

# Survey of Current Business

Chronicling 100 Years of the U.S. Economy

August 2022

Volume 102, Number 8

## Visual Essay

## **Direct Investment by Country and Industry** for 2021

The U.S. Bureau of Economic Analysis (BEA) recently released statistics on direct investment by country and industry for 2021. These statistics cover both U.S. direct investment abroad (USDIA, or outward investment) and foreign direct investment in the United States (FDIUS, or inward investment). The statistics cover positions (or cumulative stock of investment), financial transactions, and income, as well as their components, and are obtained from mandatory surveys of direct investment conducted by BEA.

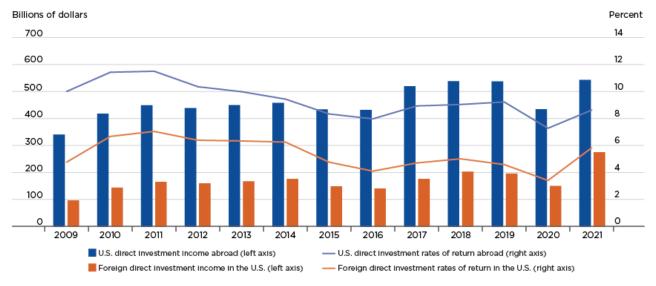
The following charts present highlights of BEA's direct investment by country and industry statistics for 2021. Much more detail, including additional data items, can be found on the BEA website.

#### 7 FDIUS percent change USDIA percent change 2021 = 11.3% 2021 = 6.6% 6 2020 = 1.7% 2020 = 4.3% 5 4 3 2 1 0 2013 2014 2017 2019 2020 2021 2012 2015 2016 2018 U.S. direct investment abroad (USDIA) Foreign direct investment in the United States (FDIUS) U.S. Bureau of Economic Analysis

#### Chart 1. Direct Investment Positions, 2012-2021

Trillions of dollars

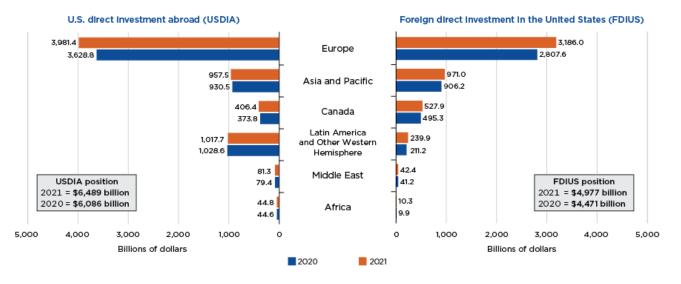
- The U.S. direct investment abroad position (shown in the blue bars) increased \$403.3 billion, or 6.6 percent, to \$6.49 trillion at the end of 2021 from \$6.09 trillion at the end of 2020.
- The inward direct investment position (shown in the orange bars) increased \$506.1 billion, or 11.3 percent, to \$4.98 trillion at the end of 2021 from \$4.47 trillion at the end of 2020.



#### Chart 2. Direct Investment Income and Rates of Return

- In 2021, U.S. multinationals earned \$542.3 billion on their investments abroad (shown in the blue bars), up 25.0 percent from the \$433.7 billion earned in 2020.
- Foreign multinationals earned \$275.3 billion on their U.S. investments in 2021 (shown in the orange bars), up 82.4 percent from \$150.9 billion in 2020.
- The rate of return for outward investment was 8.6 percent in 2021 (shown in the blue line), while the inward rate of return was 5.8 percent (shown in the orange line).
- 2021 marks the first time the rates of return have been less than 3 percent apart.

U.S. Bureau of Economic Analysis

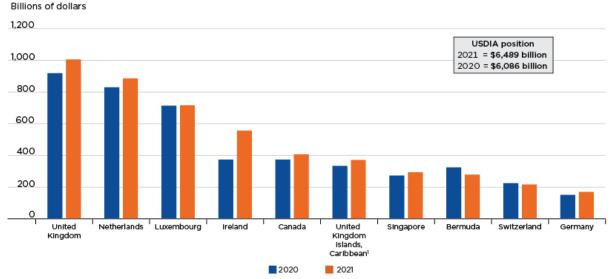


### Chart 3. Direct Investment Position by Region, 2020-2021

U.S. Bureau of Economic Analysis

- The value of U.S. direct investment abroad (shown on the left) increased in every region except Latin America in 2021. The value of foreign direct investment in the United States (shown on the right) increased from every region.
- Europe was the largest source and destination of U.S. direct investment, accounting for 60 percent of U.S. direct investment abroad position and 64 percent of foreign direct investment position in the United States.
- By region, the largest increase for both U.S. direct investment abroad and foreign direct investment into the United States was Europe.

