... | 1,107 | 73 1,165 | ${ }_{93}^{97}$ | 102 89 | 117 96 | 119 93 | 115 | 94 | 117 | 81 105 | 81 94 | ${ }_{+}+75$ | 76 | ${ }^{-} 73$ |  |  |
| Shipments-: |  | 1,165 |  | 89 |  |  | 101 | 102 | 99 | 105 | 94 | +109 |  | ${ }^{-} 90$ |  |  |
| Orders, new .-.........................-do.... | 3,230 | 3,145 | 287 | 269 | 285 | 277 | 256 | 261 | 259 | 256 | 243 | -264 | r260 | p 229 |  |  |
| Orders, unfilled, end of period............do.... |  | 191 | 232 | 244 | 244 | 229 | 219 | 222 | 226 | 212 | 199 | +204 | r212 | - 191 |  |  |
| Sbipments......................-.......d. do. | 3, 313 | 3,237 | 278 | 254 | 288 | 282 | 270 | 266 | 262 | 267 | 266 | +264 | r270 | - 270 |  |  |
| Book paper, uncoated: | 2,515 | 2,524 | 222 | 195 | 218 | 212 | 212 | 212 | 218 | 209 | 205 | + 221 | r211 |  |  |  |
| Shipments.-.................................d. ${ }^{\text {do.... }}$ | - 2,588 | 2,606 | 231 | 211 | 228 | 223 | 218 | 217 | 220 | 212 | 211 | -225 | T218 | $\bigcirc 192$ |  |  |
| Writing and related papers: <br> Orders, new. $\qquad$ do. | - 2,952 | 2,765 | 242 | 210 | 239 | 247 | 241 | 236 | 204 | 224 | -228 | 239 | r227 | p 228 |  |  |
| Shipments .........................-....-do... | r 2,898 | 2,811 | 247 | 224 | 248 | 243 | 244 | 236 | 214 | 227 | 228 | 242 | -231 | ${ }^{2} 227$ |  |  |
| Unbleached kraft packaging and industrial converting papers: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new --....--................... do.. | 3, 922 | 3,677 | ${ }_{3}^{337}$ | 312 | 344 | 307 | 289 | 306 | 275 | 317 | 321 | ${ }^{-} 324$ | 288 | p 264 |  |  |
| Orders, unfilled, end of period...................... |  |  | 195 <br> 328 | 199 | 187 <br> 355 | 140 325 | 110 | 121 | 115 | 127 | 142 | ${ }^{+131}$ | 124 | p 106 |  |  |
| Tissue paper, production-..................-d. ${ }^{\text {So. }}$ | - 3,866 | $\stackrel{3}{3,677}$ | ${ }_{308}$ | ${ }_{290}$ | 305 | ${ }_{313}$ | 314 309 | 312 | 281 | 299 328 | ${ }_{285}$ | ${ }^{+318}$ | 303 | - 278 |  |  |
| Tissue paper, production--.............-- - ${ }^{\text {do. }}$ | - 3,602 |  |  |  |  | 313 |  | 312 | 304 | 328 | 285 | 312 | 298 | ${ }^{p} 283$ |  |  |
| Newsprint: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada: Production - . . . . . .-.................. do. | 8,758 | 8, 607 | 749 | 692 | 750 | 752 | 715 | 671 | 698 | 694 | 649 | 760 | 766 | 712 | 695 |  |
| Shipments from mills .-.-----.......- do | 8 8,741 | 8,592 | ${ }_{659}^{659}$ | 646 | 704 | 701 | 716 | 734 | 673 | 670 | 683 | 800 | 802 | 802 | 629 |  |
| Stocks at mills, end of period.--.-.---.-.do...- | 220 | 236 | 310 | 357 | 402 | 452 | 451 | 388 | 412 | 436 | 402 | 362 | 326 | 236 | 303 |  |
| United States: Production | 3,232 | 3,310 | 279 | 258 | 273 | 274 | 290 | 289 | 272 | 289 | 243 | 292 |  |  | 294 |  |
|  | 3,233 | 3,303 | 261 | 247 | 278 | 274 | 277 | 285 | 266 | 277 | 258 | 295 |  |  | 262 |  |
| Stocks at mills, end of period.-.-.-.--- do...- | 27 | 33 | 45 | 55 | 51 | 51 | 65 | 69 | 75 | 87 | 72 | 69 | 65 | ${ }_{33}$ | 66 |  |
| Consumption by publishers ${ }^{\text {r }}$ - -.-.......do | 7,344 | 7,130 | 563 | 539 | 617 | 624 | 643 | 582 | 544 | 559 | 581 | 626 | 645 | 608 | 544 |  |
| Stocks at and in transit to pubbishers, end of period. $\qquad$ thous. sh. tons | 699 | 749 | 737 | 743 | 710 | 704 | 654 | 683 | 693 | 712 | 708 | 717 | 682 | 749 | 745 |  |
| Imports | 6,790 | 6,635 | 545 | 497 | 568 | 563 | 535 | 541 | 539 | 484 | 544 | 565 | 554 | 700 | 537 |  |
| or delivered......................... $\$$ per sh. ton | 146. 10 | 150.50 | 150.50 | 150.50 | 150.50 | 150. 50 | 150. 50 | 150. 50 | 150. 50 | 150. 50 | 150. 50 | 150.50 | 150.50 | 150. 50 | 153.70 | 153.70 |
| Paperboard (American Paper Institute): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Orders, new (weekly avg.).--.-.thous. sh. tons. - | 479 | ${ }_{742} 349$ | 509 975 | ${ }_{855}^{521}$ | 515 | 497 770 | 7512 | ${ }_{691}^{493}$ | ${ }_{723}^{451}$ | ${ }_{711}^{492}$ | 467 | 490 | 492 | 349 742 |  | 514 |
| Orders, unfiled ${ }_{\text {Production, }}$ | - 507 | 789 489 | ${ }_{522}^{975}$ | ${ }_{521}^{855}$ | 805 514 | 708 <br> 08 | 749 511 | 502 | ${ }_{436}$ | 489 | 454 | 494 | 495 | 412 | 484 | 503 |
| Paper products: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipping containers, corrugated and solid fiber, shipments. .-................inil. sq. ft. surf. area | 185, 535 | 183, 125 | 14,469 | 14, 152 | 15, 233 | 15, 370 | 15, 021 | 15,569 | 15, 147 | 15, 394 | 15, 862 | 17,035 | 14, 934 | 14, 584 | 14,347 | 14, 211 |
| Folding paper boxes *..............thous. sh. tons | 2,627.0 | $2,478.5$ | 209.9 | 195. 1 | 224.2 | 208.8 | 199.4 | 208.1 | 201.8 | 201.4 | 209.1 | ${ }^{226.3}$ | 188.5 93.8 | 1018 | 200.7 100.6 |  |
| mil \$.. | 1,229.0 | 1,219.9 | 101.0 | 95.1 | 108.8 | 101.0 | 98.3 | 103.6 | 100.1 | 100.6 | 103.5 | 112.5 | 93.8 | 101.7 | 100.6 |  |

RUBBER AND RUBBER PRODUCTS

| RUBEER |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Natural rubber: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumption.---................thous. lg . tons.- | - 598. 27 | 536.58 | 49.98 | 48.27 | 50.02 | 48.11 | 35.83 | 43.93 | 42.84 | 43. 45 | 46. 67 | 45. 37 | + 40.18 | 41.93 |  |  |
| Stocks, end of period.........-.-......-...-. do..-. | 106. 49 | 101.97 | 194.91 | 98. 58 | 95.14 | 96.42 | 98.31 | 89. 69 | 92.36 | 94. 73 | 96. 69 | 92. 36 | -93.64 | 101. 97 |  |  |
| Imports, incl. latex and guayule . .-........ do. | 585.28 | 549.92 | 59.03 | 44.05 | 56.82 | 45.66 | 42.10 | 41.64 | 37.78 | 33.73 | 46. 60 | 46.74 | 46.88 | 48.90 | 45. 23 |  |
| Price, wholesale, smoked sheets (N.Y.)._\$ per lh.. | . 262 | . 218 | . 255 | . 251 | . 223 | . 221 | . 218 | . 216 | . 200 | . 195 | . 191 | . 183 | . 184 | 193 | . 184 | 180 |
|  | a2,250.19 | 2,195, 87 | 193.11 | 178.91 | 186.76 | 178.68 | 182.24 | 179.64 | 181.33 | 187.07 | 182.74 | 184.96 | r 179.35 | 181.09 |  |  |
|  | a2,024.06 | 1, 882.46 | 169.07 | 166.69 | 177.35 | 170.39 | 129.16 | 156. 68 | 150.50 | 152. 13 | 158.33 | 162.01 | r 142.79 | 147. 37 |  |  |
| Stocks, end of period.---------------........do | - 441.03 | 513.04 | 434.37 | 436. 75 | 433. 30 | 422.36 | 457.52 | 455.57 | 464.65 | 479.43 | 481.79 | 481. 09 | r 499.30 | 513.04 |  |  |
| Exports (Bu. of Census)..................... do | 226.49 | ${ }^{1} 290.06$ | 23.36 | 23.68 | 22.27 | 26.14 | 25.25 | 27.25 | 23.24 | 23.28 | 22.06 | 24. 12 | 24.52 | 26. 21 | 19.82 |  |
| Reclaimed rubber: Production.-............................do. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | a 238.92 a 231.77 | 200.10 194.05 | 18.77 17.54 | 18.38 17.49 | 18.48 19.03 | 17.45 17.34 | 13. 26 | 15. 46 | 17.55 15.65 | 16.46 14.93 | 14. 43 15.95 | 15.99 16.76 | r +15.46 +14.46 | 15. 64 |  |  |
|  | 29.27 | 26.16 | 30.46 | 30.51 | 28.42 | 27.28 | 27.87 | 26.63 | 26.62 | 26.88 | 26.28 | 24.52 | + 24.90 | 26.16 |  |  |
| TIRES AND TUBES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pneumatic casings, automotive: <br> Production. <br> thous. | 207, 826 | 190,403 | 18, 174 | 17, 522 | 17,606 | 17,216 | 12,642 | 15,658 | 15,466 | 14,657 | 15,885 | 15,938 | 14, 560 | 15, 079 |  |  |
| Shipments, total | - 204, 835 | 194, 541 | 13,895 | 14,519 | 18,908 | 19,559 | 18, 286 | 20,862 | 15, 367 | 15,228 | 16, 699 | 15, 740 | 12,333 | 13,160 |  |  |
| Original equipment ---------------------------- | - 55, 632 | 46, 135 | 4,150 | 3,681 | 4,403 | 4,507 | 4,912 | 5,628 | 2,346 | 3,296 | 3, 643 | 2,995 | 2,527 | 4,046 |  |  |
| Replacement equipment...-..............do. | +146,785 | 146, 508 | 9,625 | 10,651 | 14,320 | 14,877 | 13,201 | 15, 077 | 12,906 | 11, 813 | 12,888 | 12,576 | 9, 624 | 8,964 |  |  |
|  | +2,419 | 1,898 | 120 | 187 | 185 | 175 | 173 | 156 | 114 | 119 | 167 | 169 | 182 | 150 |  |  |
|  | 49, 152 | 50,175 | 53, 750 | 57, 105 | 56, 400 | 54,620 | 49,670 | 45,196 | 45,978 | 45,758 | 45, 328 | 45, 586 | 48, 111 | 50,175 |  |  |
|  | 2,364 | 1,531 | ${ }^{156}$ | + 90 | - 150 | 114 | 119 | , 133 | 107 | 125 | 116 | 178 | 145 | 97 | 93 |  |
| Inner tubes, automotive: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 41,657 | 35,687 | 3, 384 | 2,918 | 3,336 | 3,278 | 2,060 | 2,765 | 3,127 | $\mathbf{2 , 6 5 4}$ | 3,081 | 3,463 | 2,862 2,647 | 2,758 2,988 |  |  |
|  | 44,860 11,191 | 141,005 9,718 | 3,971 10,811 | 3,371 10,754 | 3,783 10,393 | 3,666 10,222 | 3,024 $\mathbf{9 , 6 8 0}$ | 3,678 9,111 | 3,390 9,252 | $\begin{aligned} & 3,206 \\ & 8,934 \end{aligned}$ | 3,436 8,905 | 3,570 9,133 | 2,647 9,704 | 2,988 |  |  |
|  | 11,191 1,098 | 9,718 | 10,811 84 | 10,754 67 | 10,393 111 | 10, 222 | 9,680 85 | 9,111 | 9, 252 | $\begin{array}{r}8,934 \\ \hline\end{array}$ | 8,905 60 | 9,133 115 | $\begin{array}{r}9,704 \\ \hline 109\end{array}$ | 9,718 46 | 130 |  |

[^24][^25]| Unless other wise stated in footnotes below, data through 1968 and descriptive notes are as ghown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