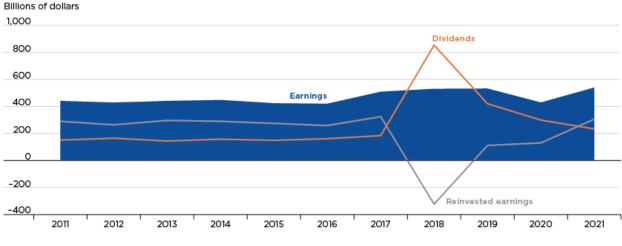
### **U.S. Direct Investment Abroad**



#### Chart 4. Top Ten Countries for U.S. Direct Investment Position Abroad, 2020-2021

1. The "United Kingdom Islands, Caribbean" consists of the British Virgin Islands, the Cayman Islands, Montserrat, and the Turks and Caicos Islands. U.S. Bureau of Economic Analysis

- The top 10 host countries accounted for more than 75 percent of the U.S. direct investment abroad position in 2021.
- The U.S. direct investment abroad position was the largest in the United Kingdom (\$1.0 trillion), followed by the Netherlands (\$885.3 billion) and Luxembourg (\$715.6 billion).

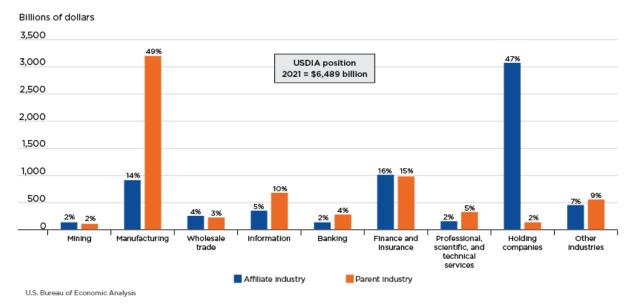


#### Chart 5. U.S. Direct Investment Abroad Earnings, 2011-2021

U.S. Bureau of Economic Analysis

- In 2018, U.S. multinationals repatriated a record \$853.4 billion from their foreign affiliates as a result of the Tax Cuts and Jobs Act of 2017, which generally eliminated taxes on dividends, or repatriated earnings, to U.S. multinationals from their foreign affiliates. The elevated repatriation of earnings continued through 2019 and 2020 but returned to a more normal level in 2021.
- In 2021, U.S. multinationals repatriated \$233.9 billion from their affiliates abroad, down from \$299.1 billion in 2020.

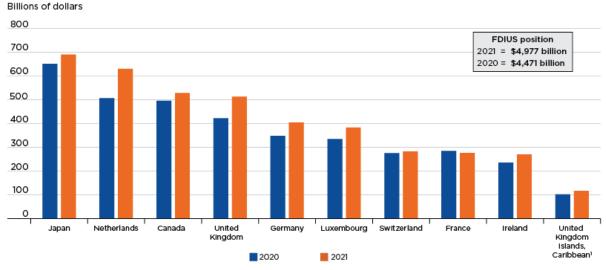
### Chart 6. U.S. Direct Investment Position Abroad (USDIA) by Industry of Affiliate and by Industry of Parent, 2021



- U.S. parent companies invest in a variety of industries, but nearly half of the overall U.S. direct investment abroad position is in holding companies. These companies own other foreign affiliates that operate in a variety of industries.
- By industry of the U.S. parent, investment by manufacturing multinationals accounted for 49.3 percent of the position, followed by multinationals in finance and insurance (15.1 percent).