## STONE, CLAY, AND GLASS PRODUCTS

| PORTLAND CEMENT <br> Shipments, finished cement $\qquad$ thous. bbl. <br> CLAY CONSTRUCTION PRODUCTS <br> shipments: <br> Brick, unglazed (common and face) | r1409,826 | 1388, 762 | 16,932 | 20,039 | 25,722 | 32,912 | 36,385 | 39,699 | 42, 284 | 41,630 | 38,158 | 39, 134 | 29,859 | 26,440 | 17,285 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Structural tile mil. standard brick | 7, 284.7 | 6,493.9 | 300.4 15.9 | 385.6 | 543.3 | 574.8 | 579.4 | ${ }^{617.0}$ | 629.4 | ${ }^{607.6}$ | 612.3 10.5 | ${ }^{622.0}$ | 530.8 | 491.3 |  |  |
| Structural tile, except facing -..-thous. sh. tons.. | 1,783.5 | $\begin{array}{r} 184.1 \\ 1,621.5 \end{array}$ | 15.9 91.9 | 14.8 96.3 | 17.7 142.2 | 17.7 134 | 17.5 138.4 | 20.1 153.5 | 17.8 161.2 | 14.7 153.4 | 10.5 156.7 | 13.0 150.8 | 11.2 127.9 | 113.1 |  |  |
| Facing tile (hollow), glazed and unglazed mil. brick equivalent. | $1,809.0$ | 173.0 18.0 | 11.5 | 10.7 | 12.2 12.8 | 17.4 16.2 | 178.4 10.6 | 15.1 | 16.4 | 12.7 | 16.9 | 16.8 16.6 | 16.6 | 114.9 16.7 |  |  |
| Floor and wallttle and accessories, glazed and un-glazed......-...............................il. sq. ft | 284.8 | 250.2 | 19.2 | 19.4 | 22.8 | 22.2 | 20.5 | 22.8 | 22.2 | 21.3 | 21.4 | 21.6 | 19.1 | 17.8 |  |  |
| $\begin{aligned} & \text { glazea, } \\ & \text { Price inde, brick (common), fob. plant or } \\ & \text { N.Y. dock } \end{aligned}$ | 107.8 | 112.2 | 110.1 | 110.1 | 110.6 | 111.6 | 112.0 | 112.0 | 22.2 112.0 | 112.0 | 113.5 | 113.9 | 114.2 | 114.6 | 114.1 | 116.0 |
| GLass and glass Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Flat glass, mfrs.' shipments.....-..........thous. \%.- | 416,870 | 382, 775 |  |  | 88,765 |  |  | 90,388 |  |  | 101,919 |  |  | 101, 703 |  |  |
| Sheet (window) glass, shipments. Plate and other flat glass, shipments.........do......... | $\begin{aligned} & 150,123 \\ & 266,747 \end{aligned}$ | $\begin{aligned} & 131,702 \\ & 251,073 \end{aligned}$ |  |  | $\begin{array}{r} 29,040 \\ 59,725 \end{array}$ |  |  | $\begin{gathered} 31,092 \\ 59,296 \end{gathered}$ |  |  | $\begin{array}{r} 34,079 \\ -67,840 \end{array}$ |  |  | $\begin{aligned} & 37,491 \\ & 64,212 \end{aligned}$ |  |  |
| Glass containers: <br> Production. <br> thous. gross. | 260, 267 | 267, 255 | 20,824 | 20,300 | 21,927 | 22,555 | 23, 293 | 23,033 | 22,589 | 24,910 | 21,863 | 24,635 | 21,412 | -19,914 | 20,691 |  |
| Shipments, domestic, total....................... do General-use food: | 251, 050 | 264, 483 | 17, 913 | 18,570 | 24,705 | 20, 110 | 21,411 | 23,798 | 22,051 | 23, 848 | 24,358 | 24,138 | 19,104 | +24,477 | 15,903 |  |
| Narrow-neck food--..........-..-do | 24, 232 | 24,806 | 1,705 | 1,877 | 2,014 | 1,927 | 1,963 | 2,043 | 1,847 | 2,718 | 2,863 | 2,080 | 1,674 | 2,095 | 1,680 |  |
| Wide-mouth food (incl. packers' tumblers, Jelly glasses, and fruit jars)....thous. gross.. | 57,828 | 58,632 | 4,372 | 4,331 | 5,141 | 4,200 | 4,140 | 4,731 | 4,689 | 5,293 | 5,600 | 6,053 | 4,525 | -5,557 | 3,589 |  |
|  | 56,232 | 69, 254 | 3,990 | 4,221 | 6,342 | 4,839 | 5,956 | 6,909 | 6,532 | 6, 323 | 5,944 | 5,912 | 4.980 | 7,306 | 3,571 |  |
| Beer bottles-.- | ${ }^{51,086}$ | 52,626 20.688 | 3,192 1,524 | 3,499 1,479 | $\xrightarrow{\mathbf{5}, 415}$ | 4,407 1,685 | 4,988 1,505 | 5,205 1,699 | 4,922 1,303 | 4,774 | 4,498 1,951 | $\begin{array}{r}\text { 4, } \\ \mathbf{2}, 081 \\ \hline\end{array}$ | 4,404 1 1,721 | 3, <br> 1,974 <br> 1 | 3,333 1,459 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Chemical, household and industrial.........do <br> Chemical, household and Industria <br> Dairy products | $\begin{array}{r}35,916 \\ 4,496 \\ \hline 883\end{array}$ | 34,252 3,896 379 | 2,843 254 33 | 2,806 329 28 | 3,237 428 31 | $\begin{array}{r}2,705 \\ \begin{array}{r}320 \\ 27\end{array} \\ \hline\end{array}$ | $\begin{array}{r} 2,545 \\ \left.\begin{array}{r} 285 \\ 20 \end{array}\right) \end{array}$ | 2,864 322 25 | 2,459 273 26 | 2,745 294 31 | $\begin{array}{r}3,140 \\ 319 \\ 43 \\ \hline 18\end{array}$ | 3,236 396 32 | 2,465 303 32 | $\begin{array}{r}1,423 \\ +3 \\ +373 \\ \hline 42\end{array}$ | 2,030 215 26 |  |
| Stocks, end of period..........................- do. | 30, 260 | 30,084 | 33, 032 | 34, 381 | 31,313 | 33,540 | 35, 204 | 34,016 | 34, 404 | 35, 178 | 32, 504 | 32,775 | 34,896 | -30,084 | 34, 691 |  |
| GYPSUM AND PRODUCTS (QTRLY) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude gypsum, total: <br> Imports thous. sh. tons. |  | 6,128 |  |  |  |  |  |  |  |  |  |  |  | 1,751 |  |  |
|  | 9,881 | 9,462 |  |  | -2, 172 |  |  | 2,524 |  |  | 2, 489 |  |  | 2,277 |  |  |
| Calcined, production, total.----.............-do | 9,324 | 8,654 |  |  | +1,980 |  |  | 2,238 |  |  | 2,301 |  |  | 2,134 |  |  |
| Gypsum products sold or used, total: <br> Uncalcined uses. $\qquad$ | 4,681 | 4, 219 |  |  | 703 |  |  | -1, 298 |  |  | 1,267 |  |  | 50 |  |  |
|  | 316 | 265 |  |  | -75 |  |  |  |  |  | 51 |  |  | 67 |  |  |
| Plasters: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base-coat - | 473 | 408 |  |  | 108 |  |  | 106 |  |  | 104 |  |  | 90 |  |  |
| All other (incl. Keene's cement)........do..... | 702 | 588 |  |  | +138 |  |  | 154 |  |  | 155 |  |  | 141 |  |  |
|  |  |  |  |  | 190 |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{r}9,090 \\ \\ \hline 275\end{array}$ | $\begin{array}{r}8,764 \\ \hline 28\end{array}$ |  |  | - 1,927 |  |  | - ${ }^{2}, 259$ |  |  | 2, ${ }_{\text {r }} \mathbf{3 0 8}$ |  |  | 2,269 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 58 |  |  |

TEXTILE PRODUCTS


| Unless other wise stated in footnotes below, data tirough 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 \| 1971 | 1970 |  |  |  |  |  |  |  |  |  |  |  | 1971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

TEXTILE PRODUCTS-Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline COTTON-Continued \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Cotton (excluding linters)-Continued \\
Exports.-............................................... \\
Imports. \(\qquad\)
\end{tabular} \& 2,397
46 \& 2,982 \& 382
3 \& 325
8 \& 246
4 \& 308
7 \& 299
2 \& 269
2 \& \({ }_{2}^{186}\) \& 84
1 \& 89
6 \& 181
3 \& 251
1 \& \({ }_{(9)}^{362}\) \& \begin{tabular}{|r}
411 \\
3
\end{tabular} \& \\
\hline Price (farm), American upland....cents per lb... Price, middling \(1^{\prime \prime}\), avg. 12 markets \(\qquad\) do.... \& 120.9
122.2 \& \& 19.1
22.0 \& \({ }^{-20.7}{ }^{22.1}\) \& \(\cdot 21.1\)

22.2 \& r 21.6
22.4 \& 22.1
22.6 \& +22.1

22.8 \& +22.5

23.0 \& $\stackrel{22.6}{23.0}$ \& 21.9
23.0 \& 22.8
23.0 \& 22.1
22.8 \& 21.0
22.6 \& 21.0
22.8 \& 23.5
23 <br>

\hline | COTTON MANUFACTURES |
| :--- |
| Spindle activity (cotton system spindles): | \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline Active spindles, last working day, totai . .-.mil.- \& 19.6 \& 18.6 \& 19.6 \& 19.5 \& 19.5 \& 19.3 \& 19.1 \& 19.1 \& 19.1 \& 19,0 \& 18.8 \& 18.8 \& 18.6 \& 18.6 \& 18.6 \& 18.6 <br>
\hline Consuming 100 percent cotton --.-.....do. \& 12.4 \& 11.6 \& 12.4 \& 12.2 \& 12.2 \& 12.1 \& 11.9 \& 11.9 \& 12.0 \& 11.9 \& 11.8 \& 11.7 \& 11.8 \& 11.6 \& 11.6 \& 11.6 <br>
\hline Spindle hours nperated, all fibers, total -.-.-bil-- \& 125.6 \& 113.0 \& 9.4 \& 9.3 \& ${ }^{2} 11.5$ \& 8.9 \& 9.0 \& ${ }^{2} 10.6$ \& 7.8 \& 8.6 \& ${ }^{2} 11.6$ \& 8.7 \& 8.8 \& r29.8 \& 8.9 \& 9.1 <br>
\hline  \& $\begin{array}{r}\text { + } \\ 80.9 \\ \hline\end{array}$ \& .435
70.4 \& 470
5.9 \& 466
5.8 \&  \& 447
5.6 \& .451
5.6 \& $\begin{array}{r}462 \\ \hline 6.5 \\ \hline\end{array}$ \& 388
4.8 \& 431
5.3 \& - 423
86 \& 436
5.4 \& 438
5.5 \& r.
i 6.2
6 \& 446
5.6 \& 454
5.7 <br>
\hline Cotton yarn, price, 36/2, combed, knit .... $\$$ per lb.- \& 1. 027 \& 1.008 \& 1.021 \& 1. 021 \& 1. 014 \& 1.008 \& 1. 008 \& 1.005 \& 1.001 \& 1.001 \& 1.001 \& 1.003 \& 1.005 \& 1.011 \& 1.014 \& 1.023 <br>
\hline Cotton eloth:
Cotton broadwoven goods over $12^{\prime \prime}$ in width: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Cotton broadwoven goods over $12^{\prime \prime}$ in width:
Production (qtrly.) \& 6,965 \& \& \& \& 1,654 \& \& \& 1,560 \& \& \& 1,467 \& \& \& \& \& <br>
\hline Orders, unfilled, end of period, as compared with avg. weekly production....No. weeks' prod. \& 15.0 \& 15.4 \& 13.0 \& 12.7 \& 12.8 \& 13.2 \& 13.3 \& 15.7 \& 14.9 \& 13.1 \& 13.4 \& 13.4 \& 13.9 \& 15.4 \& 13.5 \& <br>
\hline Inventories, end of period, as compared with ave weekly production. No. weeks' prod- \& 6.0 \& 5.5 \& 5.6 \& 5.5 \& 5.5 \& 5.5 \& 5.4 \& 6.0 \& 5.6 \& 5.1 \& 5.0 \& 4.9 \& 4.8 \& 5.5 \& 5.0 \& <br>
\hline Ratio of stocks to unfilled orders (at cotton mills), end of period, seasonally adjusted \& 42 \& 38 \& . 43 \& . 45 \& . 44 \& . 43 \& 41 \& . 37 \& . 38 \& . 38 \& . 36 \& . 37 \& . 34 \& . 38 \& . 37 \& <br>
\hline Exports, raw cotton equiv.-..... - thous. bales \& ${ }^{330.5} 5$ \& 274.7
543 \& 28.2 \& 23.1 \& 29.1 \& 28.0 \& 25.0 \& 21.2 \& 19.3 \& 16.5 \& 18.6 \& 23.0 \& 23.1 \& 19.7 \& 20.3 \& <br>
\hline Imports, raw cotton equiv .-.-......-....do.. \& 573.3 \& 543.3 \& 52.7 \& 49.9 \& 52.0 \& 40.7 \& 52.0 \& 42.1 \& 52.5 \& 37.2 \& 37.9 \& 35.4 \& 52.8 \& 38.1 \& 39.7 \& <br>
\hline Mill margins: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& - 408.22 \& 43.57 \& 43.92
108.81 \& 43.86
108.00 \& 43.79
106.81 \& 105.11 \& -43.41 \& 43.33
99.07 \& 43.11
98.78 \& 42.98 \& 43.29 \& 43. 53 \& 43.96 \& 43.9 \& 43.94 \& 43.71 <br>
\hline Blends ( $65 \%$ polyester-35\% cotton).--- do. \& 59.16 \& \& 61.11 \& $\stackrel{108.00}{60.43}$ \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Prices, wholesale: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Print cloth. 39 inch, $68 \times 72$...cents per yard-Sheeting, class B, 40-1nch, $48 \times 44-48$.. do... \& 18.7 \& \& ${ }_{19}^{18.5}$ \& 17.8 \& 17.8 \& ${ }^{8} 15.8$ \& ${ }^{8} 15.8$ \& ${ }^{8} 15.8$ \& \& \& \& ${ }^{8} 15.0$ \& ${ }^{8} 15.0$ \& 15.0 \& ${ }^{8} 15.0$ \& 15.0 <br>
\hline MANMADE FIBERS AND MANUFACTURES \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Fiber production, qtrly. total .............mil. lb. \& 5,562. 5 \& 5,390. 2 \& \& \& 1,387.8 \& \& \& 1,344.7 \& \& \& 1,299.4 \& \& \& 1,358. 3 \& \& <br>
\hline Filament yarn (rayon and acetate) -------- do \& 774.4 \& 730.8 \& \& \& 181.7 \& \& \& 179.5 \& \& \& 176.8 \& \& \& 192.8 \& \& <br>
\hline Staple, incl. tow (rayon) - \& 758.8 \& 607.4 \& \& \& 171.7 \& \& \& 141.2 \& \& \& 134.4 \& \& \& 160.1 \& \& <br>

\hline | Noncellulosic, except textile glass: |
| :--- |
| Yarn and monoflaments. $\qquad$ do | \& 1,766.9 \& 1,788.4 \& \& \& \& \& \& 443.4 \& \& \& \& \& \& \& \& <br>

\hline  \& 1,761.0 \& 1,796.8 \& \& \& 449.8 \& \& \& 456.5 \& \& \& 433.1 \& \& \& ${ }_{4475}{ }^{45}$ \& \& <br>
\hline Textle glass flber. \& ${ }^{501.4}$ \& ${ }^{1} 466.8$ \& \& \& 427.9 \& \& \& 124.1 \& \& \& 113.0 \& \& \& 1018 \& \& <br>
\hline Exports: Yarns and monofilaments....-.thous. Ib .- \& 100,539 \& 5148, 843 \& 9,861 \& 12,692 \& 15,564 \& 12,523 \& 15, 212 \& 16,942 \& 11,083 \& 11,647 \& 10,690 \& 10,367 \& 8,521 \& 13, 134 \& 12,611 \& <br>
\hline Staple, tow, and tops.-.--...--...- do \& 3127,484 \& 152,871 \& 13, 762 \& 13, 665 \& 16, 113 \& 14, 273 \& \& 12, 106 \& \& \& 9,659 \& 11, 430 \& 9, 054 \& 13,752 \& 13,836 \& <br>
\hline Imports: Yars, and monofilaments...........-do \& 3 41, 063 \& 137, 054 \& 5,031 \& 6,755 \& 8,751 \& 8,874 \& 9,085 \& 11, 966 \& 15, 412 \& $\underset{\substack{13,836 \\ 9,310}}{ }$ \& 13, 198 \& 14, 760 \& 14,314 \& 15,064 \& 20,040 \& <br>
\hline Staple, tow, and tops \& ${ }^{5} 159,404$ \& 140, 075 \& 16,317 \& 14,705 \& 13,772 \& 12,483 \& 12, 028 \& 11, 168 \& 11, 425 \& 9,310 \& 11,658 \& 8, 187 \& 8,888 \& 10, 131 \& 10,056 \& <br>
\hline Stocks, producers', end of period: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Fliament yarn (rayon and acetate) ......-mil. lb.- \& 78.4
75.6 \& 75.0 \& \& \& 80.6 \& \& \& 84.5 \& \& \& 77.9 \& \& \& 75.0 \& \& <br>

\hline | Staple, incl. tow (rayon) $\qquad$ |
| :--- |
| Noncellulosic fiber, except textlle glass: do.... | \& 75.6 \& 76.0 \& \& \& 92.0 \& \& \& 90.3 \& \& \& \& \& \& 76.0 \& \& <br>

\hline Noncellulosic fiber, except textile glass:
Yarn and monoflaments_-......................... \& 259.8 \& 287.6 \& \& \& \& \& \& 281.5 \& \& \& 282.7 \& \& \& \& \& <br>
\hline  \& 240.5 \& 244.8 \& \& \& 244.9 \& \& \& 246.2 \& \& \& 241.3 \& \& \& 244.8 \& \& <br>
\hline Textlle glass fiber-.............-............-do \& 70.6 \& 102.7 \& \& \& 78.4 \& \& \& 87.7 \& \& \& 96.6 \& \& \& 102.7 \& \& <br>

\hline | Prices, manmade fibers, foob. producing plant: |
| :--- |
| Staple: Polyester, 1.5 denier $\ddagger$. ........... $\$$ per lb_- | \& .61 \& .$^{61}$ \& . 61 \& . 61 \& . 61 \& . 61 \& 61 \& 61 \& 61 \& 61 \& 61 \& . 61 \& . 61 \& 61 \& . 61 \& 61 <br>