### **Foreign Direct Investment in the United States**

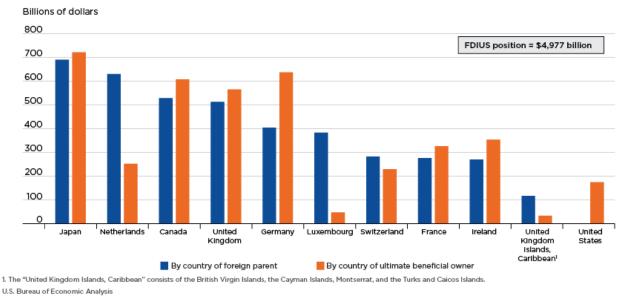




1. The "United Kingdom Islands, Caribbean" consists of the British Virgin Islands, the Cayman Islands, Montserrat, and the Turks and Caicos Islands. U.S. Bureau of Economic Analysis

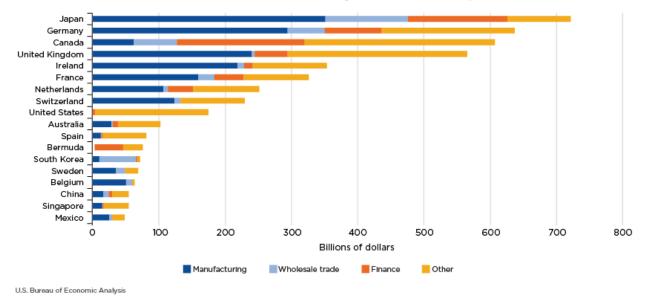
- The top 10 investing countries accounted for 82 percent of the foreign direct investment position in the United States. The top five investing countries accounted for more than half of the total position.
- Japan was the top investing country in 2021, with a position of \$690.0 billion.
- The Netherlands had the largest increase, increasing 24.3 percent to \$629.5 billion.

#### Chart 8. Foreign Direct Investment Position in the United States by Country of Foreign Parent and of the Ultimate Beneficial Owner, 2021

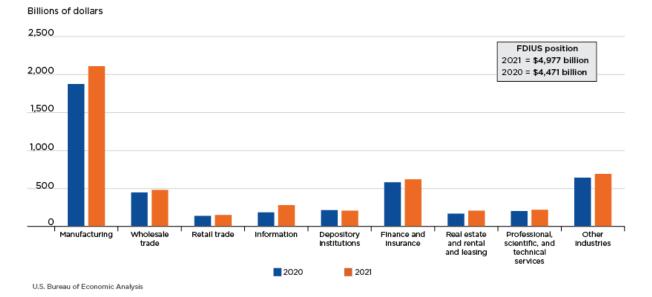


- Multinational enterprises can have complex ownership structures. To provide a more complete picture of these structures, BEA produces two sets of statistics on the ownership of foreign direct investment in the United States. The first, by country of foreign parent, focuses on the country of the immediate investor. The second, by country of the ultimate beneficial owner (UBO), shows where the ultimate owner of the U.S. affiliate is located.
- Multinationals from Japan tend to own their U.S. affiliates directly, and the Japanese position by country of foreign parent, \$690.0 billion, and by country of UBO, \$721.0 billion, are relatively close in value.
- When the orange bar is significantly higher than the blue bar, such as Germany, companies from these countries are passing their investments through other entities in the ownership chain before they enter the United States. The German position by country of the foreign parent was \$403.6 billion in 2021, much lower than by country of UBO at \$636.5 billion.
- When the blue bar is significantly higher than the orange bar, such as Luxembourg and the Netherlands, companies in these countries often act as pass-through entities for multinationals based in other countries. The Luxembourg position by country of foreign parent, \$382.9 billion, is much greater than the position by country of UBO, \$46.6 billion.

Chart 9. Foreign Direct Investment Position in the United States by Country of Ultimate Beneficial Owner and Industry of U.S. Affiliate, 2021



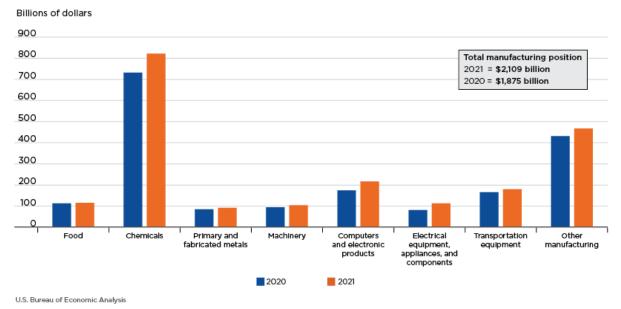
- By country of UBO, the top 10 countries account for 80 percent of the foreign direct investment position in the United States. Japan had the largest position, with \$721.0 billion in 2021, followed by Germany (\$636.5 billion) and Canada (\$607.3 billion).
- Japanese and German multinationals primarily invest in the U.S. manufacturing sector, with manufacturing affiliates accounting for 48.7 percent and 46.2 percent of their investments, respectively.



### Chart 10. Foreign Direct Investment Position in the United States by Industry, 2020-2021

- In 2021, manufacturing accounted for the largest proportion of the foreign direct investment position in the United States, with 42.4 percent, or \$2.1 trillion.
- Finance and insurance was second, with 12.5 percent, or \$620.6 billion, and wholesale trade was third, with 9.7 percent, or \$483.3 billion.

## Chart 11. Foreign Direct Investment Position in the United States Manufacturing Industry, 2020–2021



- Within manufacturing, the largest share of foreign direct investment was in chemicals, accounting for 38.9 percent of the total investment in the sector.
- Pharmaceutical manufacturing comprises two-thirds of the foreign direct investment position in chemical manufacturing.

#### **Key Terms**

- **Direct investment** is a category of cross-border investment associated with a resident in one economy having control or a significant degree of influence on the management of an enterprise resident in another economy. Ownership or control of 10 percent or more of the voting securities of an entity in another economy is the threshold for separating direct investment from other types of investment.
- A **U.S. multinational enterprise** (U.S. MNE) is composed of the U.S. parent and its foreign affiliates.
- A foreign multinational is composed of the foreign parent and its U.S. affiliates.
- A **foreign affiliate** is a foreign business enterprise that is at least 10 percent owned by a single U.S. person or entity.
- A **U.S. parent** is a U.S. person or entity that owns 10 percent or more of a foreign business enterprise.
- A **U.S. affiliate** is a U.S. business enterprise that is at least 10 percent owned by a single foreign person or entity.
- A **foreign parent** is the first person or entity outside the United States in a U.S. affiliate's ownership chain that has a direct investment interest in the affiliate.
- The **ultimate beneficial owner (UBO)** is the person or entity, proceeding up a U.S. affiliate's ownership chain, beginning with the foreign parent, that is not owned more than 50 percent by another entity. The UBO ultimately owns or controls, and thus ultimately derives the benefits and assumes the risks from owning or controlling, an affiliate. The country of the UBO is often the same as that of the foreign parent, but it may be a different country or the United States.
- The **direct investment position** is the value of direct investors' equity in, and net outstanding loans to, their affiliates. Changes in the position result from financial transactions and other changes, including capital gains and losses, currency-translation adjustments, and other changes in volume and valuation, such as adjustments to book value from affiliates' current sale or purchase price.
- **Income** includes income on equity—whether profits or losses and whether distributed or reinvested—and net interest on debt.

#### **Statistical Conventions**

- BEA direct investment statistics are primarily based on data reported in the Quarterly Survey of U.S. Direct Investment Abroad (BE-577) and the Quarterly Survey of Foreign Direct Investment in the United States (BE-605). Both surveys are conducted by BEA.
- The countries identified in this article reflect the location of the immediate counterpart, unless otherwise noted. The countries identified for the U.S. direct investment abroad position may not reflect the ultimate destination of the funds. Likewise, the countries identified for the foreign direct investment position in the United States may not reflect the ultimate source of the funds, which is often the ultimate beneficial owner.
- The direct investment positions in this article are valued at historical cost. Positions reflect the book value of direct investors' equity in, and net outstanding loans to, their affiliates. This valuation is derived principally from the accounting records of affiliates, which are primarily compiled under U.S. Generally Accepted Accounting Principles or International Financial Reporting Standards. This differs from the market value measure featured in the U.S. International Investment Position Accounts.
- This article presents statistics on a directional basis rather than on the asset/liability basis featured in the U.S. International Transactions Accounts and the U.S. International Investment Position Accounts. On a directional basis, direct investment claims and liabilities are classified according to whether the direct investor is a U.S. resident or a foreign resident. U.S. direct investment abroad occurs between a U.S. parent and its foreign affiliates. Foreign direct investment in the United States occurs between a foreign parent and its U.S. affiliates. On an asset/liability basis, direct investment statistics are organized according to whether the investment relates to an asset or liability for U.S. parents or for U.S. affiliates of foreign parents.



Survey of Current Business apps.bea.gov/scb scb@bea.gov (301) 278-9004