\hline Yarn: Rayon (viscose), 159 denier........do.....
Acrylic (spun), knitung, 2/20, $3-6 \mathrm{D}$.-do... \& .89

1.42 \& $$
\begin{aligned}
& 3.93 \\
& 1.39
\end{aligned}
$$ \& \[

$$
\begin{array}{r}
.89 \\
1.41
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& .89 \\
& 1.41
\end{aligned}
$$

\] \& $\begin{array}{r}.89 \\ \hline 1.42\end{array}$ \& \[

$$
\begin{array}{r}
.89 \\
1.42
\end{array}
$$
\] \& .89

1.42 \& 1.89
1.42 \& $\begin{array}{r}\text { 1. } \\ \hline 19\end{array}$ \& .89
1.41 \& 10.93

1.40 \& $$
\begin{array}{r}
10.93 \\
1.33
\end{array}
$$ \& \[

$$
\begin{array}{r}
10.93 \\
1.33
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
10.93 \\
1.33
\end{array}
$$
\] \& 1.33 \& 33 <br>

\hline Manmade fiber and silk broadwoven fabrics: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Production (ftrly), totalp-........mil. lin. yd.. \& 5, 396.4 \& \& \& \& 1,339.9 \& \& \& 1,294,9 \& \& \& 1, 210.5 \& \& \& \& \& <br>
\hline  \& 1,690.7 \& \& \& \& 406.5 \& \& \& 382.0
170.4 \& \& \& 341.8
149.5 \& \& \& \& \& <br>
\hline Chiefly nylon fabrics..........-...--do- \& 7345.0 \& \& \& \& ${ }^{186.1}$ \& \& \& 68.8 \& \& \& 62.9 \& \& \& \& \& <br>
\hline Spun yarn (100\%) fab, exc blanketing ${ }^{\text {Rayon and or acta }}$ do \& 2,951.8 \& \& \& \& 742.8 \& \& \& 735.9 \& \& \& 703.6 \& \& \& \& \& <br>
\hline Rayon and/or acetate labrics and blends \& 629.7 \& \& \& \& \& \& \& 104.1 \& \& \& 104.2 \& \& \& \& \& <br>
\hline Polyester blends with cotton..........do...-- \& 1,893. 1 \& \& \& \& 502.1 \& \& \& 510.6 \& \& \& 483.3 \& \& \& \& \& <br>
\hline Filament and spun yarn fabrics (combinations and mixtures)....................mill. lin. yd... \& 517.0 \& \& \& \& 133.5 \& \& \& 120. \& \& \& 109.8 \& \& \& \& \& <br>
\hline WOOL \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Wool consumption, mill (clean basis): \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Apparet class .....-...---................-mil. 1 l \& 219.0 \& 163.8 \& 16.0 \& 15.6 \& \& \& \& \& \& \& ${ }^{2} 13.3$ \& 10.7 \& 10.8 \& ${ }^{2} 12.1$ \& \& <br>
\hline  \& 93.8 \& 76.6 \& 5.8 \& 5.7 \& ${ }^{2} 18.8$ \& 15.6 \& ${ }_{6}^{14.1}$ \& ${ }^{2} \mathbf{2 6 . 3}$ \& 5.0 \& 7.5 \& 28.4 \& 6. 1 \& 5.4 \& ${ }^{2} 6.3$ \& \& <br>
\hline Wo ol imports, clean yield...................-- do...-- \& 189.2 \& ${ }_{73}^{153.1}$ \& 12.9 \& 15.7 \& 18.0 \& 12.3 \& 11.3 \& 17.0 \& 13.7 \& 14.7 \& 11.2 \& 8.4 \& 6.9 \& 10.9 \& \& <br>
\hline Duty-rree (carpet class).------......---.--do..-- \& \& \& 5.8 \& 6.1 \& 6.4 \& 4.7 \& 4.3 \& 7.8 \& 5.8 \& 9.2 \& 7.6 \& 5.4 \& 4.0 \& 6.4 \& \& <br>
\hline Wool prices, raw, clean basis, Boston: Good French combing and staple: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Graded territory, fine --.---........- per lb.- \& 1. 221 \& 1.024 \& 1. 185 \& 1.185 \& 1. 110 \& \& \& 1.055 \& 1.025 \& 1.025 \& . 953 \& . 925 \& . 925 \& 850 \& 825 \& 825 <br>
\hline Graded fleece, 38 blood - \& 1.862 \& . 878 \& \& \& 865 \& 865 \& \& . 880 \& . 888 \& . 880 \& 880 \& $\stackrel{\square}{\square} 875$ \& ${ }^{7} .875$ \& . 838 \& 810 \& \% 6775 <br>

\hline | Australian, 64s, 70s, good topmaking---.-.- do |
| :--- |
| WOOL MANUFACTURES | \& 1.174 \& ${ }^{6} .941$ \& -1.034 \& - 1.014 \& ${ }^{1} 1.010$ \& -1. 019 \& -1.025 \& -1.020 \& -. 982 \& 0.952 \& 0.854 \& 0.760 \& 6.820 \& 0.802 \& 6.804 \& ${ }^{6} .790$ <br>

\hline Knitting yarn, worsted, $2 / 20 \mathrm{~s}-50 \mathrm{~s} / 56 \mathrm{~s}$, American system, wholesale price................... $1967=100$. \& - 100.0 \& -101. 4 \& - 99.9 \& r 100.0 \& - 100. 3 \& r 100.4 \& + 101.2 \& ¢ 102.3 \& ${ }^{\text {r }} 102.3$ \& -102. 3 \& - 102.2 \& r 101.9 \& -101.9 \& - 101.6 \& 101.4 \& 98.0 <br>

\hline | Wool broadwoven goods, exc. felts: Production (atriy) |
| :--- |
| mil lin $y d$ | \& \& \& \& \& \& \& \& 54.2 \& \& \& 36. 5 \& \& \& \& \& <br>

\hline Price (wholesale), suiting, flannel, men's and \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline  \& -100.9 \& r 101.3 \& 101.3 \& + 101.3 \& r 101.3 \& -101. 3 \& 101. 3 \& 101.3 \& 101.3 \& 101. \& 101 \& 101.3 \& 101 \& 101 \& 101.3 \& 101.3 <br>
\hline \multicolumn{6}{|l|}{\multirow[t]{4}{*}{}} \& \multicolumn{11}{|l|}{\multirow[t]{2}{*}{}} <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \multicolumn{11}{|l|}{\multirow[t]{2}{*}{fectivesept.
\& Includes data not shown separately.
$\ddagger$ Revisions for
1967 are in the Dec. 1970 SURVEY}} <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

| Unless otherwise stated in fooinotes below, data through 1968 and descriptive notes are as shown in the 1969 edition of BUSINESS STATISTICS | 1969 | 1970 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual |  | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. |

TEXTILE PRODUCTS—Continued

| APPAREL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hoslery, shipments..............thous. doz. pairs .- | 248,602 | 229,810 | 17,881 | 18, 511 | 19,267 | 18,900 | 18, 477 | 22,403 | 20,972 | 20,161 | 20,405 | 20,409 | 17,702 | 14,722 | 16,042 |  |
| Men's apparel, cuttings: $\dagger$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 1,489 |  |  | 1,503 | 1,267 | 838 | 1,220 | 1,258 |  |  |  |  |  |
| Coats (separate), dress and sport .-.......do...- | 14, 353 | 10,738 | 1,036 | 1,489 | 1,013 | 1,092 | 1,022 | 1, 992 | 573 | 1,752 | 1, ${ }_{825}$ | 1,921 | 1,845 | +1739 |  |  |
| Trousers (separate), dress and sport .-.....do | 169,542 | 174,261 | 13, 730 | 13,890 | 15,299 | 16,140 | 14, 694 | 14, 578 | 13,455 | 14,987 | 15, 329 | 15,484 | 13,742 | 12,933 |  |  |
| Shirts (woven), dress and sport ....-.thous. doz... | 21, 125 | 22,434 | 1,791 | 1,985 | 1,972 | 2,005 | 1,867 | 1,993 | 1,517 | 1,822 | 1,879 | 2,211 | 1,796 | 1,596 |  |  |
| Women's, misses', juniors' apparel, cuttings: $\dagger$ ¢ $\dagger$ thous. units | 21,664 | 17,153 | 1.712 | 1,522 | 1,207 | 992 | 1,191 | 1,549 | 1,474 | 1,569 | 1,542 | 1,664 |  | r 1,139 |  |  |
|  | 266, 856 | 236, 258 | 19,259 | 21,912 | 23,162 | 22,894 | 20,055 | 21,770 | 18, 261 | 18, 352 | 18, 411 | 19, 154 | '16,777 | -16,251 | 18,996 |  |
|  | 14,425 | 13,582 | 1,220 | 1,357 | 1,348 | 1, 293 | 1,153 | 1,236 | 1,097 | 966 | 1,073 | 1,072 | ${ }^{-} 910$ | r 867 | 1,001 |  |
|  | 8,443 | 6,398 | 643 | 558 | 683 | 571 | 572 | 676 | 610 | 490 | 483 | 457 | - 332 | - 323 | 383 |  |

TRANSPORTATION EQUIPMENT

| AEROSPACE VEHICLES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Orders, new (net), qtrly, total..........-.....mil. \$ | 22,005 | 21,309 |  |  | 4,698 |  |  | 4,526 |  |  | -6,358 |  |  | 5,727 |  |  |
|  | 14,521 | 15, 271 |  |  | 2,928 |  |  | 3,400 |  |  | ' 5, 038 |  |  | 3,905 |  |  |
|  | 19,289 | 19,132 |  |  | 4,036 |  |  | 4, 051 |  |  | ${ }^{-5,937}$ |  |  | 5,108 |  |  |
| Sales (net), receipts, or billings, qtrly total. do | 24, 648 | 24,976 |  |  | 5, 976 |  |  | 6,484 |  |  | - 6,020 |  |  | 6,496 |  |  |
| U.S. Government.........-------.-......-- . ${ }^{\text {do. }}$ | 16,560 | 16,596 |  |  | 3,907 |  |  | 4,188 |  |  | - 4,049 |  |  | 4,452 |  |  |
|  | 28,297 | 24,770 |  |  | 27, 124 |  |  | 25,190 |  |  | '25,539 |  |  | 24. 770 |  |  |
|  | 14, 298 | 13,080 |  |  | 13, 434 |  |  | 12, 640 |  |  | -13,627 |  |  | 13, 080 |  |  |
|  | 15,610 | 13,267 |  |  | 14, 821 |  |  | 13, 865 |  |  | 13,766 |  |  | 13, 267 |  |  |
| Engines (aircraft) and parts. $\qquad$ do $\qquad$ Missiles, space vehicle systems, engines, propul- | 3,578 | 2,431 |  |  | 3,343 |  |  | 2,969 |  |  | 2,758 |  |  | 2,431 |  |  |
| Missiles, space vehicle systems, engines, propulsion units, and parts. | 4,338 | 4,491 |  |  | 4,236 |  |  | 3,828 |  |  | - 4,412 |  |  | 4,491 |  |  |
| Other related operations (conversions, modifications), products, services_...--..................... | 2,881 | 2,820 |  |  | 2, 237 |  |  | 2,699 |  |  | r 2,754 |  |  | 2,820 |  |  |
| Aircraft (complete): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 3,593.4 | 3,605. 0 | 209.6 | 326.4 | 341.5 | 429.7 | 419.1 | 208.5 | 288.2 | 304.3 | 215.6 | 329.2 | 278.2 | + 254.8 | 165.9 |  |
|  | 60,117 | 59,436 | 3,389 | 5,037 | 5,971 | 6,899 | 7,116 | 3,236 | 4,495 | 4,974 | 3,850 | 5,756 | 4,709 109.0 | $\begin{array}{r}+4,004 \\ \hline 112.1\end{array}$ | 2,778 |  |
| MOTOR VEHICLES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Factory sales (from plants in U.S.), total....thous.. | 10,146.9 | 8,239. 3 | 719.1 | 689.2 | 776.9 | 807.5 | 890.1 | 991.0 | 627.5 | 413.4 | 632.0 | 501.4 | 454.7 | 736.4 | 860.6 | 2925.8 |
| Domestic.....-.-.-------------.-----.-. do | 9,587. 7 | 7,753.0 | 683.5 | 650.8 | 732.2 | 760.9 | 839.5 | 931.0 | 600.5 | 384.4 | 582.2 | 465. 6 | 424.3 | 698.2 | 817.9 |  |
|  | 8, 223.7 | 6,546.8 | 571.4 | 555.2 | 626.2 | 661.3 | 724.4 | 805.3 | 481.6 | 272.4 | 493.6 | 392.5 | 364.1 | 598.8 | 710.7 | 2755.6 |
| Trucks and buses, total | 7,806.5 | 6,187.3 | 545.0 147.7 | 528.4 | 594.4 150.7 | 627.2 | 684.4 | 758.4 | 464.3 145.9 | 254.0 | 454.2 138.4 | 365.4 108.9 | 341.1 90.6 | 570.6 137.6 | 678.1 149.9 |  |
|  | 1,923.2 | 1,692. 4 | 147.7 | 134.1 | 150.7 | 146.2 | 165.7 | 185.7 | 145.9 136.2 | 141.0 130.4 | 138.4 128.0 | 108.9 100.1 | 90.6 83.2 | 137.6 127.6 | 149.9 139.8 | ${ }^{2} 170.2$ |
| Retail sales, new passenger cars: * |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total, not seasonally adjusted.........-.-. - thous.. | -9,583 | 8,399 | 624 | 686 | 745 | 798 | 811 | -923 | 763 | - 639 | 580 | 754 | 540 | 536 | - 694 | 748 |
|  | 8,464 | 7,120 | 539 | 598 | 646 | 691 | 699 | 800 | 641 | 526 | 489 | 630 | 436 | 425 | 587 | 637 |
|  | 1,118 | 1,280 | 85 | 88 | 99 | 107 | 112 | 122 | 122 | 112 | r92 | 125 | 105 | 110 | 108 | 111 |
| Total, seasonally adjusted at annual rates .-.mil |  |  | 8.5 | 9.2 | 8.6 | 9.0 | 9.0 | 9.4 | +9.2 | 8.9 | r 8.9 | 7.4 | 6.4 | 6.8 | 9.9 | 10.0 |
|  |  |  | 7.4 | 8.0 | 7.5 | 7.8 | 7.7 | 8.1 | 7.8 | 7.6 | 7.8 | 6.0 | 5.0 | 5. 2 | 8.4 | 8.5 |
|  |  |  | 1.1 | 1.2 | -1.2 | 1.2 | 1.3 | 1.3 | 1.4 | 1.3 | -1.1 | 1.4 | 1.4 | 1.6 | 1.5 | 1.5 |
| Retail inventories, new cars (domestics), end of period: * $\triangle$ <br> Not seasonally adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1,381 |  |
|  | 1,542 | 1,220 1,294 | 1,481 | 1,428 | 1,573 | 1, 1,428 | 1,632 1,458 | 1,674 | 1,504 | 1, 521 | 1, 1,496 | 1,280 | 1,018 | 1,294 | 1, 296 | 1,401 |
| Inventory-sales ratio, new cars (domestics)* $\triangle$ <br> ratio. |  |  | 2.4 | 2.2 | 2.3 | 2.2 | 2.3 | 2.2 | 2.3 | 2.4 | 2.3 | 2.6 | 2.8 | 3.0 | 1.9 | 2.0 |
| Exports (Bureau of the Census): <br> Passenger cars (new), assembled thous. | 333. 45 | 285. 04 | 18.76 | 19.19 | 18. 40 | 35.85 | 33.11 | 39.08 | 16.83 | 13.89 | 31.72 | 21. 10 | 17.80 | 19.29 | 21.75 |  |
|  | 292.11 | 245.62 | 14.64 | 15.44 | 13.98 | 32.16 | 30. 04 | 36.40 | 14. 70 | 12.55 | 28.46 | 15.98 | 14.61 | 16. 66 | 18. 81 |  |
| Trucks and buses (new), assembled.....-- - do | 3103.23 | 24.28 | 6. 40 | 8.66 | 10.61 | 8.81 | 8. 79 | 8.68 | 7.69 | 7.46 | 6.20 | 6. 06 | 5.78 | 7.10 | 6.32 |  |
| Imports (Bureau of the Census): <br> Passenger cars (new), complete units........ do | 1,846. 72 | 2,013. 42 | 177.06 | 167.79 | 177.07 | 205.72 | 174.73 | 187.76 | 150.64 | 95.14 | 167.62 | 168.60 | 173.31 | 167.97 | 198.87 |  |
| From Canada, total | 1,891.15 | 2, 692. 78 | 59. 19 | 61.35 | 70.00 | 74.17 | $\begin{array}{r}174.36 \\ \hline\end{array}$ | 187.16 | 46.86 | 19. 01 | $\begin{array}{r}167.62 \\ 48 \\ \hline\end{array}$ | 168. 65 | 55.66 | 47.68 | 47. 20 |  |
| Trucks and buses, complete units....------ do | 146.01 | 115.82 | 12.04 | 10.29 | -9.99 | 9.85 | 10.13 | 10.52 | 4.05 | 4.40 | 10.05 | 16.82 | 9.69 | 7.51 | 10.51 |  |
| Truck trailers (complete), shipments......number.- | 138,347 | 105, 709 | 10,004 | 9,824 | 10,253 | 9, 095 | 9,871 | 8, 679 | 8,387 | 7,692 | 8,780 | 8,037 | 7,777 | + 7,310 | 6, 543 |  |
|  | 94, 808 | 71, 274 | 6,795 | 6,547 | 7,237 | 6,062 | 7,057 | 5,630 | 5, 880 | 4,953 | 5,817 | 5,240 | 5,238 | - 4,818 | 4,147 |  |
| Trailer bodies and chassis (detachable), sold separately................................................ | 33, 332 | 26, 138 | 3,461 | 3,947 | 3,300 | 2,189 | 2,056 | 2,293 | 1, 590 | 1,874 | 1,398 | 1,574 | 1,378 | 「1,078 | 982 |  |
| Registrations (new vehicles) : $\odot$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Passenger cars.-.-.-.............-.......--thous.. | 9,446.5 | 88,388.2 | ${ }^{5} 619.1$ | - 578.4 | + 741.1 | ${ }^{5} 768.4$ | 5784.4 | s 900.9 | 5837.7 | s 683.2 | 5612.1 | 4719.0 | ${ }^{4} 537.2$ | ${ }^{5} 606.7$ | ${ }^{5} 588.3$ |  |
| Import cars..----------....................... do. | 1,061. 6 | 5 1,231.0 | ${ }^{5} 81.8$ | ${ }^{6} 73.8$ | ${ }^{4} 99.8$ | ${ }^{5} 100.0$ | 5104.2 | s 118.6 | ${ }_{5}^{5} 112.2$ | ${ }^{5} 109.9$ | ${ }^{5} 102.8$ | ${ }_{4}^{4} 112.6$ | ${ }^{4} 99.8$ | 8115.4 | ${ }_{5}^{5} 98.5$ |  |
|  | 1,888.8 | 1 51,790. 2 | ${ }^{5} 130.9$ | ${ }^{6} 124.4$ | ${ }^{4} 155.2$ | ${ }_{5} 161.9$ | ${ }^{3} 158.9$ | ${ }^{5} 176.6$ | ${ }^{5} 179.4$ | ${ }^{5} 159.4$ | ${ }^{5} 153.3$ | ${ }^{1} 154.2$ | ${ }^{4} 118.1$ | ${ }^{5} 123.8$ | ${ }^{5} 108.4$ |  |
| Freight cars (ARCI \& AAR): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments ${ }^{7}$ Equipment manufacturers | 68,452 54,072 | 65,958 | 4,282 | 5,755 <br>  <br> 4,859 | 6,632 | 6,448 4,800 | 5.832 4.227 | 6,115 4,478 | 5, 446 4,457 | 5, 164 4,127 | 6,147 4,922 | 4,675 3,787 | 4,569 3,573 | 4,905 4,096 | 3,725 3,183 |  |
|  | 54, <br> 84,345 | 52,184 50,148 | 3,484 2,032 | 4,859 $\mathbf{3 , 6 3 2}$ | 5,386 $\mathbf{3 , 0 8 0}$ | 4,800 5,501 | 4,227 | 4,478 5,218 | 4,457 4,340 | 2, 2,148 | 4,922 2,073 | 3,787 3,053 | 3,573 8,164 | 9,096 9,031 | 3,183 |  |
| Equipment manufacturers--------------- do | 65, 401 | 50, 4285 | 2,032 | 3,236 | 1,948 | 5,501 | 2,218 | 3,487 | 4,340 4,226 | 2, 2,148 | 1,726 | 2,516 | 8, 8 , 026 | 5,832 | 2,932 |  |
|  | 46, 751 | 27,558 | 44, 201 | 40,704 | 36,426 | 34,491 | 31,046 | 30, 149 | 29,040 | 25, 782 | 21,672 | 20.049 | 23, 644 | 27,558 | 26,903 |  |
| Equipment manufacturers.....-.-...................- | 35, 508 | 22,326 | 44, 756 | 30,759 | 26, 595 | 26,308 | 24, 299 | 23, 308 | 23, 074 | 20,853 | 17,621 | 16,349 | 20,802 | 22, 326 | 21,993 |  |
| Number owned, end of period..........-thous. | 1,438 | 1,423 | 1,438 | 1,435 | 1,434 | 1,435 | 1,434 | 1,433 | 1, 433 | 1,433 | 1,431 | 1,427 | 1,424 | 1.423 | 1,423 |  |
|  | 5.6 | 5.7 | 5.7 | 5.6 | 1, 5.7 | 5.6 | 1,7 | 5.5 | 5. 6 | 5.8 | 6.0 | 5.9 | 5.7 | 5.7 | 5. 7 |  |
|  | 94.37 65.62 | 95.64 67.19 | 94. 45 65.69 | 94.45 65.80 | 94.52 65.91 | 94.76 66.05 | 94.85 66.15 | 95.32 66.52 | 95.46 66.63 | 95.77 66.81 | 95.78 66.96 | 95.62 67.01 | 95.27 66.89 | $\begin{aligned} & \text { 95. } 64 \\ & 67.19 \end{aligned}$ | $\begin{aligned} & 95.73 \\ & 67.29 \end{aligned}$ |  |

+ Revised. ${ }^{1}$ Annual total includes revisions not distributed by months. ${ }^{2}$ Preliminary ${ }^{4}$ Omits data for two States. ${ }^{3}$ Beginning 1969, data exclude vehicles on runners and skis. Omits data for two States. Omits data for three States $\dagger$ Revisions (1968-69) are available.
seasonal adjustments by OBE. For earlier datarers Association and other industry sources; $\triangle$ Domestics include U.S.-type cars produced in the United States and Canada; imports
cover foreign-type cars only and exclude domestics produced in Canada.
$\sigma^{7 B}$ Beginning May 1969, data (American Railway Car Institute and Association of American Railroads) refer to new cars for domestic users; cancellations are not reflected.
\& Total includes backlog for nonrelated products and services and basic research.
$\oplus$ Data include military-type planes shipped to foreign governments.
\& Courtesy of R.L. Polk \& Co.; republication prohibited.

INDEX TO CURRENT BUSINESS STATISTICS, Pages S1-S40


## Just Published by the Office of Business Economics

U.S. Exports and Imports Classified by OBE End-Use Categories: 1923-68 presents the only existing historical series of comparable trade statistics. The data shown link up directly with comparable statistics available currently. The data in the new publication represent a reclassification and regrouping of the regular Census Bureau trade statistics into broad commodity categories based on a concept of end-use demand. Nearly 14,000 individual commodity codes of the Census Bureau are consolidated into 228 end-use groupings which are further summarized into seven principal end-use export and six principal end-use import categories.

These end-use categories can be associated with the main market sectors of the U.S. economy, facilitating analysis of the relationship between U.S. foreign trade and economic developments here and abroad.

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"Readings in Concepts and Methods of National Income Statistics," excerpts from the 1954 and 1958 supplements to the SURVEY OF CURRENT BuSIness, an article from the August 1965 SURVEY, and a 1967 paper on GNP deflation. Although detailed sources and methods described in the 1954 supplement are somewhat outdated, numerous inquiries pointed to a substantial interest in such a comprehensive collection.

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[^1]:    ${ }^{1}$ The expectations figures have been adjusted for systematic biases (footnote 2, table 6). Before adjustment, 1971 expenditures were expected to be $\$ 81.33$ billion for all industries, $\$ 31.71$ billion for manufacturing, and $\$ 49.62$ billion for nonmanufacturing. The adjustments were applied separately to cach major industry; their net effect was to raise the manufacturing total by $\$ 0.15$ billion and the nommanufacturing total by $\$ 1.65$ billion.

[^2]:    1. Starts are estimated by adding changes in carryover to expenditures during the given period.
    2. Carryover refers to expenditures yet to be incurred on plant and equipment project already underway at end of period.
    3. Includes data not shown separately.
[^3]:    4. Includes guided missiles and space vehicles.

    NOTE: Details may not add to totals because of rounding.
    Sources: U.S. Department of Commerce, Office of Business Economics, and the Securities and Exchange Commission.

[^4]:    1. According to respondent companies' characterizations of their plant and equipment
[^5]:    1. The volume is available at $\$ 4.00$ per copy from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or from any U.S. Department of Commerce field office.
[^6]:    *Less than $\$ 500,000$
    is actually made imports from Canada have been adjusted to the vaiue at which the purchase is actually made, the "transactions" value, instead of the Statutory valuation recorded in 2. Not applicable.
    2. "Ex applicable. (reexports, low-value shipments, and miscellaneous special trans-

[^7]:    + Revised.

    1. Sec notes to table 2 for derivation of 1970 and 1971 estimates.
    2. Based on results of the survey taken in December 1970.
    3. Based on results of the survey taken in June 1970, as published in September 1970; no
    adjustments have been made to reflect information received subsequent to publication.
    4. Does not include Canada.
[^8]:    Note.-Leonard Campbell, Richard Johnson, Nancy Keith, George Kruer, and Russell Scholl also made significant contributions.

[^9]:    $r$ Revised. $\quad p$ Preliminary. $\dagger$ Portion of line.

    1. Excludes special financial transactions (see table A2).

    Excludes transfers under military grants.
    3. Excludes military and other U.S. Government grants
    4. Excludes liquid liabilities.

[^10]:    $r$ Revised. $\quad{ }^{p}$ Preliminary. $\dagger$ Portion of line. ${ }^{*}$ Less than $\$ 500,000( \pm)$.

    1. Includes all special financial transactions (lines 3 through 23).
    2. Includes only special financial transactions in lines $17-23$.
    3. Transactions in connection with Columbia River power rights regularly occur in fourth
    guarter. They have been seasonally adjusted. quarter. They have been seasonally adjusted.
[^11]:    Revised. $\quad$ Preliminary.

[^12]:    1. U.S. imports are adjusted to exclude automotive shipments from Canada to the United States and effects of major U.S. strikes and initial effects of closure of Suez Canal in 1967.
[^13]:    - Estimated.

[^14]:    ; Revised. ${ }^{p}$ Preliminary.

    1. Mainly includes net additions or liquidations of U.S.-owned grains into or out of storage n Canada; and exports of electrical energy.
    2. Reflects exports of military equipment under Department of Defense (DOD) sales contracts with foreign governments to the extent such exports are identifiable from Census export documents; these exports are contained in table 1 , line 4 (Transfers under military sales contracts).
    3. Mainly represents exports of exposed motion picture film for rental rather than sale and
    exports to Panama Canal Zone.
    4. Reflects irregular and occasional special adjustments: valuation adjustments for goods considered to be underpriced or overpriced in Census data; timing adjustments for goods
[^15]:    Revised. ${ }^{p}$ Preliminary. ${ }^{*}$ Less than $\$ 500,000( \pm)$.

    1. The identification of transactions involving direct dollar outflow from the United States is made in reports by the operating agency. Such data for 1st and 2d quarters 1969 and for $3 d$ and 4 th quarters 1970, however, are simple extrapolations by OBE, because of incomplete eports from one operating agency.
    2. Line A. 28 includes foreign currency collected as interest and line A. 30 includes foreign currency collected as principal, as recorded in lines A. 6 and A. 7 .
    3. Includes some short-term U.S. Government claims, net of collections.
    and of advance payments to the Defense Department (on military sales Government credits and of advance payments to the Defense Department (on military sales contracts) financed ment asset value of U.S. military aircraft and related equipment leased to foreign governments; these transactions are also recorded in lines A.16, A.25, B.4, and B. 6 .
[^16]:    ${ }^{\circ}$ Revised. ${ }^{p}$ Preliminary. *Less than $\$ 500,000$ ( $\pm$ )
    Business. 1969 correspond to those published in the September 1970 Survey of Current

    1. Lines B. 1-B. 25 are based on partial data. Business.
[^17]:    $\dagger$ Data correspond to those published in the September 1970 SURvEy of Current Business.
    Revised, ${ }^{\text {P }}$ Preliminary. *Less than $\$ 500,000( \pm)$.
    or less are included with money market paper.
    2. Includes liabilities of U.S. monetary authorities for gold deposited by and held for IMF.

[^18]:    exclusive of loans to and Federal funds transactions with domestic commercial banks and after deduction of valuation reserves (individual loan items are shown gross; i.e., before deduc tion of valuation reserves).
    FIncludes data not shown separately. ©Adjusted to exclude interbank loans: beinning June 1969 , data are reported gross. $\S$ For bond yields, see p. S-20.
    IFinance companjes consist of those institutions formerly classified as sales finance, consumer inance, and other finance companjes. Miscellaneous lenders include savings and loan associations and mutual savings banks.

[^19]:    revised.
    rinuber of stocks represents number currently used; the change in number does not

[^20]:    affect continuity of the series.
    \& Includes data not shown separately.

[^21]:    ${ }^{r}$ Revised. ${ }^{1}$ Number of carriers filing complete reports for the year. ${ }^{2}$ Preliminary estimate by Association of American Railroads. ${ }_{3}$ For 5 weeks. 4 Annual total reflects revisions not distributed to the monthly or quarterly data. ${ }^{3}$ A fter extraordinary items. trevised monthly data (1057-69) are availab ${ }^{1}$ e. o'Indexes are directly comparable for
    the ident quarter of each year (and from year to year). preliminary.

[^22]:    §Beginning with 1 st quarter 1969 reporting period, motor carriers are designated class 1 if they have annual gross operating revenues of $\$ 1$ million or over ( 1968 data have been restated
    on the new basis).
    o Includes data not shown separately. $\quad \ddagger$ Revisions for 1967 available upon request.

[^23]:    otherwise indicated. $\%$ Includes data not shown separately
    §Data have been restated to exclude black blasting powder formerly included.
    $\ddagger$ Revised data for the months of 1968 will be shown later.

[^24]:    r Revised. $\quad$ Preliminary. ${ }^{1}$ Annual total includes revisions not distributed to the
    $\ddagger$ Data have been regrouped by the American Paper Institute; details and available earlier
    data appear in their April 1970 Monthly Statistical Summary.
    otAs reported by publishers accounting for about 75 percent of total newsprint consumption.

[^25]:    §Monthly data are averages for the 4-week period ending on Saturday nearest the end of the month; annual data are as of Dec. 31
    *New series. Monthly data are available back to 1955.
    a Revisions for Jan.- May 1969 will be shown later.

